

BANGALORE BEIJING CAPE TOWN CHANDIGARH DELHI GOA JOHANNESBURG KOLKATA LONDON LOS ANGELES MUMBAI NEW YORK SINGAPORE TORONTO VANCOLIVER

December 4, 2019

To,

National Stock Exchange of India

Limited

Listing Department

Exchange Plaza,

Bandra-Kurla Complex

Bandra East, Mumbai - 400 051

Fax Nos.: 26598237 / 26598238

Dear Sir/Madam,

To,

BSE Limited

Listing Department

Phiroze Jeejebhoy Towers,

Dalal Street,

Mumbai - 400 001

Fax Nos.:22723121/2037/2039

Ref.: Scrip Code: BSE - 532748/NSE - PFOCUS

Sub.: Submission of disclosure on Related Party Transactions for Half Year ended September 30, 2019 pursuant to Regulation 23(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find attached disclosure on Related Party Transactions for the half-year ended September 30, 2019, on consolidated basis, drawn in accordance with applicable accounting standards as per the requirements of Regulation 23(9) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Kindly take the above on your record and acknowledge the receipt of the same.

Thanking You,

For Prime Focus Limited

Parina Shah

Company Secretary & Compliance Officer

Encl.: a/a

i. Key management personnel (KMP)

Mr. Naresh Malhotra - Chairman and Whole-time Director (Appointed as a Chairman w.e.f. February 14, 2019)

Mr. Ramakrishnan Sankaranarayanan - Managing Director

Mr. Namit Malhotra – Non – Executive Director – (change in designation from CEO, Chairman and Executive Director to Non Executive Director w.e.f. 14th Feb 2019)

Mr. Nishant Fadia - CFO

Ms. Parina Shah - Company Secretary

ii. Enterprises owned or significantly influenced by Key Management Personnel or their relatives

Blooming Buds Coaching Private Limited N2M Reality Private Limited Monsoon Studio Private Limited

i. Enterprises exercising significant influence over the Company

Standard Chartered Private Equity (Mauritius) Limited Standard Chartered Bank



(i) Key Management Personnel *		₹ Crores
	Half year ended Sept 30, 2019	Year ended March, 31 '2019
Remuneration		
Total remunaration paid	5.39	10.90

	Half year ended Sept 30, 2019	As at March 31, 2019
Balance payable / (receivable)		
Total remunaration payable	0.25	(2.09)

(ii) Enterprises owned or significantly influenced by key management personnel or their relatives

	Half year ended Sept 30, 2019	Year ended March, 31 '2019
Rent		
Blooming Buds Coaching Private Limited	2.04	4.08
Share warrant		
Monsoon Studio Private Limited	-	-

	Half year ended Sept 30, 2019	As at March 31, 2019
Balance outstanding		
Deposit		
Blooming Buds Coaching Private Limited	5.30	5.30
Capital advance		
N2M Reality Private Limited	26.50	26.50

(iii) Enterprises with significant influence over the Company

	Half year ended Sept 30, 2019	Year ended March, 31 '2019
Loan (repayments) / taken, net		
Standard Chartered Bank	-	-
Finance costs		
Standard Chartered Bank	-	0.00
Premium on NCD		
Standard Chartered Private Equity (Mauritius) Limited	-	13.29
NCD repaid (including premium)		
Standard Chartered Private Equity (Mauritius) Limited	-	190.02



	Half year ended Sept 30, 2019	As at March 31, 2019
Balance outstanding		
Loan outstanding		
Standard Chartered Bank	-	-
Bank Balance in current account		
Standard Chartered Bank	-	0.01
Non-convertible debentures		
Standard Chartered Private Equity (Mauritius) Limited	-	-
Premium on NCD accrued		
Standard Chartered Private Equity (Mauritius) Limited	-	-

The value 0.00 means amount is below ₹ 50,000/-

Naresh Malhotra and Namit Malhotra (promoters) have given personal guarantees individually / jointly and have pledged part of their shareholdings for borrowings obtained by the Group.

* Key management personnel have given personal guarantee and have pledged part of their shareholdings for borrowings obtained by the Company. The figures of Key management personnel do not include provisions for gratuity / other employee benefit as separate actuarial valuation not available. Under ESOP Scheme 2014, 27,80,000 options were granted to Key management personnel during March 31, 2018, of which 10,000 options were exercised by Key management personnel during March 31, 2018. The stock options outstanding for KMP's as at September 30, 2019 is 27,70,000 (March 31, 2019: 27,70,000) and employee stock option expense for the year September 30, 2019 is ₹ 0.01 crores (March 31, 2019: ₹ 3.33 crores).

All contracts / arrangements with related parties are at arm's length

