

5th September 2023

To,
BSE Limited (Scrip Code: 532720)
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai - 400 001

National Stock Exchange of India Ltd.
(Symbol: M&MFIN)
Exchange Plaza, 5th Floor, Plot No. C/1,
"G" Block, Bandra - Kurla Complex,
Bandra (East), Mumbai – 400 051

Dear Sir/ Madam,

Sub: Disclosure under Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations") - Intimation of strategic tie-up for co-lending between the Company and State Bank of India

Pursuant to Regulation 30(6) read with Schedule III Part A Para B(2) of the SEBI Listing Regulations and other applicable provisions of Listing Regulations, we hereby inform you that Mahindra & Mahindra Financial Services Limited ("MMFSL"/ "the Company") has today i.e. on 5th September 2023 executed a Master agreement for co-lending with State Bank of India ("SBI") for providing priority sector loans and periodical assignments of loan portfolios in accordance with Reserve Bank of India Guidelines on the same.

The details as required in respect of the above under Regulation 30(6) read with Schedule III Part A Para B(2) of the SEBI Listing Regulations read with SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated 13th July 2023 are given under **Annexure A** to this letter.

The Company has received duly executed copy of the aforesaid agreement today i.e. on 5th September 2023 at 6.41 p.m. IST.

This intimation is also being uploaded on Company's website at <https://www.mahindrafinance.com/investors/disclosures-reg-46-62/investor-information#corporate-filings>

Kindly take the same on record.

Thanking you,
For **Mahindra & Mahindra Financial Services Limited**

Brijbala Batwal
Company Secretary

Annexure A

Details as required under Regulation 30(6) read with Schedule III Part A Para B(2) of the SEBI Listing Regulations and SEBI Circular No. SEBI/HO/CFD/CFD-PoD-1/P/CIR/2023/123 dated 13th July 2023:

Co-lending agreement with State Bank of India

S.N	Details of events that needs to be provided	Information of such event(s)
1	Name of the entity(ies) with whom agreement/ JV is signed	State Bank of India (“SBI”)
2	Area of agreement/JV	Co-Lending Agreement for providing Priority Sector loans not exceeding the limits set under RBI Guidelines for Priority Sector Lending- Targets and Classification
3	Domestic/international	Domestic
4	Share exchange ratio / JV ratio	Not applicable
5	Scope of business operation of agreement / JV	<p>SBI and MMFSL have entered into an agreement for co-lending of loans for providing priority sector loans within such limits as specified and in compliance with the Reserve Bank of India (“RBI”) circular for co-lending of loans dated 5th November 2020 and as well as periodical assignments of loan portfolios, in accordance with the Guidelines issued by RBI on Securitisation Transactions bearing no. Master Direction DNBR. PD. 008/03.10.119/2016-17 dated September 1, 2016, as may be amended from time to time. MMFSL shall act as the Servicer and SBI as the Escrow Agent under the said agreement.</p> <p>The loans would be provided to eligible individuals/partnerships/ small and medium sized enterprises etc.</p>
6	Details of consideration paid / received in agreement / JV	NIL, at the time of execution.
7	Significant terms and conditions of agreement / JV in brief	<p>The Co-lending arrangement is envisaged in a manner that risk and rewards shall be shared with mutual agreement between the two parties, subject to applicable regulatory framework.</p> <p>The arrangement entails collections to be managed by MMFSL.</p>

S.N	Details of events that needs to be provided	Information of such event(s)									
		SBI shall also pay certain service charges to MMFSL based on a pre-agreed formula and subject to certain terms and conditions.									
8	Whether the acquisition would fall within related party transactions and whether the promoter/ promoter group/ group companies have any interest in the entity being acquired? If yes, nature of interest and details thereof and whether the same is done at "arm's length	Not applicable Note: State Bank of India is not a related party of the Company. It is a co-lending agreement.									
9	Size of the entity(ies);	<p>As per the Audited Standalone Financial Statements, for the year ended 31st March 2023, the details of both the entities is as follows: (Rs. In Crores and rounded off.)</p> <table border="1" data-bbox="836 943 1428 1055"> <thead> <tr> <th>Particulars</th> <th>MMFSL</th> <th>SBI</th> </tr> </thead> <tbody> <tr> <td>Total Income</td> <td>11,056</td> <td>368,719</td> </tr> <tr> <td>PAT</td> <td>1,984</td> <td>50,232</td> </tr> </tbody> </table> <p>As on 31st March 2023, SBI's total assets aggregated to Rs. 55,16,979 Crores while MMFSL's total assets aggregated to Rs. 96,217 Crores.</p> <p>(Basis publicly available information)</p>	Particulars	MMFSL	SBI	Total Income	11,056	368,719	PAT	1,984	50,232
Particulars	MMFSL	SBI									
Total Income	11,056	368,719									
PAT	1,984	50,232									
10	Rationale and benefit expected	To improve the flow of credit to the unserved and underserved sector of the economy and make available funds to the ultimate beneficiary at an affordable cost, considering SBI's lower cost of funds from banks and MMFSL's greater reach in rural and semi-urban markets.									