

June 24, 2019

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No:C/1, G Block
Bandra Kurla Complex, Bandra (E)
Mumbai – 400 051
Scrip: RAMCOSYS

BSE Ltd.,
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai – 400 001
Scrip: 532370

Dear Sirs,

Sub: Press Release

Please find enclosed the press release, titled “**Top rail and multimodal logistic player Forwardis signs Logistics Digital Transformation program with Ramco Systems**” which is being released to the press from our end.

We request you to kindly take the above on record.

Thanking you,

Yours faithfully
For **RAMCO SYSTEMS LIMITED**


P R KARTHIC
COMPANY SECRETARY



Encl: As above

Ramco Systems Limited

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United Kingdom | Germany | Switzerland | South Africa | Sudan

www.ramco.com

Top rail and multimodal logistic player

Forwardis signs Logistics Digital Transformation program with Ramco Systems

- To implement Ramco Logistics Suite across all entities of the Group
- Capitalize on smart IT solutions to create value all along the supply chain

Paris, FRANCE – June 24, 2019 – [Forwardis](#), a SNCF Logistics subsidiary and one of Europe's leading rail and multimodal freight transport providers announced the signing of a major ERP Transformation program with next-gen enterprise cloud software specialist, [Ramco Systems](#) for implementation of Ramco's Logistics Suite across all the entities of Forwardis Group. This win, marks Ramco's entry into the European Logistics industry. In line with Forwardis' vision to become the gateway offering the best sustainable and green logistics, the company has embarked on IT modernization program with Ramco.

Rail Freight Forwarding is a challenging business which involves planning and managing operations spread across multiple stakeholders while delivering profitable operations. Ramco's comprehensive Logistics Suite will replace the existing inhouse applications to offer a truly modern and future-ready enterprise application that connects customers, suppliers and users on a unified platform. Ramco will implement its [Transportation Management](#), [Hub Management](#), [Fleet & Asset Management](#), as well as [Rating and Billing](#) along with ERP modules including Financials, Procurement & Inventory. In addition, the Visibility module will help bring much needed transparency and operational visibility across customers, suppliers and other stakeholders, all on a unified platform.



(L-R) P.R. Venketrama Raja, Chairman, Ramco Systems and Nicholas Giraud, CEO, Forwardis, during the contract signing

“We imagine bringing to our clients the most value out of the multiple possibilities offered by the rail freight world and beyond. With this vision in mind we were seeking the IT tools which would support this vision. We began by drawing a list of 110 potential providers and selected RAMCO at the end as we were convinced their solution best fits our current and future needs. It will support our highly qualified people to design quickly the best solution available on the market according to the requirements of our customers who will also get a real benefit during operation. By connecting to Forwardis gateway, our customers will be connected to the rail freight world and get all the relevant information they need regarding their shipment or their wagons whatever transport mode they will use, whatever Railway Undertaking or Shipper will transport their goods, and whatever the owner of the wagon or the container” said **Philippe Golder, Managing Director of Forwardis Germany, in Charge of IT Transformation for the Group.**

Virender Aggarwal, CEO, Ramco Systems, stated, “From the start of our discussion we could understand that Forwardis had a clear vision of what they wanted to achieve - to bring rail freight forwarding on the technological edge. We presented our domain capability with next-gen innovative levers such as Bots, AI / ML, Mobility and Optimization to help bring their vision into reality. We are excited to start our Logistics journey in Europe with a prestigious win in Forwardis, which is part of the SNCF, France's national state-owned railway company.”

After successfully winning the trust of road and air freight transport providers, Ramco enters the rail freight forwarder segment with this win. Infused with Artificial Intelligence and an Optimization Engine, Ramco's integrated Logistics solution will enable Forwardis reduce its Total Cost of Operation, significantly. Forwardis is expected to Go-Live on the new system by the first semester of 2020.

[Ramco Logistics Software](#) is an integrated Cloud-based platform for Third Party Logistics, Freight Forwarders, eCommerce, Project Logistics and Parcel / Courier service providers seeking a high-performance logistics software. It is an integrated end-to-end solution that can link every stage of a logistics chain and bring all the functionalities under a single technology platform, which is flexible, scalable, cognitive, and ready to adapt to change is helping the solution attract customers, worldwide.

About Forwardis:

As an acknowledged expert in rail freight and the supply chain, with a strong focus on bulk, FORWARDIS designs the most effective solutions tailored to the requirements of industrial and shippers and tracks their logistics, end-to-end. As part of the complete array of available solutions, FORWARDIS promotes competitive rail transport solutions, offering a culture based on security and safety, high loading capacities and added value services. Combined with other transport modes (waterways, road, sea) or independently, rail freight is a specific sphere that demands wide-ranging expertise and an in-depth knowledge of all actors involved, to deliver optimum performance.

For more information, please visit www.forwardis.com

Follow Forwardis on Twitter [@forwardisgroup](https://twitter.com/forwardisgroup) and on LinkedIn: <https://www.linkedin.com/company/forwardis-s-a/>

About Ramco Systems:

Ramco is a next-gen enterprise software player disrupting the market with its multi-tenant cloud and mobile-based enterprise software in HR and Global Payroll, ERP and M&E MRO for Aviation. Part of the USD 1 billion Ramco Group, Ramco Systems focuses on Innovation and Culture to differentiate itself in the marketplace. On Innovation front, Ramco has been focusing on moving towards **Active ERP** leveraging Artificial Intelligence and Machine Learning and Event Driven Architecture by building features such as **Talk It** - which allows transactions to be carried out by simple voice commands, **Bot it** - which allows users to complete transaction using natural conversations; **Mail It** - transact with the application by just sending an email; **HUB It** - a one screen does it all concept built to address all activities of a user; **Thumb It** - mobility where the system presents users with option to choose rather than type values and **Prompt It** - a cognitive ability which will let the system complete the transaction and prompts the user for approval.

With 1900+ employees spread across 24 offices, globally, Ramco follows a flat and open culture where employees are encouraged to share knowledge and grow. No Hierarchies, Cabin-less Offices, Respect work and not titles, among others are what makes the team say, Thank God it's Monday!

Only APAC vendor to be positioned in Gartner Magic Quadrant for ERP, Cloud Financials, Cloud HCM and EAM;
Leader in NelsonHall's NEAT Matrix for Next Gen Payroll Services;
Winner Global Payroll Transformation Project of the Year – 2019 by Global Payroll Association;
Winner of 2018 ISG Paragon Awards Australia, for 'Best Imagination' Award

For more information, please visit <https://www.ramco.com/logistics>

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