

February 19, 2019

National Stock Exchange of India Ltd Exchange Plaza, 5th Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051 Scrip: RAMCOSYS

BSE Ltd., Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001 Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled "Ramco ERP Drives Digital Transformation at PT. Cipta Krida Bahari (CKB Logistics)" which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully For RAMCO SYSTEMS LIMITED

P R KARTHIC COMPANY SECRETARY

Encl: As above

Ramco Systems Limited





Ramco ERP Drives Digital Transformation at PT. Cipta Krida Bahari (CKB Logistics)

Jakarta, INDONESIA / Chennai, INDIA – February 19, 2019 – Global cloud enterprise software provider Ramco Systems today announced that Indonesia's leading logistics service provider, PT. Cipta Krida Bahari (CKB Logistics), has rolled out the first wave of Ramco ERP for Logistics to digitize its supply chain, financials and warehouse operations towards achieving its strategic objectives of digital transformation. Having entered the Indonesian market in 2017, this marks a key milestone in Ramco's journey in the region.

Targeted at third-party logistics providers, freight forwarders and courier service providers, Ramco's multifunctional Logistics Suite will be covering modules to manage finance, rating and billing, assets, transportation and warehousing at CKB Logistics. The mobile-enabled solution also offers capabilities such as auto put away and auto picking configuration and end-to-end resource management that will enable CKB Logistics to track shipments, carry out warehouse operations and monitor costs, efficiently.

CKB Logistics, which offers logistics and supply chain solutions for heavy equipment, mining, oil and gas, manufacturing and as well as construction industries, is also providing international and domestic through land, air, sea and multimode freight forwarding, specialized services in project logistics, customs brokerage, warehouse management, bonded logistics center (Pusat Logistik Berikat – PLB), shipping, port management and site management remote site supply base services, including dry bulk shipment.

Commenting on the go-live of the first wave, **Iman Sjafei**, **President Director**, **PT Cipta Krida Bahari (CKB Logistics)**, said, "Logistics companies must digitize their operations to automate data-heavy processes, in order to stay flexible and meet rising consumer demand. With Ramco's solutions, we aim to have a unified system that can centralize our organization-wide operations, ensuring streamlined and automated flow of information. With Ramco, we plan to scale up our business processes and push our system's efficiency to greater heights aligning to our strategic vision. Currently we have completed the first wave of the program and remaining waves are targeted to be transitioned by this year."

At the go-live announcement gathering, **P. R. Venketrama Raja, Chairman, Ramco Systems**, said, "An ERP built for logistics service providers (LSPs) was an unchartered market opportunity. We embarked on building this comprehensive suite to address the LSPs and have found very good traction, globally. The successful go-live at CKB will be a key milestone in our Logistics ERP journey."

Indonesia is home to around 265 million people, making it one of the world's most populous nations, and is the largest internet economy in Southeast Asia. As the local e-commerce sector continues to flourish, demand for better logistics infrastructure in the archipelago is on the rise.

Commenting on the first wave implementation, **Virender Aggarwal, CEO, Ramco Systems**, said, "Indonesia's Logistics and Freight industry has been booming. We are delighted to have CKB's trust in Ramco's complete suite of logistics solution. By aligning our applications with futuristic features like Artificial Intelligence and Machine Learning, we continue to earn the trust of leading businesses. Our goal is to help companies optimise their operations with integrated platforms and cut down inefficiencies. Moving forward, we hope to continue assisting CKB as they transition to digital solutions befitting a logistics company of the future."

<u>Ramco Logistics Software</u> is an integrated Cloud-based platform for Third Party Logistics, Freight Forwarders, and Parcel/ Courier service providers seeking a high-performance logistics software. An integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology





platform, which is flexible, scalable, cognitive, and ready to adapt to change is helping the solution attract customers, worldwide.

About PT Cipta Krida Bahari (CKB Logistics):

CKB Logistics, a subsidiary of PT. ABM Investama, Tbk., is an integrated logistics services company and has served a number of leading companies in the energy and non-energy sectors with a wide range of services, namely a number of more than 50 operational network locations spread throughout the region Indonesia, including Sumatra, Java, Kalimantan, and also Eastern Indonesia such as Sulawesi, Ternate, Ambon, and Papua.

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** – which allows users to complete transaction using natural conversations; **Mail It** – transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** – mobility where the system presents users with option to choose rather than type values and **Prompt It** – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1700+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Winner of the HR Vendors of the Year 2018 Awards for Best Payroll Software; Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award; Only APAC vendor to be positioned in Gartner Magic Quadrant for Cloud Financials, Cloud HCM, EAM and ERP:

Winner 'Payroll Innovation Award' for 2018 by Global Payroll Association; Positioned as 'Achiever' in Everest Group's Multi-Country Payroll Platform Assessment

For more information, please visit https://www.ramco.com/logistics
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