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Syngene International Limited

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T +91 80 6891 8000 F +91 80 6891 8808

CIN: L85110KA1993PLC01493

www.syngeneintl.com

January 20, 2021

To,	То,
The Manager,	The Manager,
BSE Limited	National Stock Exchange of India Limited
Corporate Relationship Department	Corporate Communication Department
Dalal Street, Mumbai – 400 001	Bandra (EAST), Mumbai – 400 051
Scrip Code: 539268	Scrip Symbol: SYNGENE

Dear Sir/Madam,

<u>Sub: Press Release in respect of results for the quarter and nine months ended December</u> 31, 2020.

With reference to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release titled "Third quarter revenue from operations up 13% to Rs. 585 Cr.PAT up 11% to Rs. 102 Cr. "

The above-mentioned press release will also be available on website of the Company www.syngeneintl.com.

This is for your information and records.

Thanking You,

Yours faithfully,

For **SYNGENE INTERNATIONAL LIMITED**

Priyadarshini Mahapatra

Company Secretary & Compliance Officer

E: priyadarshini.mahapatra@syngeneintl.com

Enclosed: Press Release along with fact sheet



Press Release

Third quarter revenue from operations up 13% to Rs. 585 Cr. PAT up 11% to Rs. 102 Cr.

Bengaluru; January 20, 2021

Syngene International Limited today announced its third-quarter FY21 results. The Company posted quarterly revenue from operations of Rs. 585 Cr. compared to Rs. 519 Cr. in the corresponding quarter of last year. EBITDA and PAT for the quarter were both up 11% to Rs. 193 Cr. and Rs. 102 Cr. respectively.

Commenting on the results, **Mr Jonathan Hunt, Managing Director and Chief Executive Officer, Syngene International Ltd.** said, "We are pleased to report third-quarter growth in line with our guidance with revenue from operations growing 13% while PAT was up 11%. Sustained focus on employee and campus safety helped us maintain near-normal operations across all our campuses despite the continuing pandemic.

Earlier in the quarter, we signed an agreement with Deerfield Discovery and Development (3DC) to advance therapeutic discovery projects from target validation through to pharmacological proof of concept and preclinical evaluation, both in large and small molecules. As part of this agreement, 3DC has awarded us four new IDD projects. Integrated drug discovery (IDD) is a strategic focus area for the Company. This reflects our ability to deliver projects from early discovery to the clinic. During the quarter, our scientists have continued to support the government and the community in the fight against the coronavirus by using our domain knowledge and infrastructure.

Overall, the third quarter performance puts the Company on course to close the year in line with our guidance."



Quarterly Financial Highlights (All numbers in Rs. Cr except margins)

	Q3 FY21	Q3 FY20	YoY Change (%)
Revenue	602	539	12%
Revenue from operations	585	519	13%
EBITDA	193	173	11%
EBITDA Margin (%)	32%	32%	
PAT	102	92	11%
PAT Margin (%)	17%	17%	

9M FY21 Financial Highlights (All numbers in Rs. Cr except margins)

	9M FY21	9M FY20	YoY Change (%)
Revenue	1572	1466	7%
Revenue from operations	1526	1405	9%
EBITDA	503	475	6%
EBITDA Margin (%)	32%	32%	
PAT	244	246	-1%
PAT Margin (%)	15.5%	16.8%	
PAT including exceptional gain	244	292	

Business Update

Syngene's third-quarter revenue growth was driven by a sustained performance from all divisions. Continued focus on cost control measures and improving operational efficiency have underpinned profitability and delivered a strong profit margin.

Syngene is committed to expanding its portfolio of integrated drug discovery projects in order to leverage its wide range of skills and capabilities spanning the entire discovery, development and manufacturing value chain. As part of this, Syngene is collaborating with 3DC to advance integrated drug discovery projects, from early target validation through to preclinical evaluation. During the quarter, 3DC has awarded four antibody



discovery projects to Syngene in oncology and autoimmune diseases to be executed in 2021.

Continuing its contribution in the fight against COVID-19, the Company completed testing of more than 100,000 samples at its COVID-19 testing facility. It has also set up a new RT-PCR testing facility that has been approved by NABL and ICMR and complies with BSL-2 criteria.

The Company has expanded its research facility in Genome Valley, Hyderabad, India and added capacity for additional 90 scientists. The facility was commissioned in February 2020 with an initial capacity of 150 scientists.

In the Discovery Services division, the Company has received NABL (National Accreditation Board for Testing and Calibration Laboratories) accreditation to provide safety assessment services for testing medical devices from its facility in Bangalore.

Earnings Call

The Company will conduct a 60-minute call at 3 pm IST on January 21, 2021 where the senior management will discuss the Company's performance and answer questions from participants. To participate in this conference call, please dial the numbers provided below ten minutes ahead of the scheduled start time. The dial-in number for this call is +91 22 62801279 / +91 22 71158180. Other toll numbers are listed in the conference call invitation which is posted on the Company website www.syngeneintl.com. The operator will provide instructions on asking questions before the start of the call. A replay of this call will also be available till January 28, 2021, on +91 22 71945757 / +91 22 66635757, Playback ID: 46273. We will aim to post the transcript of the conference call on the Company website within seven working days of the investor conference call.

About Syngene

Syngene International Ltd. (BSE: 539268, NSE: SYNGENE, ISIN: INE398R01022), is an integrated research, development and manufacturing services company serving the global pharmaceutical, biotechnology, nutrition, animal health, consumer goods and specialty chemical sectors. Syngene's 4200 scientists offer both skills and the capacity to deliver great science, robust data management and IP security and quality manufacturing at speed, to improve time-to-market and lower the cost of innovation. With a combination of dedicated research facilities for Amgen, Baxter, Bristol-Myers Squibb and Herbalife, as well as 1.9 Mn sq ft of specialist discovery, development and manufacturing facilities, Syngene works with biotech companies pursuing leading-edge science as well as multinationals, including GSK and Merck KGaA. Syngene follows an April-March financial year. For more details, visit www.syngeneintl.com.



Contact details

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SYNGENE GROUP
STRUCTULE GROOT
FACT SHEET
TAGE SHEET
December - 2020

IGENE INTERNATIONAL LIMITED (CONSOLIDATED)		
LANCE SHEET		(Rs. Crores)
	31 December 2020	31 March 2020
ASSETS		
Non-current assets		
	1,947	1,877
Property, plant and equipment		•
Capital work-in-progress	295	234
Right-of-use assets	115	86
Investment property	39	36
Intangible assets	15	21
Financial assets		
(i) Investments	14	38
(ii) Derivative assets	42	25
(iii) Other financial assets	17	15
Deferred tax assets (net)	100	123
Income tax assets (net)	86	76
Other non-current assets	19	19
Total non-current assets	2,689	2,550
Total Holl Carrelle assets	2,003	2,330
Current assets		
Inventories	80	25
Financial assets		
(i) Investments	595	738
(ii) Trade receivables	281	398
(iii) Cash and cash equivalents	137	193
(iv) Bank Balances other than (iii) above	385	89
(v) Derivative assets	66	19
(vi) Other financial assets	193	69
Other current assets	84	82
Total current assets	1,821	1,613
Total assets	4,510	4,163
EQUITY AND LIABILITIES		
Equity		
Equity share capital	400	400
Other equity	2,217	1,776
Total equity	2,617	2,176
• •		·
LIABILITIES		
Non - current liabilities		
Financial liabilities		
	365	
(i) Borrowings	365	- 01
(ii) Lease liabilities	115	81
• •		
(iii) Derivative liabilities	35	138
• •	35 49	41
(iii) Derivative liabilities		
(iii) Derivative liabilities Provisions	49	41
(iii) Derivative liabilities Provisions Other non-current liabilities	49 180	41 188
(iii) Derivative liabilities Provisions Other non-current liabilities	49 180	41 188
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities	49 180	41 188
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities	49 180 744	41 188 448
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings	49 180 744	41 188 448 309
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities	49 180 744 220 8	41 188 448 309 6
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables	49 180 744 220 8 250	41 188 448 309 6 222
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities	220 8 250 16	41 188 448 309 6 222 55
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities (v) Other financial liabilities	49 180 744 220 8 250 16 496	41 188 448 309 6 222 55 495
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities	220 8 250 16	41 188 448 309 6 222 55
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(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities (v) Other financial liabilities Provisions	49 180 744 220 8 250 16 496 48	41 188 448 309 6 222 55 495 42
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities (v) Other financial liabilities Provisions Income tax liabilities (net)	49 180 744 220 8 250 16 496 48 12	41 188 448 309 6 222 55 495 42
(iii) Derivative liabilities Provisions Other non-current liabilities Total non-current liabilities Current liabilities Financial liabilities (i) Borrowings (ii) Lease liabilities (iii) Trade payables (iv) Derivative liabilities (v) Other financial liabilities Provisions Income tax liabilities (net) Other current liabilities	49 180 744 220 8 250 16 496 48 12 99	41 188 448 309 6 222 55 495 42 11 399
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SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED)		_	
PROFIT AND LOSS STATEMENT	(1	Rs. Crores, excep	t per share data)

		,,	
Particulars	Q3 FY 21	Q3 FY 20	Variance
<u>INCOME</u>			
Revenue from operations	585	519	13%
Other income	17	20	-15%
Total Revenue	602	539	12%
EXPENDITURE			
Material and power costs	162	154	6%
Staff costs	176	152	16%
Foreign exchange (net)	(8)	(10)	-13%
Other expenses	79	70	13%
Material, power, staff, forex and other expenses	409	366	
EBITDA	193	173	11%
Finance costs	7	9	-28%
Depreciation and amortisation expenses	70	57	22%
PROFIT BEFORE TAX	116	107	9%
Tax on above	14	15	
NET PROFIT FOR THE PERIOD	102	92	11%
EPS - Basic	2.57	2.32	
EPS - Diluted	2.55	2.31	

Note: a) The figures are rounded off to the nearest crore, percentages are based on absolute numbers

SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED)

PROFIT AND LOSS STATEMENT

Finance costs

PROFIT BEFORE TAX

NET PROFIT FOR THE PERIOD

Tax on above

EPS - Basic

EPS - Diluted

Depreciation and amortisation expenses

Q3 Q2 Variance **Particulars FY 21** FY 21 **INCOME** Revenue from operations 585 519 13% Other income 17 14 24% **Total Revenue** 602 533 13% **EXPENDITURE** Material and power costs 162 144 13% 9% Staff costs 176 161 Foreign exchange (net) (8)(7) 31% Other expenses 79 66 19% Material, power, staff, forex and other expenses 409 364 **EBITDA** 193 169 14%

7

70

116

14

102

2.57

2.55

(Rs. Crores, except per share data)

7

68

94

10

84

2.12

2.10

8%

1%

24%

22%

Note: a) The figures are rounded off to the nearest crore, percentages are based on absolute numbers

SYNGENE INTERNATIONAL LIMITED (CONSOLIDATED)			
PROFIT & LOSS STATEMENT	(Rs. Crores, except per share data)		er share data)
Particulars	9M FY 21	9M FY 20	Variance
<u>INCOME</u>			
Revenue from operations	1,526	1,405	9%
Other income	46	61	-24%
Total Revenue	1,572	1,466	7%
<u>EXPENDITURE</u>			
Material and power costs	408	409	-0.3%
Staff costs	477	416	15%
Foreign exchange (net)	(12)	(15)	-17%
Other expenses	196	181	9%
Material, power, staff, forex and other expenses	1,069	991	
EBITDA	503	475	6%
Finance costs	21	26	-17%
Depreciation and amortisation expenses	205	157	30%
PROFIT BEFORE TAX AND EXCEPTIONAL ITEM	277	292	-5%
Tax on above	33	46	
PROFIT AFTER TAX BEFORE EXCEPTIONAL ITEM	244	246	-1%
Exceptional item, net of taxes	-	46	
NET PROFIT FOR THE PERIOD	244	292	-16%
EPS - Basic	6.14	7.35	

Note: a) The figures are rounded off to the nearest crore, percentages are based on absolute numbers

6.10

7.33

EPS - Diluted