BHANU VYAPAAR PRIVATE LIMITED

CIN: U15520WB1988PTC045075

Regd. Office: 687, Anandapur, E. M. Bypass, 2nd Floor, Kolkata - 700 107 Phone: 6613 6264 Fax: 6613 6243/6249/6275, E-mail: panemamics @emamigroup.com

Date: 07.05.2020

The Secretary

National Stock Exchange of India Limited Exchange Plaza Plot No. C/1, G Block Bandra-Kurla Complex Bandra(E) Mumbai – 400 051

The Secretary

The Calcutta Stock Exchange Limited 7, Lyons Range Kolkata – 700 001

Dear Sir,

The Secretary

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001

The Company Secretary

Emami Limited 687, Anandapur EM Bypass Kolkata – 700 107

Sub: <u>Disclosure under Regulation 31(1) of SEBI (Substantial Acquisition of Shares and Takeovers)</u>
Regulations, 2011 along with the disclosure of reason for encumbrance

Please find enclosed herewith disclosure in terms of Regulation 31(1) of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011.

Further, Pursuant to the SEBI Circular no. SEBI/HO/CFO/DCRI/CIR/P/2019/90 dated August 07, 2019, we are enclosing disclosure of reasons for encumbrance by the promoters and promoter group in respect of shares of Emami Limited.

The same may please be taken on record and suitably disseminated to all concerned.

This is for your information & record.

Thanking you,

Yours faithfully,

Director Authorised Signatory

R PRIVATE LIMITED

On Behalf of himself, Promoter & Promoter Group Persons/ Persons Acting in Concert

Place: Kolkata

Encl: a/a

| | | April/08/2020-21 | | | | |
|---|---|----------------------|--|--|--|--|
| | | | | | | |
| Disclosure by the Promoter (s) to the Stock Exchanges and to the Target Company for pledge of shares, in terms of Regulation 31 | 1) of SEBI (Substantial Acquisition of Shares and Takeovers | s) Regulations, 2011 | | | | |
| Name of the Target company (TC) | Emami Limited | | | | | |
| | National Stock Exchange of India Limited | | | | | |
| Names of the Stock Exchanges where the shares of the target company are listed | BSE Ltd. | | | | | |
| | The Calcutta Stock Exchange Limited | | | | | |
| Date of reporting | 07.05.2020 | | | | | |
| Name of the promoter or PAC on whose shares encumbrance has been created/ released/invoked | Bhanu Vyapaar Private Limited | | | | | |
| Details of the creation/invocation/release of encumbrance: | • | | | | | |

| Name of thePromoter (s) or PACs with him(*) | Promoter holding compan | | Promoter holding alr | eady encumbered (2) | Details of events pertaining to encumbrance (3) | | | | | | | | holding of lares {creation ase [(2)-(3)] / l [(2)-(3)]] |
|--|---------------------------------------|--------|----------------------|-----------------------------|---|--|---|---|-----------|--------------------------|--|-------------|--|
| | Number % of total Share Capital | | Number | % of total Share Capital | Type of event (creation / release / invocation) | Date of creation/ release/ invocation of encumbrance | Type of Encumberance (Pledge/Lein/ Non disposal/Underta king /Others) | Reason for encumbrance | Number | % of share capital | share favour shares encumbered | | % of Total share capital |
| Bhanu Vyapaar Private Limited | 4,37,65,902 | 9.6935 | 3,93,85,392 | 8.7233 | Creation | 05.05.2020 | Pledge | Pledge of securities as per agreement with lender | 11,00,000 | 0.2436 | IDBI Trusteeship Services Limited (Trustee) Asia-Pacific Private Credit Opportunities Singapore PTE. LTD (Lender) | 4,04,85,392 | 8.9669 |
| Prabhakar Viniyog Private Limited | 2,04,91,492 | 4.5386 | 1,64,36,136 | 3.6404 | Creation | 06.05.2020 | Pledge | Pledge of securities as per agreement with lender | 3,00,000 | 0.0664 | Deutsche Investments India Pvt. Ltd.(Lender) | 16736136 | 3.7068 |
| Prabhakar Viniyog Private Limited | 2,04,91,492 | 4.5386 | 1,67,36,136 | 3.7068 | Creation | 06.05.2020 | Pledge | Pledge of securities as per agreement with lender | 50,000 | 0.0111 | Axis Finance Limited (Lender) | 1,67,86,136 | 3.7179 |

On Behalf of himself, Promoter & Promoter Group Persons/ Persons Acting in Concert

Place: Kolkata

Date: 07.05.2020

For BHANU VYAPAAR PRIVATE LIMITED

Annexure "A"

DISCLOSURE BY THE PROMOTER (S) TO THE STOCK EXCHANGES AND TO THE TARGET COMPANY FOR ENCUMBRANCE OF SHARES / INVOCATION OF ENCUMBRANCE/RELEASE OF ENCUMBRANCE, IN TERMS OF REGULATION 31(1) OF SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011

| Name of the Promoter (s) or PACs with him(**) | Promoter hole | ding in the targ | get company (1) | Promoter holding already encumbered (2) | | | Details of events | Post event holding of encumbered shares {creation (2)+(3)] / release [(2)-(3)] / invocation [(2)-(3)]] | | | | |
|---|------------------|------------------|--------------------------------------|---|--------------------------------|---|--|--|------------------|-----------------------------------|------------------|-----------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | Type of encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| ADITYA VARDHAN AGARWAL | 1,34,668 | 0.0298 | 0.0298 | - | - | - | - | - | - | - | - | - |
| USHA AGARWAL | 1,73,096 | 0.0383 | 0.0383 | - | - | - | - | - | - | - | - | - |
| RADHE SHYAM AGARWAL | 1,95,000 | 0.0432 | 0.0432 | - | - | - | - | - | - | - | - | - |
| ROHIN RAJ SUREKA | 35,00,000 | 0.7752 | 0.7752 | 35,00,000 | 0.7752 | - | - | - | - | - | 35,00,000 | 0.7752 |
| HARSHA VARDHAN AGARWAL | 1,10,266 | 0.0244 | 0.0244 | - | - | - | - | - | - | - | - | - |
| VIHAN VARDHAN AGARWAL | 1,72,000 | 0.0381 | 0.0381 | - | - | - | - | - | - | - | - | - |
| RITU GOENKA | 4,54,930 | 0.1008 | 0.1008 | - | - | - | - | - | - | - | - | - |
| SOBHNA AGARWAL | 6,30,000 | 0.1395 | 0.1395 | - | - | - | - | - | - | - | - | - |
| JYOTI AGARWAL | 4,88,000 | 0.1081 | 0.1081 | - | - | - | - | - | - | - | - | - |
| REYANSH GOENKA | 4,07,750 | 0.0903 | 0.0903 | 4,07,750 | 0.0903 | - | - | - | - | - | 4,07,750 | 0.0903 |
| AVISHI SUREKA | 14,00,000 | 0.3101 | 0.3101 | - | - | - | - | - | - | - | - | - |
| SHRUTI GOENKA | 1,96,130 | 0.0434 | 0.0434 | - | - | - | - | - | - | - | - | - |
| INDU GOENKA | 2,69,700 | 0.0597 | 0.0597 | - | - | - | - | - | - | - | - | - |



| Name of the Promoter (s) or PACs with him(**) | Promoter hole | ding in the targ | get company (1) | Promoter already encu | | | Details of events | pertaining to encu | mbrance (3) | | Post event encumbered sh (2)+(3)] / rele invocation | nares {creation ase [(2)-(3)] / |
|---|------------------|------------------|--------------------------------------|--------------------------|--------------------------------|---|--|---|------------------|-----------------------------------|--|------------------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | Type of encumbrance (pledge/ lien/ non disposal undertaking / others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| NIKUNJ GOENKA | 2,65,000 | 0.0587 | 0.0587 | - | - | - | - | - | - | - | - | - |
| SAROJ GOENKA | 2,15,240 | 0.0477 | 0.0477 | - | - | - | - | - | - | - | - | - |
| MANSI AGARWAL | 1,50,000 | 0.0332 | 0.0332 | - | - | - | - | - | - | - | - | - |
| NIMISHA GOENKA | 2,44,000 | 0.0540 | 0.0540 | - | - | - | - | - | - | - | - | - |
| MANISH GOENKA | 1,42,196 | 0.0315 | 0.0315 | - | - | - | - | - | - | - | - | - |
| SHREYA GOENKA | 2,30,000 | 0.0509 | 0.0509 | - | - | - | - | - | - | - | - | - |
| VIDISHREE AGARWAL | 80,000 | 0.0177 | 0.0177 | - | - | - | - | - | - | - | - | - |
| VIDULA AGARWAL | 80,000 | 0.0177 | 0.0177 | - | - | - | - | - | - | - | - | 1 |
| JAYANT GOENKA | 1,56,254 | 0.0346 | 0.0346 | - | - | - | - | - | - | - | - | - |
| RASHMI GOENKA | 1,21,400 | 0.0269 | 0.0269 | - | - | - | - | - | - | - | - | - |
| SANTOSH GOENKA | 1,15,640 | 0.0256 | 0.0256 | - | - | - | - | - | - | - | - | - |
| SUSHIL KUMAR GOENKA | 1,09,900 | 0.0243 | 0.0243 | - | - | - | - | - | - | - | - | - |
| RICHA AGARWAL | 91,722 | 0.0203 | 0.0203 | - | - | - | - | - | - | - | - | - |
| JYOTI GOENKA | 48,776 | 0.0108 | 0.0108 | - | - | - | - | - | - | - | - | - |
| MOHAN GOENKA | 61,900 | 0.0137 | 0.0137 | - | - | - | - | - | - | - | - | - |
| RACHNA BAGARIA | 2,70,000 | 0.0598 | 0.0598 | - | - | - | - | - | - | - | - | - |
| YOGESH GOENKA | 2,45,400 | 0.0544 | 0.0544 | - | - | - | - | - | - | - | - | - |



| Name of the Promoter (s) or PACs with him(**) | Promoter hol | ding in the targ | get company (1) | Promoter already encu | | | Details of events | pertaining to encu | mbrance (3) | | Post event encumbered sh (2)+(3)] / releatinvocation | ares (creation ase [(2)-(3)] / |
|---|------------------|------------------|--------------------------------------|--------------------------|--------------------------------|---|--|--|------------------|-----------------------------------|--|-----------------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | Type of encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| REHA GOENKA | 2,40,000 | 0.0532 | 0.0532 | - | - | - | - | - | - | - | - | - |
| PUJA GOENKA | 1,69,398 | 0.0375 | 0.0375 | - | - | - | - | - | - | - | - | - |
| ADITYA VARDHAN AGARWAL, KARTA(HUF) | 2,04,278 | 0.0452 | 0.0452 | - | - | - | - | - | - | - | - | - |
| HARSH VARDHAN AGARWAL, KARTA (HUF) | 1,72,000 | 0.0381 | 0.0381 | - | - | - | - | - | - | - | - | - |
| MOHAN GOENKA, KARTA (HUF) | 1,74,000 | 0.0385 | 0.0385 | - | - | - | - | - | 1 | - | - | - |
| MANISH GOENKA, KARTA (HUF) | 1,74,000 | 0.0385 | 0.0385 | - | - | - | - | - | - | - | - | - |
| SUSHIL KUMAR GOENKA, KARTA (HUF) | 1,74,000 | 0.0385 | 0.0385 | - | - | - | - | - | - | - | - | - |
| PRASHANT GOENKA | 1,90,000 | 0.0421 | 0.0421 | - | - | - | - | - | - | - | - | - |
| ASHISH GOENKA | 1,30,000 | 0.0288 | 0.0288 | - | - | - | - | - | 1 | - | - | - |
| LAXMI DEVI BAJORIA | 1,43,000 | 0.0317 | 0.0317 | - | - | - | - | - | - | - | - | - |
| PRASHANT GOENKA, KARTA (HUF) | 74,000 | 0.0164 | 0.0164 | - | - | - | - | - | - | - | - | - |
| JAYANT GOENKA, KARTA (HUF) | 74,000 | 0.0164 | 0.0164 | - | - | - | - | - | 1 | - | - | - |
| ASHISH GOENKA, KARTA (HUF) | 74,000 | 0.0164 | 0.0164 | - | - | - | - | - | - | - | - | - |
| MADAN LAL AGARWAL | 60,000 | 0.0133 | 0.0133 | - | - | - | - | - | - | - | - | - |
| PRADEEP AGARWAL | 31,150 | 0.0069 | 0.0069 | - | - | - | - | - | - | - | - | - |
| KUSUM AGARWAL | 37,800 | 0.0084 | 0.0084 | - | - | - | - | - | - | - | - | - |
| DIVYA AGARWAL | 26,000 | 0.0058 | 0.0058 | - | - | - | - | - | - | - | - | - |
| SANGITA AGARWAL | 26,000 | 0.0058 | 0.0058 | - | - | - | - | - | - | - | - | - |
| SHUBHAM AGARWAL | 24,460 | 0.0054 | 0.0054 | - | - | - | - | - | - | - | - | - |



| Name of the Promoter (s) or PACs with him(**) | Promoter hole | ding in the targ | get company (1) | Promoter holding already encumbered (2) | | | Details of events | Post event holding of encumbered shares {creation (2)+(3)] / release [(2)-(3)] / invocation [(2)-(3)]] | | | | |
|---|------------------|------------------|--------------------------------------|---|--------------------------------|---|--|--|------------------|-----------------------------------|------------------|-----------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | Type of encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| ABHISHEK AGARWAL | 24,000 | 0.0053 | 0.0053 | - | - | - | - | - | - | - | - | - |
| DHIRAJ AGARWAL | 16,750 | 0.0037 | 0.0037 | - | - | - | - | - | - | - | - | - |
| VISHAL AGARWAL | 8,200 | 0.0018 | 0.0018 | - | - | - | - | - | - | - | - | - |
| SUMANGAL AGARWAL | 8,200 | 0.0018 | 0.0018 | - | - | - | - | - | - | - | - | - |
| DIWAKAR PRIVATE LIMITED | 4,95,33,849 | 10.9711 | 10.9711 | 4,73,10,320 | 10.4786 | | | | | | 4,73,10,320 | 10.4786 |
| SUNTRACK COMMERCE PRIVATE LIMITED | 4,91,34,107 | 10.8825 | 10.8825 | 4,83,37,372 | 10.7061 | | | | | | 4,83,37,372 | 10.7061 |
| TMT VINIYOGAN PRIVATE LIMITED | 30,33,160 | 0.6718 | 0.6718 | 23,28,200 | 0.5157 | | | | | | 23,28,200 | 0.5157 |
| SURAJ VINIYOG PRIVATE LIMITED | 2,00,05,848 | 4.4310 | 4.4310 | 1,95,72,428 | 4.3350 | - | - | - | - | - | 1,95,72,428 | 4.3350 |
| RAVIRAJ VINIYOG PRIVATE LIMITED | 2,14,56,984 | 4.7524 | 4.7524 | 2,12,49,000 | 4.7064 | - | - | - | - | - | 2,12,49,000 | 4.7064 |
| EMAMI PAPER MILLS LTD | 9,33,000 | 0.2066 | 0.2066 | - | - | - | - | - | - | - | - | - |
| EMAMI CAPITAL MARKETS LTD | 84,000 | 0.0186 | 0.0186 | - | - | - | - | - | - | - | - | - |
| EMAMI FRANK ROSS LIMITED | 10,000 | 0.0022 | 0.0022 | - | - | - | - | - | - | - | - | - |
| AMITABH GOENKA | 5,71,496 | 0.1266 | 0.1266 | - | - | - | - | - | - | - | _ | - |



| Name of the Promoter (s) or PACs with him(**) | Promoter hol | ding in the targ | get company (1) | | | Promoter holding Details of events pertaining to encumbrance (3) | | | | | Post event I encumbered sh (2)+(3)] / releat invocation | ares {creation ase [(2)-(3)] / |
|---|------------------|------------------|--------------------------------------|---------------|--------------------------------|--|--|---|------------------|-----------------------------------|--|-----------------------------------|
| | No. of Shares | % of | % w.r.t diluted share capital (*) | No. of Shares | % of total share capital | Type of event (creation /release /invocation) | Date of creation/ invocation release of encumbrance | Type of encumbrance (pledge/ lien/ non disposal undertaking /others) | No. of shares | % of total share capital | No. of Shares | % of Total share capital |
| AMITABH GOENKA, KARTA (HUF) | 74,000 | 0.0164 | 0.0164 | - | - | - | - | - | - | - | - | - |
| SMRITI AGARWAL | 3,34,000 | 0.0740 | 0.0740 | 2,40,000 | 0.0532 | - | | - | - | - | 2,40,000 | 0.0532 |
| RAJ KUMAR GOENKA | 2,97,964 | 0.0660 | 0.0660 | 2,97,964 | 0.0660 | - | | - | - | - | 2,97,964 | 0.0660 |
| RADHE SHYAM GOENKA | 3,92,076 | 0.0868 | 0.0868 | 3,92,076 | 0.0868 | - | | - | - | - | 3,92,076 | 0.0868 |
| SACHIN GOENKA | 7,17,000 | 0.1588 | 0.1588 | 7,17,000 | 0.1588 | - | | - | - | - | 7,17,000 | 0.1588 |
| SASWAT GOENKA | 5,80,000 | 0.1285 | 0.1285 | 5,80,000 | 0.1285 | - | | - | - | - | 5,80,000 | 0.1285 |
| VIBHASH VARDHAN AGARWAL | 5,73,478 | 0.1270 | 0.1270 | 5,73,478 | 0.1270 | - | _ | - | - | - | 5,73,478 | 0.1270 |
| MANAN GOENKA | 5,65,000 | 0.1251 | 0.1251 | 5,65,000 | 0.1251 | - | _ | 1 | - | - | 5,65,000 | 0.1251 |
| DEVARSH GOENKA | 4,07,750 | 0.0903 | 0.0903 | 4,07,750 | 0.0903 | - | _ | 1 | - | - | 4,07,750 | 0.0903 |
| DARSH GOENKA | 5,65,000 | 0.1251 | 0.1251 | 5,65,000 | 0.1251 | - | _ | 1 | - | - | 5,65,000 | 0.1251 |
| ADVAY GOENKA | 5,54,000 | 0.1227 | 0.1227 | 5,54,000 | 0.1227 | - | _ | 1 | - | - | 5,54,000 | 0.1227 |
| CHIKKY GOENKA | 3,71,700 | 0.0823 | 0.0823 | 1,85,850 | 0.0412 | | | | | | 1,85,850 | 0.0412 |
| RACHANA GOENKA | 3,17,700 | 0.0704 | 0.0704 | 1,58,850 | 0.0352 | | | | | | 1,58,850 | 0.0352 |
| PRITI A SUREKA | 1,16,09,702 | 2.5714 | 2.5714 | 70,00,000 | 1.5504 | - | | | - | - | 70,00,000 | 1.5504 |

On behalf of himself, Promoter & Promoter Group Persons/Persons Acting in Concert

Place: Kolkata Date : 07.05.2020 For BHANU VYAPAAR PRIVATE LIMITED

Director Authorised Signatory

Annexure - II

| Name of listed company | EMAMI LIMITED |
|---|--------------------------------------|
| Name of the recognised stock exchanges where the shares | The National Stock Exchange of India |
| of the company are listed | Ltd. |
| | BSE Limited |
| | The Calcutta Stock Exchange Limited |
| | |
| Name of the promoter(s) / PACs whose shares have been | Bhanu Vyapaar Private Limited |
| encumbered | Prabhakar Viniyog Private Limited |
| Total promoter shareholding in the listed company | No. of shares -239393412 |
| | % of total share capital -53.02% |
| Encumbered shares as a % of promoter shareholding | 88.65 |
| Whether encumbered share is 50% or more of promoter | YES |
| shareholding | |
| Whether encumbered share is 20% or more of total share | YES |
| capital | |

Signature of Authorised Signatory:

FOR BHANU VYAPAAR PRIVATE LIMITED

Director Authorised Signatory

Place: Kolkata Date: 07.05.2020

| | | | | D | ETAILS OF ALL EXISTIN | NG EVENTS / AGREMENTS P | ERTAINING TO ENCUMBRANCES | | | | | | | |
|--|--|---|-------------------------------|---|-----------------------|--|--|--|--|---|----------------------------|---|---|---------|
| Encumbrance 1 (Date of creation of encumbrance:) | Type of encumbrance (pledge, lien, negative lien, non-disposal undertaking etc. or any other covenant, transaction, condition or arrangement in the nature of encumbrance) | e No. of Shares : whose favour shared (X % of total share capital : | | No. of Shares : % of total share capital : | | Name of the entity in whose favour shares encumbered (X) | Whether the entity X is a scheduled commercial bank, public financial institution, NBFC or housing finance company? If No, provide the nature of the business of the entity. (YES/NO) | Specific details Names of all other entities in the agreement Listed company and its group companies (if any) 1) Other entities (if any) 1) | Whether the encumbrance is relating to any debt instruments viz. debenture, commercial paper, certificate of deposit etc.? If yes, provide details about the instrument, including credit rating (YES/NO) If yes, 1. Name of the issuer 2. Details of th debt instrument 3. Whether the debt instrument is listed on stock exchanges? 4. Credit rating of the debt instrument 5. ISIN of the instrument | Value of shares on the date of event / agreement (A) (Rupees in Crores) Kingle of the design of the design of the date of the date of the day | | Ratio of A / B | End use of Money Borrowed amount to be utilized for what purpose – (a) Personal use by promoters and PACs (b) For the benefit of listed company Provide details including amount, purpose of raising money by listed company, schedule for utilization of amount, repayment schedule etc. (a) Any other reason (please specify) | Remarks |
| | | No of shares | %age of toal share cpaital | | | | | | | | | | | |
| 05.05.2020 | Pledge | 1100000 | 0.2436 | IDBI Trusteeship Services Ltd (Asia-Pacific Private Credit Opportunities Singapore PTE. LTD) | No, Trustee | Bhanu Vyapaar Private Limited (Pledgor) and TMT Viniyogan Limited (Borrower) | No | 19.98 | 9.99 | 2.00 | Repayment of existing loan | Pledge of Additional Shares for Existing Loan | | |
| 06.05.2020 | Pledge | 300000 | 0.0664 | Deutsche Investments India Pvt. Ltd | Yes, NBFC | Prabhakar Viniyog Private Limited (Pledgor) andPrabhakar Viniyog Private Limited (Borrower) | No | 5.41 | 2.71 | 2.00 | Repayment of existing loan | Pledge of Additional Shares for Existing Loan | | |
| 06.05.2020 | Pledge | 50000 | 0.0111 | Axis Finance Ltd. | Yes, NBFC | Prabhakar Viniyog Private Limited (Pledgor) and Emami Capital Limited (Borrower) | No | 0.90 | 0.45 | 2.00 | Repayment of existing loan | Pledge of Additional Shares for Existing Loan | | |
| | | | | | | | For BH. | Director A | PRIVATE LIM | atory | | | | |