

Ref: SEC/SE/2021- 22
Date: August 03, 2021



Scrip Symbol: NSE– DABUR, BSE Scrip Code: 500096

To,
Corporate Relation Department
BSE Ltd
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai- 400001

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block Bandra – Kurla Complex
Bandra (E), Mumbai – 400051

Sub: Press Release

Dear Sir,

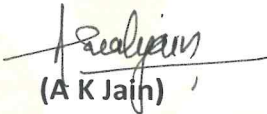
In compliance of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose a copy of Press Release being issued by the company today for your records.

This is for your information and records.

Thanking You,

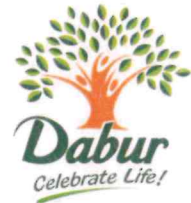
Yours faithfully,

For Dabur India Limited


(A K Jain)

Executive V P (Finance) and Company Secretary

Encl: as above



Dabur India FMCG business Surges 35.4% in Q1 2021-22

India FMCG Volume Growth at 34.4%

New Delhi, August 3, 2021: The Board of Directors of Dabur India Ltd (DIL) met here today to consider the unaudited financial results of the company for the quarter ended June 30th, 2021.

Continued investments behind the Power Brands and increasing distribution footprint, coupled with a structured and balanced approach to driving cost management, helped Dabur India Ltd overcome the challenging context of COVID second wave and report a strong Topline and Bottomline performance in the quarter ended June 30th, 2021. Despite the mobility restrictions and disruptions due to localised lockdowns, **Dabur India Ltd ended Q1 of 2021-22 with a robust 32% surge in Consolidated Revenue at Rs 2,612 Crore**, up from Rs 1,980 Crore. **Consolidated Net Profit for the first quarter reported a 28% growth at Rs 437 Crore**, up from Rs 342 Crore a year earlier.

Dabur's India FMCG Business grew by 35.4%, with an underlying Volume Growth of 34.4% in the first quarter of 2021-22.

"Riding on the strength of its strategic business transformation exercise, Dabur demonstrated renewed agility and resilience in the face of the second wave of COVID-19. We applied learnings from last year on streamlining the Supply Chain to ensure minimal disruption in supplies while firmly focusing on delivering volume-led profitable growth. Our Operating Margin reported a 32.5% growth during the quarter, which marked a 10 bps gain despite high inflationary pressures. Our Pre-Tax Profit also grew by a robust 34% during the quarter," **Dabur India Ltd Chief Executive Officer Mr. Mohit Malhotra said.**

Dabur continued to post strong growth and market share gains across all key verticals like Health Care, Home Care, Personal Care and Foods in Q1 2021-22. E-Commerce reported an over 100% growth and today contributes to 8.2% of the India FMG business. "While the operating environment was challenging and the competitive intensity high, we have successfully tapped the growth opportunities to deliver a strong performance during the quarter. We continue to invest ahead of the curve in expanding our rural footprint. We have expanded our rural coverage by 16%, from 60,000 villages at the end of 2020-21 to 69,000 villages in Q1, 2021-21. We plan to further expand it by 33% to 80,000 villages over the next 2 years," Mr. Malhotra added.

"With the surge in COVID cases in the second wave, ensuring the safety and well-being of people remained our top priority. We have been working towards ensuring that every single member of the Dabur family is vaccinated. We stand with all those affected and will continue to work closely with the Central and State governments, health authorities and the community to support the society and help rebuild the nation," **Mr. Mohit Malhotra said.**

By Ashish Hand

Category Growths

Our relentless focus on innovation, a widened product portfolio and a revival in in-home consumption in line with the growing consumer need for health helped **Dabur's Food & Beverages business end Q1, 2021-22 with an 80.4% surge.**

Our **Healthcare business reported a strong 30% growth** in Q1 with the **Ayurvedic OTC business growing by over 52%**, **Ayurvedic Ethicals business reporting a growth of nearly 51%** and the **Health Supplements category ending the quarter with a 24.5% growth.**

The revival in discretionary spending continued during the quarter, which helped the **Home & Personal Care business grow by over 26%**. The **Hair Care category was up nearly 39%** during the first quarter, while the **Home Care business grew by over 30%** and the **Oral Care business by over 21%**. The **Skin Care and Salon business (excluding Sanitisers) reported a 66% growth** during the quarter.

International Business

Dabur's International Business continued to move ahead on the growth trajectory with an over 34% jump in Constant Currency terms. The MENA business grew by nearly 49%, while the Egypt business was up 43%, Namaste by over 40% and the SAARC business posted a growth of 41% during the quarter.

About Dabur India Ltd

Dabur India Limited is one of India's leading FMCG Companies. Building on a legacy of quality and experience for 137 years, Dabur is today India's most trusted name and one of the world's largest Ayurvedic and Natural Health Care Company. Dabur India's FMCG portfolio today includes eight distinct Power Brands in India: **Dabur Chyawanprash, Dabur Honey, Dabur Honitus, Dabur Pudinhara and Dabur Lal Tail** in the Healthcare space; **Dabur Amla and Dabur Red Paste** in the Personal Care category; and **Réal** in the Food & Beverages space. **Vatika** is the ninth International Power Brand.

For further information, Contact:

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Dabur India Ltd.

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