

Q2, 2024

Our Journey till date - Medicamen





2017-2019

- Initiate modernisation of Bhiwadi plant (India) compatible to EU standards
- Appointed new managerial team at corporate office, manufacturing plant, and R&D center.

2020 - 2022

- Opened dedicated Oncology Formulation Plant at Haridwar (India)
- Completed capacity expansion at Bhiwadi plant
- Formed new distribution subsidiary for India, Medicamen Lifesciences, with team of 110 team, for

2023 - till date

- Granted US-FDA approval for Oncology formulation plant at Haridwar
- Granted EU GMP (from Greece) approval for Bhiwadi plant
- Applied for desktop approval in Australia
- Filed first ANDA with US-FDA for Bortezomib injection 3.5mg



Growth Drivers Unlocking Future Value



Oncology Segment

- Introduced a specialized oncology brand for Indian market - Vivo Oncology
- Launched 12 products and successfully penetrated 16 cities across Northern and Western India
- Supplying to top institutions like Tata Memorial (Mumbai), Rajiv Gandhi Cancer Institute (Delhi), AIIMS, Max, Fortis.

Global Expansion

- Implementing a dual-distribution strategy leveraging internal sales with strategic partnerships
- To launch 10 non-oncology formulations for European Union market
- Filed first ANDA with US-FDA for Bortezomib injection

Domestic Market

- Launched Medicamen Lifesciences, a subsidiary focused on marketing Cardio-Vascular and diabetic (CVD) and pain management products in Indian market
- Strong presence across Indian cities with growing distribution network nationwide

30 53
Senior personnel SKUs

160
Products

Products registered

Products under registration and filing

280

100

Employee team

74

SKUs



Global Footprint



100+ products are currently available in over 25 countries...

> ... approval of ongoing registrations and filings will unlock newer markets and expand product offerings

Latin America

- Brazil
- Cuba
- **Dominic** Republic
- Curacao
- **Jamaica**
- Haiti

Asia Pacific*

- Afghanistan >
- Australia
- Bhutan
- Kyrgyzstan
- Cambodia
- Tajikistan
- **Philippines**
- Myanmar
- Sri Lanka

- Nepal

Africa

- Cameroon >
- Namibia
- Congo
- Nigeria
- South Sudan Ethiopia
- Ghana
- Uganda
- Ivory cost
- Zambia
- Kenya
- Zimbabwe
- Malawi



Pan -Africa



7 in Mali

5 in Zimbabwe

Filed first ANDA with US-FDA for Bortezomib injection 3.5mg



America

7 products developed and filed

4 products under registration and filing

4 products under development in R&D

Products filed 40 in Ethiopia

20 in Mozambique

50 in Ghana

8 in Namibia

40 Cameroon



Prepared to file 5 dossiers in Australia pending desktop approval confirmation



Manufacturing facilities: Three cutting-edge plants developing finished

Oncology
Ouglity Cancer Care

dosage forms

Bhiwadi, Rajasthan

- A six-block contemporary facility for general formulations
- Dedicated research and development block for formulation development
- Distinct block to store finished goods
- 210,000 sq. feet area

EU GMP (Greece) approved facility
WHO GMP certified
ISO certified

Haridwar Unit I, Uttarakhand (General)

- Focused on general formulations - diverse finished dose forms
- Houses a well-developed quality control (QC) lab
- > 32,000 sq. feet area

WHO GMP certified

Haridwar Unit II, Uttarakhand (Oncology)

- State-of-the-art facility dedicated to Oncology formulations – lyophilized and ready to use formulations
- > 35,000 sq. feet area

US-FDA approved facility WHO GMP certified













We are strategically reinvesting our cash flow to drive long-term growth by expanding our marketing efforts.

This includes launching a domestic distribution subsidiary with a team of over 100 employees and building a dedicated oncology brand with more than 30 experts, all designed to position us for sustained success and leadership in the market.

Product/ Dossier Registration Investments

Our expanding product registrations and dossier submissions, while capital intensive, will unlock new opportunities in more regulated markets.

While African clients currently account for 70% of our sales, we are expanding into European, U.S. and Middle East markets in the medium term, which will significantly drive the growth.







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