

SH/13/2023
28th April, 2023

National Stock Exchange of India Ltd.,
Exchange Plaza, 5th floor,
Plot No. C/1, G. Block,
Bandra-Kurla Complex,
Bandra (East),
MUMBAI – 400051.

BSE Limited.,
Market-Operation Dept.,
1st Floor, New Trading Ring,
Rotunda Bldg., P.J. Towers,
Dalal Street,
Fort, MUMBAI 400023.

Sub: Press Release.

With reference to the captioned subject, enclose please find Press Release with respect to Audited Financial Results for the Quarter and Financial year ended 31st March. 2023.

Please take the same on your records.

Thanking you,

Yours faithfully,
For The Supreme Industries Ltd.,




(R.J. Saboo)
VP (Corporate Affairs) &
Company Secretary






Encl. : as above

The Supreme Industries Limited

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The Supreme Industries Limited

Press Release

Mumbai, 28th April, 2023

The Supreme Industries Limited (Supreme), India's leading Plastics product manufacturing company, announced its Audited Standalone & Consolidated financial results for the Quarter and Year ended 31st March, 2023, at its Board Meeting held today.

Overview of Standalone Results:

(Rs. in Crores)

Particulars	Q4 FY 23	Q4 FY 22	Change %	FY 23	FY 22	Change %
Plastic goods sold (MT)	147414	128606	14.62%	506501	393908	28.58%
Total Income	2609.61	2565.69	1.71%	9283.35	7840.51	18.40%
Operating Profit	480.52	391.43	22.76%	1199.98	1242.19	-3.40%
<i>Operating Profit (% of Total Income)</i>	<i>18.41%</i>	<i>15.26%</i>		<i>12.93%</i>	<i>15.84%</i>	
PBT	415.79	339.34	22.53%	1010.43	1075.22	-6.03%
<i>PBT (% of Total Income)</i>	<i>15.93%</i>	<i>13.23%</i>		<i>10.88%</i>	<i>13.71%</i>	
PAT (Before OCI)	310.56	254.26	22.14%	764.47	811.89	-5.84%
<i>PAT (% of Total Income)</i>	<i>11.90%</i>	<i>9.91%</i>		<i>8.23%</i>	<i>10.36%</i>	
Earning Per Share (in Rs.)	24.45	20.02	22.12%	60.18	63.91	-5.84%
Cash Earning Per Share (in Rs.)	30.13	24.65	22.22%	80.93	81.98	-1.28%

Overview of Consolidated Results:

(Rs. in Crores)

Particulars	Q4 FY 23	Q4 FY 22	Change %	FY 23	FY 22	Change %
Total Consolidated Income	2609.71	2565.69	1.72%	9231.36	7792.77	18.46%
Operating Profit	529.39	461.04	14.83%	1352.93	1446.50	-6.47%
<i>Operating Profit (% of Total Income)</i>	<i>20.29%</i>	<i>17.97%</i>		<i>14.66%</i>	<i>18.56%</i>	
PBT	464.66	408.94	13.63%	1111.29	1231.78	-9.78%
<i>PBT (% of Total Income)</i>	<i>17.81%</i>	<i>15.94%</i>		<i>12.04%</i>	<i>15.81%</i>	
PAT (Before OCI)	359.43	323.86	10.98%	865.33	968.45	-10.65%
<i>PAT (% of Total Income)</i>	<i>13.77%</i>	<i>12.62%</i>		<i>9.37%</i>	<i>12.43%</i>	
Earning Per Share (in Rs.)	28.30	25.50	10.98%	68.12	76.24	-10.65%
Cash Earning Per Share (in Rs.)	33.98	30.02	13.19%	88.88	94.31	-5.76%

- ✚ The Board of Directors has recommended payment of final dividend @ 1000 % i.e. Rs. 20 /- per equity share on 12,70,26,870 Equity Shares of Rs.2/- each for the year ended 31st March, 2023 which together with Interim Dividend paid @ 300% i.e. Rs. 6/- per equity share aggregates to @ 1300 % i.e. Rs. 26 /- per equity share for the current year (Previous year @ 1200% i.e. Rs. 24/- per equity share). Total outflow for dividend shall absorb a sum of Rs. 330 Crores as against Rs. 305 Crores in previous year.
- ✚ The overall turnover of value added products increase to Rs. 3329 crores as compared to Rs. 2911 crores in the previous year achieving growth of 14%.
- ✚ The Company has total Cash Surplus of Rs. 738 crores as on 31st March, 2023 as against Cash Surplus of Rs. 518 crores as on 31st March, 2022.

Capex

The Company plans to commit capex of around Rs. 750 Crores during the year including carry forward commitments of Rs.153 Crs. at the beginning of the year. The capex is planned to expand capacities and introduce new range of products across all its segments. The capex plan also includes setting up plant at Malanpur near Gwalior. Entire Capex shall be funded from internal accruals.

Business Outlook

Mr. M. P. Taparia, Managing Director, The Supreme Industries Limited, said:

The Country could contain inflationary pressure. Agricultural crops were good. Large investments were taking place in infrastructure by Central and State Governments. Forecast about monsoon was good, giving hope to boost agricultural production in the year. Demand for housing was quite robust. Due to weak world economic forecast the commodity prices were on downward path which augured well for boosting growth in our country's economy. Cumulative effect of these developments enable the Company to achieve 29 % volume growth in the year thus recovering quite a bit of lost businesses in last two years.

During the year under review the Company achieved volume growth of about 37% in Plastic Piping System made from different plastic materials. Overall the Company sold 3,75,046 Tons of Pipe System compared to 2,74,295 Tons in the preceding year. However due to steep reduction in PVC resin prices, revenue growth was at about 20% over previous year.

PVC is the predominant raw material in the Company's Plastic Pipe business. During the year 22-23 the prices of PVC were again literally in roller coaster mode for second year in succession. The prices of PVC were in downward trend from 1st April'22 till third week of November'22. Overall prices of PVC went down by Rs. 67/- per kg during that period. This has resulted in large inventory loss. Thereafter from 1st December'22 prices of PVC started increasing till up to January'23 and the rise was close to Rs.15/- per kg. From 14th March'23 onwards the increasing trend in prices of PVC was arrested. Prices are now close to stable at lower level leading to boost in consumption in the Country. The Country experienced growth of around 32 % in PVC resin consumption as the previous two years' growth was negative.

The Government at the Centre and States have taken several initiatives, like focus on Jal Jeevan Mission, Swatch Bharat Abhiyan, Sanitation, affordable housing, smart cities and many more, which all are boosting demand for plastic piping products. The initiatives are much more pronounced in the past year. The same trend continues from the beginning of this year also.

The Company incurred a Capex of Rs. 398 crores in the year under review in plastic piping division at its various plants to build higher capacities, increased range and commissioning of three Greenfield projects at Guwahati (Assam), Erode (Tamilnadu) and Cuttack (Odisha). All three Greenfield plants have gone into production during the year one after the another.

The Company has successfully launched Electrofusion Olefins fittings and compression molded fitting with a portfolio of 179 Nos. The Company plans to increase the range substantially and add another 140 new products during the current year.

The Company has produced PE/AL/PE pipe for house service connections. These type of pipes are now part of house connection design approved for "Nal se Jal" scheme. The compression type fittings for these pipes are also developed to offer complete system of Pe/AL/Pe Pipes applications.

The Company has started manufacturing Piping products at one more plant at South zone at Perundurai, District Erode, in Tamil Nadu since December, 2022, in addition to its existing plant at Jadcherla in Telangana, making its' presence stronger in southern India. Erode plant is at a strategic location to service Tamil Nadu, Kerala and part of South Karnataka, cost effectively. The Company has taken in hand to double the capacity of PVC Pipes and also start manufacturing DWC Pipes and Blow Moulded Water Tanks at Erode during this year.

The Business of Cross Laminated Film (XF) & Products had a de-growth of 5 % in volume terms during the year under review. Company has introduced many new made up products from XF film and was successful in acquiring customers by entering in additional world markets. Exports grew by 12 % over the previous year with presence in 32 countries across the globe.

The Company's furniture business grew by 11 % in value terms against estimated growth of 3% for plastic furniture industry during 22-23 over previous year. The Company could grow more than the industry due to intensive marketing effort, consistent business policies, launching of several new range of furniture, increase in coverage of uncovered markets and strong brand position as a premium brand. The Company's focus on creating large retail display showroom for plastic furniture was successful.

Industrial Component division is doing reasonably well. The division continues to expand its customer base to optimally use its production capacities. Business of home appliances and white goods which constitutes larger share of this division is seasonal in nature to some extent and is likely to improve further with diversified customer base and acquisition of new businesses. The Company acquired a prestigious order from ECIL for manufacturing EVM and VVPAT related parts and sub-assemblies. All these factors resulted in to Revenue growth of nearly 30% YOY over the preceding year.

The Automobile, whitegoods, Engineering, FMCG companies enjoying relatively better domestic demands over previous two years led Material Handling division to grow 16% by volume and 28% value for the year. Company's regular pitch, to reach new users of Inj. moulded Pallets, educating them about the features and benefits of the same, providing value enhancing solutions for safe, effective economic material storage and transit has given positive and encouraging results. Company is confident of this growth momentum for the coming year also it continues to strengthen its customer reach and introduce suitable new products in this segment of Business.

The year under review was the most successful year for Composite Cylinder division with plant running at 90% of its capacity and fulfilled its supply commitments. Company has supplied 4.72 Lakhs nos cylinders in aggregate till March, 23 to IOCL against the LOI for supply of 7.35 Lakhs cylinders. Company expects further orders from IOCL during the year and also continue to expand its geographical reach to other countries. Expansion of existing capacity has been successfully completed and increased capacity of 1 million cylinder per annum is now in place.

In Performance Films Division, On the positive front changes in Product mix and focus on Direct sales to Brands and value added Products which resulted in growth 3% in Volume and about 21% in Value terms. Division is now registered under EPR (Extended Producer Responsibility) and is supporting Government initiatives on sustainability through Plastic waste management. The Company expects to achieve volume and value growth in this business in the current year due to increase in customer base in India and abroad

Protective Packaging Division is putting its continuous efforts to remain on growth path which resulted in growth 5% in Volume and about 11% in Value terms. All products across categories in the division

assert quality and value for money. Division is closely working with customer/end users and developing new applications for varied industries keeping their need in mind. Division is focused to grow in Volume, do value engineering and adopting new technologies in manufacturing to drive improved profitability. Continuous growth is witnessed in Defence, Export and Insulation business.

To view the results, please click on the link given below:

<https://www.supreme.co.in/investor>

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About Supreme Industries Limited

Supreme Industries Limited is India's leading plastics product manufacturer, offering a wide and comprehensive range of plastic products in India. The company operates in various product categories viz. Plastic Piping System, Cross Laminated Films & Products, Protective Packaging Products, Industrial Moulded Components, Moulded Furniture, Storage & Material Handling Products, Performance Packaging Films and Composite LPG Cylinders.

Supreme Industries has 28 technologically advanced manufacturing facilities located at various places spread across the country. The company has built-up excellent relationship with its distributors and is also providing orientation to them, in order to ensure proper service to ultimate customers.

For more details, you can visit Company's website www.supreme.co.in

