Passionate Investment Management Private Limited Correspondence Address: 2nd Floor, Palm Spring Centre, Palm Court Complex, Link Road, Malad (W), Mumbai - 400 064.

Tel.: +91 22 3080 1000 Fax: +91 22 2844 9002 CIN: U67120MH1995PTC092014

October 11, 2019

**BSE Limited** P. J. Towers, Dalal Street, Fort, Mumbai - 400001 Security Code: 532892 National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, G Block, Bandra-Kurla Complex, Bandra (E), Mumbai - 400051 Symbol: MOTILALOFS

Subject: Disclosure under Regulation 29(2) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

Dear Sir/Madam,

Pursuant to Regulation 29(2) of the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, please find enclosed herewith the disclosure in connection with change in shareholding due to Inter-se transfer amongst Promoters [Passionate Investment Management Private Limited (PIMPL), Motilal Oswal & Raamdeo Agarawal] and also acquisition of equity shares of Motilal Oswal Financial Services Limited ("Target Company") by PIMPL by way of Market Purchase.

Kindly take the same on record.

Thanking you,

Yours faithfully,

For Passionate Investment Management Private Limited

**Company Secretary** 

Encl: as above

CC:

Company Secretary & Compliance Officer Motilal Oswal Financial Services Limited Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025

Member of BSE - Registration No:- INZ000188135

Regd. Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025 Board: +91 22 3980 4200 / 7193 4200, Fax: + 91 22 3864 2365

Passionate Investment Management Private Limited Correspondence Address: 2nd Floor, Palm Spring Centre, Palm Court Complex Limit Need

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# DISCLOSURES UNDER REGULATION 29(2) OF SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011

in Concert (PAC) with the acquirer  Whether the acquirer belongs to Promoter/Promoter group  Name(s) of the Stock Exchange(s) where the shares of TC are Listed  Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt. Ltd.  - Motilal Oswal  - Raamdeo Agarawal - PACs (#)  B) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any	Name of the Target Company (TC)	Motilal Oswal Financial Services Limited		
Whether the acquirer belongs to Promoter/Promoter group  Name(s) of the Stock Exchange(s) where the shares of TC are Listed  Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of the Passionate Investment Management Pvt. Ltd.  - Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	Name(s) of the acquirer and Persons Acting	Passionate Investment Management Pvt. Ltd.		
Promoter/Promoter group Name(s) of the Stock Exchange(s) where the shares of TC are Listed  Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt. Ltd.  - Motilal Oswal  - Raamdeo Agarawal  - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying  1) BSE Limited  2) National Stock Exchange of India Limited  **Number*  *	in Concert (PAC) with the acquirer	alongwith PACs		
Name(s) of the Stock Exchange(s) where the shares of TC are Listed  2) National Stock Exchange of India Limited  2) National Stock Exchange of India Limited  Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt.  Ltd.  - Motilal Oswal  - Raamdeo Agarawal  - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	Whether the acquirer belongs to	Yes		
shares of TC are Listed  Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt. Ltd.  - Motilal Oswal  - Raamdeo Agarawal  - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	Promoter/Promoter group			
Details of the acquisition / disposal/holding of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt. Ltd.  - Motilal Oswal  - Raamdeo Agarawal  - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying  2) National Stock Exchange of India Limited  % w.r.t. total share/voting capital where.  % w.r.t. total share/voting capital of the TC (**)  7 w.r.t. total share/voting capital of the TC (**)  1	Name(s) of the Stock Exchange(s) where the	1) BSE Limit	ted	
Details of the acquisition / disposal/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights  - Passionate Investment Management Pvt. Ltd.  - Motilal Oswal  - Raamdeo Agarawal  - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying  Details of the acquisition / disposal/holding of the Murrants/voting share/voting share/voting capital of the TC (**)  Total diluted share/voting capital of the TC (**)  Total June 17,82,73,132  Total June 18,82,73,132  Total Ju	shares of TC are Listed	•		
of shares/voting rights/holding of the Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying		2) National Stock Exchange of India Limited		
Acquirer and PAC  Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	Details of the acquisition / disposal/holding	Number	% w.r.t. total	% w.r.t.
Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	of shares/voting rights/holding of the		share/voting	
Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	Acquirer and PAC			share/voting
Before the acquisition/disposal under consideration, holding of:  a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal 1,13,70,107 7.79% 7.79% - Raamdeo Agarawal 1,09,85,631 7.52% 7.52% 7.52% 7.52% 1.18% b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	•			
a) Shares carrying voting rights - Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying			<u> </u>	the TC (**)
- Passionate Investment Management Pvt. Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying  7,82,73,132  1,13,70,107  7,79% 7,79% 7,79% 7,79% 7,79% 7,79% 1,09,85,631 7,52% 1,18%  Nil Nil Nil Nil Nil Nil Nil Nil Nil Ni		eration, holding	g of:	
Ltd Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying				
- Motilal Oswal - Raamdeo Agarawal - PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying		7,82,73,132	53.61%	53.61%
- Raamdeo Agarawal -PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying				
-PACs (#)  b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying				<b>,</b>
b) Shares in the nature of encumbrance (pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying				
(pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	-PACs (#)	17,24,250	1.18%	1.18%
(pledge/lien/non-disposal undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	b) Shares in the nature of encumbrance	Nil	Nil	Nil
undertaking/others)  c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	l ,	- 1		
c) Voting rights (VR) otherwise than by equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying				
equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	and			
equity shares  d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying	c) Voting rights (VR) otherwise than by	Nil	Nil	Nil
d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying		- 144		- 1
other instrument that entitles the Nil Nil Nil Ni acquirer to receive shares carrying	and and a			
other instrument that entitles the Nil Nil Nil Ni acquirer to receive shares carrying	d) Warrants/convertible securities/any			
acquirer to receive shares carrying	, , , , , , , , , , , , , , , , , , , ,	Nil	Nil	Nil
	}	- 1	3 148	
the control of the co				
in each category)		:		
	<u> </u>	10.23.53.120	70.10%	70.10%



Member of BSE - Registration No:- INZ000188135

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CIN: U67120MH1995PTC092014

Details of acquisition/sale:			
a) Shares carrying voting rights			
acquired/Sold			
- Passionate Investment Management Pvt	***		***************************************
Ltd.			
Inter-se Transfer (30.01.2019)	4,92,300	0.34%	0.34%
Market Purchase (25.02.2019)	11,332	0.01%	0.01%
Market Purchase (26.02.2019)	14,385	0.01%	0.01%
Market Purchase (27.02.2019)	2,599	0.00%	0.00%
Market Purchase (28.02.2019)	10,471	0.01%	0.01%
Market Purchase (01.03.2019)	152	0.00%	0.00%
Inter-se Transfer (26.03.2019)	15,39,296	1.05%	1.05%
Market Purchase (08.08.2019)	3,06,574	0.21%	0.21%
Market Purchase (14.08.2019)	1,88,784	0.13%	0.13%
Market Purchase (20.09.2019)	750,58	0.05%	0.05%
Inter-se Transfer (09.10.2019)	28,16,632	1.93%	1.93%
- Motilal Oswal	(4.00.000)	(0.040()	(0.040()
Inter-se Transfer (30.01.2019)	(4,92,300)	(0.34%)	(0.34%)
Inter-se Transfer (26.03.2019)	(7,15,736)	(0.49%)	(0.49%)
Inter-se Transfer (09.10.2019)	(14,08,316)	(0.96%)	(0.96%)
			***************************************
- Raamdeo Agarawal			
Inter-se Transfer (26.03.2019)	(8,23,560)	(0.56%)	(0.56%)
Inter-se Transfer (09.10.2019)	(14,08,316)	(0.96%)	(0.96%)
,	, , ,	, ,	`
- PACs (#)			
(i) Satish Agarwal			
Market Sale (23.05.2019)	(1,000)	(0%)	(0%)
(ii) Vimala Devi			
Market Sale (11.06.2019)	(70)	(0%)	(0%)
b) VRs acquired /sold otherwise than by			
	Nil	Nil	Nil
shares	1/11	1411	1.71%
c) Warrants/convertible securities/any			
other instrument that entitles the	Nil	Nil	Nil
acquirer to receive shares carrying	2 TAA		
		2/0/	

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Malad (W), Mumbai - 400 06 Tel.: +91 22 3080 1000 Fax: +91 22 2844 9002

CIN:	U67120MH1995PTC092014

voting rights in the TC (specify holding in each category) acquired/sold  d) Shares encumbered / invoked/released by the acquirer	Nil	Nil	Nil
(e) Total (a+b+c+d)	6,08,285	0.41%	0.41%
After the acquisition/sale, holding of:			
a) Shares carrying voting rights     - Passionate Investment Management Pvt.     Ltd.	8,37,30,715	57.34%	57.34%
- Motilal Oswal	87,53,755	5.99%	5.99%
- Raamdeo Agarawal	87,53,755	5.99%	5.99%
- PACs (#)	17,23,180	1.18%	1.18%
b) Shares encumbered with the acquirer c) VRs otherwise than by shares	Nil Nil	Nil Nil	Nil Nil
d) Warrants/convertible securities/any other instrument that entitles the acquirer to receive shares carrying voting rights in the TC (specify holding in each category) after acquisition	Nil	Nil	Nil
Total (a+b+c+d)	10,29,61,405	70.51%	70.51%



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Mode of acquisition/sale (e.g. open market / off-market / public issue / rights issue / preferential allotment / inter-se transfer etc.)	Acquisition of shares by way of Inter-se transfer through block deal.
Date of acquisition / sale of shares / <del>VR or</del> date of receipt of intimation of allotment of shares, whichever is applicable	October 09, 2019 (Trigger Date)
Equity share capital / total voting capital of the TC before the said acquisition/sale	14,72,54,032 equity shares of Rs. 1/- each
Equity share capital/ total voting capital of the TC after the said acquisition/sale	14,72,54,032 equity shares of Rs. 1/- each
Total diluted share/voting capital of the TC after the said acquisition/sale	14,72,54,032 equity shares of Rs. 1/- each

#### Note:

- (\*) Total share capital/voting capital to be taken as per the latest filing done by the company to the Stock Exchange under Clause 35 of the listing Agreement: Total Share capital/Voting Rights as on June 30, 2019.
- (\*\*) Diluted share/voting capital means the total number of shares in the TC assuming full conversion of the outstanding convertible securities/warrants into equity shares of the TC: Considering ESOP
- (#) Please refer to Annexure A for details of PACs.

For Passionate Investment Management Private Limited

Vidhi Gala

**Company Secretary** 

Place: Mumbai

Date: October 11, 2019

Passionate Investment Management Private Limited Correspondence Address: 2nd Floor, Palm Spring Centre,

Palm Court Complex, Link Road, Maiad (W), Mumbai - 400 064. Tel.: +91 22 3080 1000 Fax: +91 22 2844 9002 CIN: U67120MH1995PTC092014

#### Annexure A

Sr. No.	Person Acting in Concernt	Pre-Transaction Share	Pre-Transaction Shareholding		Post-Transaction Shareholding	
		Number	Percentage	Number	Percentage	
	1 Suneeta Raamdeo Agrawal	295400	0.202	295400	0.202	
	2 Vimla Motilal Oswal	125240	0.086	125240	0.086	
	3 Motilal Gopilal Oswal-Huf	120	0.000	120	0.000	
	4 Raamdeo Ramgopal Agrawal-Huf	650000	0.445	650000	0.445	
	5 Sukhdeo Ramgopal Agarawal	80200	0.055	80200	0.055	
	6 Vimala Devi .	1500	0.001	1430	0.001	
	7 Suman Agrawal	100000	0.068	100000	0.068	
	8 Karoon Ramgopal Agarawal	100000	0.068	100000	0.06	
	9 Anita Agrawal	80000	0.055	80000	0.059	
1	0 Govind Deo Agarawal	55770	0.038	55770	0.038	
1	1 Vinay Agrawal.	100000	0.068	100000	0.068	
1	2 Satish Agrawal .	79020	0.054	78020	0.053	
1	3 Oswal Rajendra Gopilal .	55000	0.038	55000	0.038	
1	4 Osag Enterprises Llp	2000	0.001	2000	0.00	
	TOTAL	1724250	1.18	1723180	1.1	

