



SEC/48/2017-63

February 08, 2019

<p>To The Manager, Compliance Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400 001.</p>	<p>To The Manager, Compliance Department, The National Stock Exchange of India Ltd., Exchange Plaza, Bandra - Kurla Complex, Bandra (East) Mumbai – 400 051.</p>
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Dear Sir / Madam,

**Re.: Investor Presentation - Highlights on Quarterly Results - FY19 Q3**

The Investor Presentation on highlights of the financial results for the quarter ended December 31, 2018 is enclosed herewith for the purpose of dissemination of information widely to the members.

Thanking you

Yours faithfully,

**For Cochin Shipyard Ltd**

**V Kala  
Company Secretary &  
Compliance Officer**



# Financial Overview



COCHIN SHIPYARD LIMITED

## FINANCIAL HIGHLIGHTS (Rs Crs)



Particulars	FY 19 Q3	FY 18 Q3	% Increase	FY 19 April-Dec	FY 18 April-Dec	% Increase	FY 18
<b>Turnover</b>	716.42	615.04	16.48%	2174.55	1754.52	23.94%	2355.12
<b>Profit Before Tax</b>	196.95	176.06	11.87%	590.44	463.26	27.45%	<b>604.86</b>
<b>Profit After Tax</b>	129.72	113.76	14.03%	383.67	305.13	25.74%	<b>396.75</b>
<b>EPS</b>	<b>9.58</b>	<b>8.37</b>	<b>14.46%</b>	<b>28.26</b>	<b>24.37</b>	<b>15.96%</b>	<b>31.03</b>
	Not Annualized	Not Annualized		Not Annualized	Not Annualized		Annualized

## REVENUE MIX (Rs Cr.) Quarterly Performance



Particulars (Rs cr)	FY 19 Q3	FY 18 Q3	YoY %	FY 19 Q2	FY 19 April-Dec	FY 18 April-Dec	YoY %	FY 18
Shipbuilding	552.07	407.71	35.41%	462.06	1468.52	1228.32	19.56%	1731.85
Ship Repair	164.35	207.33	(20.73%)	337.34	706.03	526.20	34.18%	623.27
Turnover	716.42	615.04	16.48%	799.40	2174.55	1754.52	23.94%	2355.12
Other Income	49.74	51.01	(2.49%)	55.81	163.14	154.99	5.26%	189.16
<b>Total Income</b>	<b>766.16</b>	<b>666.05</b>	<b>15.03%</b>	<b>855.21</b>	<b>2337.69</b>	<b>1909.51</b>	<b>22.42%</b>	<b>2544.28</b>

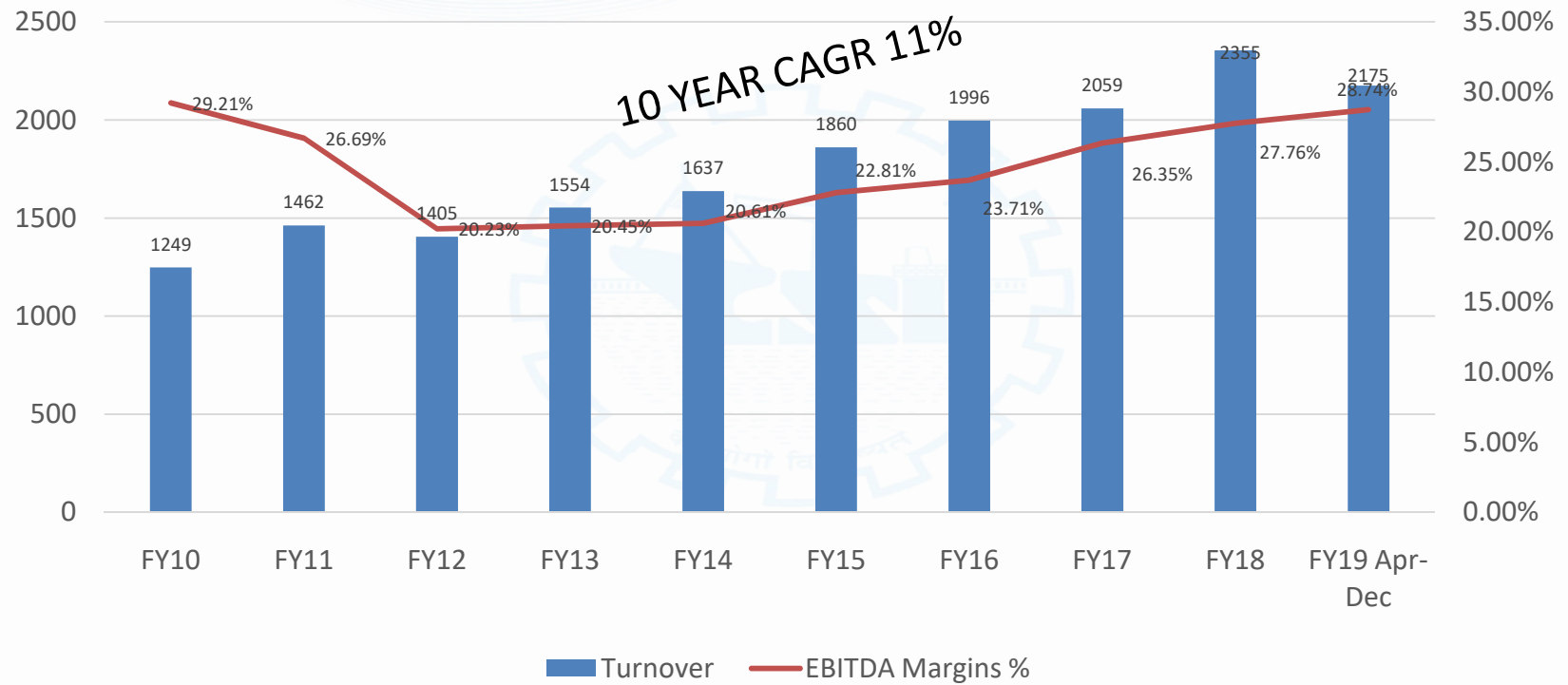
## KEY FINANCIAL PARAMETERS



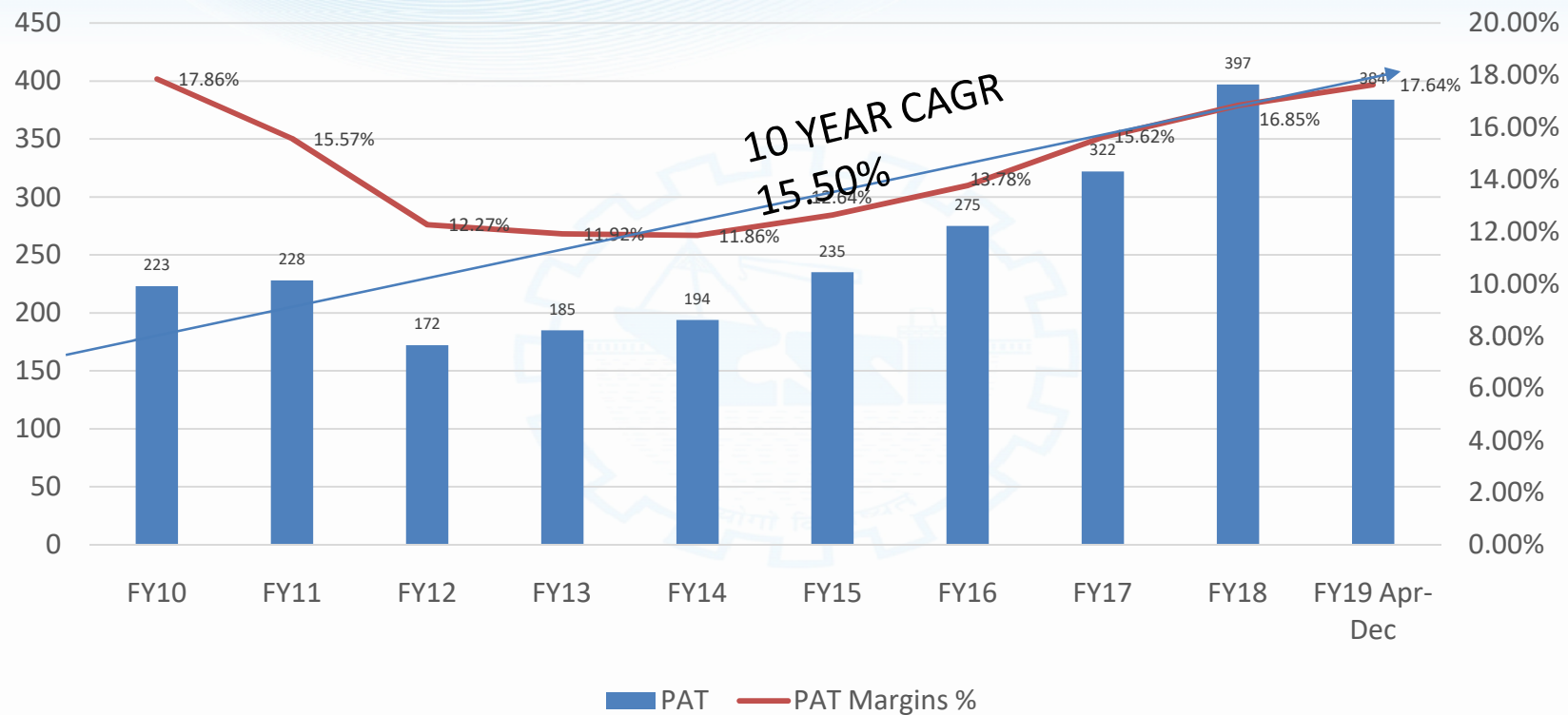
Particulars (INR cr)	FY19 Q3	FY18 Q3	FY19Q2	FY 19 April-Dec	FY 18 April-Dec	FY18
Networth	3237.68	3166.90	3307.58	3237.68	3166.90	3255.86
Book value / share (Rs)	246.14	232.97	243.32	246.14	232.97	239.51
Net Debt	123.00	123.00	123.00	123.00	123.00	123.00
EBITDA (%)*	29.06%	30.60%	30.51%	28.74%	27.53%	27.76%
EPS (Rs)	9.58	8.37	10.86	28.26	24.37	31.03
PAT Margins (%)	18.11%	18.50%	18.47%	17.64%	17.39%	16.85 %

\* Includes other income but excludes one off items

# TURNOVER (RS CR) & EBITDA MARGINS



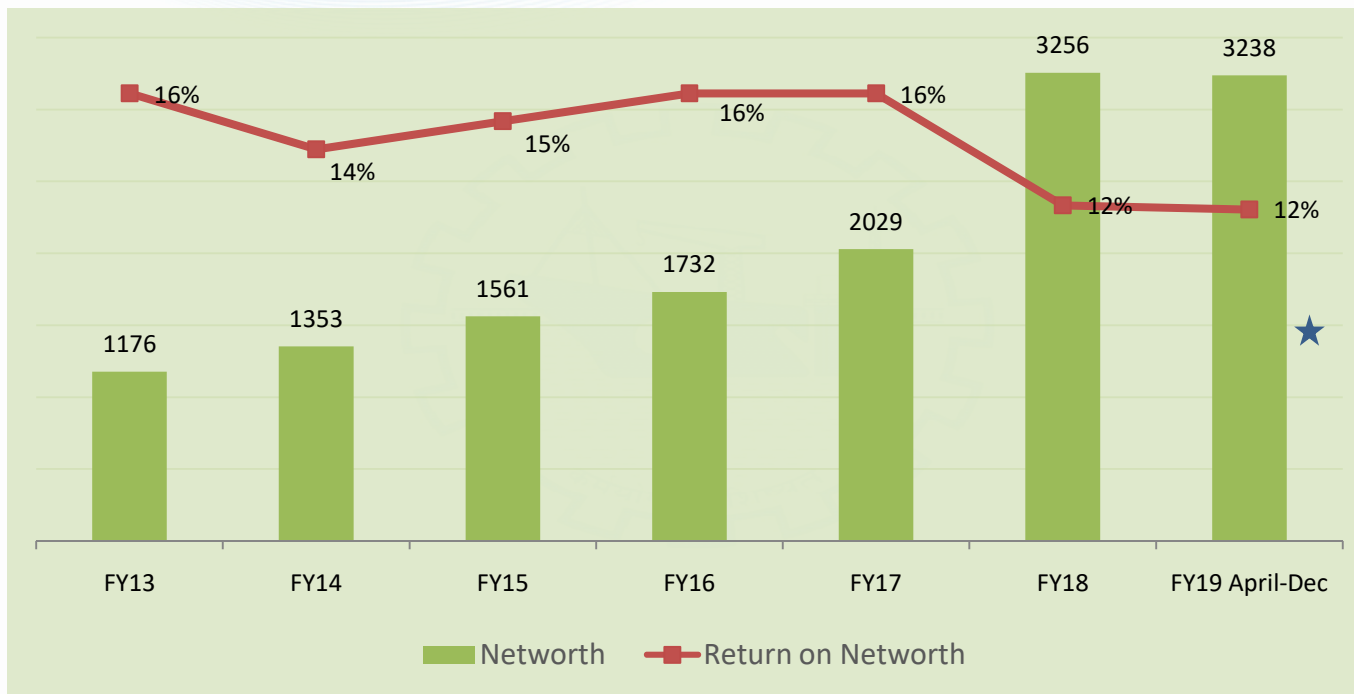
# PROFIT AFTER TAX (Rs Cr.) & PAT MARGINS (%)



# RETURN EFFICIENCIES



Net worth (INR cr), Return on Net worth (%)



Debt Equity Ratio **0.04**

★ **Not annualised**





Sl. No.	Project	Total No. of Vessels	Total Value (INR Cr.)	Balance orders in hand (INR Cr.)
1	Indigenous Aircraft Carrier for Indian Navy	1	2848.00	403.00
2	Technology Demonstration Vessel for DRDO	1	365.00	129.14
3	500 Pax cum 150 Ton Cargo Vessels for A&N Administration	2	480.01	210.11
4	1200 Pax cum 1000 Ton Cargo Vessels for A&N Administration	2	824.08	725.97
5	Fishing Vessels for Tamil Nadu Fishermen (under the scheme of Dept. of Fisheries, Tamil Nadu)	16	13.04	10.95
6	Ro-Ro & Ro-Pax Vessels	10	102.60	96.84
7	Others	5	31.30	31.30
	<b>Total (INR)</b>		<b>4664.03</b>	<b>1607.31</b>
<u>Contracts to be signed*</u>				
1	ASW SCW Corvette for Indian Navy	8		5392.00
2	IAC – Phase III			To be decided