

May 29, 2022

BSE Ltd. P J Towers, Dalal Street, FortMumbai – 400001 Scrip Code: 543272	National Stock Exchange of India Limited (NSE). Exchange Plaza, Bandra Kurla Complex, Bandra East, Mumbai – 400051 Symbol: EASEMYTRIP
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Sub: Media Release

In terms of regulation 30 of the SEBI (LODR) Regulations, 2015, we are enclosing herewith a copy of the media release titled “**EaseMyTrip profit crosses INR 100 Crores, growing at 78% CAGR in the last 3 years**” being issued to the media.

You are requested to take the aforesaid on record.

Thanking you,

For Easy Trip Planners Limited



Priyanka Tiwari
Company Secretary and Chief Compliance Officer
Membership No.: A50412

Easy Trip Planners Ltd.

Registered office : Building No. - 223, Patparganj Industrial Area, New Delhi - 110092 (India)

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Government of India



EaseMyTrip profit crosses INR 100 Crores, growing at 78% CAGR in the last 3 years

- *Remains India's only company delivering consistent profits among all listed new-age tech businesses*
- *Joins the elite club of India's first-ever 100 unicorns while remaining bootstrapped and profitable since inception*
- *PAT of INR 33 Crore in FY20; PAT of INR 61.4 Crore in FY21; PAT of INR 105.7 Crore in FY22*

New Delhi, 29 May 2022: EaseMyTrip, India's second-largest online travel platform continues to deliver exemplary results by growing its profits at a CAGR of over 78% during the period FY20-FY22. The company has been performing consistently on a year on year basis across all businesses. It further continues to gain market share basis increased margins, commissions and enhanced operational efficiency.

After establishing a key foothold in the air segment, the company focused on expanding its non-air businesses where it has strengthened its hotels business by achieving a CAGR of 70% during the FY20-FY22 period in terms of room nights. This was achieved as the company strategically gained inorganic growth by acquiring innovative companies across diverse travel segments and evolving into a complete travel ecosystem.

Furthermore, EaseMyTrip became part of the elite club of India's first-ever 100 unicorns. The company takes pride in being a customer-centric organisation and has focused on efficiently catering to the rising needs of customers and offering a wide range of value-added services- a practice that has remained unhampered during the pandemic as well.

Speaking on the achievement, Nishant Pitti, CEO & Co-Founder, EaseMyTrip said, "Even with the challenges that came with the pandemic, EaseMyTrip has been generating remarkable profits reflecting resilience and strong fundamentals which have earned the trust of stakeholders. This was possible due to the increase in operational efficiencies and our model of working on lean cost of operations. The fact that we recorded our highest ever profitability in FY22, and continue to stay profitable is a testament to the company's ability to adapt to the changing external environment. EaseMyTrip believes that the next 10 years are set to be the golden period for the travel and aviation industry as it will witness a strong growth trajectory.



As a result, EaseMyTrip is set to continue its dream run of delivering consistent profits while supporting the revival of the travel ecosystem.”

As the new fiscal begins, EaseMyTrip will continue its growth across the air ticketing segment and expand its hotels and holidays segments too. To continue the efforts for global expansion, the company has successfully established its corporate office in Dubai (www.easemytrip.ae) and will further look at opening corporate offices across UK and US markets to challenge the established players based on its lean infrastructure and technology-led innovations.

About EaseMyTrip

EaseMyTrip (a public listed company at NSE and BSE) is India's second-largest online travel platform in terms of air ticket bookings, based on the Crisil Report-Assessment of the. OTA Industry in India, February 2021. Further, growing at a CAGR of nearly 50%, it is one of the fastest-growing internet companies. Bootstrapped and profitable since its inception, EaseMyTrip offers 'End to End' travel solutions including air tickets, hotels and holiday packages, rail & bus tickets as well as ancillary value-added services. EaseMyTrip offers its users the option of zero-convenience fees during bookings. EaseMyTrip provides its users with access to more than 400 international and domestic airlines, over 1 million hotels as well as train/bus tickets and taxi rentals for major cities in India. Founded in 2008, EaseMyTrip has offices across various Indian cities, including Noida, Bengaluru, and Mumbai. Its international offices (as subsidiary companies) are in the Philippines, Singapore, Thailand, the UAE, the UK, and the USA.