

APL/SECT/DLH/SE: 2021-22

28th October 2021

Electronic Filing

National Stock Exchange of India Limited
"Exchange Plaza" Bandra-Kurla Complex,
Bandra (E),
Mumbai-400051

Department of Corporate Services/Listing
BSE Limited
Phiroze Jeejeebhoy Tower,
Dalal Street, Fort,
Mumbai-400001

NSE Symbol : APLAPOLLO

Scrip Code : 533758

Re: Outcome of Board Meeting held on October 28, 2021

1. In terms of Regulation 30 read with Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we wish to inform you that the Board of Directors of the Company in its meeting held today i.e., Thursday, October 28, 2021, which commenced at 12 Noon and concluded at 02:20 pm, *inter alia*, considered and approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended September 30, 2021.
2. A copy of the above referred financial results including Statement of Assets and Liability and Cash Flow statements alongwith the Limited Review Report(s) thereon given by M/s Deloitte Haskins & Sells LLP, Chartered Accountants, Gurgaon, Statutory Auditors of the Company, are enclosed herewith.
3. Investors presentation and press release on the said financial results are also enclosed.
4. This disclosure along with the enclosures shall be made available on the website of the Company viz. www.aplapollo.com.

We request you to kindly take the above information on your record.

Thanking you

Yours faithfully

For APL Apollo Tubes Limited



Deepak C S
Company Secretary
M. No.: FCS-5060



APL Apollo Tubes Limited (CIN-L74899DL 1986PLC023443)

Corp. Office : 36, Kaushambi, Near Anand Vihar Terminal, Delhi -NCR -201010, India Tel: +91-120-4041400 Fax : +91-120-4041444

Corp. Office : Tapasya Corp. Heights 4th Floor, Sector-126, Noida, Uttar Pradesh-201303 India

Regd. Office : 37, Hargovind Enclave, Vikas Marg, Delhi - 110092, India Tel: +91-11-22373437 Fax : +91-11-22373537

Unit-I : A-19, Industrial Area, Sikandrabad, Distt. Bulandshahar, U.P.-203205, India Unit-II : 332-338, Alur Village, Perandapolli, Hosur, Tamilnadu-635109, India

Unit-III : Plot No. M-1, Additional M.I.D.C. Area, Kudavali, Murbad, Maharashtra, Thane-421401, India Unit-IV : Village Bendri Near Urla Indl. Area Raipur, Chhattisgarh-493661, India

E-mail : info@aplapollo.com Website : www.aplapollo.com

INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM CONSOLIDATED FINANCIAL RESULTS

TO THE BOARD OF DIRECTORS OF APL APOLLO TUBES LIMITED

1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of **APL APOLLO TUBES LIMITED** ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), for the quarter and six months ended September 30, 2021 ("the Statement") being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of Parent's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

4. The Statement includes the results of the following entities:
 - (i) The Parent Company
 - APL Apollo Limited
 - (ii) Subsidiary Companies
 - Apollo Metalex Private Limited
 - Shri Lakshmi Metal Udyog Limited
 - Blue Ocean Projects Private Limited
 - APL Apollo Tubes FZE
 - Apollo Tricoat Tubes Limited
 - Apollo Building Products Private Limited
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.



6. We did not review the interim financial results of two subsidiaries included in the consolidated unaudited financial results, whose interim financial results reflect total assets of Rupees 892.96 crores as at September 30, 2021, total revenues of Rupees 600.06 crores and Rupees 1,181.70 crores for the quarter and six months ended September 30, 2021 respectively, total net profit after tax of Rupees 33.56 crores and Rupees 81.16 crores for the quarter and six months ended September 30, 2021 respectively and total comprehensive income of Rupees 33.48 crores and Rupees 81.00 crores for the quarter and six months ended September 30, 2021 respectively and net cash inflows of Rupees 40.94 crores for the six months ended September 30, 2021 as considered in the Statement. These interim financial results have been reviewed by other auditors whose report has been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this subsidiary, is based solely on the report of the other auditors and the procedures performed by us as stated in paragraph 3 above.
7. The consolidated unaudited financial results include the unaudited interim financial results and other unaudited financial information of two subsidiaries which have not been reviewed by their auditors and have been approved and furnished to us by the Management, whose interim financial results reflect total assets of Rupees 44.97 crores as at September 30, 2021 and total revenue of Rupees 20.91 crores and Rupees 20.91 crores for the quarter and six months ended September 30, 2021, total profit after tax of Rupees 0.06 crores for the quarter and total loss after tax of Rupees 0.01 crores for the six months ended September 30, 2021 respectively and total comprehensive income of Rupees 0.06 crores for the quarter and total comprehensive loss of 0.01 crores for six months ended September 30, 2021 respectively and net cash inflows of Rupees 3.15 crores for the six months ended September 30, 2021, as considered in the Statement. Our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries is based solely on such unaudited interim financial results and other unaudited financial information. In our opinion and according to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6 and 7 above is not modified with respect to our reliance on the work done and the reports of the other auditors and the financial results certified by the Management.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Place: Ghaziabad
Date: October 28, 2021


(RASHIM TANDON)
(Partner)
(Membership No. 95540)
(UDIN: 21095540AAAACY3070)

APL APOLLO TUBES LIMITED
 Regd. Office : 37, Hargobind Enclave, Vikas Marg, Delhi - 110092
 Statement of Consolidated Financial Results for the quarter and half year ended September 30, 2021
 CIN : L74899DL1986PLC023443

Particulars	(Rupees in crore, except EPS)					
	Quarter ended September 30, 2021	Quarter ended June 30, 2021	Quarter ended September 30, 2020	Half year ended September 30, 2021	Half year ended September 30, 2020	Year ended March 31, 2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I Revenue from operations						
(a) Sale of products	2,977.51	2,443.32	2,130.30	5,420.83	3,209.53	8,214.88
(b) Other operating income	106.42	90.96	71.75	197.38	102.33	284.87
Total revenue from operations	3,083.93	2,534.28	2,202.05	5,618.21	3,311.86	8,499.75
II Other Income	11.35	10.23	10.09	21.58	14.96	35.94
III Total income (I + II)	3,095.28	2,544.51	2,212.14	5,639.79	3,326.82	8,535.69
IV Expenses						
(a) Cost of materials consumed	2,348.46	2,349.88	1,814.65	4,698.34	2,699.45	7,159.59
(b) Purchase of stock-in-trade (traded goods)	73.63	86.95	2.12	160.58	10.17	67.53
(c) Changes in inventories of finished goods, stock in trade, work-in-progress, rejection and scrap	231.31	(359.72)	30.94	(128.41)	68.77	(62.32)
(d) Employee benefits expense	37.25	35.89	33.44	73.14	62.09	129.63
(e) Finance costs	10.69	12.80	15.88	23.49	37.05	66.09
(f) Depreciation and amortisation expense	27.28	26.52	25.08	53.80	48.99	102.77
(g) Other expenses	171.08	166.62	151.82	337.70	231.23	526.61
Total expenses	2,899.70	2,318.94	2,073.93	5,218.64	3,157.75	7,989.90
V Profit before tax (III-IV)	195.58	225.57	138.21	421.15	169.07	545.79
VI Tax expense :						
(a) Current tax	46.68	57.50	33.96	104.18	39.85	128.72
(b) Deferred tax charge / (credit) (net)	2.83	(0.35)	1.48	2.48	3.80	8.84
(c) Income tax / deferred tax expense of earlier year	-	-	0.14	-	0.90	0.53
Total tax expense	49.51	57.15	35.58	106.66	44.55	138.09
VII Profit for the period / year (V-VI)	146.07	168.42	102.63	314.49	124.52	407.70
VIII Other Comprehensive Income						
Add / (less) : items that will not be reclassified to profit or loss						
(a) Remeasurement of post employment benefit obligation	0.44	0.44	(0.73)	0.88	(1.30)	1.64
(b) Income tax relating to (a) above	(0.12)	(0.12)	0.19	(0.24)	0.33	(0.42)
Other Comprehensive Income for the period / year	0.32	0.32	(0.54)	0.64	(0.97)	1.22
IX Total Comprehensive Income for the period / year (VII+VIII)	146.39	168.74	102.09	315.13	123.55	408.92
X Profit for the period / year attributable to :						
- Owner of the Company	131.30	147.35	92.12	278.65	108.90	360.16
- Non-controlling interests	14.77	21.07	10.51	35.84	15.62	47.54
	146.07	168.42	102.63	314.49	124.52	407.70
XI Other Comprehensive Income for the period / year attributable to :						
- Owner of the Company	0.36	0.36	(0.49)	0.72	(0.92)	1.35
- Non-controlling interests	(0.04)	(0.04)	(0.05)	(0.08)	(0.05)	(0.13)
	0.32	0.32	(0.54)	0.64	(0.97)	1.22
XII Total Comprehensive Income for the period / year attributable to :						
- Owner of the Company	131.66	147.71	91.63	279.37	107.98	361.51
- Non-controlling interests	14.73	21.03	10.46	35.76	15.57	47.41
	146.39	168.74	102.09	315.13	123.55	408.92
XIII Paid up Equity Share Capital (Face value of Rupees 2 each - Refer note 4)	49.96	24.98	24.93	49.96	24.93	24.98
XIV Other equity (excluding Non-controlling interests)						1,669.68
XV Earnings per equity share (EPS) of Rupees 2 each # ; (Refer note 4 & 6)						
(a) Basic (In Rupees)	5.26	5.90	3.70	11.16	4.38	14.46
(b) Diluted (In Rupees)	5.24	5.88	3.68	11.12	4.35	14.40

EPS is not annualised for the quarter and half year ended September 30, 2021, quarter ended June 30, 2021 and quarter and half year ended September 30, 2020. (Refer note 4 & 6)



APL APOLLO TUBES LIMITED
Regd. Office: 37, Hargobind Enclave, Vikas Marg, Delhi-110092
Statement of Assets and Liabilities as at September 30, 2021
CIN : L74899DL1986PLC023443

Particulars	Consolidated		Standalone	
	As at September 30, 2021	As at March 31, 2021	As at September 30, 2021	As at March 31, 2021
	(Unaudited)	(Audited)	(Unaudited)	(Audited)
(Rupees in crore)				
A. ASSETS				
(1) Non-current assets				
(a) Property plant and equipment	1,492.26	1,501.41	907.59	872.45
(b) Capital work-in-progress	175.58	107.67	16.55	52.89
(c) Investment property	62.51	-	62.51	-
(d) Right of use assets	95.43	94.94	18.20	17.56
(e) Goodwill	137.50	137.50	-	-
(f) Other intangible assets	1.26	1.84	1.12	1.62
(g) Investment in subsidiaries	-	-	625.72	524.33
(h) Financial assets				
(i) Investments	4.43	1.48	1.53	1.48
(ii) Loans	-	-	20.65	107.29
(iii) Other financial assets	26.65	26.92	18.36	18.63
(i) Non-current tax assets (net)	13.36	5.78	12.72	5.23
(j) Other non-current assets	164.08	122.30	31.27	50.71
Total non-current assets	2,173.06	1,999.84	1,716.22	1,652.19
(2) Current assets				
(a) Inventories	918.22	759.92	639.46	550.39
(b) Financial assets				
(i) Trade receivables	186.63	130.59	91.54	87.18
(ii) Cash and cash equivalents	216.67	16.12	161.90	3.19
(iii) Bank balances other than (ii) above	203.57	341.81	164.91	341.30
(iv) Loans	1.68	1.29	1.50	1.11
(v) Other financial assets	3.19	3.15	13.65	13.71
(c) Other current assets	130.47	146.23	87.62	108.31
Total current assets	1,660.43	1,399.11	1,160.58	1,105.19
Assets classified as held for sale	-	-	-	62.51
Total current assets	1,660.43	1,399.11	1,160.58	1,167.70
Total Assets	3,833.49	3,398.95	2,876.80	2,819.89
B. EQUITY AND LIABILITIES				
(1) Equity				
(i) Equity share capital	49.96	24.98	49.96	24.98
(ii) Other equity	1,925.04	1,669.68	1,513.82	1,423.81
Equity Attributable to the owners of the Company	1,975.00	1,694.66	1,563.78	1,448.79
Non-controlling interests	174.07	138.30	-	-
Total equity	2,149.07	1,832.96	1,563.78	1,448.79
(2) Non-current liabilities				
(a) Financial liabilities				
(i) Borrowings	150.38	183.47	100.18	224.48
(i) Lease liabilities	0.54	-	0.54	-
(ii) Other financial liabilities	0.82	1.00	0.82	0.78
(b) Provisions	17.53	16.44	12.11	11.69
(c) Deferred tax liabilities (net)	114.12	111.16	77.18	76.39
(d) Other non-current liabilities	76.87	75.54	50.94	48.77
Total non-current liabilities	360.26	387.61	241.77	362.11
(3) Current liabilities				
(a) Financial liabilities				
(i) Borrowings	401.09	336.86	326.26	263.39
(i) Lease liabilities	0.40	0.14	0.36	0.08
(ii) Trade payables				
- total outstanding dues of micro and small enterprises	6.85	5.70	4.72	3.85
- total outstanding dues other than micro and small enterprises	815.03	780.15	713.32	693.02
(iii) Other financial liabilities	10.81	12.03	8.04	11.21
(b) Other current liabilities	33.03	34.85	16.90	35.85
(c) Provisions	1.25	1.23	0.63	0.57
(d) Current tax liabilities (net)	55.70	7.42	1.02	1.02
Total current liabilities	1,324.16	1,178.38	1,071.25	1,008.99
Total Equity and Liabilities	3,833.49	3,398.95	2,876.80	2,819.89



Notes to the Statement of Consolidated Unaudited Financial Results :

1. The above Consolidated Unaudited Financial Results along with the comparatives have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above Consolidated Financial Results for the quarter and half year ended September 30, 2021 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 28, 2021.
2. The Statutory Auditors have carried out the 'Limited Review' of the Unaudited Consolidated Financial Results of the Group for the quarter and half year ended September 30, 2021 in accordance with the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
3. The Group has made an assessment of the likely adverse impact on economic environment in general post the outbreak of COVID-19 and potential impact on its operations including the carrying values of its current and non current assets including goodwill, property, plant and equipment and other financial exposure. The Group has also evaluated its liability to meet the financial commitments towards its lenders etc. The Group as of the reporting date has used internal and external sources on the expected future performance of the Group and accordingly does not expect any long term adverse impact of COVID-19 on its ability to recover the carrying value of assets and meeting its financial obligations. However, given the nature of the COVID-19, the Group continues to monitor developments to identify and manage any significant uncertainties relating to its future economic outlook.
4. The Board of Directors of APL Apollo Tubes Limited ('Company') in its meeting held on October 28, 2020, approved a proposal for sub-division of the face value of the equity shares of the Company from Rupees 10 per equity share to Rupees 2 per equity share i.e. 1 equity share to be split into 5 equity shares. Subsequent to the approval of above proposal by the shareholders of the Company, w.e.f. December 16, 2020 the sub-division became effective. Accordingly, Earnings per equity share (EPS) for the quarter and half year ended September 30, 2020 has been adjusted to reflect the above share split.
5. The Board of Directors of APL Apollo Tubes Limited ("Company"), at its meeting held on February 27, 2021, has considered and approved a draft scheme of amalgamation ('scheme') under Sections 230 to 232 of the Companies Act, 2013, of Shri Lakshmi Metal Udyog Limited ('Shri Lakshmi' – wholly owned subsidiary company) and Apollo Tricoat Tubes Limited ('Apollo Tricoat' – subsidiary company of wholly owned subsidiary) with the Company. The Scheme is subject to receipt of approvals from the shareholders and creditors of the respective Companies as may be directed by the Hon'ble National Company law Tribunal, Delhi bench ("NCLT"), BSE Limited, National Stock Exchange of India Limited and approval of other regulatory or statutory authorities as may be required.
6. The Board of Directors of APL Apollo Tubes Limited ('Company') in its meeting held on August 6, 2021 have recommended for approval by shareholders, bonus issue of 1 (one) equity share of Rupees 2 each for every 1 (one) equity shares of Rupees 2 each held by shareholders of the Company as on the record date, subject to approval of the shareholders.

Pursuant to the approval of the shareholders through postal ballot (including remote e-voting) on September 9, 2021, the Company allotted 124,896,000 bonus equity shares of Rupees 2 each as fully paid-up bonus equity shares, in the proportion of 1 (One) equity share of Rupees 2 each for every 1 (One) existing equity shares of Rupees 2 each to the equity shareholders of the Company as on record date of September 18, 2021. Consequently, the Company capitalised a sum of Rupees 24.98 crores from 'other equity' to 'equity share capital'.

The earning per share have been adjusted for bonus issue for previous periods presented.

Further, the Board of Directors of Apollo Tricoat Tubes Limited (a intermediary subsidiary of the Company) in its meeting held on August 6, 2021 have recommended for approval by shareholders, bonus issue of 1 (one) equity share of Rupees 2 each for every 1 (one) equity shares of Rupees 2 each held by shareholders of the Company as on the record date.

Pursuant to the approval of the shareholders in their meeting held on September 2, 2021, the Company allotted 30,400,000 bonus equity shares of Rupees 2 each as fully paid-up bonus equity shares, in the proportion of 1 (One) equity share of Rupees 2 each for every 1 (One) existing equity shares of Rupees 2 each to the equity shareholders of the Company as on record date of September 18, 2021.

7. The Group is in business of Manufacturing of ERW steel tube and pipes and hence only one reportable operating segment as per 'Ind-AS 108 : Operating Segments'.
8. The above Consolidated Unaudited Financial Results have been prepared in accordance with the amended Scheduled III and accordingly previous period / year's figures have been regrouped/reclasses (as necessary) to compare with current period results.

Ghaziabad
October 28, 2021

For APL APOLLO TUBES LIMITED


SANJAY GUPTA
CHAIRMAN AND MANAGING DIRECTOR



APL APOLLO TUBES LIMITED
STATEMENT OF CONSOLIDATED CASH FLOWS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2021

Particulars	(Rupees in crore)	
	Half year ended September 30, 2021	Half year ended September 30, 2020
	(Unaudited)	(Unaudited)
A. Cash flow from operating activities		
Profit before tax	421.15	169.07
<u>Adjustments for:</u>		
Depreciation and amortisation expense	53.80	48.99
Loss on sale of property, plant and equipment (net)	0.48	0.02
Finance costs	23.49	37.05
Interest income on fixed deposits	(8.02)	(7.05)
Interest income on others	(0.67)	(0.71)
Provision for slow moving inventory of spares & consumables	0.56	0.33
Government grant income	(4.81)	(5.15)
Derivatives measured at fair value through profit & loss account	(0.34)	(2.26)
Net unrealised foreign exchange (gain)	(6.42)	0.13
Provision for doubtful trade receivables written back	(0.42)	(0.13)
Share based expenses	0.95	1.86
Operating profit before working capital changes	479.75	242.15
<u>Changes in working capital:</u>		
Adjustments for (increase) / decrease in operating assets:		
Inventories	(158.86)	179.86
Trade receivables	(49.20)	348.75
Current loans and other financial assets	0.69	0.60
Non-current loans and other financial assets	0.26	0.48
Other current assets	15.75	(16.23)
Other non-current assets	0.59	0.43
Adjustments for increase / (decrease) in operating liabilities:		
Trade payables	34.44	(72.23)
Other current liabilities	(1.82)	(2.86)
Other current financial liabilities	0.20	0.01
Other non current financial liabilities	(0.18)	0.23
Other non current liabilities	1.33	5.21
Provisions (current & non-current)	2.79	2.58
Cash generated from operations	325.74	688.98
Net income tax (paid)	(63.23)	(37.01)
Net cash flow from operating activities (A)	262.51	651.97
B. Cash flow from investing activities		
Capital expenditure on property, plant and equipment (including capital advances)	(219.52)	(95.07)
Proceeds from sale of property, plant and equipment	2.88	4.29
Proceeds from maturity of fixed deposits	139.82	-
Investment in fixed deposits	-	(500.18)
Investment in other company	(2.90)	-
Investment in mutual funds	(0.05)	(0.05)
Investment in subsidiary	-	(46.20)
Interest received	7.90	0.96
Net cash flow (used in) investing activities (B)	(71.87)	(636.25)
C. Cash flow from financing activities		
Proceeds from non-current borrowings	-	141.00
Repayment of non-current borrowings	(39.86)	(259.25)
Proceeds from current borrowings (net)	70.99	87.65
Proceeds from issue of equity share capital	-	7.85
Payment on account of lease liabilities	(0.29)	(0.28)
Finance costs	(20.93)	(33.56)
Net cash flow from / (used in) financing activities (C)	9.91	(56.59)
Net increase / (decrease) in Cash and cash equivalents (A+B+C)	200.55	(40.87)
Cash and cash equivalents at the beginning of the period	16.12	44.39
Cash and cash equivalents at the end of the period	216.67	3.52



**INDEPENDENT AUDITOR'S REVIEW REPORT ON REVIEW OF INTERIM STANDALONE
FINANCIAL RESULTS**

TO THE BOARD OF DIRECTORS OF APL APOLLO TUBES LIMITED

1. We have reviewed the accompanying Statement of Standalone Unaudited Financial Results of **APL APOLLO TUBES LIMITED** ("the Company"), for the quarter and six months ended September 30, 2021 ("the Statement"), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("the Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India (ICAI). A review of interim financial information consists of making inquiries, primarily of the Company's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For **DELOITTE HASKINS & SELLS LLP**
Chartered Accountants
(Firm's Registration No. 117366W/W-100018)



Place: Ghaziabad
Date: October 28, 2021


(RASHIM TANDON)
(Partner)
(Membership No. 95540)
(UDIN: 21095540AAAACX5744)

APL APOLLO TUBES LIMITED
 Regd. Office : 37, Hargobind Enclave, Vikas Marg, Delhi - 110092
 Statement of Standalone Financial Results for the quarter and half year ended September 30, 2021
 CIN : L74899DL1986PLC023443

Particulars	(Rupees in crore, except EPS)					
	Quarter ended September 30, 2021	Quarter ended June 30, 2021	Quarter ended September 30, 2020	Half year ended September 30, 2021	Half year ended September 30, 2020	Year ended March 31, 2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
I Revenue from operations						
(a) Sale of products	2,028.85	1,620.62	1,528.24	3,649.47	2,290.01	5,815.93
(b) Other operating income	71.78	56.92	53.35	128.70	75.28	192.03
Total revenue from operations	2,100.63	1,677.54	1,581.59	3,778.17	2,365.29	6,007.96
II Other Income	8.56	9.46	12.41	18.02	18.78	44.11
III Total income (I +II)	2,109.19	1,687.00	1,594.00	3,796.19	2,384.07	6,052.07
IV Expenses						
(a) Cost of materials consumed	1,490.98	1,422.65	1,181.83	2,913.63	1,751.65	4,475.04
(b) Purchase of stock-in-trade (traded goods)	232.54	308.50	180.73	541.04	288.39	894.04
(c) Changes in inventories of finished goods, stock in trade, work-in-progress, rejection and scrap	158.49	(245.55)	34.71	(87.06)	50.01	(20.24)
(d) Employee benefits expense	21.36	20.84	19.51	42.20	36.48	76.12
(e) Finance costs	8.57	11.15	13.75	19.72	29.09	54.89
(f) Depreciation and amortisation expense	18.18	17.52	16.63	35.70	32.70	68.18
(g) Other expenses	88.65	90.38	89.21	179.03	135.48	299.03
Total expenses	2,018.77	1,625.49	1,536.37	3,644.26	2,323.80	5,847.06
V Profit before tax (III-IV)	90.42	61.51	57.63	151.93	60.27	205.01
VI Tax expense :						
(a) Current tax	21.92	15.98	14.93	37.90	14.99	47.38
(b) Deferred tax charge / (credit) (net)	1.00	(0.41)	(0.10)	0.59	0.72	3.10
(c) Income tax / deferred tax expense of earlier year	-	-	-	-	0.75	0.75
Total tax expense	22.92	15.57	14.83	38.49	16.46	51.23
VII Profit for the period / year (V-VI)	67.50	45.94	42.80	113.44	43.81	153.78
VIII Other Comprehensive Income						
Add / (less) : Items that will not be reclassified to profit or loss						
(a) Remeasurement of post employment benefit obligation	0.40	0.40	(0.41)	0.80	(0.82)	1.49
(b) Income tax relating to above item	(0.10)	(0.10)	0.10	(0.20)	0.20	(0.38)
Other Comprehensive Income for the period / year	0.30	0.30	(0.31)	0.60	(0.62)	1.11
IX Total Comprehensive Income for the period / year (VII+VIII)	67.80	46.24	42.49	114.04	43.19	154.89
X Paid up Equity Share Capital (Face value of Rupees 2 each - Refer note 4)	49.96	24.98	24.93	49.96	24.93	24.98
XI Other equity						1,423.81
XII Earnings per equity share (EPS) of Rupees 2 each # : (Refer note 4 & 6)						
(a) Basic (In Rupees)	2.70	1.84	1.72	4.54	1.76	6.17
(b) Diluted (In Rupees)	2.69	1.84	1.71	4.53	1.75	6.15

EPS is not annualised for the quarter and half year ended September 30, 2021, quarter ended June 30, 2021 and quarter and half year ended September 30, 2020. (Refer note 4 & 6)



Notes to the Statement of Standalone Unaudited Financial Results :

1. The above Standalone Unaudited Financial Results along with the comparatives have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The above Standalone Unaudited Financial Results for the quarter and half year ended September 30, 2021 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on October 28, 2021.
2. The Statutory Auditors have carried out the 'Limited Review' of the Standalone Unaudited Financial Results of the Company for the quarter and half year ended September 30, 2021 in accordance with the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.
3. The Company has made an assessment of the likely adverse impact on economic environment in general post the outbreak of COVID-19 and potential impact on its operations including the carrying values of its current and non current assets including property, plant and equipment and other financial exposure. The Company has also evaluated its ability to meet the financial commitments towards its lenders etc. The Company as of the reporting date has used internal and external sources on the expected future performance of the Company and accordingly does not expect any long term adverse impact of COVID-19 on its ability to recover the carrying value of assets and meeting its financial obligations. However, given the nature of the COVID-19, the Company continues to monitor developments to identify and manage any significant uncertainties relating to its future economic outlook.
4. The Board of Directors of APL Apollo Tubes Limited ('Company') in its meeting held on October 28, 2020, approved a proposal for sub-division of the face value of the equity shares of the Company from Rupees 10 per equity share to Rupees 2 per equity share i.e. 1 equity share to be split into 5 equity shares. Subsequent to the approval of above proposal by the shareholders of the Company, w.e.f. December 16, 2020 the sub-division became effective. Accordingly, Earnings per equity share (EPS) for the quarter and half year ended September 30, 2020 has been adjusted to reflect the above share split.
5. The Board of Directors of APL Apollo Tubes Limited ("Company"), at its meeting held on February 27, 2021, has considered and approved a draft scheme of amalgamation ('scheme') under Sections 230 to 232 of the Companies Act, 2013, of Shri Lakshmi Metal Udyog Limited ('Shri Lakshmi' - wholly owned subsidiary company) and Apollo Tricoat Tubes Limited ('Apollo Tricoat' - subsidiary company of wholly owned subsidiary) with the Company. The Scheme is subject to receipt of approvals from the shareholders and creditors of the respective Companies as may be directed by the Hon'ble National Company law Tribunal, Delhi bench ("NCLT"), BSE Limited, National Stock Exchange of India Limited and approval of other regulatory or statutory authorities as may be required.
6. The Board of Directors of APL Apollo Tubes Limited ('Company') in its meeting held on August 6, 2021 have recommended for approval by shareholders, bonus issue of 1 (one) equity share of Rupees 2 each for every 1 (one) equity shares of Rupees 2 each held by shareholders of the Company as on the record date, subject to approval of the shareholders.

Pursuant to the approval of the shareholders through postal ballot (including remote e-voting) on September 9, 2021, the Company allotted 124,896,000 bonus equity shares of Rupees 2 each as fully paid-up bonus equity shares, in the proportion of 1 (One) equity share of Rupees 2 each for every 1 (One) existing equity shares of Rupees 2 each to the equity shareholders of the Company as on record date of September 18, 2021. Consequently, the Company capitalised a sum of Rupees 24.98 crores from 'other equity' to 'equity share capital'.

The earning per share has been adjusted for bonus issue for previous periods presented.
7. The Company is in business of Manufacturing of ERW steel tube and pipes and hence only one reportable operating segment as per 'Ind-AS 108 : Operating Segments'.
8. The above Standalone Unaudited Financial Results have been prepared in accordance with the amended Scheduled III and accordingly previous period / year's figures have been regrouped/reclasses (as necessary) to compare with current period results.

Ghaziabad
October 28, 2021

For APL APOLLO TUBES LIMITED


SANJAY GUPTA
CHAIRMAN AND MANAGING DIRECTOR



APL APOLLO TUBES LIMITED
STATEMENT OF STANDALONE CASH FLOWS FOR THE HALF YEAR ENDED SEPTEMBER 30, 2021

(Rupees in crore)

Particulars	Half year ended September 30, 2021	Half year ended September 30, 2020
	(Unaudited)	(Unaudited)
A. Cash flow from operating activities		
Profit before tax	151.93	60.27
Adjustments for:		
Depreciation and amortisation expense	35.70	32.70
Loss / (gain) on sale of property, plant and equipment (net)	0.39	(0.05)
Finance costs	19.72	29.09
Interest income on fixed deposits	(7.78)	(7.08)
Interest income on others	(2.45)	(6.59)
Share based expenses	0.93	1.86
Provision for slow moving inventory of spares & consumables	0.45	0.28
Provision for doubtful trade receivables written back	(0.42)	(0.13)
Derivatives measured at fair value through profit & loss account	(1.77)	(2.26)
Net unrealized foreign exchange loss / (gain)	3.55	(0.65)
Government grant income	(3.32)	(4.46)
Operating profit before working capital changes	196.93	102.98
Changes in working capital:		
Adjustments for (increase) / decrease in operating assets:		
Inventories	(89.52)	142.78
Trade receivables	(7.49)	204.04
Current loans and other financial assets	(2.08)	2.86
Non-current loans and other financial assets	109.33	(44.17)
Other current assets	20.69	(19.94)
Other non-current assets	0.72	0.58
Adjustments for increase / (decrease) in operating liabilities:		
Trade payables	20.18	64.21
Other current liabilities	(18.96)	0.34
Other current financial liabilities	0.20	0.01
Other non current liabilities	2.17	3.35
Other non current financial liabilities	-	0.03
Provisions (current & non-current)	1.28	1.65
Cash generated from operations	233.45	458.72
Income tax (paid)	(45.39)	(12.58)
Net cash flow from operating activities (A)	188.06	446.14
B. Cash flow from investing activities		
Capital expenditure on property, plant and equipment (including capital advances)	(18.24)	(43.03)
Proceeds from sale of property, plant and equipment	2.88	4.24
Investment in mutual funds	(0.05)	(0.05)
Investment in subsidiaries	(101.39)	-
Loan given to subsidiary	(20.65)	-
Proceeds from maturity of fixed deposits	177.39	-
Investment in fixed deposits	-	(500.02)
Interest received		
- fixed deposits	7.12	0.29
- others	4.87	4.88
Net cash flow from / (used in) investing activities (B)	51.93	(533.69)
C. Cash flow from financing activities		
Proceeds from non-current borrowings	-	75.00
Proceeds from current borrowings	65.75	87.90
Repayment of non-current borrowings	(127.18)	(94.87)
Proceeds from issue of equity share capital	-	7.85
Payment on account of lease liabilities	(0.29)	(0.27)
Finance costs	(19.56)	(24.77)
Net cash flow (used in) / from financing activities (C)	(81.28)	50.84
Net increase / (decrease) in Cash and cash equivalents (A+B+C)	158.71	(36.71)
Cash and cash equivalents at the beginning of the period	3.19	38.85
Cash and cash equivalents at the end of the period	161.90	2.14





**WE CRAFT
STEEL**



**Q2FY22
Results**

Safe Harbour

Except for the historical information contained herein, statements in this presentation and the subsequent discussions, which include words or phrases such as "will", "aim", "will likely result", "would", "believe", "may", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", seek to", "future", "objective", "goal", "likely", "project", "should", "potential", "will pursue", and similar expressions of such expressions may constitute "forward-looking statements". These forward looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. These risks and uncertainties include, but are not limited to our ability to successfully implement our strategy, our growth and expansion plans, obtain regulatory approvals, our provisioning policies, technological changes, investment and business income, cash flow projections, our exposure to market risks as well as other risks. The Company does not undertake any obligation to update forward-looking statements to reflect events or circumstances after the date thereof.

Contents

Q2FY'22 at a glance

Porter's 5 Forces

Financial Performance

Market Creation

Core Competence

ESG Initiatives

Key Takeaways

Q2FY'22 at a Glance



427k ton
Sales Volume
-11% yoy decline




₹ 30.8 Bn
Revenue
40% yoy increase



₹ 2.2 Bn
EBITDA
31% yoy increase




₹ 5,199
EBITDA/ ton
48% yoy increase



₹ 107 Mn*
Interest Cost
33% yoy decline



₹ 1.3 Bn
Net profit
43% yoy increase




62%
Value Added Portfolio mix
FY21 was 57%




10 Days
Net working Capital Days
FY21 was 8 Days



₹ 1.3 Bn
Net debt
FY21 was 1.6 Bn



32.5%
ROCE as at 1HFY22
FY21 was 24.3%



31.6%
ROE as at 1HFY22
FY21 was 24.8%



ESG
Initiatives taken towards an
ESG sustainable organization

*Interest Cost does not include Interest Income of Rs26.5mn; it has been accounted in Other Income

Note: Sales Volume and Financials are on consolidated basis and Net Profit is after Minority Interest

PORTER'S FIVE FORCES



Porter's Five Forces

Threat of Entry

- Scale of 2.6m ton capacity; wide gap between No. 2 Player
- Vast distribution network (access to 800+ distributors, 50,000 retailers, 200k fabricators)
- Technology advantage (DFT, ILG)
- Lowest cost producer (highest profitability in the sector)
- Product range (1,500+ SKUs)
- Lead time to distributors (48hrs delivery)
- Financial strength (doubling capacity every 3rd year without debt)
- Unmatched brand strength

Bargaining power of suppliers

- Company buys 2% of Indian steel production and 10% of Indian HR coil production
- Amongst Top 3 customers for large steel producers
- Company's steel buying price is minimum in structural steel tubing industry

Industry Rivalry

- APL Apollo 50% market share
- Player 2 - 9% market share (ancillary business for steel producer)
- Player 3 - 9% market share (focus on water transportation products)
- Player 4 - 7% market share (strong player but small in Parent's overall scheme of things)
- Player 5 - 7% market share (focused in East market; regional player)
- Player 6 - 6% market share (high debt)
- Player 7 - 3% market share (high debt)
- Player 8 - 2% market share (poor profitability)
- Others - 7%

Bargaining power of distributors

- 50% market share in structural steel tubing industry
- Monopoly products (new innovative products)
- APL Apollo distributors can churn capital upto 8x in a year which helps them generate high ROCE

Threat of substitute

- No product can replace structural strength of steel

FINANCIAL PERFORMANCE



De-commoditizing Product Portfolio

Value added products
contributed 62% of
total sales in Q2

Product Category	Application	Q2FY21			Q3FY21			Q4FY21			Q1FY22			Q2FY22		
		Sales Mix (%)	Volume (kTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (kTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (kTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (kTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (kTon)	EBITDA/Ton (Rs)
Apollo Structural	Heavy Structures	4	21	4,200	6	27	5,000	9	38	5,012	5	19	8,000	6	26	6,240
	Light Structures	13	63	4,000	17	83	5,100	13	58	5,106	11	40	6,300	12	51	5,137
	General Structures	47	226	1,380	40	194	1,993	40	173	1,996	33	124	3,125	38	161	2,194
Apollo Z	Rust-proof structures	18	85	6,236	17	82	7,654	16	70	7,708	23	85	8,990	21	90	8,083
	Rust-proof sheet	1	6	4,556	1	6	4,760	2	10	4,804	8	30	6,000	5	21	5,136
Apollo Tricoat	Home improvement	13	61	6,137	15	73	7,872	15	66	7,671	16	59	11,716	14	61	8,172
Apollo Galv	Agri/Industrial	4	18	5,655	4	21	6,950	4	19	6,981	4	17	7,257	4	16	6,353
Total		100	481	3,514	100	486	4,780	100	435	4,742	100	373	6,825	100	427	5,199

Standard products with
EBITDA around Rs 2,000/ Ton

Value added products with EBITDA
more than Rs 4,000/Ton

De-commoditizing Product Portfolio

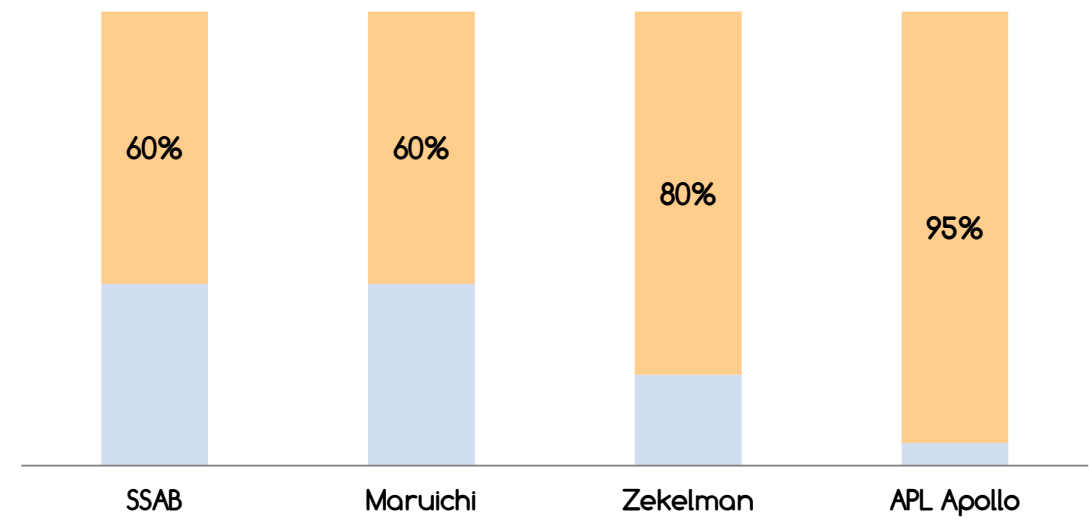
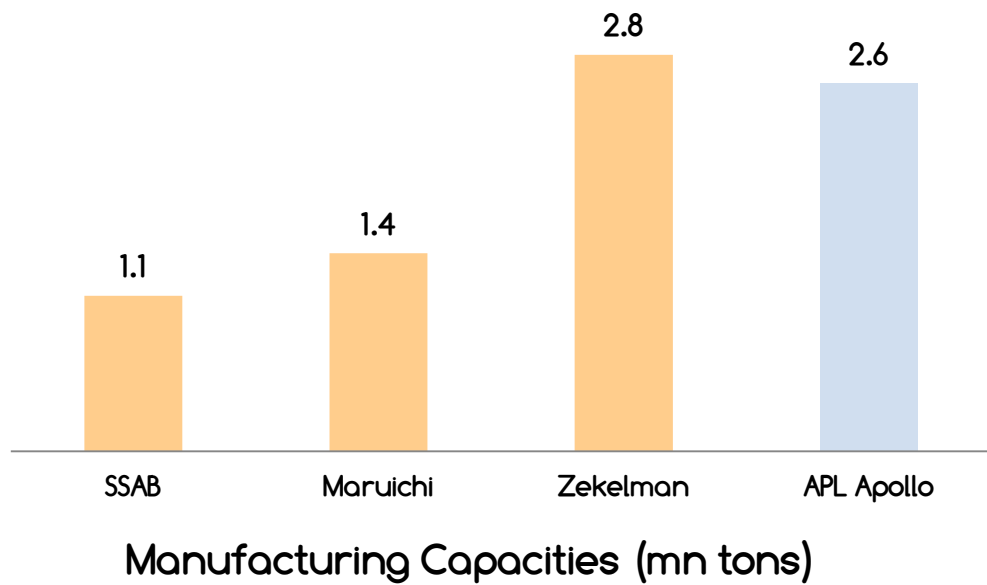
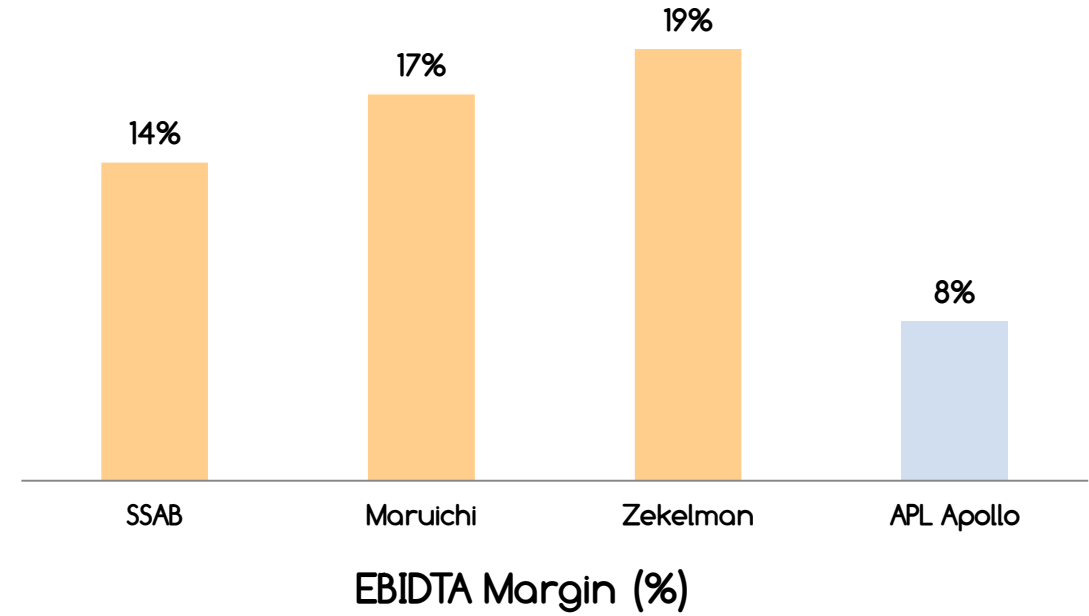
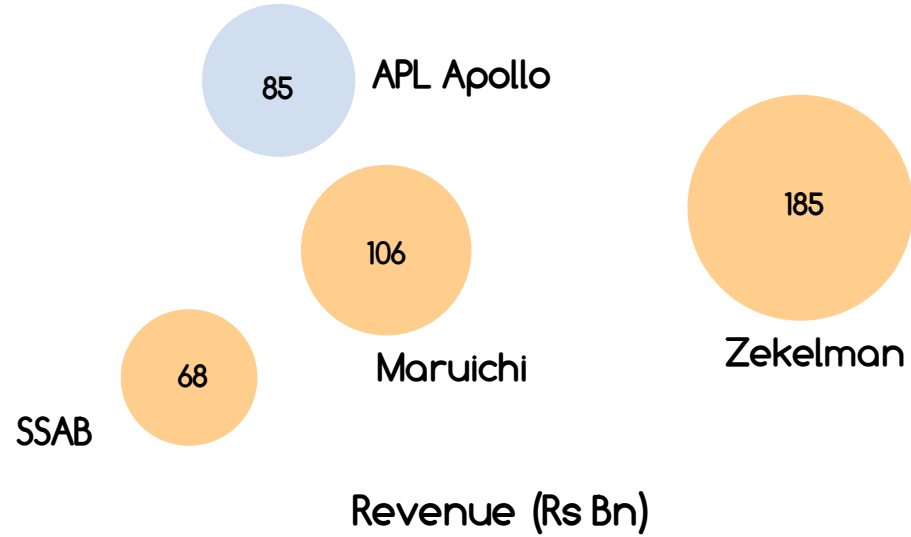
Gradually improved our value added product contribution

Product Category	Application	FY17			FY18			FY19			FY20			FY21			Annual Capacity (KTon)
		Sales Mix (%)	Volume (KTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (KTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (KTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (KTon)	EBITDA/Ton (Rs)	Sales Mix (%)	Volume (KTon)	EBITDA/Ton (Rs)	
Apollo Structural	Heavy Structures	5	51	3,900	5	52	3,707	6	80	3,775	6	101	4,000	6	95	4,721	200
	Light Structures	5	43	3,800	6	70	3,658	8	108	3,707	5	87	3,800	13	213	4,717	430
	General Structures	57	531	2,471	58	656	2,052	58	777	1,615	55	898	1,361	43	713	1,658	1,000
Apollo Z	Rust-proof structures	20	183	5,722	21	241	5,691	21	279	5,568	20	333	5,021	18	294	6,728	400
	Rust-proof sheet	1	6	5,000	-	0	4,704	-	3	4,703	0	2	5,000	1	23	4,720	100
Apollo Tricoat	Home improvement	-	-	-	-	-	-	-	-	-	7	113	6,589	14	231	7,072	350
Apollo Galv	Agri/Industrial	13	117	4,925	10	111	4,880	7	92	4,362	6	99	3,952	4	71	6,040	120
Total		100	932	3,574	100	1,130	3,283	100	1,339	2,933	100	1,633	2,923	100	1,640	4,138	2,600

Standard products with EBITDA around Rs 2,000/ Ton

Value added products with EBITDA more than Rs 4,000/Ton

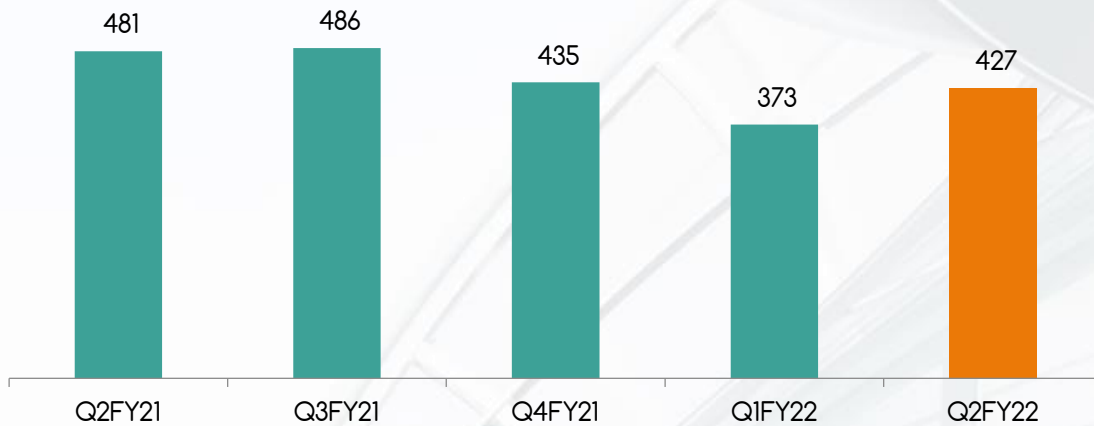
Global Peer Benchmarking



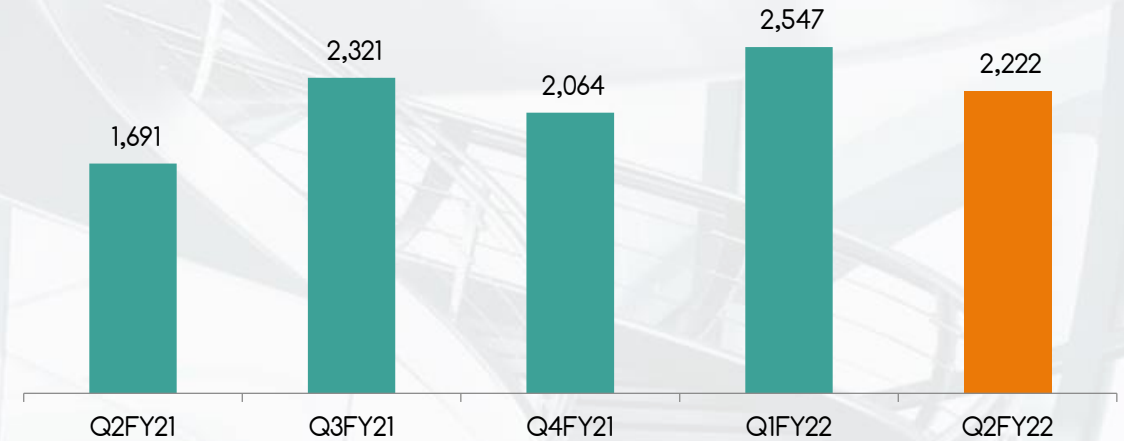
■ Building Material and Infrastructure Sales (% of Revenue)

Growing Strength to Strength

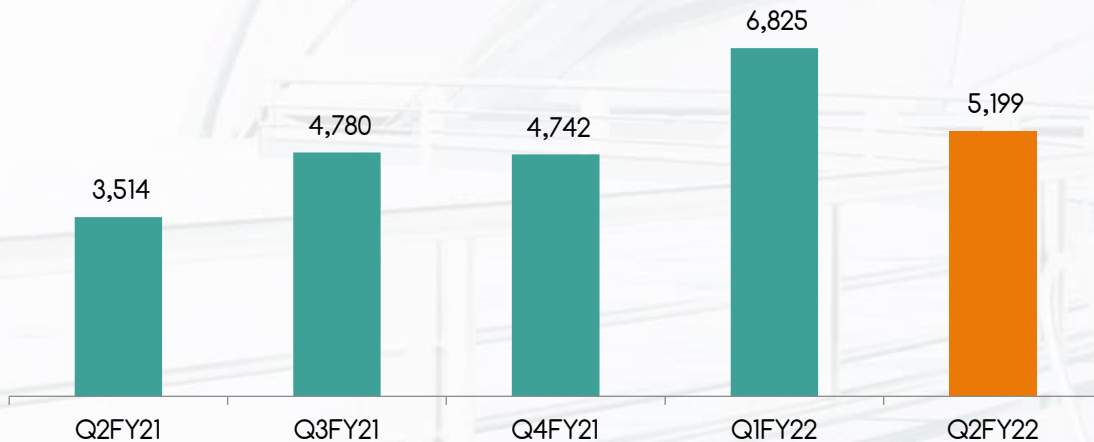
Volume (k'ton)



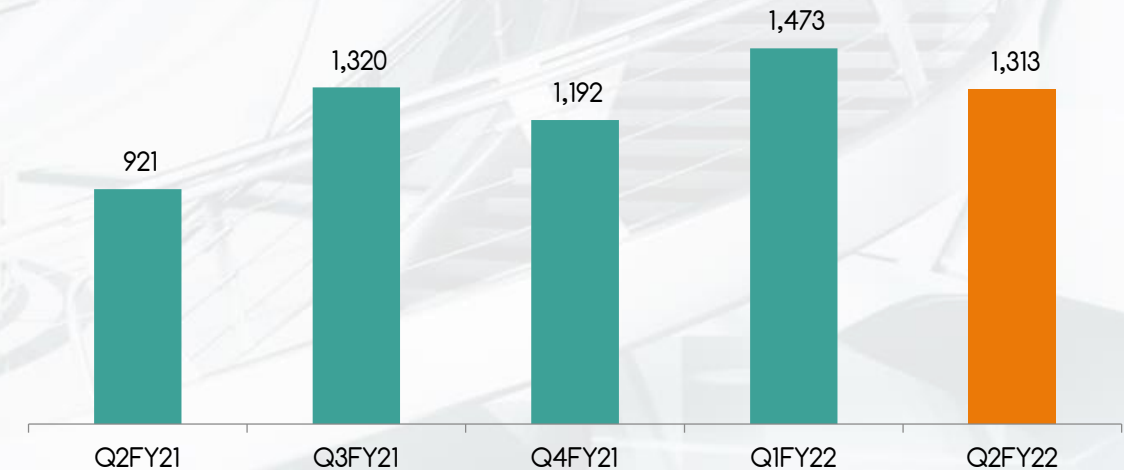
EBITDA (Rsm)



EBITDA/Ton (Rs)



Net Profit (Rsm)



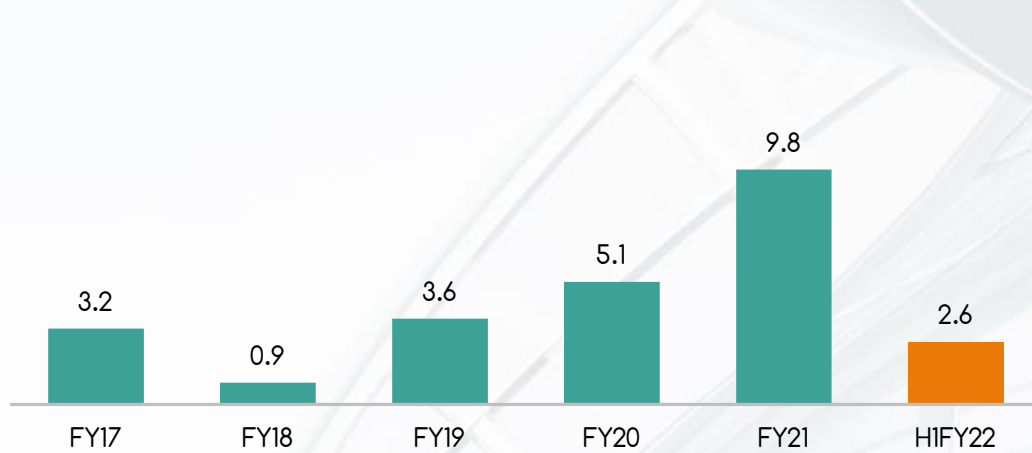
1. Q1FY21 sales volume figures are for period '22 April 2020 to 30 June 2020' as the company had shut its operations in April 2020 owing to COVID 19 pandemic

2. Sales Volume and Financials are on consolidated basis and Net Profit is after Minority Interest

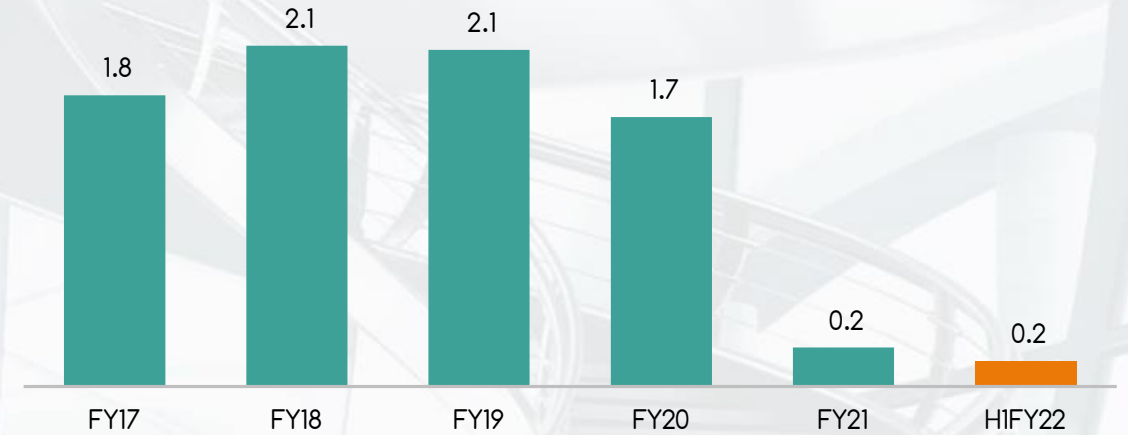
3. EBITDA has been calculated without other income

Growing Strength to Strength

Operating Cash Flow (Rs Bn)



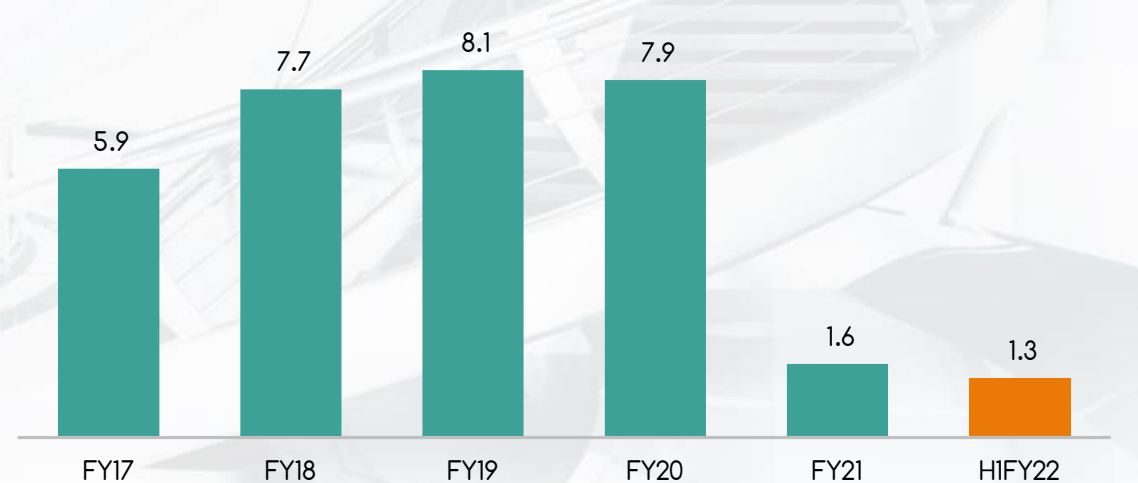
Net Debt/EBITDA (x)



Net Debt/ Equity (x)



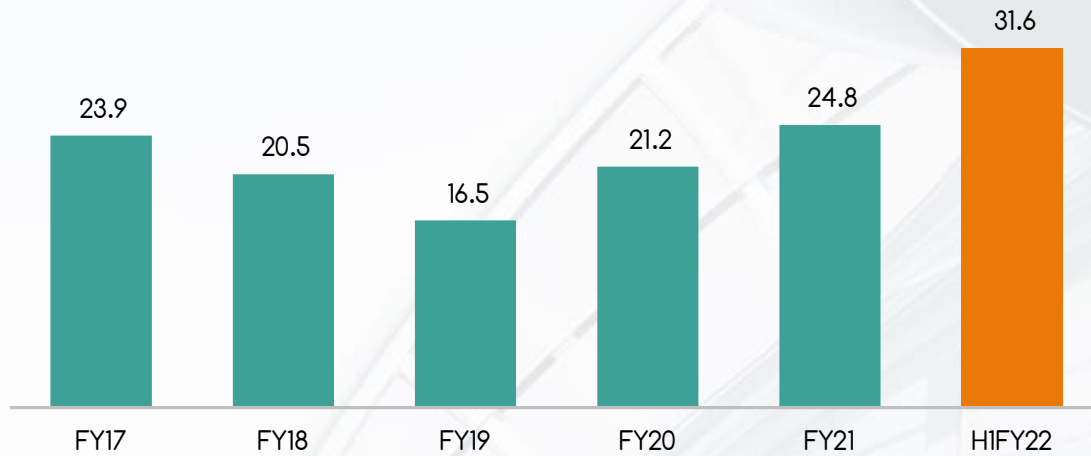
Net Debt (Rs Bn)



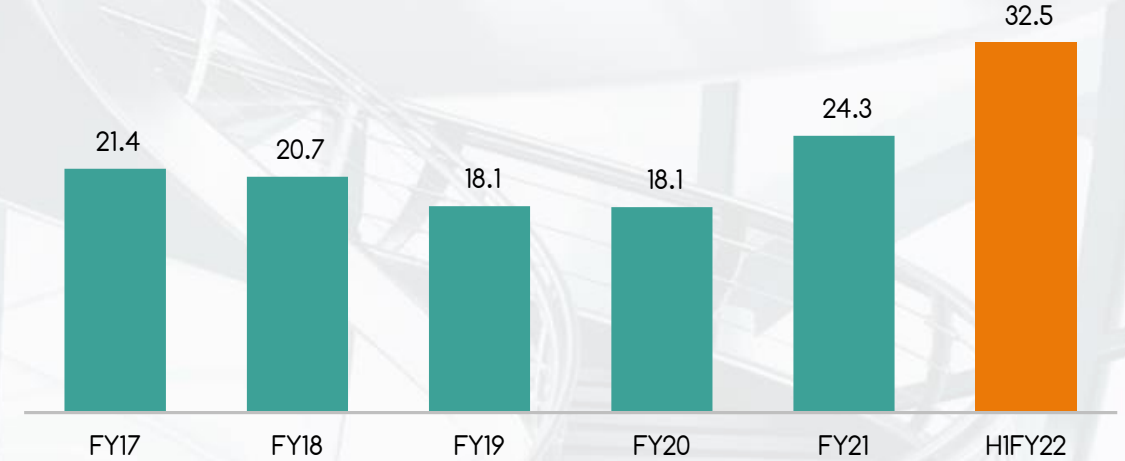
Note :FY21 revenue is for period '22 April 2020 to 31 Dec 2020' as the company had shut its operations in April 2020 owing to COVID 19 pandemic

Growing Strength to Strength

ROE (%)



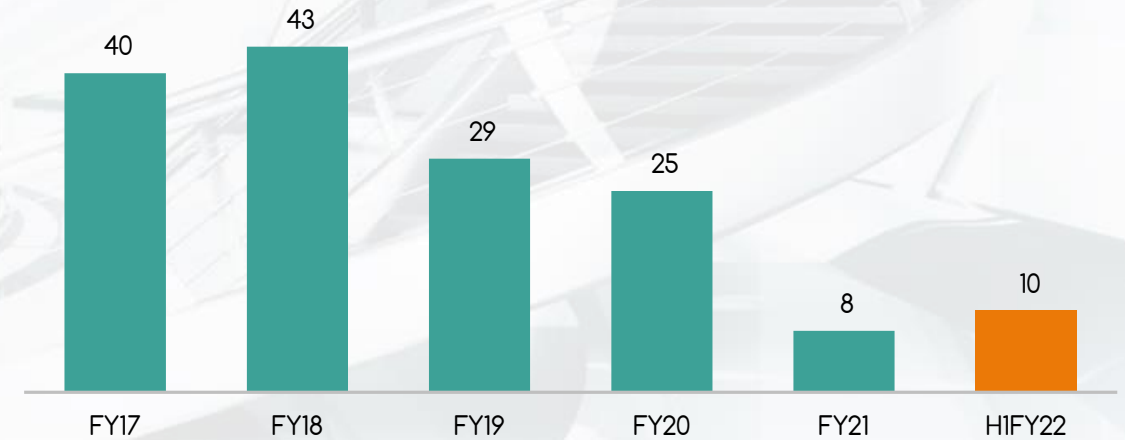
ROCE (%)



Interest Coverage Ratio (x)

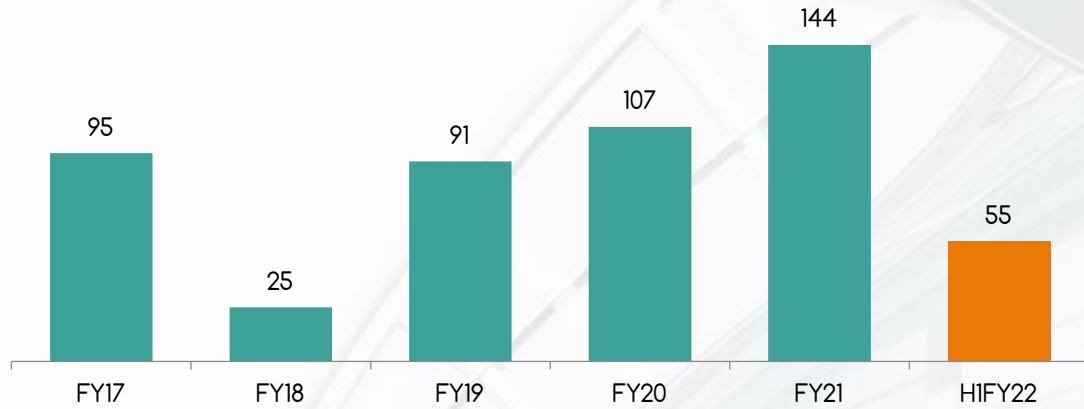


Net Working Capital (Days)

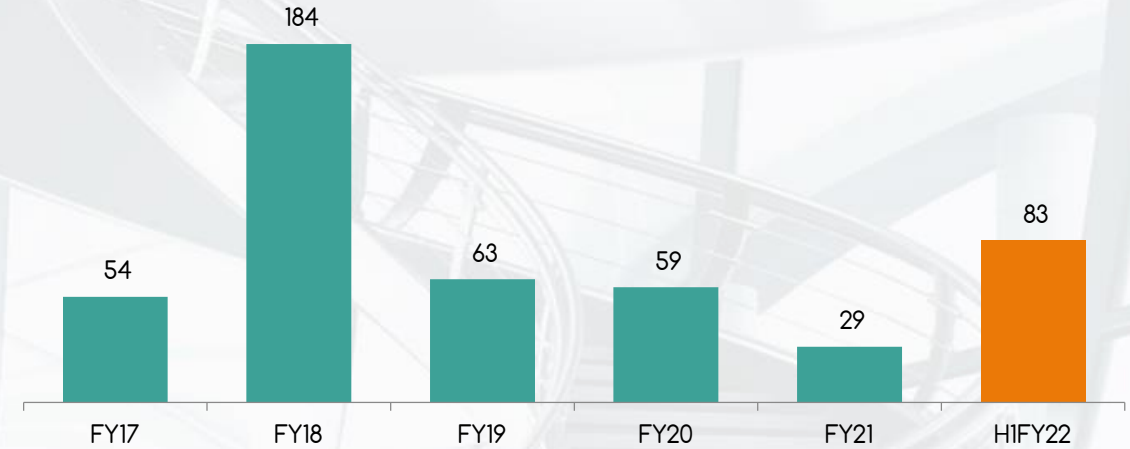


Growing Strength to Strength

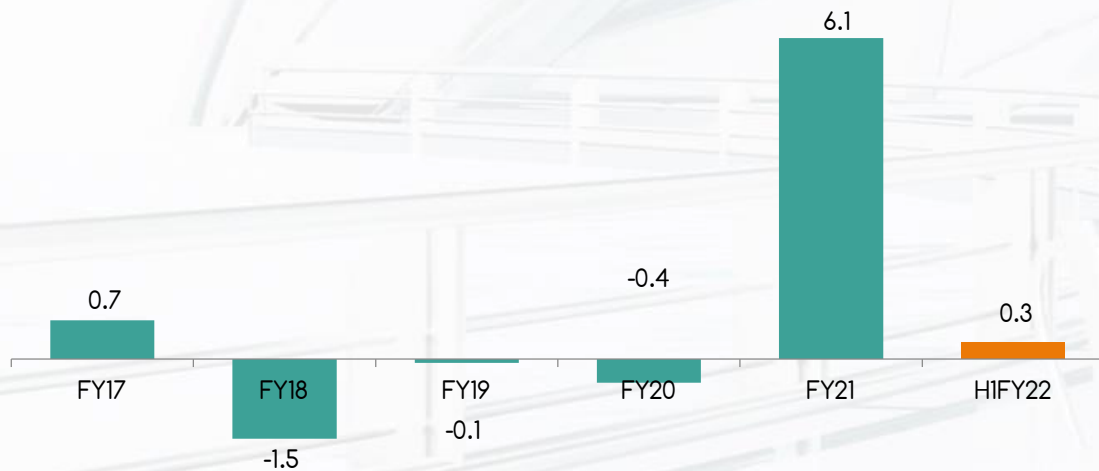
Operating cash flow to EBITDA (%)



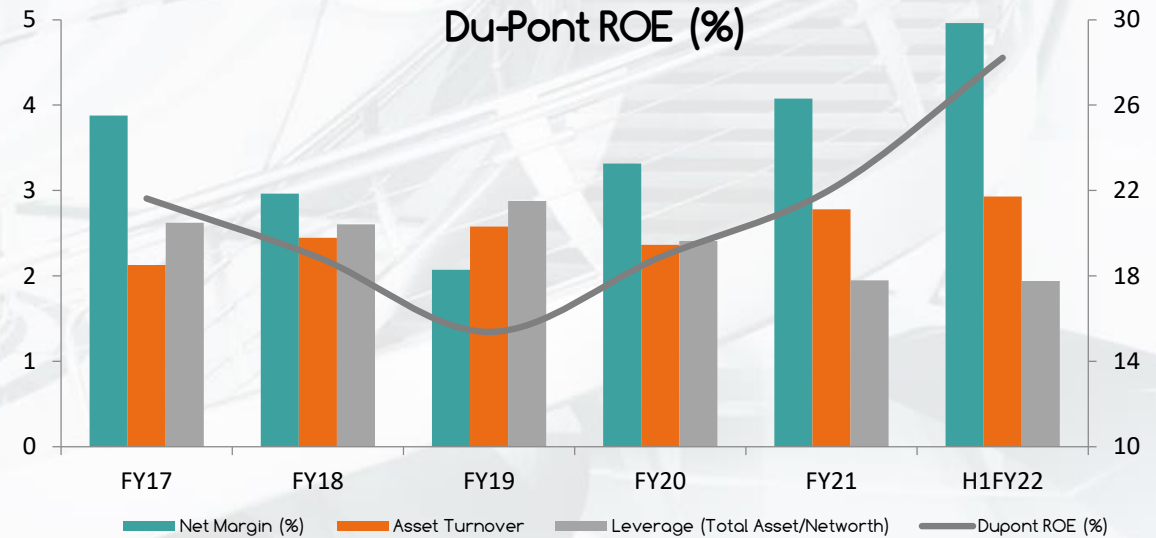
Capex to Op. Cash flow (%)



Free cash flow (Rs Bn)



Du-Pont ROE (%)



FY21 revenue is for period '22 April 2020 to 31 Dec 2020' as the company had shut its operations in April 2020 owing to COVID 19 pandemic

Profit & Loss Statement (Consolidated)

Particulars (Rs mn)	Q1 FY21	Q2 FY21	Q3 FY21	Q4 FY21	Q1 FY22	Q2FY22	FY21	FY20
Sales Volume (k Ton)	238	481	486	435	373	427	1,633	1,640
Net Revenue	11,098	22,021	26,009	25,870	25,343	30,839	77,232	84,998
Raw Material Costs	9,308	18,477	21,871	21,993	20,771	26,534	65,785	71,648
Employee Costs	287	334	358	317	359	373	1,422	1,296
Other expenses	793	1,518	1,459	1,495	1,666	1,711	5,251	5,266
EBITDA	711	1,691	2,321	2,064	2,547	2,222	4,774	6,787
EBITDA/ton (Rs)	2,982	3,514	4,780	4,742	6,825	5,199	2,923	4,138
Other Income	49	101	83	126	102	114	222	359
Interest Cost	212	159	147	143	128	107	1073	661
Depreciation	239	251	262	275	265	273	959	1028
Tax	90	356	507	428	572	495	403	1,381
Net Profit	219	1,026	1,488	1,344	1,684	1,461	2,560	4,077
Minority Interest (MI)	51	105	167	152	211	148	180	475
Net Profit (after MI)	168	921	1,320	1,192	1,473	1,313	2,380	3,602

Note 1: The Q1FY21 sales volume figures are for period '22 April 2020 to 30 June 2020' as the company had shut its operations in April 2020 owing to COVID 19 pandemic

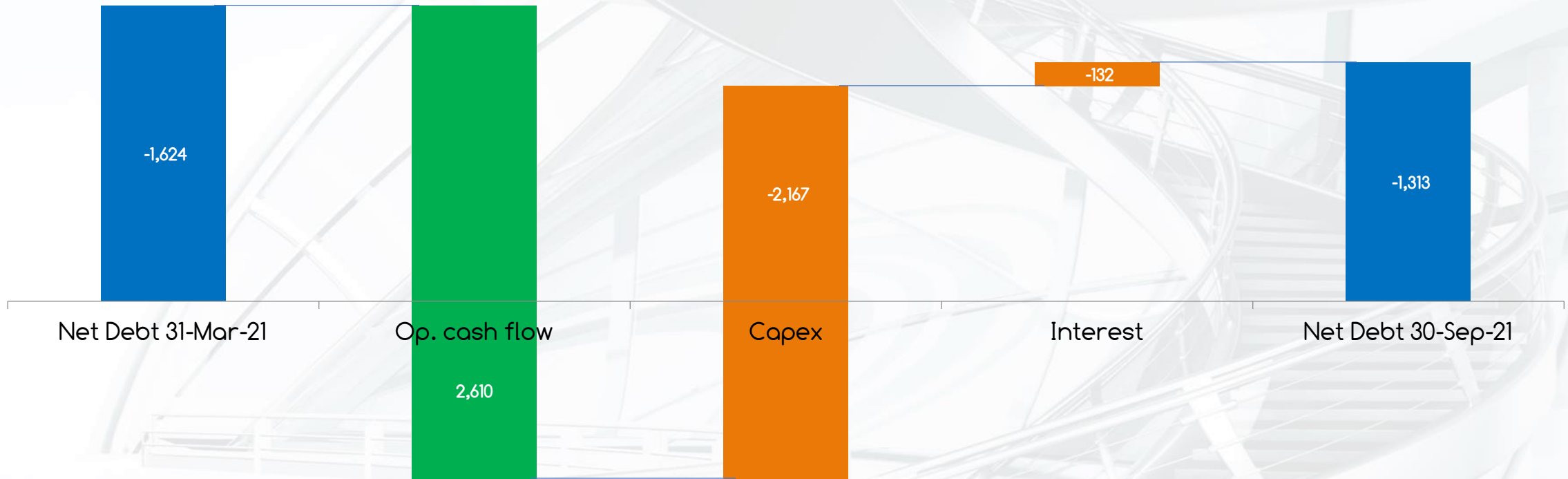
Note 2: Sales Volume and Financials are on consolidated basis and Net Profit is after Minority Interest

Balance Sheet & Cash Flow Statement (Consolidated)

Balance Sheet - Assets (Rs mn)	H1FY22	FY21	Cash Flow Statement (Rs mn)	H1FY22	FY21
Cash & Bank Balance	4,202	3,579	EBITDA	4,769	6,787
Receivables	1,866	1,306	Accounts receivables	-492	3,470
Inventories	9,182	7,599	Inventory	-1,589	232
Other current assets	1,353	1,507	Other WC changes	414	117
Fixed assets (net)	16,678	16,091	Tax	-632	-1,195
Right to use Assets	954	949	Other Income	140	359
Investments	669	15	Operating cash flow	2,610	9,771
Other assets/goodwill	3,429	2,943	Capex	-2,167	-2,798
Total Assets	38,335	33,990	Investments	0	-265
Balance Sheet - Liabilities (Rs mn)	H1FY22	FY21	Interest	-132	-623
Trade payables	8,219	7,859	Free cash flow	311	6,086
Other current liabilities	1,012	557	Dividend payments	0	0
Debt	5,515	5,203	Capital increase	0	154
Others	2,099	2,041	Tricoat consolidation/Others	0	18
Minority Interest/Provision	1,741	1,383	Net change in cash flow	311	6,258
Shareholders' funds	19,750	16,947	Net debt beginning	-1,624	-7,882
Total Equity & Liabilities	38,335	33,990	Net debt end	-1,313	-1,624

FY21 revenue is for period '22 April 2020 to 31 March 2021' as the company had shut its operations in April 2020 owing to COVID 19 pandemic

Consolidated Cash Flow Bridge (Rs mn)



✓ Business continues to generate strong operational cash flows

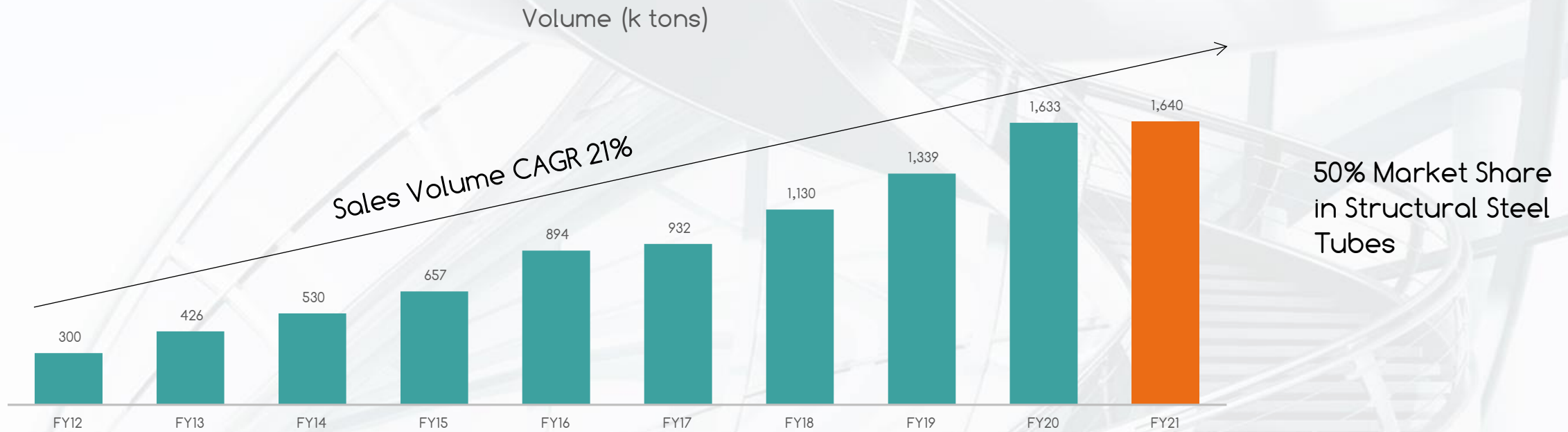
✓ Capex being funded from internal cash flows

✓ Net debt declined 19% on solid free cash flow generation

Market Creation



Growing Strength to Strength



- Developed Structural steel tube market in India
- Focused on steel strength and building material application
- Innovation of new sizes and shapes
- Introduction of new applications

How have we created market..

Conventional Construction Products	Applications	Why Structural Steel Tube replaces these products?
Steel Angle/Channels	Structural support, Towers infrastructure	Uniform Strength, Lower steel consumption
Wood	Furniture, Door Frames, Planks	Cost Effective, Termite Proof, Environmental Friendly
Aluminum Profiles	Facades & Glazing	Cost Effective, Higher Strength
Reinforced Cement Concrete	Construction of Buildings	Faster Construction Environmental Friendly
Fabricated Metal Sheet	Pre-Engineered Steel Buildings	Lower steel consumption Reduces overall project cost



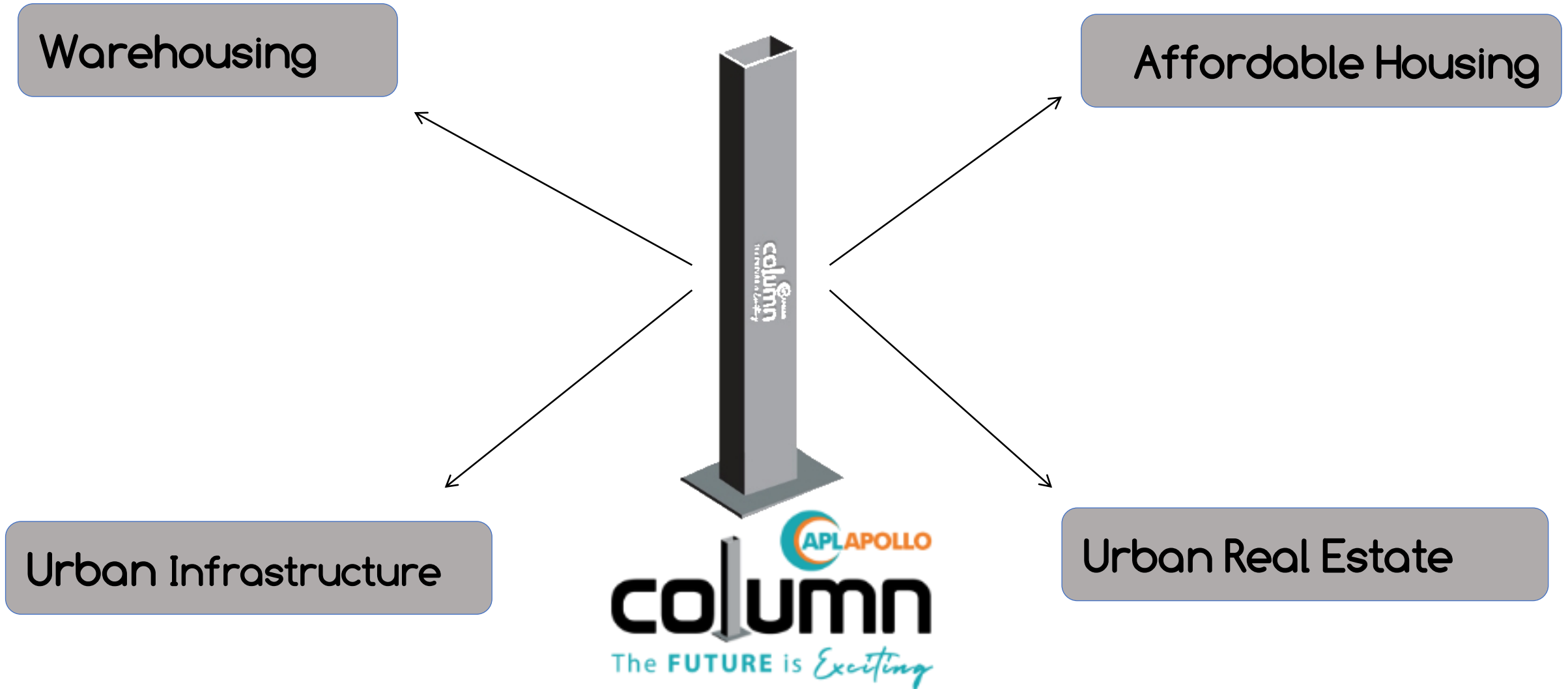
Low Diameter Steel Tubes/Low Load Bearing

High Diameter Steel Tubes/High Load Bearing

Registered Patents

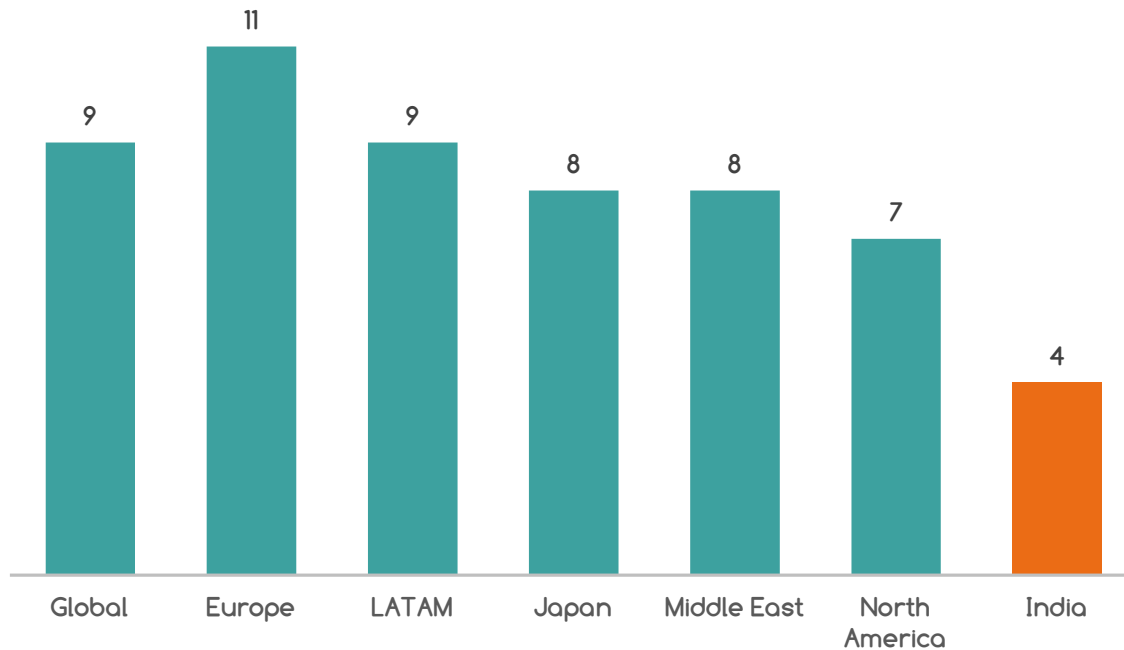
			
Double Door Chaukhat Tube	Double Door Chaukhat Tube	Four Double Door Chaukhat Tube	Single Door Chaukhat Tube
			
Elliptical Tube for electric transformers	D Section for Handrail/Fence	Handrail Tube	Window Frame Tube (L)
			
Window Frame Tube (T)	Window Frame Tube (Z)	Reflector Tube	Oval Tube for Gym equipment
			
Plank Tube	Octagon Tube for Furniture	Fencing Tube	Checkeded Section

New Opportunities to revolutionise construction industry

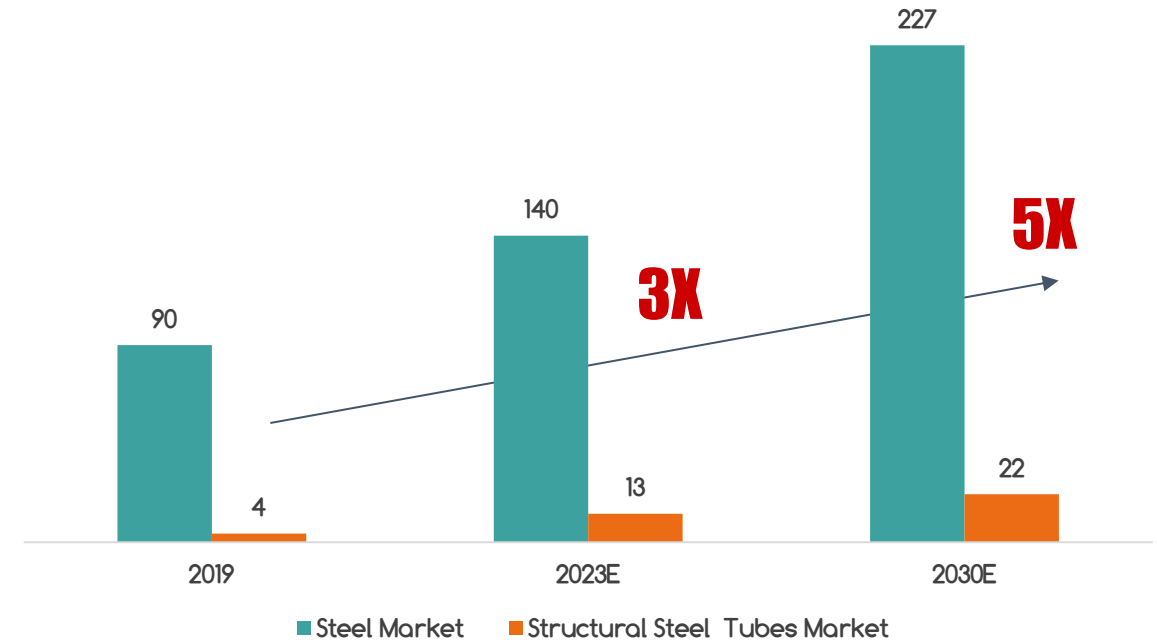


India at the start of Structural Steel Usage

Structural Steel Tubes Market as % of Steel Market (2020)



Potential Structural Steel Tubes Market in India (Mn Tons)



India has huge structural steel tubes based construction potential

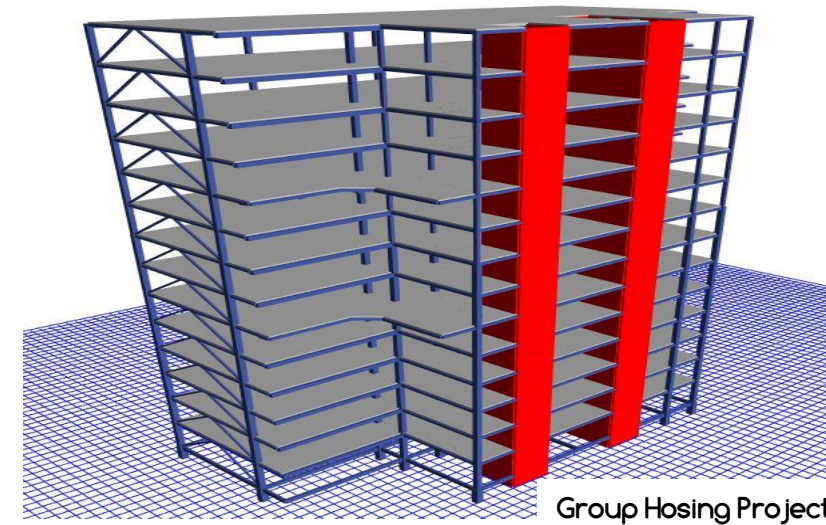
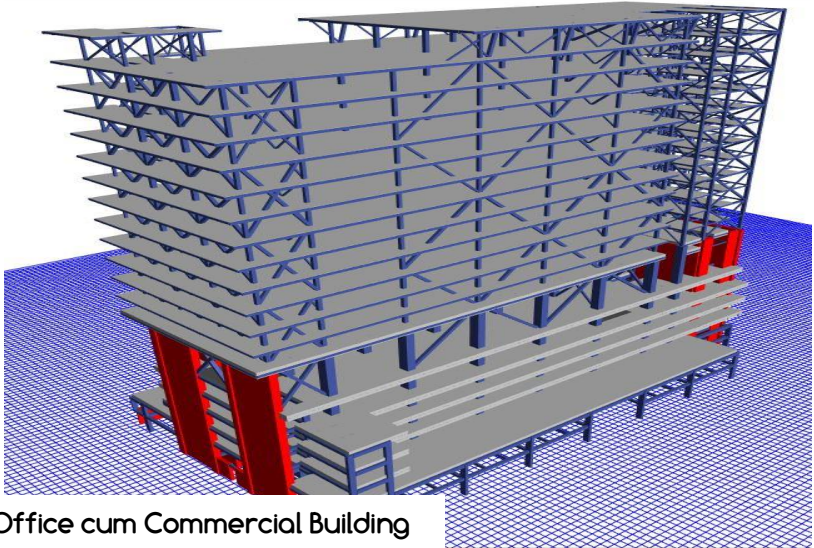
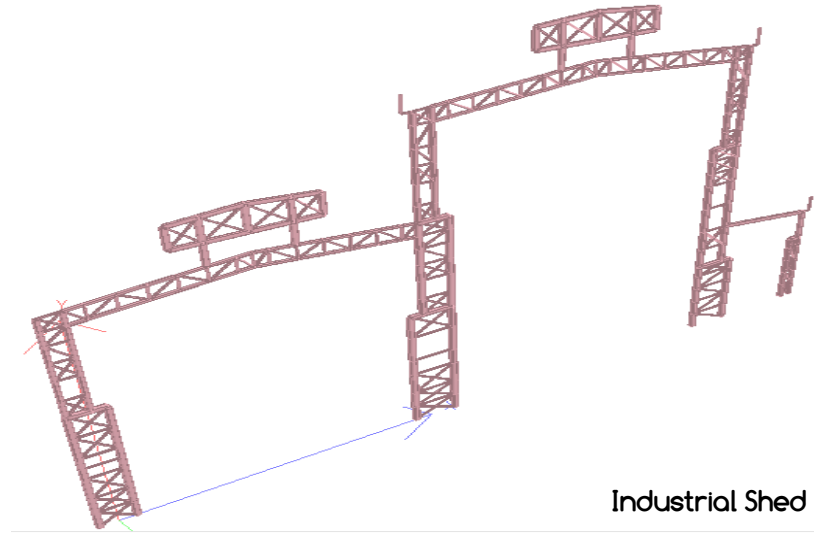
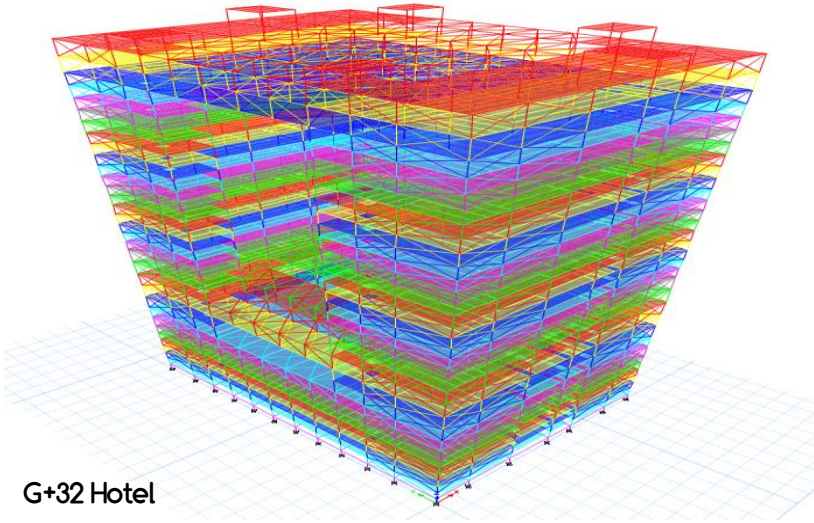
Note: Structural Steel Tubes is 4Mn ton market size, out of total ERW market size of 6Mn ton (balance is water transportation)

Source: Company data and Industry research

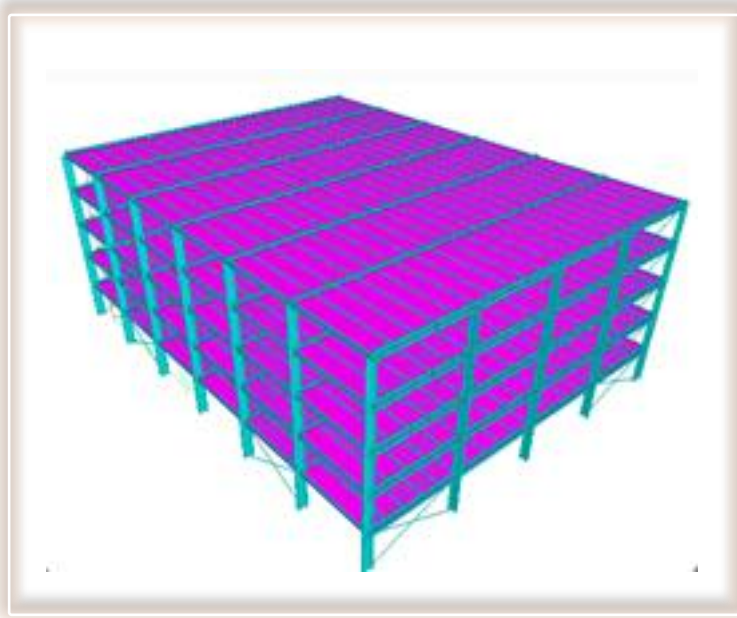
Future of Construction



Future of Construction



On-Going Projects



Hospital (2mn sqft)
To be completed within 6 months
Structure to be completed within 50 days



Oxygen Plant (0.1mn sqft)
Structured completed in 15 days
More enquiries inline

Benefits of using APL Apollo tubes in above steel structures

- 20% less steel consumption in structure
- 10% savings in total project cost
- Faster project completion
- Environment friendly construction

Oxygen Plant Delhi



Weight of the steel structure completely made of steel tube ranges in 3 to 4 kg/sq ft. which is lower than weight of conventional steel building

All components of oxygen plant's steel structure are made up of APL Apollo steel tube

Hospitals Project – Delhi

- Multiple Hospitals to be constructed in 150 days (Tender out)
- 2.2mn sq ft Built-up area to be construct using Tubular Technology
- Dry Wall will be erected on Tubular Steel Structure
- Deck Slab will cast on Tubular Steel structure
- All Steel Fabrication work will take place at Fabrication Shop
- Only Assembly of structure will take place at site (Zero On-site welding)

Project Details		
Total Build up Area	2,211,434	Sq ft
Steel Tube Consumption	4.5	kg/sqft
Steel Tube Quantity	10,000	Ton
Fabricators Capacity	480	Ton/Day
Steel Supply to 7 fabricator	480	Ton/Day
Supply Completion	30	days
Dispatch Completion	4th-8th	Weeks
Erection Completion	5th-9th	Weeks

Tubular Structure in 50 Days (Process flow)



Tube Manufacturing

Production of 6,000 ton ERW tubes per day



Fabrication

Tubes are sand blasted, then connected using connectors



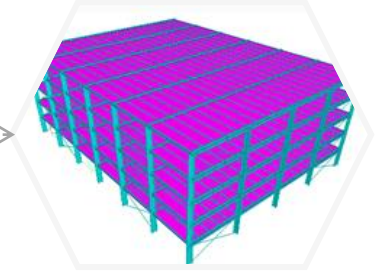
Civil Foundation

Civil Foundation & Arrangement of anchor bolts at site to install tube columns



Hospital Building Structure

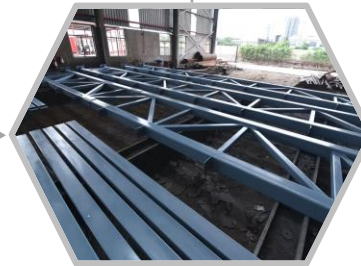
Structure



Transfer of cut to length tubes to Fabricator's workshop



Transfer of structure parts to the site



Painting

Connected structures are painted



Site Errection

Zero on-site fabrication/Welding; Erection using bolting connections

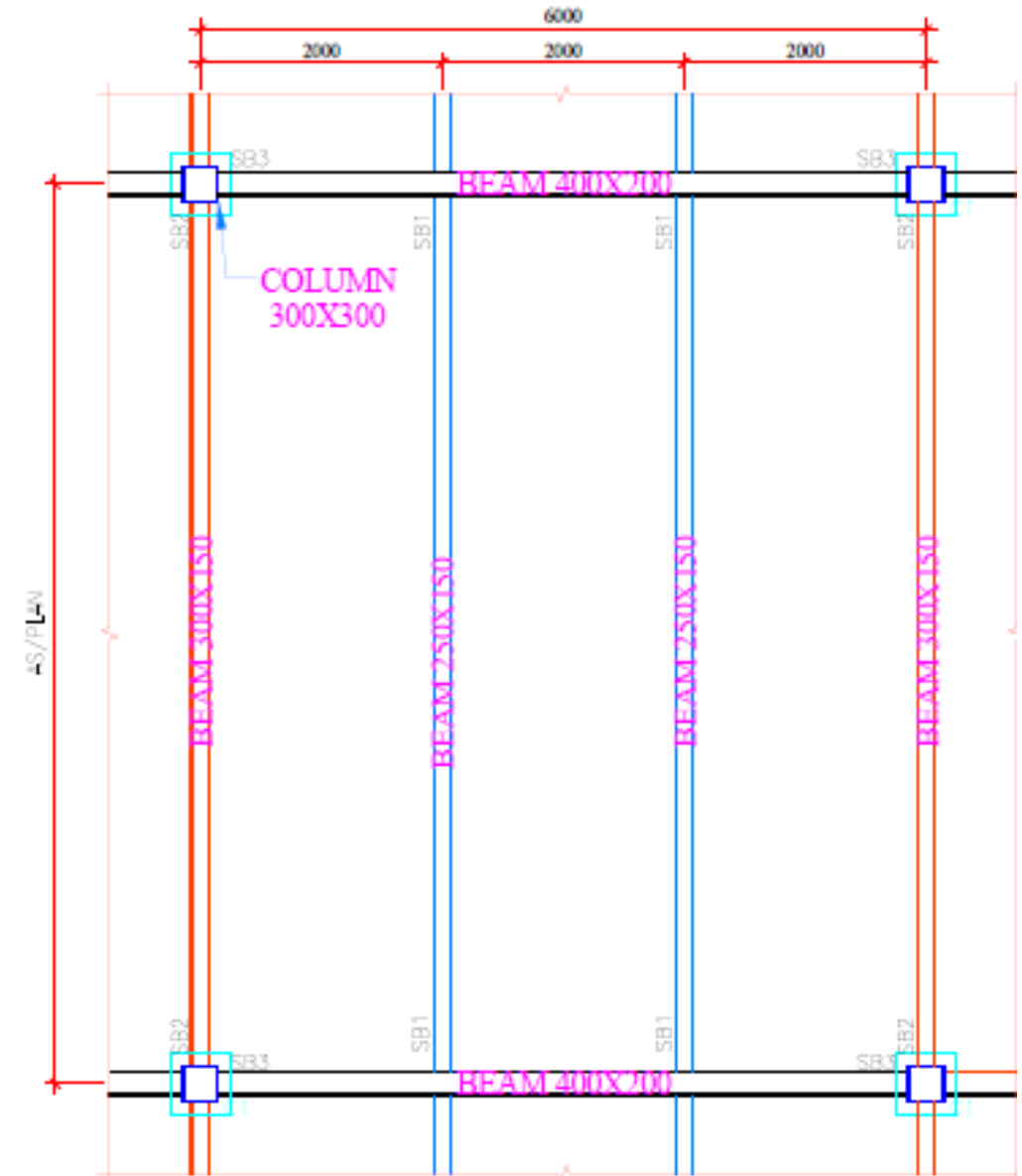


CTL Line

Cutting of tubes into desired length at APL Apollo plant to minimise wastages

Design Features -> Faster Construction/Low Cost

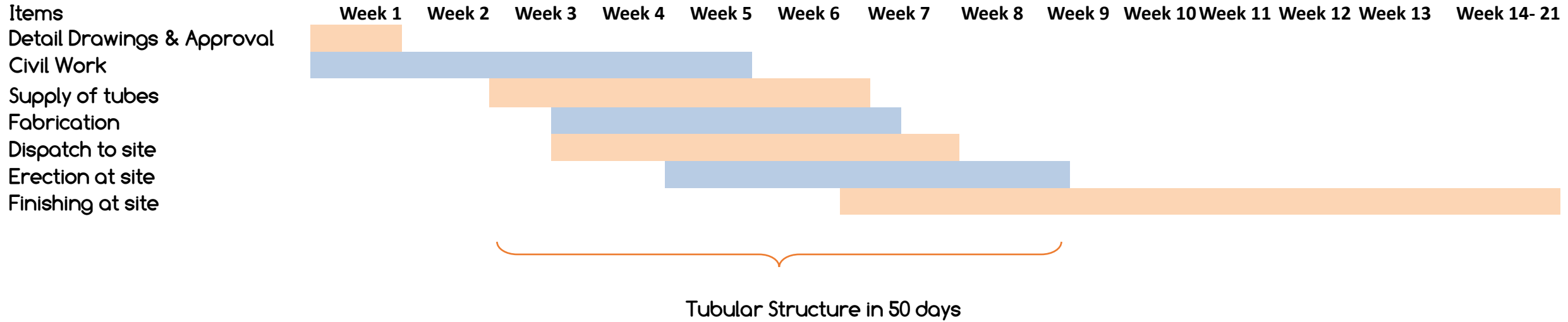
1. Minimum no. of Sections: Main Skelton built using 4 Sizes of Structure Steel Tubes
Tube Sizes are 300X300mm, 400X200mm, 300X150mm & 250X150mm
 - **Benefit 1:** Fabricator can order tubes without any MOQ constraint
 - **Benefit 2:** No need for fabricator to maintain inventory levels
 - **Benefit 3:** Ease in fabrication
2. Standardization: Standard grid size of 6.0m X7.5mtr for wards
 - **Benefit 1:** Time saving in Detailing, Fabrication & Erection
 - **Benefit 2:** Ease in Erection
3. No Wastage: Tubes to be delivered with cut-to-length sizes (as per actual design)
 - **Benefit 1:** Reduce time as well as wastage



Tentative Construction Schedule – 50 Days



Area 2.2mn sq ft



B2C APP (Consumer facing)

APL Apollo Mobile-Application Launched



Who are you?



Customer



Fabricator

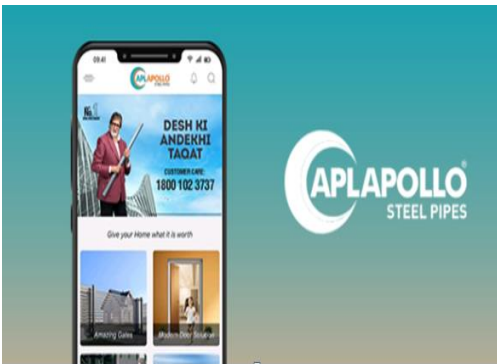
Next →



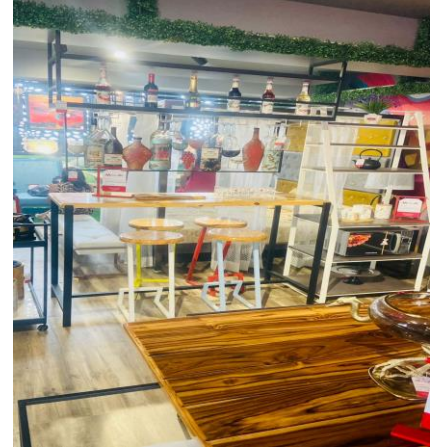
25,000+ Fabricators enrolled

300+ Designs

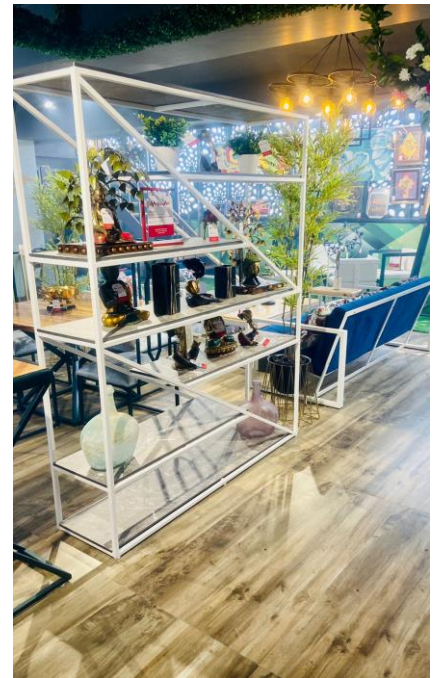
16 Patents registered



Furniture Retail Format (started by distributor)



B2C Retail Store for steel tube furniture
Distributor opened 5,500 sq ft store in Dehradun



APL APOLLO ESG Engagement



Materiality Assessment

RESPONSIBLE BUSINESS

Corporate Governance |
Market Presence | Economic
Performance

RESPONSIBLE OPERATIONS

Energy Management |
Water and Effluent
Management |
Emissions Management |
Waste Management |
Environmental Compliance

RESPONSIBLE EMPLOYEMENT

Health and Safety |
Labour Relations and | Human
Rights |
Training and Education |
Diversity and Equal
Opportunity

RESPONSIBILITY TOWARDS COMMUNITIES

Local Communities



Stakeholder Dialogue

ESG Framework

ESG Vision & Mission



ESG Governance



ESG Focus Areas



**RESPONSIBLE
BUSINESS**



**RESPONSIBLE
OPERATIONS**



**RESPONSIBLE
EMPLOYMENT**



**RESPONSIBILITY
TOWARDS
COMMUNITIES**





ESG Performance Indicators and Targets




Responsible Communication


ESG Performance Indicators and Targets

 RESPONSIBLE BUSINESS	PERFORMANCE INDICATORS	TARGETS
	Corporate Governance	
	Number of cases in violation of code of conduct	Zero cases of violation of code of conduct
	Average training hours per employee on Code of Conduct	Yearly training on Code of Conduct for all employees

 RESPONSIBLE OPERATIONS	PERFORMANCE INDICATORS	TARGETS
	Energy Management	
	Number of units used from renewable energy sources (solar, wind)	All plants to have access to renewable energy by 2025
	Water & Effluent	
	Number of sites where Rainwater Water Harvesting facility have been installed	Rainwater harvesting to be installed at all units by 2025
	Number of sites where Zero Liquid Discharge (ZLD) facilities have been installed	All units to be ZLD facilities by 2025
	Emissions	
	GHG Emissions (Scope 3)	Start monitoring Scope 3 emissions by 2022
	Air Emissions	Maintain SO _x , NO _x and PM within permissible limits
	Environmental Compliance Management	
	Number of cases in violation of environment regulations	Zero incidents of non-compliance

ESG Performance Indicators and Targets

 RESPONSIBLE EMPLOYMENT	PERFORMANCE INDICATORS	TARGETS
	Health & Safety	
	Lost time Injuries	Achieving Zero Incident and Zero Harm by 2025
	Average training hours per employee to site employees on health and safety	Provide 4 hours of safety training (per site employee) to site employees
	Average training hours per employee to corporate employees on health and safety	Provide 2 hours of safety training (per employee) to corporate employees
	Labour Relations and Human Rights	
	Regulatory compliance of labour laws	100% compliance to all labour legal requirements
	Average training hours per employee on human rights	Provide 1 hours of training per employee on human rights
	Employee attrition	Maintain attrition rate below 5%
	Training and Education	
	Average trainings hours per employee on behavioral and technical aspects	Provide 4 hours of training to permanent employees
	Diversity and Equal Opportunity	
	Female to Male Ratio in permanent employee	Female workforce to be increase by 1% in the permanent employee category by 2025

 RESPONSIBILITY TOWARDS COMMUNITIES	PERFORMANCE INDICATORS	TARGETS
	Energy Management	
	Number of units used from renewable energy sources	All plants to have access to renewable energy by 2025

Financial Priorities under Strong Governance

Growth

- Profitable Organic Growth
- Commitment to R&D and Talent
- Innovate products to replace conventional construction methods



Earnings

- Drive sustainable EPS growth
- Attain earnings objectives across economic cycles
- Achieve ROCE \geq 30%

Capital Allocation

- Focus on Free Cash Flow Generation
- Sound Leverage and Working Capital Ratio
- Consistent dividend payouts to shareholders

Strong Management

Directors (Non Executive)

Neeru Abrol

Director at TCNS Clothing Co Limited & others | Awarded best achiever by ICAI | 26 Yr experience in SAIL

Abhilash Lal

3 decades of professional experience in senior roles across financial services including banking, PE & others

Anil Kumar Bansal

Director of NABARD, Rockland Finesto Ltd & others
4 decades of experience in banking industry

Virendra Singh Jain

Board member of Dalmia Bharat Ltd |
Ex-Chairman of SAIL | Ex-Executive Director at IOC

Ashok Kumar Gupta

Steel industry veteran with 4 decades of experience
Worked as MD in APL Apollo in the past

Ameet Gupta

Wholetime Director at Havells India, India's largest electrical goods manufacturer

Rahul Gupta

A promising entrepreneur with an experience of around 5 years in Steel Tubes Manufacturing, currently MD of Apollo Tricoat Tubes Ltd.

Executive Team

Sanjay Gupta
Chairman & Managing Director

Deepak Goyal
Chief Finance Officer

Vinay Gupta
Director

Anubhav Gupta
Chief Strategy Officer

Romi Sehgal
Director

Ravindra Tiwari
Head-Sales & Marketing

Arun Agrawal
Chief Operating Officer

Thank You

For further information, please contact:

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APL Apollo Tubes Limited

37, Hargobind Enclave, Vikas Marg, New Delhi – 110 092

Q2FY22 Financial Performance

Sales volume of 427,387 tons, - 11% YoY

EBITDA of 2.2bn, + 31% YoY

Net Profit* of Rs1.3bn, +43% YoY

New Delhi, Oct 28, 2021: APL Apollo Tubes Ltd (APL Apollo), India's leading branded structural steel tube manufacturer, announced its financial results for the quarter and half year ended September 30, 2021.

Financial Performance Highlights

Performance Review for Q2FY22 vs. Q2FY21

- Sales Volume declined 11% to 427k tons
- Revenue up by 40% to Rs30.8bn
- EBITDA up by 31% to Rs2.2bn
 - EBITDA per ton was Rs5,199 (+48% YoY)
- Interest Cost declined by 33% to Rs107mn
- Net Profit* up by 43% to Rs1.3bn

Note 1: Sales Volume and Financials are on consolidated basis

Note 2: Interest Cost doesn't include the interest income of Rs26.5mn

*Note 3: *Net profit is calculated on consolidated basis after Minority Interest*

Performance Review for H1FY22 vs. H1FY21

- Sales Volume improved 11% to 801k tons
- Revenue up by 70% to Rs56.2bn
- EBITDA up by 99% to Rs4.8bn
 - EBITDA per ton was Rs5,957 (+78% YoY)
- Interest Cost declined by 37% to Rs235mn
- Net Profit* up by 156% to Rs2.8bn
- Net Working Capital Cycle at 10 days

Commenting on the Company's performance for Q2FY22, Mr. Sanjay Gupta, Chairman, APL Apollo, said,

APL Apollo Tubes Ltd is the dominant leader in Indian structural steel tube industry. I feel proud of the way Team APL Apollo again executed a strong business continuity plan focused on Health, Cost and Cash and demonstrated all round performance. With our continuous focus on working capital and cost efficiencies, we performed better on all fronts: 1) EBITDA increased 31% and Net profit increased 43%, 2) Net working capital cycle sustained at 10days. Post pandemic, the economy has remained resilient from late July which gives good visibility for the rest of FY22, which is likely to reflect in upcoming quarters.

About APL Apollo Tubes Limited

APL Apollo Tubes Limited (APL Apollo) BSE: 533758, NSE: APLAPOLLO is India's leading structural steel tube manufacturer. Headquartered at Delhi NCR, the Company operates 10 manufacturing facilities with a total capacity of 2.6 million tons. It has a pan-India presence with units strategically located in Sikandarabad (UP), Hyderabad, Bangalore, Hosur, Raipur, Dujana, Malur and Murbad. APL Apollo's multi-product offerings include over 1,500+ varieties for multiple building material structural steel applications. With state-of-the-art-manufacturing facilities, APL Apollo serves as a 'onestop shop' for a wide spectrum of tubular products, catering to an array of industry applications such as urban infrastructure and real estate, rural housing, commercial construction, greenhouse structures and engineering applications. The Company's vast 3-tier distribution network of over 800 Distributors is spread across India, with presence in over 300 towns and cities.

For more information about us, please visit www.aplapollo.com or contact:

Deepak Goyal / Anubhav Gupta

APL Apollo Tube Ltd

Tel: +91 120 404 1400

Email: deepakgoyal@aplapollo.com,
anubhav@aplapollo.com

DISCLAIMER:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. APL Apollo Tubes Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.