

Date: June 10, 2023

**Listing Department
BSE Limited**

Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai – 400 001

Listing Department

National Stock Exchange of India Limited

Bandra Kurla Complex,
Bandra East,
Mumbai – 400 051

BSE Scrip Code: 539289

NSE Symbol: AURUM

Sub: Outcome of Analysts /Investors Meeting.

Dear Sir/Madam,

With reference to **Regulation 30 with Schedule III of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015 ('Listing Regulations')**, this is to inform you that the Company's Management had a meeting with Investor/Analyst as per the details given below.

Date and Time	Investor/Analyst	Type of meeting	Discussion
June 10, 2023 at 12:00 p.m.	Motilal Oswal Asset Management Company Limited	Physical	Industry/ Company specific developments already in public domain

Further, please note that the presentation made to Investor/Analyst: "Aurum PropTech Limited – 4th Investor Presentation FY23" has already been uploaded on the website of the Company i.e. <https://aurumproptech.in/investor/presentations/> pursuant to Regulation 46 of the Listing Regulations.

You are requested to take the above on record.

Thanking you.

Yours faithfully,

For Aurum PropTech Limited

**Onkar Shetye
Executive Director**

Aurum PropTech Limited
(formerly known as Majesco Limited)
CIN: L72300MH2013PLC244874

Registered Office Address
Aurum Q1, Aurum Q Parc,
Thane - Belapur Road,
Navi Mumbai 400 710, India

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contact@aurumproptech.in
www.aurumproptech.in
www.aurumventures.in

The logo for AURUM PropTech features a stylized yellow icon of a building or structure on the left. To its right, the word "AURUM" is written in a white, uppercase, sans-serif font. Further right, the words "PropTech" are written in a white, lowercase, sans-serif font, with "Prop" in white and "Tech" in a light green color.

AURUM PropTech
FUTURE-READY

— 4TH INVESTOR PRESENTATION FY 2023 —

A decorative green arc that starts with a solid green dot at the top left and curves across the page, ending as a thin line at the bottom right.

Disclaimer

This analyst presentation (the “presentation”) is for informational purposes only and does not constitute an offer to sell, a solicitation of an offer to buy, or a recommendation to purchase any equity, debt or other financial instruments of Aurum PropTech Limited or any of its affiliates. This presentation and the related oral commentary is confidential and is to be maintained in strict confidence.

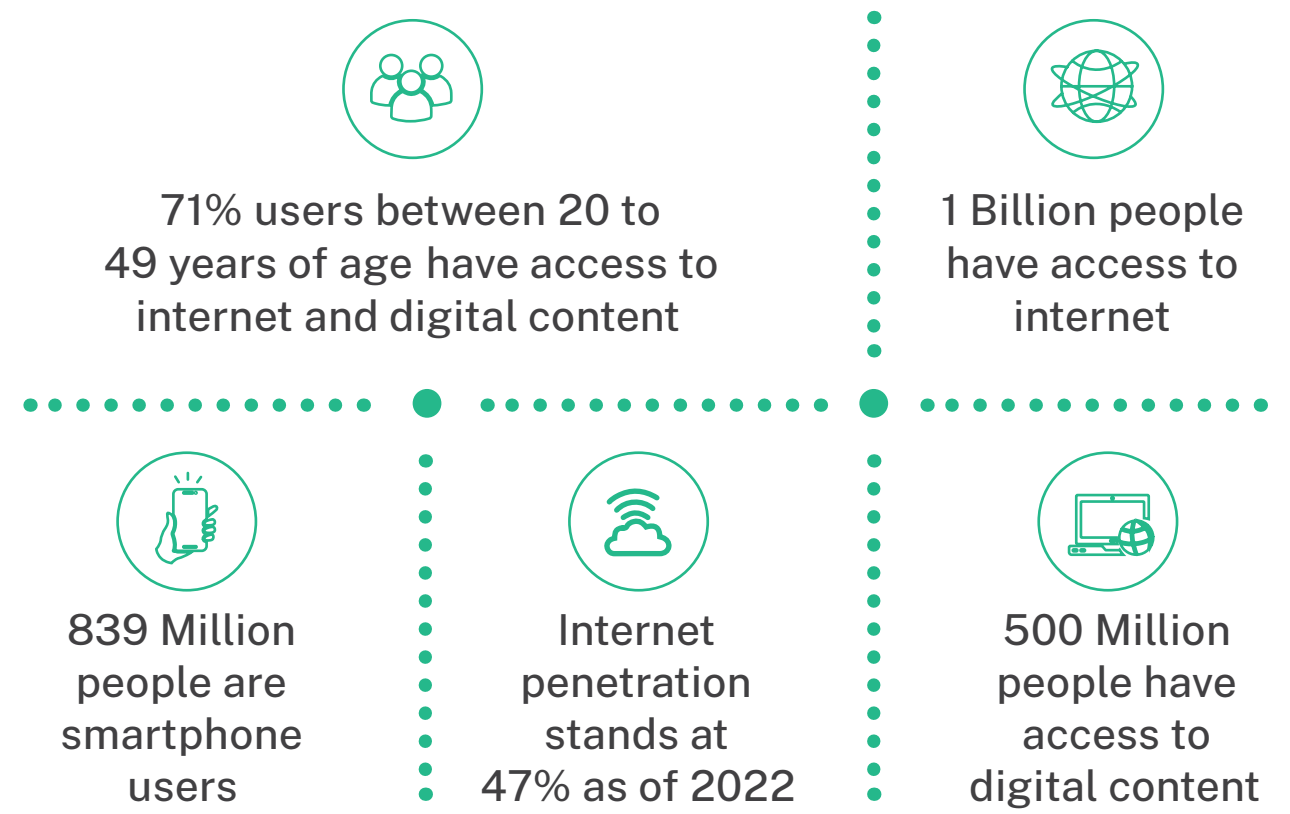
Forward-looking statement

This presentation contains forward-looking statements which may be identified by their use of words like “plans,” “expects,” “will,” “anticipates,” “believes,” “intends,” “projects,” “estimates” or other words of similar meaning. All statements that address expectations or predictions about the future, including, but not limited to, statements about the strategy for growth, product development, market position, expenditures, and financial results are forward-looking statements. Forward-looking statements are based on certain assumptions and expectations of future events. The companies referred to in this presentation cannot guarantee that these assumptions and expectations are accurate or will be realised. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. The company assumes no responsibility to publicly amend, modify or revise any forward-looking statements on the basis of subsequent developments, information or events, or otherwise.

No offer or solicitation

This presentation shall not constitute a solicitation of a proxy, consent or authorisation with respect to any securities or in respect of the business combination. This presentation shall also not constitute an offer to sell or the solicitation of an offer to buy any securities pursuant to the business combination or otherwise, nor shall there be any sale of securities in any jurisdiction in which the offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such jurisdiction.

INTERNET & DIGITAL CONSUMPTION TRENDS IN INDIA



As the millennial generation grows in number, purchasing patterns are changing significantly and the adoption of new technologies is speeding up.

TRENDS IN REAL ESTATE AND PropTech

Indian Real Estate



Indian PropTech



The Indian Real Estate sector is expected to reach

..... **\$1 Trillion**

in market size by 2030

Source: <https://www.ibef.org/industry/real-estate-india>



The Indian PropTech sector is expected to reach

..... **\$100 Billion**

in market size by 2030

AURUM PropTech : UNIQUE PROPOSITION



LISTED PropTech CO.
Publicly listed on
NSE and BSE



700+ TEAM MEMBERS
Across 15+ cities



INR 500+ CRORES
Investment committed in
PropTech



SaaS + RaaS
Confluence of technology
and domain

CURATING PRODUCTS FOR THE REAL ESTATE VALUE CHAIN



INVEST & FINANCE

ANALYSE

INVEST

ACQUIRE



ENTERPRISE EFFICIENCY



CUSTOMER EXPERIENCE

SELL

DEVELOP

DESIGN



RESEARCH

SHORTLIST

PURCHASE



CONNECTED LIVING

RESALE

RENT

USE



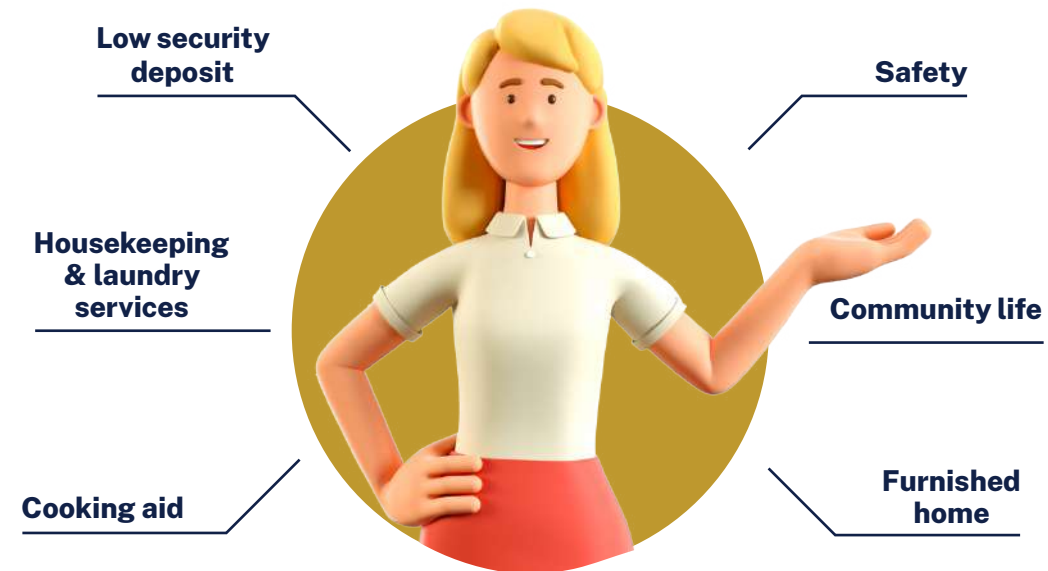
Our building blocks that will build your future

Our product portfolio



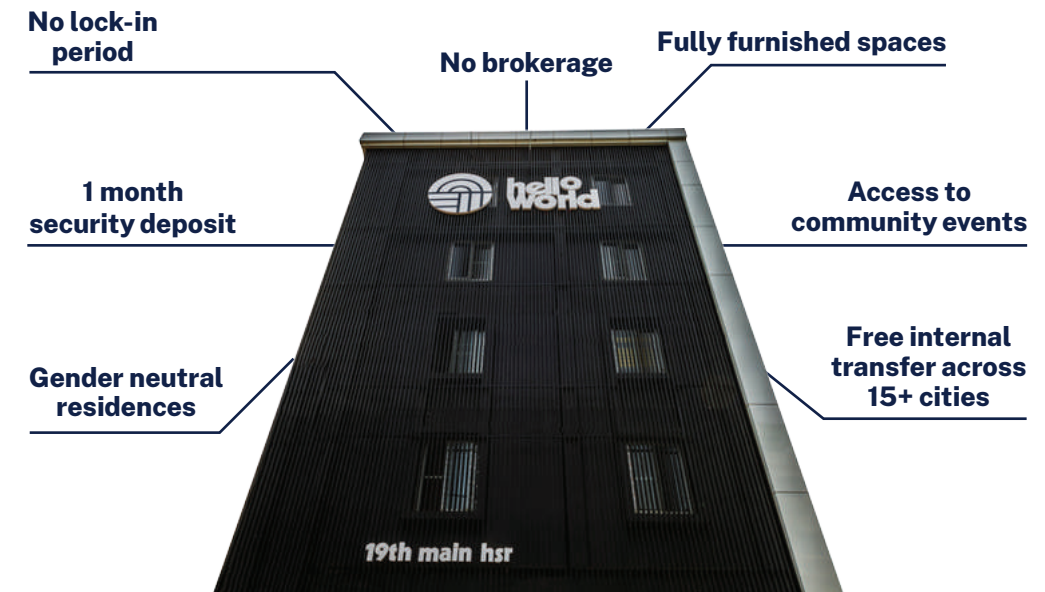
PROBLEM

Shobhit Dev from Hyderabad is a student and is shifting to Bengaluru for higher studies.



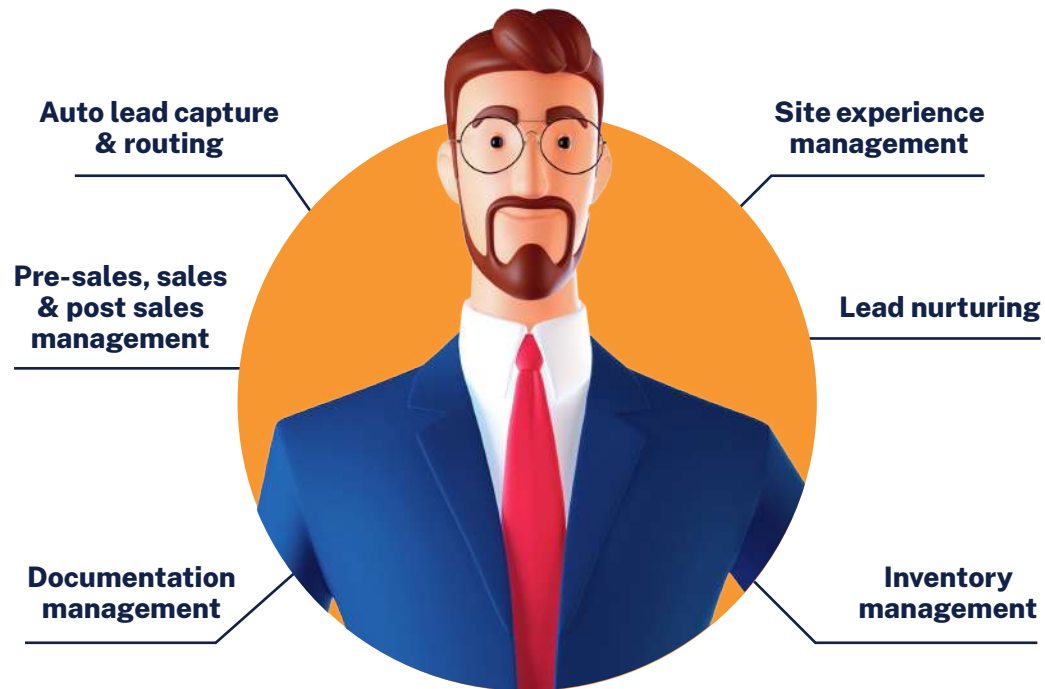
SOLUTION

India's leading property management service and coliving spaces.



PROBLEM

Harikrishna Nair from Chennai is a Real Estate developer who has 6 ongoing projects and wants to track marketing efficacy, sales and post sales for his projects.



SOLUTION

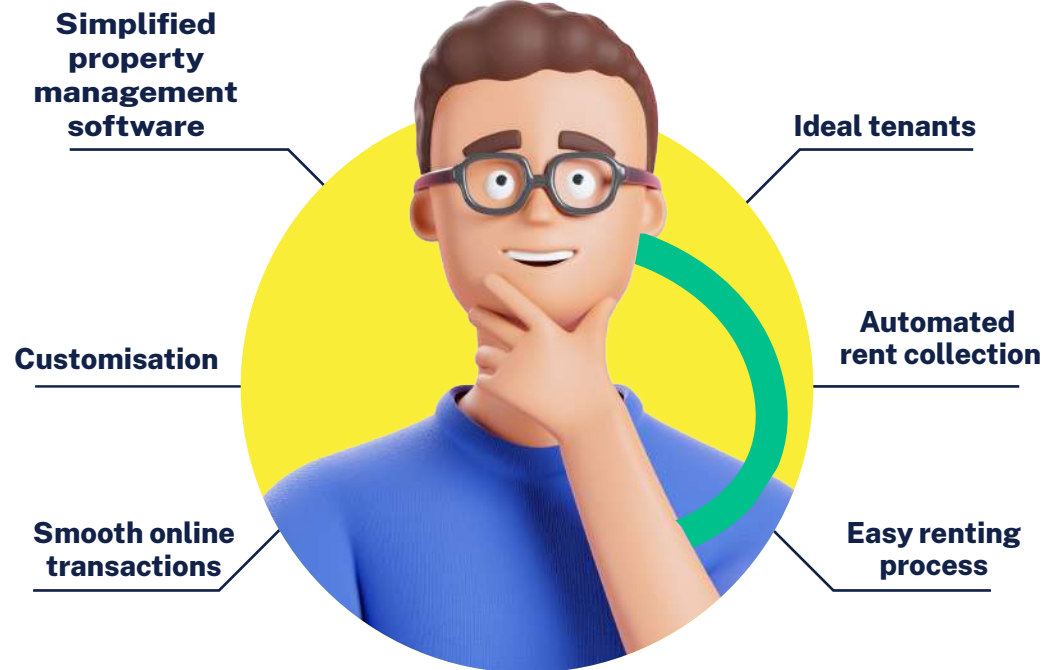
India's only end-to-end Real Estate CRM.





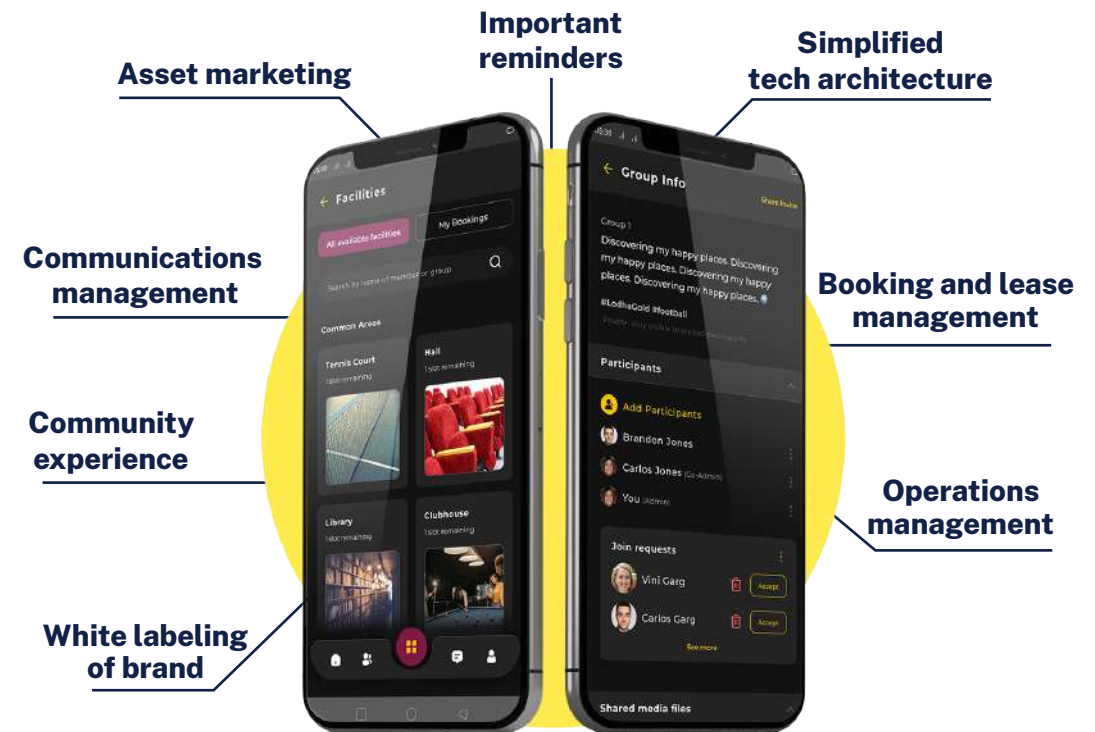
PROBLEM

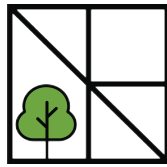
Anil Shah from Bengaluru is a property manager who wants to manage and grow his rental portfolio while delivering an amazing tenant experience.



SOLUTION

One software for automating, managing and growing all the rental properties.





PROBLEM

Sunil Sharma from Pune is a long-term, value-oriented investor looking to diversify his portfolio with Real Estate financial products.

Real assets allocation

Access to institutional-grade assets

Lower correlation to public markets

Highly predictable growth opportunities



Experienced managers and seasoned investment team

SOLUTION

AIFs registered with SEBI provide better regulated investment opportunities and transparent reporting.

Highly vetted and managed portfolios

Active risk management

Multistep investment process with disciplined deal structuring

Technology-led investing

Transparent and real-time reporting



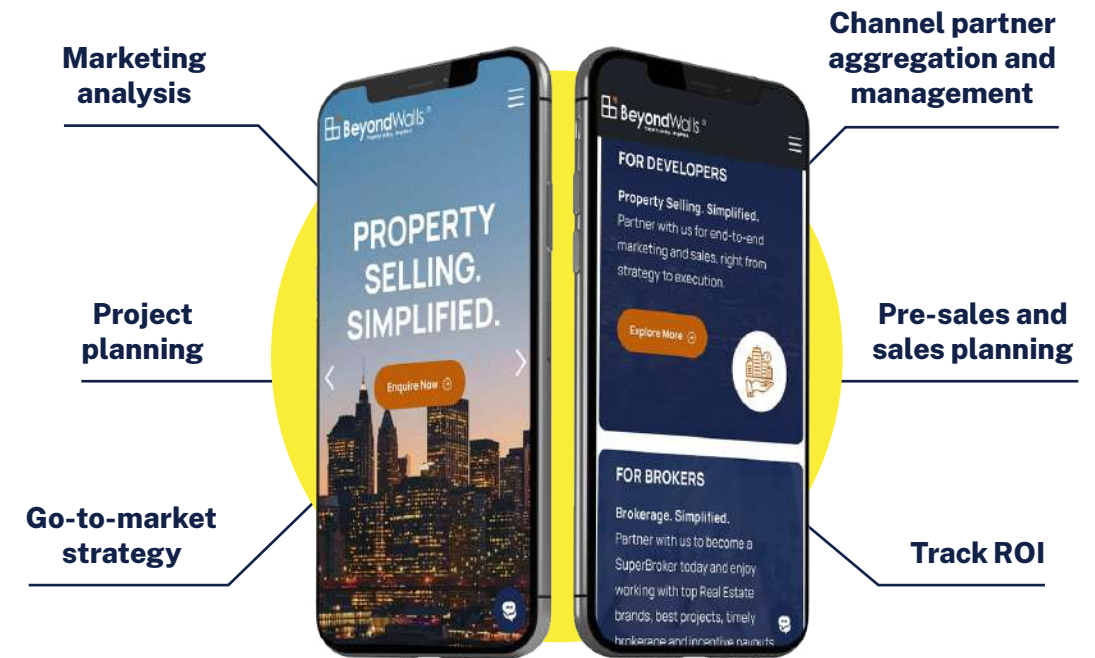
PROBLEM

Yash Dutta from Mumbai is a Real Estate developer who requires help in creating the project's plan, layout and go-to-market strategy to achieve high sales velocity.



SOLUTION

End-to-end Real Estate marketing and sales experts.



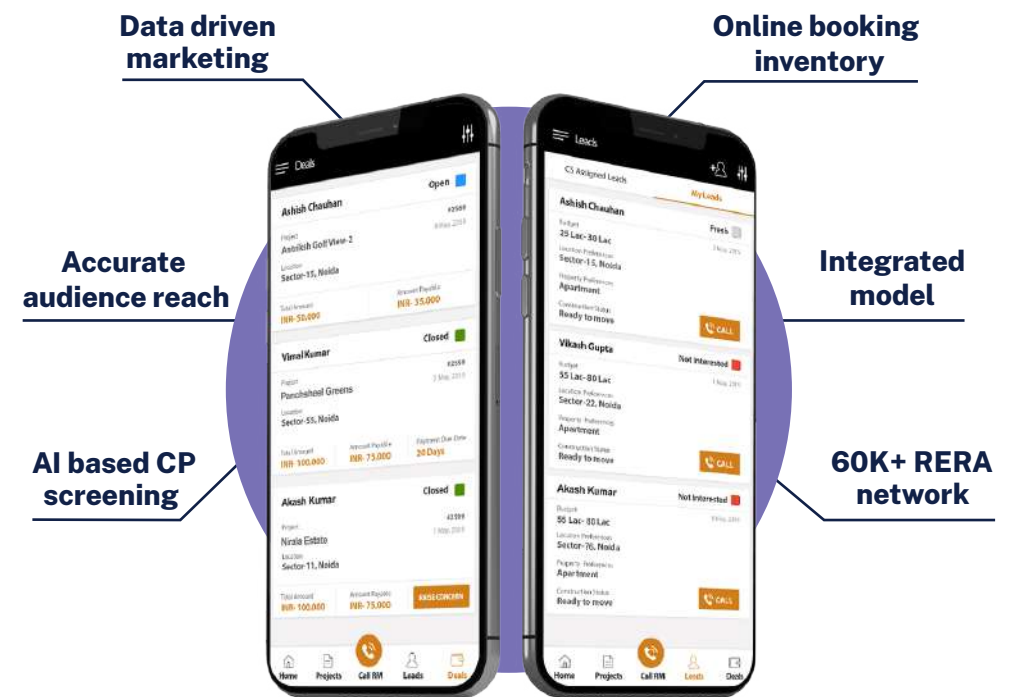
PROBLEM

Sushant Birla from Delhi is a Real Estate developer who aims to increase his revenue and achieve better business margins.



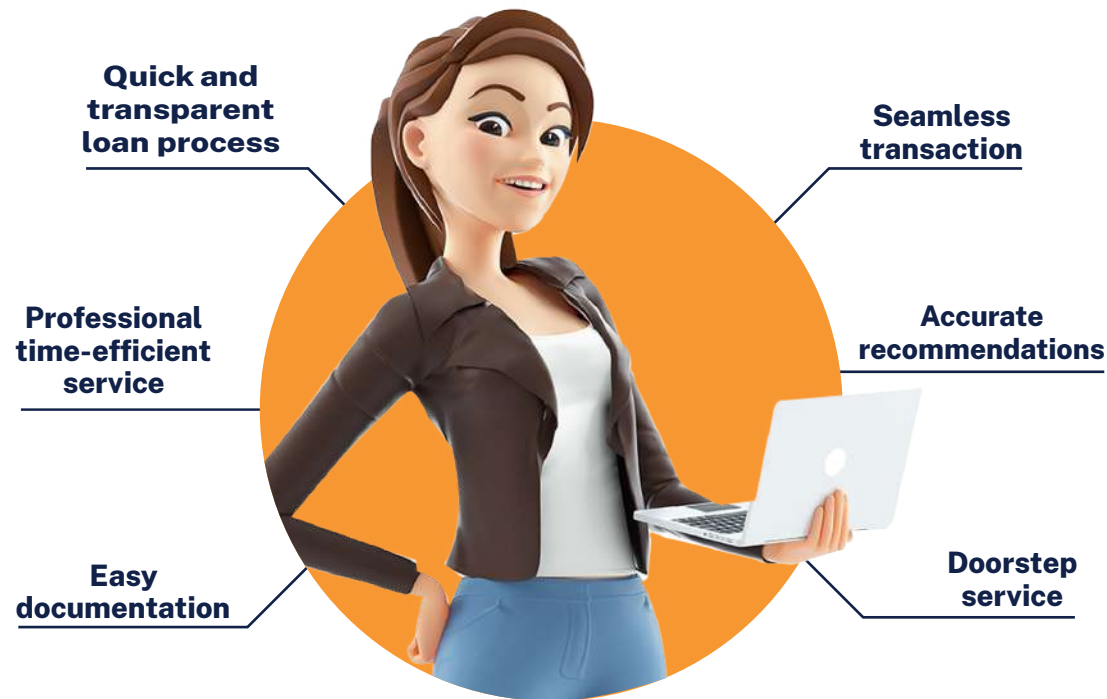
SOLUTION

A unified Real Estate platform to accelerate sales with unparalleled data and insights.



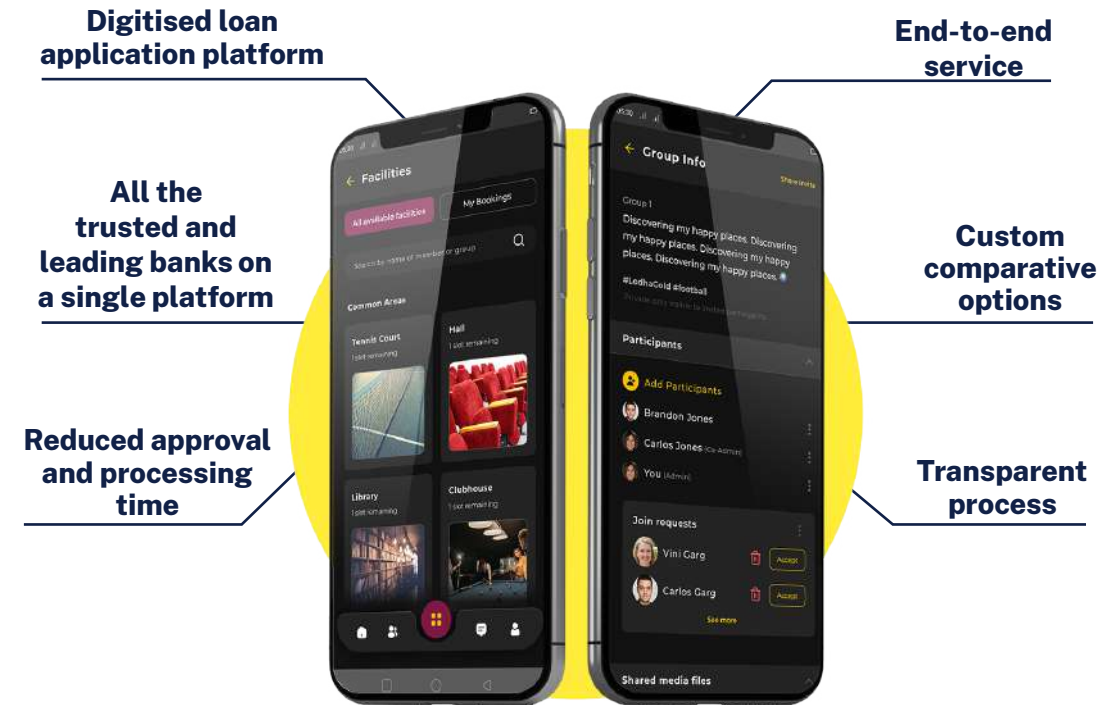
PROBLEM

Prapti Singh from Punjab is a manager who needs additional funds to purchase her dream home.



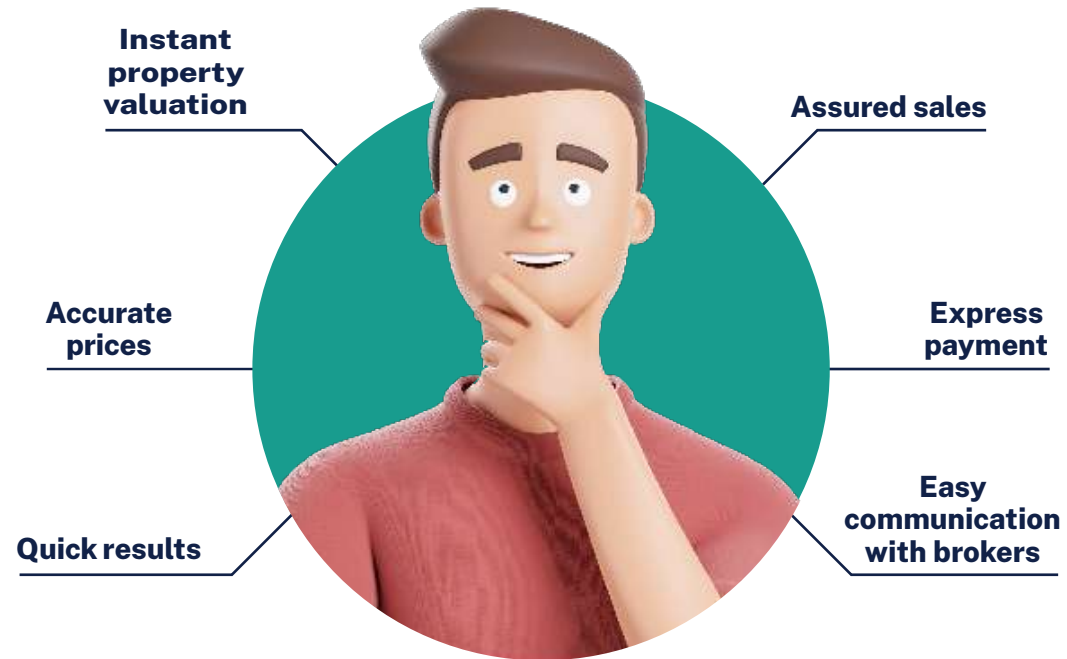
SOLUTION

AI and ML enabled new-age tech platform to streamline the home loan process.



PROBLEM

Ashwin Pandey from Mumbai is a banker who wants to sell his home quickly as he is moving to America shortly.



SOLUTION

A revolutionary tech platform that helps you sell your home quickly, easily and more securely.



Aurum PropTech Ecosystem Snapshot



340,000+
Engaged Customers



10+
Products



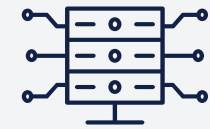
7,500+
Channel Partners



15+
Cities



2,000+
Apartments Booked



600+
Active SaaS Customers



600+
Real Estate
Developer Relations



1,600+ Crores
Value Of Apartments
Registered & Invoiced



4,600+
Active RaaS Customers

FINANCIAL HIGHLIGHTS

Consolidated Segment Revenue	Year Ended <small>(INR Crores)</small>		
	Mar 31, 2023	Mar 31, 2022	Y-o-Y Growth
Software as a Service (SaaS)	21.52	7.78	177%
Real Estate as a Service (RaaS)	105.35	8.01	1215%
Total Revenue	126.87	15.79	703%

FINANCIAL HIGHLIGHTS

Consolidated Segment Revenue	Year Ended <small>(INR Crores)</small>		
	Mar 31, 2023	Mar 31, 2022	Y-o-Y Growth
Revenue from Operations	126.87	15.79	703%
Total Income	139.05	21.01	562%

- Revenue from Operations grew exponentially by **8x** Y-o-Y
- Expense to Total Income Ratio steadily improved from **1.6_(Q1)** to **1.2_(Q4)** during the year



Ensuring best GRC practices, each focus area is monitored by a member from the leadership team.

The Board reviews and measures these focus areas periodically.

Thank you

For further information, contact:

**Aurum PropTech Ltd.,
Investor Relations**

Vanessa Fernandes

E-mail: vanessa.fernandes@aurumproptech.in

Disclaimer: The information in this presentation contains certain forward-looking statements and publicly available data from various resources such as research reports, publications, etc. These include statements regarding outlook on future development schedules, business plans and expectations of capital expenditure. These statements are based on current expectations that involve a number of risks and uncertainties which could cause actual results to differ from projections made by the company.