



HQ/CS/CL.24B/16850
September 18, 2019

Sir,

Sub: Press Release - Conecta Wireless partners with Tata Communications to address enterprises' digital transformation needs on both local and global level.

Please find attached herewith the press release on the captioned subject being issued today.

Thanking you,

Yours faithfully,
For Tata Communications Limited

A handwritten signature in blue ink, appearing to read 'F. P. Dahiya'.

Manish Sansi
Company Secretary &
General Counsel (India)

To:

- 1) Security Code 500483, BSE Ltd, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001.
- 2) Security Code TATACOMM, National Stock Exchange of India Limited. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai, Maharashtra 400051

TATA COMMUNICATIONS

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TATA COMMUNICATIONS

PRESS RELEASE

Conecta Wireless partners with Tata Communications to address enterprises' digital transformation needs on both local and global level

As a Tata Communications Premier Partner Conecta Wireless will offer a range of integrated, customised network transformation and business collaboration services to Spanish enterprises

Barcelona, Spain - September 18th 2019 - The integrated IT services provider [Conecta Wireless](#) has been selected as a Premier Partner by the leading global digital infrastructure provider [Tata Communications](#). Through this new partnership, the two companies will offer enterprises in Spain with best-in-class network transformation and business collaboration services to make it easier for them to expand to new markets and introduce new products and business models.

“Our customers need integrated network and business collaboration solutions to power their growth and stay competitive in this age of digital disruption,” said Carlos del Rio, CEO, Conecta Wireless. “Importantly, they need highly customised services with truly global reach, as well as local IT expertise. It’s great to see a global technology and telecoms business like Tata Communications coming forward to meet this demand in Spain through its partnership with us. We will bring together the 15-year track record of Conecta Wireless in the delivery and management of IT services with Tata Communications’ unparalleled global footprint to offer Spanish enterprises the digital services they crave.”

As a Premier Partner of Tata Communications, Conecta Wireless is able to leverage the company’s full range of network and business collaboration services. With Tata Communications’ IZO™ Internet WAN and IZO™ Hybrid WAN, Conecta Wireless customers are able to build a digital infrastructure that is as reliable, flexible and predictable as a private network, yet with the global reach and scalability of the Internet. They are able to manage this next-generation infrastructure easily in real-time with IZO™ SDWAN across more than 150 countries.

“The right digital infrastructure gives businesses the agility and flexibility to expand to new markets and innovate through new services,” said Steve Jenkins, Director of Partnerships, Europe, Tata Communications. “We look forward to working with Conecta Wireless to offer customers global, future-proofed solutions with local IT expertise. This global-local mix is crucial considering the rapid pace of technology innovation and customers’ rapidly changing business requirements.”

Tata Communications’ digital infrastructure services are underpinned by its global tier-1 network, which carries around 30% of the world’s Internet routes and connects 4 out of 5 mobile subscribers worldwide.

Ends...

About Conecta Wireless

Conecta Wireless is an integral IT services and solutions provider for companies interested in leveraging on the IT and Telecom convergence. We help them transform technology into their competitive advantage while keeping the total costs down in order to accelerate ROI (Return on Investment).

As a result from mergers from different technological companies, Conecta Wireless has a unique DNA blend and operates on an innovative IT Integrator-Operator business model.

TATA COMMUNICATIONS and TATA are trademarks of Tata Sons Private Limited. IZO is a trademark of Tata Communications in certain countries. All other trademarks are the property of their respective owners.



TATA COMMUNICATIONS

PRESS RELEASE

Conecta Wireless combines 15 years of experience on IT Systems Integration and Professional Services, designing and managing IT projects for companies, operators and large multinational corporations, together with its Telco wholesale capabilities and own infrastructure.

Conecta Wireless is a licensed Telco operator for Spain by the CMT (Telecommunications Market Commission) and RIPE NCC Member since 2007.

<http://www.conecta-wireless.com>

About Tata Communications

Tata Communications is a leading global digital infrastructure provider that powers today's fast-growing digital economy.

The company's customers represent 300 of the Fortune 500 whose digital transformation journeys are enabled by its portfolio of integrated, globally managed services that deliver local customer experiences. Through its network, cloud, mobility, Internet of Things (IoT), collaboration and security services, Tata Communications carries around 30% of the world's internet routes and connects businesses to 60% of the world's cloud giants and 4 out of 5 mobile subscribers.

The company's capabilities are underpinned by its global network, which is the world's largest wholly owned subsea fibre backbone and a Tier-1 IP network.

Tata Communications Limited is listed on the Bombay Stock Exchange and the National Stock Exchange of India, and it serves customers in more than 200 countries and territories worldwide through its technology capabilities and partnerships.

www.tatacommunications.com

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Forward-looking and cautionary statements

Certain words and statements in this release concerning Tata Communications and its prospects, and other statements, including those relating to Tata Communications' expected financial position, business strategy, the future development of Tata Communications' operations, and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, including financial, regulatory and environmental, as well as those relating to industry growth and trend projections, which may cause actual results, performance or achievements of Tata Communications, or industry results, to differ materially from those expressed or implied by such forward-looking statements. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, failure to increase the volume of traffic on Tata Communications' network; failure to develop new products and services that meet customer demands and generate acceptable margins; failure to successfully complete commercial testing of new technology and information systems to support new products and services, including voice transmission services; failure to stabilize or reduce the rate of price compression on certain of the company's communications services; failure to integrate strategic acquisitions and changes in government policies or regulations of India and, in particular, changes relating to the administration of Tata Communications' industry; and, in general, the economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Tata Communications' control, include, but are not limited to, those risk factors discussed in Tata Communications Limited's Annual Reports. The Annual Reports of Tata Communications Limited are available at www.tatacommunications.com. Tata Communications is under no obligation to, and expressly disclaims any obligation to, update or alter its forward-looking statements.
