



Date: 16 May 2022

The General Manager Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalai Street, Fort Mumbai-400 001	The Manager Listing Department National Stock Exchanges of India Limited "Exchange Plaza", 5th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (East), Mumbai 400051.
Scrip Code : 543306	Scrip Code : DODLA

Dear Sir/Madam,

Sub: Press Release on the Audited Financial Results of the Company for the quarter and year ended on 31 March 2022

With reference to the above stated subject, please find enclosed herewith the Press Release on the Audited Financial Results of the Company for the quarter and year ended on 31 March 2022.

This is for your information and record.

Thanking you,

Yours Faithfully,

For Dodla Dairy Limited

Surya Prakash M

Company Secretary & Compliance Officer

★ An ISO 22000-2005 & 50001 EnMS Certified Company ★



Dodla Dairy Reports Full Year FY22 and Q4FY22 Results

Full Year Operating Revenue of ₹ 22,434 Mn- Growth of 15%

Full Year Profit After Tax at ₹ 1,328 Mn- Growth of 5%

Hyderabad, May 16th, 2022: Dodla Dairy Ltd. (BSE- 543306, NSE- DODLA, ISIN: INE021O01019), one of India's leading integrated dairy companies, has announced its results for the Financial Year and fourth quarter ended March 31st, 2022.

Commenting on the performance, Managing Director of Dodla Dairy, Mr. Dodla Sunil Reddy said, *"I am pleased with the performance of this full year as it was in line with our stated goals, wherein we saw a revenue growth of 15% Y-o-Y in FY22. In sync with our strategy of growing via organic and inorganic means, acquisition of Shri Krishna Milks (SKM) marks our entry into Northern Karnataka and Goa markets. We will be leveraging SKM's established brand, high quality manufacturing infrastructure, well established distribution network and synergistic procurement network to expand geographically."*

He also Added: *"While the outlook for the future remains steady, the rise in fuel prices has had some impact in the current quarter but the Company is confident of balancing the situation with price increases."*

Financial Highlights for the Year Ended March 31st, 2022:

- Operating Revenues at ₹ 22,434 Mn in FY22 as compared to ₹ 19,440 Mn in FY21- growth of 15%.
- Profit After Tax at ₹ 1,328 Mn in FY22 as compared to ₹ 1,260 Mn in FY21- a growth of 5%.
- EPS for FY22 was 22.43- in line with FY21.

Financial Highlights for the Quarter Ended March 31st, 2022:

- Operating Revenues at ₹ 5,897 Mn in Q4FY22 as compared to ₹ 5,305 Mn in Q4FY21- growth of 11%.
- Profit After Tax at ₹ 405 Mn in Q4FY22 as compared to ₹ 96 Mn in Q4FY21- a growth of 322%.
- EPS for Q4FY22 was 6.8 as compared to 1.7 in Q4FY21- a growth of over 300%.

Operational Highlights for the Quarter Ended March 31st, 2022:

- Average milk procurement during Q4FY22 was at 12.3 LLPD compared to 10.8 LLPD in Q4FY21 and 12.4 LLPD in Q3FY22.
- Average milk sales during Q4FY22 were at 9.7 LLPD compared to 9.2 LLPD in Q4FY21 and 9.9 LLPD in Q3FY22.
- Curd sales during Q4FY22 was at 288 MTPD compared to 266 MTPD in Q4FY21 and 245 MTPD in Q3FY22.
- Revenue from Value added products (VAP) excluding fat & fat-based products was at ₹ 1,406 Mn contributing 24% to the overall dairy revenue during Q4FY22 compared to ₹ 1,192 Mn contributing 21% to the overall dairy revenue during Q3FY22.

About Dodla Dairy Ltd. (DODLA):

Dodla Dairy Ltd (DODLA) is one of India's leading integrated dairy companies incorporated in 1995. The company procures, processes, and sells milk and milk products. The Company's product portfolio consists of Milk, Butter Milk, Ghee, Curd, Paneer, Flavoured Milk, Doodh Peda, Ice Cream and Milk Based Sweets. The Company's procurement is centred in 5 states and products are available for purchase in 12 states and has 110 milk chilling centres/plants. The Company's distribution and marketing operations are conducted through its 41 sales offices, ~3,000 distribution agents, ~1,800 milk and milk product distributors across 12 states in India. Additionally, the company's milk and dairy based Value-added Products are also available through 563 "Dodla Retail Parlours" as of Q4FY22 and are spread across the states of Andhra Pradesh, Telangana, Tamil Nadu and Karnataka. The Company also has international operations in Uganda and Kenya.

Press & Media Release



For more information, please visit: <https://www.dodladairy.com>

For further details please get in touch with:

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