## **CONFIDENCE FINANCE AND TRADING LIMITED**

Registered Office: 9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai 400001 Tel: 22662150www.ctcl.co.in ctclbse@gmail.com CIN: L51909MH1980PLC231713

Date: 16/10/2019

To The Manager, Department of Corporate Services BSE Ltd. Dalal Street, Fort, Mumbai – 400 001

Dear Sir/Madam,

Sub: Submission of Annual Report of the 39<sup>th</sup> Annual General Meeting of the Members of the Company held on Saturday, 30<sup>th</sup> September, 2019.

Ref: Scrip Code 504340

Pursuant to Regulation 34 (1) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we submit herewith the Annual Report of the  $39^{th}$  Annual General Meeting held on  $30^{th}$  September, 2019.

Kindly take the same on record.

Thanking You Yours Faithfully

For Confidence Finance and Trading Limited

Manoj Jain Director

DIN: 00165280

## 39th ANNUAL REPORT

# CONFIDENCE FINANCE AND TRADING LIMITED 2018-2019

Registered Office:

9, Botawala Building, 3<sup>rd</sup> Floor,
11/13, Horniman Circle, Fort,
Mumbai 400001
www.ctcl.co.in
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#### CONFIDENCE FINANCE AND TRADING LIMITED

Registered Office: 9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai 400001 CIN: L51909MH1980PLC231713

#### **BOARD OF DIRECTORS**

Mr. Manoj Naginlal Jain DIN: <u>00165280</u> Chairman and Executive Director

Mr. A. R. Coutinho DIN: 00477933 Managing Director

Mr. Manish Naginlal Jain DIN: 00165472 Non-Executive Director

Ms. Swati P Panchal DIN: 00477933 Independent Director

Ms. Sneha Moreshwar Raut DIN: 03161352 Independent Director

Mr. Ashok Nagori DIN: 02025485 Independent Director

## **CHIEF FINANCIAL OFFICER**

Ms. Nirali Sanghavi

AUDITOR M/s A K Kocchar & Associates

Chartered Accountants

SECRETARIAL AUDITOR

Ms. Deepika Singhvi

**Practicing Company Secretary** 

## **REGISTERED OFFICE**

9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai 400001 www.ctcl.co.in ctclbse@gmail.com

#### BANKERS

Axis Bank Ltd. HDFC Bank Ltd.

## REGISTRAR & SHARE TRANSFER AGENT

Purva Share Registry (India) Private Limited 9, Shiv Shakti Industrial Estate, J.R. Boricha Marg, Lower Parel (E), Mumbai 400 011 www.purvashare.com busicomp@vsnl.com

## CONFIDENCE FINANCE AND TRADING LIMITED 39th ANNUAL GENERAL MEETING NOTICE

Notice is hereby given that the 39<sup>th</sup>(Thirty Nineth) Annual General Meeting(AGM) of the Members of CONFIDENCE FINANCE AND TRADING LIMITED Will be held on 30<sup>th</sup> September, 2019 on Monday at 10:00 A.M. at the Registered Office of the Company at 9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai-400001 to transact the following business;

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the Financial year ended 31st March, 2019 and the reports of the Directors and Auditors thereon.
- 2. To appoint a Director in place of Mr. Manoj Jain (DIN: 00165280), who retires by rotation and being eligible, offers himself for re-appointment.

REGISTERED OFFICE:

9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai: 400001

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Date:13th August, 2019

By Order of the Board Of Directors

Manoj Jain Chairman DIN: 00165280

#### NOTES:

- 1) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY. A person can act as proxy for Members not exceeding 50(Fifty) and holding in aggregate not more than 10% (Ten Percent) of the total Share Capital of the Company carrying voting rights may appoint a Single person as Proxy, provided that the person does not act as a Proxy for any other person or Shareholder.
- 2) Corporate Members intending to send their authorised representatives to attend the Annual General Meeting, pursuant to Section 113 of the Companies Act, 2013, are requested to send a certified copy of the Board Resolution to the Company, authorising their representative to attend and vote on their behalf at the Meeting.
- 3) The instrument appointing the proxy, duly completed, must be Deposited at the Company's Registered office not less than 48 hours before the commencement of the meeting. A Proxy form for the AGM is enclosed.
- 4) During the period beginning 24 hours before the time fixed for the AGM and until the conclusion of the meeting, a member would be entitled to inspect the proxies lodged during the business hours of the Company, provided that not less than three days of notice in writing is given to the Company.
- 5) Members / Proxies should bring attendance slip duly filled in for attending the Meeting. Members are also requested to bring their copies of Annual Report.

- 6) The Register of Directors and Key Managerial Personnel and their Shareholding maintained under Section 170 of the Companies Act, 2013 ('the Act'), and the Register of Contracts or Arrangments in which the directors are interested, maintanied under Section 189 of the Act, will be available for insoection by the Mmbers at the AGM.
- 7) The Register of Members and the Transfer Book of the Company will remain closed from Tuesday, 24th September 2019 to Monday, 30th September, 2019 (both days inclusive).
- 8) Pursuant to Regulation 36 of the (Listing Obligations And Disclosure Requirements)Regulations, 2015, details of Director seeking appointment/re-appointment at the Annual General Meeting, forms part of the notice.
- 9) The Annual Report 2018-19, the Notice of the 39th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form, are being sent by electronic mode to all the Members whose Email address are registered with the Company/Depository Participant(s) for communication purposes, unless any member has requested for a Physical copy of the same. For Members who have not registered their email address, physical copies of the Notice of the 39th Annual General Meeting of the Company inter alia indicating the process and manner of e-voting along with Attendance Slip and Proxy Form is being sent in the permitted mode.
- 10) Members are requested to notify immediately any change in their address details to the Company's Registrar and Share Transfer Agents for Shares held in demat/physical form at Purva Shareregistry (India) Pvt. Ltd. Unit No.9, Shiv Shakti Industrial Estate, J.R. Boricha Marg, Opp. Kasturba Hospital lane, Lower Parel (E), Mumbai 400 011.
- 11) Members may also note that the Notice of the 39th Annual General Meeting and the Confidence Finance and Trading Limited will be available on the Company's Website: www.ctcl.co.in
- 12) SEBI has mandated submission of Permanent Account Number (PAN) by every participant(s) in securities market. In view thereof, Members who have not furnished PAN are requested to furnish the same as under:
  - Members holding Shares in electronic form to submit the PAN to their Depository Participants with whom they are maintaining their demat accounts.
  - II. Members holding Shares in physical form to submit their PAN details to the Registrar and Transfer Agents.

#### 13) Evoting

Pursuant to Section 108 of the Companies Act, 2013 and Rule 20 of the companies (Management and Administration) Rules, 2014 as amended by the Companies (Management and Administration) Amendment Rules, 2015 and Regulation 44 of SEBI (Listing Obligations And Disclosure Requirments) Regulations 2015, the Company is pleased to provide the facility to Members to exercise their right to vote by electronic means. The Members, whose names appear in the Register of Members / list of Beneficial Owners as on Monday ,23<sup>rd</sup> September, 2019, i.e. the date prior to the commencment of Book Closure, being the cutt-off date, are entitled to vote on the Resolutions set forth in this Notice. Members who have acquired Shares after the dispatch of the Annual Report and before the book closure may approach the Company for issuance of the User ID and Password for exercising their right to vote by electronic means. The remote evoting period will commence at 9.00 a.m. on Thursday, 26<sup>th</sup> September, 2019 and will end at 5.00 p.m. on Sunday, 29<sup>th</sup> September, 2019. The Company has appointed Ms. Deepika Singhavi, Practising Company Secretary, to act as the Scrutinizer, for conducting the scrutiny of the votes casted. The Members desiring to vote through electronic mode may refer to the detailed procedure on e-voting given hereinafter.

## I. PROCEDURE FOR E-VOTING

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1: Log-in to NSDL e-Voting system at https://www.evoting.nsdl.com/

#### How to Log-in to NSDL e-Voting website?

- 1. Visit the e-Voting website of NSDL. Open web browser by typing the followin URL: https://www.evoting.nsdl.com/ either on a Personal Computer or on a mobile.
- 2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
- 3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL eservices i.e. IDEAS, you can log-in at <a href="https://eservices.nsdl.com/">https://eservices.nsdl.com/</a> with your existing IDEAS login. Once you log-in to NSDL eservices after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

## 4. Your User ID details are given below:

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:
a) For Members who hold shares in demat account with NSDL.	8 Character DP ID followed by 8 Digit Client ID  For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12******.
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID  For example if your Beneficiary ID is 12************ then your user ID is 12************************************
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company  For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001***

## 5. Your password details are given below:

a) If you are already registered for e-Voting, then you can user your existing password to login and cast your vote.

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- b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
- c) How to retrieve your 'initial password'?
  - If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
  - 2. If your email ID is not registered, your 'initial password' is communicated to you on your postal address.
- If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:
  - a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
  - b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on <a href="https://www.evoting.nsdl.com">www.evoting.nsdl.com</a>.
  - c) If you are still unable to get the password by aforesaid two options, you can send a request at <a href="mailto:evoting@nsdl.co.in">evoting@nsdl.co.in</a> mentioning your demat account number/folio number, your PAN, your name and your registered address
- 7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
- 8. Now, you wili have to click on "Login" button.
- 9. After you click on the "Login" button, Home page of e-Voting will open.

#### Step 2: Cast your vote electronically on NSDL e-Voting system.

## How to cast your vote electronically on NSDL e-Voting system?

- 1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
- 2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
- 3. Select 'EVEN' of company for which you wish to cast your vote.
- 4. Now you are ready for e-Voting as the Voting page opens.
- 5. Cast your vote by selecting appropriate options i.e. assent or dissent, verity/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted Upon confirmation, the message "Vote cast successfully" will be displayed.

- 6. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
- 7. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

#### General Guidelines for Members

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- 1. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to csdeepika45@gmail.com with a copy marked to evoting@nsdl.co.in.
- 2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password? option available on www.evoting.nsdl.com to reset the password.
- 3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and evoting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990 or send a request at <a href="evoting@nsdl.co.in">evoting@nsdl.co.in</a>.
- II. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- III. The voting rights of Members shall be in proportion to their Shares of the paid up Equity Share Capital of the Company as on the cut-off date of Monday, 23<sup>rd</sup> September, 2019.
- IV. Any person, who acquires Shares of the Company and become Member of the Company after dispatch of the Notice and holding Shares as of the cut-off date i.e. 23<sup>rd</sup> September, 2019, may obtain the login ID and password by sending a request at <a href="mailto:evoting@nsdl.co.in">evoting@nsdl.co.in</a> or Issuer/RTA.
- V. Members who have cast their vote by remote e-Voting prior to the AGM are also eligible to attend the AGM but shall not be entitled to cast their vote again.
- VI. A person, whose name is recorded in the Register of Members or in the Register of Beneficial Owners maintained by the Depositories as on the cut-off date only shall be entitled to avail the facility of remote evoting as well as voting at the AGM through ballot paper.
- VII. The results of the electronnic voting shall be declared to the Stock Exchange after the Annual general meeting. The results along with the Scrutinzers report, Shall also be placed on the website of the Company.
- 14) Members seeking any information with regard to accounts are requested to write to the Company at least one week in advance so as to enable the management to keep the information ready.
- 15) In case of joint holders attending the meeting, only such joint holder who is higher in the order of names, will be entitled to vote at the Meeting.
- 16) All documents referred to in the accompanying Notice and the Explanatory Statement shall be open for inspection without any fee at the Registered Office of the Company during working hours on all working days except Saturdays, up to and including the date of the AGM of the Company.

# Additional information on Director recommended for appointment/re-appointment as required under Regulation 36 of the (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Name of the Director	Mr. Manoj Jain					
Date of Birth	06/02/1972					
Educational Qualification	B.Com, Chartered Accountant					
Experties in Specific Functional Area	Finance and Capital Markets					
Relationship with other Directors and Key	Except for Mr. Manish Jain, Director of the Company, no					
Managerial Personnel	other Directors and Key Managerial Personnel related with Mr. Manoj Jain					
Number of the Meeting attended for FY 2018-19	6					
Directorship held in other Companies as on 31-03-2019 excluding Foreign Companies	<ol> <li>Taranya Project Private Limited</li> <li>Anju Securities Private Limited</li> <li>Jaisons Realty (Asia) Limited</li> </ol>					
Membership(s) and Chairmanship(s) of Board Committees on other Companies	N.A.					
No. of Shares Held	-					

#### **DIRECTOR'S REPORT**

To The Members,

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Your Directors present their report on Business and Operations of the Company along with Audited Statement of Accounts for the year ended on 31st March, 2019.

#### **Financial Results**

(Rs. In Lakhs)

		(Rs. In Lakhs)
Particulars	Year Ended	Year Ended
	31/03/2019	31/03/2018
Income	1096.86	244.58
Less- Expenditure	(1093.37)	(235.78)
Profit before Depreciation	3.49	8.80
Less: Depreciation	(1.33)	(1.76)
Profit after Depreciation & Before Tax	2.16	7.04
Less: Current Year Tax	0.36	1.75
Deferred Tax Liability	0.38	0.37
Less: Tax (Income Tax) paid for earlier period	0.74	0.08
Profit after Tax	0.68	4.84
Surplus/Loss brought forward from the previous year	122.49	117.65
Total amount available for appropriation	123.17	122.49
Surplus carried over	123.17	122.49

#### **FINANCIAL HIGHLIGHTS**

During the year Company has earned the income of Rs. 1096.86 lakhs as compared to Rs. 244.58 lakhs in the previous year. The Net Profit after Tax stood Rs.0.68 lakhs as Compared to Rs. 4.84 lakhs in the previous year.

## DIVIDEND

With a view to strengthen the financial position of the Company, directors did not recommend any dividend for the financial year 2018-19.

## **CHANGE IN NATURE OF BUSINESS. IF ANY**

There are no major changes in the Business of the Company.

# BRIEF DESCRIPTION OF THE COMPANY'S WORKING DURING THE YEAR/STATE OF THE COMPANY'S AFFAIR

The Company does not have any significant Business activity other than that of Capital Market Operations, Interest income and Trading of Goods.

## DETAILS OF SIGNIFICANT AND MATERIAL ORDERS PASSED BY THE REGULATORS OR COURTS OR TRIBUNALS IMPACTING THE GOING CONCERN STATUS AND COMPANY'S OPERATIONS IN FUTURE

There are no significant and material orders passed by the regulators or courts or tribunals impacting the going concern status and Company's operations in future.

### DETAILS OF SUBSIDIARY/ASSOCIATE AND JOINT VENTURES COMPANIES

The Company has no Subsidiary/Associate and Joint Venture Companies during period under review.

## INVESTMENT IN JOINT VENTURES

The Company has not made any investment in Joint Venture during the period under review.

#### **SHARE CAPITAL**

The Authorised Capital and paid up capital of the remained unchanged during the year.

#### **HUMAN RESOURCE DEVELOPMENT**

Your Company has always believed that Human Resource is the most important resource and continues to work for its development. The functioning and activities were further aligned to Company's Business objectives. The Human Resource Development activities focused on multi-skill training, performance and improvement etc.

#### **BOARD OF DIRECTORS AND KEY MANAGERIAL PERSONNEL**

During the year, there was no change in the Board Of Directors and Key Managerial Presonnel . However, Ms. Amiksha Bhatiwara, Whole Time Company Secretary and Compliance officer of the Company resigned w.e.f.  $17^{th}$  April, 2019. The Board places on record its deep apprreciation for the outstaning contribution made by Ms. Amiksha Bhatiwara.

In accordance with the provisions of the Companies Act, 2013 and the Articles of Association of the Company *Mr. Manoj Jain* retire by rotation at the ensuing Annual General Meeting, and being eligible offers himself for reappointment.

In terms of the requirements of the Companies Act, 2013, Ms. Swati Panchal, the Independent Director of the Company was appointed for a period of five years on 30<sup>th</sup> September, 2014. Ms. Swati Panchal, Independent Director of the Company whose current term is expiring on 30<sup>th</sup> September, 2019, has conveyed her desire not to seek re-appointment as Independent Director of the Company for the second term. Accordingly, the tenure of Ms. Swati Panchal as Independent Director of the Company shall come to end on 30<sup>th</sup> September, 2019. The Board places on record its deep sense of gratitude and appreciation for Ms. Swati Panchal's immense contribution, strategic guidance provided during her tenure as an Independent Director and as the Chairperson of the Audit Committee , Nomination and Remuneration Committee and Stakeholders Relationship Committee of the Company.

## **DECLARATION GIVEN BY INDEPENDENT DIRECTORS**

As per the requirement of Section 149 (7) of the Companies Act, 2013, the Independent Directors have given their respective declarations that they meet the criteria of independence as specified under Section 149 (6) of the Act.

## **BOARD AND PERFORMANCE EVALUATION**

#### **Board Evaluation:**

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The Board of directors has carried out an annual evaluation of its own performance, board committees and individual directors pursuant to the provisions of the Companies Act, 2013 and the Corporate Governance requirements as prescribed by Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015 ("SEBI Listing Regulations").

The evaluation of all the directors, committees, Chairman of the Board, and the Board as a whole was conducted based on criteria and framework adopted by the Board. Performance evaluation criteria for Board, Committees of the Board and Directors were approved by the Nomination & Remuneration Committee of the in its dully convened meeting. The main criteria on which the evaluations was carried out were Director's knowledge & expertise, specific competency and professional experience, board engagement and time commitment.

#### Performance Evaluation of the Directors:

The Board and the nomination and remuneration committee reviewed the performance of the individual directors on the basis of the criteria such as the contribution of the individual director to the board and committee meetings like preparedness on the issues to be discussed, meaningful and constructive contribution and inputs in meetings, etc. In addition, the chairman was also evaluated on the key aspects of his role.

#### **Evaluation of the Board Committees:**

The Board evaluated the performance of each of the Board Committees on the following broad categories:

- · Mandate and composition
- Effectiveness of the Committee
- Structure of the Committee, its functioning and attendance
- · Discussion, quality of agenda and action taken report
- Independence of the Committee from the Board
- Contribution of the Committees to the decisions taken by the Board
- Functioning of the committee in accordance with the terms of reference

The Board opined that the Board Committees' composition, structure, processes and working procedures are well laid down and that the Board Committees members have adequate expertise drawn from diverse functions, industries and business and bring specific competencies relevant to the Company's business and operations.

#### Independent Directors' Evaluation of Non-Independent Directors

In a dully convened separate meeting of independent directors, performance of non-independent directors, performance of the board as a whole and performance of the chairman was evaluated, taking into account the views of executive directors and non-executive directors. The Independent Directors also assessed the quality, quantity and timeliness of flow of information between the Company management and the Board.

Performance evaluation of independent directors was done by the entire board, excluding the independent Director being evaluated.

## **FUTURE OUTLOOK**

India continues to be one of the fastest growing economies in the world and this is expected to continue in the financial year 2019-20. The financial year 2018-19 witnessed a strong and sustained economic upsurge. Improvement in growth conditions indicates normalization of the supply chain, which was disrupted due to demonetization and GST. The Company is into financial services and trading business which also includes

consumer electronics as well as metal products. The various trends like growing affluence, rising urbanization and digital connectivity will increase awareness will drive growth into the industry.

Company's agenda for the growth is clearly defined by the management i.e. to understand the financial need of the empowered customers and address those requirements with diversified services with the help of best in class technology and never compromise on core values namely fairness, integrity and transparency. We believe that the financial industry in India is moving towards rapid growth and with the aid of digitalization supported by economic prosperity and reforms performance of the company is certainly expected to reach heights.

## PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS BY COMPANY

The Particulars of Loans or Advances or Investments made under Section 186 of the Act are furnished in Financial Statement's notes to account forming part of Annual Report.

#### RELATED PARTY TRANSACTIO

In line with the requirements of the Companies Act, 2013 and Listing Regulations, your Company has formulated a Policy on Related Party Transactions which is also available on the Company's website at <a href="http://ctcl.co.in/wp-content/uploads/2016/03/Related-Party-Transaction-policy.pdf">http://ctcl.co.in/wp-content/uploads/2016/03/Related-Party-Transaction-policy.pdf</a>. The Policy intends to ensure that proper reporting; approval and disclosure processes are in place for all transactions between the Company and Related Parties.

All Related Party Transactions are placed before the Audit Committee and Board of Directors for review and their approval. Prior omnibus approval is obtained for Related Party Transactions on a quarterly basis for transactions which are of repetitive nature and / or entered in the Ordinary Course of Business and are at Arm's Length, if any.

During the year the company had not entered into any contract/ arrangement / transaction with any related party which could be considered material in accordance with the policy of the company on materiality of related party transactions. Thus, disclosure in Form AOC-2 is not required.

Your Directors draw attention of the members to the financial statement, which sets out related party disclosures.

#### **OPERATIONS**

The income from operation on during the year was Rs. 1096.86 Lakhs (Previous Year Rs. 244.58 Lakhs). The Company's turonver increased by 77.70% due to increase in sale of proudcts and Interest income. However the gross profits have increased by 69.31. The Earnings before Interest, Depreciation and Tax (EBITA) was Rs. 6.87 lakhs against Rs. 13.64 lakhs.

#### **DEPOSITS**

Your Company has not accepted any deposits within the meaning of Section 73 of the Companies Act, 2013 and the Companies (Acceptance of Deposits) Rules, 2014.

## **FOREIGN EXCHANGE**

There is no inflow and outflow of Foreign Exchange during the year under review.

## **DIRECTORS' RESPONSIBILITY STATEMENT**

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Pursuant to Section 134(5) of the Companies Act, 2013, the Board of Directors, to the best of their knowledge confirm that:

- a. In the preparation of the Annual Accounts, the applicable Accounting Standards had been followed and that no material departures have been made from the same:
- b. they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit and loss of the Company for that period;
- they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. they have prepared the Annual Accounts on a going concern basis; and
- e. they have laid down Internal Financial Controls for the Company and such Internal Financial Controls are adequate and operating effectively; and
- f. they have devised proper systems to ensure Compliance with the provisions of all applicable laws and such systems are adequate and operating effectively.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)

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Provisons of Section 135 of the Companies Act, 2013, are not applicable to the Company during the period under review.

#### NUMBER OF MEETINGS OF THE BOARD

Six (6) Meetings of the Board were held during the year. For details of the Meetings of the Board, please refer to the Corporate Governance Report, which forms part of this report.

#### POLICY ON DIRECTORS' APPOINTMENT AND REMUNERATION AND OTHER DETAILS

The Company's policy on Director's appointment and remuneration and other matters provided in Section 178(3) of the Act has been disclosed in the Corporate Governance Report, which forms part of this report.

#### PREVENTION OF SEXUAL HARASSMENT AT WORK PLACE

The Company has in place an Anti Sexual Harassment Policy in line with the requirements of the Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under this policy.

The following is a summary of sexual harassment complaints received and disposed off during the year 2018-19

- · No. of complaints received: Nil
- No. of complaints disposed off: Nil

#### PARTICULARS OF EMPLOYEES

The Company had no employee during the year covered under Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

#### **AUDITORS**

### (1) STATUTOKY AUDITORS:

M/s. A K Kocchar & Associates, Chartered Accountants (Firm Registration Number -120410W), were appointed as Statutory Auditors of the Company at the  $38^{th}$  AGM for a term of 5 (Five) consecutive years.

M/s. A K Kocchar & Associates, have confirmed their eligibility and qualification required under Sections 139, 141 and other applicable provisions of the Companies Act 2013 and rules issued thereunder (including any statutory modification(s) or re-enactment(s) thereof for the time being in force).

The Notes on financial statement referred in the Auditors' Report are self-explanatory and do not call for any further comments. The Auditors' Report does not contain any qualification, reservation or adverse remark.

## (2) SECRETARIAL AUDITOR AND SECRETARIAL AUDIT REPORT

The Board had appointed CS Ms. Deepika Singhvi, Practicing Company Secretary to carry out Secretarial Audit under the provisions of Section 204 of the Companies Act, 2013 for the financial year 2018-19. The report of the Secretarial Auditor is annexed to this report as Annexure - I. The report does not contain any qualification reservation or adverse remark made by the Secretarial Auditor.

#### CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION

The Company is not engaged in manufacturing activities and as such the particulars relating to conservation of energy and technology absorption are not applicable. However, your Company takes every reasonable steps and measures to conserve the energy in the best possible manner on continious basis.

## RISK AND INTERNAL FINANCIAL CONTROL SYSTEMS AND THEIR ADEQUACY

Pursuant to section 134 (3) (n) of the Companies Act, 2013, the Company has undertaken suitable measures for the development and implementation of a risk management policy for the Company including identification of elements of risk, if any, which in the opinion of the Board may threaten the existence of the Company. At present the Company has not identified any element of risk which may threaten the existence of the Company.

The Company has an Internal Control System, commensurate with the size and nature of its operations. During the year, controls were tested and no material weakness in design and operation were observed. These have been designed to provide reasonable assurance with regard to recording and providing reliable financial and operational information, complying with applicable statutes, safeguarding assets from unauthorised use, executing transactions with proper authorisation and ensuring compliance of corporate policies.

#### CORPORATE GOVERNANCE

The Company is committed to maintain the highest standards of Corporate Governance and adhere to the Corporate Governance requirements as set out by The Securities and Exchange Board of Indai (SEBI). The report on Corporate Governance as stipulated under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 forms an integral part of this Report. The requisite certificate from the Auditor confirming compliance with the conditions of Corporate Governance is attached and is forming the part of Annual Repor

#### EXTRACT OF ANNUAL RETURN

The extract of annual return in Form MGT-9 as required under Section 92(3) of the Companies Act, 2013 and Rule 12 of the Companies (Management and Administration) Rules, 2014 is appended as an Annexure - II to this Annual Report.

#### CODE OF CONDUCT:

The Code of Conduct for the Board of Directors and the Senior Management has been adopted by the Company. The Code of Conduct has been disclosed on the website of the company at www.ctcl.co.in

All the Board Members and the Senior Management Personnel have confirmed Compliance with the Code. All Management Staff were given appropriate training in this regard.

#### VIGIL MECHANISM / WHISTLE BLOWER POLICY:

The Company has adopted a Whistle Blower Policy to report to the Management instances of unethical behaviour, actual or suspected, fraud or violation of the Company's code of conduct or ethics policy. Under this policy, the employees can approach the Company's Compliance Officer and/or Chairman of the Audit Committee. Whistle Blower Policy ensures that strict confidentiality is maintained whilst dealing with concerns and also that no discrimination be meted out to any person for a genuinely raised concern. The Whistle Blower Policy of the Company is posted on the website of the Company.

#### PREVENTION OF INSIDER TRADING:

The Company has adopted a Code of Conduct for Prevention of Insider Trading with a view to regulate trading in securities by the Directors and designated employees of the Company. The Code requires pre-clearance for dealing in the Company's Shares and prohibits the purchase or sale of Company Shares by the Directors and the designated employees while in possession of unpublished price sensitive information in relation to the Company and during the period when the Trading Window is closed. The Board is responsible for implementation of the Code.

All Board Directors and the designated employees have confirmed compliance with the Code.

## BUSINESS RESPONSIBILITY REPORTING

The Business Responsibility Reporting as required by Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirments) Regulation, 2015, is not applicable to your Company for the financial year ended March 31, 2019.

## CAUTIONARY STATEMENT

Statements in the Annual Report, particularly those which relate to Management Discussion and Analysis may constitute forward looking statements within the meaning of applicable laws and regulations. Although the expectations are based on the reasonable assumption, the actual results might differ.

#### ACKNOWLEDGEMENT

The Board of Directors wishes to express their sincere thanks to Bankers, Shareholders, Clients and all the Employees of the Company for extending their support during the year.

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REGISTERED OFFICE

9, Botawala Building, 3rd Floor,
11/13, Horniman Circle, Fort,
Mumbai 400001

Date:13th August, 2019

By Order of the Board of Directors

Manoj Jain Chairman DIN: 00165280

## ANNEXURE TO THE DIRECTORS REPORT

Form No. MGT-9-Extract of Annual Return For the financial year ended on 31st March, 2019

[Pursuant to section 92(3) of the Companies Act 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014]

## I. REGISTRATION AND OTHER DETAILS

(i)	CIN	L51909MH1980PLC231713
(ii)	Registration Date	16 <sup>th</sup> September, 1980
(iii)	Category/Sub-Category	Company Limited by Shares
(iv)	Name of the Company	Confidence Finance And Trading Limited
(v)	Address of the Registered office	9, Botawala Building, 3rd Floor, 11/13, Horniman Circle, Fort,
	and contact details	Mumbai 400001. Tel. No. 022- 22662150
(vi)	Whether listed Company or not	Yes
	Yes/ No	
(vii)	Name, Address and Contact	Purva Share Registry (India) Private Limited
` '	Details of Registrar and Transfer	Unit No. 9, Shiv Shakti Industrial Estate, J.R. Boricha Marg,
ļ	Agent, if any:	Lower Parel(E), Mumbai 400 011.
		Tel: 022-23012518
		Website:www.purvashare.com
		Email Id: busicomp@vsnl.com

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the Company shall be stated:

12 22 760 160 190 190 3 360			% to total turnover of the Company
1.	Income from buying and selling of securities	649	Nil
2.	Trading of Goods/Products	649	91.89
3.	Interest Income	469	8.11

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

During the Period Under review Company has no Holding, Subsidiary and Associate Company.

## IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

Category-wise Share Holding

Category of Shareholders	No. of Shares held at the beginning of the year  No. of Shares held at the end of the year							% Chan ge	
	Demat	Physical (Equity Shares of Rs. 10/- each)	Total	% of Tota I Shar	Demat	Physical (Equity Shares of Rs. 10/- each)	Total	% of Total Shares	duri ng the year
A) PROMOTERS									
1. Indian									

a) Individual/HUF	-	-	-	-	-	-	-	-	-
b) Central Govt	-	-	-	-	-	-	-	-	-
c) State Govt(s)	-	-	-	-	-	-	-	-	-
d) Bodies Corp.	182500	-	182500	1.78	182500	-	182500	1.78	-
e) Banks / FI	-	-	-	-	-	-	-	-	-
f) Any other	-	-	-	-		-	-		-
2. Foreign									
a) NRI-Individuals	-	-	-	-	-	-	-	-	-
b) Other- Individuals	-	-	-	-	-	-	-	-	-
c) Bodies Corp.	-	•	•	-	-	-	-	-	
d) Banks / Fl	-	-	-	-	-	-	-	-	
e) Any other	-	-	-	-	-	-	-	- "	
Total Shareholding of Promoter (A) B. Public	182500	-	182500	1.78	182500	-	182500	1.78	-
Shareholding									
1.Institutions									
a) Mutual Funds	-	-	-			-	-	-	-
b) Banks / Fl	-	-	-	-		-	-	-	-
c) Central Govt	-	•	-	-	-	-	-	•	-
d) State Govt(s)	-	-	-	-	-	-	-	-	-
e) Venture Capital Funds	-	-	-	-	-	-	-	-	-
f) Insurance Companies	-	-	-	-	•	-	-	-	-
g) FlIs	-	-	-	-	-	-	-	-	-
h) Foreign Venture Capital Funds	-	-	-	-	-	-	-	-	-
i) Others (specify)	-	-	-	-	-	-	-	-	-
2. Non- Institutions									
a) Bodies Corp. i) Indian	3452736		3452736	33.69	2763118	<del>                                     </del>	2763118	26.96	-6.73
ii) Overseas									

	—¬
.   .	.
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-	_
1.78	
-	-
•	-
1.78	-
-	-
-	-
-	-
-	-
26.96	-6.73

12.								————	
b) Individuals									
i) Individual shareholders holding nominal share capital up to Rs. 1 lakh	428464	1250	429714	4.19	395161	1250	396411	3.87	-0.32
ii) Individual shareholders holding nominal share capital in excess of Rs 1 lakh	5987946	-	5987946	58.42	6673639		6673639	65.11	6.69
c) Others (specify)		-							
Non Resident Indians (REPAT)	1660	-	1660	0.02	1660	-	1660	0.02	0.00
Directors & their relatives									
Overseas Corporate Bodies									
Hindu Undivided Family	141295	•	141295	1.38	104699	-	104699	1.02	-0.3
Foreign Nationals	-	-	-	-	-	•	-		-
Clearing Members	54149	•	54149	0.53	127973	-	127973	1.25	0.7
Trusts	-	-		-	-	-		-	-
Foreign Bodies - D R	-	-	-	-	-	-	-	-	-
Total Public Shareholding (B)	10066250	1250	10067500	98.22	10966250	1250	10067500	98.22	-
C. Shares held by Custodian for GDRs & ADRs	-	-	-	-	-	-		-	-
Grand Total (A+B+C)	10248750	1250	10250000	100.0	10248750	1250	10250000	100.00	-

B) Shareholding of Promoter-

SN	Shareholder's Name	Sharehold	ing at the b the year	eginning of	Sharehold	ling at the en	d of the year	% change in shareholdi
		No. of Shares	% of total Shares of the Compa ny	%of Shares Pledged / encumber ed to total Shares	No. of Shares	% of total Shares of the Company	%of Shares Pledged / encumbered to total Shares	ng during the year
1.	TARANYA PROJECT PRIVATE LIMITED	182500	1.78	-	182500	1.78	-	-

C) Change in Promoters' Shareholding (please specify, if there is no change)
There are no Changes in the Promoter's Shareholding during the financial year 2018-19.

D) Shareholding Pattern of top ten Shareholders:
(Other than Directors, Promoters and Holders of GDRs and ADRs):

SN	For Each of the Top 10	Shareholding a	t the	Cumulative		
	Shareholders	beginning		Shareholdin	g during the	
		of the year		Year		
		No. of Shares	% of total	No. of	% of total	
			Shares of	Shares	Shares of	
			the	1	the	
			Company		Company	
1.	ILESH MADHUSUDAN PATEL					
	At the beginning of the year	504445	4.92	504445	4.92	
	Purchase During the year	-	-	504445	4.92	
	Sale During the year	-	-	504445	4.92	
	At the end of the year	-	-	504445	4.92	
2.	HANSABEN					
	At the beginning of the year	465117	4.54	465117	4.54	
	Purchase During the year	-	-	465117	4.54	
	Sale During the year	-	-	465117	4.54	
	At the end of the year		-	465117	4 54	
3.	HEMANGINI VINITKUMAR PARIKH					
	At the beginning of the year.	448759	4.38	448759	4.38	
	Purchase During the year	-	-	448759	4.38	
	Sale During the year	-	-	448759	4.38	
	At the end of the year	-	-	448759	4.38	
4.	AMBALAL JHAVERBHAI PATEL					
	At the beginning of the year	415546	4.05	415546	4.05	
	Purchase During the year	-		415546	4.05	
	Sale During the year	-	-	415546	4.05	
	At the end of the year	-	-	415546	4.05	
5.	VIJAYKANT DEVIPRASAD MISHRA					
	At the beginning of the year	413330	4.03	413330	4.03	
	Sale During the year [Dt.30.11.2018]	(300000)	(2.93)	113330	1.11	
	Sale During the year [Dt. 07.12.2018]	(113300)	(1.11)	30	0.00	
	Sale During the year [Dt. 08.02.2019]	(30)	0.00	0	0	
	At the end of the year	-	-	-	-	
6.	VISHAL					
	At the beginning of the year	374830	3.66	374830	3.66	

	Purchase During the year	-	-	374830	3.66
	Sale During the year	(374830)	(3.66)	-	
	At the end of the year	-	-	-	
7.	RAFIYUDEEN NARUDEEN SAEYD				
	At the beginning of the year	326700	3.19	326700	3.19
	Purchase During the year	-	-	326700	3.19
	Sale During the year	-		326700	3.19
	At the end of the year	-	-	326700	3.19
8.	SHIVKHORI CONSTRUCTION PRIVATE LIMITED				
	At the beginning of the year	275500	2.69	275500	2.69
	Purchase During the year	-	-	275500	2.69
	Sale During the year	-	-	275500	2.69
	At the end of the year	•	-	275500	2.69
9.	SAPNA RAMDAS JATWAL				
	At the beginning of the year	250000	2.44	250000	2.44
	Purchase During the year	-	-	250000	2.44
	Sale During the year	-	-	250000	2.44
	At the end of the year	-		250000	2.44
10.	WAKIL RAJBHAR				
	At the beginning of the year	247800	2.42	247800	2.42
	Purchase During the year	-	-	247800	2.42
	Sale(s) During the year	-	-	247800	2.42
	At the end of the year	-	• -	247800	2.42

E) Shareholding of Directors and Key Managerial Personnel:

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4.92 4.92 4.92 4.92

4.54 4.54 4.54

> 4.38 4.38 4.38 4.38

> > 4.05 4.05 4.05 4.05

> > > 4.03 1.11 0.00

> > > > 3.66

SN	Shareholding of each Directors and each	Shareholdi	ng at the	Cumulative		
	Key Managerial Personnel	beginning		Sharehold	ing during	
		of the year		the	ļ	
				Year		
		No. of	% of total	No. of	% of total	
		Shares	Shares of	Shares	Shares of	
			the		the	
			Company		Company	
1.	Mr. Manish Naginlal Jain					
	At the beginning of the year	3147	0.03	3147	0.03	
	Purchase During the year	-	-	3147	0.03	
	Sale During the year	-	-	3147	0.03	
	At the end of the year	-	-	3147	0.03	
2.	Mr. Amruth Joachim Coutinho					

At the beginn	ing of the year	625	0.01	625	0.01
Purchase Dur	ing the year	-	-	625	0.01
Sale During th	ne year	-	-	625	0.01
At the end of	the year	-	-	625	0.06
3. Ms. Sneha M	oreshwar Raut				
At the beginn	ing of the year	25	0.00	25	0.00
Purchase Dur	ing the year	-	-	25	0.00
Sale During tl	ne year	-	-	25	0.00
At the end of	the year	-	-	25	0.00
4. Ms. Swati P.	Panchal				
At the beginn	ing of the year	47	0.00	47	0.00
Purchase Dui	ing the year	-	-	47	0.00
Sale During t	he year		-	47	0.00
At the end of	the year		-	47	0.00

#### F) INDEBTEDNESS

The Company had no indebtedness with respect to secured or unsecured loans or deposits during the financial year 2018-19.

#### V. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL-

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(Amount in Rupees) Name of MD/WTD/ Manager SN Particulars of **Total Amount** Remuneration Amruth Coutinho Manoj Jain (Managing Director) (Executive Director) Gross salary 6,25,000 (a) Salary as per 6,25,000 provisions contained in section 17(1) of the Income-tax Act, 1961 (b) Value of perquisites u/s 17(2) Income-tax Act, 1961 (c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961 2 Stock Option -3 **Sweat Equity** 4 Commission - as % of profit - others, specify... 40,000 40,000 80,000 Others (Sitting Fees)

Total (A)	40,000	6,65,000	7,05,000
Ceiling as per the Act	, ,	dequate profit, remuneration is a f Part II of Schedule V of the Comp	

## B. Remuneration to other Directors

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(Amount in Rupees)

SN.	Particulars of Remuneration	Nam	e of other Dir	ectors	Total Amount			
1	Independent Directors	Ms. Swati	Mr. Ashok	Ms. Sneha				
		Panchal	Nagori	Raut				
	Fee for attending Board/ committee	40,000	40,000	40,000	1,20,000			
	Meetings							
	Commission	-	-	-	-			
	Others, please specify		-	-	-			
	Total (1)	40,000	40,000	40,000	1,20,000			
2	Other Non-Executive Directors	Manish						
		Jain						
		(Non-						
		Executi <b>ve</b>						
		Director)						
	Fee for attending Board /committee	40,000	-	-	-			
	Meetings							
	Commission	-	-	-	-			
	Others, please specify	-	-	-	-			
	Total (2)	40,000	-	-	40,000			
	Total (B)=(1+2)	80,000	40,000	40,000	1,60,000			
	Total Managerial	-	-	-	-			
	Remuneration							
	Overall Ceiling as per the Act				, remuneration is as			
		per ceiling limit specified in Section II of Part II of Schedule V of the Companies Act, 2013.						

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD

SN	Particulars of Remuneration	Key Managerial Personnel				
		Ms. Amiksha Bhatiwara (Company Secretary)	Ms. Nirali Sanghavi (Chief Financial Officer)			
1	Gross salary					
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	3,90,000	1,96,000			
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	-	-			
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-			
2	Stock Option	-	-			
3	Sweat Equity	-	-			

4	Cemmission		
	- as % of profit		•
	Others specify	•	•
5	Others, please specify	-	-
	Total	3,65,000	38,000

<sup>\*</sup>Ms. Amiksha Bhatiwara resigned as Company Secretary of the Company w.e.f. 17th April, 2019.

## VI. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

There was no Penalties/Punishment/Compounding of offences for breach of any Section of the Companies Act, 2013, against the Company or its Directors or other officers in default, if any, during the year.

## BY ORDER OF THE BOARD OF DIRECTORS

Dated: 13<sup>th</sup> August, 2019 Place: Mumbai

Manoj Jain Chairman DIN: 00165280

## Annexure to the Directors' Report

Statement of Disclosure of Remuneration Under Section 197 of Companies Act, 2013 and Rules 5(1) of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

 Ratio of the remuneration of each Executive Director to the median remuneration of the Employees of the Company for the financial year 2018-19, the percentage increase in remuneration of Chief Financial Officer and other Executive Director and Company Secretary during the financial year 2018-19.

S. No.	Name of Director/KMP	Designation	Ratio of remuneration of each Director to median remuneration of Employees	Percentage increase in Remuneration
1	Manoj Jain	Executive Director	133:78	3.91
2	Nirali Sanghavi	CFO	-	15.38
4	Amiksha Bhatiwara	Company Secretary	-	4

<sup>\*</sup>Nirali Sanghavi appointed as CFO w.e.f 13/02/2018

nies Act,

- The percentage decrease/increase in the median remuneration of Employees for the financial year was NIL.
- III. The Company has 7 (Seven) permanent Employees on the rolls of Company as on 31st March, 2019.
- IV. Relationship between average increase in remuneration and Company's performance: Every year, the Salary increases for the Company are decided on the basis of a benchmarking exercise that is undertaken with similar profile organizations. During the year, similar approach was followed to establish the remuneration increases to the Employees. Variable compensation is an intergral part of our total reward package and is directly linked to an individual Performance rating and business Performance. There is marginal increase in Salary expenses during the year compare to previous financial year.
- V. Comparison of the remuneration of the Key Manaerial Personnel against the performance of the Company: Remuneration awarded to the Key Managerial Personnel for the current year was duly reviewed and approved by the Nomination and Remuneration Committee of the Company.

VI. Variations in the Market Capitalisation of the Company, Price Earning Ratio as at the closing date of the current financial year and previous financial Year.

Particulars	March 31, 2019	March 31, 2018	% Change
Market Capitalisation	0.5125	3.94	(86.99)
(crores)			
Price Earnings Ratio	75.76	81.91	(7.50)

VII. Comparison of average percentage decrease/Increase in the salaries of Employees other than the Key Managerial Personnel and the percentage decrease/Increase in the remuneration paid to the Key Managerial Personnel:

		(Amount in Rs.)
2018-1	9 2017-18	Increase/Decrease
		%

Avarage salary of all employees (other than Key Managerial Personnel) (per employee p.a.)	1,98,600	3,35,500	(40.08)
Key Mangerial Personnel -Salary to MD and Director	3,52,500	2,36,667	48.94
- Salary To CFO & CS	2,93,000	2,01,500	45.41

The decrease in percentage of remuneration of employees other than the Key Managerial Personnel is due to decrease in number of employees as Compared to previous year.

- VIII. The Ratio of the remuneration of the highest paid Director to that of the Employees who are not Directors but receive remuneration in excess of the highest paid Director during the year: Not Applicable.
- IX. It is hereby affirmed that the remuneration paid during the year is as per the Remuneration Policy of the Company.

By Order of the Board of Directors

Date:13<sup>th</sup> August, 2019 Place: Mumbai Manoj Jain Chairman DIN: 00165280

#### CORPORATE GOVERNANCE REPORT

The Directors present Corporate Governance Report of your Company in Compliance with Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, for the financial year ended 31<sup>st</sup> March, 2019.

#### COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company believes in transparent dealings and integrity and Compliance of rules and regulations. The Company firmly believes that good Corporate Governance is pre-requisite to meet the Stakeholders' requirements and needs. The mandatory requirements of the Code of Corporate Governance as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, have been implemented by your Company.

#### **BOARD OF DIRECTORS**

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As on The Board of Directors comprises of Two Executive and Four Non-Executive Directors out of which three are Independent Directors. Except for the Managing Director and Independent Director, all other Directors are liable to retire by rotation as per the provisions of the Companies Act, 2013. The Chairman of the Board is executive Director.

#### **Meeting and Composition**

i. As on 31st March, 2019, necessary disclosure is made by the respective Directors on the Board and none of the Directors on the Board hold Directorships beyond the requisite limit. Except for Mr. Manish Jain and Mr. Manoj Jain, none of other Directors are related with each other.

ii. Independent Directors are Non-Executive Directors as defined under Regulation 16(1)(b) of the SEBI Listing Regulations read with Section 149(6) of the Act. The maximum tenure of Independent Directors is in compliance with the Act. All the Independent Directors have confirmed that they meet the criteria as mentioned under Regulation 16(1) (b) of the SEBI Listing Regulations read with Section 149(6) of the Act. The provisions of Regulation 17A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 are complied with as the Independent Directors of the Company do not serve as Independent Director in any other listed companies. Further, the Managing Director and Executive Director of the Company do not serve in any other listed entity as an Independent Director.

iii. The names and categories of the Directors on the Board, their attendance at Board Meetings held during the year and the number of Directorships and Committee Chairmanships / Memberships held by them in other public Companies as on 31st March, 2019 are given herein below.

Name of	Category	Num	ber of	Atten	No. of	other.	No. Con	ımittee	No of																
Director		Board		Board		Board		Board		Board		Board		Board		Board		Board da		Board danc Directorships in		rships in	positions held in		Equity
	64	- Mee	tings	eat	other	Public	other	public	Shares																
	4.84	durii	ig the	last :	Comp	anies*	Comp	anies	Held																
		year 2	018-19	AGM	100 mg	44.44		Landin V																	
0.07.438 (b) (b) (c) (c) (c) (c) (c) (c) (c) (c) (c) (c		Held	Attend	aran i	Chairman	Director	Chairman	Member																	
			ed		l de																				

Mr. A. R. Coutinho DIN: 00477933	Managing Director	6	5	Yes	-	-	-	-	625
Mr. Manoj Jain DIN:00165280	Executive Director	6	6	Yes	-	-	-	-	-
Mr. Manish Jain DIN:00165472	Non- Executive	6	5	Yes	-	-	-	-	3147
Ms. Swati Panchal DIN: 05281377	Independe nt Director	6	5	Yes	-	-	-	-	47
Ms. Sneha Raut DIN: 03161352	Independe nt Director	6	5	Yes	-	-	-	-	25
Mr. Ashok Nagori DIN:02025485	Independe nt Director	6	6	Yes	*	1	-	-	-

- \* For the above, only Directorships in Public Limited Companies are taken into consideration. None of the Directors of the Company are Director in any other listed company
- iv. During the year Six Board Meetings were convened and the intervening gap between the Meetings was within period prescribed under the Companies Act, 2013. The dates are as follows on which the said Meetings 7<sup>th</sup> June, 2018, 6<sup>th</sup> August, 2018, 14<sup>th</sup> August, 2018, 27<sup>th</sup> August, 2018 and 30<sup>th</sup> January, 2019. The necessary quorum was present for all the said Meetings.
- v. The terms and conditions of appointment of the Independent Directors are disclosed on the website of the Company.
- vi. During the year under review, the Independent Directors met on 28.03.2019, inter alia, to:
  - (i) Evaluate performance of Non-Independent Directors and the Board of Directors as a whole;
  - (ii) Evaluate performance of the Chairman of the Company, taking into account the views of the Executive and Non-Executive Directors;
  - (iii) Evaluation of the quality, content and timeliness of flow of information between the Management and the Board that is necessary for the Board to effectively and reasonably perform its duties.

iii

All the Independent Directors were present at this Meeting.

- vii. The Board periodically reviews the compliance reports of all laws applicable to the Company, prepared by the Company.
- viii. The details of the familiarisation program of the Independent Directors are available on the website of the Company (www.ctcl.co.in).
- ix. None of the Independent Directors of the Company have resigned before the expiry of their tenure. Thus, disclosure of detailed reasons for their resignation along with their confirmation that there are no material reasons, other than those provided by them is not applicable.

#### COMMITTEES OF THE BOARD

A. Audit Committee

i. The Audit Committee of the Company is constituted in line with the provisions of Regulation 18 of SEBI Listing Regulations, read with Section 177 of the Act.

ii. The brief terms of reference of the Audit Committee as follows:

- Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- Approval of payment to Statutory Auditors for any other services rendered by the Statutory Auditors;
- Reviewing, with the management, the Annual Financial Statements and Auditors' Report thereon before submission to the Board for approval, with particular reference to:
  - ✓ Matters required being included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Act.
  - ✓ Changes, if any, in accounting policies and practices and reasons for the same.
  - ✓ Major accounting entries involving estimates based on the exercise of judgment by management.
  - ✓ Significant adjustments made in the financial statements arising out of audit findings.
  - $\checkmark \quad \text{Compliance with listing and other legal requirements relating to financial statements}. \\$
  - ✓ Disclosure of any related party transactions.
  - ✓ Qualifications in the draft audit report.
- Reviewing, with the management, the quarterly financial statements before submission to the Board for approval.
- Reviewing the quarterly, half-yearly and annual financial statements with Special emphasis on accounting policies and practices, compliance with accounting standards and other legal requirements concerning financial statements before submission to the Board.
- Undertaking periodical review of Internal Audit Reports and appraising and reviewing the scope of Internal Audit functions from time to time.

iii. The Audit Committee invites such of the executives, as it considers appropriate (particularly the head of the finance function), representatives of the Statutory Auditors and representatives of the Internal Auditors to be present at its Meetings.

iv. The previous Annual General Meeting ("AGM") of the Company was held on 29th September, 2018 and was attended by Ms. Swati Panchal, Chairperson of the Audit Committee.

v. The composition of the Audit Committee and the details of Meetings attended by its Members are given below:

.Name of Member	Category	Number of Meeting Held During the Year 2018- 19		
Ms. Swati Panchal	Independent,	Held 7	Attended 6	
	Non-Executive Director			
Ms. Sneha Raut	Independent,	7	7	

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	Non-Executive Director		
Mr. Ashok Nagori	Independent,	7	7
	Non-Executive Director		
Mr. Manoj Jain	Executive Director	7	7

vi. Seven (7) Audit Committee Meetings were held during the year and the intervening gap between the Meetings was within period prescribed under the Companies Act, 2013. The dates on which the said Meetings were held are as follows:

 $29^{th}$  May, 2018,  $6^{th}$  June, 2018,  $4^{th}$  August, 2018,  $13^{th}$  August, 2018,  $25^{th}$  August, 2018,  $12^{th}$  November, 2018 and  $29^{th}$  January, 2019.

## **B. Nomination and Remuneration Committee**

- i. The Nomination and Remuneration Committee of the Company is constituted in line with the provisions of Regulation 19 of SEBI listing Regulations, read with Section 178 of the Act.
- ii. The terms of reference of the Nomination and Remuneration Committee are as under:
  - Recommend to the Board for set up and Composition of the Board including the Formulation of the
    criteria for determining qualifications, positive attributes and independence of a Directors and
    recommend to the Board of Directors a policy relating to, the remuneration of the Directors, Key
    Managerial Personnel and other Employees;
  - Recommend the Board for appointment and re-appointment of the Directors.
  - · Recommend the Board appointment of Key Manageria! Personnel and other employees.
  - Identifying persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down and recommend to the Board of Directors their appointment and removal.
  - Carry out evaluation of every Director's performance and support the Board and Independent
    Directors in evaluation of the performance of the Board, its Committees and Individual Directors. This
    shall include "Formulation of criteria for evaluation of Independent Directors and the Board".
    Additionally the Committee may also oversee the performance review process of the Key Managerial
    Personnel and executive team of the Company.
  - Oversee familiarisation programmes for Directors.
  - · Devising a policy on diversity of Board of Directors;
  - Whether to extend or continue the term of appointment of the Independent Director, on the basis of the report of performance evaluation of Independent Directors.

iii. The composition of the Nomination and Remuneration Committee and the details of Meetings attended by its Members are given below:

Category	Number of Meetings d year 201	PSE, A. P. S. CONT. Str. 300 1957 18 18 18 18 18 18 18 18 18 18 18 18 18	
	Held	Attended	
Non-Executive	2	2	
Independent Director			
Non-Executive	2	2	
Independent Director			
Non-Executive	2	2	
	Non-Executive Independent Director Non-Executive Independent Director	year 201 Held  Non-Executive 2 Independent Director Non-Executive 2 Independent Director	

Independent Director	or	
	the state of the s	_

iv. Two (2) Nomination and Remuneration Committee Meetings were held. The dates on which the said Meetings were held are as follows:

2<sup>nd</sup> April, 2018 and 25<sup>th</sup> August, 2018.

Meetings

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v. Performance Evaluation Criteria for Independent Directors:

The performance evaluation criteria for Independent Directors are determined by the Nomination and Remuneration Committee. An indicative list of factors that may be evaluated include participation and contribution by a Director, commitment, effective deployment of knowledge and expertise, effective management of relationship with Stakeholders, integrity and maintenance of confidentiality and independence of behavior and judgment.

vi. Remuneration Policy for Directors

#### (A) Remuneration to Non-Executive Directors

The Non-Executive Directors are paid remuneration by way of sitting fees. The Non-Executive Directors are paid sitting fees for each Meeting of the Board or Committee of Directors attended by them. The total amount of sitting fees paid during the Financial Year 2018-19 was **Rs. 1,60,000/-**. The Non-Executive Independent Directors do not have any material pecuniary relationship of transactions with the Company.

#### Remuneration Paid to Non -Executive Directors

Name Name	Sitting Fees ⊨ (Rs.) +	Commission (Rs.)
Ms. Swati Panchal	40,000/-	-
Mr. Ashok Nagori	40,000/-	-
Ms. Sneha Raut	40,000/-	-
Mr. Manish Jain	40,000/-	-

#### (B) Remuneration to Executive Directors

The remuneration of Executive Directors including Chairman and Managing Director and Whole Time Directors is governed by the recommendation of the Nomination and Remuneration Committee, resolutions passed by the Board of Directors and Shareholders of the Company, if any. The remuneration package of the Chairman and Managing Director and Whole-time Directors comprises of salary, perquisites and allowances as approved by the Shareholders at their General Meetings, if any.

#### Remuneration Paid to Executive Directors

Name	Salary (Rs.)	Sitting Fees (Rs.)	Commission (Rs.)
Mr. Manoj Jain	6,25,000/-	40,000/-	•
Mr. A. R. Coutinho	-	40000/-	-

## C. Stakeholders Relationship Committee

i. The Stakeholders' Relationship Committee is constituted in line with the provisions of Regulation 20 of SEBI Listing Regulations read with Section 178 of the Act.

ii. The Brief terms of the reference to the Stakeholders Committee are as follows:

The Committee Shall consider and resolve the grievances of the Security holder of the Company
including complaints related to transfer of Shares, non receipt of annual report and non receipt of
declared dividends.

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The said Committee reviews the Share Transfer requests and ensures that Share Transfer requests
are registered and returned within the period of 15 days from the date of receipt of request. Further
the Committee ensures that documents are Complete in all respect related to transfer.

iii. One (1) Stakeholders Relationship Committee Meetings was held. The date on which the said Meeting was held is as follows:

2nd April, 2018.

iv. The Composition of Stakeholders Committee and details of the Meetings attended by each director

Name	Category	Number of Meetings during the financial year 2018 -19		
		Held 🔠	Attended	
Ms. Swati Panchal	Non-Executive Independent Director	1	1	
Ms. Sneha Raut	Non-Executive Independent Director	1	1	
Mr. Ashok Nagori Non-Executive Independent Director		1	1	
Mr. Manoj Jain Executive Director		1	1	

v. Details of Investor Complaints received and redressed during the year 2018- 19 are as follows:

Existing	Received During the year	Resolved During the year	Remain Unsolved
0	0	0	0

#### GENERAL BODY MEETING

The location and time where last three Annual General Meetings were held are given below:

Name of Meeting	Date	Time	Venue
36th Annual General Meeting	30/09/2016	10.00 A.M.	9, Botawala Building,
37th Annual General Meeting	30/09/2017	10.00 A.M.	3rd Floor,
38th Annual General Meeting	29/09/2018	10.00 A.M.	11/13,Horniman
		1	Circle, Fort, Mumbai -
			400001

i. Annual General Meeting ("AGM"):

12.12	Financial Year	Date	Time	Details of Special resolution
2	2015-16	30/09/2016	10.00 A.M.	NIL

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1. Special Resolution for re-appointment of Mr. A. R. Coutinho (00477933 30/09/2017 2016-17 10.00 A.M. Managing Director for a Period of 5 years. 2. Special Resolution for Consolidation of face value of Equity Shares from Re.1/- to Rs. 10/- of the Company and consequential alteration of Memorandum of Association of the Company. NIL 2017-18 29/09/2018 10.00 A.M.

No Special Resolution(s) were passed by the Company last year through Postal Ballot. No Special Resolution(s) is proposed to be conducted through Postal Ballot at the ensuing Annual General Meeting.

#### MEANS OF COMMUNICATION

The quarterly, half-yearly and annual results of the Company displayed on the Company's website "www.ctcl.co.in". Any material information made by the Company from time to time is also displayed on the Company's website, if any.

#### GENERAL SHAREHOLDER INFORMATION

i. Annual General Meeting for FY 2018-2019

Date: 30th September, 2019.

Time: 10.00 A.M.

Venue: 9, Botawala Building, 3rd Floor,

11/13, Horniman Circle, Fort, Mumbai-400001

As required under Regulation 36(3) of the SEBI Listing Regulations, particulars of Director seeking reappointment at the forthcoming AGM are given herein and in the Annexure to the Notice of the AGM to be held on 30th September, 2019.

ii. Financial Calendar:

Year ending

AGM in

Dividend Payment

Date of Book Closure / Record Date

: March 31

: September

: No Dividend Declared During the FY 2018-19

: Tuesday, 24th September, 2019 to Monday,

30th September, 2019 (Both days Inclusive)

iii. Listing on Stock Exchanges:

BSE Limited ("BSE") P. J. Towers, Dalal Street Mumbai 400 001

iv. Stock Codes/Symbol: BSE: 504340 / CONFINT

- v. Listing Fees, as applicable, have been paid.
- vi. Corporate Identity Number (CIN) of the Company: L51909MH1980PLC231713
- vii. Market Price Data at BSE:

Month	Open(Rs.)	High(Rs.)	Low (Rs.)	Close (Rs.)	Volume
April,2018	3.85	3.85	3.69	3.69	4247
May,2018	3.62	3.62	3	3	7699
June,2018	2.94	2.94	2.37	2.37	5138
July,2018	2.33	2.33	1.88	1.88	20660
August,2018	1.85	1.85	1.38	1.38	110047
September, 2018	1.38	1.38	1.06	1.06	47144
October,2018	1.06	1.06	0.97	0.97	256530
November,2018	0.96	0.96	0.89	0.89	327672
December,2018	0.88	0.88	0.8	0.8	147531
January, 2019	0.79	0.79	0.69	0.71	3304
February,2019	0.7	0.7	0.59	0.59	19230
March, 2019	0.58	0.6	0.49	0.50	1619

viii. Distribution of Shareholding as on 31st March, 2019

Sharehold	Shareholders				
Holding	Nos.	%	No. of Shares	%	
01-5000	660	81.68	192841	1.88	
5001-10000	45	5.57	345448	3.37	
10001-20000	25	3.09	372771	3.64	
20001-30000	9	1.11	227457	2.22	
30001-40000	12	1.49	438852	4.28	
40001-50000	8	0.99	366306	3.57	
50001-100000	24	2.97	1776786	17.33	
100001and above	25	3.09	6529539	63.70	
Total	808	100	10250000	100	

ix. Shareholding Pattern as on  $31^{\text{st}}$  March, 2019

1. 1. 1. 1.	Category of Shareholder(s)	Total No. of Shares	% of Total No. of Shares
(A)	Shareholding of Promoter and Promoter Group		
(a)	Bodies Corp.	182500	1.78
	Total Shareholding of Promoter and Promoter Group (A)	182500	1.78
(B)	Public Shareholding		
1	Institutions	_	_
	Sub-total (B)(1):-	- 1,17	100 A 2
2	Non-Institutions		
(a)	Bodies Corp.		
(i)	Indian	2763118	26.96
(ii)	Overseas	-	-
(b)	Individuals		

Volume				
4247				
7699				
5138				
20660				
110047				
47144				
256530				
327672				
147531				
3304				
19230				
1619				

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(i)	Individual shareholders holding nominal share capital upto Rs. 1 lakh	396411	3.87
(ii)	Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	6673639	65.11
(c)	Others (specify)		
(i)	Non-Resident Individuals	1660	0.02
(ii)	Hindu Undivided Family	104699	1.02
(iii)	Clearing Members	127973	1.25
	Sub-total (B)(2):-	10067500	98.22
	Total Public Shareholding (B) = $(B)(1)+(B)(2)$	10067500	98.22
	Total(A + B)	10250000	100 7 200

#### x. Unclaimed Dividend:

Section 124 of the Companies Act, 2013 read with Investor Education and Protection Fund Authority (Accounting, Audit, Transfer and Refund) Rules, 2016 mandates that companies transfer dividend that has remained unclaimed for a period of seven years from the unpaid dividend account to the Investor Education and Protection Fund (IEPF). Further, the rules mandate the transfer of shares with respect to the dividend, which has not been paid or claimed for seven consecutive years or more to IEPF. Accordingly, the dividend for the years mentioned as follows will be transferred to the IEPF on the respective dates if the dividend remains unclaimed for seven years, and the corresponding shares will also be transferred to IEPF if dividend is unclaimed for seven consecutive years:

Year	Type of Dividend	Dividend per	Date of	Due Date of	Amount as on
		Share (in Rs.)	Declaration	Transfer	31.03.2019 (in
					Rs.)
2013	Final	0.50	30-09-2013	06-10-2020	3676

In accordance with the said IEPF Rules and its amendments, the Company had sent notices to all the Shareholders whose shares were due to be transferred to the IEPF Authority.

The details of shareholders not claimed dividend during the last 7 years and details of related shares to be transferred to IEPF is uploaded in the website of the Company at <a href="https://www.ctcl.co.in">www.ctcl.co.in</a>

## xi. Registrars and Transfer Agents:

Name and Address: Purva Sharegistry (India) Pvt. Ltd.

Unit No.9, Shiv Shakti Industrial Estate,

J.R. Boricha Marg, Lower Parel (E),

Mumbai 400 011

Telephone: 022 23012518

Fax: 022 23012517

E-mail: busicomp@vsnl.com Website: www.purvashare.com

#### xii. Share Transfer System:

99.99% of the Equity Shares of the Company are in electronic form. Transfers of these Shares are done through the Depositories with no involvement of the Company. As regards transfer of Shares held in physical form, transfer documents can be lodged with Purva Sharegistry (India) Pvt. Ltd. at above mentioned address. Transfer

of Shares in physical form is normally processed within ten to twelve days from the date of receipt, if the documents are complete in all respects. The Directors and certain Company officials (including Company Secretary), under the authority of the Board, severally approve transfers, which are noted at subsequent Board Meetings.

xii. Dematerialisation of Shares and liquidity:

The Company's Shares are compulsorily traded in dematerialised form on BSE. Equity Shares of the Company representing 99.99% of the Company's Equity Share Capital are dematerialised as on March 31, 2019. Under the Depository System, the International Securities Identification Number (ISIN) allotted to the Company's Shares is INE180M01033.

Address for correspondence:

#### CONFIDENCE FINANCE AND TRADING LIMITED

9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai-400001 Telephone: 022 22662150

E-mail address for Investor Services: ctclbse@gmail.com

Website: www.ctcl.co.in

#### OTHER DISCLOSURES

i. Related Party Transactions

All material transactions entered into with related parties as defined under the Act and Regulation 23 of SEBI Listing Regulations during the financial year were in the ordinary course of business. These have been approved by the Audit Committee. The Board has approved a policy for related party transactions which has been uploaded on the Company's website at the following link http:

http://ctcl.co.in/wp-content/uploads/2016/03/Related-Party-Transaction-policy.pdf

ii. Details of Non-Compliance by the Company, penalties, and strictures imposed on the Company by the Stock Exchanges or the SEBI or any statutory authority, on any matter related to Capital Markets, during the last three years 2016-17 and 2017-18 respectively: Nil.

However, during the period 2018-19, penalty was imposed by BSE due to delayed submission of financial results on BSE under Regulation 33(3)(a) – Audited Financial Results for year ending 31/03/2018.

iii. The Company has adopted a Whistle Blower Policy and has established the necessary Vigil Mechanism as defined under Regulation 22 of SEBI Listing Regulations for Directors and employees to report concerns about unethical behavior. No person has been denied access to the Chairman of the audit committee. The said policy has been also put up on the website of the Company at the following link http:

http://ctcl.co.in/wp-content/uploads/2016/03/Vigil-mehanism-policy-1.pdf

iv. The Company is complying with the mandatory Compliances as and when required on periodic basis. And Company review and comply with the non-mandatory requirements as prescribed in Schedule II Part E of the SEBI Listing Regulations to the extent it is applicable to the Company and adopts best Business practice in the Interest of the Shareholders

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## DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT:

This is to confirm that the Company has adopted a Code of Conduct for its employees including the Managing Director and Executive Directors. In addition, the Company has adopted a Code of Conduct for its Non-Executive Directors and Independent Directors. These Codes are available on the Company's website.

I confirm that the Company has in respect of the year ended 31st March, 2019, received from the Senior Management Team of the Company and the Members of the Board a declaration of compliance with the Code of Conduct as applicable to them.

For the purpose of this declaration, Senior Management Team means the Chief Financial Officer and the Company Secretary as on 31st March, 2019.

A. R. Coutinho Managing Director DIN: 00477933

## CHIEF EXECUTIVE OFFICER (CEO) / CHIEF FINANCIAL OFFICER (CFO) CERTIFICATION

To, The Board of Directors, Confidence Finance and Trading Limited

We hereby certify that:

- 1. We have reviewed financial statements and the cash flow statement for the year ended 31st March, 2019 and that to the best of our knowledge and belief;
  - These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading.
  - ii) These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. No transaction is entered into by the Company during the year which is fraudulent, illegal or violate of the Company's Code of Conduct.
- 3. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of and the which we are aware steps we have taken or propose to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the Audit Committee:
  - Significant changes in internal control over financial reporting during the year.
  - b. Significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

For Confidence Finance and Trading Limi

Date: 13th August, 2019

Place: Mumbai

Ms. Nirali Sanghavi Chief Financial Officer Your Marc

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## MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Your Directors are pleased to present the Management Discussion and Analysis Report for the year ended 31st March, 2019.

The management discussion and analysis have been included in consonance with the code of corporate governance as approved by The Securities and Exchange Board of India (SEBI). Investors are cautioned that these discussions contain certain forward looking statements that involve risk and uncertainties including those risks which are inherent in the Company's growth and strategy. The Company undertakes no obligation to publicly update or revise any of the opinions or forward looking statements expressed in this report consequent to new information or developments, events or otherwise.

The management of the Company is presenting herein the Industry Structure and Development, opportunities and threats, initiatives by the Company and overall strategy of the Company and its outlook for the future. This outlook is based on management's own assessment and it may vary due to future economic and other future developments in the country.

## INDUSTRY STRUCTURE AND DEVELOPMENT:

India is one of the fastest-growing economies in the world. The India economy witnessed major reforms in past several years which benefitted the economy. The financial sector in India witnessed steady growth due to these reforms over a period of the time hence your management expect good opportunities in near future. The economic reforms introduced by the government and a stable macro-economic environment would help Company to achieve robust growth in financial sector.

#### **OPPORTUNITIES AND THEREATS:**

Every organizations success depends on organizations ability to identify opportunities and leverage them while mitigating the risks that arise while conducting their business.

The Company has put in place all the system to mitigate the risk. Your Company has an elaborate risk management procedure, for business risk, Operational risk and Compliance Risk. Major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuing basis. The Company has set up a Risk Management policy to monitor the risks and their mitigating actions and the key risks are also discussed at the Audit Committee. Some of the opportunities for the business of your Company and key identified risks are presented below.

#### Opportunities:

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- 1. Clients are more comfortable with uniform high quality and quick finance and security process across the enterprises
- 2. The various reforms in Capital Market brought transparency and created the customer trust in the Capital Market which will help the Company to boost its business.

3. Various updations in the technology and digitization given the access to customer at anytime and anywhere which reduced risk of investment.

### Threats:

- 1. High Competition
- 2. Stringent Compliances
- 3. Increasing Cost of Finance and other Risk

## **SEGMENT-WISE PERFORMANCE:**

The Company is operating on only one broad segment and hence separate segmental reporting is not applicable. The Company has no activity outside India.

#### **INITAITIVES BY THE COMPANY**

The Company has taken following initiatives'

- 1. Every effort is being made to locate new client base to boost its business by providing Finance quickly and easily.
- 2. The Company is endeavoring to adapt the various reforms and development on the financial sector.

## <u>OUTLOOK</u>

The future outlook of the Company is already discussed in the Directors Report by your Board of Directors of the Company.

## **RISK AND CONCERNS:**

The Company is exposed to general market risk and is initiating adequate step.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

- 1. Compliance of the Company with applicable statutes, policies procedures, listing requirements and management guidelines.
- 2. All transaction are being accurately recorded and verified.
- 3. Adherence to applicable accounting standards and polices.

## HUMAN RESOURCES/INDUSTRY RELATIONS:

- > The Company provided excellent working environment so that the individual staff can reach his/her full potential.
- > The Company is poised to take on the challenges and march towards accomplishing its mission with success.
- > The Company maintained good Industrial/Business relation in market which enhanced the Creditworthiness of the Company.

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Certificate by Company Secretary in Practice FORM-MR-3 Secretarial Audit Report (For the period 1st April, 2018 to 31st March, 2019)

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,
CONFIDENCE FINANCE AND TRADING LIMITED
CIN-L51909MH1980PLC231713
9, Botawala Building, 3rd Floor, 11/13, Horniman Circle,
Fort, Mumbai -400001, Maharashtra.

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **CONFIDENCE FINANCE AND TRADING LIMITED** (hereinafter called "The Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon. Based on our verification of the books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the Company has, during the audit period ended on 31st March, 2019, complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

- I have examined the books, papers, minute books, forms and returns filed and other records maintained by CONFIDENCE FINANCE AND TRADING LIMITED ("The Company") for the period ended on 31st March, 2019 according to the provisions of:
  - I. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder; The Companies Act, 2013 ('The Act') and the Rules made thereunder;
  - II. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
  - III. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
  - Foreign Exchange Management Act, 1999 and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
  - V. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') to the extent applicable to the Company:
    - a. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
    - b. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992;
    - c. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
    - The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents)
       Regulations, 1993 regarding the Companies Act and dealing with client;

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- e. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; and
- f. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998;
- g. The Company has complied with the requirements under the Equity Listing Agreements entered into with BSE Limited, and
- h. The Memorandum and Articles of Association.

## I have also examined compliance with the applicable clauses of the following:

- i) Secretarial Standards issued by The Institute of Company Secretaries of India.
- ii) The Listing Agreement (Listing obligation and Disclosure requirement) entered into by the Company with the BSE Limited.

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, and Listing Agreements etc. mentioned above.

I further report that the Company has, in my opinion, complied with the provisions of the Companies Act, 1956 and the Rules made under that Act and the provisions of Companies Act, 2013 as notified by Ministry of Corporate Affairs and the Memorandum and Articles of Association of the Company, with regard to:

- a. Maintenance of various statutory registers and documents and making necessary entries therein;
- b. Closure of the Register of Members.
- c. Forms, returns, documents and resolutions required to be filed with the Registrar of Companies and the Central Government;
- d. Service of documents by the Company on its Members, Auditors and the Registrar of Companies;
- e. Notice of Board meetings and Committee meetings of Directors;
- f. The meetings of Directors and Committees of Directors including passing of resolutions by circulation;
- g. The 39th Annual General Meeting to be held on 30th, September 2019;
- h. Minutes of proceedings of General Meetings and of the Board and its Committee meetings;
- . Approvals of the Members, the Board of Directors, the Committees of Directors and the government authorities, wherever required;
- j. constitution of the Board of Directors / Committee(s) of Directors, appointment, retirement and reappointment of Directors including the Managing Director and Whole-time Directors;
- k. Payment of remuneration to Directors including the Managing Director and Whole-time Directors,
- Appointment and remuneration of Auditors;
- m. No Transfers and transmissions of the Company's shares and issue and dispatch of duplicate certificates of shares has been taken place during the year under review;
- n. During the year under review no Dividends has been declared;
- o. Investment of the Company's funds including investments and loans to others;
- p. form of balance sheet as prescribed under Part I, form of statement of profit and loss as prescribed under Part II and General Instructions for preparation of the same as prescribed in Schedule VI to the Act:
- q. Directors' report;
- r. Contracts, common seal, registered office and publication of name of the Company; and Generally, all other applicable provisions of the Act and the Rules made under the Act.
- s. I further report that:

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- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on
  agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further
  information and clarifications on the agenda items before the meeting and for meaningful participation
  at the meeting.
- Majority decision is carried through while the dissenting members' views are captured and recorded as
  part of the minutes.
- The Company has obtained all necessary approvals under the various provisions of the Act; and
- There was no prosecution initiated and no fines or penalties were imposed during the year under review under the Act, SEBI Act, SCRA, Depositories Act, LODR (Listing Obligations and disclosure requirement) and Rules, Regulations and Guidelines framed under these Acts against / on the Company, its Directors and Officers.
- The Directors have complied with the disclosure requirements in respect of their eligibility of appointment, their being independent and compliance with the Code of Business Conduct & Ethics for Directors and Management Personnel;
- 2. The Company has complied with the provisions of the Securities Contracts (Regulation) Act, 1956 and the Rules made under that Act, with regard to maintenance of minimum public shareholding.

#### 3. I further report that-

The Company has complied with the provisions of the Depositories Act, 1996 and the Byelaws framed thereunder by the Depositories with regard to dematerialization / rematerialisation of securities and reconciliation of records of dematerialized securities with all securities issued by the Company. The Company has complied with the provisions of the FEMA, 1999 and the Rules and Regulations made under that Act to the extent applicable.

#### 4. I further report that:

a. the Company has complied with the requirements under the Equity Listing Agreements entered into with BSE Limited; except in respect of matters specified below: -

Sr. No.	Compliance	Deviations	Observation/ Remark of the
	Requirement		PCS
1.	Regulation 33(3)(a) -	Delayed	The Audited Financial results
	Audited Financial	submission of	were submitted on 8th June,
	Results for year ending	financial results	2018 with a delay of 9 (Nine)
	31/03/2018	on BSE	days.

- the Company has complied with the provisions of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 including the provisions with regard to disclosures and maintenance of records required under the said Regulations;
- the Company has complied with the provisions of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 including the provisions with regard to disclosures and maintenance of records required under the said Regulations;

5. **I further report that** based on the information received and records maintained there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

6. **I further report that** there are adequate systems and processes in the company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Place: Mumbai

Date: 13<sup>TH</sup> August, 2019

Deepika Singhvi Practicing Company Secretary M. NO.-A41005 CP NO.-15588 To,

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To, The Members,

#### CONFIDENCE FINANCE AND TRADING LIMITED

CIN-L51909MH1980PLC231713 9, Botawala Building, 3rd Floor, 11/13, Horniman Circle, Fort, Mumbai -400001, Maharashtra.

My report of even date is to be read along with this letter.

- 1. Maintenance of Secretarial record is the responsibility of the management of the Company. My responsibility is to express as opinion on these secretarial records based on my audit.
- 2. I have followed the audit practices and process as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. I believe that the processes and practices, I followed provide a reasonable basis for my opinion.
- 3. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
- 4. Wherever required, I have obtained the Management representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The compliance of the provisions of Corporate and other applicable laws, Rules, Regulations, standards is the responsibility of management. My examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the company.

In my opinion and to the best of my information and according to the explanation given to me, I report that the Company has complied with all material aspects of applicable Secretarial Standards issued by ICSI and the Companies Act 2013.

Deepika Singhvi Practicing Company Secretary M. NO.-41005 CP NO.-15588

Place: Mumbai

Date: 13TH August, 2019

#### To the Members of

## **Confidence Finance and Trading Limited**

We, A K Kocchar & Associates, Chartered Accountants, the Statutory Auditors of Confidence Finance and Trading Limited ("the company") have examined the compliance of the conditions of Corporate Governance by Confidence Finance and Trading Limited, for the year ended on March 31, 2019, as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations").

#### Managements' Responsibility

The compliance of conditions of Corporate Governance is the responsibility of the Management. This responsibility includes the design, implementation and maintenance of internal control and procedures to ensure the compliance with the conditions of the Corporate Governance stipulated in the SEBI Listing Regulations.

### Auditors' Responsibility

Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

We have examined the books of account and other relevant records and documents maintained by the Company for the purpose of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.

We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of Chartered Accountants of India ( the ICAI), the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013,in so far as applicable for the purpose of this certificate and as per the Guidance Note on Reports or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

#### Opinion

Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the SEB! Listing Regulations during the year ended March 31, 2019.

We state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For: M/s A K Kocchar & Associates

Chartered Accountants Firm Regn. No.: 112492W

Hitesh Kumar S
Partner
Mambarship No. 1247

Membership No.: 134763

Place: Mumbai Date: 13.05.2019

#### INDEPENDENT AUDITOR'S REPORT

To,

## THE MEMBERS OF CONFIDENCE FINANCE AND TRADING LIMITED Report on the Financial Statements

We have audited the accompanying financial statements of CONFIDENCE FINANCE AND TRADING LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2019, the Statement of Profit and Loss, the cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information.

### Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made there under.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the Company has in place an adequate internal financial controls system over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of the accounting policies used and the

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reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the standalone financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March 2018, and its Profit and it's cash flows for the year ended on that date.

Our conclusion on standalone annual financial results is not modified in respect of the above matters relating to our reliance on the financial information certified by the management.

## Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditors" Report) Order,2016 ("the Order") as amended, issued by the Central Government of India in terms of sub section (11) of section143 of the Act, we give in the "Annexure A" a statements on the matters specified in paragraphs 3 and 4 of the order, to the extent applicable.
- 2. As required by Section 143 (3) of the Act, we report that:
  - (a) We have sought and obtained all the information and explanations except as mentioned in emphasis of matters paragraph, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - (b) In our opinion, proper books of account as required by law have been kept by the Company except as mentioned in emphasis of matters paragraph so far as it appears from our examination of those books.
  - (c) The Balance Sheet, the Statement of Profit and Loss, and the cash flow statement dealt with by this Report are in agreement with the books of account.
  - (d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - (e) On the basis of the written representations received from the directors as on 31st March, 2019 taken on record by the Board of Directors, none of the directors is disqualified at as 31st March, 2019 from being appointed as a director in terms of Section 164 (2) of the Act.
  - (f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure B".

Date Place

(g) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:

- i. The Company does not have any pending litigations on its financial position in its financial statements.
- ii. The Company does not have long-term contracts including derivative contracts for which there were any material foreseeable losses.
- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company.
- iv. The disclosures regarding details of specified bank notes held and transacted during 8 November 2016 to 30 December 2016 have not been made since the requirement does not pertain to financial year ended 31 March 2018.

Date :13.05.2019 Place: Mumbai For A K Kocchar & Associates Chartered Accountants Firm Regn. No. :112492W

Hitesh Kumar S Partner M.No.: 134763

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## "Annexure A" to the Independent Auditors' Report

The annexure referred to Independent Auditor"s Report to the members of the Company on the standalone financial statements for the year ended 31st March, 2019, we report that:

- (a) The company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) The fixed assets have been physically verified by the management during the year in a phased periodical manner, designed to cover all the items over a period of three years, which in our opinion, is reasonable having regard to the size of the company and nature of its business. Pursuant to the program, a portion of the fixed asset has been physically verified by the management during the year and no material discrepancies between the books records and the physical fixed assets have been noticed.
  - (c) The company is not holding any immovable properties hence this clause of CARO is not applicable to the company.
- (ii) The physical verification of the inventories has been verified by the management at regular intervals during the year and no material discrepancies were noticed.
- (iii) During the year the company has not granted any loan to the party covered in the register maintained under section 189 of the Companies Act, 2013 ("the Act") and hence the clause (iii) of CARO, 2016 not applicable to the company.
- (iv) In our opinion and according to the information and explanations given to us, the company has complied with the provisions of section 185 and 186 of the Companies Act, 2013.
- (v) The Company has not accepted any deposits from the public.
- (vi) The central government has not prescribed the maintenance of cost records under section 148(1) of the Act.
- (vii) (a) According to the information and explanations given by the management and based on our examination of the records of the company, amounts deducted/accrued in the books of account in respect of undisputed statutory dues including provident fund. Income tax, sales tax, value added tax, duty of customs, service tax, cess and other material statutory dues have been regularly deposited during the year by the company with the appropriate authorities. As explained to us, the company did not have any dues on account of employees state insurance and duty of excise.

According to information and explanations given to us, no undisputed amounts payable in respect of provident funds, income tax, sales tax, value added tax, duty of customs, service tax, cess and other material statutory dues were in arrear as at 31st March 2018 for a period of more than six months from the date they become payable.

- (b) According to information and explanations given to us, there are no material dues of income tax, sales tax, Service Tax or duty of customs which have not been deposited with the appropriate authorities on account of any dispute.
- (viii) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to financial institutions, government and banks.
- (ix) The company did not raise moneys by way of initial public offer or further public offer including debt

instruments and term Loans during the year. Accordingly, paragraph 3 (ix) is not applicable.

- (x) According to information and explanations given to us, no material fraud by the Company or on the company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) According to the information and explanations given by the management and based on our examination of the records, the company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act.
- (xii) In our opinion, the Company is not a Nidhi Company. Therefore, the provisions of clause 4 (xii) of the Order are not applicable to the Company.
- (xiii) According to the information and explanations given by the management and based on our examination of the records of the company, transactions with the related parties are in compliance with section 177 and 188 of Companies Act, 2013 and the details have been disclosed in the Financial Statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations given by the management and based on our examination of the records, the company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year under review.
- (xv) According to the information and explanations given by the management and based on our examination of the records, the company has not entered into any non-cash transactions with directors or persons connected with him. Accordingly, the paragraph 3 (xv) of the Order is not applicable
- (xvi) The company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934 for the current year.

Date :13.05.2019 Place: Mumbai For A K Kocchar & Associates Chartered Accountants Firm Regn. No. :112492W

Hitesh Kumar S Partner M.No.: 134763

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"Annexure B" to the Independent Auditor's Report of even date on the Standalone Financial Statements of Confidence Finance And Trading Limited.

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of Confidence Finance And Trading Limited ("the Company") as of March 31, 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal controls over financial reporting criteria established by the company considering the essential components of internal control stated in the guidance note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountant on India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2019, based on internal controls over financial reporting criteria established by the company considering the essential components of internal control stated in the guidance note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountant on India ('ICAI').

Date: 13.05.2019 Place: Mumbai For A K Kocchar & Associates Chartered Accountants Firm Regn. No.:112492W

Hitesh Kumar S Partner M.No.: 134763

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## Confidence Finance and Trading Limited Balance Sheet as at March 31, 2019

			As at	As at
		Notes	March 31, 2019	March 31, 2018
I.	ASSETS			
	NON-CURRENT ASSETS			
1	(a) Property, Plant and Equipment	2	2,52,247	3,28,027
	(b) Financial Assets	ĺ		· ·
1	Investments	3	10,34,00,000	10,22,25,000
	Loans	4	9,49,23,150	11,02,38,209
1	(c) Deferred Tax Assets (Net)	5	1,50,317	1,88,204
1	(d) Other Non-Current Assets	6	20,000	20,000
	TOTAL NON-CURRENT ASSETS		19,87,45,714	21,29,99,440
1	CURRENT ASSETS			
1	(a) Inventories	7	3,75,000	53,53,633
1	(b) Financial Assets			
1	Trade Receivables	8	3,50,857	1,06,51,345
	Cash and Cash Equivalents	9	1,76,23,756	16,31,577
	(c) Current Tax Assets (Net)	10	13,83,594	11,50,763
1	(d) Other Current Assets	11	77,336	7,86,020
	TOTAL CURRENT ASSETS		1,98,10,543	1,95,73,338
L	TOTAL ASSETS		21,85,56,257	23,25,72,778
	1			
II.				
1	EQUITY			
1	(a) Equity Share Capital	12	10,25,00,000	1 ' ' '
1	(b) Other Equity	13	11,38,66,415	11,37,98,854
	TOTAL EQUITY	<u> </u>	21,63,66,415	21,62,98,854
1	CURRENT LIABILITIES		!	
	(a) Financial Liabilities:			}
1	Borrowings	14	-	-
1	Trade Payables	15	21,60,342	1,61,98,225
ı	(b) Provisions			-
	(c)Current Tax Liabilities(Net)	10	-	-
	(d)Other Current Liabilities	16	29,500	
	TOTAL CURRENT LIABILITIES		21,89,842	
	TOTAL LIABILITIES		21,89,842	
L	TOTAL EQUITY AND LIABILITIES		21,85,56,257	23,25,72,778

For A.K Kocchar & Associates Chartered Accountants Firm Regn. No. 120410W For and On behalf of the Board

Amruth Coutinho

Managing Director

DIN: 00477933

Hitesh Kumar S

Partner

Manoj Jain

Executive Director

DIN: 00165280

Membership No. 134763

Place: Mumbai

Nirali Sanghavi

Chief Financial Officer

Date: 13.05.2019

## Confidence Finance and Trading Limited Statement of Profit and Loss for the year ended March 31, 2019

	Particulars	Notes	2018-19	2017-18
l.	Revenue From Operations	17	10,60,99,253	2,29,57,599
II.	Other Income	18	35,87,075	15,00,423
III.	TOTAL INCOME (I+II)		10,96,86,328	2,44,58,022
IV.	Expenses:			
	(a) Cost of Material Consumed			
	(b) Purchase of Traded Goods	19	9,46,74,714	1,73,31,694
	(c)Changes in Inventories of Finished Goods, Stock-in-Trade, Work-in-	1 1		
	Progress	20	49,78.633	-40,69,468
	(e) Employee Benefits Expenses	21	31,50,473	40,55,789
	(f) Power & Fuel Expenses		-	-
	(g) Finance Costs	22	3,38,243	4,84,945
1	(h) Depreciation & Amortization Expenses	23	1,33,407	1,76,105
1	(i) Other Expenses	24	61,94,958	57,75,454
	TOTAL EXPENSES (IV)		10,94,70,427	2,37,54,519
v.	Profit before Exceptional and Extra-ordinary Items and Tax (III-IV)		2,15,901	7,03,503
VI.	Exceptional items			-
VII	Profit before tax (V+VI)		2,15,901	7,03,503
VII	Tax expense:			
	(a) Current Tax	1	36,000	1,75,000
	(b) Deferred Tax		37,887	37,392
1	(c) Prior Period Tax adjustment		74,250	7,750
IX.	Profit for the period (VII-VIII)		67,764	4,83,361
X.	Other comprehensive income:			
	(A) Items that will not be reclassified to profit and loss:	1 1	- [	
	(a) Remeasurement of defined benefit obligations (net)			
	(b) Tax effect of remeasurement of defined benefit			
1	liabilities / (Assets)	1 1		
	(B) (i) Items that will be reclassified to profit and loss:		-	-
	(a) Fair Value gains on Investments			
	(ii) Income tax relating to items that will be reclassified			
	Total Other comprehensive income for the period (X)			-
XI	Total comprehensive income for the year (IX+X)		67,764	4,83,361
	Earnings per equity share (Not annualised):			
	(i) Basic (Face Value per share Rs.10 each)		0.0066	0.047
-	(ii) Diluted (Face Value per share Rs.10 each)		0.0066	0.047

The accompanying notes form an integral part of the Balance Sheet As per our report of even date

For and on behalf of the Board

For A.K Kocchar & Associates Chartered Accountants Firm Regn. No. 120410W

Amruth Coutinho

For and On behalf of the Board

Managing Director

DIN: 00477933

Hitesh Kumar S

Partner

Manoj Jain

Executive Director

DIN: 00165280

Membership No. 134763

Nirali Sanghavi

Chief Financial Officer

Place : Mumbai Date: 13.05.2019

## Confidence Finance and Trading Limited Cash Flow Statement for the year ended March 31, 2019

Particulars		2018-19	2017-18
A) CASH FLOW I	FROM OPERATING ACTIVITIES		
Profit Before Ta	x from Continuing Operations	2,15,901	7,03,503
Profit Before T	ax	2,15,901	7,03,503
Non-cash adjus	tment to reconcile Profit Before Tax to net Cash Flows		
1. Depreciation	Amortisation on Continuing Operations	1,33,407	1,76,105
2. Interest Incom	e	86,05,061	1,01,80,665
Operating Prof	it before change in Operating assets and liabilities	-82,55,753	-93,01,057
Movements in	vorking capital :		
1. Change in Tra	de Receivables and other Current Assets	1,06,08,261	1,21,03,821
2. Change in Inv	entories	49,78,633	-40,69,468
3.Change in Tra	dc Payables and other current Liabilities	-1,40,84,082	-70,23,126
Cash generated	from operations	-67,52,941	-82,89,830
Less: Income ta	s paid (net of refund)	-	51,500
Net cash inflow	from operating activities	-67,52,941	-83,41,330
(B) CASH ELOW	FROM INVESTING ACTIVITIES		
(,	e) of Current Investments	-11,75,000	-2,17,25,000
2. Interest Rece		86,05,061	1,01,80,665
2. Interest Rece	ved	80,03,001	1,01,80,003
Net cash outflo	w from investing activities	74,30,061	-1,15,44,335
(C) CASH FLOW	FROM FINANCING ACTIVITIES		
1. Loan Receive	ed and Paid	1,53,15,059	2,14,70,639
2. Increase/Dec	rease in Current Borrowings	-	-31,49,300
Net cash outflo	ow from financing activities	1,53,15,059	1,83,21,339
Net increase/d	ecrease in cash and cash equivalents A+B+C	1,59,92,179	-15,64,32
	equivalents at the beginning of the financial year	16,31,577	31,95,90
	equivalents at the end of the financial year	1,76,23,756	16.31,57
	ecrease as Disclosed Above	1,59,92,179	-15,64,32
Reconciliation	of Cash & Cash Equivalents		
1 1	Accounts and Cash	1,76,23,756	16,31,57
FD with m	aturity less than 3 months	-	-
Total Cash an	d cash equivalents	1,76,23,756	16,31,57

-0

For A.K Kocchar & Associates Chartered Accountants

Firm Regn. No. 120410W

For and On behalf of the Board

Amruth Coutinho

Managing Director

DIN: 00477933

Hitesh Kumar S

Partner

Membership No. 134763

Manoj Jain

Executive Director

DIN: 00165280

Place : Mumbai Date : 13.05.2019 Nirali Sanghavi

Chief Financial Officer

## 2 PROPERTY, PLANT AND EQUIPMENT

	Owne	Owned assets		
Particulars	Plant and Equipment/ Computers	Furniture and Fixtures	Vehicles	Total
Gross Carrying amount		,		
Deemed Cost as at April 01, 2017	4,64,072	4,66,603	19,60,000	28,90,675
Additions during the year	-		-	
Deductions during the year	•	-	-	-
Other adjustments	-	•		
Gross Carrying amount as at March 31, 2018	4,64,072	4,66,603	19,60,000	28,90,675
Additions during the year	-			
Deductions during the year	-	-		-
Other adjustments	-	-		
Gross Carrying Amount as at March 31, 2019	4,64,072	4,66,603	19,60,000	28,90,675
Accumulated Depreciation				
For the year 2017-18	4,46,388	3,47,528	17,68,732	25,62,64
Depreciation impact on account of Fair Valuation				
Disposal and adjustments				
Upto March 31 , 2018	4,46,388	3,47,528	17,68,732	25,62,64
For the year 2018-19	4,48,850	3,59,383	1798098	26,06,33
Disposal and adjustments				
Upto March 31, 2019	4,48,850	3,59,383	1798098	26,06,33
Net Carrying amount				
As at March 31, 2018	17,684	1,19,075	1,91,268	3,28,02
As at March 31, 2019	72,850	1,07,220	72,177	2,52,24

naging Director 1:00477933

cutive Director 1:00165280

ef Financial Officer

#### 3 Non-Current Investments

	As at March 31, 2019	As at March 31, 2018
 Investments in equity instruments: Unquoted measured at FVTPL	10,34,00,000	10,22,25,000
Total	10,34,00,000	10,22,25,000

	As at Mar	ch 31, 2019	As at March 31, 2018
Holdings			
Equity shares of			
Heavy Metal and Tubes Limited			
No. of sha	nres	55,40,000	54,22,500
Va	luc	5,54,00,000	5,42,25,000
Preference Shares of			
Heavy Metal and Tubes Limited			
No. of sha	ares	48,00,000	48,00,000
Va	alue	4,80,00,000	4,80,00,000
		10,34.00,000	10,22,25,000

## 4 LOANS & DEPOSITS

		As at March 31, 2019	As at March 31, 2018
(a)	Loans Other Loans (Unsecured, considered good)		
L	i) Others	9,49,23,150	11,02,38,209
	Total	9,49,23,150	11,02,38,209

## 5 DEFERRED TAX ASSETS / LIABILITY (NET)

		As at March 31, 2019	As at March 31, 2018
	Break up of deferred tax asset as at year		
l	end:	j	
1	Nature of timing difference	1	
l	DTA provided for depreciation	1,50,317	1,88,204
<u></u>	Total Deferred Tax Asset	1,50,317	1,88,204

## 6 OTHER NON-CURRENT ASSETS

		As at March 31, 2019	As at March 31, 2018
(a)	Deposits	20,000	20,000
	Total	20,000	20,000

## 7 INVENTORIES ( At lower of cost or net realisable value)

		As at March 31, 2019	As at March 31, 2018
(c)	Finished goods/Securities	3,75,000	53,53,633
	Total	3,75,000	53,53,633

## 8 TRADE RECEIVABLES

		As at March 31, 2019	As at March 31, 2018
(a)	Unsecured, Considered Good	3,50,857	1,06,51,345
	Total	3,50,857	1,06,51,345

## Footnotes:

- 1 The credit period on sales of goods varies with business segments/ markets and generally ranges between 30 to 150 days. No interest is recovered on trade receivables for payments received after the due date.
- Before accepting any new customer, the Company has appropriate levels of control procedures which
  2 ensure the potential customer's credit quality. Credit limits scoring attributed to customers are reviewed periodically by the Management

## 9 CASH AND CASH EQUIVALENTS

		As at March 31, 2019	As at March 31, 2018
(a)	Cash on hand	13,835	7,11,794
(b)	Balances with banks*	1,76,09,921	9,19,783
	Total	1,76,23,756	16,31,577

		As at March 31, 2019	As at March 31, 2018
(a)	(i) In Current accounts	1,76,09,921	9,19,783
	Total	1,76,09,921	9,19,783

## 10 CURRENT TAX ASSETS AND LIABILITIES

	As at March 31, 201	As at March 31, 2018
Current Tax Assets Advance income tax	15,94,594.00	13,25,763
Current Tax Liabilities Provision for Tax - Current	2,11,000	1,75,000
Current Tax Assets (Net)	13,83,594	11,50,763

## 11 OTHER CURRENT ASSETS

		As at March 31, 2019	As at March 31, 2018
	Unsecured, considered good		
(a)	Input Credit	77,336	7,26,020
(b)	Others	-	60,000
	Total	77,336	7,86,020

## Confidence Finance and Trading Limited Statement of changes in Equity for the year ended March 31, 2019

#### 12 EQUITY SHARE CAPITAL

Particulars	Equity Shares	
As at April 01, 2017	10,25,00,000	
Issued during the year	-	
As at March 31,2018	10,25,00,000	
Issued during the year	-	
As at March 31, 2019	10,25,00,000	

#### Footnote:

		As at 31.03.2019	As at 31.03.2018
a)	Authorised Share:		
	210000000 Equity Shares of Rs. 1/- each	-	
	21000000 Equity Shares of Rs. 10/- each	21,00,00,000	21,00,00,000
		21,00,00,000	21,00,00,000
b)	Issued, Subscribed and Paid up:		
	102500000 Equity Shares of Rs. 1/- each Fully paid-up	-	-
	10250000 Equity Shares of Rs. 10/- each Fully paid-up	10,25,00,000	10,25,00,000
	Total	10,25,00,000	10,25,00,000

Note: During the year company has consolidated FV of Equity share from Rs. 1/- each to Rs. 10/-each.

## 1 Reconcilation of the Number of Equity Shares Outstanding at the beginning and at the end of the reporting period

#### **Particulars**

Outstanding at the Beginning of the Reporting Year	1,02,50,000	10,25,00,000
Less: consolidation of shares from Rs. 1/- each to Rs. 10/-		
each.		9,22,50,000
Outstanding at the End of the Reporting Year	1,02,50,000	1,02,50,000

## 2 Terms / Right Attached to Equity Shares

#### **Equity Shares**

In the event of liquidation of the company, the holder of equity shares will be entitled to receive any of the remaining assets of the company, after distribution of all preferential amounts. However, no such preferential amounts exist currently. The distribution will be in the number of equity shares held by the shareholders at the time of liquidation

## $3\,$ Details of $\,$ Shareholders holding more than 5% share in the company

Equity Shares Fully Paid at Rs. 10/- each

		As at 31st M	arch, 2019	As at 31st N	March, 2018
\$.No.	Name	No. of Shares	% of Holding	No. of Shares	% of Holding
ì	Nil	Nil	Nil	Nil	Nil

## 13 OTHER EQUITY

	As at March 31, 2019	As at March 31, 2018
(a) Retained Earnings	1,23,16,415	1,22,48,854
(b) Securities Premium	5,00,00,000	5,00,00,000
(c) Capital Reserves	5,15,50,000	5,15,50,000
Total	11,38,66,415	11,37,98,854

The movement in other equity

		As at March 31, 2019	As at March 31, 2018
(a)	Retained Earnings  Balance at beginning of year  Profit attributable to owners of the	1,22,48,651	1,17,65,493
	Company (Profit for the year)	67,764	4,83,361
	Balance at end of year	1,23,16,415	1,22,48,854
(b)	Securities Premium		
	Balance at beginning of year During the year	5,00,00,000	5,00,00,000
	Balance at end of year	5,00,00,000	5,00,00,000
(c)	Capital Reserves		
	Balance at beginning of year During the year	5,15,50,000	5,15,50,000
	Balance at end of year	5,15,50,000	5,15,50,000
	Remeasurement of defined benefit		
(d)	obligations (net) through other comprehensive income		
	Balance at beginning of year Movements		
	Balance at end of year		
	Total	11,38,66,415	11,37,98,854

ing assets of the e distribution will

g period

March, 2018 % of Holding Nil

## 14 CURRENT BORROWING

		As at March 31, 2019	As at March 31, 2018
(b)	Unsecured, Other loans from related Director	-	-
	Total	-	-

## 15 TRADE PAYABLES

		As at March 31, 2019	As at March 31, 2018
(a)	To outstanding dues of Micro Small and Medium Enterprises	-	-
(b)	Trade Payable	21,60,342.00	1,61,98,225.00
<u> </u>	Total	21,60,342.00	1,61,98,225.00

## Foot note:

## 16 OTHER CURRENT LIABILITIES

		As at March 31, 2019	As at March 31, 2018
(a)	Creditors for Expenses	29,500.00	•
(b)	Statutory Dues	-	75,699.00
(c)	Others	-	-
	Total	29,500.00	75,699.00

<sup>1</sup> Trade payables are non-interest bearing and are normally settled within 60 days

## 17 REVENUE FROM OPERATIONS

		As at March 31, 2019	As at March 31, 2018
(a)	Sale of Products	9,74,94,192	1,27,76,934
(b)	Other operating revenues Interest Income on Advances & Capital Mkt.	86,05,061	1,01,80,665
	Total	10,60,99,253	2,29,57,599

## **Detail of Products Sold**

		As at March 31, 2019	As at March 31, 2018
	Finished Goods Sold		
(a)	Electronics	9,44,07,427	
(b)	Seamless Pipes	- 1	37,50,370
(c)	Plate/Sheet/Coil/Non-Alloy	30,86,765	90,26,564
	Total	9,74,94,192	1,27,76,934

## 18 OTHER INCOME

		As at March 31, 2019	As at March 31, 2018
(a)	Consultancy Income	35,00,000	14,00,000
(b)	Interest on Income Tax Refund	87,075	97,844
(c)	Other Income	- 1	2,579
		ll	
	Total	35,87,075	15,00,423

## 19 PURCHASE OF TRADED GOODS

	As at March 31, 2019	As at March 31, 2018
Purchase of Finished goods	9,46,74,714	1,73,31,694
Total	9,46,74,714	1,73,31,694

## PURCHASE OF TRADED GOODS

		As at March 31, 2019	As at March 31, 2018
	Finished Goods Sold		
(a)	Electronies	9,42,66,026	
(b)	Seamless Pipes*	-1,26,371	36,83,734
(c)	Plate/Sheet/Coil/Non-Alloy	- 1	1,36,47,960
(d)	Gold	5,35,059	-
	Total	9,46,74,714	1,73,31,694

<sup>\*</sup>Being amount reflects to debit note issued

## 20 (INCREASE )/ DECREASE IN INVENTORIES

	As at March 31, 2019	As at March 31, 2018
Inventories at the beginning of the year Finished Goods	53,53,633	12,84,165
Less: Inventories at the end of the year	3,75,000	53,53,633
Finished Goods	49,78,633	-40,69,468
Total	49,78,633	-40,69,468

## 21 EMPLOYEE BENEFIT EXPENSES

		As at March 31, 2019	As at March 31, 2018
(a)	Salaries & Wages	27,96,000	37,45,000
(b)	Staff Welfare Expenses	3,54,473	3,10,789
<b></b>	Total	31,50,473	40,55,789

## 22 FINANCE COST

		As at March 31, 2019	As at March 31, 2018
(a)	Interest Expenses	3,38,243	4,84,945
	Total	3,38,243	4,84,945

## 23 DEPRECIATION AND AMORTISATION EXPENSES

		As at March 31, 2019	As at March 31, 2018
(a)	Depreciation on Tangible assets	1,33,407	1,76,105
	Total	1,33,407	1,76,105

## 24 OTHER EXPENSES

	As at March 31, 2019	As at March 31, 2018
Advertising Expenses	30,230	50,500
Audit Fees	25,000	25,000
Bank Charges	828	1,079
Business Promotion Expense	1,37,304	-
Conveyance Expenses	3,42,741	4,97,395
Computer Expenses	1,61,947	2,30,909
Commission Expenses	-1	15,000
Custodial Fees	90,000	90,935
Director Remuneration	6,25,000	6,00,000
Director Sitting Fees	2,40,000	2,40,000
Electricity Expenses	60,711	44,300
Listing Fees	2,50,000	2,50,000
Loans Written Off	- [	1,11,885
Marketing Expenses	20,01,000	-
Misc. Exp.	77,482	2,02,837
Office Expenses	4,27,908	8,25,971
SGST and CGST Expenses	50	21,673
Postage and Courier Charges	35,807	59,670
Printing and Stationery	47,695	1,52,010
Processing Fees	- 1	34,331
Professional Fees	3,20,000	1,87,905
Registration Fees		10,000
Rent Rates and Taxes	1,68,000	3,06,000
Repair & Maintainance Exp	3,76,546	3,63,344
Telephone Expenses	1,45,235	1,72,941
Bad Debts Written Off	-	3,11,638
Travelling Expenses	6,31,474	9,70,131
Total	61,94,958	57,75,454

## 25 TAX EXPENSE

	As at March 31, 2019	As at March 31, 2018
i) Current Tax		
Current tax on profit for the year	36,000	51,500
Adjustments for current tax of prior periods	74,250	7,750
ii) Deferred Tax	ļ	
(Decrease)/Increase in deferred tax liabilities		
Decrease/(Increase) in deferred tax assets	37,887	37,392
Total	1,48,137	96,642

#### 26 FINANCIAL INSTRUMENTS

## A. Categories of financial instruments

The carrying value of financial instruments by categories as of March 31, 2019 is as follows:

Particulars	Fair Value through Other Comprehensive Income	Fair value through profit or loss	Amortised Cost	
Financial Assets				
Cash and Cash Equivalents	- 1	- 1	1,76,23,756	
Unquoted investments (Level 3)	· -	10,34,00,000	-	
Trade receivables	- 1	-	3,50,857	
Loans	- 1	-	9.49,23,150	
Total	-	10,34,00,000	11,28,97,763	
Financial Liabilities				
Trade Payables	-	-	1,61,98,225	
Total	-	-	1,61,98,225	

The carrying value of financial instruments by categories as of March 31,2018 is as follows:

Particulars	Fair Value through Other Comprehensive Income	Fair value through profit or loss	Amortised Cost
Financial Assets			
Cash and Cash Equivalents	-	-	16,31,577
Unquoted investments (Level 3)	- 1	10,22,25,000	-
Trade receivables	- 1	-	1,96,51,345
Loans			11,02,38,209
Total	-	10,22,25,000	12,25,21,131
Financial Liabilities			
Trade Payables	-	-	1,61,98,225
Total	-	-	1,61,98,225

#### B. Fair Value Ilierarchy

#### 27 EARNING PER SHARE

Particulars	For the Period March 31, 2019	For the Period March 31, 2018
Basic and Diluted Earning per Share		
Number of Shares at the beginning of year	1,02,50,000	1,02,50,000
Number of Shares at the end of year	1,02,50,000	1,02,59 100
Weighted Average Number of Shares considered for Basic and diluted Earning Per Share	1,02,50,000	1,02,50,000
Net Profit after Tax available for Equity Shareholders	67,764	4,83,361
Basic Earning (in Rupees) Per Share of Rs. 10/- each for March 2018/ Rs. 1/- each for March 2017	0.007	0.047
Basic Earning (in Rupees) Per Share of Rs. 10/- each for March 2018/ Rs. 1/- each for March 2017	0.007	0.047

## 29 Disclosure under IND AS 24 "Related Party Disclosures"

## Key Management Personnel

Mr. Amruth Coutinho

Mr. Manoj Jain

CS Amiksha Bhatiwara

Ms. Nirali Sanghavi

## Other Related parties Mrs. Yashu Jain

Transaction with Dalated Parties

(Rs. in Lakhs)

	Transaction with Related Parties								(RS. In Lakns)
		As at 31st March, 2019 As at 31st March, 2018							
Sr.		Key Managerial Person	Non Executive/In dependent Director	Other Related Parties	TOTAL	Kcy Managerial Person	Non Executive/Inde pendent Director	Other Related Parties	TOTAL
1	Directors Remuneration								
	Manoj Jain	6.25		-	6.25	6.00		-	6.00
2	Rent Paid								
	Manoj Jain	1.20			1.20	1.20			1.20
3	Director Sitting Fees								
	Amruth Coutinho	0.40			0.40	0.40			0.40
	Manoj Jain	0.40		-	0.40	0.40			0.40
	Manish Jain		0.40	-	0.40		0.40		0.40
	Sneha Raut		0.40		0.40		0.40	-	0.40
	Ashok Nagori		0.40		0.40		0.40		0.40
	Swati Panchal		0.40		0.40		0.40		0.40
4	Salary								
	Yashu Jain			4.80	4. <b>8</b> 0			5.20	5.20

#### Confidence Finance and Trading Limited

#### NOTES forming part of the Financial Statements for the year ended March 31, 2019

#### Company overview

Confidence Finance and Trading Limited is carrying out business of financial service and Trading.

#### 1. Significant Accounting Policies

This Note provides a list of the significant Accounting Policies adopted by the Company in the preparation of these Financial Statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 1.1 Basis of preparation

#### (i) Compliance with Ind AS

The Financial Statements comply in all material respects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) [Companies (Indian Accounting Standards) Rules, 2015] and other relevant provisions of the Act.

#### (ii) Historical cost convention

The Financial Statements have been prepared on a historical cost basis except for the following assets and liabilities which have been measured at fair value or revalued amount:

a) Certain financial assets and financial liabilities measured at fair value

#### 1.2 Current versus non-current elassification

Assets and liabilities are classified as Current or Non-Current as per the provisions of the Schedule III notified under the Companies Act, and the Company's normal operating cycle.

#### An asset is treated as current when it is:

- i. Expected to be realised or intended to be sold or consumed in normal operating cycle;
- ii. Held primarily for the purpose of trading;
- iii. Expected to be realised within twelve months after the reporting period, or
- iv. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

#### A liability is current when:

- i. It is expected to be settled in normal operating cycle;
- ii. It is held primarily for the purpose of trading;
- iii. It is due to be settled within twelve months after the reporting period, or
- iv. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

All other liabilities are classified as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. Based on the nature of business and its activities, the Company has ascertained its operating cycle as twelve months for the purpose of Current & Non-Current classification of assets and liabilities.

#### 1.3 Revenue recognition

## (i) Timing of recognition

Revenue from sale of goods is recognised when all the significant risks and rewards of ownership in the goods are transferred to the buyer as per the terms of the contract, there is no continuing managerial involvement with the goods, the amount of revenue can be measured reliably and it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the activities of the Company. This generally happens upon dispatch of the goods to customers, except for export sales which are recognised when significant risk and rewards are transferred to the buyer as per the terms of contract. Revenue from services is recognised in the accounting period in which the services are rendered.

#### (ii) Measurement of Revenue:

Revenue is measured at the fair value of the consideration received or receivable, after the deduction of any trade discounts, volume rebates and any taxes or duties collected on behalf of the Government which are levied on sales such as sales tax, value added tax, GST etc.

#### Sale of Goods:

Revenue includes excise duty as it is paid on production and is a liability of the manufacturer, irrespective of whether the goods are sold or not. The Government of India has implemented Goods and Service Tax ("GST") from 1st July 2017 replacing Excise Duty, Service Tax and various other indirect taxes. As per Ind AS 18, the revenue is reported net of GST. Discounts given include rebates, price reductions and other incentives given to customers. The Company bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement. Accumulated experience is used to estimate and provide for the discounts and returns. The volume discounts are assessed based on anticipated annual purchases. No element of financing is deemed present as sales are made with a credit term which is consistent with market practice.

#### Interest Income:

Interest income from debt instruments is recognised using the effective interest rate method. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the gross carrying amount of a financial asset. When calculating the effective interest rate, the Company estimates the expected cash flows by considering all the contractual terms of the financial instrument (for example, prepayment, extension, call and similar options) but does not consider the expected credit losses.

#### 1.4 Income Taxes

The income tax expense or credit for the period is the tax payable on the taxable income of the current period based on the applicable income tax rates adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period. The Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts. However, deferred tax liabilities are not recognised if they arise from the initial recognition of Goodwill. Deferred income tax is also not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting profit nor taxable profit /(tax loss). Deferred income tax is determined using tax rates (and laws) that have been enacted or substantially enacted by the Balance Sheet date and are expected to apply when the related deferred income tax asset is realised or the deferred income tax liability is settled.

Deferred tax assets are recognised for all deductible temporary differences and unused tax losses only if it is probable that future taxable amounts will be available to utilise those temporary differences and losses.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority.

Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. Current and deferred tax is recognised in profit or loss, except to the extent that it relates to items recognised in Other Comprehensive Income or directly in equity. In this case, the tax is also recognised in Other Comprehensive Income or directly in equity, respectively.

#### 1.5 Property, Plant and Equipment

Under the previous GAAP (Indian GAAP), Fixed Assets were stated at their original cost of acquisition, less accumulated depreciation and impairment provision. Cost includes all incidental expenses related to acquisition and installation. The company has determined that the values of items of Plant, Property and Equipment; except for Plant & Machinery, as at 31 March 2016 do not differ materially from fair valuation as at 1 April 2016 (date of transition to Ind AS). Accordingly, the company has not revalued the items of property plant and equipment at 1 April 2016.

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Subsequent costs are included in the carrying amount of asset or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to the Statement of Profit and Loss during the period in which they are incurred. Gains or losses arising on retirement or disposal of assets are recognised in the Statement of Profit and Loss.

#### Depreciation methods, estimated useful lives and residual value:

Depreciation is provided, pro rata for the period of use, under the WDV method.

Asset Category Estimated Useful Life
Plant & Equipment 3 years
Furniture & Fixture 10 years
Vehicles 8 years
Office Equipments 5 years

Depreciation on all tangible assets is provided at the rates and in the manner prescribed by Schedule Π to the Companies Act, 2013.

The residual values, useful lives and method of depreciation of property, plant and equipment is reviewed at each financial year end and adjusted prospectively, if appropriate.

The carrying amount of an asset is written down immediately to its recoverable amount if the carrying amount of the asset is greater than its estimated recoverable amount.

#### 1.6 Cash and cash equivalents

Cash and cash equivalents include cash in hand, demand deposits with bank and other short-term (3 months or less from the date of acquisition), highly liquid investments that are readily convertible into cash and which are subject to an insignificant risk of changes in value.

#### 1.7 Trade receivables

Trade receivables are initially recognised at fair value.

#### 1.8 Trade and other payables

These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the EIR method.

#### 1.9 Inventories

Finished Goods and Stock-in-process are valued at cost of purchase of raw materials and conversion thereof, including the cost incurred in the normal course of business in bringing the inventories up to the present condition or at the net realisable value, whichever is lower.

#### 2 2.0 Investments and other financial assets

#### (i) Classification

The Company classifies its financial assets in the following measurement categories:

- i) Those to be measured subsequently at fair value (either through Other Comprehensive Income, or through profit or loss)
- ii) Those measured at amortised cost

The classification depends on the business model of the entity for managing financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or Other Comprehensive Income. For investments in equity instruments, this will depend on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through Other Comprehensive Income.

#### (ii) Initial recognition and measurement

Financial assets are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in the Statement of Profit and Loss.

#### (iii) Subsequent measurement

After initial recognition, financial assets are measured at:

- i) Fair value {either through Other Comprehensive Income (FVOCI) or through profit or loss (FVPL)} or,
- ii) Amortised cost

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Measured at fair value through Other Comprehensive Income (OCI):

Financial assets that are held within a business model whose objective is achieved by both, selling financial assets and collecting contractual cash flows that are solely payments of principal and interest, are subsequently measured at fair value through Other Comprehensive Income. Fair value movements are recognised in the OCI. Interest income measured using the EIR method and impairment losses, if any are recognised in the Statement of Profit and Loss. On de-recognition, cumulative gain/(loss) previously recognised in OCI is reclassified from the equity to other income in the Statement of Profit and Loss.

Measured at fair value through profit or loss:

(v) Equity instruments

The Company subsequently measures all investments in equity instruments. The Management of the Company has elected to present fair value gains and losses on such equity investments, except for strategic investments, in the Statement of Profit and Loss. Dividends from such investments continue to be recognised in profit or loss as other income when the right to receive payment is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognised in the Statement of Profit and Loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

(vi) Impairment of financial assets

The Company assesses on a forward looking basis the expected credit losses associated with its financial assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk. For trade receivable only, the Company applies the simplified approach permitted by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of such receivables.

(vii De-recognition

A financial asset is de-recognised only when the Company

i) has transferred the rights to receive cash flows from the financial asset or

ii) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is de-recognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not de-recognised. Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of, the financial asset is de-recognised if the Company has not retained control of the financial asset. Where the Company retains control of the financial asset is continued to be recognised to the extent of continuing involvement in the financial asset.

#### 2.1 Financial liabilities

(i) Classification

Financial liabilities and equity instruments issued by the Company are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

(ii) Initial recognition and measurement

Financial liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial liabilities are initially measured at the fair value.

(iii) Subsequent measurement

Financial liabilities are subsequently measured at amortised cost using the effective interest rate method. Financial liabilities carried at fair value through profit or loss is measured at fair value with all changes in fair value recognised in the Statement of Profit and Loss.

(iv) De-recognition

A financial liability is de-recognised when the obligation specified in the contract is discharged, cancelled or expired.

#### 2.2 Provisions and contingent liabilities

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources will be required to settle the obligation and the amount can be reliably estimated. These are reviewed at each year end and reflect the best current estimate. Provisions are not recognised for future operating losses. Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small. Provisions are measured at the present value of best estimate of the Management of the expenditure required to settle the present obligation at the end of the reporting period. The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of rescurces will be required to settle the obligation or a reliable estimate of the amount cannot be made.

#### 2.3 Earnings per share

Basic Earnings per share (EPS) is calculated by dividing the net profit or loss for the period attributable to Equity Shareholders by the weighted average number of Equity shares outstanding during the period. Diluted Earnings per Equity Share are computed by dividing net income by the weighted average number of Equity Shares adjusted for the effects of all dilutive potential Equity Shares. Earnings considered in ascertaining the EPS is the net profit for the period after attributable tax thereto for the period.

## 2.4 Segment Reporting - Basis of Information

There are no reportable segments as defined by IND AS 108 on "Segment Reporting".

#### 2.5 Contingent Liabilities and Commitments : NIL

#### 2.6 Financial risk management

The Company is exposed primarily to credit, liquidity and interest rate risks, which may adversely impact the fair value of its financial instruments. The Company has a risk management policy which covers risks associated with the financial assets and liabilities. The risk management policy is approved by the Board of Directors. The focus of the risk management committee is to assess the unpredictability of the financial environment and to mitigate potential adverse effects on the financial performance of the Company

#### (i)Market risk

Market risk is the risk that the fair value or future cash fions of a financial instrument will fluctuate because of changes in market prices. Such changes in the values of financial instruments may result from changes in the interest rates, credit, liquidity and other market changes

### (ii) Interest rate risk

The company's investments are primarily in fixed rate bearing investments/fixed deposits hence the company is not significantly exposed to interest rate risk

#### (iii) Credit Risk

Credit risk is the risk of financial loss arising from counter party failure to repay or service debt according to the contractual terms or obligations. Credit risk encompasses of both, the direct risk of default and the risk of deterioration of creditworthiness as well as concentration of risks. Credit risk is controlled by analysing credit limits and creditworthiness of customers on a continuous basis to whom the credit has been granted after obtaining necessary approvals for credit.

Financial instruments that are subject to concentrations of credit risk principally consist of trade receivables, investments, eash and cash equivatents and other financial assets. None of the other financial instruments of the Company result in material concentration of credit risk.

#### Exposure credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk was Rs. 216283928 and Rs. 224034377 as at March 31, 2019 and March 31, 2018 respectively, being the total of the carrying amount of balances with banks, bank deposits, investments, trade receivables, and other financial assets

The Company's exposure to customers is diversified and one customer contributes to more than 10% of outstanding accounts receivable as at March 31, 2019 and one customer contributes to more than 10% of outstanding accounts receivable as at March 31, 2018.

Details of customer contributes to more than 10% of outstanding accounts receivable as at March 31, 2019

Name of Customer	Outstanding Amount	% to total receivables
Viaan Industries Limited	350857	100%

#### (iv) Liquidity risk

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Liquidity risk refers to the risk that the Company cannot meet its financial obligations. The objective of liquidity risk management is to maintain sufficient liquidity and ensure that funds are available for use as per requirements.

The Company consistently generated sufficient cash flows from operations to meet its financial obligations as and when they fall due.

3 Earnings per equity share

Particulars	2019	2018
Profit for the year	67764	483361.26
Weighted average number of equity shares	10250000	10250000
Earnings per share basic and diluted (in Rs.)	0.007	0.047
Face value per equity shares (in Rs.)	10	10

#### 4 Auditor Remuneration

Particulars	2019	2018	
Services as statutory Auditors	25,000	25,000	

## 5 Micro and Small Enterprises

There is no amount dues to micro and small enterprises and dues to micro and small enterprises have been determined on the basis of information collected by the management

#### 6 Related Party Transaction

Transaction with related parties are as follows: Year ended March 31, 2019

Particulars	2018-19		2017-18	
	КМР	Other Related Parties	КМР	Other Related Parties
Directors Remuneration	625000		600000	
Rent	120000		120000	
Directors Sitting Fees	240000		240000	
Salary		<b>48</b> 0000		520000

## 7 Dividends

The Company has not declared any dividend during the year.

For A.K Kocchar & Associates For and On behalf of the Board

Chartered Accountants Firm Regn. No. 120410W

Amruth Coutinho Managing Director

DIN: 00477933

Hitesh Kumar S Manoj Jain Executive Director
Partner DIN: 00165280

Membership No. 134763

Place : Mumbai Nirali Sanghavi Chief Financial Officer

Date: 13.05.2019

## CONFIDENCE FINANCE AND TRADING LIMITED

Regd. Off: 9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai: 400001

## ATTENDENCE SLIP

PLEASE BRING THIS ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF 9, Botawala Building, 3<sup>rd</sup> Floor, 11/13, Horniman Circle, Fort, Mumbai: 400001

Name & Address of the Shareholder

Sequence No. Folio No. : DP ID: Client ID:

I hereby record my presence at the ANNUAL GENERAL MEETING at 9, Botawala Building,  $3^{rd}$  Floor, 11/13, Horniman Circle, Fort, Mumbai: 400001 on the  $30^{th}$  day of September, 2019 at 10.00 A.M.

Signature of the Member or Proxy

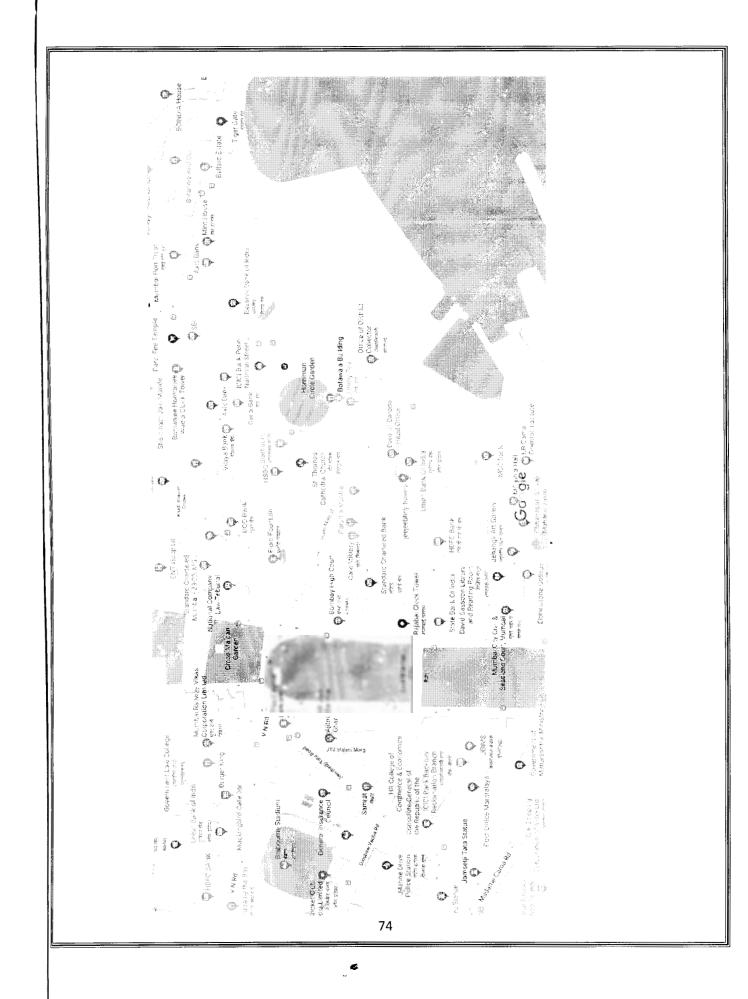
No. of Shares held

CONFIDENCE FINANCE AND TRADING LIMITED
Regd. Office: 9, Botawala Building, 3rd Floor, 11/13,Horniman Circle, Fort, Mumbai-400001

## PROXY FORM

Form No. MGT-11

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration	ration) Ru	les, 2014]
Name of the member (s): Registered address: E-mail Id: Folio No/ Client Id/DP ID: No. of Shares:		
I/We, being the member (s) of	company	, hereby
1. Name:	ding, 3rd	Floor, 11/13
below:  Resolution Resolution		
No. Resolution	For	Against
Ordinary Business		
1. Adoption of the Audited Financial Statements for the Financial year ended 31st		
March, 2019 and the reports of the Directors and Auditors thereon.  2. Appointment of a Director in place of Mr. Manoj Jain (DIN: 00165280) who retires by		
2. Appointment of a Director in place of Mr. Manoj Jain (DIN: 00165280) who retires by rotation and being eligible, offers himself for re-appointment.		
Signed this day of		2019
Signature of shareholder ->	Affir Re. 1	/-
Signature of Proxy holder(s)	Reve Stam	
Note: This form of proxy in order to be effective should be duly completed and deposited at the Recompany, not less than 48 hours before the commencement of the Meeting.	egistere	d Office of th



## **BOOK POST**

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