

Ref: ASCL/SEC/2024-25/13

May 31, 2024

1. To,
The General Manager
Department of Corporate Services
BSE Limited
1st Floor, New Trading Ring
Rotunda Building, P. J. Tower
Dalal Street, Fort
Mumbai – 400 001
BSE Scrip Code: 532853

2. To,
The General Manager (Listing)
National Stock Exchange of India Ltd
5th Floor, Exchange Plaza
Plot No. C/1, G Block
Bandra – Kurla Complex
Bandra (East)
Mumbai – 400 051
NSE Trading Symbol: ASAHISONG

SUB: PRESS RELEASE

REF: REGULATION 30 OF THE SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

Dear Sir/Madam,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith a Press Release of the Company.

This is for your information and records.

Thanking you,

Yours faithfully,

For, **ASAHI SONGWON COLORS LIMITED**

JOSEPH SAJI VARGHESE Digitally signed by
JOSEPH SAJI VARGHESE
Date: 2024.05.31
18:00:31 +05'30'

SAJI JOSEPH
Company Secretary and Compliance Officer



Encl: As above

Asahi Songwon Colors Ltd.

CIN: L24222GJ1990PLC014789

Regd. Office: "Asahi House", 20, Times Corporate Park, Thaltej – Shilaj Road,
Thaltej, Ahmedabad – 380 059, Gujarat, India.

Tele : 91-79 48239999, 29617815 • Fax : 91-79 6832 5099 • Web Site: www.asahisongwon.com



Asahi Songwon Colors Limited Reports Q4FY24 Results

**Total Consolidated Revenue - ₹125.97 Cr;
Consolidated EBITDA at - ₹8.78 Cr**

Ahmedabad, May 31st, 2024: Asahi Songwon Colors Limited, India's leading manufacturer of pigments for ink, plastics, paint, textile and the paper industry has announced its financial results for the fourth quarter ended March 31st, 2024.

Standalone Financial Highlights for Quarter Ended March 31st, 2024:

- Total Revenue was ₹83.85 Cr during the quarter under review, Q-o-Q growth of 25.21% and Y-o-Y increase of 1.43%
- EBITDA ₹8.08 Cr during the quarter, a Q-o-Q growth of 99.98% and Y-o-Y increase of 198.76%
- EBITDA Margin stood at 9.63% for Q4FY24 as compared to 6.03% in Q3FY24 and (9.89)% in Q4FY23
- Net Profit stood at ₹3.95 Cr, a Q-o-Q increase of 977.74% and Y-o-Y increase of 146.58%

Consolidated Financial Highlights for Quarter Ended March 31st, 2024:

- Total Revenue was ₹125.97 Cr, a Q-o-Q growth of 23.31% and Y-o-Y increase of 1.77%
- EBITDA ₹8.78 Cr during the quarter, a Q-o-Q growth of 76.79% and Y-o-Y increase of 203.48%
- EBITDA Margin stood at 6.97% for Q4FY24 as compared to 4.86% in Q3FY24 and (6.86)% in Q4FY23
- Net Profit stood at ₹0.91 Cr, a Q-o-Q increase of 142.58% and Y-o-Y increase of 107.78%

Standalone Financial Highlights for Year Ended March 31st, 2024:

- Total Revenue was ₹276.58 Cr during the year under review, Y-o-Y decrease of 17.97%
- EBITDA ₹16.85 Cr during the year, a Y-o-Y increase of 106.46%
- EBITDA Margin stood at 6.09% for FY24 as compared to 2.42% in FY23
- Net Profit stood at ₹26.33 Cr (including exceptional income), a Y-o-Y increase of 659.02%

Consolidated Financial Highlights for Year Ended March 31st, 2024:

- Total Revenue was ₹426.24 Cr during the year under review, Y-o-Y decrease of 15.52%
- EBITDA ₹18.26 Cr during the year, a Y-o-Y increase of 245.62%
- EBITDA Margin stood at 4.28% for FY24 as compared to 1.05% in FY23
- Net Profit stood at ₹15.64 Cr (including exceptional income), a Y-o-Y increase of 184.66%

Revenue from three segments for this quarter end are as follows:

₹26.38 Cr API	₹15.74 Cr AZO	₹83.85 Cr Phthalocyanine
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Commenting on the Q4FY24 performance, Gokul Jaykrishna, Joint Managing Director and CEO, said,

"I am pleased to provide an update on the performance of our blue pigment business for the quarter gone by. In line with our earlier guidance, the blue pigment segment has reported a strong performance. The inventory destocking phase has come to an end, and the value chain now maintains low inventory levels. This has resulted in higher demand compared to previous quarters.

Additionally, the current market demand has allowed us to pass on the increased costs of raw materials to our customers, which has helped us regain our profitability margins. Although we are still below our long-term average margins in this business, the situation is improving with each passing quarter.

We are confident about an improved performance of the blue pigment business in the current financial year."

Arjun G. Jaykrishna, Executive Director, commented,

"I am pleased to provide an update on the Company's performance for the past quarter. Our phthalocyanine business is exhibiting promising signs of recovery, although challenges persist in terms of demand within our Azo business. While our performance has improved compared to previous quarters, it remains below our expectations.

The situation in the Azo business is gradually improving, with capacity utilisation now approaching 65%. However, subdued demand continues to impact the profitability of this segment, thereby affecting the overall business performance.

Due to the challenging market environment, we have temporarily halted the debottlenecking of our yellow pigment capacity. We will reassess this decision once there is a noticeable improvement in demand.

On the API front, we are pleased to announce the commencement of commercial production at our Chattral site for API intermediates, which are currently being fully consumed internally. Trial runs for the APIs have also commenced, and we anticipate beginning commercial production shortly.

Additionally, we have acquired the remaining 22% stake in Atlas Life Sciences for a consideration of ₹9.65 crores, fully funded through internal accruals. Consequently, Atlas Life Sciences is now a wholly-owned subsidiary of Asahi Songwon Colors. The backward integration through intermediates has enhanced our profitability in the API business. However, the losses from the Azo segment continue to mask the overall profitability on a consolidated basis.

Looking ahead, we are confident in the improvement of both the Azo and API businesses and are optimistic that these segments will start contributing positively to our profitability in the current financial year."

About Asahi Songwon Colors Ltd. (ASCL):

Asahi Songwon Colors Ltd. is a leading player in the Indian Pigment industry and is one of the leading manufacturers of pigments. The company manufactures CPC Beta Blue and Blue Crude. The company has also ventured into manufacturing of AZO pigments as well as APIs through its subsidiaries. The company caters to a diverse base of global and Indian customers with more than 50% of business from exports to global MNC's. It is currently manufacturing products for over 80 international and domestic customers. The company operates via its three manufacturing facilities in Gujarat, India, located at (Padra), Vadodara, (Dahej), Bharuch and (Odhav), Ahmedabad (manufacturing APIs).

FOR FURTHER DETAILS PLEASE GET IN TOUCH WITH:

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