

## August 09, 2023

National Stock Exchange of India Ltd.,

Exchange Plaza, 5<sup>th</sup> Floor Plot No:C/1, G Block Bandra Kurla Complex, Bandra (E) Mumbai – 400 051

Scrip: RAMCOSYS

BSE Ltd.,

Corporate Relationship Department Phiroze Jeejheebhoy Towers Dalal Street, Mumbai – 400 001

Scrip: 532370

**Sub: Press Release** 

Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015

Please find enclosed the press release, titled "AI Engineering Services Limited (AIESL) reaffirms its trust in Ramco Aviation" which is being released to the press from our end.

The aforesaid intimation is also being hosted on the website of the Company www.ramco.com.

Kindly take on record the same.

Thanking you,

For RAMCO SYSTEMS LIMITED

VIJAYARAGHAVAN NE COMPANY SECRETARY

Encl: Press Release

**Corporate Office:** 64, Sardar Patel Road, Taramani, Chennai 600 113, Tamilnadu, India. Tel: +91 44 2235 4510 / 6653 4000, Fax: +91 44 2235 5704 | CIN: L72300TN1997PLC037550





## Al Engineering Services Limited (AIESL) reaffirms its trust in Ramco Aviation

To digitally transform its MRO and Engineering operations

New Delhi / Chennai, INDIA – August 09, 2023 – Global enterprise aviation software provider Ramco Systems today announced that it will implement its next-gen Aviation Suite V5.9 at Al Engineering Services Limited (AIESL) a one-stop-shop for all engineering requirements. Ramco's digital platform will further enrich the 20-year-old association with AIESL, thereby offering them operational efficiency, simplified processes and enhanced customer experience.

Ramco Aviation Suite will provide AIESL with modules covering 3rd Party MRO services including Line, Hangar, Engine and Component Maintenance, Engineering & CAMO services, Supply Chain Management, and Digital Task Cards. The solution will also enable AIESL to connect with suppliers, thereby aiding seamless flow of information. Through an accelerated data migration and execution plan, the implementation of Ramco Aviation Suite will be streamlined for rapid integration and quicker deployment.



Senior Executives from AIESL & Ramco, during the signing ceremony, held at the AIESL office in New Delhi

Shri Sharad Agarwal, CEO, Al Engineering Services Limited, said, "Our decision to adopt Ramco Aviation Suite was driven by its unmatched compatibility with our strategic direction. Considering the comprehensive MRO-specific functionalities, and out of the box solution, we are keen to leverage Ramco Aviation Suite to drive efficiencies, transform our operations and support our vision to provide best in class services to our customers by maintaining the highest standards of regulatory and safety compliance. With Ramco's latest technology, we look forward to staying ahead on the innovation front and delivering superior and differentiated services to our customers."

Shri Manoj Kumar Singh, Chief Customer Officer – Aviation, Aerospace & Defense, Ramco Systems, said, "We are proud to be the preferred aviation software provider for AIESL. As we embark on this exciting journey with AIESL, we are dedicated to further strengthening the successful partnership that reflects the same excellence we have maintained over the years. Ramco's best-in-class product capabilities embedded with the latest AI, ML stacks has been helping us distinguish ourselves as a leading aviation software provider. We look forward to supporting AIESL's strategic direction."





Ramco Aviation Suite is trusted by 24,000+ users to manage 4,000+ aircraft globally. With 90+ Aviation organizations onboard, Ramco is the solution of choice for top Airlines, 3rd party MROs, large Heli-Operators, leading Defense organizations, and major Urban Air Mobility companies around the world. Available on cloud, Ramco Aviation Suite provides accessibility with 'Anywhere Apps', significantly accelerating organizational efficiency and agility. Ramco is changing the paradigm of enterprise software with Artificial Intelligence based solutions, intelligent voice enabled user experience, and advanced features such as digital task cards, offline maintenance capability, conversational chatbots, HUBs and cognitive solutions.

## **About AI Engineering Services Limited:**

Al Engineering Services Ltd (AIESL) is a prominent player in India's aviation sector, specializing in comprehensive MRO solutions that encompass the entire process chain. AIESL's extensive offerings cater to both commercial and VIP/special mission aircraft, covering advanced Base Maintenance Services with cutting-edge hangars, skilled engine and component expertise, landing gear proficiency, cabin and seat repair facilities, and robust Engineering Support Services. AIESL's capabilities span fleet management, maintenance, repair, overhaul, modification, and significant structural enhancements, including advanced composite material repair.

Backed by a capable workforce and efficient engineering, material, and logistical support, AIESL prioritize quality at every stage using specialized equipment and precise processes. Centralized Maintenance Control ensures continuous round-the-clock support. Company's expertise covers A320 family, A330, B737 series, B747-400, B787, B777 airframes, and engines including V2500, CFM56-5B, CFM56-7B, PW4000-94, PW4000-100, GE 90-110, and GEnx Engines. Base Maintenance Services encompass diverse checks such as Phase Checks, "D"/"C" Checks, and defect rectification.

## **About Ramco Systems:**

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On the Innovation front, Ramco has been focusing on moving towards Active ERP leveraging Artificial Intelligence and Machine Learning by building features such as Talk It - which allows transactions to be carried out by simple voice commands, Bot it – which allows users to complete transactions using natural conversations; Mail It – transact with the application by just sending an email; HUB It - a one screen does it all concept built to address all activities of a user; Thumb It – mobility where the system presents users with option to choose rather than type values and Prompt It – a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1800+ employees spread across 30 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Conferred as one of India's Best Employer Brand 2022-23 by World HRD Congress in partnership with Times Ascent Group;

Chosen as the Most Preferred Workplace in IT & ITES 2022-23 by Team Marksmen in association with Times Now Group:

Conferred one of the "Best Organizations for Women in 2023" by Economic Times

Positioned as a LEADER in Quadrant Knowledge Solutions' SPARK Matrix™: Multi-Country Payroll Platform, Q4 2022 Recognized a 'Leader' in Everest Group's APAC Multi-country Payroll (MCP) Solutions PEAK Matrix® Assessment 2022

Winner of Global Payroll Association's Best Payroll Software Supplier of the Year Award 2022 Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services

For more information, please visit <a href="https://www.ramco.com/products/aviation-software/">https://www.ramco.com/products/aviation-software/</a>
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For further information, please contact: Neha Hasija +91 – 9940320066 neha.hasija@ramco.com Ramco Systems Limited 64, Sardar Patel Road, Taramani, Chennai – 600 113 CIN - L72300TN1997PLC037550