



# VARUN BEVERAGES LIMITED



Corporate Off : Plot No.31, Institutional Area, Sec.-44, Gurgaon, Haryana-122002 (India)  
Ph.: +91-124-4643100-500 • Fax: +91-124-4643303/04 E-mail : info@rjcorp.in • Visit us at : www.varunpepsi.com  
CIN No. : L74899DL1995PLC069839

March 16, 2020

To,

BSE Limited Phiroze Jeejeebhoy Towers , Dalal Street, Mumbai - 400 001 Email: corp.relations@bseindia.com Security Code: 540180	National Stock Exchange of India Ltd. Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051 Email: cmlist@nse.co.in Symbol: VBL
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**Subject: Notice of Annual General Meeting and Annual Report for the Financial Year ended December 31, 2019**

Dear Sir / Madam,


In continuation to our letter dated February 7, 2020, as required under Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 please find enclosed the following:

1. Notice of 25<sup>th</sup> Annual General Meeting of the Company scheduled to be held on Friday, April 10, 2020 at 11.00 A.M. at PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi - 110 016; and
2. Annual Report of the Company for the Financial Year ended December 31, 2019.

Further, please note that the Company is following 1<sup>st</sup> January to 31<sup>st</sup> December as its financial year in terms of Section 2(41) of the Companies Act, 2013 as approved by the Company Law Board.

You are requested to take the same on records.

Yours faithfully,  
**For Varun Beverages Limited**

  
**Ravi Batra**  
**Chief Risk Officer & Group Company Secretary**



Encl: As above



## Varun Beverages Limited

**Registered Office:** F-2/7, Okhla Industrial Area, Phase I, New Delhi-110 020; Tel: +91 11 41706720

**Corporate Office:** Plot No. 31, Institutional Area, Sector – 44, Gurugram-122 002

Tel: +91 124 4643100; Fax: +91 124 4643303

**E-mail:** complianceofficer@rjcorp.in; **Website:** www.varunpepsi.com

**Corporate Identity Number:** L74899DL1995PLC069839

# NOTICE

Notice is hereby given that 25<sup>th</sup> (Twenty Fifth) Annual General Meeting ('AGM') of Varun Beverages Limited ('the Company') will be held on Friday, April 10, 2020 at 11:00 A.M. at PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi - 110 016, to transact the following business:

### ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Standalone Financial Statements of the Company together with the report of Board of Directors and Auditors' thereon and the Audited Consolidated Financial Statements of the Company including Auditors' Report thereon for the Financial Year ended December 31, 2019.
2. To appoint Mr. Kapil Agarwal (DIN: 02079161), who retires by rotation and, being eligible, offers himself for re-appointment as a Director.

### SPECIAL BUSINESS:

3. To re-appoint Mr. Varun Jaipuria (DIN: 02465412) as a Whole-time Director of the Company and in this regard, to consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

**"RESOLVED THAT** pursuant to the provisions of Sections 196 and 197 read with Schedule V and other applicable provisions of the Companies Act, 2013 ('the Act') read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and the Articles of Association of the Company, approval of the Members be and is hereby accorded to re-appoint Mr. Varun Jaipuria (DIN: 02465412) as a Whole-time Director of the Company for a further period of up to 5 (Five) years with effect from November 1, 2019, liable to retire by rotation, on such terms and conditions including remuneration as set out in the explanatory statement annexed to this Notice.

**RESOLVED FURTHER THAT** the Board of Directors of the Company or any Committee of the Board ('the Board') be and is hereby authorized to increase, alter, vary and modify the said terms of remuneration payable as per the provisions of the Act.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to do all such acts, deeds and things and to sign all such documents and writings as may be necessary to give effect to this resolution and for matters connected therewith or incidental thereto."

4. To re-appoint Mr. Raj Gandhi (DIN: 00003649) as a Whole-time Director of the Company and in this regard, to consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

**"RESOLVED THAT** pursuant to the provisions of Sections 196 and 197 read with Schedule V and other applicable provisions of the Companies Act, 2013 ('the Act') read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and the Articles of Association of the Company, approval of the Members be and is hereby accorded to re-appoint Mr. Raj Gandhi (DIN: 00003649) as a Whole-time Director of the Company for a further period of up to 5 (Five) years with effect from November 1, 2019, liable to retire by rotation, on such terms and conditions including remuneration as set out in the explanatory statement annexed to this Notice.

**RESOLVED FURTHER THAT** the Board of Directors of the Company or any Committee of the Board ('the Board') be and is hereby authorized to increase, alter, vary and modify the said terms of remuneration payable as per the provisions of the Act.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to do all such acts, deeds and things and to sign all such documents and writings as may be necessary to give effect to this resolution and for matters connected therewith or incidental thereto."

5. To appoint Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as a Whole-time Director of the Company and in this regard, to consider and if thought fit, to pass the following resolution as an **Ordinary Resolution**:

**"RESOLVED THAT** pursuant to the provisions of Sections 152, 161 and other applicable provisions of the Companies Act, 2013 ('the Act') and Rules made thereunder (including

any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and the Articles of Association of the Company, Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) who was appointed as an Additional Director by the Board of Directors with effect from May 2, 2019, and who holds office up to the date of this Annual General Meeting be and is hereby appointed as a Director of the Company, liable to retire by rotation.

**RESOLVED FURTHER THAT** pursuant to the provisions of Sections 196 and 197 read with Schedule V and other applicable provisions of the Act read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and the Articles of Association of the Company, approval of the Members be and is hereby accorded to appoint Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as a Whole-time Director of the Company for a period of up to 5 (Five) years with effect from May 2, 2019, liable to retire by rotation, on such terms and conditions including remuneration as set out in the explanatory statement annexed to this Notice.

**RESOLVED FURTHER THAT** the Board of Directors of the Company or any Committee of the Board ('the Board') be and is hereby authorized to increase, alter, vary and modify the said terms of remuneration payable as per the provisions of the Act.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to do all such acts, deeds and things and to sign all such documents and writings as may be necessary to give effect to this resolution and for matters connected therewith or incidental thereto."

6. To approve payment of profit related commission to Non-executive Directors of the Company and in this regard, to consider and if thought fit, to pass the following resolution as a **Special Resolution:**

**"RESOLVED THAT** pursuant to the provisions of Sections 197, 198 and other applicable provisions of the Companies Act, 2013 ('the Act') and Rules made thereunder and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory modification(s) or re-enactment(s) thereof, for the time being in force) and the Articles of Association of the Company, approval of the Members be and is hereby accorded for payment of profit related commission to the Non-executive Directors of the Company (i.e. Directors other than the Managing Director or Whole-time Directors) for the Financial Year ending December 31, 2020, to be determined by the Board of Directors of the Company or any Committee of the Board ('the Board') for each of such Non-executive Director and to be distributed among such Non-executive Directors in such a manner as the Board may determine (including payment of profit related commission to any individual Non-executive Director exceeding 50% of the total annual profit related commission payable to Non-executive Directors), up to the limit of 0.5% (taken together for all the Non-executive Directors) of the Net Profit of the Company for the Financial Year ending December 31, 2020, as computed in the manner laid down in Section 198 of the Act.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to do all such acts, deeds and things and to sign all such documents and writings as may be necessary to give effect to this resolution and for matters connected therewith or incidental thereto."

By Order of the Board  
For **Varun Beverages Limited**

**Ravi Batra**  
**Chief Risk Officer &**  
**Group Company Secretary**  
**Membership No. F-5746**

Address: F-2/7, Okhla Industrial Area,  
Phase - I, New Delhi - 110 020

Place: Gurugram  
Date: February 7, 2020

## NOTES:

1. The Register of Members and Share Transfer Books of the Company will remain closed from Friday, April 3, 2020 to Friday, April 10, 2020 (both days inclusive) for the purpose of Annual General Meeting ('AGM').
2. Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 ('the Act'), which sets out details relating to Special Business at the meeting, is attached with this Notice of AGM.
3. **A MEMBER ENTITLED TO ATTEND AND VOTE AT THE AGM IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF / HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.**

Pursuant to Section 105 of the Act read with the Companies (Management and Administration) Rules, 2014, a person shall not act as proxy for more than fifty (50) Members and holding in aggregate not more than 10% of the total share capital of the Company carrying voting rights. A Member holding more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or Member.
4. A blank Proxy Form along with attendance slip is being sent herewith. The instrument appointing proxy, duly stamped, completed and signed, should be deposited at the Registered Office of the Company not less than 48 hours before the commencement of AGM. Proxies submitted on behalf of companies, societies, body corporates, etc., must be supported by appropriate resolution/ authority letter, as applicable.
5. Members who hold shares in dematerialized form are requested to write their DP ID & Client ID and those who hold shares in physical form are requested to write their folio number in the attendance slip for attending the AGM.
6. Members are informed that in case of joint holders attending the AGM, only such joint holder who is higher in the order of names will be entitled to vote.
7. Corporate Members intending to send their authorized representatives to attend AGM are requested to send duly certified copy of the relevant Board resolution to the Company authorizing such representatives to attend and vote on their behalf at the AGM.
8. In terms of Section 152 of the Act, Mr. Kapil Agarwal, Director (designated as Whole-time Director & Chief Executive Officer), retires by rotation at the AGM and being eligible, offers himself for re-appointment. The Nomination and Remuneration Committee and the Board of Directors of the Company recommend his re-appointment.
9. Details of Directors seeking appointment/re-appointment in AGM pursuant to Secretarial Standard on General Meetings (SS-2) and Regulation 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ['SEBI (LODR) Regulations'] are also attached as an Annexure with this Notice of AGM.
10. All documents referred to in the accompanying Notice and the Explanatory Statement, are open for inspection by the Members at the Registered Office and Corporate Office of the Company on all working days except Saturday, Sunday and Public Holidays up to the date of AGM i.e. April 10, 2020 between 11:00 a.m. to 5:00 p.m. and also at the AGM.
11. Certificate from Statutory Auditors of the Company certifying that Varun Beverages Limited Employee Stock Option Scheme 2016 of the Company is being implemented in accordance with the Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 and in accordance with the resolution of the Members of the Company, will be available for inspection by the Members at the AGM.
12. Pursuant to Sections 101 and 136 of the Act read with relevant Rules made thereunder, companies can serve Annual Reports and other communications through electronic mode to those Members who have registered their e-mail address either with the Company or with the Depository Participants. Members of the Company who have registered their e-mail address are also entitled to receive such communication in physical form, upon request. Members who have not registered their e-mail address with the Company can now register the same by sending a communication to the Company or to KFin Technologies Private Limited (formerly Karvy Fintech Private Limited) ('RTA'). Members holding Shares in demat form are requested to register their e-mail address with their Depository Participants only. The registered e-mail address will be used for sending future communications.
13. The Notice of AGM, Annual Report, Proxy Form and Attendance Slip are being sent in electronic mode to Members whose e-mail address are registered with the Company or the Depository Participants, unless the Members have registered their request for physical copy of the same. Physical copy of the Notice of AGM, Annual Report, Proxy Form and Attendance Slip are being sent to those Members who have not registered their e-mail address with the Company or the Depository Participants. Members may note that this Notice of AGM, Annual Report, Proxy Form and Attendance Slip will also be available on the Company's website viz. [www.varunpepsi.com](http://www.varunpepsi.com).
14. The Notice of AGM, Annual Report, Proxy Form and Attendance Slip will be sent to those Members / beneficial owners whose name will appear in the Register of Members / list of beneficiaries received from the depositories as on Friday, March 6, 2020.
15. The Register of Directors and Key Managerial Personnel and their shareholding maintained under Section 170 of the Act and the Register of Contracts or Arrangements in which Directors are interested under Section 189 of the Act, will be available for inspection at the AGM.
16. Members desiring any information/clarification on the accounts are requested to write to the Company at least seven days in advance to enable the management to keep information ready at the AGM.
17. Members are requested to note that KFin Technologies Private Limited, Selenium Tower B, Plot No. 31 & 32, Gachibowli Financial District, Nanakramguda, Hyderabad - 500 032, is the Registrar and Share Transfer Agent to manage the work related to shares held in physical and dematerialized form.
18. To prevent fraudulent transactions, Members are requested to exercise due diligence and immediately notify to the RTA any change in their address and/or bank mandate in respect of shares held in physical form and to their Depository Participants (DPs) in respect of shares held in the dematerialized form. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned DP and holdings should be verified. The Securities and Exchange Board of India (SEBI) has mandated the submission of

Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their DPs with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/ RTA.

19. SEBI vide its Circular No. SEBI/HO/MIRSD/DOPI/CIR/P/2018/73 dated April 20, 2018 has directed all the listed companies to update Bank Account details and Permanent Account Number (PAN) of the Members holding shares in physical form. It has been observed that many of the Members holding physical shares have not updated the said information. Therefore, such Members are requested to send the following documents to the Company's RTA:

- i. Self-attested copy of PAN card including that of joint Members; and
- ii. An original cancelled cheque of 1<sup>st</sup> Member (Name of 1<sup>st</sup> Member should be printed on cheque leaf). If name of 1<sup>st</sup> Member is not printed on cheque leaf, photocopy of passbook or bank statement duly attested by the banker along with cancelled cheque (Photocopy of cheque will not be accepted/ entertained).

Members are also requested to update Email ID for our records and send their consent for receipt of communications by electronic means in accordance with various Circulars issued by the Ministry of Corporate Affairs from time to time.

20. SEBI vide its notifications dated June 8, 2018 and November 30, 2018, mandated that securities of listed companies can be transferred only in dematerialized form w.e.f. April 1, 2019. Accordingly, the Company has stopped accepting any fresh lodgment of transfer of shares in physical form. In view of the above and to avail various benefits of dematerialization, Members are requested to dematerialize the shares held by them in physical form.
21. Members holding shares in single name and physical form are advised to make nomination in respect of their shareholding in the Company by submitting Form No. SH-13 in terms of Section 72 of the Act to the RTA. Members holding shares in electronic form may submit the same to their respective depository participant. The nomination form can be downloaded from the Company's website [www.varunpepsi.com](http://www.varunpepsi.com) under the investor relations section. Members who require communication in physical form in addition to e-communication, or have any other queries, may write to the RTA or Company at its Registered Office address.
22. Non-Resident Indian Members are requested to inform RTA, immediately of:
- a. Change in their residential status on return to India for permanent settlement.
  - b. Particulars of their bank account maintained in India with complete name, branch, account number, account type and address of the Bank with pin code number.
23. Please bring duly filled in attendance slip for attending the AGM.
24. In accordance with the provisions of Regulation 39(4) and Schedule VI of the SEBI (LODR) Regulations, the Company maintains a demat account namely 'Unclaimed Suspense Shares Demat Account - Varun Beverages Limited' with Karvy Stock Broking Limited and currently holds Nil shares in this account.
25. The Company has transferred the unpaid or unclaimed Interim Dividend to the "Unclaimed Dividend Account - Varun Beverages Limited" and uploaded the details of

unpaid and unclaimed dividend amount lying in separate Bank Accounts (maintained with HDFC Bank Limited for the interim dividend declared in 2017, Yes Bank Limited for the interim dividend declared in 2018 and IndusInd Bank Limited for the interim dividend declared in 2019) on website of the Company at [www.varunpepsi.com](http://www.varunpepsi.com).

26. Members wishing to claim dividend that remain unclaimed are requested to correspond with the Registrar and Share Transfer Agent or to the Company at its registered office. Members are requested to note that dividend which remains unclaimed for a period of seven years from the date of transfer to the Company's unpaid dividend account and shares on which the dividend remains unclaimed for seven consecutive years will be transferred to the Investor Education and Protection Fund as per Section 124 of the Act and the applicable Rules.
27. To comply with the provisions of Section 108 of the Act and the Rules framed thereunder, as amended from time to time and Regulation 44 of the SEBI (LODR) Regulations, Members are provided with facility to cast their vote electronically through the e-voting services provided by KFin Technologies Private Limited (formerly Karvy Fintech Private Limited) on all the resolutions set forth in this Notice. The instructions for remote e-voting are provided in the Notice of AGM under Note No. 31.
28. The facility for voting through ballot paper shall also be made available by the Company at the AGM and the Members attending the AGM who have not casted their vote by remote e-voting, will be able to exercise their right to vote at the AGM through ballot paper, as the case may be.
29. The Members who have casted their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again. In case of voting by both the modes, vote casted through remote e-voting will be considered final and voting through ballot paper will not be considered.
30. A route map to the venue of the AGM along with prominent landmark for easy location is also enclosed.

**31. INSTRUCTIONS FOR REMOTE E-VOTING:**

Pursuant to Section 108 of the Act read with Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended from time to time and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard -2 issued by Institute of Company Secretaries of India, the Company is pleased to provide to the Members facility to exercise their right to vote for the Annual General Meeting ('AGM') by electronic means and the business may be transacted through e-voting services provided by KFin Technologies Private Limited (formerly Karvy Fintech Private Limited).

The remote e-voting period shall commence at 9.00 a.m. on Tuesday, April 7, 2020 and will end at 5.00 p.m. on Thursday, April 9, 2020. The remote e-voting module shall be disabled by KFin Technologies Private Limited at 5.00 p.m. on end date of the voting period.

The cut-off date for determining the eligibility of Members to exercise remote e-voting rights and attendance at the AGM is Friday, April 3, 2020. A person, whose name appears in the Register of Members or in the Register of Beneficial Owners maintained by the Depositories as on cut-off date, shall be entitled to avail the facility of e-voting or voting at the AGM through ballot paper. The voting rights of Members shall be in proportion to their shares in the paid-up

equity share capital of the Company as on the cut-off date. A person who is not a Member as on the cut-off date should treat this Notice for information purpose only.

Any person, who acquires shares of the Company and becomes Member of the Company after dispatch of the Notice and holding shares as on the cut-off date i.e. Friday April 3, 2020, may obtain the login ID and password by sending an e-mail to [raju.sv@kfintech.com](mailto:raju.sv@kfintech.com) or [einward.ris@kfintech.com](mailto:einward.ris@kfintech.com) by mentioning their Folio No./DP ID and Client ID. However, if you are already registered with KFin Technologies Private Limited for remote e-voting, then you can use your existing user ID and password for casting your vote.

The facility for voting through ballot paper will be made available by the Company at the AGM and the Members attending AGM who have not casted their vote by remote e-voting, will be able to exercise their right to vote at the AGM through ballot paper. The Members who have casted their vote by remote e-voting prior to the AGM may also attend the AGM but shall not be entitled to cast their vote again. Once the vote on a resolution is casted by the Member, the Member shall not be allowed to change it subsequently.

Mr. Devesh Kumar Vasisht (CP No. 13700), Partner or failing him Ms. Priyanka (CP No. 16187), Partner of M/s. Sanjay Grover & Associates, Company Secretaries, New Delhi have been appointed as the Scrutinizer by the Company to scrutinize the entire voting process in a fair and transparent manner.

The Scrutinizer, after the conclusion of e-voting at the AGM, will scrutinize the votes casted at the AGM (through Poll) and votes casted through remote e-voting, make a consolidated Scrutinizer's Report and submit the same to the Chairman or any other person authorized by him in writing. The results of voting will be declared within 48 hours from the conclusion of the AGM i.e. on or before April 12, 2020 and result so declared along with the consolidated Scrutinizer's Report will be placed on the website of the Company i.e. [www.varunpepsi.com](http://www.varunpepsi.com) and on the website of KFin Technologies Private Limited at: <https://evoting.karvy.com>. The result will simultaneously be communicated to the stock exchanges where shares of the Company are listed.

#### **PROCESS FOR MEMBERS OPTING FOR E-VOTING**

The procedure and instructions for Members for voting electronically are as under:

- i. The voting period begins at 9.00 a.m. on Tuesday, April 7, 2020 and will end at 5.00 p.m. on Thursday, April 9, 2020. Members of the Company holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. Friday, April 3, 2020, may cast their vote electronically. The e-voting module shall be disabled by KFin Technologies Private Limited for voting thereafter.
- ii. The Members should log on to the e-voting website <https://evoting.karvy.com>.
- iii. Enter the login credentials i.e., User ID and password mentioned in your email. Your Folio No./ DP ID Client ID will be your User ID. However, if you are already registered with KFin Technologies Private Limited for e-voting, you can use your existing User ID and Password for casting your votes. • For CDSL: 16 digits beneficiary ID, • For NSDL: 8 Character DP ID followed by 8 Digits Client ID, • Members holding shares in Physical Form should enter Folio Number registered with the Company.
- iv. Next enter the Image Verification as displayed and Click on Login.

- v. You will reach the Password change Menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character (@,#,\$,etc.). It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- vi. You need to login again with the new credentials.
- vii. On successful login, the system will prompt you to select the EVENT i.e. Varun Beverages Limited.
- viii. On the voting page, the number of shares (which represents the number of votes) as held by the Member as on the cut-off date will appear. If you desire to cast all the votes assenting/dissenting to the resolution then enter all shares and click "FOR"/ "AGAINST" as the case may be or partially in "FOR" and partially in "AGAINST", but the total number in "FOR / AGAINST" taken together should not exceed your shareholding as on cut-off date. You may also choose the option "ABSTAIN" and the shares held will not be counted under either head.
- ix. Members holding multiple folios / demat accounts shall choose the voting process separately for each folio / demat account.
- x. Cast your votes by selecting an appropriate option and click on "SUBMIT". A confirmation box will be displayed. Click "OK" to confirm else "CANCEL" to modify. Once you confirm, you will not be allowed to modify your vote subsequently. During the voting period, you can login multiple times till you have confirmed that you have voted on the resolution.
- xi. Corporate/Institutional Members (i.e. other than individuals, HUF, NRI, etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board resolution/authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the scrutinizer at e-mail ID: [sanjaygrover7@gmail.com](mailto:sanjaygrover7@gmail.com). They may also upload the same in the e-voting module in their login. The scanned image of the above documents should be in the naming format "Corporate Name\_EVENT No."
- xii. In case of any query, you may refer the Frequently Asked Questions (FAQs) for Members and e-voting User Manual available at the "download" section of <https://evoting.karvy.com> or call KFin Technologies Private Limited on 1800 345 4001 (toll free).
- xiii. Notice of the AGM is also placed on the website of the Company at [www.varunpepsi.com](http://www.varunpepsi.com) and on the website of KFin Technologies Private Limited at <https://evoting.karvy.com>.
- xiv. Details of the person who can be contacted for any grievances connected with facility for voting by electronic means: -  
Mr. S. V. Raju, Deputy General Manager  
KFin Technologies Private Limited  
(formerly Karvy Fintech Private Limited)  
Selenium Tower-B, Plot No. 31 & 32  
Gachibowli Financial District, Nanakramguda,  
Hyderabad-500 032,  
Toll Free No. 1800 345 4001  
Email: [einward.ris@kfintech.com](mailto:einward.ris@kfintech.com)
- xv. The resolutions, if passed by requisite majority, shall be deemed to have been passed on the date of the AGM i.e. April 10, 2020.

## Explanatory Statement pursuant to Section 102 of the Companies Act, 2013

### ITEM NO. 3

The Board of Directors at their meeting held on August 1, 2019 have (subject to the approval of Members) re-appointed Mr. Varun Jaipuria (DIN: 02465412) as a Whole-time Director of the Company for a further period of up to 5 (Five) years with effect from November 1, 2019 on such terms and conditions including remuneration as recommended by the Nomination and Remuneration Committee (the 'NRC') of the Board of Directors.

It is proposed to seek approval of the Members for the re-appointment of and remuneration payable to Mr. Varun Jaipuria, re-appointed as Whole-time Director of the Company, in terms of the applicable provisions of the Companies Act, 2013 ('the Act'). Broad particulars of the terms of re-appointment of and remuneration payable to Mr. Varun Jaipuria are as under:

a. **Salary, Perquisites and Allowances:**

Particulars	Amount (w.e.f 01.01.2020)
Basic Salary	36,00,000
Provident Fund (Employer's Contribution)	1,800
<b>Total CTC</b>	<b>36,01,800*</b>

\*₹26,01,800 per month from the date of re-appointment i.e. 01.11.2019 till 31.12.2019.

b. The Company's contribution to superannuation or annuity fund, gratuity payable and encashment of leave, as per the rules of the Company, shall be in addition to the remuneration under (a) above.

c. Increment in salary, perquisites and allowances and remuneration based on net profit or by way of bonus / performance linked incentive payable to Mr. Varun Jaipuria, as recommended by NRC and approved by the Board, shall be in addition to the remuneration under (a) above. The said perquisites shall be evaluated, wherever applicable, as per the provisions of Income Tax Act, 1961 or any rules or any statutory modification(s) or re-enactment(s) thereof.

d. **Reimbursement of Expenses:**

Expenses incurred for travelling, boarding and lodging during business trips and provision of car(s) for use on Company's business and communication expenses shall be reimbursed at actuals and not considered as perquisites.

e. **General:**

i. The Whole-time Director shall perform his duties in the interest of the Company.

ii. The Whole-time Director shall act in accordance with the Articles of Association of the Company and shall abide by the provisions contained in the Act including related Rules and the provisions contained in the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ['SEBI (LODR) Regulations'].

iii. The Whole-time Director shall adhere to the Code of Conduct of the Company and shall also comply with the other policies and laws applicable on the Company.

The above may be treated as a written memorandum setting out the terms of re-appointment of Mr. Varun Jaipuria pursuant to the provisions of Section 190 of the Act.

Mr. Varun Jaipuria satisfies all the conditions set out in Part-I of Schedule V to the Act and also conditions set out under sub-section (3) of Section 196 of the Act for being eligible for his re-appointment. He is not disqualified to act as Director in terms of Section 164 of the Act. He is not debarred from holding the office of Director by virtue of any SEBI order or any other such authority.

Details of Mr. Varun Jaipuria pursuant to the provisions of (i) SEBI (LODR) Regulations and (ii) Secretarial Standard on General Meetings ('SS-2') issued by the Institute of Company Secretaries of India are provided in the 'Annexure' to the Notice.

Mr. Varun Jaipuria is interested in resolution set out at Item No. 3 of the Notice with regard to his re-appointment. The relatives of Mr. Varun Jaipuria may be deemed to be interested in the resolution to the extent of their shareholding, if any, in the Company. Mr. Varun Jaipuria is son of Mr. Ravi Jaipuria, Non-executive Director and Chairman of the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution.

The Board of Directors of the Company recommends the resolution set out at Item No. 3 for approval of the Members as an Ordinary Resolution.

### ITEM NO. 4

The Board of Directors at their meeting held on August 1, 2019 have (subject to the approval of Members) re-appointed Mr. Raj Gandhi (DIN: 00003649) as a Whole-time Director of the Company for a further period of up to 5 (Five) years with effect from November 1, 2019 on such terms and conditions including remuneration as recommended by the Nomination and Remuneration Committee (the 'NRC') of the Board of Directors.

It is proposed to seek approval of the Members for the re-appointment of and remuneration payable to Mr. Raj Gandhi, re-appointed as Whole-time Director of the Company, in terms of the applicable provisions of the Companies Act, 2013 ('the Act'). Broad particulars of the terms of re-appointment of and remuneration payable to Mr. Raj Gandhi are as under:

a. **Salary, Perquisites and Allowances:**

(₹ per month)	
Particulars	Amount
Basic Salary	20,00,000
HRA	10,50,000
Provident Fund (Employer's Contribution)	2,40,000
<b>Total CTC</b>	<b>32,90,000</b>

b. The Company's contribution to superannuation or annuity fund, gratuity payable and encashment of leave, as per the rules of the Company, shall be in addition to the remuneration under (a) above.

c. Increment in salary, perquisites and allowances and remuneration based on net profit or by way of bonus / performance linked incentive payable to Mr. Raj Gandhi, as recommended by NRC and approved by the Board, shall be in addition to the remuneration under (a) above. The said perquisites shall be evaluated, wherever applicable, as per the provisions of Income Tax Act, 1961 or any rules or any statutory modification(s) or re-enactment(s) thereof.

d. Employee stock options granted / to be granted to Mr. Raj Gandhi, from time to time, shall not be considered as a part of perquisites under (a) above and that the perquisite value of stock options exercised/ to be exercised shall be in addition to the remuneration under (a) above.

e. **Reimbursement of Expenses:**

Expenses incurred for travelling, boarding and lodging during business trips and provision of car(s) for use on Company's business and communication expenses shall be reimbursed at actuals and not considered as perquisites.

f. **General:**

i. The Whole-time Director shall perform his duties in the interest of the Company.

ii. The Whole-time Director shall act in accordance with the Articles of Association of the Company and shall abide by the provisions contained in the Act including related Rules and the provisions contained in the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ['SEBI (LODR) Regulations'].

iii. The Whole-time Director shall adhere to the Code of Conduct of the Company and shall also comply with the other policies and laws applicable on the Company.

The above may be treated as a written memorandum setting out the terms of re-appointment of Mr. Raj Gandhi pursuant to the provisions of Section 190 of the Act.

Mr. Raj Gandhi satisfies all the conditions set out in Part-I of Schedule V to the Act and also conditions set out under sub-section (3) of Section 196 of the Act for being eligible for his re-appointment. He is not disqualified to act as Director in terms of Section 164 of the Act. He is not debarred from holding the office of Director by virtue of any SEBI order or any other such authority.

Details of Mr. Raj Gandhi pursuant to the provisions of (i) SEBI (LODR) Regulations and (ii) Secretarial Standard on General Meetings ('SS-2') issued by the Institute of Company Secretaries of India are provided in the 'Annexure' to the Notice.

Mr. Raj Gandhi is interested in resolution set out at Item No. 4 of the Notice with regard to his re-appointment. The relatives of Mr. Raj Gandhi may be deemed to be interested in the resolution to the extent of their shareholding, if any, in the Company. Mr. Raj Gandhi is not related to any Director of the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution.

The Board of Directors of the Company recommends the resolution set out at Item No. 4 for approval of the Members as an Ordinary Resolution.

**ITEM NO. 5**

The Board of Directors at their meeting held on May 2, 2019 have appointed Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as an Additional Director (designated as Whole-time Director) of the Company, pursuant to the provisions of the Companies Act, 2013 ('the Act'), who shall hold office up to the date of this Annual General Meeting as recommended by the Nomination and Remuneration Committee (the 'NRC') of the Board of Directors.

Further, the Board of Directors at their meeting held on May 2, 2019 appointed Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as a Whole-time Director of the Company for a period of up to 5 (Five) years with effect from May 2, 2019, subject to the approval of Members at the Annual General Meeting, on such terms and conditions including remuneration as recommended by the NRC.

It is proposed to seek approval of the Members for the appointment of and remuneration payable to Mr. Rajinder Jeet Singh Bagga, appointed as Whole-time Director of the Company for a period of up to 5 years, in terms of the applicable provisions of the Act. Broad particulars of the terms of appointment of and remuneration payable to Mr. Rajinder Jeet Singh Bagga are as under:



a. **Salary, Perquisites and Allowances:**

(₹ per month)

<b>Particulars</b>	<b>Amount (w.e.f. 01.01.2020)</b>
Basic Salary	15,35,300
HRA	7,67,650
Education Allowance	200
Special Allowance	2,55,739
Provident Fund (Employer's Contribution)	1,84,236
<b>Total CTC</b>	<b>27,43,125*</b>

\*₹23,14,325 per month from the date of appointment i.e. 02.05.2019 till 31.12.2019.

b. The Company's contribution to superannuation or annuity fund, gratuity payable and encashment of leave, as per the rules of the Company, shall be in addition to the remuneration under (a) above.

c. Increment in salary, perquisites and allowances and remuneration based on net profit or by way of bonus / performance linked incentive payable to Mr. Rajinder Jeet Singh Bagga, as recommended by NRC and approved by the Board, shall be in addition to the remuneration under (a) above. The said perquisites shall be evaluated, wherever applicable, as per the provisions of Income Tax Act, 1961 or any rules or any statutory modification(s) or re-enactment(s) thereof.

d. Employee stock options granted / to be granted to Mr. Rajinder Jeet Singh Bagga, from time to time, shall not be considered as a part of perquisites under (a) above and that the perquisite value of stock options exercised/ to be exercised shall be in addition to the remuneration under (a) above.

e. **Reimbursement of Expenses:**

Expenses incurred for travelling, boarding and lodging during business trips and provision of car(s) for use on Company's business and communication expenses shall be reimbursed at actuals and not considered as perquisites.

f. **General:**

i. The Whole-time Director shall perform his duties in the interest of the Company.

ii. The Whole-time Director shall act in accordance with the Articles of Association of the Company and shall abide by the provisions contained in the Act including related Rules and the provisions contained in the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ['SEBI (LODR) Regulations'].

iii. The Whole-time Director shall adhere to the Code of Conduct of the Company and shall also comply with the other policies and laws applicable on the Company.

The above may be treated as a written memorandum setting out the terms of appointment of Mr. Rajinder Jeet Singh Bagga pursuant to the provisions of Section 190 of the Act.

Mr. Rajinder Jeet Singh Bagga satisfies all the conditions set out in Part-I of Schedule V to the Act and also conditions set out under sub-section (3) of Section 196 of the Act for being eligible for his appointment. He is not disqualified to act as a Director in terms of Section 164 of the Act. He is not debarred from holding the office of Director by virtue of any SEBI order or any other such authority.

The Company has received a notice in writing from a Member proposing the candidature of Mr. Rajinder Jeet Singh Bagga for the office of Director of the Company.

Details of Mr. Rajinder Jeet Singh Bagga pursuant to the provisions of (i) SEBI (LODR) Regulations and (ii) Secretarial Standard on General Meetings ('SS-2') issued by the Institute of Company Secretaries of India are provided in the 'Annexure' to the Notice.

Mr. Rajinder Jeet Singh Bagga is interested in resolution set out at Item No. 5 of the Notice with regard to his appointment. The relatives of Mr. Rajinder Jeet Singh Bagga may be deemed to be interested in the resolution to the extent of their shareholding, if any, in the Company. Mr. Rajinder Jeet Singh Bagga is not related to any Director of the Company.

Save and except the above, none of the other Directors / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution.

The Board of Directors of the Company recommends the resolution set out at Item No. 5 for approval of the Members as an Ordinary Resolution.

**ITEM NO. 6**

Considering the rich experience and enhanced level of participation brought in by the Non-executive Directors and in appreciation of the services and contribution made by them, the Board of Directors at their meeting held on February 7, 2020, on the recommendation of the Nomination and Remuneration Committee of the Board of Directors, recommended the payment of profit related commission to the Non-executive Directors (i.e. Directors other than the Managing Director or Whole-time Directors), subject to approval of Members of the Company for the Financial Year ending December 31, 2020, to be determined by the Board of Directors of the Company or any Committee of the Board ('the Board') for each of such Non-executive Director and to be distributed among such Non-executive Directors in such a manner as the Board may determine (including payment of profit related commission to any individual Non-executive Director exceeding 50% of the total annual profit related commission payable to Non-executive Directors), up to the limit of 0.5% (taken together for all the Non-executive Directors) of the Net Profit of the Company for the Financial Year ending December 31, 2020,

as computed in the manner laid down in Section 198 of the Companies Act, 2013. Accordingly, to comply with the provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, approval of Members by way of Special Resolution is sought for payment of above-mentioned profit related commission.

The Non-executive Director(s) are interested in resolution set out at Item No. 6 of the Notice. The relatives of the Non-executive Director(s) may be deemed to be interested in the resolution to the extent of their shareholding, if any, in the Company.

Save and except the above, none of the other Director(s) / Key Managerial Personnel of the Company / their relatives are, in any way, concerned or interested, financially or otherwise, in the resolution.

The Board of Directors of the Company recommends the resolution set out at Item No. 6 for approval of the Members as a Special Resolution.

By Order of the Board  
For **Varun Beverages Limited**

**Ravi Batra**  
**Chief Risk Officer &**  
**Group Company Secretary**  
**Membership No. F-5746**

Address: F-2/7, Okhla Industrial Area,  
Phase - I, New Delhi - 110 020

Place: Gurugram  
Date: February 7, 2020

**NO GIFT(S) WILL BE DISTRIBUTED IN THE ANNUAL GENERAL MEETING.**

## Annexure

**Pursuant to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard-2 issued by the Institute of Company Secretaries of India, the following information is furnished about the Directors proposed to be appointed / re-appointed:**

<b>Name of Director</b>	<b>Mr. Kapil Agarwal (DIN: 02079161)</b>	<b>Mr. Varun Jaipuria (DIN: 02465412)</b>	<b>Mr. Raj Gandhi (DIN: 00003649)</b>	<b>Mr. Rajinder Jeet Singh Bagga (DIN: 08440479)</b>
i) Date of Birth/Age	June 08, 1964 / 55 years	November 10, 1987/ 32 years	June 07, 1957 / 62 years	July 05, 1963/ 56 years
ii) Qualifications	A commerce graduate and holds post graduate diploma in management.	Attended Millfield School, Somerset, England and holds a bachelor's degree in international business from the Regent's University, London. Also completed leadership development program at Harvard Business School.	Bachelor's degree in commerce from University of Delhi. He is a qualified Chartered Accountant and a Member of the Institute of Chartered Accountants of India.	Post-Graduation in Mechanical Engineering from IIT Kanpur.
iii) Experience	Mr. Kapil Agarwal is presently working as Whole-time Director and Chief Executive Officer of the Company. He has been associated with the Company since incorporation and currently heads operations and management. He has 28 years of experience with the Company in sales and marketing.	Mr. Varun Jaipuria is presently working as Whole-time Director of the Company. He has 11 years of experience in the soft drinks industry. He has been with the Company since 2009 and has been responsible for the development of the Company's new business initiatives that includes implementation of sales automation tools.	Mr. Raj Gandhi is presently working as Whole-time Director of the Company. He has 27 years of experience with the Group out of total experience of 39 years and has been instrumental in strategizing, diversification, expansion, mergers and acquisitions, capex funding and institutional relationship. He also has rich experience in the field of finance, strategy, governance, legal and mergers and acquisitions.	Mr. Rajinder Jeet Singh Bagga is presently working as Whole-time Director of the Company. He has been associated with the Company since 1996 and is heading technical operations of the Company since 2003. He has 23 years of experience with the Company in managing technical operations and execution of projects. Prior to this, he was associated with Eveready Industries India Limited for approximately 10 years and was last working in the capacity of their production manager.
iv) Terms and Conditions of appointment / re-appointment	Mr. Kapil Agarwal is a Whole-time Director and Chief Executive Officer of the Company, liable to retire by rotation.	Mr. Varun Jaipuria is a Whole-time Director of the Company, liable to retire by rotation.	Mr. Raj Gandhi is a Whole-time Director of the Company, liable to retire by rotation.	Mr. Rajinder Jeet Singh Bagga is a Whole-time Director of the Company, liable to retire by rotation.
v) Details of Remuneration sought to be paid	Not applicable	As set out in the explanatory statement	As set out in the explanatory statement	As set out in the explanatory statement
vi) Last Remuneration drawn (Per Annum)	₹ 57.12 Million	₹ 31.45 Million*	₹ 48.51 Million**	₹ 18.44 Million***
vii) Date of first appointment on the Board	January 1, 2012	January 1, 2009	October 21, 2004	May 2, 2019
viii) No. of shares held	4,10,464	5,06,63,250	6,11,250	1,29,750
ix) Relationship with other Directors, Manager and other Key Managerial Personnel of the Company	None	Mr. Varun Jaipuria is son of Mr. Ravi Jaipuria (Non-executive Chairman).	None	None
x) No. of Board Meetings attended/held during Financial Year 2019	8/9	8/9	9/9	3/4

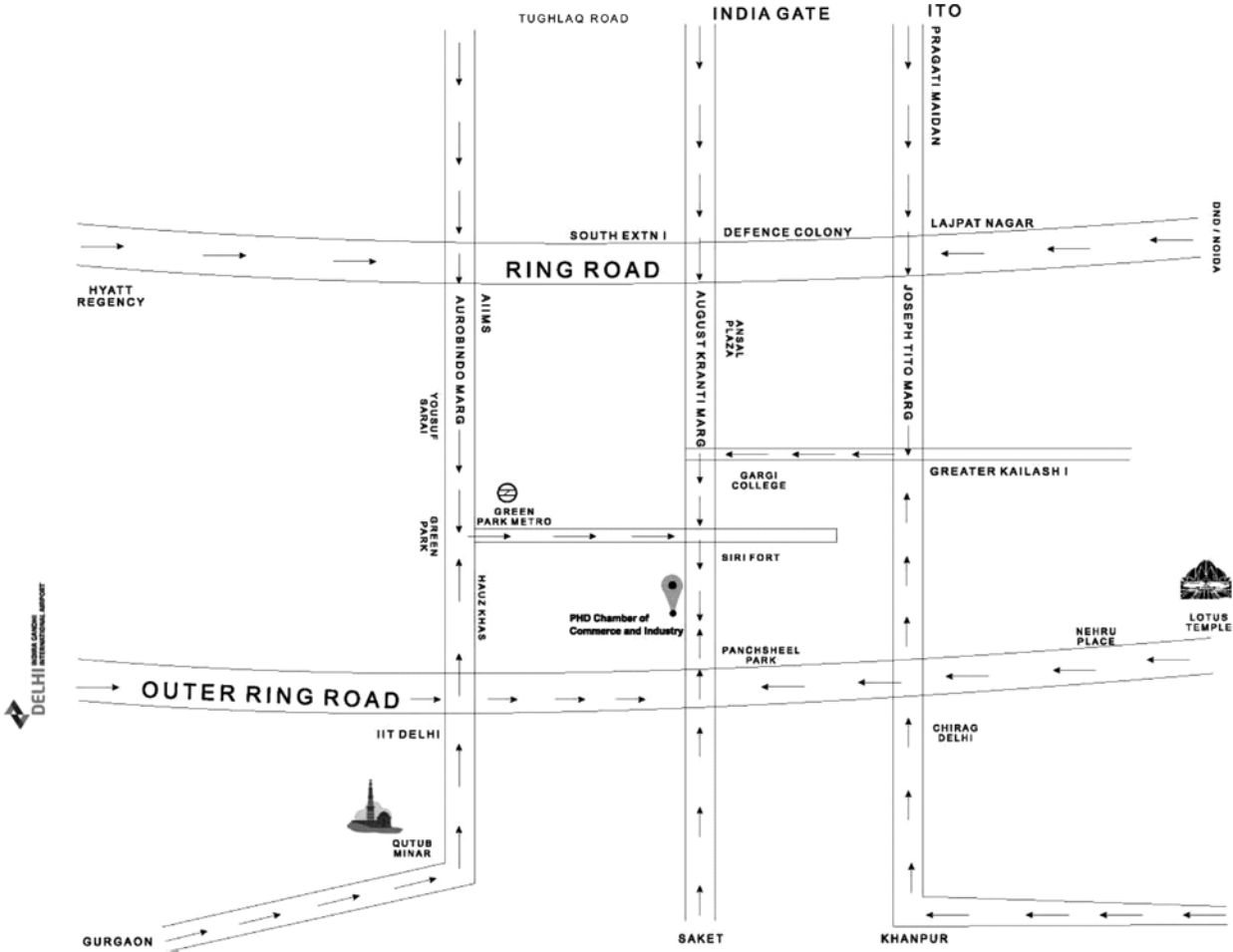
<b>Name of Director</b>	<b>Mr. Kapil Agarwal (DIN: 02079161)</b>	<b>Mr. Varun Jaipuria (DIN: 02465412)</b>	<b>Mr. Raj Gandhi (DIN: 0003649)</b>	<b>Mr. Rajinder Jeet Singh Bagga (DIN: 08440479)</b>
xi) Directorships held in other companies	None	<ol style="list-style-type: none"> <li>1. Alisha Retail Private Limited</li> <li>2. Devyani International Limited</li> <li>3. Diagno Labs Private Limited</li> <li>4. Dreamweaver Investment and Business Solutions Private Limited</li> <li>5. Empire Stocks Private Limited</li> <li>6. KV Retail Private Limited</li> <li>7. RJ Corp Limited</li> </ol>	<ol style="list-style-type: none"> <li>1. Alisha Retail Private Limited</li> <li>2. Alisha Torrent Closures (India) Private Limited</li> <li>3. Cryoviva Biotech Private Limited</li> <li>4. Devyani Food Industries Limited</li> <li>5. Devyani Food Street Private Limited</li> <li>6. Devyani International Limited</li> <li>7. Diagno Labs Private Limited</li> <li>8. Lineage Healthcare Limited</li> <li>9. KV Retail Private Limited</li> <li>10. RJ Corp Limited</li> </ol>	None
xii) Chairman/ Member of the Committee of the Board of Directors of the Company	<ol style="list-style-type: none"> <li>1. Investment and Borrowing Committee- Member</li> <li>2. Share Allotment Committee- Member</li> <li>3. QIP Committee- Member</li> </ol>	<ol style="list-style-type: none"> <li>1. Corporate Social Responsibility Committee- Member</li> </ol>	<ol style="list-style-type: none"> <li>1. Audit, Risk Management and Ethics Committee- Member</li> <li>2. Stakeholders' Relationship Committee- Member</li> <li>3. Corporate Social Responsibility Committee- Member</li> <li>4. Share Allotment Committee- Chairman</li> <li>5. Investment and Borrowing Committee- Chairman</li> <li>6. QIP Committee- Member</li> </ol>	1. QIP Committee- Member
xiii) Committees Position held in other Companies	None	<ol style="list-style-type: none"> <li>1. RJ Corp Limited <ol style="list-style-type: none"> <li>a) Corporate Social Responsibility Committee- Member</li> <li>b) Investment and Borrowing Committee- Member</li> </ol> </li> </ol>	<ol style="list-style-type: none"> <li>1. Devyani Food Industries Limited <ol style="list-style-type: none"> <li>a) Audit Committee- Member</li> <li>b) Nomination and Remuneration Committee- Member</li> <li>c) Corporate Social Responsibility Committee- Member</li> <li>d) Investment and Borrowing Committee- Member</li> </ol> </li> <li>2. RJ Corp Limited <ol style="list-style-type: none"> <li>a) Audit Committee- Member</li> <li>b) Nomination and Remuneration Committee- Member</li> <li>c) Corporate Social Responsibility Committee- Member</li> <li>d) Investment and Borrowing Committee- Chairman</li> </ol> </li> <li>3. Devyani International Limited <ol style="list-style-type: none"> <li>a) Audit Committee- Member</li> <li>b) Investment and Borrowing Committee- Chairman</li> <li>c) Corporate Social Responsibility Committee- Member</li> </ol> </li> </ol>	None

\*Includes incentive of ₹ 0.23 Million during the Financial Year 2019.

\*\*Includes performance bonus of ₹ 10.00 Million during the Financial Year 2019.

\*\*\*With effect from the date of appointment i.e. May 2, 2019.

# ROUTE MAP OF THE VENUE





## Varun Beverages Limited

**Registered Office:** F-2/7, Okhla Industrial Area, Phase I, New Delhi-110 020; Tel: +91 11 41706720

**Corporate Office:** Plot No. 31, Institutional Area, Sector – 44, Gurugram-122 002

Tel: +91 124 4643100; Fax: +91 124 4643303

**E-mail:** complianceofficer@rjcorp.in; **Website:** www.varunpepsi.com

**Corporate Identity Number:** L74899DL1995PLC069839

Sr. No.....

### ATTENDANCE SLIP

25<sup>th</sup> (Twenty Fifth) Annual General Meeting on Friday, April 10, 2020 at 11:00 a.m. at PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi – 110 016.

Name (In Block Letters)	
Address	
Registered Folio No. / DP ID & Client ID	
Shareholder / Proxy / Authorized Representative	
Mobile No. & E-Mail ID	

I/We hereby record my/our presence at the 25<sup>th</sup> Annual General Meeting ('AGM') of the Company being held on Friday, April 10, 2020 at 11:00 a.m.

\_\_\_\_\_  
Signature of Member / Proxy / Authorized Representative

**Note: Please fill up this attendance slip and hand it over at the entrance of the meeting hall. Members are requested to bring their copies of the Annual Report to the AGM.**

### ELECTRONIC VOTING PARTICULARS

EVSN (E-Voting Sequence Number)	USER ID	Password

#### Notes:

- 1) Each equity share of the Company carries one vote.
- 2) Please read carefully the instructions for E-voting provided in the Notice.
- 3) Due to security reasons Mobile Phones, Cameras and Bags shall not be allowed inside the AGM Hall.





Form No. MGT-11

## PROXY FORM

[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19 (3) of the Companies (Management and Administration) Rules, 2014]

**CIN:** L74899DL1995PLC069839

**Name of the Company:** Varun Beverages Limited

**Registered Office:** F-2/7, Okhla Industrial Area, Phase I, New Delhi-110 020

**Corporate Office:** Plot No. 31, Institutional Area, Sector - 44, Gurugram-122 002 (Haryana)

**Phone:** +91 11 41706720 / +91 124 4643100-500, **Fax:** +91 124 4643303

**Website:** www.varunpepsi.com, **E-mail:** complianceofficer@rjcorp.in

Name of the Member(s) :	
Registered Address :	
E-mail ID:	
Folio No./ Client ID :	
DP ID : (Applicable for investor holding shares in demat form)	

I/We, being the member (s) of .....shares of the above named Company, hereby appoint

1. Name:.....Address:.....

E-mail ID:.....Signature:....., or failing him

2. Name:.....Address:.....

E-mail ID:.....Signature:....., or failing him

3. Name:.....Address:.....

E-mail ID:.....Signature:.....,



as my/our proxy to attend and vote (on a poll) for me/us and on my/our behalf at the 25<sup>th</sup> Annual General Meeting of the Company, to be held on Friday, April 10, 2020 at 11.00 a.m. at PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi - 110 016 and at any adjournment thereof in respect of such resolutions as are indicated below:

S. NO.	RESOLUTION	FOR	AGAINST
<b>Ordinary Business</b>			
1.	To receive, consider and adopt the Audited Standalone Financial Statements of the Company together with the report of Board of Directors and Auditors' thereon and the Audited Consolidated Financial Statements of the Company including Auditors' Report thereon for the Financial Year ended December 31, 2019.		
2.	To appoint Mr. Kapil Agarwal (DIN: 02079161), who retires by rotation and, being eligible, offers himself for re-appointment as a Director.		
<b>Special Business</b>			
3.	To re-appoint Mr. Varun Jaipuria (DIN: 02465412) as a Whole-time Director of the Company.		
4.	To re-appoint Mr. Raj Gandhi (DIN: 00003649) as a Whole-time Director of the Company.		
5.	To appoint Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as a Whole-time Director of the Company.		
6.	To approve payment of profit related commission to Non-executive Directors of the Company.		

Signed this.....day of ....., 2020.

Affix  
Revenue  
Stamp

\_\_\_\_\_  
**Signature of Member**

\_\_\_\_\_  
**Signature of Proxy holder(s)**

**Notes:**

1. This form should be signed across the stamp as per specimen signature registered with the Company or Depository Participant or Registrar and Share Transfer Agent.
2. The Proxy, to be effective, should be deposited at the Registered Office of the Company not less than 48 hours before the commencement of the meeting.
3. A proxy need not be a member of the Company.
4. Please put a (✓) in the appropriate column against the resolutions indicated in the Box. If you leave the For or Against column blank against any or all the resolutions, your Proxy will be entitled to vote in the manner as he/she thinks appropriate. This is only optional.

2019 ANNUAL REPORT

Varun Beverages Limited



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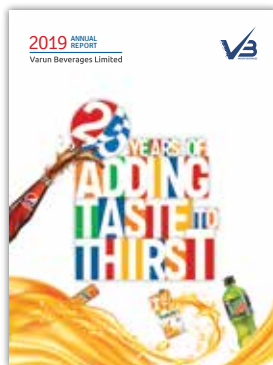
**BUSINESS MODEL.  
MODEL BUSINESS.**



**CHAIRMAN'S MESSAGE  
TO SHAREHOLDERS**



**PERFORMING  
SUSTAINABLY.  
SUSTAINABLE  
PERFORMANCE.**



Satiating our consumers' refreshment needs through our Well-loved Beverages and Iconic Brands

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## Forward-Looking Statements

This report may contain some statements on the Company's business or financials which may be construed as forward-looking based on the management's plans and assumptions. The actual results may be materially different from these forward-looking statements, although we believe we have been cautious.



Read or download the report at  
[www.varunpepsi.com](http://www.varunpepsi.com)

## 25 Years of Adding Taste to Thirst.

सुवाद आर्क पिआह अकेलगे थ्रांति करार २५ वर्ष

तेष्टाके सुश्रादु करार 25 बछर

नरररने स्वादिष्ट अनाववाला २५ वर्ष

नररररररररररररररररररररररररररररररररररर 25 वषरररर

ٹریش مزہ دار بناونک 25 وری

तानेक स्वादिष्ट करपाची २५ वर्सा

उाणाठतीनं रुची खेरठठ 25 वरररररररर

तहान रुचकर बनविण्याची 25 वर्षे

तिखीलार्ई स्वादिष्ट बनाएर त्याएका 25 वर्ष

उिवावाडु उादिषु वनाकरर १४ वरर

ਪਿਆਸ ਨੂੰ ਸੁਆਦੀ ਬਣਾਉਣ ਦੇ 25 ਸਾਲ

तृष्णायां स्वाद-योजनस्य 25 वर्षाणि

தாகத்தை சுவையுடன் தணிக்கும் 25 வருடங்கள்

దప్పకను రుచికరంగా మార్చి 25 సంవత్సరాలు

پياس كو ذائقے دار بنانے کے 25 سال

प्यास को स्वादिष्ट बनाने के २५ वर्ष।

### Key numbers defining Varun Beverages

We Cover...

**~1.35**  
BILLION CUSTOMERS

Through our expansive  
international operations of...

**~2**

Million Retail Outlets

**38**

Manufacturing Units

**493**

Million Unit Cases\* Sold

**11,000+**

People Employed

**Note:** \*A unit case is equal to 5,678 liters of beverage divided in 24 bottles of ~237ml each.

# THIRST

IS AN  
OBJECTIVE  
PHENOMENA,

# WHILE

# QUENCHING

IT IS PURELY A MATTER  
OF SUBJECTIVE  
CHOICE.



Varun Beverages has been catering to this subjective choice by offering a wide variety of carbonated and non-carbonated soft drinks that add taste to thirst. In doing so, we have emerged as the second-largest PepsiCo franchisee in the world outside of USA.

**ADDING  
TASTE TO  
THIRST HAS  
POWERED  
OUR**

**GROWTH  
FOR 28\*  
YEARS.**



*\*Including pre-merger period*

# WE ARE VARUN BEVERAGES LIMITED

## We are...

Second-largest franchisee in the world (outside the United States) of carbonated soft drinks and non-carbonated beverages sold under trademarks owned by PepsiCo.

## We produce and distribute...

A wide range of carbonated soft drinks, a large section of non-carbonated beverages, and packaged drinking water.

## We have a national bottling, sales and distribution footprint (except Jammu & Kashmir, Ladakh and Andhra Pradesh) for...

Pepsi, Mountain Dew, Pepsi Black, Mirinda, 7up, Tropicana Slice, Tropicana (100%, Delight & Essentials), Sting, Evervess, Gatorade, Lipton Ice Tea, Duke's, 7up Nimbooz, 7up Nimbooz Masala Soda.

## We are...

Driving synergies of scale, operational productivity and efficiency across PepsiCo's beverage business.

## We demonstrate our customer focus...

By satisfying evolving consumer preferences and shifting market conditions, and creating sustainable value for the long term.

<b>2</b> Continents	<b>6</b> Countries	<b>27</b> Indian States	<b>7</b> Union Territories
------------------------	-----------------------	----------------------------	-------------------------------

**~2 Million**  
Retail Outlets

**~1.35 Billion**  
Population Coverage

Solid organic volume growth of  
**17.2%**  
in CY19\* driven by healthy off-take  
in the domestic market

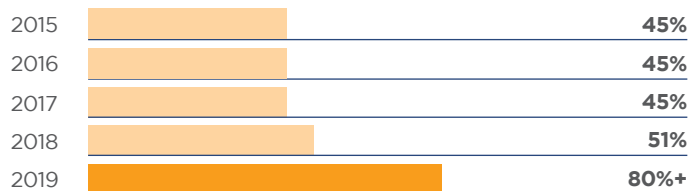


**19.8%**  
CAGR of sales volume in  
Indian market during CY15-19



**22.1%**  
CAGR of sales volume in  
International market during CY15-19

## A growing proportion of PepsiCo's India sales volume



\* Company follows Calendar Year (CY) for financial reporting



Associated with PepsiCo since 1991; over 28\* years of our journey, we have consolidated our business association

*\*Including pre-merger period*



Company has been granted franchisees for various PepsiCo products spread across 27 States and 7 Union Territories



Presence across India (except Jammu & Kashmir, Ladakh and Andhra Pradesh)



Increased number of licensed territories and sub-territories, producing and distributing a wider range of PepsiCo beverages



Introduced various SKUs in the portfolio and expanded the distribution network



Company has also been granted franchise for PepsiCo products for territories of Nepal, Sri Lanka, Morocco, Zambia and Zimbabwe



# AN INCREASING GEOGRAPHICAL FOOTPRINT

We have established our presence in 27 States and 7 Union Territories in India, and across 5 developing economies - Nepal and Sri Lanka in South Asia, and Morocco, Zambia and Zimbabwe in Africa. We continue to leverage our distribution network to expand volumes in new segments.



**90+**  
depots



**2,500+**  
owned vehicles



**1,500+**  
primary distributors

## Our two-pronged growth strategy includes...

Geographical area expansion and portfolio enrichment.

## We are expanding our reach across India by...

Constantly adding new territories (domestic and international) and simultaneously building capacity around them.

## We are also enriching our product portfolio by...

Introducing new product categories such as fruit juice/pulp based drinks and energy drinks.

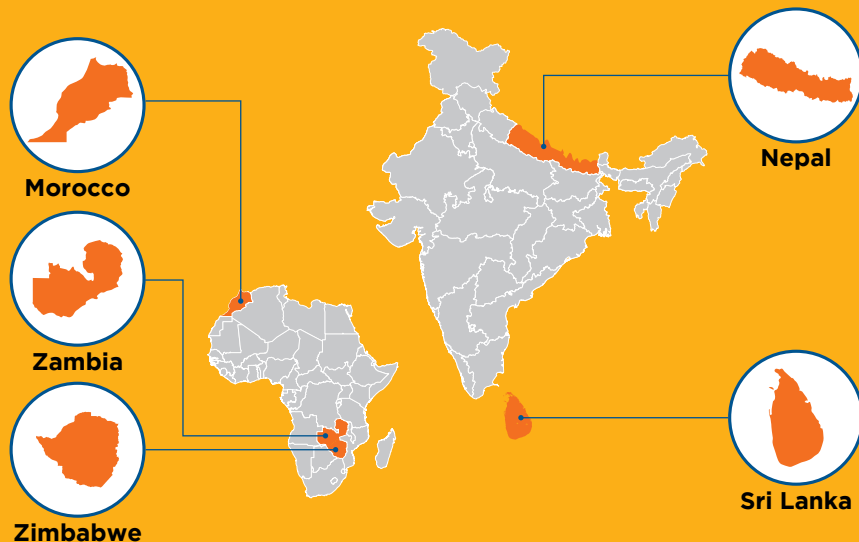
### 2019 India existing sub-territories

- |                     |  |                   |
|---------------------|--|-------------------|
| 1 Punjab            | 10 Manipur                                 | 17 Goa            |
| 2 Himachal Pradesh  | 11 Mizoram                                 | 18 Chandigarh     |
| 3 Uttarakhand       | 12 Nagaland                                | 19 Madhya Pradesh |
| 4 Delhi             | 13 Tripura                                 | 20 Odisha         |
| 5 Haryana           | 14 Uttar Pradesh                           | 21 Chhattisgarh   |
| 6 Rajasthan         | 15 West Bengal                             | 22 Jharkhand      |
| 7 Arunachal Pradesh | 16 Certain designated parts in Maharashtra | 23 Bihar          |
| 8 Assam             |  | 24 Sikkim         |
| 9 Meghalaya         |  |                   |

### 2019 India new sub-territories

- |               |                                  |                              |
|---------------|----------------------------------|------------------------------|
| 25 Gujarat    | 29 Telangana                     | 33 Puducherry (except Yanam) |
| 26 Karnataka  | 30 Maharashtra (remaining parts) | 34 Andaman & Nicobar Islands |
| 27 Kerala     | 31 Daman & Diu                   | 35 Lakshadweep               |
| 28 Tamil Nadu | 32 Dadra and Nagar Haveli        |                              |

### 2019 International existing sub-territories



Maps not to scale

## We follow a strategy of increasing the number of licensed territories and sub-territories.

**Our Manufacturing Capabilities**  
The manufacturing facilities of Varun Beverages are strategically located close to target markets, helping us reduce the time to market, enabling optimization of freight and logistics cost, and aiding in margin expansion.

**32**

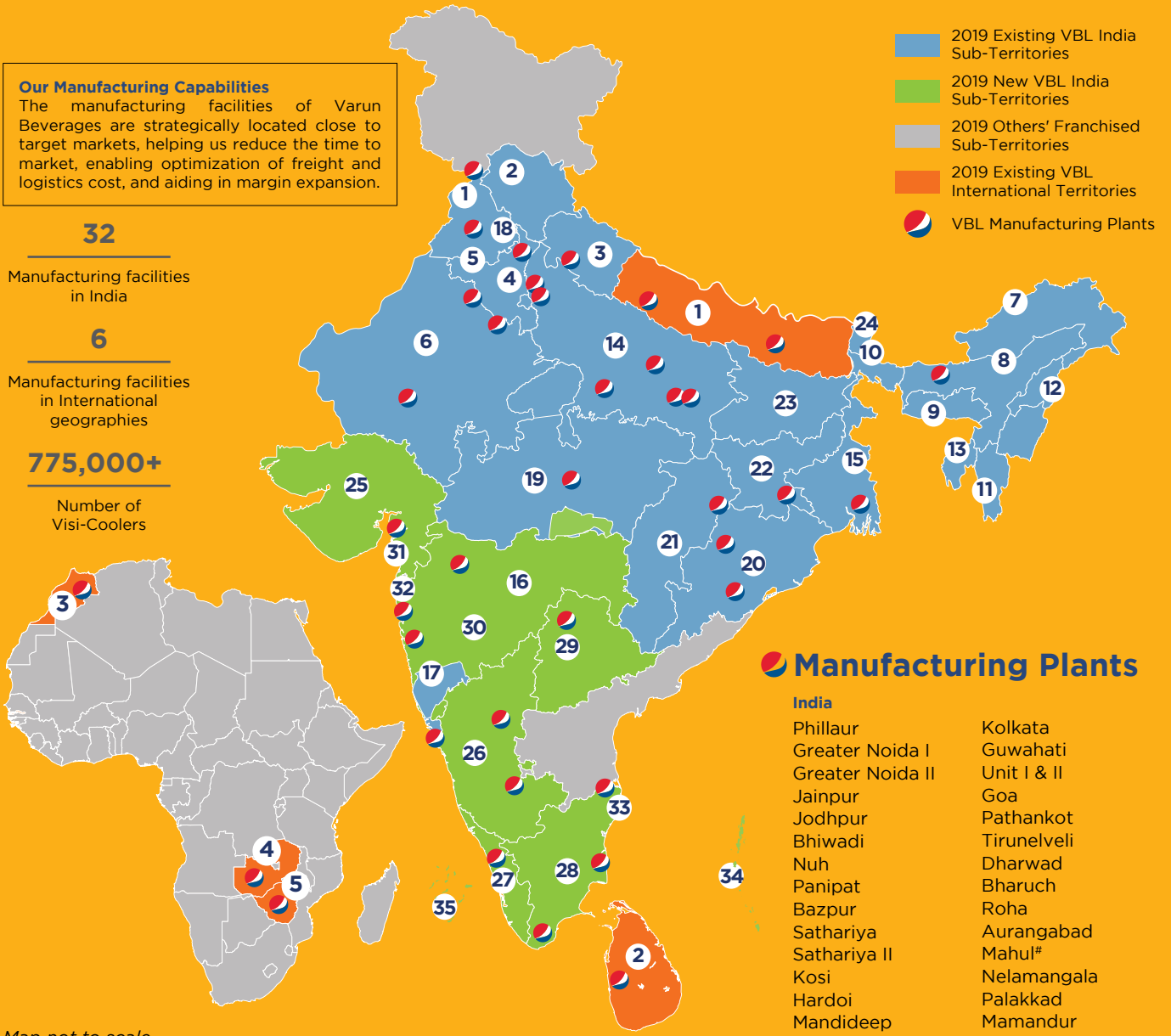
Manufacturing facilities in India

**6**

Manufacturing facilities in International geographies

**775,000+**

Number of Visi-Coolers



### Manufacturing Plants

**India**

- |                  |             |
|------------------|-------------|
| Phillaur         | Kolkata     |
| Greater Noida I  | Guwahati    |
| Greater Noida II | Unit I & II |
| Jainpur          | Goa         |
| Jodhpur          | Pathankot   |
| Bhiwadi          | Tirunelveli |
| Nuh              | Dharwad     |
| Panipat          | Bharuch     |
| Bazpur           | Roha        |
| Sathariya        | Aurangabad  |
| Sathariya II     | Mahul#      |
| Kosi             | Nelamangala |
| Hardoi           | Palakkad    |
| Mandideep        | Mamandur    |
| Jamshedpur       | Sangareddy  |
| Bargarh          | Sri City    |
| Cuttack          |             |

**Overseas**

- |           |          |
|-----------|----------|
| Nepal I   | Morocco  |
| Nepal II  | Zambia   |
| Sri Lanka | Zimbabwe |

#For land & building, company has short term leasehold rights

Map not to scale

**Adding capacity to manufacturing**  
Our new facility at Pathankot, Punjab, is the first fully integrated facility in India, manufacturing a complete range of PepsiCo products at a single location. Spread over 41 acres, this is set to create capacity for the production of Tropicana fruit juices, value-added ambient temperature dairy beverages, carbonated soft drinks and packaged drinking water. We expect this to become a hub to address the growing demand for beverages among consumers in the State and beyond.

# We have a symbiotic relation with PepsiCo.

We are an important and trusted business partner to PepsiCo. We combine their insights and resources with our expertise in manufacturing, packaging, distribution, and understanding of market dynamics to consistently increase sales volume and strengthen PepsiCo's brand equity. PepsiCo reciprocates this confidence by regularly granting us additional territories and product licenses.

Win-win partnership of

**28<sup>\*</sup>** + years



*\*Including pre-merger period*





## PepsiCo

- Owner of trademark
- Provides formulation through concentrate
- Invests in research and development – product and packaging innovation
- Undertakes brand development and consumer pull management activities



## VBL

- Investment in end-to-end execution infrastructure – plants, depots, distribution vehicles and visi-coolers
- Demand forecasting, production planning and efficient distribution management
- In-outlet execution & placement of visi-coolers
- Customer management and Market share gains

# OUR INCREDIBLE JOURNEY OF 28<sup>#</sup> YEARS

During our 28<sup>#</sup>-year journey, we continued to widen our portfolio mix and strengthen our leadership position in the Indian beverage market. Our constant endeavor has been to expand our presence in fast-growing markets, add solid infrastructure and set up a well-entrenched distribution network across territories.

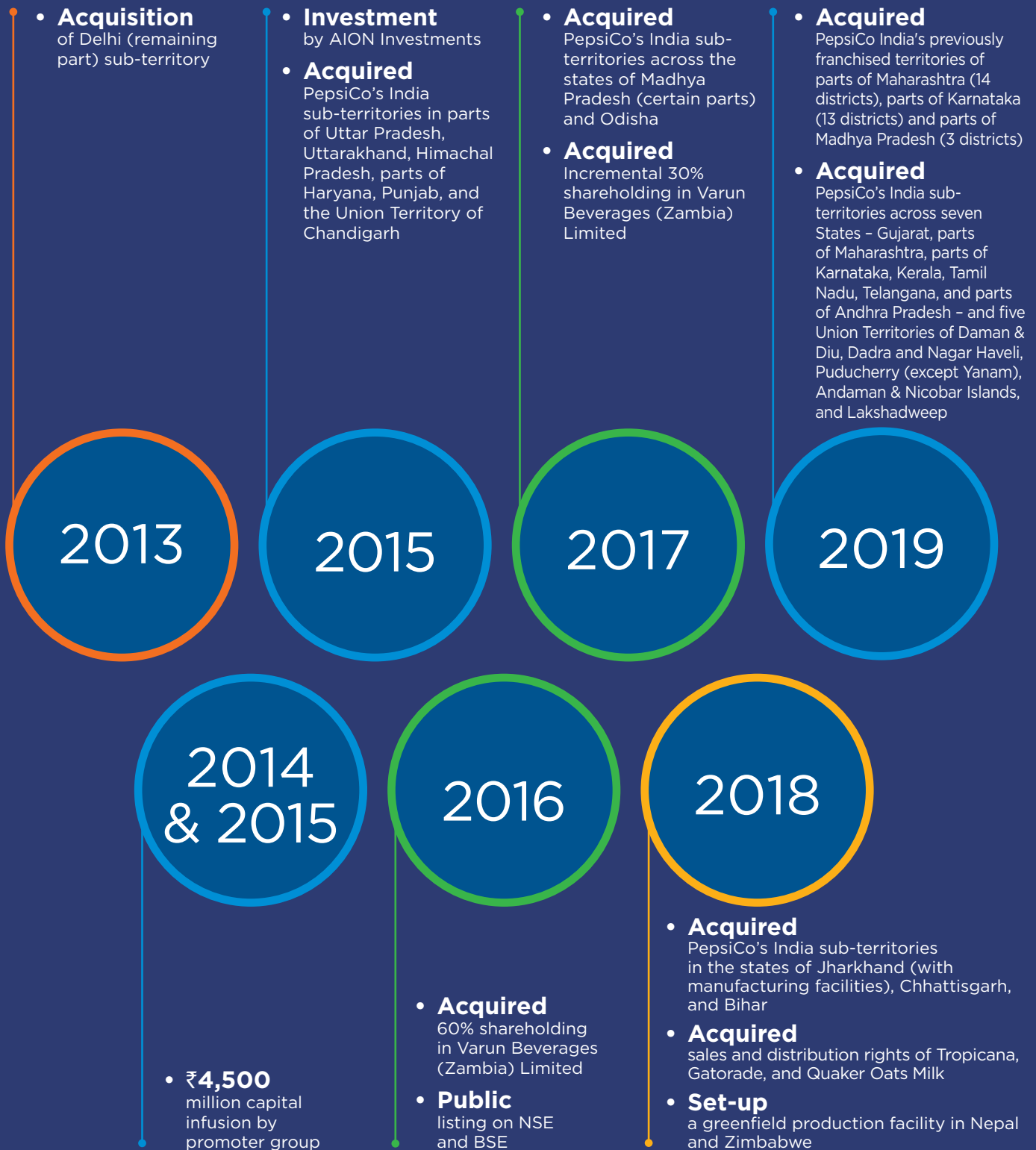
Our journey began with a vision to add taste to thirst in some of the world's most populous markets; what we have achieved so far is the appetizer, and much of the feast is still ahead of us. Not only do we refresh our customers but we also work to sustain, educate, and empower communities alongside ensuring our own business growth. This we shall do still more innovatively and across a wider region in the coming decades.



#Including pre-merger period

\*Merged with VBL in 2004

\*Merged with VBL in 2012



# A WINNING AND DIVERSIFIED PORTFOLIO

We have a diverse and multi-product portfolio, which we innovate and upgrade to tap varied consumer preferences, unlocking new opportunities for growth. We are constantly working to strengthen our market share across categories and drive volumes to sustain the growth momentum.

## Portfolio Break-up\*



*\*In terms of sales volumes*

## Our Carbonated Drinks Portfolio:

### Carbonated Soft Drinks

Pepsi	Mountain Dew	Mirinda
Pepsi Black	7up	Everess
Diet Pepsi	7up Nimbooz Masala Soda	

## Our Portfolio of Nutritious Choices:

### Fruit pulp / Juice-based Drinks

Tropicana  
(100%, Delight & Essentials)



Tropicana Slice



7up Nimbooz



Tropicana Frutz



### Ambient Temperature Value-added Dairy Beverages

Mango Shake



Cold Coffee



Belgian Choco Shake



Energy Drink

Sting



Sports Drink

Gatorade



Ice Tea

Lipton Ice Tea



Packaged  
Drinking Water

Aquafina & Aquavess





# BUSINESS MODEL. MODEL BUSINESS.

We have an agile business model and are focused on generating steady cash flows over the coming years, leveraging on existing and new investments.



## Committed to long-term value creation

**Manufacturing**



▶ Solid infrastructure >

**Distribution & Warehousing**



▶ Robust supply chain management >

**Customer Management**



▶ Demand delivery >

**In-market Execution**



▶ Market share gains >

**Cost Efficiencies**



▶ Margin expansion >

**Cash Management**



▶ RoE expansion / Future growth >



We manufacture high-quality beverages across 38 state-of-the-art facilities, which have the advantage of backward integration.

We ensure deep penetration with an extensive supply chain network of 90+ owned depots, 2,500+ owned vehicles and 1,500+ primary distributors.

Apart from brand development and consumer marketing by PepsiCo, we undertake local level promotion and in-store activation. We have installed 775,000+ visi-coolers across stores to ensure consumers easily notice and enjoy our beverages.

We have an experienced region-specific sales team and a strong marketing team. These teams ensure both category and volume growth to boost sales.

Our expanding operations provide us the benefit of economies of scale. Additionally, we have invested in latest technologies to achieve production and logistics efficiency. Backward integration in some of our plants further reduces cost of production.

We practice disciplined capex investment for RoE expansion. Besides, we undertake initiatives to achieve better working capital efficiency.

# CHAIRMAN'S MESSAGE TO SHAREHOLDERS



**We continued our focus on strengthening the execution capabilities, and widening the portfolio mix with new product additions.**

## Dear Shareholders,

It gives me immense pleasure to place before you the 25<sup>th</sup> Annual Report of the Company.

### Overview

We are delighted to share that CY19 has been a year of solid operational and financial consolidation. We delivered a topline growth of 39.7%, EBITDA growth of 43.8%, and PAT growth of 57.5% in CY19. Our performance was primarily driven by robust volumes reported in the Indian and International markets. Improved performance in under-penetrated territories acquired in CY17 and early CY18 resulted in healthy organic volume growth of 13.1% in the domestic business. The international business also registered solid growth of 34.0%, driven by double digit growth in the key markets of Morocco, Zimbabwe and Sri Lanka.

The full year performance also includes the impact of sub-territories acquisition in South and West India from May 2019. I am pleased to share that our team has done a tremendous job in seamlessly consolidating such a large region in a short timeframe, demonstrating our exceptional execution capabilities and the dedication of employees.

We continued our focus on strengthening the execution capabilities, and widening the portfolio mix with new product additions. We also catered to varied demands of the fast-growing India beverages market and expanded our distribution reach and scope. These strategic building blocks should continue to hold us in good stead in the medium-to-long term. We continue to focus towards building presence across fast-growing categories to better cater to new trends and shifts in consumer preferences.

### Acquisition of new territories

In May 2019, the Company concluded the acquisition of franchise rights in South and West regions from PepsiCo for a national bottling, sales and distribution footprint in 7 States and 5 Union Territories of India. The Company acquired franchise rights in the states of Gujarat, Telangana, Kerala, Tamil Nadu and parts of Maharashtra, Karnataka, Andhra Pradesh and in Union Territories of Daman & Diu, Dadra & Nagar Haveli, Andaman & Nicobar Islands, and Lakshadweep and Puducherry, except Yanam. With this, we have significantly reinforced our partnership with PepsiCo, and now account for over 80% of their India's beverage sales volumes - from 51% earlier. In Feb 2019, we also concluded the acquisition of territorial



rights from SMV Group for parts of Maharashtra (14 districts), Karnataka (13 districts) and Madhya Pradesh (3 districts).

With this, we will be consolidating and expanding deeper into these regions to garner a bigger foothold and improve our market penetration. We are confident that this will help us obtain greater scale, operational productivity and efficiency, leading to higher revenues and profitable growth. It will also help generate better asset usage as the seasonality in these regions is relatively lower. On the whole, development of new markets and increasing presence in high-potential territories will be our key growth driver.

Furthermore, the Company acquired an additional 20% stake in Lunarmech Technologies Private Limited during the year, which makes and sells PET bottle caps and crown caps, increasing our shareholding to 55% of the effective equity share capital. Subsequently, Company acquired control of Angelica Technologies Private Limited (Angelica) by appointment of majority of Directors on the Board of Angelica. Additionally, we also concluded the acquisition of two production facilities, one at Dharwad, Karnataka for a total consideration of ₹ 747.25 million; and the second at Tirunelveli, Tamil Nadu for a total consideration of ₹ 200 million. We are confident that these acquisitions will help us gain greater scale, operational productivity and efficiency, resulting in higher revenues and sustainable growth.

### New product launches

We are constantly working towards building a winning multi-category product portfolio, accelerating our quest for leadership across each segment and category. During the year, we introduced three new variants of ambient temperature value-added dairy beverages – Belgian Choco Shake, Cold Coffee and Mango Shake in 200ml PET bottle, with a 180-day shelf life. I am happy to share that these products have been very well received in the market. Our existing distribution network and chilling infrastructure will be leveraged to expand volumes in this segment.

### Dividend & Bonus Issue

With the Company's listing in November 2016, the Board has formalized a dividend strategy. At the beginning of our Silver Jubilee Year and in appreciation of the continued support of our shareholders, the Board proposed and approved a Bonus Issue of equity shares in the proportion of 1 equity share for each of the 2 equity shares held for eligible shareholders. It also approved an interim dividend of ₹ 2.50 per share in Q3 CY19, in accordance with the dividend policy guidelines. Total cash outflow towards this stands at ₹ 776.69 million (including payable net statutory taxes).

### QIP Issue

During the year, the Company raised ~ ₹ 9,000 million through a fresh issue of 14,705,882 equity shares of ₹ 10

each. The entire proceeds of the QIP issue, net of issue expenses of ₹ 164.36 million, were utilized for repayment of debt during CY19. We are glad about the confidence reposed by marquee domestic and foreign investors in our business in a challenging market environment. This capital raise considerably strengthens our balance sheet and provides room for sustainable future growth.

### Sustainability initiatives

The Company undertakes several initiatives towards embedding sustainability in operations and reducing the environmental footprint across manufacturing. It uses high quality food grade virgin PET chips as packaging material for the finished products. An external agency has been engaged to achieve 100% recycling of used PET bottles by collecting them from dustbins, reverse vending machines, Hotels, Banquet Halls, Exhibitions, and spreading awareness through workshops. Implemented in H2 CY19, over 24,000 MT of PET waste has been recycled – which is ~36% of our annual requirement. We hope to increase this to over 100% in the next 2 years.

We also engaged TUV India Pvt. Ltd. to verify our initiative towards water conservation and water recharge across 20 plants. These water conservation projects include rainwater harvesting, pond adoption, and waste water management and are based on the principles of reduce, reuse and recycle, for optimal water consumption across manufacturing operations.

### Message to stakeholders

During the year, we focused on enhancing our operational efficiencies, expanding business with value-accretive acquisitions and increasing the product mix. Looking ahead, we continue to build upon our key industry position with presence in fastest growing markets, solid infrastructure and a well-entrenched distribution network. In the coming year, we remain focused on enhancing our market presence in the recently acquired territories, and remain confident of generating strong free cash flows by leveraging existing investments. Furthermore, we will be constantly innovating and upgrading our products and processes to strengthen market share across categories and enable sustained volumes in the longer term.

On behalf of the Board, I would like to thank all our stakeholders including shareholders, investors, bankers and creditors for their continued support. I would also like to thank our employees for their dedication, energy and irrepressible desire to always strengthen our Company. I also express my sincere gratitude to all our Board members for their continued insights and invaluable guidance as we explore new opportunities and move ahead with confidence.

Warm regards,

**Ravi Jaipuria**  
Chairman

# PROVEN EXPERTISE. PROMISING PROSPECTS.

We delivered an encouraging performance during the year, and remain confident of strengthening our market share and driving volumes. We remain confident of delivering a healthy and sustained operational and financial performance.

## Financial highlights, CY19

**39.7%**

Revenue growth over 2018

**43.8%**

EBITDA growth over 2018

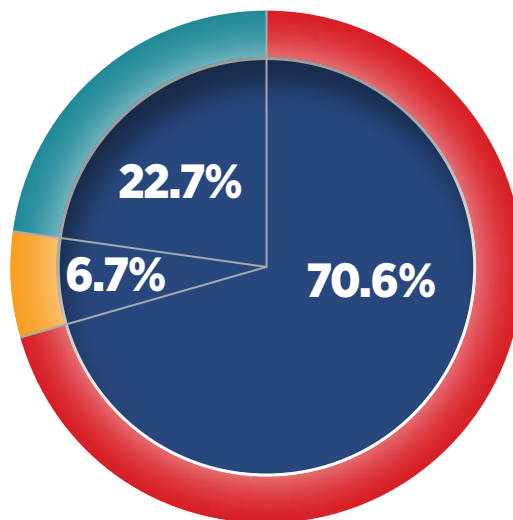
**57.5%**

PAT growth over 2018

**67.4%**

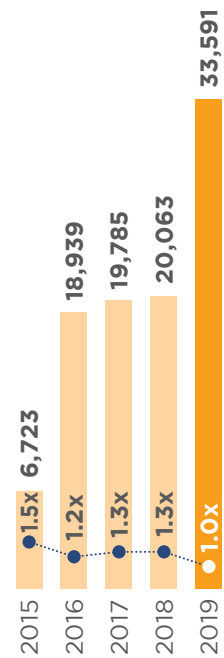
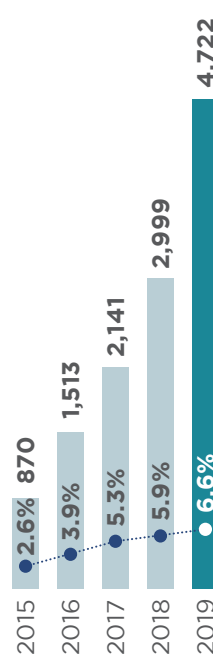
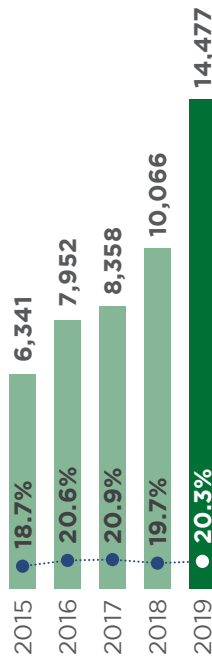
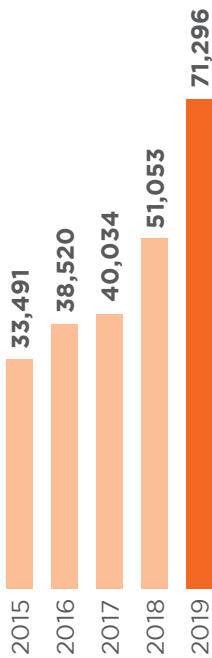
Net worth growth over 2018

## Mix of sales volumes in CY19, segment-wise



- Carbonated Soft Drink
- Non-Carbonated Beverages
- Packaged Drinking Water

# OPTIMIZED TO GROW. CUSTOMIZED TO SUCCEED.



**20.8%**  
CAGR  
2015-19

**22.9%**  
CAGR  
2015-19

**52.6%**  
CAGR  
2015-19

**55.5%**  
CAGR  
2015-19

**Net Revenue from Operations**

**EBITDA and EBITDA Margin**

**PAT and PAT Margin**

**Net Worth and Net Debt-Equity Ratio**

■ (₹ in mn)

■ (₹ in mn) ● (%)

■ (₹ in mn) ● (%)

■ (₹ in mn) ● (Ratio)

**Note:**

- Historically, till 2015, in debt-equity ratio calculation, CCD's issued to Private Equity Investors were considered as Equity and deferred acquisition consideration to PepsiCo was excluded from the debt. From the year 2016, CCDs of private equity investors are converted into equity and interest-free deferred acquisition consideration to PepsiCo has been considered in total debt.
- 2017 onward, financials are as per Ind AS and previous year numbers are as per IGAAP.

# BOARD OF DIRECTORS



## Awards & Accolades



**Mr. Ravi Jaipuria**, the only Indian to have received PepsiCo's International Bottler of the Year Award in 1997.

### 1997

- PepsiCo's International Bottler of the Year honor

### 2008

- Chairman's Club – PepsiCo SAMEA region

### 2009

- BU Best Quality Plant Team Awards for Kosi production facility

### 2010

- PepsiCo AMEA Food Safety – Bronze for Greater Noida 1 production facility

### 2011

- PepsiCo's Bottler of the Year – Beverages
- PepsiCo's AMEA Food Safety Award – Silver for Greater Noida 1 production facility
- PepsiCo Quality Excellence Bronze Award for Kosi production facility

### 2012

- PepsiCo AMEA Food Safety Award – Gold for Greater Noida 1 production facility

### 2014

- CII National Award for Food Safety for Nuh production facility
- PepsiCo Bottler of the Year

**2015**

- VB Sri Lanka – FOBO Unit of the Year

**2016**

- VBL India – FOBO Unit of the Year
- VB Sri Lanka – FOBO Country of the Year

**2017**

- VB Nepal – Best Unit of the Year
- VB Sri Lanka – Donald M Kendall Award by PepsiCo for Small Developed Markets
- VBL Sonarpur Plant – Best Plant of the Year
- VBL Sonarpur Plant – CII Award for Food Safety

**2018**

- National Best Employer Award by ET Now in collaboration with World HRD Congress
- Distinguished Entrepreneurship Award in the PHD Annual Awards for Excellence 2018 to Mr. Ravi Jaipuria

**2019**

- Varun Beverages Limited – Bottler of the Year 2019 by PepsiCo in South Asia region
- Varun Beverages Limited – Winner of Best FMCG Corporate Governance India 2019 awarded by Capital Finance International London (UK)
- Varun Beverages Limited – Global Best Employer Brands 2020 (Best HR Strategy in Line with Business) presented by ET Now / National Best Employer Brands Award for 2019, presented by Employer Branding Institute India (second successive year)



# BOARD OF DIRECTORS (CONT.)



**Ravi Jaipuria**  
*Promoter & Chairman*

He is the promoter of the Company and has over three decades of experience in conceptualizing, executing, developing and expanding food, beverages and dairy business in South Asia and Africa. He has completed higher secondary education from Delhi Public School Mathura Road, New Delhi. He has an established reputation as an entrepreneur and business leader and is the only Indian Company's Promoter to receive PepsiCo's award for International Bottler of the Year, awarded in 1997. He was also awarded the 'Distinguished Entrepreneurship Award' at the PHD Chamber Annual Awards for Excellence 2018.

**Varun Jaipuria**  
*Whole-time Director*

He attended Millfield School, Somerset, England and holds a bachelor's degree in international business from the Regent's University, London. He has 11 years of experience in the soft drinks industry and has also completed a program for leadership development at the Harvard Business School. He has been with the Company since 2009 and has been responsible for the development of Company's new business initiatives that includes implementation of sales automation tools.



**Raj Gandhi**  
*Whole-time Director*



He holds a bachelor's degree in commerce from the University of Delhi and is a member of the Institute of Chartered Accountants of India. He has 27 years of experience with the Group out of total experience of 39 years and has been instrumental in strategizing diversification, expansion, mergers and acquisitions, capex funding and institutional relationship. He also has rich experience in the field of finance, strategy, governance, legal, mergers and acquisitions.



**Kapil Agarwal**  
*Whole-time Director and CEO*

He holds a bachelor's degree in commerce from the University of Lucknow and has attended the post-graduation diploma course in business management from the Institute of Management Technology, Ghaziabad. He has been associated with the Company since incorporation and currently heads the operations and management. He has 28 years of experience with the Group in sales and marketing.



**Dr. Naresh Trehan**  
*Independent Director*

He holds a bachelor's degree in Medicine and Surgery from the University of Lucknow and has been certified as a renowned Cardiothoracic Surgeon by the American Board of Thoracic Surgery. He has trained and practiced at New York University Medical Center at Manhattan USA from July 1, 1971 to June 30, 1975 and is an honorary fellow at the Royal Australasian College of Surgeons. He has received many prestigious awards, including the Padma Bhushan Award, presented by the Government of India.

**Pradeep Sardana**  
*Independent Director*

He holds a bachelor's degree in mechanical engineering from the Indian Institute of Technology, Delhi. He is presently the CEO of PM Consulting, a consultancy firm in the field of food, beverages, FMCG and other industries. He has 42 years of experience in the field of engineering and has previously worked at senior management level with renowned companies including Polyplex Hydro Group, PepsiCo, Hindustan Lever Limited and Union Carbide and has successfully handled diverse assignments.



**Dr. Ravi Gupta***Independent Director*

He holds a bachelor's degree and a master's degree in commerce from the University of Delhi. He also holds a bachelor's degree in law and a doctorate in philosophy for his thesis on 'Country Risk Analysis in Investment Financing Decision Making' from the University of Delhi. Till recently, he was employed as an Associate Professor in the commerce department of Shri Ram College of Commerce, University of Delhi.

**Rajinder Jeet Singh Bagga***Whole-time Director*

He holds a master's degree in mechanical engineering from the Indian Institute of Technology, Kanpur. He has been associated with the Company since 1996 and is currently heading technical operations since 2003. He has an experience of 23 years with the Company in managing technical operations and execution of projects. Prior to this, he was associated with Eveready Industries India Limited for approximately 10 years and was last working in the capacity of their production manager.

**Rashmi Dhariwal***Independent Director*

She holds a bachelor's degree in Arts from the University of Delhi and is a practicing advocate at the Calcutta High Court since 1978. She is also the chairperson of a non-profit organization called Prayatn which provides education to underprivileged children. She has also worked in several leading firms in India including Khaitan & Co, Calcutta and Delhi, Mulla & Mulla, Mumbai and also in the Philippines.

**Sita Khosla***Independent Director*

She holds a bachelor's degree in law from the University of Delhi and is enrolled with the Bar Council of Delhi since 1987. She practices in the areas of corporate, contract and commercial laws since 1992. She has been involved in providing advice on a wide range of issues from company formation, corporate governance and regulatory compliance to mergers and acquisitions, corporate restructuring, joint ventures, foreign investments, exchange control regulations and securities laws.

# PERFORMING SUSTAINABLY. SUSTAINABLE PERFORMANCE.

## Embracing Sustainability

Concerns about climate change and pollution have risen dramatically with increase in plastic waste, mounting carbon emissions and weather-related disasters. At Varun Beverages, we are conscious of our responsibility towards the environment. Therefore, we have integrated sustainability into our business to minimize the environmental impact of our products and operations.

## Waste Management

Managing packaging waste requires concerted efforts by the governments, civil society and private entities. We are committed to reduce and reuse our packaging waste and lower our environmental footprint of packaging. During the year, we partnered with GEM Enviro Management Private Limited, a recognized Producer Responsible Organization (PRO). Our fundamental objectives include:

- Collection of used PET bottles by placing dustbins/ reverse vending machines
- Ensuring 100% recycling of our packaging
- Spreading awareness on packaging waste through workshops

**24,000+ MT**

PET waste recycled in the second half of CY19

## Water Stewardship

With water scarcity increasingly becoming a matter of concern, we are strongly focusing on sustainable water management. To ensure the same, we have collaborated with TUV India Private Limited, one of India's first certification organizations and a part of the German TUV NORD Group. Our key water conservation initiatives include rainwater harvesting, wastewater management based on the principles of reduce, reuse and recycle, among others. During the period from April 2018 to March 2019, audit of 20 manufacturing units of VBL was conducted to monitor water footprint across all the plants.



## Key findings of the report:

**4.96 MN KL**

Water recharged

**26,000+**

Trees planted

**2.91 MN KL**

Water consumption

**0.9 MN SQ M**

Area of adopted ponds

# CORPORATE INFORMATION

(As at December 31, 2019)

## Board of Directors

Category	Name of Director
Non-Executive Chairman	Mr. Ravi Jaipuria
Executive / Whole-time Directors	Mr. Varun Jaipuria Mr. Raj Gandhi Mr. Kapil Agarwal Mr. Rajinder Jeet Singh Bagga
Non-Executive, Independent Directors	Dr. Naresh Trehan Dr. Ravi Gupta Mr. Pradeep Sardana Ms. Rashmi Dhariwal Ms. Sita Khosla

### Chief Executive Officer

Mr. Kapil Agarwal

### Chief Financial Officer

Mr. Vikas Bhatia

### Chief Risk Officer & Group Company Secretary

Mr. Ravi Batra

### Joint Statutory Auditors

M/s. Walker Chandiok & Co. LLP

Chartered Accountants,  
New Delhi

M/s. APAS & Co.

Chartered Accountants,  
New Delhi

### Corporate Office

RJ Corp House, Plot No. 31,  
Institutional Area, Sector - 44,  
Gurugram - 122 002

### Registered Office

F-2/7, Okhla Industrial Area, Phase-I  
New Delhi - 110 020

### Registrar and Transfer Agent

**KFin Technologies Private Limited**

(Formerly Karvy Fintech Private Limited)

Selenium Tower B, Plot No. 31 and 32,  
Gachibowli Financial District, Nanakramguda  
Hyderabad - 500 032

**Tel:** +91 40 6716 2222 | **Fax:** +91 40 2342 0814

**Email:** einward.ris@kfintech.com | **Website:** www.kfintech.com

SEBI Registration No. INR000000221

### Bankers

Axis Bank Limited  
DBS Bank Limited  
HDFC Bank Limited  
ICICI Bank Limited  
IDFC Bank Limited  
IndusInd Bank Limited  
Kotak Mahindra Bank Limited  
RBL Bank Limited  
The Federal Bank Limited  
Yes Bank Limited

# Board's Report

Dear Members,

Your Directors have pleasure in presenting the 25<sup>th</sup> (Twenty Fifth) Annual Report on the business and operations of your Company along with the Audited Financial Statements for the Financial Year ended December 31, 2019.

## Financial Performance

The financial performance of your Company for the Financial Year ended December 31, 2019 is summarized below:

(₹ in million)

Particulars	Standalone		Consolidated	
	Financial Year ended December 31, 2019	Financial Year ended December 31, 2018	Financial Year ended December 31, 2019	Financial Year ended December 31, 2018
Total Revenue	57,136.71	39,539.15	72,909.86	52,499.51
Total Expenses	50,793.80	34,909.57	65,990.75	48,191.73
Profit before tax after prior period items	6,342.91	4,629.58	6,962.72	4,337.98
Less: Tax Expenses	1,857.44	1,305.99	2,240.67	1,339.35
Profit after tax	4,485.47	3,323.59	4,689.75*	2,928.41*
Balance brought forward from last year	4,972.54	2,268.84	1,720.41	(594.12)
Balance carried over to Balance Sheet	8,619.78	4,972.54	5,560.11	1,720.41
General Reserve	444.26	444.26	444.26	444.26
Other Reserves	26,720.24	18,646.17	24,392.96	15,993.95
Reserves & Surplus carried to Balance Sheet	35,784.28	24,062.97	30,397.33	18,158.62

\*After adjustment on account of non-controlling interest and share profit of associate Companies.

## Consolidated Financial Statements

The Consolidated Financial Statements of your Company for the Financial Year 2019 are prepared in compliance with the applicable provisions of the Companies Act, 2013 ('the Act'), Indian Accounting Standards ('Ind AS') and the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ['SEBI (LODR) Regulations'] which shall be placed before the Members in their forthcoming Annual General Meeting ('AGM').

## State of the Company's Affairs

Your Company has presence in 27 States and 7 Union Territories in India and across 5 developing economies (Nepal and Sri Lanka in South Asia, and Morocco, Zambia, & Zimbabwe in Africa) and continue to leverage its distribution network to expand volumes in new segments.

## Deposits

Your Company has not accepted any deposits during the year under review, falling within the ambit of Section 73 of the Act and the Companies (Acceptance of Deposits) Rules, 2014.

## Transfer to General Reserve

During the year under review, your Company has not transferred any amount to General Reserve.

## Change in the Nature of Business, if any

During the year under review, there was no change in the nature of business of the Company.

## Dividend Distribution Policy

The Board of Directors of the Company in their meeting held on August 9, 2017 approved and adopted a Policy on Distribution of Dividend to comply with Regulation 43A of SEBI (LODR) Regulations and the same is uploaded on website of the Company at <https://varunpepsi.com/wp-content/uploads/2019/03/Dividend-Distribution-Policy.pdf>.

## Dividend

During the year under review, the Board of Directors in their meeting held on August 1, 2019 declared an interim dividend of ₹ 2.50 per Equity Share (face value of ₹ 10/- per Equity Share) to the eligible equity shareholders of the Company. The Board of Directors do not recommend any final dividend for the Financial Year 2019.

Your Company has transferred the unpaid or unclaimed Interim Dividend to the Unclaimed Dividend Account – Varun Beverages Limited and the details of unpaid and unclaimed dividend amount lying in the said Accounts (maintained with HDFC Bank Limited for the dividend declared in 2017, Yes Bank Limited for the dividend declared in 2018 and IndusInd Bank Limited for the dividend declared in 2019) are uploaded on website of the Company at <https://varunpepsi.com/corporate-governance/>.

### Acquisition Guidelines

Your Company applies stringent strategic and financial criteria to any potential acquisition or partnership and to enhance transparency, the Board of Directors of the Company in their meeting held on August 9, 2017 approved and adopted Acquisition Guidelines for Company's M&A activities for viable acquisitions and the same is uploaded on website of the Company at <http://varunpepsi.com/wp-content/uploads/2017/08/VBL-Guidelines-for-Acquisition-in-India.pdf>.

### Acquisitions

During the year under review, your Company concluded the acquisition of franchise rights in South and West regions from PepsiCo for a national bottling, sales and distribution footprint in 7 States and 5 Union Territories of India. The Company acquired franchise rights in States of Gujarat, Telangana, Kerala, Tamil Nadu and parts of Maharashtra, Karnataka, Andhra Pradesh and in Union Territories of Daman & Diu, Dadra & Nagar Haveli, Andaman & Nicobar Islands, Lakshadweep and Puducherry except Yanam. With these acquisitions, your Company has significantly reinforced its partnership with PepsiCo and now account for over 80% of their India's beverage sales volumes from 51% earlier. The Company also concluded the acquisition of territorial rights from SMV Group for parts of Maharashtra (14 districts), Karnataka (13 districts) and Madhya Pradesh (3 districts) in Feb, 2019. Additionally, the Company also concluded the acquisition of two production facilities, one at Dharwad, Karnataka for a total consideration of ₹747.25 million and second at Tirunelveli, Tamil Nadu for a total consideration of ₹200 million.

Furthermore, your Company acquired 2,00,000 Equity Shares equivalent to 20% of the issued and paid-up share capital of Lunarmech Technologies Private Limited ('Lunarmech') during the year, which makes and sells PET bottles caps and crown caps. Post-acquisition, your Company holds 55% of the effective equity share capital of Lunarmech.

Your Company also acquired control of Angelica Technologies Private Limited ('Angelica') by appointment of majority of Directors on the Board of Angelica. Post-acquisition of control, both Angelica and Lunarmech (in which Angelica holds 74% equity share capital) became subsidiaries of the Company.

The acquisitions have been made in line with the guidelines laid out by the Board and will enable to gain greater scale, operational productivity and efficiency, resulting in higher revenues and sustainable growth, going forward.

### Bonus Issue

During the year under review, your Company has issued and allotted 91,327,613 Bonus Equity Shares in the proportion of 1:2 (i.e. one equity share for every two equity shares) to the eligible Members whose names appeared in the Register of Members / list of beneficial owners as on the record date fixed for this purpose.

As part of the aforesaid allotment, 10,083 Bonus Equity Shares representing fractional entitlement(s) of eligible 20,166 Members were consolidated and allotted to "Varun Beverages Limited – Bonus Issue Fractional Shares Trust" ('Trust') created for this purpose for selling and distributing the net sale proceeds among the eligible Members in proportion to their respective fractional entitlement. The aforesaid 10,083 Equity Shares were sold by the Trust @ ₹ 766.55 per Equity Share on November 7, 2019 aggregating to ₹ 7,729,139.77 through Karvy Stock Broking Limited ('Karvy') and the sale proceeds of the same are still outstanding with Karvy.

### Qualified Institutions Placement (QIP)

During the year under review, in compliance with the provisions of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, SEBI (LODR) Regulations and Sections 42 & 62 of the Act and Rules made thereunder, your Company has issued and allotted 14,705,882 Equity Shares of face value of ₹ 10/- each to the eligible Qualified Institutional Buyers at issue price of ₹ 612/- per Equity Share i.e. at a premium of ₹ 602/- per Equity Share aggregating to ₹ 8,999,999,784/-. The funds raised through QIP have been fully utilized in line with the objects stated in the placement document.

### Share Capital

The Authorized Share Capital of the Company is ₹ 10,000,000,000/- (Rupees Ten Thousand Million only) divided into 500,000,000 (Five Hundred Million) Equity Shares of ₹ 10/- (Rupees Ten only) each and 50,000,000 (Fifty Million) Preference Shares of ₹ 100/- (Rupees Hundred only) each. During the year under review, there was no change in the Authorized Share Capital of the Company.

During the year under review, the paid-up equity share capital of your Company was increased from ₹ 1,826,419,400/- (Rupees One Billion Eight Hundred Twenty Six Million Four Hundred Nineteen Thousand and Four Hundred only) to ₹ 2,886,887,200/- (Rupees Two Billion Eight Hundred Eighty Six Million Eight Hundred Eighty Seven Thousand and Two Hundred only) due to (i) exercise of 13,285 Stock Options (equivalent to 13,285

equity shares having face value of ₹ 10/- each) under the Varun Beverages Limited Employee Stock Option Scheme 2013; (ii) allotment of 91,327,613 Bonus Equity Shares of face value of ₹ 10/- each; and (iii) allotment of 14,705,882 Equity Shares of face value of ₹ 10/- each pursuant to Qualified Institutions Placement.

### Employee Stock Option Schemes

Your Company has two Employee Stock Option Schemes viz. Varun Beverages Limited Employee Stock Option Scheme 2013 ('ESOP Scheme 2013') and Varun Beverages Limited Employee Stock Option Scheme 2016 ('ESOP Scheme 2016'). During the year under review, there was no change / material change in the said Scheme(s).

Your Company has received a certificate from the Statutory Auditors of the Company that ESOP Scheme 2016 has been implemented in accordance with the SEBI (Share Based Employee Benefits) Regulations, 2014 and the resolution(s) passed by the Members of the Company. The certificate will be placed at the ensuing AGM for inspection by Members of the Company.

Relevant disclosures pursuant to Rule 12 (9) of the Companies (Share Capital and Debentures) Rules, 2014 and Regulation 14 of SEBI (Share Based Employee Benefits) Regulations, 2014 are attached to this report as **Annexure - A**.

### Credit Rating

During the year under review, CRISIL has upgraded your Company's credit ratings as below:

Long Term Rating	CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Positive')
Short Term Rating	CRISIL A1+ (Reaffirmed)

### Related Party Transactions

To comply with the provisions of Section 188 of the Act and Rules made thereunder read with Regulation 23 of SEBI (LODR) Regulations, your Company took necessary prior approval of the Audit, Risk Management and Ethics Committee before entering into related party transactions. All contracts / arrangements / transactions entered into by the Company during the Financial Year 2019 with related parties, as defined under the Act and SEBI (LODR) Regulations were in the ordinary course of business and on arm's length basis.

During the year under review, your Company had not entered into any contract/ arrangement/ transaction with related parties which could be considered material in accordance with the Policy of the Company for Related Party Transactions.

None of the transactions with any of the related parties were in conflict with the interest of the Company rather, these were synchronised and synergised with the Company's operations. Attention of Members is drawn to the disclosure of transactions with the related

parties set out in Note No. 44 of the Standalone Financial Statements, forming part of the Annual Report.

Your Company has framed a Policy on Related Party Transactions in accordance with SEBI (LODR) Regulations. The Policy intends to ensure that proper reporting, approval and disclosure processes are in place for all transactions between the Company and related parties. The policy is uploaded on website of the Company at <http://varunpepsi.com/wp-content/uploads/2016/09/Policy-On-Related-Party-Transactions.pdf>

Since all transactions which were entered into during the Financial Year 2019 were on arm's length basis and in the ordinary course of business and there was no material related party transaction entered by the Company during the Financial Year 2019 as per Policy on Related Party Transactions, hence no detail is required to be provided in Form AOC-2 prescribed under Clause (h) of Sub-section (3) of Section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.

### Particulars of Loans, Guarantees or Investments

Details of Loans, Guarantees, Securities and Investments covered under the provisions of Section 186 of the Act are given in the Notes to the Standalone Financial Statements.

### Subsidiaries, Associates and Joint Ventures

Your Company has following subsidiaries / associate Companies:

#### Subsidiaries

- Varun Beverages (Nepal) Private Limited;
- Varun Beverages Lanka (Private) Limited;
  - Ole Springs Bottlers (Private) Limited (step-down subsidiary);
- Varun Beverages Morocco SA;
- Varun Beverages (Zambia) Limited;
  - Varun Beverages (Botswana) (Proprietary) Limited (step-down subsidiary w.e.f. February 21, 2019);
- Varun Beverages (Zimbabwe) (Private) Limited;
- Angelica Technologies Private Limited (w.e.f. November 4, 2019); and
  - Lunarmech Technologies Private Limited (w.e.f. November 4, 2019).

#### Associate

- Angelica Technologies Private Limited (till November 3, 2019)
- Lunarmech Technologies Private Limited (w.e.f. September 9, 2019 till November 3, 2019)

To comply with the provisions of Section 129 of the Act, a separate statement containing salient features of Financial Statements of Subsidiaries and Associates



of your Company (including their performance and financial position) in prescribed Form AOC-1 forms part of Consolidated Financial Statements and therefore not repeated here to avoid duplication. Further, contribution of subsidiary and associate companies to the overall performance of your Company is outlined in Note No. 60 of the Consolidated Financial Statements.

Financial Statements of the aforesaid subsidiary and associate companies are kept open for inspection by the Members at the Registered Office of your Company on all days except Saturday, Sunday and Public Holidays up to the date of AGM i.e. April 10, 2020 between 11:00 a.m. to 5:00 p.m. as required under Section 136 of the Act. Any Member desirous of obtaining a copy of the said Financial Statements may write to the Company at its Registered Office or Corporate Office. The Financial Statements including the Consolidated Financial Statements and all other documents required to be attached with this Report have been uploaded on website of the Company at <https://varunpepsi.com/annual-reports>.

To comply with the provisions of Regulation 16(c) of SEBI (LODR) Regulations, the Board of Directors of the Company have approved and adopted a Policy for determining Material Subsidiary and as on December 31, 2019, none of the subsidiary was a material subsidiary of the Company in terms of the said Policy. The Policy on Material Subsidiary is uploaded on website of the Company at <http://varunpepsi.com/wp-content/uploads/2016/09/Policy-For-Determination-Of-Material-Subsidiary-And-Governance-Of-Subsidiaries.pdf>

## Directors and Key Managerial Personnel

### Directors

During the year under review, the Board of Directors, on the recommendation of Nomination and Remuneration Committee, accorded its approval to the following:

- (i) Re-appointment of Mr. Varun Jaipuria (DIN: 02465412) as Whole-time Director of the Company for a further period of up to 5 (Five) years w.e.f. November 1, 2019, subject to approval of Members of the Company;
- (ii) Re-appointment of Mr. Raj Gandhi (DIN: 00003649) as Whole-time Director of the Company for a further period of up to 5 (Five) years w.e.f. November 1, 2019, subject to approval of Members of the Company; and
- (iii) Appointment of Mr. Rajinder Jeet Singh Bagga (DIN: 08440479) as an Additional Director to hold office up to the date of ensuing AGM and as Whole-time Director of the Company for a period of up to 5 (Five) years w.e.f. May 2, 2019, subject to approval of Members of the Company.

Your Company has received requisite notice in writing from a Member of the Company in terms of Section 160 of the Act, proposing the candidature of Mr. Rajinder Jeet Singh Bagga as Director of the Company.

Further, the above-mentioned Directors have affirmed that they are not debarred from holding the office of Whole-time Director by virtue of any SEBI order or any other such Authority.

To comply with the provisions of Section 152 of the Act and in terms of the Articles of Association of the Company, Mr. Kapil Agarwal (DIN: 02079161), Whole-time Director and Chief Executive Officer is liable to retire by rotation at the ensuing AGM and being eligible, seeks re-appointment. The Board of Directors, on the recommendation of Nomination and Remuneration Committee, recommended his re-appointment.

Further, at the 24<sup>th</sup> AGM of the Company held on April 17, 2019, Mr. Kapil Agarwal (DIN: 02079161) was re-appointed as Whole-time Director of the Company (designated as Whole-time Director and Chief Executive Officer) for a period of up to 5 (Five) years w.e.f. January 1, 2019 and Dr. Naresh Trehan was re-appointed as an Independent Director of the Company for a second term of up to 5 (Five) years w.e.f. December 1, 2018.

The Company has received declarations from all the Independent Directors of the Company confirming that they meet the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and SEBI (LODR) Regulations.

Brief resume and other details of the Directors being appointed/re-appointed at the ensuing AGM as stipulated under Secretarial Standard-2 issued by the Institute of Company Secretaries of India and Regulation 36 of the SEBI (LODR) Regulations, is separately disclosed in the Notice of the ensuing AGM.

Due to role enhancement, Mr. Kamlesh Kumar Jain (DIN: 01822576) was appointed as Executive Director & COO (International) (Non-Board Member) of the Company. Accordingly, he resigned from the position of Whole-time Director and Chief Financial Officer (Key Managerial Personnel) of the Company w.e.f. August 1, 2019.

### Key Managerial Personnel

Consequent to the resignation of Mr. Kamlesh Kumar Jain, Mr. Vikas Bhatia was appointed as Chief Financial Officer (Key Managerial Personnel) of the Company w.e.f. August 1, 2019 in accordance with the provisions of Section 203 of the Act read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.

Further, Mr. Kapil Agarwal, Whole-time Director and Chief Executive Officer and Mr. Ravi Batra, Chief Risk Officer & Group Company Secretary, continued to be the Key Managerial Personnel of your Company in accordance with the provisions of Section 203 of the Act read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014.



## Board Evaluation

To comply with the provisions of Section 134(3)(p) of the Act and Rules made thereunder and Regulation 17(10) of SEBI (LODR) Regulations, the Board has carried out the annual performance evaluation of the Directors individually including the Independent Directors (wherein the concerned Director being evaluated did not participate), Board as a whole and following Committees of the Board of Directors:

- (i) Audit, Risk Management and Ethics Committee;
- (ii) Nomination and Remuneration Committee;
- (iii) Stakeholders' Relationship Committee; and
- (iv) Corporate Social Responsibility Committee.

The manner in which the annual performance evaluation has been carried out is explained in the Corporate Governance Report which forms part of this report. Board is responsible to monitor and review the evaluation framework.

Further, to comply with Regulation 25(4) of SEBI (LODR) Regulations, Independent Directors also evaluated the performance of Non-Independent Directors, Chairman and Board as a whole at a separate meeting of Independent Directors.

## Board and Committees of the Board

The number of meetings of the Board and various Committees of the Board including composition are set out in the Corporate Governance Report which forms part of this report. The intervening gap between the meetings was within the period prescribed under the provisions of Section 173 of the Act and SEBI (LODR) Regulations.

## Remuneration Policy

To comply with the provisions of Section 178 of the Act and Rules made thereunder and Regulation 19 of SEBI (LODR) Regulations, the Company's updated Remuneration Policy for Directors, Key Managerial Personnel, Senior Management and other Employees of the Company is uploaded on website of the Company at <https://varunpepsi.com/wp-content/uploads/2020/03/Remuneration-Policy.pdf>. The Policy includes, *inter-alia*, the criteria for appointment and remuneration of Directors, KMPs, Senior Management Personnel and other employees of the Company.

## Remuneration of Directors, Key Managerial Personnel and Particulars of Employees

The information required to be disclosed in the Board's Report pursuant to Section 197 of the Act read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is attached to this report as **Annexure - B**.

## Statutory Auditors

Members of the Company in their 22<sup>nd</sup> AGM held on April 17, 2017 appointed M/s. APAS & Co., Chartered Accountants (Firm Registration Number 000340C) as Joint Statutory Auditors of the Company to hold office for a period of up to 5 (Five) years i.e. till the conclusion of 27<sup>th</sup> AGM of the Company to be held in the Financial Year 2022.

Further, Members in their 23<sup>rd</sup> AGM held on April 17, 2018 appointed M/s. Walker Chandiook & Co. LLP, Chartered Accountants (Firm Registration Number 001076N/N500013) as Joint Statutory Auditors of the Company to hold office for a period of up to 5 (Five) years i.e. till the conclusion of 28<sup>th</sup> AGM of the Company to be held in the Financial Year 2023.

The Statutory Auditors' Report for the Financial Year 2019 does not contain any qualification, reservation or adverse remark. The Statutory Auditors have not reported any frauds under Section 143(12) of the Act.

## Cost Audit

In terms of Section 148 of the Act and the Companies (Cost Records and Audit) Rules, 2014, Cost Audit is not applicable to the Company for the Financial Year ended 2019.

## Disclosure under Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

To comply with the provisions of Section 134 of the Act and Rules made thereunder, your Company has complied with the provisions relating to constitution of Internal Complaints Committee under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.

During the year under review, no complaint was filed under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 and no complaint was pending at the beginning and end of Financial Year 2019.

## Vigil Mechanism / Whistle Blower Policy

Pursuant to the provisions of Section 177 of the Act and Regulation 22 of SEBI (LODR) Regulations, the Company has adopted a Vigil Mechanism / Whistle Blower Policy to provide a platform to the Directors and employees of the Company to raise concerns regarding any irregularity, misconduct or unethical matters / dealings within the Company. The same is detailed in the Corporate Governance Report which forms part of this report.

## Secretarial Auditors

The Board of Directors on the recommendation of the Audit, Risk Management and Ethics Committee, has



appointed M/s. Sanjay Grover & Associates, Company Secretaries to conduct Secretarial Audit of your Company. The Secretarial Audit Report for the Financial Year 2019 is attached to this report as **Annexure - C**.

### Risk Management

Pursuant to the provisions of Regulation 21(5) of SEBI (LODR) Regulations, the top 500 listed entities, determined on the basis of market capitalization, as at the end of the immediate previous financial year shall constitute a Risk Management Committee. Accordingly, the Board of Directors in their meeting held on August 9, 2018 renamed its Audit Committee as Audit and Risk Management Committee and also updated the terms of reference of this Committee to cover provisions related to risk management review.

Further, during the year under review, the Audit and Risk Management Committee was renamed as Audit, Risk Management and Ethics Committee.

Your Company has a robust Risk Management Policy which identifies and evaluates business risks and opportunities. The Company recognize that these risks need to be managed and mitigated to protect the interest of the stakeholders and to achieve business objectives. The risk management framework is aimed at effectively mitigating the Company's various business and operational risks, through strategic actions.

### Internal Financial Controls

Your Company has in place adequate Internal Financial Controls. The report on Internal Financial Controls issued by M/s. Walker Chandio & Co. LLP, Chartered Accountants and M/s. APAS & Co., Chartered Accountants, the Joint Statutory Auditors of the Company is annexed to the Audit Report on the Financial Statements of the Company and does not contain any reportable weakness of the Company.

### Corporate Social Responsibility (CSR)

Your Company has a Corporate Social Responsibility Policy which is uploaded on website of the Company at <http://varunpepsi.com/wp-content/uploads/2016/09/Corporate-Social-Responsibility-Policy.pdf>.

Annual Report on CSR activities for the Financial Year 2019 as required under Sections 134 and 135 of the Act read with Rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 and Rule 9 of the Companies (Accounts) Rules, 2014 is attached to this report as **Annexure - D**.

### Directors' Responsibility Statement

Pursuant to Section 134(3)(c) read with Section 134(5) of the Act, the Directors state that:

- (a) in the preparation of the annual accounts for the Financial Year ended December 31, 2019, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- (b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of your Company as at December 31, 2019 and of the profits of the Company for the period ended on that date;
- (c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of Act for safeguarding the assets of your Company and for preventing and detecting fraud and other irregularities;
- (d) the annual accounts have been prepared on a going concern basis;
- (e) proper internal financial controls laid down by the Directors were followed by the Company and that such internal financial controls are adequate and were operating effectively; and
- (f) proper systems to ensure compliance with the provisions of all applicable laws were in place and that such systems were adequate and operating effectively.

### Other Information

#### Management Discussion & Analysis Report

Management Discussion & Analysis Report for the year under review, as stipulated under Regulation 34(2)(e) of SEBI (LODR) Regulations, forms part of the Annual Report.

#### Business Responsibility Report

Business Responsibility Report for the year under review, as stipulated under Regulation 34(2)(f) of SEBI (LODR) Regulations, forms part of the Annual Report.

#### Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo

The information on conservation of energy, technology absorption and foreign exchange earnings and outgo as stipulated under Section 134(3)(m) read with Rule 8 of the Companies (Accounts) Rules, 2014 is attached to this report as **Annexure - E**.

#### Corporate Governance Report

Your Company is committed to maintain the highest standards of Corporate Governance and adhere to the Corporate Governance requirements set out by Securities and Exchange Board of India. The report on Corporate Governance as stipulated under the SEBI (LODR) Regulations is attached to this report as **Annexure - F**. The certificate from M/s. Sanjay Grover & Associates,

Company Secretaries confirming compliance with the conditions of Corporate Governance is also attached to the Corporate Governance Report.

### Corporate Governance Award

Your Company has been awarded with Corporate Governance Awards 2019 - Best FMCG Corporate Governance - India 2019 by Capital Finance International, London(UK). The award is recognition of Company's efforts in following the best Corporate Governance Standards.

### Listing

The Equity Shares of the Company are listed on the National Stock Exchange of India Limited and BSE Limited. Both these stock exchanges have nation-wide trading terminals. Annual listing fee for the Financial Year 2019-20 has been paid to the National Stock Exchange of India Limited and BSE Limited.

### Extract of the Annual Return

Extract of the Annual Return in Form No. MGT - 9 in accordance with the provisions of Section 92 of the Act read with the Companies (Management and Administration) Rules, 2014, is attached to this report as **Annexure - G**.

Annual Return of the Company for the Financial Year 2018 is uploaded on website of the Company at <https://varunpepsi.com/wp-content/uploads/2020/02/Annual-Return-for-FY-2018.pdf>.

### Research and Development

During the year under review, no Research and Development was carried out.

### Cautionary Statement

Statements in the Board's Report and the Management Discussion and Analysis Report describing the Company's objectives, expectations or forecasts may be forward looking within the meaning of applicable laws and regulations. Actual results may differ from those expressed in the statements.

### General

Your Directors confirm that no disclosure or reporting is required in respect of the following items as there was no transaction on these items during the year under review:

1. Issue of equity shares with differential voting rights as to dividend, voting or otherwise.

2. The Whole-time Directors of the Company does not receive any remuneration or commission from any of its subsidiaries.
3. No significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operations in future.
4. Issue of Sweat Equity Shares.

The Company is in regular compliance of the applicable provisions of Secretarial Standards issued by the Institute of Company Secretaries of India.

No material changes and commitments have occurred after the closure of the Financial Year 2019 till the date of this Report, which would affect the financial position of your Company.

### Acknowledgement

Your Company's organizational culture upholds professionalism, integrity and continuous improvement across all functions, as well as efficient utilization of the Company's resources for sustainable and profitable growth.

Your Directors wish to place on record their appreciation for the sincere services rendered by employees of the Company at all levels. Your Directors also wish to place on record their appreciation for the valuable co-operation and support received from various Government Authorities, Banks / Financial Institutions and other stakeholders such as members, customers and suppliers, among others. Your Directors also commend the continuing commitment and dedication of employees at all levels, which has been vital for the Company's success. Your Directors look forward to their continued support in future.

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

**Ravi Jaipuria**

Chairman

DIN: 00003668

Date: February 7, 2020

Place: Gurugram

## Annexure-A

**Disclosure pursuant to Rule 12(9) of the Companies (Share Capital and Debentures) Rules, 2014 and Regulation 14 of Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 as at December 31, 2019**

The Company has two Employee Stock Option Schemes viz. Employee Stock Option Scheme - 2013 (ESOS-2013) and Employee Stock Option Scheme - 2016 (ESOS-2016). All the relevant details of these schemes are provided below and are also available on website of the Company at [www.varunpepsi.com](http://www.varunpepsi.com).

- A.** Relevant disclosures in terms of the 'Guidance note on accounting for employee share-based payments' issued by ICAI or any other relevant accounting standards as prescribed from time to time.

Please refer Note No. 50 of Notes to the Standalone Financial Statements forming part of the Annual Report.

- B.** Diluted EPS on issue of shares pursuant to all the schemes covered under the Regulations in accordance with 'Indian Accounting Standard (Ind AS) - 33 - Earnings Per Share' or any other relevant accounting standards as prescribed from time to time:

**Disclosure on diluted EPS**

Fully diluted EPS pursuant to issue of Equity Shares on exercise of options calculated in accordance with Ind AS -33 'Earnings Per Share'	<b>ESOS - 2013</b>	<b>ESOS - 2016</b>
	₹ 16.10 on a standalone basis	Not Applicable

**C. Details Relating to ESOS - 2013**

Sl. No.	Particulars	Details
(i)	(a) Date of shareholders' approval	May 13, 2013
	(b) Total number of options approved / granted	26,75,400
	(c) Vesting requirements	25% - On the date of Grant of options (First Vesting); 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of First Vest (Second Vesting); 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of Second Vest (Third Vesting); and 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of Third Vest (Fourth Vesting) All the options granted under this scheme have been vested on or before January, 2016.
	(d) Exercise price or pricing formula	₹ 149.51 per equity share
	(e) Maximum term of options granted	5 years for exercising the options from the date of vesting
	(f) Source of shares (primary, secondary or combination)	Primary

Sl. No.	Particulars	Details			
	(g) Variation in terms of options	Under the erstwhile ESOS-2013, the vesting was to occur at the time of filing of the Red Herring Prospectus by the Company for the purpose of IPO and the exercise period was to commence only after the IPO. The vesting period got amended by the Board of Directors on December 1, 2015 in such a way that the 1 <sup>st</sup> , 2 <sup>nd</sup> and 3 <sup>rd</sup> vesting occurred on December 1, 2015 and the restriction on exercise of the option after IPO was removed. Thereafter, the ESOS - 2013 was amended on November 2, 2016 removing the restriction to exercise the Options in full in respect of the shares vested on a Vesting Date. During the year under review, there was no variation in terms of options.			
(ii)	Method used to account for ESOS - 2013	Fair value			
(iii)	Difference between the employee compensation cost using the intrinsic value of stock options and the employee compensation cost that shall have been recognized if it had used the fair value of the options. The impact of this difference on profits and on EPS of the Company.	During the Financial Year 2019, the Company followed Fair Value accounting of stock options. All the options have been vested & there were no accounting charge to Statement of Profit & Loss for the year.			
(iv)	Option movement during Financial Year - 2019				
	Number of options outstanding at the beginning of the year	23,285			
	Number of options granted during the year	Nil			
	Number of options forfeited / lapsed during the year	10,000			
	Number of options vested during the year	Nil			
	Number of options exercised during the year	13,285			
	Number of shares arising as a result of exercise of options	13,285			
	Money realized by exercise of options, if scheme is implemented directly by the Company	₹ 1,986,240.35			
	Loan repaid by the Trust during the year from exercise price received	Not Applicable			
	Number of options outstanding at the end of the year	Nil			
	Number of options exercisable at the end of the year	Nil			
(v)	Weighted-average exercise prices and weighted average fair values of options shall be disclosed separately for options whose exercise price either equals or exceeds or is less than the market price of the stock	Please refer Note No. 50 of Notes to the Standalone Financial Statements forming part of the Annual Report.			
(vi)	Employee wise details of the shares issued during the year to:				
		Name	Designation	No. of Options granted	Exercise Price (₹)
	(a) Senior Managerial Personnel / Key Managerial Personnel	Nil			
	(b) any other employee who receives a grant in any one year of option amounting to 5% or more of option granted during that year	Nil			
	(c) identified employees who were granted option during any one year equal to or exceeding 1% of the issued capital of the Company (excluding outstanding warrants and conversions) at the time of grant.	Nil			

Sl. No.	Particulars	Details
(vii)	Description of the method and significant assumptions used during the year to estimate the fair value of options including the following information:	Kindly refer Note No. 50 to Standalone Financial Statements forming part of the Annual Report
	(a) the weighted-average values of share price;	Not Applicable
	(b) exercise price;	Kindly refer Note No. 50 to Standalone Financial Statements forming part of the Annual Report
	(c) expected volatility;	-do-
	(d) expected option life;	-do-
	(e) expected dividends;	-do-
	(f) risk-free interest rate and any other inputs to the model;	-do-
	(g) the method used and the assumptions made to incorporate the effects of expected early exercise;	-do-
	(h) how expected volatility was determined, including an explanation of the extent to which expected volatility was based on historical volatility; and	-do-
	(i) whether and how any other features of the option grant were incorporated into the measurement of fair value, such as a market condition.	-do-

#### D. Details Relating to ESOS - 2016\*

Sl. No.	Particulars	Details
(i)	(a) Date of shareholders' approval	April 27, 2016
	(b) Total number of options approved / granted	Nil
	(c) Vesting requirements	Unless otherwise specified in ESOS-2016, the continuation of the Grantee in the services of the Company shall be primary requirement of the Vesting 25% - One year from the date of Grant (First Vesting) 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of First Vest (Second Vesting) 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of Second Vest (Third Vesting) 25% - On the 1 <sup>st</sup> day of January in the calendar year succeeding the calendar year of Third Vest (Fourth Vesting)
	(d) Exercise price or pricing formula	Not Applicable
	(e) Maximum term of options granted	Not Applicable
	(f) Source of shares (primary, secondary or combination)	Not Applicable
	(g) Variation in terms of options	Not Applicable
(ii)	Method used to account for ESOS - 2016	Not Applicable
(iii)	Difference between the employee compensation cost using the intrinsic value of stock options and the employee compensation cost that shall have been recognized if it had used the fair value of the options. The impact of this difference on profits and on EPS of the Company.	Not Applicable

Sl. No.	Particulars	Details			
(iv)	Option movement during Financial Year - 2019				
	Number of options outstanding at the beginning of the year	Not Applicable			
	Number of options granted during the year	Not Applicable			
	Number of options forfeited / lapsed during the year	Not Applicable			
	Number of options vested during the year	Not Applicable			
	Number of options exercised during the year	Not Applicable			
	Number of shares arising as a result of exercise of options	Not Applicable			
	Money realized by exercise of options, if scheme is implemented directly by the Company	Not Applicable			
	Loan repaid by the Trust during the year from exercise price received	Not Applicable			
	Number of options outstanding at the end of the year	Not Applicable			
	Number of options exercisable at the end of the year	Not Applicable			
(v)	Weighted-average exercise prices and weighted-average fair values of options whose exercise price either equals or exceeds or is less than the market price of the stock	Not Applicable			
(vi)	Employee wise details of the shares issued to:				
		Name	Designation	No. of Options granted	Exercise Price (₹)
	(a) Senior Managerial Personnel / Key Managerial Personnel	Not Applicable			
	(b) any other employee who receives a grant in any one year of option amounting to 5% or more of option granted during that year	Not Applicable			
	(c) identified employees who were granted option during any one year equal to or exceeding 1% of the issued capital of the Company (excluding outstanding warrants and conversions) at the time of grant.	Not Applicable			
(vii)	Description of the method and significant assumptions used during the year to estimate the fair value of options including the following information: (a) the weighted-average values of share price, exercise price, expected volatility, expected option life, expected dividends, the risk-free interest rate and any other inputs to the model; (b) the method used and the assumptions made to incorporate the effects of expected early exercise; (c) how expected volatility was determined, including an explanation of the extent to which expected volatility was based on historical volatility; and (d) whether and how any other features of the option grant were incorporated into the measurement of fair value, such as a market condition.	Not Applicable			

\*The Company has not granted any stock options under ESOS - 2016 till date.

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

Date: February 7, 2020  
Place: Gurugram

**Ravi Jaipuria**  
Chairman  
DIN: 00003668

## Annexure-B

**Details pertaining to remuneration as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014**

- (i) Ratio of the remuneration of each Director to the median remuneration of employees of the Company for the Financial Year 2019, the percentage increase in remuneration of each Director, Chief Financial Officer and Company Secretary during the Financial Year 2019:

(₹ in million)

Sl. No.	Name of Director/KMP and Designation	Remuneration of Director/KMP for Financial Year 2019	% increase in Remuneration in Financial Year 2019	Ratio of Remuneration of Director to Median Remuneration of employees in Financial Year 2019
1.	Mr. Varun Jaipuria, Whole-time Director <sup>^</sup>	31.45	0.74	101.45
2.	Mr. Raj Gandhi, Whole-time Director <sup>@</sup>	48.51	-0.35	156.48
3.	Mr. Kapil Agarwal, Whole-time Director & Chief Executive Officer	57.12	20.30	184.26
4.	Mr. Rajinder Jeet Singh Bagga, Whole-time Director <sup>*</sup>	18.44	Not Comparable	Not Applicable
5.	Mr. Kamlesh Kumar Jain, Whole-time Director & Chief Financial Officer <sup>**</sup>	9.89	Not Comparable	Not Applicable
6.	Mr. Vikas Bhatia, Chief Financial Officer <sup>^^</sup>	7.72	Not Comparable	Not Applicable
7.	Mr. Ravi Batra, Chief Risk Officer & Group Company Secretary	8.23	10.32	26.55

<sup>^</sup> There was no increase in remuneration of Mr. Varun Jaipuria during the Financial Year 2019. However, the percentage increase in remuneration is due to payment of incentive of ₹ 0.23 million during the Financial Year 2019.

<sup>@</sup> Despite increase in remuneration and payment of performance bonus of ₹ 10.00 million in Financial Year 2019 as compared to performance bonus of ₹ 14.70 million in Financial Year 2018, there is percentage decrease in remuneration.

<sup>\*</sup> Appointed with effect from May 2, 2019.

<sup>\*\*</sup> Resigned from the position of Whole-time Director & Chief Financial Officer with effect from August 1, 2019.

<sup>^^</sup> Appointed with effect from August 1, 2019.

- (ii) The number of permanent employees as on December 31, 2019 were 8,570 and the median remuneration was ₹ 0.31 million annually. The median remuneration of employees (excluding above Directors and KMPs) in Financial Year 2019 has increased by 10.71% as the Company had set aggressive business targets for the year ahead.
- (iii) It is hereby affirmed that the above-mentioned remuneration is in accordance with the Remuneration Policy of the Company which is uploaded on website of the Company at <https://varunpepsi.com/wp-content/uploads/2020/03/Remuneration-Policy.pdf>.
- (iv) The average percentile increase already made in the salaries of employees other than Managerial Personnel was 10.77% and the average percentile increase in the remuneration of Managerial Personnel was 12.00% during the last Financial Year. The higher percentage in the increase of Managerial Personnel was based on growth plans of the Company and individual performance of the Managerial Personnel.



**Statement of particulars under Section 197(12) of the Companies Act, 2013 read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 for the year ended December 31, 2019 (also includes the details of top ten employees of the Company)**

Sl. No.	Name	Designation	Remuneration Received (₹ in million)	Age	Qualification	Experience in years	Last Employment	Date of Commencement of Employment
1.	Mr. Varun Jaipuria	Whole-time Director	31.45	32	Bachelor's degree in International Business from the Regent's University, London	11	-	July 1, 2009
2.	Mr. Raj Gandhi	Whole-time Director	48.51	62	FCA	39	Devyani Beverages Limited	November 1, 2004
3.	Mr. Kapil Agarwal	Whole-time Director & Chief Executive Officer	57.12	55	PGDM	28	Devyani Beverages Limited	November 1, 2004
4.	Mr. Vivek Gupta <sup>^</sup>	Executive Director	35.73	56	PGDM	32	Lunarmech Technologies Private Limited	April 1, 2015
5.	Mr. Rajinder Jeet Singh Bagga <sup>*</sup>	Whole-time Director	27.77	56	M. Tech.	33	Eveready Industries India Limited	December 11, 1995
6.	Mr. Vikas Bhatia <sup>**</sup>	Chief Financial Officer	17.82	55	FCA and ICWA	30	Carlsberg Group	January 15, 2019
7.	Mr. Kamlesh Kumar Jain <sup>^</sup>	Executive Director and COO (International)	16.95	57	FCA	30	Devyani Beverages Limited	November 1, 2004
8.	Mr. Sudin Kumar Gaunker	Chief Operating Officer	13.83	48	B.Com.	20	Goa Bottling Company Limited	June 21, 2000
9.	Mr. Bhupinder Singh	Sr. Vice President	13.69	55	MBA	29	ABInbev India Private Limited	May 1, 2015
10.	Mr. Saurabh Gupta <sup>#</sup>	Chief Operating Officer (Sales)	11.98	57	MBA	33	HT Learning Centers	April 1, 2019
11.	Mr. Manmohan Rupal Paul	Chief Operating Officer (Sales)	11.83	46	MBA	23	-	June 3, 1996
12.	Mr. Kamal Karnatak	Sr. Vice President	11.25	47	MBA	24	Unitech Limited	October 1, 2008
13.	Mr. Saurabh Agrawal	Chief Strategy Officer	10.99	41	MBA	14	Accenture Solutions	September 18, 2018
14.	Mr. Sugato Palit	Chief HR Officer	10.69	48	MBA	24	Accumen	March 31, 2017

<sup>^</sup> Not a member of the Board of Directors of the Company.

<sup>\*</sup> Appointed as Whole-time Director with effect from May 2, 2019.

<sup>\*\*</sup> Appointed as Chief Financial Officer with effect from August 1, 2019.

<sup>#</sup> Employed for part of the year and in receipt of remuneration exceeding the prescribed limits.

**Notes:**

1. Mr. Varun Jaipuria is the son of Mr. Ravi Jaipuria, Non-executive Chairman of the Company and holds 50,663,250 (17.55%) equity shares of the Company. None of the other employees hold by himself or along with his/her spouse and dependent children, 2% or more of equity shares of the Company. Except above, none of the other employee is a relative of any Director of the Company.
2. None of the employee receive remuneration during 2019 in excess of the remuneration of any of the Directors except the details of employees forming part of this annexure.
3. Nature of employment for all these employees are permanent.

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

**Ravi Jaipuria**  
Chairman  
DIN: 00003668

Date: February 7, 2020  
Place: Gurugram

**Secretarial Audit Report**  
**For the Financial Year ended December 31, 2019**

[Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies  
(Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,  
The Members,  
Varun Beverages Limited  
(CIN: L74899DL1995PLC069839)  
F-2/7, Okhla Industrial Area, Phase-I,  
New Delhi-110 020

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Varun Beverages Limited** (the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

**We report that-**

- (a) Maintenance of secretarial records is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- (b) We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- (c) We have not verified the correctness and appropriateness of the financial statements of the Company.
- (d) Wherever required, we have obtained the management representation about the compliances of laws, rules and regulations and happening of events etc.
- (e) The compliance of the provisions of the corporate and other applicable laws, rules, regulations, standards etc. is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.
- (f) The Secretarial Audit report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year started from January 1, 2019 ended on December 31, 2019 ("audit period") complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on December 31, 2019 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings, wherever applicable;
- (v) The following Regulations prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
  - (c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018;
  - (d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014;



- (e) \*The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
- (f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993;
- (g) \*The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
- (h) \*The Securities and Exchange Board of India (Buy-back of Securities) Regulations, 2018; and
- (i) The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;

\*No event took place under these regulations during the audit period.

We have also examined compliance with the applicable clauses of the Secretarial Standard on Meetings of the Board of Directors (SS-1) and Secretarial Standard on General Meetings (SS-2) issued by the Institute of Company Secretaries of India, with which the Company has generally complied with.

During the audit period, the Company has complied, except otherwise reported elsewhere in this report, with the provisions of the Act, Rules, Regulations and Guidelines to the extent applicable, as mentioned above.

We further report that the Company was also generally regular in filing of requisite e-forms with Registrar of Companies, NCT of Delhi & Haryana.

The Company is PepsiCo's second largest carbonated soft drinks(CSDs) and non-carbonated beverages(NCBs) global franchisee (outside US) possessing rights to manufacture, distribute and sell CSDs, fruit juice based drinks, packaged drinking water, sports drinks and energy drinks. As informed by the Management, Food Safety & Standards Act, 2006, Rules and Regulations made thereunder, are specifically applicable to the Company.

In our opinion and to the best of our information and according to explanations given to us, we believe that the Company is having systems in place to check the compliance of laws specifically applicable to the Company.

**We further report that** the Board of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The

changes in the composition of the Board of Directors that took place during the audit period were carried out in compliance with the provisions of the Act except that Composition of Board was not compliant of Regulation 17 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 from May 2, 2019 to July 31, 2019 as half of the Directors were not Independent Directors and in this respect penalty as imposed by National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) was deposited by the Company.

Advance notice is given to all Directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Board decisions are carried out with unanimous consent and therefore, no dissenting views were required to be captured and recorded as part of the minutes.

**We further report that** there are systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

**We further report that** during the audit period:

- the Shareholders of the Company at their 24<sup>th</sup> Annual General Meeting held on April 17, 2019 approved raising of capital through Qualified Institutional Placement for an aggregate amount not exceeding ₹ 1,500/- crores
- the Shareholders of the Company approved by way of postal ballot on July 19, 2019, issue of bonus shares in the proportion of 1 new fully paid-up equity share of ₹ 10/- each for every 2 existing fully paid-up equity share of ₹ 10/- each.

For **Sanjay Grover & Associates**

Company Secretaries

Firm Registration No.: P2001DE052900

**Devesh Kumar Vasisht**

Partner

Date: February 7, 2020

Place: New Delhi

CP No.: 13700

UDIN: F008488B000131512

**Annual Report on Corporate Social Responsibility (CSR) Activities for the Financial Year 2019**

1.	A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.	Refer Section on Corporate Social Responsibility in Board's Report. Further, overview of projects or programs undertaken during the year under review, is provided in the table at item 5(c) below.
2.	The composition of the CSR Committee	1) Mr. Ravi Jaipuria- Chairman 2) Mr. Varun Jaipuria- Member 3) Mr. Raj Gandhi- Member 4) Dr. Naresh Trehan- Member 5) Ms. Rashmi Dhariwal- Member
3.	Average net profit of the Company for last three Financial Years	₹ 2,861.15 million
4.	Prescribed CSR Expenditure (two per cent of the amount as in item 3 above)	₹ 57.22 million
5.	Details of CSR spent during the Financial Year 2019:	
	(a) Total amount to be spent for the Financial Year;	₹ 57.22 million
	(b) Amount unspent, if any;	Nil
	(c) Manner in which the amount spent during the Financial Year	Details given below

(₹ in million)

(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
Sl. No.	CSR project or activity identified	Sector in which the project is covered	Projects or Programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount outlay (budget) project or program wise	Amount spent on the projects or programs Sub-Heads; (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure up to the reporting period	Amount spent direct or through implementing agency
(a)	Promoting education to poor and underprivileged children	Promoting education	Gurugram and Jaipur	50.00	50.00	50.00	Through Implementing Agency- Champa Devi Jaipuria Charitable Trust
(b)	Promoting employment enhancing vocational skills	Promoting vocational skills	Gurugram and Jaipur	5.00	5.00	5.00	Through Implementing Agency- Mala Jaipuria Foundation
(c)	Training to promote nationally recognized sports	Promoting sports	New Delhi	2.50	2.50	2.50	Through Implementing Agency- National Rifle Association of India

6. In case the Company has failed to spend the two percent of the average net profit of last three financial years or any part thereof, the Company shall provide the reasons for not spending the amount in its Board report.  
Not applicable.
  
7. A responsibility statement of the CSR Committee that the implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the Company.  
“The implementation and monitoring of CSR Policy, is in compliance with CSR objectives and Policy of the Company.”

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

Place: Gurugram  
Date: February 7, 2020

**Raj Gandhi**  
Whole-time Director  
DIN: 00003649

**Ravi Jaipuria**  
Chairman - CSR Committee  
DIN: 00003668

**Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo required under the Companies (Accounts) Rules, 2014**

The details of conservation of energy, technology absorption, foreign exchange earnings and outgo are as follows:

**(a) Conservation of energy**

(i)	Steps taken or impact on conservation of energy	<p>A multi-pronged approach is deployed in plants as well as products to infuse the concept of energy conservation. Some of the energy conservation measures adopted across the manufacturing units were:</p> <ol style="list-style-type: none"> <li>1. Use of frequency drive in ammonia and air compressor which saves electric energy.</li> <li>2. Heat recovery from hot compressed gases and used for heating water.</li> <li>3. Recovery of treated hot water from three stage syrup transfer PHE.</li> <li>4. Beverage filling at ambient temperature leading to huge power savings in refrigeration.</li> <li>5. Replacement of CFL/FTL lamps with LED lamps.</li> <li>6. Replacement of low efficiency pump with high energy efficient pump.</li> <li>7. Improving efficiency on critical resources like water and energy by doing water recoveries and optimizing energy consumption.</li> <li>8. Optimizing the resource consumptions and minimizing wastages by automations and controls.</li> </ol>
(ii)	Steps taken by the Company for utilizing alternate sources of energy	The Company has successfully utilized the environment friendly fuels like biomass for steam generation and installed solar panels in the plant for generating clean energy.
(iii)	Capital investment on energy conservation equipments	<ol style="list-style-type: none"> <li>1. Installation and commissioning of Solar Plant at Nuh and Greater Noida Plants.</li> <li>2. Air recovery system in Blow Moulding Machine.</li> <li>3. Filling machines which are capable of filling beverage at ambient temperature with high speed running.</li> <li>4. Green Oven for Bottle Blowing machine which consumes less energy as compare to the traditional ones.</li> <li>5. High energy efficient pumps.</li> <li>6. Steam condensate recovery system in all the units.</li> </ol>

**(b) Technology absorption**

(i)	Efforts made towards technology absorption	The Company has been continuously improving on resource use efficiencies, especially that of common resources such as water, fuel and energy. The Company follows series of environment performance indicators for monitoring natural resources consumption on per case basis and continual improvement is being achieved and sustained.
(ii)	Benefits derived like product improvement, cost reduction, product development or import substitution	Over the past ten years, Company has reduced water usage around 10% on per case basis and significant reduction of energy consumption on per case basis. Some of the factories have also received the Green Factory certification from Indian Green Building Council (IGBC), Gold rating. Our Company also achieved significant reduction in weight of closure (from 1880 long height closure to 1881 short height closure) and preforms over years. This is implemented across all units resulting in to saving of resin consumption. Usage of nitrogen in packaged drinking water enables unit to reduce 10% of package weight.

(iii)	In case of imported technology (imported during the last three years reckoned from the beginning of the financial year)-	There is no imported technology involved in the operation of the Company.
	(a) Details of technology imported	N.A.
	(b) The year of import	N.A.
	(c) Whether the technology been fully absorbed	N.A.
	(d) If not fully absorbed, areas where absorption has not taken place, and the reasons thereof	N.A.
(iv)	Expenditure incurred on Research and Development	Due to the nature of its business, the Company need not to initiate specific research and development activities.

### (c) Foreign Exchange Earnings & Outgo

(₹ in million)

Sl. No.	Particulars	As at December 31, 2019	As at December 31, 2018
(i)	Earnings in Foreign Currency	926.33	1,607.09
(ii)	Expenditure in Foreign Currency	4,110.66	3,171.75

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

**Ravi Jaipuria**  
Chairman  
DIN: 00003668

Date: February 7, 2020  
Place: Gurugram



## Corporate Governance Report

To comply with Regulation 34 read with Schedule V of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 [‘SEBI (LODR) Regulations’], the report containing the details of Corporate Governance of Varun Beverages Limited (‘the Company’/ ‘VBL’) is as follows:

### Company’s Philosophy on Corporate Governance

Corporate Governance is creation and enhancing long term sustainable value for the stakeholders through ethically driven business process. At VBL, it is imperative that your Company affairs are being managed in a fair and transparent manner.

Corporate Governance is all about maintaining a valuable relationship and trust with all stakeholders. We consider stakeholders as partners in our success and we remain committed towards maximizing stakeholders’ value, be it shareholders, employees, suppliers, customers, investors, communities or policy makers. This approach to value creation emanates from our belief that sound governance system, based on relationship and trust, is integral to creating enduring value for all. We have a code of conduct for ethical conduct of business.

We believe, Corporate Governance is not just a destination, but a journey to constantly improve sustainable value creation. It is an upward-moving target that we collectively strive towards achieving. Our multiple initiatives towards maintaining the highest standards of governance are detailed in the following pages.

The Corporate Governance framework of the Company is based on the following broad practices:

- (a) Engaging a diverse and highly professional, experienced and competent Board of Directors, with versatile expertise in industry, finance, management and law.
- (b) Deploying well defined governance structures that establishes checks and balances and delegates decision making to appropriate levels in the organization.
- (c) Adoption and implementation of fair, transparent and robust systems, processes, policies and procedures.
- (d) Making high levels of disclosures for dissemination of corporate, financial and operational information to all its stakeholders.
- (e) Having strong systems and processes to ensure full and timely compliance with all legal and regulatory requirements and zero tolerance for non-compliance.

### Best Corporate Governance practices

VBL maintains the highest standards of Corporate Governance. It is the Company’s constant endeavour to adopt the best Corporate Governance practices keeping in view the international codes of Corporate Governance and practices of well-known global companies. Some of the best implemented global governance norms include the following:

- All securities related filings with Stock Exchanges and SEBI are reviewed by the Company’s Board of Directors.
- The Company has following Board Committees: Audit, Risk Management and Ethics Committee, Stakeholders’ Relationship Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Share Allotment Committee, QIP Committee and Investment and Borrowing Committee.
- The Company also undergoes secretarial audit conducted by an independent firm of Practicing Company Secretaries. The Secretarial Audit Report is placed before the Board and forms part of the Annual Report.
- Observance and adherence of all applicable Laws including Secretarial Standards issued by the Institute of Company Secretaries of India.

### Governance Policies

At VBL, we strive to conduct our business and strengthen our relationships in a manner that is dignified, distinctive and responsible. We adhere to ethical standards to ensure integrity, transparency, independence and accountability in dealing with all stakeholders. Therefore, we have adopted various codes and policies to carry out our duties in an ethical manner. Some of the codes and policies are as follows:

- Code of Conduct for Board of Directors and Senior Management;
- Code of Conduct for Prohibition of Insider Trading;
- Code of practices and procedures for fair disclosure of Unpublished Price Sensitive Information;
- Policy on Related Party Transactions;
- Corporate Social Responsibility Policy;
- Policy for Determination of Material Subsidiary and Governance of Subsidiaries;
- Policy for Determination of Materiality of Events / Information;



- Remuneration Policy for Directors, Key Managerial Personnel, Members of Senior Management and other Employees of the Company;
- Familiarization Programme for Independent Directors;
- Vigil Mechanism/Whistle Blower Policy;
- Policy for Preservation of Documents;
- Policy on Diversity of the Board of Directors;
- Risk Management Policy;
- Dividend Distribution Policy;
- Archival Policy;
- Guidelines for Acquisition in India;
- EHS (Environment, Health and Safety) Policy;
- Anti-bribery Policy; and
- Policy on Prevention, Prohibition and Redressal of Sexual Harassment at Workplace

### Board of Directors

As at December 31, 2019, 5 (Five) out of 10 (Ten) Directors on the Board were Independent Directors. At VBL, it is our belief that an enlightened Board consciously creates a culture of leadership to provide a long-term vision and policy approach to improve the quality of governance. The Board's actions and decisions are aligned with the Company's best interests. The Board critically evaluates the Company's strategic direction, management policies and their effectiveness.

Size and composition of the Board of Directors as at December 31, 2019 is given below:

Category	Name of Directors
Non-executive Chairman	Mr. Ravi Jaipuria*
Executive / Whole-time Directors	Mr. Varun Jaipuria*
	Mr. Raj Gandhi
	Mr. Kapil Agarwal
	Mr. Rajinder Jeet Singh Bagga
Non-executive, Independent Directors	Dr. Naresh Trehan
	Dr. Ravi Gupta
	Mr. Pradeep Sardana
	Ms. Rashmi Dhariwal
	Ms. Sita Khosla

\*Mr. Ravi Jaipuria and Mr. Varun Jaipuria are Promoters of the Company

### Inter-se Relationship among Directors

Except Mr. Ravi Jaipuria and Mr. Varun Jaipuria, none of the Director is a relative of other Director(s). Mr. Varun Jaipuria is the son of Mr. Ravi Jaipuria, Non-executive Chairman of the Company.

### Core Skills / Expertise / Competencies available with the Board

The Board comprises qualified Members who possess required skills, expertise and competencies that allow

them to make effective contributions to the Board and its Committees.

The following skills / expertise / competencies have been identified for the effective functioning of the Company and are currently available with the Board:

- Leadership / Operations
- Strategic Planning
- Industry Experience, Technical, Research & Development and Innovation
- Global Business
- Finance & Legal
- Corporate Governance, Compliance & Risk Management

### Selection of Independent Directors

Considering the requirement of skill sets on the Board, eminent people having an independent standing in their respective field / profession and who can effectively contribute to the Company's business and policy decisions are considered by the Nomination and Remuneration Committee, for appointment, as an Independent Director on the Board. The Committee, inter-alia, considers criteria as prescribed under the Companies Act, 2013 ('the Act') and SEBI (LODR) Regulations, positive attributes, area of expertise, number of Directorships and memberships held in various committees of other companies by such persons in accordance with the Company's Policy. The Board considers the Committee's recommendation and takes appropriate decision.

A statement, in connection with fulfilling the criteria of Independence and directorships as required under the provisions of the Act and SEBI (LODR) Regulations received from each of Independent Directors, is disclosed in the Board's Report. Your Company had also issued formal appointment letters to all the Independent Directors in the manner provided under the Act. Terms and Conditions for appointment of Independent Directors are available on website of the Company at <http://varunpepsi.com/wp-content/uploads/2018/05/Terms-and-conditions-of-appointment-of-the-Independent-Directors-Revised-March-19-2018.pdf>.

In the opinion of the Board, the Independent Directors fulfill the conditions as specified in SEBI (LODR) Regulations and are Independent of the management.

### Independent Directors' Induction and Familiarization

The provision of an appropriate induction programme for new Directors and ongoing training for existing Directors is a major contributor in maintaining the high Corporate

Governance standards of the Company. The Whole-time Directors and the Company Secretary are jointly responsible for ensuring such induction and training programmes are provided to the Directors. The management provides such information and training either at the meeting of Board of Directors or otherwise. The details of such familiarization programme for Independent Directors are posted on website of the Company at <http://varunpepsi.com/wp-content/uploads/2016/12/Familiarisation-Programme-For-Independent-Directors.pdf>.

### **Board Evaluation**

The Board of Directors of the Company ensures formation and monitoring of robust evaluation framework of the Individual Directors including Chairman of the Board, Board as a whole and various Committees thereof and carries out the evaluation of the Board, the Committees of the Board and Individual Directors, including the Chairman of the Board on annual basis.

Board Evaluation for the Financial Year ended December 31, 2019 has been completed by the Company internally which included the evaluation of the performance of the Board as a whole, Board Committees and Directors and results of the same were shared with the Board.

### **Internal Audit**

As recommended by the Audit, Risk Management and Ethics Committee, the Board of Directors in their meeting held on February 20, 2019 re-appointed M/s O. P. Bagla & Co., LLP, Chartered Accountants as an Internal Auditor of the Company for the Financial Year 2019 to conduct internal audit of the Company and their report on findings is submitted to the Audit, Risk Management and Ethics Committee on a quarterly basis.

### **Separate Meeting of Independent Directors**

To comply with the provisions of Schedule IV of the Act read with Regulation 25 of SEBI (LODR) Regulations, the Independent Directors met once during the Financial Year 2019, without the presence of Non-Independent Directors and members of the management team and inter-alia reviewed:

- The performance of Non-Independent Directors and the Board as a whole;
- The performance of the Chairman of the Company, taking into account the views of Executive Directors and Non-executive Directors; and
- The quality, quantity and timeliness of flow of information between the Company management and the Board that is necessary for the Board to effectively and reasonably perform their duties.

In addition to formal meetings, interactions also took place between the Chairman and Independent Directors.

### **Board Meetings, Board Committee Meetings and Procedure**

The Board is the apex body constituted by shareholders for overseeing the Company's overall functioning. The Board provides and evaluates the Company's strategic direction, management policies and their effectiveness and ensures that shareholders' long term interests are being served.

As at the end of the year under review, the Board has 7 (Seven) Committees, namely Audit, Risk Management and Ethics Committee, Stakeholders' Relationship Committee, Nomination and Remuneration Committee, Corporate Social Responsibility Committee, Share Allotment Committee, QIP Committee and Investment and Borrowing Committee.

The Company's internal guidelines for Board/Board Committee meetings facilitate the decision making process at its meetings in an informed and efficient manner.

### **Board Meetings**

The Board meets at regular intervals to discuss and decide on Company / business policies and strategies apart from other regular business matters. The Board/Committee Meetings are pre-scheduled and a tentative annual calendar of the Board and Committee Meetings is circulated to all Directors well in advance to facilitate them to plan their schedule and to ensure meaningful participation in the meetings. The Board is updated on the discussions held at the Committee meetings and the recommendations made by various Committees.

The agenda of the Board/Committee Meetings is set by the Chief Risk Officer & Group Company Secretary in consultation with the Whole-time Director and the Chairman of the Company. The agenda is generally circulated a week prior to the date of the meeting and includes detailed notes on items to be discussed at the meeting to enable the Directors to take an informed decision. However, in case of urgency, the agenda is circulated along with shorter notice as per the provisions of the Secretarial Standard on Meetings of the Board of Directors. Usually meetings of the Board are held at the Corporate Office of the Company at Gurugram.

Board meets at least once in a quarter to review inter-alia the quarterly results, compliances and performance of the Company. Additional meetings are held on a need basis.



The Company also provides facility to the Directors to attend meetings of the Board and its Committees through Video/Tele Conferencing mode.

9 (Nine) Board meetings were held during the Financial Year 2019 on February 7, 2019, February 18, 2019, February 20, 2019, February 26, 2019, May 2, 2019, May 9, 2019, June 17, 2019, August 1, 2019 and November 4, 2019. The gap between two Board meetings was within the limit prescribed under Section 173(1) of the Act and Regulation 17(2) of the SEBI (LODR) Regulations.

### Board Business

The business of the Board *inter-alia* includes:

- Framing and overseeing progress of the Company's annual plan and operating framework.
- Framing strategies for direction of the Company and for corporate resource allocation.
- Reviewing financial plans of the Company.
- Reviewing the quarterly and annual financial results of the Company.
- Reviewing the Annual Report including Audited Annual Financial Statements for adoption by the Members.
- Reviewing progress of various functions and business of the Company.
- Reviewing the functioning of the Board and its Committees.
- Reviewing the functioning of subsidiary companies.
- Considering/approving the declaration/recommendation of dividend.
- Reviewing and resolving fatal or serious accidents or dangerous occurrences, any material significant effluent or pollution problems or significant labour issues, if any.
- Reviewing the details of significant development in human resources and industrial relations front.
- Reviewing details of foreign exchange exposure and steps taken by the management to limit the risks of adverse exchange rate movement.
- Reviewing compliance with all relevant legislations and regulations and litigation status, including materiality, important show cause, demand, prosecution and penalty notices, if any.

- Advising on corporate restructuring such as merger, acquisition, joint venture or disposals, if any.
- Appointing Directors on the Board and Key Managerial Personnel, if any.
- Reviewing various policies of the Company and monitoring implementation thereof.
- Reviewing details of risk evaluation and internal controls.
- Reviewing reports on progress made on the ongoing projects.
- Monitoring and reviewing Board evaluation framework.

### Board Support

The Chief Risk Officer & Group Company Secretary is responsible for collation, review and distribution of all papers submitted to the Board and Committees thereof for consideration. He is also responsible for preparation of Agenda in consultation with the Whole-time Director and the Chairman of the Company and convening of Board and Committee Meetings. The Chief Risk Officer & Group Company Secretary attend all the meetings of the Board and its Committees, advises and assures the Board on Compliance and Governance principles.

### Recording Minutes of proceedings of Board and Committee meetings

The Chief Risk Officer & Group Company Secretary ensures appropriate recording of minutes of proceedings of each Board and Committee meeting. The minutes are entered in the Minutes Book within 30 (Thirty) days from the date of conclusion of the meetings as per the Secretarial Standards issued by the Institute of Company Secretaries of India.

### Post meeting follow-up mechanism

The guidelines for Board and Committee meetings facilitate an effective post meeting follow-up, review and reporting process for decisions taken by the Board and Committees thereof. Important decisions taken at Board/Committee meetings are communicated promptly to the concerned departments/divisions. Action-taken report (if any) on decisions/minutes of the previous meeting(s) is placed at the succeeding meeting of the Board/Committees for noting.

**Attendance of Directors at Board Meetings, last Annual General Meeting (AGM) and number of other Directorships and Chairmanships / Memberships of Committees and Shareholdings of each Director in the Company:**

Name and DIN	Category & Designation	Attendance in Financial Year 2019		Number of Directorships in other Companies as on December 31, 2019		Committee Membership and Chairmanship in other Companies <sup>##</sup> as on December 31, 2019		Shareholding in the Company as on December 31, 2019
		Board Meetings	AGM	Private <sup>§</sup>	Public	Chairman-ship	Member-ship	
Mr. Ravi Jaipuria (00003668)	Promoter (Non-executive Chairman)	9/9	Yes	4	9	Nil	Nil	Nil
Mr. Varun Jaipuria (02465412)	Promoter & Whole-time Director (Executive Director)	8/9	Yes	2	4	Nil	Nil	50,663,250
Mr. Raj Gandhi (00003649)	Whole-time Director (Executive Director)	9/9	Yes	1	8	Nil	3	611,250
Mr. Kapil Agarwal (02079161)	Whole-time Director & Chief Executive Officer (Executive Director)	8/9	Yes	Nil	Nil	Nil	Nil	410,464
Mr. Rajinder Jeet Singh Bagga (08440479)*	Whole-time Director (Executive Director)	3/4	NA	Nil	Nil	Nil	Nil	129,750
Dr. Naresh Trehan (00012148)	Non-executive & Independent Director	7/9	No	9	1	Nil	Nil	Nil
Dr. Ravi Gupta (00023487)	Non-executive & Independent Director	8/9	Yes	12	3	Nil	1	Nil
Mr. Pradeep Sardana (00682961)	Non-executive & Independent Director	8/9	Yes	Nil	Nil	Nil	Nil	1,287
Ms. Rashmi Dhariwal (00337814)	Non-executive & Independent Director	8/9	Yes	5	4	1	3	Nil
Ms. Sita Khosla (01001803)	Non-executive & Independent Director	9/9	Yes	Nil	Nil	Nil	Nil	Nil
Mr. Kamlesh Kumar Jain <sup>#</sup> (01822576)	Whole-time Director & Chief Financial Officer (Executive Director)	8/8	Yes	6	2	Nil	Nil	25,635

\* Appointed with effect from May 2, 2019.

<sup>#</sup> Resigned from the position of Whole-time Director & Chief Financial Officer with effect from August 1, 2019.

<sup>##</sup> Includes only Audit Committee and Stakeholders' Relationship Committee in all public limited companies (whether listed or not) and excludes private limited companies, foreign companies and Section 8 companies.

<sup>§</sup> Does not include Directorship in foreign companies.

Note: Video/Tele-conferencing facility is offered to facilitate Directors to participate in the meetings.

Pursuant to Part C of Schedule V of the SEBI (LODR) Regulations, details of Directorship in other listed entity and category of Directorship as on December 31, 2019, are mentioned below:

Sl. No.	Name of Director	Company	Category of Directorship
1.	Mr. Ravi Jaipuria	Lemon Tree Hotels Limited	Non-executive Director

### Committees of the Board

The Board Committees play a vital role in strengthening the Corporate Governance practices. The Board Committees are set up under formal approval of the Board to carry out clearly defined roles which are considered to be performed by Members of the Board as a part of good governance practice. The Board supervise the execution of responsibilities by the Committee. Minutes of the proceedings of all the Committee meetings are placed before the Board to take note of the same. The Board Committees may request special invitees to join the meeting, as appropriate.

As required under Schedule V (Annual Report) of the SEBI (LODR) Regulations, mandatory disclosure(s) related to the Audit, Risk Management and Ethics Committee, Stakeholders' Relationship Committee and Nomination and Remuneration Committee are as follows:

#### (i) Audit, Risk Management and Ethics Committee

During the year under review, your Company has renamed its Audit and Risk Management Committee as Audit, Risk Management and Ethics Committee.

The terms of reference and composition of the Audit, Risk Management and Ethics Committee satisfy the requirements of Section 177 of the Act read with the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulations 18 and 21 of the SEBI (LODR) Regulations.

The brief terms of reference of Audit, Risk Management and Ethics Committee are as under:

- Oversight of the Company's financial reporting process, examination of the financial statement and the auditors' report thereon and the disclosure of its financial information to ensure that its financial statements are correct, sufficient and credible.
- Recommendation for appointment, reappointment and replacement, remuneration and terms of appointment of auditors of the Company and approval of payment for any other services rendered by the statutory auditors of the Company.

- Reviewing with the Management the quarterly / annual results and annual financial statements and Auditors' Report thereon before submission to the Board for approval. This would, inter-alia, include reviewing changes in the accounting policies and reasons for the same, major accounting entries involving estimates based on exercise of judgment by Management, significant adjustments made in the financial statements.
- Review the Management's Discussion and Analysis of financial condition and results of operations.
- Scrutiny of inter-corporate loans and investments.
- Evaluation of internal financial controls and risk management systems.
- Reviewing the functioning of the whistle blower / vigil mechanism.
- Evaluate and review the risk management plan, the risk management system, including risk policy, risk process (risk identification, assessment, mitigation and monitoring), cyber security processes and risk registers laid down by the Management.

The Audit, Risk Management and Ethics Committee met 8 (Eight) times during the Financial Year 2019 on February 7, 2019, February 18, 2019, February 20, 2019, May 9, 2019, August 1, 2019, August 26, 2019, September 9, 2019 and November 4, 2019.

#### Composition of the Committee and attendance of the Members at the meetings held during the Financial Year 2019:

Sl. No.	Name	Category	Designation	No. of Meetings Attended
1.	Dr. Ravi Gupta	Independent Director	Chairman	8/8
2.	Ms. Rashmi Dhariwal	Independent Director	Member	8/8
3.	Mr. Raj Gandhi	Executive Director	Member	8/8
4.	Ms. Sita Khosla*	Independent Director	Member	1/1

\*Appointed as member of the Committee with effect from October 30, 2019.

Note: Video/Tele-conferencing facility is offered to facilitate Directors to participate in the meetings.

The Chief Risk Officer & Group Company Secretary acts as the Secretary to the Committee.

The Chairman of the Audit, Risk Management and Ethics Committee was present at the last AGM held on April 17, 2019.

## (ii) Stakeholders' Relationship Committee

The terms of reference and composition of the Stakeholders' Relationship Committee satisfy the requirements of Section 178 of the Act and Regulation 20 of SEBI (LODR) Regulations.

The objective of the Stakeholders' Relationship Committee is to consider and resolve the grievances of security holders of the Company including but not limited to complaints related to transfer of shares, non-receipt of annual report, non-receipt of declared dividends and review of services rendered by the Registrar and Share Transfer Agent.

The Stakeholders' Relationship Committee met 4 (Four) times during the Financial Year 2019 on January 18, 2019, January 31, 2019, February 7, 2019 and May 14, 2019.

### Composition of the Committee and attendance of the Members at the meetings held during the Financial Year 2019:

Sl. No.	Name	Category	Designation	No. of Meetings Attended
1.	Ms. Sita Khosla	Independent Director	Chairperson	3/4
2.	Mr. Raj Gandhi	Executive Director	Member	4/4
3.	Mr. Kamlesh Kumar Jain*	Executive Director	Member	4/4
4.	Ms. Rashmi Dhariwal**	Independent Director	Member	1/1

\* Resigned from the position of Whole-time Director & Chief Financial Officer and accordingly ceased to be member of the committee with effect from August 1, 2019.

\*\*Appointed with effect from February 7, 2019.

Note: Video/Tele-conferencing facility is offered to facilitate Directors to participate in the meetings.

The Chief Risk Officer & Group Company Secretary acts as the Secretary to the Committee and also designated as a Compliance Officer of the Company.

The Chairperson of the Stakeholders' Relationship Committee was present at the last AGM held on April 17, 2019.

## Investor Grievances / Complaints

The details of the Investor Complaints received and resolved during the Financial Year ended December 31, 2019 are as follows:

Opening Balance	Received	Resolved	Closing
0	209	209	0

All the complaints received during the Financial Year 2019 were resolved to the satisfaction of shareholders.

To enable investors to share their grievance or concern, Company has set up a dedicated e-mail ID-complianceofficer@rjcorp.in.

## (iii) Nomination and Remuneration Committee

The terms of reference and composition of the Nomination and Remuneration Committee satisfy the requirements of Section 178 of the Act and Regulation 19 of SEBI (LODR) Regulations and SEBI (Share Based Employee Benefits) Regulations, 2014 as amended from time to time.

The brief terms of reference of Nomination and Remuneration Committee are as under:

- Formulating the criteria for determining qualifications, positive attributes and independence of a director and recommending to the Board of Directors a policy relating to the remuneration of the directors, key managerial personnel and other employees, and for evaluation of the performance of independent directors and the Board of Directors;
- Devising a policy on diversity of the Board of Directors;
- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommending to the Board of Directors their appointment and removal, and carrying out evaluation of every director's performance;
- Determine whether to extend or continue the term of appointment of the independent directors on the basis of the report of performance evaluation of independent directors; and
- Framing suitable policies and systems to ensure that there is no violation by an employee as well as by the Company of any applicable laws in India or overseas, including:
  - (i) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015; and
  - (ii) The Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003.

The Nomination and Remuneration Committee met 3 (Three) times during the Financial Year 2019 on February 20, 2019, May 2, 2019 and August 1, 2019.

#### Composition of the Committee and attendance of the Members at the meetings held during the Financial Year 2019:

Sl. No.	Name	Category	Designation	No. of Meetings Attended
1.	Ms. Rashmi Dhariwal	Independent Director	Chairperson	3/3
2.	Mr. Ravi Jaipuria	Non-Executive Chairman	Member	3/3
3.	Dr. Ravi Gupta	Independent Director	Member	3/3

Note: Video/Tele-conferencing facility is offered to facilitate Directors to participate in the meetings.

The Chief Risk Officer & Group Company Secretary acts as the Secretary to the Committee.

The Chairperson of the Nomination and Remuneration Committee was present at the last AGM held on April 17, 2019.

#### Performance evaluation criteria for Independent Directors

The Nomination and Remuneration policy of the Company lays down the criteria of appointment and remuneration of Directors/Key Managerial Personnel including criteria for determining qualification, positive attributes, independence of Directors, criteria for performance evaluation of Executive and Non-executive Directors (including Independent Directors) and other matters as prescribed under the provisions of the Act and the SEBI (LODR) Regulations. An indicative list of factors that may be evaluated including but not limited to participation and contribution by a Director, commitment, effective deployment of knowledge and expertise, effective management of relationship with stakeholders, integrity and maintenance of confidentiality and independence of behaviour and judgment.

#### Remuneration of Directors

Details of remuneration paid to Directors of the Company for the Financial Year ended December 31, 2019 are as follows:

(₹ in million)

Sl. No.	Name	Sitting Fee	Salary	Perquisite	Bonus / Incentive	Total
1.	Mr. Varun Jaipuria	-	31.22	0.04	0.23	31.49
2.	Mr. Raj Gandhi	-	38.51	0.04	10.00	48.55
3.	Mr. Kapil Agarwal	-	57.12	0.03	-	57.15
4.	Mr. Rajinder Jeet Singh Bagga <sup>#</sup>	-	18.44	0.04	-	18.48
5.	Dr. Ravi Gupta	1.90	-	-	-	1.90
6.	Mr. Pradeep Sardana	0.80	-	-	-	0.80
7.	Ms. Rashmi Dhariwal	3.00	-	-	-	3.00
8.	Ms. Sita Khosla	1.90	-	-	-	1.90
9.	Mr. Kamlesh Kumar Jain <sup>*</sup>	-	9.89	-	-	9.89

<sup>#</sup> Appointed with effect from May 2, 2019.

<sup>\*</sup> Resigned from the position of Whole-time Director & Chief Financial Officer with effect from August 1, 2019.

Since all the stock options have been vested and exercised accordingly during the year under review, no options have been exercised by any Director of the Company under Employee Stock Option Scheme - 2013.

The details of specific service contracts, notice period and severance fees etc. are governed by the appointment letter issued to respective Director at the time of his / her appointment.

#### Criteria of making payments to Non-executive Directors including all pecuniary relationship or transactions of Non-executive Directors

The Independent Directors are not paid any remuneration other than the sitting fee for attending meetings of the Board and the Committees thereof as approved by the Board.

There has been no pecuniary relationship or transactions of the Non-executive Directors vis-à-vis the Company during the year except the sitting fee paid to them as detailed above.



## Prohibition of Insider Trading

To comply with the provisions of Regulation 9 of the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, the Company has adopted a Code of Conduct for Prohibition of Insider Trading and the same is uploaded on website of the Company at <https://varunpepsi.com/wp-content/uploads/2020/01/Code-of-Conduct-for-Prohibition-of-Insider-Trading.pdf>.

## Vigil Mechanism / Whistle Blower Policy

To comply with the provisions of Section 177 of the Act and Regulation 22 of SEBI (LODR) Regulations, the Company has adopted a Vigil Mechanism / Whistle Blower Policy for Directors and employees of the Company. Under the Vigil Mechanism Policy, the protected disclosures can be made by a victim through an e-mail or a letter to the Chief Risk Officer & Group Company Secretary (Vigilance Officer) or to the Chairperson of the Audit, Risk Management and Ethics Committee.

The Policy provides for adequate safeguards against victimization of employees and Directors who avail of the vigil mechanism and also provides a direct access to the Vigilance Officer or the Chairperson of the Audit, Risk Management and Ethics Committee, in exceptional cases. No personnel of the Company has been denied access to the Audit, Risk Management and Ethics Committee.

The main objective of this policy is to provide a platform to Directors and employees to raise concerns regarding

any irregularity, misconduct or unethical matters / dealings within the Company which may have a negative bearing on the organization either financially or otherwise.

This policy provides an additional channel to the normal management hierarchy for employees to raise concerns about any breach of the Company's values or instances of violations of the Company's Code of Conduct. Therefore, it is in line with the Company's commitment to open communication and to highlight any such matters which may not be getting addressed in a proper manner. During the year under review, 6 (Six) complaints were received and disposed off under the Whistle Blower Policy.

## Compliance with the Code of Conduct

To comply with the provisions of Regulation 17(5) of SEBI (LODR) Regulations, the Company has adopted "Code of Conduct for Board of Directors and Senior Management" (Code). Code is available on website of the Company at <https://varunpepsi.com/wp-content/uploads/2019/03/Code-Of-Conduct-For-Board-Of-Directors-and-Senior-Management-Revised.pdf>.

On the basis of declarations received from Board Members and Senior Management Personnel, the Whole-time Director & Chief Executive Officer has given a declaration that the Members of the Board of Directors and Senior Management Personnel have affirmed compliance with the Code during the Financial Year 2019. A copy of such declaration is also attached with this report.

## General Body Meetings

### Annual General Meeting

The Annual General Meetings ('AGM') of the Company during the preceding three years were held at the following venues, dates and times, wherein the following special resolutions were passed:

AGM	Financial Year	Day, Date & Time	Venue	Brief description of Special Resolutions
24 <sup>th</sup>	2018	Wednesday, April 17, 2019 at 11:00 a.m.	PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi - 110 016	<ul style="list-style-type: none"> <li>Re-appointment of Dr. Naresh Trehan as an Independent Director.</li> <li>Raising of Capital through Qualified Institutions Placement (QIP).</li> </ul>
23 <sup>rd</sup>	2017	Tuesday, April 17, 2018 at 11:00 a.m.	PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi - 110 016	<ul style="list-style-type: none"> <li>Re-appointment of Mr. Pradeep Sardana as an Independent Director.</li> <li>Ratification of Re-appointment of Ms. Geeta Kapoor as an Independent Director.</li> <li>Ratification of Re-appointment of Mr. Sanjoy Mukerji as an Independent Director.</li> <li>Alteration of Memorandum of Association of the Company for aligning the same as per Table- A of the Companies Act, 2013.</li> <li>Alteration of Articles of Association of the Company for aligning the same as per the provisions of the Companies Act, 2013.</li> </ul>
22 <sup>nd</sup>	2016	Monday, April 17, 2017 at 11.00 a.m.	Sri Sathya Sai International Center, Pragati Vihar, Bhishm Pitamah Marg, Lodhi Road, New Delhi -110 003	<ul style="list-style-type: none"> <li>Ratification of Employee Stock Option Scheme (ESOS) 2013 &amp; ESOS 2016.</li> <li>Approval for issuance of Non-Convertible Debentures of ₹10,000,000,000 on Private Placement Basis.</li> </ul>

### Extra-ordinary General Meeting

Apart from the Annual General Meeting, no other General Meeting was held during the Financial Year 2019.

### Postal Ballot

Pursuant to Regulation 44 of SEBI (LODR) Regulations and Sections 108, 110 and other applicable provisions of the Act read with Rules made thereunder, during the year under review, Members of the Company approved the issue of Bonus Shares by way of postal ballot.

### Procedure followed for postal ballot

- In compliance with Regulation 44 of the SEBI (LODR) Regulations and Sections 108, 110 and other applicable provisions of the Act read with the Rules made thereunder, the Company provided electronic voting facility to all its Members, to enable them to cast their votes electronically. Company engaged the services of KFin Technologies Private Limited (formerly Karvy Fintech Private Limited) ('KFin') for the purpose of providing e-voting facility. The Members had the option to vote either by physical ballot or e-voting.
- Company dispatched the postal ballot notice dated June 17, 2019 on June 19, 2019 containing draft resolution together with the explanatory statement, the postal ballot form and self-addressed envelope to the Members whose names appeared in the register of Members / list of beneficiaries as on cut-off date i.e. Friday, June 14, 2019. The Company also published notice in the newspapers declaring the details of

completion of dispatch on Thursday, June 20, 2019 as mandated under the Act and applicable rules.

- Members desiring to exercise their votes by physical postal ballot forms were requested to return the forms duly completed and signed to the Scrutinizer on or before the close of business hours on Friday, July 19, 2019. Members who opted for e-voting, voted from 09:00 a.m. on Thursday, June 20, 2019 to 05:00 p.m. on Friday, July 19, 2019.
- The Scrutinizer Mr. Sanjay Grover, Partner of M/s. Sanjay Grover & Associates, Company Secretaries, New Delhi submitted his report on July 20, 2019, after the completion of scrutiny.
- The results of the postal ballot were announced by Mr. Ravi Batra, Chief Risk Officer & Group Company Secretary on July 20, 2019. The last date specified for receipt of duly completed Postal Ballot Forms and closure of e-voting i.e. July 19, 2019, was taken as the date of passing the resolution.
- The result of the postal ballot along with the scrutinizer's report was displayed at the registered office of the Company, hosted at the Company's website at [www.varunpepsi.com](http://www.varunpepsi.com) and on the website of KFin at <https://evoting.karvy.com> and was also communicated to the Stock Exchanges.
- The consolidated summary of the result of postal ballot / e-voting is as under:

Item	Net Valid Votes Polled (No. of Equity Shares)	Votes with assent for the Resolution (No. of Equity Shares and % of Net Valid Votes)	Votes with dissent for the Resolution (No. of Equity Shares and % of Net Valid Votes)
Ordinary Resolution for issuance of Bonus Shares	169,903,013	169,902,910 (99.9999%)	103 (0.0001%)

There is no special resolution proposed to be conducted through postal ballot.

### Means of Communication

Information like Quarterly / Half Yearly / Annual Financial Results and press releases on significant developments in the Company that have been made available from time to time have been submitted to the Stock Exchanges to enable them to put on their websites and communicate to their Members. The same is also made available to Institutional Investors or to the Analysts, if any and are also hosted on the Company's website at [www.varunpepsi.com](http://www.varunpepsi.com).

The Quarterly / Half Yearly / Annual Financial Results are published in English and Hindi language newspapers normally in Business Standard. Moreover, a report on Management Discussion & Analysis as well as Business Responsibility Report also forms part of the Annual Report. The Company is electronically filing all reports / information including Quarterly Financial Results, Shareholding Pattern, and Corporate Governance Report etc., on NSE website viz. [www.nseindia.com](http://www.nseindia.com) and on BSE website viz. [www.bseindia.com](http://www.bseindia.com).

## General Shareholders Information

### A) Annual General Meeting

Date: April 10, 2020

Time: 11:00 a.m.

Venue: PHD Chamber of Commerce and Industry, 4/2, Siri Institutional Area, August Kranti Marg, New Delhi- 110 016

### B) Financial Year

The Financial Year of the Company starts from January 1 and ends on December 31 every year.

### C) Financial Calendar 2020 (tentative)

First Quarter Results	:	On or before May 15, 2020
Second Quarter Results	:	On or before August 14, 2020
Third Quarter Results	:	On or before November 14, 2020
Audited Annual Results for the year ending on December 31, 2020	:	On or before March 1, 2021
Annual Book Closure	:	April 3, 2020 to April 10, 2020 (both days inclusive)

### D) Dividend and its Payment

During the year under review, the Board of Directors in their meeting held on August 1, 2019 declared an interim dividend of ₹ 2.50 per equity share (face value of ₹ 10/- per equity share) to the eligible equity shareholders of the Company.

The Company has transferred the unpaid or unclaimed Interim Dividend to the Unclaimed Dividend Account – Varun Beverages Limited and the details of unpaid and unclaimed dividend amount lying in the said Accounts (maintained with HDFC Bank Limited for the dividend declared in 2017, Yes Bank Limited for the dividend declared in 2018 and IndusInd Bank Limited for the dividend declared in 2019) are uploaded on website of the Company at <https://varunpepsi.com/corporate-governance/>.

### E) Listing of Shares on Stock Exchanges and Stock Code

Sl. No.	Name and Address of the Stock Exchange	Stock code
1.	National Stock Exchange of India Limited, Exchange Plaza, Block G, C/1, Bandra Kurla Complex, Bandra (E), Mumbai - 400 051	VBL
2.	BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001	540180

Annual listing fee for the Financial Year 2019-20 has been paid to the BSE Limited and the National Stock Exchange of India Limited.

### F) Listing of Debt Instruments on Stock Exchanges and Codes: N.A.

### G) Market Price Data for the period January 1, 2019 to December 31, 2019

Month	BSE			NSE		
	High	Low	Volume (Nos.)	High	Low	Volume (Nos.)
Jan-19	834.95	757.00	71,683	840.00	756.10	1,727,131
Feb-19	848.05	744.95	96,690	848.00	735.05	2,119,211

Month	BSE			NSE		
	High	Low	Volume (Nos.)	High	Low	Volume (Nos.)
Mar-19	878.50	790.10	845,968	877.00	794.50	3,122,848
Apr-19	948.00	815.25	81,324	954.45	812.55	2,695,044
May-19	963.00	878.95	64,613	961.95	875.90	3,247,167
June-19	954.00	796.00	75,307	954.95	792.15	2,089,895
July-19	975.00	601.00	63,318	974.90	592.00	2,135,654
Aug-19	661.00	586.00	79,811	659.95	585.00	3,145,491
Sep-19	660.00	576.25	4,972,428	663.05	575.10	2,760,100
Oct-19	648.00	591.55	64,949	647.85	589.20	4,574,211
Nov-19	788.75	615.00	644,846	789.00	615.00	11,359,634
Dec-19	754.00	682.05	72,393	754.90	681.10	3,225,867

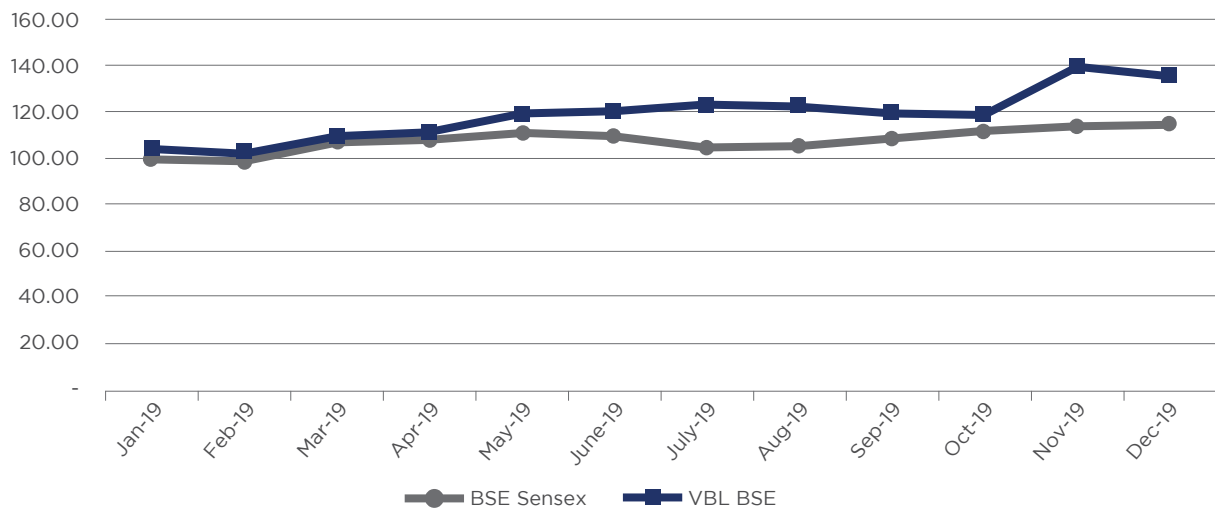
Note: Share prices not adjusted before Bonus Issue allotment on July 29, 2019 in the proportion of 1:2.

### Performance in comparison to broad - based indices

#### Performance on BSE

Comparison of share price of VBL has been made with BSE Sensex.

#### Performance on BSE (Indexed)

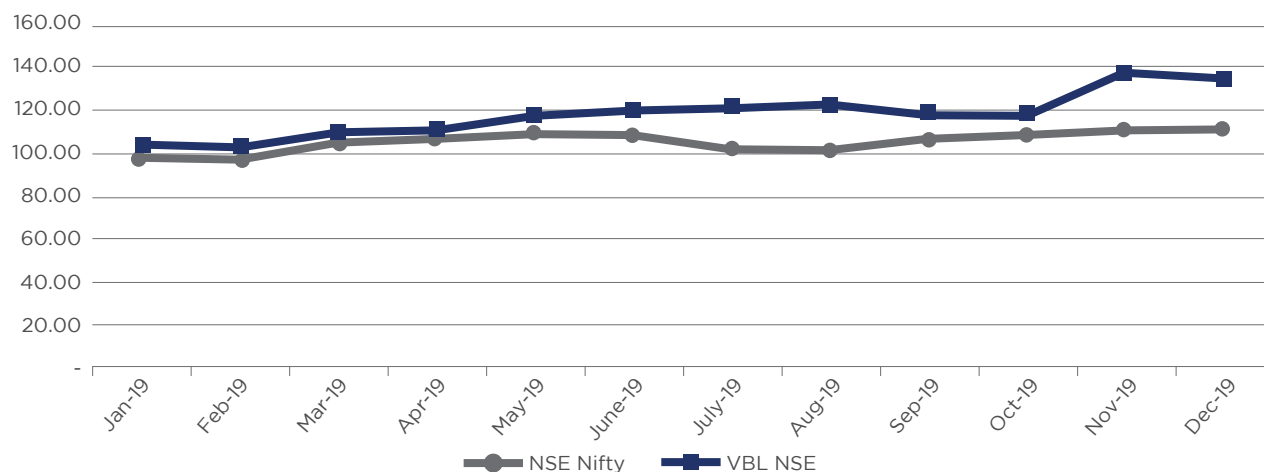


	Jan'19	Feb'19	Mar'19	Apr'19	May'19	June'19	July'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19
<b>VBL BSE</b>	104.07	102.17	109.91	111.25	118.66	120.09	122.08	122.18	119.15	118.10	138.97	134.91
<b>BSE Sensex</b>	100.52	99.44	107.22	108.22	110.11	109.22	103.92	103.51	107.21	111.26	113.10	114.38

## Performance on NSE

Comparison of share price of VBL has been made with NSE Nifty.

### Performance on NSE (Indexed)



	Jan'19	Feb'19	Mar'19	Apr'19	May'19	June'19	July'19	Aug'19	Sep'19	Oct'19	Nov'19	Dec'19
<b>VBL NSE</b>	104.63	103.15	110.49	111.65	118.94	120.70	122.18	123.58	119.35	118.59	138.30	135.50
<b>NSE Nifty</b>	99.71	99.36	107.01	108.15	109.76	108.53	102.35	101.48	105.63	109.34	110.99	112.02

## H) Registrar and Share Transfer Agent

All the work relating to the shares held in the physical form as well as the shares held in the electronic (demat) form is being done at one single point and for this purpose SEBI Registered Category 1 Registrar and Share Transfer Agent (RTA) has been appointed, whose details are given below:

### KFin Technologies Private Limited

(formerly Karvy Fintech Private Limited)

Selenium Tower B,

Plot No. 31 and 32, Gachibowli

Financial District, Nanakramguda, Hyderabad 500 032

Tel: +91 40 6716 2222

Fax: +91 40 2342 0814

Email: einward.ris@kfintech.com

Website: www.kfintech.com

SEBI Registration No. INR000000221

## I) Share Transfer System

As on December 31, 2019 - 288,688,429 (Two Hundred Eighty Eight Million Six Hundred Eighty Eight Thousand Four Hundred Twenty Nine) equity shares of the Company were in dematerialized form and 291 (Two Hundred Ninety One) equity shares were held in physical form.

Transfer of Equity Shares in dematerialized form are done through depositories with no involvement of the Company. With regard to transfer of equity shares in physical form, the Share transfer instruments, received in physical form, are processed by our RTA, KFin Technologies Private Limited and the share certificates are dispatched within a period of 15 (Fifteen) days from the date of receipt thereafter subject to the documents being complete and valid in all respects. Company obtains a half-yearly certificate from a Company Secretary in Practice in respect of the share transfers as required under Regulation 40(9) of SEBI (LODR) Regulations and files a copy of the said certificate with the Stock Exchanges.

SEBI vide its Notifications dated June 8, 2018 and November 30, 2018 mandated that securities of listed companies can be transferred only in dematerialized form w.e.f. April 1, 2019. Accordingly, to avail benefits of dematerialization, Members are advised to dematerialize the shares held by them in physical form.

#### J) Distribution of Shareholding

The shareholding distribution of equity shares as on December 31, 2019 is given hereunder:

(Nominal Value ₹ 10/- per share)

Shareholding	No. of Shareholders	Percentage	Amount (₹)	Percentage
1 - 5000	39,413	91.30	32,419,230	1.12
5001 - 10000	1,596	3.70	11,094,960	0.38
10001 - 20000	888	2.05	12,956,900	0.45
20001 - 30000	362	0.84	8,804,650	0.30
30001 - 40000	178	0.41	6,134,810	0.21
40001 - 50000	113	0.26	5,046,040	0.18
50001 - 100000	253	0.59	18,035,610	0.63
100001 & Above	367	0.85	2,792,395,000	96.73
<b>Total</b>	<b>43,170</b>	<b>100.00</b>	<b>2,886,887,200</b>	<b>100.00</b>

#### K) Categories of Shareholders (as on December 31, 2019)

Sl. No.	Description	Total No. of Equity Shares	Percentage
1.	Alternative Investment Fund	974,229	0.34
2.	Banks	17,030	0.01
3.	Bodies Corporate	2,747,718	0.95
4.	Clearing Members	100,334	0.03
5.	Directors (Other than Promoter Director)	1,152,751	0.40
6.	Employees	470,725	0.16
7.	Foreign Institutional Investors	229,301	0.08
8.	Foreign Portfolio - Corporates	40,535,500	14.04
9.	Foreign Portfolio Investors	15,103,564	5.23
10.	HUF	302,280	0.10
11.	Mutual Funds	17,228,654	5.97
12.	Non Resident Indians	644,788	0.22
13.	Non Resident Indian Non Repatriable	521,213	0.18
14.	Promoter & Promoter Group	197,536,241	68.43
15.	Qualified Institutional Buyer	386,401	0.13
16.	Resident Individuals	10,736,616	3.72
17.	Trusts	1,375	0.00
	<b>Total</b>	<b>288,688,720</b>	<b>100.00</b>

#### L) Dematerialization of Shares and Liquidity

As on December 31, 2019, 99.99% of the total equity shares were held in dematerialized form. The Company's shares are actively traded on the stock exchanges.

The Company does not have any GDR's/ADR's/Warrants or any Convertible instruments having any impact on equity.

#### M) Commodity price risk or foreign exchange risk and hedging risk

The details for the same have been provided in the Notes to Financial Statements of the Company for the Financial Year 2019.

#### N) Credit Rating

During the year under review, CRISIL has upgraded your Company's credit rating as below:

Long Term Rating	CRISIL AA/Stable (Upgraded from 'CRISIL AA-/Positive')
Short Term Rating	CRISIL A1+ (Reaffirmed)

#### O) Plant locations

The Plant locations have been provided at page no. 7 of the Annual Report.

#### P) Reconciliation of Share Capital Audit

The Reconciliation of Share Capital Audit is conducted by a Company Secretary in practice to reconcile the total admitted capital with National Securities Depository Limited and Central Depository Services (India) Limited ('Depositories') and the total issued and listed capital. The audit confirms that the total issued/paid-up capital is in agreement with the aggregate of the total number of shares in physical form and the total number of shares in dematerialized form (held with Depositories) and that the requests for dematerialization of shares are processed by the Registrar and Share Transfer Agent within statutory period and uploaded with the concerned depositories.

#### Q) Equity Shares in the Suspense Account

The Company has, in accordance with the procedure laid down in Schedule VI of SEBI (LODR) Regulations, opened a dematerialization account namely, 'UNCLAIMED SUSPENSE SHARES DEMAT ACCOUNT - VARUN BEVERAGES LIMITED'. The details of shares transferred to shareholders out of this account are given below:

Particulars	Number of shareholders	Number of equity shares
Aggregate number of shareholders and the outstanding shares in the suspense account lying as on January 1, 2019	Nil	Nil
Number of shareholders who approached the Company for transfer of shares from suspense account during the year	Nil	Nil
Number of shareholders to whom shares were transferred from suspense account during the year	Nil	Nil
Aggregate number of shareholders and the outstanding shares in the suspense account lying as on December 31, 2019	Nil	Nil

#### R) Compliances under SEBI (LODR) Regulations

The Company is regularly complying with the SEBI (LODR) Regulations as stipulated therein. Information, certificates and returns as required under the provisions of SEBI (LODR) Regulations are sent to the stock exchanges within the prescribed time.

#### S) CEO and CFO Certification

To comply with Regulation 17(8) of SEBI (LODR) Regulations, the Whole-time Director & Chief Executive Officer (CEO) and the Chief Financial Officer (CFO) of the Company have given Compliance Certificate stating therein matters prescribed under Part B of Schedule II of the said regulations which forms part of this Corporate Governance Report.

To comply with Regulation 33(2)(a) of SEBI (LODR) Regulations, while placing the Quarterly Financial Results before the Board of Directors, the CEO and CFO certifies that the Financial Results do not contain any false or misleading statement or figures or do not omit any material fact which may make the statements or figures contained therein misleading.

#### T) Certificate from Company Secretary in Practice regarding Non-disqualification of Directors

None of the Directors on the Board of the Company have been debarred or disqualified from appointment or continuing as Directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any such other Statutory Authority, as stipulated under Regulation 34 of the SEBI (LODR) Regulations and certificate in this respect received from an Independent Firm of Practising Company Secretaries is enclosed.

#### U) Fees paid to the Statutory Auditors

Total fees for all services paid by the Company and its subsidiaries, on a consolidated basis, to Statutory Auditors of the Company and their other associated firms during the Financial Year ended December 31, 2019, is as follows:

(₹ in million)

Particulars	M/s. Walker Chandio & Co. LLP	M/s. APAS & Co.
Audit Fee	6.80	4.60
Other Services	3.25	2.69
Reimbursement of expenses	0.70	0.01
<b>Total</b>	<b>10.75</b>	<b>7.30</b>

**V) Information on Deviation from Accounting Standards, if any**

The Company has adopted Indian Accounting Standards (Ind AS) in preparation of annual accounts for the Financial Year 2019.

**W) Investor Correspondence**

Mr. Ravi Batra  
Chief Risk Officer & Group Company Secretary  
Plot No. 31, Institutional Area, Sector - 44,  
Gurugram 122 002 (Haryana)  
Tel: +91 124 4643100  
Fax: +91 124 4643303  
Email: ravi.batra@rjcorp.in

**X) Disclosure of Compliance with Corporate Governance requirements specified in Regulation 17 to 27 and Regulation 46 of SEBI (LODR) Regulations**

The Company has complied with the applicable provisions of SEBI (LODR) Regulations including Regulation 17 to 27 and Regulation 46 of SEBI (LODR) Regulations except as mentioned below in point no. (ii) of Disclosures.

The Company submits a quarterly compliance report on Corporate Governance signed by Compliance Officer to the Stock Exchange within 15 (Fifteen) days from the close of every quarter. Such quarterly compliance reports on Corporate Governance are also posted on website of the Company.

Compliance of the conditions of Corporate Governance have also been audited by an Independent Firm of Practising Company Secretaries.

After being satisfied of the above compliances, they have issued a compliance certificate in this respect. The said certificate is annexed with this report and the same will be forwarded to the Stock Exchanges along with the Annual Report of the Company.

**DISCLOSURES**

- (i) The Company has not entered into any materially significant related party transactions which have potential conflict with the interests of the Company at large. The Board of Directors had approved a Policy on Related Party Transactions and the same is uploaded at <http://varunpepsi.com/wp-content/uploads/2016/09/Policy-On-Related-Party-Transactions.pdf>.
- (ii) The Company has complied with the requirements of Stock Exchanges, SEBI and other statutory authorities on all matters relating to capital markets

and there was no instances of non-compliance during the last three years except that during the Financial Year 2019, composition of Board was not compliant of Regulation 17 of SEBI (LODR) Regulations from May 2, 2019 to July 31, 2019 as half of the Directors were not Independent Directors and in this respect penalty as imposed by the National Stock Exchange of India Limited and BSE Limited was deposited by the Company. Presently, the Company is compliant of all the provisions of SEBI (LODR) Regulations.

- (iii) Policy for Determination of Material Subsidiary and Governance of Subsidiaries can be accessed at <http://varunpepsi.com/wp-content/uploads/2016/09/Policy-For-Determination-Of-Material-Subsidiary-And-Governance-Of-Subsidiaries.pdf>.
- (iv) During the Financial Year 2019, the Company has raised ₹ 8,999,999,784 through Qualified Institutions Placement which have been fully utilized in line with the objects stated in the placement document.
- (v) Disclosure in relation to the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 forms part of the Board's Report.

**Green Initiative**

Pursuant to Sections 101 and 136 of the Act read with the Companies (Management and Administration) Rules, 2014 and Companies (Accounts) Rules, 2014, the Company can send Notice of Annual General Meeting, Financial Statements and other communication in electronic form. Your Company is sending the Annual Report including the Notice of Annual General Meeting, Audited Financial Statements, Board's Report along with their annexure etc. for the Financial Year 2019 in electronic mode to the shareholders who have registered their e-mail address with the Company and/or their respective Depository Participants (DPs).

Shareholders who have not registered their e-mail addresses so far are requested to register their e-mail addresses. Those holding shares in demat form can register their e-mail addresses with their concerned DPs. Shareholders who hold shares in physical form are requested to register their e-mail addresses with the Company / RTA, by sending a letter, duly signed by the first/sole holder quoting details of Folio Number.

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

**Ravi Jaipuria**  
Chairman

Place: Gurugram  
Date: February 7, 2020

DIN: 00003668



## CODE OF CONDUCT

This is to certify that the Company has laid down a Code of Conduct (the Code) for all Board Members and Senior Management Personnel of the Company and a copy of the Code is put on the website of the Company viz. [www.varunpepsi.com](http://www.varunpepsi.com).

It is further confirmed that all the Directors and Senior Management have affirmed their compliance with the Code for the year ended December 31, 2019.

Place: Gurugram  
Date: February 7, 2020

**Kapil Agarwal**  
Whole-time Director & Chief Executive Officer  
DIN: 02079161

## CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER CERTIFICATION UNDER REGULATION 17(8) OF SEBI (LISTING OBLIGATIONS AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2015

To  
The Board of Directors,  
**Varun Beverages Limited**

We, Kapil Agarwal, Whole-time Director & Chief Executive Officer and Vikas Bhatia, Chief Financial Officer of Varun Beverages Limited, pursuant to the requirement of Regulation 17(8) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and to the best of our knowledge and belief, hereby certify that:-

- A) We have reviewed Financial Statements and the Cash Flow Statement for the Financial Year ended December 31, 2019 and that to the best of our knowledge and belief:
- (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- B) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the Financial Year ended December 31, 2019 which are fraudulent, illegal or violative of the Company's Code of Conduct.
- C) We accept the responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and that we have disclosed to the Auditors and the Audit, Risk Management and Ethics Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- D) We have indicated to the Auditors and the Audit, Risk Management and Ethics Committee:
- (i) significant changes in internal control over financial reporting during the Financial Year ended December 31, 2019;
  - (ii) significant changes in accounting policies during the said Financial Year and that the same have been disclosed in the notes to the Financial Statements; and
  - (iii) instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system over financial reporting.

Place: Gurugram  
Date: February 7, 2020

**Kapil Agarwal**  
Whole-time Director &  
Chief Executive Officer  
DIN: 02079161

**Vikas Bhatia**  
Chief Financial Officer

## CERTIFICATE OF NON-DISQUALIFICATION OF DIRECTORS

(Pursuant to Regulation 34(3) and Schedule V Para C Clause (10)(i) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To,  
The Members of  
**Varun Beverages Limited**  
F-2/7, Okhla Industrial Area, Phase I  
New Delhi- 110 020

That Varun Beverages Limited (CIN: L74899DL1995PLC069839) is having its registered office at F-2/7, Okhla Industrial Area, Phase I, New Delhi- 110 020 (hereinafter referred as “the Company”). The equity shares of the Company are listed on BSE Limited and National Stock Exchange of India Limited.

1. We have examined the relevant registers, records, forms, returns and disclosures received from the Directors of the Company, produced before us by the Company for the purpose of issuing this Certificate, in accordance with Regulation 34(3) read with Schedule V Para-C Sub clause 10(i) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.
2. As on 31<sup>st</sup> December, 2019 the Board of Directors of the Company comprised of:

Sl. No.	Name of Director	Director Identification Number (DIN)
1.	Mr. Ravi Jaipuria	00003668
2.	Mr. Varun Jaipuria	02465412
3.	Mr. Raj Gandhi	00003649
4.	Mr. Kapil Agarwal	02079161
5.	Mr. Rajinder Jeet Singh Bagga	08440479
6.	Dr. Naresh Trehan	00012148
7.	Dr. Ravi Gupta	00023487
8.	Mr. Pradeep Sardana	00682961
9.	Ms. Rashmi Dhariwal	00337814
10.	Ms. Sita Khosla	01001803

3. Based on verification and examination of the disclosures/ register under section 184/189, 170, 164, 149 of the Companies Act, 2013 (the Act) and DIN based search on MCA Portal (www.mca.gov.in), we certify as under:
  - None of the above named Directors on the Board of the Company have been debarred or disqualified from being appointed or continuing as directors of companies by the Securities and Exchange Board of India / Ministry of Corporate Affairs or any such statutory authority for the Financial Year ended 31<sup>st</sup> December, 2019.
4. Ensuring the eligibility of the appointment / continuity of every Director on the Board is the responsibility of the management of the Company. Our responsibility is to express an opinion on these based on our verification. This certificate is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.
5. This certificate is based on the information and records available up to this date and we have no responsibility to update this certificate for the events and circumstances occurring after the date of the certificate.

For **Sanjay Grover & Associates**  
Company Secretaries  
Firm Registration No.: P2001DE052900

**Devesh Kumar Vasisht**  
Partner

Place: New Delhi  
Date: February 7, 2020

CP No.:13700  
UDIN: F008488B000131479

## **CORPORATE GOVERNANCE CERTIFICATE**

To  
The Members  
**Varun Beverages Limited**

We have examined the compliance of conditions of Corporate Governance by Varun Beverages Limited ('the Company'), for the financial year ended December 31, 2019 as stipulated under regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and Para C, D and E of Schedule V to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations').

The compliance of conditions of Corporate Governance is the responsibility of the management of the Company. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has substantially complied with the conditions of Corporate Governance as stipulated under regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and Para C, D and E of Schedule V to the Listing Regulations except that Composition of Board was not compliant of Regulation 17 of Listing Regulations from May 02, 2019 to July 31, 2019 as half of the Directors were not Independent Directors.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For **Sanjay Grover & Associates**  
Company Secretaries  
Firm Registration No.: P2001DE052900

**Devesh Kumar Vasisht**  
Partner  
CP No.: 13700  
UDIN: FO08488B000131534

Place: New Delhi  
Date: February 7, 2020

**Form No. MGT-9**  
**Extract of Annual Return**

**As on the Financial Year ended on December 31, 2019**

[Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

**I. Registration and Other Details:**

- (i) **Corporate Identity Number** - L74899DL1995PLC069839
- (ii) **Registration Date** - 16.06.1995
- (iii) **Name of the Company** - Varun Beverages Limited
- (iv) **Category/Sub-Category of the Company** - Public Company / Limited by Shares
- (v) **Address of the Registered Office and Contact Details** - F-2/7, Okhla Industrial Area, Phase - I, New Delhi - 110 020; Tel: +91 11 41706720; E-mail: complianceofficer@rjcorp.in
- (vi) **Whether Listed Company** - Yes. Equity shares are listed on the National Stock Exchange of India Limited and the BSE Limited
- (vii) **Name, Address and Contact Details of Registrar and Transfer Agent** - KFin Technologies Private Limited (formerly Karvy Fintech Private Limited), Selenium Tower B, Plot No. 31 and 32, Gachibowli, Financial District, Nanakramguda, Hyderabad-500 032; Tel: +91 40 6716 2222; Fax: +91 40 2342 0814; Email: einward.ris@kfintech.com; Website: www.kfintech.com

**II. Principal Business Activities of the Company**

All the business activities contributing 10% or more of the total turnover of the Company shall be stated:

Sl. No.	Name and Description of main products/ services	NIC Code of the Product/ service	% to total turnover of the Company
1.	Manufacturing of Beverages	1104	95.39%

**III. Particulars of Holding, Subsidiary and Associate Companies**

Sl. No.	Name and Address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
1.	Varun Beverages (Nepal) Private Limited Sinamangal - 32, Koteshwar, Kathmandu, Nepal	NA	Subsidiary	100.00	2(87)
2.	Varun Beverages Morocco SA Z. I. Bouskoura, 27182, B.P.408, Casablanca, Morocco	NA	Subsidiary	100.00	2(87)
3.	Varun Beverages Lanka (Private) Limited No. 140, Low Level Road, Embulgama, Ranala, Sri Lanka	NA	Subsidiary	100.00	2(87)
4.	Ole Springs Bottlers (Private) Limited* No. 140, Low Level Road, Embulgama, Ranala, Sri Lanka	NA	Subsidiary	99.99	2(87)
5.	Varun Beverages (Zambia) Limited Plot number 37426, Mungwi Road, P.O. Box 30007, Lusaka, Zambia	NA	Subsidiary	90.00	2(87)
6.	Varun Beverages (Botswana) (Proprietary) Limited** Plot 163/164, Unit 20, Gaborone International Commerce Park, Gaborone	NA	Subsidiary	90.00	2(87)

Sl. No.	Name and Address of the Company	CIN/GLN	Holding/ Subsidiary/ Associate	% of shares held	Applicable Section
7.	Varun Beverages (Zimbabwe) (Private) Limited 7 Normandy Road, Alexandra Park, Harare, Zimbabwe	NA	Subsidiary	85.00	2(87)
8.	Angelica Technologies Private Limited F-2/7, Okhla Industrial Area, Phase - I, New Delhi - 110 020	U30005DL2006PTC147252	Subsidiary	47.30	2(87)
9.	Lunarmech Technologies Private Limited*** Flat No. 3089, Pocket -C3, Vasant Kunj, New Delhi -110 070	U72900DL2009PTC190619	Subsidiary	55.00	2(87)

\* Subsidiary of Varun Beverages Lanka (Private) Limited.

\*\* Subsidiary of Varun Beverages (Zambia) Limited.

\*\*\* Subsidiary of Angelica Technologies Private Limited.

#### IV. Shareholding Pattern (Equity Share Capital Break up as percentage of Total Equity)

##### (i) Category-wise Shareholding:

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
<b>A. Promoter &amp; Promoter Group</b>									
<b>(1) Indian</b>									
(a) Individual / HUF	78,535,150	0	78,535,150	43.00	116,502,724	0	116,502,724	40.36	(2.64)
(b) Central Govt.	0	0	0	0.00	0	0	0	0.00	0.00
(c) State Govt(s).	0	0	0	0.00	0	0	0	0.00	0.00
(d) Bodies Corporate	55,822,345	0	55,822,345	30.56	81,033,517	0	81,033,517	28.07	(2.49)
(e) Banks/FI	0	0	0	0.00	0	0	0	0.00	0.00
(f) Any Other	0	0	0	0.00	0	0	0	0.00	0.00
<b>Sub-Total (A)(1):-</b>	<b>134,357,495</b>	<b>0</b>	<b>134,357,495</b>	<b>73.56</b>	<b>197,536,241</b>	<b>0</b>	<b>197,536,241</b>	<b>68.43</b>	<b>(5.13)</b>
<b>(2) Foreign</b>									
(a) NRIs - Individuals	0	0	0	0.00	0	0	0	0.00	0.00
(b) Other - Individuals	0	0	0	0.00	0	0	0	0.00	0.00
(c) Bodies Corporate	0	0	0	0.00	0	0	0	0.00	0.00
(d) Banks/ FI	0	0	0	0.00	0	0	0	0.00	0.00
(e) Any Other	0	0	0	0.00	0	0	0	0.00	0.00
<b>Sub-Total (A)(2):-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0.00</b>	<b>0.00</b>
<b>Total shareholding of Promoter (A) = (A)(1) + (A)(2)</b>	<b>134,357,495</b>	<b>0</b>	<b>134,357,495</b>	<b>73.56</b>	<b>197,536,241</b>	<b>0</b>	<b>197,536,241</b>	<b>68.43</b>	<b>(5.13)</b>
<b>B. Public Shareholding</b>									
<b>(1) Institutions</b>									
(a) Mutual Funds	10,450,747	0	10,450,747	5.72	17,228,654	0	17,228,654	5.97	0.25
(b) Banks/FI	18,402	0	18,402	0.01	17,030	0	17,030	0.01	0.00
(c) Central Govt.	0	0	0	0.00	0	0	0	0.00	0.00
(d) State Govt(s).	0	0	0	0.00	0	0	0	0.00	0.00
(e) Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
(f) Insurance Companies	0	0	0	0.00	0	0	0	0.00	0.00

Category of Shareholders	No. of Shares held at the beginning of the year				No. of Shares held at the end of the year				% Change during the year
	Demat	Physical	Total	% of Total Shares	Demat	Physical	Total	% of Total Shares	
(g) FII's	897,259	0	897,259	0.50	0	0	0	0.00	(0.50)
(h) Foreign Venture Capital Funds	0	0	0	0.00	0	0	0	0.00	0.00
i) Others (specify) - (i) Foreign Portfolio Investor's	22,900,177	0	22,900,177	12.54	55,868,365	0	55,868,365	19.35	6.81
(ii) Alternate Investment Fund	26,197	0	26,197	0.01	974,229	0	974,229	0.34	0.33
<b>Sub-total (B)(1):-</b>	<b>34,292,782</b>	<b>0</b>	<b>34,292,782</b>	<b>18.78</b>	<b>74,088,278</b>	<b>0</b>	<b>74,088,278</b>	<b>25.67</b>	<b>6.89</b>
<b>(2) Non- Institutions</b>									
(a) Bodies Corporate									
i) Indian	937,852	0	937,852	0.51	2,747,718	0	2,747,718	0.95	0.44
(ii) Overseas	0	0	0	0.00	0	0	0	0.00	0.00
(b) Individuals									
i) Individual shareholders holding nominal share capital upto ₹ 1 Lakh	3,827,216	30	3,827,246	2.10	7,489,734	291	7,490,025	2.59	0.49
(ii) Individual shareholders holding nominal share capital in excess of ₹ 1 Lakh	1,966,691	0	1,966,691	1.08	4,870,067	0	4,870,067	1.69	0.61
(c) Others (specify)									
i) Trusts	2,168	0	2,168	0.00	1,375	0	1,375	0.00	0.00
(ii) NRIs	188,693	0	188,693	0.10	644,788	0	644,788	0.22	0.12
(iii) NRIs (Non-Repatriation)	86,897	0	86,897	0.05	521,213	0	521,213	0.18	0.13
(iv) Clearing Members	36,484	0	36,484	0.02	100,334	0	100,334	0.04	0.02
(v) HUF	131,648	0	131,648	0.07	302,280	0	302,280	0.10	0.03
(vi) Foreign Bodies	6,813,916	0	6,813,916	3.73	0	0	0	0.00	(3.73)
(vii) NBFC	68	0	68	0.00	0	0	0	0.00	0.00
(viii) Qualified Institutional Buyers	0	0	0	0.00	386,401	0	386,401	0.13	0.13
<b>Sub-total (B)(2):-</b>	<b>13,991,633</b>	<b>30</b>	<b>13,991,663</b>	<b>7.66</b>	<b>17,063,910</b>	<b>291</b>	<b>17,064,201</b>	<b>5.90</b>	<b>(1.76)</b>
<b>Total Public Shareholding (B) = (B)(1) + (B)(2)</b>	<b>48,284,415</b>	<b>30</b>	<b>48,284,445</b>	<b>26.44</b>	<b>91,152,188</b>	<b>291</b>	<b>91,152,479</b>	<b>31.57</b>	<b>5.13</b>
<b>C. Shares held by Custodian for GDRs &amp; ADRs</b>	0	0	0	0.00	0	0	0	0.00	0.00
<b>Grand Total (A+B+C)</b>	<b>182,641,910</b>	<b>30</b>	<b>182,641,940</b>	<b>100.00</b>	<b>288,688,429</b>	<b>291</b>	<b>288,688,720</b>	<b>100.00</b>	<b>0.00</b>

**(ii) Shareholding of Promoter & Promoter Group**

Sl. No.	Shareholder's Name	Shareholding at the beginning of the year			Shareholding at the end of the year			% change in shareholding during the year
		No. of Shares	% of total Shares of the Company	% of Shares Pledged/encumbered to total shares	No. of Shares	% of total Shares of the Company	% of Shares Pledged/encumbered to total shares	
<b>Promoters</b>								
1.	Ravi Kant Jaipuria & Sons (HUF)	39,187,870	21.46	0.00	57,481,805	19.91	0.00	(1.55)
2.	Varun Jaipuria	39,175,500	21.45	0.00	50,663,250	17.55	0.00	(3.90)
3.	RJ Corp Limited	55,822,345	30.56	0.00	81,033,517	28.07	0.00	(2.49)
<b>Promoter Group</b>								
4.	Devyani Jaipuria	1,765	0.00	0.00	8,102,647	2.81	0.00	2.81
5.	Dhara Jaipuria	2,015	0.00	0.00	3,022	0.00	0.00	0.00
6.	Vivek Gupta	168,000	0.09	0.09	252,000	0.09	0.09	0.00
	<b>Total</b>	<b>134,357,495</b>	<b>73.56</b>	<b>0.09</b>	<b>197,536,241</b>	<b>68.43</b>	<b>0.09</b>	<b>(5.13)</b>

**(iii) Change in Promoter and Promoter Group's Shareholding**

Shareholder's Name	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>Ravi Kant Jaipuria &amp; Sons (HUF)</b>				
At the beginning of the year	39,187,870	21.46		
Increase / (Decrease) in Shareholding during the year:				
09/08/2019 (Bonus Shares)	19,593,935	7.15	58,781,805	21.45
27/09/2019 (Transfer)	(1,300,000)	(0.45)	57,481,805	19.91
<b>At the end of the year</b>			<b>57,481,805</b>	<b>19.91</b>
<b>Dhara Jaipuria</b>				
At the beginning of the year	2,015	0.00		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	1,007	0.00	3,022	0.00
<b>At the end of the year</b>			<b>3,022</b>	<b>0.00</b>
<b>Varun Jaipuria</b>				
At the beginning of the year	39,175,500	21.45		
Increase / Decrease in Shareholding during the year:				
28/06/2019 (Transfer)	(5,400,000)	(2.96)	33,775,500	18.49
09/08/2019 (Bonus Shares)	16,887,750	6.16	50,663,250	18.49
<b>At the end of the year</b>			<b>50,663,250</b>	<b>17.55</b>
<b>Devyani Jaipuria</b>				
At the beginning of the year	1,765	0.00		
Increase / Decrease in Shareholding during the year:				
28/06/2019 (Transfer)	5,400,000	2.96	5,401,765	2.96
09/08/2019 (Bonus Shares)	2,700,882	0.99	8,102,647	2.96
<b>At the end of the year</b>			<b>8,102,647</b>	<b>2.81</b>



Shareholder's Name	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>RJ Corp Limited</b>				
At the beginning of the year	55,822,345	30.56		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	27,911,172	10.19	83,733,517	30.56
27/09/2019 (Transfer)	(2,700,000)	(0.94)	81,033,517	28.06
<b>At the end of the year</b>			<b>81,033,517</b>	<b>28.07</b>
<b>Vivek Gupta</b>				
At the beginning of the year	168,000	0.09		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	84,000	0.03	252,000	0.09
<b>At the end of the year</b>			<b>252,000</b>	<b>0.09</b>

*Note: Figures under ( ) denotes sale while other denotes purchase.*

**(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):**

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>1. SMALLCAP WORLD FUND, INC</b>				
At the beginning of the year	7,249,988	3.97		
Increase / Decrease in Shareholding during the year:				
11/01/2019 (Transfer)	(65,984)	(0.04)	7,184,004	3.93
18/01/2019 (Transfer)	(69,436)	(0.04)	7,114,568	3.90
19/04/2019(Transfer)	(27,531)	(0.02)	7,087,037	3.88
26/04/2019 (Transfer)	(247,377)	(0.14)	6,839,660	3.74
03/05/2019 (Transfer)	(54,372)	(0.03)	6,785,288	3.71
09/08/2019 (Transfer)	3,392,644	1.24	10,177,932	3.71
22/11/2019 (Transfer)	(36,838)	(0.01)	10,141,094	3.51
29/11/2019 (Transfer)	(336,347)	(0.12)	9,804,747	3.40
06/12/2019 (Transfer)	(189,254)	(0.07)	9,615,493	3.33
13/12/2019 (Transfer)	(68,373)	(0.02)	9,547,120	3.31
20/12/2019 (Transfer)	(181,350)	(0.06)	9,365,770	3.24
27/12/2019 (Transfer)	(52,739)	(0.02)	9,313,031	3.23
31/12/2019 (Transfer)	(23,902)	(0.01)	9,289,129	3.22
<b>At the end of the year</b>			<b>9,289,129</b>	<b>3.22</b>
<b>2. RELIANCE CAPITAL TRUSTEE CO LTD-A/C NIPPON INDIA</b>				
At the beginning of the year	6,043,433	3.31		
Increase / Decrease in Shareholding during the year:				
11/01/2019 (Transfer)	(228,583)	(0.13)	5,814,850	3.18
01/02/2019 (Transfer)	20,777	0.01	5,835,627	3.20
01/02/2019 (Transfer)	(99,253)	(0.05)	5,736,374	3.14
08/02/2019 (Transfer)	9	0.00	5,736,383	3.14
08/02/2019 (Transfer)	(128,649)	(0.07)	5,607,734	3.07
15/02/2019 (Transfer)	2,100	0.00	5,609,834	3.07
15/02/2019 (Transfer)	(72,098)	(0.04)	5,537,736	3.03

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
22/02/2019 (Transfer)	37,900	0.02	5,575,636	3.05
01/03/2019 (Transfer)	12	0.00	5,575,648	3.05
08/03/2019 (Transfer)	3,012	0.00	5,578,660	3.05
15/03/2019 (Transfer)	396	0.00	5,579,056	3.05
22/03/2019 (Transfer)	120	0.00	5,579,176	3.05
29/03/2019 (Transfer)	403	0.00	5,579,579	3.05
05/04/2019 (Transfer)	372	0.00	5,579,951	3.05
12/04/2019 (Transfer)	864	0.00	5,580,815	3.06
19/04/2019 (Transfer)	336	0.00	5,581,151	3.06
26/04/2019 (Transfer)	96	0.00	5,581,247	3.06
03/05/2019 (Transfer)	20,070	0.01	5,601,317	3.07
10/05/2019 (Transfer)	(2,330)	0.00	5,598,987	3.07
17/05/2019 (Transfer)	240	0.00	5,599,227	3.07
17/05/2019 (Transfer)	(299,300)	(0.16)	5,299,927	2.90
24/05/2019 (Transfer)	104	0.00	5,300,031	2.90
24/05/2019 (Transfer)	(93,939)	(0.05)	5,206,092	2.85
31/05/2019 (Transfer)	1,332	0.00	5,207,424	2.85
31/05/2019 (Transfer)	(90,000)	(0.05)	5,117,424	2.80
07/06/2019 (Transfer)	288	0.00	5,117,712	2.80
14/06/2019 (Transfer)	(60)	0.00	5,117,652	2.80
21/06/2019 (Transfer)	132	0.00	5,117,784	2.80
21/06/2019 (Transfer)	(60,000)	(0.03)	5,057,784	2.77
28/06/2019 (Transfer)	(3)	0.00	5,057,781	2.77
05/07/2019 (Transfer)	190,360	0.10	5,248,141	2.87
05/07/2019 (Transfer)	(189,123)	(0.10)	5,059,018	2.77
12/07/2019 (Transfer)	156	0.00	5,059,174	2.77
12/07/2019 (Transfer)	(244,100)	(0.13)	4,815,074	2.64
19/07/2019 (Transfer)	315	0.00	4,815,389	2.64
19/07/2019 (Transfer)	(2,884)	0.00	4,812,505	2.63
26/07/2019 (Transfer)	120	0.00	4,812,625	2.63
26/07/2019 (Transfer)	(150,000)	(0.08)	4,662,625	2.55
02/08/2019 (Transfer)	6	0.00	4,662,631	2.55
02/08/2019 (Transfer)	(98,456)	(0.05)	4,564,175	2.50
09/08/2019 (Transfer)	2,335,346	0.85	6,899,521	2.52
09/08/2019 (Transfer)	(3,531)	0.00	6,895,990	2.52
16/08/2019 (Transfer)	90	0.00	6,896,080	2.52
23/08/2019 (Transfer)	108	0.00	6,896,188	2.52
30/08/2019 (Transfer)	242	0.00	6,896,430	2.52
06/09/2019 (Transfer)	54	0.00	6,896,484	2.52
13/09/2019 (Transfer)	164,282	0.06	7,060,766	2.45
20/09/2019 (Transfer)	126	0.00	7,060,892	2.45
27/09/2019 (Transfer)	4,464	0.00	7,065,356	2.45
30/09/2019 (Transfer)	3,329	0.00	7,068,685	2.45
04/10/2019 (Transfer)	27,039	0.01	7,095,724	2.46
11/10/2019 (Transfer)	504	0.00	7,096,228	2.46
18/10/2019 (Transfer)	126	0.00	7,096,354	2.46
01/11/2019 (Transfer)	189	0.00	7,096,543	2.46
08/11/2019 (Transfer)	63	0.00	7,096,606	2.46
08/11/2019 (Transfer)	(438,608)	(0.15)	6,657,998	2.31
15/11/2019 (Transfer)	(250,637)	(0.09)	6,407,361	2.22
22/11/2019 (Transfer)	(259)	0.00	6,407,102	2.22

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
29/11/2019 (Transfer)	(55,549)	(0.02)	6,351,553	2.20
06/12/2019 (Transfer)	(1,006)	0.00	6,350,547	2.20
13/12/2019 (Transfer)	85	0.00	6,350,632	2.20
20/12/2019 (Transfer)	15	0.00	6,350,647	2.20
27/12/2019 (Transfer)	1,050	0.00	6,351,697	2.20
31/12/2019 (Transfer)	910	0.00	6,352,607	2.20
<b>At the end of the year</b>			<b>6,352,607</b>	<b>2.20</b>
<b>3. SUNDARAM MUTUAL FUND A/C SUNDARAM MID CAP FUND</b>				
At the beginning of the year	2,078,386	1.14		
Increase / Decrease in Shareholding during the year:				
15/02/2019 (Transfer)	14,000	0.01	2,092,386	1.15
22/02/2019 (Transfer)	5,000	0.00	2,097,386	1.15
01/03/2019 (Transfer)	43,755	0.02	2,141,141	1.17
15/03/2019 (Transfer)	44,547	0.02	2,185,688	1.20
22/03/2019 (Transfer)	261,802	0.14	2,447,490	1.34
29/03/2019 (Transfer)	473,921	0.26	2,921,411	1.60
05/04/2019 (Transfer)	(915)	0.00	2,920,496	1.60
12/04/2019 (Transfer)	4,974	0.00	2,925,470	1.60
12/04/2019 (Transfer)	(556)	0.00	2,924,914	1.60
19/04/2019 (Transfer)	543,631	0.30	3,468,545	1.90
26/04/2019 (Transfer)	103,010	0.06	3,571,555	1.96
03/05/2019 (Transfer)	22,106	0.01	3,593,661	1.97
10/05/2019 (Transfer)	(154,148)	(0.08)	3,439,513	1.88
17/05/2019 (Transfer)	(1,244)	0.00	3,438,269	1.88
31/05/2019 (Transfer)	30,404	0.02	3,468,673	1.90
14/06/2019 (Transfer)	53,129	0.03	3,521,802	1.93
21/06/2019 (Transfer)	13,405	0.01	3,535,207	1.94
19/07/2019 (Transfer)	(4,700)	0.00	3,530,507	1.93
09/08/2019 (Transfer)	1,178,935	0.43	4,709,442	1.72
09/08/2019 (Transfer)	(932)	0.00	4,708,510	1.72
16/08/2019 (Transfer)	(89,889)	(0.03)	4,618,621	1.69
06/09/2019 (Transfer)	(240,954)	(0.09)	4,377,667	1.60
13/09/2019 (Transfer)	1,341,395	0.46	5,719,062	1.98
11/10/2019 (Transfer)	(600)	0.00	5,718,462	1.98
08/11/2019 (Transfer)	(8,529)	0.00	5,709,933	1.98
06/12/2019 (Transfer)	(105,000)	(0.04)	5,604,933	1.94
13/12/2019 (Transfer)	(21,442)	(0.01)	5,583,491	1.93
20/12/2019 (Transfer)	(79,539)	(0.03)	5,503,952	1.91
<b>At the end of the year</b>			<b>5,503,952</b>	<b>1.91</b>
<b>4. STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY POOL</b>				
At the beginning of the year	3,270,669	1.79		
Increase / Decrease in Shareholding during the year:				
15/02/2019 (Transfer)	(31,851)	(0.02)	3,238,818	1.77
22/02/2019 (Transfer)	(122,825)	(0.07)	3,115,993	1.71
01/03/2019 (Transfer)	(20,903)	(0.01)	3,095,090	1.69
08/03/2019 (Transfer)	520,682	0.29	3,615,772	1.98
26/04/2019 (Transfer)	13,777	0.01	3,629,549	1.99
10/05/2019 (Transfer)	7,282	0.00	3,636,831	1.99

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
07/06/2019 (Transfer)	(6,804)	0.00	3,630,027	1.99
02/08/2019 (Transfer)	(10,936)	(0.01)	3,619,091	1.98
09/08/2019 (Transfer)	1,815,013	0.66	5,434,104	1.98
23/08/2019 (Transfer)	16,646	0.01	5,450,750	1.99
30/08/2019 (Transfer)	(13,515)	0.00	5,437,235	1.98
06/09/2019 (Transfer)	(2,739)	0.00	5,434,496	1.98
13/09/2019 (Transfer)	(15,175)	(0.01)	5,419,321	1.88
27/09/2019 (Transfer)	(9,320)	0.00	5,410,001	1.87
18/10/2019 (Transfer)	5,847	0.00	5,415,848	1.88
08/11/2019 (Transfer)	(90,000)	(0.03)	5,325,848	1.84
22/11/2019 (Transfer)	(4,027)	0.00	5,321,821	1.84
29/11/2019 (Transfer)	(14,167)	0.00	5,307,654	1.84
<b>At the end of the year</b>			<b>5,307,654</b>	<b>1.84</b>
<b>5. TATA OFFSHORE INDIA OPPORTUNITIES SCHEME</b>				
At the beginning of the year	1,960,246	1.07		
Increase / Decrease in Shareholding during the year:				
01/03/2019 (Transfer)	103,972	0.06	2,064,218	1.13
08/03/2019 (Transfer)	10,000	0.01	2,074,218	1.14
15/03/2019 (Transfer)	20,000	0.01	2,094,218	1.15
22/03/2019 (Transfer)	20,000	0.01	2,114,218	1.16
29/03/2019 (Transfer)	500,000	0.27	2,614,218	1.43
05/04/2019 (Transfer)	10,000	0.01	2,624,218	1.44
21/06/2019 (Transfer)	2,000	0.00	2,626,218	1.44
19/07/2019 (Transfer)	(2,200)	0.00	2,624,018	1.44
26/07/2019 (Transfer)	(1,500)	0.00	2,622,518	1.44
02/08/2019 (Transfer)	(31,700)	(0.02)	2,590,818	1.42
09/08/2019 (Transfer)	1,311,259	0.48	3,902,077	1.42
27/09/2019 (Transfer)	33,000	0.01	3,935,077	1.36
25/10/2019 (Transfer)	112,000	0.04	4,047,077	1.40
01/11/2019 (Transfer)	260,000	0.09	4,307,077	1.49
08/11/2019 (Transfer)	16,750	0.01	4,323,827	1.50
<b>At the end of the year</b>			<b>4,323,827</b>	<b>1.50</b>
<b>6. NORDEA 1 SICAV - EMERGING CONSUMER FUND</b>				
At the beginning of the year	2,927,613	1.60		
Increase / Decrease in Shareholding during the year:				
11/01/2019 (Transfer)	(6,434)	0.00	2,921,179	1.60
18/01/2019 (Transfer)	(68,181)	(0.04)	2,852,998	1.56
25/01/2019 (Transfer)	(13,187)	(0.01)	2,839,811	1.55
01/02/2019 (Transfer)	(98,502)	(0.05)	2,741,309	1.50
08/02/2019 (Transfer)	(69,348)	(0.04)	2,671,961	1.46
15/02/2019 (Transfer)	(137,562)	(0.08)	2,534,399	1.39
22/02/2019 (Transfer)	(28,547)	(0.02)	2,505,852	1.37
22/03/2019 (Transfer)	1,462	0.00	2,507,314	1.37
29/03/2019 (Transfer)	(97,818)	(0.05)	2,409,496	1.32
19/04/2019 (Transfer)	(3,918)	0.00	2,405,578	1.32
03/05/2019 (Transfer)	(5,915)	0.00	2,399,663	1.31
17/05/2019 (Transfer)	(16,972)	(0.01)	2,382,691	1.30
24/05/2019 (Transfer)	(29,939)	(0.02)	2,352,752	1.29

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
31/05/2019 (Transfer)	(37,602)	(0.02)	2,315,150	1.27
05/07/2019 (Transfer)	6,553	0.00	2,321,703	1.27
05/07/2019 (Transfer)	(2,638)	0.00	2,319,065	1.27
09/08/2019 (Transfer)	1,159,531	0.42	3,478,596	1.27
04/10/2019 (Transfer)	(13,432)	0.00	3,465,164	1.20
11/10/2019 (Transfer)	(5,248)	0.00	3,459,916	1.20
25/10/2019 (Transfer)	7,471	0.00	3,467,387	1.20
01/11/2019 (Transfer)	(162,208)	(0.06)	3,305,179	1.14
15/11/2019 (Transfer)	(58,265)	(0.02)	3,246,914	1.12
22/11/2019 (Transfer)	(158,901)	(0.06)	3,088,013	1.07
13/12/2019 (Transfer)	(5,815)	0.00	3,082,198	1.07
<b>At the end of the year</b>			<b>3,082,198</b>	<b>1.07</b>
<b>7. AMERICAN FUNDS INSURANCE SERIES GLOBAL SMALL CAPITALIZATION FUND</b>				
At the beginning of the year	1,544,987	0.85		
Increase / Decrease in Shareholding during the year:				
14/06/2019 (Transfer)	(54,987)	(0.03)	1,490,000	0.82
09/08/2019 (Transfer)	745,000	0.27	2,235,000	0.82
15/11/2019 (Transfer)	(150,000)	(0.05)	2,085,000	0.72
22/11/2019 (Transfer)	(100,000)	(0.03)	1,985,000	0.69
13/12/2019 (Transfer)	(4,503)	0.00	1,980,497	0.69
20/12/2019 (Transfer)	(22,112)	(0.01)	1,958,385	0.68
27/12/2019 (Transfer)	(6,430)	0.00	1,951,955	0.68
31/12/2019 (Transfer)	(2,914)	0.00	1,949,041	0.68
<b>At the end of the year</b>			<b>1,949,041</b>	<b>0.68</b>
<b>8. STEINBERG INDIA EMERGING OPPORTUNITIES FUND LIMITED</b>				
At the beginning of the year	500,000	0.27		
Increase / Decrease in Shareholding during the year:				
15/03/2019 (Transfer)	305,000	0.17	805,000	0.44
09/08/2019 (Transfer)	402,500	0.15	1,207,500	0.44
04/10/2019 (Transfer)	11,155	0.00	1,218,655	0.42
<b>At the end of the year</b>			<b>1,218,655</b>	<b>0.42</b>
<b>9. VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND</b>				
At the beginning of the year	646,546	0.35		
Increase / Decrease in Shareholding during the year:				
26/04/2019 (Transfer)	(17,448)	(0.01)	629,098	0.34
14/06/2019 (Transfer)	20,725	0.01	649,823	0.36
21/06/2019 (Transfer)	11,200	0.01	661,023	0.36
05/07/2019 (Transfer)	4,769	0.00	665,792	0.36
12/07/2019 (Transfer)	2,982	0.00	668,774	0.37
09/08/2019 (Transfer)	334,387	0.12	1,003,161	0.37
13/09/2019 (Transfer)	1,543	0.00	1,004,704	0.35
11/10/2019 (Transfer)	7,400	0.00	1,012,104	0.35
15/11/2019 (Transfer)	25,180	0.01	1,037,284	0.36
13/12/2019 (Transfer)	15,031	0.01	1,052,315	0.36
<b>At the end of the year</b>			<b>1,052,315</b>	<b>0.36</b>

For Each of the Top 10 Shareholders	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>10. ONTARIO PENSION BOARD - MONDRIAN INVESTMENT PARTNERS LIMITED</b>				
At the beginning of the year	836,197	0.46		
Increase / Decrease in Shareholding during the year:				
25/01/2019 (Transfer)	(13,057)	(0.01)	823,140	0.45
01/02/2019 (Transfer)	(81,318)	(0.04)	741,822	0.41
19/07/2019 (Transfer)	(57,271)	(0.03)	684,551	0.37
09/08/2019 (Transfer)	342,275	0.12	1,026,826	0.37
<b>At the end of the year</b>			<b>1,026,826</b>	<b>0.36</b>

**Notes:**

- (a) List of top 10 shareholders were taken as on 31.12.2019. The increase / (decrease) in shareholding as stated above is based on details of beneficial ownership furnished by the depository.
- (b) Figures under ( ) denotes sale while other denotes purchase.
- (c) Bonus Equity Shares allotted on July 29, 2019 in the proportion of 1:2 were credited on August 9, 2019.

**(v) Shareholding of Directors and Key Managerial Personnel:**

For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>Mr. Ravi Jaipuria, Non-executive Chairman</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the year				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>
<b>Mr. Varun Jaipuria, Whole-time Director</b>				
At the beginning of the year	39,175,500	21.45		
Increase / Decrease in Shareholding during the year:				
28/06/2019 (Transfer)	(5,400,000)	(2.96)	33,775,500	18.49
09/08/2019 (Bonus Shares)	16,887,750	6.16	50,663,250	18.49
<b>At the end of the year</b>			<b>50,663,250</b>	<b>17.55</b>
<b>Mr. Raj Gandhi, Whole-time Director</b>				
At the beginning of the year	407,500	0.22		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	203,750	0.07	611,250	0.22
<b>At the end of the year</b>			<b>611,250</b>	<b>0.21</b>
<b>Mr. Kapil Agarwal, Whole-time Director &amp; Chief Executive Officer</b>				
At the beginning of the year	406,976	0.22		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	203,488	0.07	610,464	0.22
23/08/2019 (Transfer)	(200,000)	(0.07)	410,464	0.15
<b>At the end of the year</b>			<b>410,464</b>	<b>0.14</b>

For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>Mr. Rajinder Jeet Singh Bagga*, Whole-time Director</b>				
At the beginning of the year	87,500	0.05		
Increase / Decrease in Shareholding during the year:				
08/02/2019 (Transfer)	(1,000)	0.00	86,500	0.05
09/08/2019 (Bonus Shares)	43,250	0.02	129,750	0.04
<b>At the end of the year</b>			<b>129,750</b>	<b>0.04</b>
<b>Dr. Naresh Trehan, Independent Director</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the year				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>
<b>Dr. Ravi Gupta, Independent Director</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the year				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>
<b>Mr. Pradeep Sardana, Independent Director</b>				
At the beginning of the year	858	0.00		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	429	0.00	1,287	0.00
<b>At the end of the year</b>			<b>1,287</b>	<b>0.00</b>
<b>Ms. Rashmi Dhariwal, Independent Director</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the year				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>
<b>Ms. Sita Khosla, Independent Director</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the year				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>
<b>Mr. Kamlesh Kumar Jain**, Whole-time Director &amp; Chief Financial Officer</b>				
At the beginning of the year	17,090	0.01		
Increase / Decrease in Shareholding during the year:				
09/08/2019 (Bonus Shares)	8,545	0.00	25,635	0.01
<b>At the end of the year</b>			<b>25,635</b>	<b>0.01</b>
<b>Mr. Ravi Batra, Chief Risk Officer &amp; Group Company Secretary</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
No change during the period				
<b>At the end of the year</b>			<b>Nil</b>	<b>Nil</b>

For Each of the Directors and KMP	Shareholding at the beginning of the year		Cumulative Shareholding during the year	
	No. of shares	% of total shares of the Company	No. of shares	% of total shares of the Company
<b>Mr. Vikas Bhatia***, Chief Financial Officer</b>				
At the beginning of the year	Nil	Nil		
Increase / Decrease in Shareholding during the year:				
14/03/2019 (Transfer)	500	0.00	500	0.00
29/03/2019 (Transfer)	2,723	0.00	3,223	0.00
05/04/2019 (Transfer)	1,377	0.00	4,600	0.00
12/04/2019 (Transfer)	454	0.00	5,054	0.00
09/08/2019 (Bonus Shares)	2,527	0.00	7,581	0.00
15/11/2019 (Transfer)	919	0.00	8,500	0.00
22/11/2019 (Transfer)	100	0.00	8,600	0.00
13/12/2019 (Transfer)	200	0.00	8,800	0.00
<b>At the end of the year</b>			<b>8,800</b>	<b>0.00</b>

\*Appointed with effect from May 2, 2019.

\*\*Resigned from the position of Whole-time Director & Chief Financial Officer with effect from August 1, 2019.

\*\*\*Appointed with effect from August 1, 2019.

**Note:** Figures under ( ) denotes sale while other denotes purchase.

## V. Indebtedness

### Indebtedness of the Company including interest outstanding /accrued but not due for payment

(₹ in million)

Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
<b>Indebtedness at the beginning of the financial year</b>				
(i) Principal Amount	24,805.78	548.61	-	<b>25,354.39</b>
(ii) Interest due but not paid	-	-	-	-
(iii) Interest accrued but not due	100.58	-	-	100.58
<b>Total (i+ii+iii)</b>	<b>24,906.36</b>	<b>548.61</b>	-	<b>25,454.97</b>
<b>Change in Indebtedness during the financial year</b>				
• Addition	18,501.32	2,000.00	-	20,501.32
• Reduction	(13,328.49)	(548.61)	-	(13,877.10)
• Others*	56.79	-	-	56.79
<b>Net Change</b>	<b>5,229.62</b>	<b>1,451.39</b>	-	<b>6,681.01</b>
<b>Indebtedness at the end of the financial year</b>				
(i) Principal Amount	30,008.37	2,000.00	-	32,008.37
(ii) Interest due but not paid	-	-	-	-
(iii) Interest accrued but not due	127.61	-	-	127.61
<b>Total (i+ii+iii)</b>	<b>30,135.98</b>	<b>2,000.00</b>	-	<b>32,135.98</b>

\*Includes impact of fair value changes and exchange fluctuation.

**Notes:**

1. Indebtedness includes deferred payment liabilities.
2. Working capital facilities are taken on net basis.



## VI. Remuneration of Directors and Key Managerial Personnel

### A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

(₹ in million)

Sl. No.	Particulars of Remuneration	Mr. Varun Jaipuria, Whole-time Director	Mr. Raj Gandhi, Whole-time Director	Mr. Kapil Agarwal, Whole-time Director & Chief Executive Officer	Mr. Kamlesh Kumar Jain*, Whole-time Director & Chief Financial Officer	Mr. Rajinder Jeet Singh Bagga**, Whole-time Director	Total Amount
1.	Gross Salary						
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	31.45	48.51	57.12	9.89	18.44	165.41
	(b) Value of perquisites under section 17(2) of the Income Tax Act, 1961	0.04	0.04	0.03	0.00	0.04	0.15
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	0.00	0.00	0.00	0.00	0.00	0.00
2.	Stock Option	0.00	0.00	0.00	0.00	0.00	0.00
3.	Sweat Equity	0.00	0.00	0.00	0.00	0.00	0.00
4.	Commission						
	- as % of profit	0.00	0.00	0.00	0.00	0.00	0.00
	- others, specify	0.00	0.00	0.00	0.00	0.00	0.00
5.	Others, please specify	0.00	0.00	0.00	0.00	0.00	0.00
	<b>Total (A)</b>	<b>31.49</b>	<b>48.55</b>	<b>57.15</b>	<b>9.89</b>	<b>18.48</b>	<b>165.56</b>
	Ceiling as per the Act	630.87 (being 10% of the Net Profit of the Company calculated as per Section 198 of the Companies Act, 2013)					

\*Resigned from the position of Whole-time Director & Chief Financial Officer with effect from August 1, 2019.

\*\*Appointed with effect from May 2, 2019.

**Note:** Remuneration of Mr. Varun Jaipuria and Mr. Raj Gandhi includes incentive of ₹ 0.23 million and ₹ 10.00 million respectively during the Financial Year 2019.

### B. Remuneration to other Directors (Non-executive Directors including Independent Directors):

(₹ in million)

Sl. No.	Particulars of Remuneration	Dr. Ravi Gupta	Mr. Pradeep Sardana	Ms. Rashmi Dhariwal	Ms. Sita Khosla	Total Amount
1.	Fee for attending Board/Committee Meetings	1.90	0.80	3.00	1.90	7.60
2.	Commission	0.00	0.00	0.00	0.00	0.00
3.	Others, please specify	0.00	0.00	0.00	0.00	0.00
	<b>Total (B)</b>	<b>1.90</b>	<b>0.80</b>	<b>3.00</b>	<b>1.90</b>	<b>7.60</b>
	<b>Total Managerial Remuneration (A+B)</b>	<b>173.16</b>				
	Overall Ceiling as per the Act	693.96 (being 11% of the Net Profit of the Company calculated as per Section 198 of the Companies Act, 2013)				

**C. Remuneration to Key Managerial Personnel other than MD/ Manager/ WTD**

(₹ in million)

Sl. No.	Particulars of Remuneration	Mr. Ravi Batra, Chief Risk Officer & Group Company Secretary	Mr. Vikas Bhatia, Chief Financial Officer*	Total
1.	Gross Salary			
	(a) Salary as per provisions contained in section 17(1) of the Income Tax Act, 1961	8.23	7.72	15.95
	(b) Value of perquisites under section 17(2) of the Income Tax Act, 1961	0.00	0.00	0.00
	(c) Profits in lieu of salary under section 17(3) of the Income Tax Act, 1961	0.00	0.00	0.00
2.	Stock Option	0.00	0.00	0.00
3.	Sweat Equity	0.00	0.00	0.00
4.	Commission			
	- as % of profit	0.00	0.00	0.00
	- others, specify	0.00	0.00	0.00
5.	Others, please specify	0.00	0.00	0.00
	<b>Total</b>	<b>8.23</b>	<b>7.72</b>	<b>15.95</b>

\*Appointed with effect from August 1, 2019.

**VII. Penalties / Punishment / Compounding of offences:**

Type	Section of the Companies Act	Brief Description	Details of Penalty/ Punishment / Compounding fees imposed	Authority [RD/ NCLT/ COURT]	Appeal made, if any (give details)
<b>A. Company</b>					
Penalty					
Punishment					
Compounding					
<b>B. Directors</b>					
Penalty					
Punishment					
Compounding					
<b>C. Other Officers in Default</b>					
Penalty					
Punishment					
Compounding					

None

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**Date: February 7, 2020  
Place: Gurugram**Ravi Jaipuria**  
Chairman  
DIN: 00003668

# Management Discussion & Analysis

## Economic overview & outlook

### Global Economy

The global economy witnessed moderate growth in the year 2019, following a slowdown across most advanced and developing nations. Increasing trade barriers, rising geo-political tensions, and lower industrial output have cumulatively affected global growth during the year. IMF estimates that global GDP grew by 2.9% in 2019. However, in 2020, the world economy is expected to show a steady rebound. With the stabilization of economic conditions, recovery in investments, and easing trade tensions, IMF expects global growth to edge up to 3.3% in 2020 and 3.4% in 2021.

### Indian Economy

In fiscal 2019, India clocked a GDP growth rate of 6.8%, thus maintaining the tag of the fastest-growing major economy in the world. Although economic growth during the second half of fiscal 2019 slowed down, given the deceleration in investments and private consumption following lower income growth, rural stress, and NBFC liquidity issues, the Government of India has announced a series of structural reforms to boost sustainable economic growth. Among these are liberalization of FDI flows and corporate tax reforms, including a massive reduction in the corporate tax rate. These measures are expected to increase capital inflows, to stabilize the financial structure, improve investments, and strengthen the overall business environment in the country.

The Indian economy is expected to pick up momentum from the second half of fiscal 2020, on the back of accommodative fiscal and monetary policy and reform implementations. According to IMF, the growth in India is projected at 6.1% in fiscal 2020 and is then expected to rebound to 7.0% in fiscal 2021. The GDP rise would have a cascading effect on consumer spending, which would in turn further drive growth.

*Source: IMF, World Bank*

## Soft Drinks Market Overview & Outlook

The soft drinks industry in India is expected to report a broad-based growth across categories. While soft drinks consumption is on the rise in India, the sector is still notably underpenetrated as compared to global averages as well as other emerging markets. The main segments of the soft drinks market in India are carbonates, juices, and bottled water. In value terms, carbonates are the largest category, while bottled water is the largest in volume terms.

## Key Growth Drivers of Soft Drinks and Opportunities

With a population of 1.3 billion and an average age of 29, as well as a rapidly growing middle-class that spends a high proportion of its disposable income on food and beverages, India boasts a large consumer base. The Indian soft drinks industry has huge potential and there are a number of key drivers, which include:

**Demographic profile:** India is a young country with individuals in the 15-64 age group accounting for the majority of the overall population, thus providing the country with a large workforce to support economic growth. The demographics, higher spending capacity of young consumers, rapid urbanization, and growing rural consumption are expected to drive consumption of soft drinks in India.

**Rising affordability and urbanization:** With more than 50% of India's population falling under the working age category, there has been a rise in disposable income, leading to a substantial change in spending patterns. Also, the trend of more and more women coming into the Indian workforce has led to an increase in the disposable income of families, thus resulting in higher average household consumption, including the consumption of quality soft drinks.

**Much room for market penetration:** In India, the soft drinks industry is relatively underdeveloped, with low penetration of the potential consumer base. Per capita consumption here is far lower than global averages, despite high industry growth rates witnessed in the country.

**Innovative offerings:** A large young population is driving demand for new and innovative flavors in India. In sync with these trends, the industry is focused on continuously expanding and innovating its product offerings.

**Growing middle-class:** India is home to one of the largest and fastest growing middle-class populations anywhere in the world. The rising aspirations of this segment will boost consumption across categories, including beverages.

**Electrification in India:** The target of 100% electrification of all villages in India, along with improving overall electricity supply, will help enhance cooling infrastructure in these regions, thereby supporting growth of the soft drinks industry.

**Hyper-localization:** Higher spending on packaged products and continuous innovations towards specific requirements, especially in rural India, in terms of pack sizes and glass bottles is likely to enhance product affordability and strengthen growth rates.

**Location:** The majority of the Indian population live in hot and dry regions. This is expected to steadily drive consumption of soft drinks for the foreseeable future.

**Novel packaging solutions:** Manufacturers are increasingly innovating the packaging and labeling of products to suit the end consumers' needs and to drive consumption.

## Business Overview - A Key Player in the Beverage Industry

### VBL Presence

Varun Beverages Limited (VBL) is a key player in the beverage industry. The Company's operations span 6 countries - 3 in the Indian Subcontinent (India, Sri Lanka, Nepal), which contributed 85% to total revenues, and 3 in Africa (Morocco, Zambia, Zimbabwe), which contributed 15% of revenues in CY19.

### Symbiotic Relationship with PepsiCo

The Company enjoys a strategic, symbiotic, and longstanding association with PepsiCo spanning 28 years, since the latter's entry into India, accounting for 80%+ of its sales volumes in India. VBL manufactures, markets, and distributes PepsiCo-owned products, which include carbonated soft drinks (CSDs), carbonated juices, juice-based beverages, energy drinks, and non-carbonated beverages (NCBs) such as packaged bottled water, through its vast manufacturing facilities and well-established distribution network. The various PepsiCo

brands manufactured and distributed by VBL include Pepsi, Pepsi Black, Diet Pepsi, Pepsi Max, Mirinda Lemon, Mirinda Orange, Mountain Dew, Slice Fizzy, 7up, 7up Nimbooz Masala Soda, Teem, Sting, Evervess, Tropicana Slice, Tropicana Frutz (Lychee, Apple and Mango), Tropicana Juices (100%, Delight and Essentials), 7up Nimbooz, Gatorade, Ole, as well as packaged drinking water under the brand Aquafina and Aquavess.

The Company has strong sales teams that work closely with PepsiCo to develop and implement local advertising and marketing strategies. Franchise rights have also been given to the Company for various PepsiCo products across 27 States and 7 Union Territories in India as well as territories of Nepal, Sri Lanka, Morocco, Zambia, and Zimbabwe.

### Business Model

The Company produces and distributes a wide range of CSDs and a large selection of NCBs, including packaged drinking water. It has a unique business model with end-to-end execution capabilities from manufacturing, distribution and warehousing, customer management and in-market execution, to managing cash flows and future growth. PepsiCo offers brands, concentrates, and marketing support to VBL, which then takes complete control over the manufacturing and supply chain processes, driving market share gains, enhancing cost efficiencies, and managing capital allocation strategies.

VBL has vast experience in managing the distribution of soft drinks, involving complex logistics and packaging of products. While business operations in each market are similar, each territory and sub-territory presents specific operational challenges, varying from electricity supply, cooling equipment, and logistics infrastructure to the demographic profile and general socio-economic conditions in that particular market.



The Company's solid and well-entrenched distribution network covers urban, semi-urban, and rural markets, addressing demands of a wide range of consumers. The distribution network is strategically located to maximize market penetration across licensed sub-territories in India, with an increased focus on higher growth markets such as semi-urban and rural sub-territories. The Company's production capabilities and distribution network enable it to effectively respond to competitive pressures and evolving consumer preferences. As of December 31, 2019, the Company has 32 state-of-the-art manufacturing facilities in India, 6 internationally. It has a robust supply chain with 90+ owned depots, 2,500+ owned vehicles, 1,500+ primary distributors, and currently installed 775,000+ visi-coolers.

VBL regularly undertakes strategic initiatives for improving operational excellence. These include backward integration of its production processes and centralized sourcing of raw materials. The Company has established backward integration facilities for production of preforms, crowns, plastic closures, corrugated boxes, corrugated pads, plastic crates, and shrink-wrap films in certain facilities to ensure operational efficiencies and high quality standards.

With its committed and knowledgeable sales staff, the organization focuses on driving growth and expanding market share across categories through various customer push strategies. It undertakes local level promotion, in-store activations, customer relation management, merchandizing, individual account management, and evaluation of high-demand regions for strategic placement of vending machines and visi-coolers.

Over the years, VBL has expanded its operations in India through the acquisition of additional territories from PepsiCo as well as previously franchised territories. In CY19, the Company concluded the acquisition of franchise rights in South and West regions from PepsiCo for a national bottling, sales, and distribution footprint in 7 States and 5 Union Territories of India. With this acquisition, VBL now accounts for 80%+ of PepsiCo India's beverage sales volumes in India, up from 51% earlier, and has expanded its presence to 27 States and 7 Union Territories across India.

## Key Business Developments – 2019

### Acquisition of sub-territories:

- Concluded the acquisition of PepsiCo India's previously franchised territories of parts of Maharashtra (14 districts), parts of Karnataka (13 districts), and parts of Madhya Pradesh (3 districts).

These territories have significant potential to further drive market share gains and margins.

- Concluded the acquisition of franchise rights in South and West regions from PepsiCo for a national bottling, sales, and distribution footprint in 7 States and 5 Union Territories of India w.e.f. May 1, 2019. This enables improved cost and operational efficiencies as well as economies of scale.

### Bottling Appointment and Trademark License Agreement for India

Particular	Existing	Revised
Franchise Rights (up to)	October 2, 2022	April 30, 2039

### QIP Issue:

- Raised ~₹ 9,000 million through fresh issue of 14,705,882 equity shares of ₹ 10. The entire proceeds of the qualified institutions placement (QIP), net of issue expenses of ₹ 164.36 million, were utilized for repayment of debts during CY19. The capital raised considerably strengthens VBL's balance sheet and provides room for sustained future growth.

### Credit Rating Upgrade:

- CRISIL (an S&P Global Company) has upgraded the Company's credit rating for long-term debt as CRISIL AA (previously AA-) and reaffirmed for short-term debt as CRISIL A1+.

### New Product Launches:

- Introduced three variants of ambient temperature value-added dairy beverages – Belgian Chocolate, Cold Coffee, and Mango Shake – at a price of ₹ 30 for 200ml PET bottle with a long shelf life of 180 days. These products have been well received in the market.

### Awards & Accolades:

- Best FMCG Corporate Governance India during Corporate Governance Awards 2019, organized by Capital Finance International, London (UK).
- Bottler of the Year 2019 by PepsiCo in South Asia region.
- Global Best Employer Brands 2020 (Best HR Strategy), presented by ET Now.



- National Best Employer Brands for 2019, presented by Employer Branding Institute India. The Company received this award for the second successive year.

#### Bonus Issue of Equity Shares / Dividend payout:

- The Company's Board of Directors agreed to formalize a dividend strategy in line with good corporate governance practices, with the Company's listing in November 2016. For a detailed perspective, please refer to the Company's website at [www.varunpepsi.com](http://www.varunpepsi.com).
- At the beginning of the Company's Silver Jubilee Year and in appreciation of the continued support of the Company's shareholders, the Board of Directors proposed and declared Bonus Issue of equity shares in the proportion of 1 equity share for each of the 2 equity shares held. These were allocated to eligible shareholders.
- The Board of Directors has approved an interim dividend of ₹ 2.50 per share in Q3 CY19 in accordance with the dividend policy guidelines. Total cash outflow was ₹ 776.69 million (including payable net statutory taxes).

### Sustainability Initiatives

#### PET Recycling:

- The Company uses ~ 66,000 MT PET resin as packaging material for its finished products annually. These are high-quality food grade virgin PET chips, which can be easily recycled to make various products for diverse industries and end uses.
- During the year, the Company has engaged with GEM Enviro Management Pvt. Ltd. for phased implementation of 100% recycling of used PET bottles through collection from end users by placing dustbins / reverse vending machines, direct collection from institutions (hotels, banquet halls, exhibitions, etc.) and spreading awareness through workshops.
  - o GEM Enviro Management Pvt. Ltd., a Delhi-based Central Pollution Control Board (CPCB)-recognized PRO (Producer Responsible Organization) company, specializes in:
    - ♦ Collection and recycling of packaging waste.

- ♦ Promotion of recycled green products like T-shirts, bags etc. made from recycling of waste material such as used PET bottles.

- In the first year of engagement, during the second half of CY19, 24,000+ MT of PET waste has been recycled.

#### Water Positive Balance:

- The Company engaged TUV India Pvt. Ltd. for its water footprint assurance, wherein water mass balance and its various initiatives towards water conservation and water recharge were verified.
  - o **About TÜV NORD Group:** Founded in 1869, during the Industrial Revolution, it was established as an industrial self-control organization for providing independent, neutral, third-party services. With a current workforce of over 14,000 employees across 70 countries globally, the TÜV NORD Group is one of the world's largest inspection, certification & testing organizations.
  - o **About TUV India:** TUV India Private Ltd. was established in 1989 as part of the German RWTÜV group's Indian operations. Being one of the first certification bodies to start operations in India, TUV India has been closely associated with the quality revolution in India.
- The scope of audit covered 20 manufacturing plants of VBL in India, which the Company operated from April 2018 to March 2019. Key water conservation initiatives included rainwater harvesting; ponds adoption, development & maintenance; and waste water management on the principles of reduce, reuse and recycle.
- The key findings from the report, are as follows:

Parameter	Amount
Water consumption	2.91 mn KL
Water recharge	4.96 mn KL
Number of ponds adopted	64
Total area of adopted ponds	0.9 mn sq. m.
Number of trees planted	26,000+

## Profit & Loss

Particulars (₹ million)	CY19	CY18	YoY (%)
1. Income			
(a) Revenue from operations	72,484.6	52,281.3	38.6%
(b) Excise duty	1,188.8	1,228.7	-3.2%
<b>Net revenues</b>	<b>71,295.8</b>	<b>51,052.5</b>	<b>39.7%</b>
(c) Other income	425.3	218.2	94.9%
2. Expenses			
(a) Cost of materials consumed	29,395.6	21,122.8	39.2%
(b) Purchase of stock-in-trade	4,237.3	1,942.2	118.2%
(c) Changes in inventories of FG, WIP and stock-in-trade	(1,438.6)	(624.0)	130.6%
(d) Employee benefits expense	8,108.2	5,829.5	39.1%
(e) Finance costs	3,096.4	2,125.6	45.7%
(f) Depreciation and amortization expense	4,886.3	3,850.7	26.9%
(g) Other expenses	16,516.8	12,716.2	29.9%
<b>Total expenses</b>	<b>64,802.0</b>	<b>46,963.0</b>	<b>38.0%</b>
<b>EBITDA</b>	<b>14,476.5</b>	<b>10,065.9</b>	<b>43.8%</b>
3. Profit before tax and share of profit in associate (1-2)	6,919.1	4,307.8	60.6%
4. Share of profit in associate	43.6	30.2	44.4%
<b>5. Profit before tax (3+4)</b>	<b>6,962.7</b>	<b>4,338.0</b>	<b>60.5%</b>
6. Tax expense	2,240.7	1,339.3	67.3%
<b>7. Net profit for the period (5-6)</b>	<b>4,722.1</b>	<b>2,998.6</b>	<b>57.5%</b>

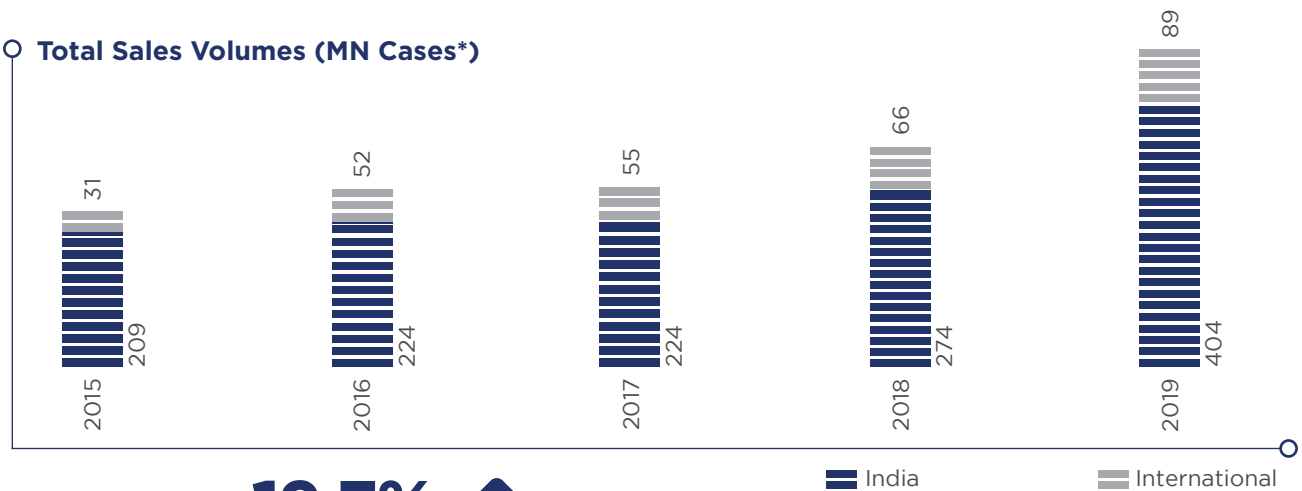
## Balance Sheet

Particulars (₹ million)	31-Dec-19	31-Dec-18
<b>Equity and liabilities</b>		
<b>Equity</b>		
(a) Equity share capital	2,886.9	1,826.4
(b) Other equity	30,397.3	18,158.6
(c) Non-controlling interest	306.8	77.7
<b>Total equity</b>	<b>33,591.0</b>	<b>20,062.7</b>
<b>Liabilities</b>		
<b>Non-current liabilities</b>		
(a) Financial liabilities		
(i) Borrowings	23,553.8	19,800.7
(b) Provisions	1,703.4	1,052.6
(c) Deferred tax liabilities (Net)	2,825.1	1,921.7
(d) Other non-current liabilities	8.2	67.8
<b>Total non-current liabilities</b>	<b>28,090.4</b>	<b>22,842.7</b>
<b>Current liabilities</b>		
(a) Financial liabilities		
(i) Borrowings	4,671.5	3,776.6
(ii) Trade payables	4,776.6	3,168.0
(iii) Other financial liabilities	10,258.1	8,512.4
(b) Other current liabilities	2,044.9	1,466.6
(c) Provisions	299.8	160.2
(d) Current tax liability	152.0	325.0
<b>Total current liabilities</b>	<b>22,202.9</b>	<b>17,408.7</b>
<b>Total liabilities</b>	<b>50,293.3</b>	<b>40,251.4</b>
<b>Total equity and liabilities</b>	<b>83,884.3</b>	<b>60,314.1</b>

Particulars (₹ million)	31-Dec-19	31-Dec-18
<b>Assets</b>		
<b>Non-current assets</b>		
(a) Property, plant and equipment	58,925.0	38,601.8
(b) Capital work-in-progress	638.2	3,523.6
(c) Goodwill	242.3	19.4
(d) Other intangible assets	5,623.1	5,248.6
(e) Investment in associates	-	112.4
(f) Financial assets	454.4	209.3
(g) Deferred tax assets (Net)	128.5	334.0
(h) Other non-current assets	1,154.0	857.6
<b>Total non-current assets</b>	<b>67,165.5</b>	<b>48,906.6</b>
<b>Current assets</b>		
(a) Inventories	8,815.1	5,784.0
(b) Financial assets		
(i) Trade receivables	1,725.6	1,280.3
(ii) Cash and cash equivalents	1,379.7	429.4
(iii) Other bank balances	331.1	505.4
(iv) Loans	69.4	15.5
(v) Others	2,189.8	1,404.8
(c) Current tax assets (Net)	10.2	4.1
(d) Other current assets	2,198.0	1,984.0
<b>Total current assets</b>	<b>16,718.8</b>	<b>11,407.5</b>
<b>Total assets</b>	<b>83,884.3</b>	<b>60,314.1</b>

## Sales Volume

### Total Sales Volumes (MN Cases\*)



CAGR 2015-19 ~ **19.7%** 

\*A unit case is equal to 5.678 liters of beverage divided in 24 bottles of ~ 237 ml each

The Company follows a calendar year for reporting. Owing to the seasonality aspect of the soft drinks business, whereby the majority of sales happen in the summer months, it is best to monitor the Company's performance on an annual basis. Revenues and profits follow a bell-curve with a significant portion accruing in the April-June quarter.

The Company has delivered a solid operational and financial performance in CY19. Revenue growth stood at 39.7% YoY to ₹ 71,295.8 million. Total sales volumes were up 45% YoY at 492.7 million unit cases in CY19, compared to 340 million unit cases in CY18. The performance was primarily driven by robust volumes reported in both the Indian and International markets.

Improved performance in under-penetrated territories acquired in CY17 and early CY18 resulted in a healthy organic volume growth of 13% in the domestic business. The international business also registered a solid growth of 34%, driven by double-digit growth in the key markets of Morocco, Zimbabwe, and Sri Lanka. In addition to this, the full year performance also includes the impact of South and West India sub-territories acquisition from May 2019 onwards. CSD constituted 70.6%, juice 6.7%, and packaged drinking water 22.7% of total sales volumes in CY19.

For CY19, EBITDA increased by 43.8% to ₹ 14,476.5 million. Even though gross margins declined by 120 bps during CY19 due to change in product mix and higher PET prices, EBITDA margins expanded by 59 bps in CY19 to 20.3% on account of operating leverage in the business.

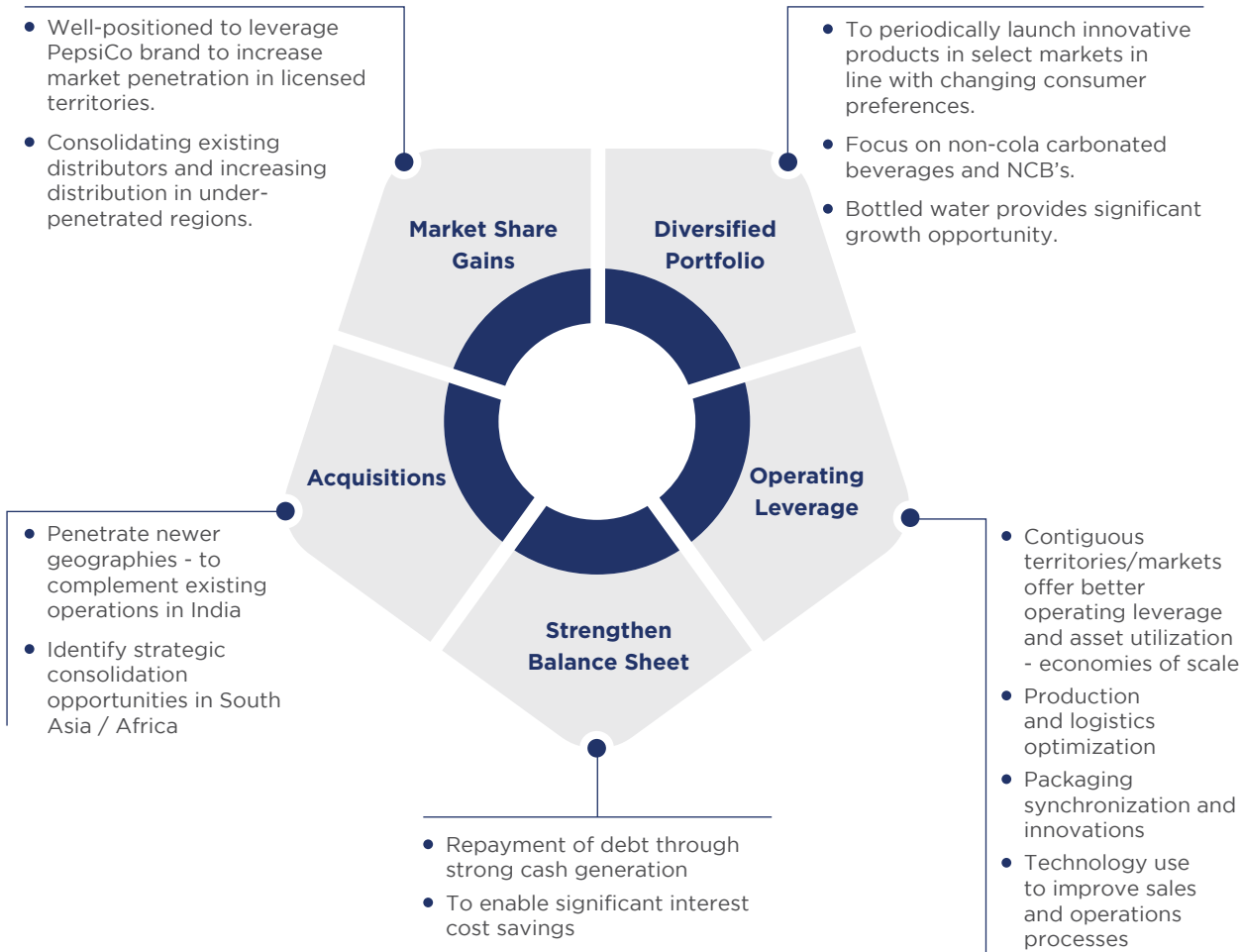
Depreciation has increased by 26.9% in CY19 owing to capitalization of the Pathankot plant and consolidation of South and West India sub-territories w.e.f. May 1, 2019. Finance cost has increased by 45.7% in CY19, as the purchase consideration for acquisition of South and West India sub-territories has been funded through debt. The entire proceeds of the QIP amounting to ~ ₹ 9,000 million were utilized for repayment of debts during Q3 CY19. In 2019, PAT increased by 57.5% to ₹ 4,722.2 million in CY19 on the back of robust volume growth.

On September 20, 2019, vide the Taxation Laws (Amendment) Ordinance 2019, the Government of India inserted Section 115BAB in the Income Tax Act 1961, that provides domestic companies a non-reversible option to pay corporate tax at reduced rates effective April 1, 2019, subject to certain conditions. As VBL carries unutilized minimum alternative tax credit and has other tax benefits/holidays available, the management plans to conclude its evaluation of this option in conjunction with its tax year end of March 31, 2020. The Company has availed the benefit of lower MAT, resulting in a net saving in cash flow of ₹ 194.3 million.

On the balance sheet front, net debt stood at ₹ 32,461 million as on December 31, 2019, as against ₹ 26,715 million as on December 31, 2018. Debt-to-equity ratio stood at 0.97x as on December 31, 2019. Working capital days have remained stable at ~ 26 days as on December 31, 2019, on account of efficient working capital management even after consolidation of new sub-territories in India during the period. Inventory, creditor, and debtor days have remained stable even with increase in net revenues and number of production facilities.



## Growth Outlook



VBL's comprehensive infrastructure, diversified product portfolio, well-established distribution network, unique business model, and seasoned management team with a strong understanding of business dynamics have enabled it to deliver high growth over the years.

With consumer demands and preferences continuously changing, VBL strongly values flexibility to adapt its proposition to remain relevant. It will remain agile by changing its portfolio and processes, powered by creativity and flexibility, in response to macroeconomic conditions and shifts in consumer preferences.

Going forward, the Company aims to continue expanding its product portfolio and distribution reach, focus on increasing volumes, particularly in markets with lower penetration. Currently, VBL is focused on leveraging the

newly acquired territories in West and South, which are highly underpenetrated. The Company believes that the new territories offer tremendous opportunity to grow and will help achieve scale and business efficiency in the coming years.

### Threats, risks and concerns

The risks and opportunities of all corporations are inherent and inseparable elements. Directors and management of the Company take constructive decisions to protect the interests of stakeholders. The Company has in place a Risk Management Policy, which is monitored and reviewed under the guidance of the Audit, Risk Management and Ethics Committee. The Committee comprises various departmental heads who meet regularly to identify processes exposed to risks, determine risk mitigation strategies, and monitor their implementation.



Risk	Description	Mitigation
1. Demand Risk	A cyclical downturn can lead to a slowdown in the Company's target markets and impact its sales velocity.	Over the years, the Company has demonstrated its ability to drive significant growth in sales volumes by aiming to provide the right brand, the right price, the right product, and the right channel. In addition, the business is present in relatively under-penetrated markets with favorable demographics, climatic conditions, and rising populations that should witness steady demand growth. Further, its wide range of product portfolio enables it to cater to diverse consumer segments.
2. Business Agreement Risk	The Company relies on strategic relationships and agreements with PepsiCo. Termination of agreements or less favorable renewal terms could adversely affect profitability.	Over the past two decades, the Company has been in partnership with PepsiCo, consolidating its market relationship with them, increasing the number of licensed territories and sub-territories, producing and distributing a wider range of PepsiCo drinks, adding multiple SKUs into the portfolio, and expanding distribution network. The proven ability of the business to substantially strengthen the market share of PepsiCo enables it to be a reliable partner. The business maintains a symbiotic relationship with PepsiCo, working closely as active development partners, investing in joint projects and business planning with a focus on strategic issues. In 2019, bottling appointment and trademark license agreement for India with PepsiCo India has been extended till April 30, 2039, from October 2, 2022, earlier.
3. Regulatory Risk	Regulations on consumer health and the risk of the Company's products being targeted for discriminatory tax and packaging waste recovery may adversely impact business.	The Company proactively works with PepsiCo, governments and regulatory authorities to ensure that the facts are clearly understood and that its products are not singled out unfairly. VBL adheres to the sustainable manufacturing practices and takes very seriously the environmental issues related to packaging and waste recovery. The Company consistently works together with stakeholders to establish sustainability solutions that focus on protecting the environment, including NGOs and the communities in which it operates. PepsiCo's strategy of introducing healthier and zero sugar variant of products also augurs well for the Company's future.
4. Business Viability Risk	An inability to integrate the operations of, or leverage potential operating and cost efficiencies from, the newly acquired territories and sub-territories may adversely affect the Company's business and future financial performance.	The clear strategy and financial requirements of VBL ensure that all future acquisitions or collaborations are value-added and in compliance with the acquisition guidelines of the Board. The Company also spends considerable management time and financial resources to ensure the performance of the newly acquired activities, develop local market strategies (including for possible cultural and language barriers), and assimilate business practices to ensure business viability.
5. Consumer Preference Risk	Failure to adapt to changing consumer health trends and address misconceptions about the health effects of soft drink consumption may adversely affect demand.	In order to remain relevant, VBL's sales team works closely with PepsiCo to assess evolving consumer habits and continually concentrate on product innovation and increasing product range. In addition, the new product plan of PepsiCo lays more emphasis on healthy products with zero / limited calorie content and sugar content.
6. Raw Material Risk	An interruption in the supply or significant increase in the price of raw materials or packaging materials may adversely affect the Company's business prospects, results of operations and financial condition.	An integral part of VBL's strategy is to maximize cost efficiencies, focusing on actively reducing the cost of goods sold, minimizing operating expenses efficiently and increasing cash flows. Hence, the business has pursued many programs for this purpose, including backward integration and consolidated sourcing of materials. It also leverages on its scale of operations to achieve better bargaining power with suppliers resulting in better working capital management. The Company is focused on optimally utilizing its assets to help achieve higher operating efficiency and to amortize overheads costs on a wider case. In addition, the Company continues to invest in innovative solutions to boost operational efficiencies and work processes in its activities, ensuring consolidated operational data from production, scheduled sourcing, and superior monitoring of the supply of goods from manufacturers to the retail point of sale.

## **Human Resources**

As of December 31, 2019, VBL employed 11,000+ fulltime employees globally (8,500+ in India and 2,500+ in international subsidiaries). The Company recognizes the need for talent management throughout the business and its criticality to future growth and success like any other element of its commercial strategy. A significant emphasis is placed on training personnel, increasing their skill levels, and fostering ongoing employee engagement. VBL organizes in-house training for employees through skill-building programs and professional development programs at all levels and across all functions. Key employees also attend management and staff development programs organized by PepsiCo as well as at leading management institutions of India.

## **Risk Management, Audit and Internal Control System**

The Company has well-equipped and effective internal control systems in place that match the scale of its sector and the complexity of the market it works in. Such stringent and detailed controls ensure the effective and productive use of resources, to the degree that the Company's assets and interests are safeguarded, transactions are approved, registered and properly reported, and checks and balances guarantee reliability and consistency of accounting data. The Audit, Risk Management and Ethics Committee is undertaking a comprehensive system of internal audits and periodic assessments to ensure compliance with best practices. The Company has appointed Walker Chandiook & Co. LLP, Chartered Accountants, and M/s APAS & Co., Chartered Accountants, the Joint Statutory Auditors of the Company to report on the Financial Controls of the Company.

# Business Responsibility Report

## Section A: General information about the Company

Sl. No.	Particulars	Details
1.	Corporate Identity Number (CIN) of the Company	L74899DL1995PLC069839
2.	Name of the Company	Varun Beverages Limited
3.	Registered address	F-2/7, Okhla Industrial Area, Phase - I, New Delhi - 110 020
4.	Website	www.varunpepsi.com
5.	E-mail id	complianceofficer@rjcorp.in
6.	Financial Year reported	January 1, 2019 to December 31, 2019
7.	Sector(s) that the Company is engaged in (industrial activity code wise)	ITC Code - 220600 Manufacturing and Distribution of Carbonated, Non-carbonated beverages and packaged drinking water
8.	List three key products / services that the Company manufactures / provides (as in balance sheet)	Pepsi, Mountain Dew and Tropicana Juices
9.	Total number of locations where business activity is undertaken by the Company	
	(i) Number of International Locations (Provide details of major 5)	Nepal, Sri Lanka, Morocco, Zambia and Zimbabwe
	(ii) Number of National Locations	Presence in 27 States and 7 Union Territories
10.	Markets served by the Company - Local / State / National / International	India, Nepal, Sri Lanka, Morocco, Zambia and Zimbabwe

## Section B: Financial details of the Company

Sl. No.	Particulars	Details
1.	Paid-up Capital	₹ 2,886.89 million
2.	Total Turnover	₹ 56,156.64 million
3.	Total profit after taxes	₹ 4,485.47 million
4.	Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (%)	1.28% of profit after tax of Financial Years 2019
5.	List of activities in which expenditure in 4 above has been incurred	Please refer Annexure - D to the Board's Report

## Section C: Other details

Sl. No.	Particulars	Details
1.	Does the Company have any Subsidiary Company/ Companies?	Yes
2.	Do the Subsidiary Company/ Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s)	No
3.	Do any other entity/entities (e.g. suppliers, distributors, etc.) that the Company does business with participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30%, 30-60%, More than 60%]	No

## Section D: Business Responsibility information

### 1. Details of Director/Directors responsible for BR

Sl. No.	Particulars	Details	
1.	Details of the Director/Directors responsible for implementation of the BR policy/policies	DIN	02079161
		Name	Mr. Kapil Agarwal
		Designation	Whole-time Director & Chief Executive Officer
2.	Details of the BR head	DIN	08440479
		Name	Mr. Rajinder Jeet Singh Bagga
		Designation	Whole-time Director
		Telephone Number	+91-124-4643100
		E-mail id	rjs.bagga@rjcorp.in

### 2. Principle wise (as per NVGs) BR Policy/Policies

The National Voluntary Guidelines on Social, Environmental and Economic Responsibilities of Business (NVGs) released by the Ministry of Corporate Affairs has adopted nine principles of Business Responsibility. These briefly are as follows:

P1	Business should conduct and govern themselves with Ethics, Transparency and Accountability
P2	Businesses should provide goods and services that are safe and contribute to sustainability throughout their life cycle
P3	Businesses should promote the wellbeing of all employees
P4	Businesses should respect the interests of, and be responsive towards all stakeholders, especially those who are disadvantaged, vulnerable and marginalized
P5	Businesses should respect and promote human rights
P6	Business should respect, protect and make efforts to restore the environment
P7	Businesses when engaged in influencing public and regulatory policy, should do so in a responsible manner
P8	Businesses should support inclusive growth and equitable development
P9	Businesses should engage with and provide value to their customers and consumers in a responsible manner

### 3. Details of Compliance (Reply in Y/N)

Sl. No.	Questions	P1	P2	P3	P4	P5	P6	P7	P8	P9
1.	Do you have a policy / policies for...	Y	Y	Y	Y	Y	Y	Y	Y	Y
2.	Has the policy been formulated in consultation with the relevant stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
3.	Does the policy conform to any national/international standards? If yes, specify?#	Y	Y	Y	Y	Y	Y	Y	Y	Y
4.	Has the policy been approved by the Board? If yes, has it been signed by MD/owner/CEO/appropriate Board Director?	Y	Y	Y	Y	Y	Y	Y	Y	Y
5.	Does the company have a specified committee of the Board/Director/Official to oversee the implementation of the policy?	Y	Y	Y	Y	Y	Y	Y	Y	Y
6.	Indicate the link for the policy to be viewed online	*	** & ***	* & ****	** & *****	* & *****	***	***	** & *****	***
7.	Has the policy been formally communicated to all relevant internal and external stakeholders?	Y	Y	Y	Y	Y	Y	Y	Y	Y
8.	Does the company have in-house structure to implement the policy/policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
9.	Does the Company have a grievance redressal mechanism related to the policy/policies to address stakeholders' grievances related to the policy/policies?	Y	Y	Y	Y	Y	Y	Y	Y	Y
10.	Has the company carried out independent audit/evaluation of the working of this policy by an internal or external agency?	Y	Y	Y	Y	Y	Y	Y	Y	Y



#Policies of the Company are compliant of the applicable laws in India and uploaded on website of the Company at [www.varunpepsi.com](http://www.varunpepsi.com)

\*VBL Code of Conduct for Board of Directors and Senior Management at <https://varunpepsi.com/wp-content/uploads/2019/03/Code-Of-Conduct-For-Board-Of-Directors-and-Senior-Management-Revised.pdf>

\*\* VBL Philosophy at <https://varunpepsi.com/philosophy/>

\*\*\*VBL Environment, Health and Safety Policy at <https://varunpepsi.com/wp-content/uploads/2019/03/Varun-Beverages-Limited-EHS-POLICY.pdf>

\*\*\*\*VBL Policy for Prevention, Prohibition and Redressal of Sexual Harassment at Workplace at [https://varunpepsi.com/wp-content/uploads/2019/12/Policy-against-Sexual-Harassment\\_Release-version-10122019-1.pdf](https://varunpepsi.com/wp-content/uploads/2019/12/Policy-against-Sexual-Harassment_Release-version-10122019-1.pdf)

\*\*\*\*\*VBL Corporate Social Responsibility Policy at <http://varunpepsi.com/wp-content/uploads/2016/09/Corporate-Social-Responsibility-Policy.pdf>

#### 4. Governance related to BR

Sl. No.	Particulars	Details
1.	Indicate the frequency with which the Board of Directors, Committee of the Board or CEO meet to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year	Annually
2.	Does the Company publish a BR or Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?	Yes, it is published annually. The same may be accessed at <a href="http://www.varunpepsi.com">www.varunpepsi.com</a> as part of Annual Report 2019

### Section E: Principle-wise performance

#### Principle 1:

Sl. No.	Particulars	Details
1.	Does the policy relating to ethics, bribery and corruption cover only the company? Yes/No	Yes
2.	Does it extend to the Group/Joint Ventures/ Suppliers/Contractors/ NGOs/Others?	No
3.	How many stakeholder complaints have been received in the past Financial Year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.	For details on investor complaints, refer to "Investor Grievances/ Complaints" section of Corporate Governance Report in the Annual Report.

#### Principle 2:

##### 1. List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities:

Varun Beverages Limited (VBL) is in the business of providing high quality products to consumers such as carbonated, non-carbonated sweetened beverages and packaged drinking water with endeavor to make its business and ecosystem sustainable. The Company tries to embed the principles of sustainability into various stages of product, procurement of raw material, manufacturing of products, transportation of raw materials and supply of finished goods. In order to continuously reduce the Company environmental footprint, the Company is improving efficiencies, especially on critical resources such as water, fuel and energy, optimizing the resource consumption and minimizing wastages, increasing green cover in manufacturing plants and also developing outside establishments. Our company has significantly reduced weight of the closure and preforms over the period of time to contribute towards environment sustainability. Usage of nitrogen in packaged drinking water enables unit to reduce 10% of package weight. The Company has implemented the guidelines provided by international standards such as Environment Management System ISO 14001, OHSAS 18001 and all our units are AIB and FSSC certified which is the world's most advanced food safety management system accepted globally.

**2. For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product (optional):**

**(a) Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain?**

The Company follows number of key Environmental Indicators to monitor the efficiency and consumption of natural resources in manufacturing such as water consumption and recycling, fuel consumption, energy consumption, raw materials yield and waste generation. The Company regularly track these consumption patterns of critical nature resources.

**(b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?**

Reduction in Greenhouse Gases emission which is measured in units of carbon dioxide. Number of initiatives have already been implemented across various units. Some of the key improvements done are use of fuels like biomass for steam generation, usage of Solar energy and Optimizing the water requirements at manufacturing plants.

**3. Does the Company have procedures in place for sustainable sourcing (including transportation)? Yes**

**(a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.**

With a responsible supply chain, the Company has developed a comprehensive and dynamic model, to engage with its suppliers and transporters on material aspects. Regular capacity building and assessments are carried out for key suppliers. However, currently it is not feasible to measure the same in percentage.

**4. Has the Company taken any steps to procure goods and services from local and small producers, including communities surrounding their place of work? Yes**

**(a) If yes, what steps have been taken to improve the capacity and capability of local and small vendors?**

The Company has tried to create new paths and provide opportunities to the entrepreneurs and establish local vendors by uplifting their skills in effective manner. The Company also strive to provide opportunities in distressed areas and has devised unique models for empowerment of people in such areas. These sort of interventions not only improve the efficiency and enhance productivity but also contribute to substantial employment creation in communities surrounding the workplaces.

**5. Does the Company have a mechanism to recycle products and waste? If yes, what is the percentage of recycling of products and waste (separately as <5%, 5-10%, >10%). Also, provide details thereof, in about 50 words or so.**

Yes. The Company is committed towards reduction of environmental footprint of its products, waste and packaging materials. The Company focuses on the 3R's: REDUCE, RECYCLE and RECOVER. Such practices include segregation of different types of waste material so as to regulate the recyclability, anti-litter and recyclable marks on products to remind consumers to dispose in a safe and environment friendly way. The company engaged a NGO who is collecting and recycling of post consumed plastic waste as part of the producers extended responsibility. The Company also supports initiatives to recycle materials and has installed small machineries for shredding the waste which helps to minimize the volume and also ease the transportation to the recycling agencies. Majority of the waste generated at plant levels are recyclable i.e. plastic bottles, metal scrap, broken glass, empty bags, cartons etc. One of the major product segment consists of returnable glass bottle which after consumption of its product is returned and reused after taking care of thorough food safety. Recycling of waste is approximate 8-10%.

**Principle 3:**

Sl. No.	Particulars	Details
1.	Please indicate the total number of employees	8,570 employees as on December 31, 2019 (only for India)
2.	Please indicate the total number of employees hired on temporary/contractual/casual basis	10,100 employees as on December 31, 2019
3.	Please indicate the number of permanent women employees	228 employees as on December 31, 2019
4.	Please indicate the number of permanent employees with disabilities	31

Sl. No.	Particulars	Details
5.	Do you have an employee association that is recognized by management	Yes
6.	What percentage of your permanent employees are members of this recognized employee association?	21.00%
7.	Please indicate the number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment, discriminatory employment in the last financial year and pending, as on the end of the Financial Year	Nil
8.	What percentage of your employees were given safety & skill upgradation training in the last year? (a) Permanent Employees (b) Permanent Women Employees (c) Casual/Temporary/Contractual Employees (d) Employees with Disabilities	Safety Training: 98% Skill Upgradation Training: 60%

**Principle 4:**

Sl. No.	Particulars	Details
1.	Has the company mapped its internal and external stakeholders?	Yes. Details of Shareholders/ Investors, Banks, Employees and Business Partners are available with the Company.
2.	Out of the above, has the Company identified the disadvantaged, vulnerable and marginalized stakeholders	No
3.	Are there any special initiatives taken by the Company to engage with the disadvantaged, vulnerable, and marginalized stakeholders? If so, provide details thereof, in about 50 words or so	These are covered under the CSR policy of our Company.

**Principle 5:**

Sl. No.	Particulars	Details
1.	Does the policy of the Company on human rights cover only the Company or extend to the Group/Joint Ventures/Suppliers/ Contractors/NGOs/Others?	Policy is applicable to the Company.
2.	How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?	No complaint of any stakeholder was received.

**Principle 6:****1. Does the policy related to Principle 6 cover only the Company or extends to the Group/Joint Ventures/Suppliers/ Contractors/NGOs/ others.**

The policy is applicable to VBL and vendors as protection of the environment, health and safety carries very high importance. The Company's EHS policy speaks about the best practices and offers safe and healthy operations for employees, contractors and visitors. Same is displayed in the form of posters and instructions. Having ISO 14001 and OHSAS 18001 certifications at many plants demonstrates VBL's commitment towards reaching the industries best levels. We also communicate our EHS policies and other requirements to suppliers and customers.

**2. Does the Company have strategies/initiatives to address global environmental issues such as climate change, global warming, etc.? If yes, please give hyperlink for webpage etc.**

Yes. The Company is committed to reach the industry best standards in terms of water usage, fuel and energy consumption as well as other environmental parameters. The performance progress is documented at plant and Corporate level which is reviewed at regular intervals. For hyperlink, please refer Section D of BRR.

**3. Does the Company identify and assess potential environmental risks?**

Yes. Identification of potential environment risk is part of our Environment management system- ISO 14001 which is implemented in most of our plants. All the potential environment risk are mitigated by adapting effective control measures.



**4. Does the Company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?**

Yes. The Company has undertaken initiatives to reduce Carbon footprint through reduction in the amount of Greenhouse Gases emissions. Some of the key renewable energy projects contributing to GHG savings include installation and commissioning solar plant at the Company's Nuh and Greater Noida plant and other energy saving projects. Use of fuels like biomass for steam generation at number of plants. The Company files annual and other environment compliance reports as per Pollution Control Board requirements.

**5. Has the Company undertaken any other initiatives on - clean technology, energy efficiency, renewable energy, etc. If yes, please give hyperlink for web page etc.**

Yes. The Company is proactive in adopting new technologies that use cleaner fuels and forms energy. Having commissioned a solar power at its manufacturing set up at Nuh and Greater Noida and redesigned the power generation units at many locations, to use the Bio Mass instead of the non-renewable natural resources. Manufacturing units also use latest automations, heat recoveries and use modern technologies to be energy and cost efficient. For hyperlink, please refer Section D of BRR.

**6. Are the Emissions/Waste generated by the Company within the permissible limits given by CPCB/SPCB for the financial year being reported?**

Yes. Our most of the Plants have installed online monitoring systems in Effluent Treatment Plant as well as Boiler emissions for all time compliance which is being monitored by CPCB. All the hazardous waste goes to PCB approved land fill site on periodic basis.

**7. Number of show cause/legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.**

Nil

**Principle 7:**

Sl. No.	Particulars	Details
1.	Is your Company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with	Yes. The Company is a member of Federation of Indian Chambers of Commerce and Industry, PHD Chamber of Commerce and Industry, PET Packaging Association for Clean Environment, The Associated Chambers of Commerce and Industry of India and Action Alliance for Recycling Beverage Cartons.
2.	Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/ No; if yes, specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)	No.

**Principle 8:**

**1. Does the Company have specified programmes/initiatives/ projects in pursuit of the policy related to Principle 8? If yes, details thereof?**

Yes. The Company do have various initiatives and programmes for community development and their wellbeing. Some of them are giving scholarship to school children especially for girls, providing reading material and stationery to poor children, providing fund for safe drinking water facility and wash rooms facilities, providing basic food safety and hygiene training and awareness to school children, pond cleaning in different villages, creating awareness for water conservation and prevention of water pollution along with rural and slum area development etc.

**2. Are the programmes/projects undertaken through in-house team/own foundation/external NGO/government structures/any other organization?**

All the community development initiatives were undertaken by in-house team of professionals and often with the help of external agencies/ organizations.

**3. Have you done any impact assessment of your initiative?**

Yes. Informal feedback is being taken and frequent visits were carried out to establish impact of the initiatives and to re-establish that such initiatives are worth and effective.

**4. What is your Company's direct contribution to community development projects - Amount in ₹ and the details of the projects undertaken?**

The Company has spent ₹57.50 million towards various development projects under environment protection, cleaning, availability of resources and community safety and wellbeing. The Company has significantly contributed to environment and community development by taking various initiatives like rain water harvesting via ponds development for effective recharging of rain water, creating awareness for water harvesting and water pollution, celebration of Sandi Bird festival, solar lights installation at villages, tree plantations in villages, Nukkad naatak for environment protection, providing clean water facility by installation of hand pumps and water coolers at schools and villages, driving Swachh Bharat Abhiyaan by involving villagers, promoting sports, blood donation and health checkup camps, driving food safety and personal hygiene sessions at schools and institutes, road safety awareness in community, books distribution and drawing competition in schools.

**5. Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words or so.**

Yes. The Company ensures the community development initiative through internal tracking mechanisms and field visits. Informal feedbacks are also obtained from the community on such initiatives for example, before cleaning of pond for rain water harvesting, community training and awareness sessions were executed on the topic of water conservation and water pollution prevention, not to dump trash in ponds so that ponds remain cleaned throughout year. It was noted that there was significant reduction in dumping trash in to ponds post training was imparted to villagers.

**Principle 9:**

Sl. No.	Particulars	Details
1.	What percentage of customer complaints/consumer cases are pending as on the end of financial year?	81.33 % of consumer complaints are pending before various consumer forums.
2.	Does the Company display product information on the product label, over and above what is mandated as per local laws?	Yes. The Company give information relating to storage conditions and consumption days.
3.	Is there any case filed by any stakeholder against the Company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behavior during the last five years and pending as on end of financial year? If so, provide details thereof, in about 50 words or so.	There are no cases alleging unfair trade practice, irresponsible advertising and/ or anti-competitive behavior.
4.	Did your Company carry out any consumer survey/ consumer satisfaction trends?	No

For and on behalf of the Board of Directors  
For **Varun Beverages Limited**

**Ravi Jaipuria**

Chairman

DIN: 00003668

Place: Gurugram  
Date: February 7, 2020

**CONSOLIDATED**



# Independent Auditor's Report

## To the Members of Varun Beverages Limited Report on the Audit of the Consolidated Financial Statements

### Opinion

1. We have audited the accompanying consolidated financial statements of Varun Beverages Limited ('the Holding Company'), its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its erstwhile associates, which comprise the Consolidated Balance Sheet as at 31 December 2019, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Cash Flow Statement and the Consolidated Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information.
2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of one of the joint auditors, APAS & Co. and other auditors on separate financial statements and on the other financial information of the subsidiaries and erstwhile associates, the aforesaid consolidated financial statements give the information required by the Companies Act, 2013 ('Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including Indian Accounting Standards ('Ind AS') specified under section 133 of the Act, of the consolidated state of affairs (consolidated financial position) of the Group as at 31 December 2019, and its consolidated profit (consolidated financial performance including other comprehensive income), its consolidated cash flows and the consolidated changes in equity for the year ended on that date.

### Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained and the audit evidence obtained by one of the joint auditors, APAS & Co. and other auditors in terms of their reports referred to in paragraph 15 of the Other Matter section below, is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

4. Key audit matters are those matters that, in our professional judgment and based on the consideration of the reports of one of the joint auditors, APAS & Co. and other auditors on separate financial statements and on the other financial information of the subsidiaries and erstwhile associates, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.
5. We have determined the matters described below to be the key audit matters to be communicated in our report.

Key audit matter	How our audit addressed the key audit matter
<b>Impairment assessment of intangibles including Goodwill</b> (Refer note 3(e) and 3(k) for accounting policies on intangibles assets and note 5 to the consolidated financial statements)	Our audit procedures included, but were not limited, to the following: <ul style="list-style-type: none"> <li>• Obtained an understanding of the management's process for identification of cash generating unit and impairment indicators for intangible assets, if any and processes performed by the management for their impairment testing;</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p>The Group carries goodwill and franchise rights as intangible assets having indefinite life amounting to INR 242.30 million and INR 5,386.39 million respectively, that are required to be tested for impairment by the management on an annual basis in accordance with Ind AS 36, Impairment of Assets.</p> <p>The aforesaid assessment of the impairment testing involves significant judgement around the determination of the recoverable amount, being the higher of value in use and fair value less costs of disposal. Recoverable amounts are based on the management's view of the future cash flows and prospects of the business, the appropriate discount rates and other industry specific risk factors.</p> <p>The key judgements in determining the recoverable amount of these intangibles relates to the forecast of future cash flows based on strategy using macroeconomic assumptions like industry growth, inflation and expected growth in market share, capital expenditure and working capital requirements, among others.</p> <p>Changes in the management forecasts or assumptions can impact the assessment of the discounted cash flows and consequently the valuation of such intangible assets.</p> <p>Considering the materiality of the amount involved and significant degree of judgement and subjectivity involved in the estimates and key assumptions used in determining the forecasted cash flows used in the impairment evaluation, which are dependent on current and future economic factors and trading conditions varying for different economic and geographical territories, impairment assessment of such intangibles assets was determined as a key audit matter.</p>	<ul style="list-style-type: none"> <li>• Assessed the process by which the management prepared its cash flow forecasts and held discussions with the management to understand the assumptions used and estimates made by them for determining such projections;</li> <li>• Tested the design and operating effectiveness of internal controls over such identification and impairment measurement through fair valuation of identified assets;</li> <li>• Assessed the appropriateness of the Group's accounting policies, including those relating to recognition, measurement and impairment of intangibles by comparing with the applicable Ind AS;</li> <li>• Reviewed the valuation report obtained by the management from an independent valuer and assessed the professional competence, skills and objectivity for performing the required valuations;</li> <li>• Assessed the appropriateness of the significant assumptions as well as the Group's valuation model with the support of auditor's valuation experts, who assessed the reasonableness of assumptions used and valuation methodology applied relating to discount rate, risk premium, industry growth rate etc. This included a discussion of the expected development of the business and results as well as of the underlying assumptions used with those responsible for the planning process;</li> <li>• Assessed the robustness of financial projections prepared by the management by comparing projections for previous financial years with actual results realized and discussed significant deviations, if any, with the management;</li> <li>• Tested mathematical accuracy of the projections and performed a sensitivity analysis for reasonably possible changes in the sales growth, discount rate applied and the long-term growth rate; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures made by the Group in the consolidated financial statements, as required by the applicable provisions of the Act and Ind AS.</li> </ul>
<p><b>Litigation and claims - provisions and contingent liabilities</b></p> <p>(Refer note 44 to the consolidated financial statements for the amounts of contingent liabilities)</p> <p>The Group is involved in various direct, indirect tax and other litigations ('litigations') that are pending with different statutory authorities. The management exercises significant judgement for determining the need for and the amount of provisions for any liabilities arising from these litigations.</p>	<p>Our key procedures included, but were not limited to, the following:</p> <ul style="list-style-type: none"> <li>• Assessed the appropriateness of the Group's accounting policies relating to provisions and contingent liabilities by comparing with the applicable accounting standards;</li> <li>• Assessed the Group's process and the underlying controls for identification of the pending litigations and completeness for financial reporting and also for monitoring of significant developments in relation to such pending litigations;</li> </ul>



Key audit matter	How our audit addressed the key audit matter
<p>This judgement is dependent on a number of significant assumptions and evaluations which involves interpreting the various applicable rules, regulations, practices and considering precedents in the various jurisdictions including the opinions received from various legal counsels.</p> <p>This matter is considered as a key audit matter, in view of the uncertainty regarding the outcome of these litigations, the significance of the amounts involved and the subjectivity involved in management's judgement as to whether the amount should be recognized as a provision or only disclosed as contingent liability in the consolidated financial statements.</p>	<ul style="list-style-type: none"> <li>• Assessed the management's assumptions and estimates in respect of litigations, including the liabilities or provisions recognized or contingent liabilities disclosed in the consolidated financial statements. This involved assessing the probability of an unfavorable outcome of a given proceeding and the reliability of estimates of related amounts based on the various legal counsel's opinions received by the Group;</li> <li>• Recomputed the arithmetical accuracy of the underlying calculations supporting the provisions recorded from the supporting evidences including the correspondence with various authorities;</li> <li>• Assessed the management's conclusions through understanding relevant judicial precedents in similar cases and the applicable rules and regulations;</li> <li>• Obtained legal opinions and confirmation on completeness from the Group's external legal counsel, where appropriate;</li> <li>• Engaged auditor's experts to gain an understanding of the current status of litigations and monitored changes in the disputes, if any, through discussions with the management and by reading external advice received by the Group, where relevant, to validate the management's conclusions; and</li> <li>• Assessed the appropriateness of the Group's description of the accounting policy, disclosures related to litigations and whether these are adequately presented in the consolidated financial statements.</li> </ul>
<p><b>Accounting for business combinations</b></p> <p>As detailed in note 52A to the consolidated financial statements, during the year, the Holding Company has executed a business transfer agreement with a third party to acquire franchisee rights and bottling operations of South and West India regions for a purchase consideration of INR 18,025 million.</p> <p>Management has accounted for this acquisition as per the requirements of Ind AS 103 "Business combinations" which involves exercise of significant management assumptions/ estimates such as discount rate, growth rate, earning margins, etc for valuation of business acquired, allocation of purchase price paid and identification and valuation of acquired intangible assets.</p> <p>Considering the materiality of the amounts involved and significant degree of judgement and subjectivity involved in the estimates and key assumptions used, this business combination was determined to be a key audit matter.</p>	<p>Our audit key procedures included, but were not limited, to the following:</p> <ul style="list-style-type: none"> <li>• Assessed the appropriateness of the Group's accounting policies and the related processes for implementing Ind AS 103 for accounting for such business combination;</li> <li>• Obtained and reviewed the key supporting documentation including business transfer agreement;</li> <li>• Reviewed the valuation reports obtained by the management from independent valuers and assessed the independence, professional competence, skills and objectivity for performing the required valuations;</li> <li>• Assessed the appropriateness of the significant assumptions as well as the Company's valuation model with the support of auditor's valuation expert, who reviewed the reasonableness of assumptions used and valuation methodology applied. This included a discussion of the expected development of the business and results as well as of the underlying assumptions used with those responsible for the planning process;</li> </ul>

Key audit matter	How our audit addressed the key audit matter
	<ul style="list-style-type: none"> <li>• Tested the mathematical accuracy of the cash flows applied within the valuations models and performed sensitivity analysis for reasonably possible changes in the sales growth, discount rate applied and the long-term growth rate; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures made by the Group in the consolidated financial statements, as required by the applicable provisions of the Act and Ind AS.</li> </ul>

The following key audit matter with respect to the audit opinion on the financial statements of Varun Beverages Zimbabwe (Private) Limited, a subsidiary of the Holding Company, has been reported by the component auditor vide its report dated 03 February 2020 and has been reproduced by us as under:

Key audit matter	How our audit addressed the key audit matter
<p><b>Hyperinflationary accounting for Varun Beverages Zimbabwe (Private) Limited (“VBZL”), a wholly owned subsidiary</b></p> <p>(Refer note 3(j) for accounting policies; note 40 for gain on monetary position to the consolidated financial statements)</p> <p>During the financial year ended 31 December 2019, the Reserve Bank of Zimbabwe recommended the use of Zimbabwean Dollar (“ZMD/RTGS Dollar”) as local currency which was adopted by VBZL as functional currency. Further, the Zimbabwean economy has been classified as hyperinflationary in accordance with the factors and characteristics of a hyperinflationary economy as described in Ind AS 29 ‘Financial Reporting in Hyper-Inflationary Economies’ (“Ind AS 29”) with effect from 01 July 2019. Consequently, for the year ended 31 December 2019, the management has prepared the financial statements of VBZL, based on the restatement principles of Ind AS 29.</p> <p>In view of the significance of the balances, transactions and the complexity in application of principles of Ind AS 29, the matter has been determined to be a key audit matter.</p>	<p>Our key procedures included, but were not limited, to the following:</p> <ul style="list-style-type: none"> <li>• Assessed the management’s processes for selecting appropriate accounting policies and for implementing Ind AS 29, including their testing for the indicators of a hyperinflationary economy on the Zimbabwean economy and tested the operating effectiveness of controls implemented by management;</li> <li>• Reviewed the computations prepared by management for Ind AS 29, including evaluations of the rationale for the economic indicators included (e.g. the inflation rate, cumulative inflation rate, consumer price indices from various sources) and tested the source of data and key assumptions used;</li> <li>• Compared the assumptions used to select externally available industry, financial and economic data;</li> <li>• Assessed whether the inflation index applied to restate for the effects of hyperinflation is appropriate and based on recognised official indices;</li> <li>• Performed sensitivity analysis for reasonably possible changes in the key assumptions;</li> <li>• Assessed whether the accounting treatment applied for all the elements of the financial statements are in accordance with the requirements of Ind AS 29.</li> <li>• Assessed the appropriateness of the Company’s description of the accounting policy and adequacy of related disclosures in the separate financial statements of VBZL.</li> </ul>

### Information other than the Consolidated Financial Statements and Auditor’s Report thereon

6. The Holding Company’s Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Report on Corporate Governance and Director’s Report, but does not include the consolidated financial statements and our auditor’s report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our



knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

### **Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements**

7. The Holding Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these consolidated financial statements that give a true and fair view of the consolidated state of affairs (consolidated financial position), consolidated profit or loss (consolidated financial performance including other comprehensive income), consolidated changes in equity and consolidated cash flows of the Group including its erstwhile associates in accordance with the accounting principles generally accepted in India, including the Ind AS specified under section 133 of the Act. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of consolidated Ind AS financial statements. Further, in terms of the provisions of the Act, the respective Board of Directors of the companies included in the Group and its erstwhile associate companies covered under the Act are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial statements have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.
8. In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
9. Those Board of Directors are also responsible for overseeing the financial reporting process of the companies included in the Group and of its erstwhile associates.

### **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

10. Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.
11. As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Group and its erstwhile associates (covered under the Act) have adequate internal financial controls system in place and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group, to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
12. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
  13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
  14. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Other Matter

15. We did not audit the financial statements of nine subsidiaries, whose financial statements reflect total assets of ₹ 17,020.88 million and net assets

of ₹ 4,415.94 million as at 31 December 2019, total revenues of ₹ 17,551.47 million and net cash inflows amounting to ₹ 577.55 million for the year ended on that date, as considered in the consolidated financial statements. Out of the above, the financial statements of two subsidiaries included in the consolidated financial statements whose financial information reflect total assets of ₹ 577.29 million and net assets of ₹ 452.77 million as at 31 December 2019, total revenues of ₹ 106.70 million and net cash inflows of ₹ 60.45 million for the period 04 November 2019 to 31 December 2019, as considered in the consolidated financial statements have been audited by one of the joint auditors, APAS & Co. The consolidated financial statements also include the Group's share of net profit (including other comprehensive income) of ₹ 43.61 million for the period 01 January 2019 to 03 November 2019, as considered in the consolidated financial statements, in respect of two erstwhile associates, whose financial statements have been audited by APAS & Co. These financial statements have been audited by APAS & Co. and other auditors whose reports have been furnished to us by the management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and erstwhile associates, and our report in terms of sub-section (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiaries and erstwhile associates, is based solely on the reports of APAS & Co. and other auditors.

Our opinion above on the consolidated financial statements, and our report on other legal and regulatory requirements below, are not modified in respect of the above matters with respect to our reliance on the work done by and the reports of APAS & Co. and other auditors.

### Report on Other Legal and Regulatory Requirements

16. As required by section 197(16) of the Act, based on our audit and on the consideration of the reports of APAS & Co., referred to in paragraph 15, on separate financial statements of the subsidiaries, we report that the Holding Company and two subsidiary companies covered under the Act paid remuneration to their respective directors during the year in accordance with the provisions of and limits laid down under section 197 read with Schedule V to the Act. Further, we report that the provisions of section 197 read with Schedule V to the Act are not applicable to seven subsidiary companies, since none of such companies is a public company as defined under section 2(71) of the Act.



17. As required by Section 143 (3) of the Act, based on our audit and on the consideration of the reports of APAS & Co. and other auditors on separate financial statements and other financial information of the subsidiaries and erstwhile associates, we report, to the extent applicable, that:
- we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit of the aforesaid consolidated financial statements;
  - In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of APAS & Co. and other auditors;
  - the consolidated financial statements dealt with by this report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements;
  - in our opinion, the aforesaid consolidated financial statements comply with Ind AS specified under section 133 of the Act;
  - on the basis of the written representations received from the directors of the Holding Company and taken on record by the Board of Directors of the Holding Company and the report of APAS & Co., statutory auditor of its subsidiary companies covered under the Act, none of the directors of the Group companies covered under the Act, are disqualified as on 31 December 2019 from being appointed as a director in terms of Section 164(2) of the Act.
  - With respect to the adequacy of the internal financial controls over financial reporting of the Holding Company and its subsidiary companies covered under the Act, and the operating effectiveness of such controls, refer to our separate report in 'Annexure I';
  - With respect to the other matters to be included in the Auditor's Report in accordance with rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to

the explanations given to us and based on the consideration of the report of APAS & Co. and other auditors on separate financial statements as also the other financial information of the subsidiaries and erstwhile associates:

- the consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group as detailed in Note 44 to the consolidated financial statements;
- provision has been made in these consolidated financial statements, as required under the applicable law or Ind AS, for material foreseeable losses, on long-term contracts including derivative contracts, as detailed in note 26 to the consolidated financial statements;
- there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Holding Company, its subsidiary companies and erstwhile associate companies covered under the Act, during the year ended 31 December 2019; and
- the disclosure requirements relating to holdings as well as dealings in specified bank notes were applicable for the period from 8 November 2016 to 30 December 2016, which are not relevant to these consolidated financial statements. Hence, reporting under this clause is not applicable.

For **Walker Chandiok & Co LLP**

Chartered Accountants  
Firm's Registration No.:  
001076N/N500013

**Anupam Kumar**

Partner  
Membership No.: 501531  
UDIN:  
20501531AAAABJ9679  
Place: Gurugram  
Date: 07 February 2020  
L-41  
Connaught Place,  
New Delhi 110 001

For **APAS & Co.**

Chartered Accountants  
Firm's Registration No:  
000340C

**Sumit Kathuria**

Partner  
Membership No: 520078  
UDIN:  
20520078AAAABJ9078  
Place: Gurugram  
Date: 07 February 2020  
606, 6<sup>th</sup> Floor,  
PP City Centre, Road No. 44,  
Pitampura, New Delhi 110 034

## Annexure I

### Independent Auditor's Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

1. In conjunction with our audit of the consolidated financial statements of Varun Beverages Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') as at and for the year ended 31 December 2019, we have audited the internal financial controls over financial reporting ('IFCoFR') of the Holding Company and its subsidiary companies, which are companies covered under the Act, as at that date.

#### Responsibilities of Management and Those Charged with Governance for Internal Financial Controls

2. The respective Board of Directors of the Holding Company and its subsidiary companies, which are companies covered under the Act, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the respective company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditor's Responsibility for the Audit of the Internal Financial Controls

3. Our responsibility is to express an opinion on the IFCoFR of the Holding Company and its subsidiary companies, as aforesaid, based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the ICAI prescribed under Section 143(10) of the Act, to the extent applicable to an audit of IFCoFR, and the Guidance Note issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate IFCoFR were established and maintained and if such controls operated effectively in all material respects.

4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the IFCoFR and their operating effectiveness. Our audit of IFCoFR includes obtaining an understanding of IFCoFR, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

5. We believe that the audit evidence we have obtained and the audit evidence obtained by one of the joint auditors, APAS & Co. in terms of their reports referred to in the Other Matter paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the IFCoFR of the Holding Company and its subsidiary companies as aforesaid.

#### Meaning of Internal Financial Controls over Financial Reporting

6. A company's IFCoFR is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's IFCoFR include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of IFCoFR, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and



not be detected. Also, projections of any evaluation of the IFCoFR to future periods are subject to the risk that the IFCoFR may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

8. In our opinion and based on the consideration of the reports of APAS & Co. on IFCoFR of the subsidiary companies, the Holding Company and its subsidiary companies, which are companies covered under the Act, have in all material respects, adequate internal financial controls over financial reporting and such controls were operating effectively as at 31 December 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

### Other Matter

9. We did not jointly audit IFCoFR in so far as it relates to two subsidiary companies, which are companies covered under the Act, whose financial statements reflect total assets of ₹ 577.29 million and net assets of ₹ 452.77 million as at 31 December 2019, total revenues of ₹ 106.70 million and net cash inflows amounting to ₹ 60.45 million for the period 04

November 2019 to 31 December 2019, as considered in the consolidated financial statements. The IFCoFR in so far as it relates to such subsidiary companies have been audited by one of the joint auditors, APAS & Co. whose reports have been furnished to us by the management and our report on the adequacy and operating effectiveness of the IFCoFR for the Holding Company and its two subsidiary companies, as aforesaid, under Section 143(3)(i) of the Act in so far as it relates to such subsidiary companies is based solely on the report of APAS & Co. Our opinion is not modified in respect of this matter with respect to our reliance on the work done by and on the report of APAS & Co.

#### For **Walker Chandiok & Co LLP**

Chartered Accountants  
Firm's Registration No.:  
001076N/N500013

#### **Anupam Kumar**

Partner  
Membership No.: 501531  
UDIN:  
20501531AAAABJ9679  
Place: Gurugram  
Date: 07 February 2020  
L-41  
Connaught Place,  
New Delhi 110 001

#### For **APAS & Co.**

Chartered Accountants  
Firm's Registration No.:  
000340C

#### **Sumit Kathuria**

Partner  
Membership No: 520078  
UDIN:  
20520078AAAABJ9078  
Place: Gurugram  
Date: 07 February 2020  
606, 6<sup>th</sup> Floor,  
PP City Centre, Road No. 44,  
Pitampura, New Delhi 110 034

# Consolidated Balance Sheet

As at 31 December 2019

(₹ in million)

	Notes	As at 31 December 2019	As at 31 December 2018
<b>Assets</b>			
<b>Non-current assets</b>			
(a) Property, plant and equipment	4	58,925.02	38,601.77
(b) Capital work-in-progress	4	638.24	3,523.57
(c) Goodwill	5A	242.30	19.40
(d) Other intangible assets	5B	5,623.11	5,248.57
(e) Investment in associates	6	-	112.43
(f) Financial assets			
(i) Investments	7	0.01	0.01
(ii) Loans	8	445.48	200.92
(iii) Others	9	8.90	8.34
(g) Deferred tax assets (Net)	10	128.48	334.00
(h) Other non-current assets	11	1,153.96	857.60
<b>Total non-current assets</b>		<b>67,165.50</b>	<b>48,906.61</b>
<b>Current assets</b>			
(a) Inventories	12	8,815.13	5,783.97
(b) Financial assets			
(i) Trade receivables	13	1,725.55	1,280.25
(ii) Cash and cash equivalents	14	1,379.68	429.36
(iii) Bank balances other than (ii) above	15	331.09	505.44
(iv) Loans	16	69.37	15.53
(v) Others	17	2,189.83	1,404.78
(c) Current tax assets (Net)	18	10.23	4.10
(d) Other current assets	19	2,197.96	1,984.04
<b>Total current assets</b>		<b>16,718.84</b>	<b>11,407.47</b>
<b>Total assets</b>		<b>83,884.34</b>	<b>60,314.08</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
(a) Equity share capital	20	2,886.89	1,826.42
(b) Other equity	21	30,397.33	18,158.62
<b>Equity attributable to owners of the Holding Company</b>		<b>33,284.22</b>	<b>19,985.04</b>
Non-controlling interest		306.79	77.68
<b>Total equity</b>		<b>33,591.01</b>	<b>20,062.72</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
(a) Financial liabilities			
(i) Borrowings	22A	23,553.76	19,800.69
(b) Provisions	23	1,703.35	1,052.55
(c) Deferred tax liabilities (Net)	10	2,825.07	1,921.66
(d) Other non-current liabilities	24	8.23	67.75
<b>Total non-current liabilities</b>		<b>28,090.41</b>	<b>22,842.65</b>
<b>Current liabilities</b>			
(a) Financial liabilities			
(i) Borrowings	22B	4,671.54	3,776.55
(ii) Trade payables			
(a) Total outstanding dues of micro enterprises and small enterprises	25	26.14	2.47
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	25	4,750.47	3,165.50
(iii) Other financial liabilities	26	10,258.13	8,512.43
(b) Other current liabilities	27	2,044.85	1,466.55
(c) Provisions	23	299.79	160.19
(d) Current tax liabilities (Net)	28	152.00	325.02
<b>Total current liabilities</b>		<b>22,202.92</b>	<b>17,408.71</b>
<b>Total liabilities</b>		<b>50,293.33</b>	<b>40,251.36</b>
<b>Total equity and liabilities</b>		<b>83,884.34</b>	<b>60,314.08</b>

Significant accounting policies

3

The accompanying notes are an integral part of the consolidated financial statements. As per our report of even date attached.

For and on behalf of the Board of Directors of  
**Varun Beverages Limited**

For **Walker Chandio & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

Place : Gurugram  
Dated : 07 February 2020

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746



# Consolidated Statement of Profit and Loss

For the year ended 31 December 2019

(₹ in million)

	Notes	Year ended 31 December 2019	Year ended 31 December 2018
<b>Income</b>			
Revenue from operations	29	72,484.58	52,281.27
Other income	30	425.28	218.24
<b>Total income</b>		<b>72,909.86</b>	<b>52,499.51</b>
<b>Expenses</b>			
Cost of materials consumed	31	29,395.56	21,122.78
Excise duty		1,188.80	1,228.72
Purchases of stock-in-trade	32	4,237.33	1,942.18
Changes in inventories of finished goods, stock-in-trade and work-in-progress	33	(1,438.61)	(623.97)
Employee benefits expense	34	8,108.15	5,829.51
Finance costs	35	3,096.42	2,125.63
Depreciation and amortisation expense	36	4,886.28	3,850.70
Other expenses	37	16,516.82	12,716.18
<b>Total expenses</b>		<b>65,990.75</b>	<b>48,191.73</b>
<b>Profit before tax and share of profit in associate</b>		<b>6,919.11</b>	<b>4,307.78</b>
Share of profit in associate		43.61	30.20
<b>Profit before tax</b>		<b>6,962.72</b>	<b>4,337.98</b>
<b>Tax expense</b>			
(a) Current tax	28	1,048.28	1,094.09
(b) Adjustment of tax relating to earlier periods	28	29.90	14.35
(c) Deferred tax	10	1,162.49	230.91
<b>Total tax expense</b>		<b>2,240.67</b>	<b>1,339.35</b>
<b>Net profit for the year</b>		<b>4,722.05</b>	<b>2,998.63</b>
<b>Other comprehensive income</b>	38		
(a) Items that will not to be reclassified to Statement of Profit and Loss:			
(i) Re-measurement losses on defined benefit plans		(101.41)	(16.53)
(ii) Income tax relating to items that will not be reclassified to Statement of Profit and Loss		33.19	7.78
(iii) Gain from a bargain purchase	52A	344.43	-
(b) Items that will be reclassified to Statement of Profit and Loss:			
(i) Exchange differences arising on translation of foreign operations		416.26	(234.44)
(ii) Income tax relating to items that will be reclassified to Statement of Profit and Loss		(96.97)	54.62
<b>Total other comprehensive income</b>		<b>595.50</b>	<b>(188.57)</b>
<b>Total comprehensive income for the year (including non-controlling interest)</b>		<b>5,317.55</b>	<b>2,810.06</b>
<b>Net profit attributable to:</b>			
(a) Owners of the Company		4,689.75	2,928.41
(b) Non-controlling interest		32.30	70.22
<b>Other comprehensive income attributable to:</b>			
(a) Owners of the Company		595.52	(188.57)
(b) Non-controlling interest		(0.02)	-
<b>Total comprehensive income attributable to:</b>			
(a) Owners of the Company		5,285.27	2,739.84
(b) Non-controlling interest		32.28	70.22
<b>Earnings per equity share of face value of ₹ 10 each</b>			
Basic (₹)	42	16.83	10.69
Diluted (₹)	42	16.83	10.69

Significant accounting policies

3

The accompanying notes are an integral part of the consolidated financial statements. As per our report of even date attached.

For and on behalf of the Board of Directors of  
**Varun Beverages Limited**

For **Walker Chandio & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020

# Consolidated Cash Flow Statement

For the year ended 31 December 2019

(Indirect Method)

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
<b>A. Operating activities</b>		
Profit before tax and share of profit in associate	6,919.11	4,307.78
<b>Adjustments to reconcile profit before tax to net cash flows:</b>		
Depreciation on property, plant and equipment	4,826.45	3,807.56
Amortisation of intangible assets	59.83	43.14
Interest expense at amortised cost	3,007.53	2,043.57
Interest income at amortised cost	(59.56)	(57.67)
Dividend income from current investment	(0.20)	-
Gain on acquisition of control over existing associate (Refer note 52C)	(158.11)	-
Profit on sale of current investments	(1.38)	-
Excess provisions written back	(151.83)	(58.21)
(Gain)/Loss on disposal of property, plant and equipment (Net)	(16.05)	189.65
Bad debts and advances written off	4.23	66.86
Allowance for expected credit loss	188.09	257.40
Unrealised foreign exchange fluctuation	486.22	631.08
Operating profit before working capital changes	15,104.33	11,231.16
<b>Working capital adjustments</b>		
Increase in inventories	(1,845.53)	(1,514.67)
Increase in trade receivables	(322.11)	(129.95)
Increase in current and non-current financial assets and other current and non-current assets	(1,024.96)	(1,135.34)
Increase in current financial liabilities and other current and non-current liabilities and provisions	2,341.41	2,279.46
<b>Total cash from operations</b>	<b>14,253.14</b>	<b>10,730.66</b>
Income tax paid	(1,201.15)	(732.88)
<b>Net cash flows from operating activities (A)</b>	<b>13,051.99</b>	<b>9,997.78</b>
<b>B. Investing activities</b>		
Purchase of property, plant and equipment and intangible assets (including adjustment on account of capital work-in-progress, capital advances and capital creditors)	(7,536.27)	(8,586.45)
Proceeds from disposal of property, plant and equipment and intangible assets	205.50	498.81
Acquisition under business combination (Refer note 52)	(16,251.55)	(491.80)
Purchase of investment in associate (Net of cash acquired)	(83.37)	-
Government grant related to assets received	251.05	-
Interest received	46.22	55.50
Dividend income from current investment	0.20	-
Purchase of current investments	(730.00)	-
Proceeds from sale of current investments	731.38	0.03
Decrease/(Increase) in other bank balances	174.35	(210.30)
<b>Net cash used in investing activities (B)</b>	<b>(23,192.49)</b>	<b>(8,734.21)</b>
<b>C. Financing activities</b>		
Proceeds from borrowings	18,695.79	13,758.54
Repayments of borrowings	(13,097.79)	(6,435.10)
Repayment of deferred payment liabilities	(433.87)	(3,020.71)
Proceeds from short term borrowings (Net)	888.62	242.90
Redemption of non-convertible debentures	-	(3,000.00)
Proceeds from issue of share capital (including share premium thereon)	9,001.80	7.15

**(Indirect Method)**

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
Interest paid	(3,010.98)	(1,886.00)
Share issue expenses paid	(164.36)	-
Dividends paid	(690.12)	(455.98)
Dividend distribution tax paid	(91.73)	(54.71)
<b>Net cash flows from / (used in) financing activities (C)</b>	<b>11,097.36</b>	<b>(843.91)</b>
<b>Net change in cash and cash equivalents (D=A+B+C)</b>	<b>956.86</b>	<b>419.66</b>
Cash and cash equivalents at the beginning of year (E)	429.36	649.46
Unrealised exchange loss on translation of cash and cash equivalent in subsidiaries (F)	(6.54)	(639.76)
<b>Cash and cash equivalents at the end of year (G= D+E+F) (Refer note 14)</b>	<b>1,379.68</b>	<b>429.36</b>

**Notes:**

- (a) Reconciliation between the opening and closing balances in the balance sheet for liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes pursuant to Ind AS 7:

(₹ in million)

	Non-current borrowings*	Current borrowings
Balance as at 01 January 2019	24,302.12	3,776.55
Cash flows (Net)	5,164.13	888.62
Non-cash changes:		
Impact of fair value changes	8.44	-
Impact of exchange fluctuations	25.50	-
Impact on acquisition of control over existing associate	-	6.37
<b>Balance as at 31 December 2019</b>	<b>29,500.19</b>	<b>4,671.54</b>
Balance as at 01 January 2018	23,003.37	3,533.65
Cash flows (Net)	1,302.73	242.90
Non-cash changes:		
Impact of fair value changes	(105.56)	-
Impact of exchange fluctuations	101.58	-
<b>Balance as at 31 December 2018</b>	<b>24,302.12</b>	<b>3,776.55</b>

\*includes current maturity of long-term debts and current portion of deferred payment liabilities amounting to ₹ 5,946.43 (31 December 2018: ₹ 4,501.43)

The accompanying notes are an integral part of the consolidated financial statements.  
As per our report of even date attached.

**For and on behalf of the Board of Directors of  
Varun Beverages Limited**

For **Walker Chandiok & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Varun Jaipuria**  
Whole Time Director  
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**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

Place : Gurugram  
Dated : 07 February 2020

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746



# Consolidated Statement of Changes in Equity

For the year ended 31 December 2019

## A. Equity share capital

Particulars	Notes	Number of shares	Amount
<b>Balance as at 01 January 2018</b>		182,586,940	1,825.87
Changes in equity share capital during the year 2018	20	55,000	0.55
<b>Balance as at 31 December 2018</b>		<b>182,641,940</b>	<b>1,826.42</b>
Changes in equity share capital during the year 2019	20	106,046,780	1,060.47
<b>Balance as at 31 December 2019</b>		<b>288,688,720</b>	<b>2,886.89</b>

(₹ in million)

## B. Other Equity

Particulars	Note	Attributable to Owners of the Company							Non-controlling interests	Total				
		Capital reserve on consolidation	Capital reserve	Debt redemption reserve	Reserve and surplus	Share option outstanding account	General reserve	Retained earnings			Foreign currency monetary item translation difference account (FCM/ITDA)	Share application money pending allotment	Exchange differences on translating the financial statements of foreign operations*	Total attributable to owners of the Company
<b>Balance as at 01 January 2018</b>	21	(2,279.78)	189.50	159.17	18,392.22	1.30	191.25	(594.12)	(25.51)	1.08	(166.70)	15,868.41	(14.32)	15,854.09
Profit for the year		-	-	-	-	-	-	2,928.41	-	-	-	2,928.41	70.22	2,998.63
Other comprehensive income for the year		-	-	-	-	-	-	(8.75)	-	-	-	(8.75)	-	(8.75)
Re-measurement losses on defined benefit plans (Net of deferred taxes)		-	-	-	-	-	-	(8.75)	-	-	-	(8.75)	-	(8.75)
Exchange differences arising on translation of foreign operations (Net of deferred taxes)		-	-	-	-	-	-	-	-	-	(179.82)	(179.82)	-	(179.82)
Dividend paid**		-	-	-	-	-	-	(456.58)	-	-	-	(456.58)	-	(456.58)
Dividend distribution tax		-	-	-	-	-	-	(54.71)	-	-	-	(54.71)	-	(54.71)
Share issued on exercise of employee stock options		-	-	-	-	-	-	-	-	(1.08)	-	(1.08)	-	(1.08)
Transfer to debt redemption reserve		-	-	93.84	-	-	-	(93.84)	-	-	-	-	-	-
Transfer to general reserve on redemption of non-convertible debentures		-	-	(253.01)	-	-	-	253.01	-	-	-	-	-	-

(₹ in million)



Particulars	Note	Attributable to Owners of the Company										Non-controlling interests	Total			
		Capital reserve on consolidation	Capital reserve	Debt redemption reserve	Securities premium	Share option outstanding account	General reserve	Retained earnings	Foreign currency monetary item translation difference account (FCMITDA)	Share application money pending allotment	Exchange differences on translating the financial statements of foreign operations*			Total attributable to owners of the Company		
Addition made in FCMITDA for the year		-	-	-	-	-	-	-	79.44	-	-	-	-	79.44	-	79.44
FCMITDA charged to Statement of Profit and Loss		-	-	-	-	-	-	-	(24.38)	-	-	-	-	(24.38)	-	(24.38)
Created on subsequent increase in minority interest		-	-	-	-	-	-	-	-	-	-	-	-	-	21.78	21.78
Additions made pursuant to exercise of employee stock options		-	-	-	7.68	-	-	-	-	-	-	-	-	7.68	-	7.68
Transfer to security premium on exercise of employee stock options		-	-	-	0.91	(0.91)	-	-	-	-	-	-	-	-	-	-
<b>Balance as at 31 December 2018</b>		<b>(2,279.78)</b>	<b>189.50</b>	<b>-</b>	<b>18,400.81</b>	<b>0.39</b>	<b>444.26</b>	<b>1,720.41</b>	<b>29.55</b>	<b>-</b>	<b>(346.52)</b>	<b>-</b>	<b>-</b>	<b>18,158.62</b>	<b>77.68</b>	<b>18,236.30</b>
Profit for the year		-	-	-	-	-	-	-	-	4,689.75	-	-	-	4,689.75	32.30	4,722.05
Other comprehensive income for the year		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Re-measurement losses on defined benefit plans (Net of deferred taxes)		-	-	-	-	-	-	(68.20)	-	-	-	-	-	(68.20)	(0.02)	(68.22)
Gain from a bargain purchase (refer note 52A)		-	344.43	-	-	-	-	-	-	-	-	-	-	344.43	-	344.43
Exchange differences arising on translation of foreign operations (Net of deferred taxes)		-	-	-	-	-	-	-	-	-	319.29	-	-	319.29	-	319.29
Dividend paid**		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Dividend distribution tax		-	-	-	-	-	-	(690.12)	-	-	-	-	-	(690.12)	-	(690.12)
Addition made in FCMITDA for the year		-	-	-	-	-	-	(91.73)	-	-	-	-	-	(91.73)	-	(91.73)
FCMITDA charged to Statement of Profit and Loss		-	-	-	-	-	-	-	(47.92)	-	-	-	-	(47.92)	-	(47.92)
Acquisition of control over existing associate (Refer note 52C)		-	-	-	-	-	-	-	6.24	-	-	-	-	6.24	-	6.24
Additions made pursuant to exercise of employee stock options		-	-	-	1.85	-	-	-	-	-	-	-	-	-	196.83	196.83
Additions made on issue of equity shares pursuant to Qualified institutions placement (Refer note 20(h))		-	-	-	8,852.93	-	-	-	-	-	-	-	-	8,852.93	-	8,852.93
Adjustment on account of employee stock options lapsed		-	-	-	-	(0.17)	-	-	-	-	-	-	-	(0.17)	-	(0.17)

(₹ in million)

# Consolidated Statement of Changes in Equity (Contd.)

For the year ended 31 December 2019

(₹ in million)

Particulars	Note	Attributable to Owners of the Company										Non-controlling interests	Total		
		Capital reserve on consolidation	Capital reserve	Debt redemption reserve	Securities premium	Share option outstanding account	General reserve	Retained earnings	Foreign currency monetary item translation difference account (FCMITDA)	Share application money pending allotment	Exchange differences on translating the financial statements of foreign operations*			Total attributable to owners of the Company	
Transfer to security premium on exercise of employee stock options		-	-	-	0.22	(0.22)	-	-	-	-	-	-	-	-	-
Amount utilised for bonus issue		-	-	-	(913.28)	-	-	-	-	-	-	-	-	-	(913.28)
Amount utilised for share issue expenses (Refer note 62)		-	-	-	(164.36)	-	-	-	-	-	-	-	-	-	(164.36)
<b>Balance as at 31 December 2019</b>		<b>(2,279.78)</b>	<b>533.93</b>	<b>-</b>	<b>26,178.17</b>	<b>-</b>	<b>444.26</b>	<b>5,560.11</b>	<b>(12.13)</b>	<b>-</b>	<b>(27.23)</b>	<b>30,397.33</b>	<b>306.79</b>	<b>30,704.12</b>	

\*Exchange differences arising on translation of foreign operations

\*\*Transaction with owners in their capacity as owners.

The accompanying notes are an integral part of the consolidated financial statements.  
As per our report of even date attached.

For **Walker Chandlok & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N5000013

**Anupam Kumar**  
Partner  
Membership no.: 501531

Place : Gurugram  
Dated : 07 February 2020

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Sumit Kathuria**  
Partner  
Membership no.: 520078

For **Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Vikas Bhatia**  
Chief Financial Officer

For and on behalf of the Board of Directors of  
**Varun Beverages Limited**

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746



# Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

## 1. Corporate information

Varun Beverages Limited (“VBL” or “the Company” or “Holding Company” or “Parent Company”) is a public limited Company domiciled in India. Its registered office is at F-2/7, Okhla Industrial Area, Phase-I, New Delhi- 110 020. The Company’s equity shares are listed on Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India (NSE). The Company was incorporated on 16 June 1995 under the provisions of the Companies Act, 1956.

The Company together with its subsidiaries and erstwhile associate (hereinafter, “the Group”) is primarily engaged in manufacturing, selling, bottling and distribution of beverages of PepsiCo’s brand in geographically pre-defined territories of India, Sri Lanka, Nepal, Zambia, Morocco and Zimbabwe as per franchisee agreement with PepsiCo India Holdings Private Limited and its affiliates. The sale of Group’s products is seasonal.

## 2. Basis of preparation

These Consolidated Financial Statements (“the CFS”) of the Group have been prepared in accordance with the Indian Accounting Standards (“Ind AS”) and comply with requirements of Ind AS, notified under section 133 of the Companies Act 2013, (“the Act”) read together with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time, stipulation contained in Schedule III (Revised) and other pronouncements/ provisions of applicable laws.

These CFS of the Group are authorised for issue on 07 February 2020 in accordance with a resolution of the Board of Directors. The Board of Directors can permit the revision to the consolidated financial statements after obtaining necessary approvals or at the instance of regulatory authorities as per provisions of the Act.

These CFS have been prepared using the significant accounting policies and measurement basis summarised below. These accounting policies have been used consistently throughout all periods presented in these consolidated financial statements except as mentioned in note 3(b) below.

The CFS have been prepared on a historical cost basis, except for the following assets and liabilities which have been measured at fair value:

- (i) Derivative financial instruments;
- (ii) Certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments);
- (iii) Defined benefit plans- plan assets measured at fair value; and
- (iv) Share based payments.

The Group presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is treated as current if it satisfies any of the following conditions:

- (i) Expected to be realised or intended to sold or consumed in normal operating cycle;
- (ii) Held primarily for the purpose of trading;
- (iii) Expected to be realised within twelve months after the reporting period, or
- (iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current if it satisfies any of the following conditions:

- (i) It is expected to be settled in normal operating cycle;
- (ii) It is held primarily for the purpose of trading;
- (iii) It is due to be settled within twelve months after the reporting period; or
- (iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and its realisation in cash and cash equivalents. The Group has identified twelve months as its operating cycle.

All amounts disclosed in the CFS and notes have been rounded off to the nearest million as per

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

the requirement of Schedule III to the Act, unless otherwise stated.

### 2.1. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Company, its subsidiaries and erstwhile associate. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- (a) The contractual arrangement with the other vote holders of the investee;
- (b) The rights arising from other contractual arrangements;
- (c) The Group's voting rights and potential voting rights; and
- (d) The size of the Group's holding of voting rights relative to the size and dispersion of the holdings of the other voting rights holders.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated financial statements from the date the Group gains

control until the date the Group ceases to control the subsidiary.

Consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. If a member of the Group uses accounting policies other than those adopted in the consolidated financial statements for like transactions and events in similar circumstances, appropriate adjustments are made to that member's financial statements in preparing the consolidated financial statements to ensure conformity with the Group's accounting policies.

An associate is an entity over which the Group has significant influence, i.e., the power to participate in the financial and operating policy decisions of the investee but not control or joint control over those policies.

The financial statements of all entities used for the purpose of consolidation are drawn up to same reporting date as that of the parent company, i.e., year ended 31 December. When the end of the reporting period of the parent is different from that of a subsidiary/ associate, the subsidiary/ associate prepares, for consolidation purposes, additional financial information as of the same date as the financial statements of the parent to enable the parent to consolidate the financial information of the subsidiary, unless it is impracticable to do so.

The following consolidation procedures are adopted:

#### **Subsidiary:**

- (a) Combine like items of assets, liabilities, equity, income, expenses and cash flows of the parent with those of its subsidiaries. For this purpose, income and expenses of the subsidiary are based on the amounts of the assets and liabilities recognised in the consolidated financial statements at the acquisition date;
- (b) Offset (eliminate) the carrying amount of the parent's investment in each subsidiary and the parent's portion of equity of each subsidiary. Business combinations policy explains how to account for any related goodwill; and
- (c) Eliminate in full intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between entities of



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

the group (profits or losses resulting from intragroup transactions that are recognised in assets, such as inventory and fixed assets, are eliminated in full). Ind AS 12 'Income Taxes' applies to temporary differences that arise from the elimination of profits and losses resulting from intragroup transactions.

Profit or loss and each component of Other Comprehensive Income ("OCI") are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- Derecognises the carrying amount of any non-controlling interests;
- Derecognises the cumulative translation differences recorded in equity;
- Recognises the fair value of the consideration received;
- Recognises the fair value of any investment retained;
- Recognises any surplus or deficit in Consolidated Statement of Profit and Loss;
- Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

### **Associates:**

Interests in associates are accounted for using the equity method, after initially being recognised at cost in the consolidated balance sheet. When a member of the Group transacts with an associate of the Group, profits and losses from transactions with the associate are recognised in the CFS only to the extent of interests in the associate that are not related to the Group.

The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets

of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment.

The Consolidated Statement of Profit and Loss reflects the Group's share of the results of operations of the associate. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate. The aggregate of the Group's share of profit or loss of an associate is shown on the face of the Consolidated Statement of Profit and Loss.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value, and then recognises the loss as 'Share of profit of an associate' in the Consolidated Statement of Profit and Loss.

Upon loss of significant influence over the associate, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate upon loss of significant and the fair value of the retained investment and proceeds from disposal is recognised in the Consolidated Statement of Profit and Loss.

On acquisition of control over previously owned associates, the Group re-measures its previously held equity interest in the associates at the acquisition date fair value and the difference, if any, between the carrying amount and the fair value is recognised in the Consolidated Statement of Profit and Loss.

Goodwill is generally computed as the difference between the sum of consideration transferred (measured at fair value) the non-controlling interest ("NCI") in the acquiree and the net of the acquisition

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

date amounts of the identifiable assets acquired and the liabilities assumed.

### 3. Summary of significant accounting policies

#### a) Fair value measurements

The Group measures financial instruments at fair value which is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and
- Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### b) Revenue recognition

##### Application of New Accounting Pronouncement:

With effect from 01 January 2019, the Group has adopted Ind AS 115, 'Revenue from Contracts with Customers' using cumulative effect approach which does not require comparative information to be restated in the consolidated financial statements. The standard is applied retrospectively only to contracts that were not completed as at the date of initial application (i.e., 01 January 2019). There was no material impact of above in the opening balance sheet as at 01 January 2019 and on the Statement of Profit and Loss for the year ended 31 December 2019.

Under Ind AS 115, revenue is recognised upon transfer of control of promised goods or services to customers at an amount that reflects the consideration to which the Group is expected to be entitled to in exchange for those goods or services. Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price allocated to that performance obligation as per contractually agreed terms with the customers. The transaction price of goods sold and services rendered is net of various discounts and schemes offered by the Group as part of the contract. Revenue is recorded provided the recovery of consideration is probable and determinable. Revenue from sale of goods and services transferred to distributors/intermediaries are recognised at a point in time.

##### Sale of goods

Revenue from the sale of manufactured and traded goods products is recognised upon transfer of control of products to the customers which coincides with their delivery to customer and is measured at fair value of consideration received/receivable, net of discounts, amount collected on behalf of third parties and applicable taxes.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### **Interest income**

Interest income is recognised on time proportion basis taking into account the amount outstanding and rate applicable. For all debt instruments measured at amortised cost, interest income is recorded using the effective interest rate ("EIR"). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial assets. Interest income is included in other income in the Consolidated Statement of Profit and Loss.

### **Dividends**

Dividend is recognised when the Group's right to receive the payment is established, which is generally when shareholders approve the dividend.

### **Services rendered**

Revenue from service related activities is recognised as and when services are rendered and on the basis of contractual terms with the parties.

### **c) Inventories**

Inventories are valued as follows:

- (i) **Raw materials, components and stores and spares:** At lower of cost and net realisable value. Cost of inventory comprises all costs of purchases, duties, taxes (other than those subsequently recoverable from tax authorities) and all other costs incurred in bringing the inventory to their present location and condition and is determined on a moving weighted average cost basis. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.
- (ii) **Work-in-progress:** At lower of cost and net realisable value. Cost for this purpose includes material, labour and appropriate allocation of overheads including depreciation. Cost is determined on a weighted average basis.

### **(iii) Intermediate goods/ Finished goods:**

- (a) **Self manufactured** - At lower of cost and net realisable value. Cost for this purpose includes material, labour and appropriate allocation of overheads. Cost is determined on a weighted average basis.
- (b) **Traded** - At lower of cost and net realisable value. Cost of inventory comprises all costs of purchases, duties, taxes (other than those subsequently recoverable from tax authorities) and all other costs incurred in bringing the inventory to their present location and condition and is determined on a weighted average cost basis.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale. Provision for obsolescence is determined based on management's assessment and is charged to the Consolidated Statement of Profit and Loss.

### **d) Property, plant and equipment**

#### **Measurement at recognition:**

Property, plant and equipment and capital work in progress is stated at cost, net of accumulated depreciation and accumulated impairment losses, if any.

Cost comprises the purchase price, borrowing costs if capitalization criteria are met and any directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. The cost of an item of property, plant and equipment is recognised as an asset if, and only if:

- (a) it is probable that future economic benefits associated with the item will flow to the entity; and
- (b) the cost of the item can be measured reliably.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

Subsequent expenditure related to an item of property, plant and equipment is added to its book value only if it increased the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing assets, including day- to- day repair and maintenance expenditure and cost of replacing parts, are charged to the Consolidated Statement of Profit and Loss for the period during which such expenses are incurred. Expenditure directly relating to construction activity is capitalized. Indirect expenditure incurred during construction period is capitalized as a part of indirect construction cost to the extent the expenditure is related to construction or is incidental thereto. Other indirect costs incurred during-the construction periods which are not related to construction activity nor are incidental thereto are charged to the Consolidated Statement of Profit and Loss.

Value for individual assets acquired for a consolidated price, the consideration is apportioned to the various assets on a fair value basis as determined by competent valuers.

### **Depreciation:**

The management has estimated, supported by technical assessment, the useful lives of property, plant and equipment. The management believes that these estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used.

Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Description	Useful lives (upto)
Leasehold land	Over lease period
Buildings - factory	20-50 years
Buildings - others	59-60 years
Plant and equipment	4-20 years
Furniture and fixtures	5-10 years
Delivery vehicles	4-10 years
Vehicles (other than delivery vehicles)	4-7 years
Office equipment	4-10 years
Computer equipment	3-5 years
Containers	4-10 years

Description	Useful lives (upto)
Post-mix vending machines and refrigerators (Visi-Coolers)	7-10 years
Power generating assets	22 years

Freehold land is not depreciated.

Depreciation on property, plant and equipment is provided over the useful life of assets as specified in Schedule II to the Act except where the management, based on independent technical assessment, depreciates certain assets are over estimated useful lives which are different from the useful life prescribed in the Schedule II to the Act.

The Group has used the remaining useful lives to compute depreciation on its property, plant and equipment, acquired under the business transfer agreement based on external technical evaluation.

Depreciation on property, plant and equipment which are added/disposed off during the year is provided on a pro-rata basis with reference to the month of addition/deletion.

The Company has technically evaluated all the property, plant and equipment for determining the separate identifiable assets having different useful lives under the component approach. On technical evaluation of all separate identifiable components, the management is of the opinion that they do not have any different useful life from that of the principal asset.

In case of revaluation of leasehold land, the resulting amortisation of the total revalued amount is expensed off to the Consolidated Statement of Profit and Loss.

### **Derecognition:**

An item of property, plant and equipment and any significant part initially recognised is de-recognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

de-recognition of the asset (calculated as the difference between the net disposal proceeds or amount of security deposit adjusted and the carrying amount of the asset) is included in the Consolidated Statement of Profit and Loss when the asset is de-recognised.

Breakages of containers are adjusted on 'first bought first broken' basis, since it is not feasible to specifically identify the broken containers in the fixed assets records.

### e) Intangible assets

Intangible assets are initially recognised at:

- (a) In case the assets are acquired separately then at cost,
- (b) In case the assets are acquired in a business combination or under any asset purchase agreement at fair value.

Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment loss.

Intangible assets with finite useful life are assessed for impairment whenever there is an indication that the intangible assets may be impaired.

Amortisation of other intangible assets are amortised on a straight-line basis using the estimated useful life as follows:

Intangible assets	Useful lives (years)
Software	3-5 Years
Market infrastructure	5 Years
Distribution network	8 Years

The franchise rights and trademarks acquired as part of business combinations normally have a remaining legal life of not exceeding ten years but is renewable every ten years at little cost and is well established. The Group intends to renew these rights continuously and evidence supports its ability to do so.

An analysis of product life cycle studies, market and competitive trends provides evidence that the product will generate net cash inflows for the Group for an indefinite period. Therefore, these rights have been carried at cost without

amortisation, but is tested for impairment annually, at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

### f) Borrowing costs

Borrowing costs include interest, amortisation of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost. Borrowing costs, if any, directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized, if any. All other borrowing costs are expensed to the Consolidated Statement of Profit and Loss in the period in which they occur.

### g) Leases

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

#### *Group as a lessee*

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Group is classified as a finance lease.

Finance leases are capitalised at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

Finance charges are recognised in finance costs in the Consolidated Statement of Profit and Loss, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Group's general policy on the borrowing costs.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognised as an expense in the Consolidated Statement of Profit and Loss on a straight-line basis over the lease term.

### **Group as a lessor**

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Group to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

Leases in which the Group does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognised on straight line basis over the term of the relevant lease.

### **h) Employee benefits**

#### ***Contribution to provident and other funds***

Retirement benefit in the form of provident fund is a defined contribution scheme. The Group has no obligation, other than the contribution payable to the provident fund. The Group recognises contribution payable to the provident fund scheme as an expense, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the deficit payable to the scheme is recognised

as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognised as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

### **Gratuity**

Gratuity is a defined benefit scheme. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method. The Group recognises termination benefit as a liability and an expense when the Group has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the termination benefits fall due more than twelve months after the balance sheet date, they are measured at present value of future cash flows using the discount rate determined by reference to market yields at the balance sheet date on government bonds.

Gratuity liability is accrued on the basis of an actuarial valuation made at the end of the year. The actuarial valuation is performed by an independent actuary as per projected unit credit method, except for few subsidiary companies where gratuity liability is provided on full cost basis.

Re-measurements, comprising actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognised immediately in the balance sheet with a corresponding debit or credit to retained earnings through OCI in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in Consolidated Statement of Profit and Loss on the earlier of:

- The date of the plan amendment or curtailment, and



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

- The date that the Group recognises related restructuring cost

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

The Group recognises the following changes in the net defined benefit obligation as an expense in the Consolidated Statement of Profit and Loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income

### **Compensated absences**

The Group treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit which are computed based on the actuarial valuation using the projected unit credit method at the year end except for few subsidiary companies where accumulated leave liability is provided on full cost basis. Actuarial gains/losses are immediately taken to the Consolidated Statement of Profit and Loss and are not deferred. The Group presents the leave as a current liability in the balance sheet to the extent it does not have an unconditional right to defer its settlement for twelve months after the reporting date. Where Group has the unconditional legal and contractual right to defer the settlement for a period beyond twelve months, the balance is presented as a non-current liability.

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short term employee benefit. The Group measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

All other employee benefits payable/available within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, wages, bonus, etc. are recognised in the Consolidated Statement

of Profit and Loss in the period in which the employee renders the related service.

### **i) Share-based payments**

Employees (including senior executives) of the Group receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments, which are classified as equity-settled transactions.

The cost of equity-settled transactions is determined by the fair value at the date when the grant is made using an appropriate valuation model. That cost is recognised as an employee benefit expense with a corresponding increase in 'Share option outstanding account' in other equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognised for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Group's best estimate of the number of equity instruments that will ultimately vest.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Group's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions. Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognised for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

When the terms of an equity-settled award are modified, the minimum expense recognised is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognised for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through Consolidated Statement of Profit and Loss.

### j) Foreign currency transactions and translations

The Group's consolidated financial statements are presented in INR, which is also the parent company's functional currency. Transactions in foreign currencies are initially recorded by the Group's entities at their respective functional currency spot rates at the date the transaction first qualifies for recognition.

Monetary assets and liabilities denominated in foreign currencies are translated at the functional currency spot rates of exchange at the reporting date. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

Exchange differences arising on the settlement of monetary items or on restatement of the Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognised as income or as expenses in the year in which they arise.

Exchange differences pertaining to long-term foreign currency monetary items obtained or given on or before 31 December 2016: Exchange differences arising on conversion of long term foreign currency monetary items used for acquisition of depreciable fixed assets are added to the cost of fixed assets

and is depreciated over the remaining life of the respective fixed asset and in other cases, is recorded under the head 'Foreign Currency Monetary Item Translation Difference Account' and is amortised over the period of maturity of underlying long term foreign currency monetary items, in accordance with the option available under Ind AS 101.

Exchange differences pertaining to long-term foreign currency monetary items obtained or given on or after 01 January 2017: Exchange differences arising on conversion of long term foreign currency monetary items obtained or given is recorded in the Consolidated Statement of Profit and Loss.

### *Group companies*

On consolidation, the assets and liabilities of foreign operations, whose functional currency is not the currency of a hyperinflationary economy, are translated into INR at the rate of exchange prevailing at the reporting date and their statements of profit and loss are translated at exchange rates prevailing at the dates of the transactions. For practical reasons, the group uses an average rate to translate income and expense items, if the average rate approximates the exchange rates at the dates of the transactions.

However all amounts (i.e. assets, liabilities, equity items, income and expenses) of foreign operation, whose functional currency is the currency of a hyperinflationary economy, are translated into INR at the rate of exchange prevailing at the reporting date and the comparative figures shall be those that were presented as current year amounts in the relevant prior year financial statement (i.e. not adjusted for subsequent changes in the price level or subsequent changes in exchange rates).

The exchange differences arising on translation for consolidation are recognised in OCI. On disposal of a foreign operation, the component of OCI relating to that particular foreign operation is recognised in profit or loss.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### Financial statements of entity whose functional currency is the currency of a hyperinflationary economy

The financial statements of an entity whose functional currency is the currency of a hyperinflationary economy is stated in terms of the measuring unit current at the end of the reporting period.

Monetary items are not restated because they are already expressed in terms of the monetary unit current at the end of the reporting period.

Non-monetary items which are carried at amounts current at the end of the reporting period, such as net realisable value and fair value, they are not restated. All other nonmonetary assets and liabilities which are carried at cost or cost less depreciation are restated by applying to its historical cost and accumulated depreciation the change in a general price index from the date of acquisition to the end of the reporting period. However, where detailed records of the acquisition dates are not available or capable of estimation, in those cases, restatement is done based on independent professional assessment or by using the best estimate i.e by capturing the movements in the exchange rate between the functional currency and a relatively stable foreign currency.

Statement of profit and loss are expressed in terms of the measuring unit current at the end of the reporting period. Therefore all amounts are restated by applying the change in the general price index from the dates when the items of income and expenses were initially recorded in the financial statements.

At the beginning of the first period of application, the components of shareholder's equity, excluding retained earnings and any revaluation surplus, are restated by applying a general price index from the dates on which the items were contributed or otherwise arose. Restated retained earnings are derived from all the other amounts in the restated statement of financial position.

The gain or loss on the net monetary position, being the difference resulting from the restatement of non-monetary assets, owners'

equity and items in the statement of profit and loss and the adjustment of index linked assets and liabilities, is recognised in statement of profit and loss.

### k) Business combinations and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognised at their acquisition date fair values. For this purpose, the liabilities assumed include contingent liabilities representing present obligation and they are measured at their acquisition fair values irrespective of the fact that outflow of resources embodying economic benefits is not probable. However, deferred tax assets or liabilities, and the assets or liabilities related to employee benefit arrangements are recognised and measured in accordance with Ind AS 12 'Income Taxes' and Ind AS 19 'Employee Benefits' respectively. When a liability assumed is recognised at the acquisition date but the related costs are not deducted in determining taxable profits until a later period, a deductible temporary difference arises which results in a deferred tax asset. A deferred tax asset also arises when the fair value of an identifiable asset acquired is less than its tax base.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, any previously held equity interest is

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

re-measured at its acquisition date fair value and any resulting gain or loss is recognised in profit or loss or OCI, as appropriate.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of Ind AS 109 'Financial Instruments' ("Ind AS 109"), is measured at fair value with changes in fair value recognised in Consolidated Statement of Profit and Loss. If the contingent consideration is not within the scope of Ind AS 109, it is measured in accordance with the appropriate Ind AS. Contingent consideration that is classified as equity is not re-measured at subsequent reporting dates and subsequent its settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interests, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Group re-assesses whether it has correctly identified all of the assets acquired and all of the liabilities assumed and reviews the procedures used to measure the amounts to be recognised at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognised in OCI and accumulated in equity as capital reserve.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

A cash generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication

that the unit may be impaired. If the recoverable amount of the cash generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit.

Any impairment loss for goodwill is recognised in Consolidated Statement of Profit and Loss. An impairment loss recognised for goodwill is not reversed in subsequent periods.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted through goodwill during the measurement period, or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognised at that date. These adjustments are called as measurement period adjustments. The measurement period does not exceed one year from the acquisition date.

Business combinations involving entities that are controlled by the Group are accounted for using the 'pooling of interests' method as follows:

- The assets and liabilities of the combining entities are reflected at their carrying amounts;
- Except for adjustments made to harmonise accounting policies, no adjustments are



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

made to reflect fair values, or recognise any new assets or liabilities;

- The balance of the retained earnings appearing in the financial statements of the transferor is aggregated with the corresponding balance appearing in the financial statements of the transferee or is adjusted against general reserve;
- The identity of the reserves is preserved and the reserves of the transferor become the reserves of the transferee; and
- The difference, if any, between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferor is transferred to capital reserve and is presented separately from other capital reserves.

### l) Government grants

Grants from the Government are recognised when there is reasonable assurance that all underlying conditions will be complied with and that the grant will be received.

When loans or similar assistance are provided by Government or related institutions, with an interest rate below the current applicable market rate, the effect of this favorable interest is regarded as a government grant. The loan or assistance is initially recognised and measured at fair value and the government grant is measured as the difference between the initial carrying value of the loan and the proceeds received. That grant is recognised in the Consolidated Statement of Profit and Loss under 'other operating revenue'. The loan is subsequently measured as per the accounting policy applicable to financial liabilities.

Government grants related to assets are presented in the Consolidated balance sheet by deducting the grant from the carrying value of the asset and non-monetary grant is recognised at a nominal value.

Grants related to income are recognised as income on a systematic basis in the Consolidated Statement of Profit and Loss over the periods

necessary to match them with the related costs, which they are intended to compensate and are presented as 'other operating revenues'.

Total government grant recognised in the Statement of Profit and Loss under the head 'Other operating revenue' amounts to ₹ 1,186.62 (31 December 2018: ₹ 966.62) under different industrial promotion tax exemption schemes.

### m) Taxes

Tax expense is the aggregate amount included in the determination of profit or loss for the period in respect of current and deferred tax.

#### **Current income tax**

Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 and respective local jurisdictions of members of the Group.

Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date in the countries where the Group operates and generates taxable income. Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in OCI or in equity).

Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### **Deferred tax**

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their book bases. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss. Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Deferred tax liabilities are recognised for all taxable temporary differences except:

- When the deferred tax liability arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss;
- In respect of taxable temporary differences associated with investments in subsidiaries and associate, when the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss;
- In respect of deductible temporary differences associated with investments in subsidiaries and associate, deferred tax assets are recognised only to the extent

that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

Deferred income taxes are not provided on the undistributed earnings of subsidiaries where it is expected that the earnings of the subsidiary will not be distributed in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Minimum Alternate Tax (“MAT”) credit is recognised as an asset only when and to the extent there is convincing evidence that the relevant members of the Group will pay normal income tax during the specified period. Such asset is reviewed at each reporting period end and the adjusted based on circumstances then prevailing.

Deferred tax assets are recognised on the unrealized profit for all the inter-company sale/purchase eliminations of property, plant and equipment and inventories.

### ***Deferred tax on business combination***

When a liability assumed is recognized at the acquisition date but the related costs are not deducted in determining taxable profits until a later period, a deductible temporary difference arises which results in a deferred tax asset. A deferred tax asset also arises when the fair value of an identifiable asset acquired is less than its tax base. In both cases, the resulting deferred tax asset affects goodwill.

### **n) Segment reporting**

Operating segments are reported in a manner consistent with the internal reporting provided



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

to the chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating segments. The business activities of the Group predominantly fall within a single operating segment, i.e., manufacturing and sale of beverages. The Group operates in two principal geographical areas, namely, India and other countries or 'outside India'. The Group prepares its segment information in conformity with the accounting policies adopted for preparing the CFS.

### o) Discontinued operations

A discontinued operation is a component of the Group that either has been disposed of, or is classified as held for sale, and:

- Represents a separate major line of business or geographical area of operations;
- Is part of a single co-ordinated plan to dispose of a separate major line of business or geographical area of operations; or
- Is a subsidiary acquired exclusively with a view to resale.

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the Consolidated Statement of Profit and Loss.

### p) Impairment of non-financial assets

The Group assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Group estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's ("CGU") fair value less costs of disposal and its value in use. Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present

value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account.

If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded company's or other available fair value indicators.

The Group bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Group's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Group extrapolates cash flow projections in the budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses of continuing operations, including impairment on inventories, are recognised in the Consolidated Statement of Profit and Loss.

An assessment is made at each reporting date to determine whether there is an indication that previously recognised impairment losses no longer exist or have decreased. If such indication exists, the Group estimates the asset's or CGU's recoverable amount. A previously recognised impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognised. The reversal is limited so that the carrying amount of the

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the Consolidated Statement of Profit and Loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

### q) Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

##### *Initial recognition and measurement*

All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

For purposes of subsequent measurement, financial assets are classified as follows:

##### **(a) Debt instruments at amortised cost**

A 'debt instrument' is measured at the amortised cost where the asset is held within a business model whose objective is to hold assets for collecting contractual cash flows; and contractual terms of the asset give rise to cash flows on specified dates that are solely payments of principal and interest.

After initial measurement, such financial assets are subsequently measured at amortised cost using the EIR method. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The interest income from these financial assets is included in other income in the profit or loss. The losses arising from impairment are recognised in the profit or loss. This category generally applies to trade and other receivables.

##### **(b) Debt instruments at Fair Value Through Other Comprehensive Income**

Assets that are held for collection of contractual cashflows and for selling the financial assets, where the cash flow represent solely payments of principal and interest, are measured at fair value through other comprehensive income ("FVOCI"). The Group has not designated any debt instrument in this category.

##### **(c) Debt instruments at Fair Value Through Profit or Loss**

Fair Value Through Profit or Loss ("FVTPL") is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVOCI, is classified as at FVTPL.

In addition, the Group may elect to designate a debt instrument which otherwise meets amortized cost or FVOCI criteria, as at FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch').

Debt instruments included within the FVTPL category are measured at fair value with all changes recognised in the Consolidated Statement of Profit and Loss. The Group has not designated any debt instrument in this category.

##### **(d) Equity instruments**

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognised by an acquirer in a business combination to which Ind AS 103 'Business Combinations' applies are Ind AS classified as at FVTPL. Equity instruments included within the FVTPL category are measured at fair value with all changes recognised in the Consolidated Profit and Loss.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

For all other equity instruments, the Group may make an irrevocable election to present in other comprehensive income subsequent changes in the fair values. The Group makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Group decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognised in the OCI. There is no recycling of the amounts from OCI to profit or loss, even on sale of investment. However, the Group may transfer the cumulative gain or loss within equity.

### **De-recognition**

A financial asset is derecognised when the contractual rights to receive cash flows from the asset have expired or the Group has transferred its rights to receive the contractual cash flows from the asset in a transaction in which substantially all the risks and rewards of ownership of the asset are transferred.

### **Impairment of financial assets**

The Group measures the Expected Credit Loss ("ECL") associated with its assets based on historical trends, industry practices and the general business environment in which it operates. The impairment methodology applied depends on whether there has been a significant increase in credit risk. ECL impairment loss allowance (or reversal) recognised during the period is recognised as income/ expense in the Consolidated Statement of Profit and Loss under the head 'other expenses'.

### **Financial liabilities**

#### **Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognised initially at fair value and, in the case of loans and

borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts and derivative financial instruments.

#### **Subsequent measurement**

The measurement of financial liabilities depends on their classification, as described below:

##### **(a) Financial liabilities at FVTPL**

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term. This category includes derivative financial instruments entered into by the Group that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses are recognised in the Consolidated Statement of Profit or Loss, except for those attributable to changes in own credit risk, which are recognised in OCI. These gains/ loss are not subsequently transferred to the profit or loss.

##### **(b) Financial liabilities at amortised cost**

After initial recognition, financial liabilities designated at amortised costs are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The amortisation is included as finance costs in the Consolidated Statement of Profit and Loss.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### **De-recognition**

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the Consolidated Statement of Profit and Loss.

### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognised amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.

### **Derivative financial instruments**

Derivatives are initially recognised at fair value on the date of executing a derivative contract and are subsequently remeasured to their fair value at the end of each reporting period. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative. Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognised in the profit or loss immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

### **r) Non-current assets and liabilities classified as held for sale**

Non-current assets classified as held for sale are presented separately in the Consolidated Balance Sheet and measured at the lower of their carrying amounts immediately prior to their classification as held for sale and their fair value less costs to sell. Once classified as held for sale, the assets are not subject to depreciation or amortisation. Any gain or loss arises on remeasurement or sale is included in Consolidated Statement of Profit and Loss.

If the Group has classified an asset (or disposal group) as held for sale, but the held-for-sale

criteria as specified in Ind AS 105 are no longer met, the Group ceases to classify the asset (or disposal group) as held for sale.

The Group measures a non-current asset that ceases to be classified as held for sale (or ceases to be included in a disposal group classified as held for sale) at the lower of:

- (a) its carrying amount before the asset (or disposal group) was classified as held for sale, adjusted for any depreciation, amortisation or revaluations that would have been recognised had the asset (or disposal group) not been classified as held for sale, and
- (b) its recoverable amount at the date of the subsequent decision not to sell.

### **s) Cash and cash equivalents**

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value.

For the purpose of the consolidated statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above, net of outstanding bank overdrafts as they are considered an integral part of the Group's cash management.

### **t) Dividend distribution to equity holders of the parent**

The Group recognises a liability to make cash or non-cash distributions to equity holders of the parent when the distribution is authorised and the distribution is no longer at the discretion of the Group. As per the corporate laws in India, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

### **u) Provisions**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

made of the amount of the obligation. When the Group expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognised as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the Consolidated Statement of Profit and Loss net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

### v) Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Group or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognised because it cannot be measured reliably. The Group does not recognize a contingent liability but discloses its existence in the financial statements. Contingent assets are only disclosed when it is probable that the economic benefits will flow to the entity.

### w) Earnings per share

Basic earnings/ (loss) per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events, other than conversion of potential equity shares, that have changed the number of equity shares outstanding without a corresponding change in resources.

In case of a bonus issue, the number of ordinary shares outstanding is increased by number of shares issued as bonus shares in current year and comparative period presented as if the

event had occurred at the beginning of the earliest year presented.

For the purpose of calculating diluted earnings/ (loss) per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### 3.1. Significant accounting judgements, estimates and assumptions

The preparation of the Group's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In particular, the Group has identified the following areas where significant judgements, estimates and assumptions are required. Further information on each of these areas and how they impact the various accounting policies are described below and also in the relevant notes to the consolidated financial statements. Changes in estimates are accounted for prospectively.

#### i) Judgements

In the process of applying the Group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

##### (a) Contingencies

Contingent liabilities may arise from the ordinary course of business in relation to claims against the Group, including legal, contractor, land access and other claims. By their nature, contingencies will be resolved only when one or more uncertain future events occur or fail to occur. The

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

assessment of the existence, and potential quantum, of contingencies inherently involves the exercise of significant judgments and the use of estimates regarding the outcome of future events.

### **b) Recognition of deferred tax assets**

The extent to which deferred tax assets can be recognised is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forward can be utilised. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions.

### **ii) Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Group bases its assumptions and estimates on parameters available when the consolidated financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market change or circumstances arising beyond the control of the Group. Such changes are reflected in the assumptions when they occur.

#### **(a) Useful lives of tangible/intangible assets**

The Group reviews its estimate of the useful lives of tangible/intangible assets at each reporting date, based on the expected utility of the assets.

#### **(b) Defined benefit obligation**

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates

and future pension increases. In view of the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

### **(c) Inventories**

The Group estimates the net realisable values of inventories, taking into account the most reliable evidence available at each reporting date. The future realisation of these inventories may be affected by future technology or other market-driven changes that may reduce future selling prices.

### **(d) Business combinations**

The Group uses valuation techniques when determining the fair values of certain assets and liabilities acquired in a business combination.

### **(e) Impairment of non-financial assets and goodwill**

In assessing impairment, Group estimates the recoverable amount of each asset or cash-generating units based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

### **(f) Fair value measurement of financial instruments**

When the fair values of financial assets and financial liabilities recorded in the Balance Sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 4. Property, plant and equipment

	Land freehold#	Land leasehold#	Buildings	Plant and equipment	Furniture and fixtures	Vehicles	Office equipment	Computer equipment	Containers	Post-mix vending machines and refrigerators (Visi Cooler)	Total
<b>Gross carrying amount</b>											(₹ in million)
Balance as at 01 January 2019	4,545.28	3,284.38	8,179.71	22,477.92	204.21	1,748.07	202.01	166.51	4,770.88	10,003.18	55,582.15
Additions for the year	527.84	112.01	1,591.10	5,189.20	27.04	77.81	54.53	55.20	1,000.35	1,040.54	9,675.62
Acquisition through business combination during the year. (Refer notes 52A and 52C) Government grant related to asset received (Refer footnote (v) below)	1,847.73	1,965.04	3,304.00	8,228.00	16.28	15.69	9.04	7.49	312.53	721.66	16,427.46
Disposals/adjustments for the year	-	-	-	(251.05)	-	-	-	-	-	-	(251.05)
Foreign exchange fluctuation for the year	(154.83)	(35.24)	(0.14)	(26.98)	(0.14)	(55.47)	(10.52)	(1.14)	(412.32)	(78.89)	(620.84)
<b>Balance as at 31 December 2019</b>	<b>6,766.02</b>	<b>5,326.18</b>	<b>13,084.41</b>	<b>35,645.77</b>	<b>246.97</b>	<b>1,775.35</b>	<b>255.20</b>	<b>227.65</b>	<b>5,641.45</b>	<b>11,683.84</b>	<b>80,652.84</b>
<b>Depreciation and impairment</b>											
Balance as at 01 January 2019	-	170.84	1,566.01	6,611.44	110.08	1,202.40	109.85	99.26	1,884.41	5,226.09	16,980.38
Acquired on acquisition of control over existing associate (Refer note 52C)	-	-	4.22	322.80	0.98	0.04	1.96	0.59	-	-	330.59
Depreciation charge for the year	-	60.15	421.82	1,936.17	19.90	159.74	33.28	37.03	839.76	1,318.60	4,826.45
Reversal on disposals/adjustments of assets for the year	-	-	-	(8.27)	(0.22)	(35.82)	(4.40)	(4.07)	(286.50)	(56.26)	(395.54)
Foreign exchange fluctuation for the year	-	-	(0.06)	1.40	(0.68)	(6.71)	(0.07)	0.02	(9.25)	1.29	(14.06)
<b>Balance as at 31 December 2019</b>	<b>-</b>	<b>230.99</b>	<b>1,991.99</b>	<b>8,863.54</b>	<b>130.06</b>	<b>1,319.65</b>	<b>140.62</b>	<b>132.83</b>	<b>2,428.42</b>	<b>6,489.72</b>	<b>21,727.82</b>
<b>Carrying amount as at 31 December 2019</b>	<b>6,766.02</b>	<b>5,095.19</b>	<b>11,092.42</b>	<b>26,782.23</b>	<b>116.91</b>	<b>455.70</b>	<b>114.58</b>	<b>94.82</b>	<b>3,213.03</b>	<b>5,194.12</b>	<b>58,925.02</b>

	Land freehold	Land leasehold#	Buildings	Plant and equipment	Furniture and fixtures	Vehicles	Office equipment	Computer equipment	Containers	Post-mix vending machines and refrigerators (Visi Cooler)	Total
<b>Gross carrying amount</b>											(₹ in million)
Balance as at 01 January 2018	3,873.48	3,045.72	6,360.87	20,751.34	174.63	1,729.96	174.34	203.20	5,315.62	9,182.03	50,811.19
Additions for the year	333.77	235.99	1,781.13	2,569.02	33.57	121.07	53.06	35.48	856.94	1,145.30	7,165.33
Acquisition through business combination during the year. (Refer note 52 D) Transfer from assets classified as held for sale (Refer footnote (vi) below)	345.41	2.66	38.25	58.60	0.64	7.89	0.48	0.58	29.48	73.21	211.79
Disposals for the year	-	0.02	25.46	-	-	-	-	-	-	-	370.89
Foreign exchange fluctuation for the year	(7.38)	(0.01)	(2.72)	(904.23)	(4.75)	(115.80)	(25.64)	(73.68)	(1,401.50)	(372.49)	(2,900.81)
<b>Balance as at 31 December 2018</b>	<b>4,545.28</b>	<b>3,284.38</b>	<b>8,179.71</b>	<b>22,477.92</b>	<b>204.21</b>	<b>1,748.07</b>	<b>202.01</b>	<b>166.51</b>	<b>4,770.88</b>	<b>10,003.18</b>	<b>55,582.15</b>
<b>Depreciation and impairment</b>											
Balance as at 01 January 2018	-	130.59	1,293.18	5,847.51	101.49	1,126.34	109.64	136.99	2,180.17	4,473.60	15,399.53
Depreciation charge for the year	-	40.23	265.24	1,338.51	13.04	174.34	23.98	31.87	820.31	1,100.04	3,807.56
Transfer from assets classified as held for sale (Refer footnote (vi) below)	-	0.02	11.55	-	-	-	-	-	-	-	11.57
Reversal on disposal of assets for the year	-	-	-	(576.36)	(4.09)	(101.26)	(23.57)	(70.53)	(1,108.61)	(327.97)	(2,212.39)
Foreign exchange fluctuation for the year	-	-	(3.96)	1.76	(0.36)	2.98	(0.20)	0.93	(7.46)	(19.58)	(25.89)
<b>Balance as at 31 December 2018</b>	<b>-</b>	<b>170.84</b>	<b>1,566.01</b>	<b>6,611.44</b>	<b>110.08</b>	<b>1,202.40</b>	<b>109.85</b>	<b>99.26</b>	<b>2,886.47</b>	<b>5,226.09</b>	<b>16,980.38</b>
<b>Carrying amount as at 31 December 2018</b>	<b>4,545.28</b>	<b>3,113.54</b>	<b>6,613.70</b>	<b>15,866.48</b>	<b>94.13</b>	<b>545.67</b>	<b>92.16</b>	<b>67.25</b>	<b>2,886.47</b>	<b>4,777.09</b>	<b>38,601.77</b>

#The Holding Company had acquired leasehold lands at Pathankot (Punjab), Sonarpur (Kolkata) and Sangli (Maharashtra) amounting to ₹ 200.15 (31 December 2018: ₹ 200.15) and freehold land at Nelamangala (Karnataka) amounting to ₹ 1,316.60 (31 December 2018: Nil) which are yet to be registered in the name of the Holding Company.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### Footnotes to Note 4:

#### (i) Asset under construction/ Capital work in progress

(₹ in million)

Net Book Value	31 December 2019	31 December 2018
Capital work-in-progress*	638.24	3,523.57
<b>Total</b>	<b>638.24</b>	<b>3,523.57</b>

\*Capital work in progress as at 31 December 2018 comprised capital expenditure mainly for the set up of new plant at Pathankot (Punjab) which was capitalised during the year on 26 March 2019.

#### (ii) Refer note 58 for information on property, plant and equipment pledged as security by the Group.

#### (iii) The above schedule includes assets taken on finance lease in one of the subsidiaries, details of which are as under:

(₹ in million)

	Plant and equipment	Vehicles	Post-mix vending machines and refrigerators (Visi Cooler)	Total
<b>Gross carrying amount</b>				
Balance as at 01 January 2019	13.77	237.58	58.63	309.98
Addition for the year	-	-	-	-
Foreign exchange fluctuation for the year	0.22	3.80	0.94	4.96
<b>Balance as at 31 December 2019</b>	<b>13.99</b>	<b>241.38</b>	<b>59.57</b>	<b>314.94</b>
<b>Depreciation and impairment</b>				
Balance as at 01 January 2019	5.25	207.19	33.83	246.27
Depreciation for the year	0.69	17.36	5.88	23.93
Foreign exchange fluctuation for the year	0.09	3.52	0.61	4.22
<b>Balance as at 31 December 2019</b>	<b>6.03</b>	<b>228.07</b>	<b>40.32</b>	<b>274.42</b>
<b>Carrying amount as at 31 December 2019</b>	<b>7.96</b>	<b>13.31</b>	<b>19.25</b>	<b>40.52</b>
<b>Gross carrying amount</b>				
Balance as at 01 January 2018	12.96	223.61	55.18	291.75
Addition for the year	-	-	-	-
Foreign exchange fluctuation for the year	0.81	13.97	3.45	18.23
<b>Balance as at 31 December 2018</b>	<b>13.77</b>	<b>237.58</b>	<b>58.63</b>	<b>309.98</b>
<b>Depreciation and impairment</b>				
Balance as at 01 January 2018	4.29	172.19	26.33	202.81
Depreciation for the year	0.69	24.29	5.87	30.85
Foreign exchange fluctuation for the year	0.27	10.71	1.63	12.61
<b>Balance as at 31 December 2018</b>	<b>5.25</b>	<b>207.19</b>	<b>33.83</b>	<b>246.27</b>
<b>Carrying amount as at 31 December 2018</b>	<b>8.52</b>	<b>30.39</b>	<b>24.80</b>	<b>63.71</b>

#### (iv) Pre-operative expenses incurred and capitalised during the year are as under:

(₹ in million)

Net Book Value	31 December 2019	31 December 2018
Balance at the beginning of the year	149.30	197.96
<b>Add: Incurred during the year</b>		
Net loss/(gain) on foreign currency transactions	-	13.40
Finance costs	131.93	89.58
Other expenses	130.17	281.85
<b>Less: Capitalised during the year</b>	<b>(408.94)</b>	<b>(433.49)</b>
<b>Amount carried over</b>	<b>2.46</b>	<b>149.30</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

- (v) During the year, the Holding Company has received government grant related to assets under the Central Capital Investment Subsidy NEIIPP, 2007 amounting to ₹ 251.05 (31 December 2018: Nil). The grant received has been deducted against the carrying value of the asset.
- (vi) In June 2017, in view of set-up of new production unit at Goa, the Holding Company decided to sell certain land and building situated at Goa which was originally acquired with acquisition of Goa territory and land situated at Gonda (Uttar Pradesh). During the year ended on 31 December 2018, these assets have been re-classified back to Property, plant and equipment on account of conditions mentioned in Ind AS 105 "Non-current Assets Held for Sale and Discontinued Operations". Given the nature of assets, such reclassification or change in plan has no effect on result of operations for this year or prior period.
- (vii) The amount of contractual commitments for the acquisitions of property, plant and equipment are disclosed in Note 45.

### 5A. Goodwill

(₹ in million)

	Amount
<b>Gross carrying amount</b>	
Balance as at 01 January 2019	19.40
Acquired on acquisition of control over existing associate (Refer Note 52C)	222.90
<b>Balance as at 31 December 2019</b>	<b>242.30</b>
<b>Amortisation and impairment</b>	
Balance as at 01 January 2019	-
Amortisation charge for the year	-
<b>Balance as at 31 December 2019</b>	<b>-</b>
<b>Carrying amount as at 31 December 2019</b>	<b>242.30</b>

(₹ in million)

	Amount
<b>Gross carrying amount</b>	
Balance as at 01 January 2018	19.40
Acquired during the year	-
<b>Balance as at 31 December 2018</b>	<b>19.40</b>
<b>Amortization and impairment</b>	
Balance as at 01 January 2018	-
Amortization charge for the year	-
<b>Balance as at 31 December 2018</b>	<b>-</b>
<b>Carrying amount as at 31 December 2018</b>	<b>19.40</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 5B. Other intangible assets

(₹ in million)

	Market infrastructure	Distribution network	Franchise rights/trademarks	Computer software	Total
<b>Gross carrying amount</b>					
Balance as at 01 January 2019	73.53	157.64	5,658.61	225.11	6,114.89
Additions for the year	-	-	150.00	48.93	198.93
Acquired on business acquisition during the year (Refer note 52A)	-	-	235.10	-	235.10
Disposals/adjustments for the year	-	-	-	0.20	0.20
Foreign exchange fluctuation for the year	1.17	-	(0.09)	0.01	1.09
<b>Balance as at 31 December 2019</b>	<b>74.70</b>	<b>157.64</b>	<b>6,043.62</b>	<b>274.25</b>	<b>6,550.21</b>
<b>Amortization and impairment</b>					
Balance as at 01 January 2019	41.40	1.08	657.19	166.65	866.32
Amortisation charge for the year	8.42	19.70	-	31.71	59.83
Reversal on disposals/adjustments on assets for the year	-	-	-	0.20	0.20
Foreign exchange fluctuation for the year	0.76	-	(0.03)	0.02	0.75
<b>Balance as at 31 December 2019</b>	<b>50.58</b>	<b>20.78</b>	<b>657.16</b>	<b>198.58</b>	<b>927.10</b>
<b>Carrying amount as at 31 December 2019</b>	<b>24.12</b>	<b>136.86</b>	<b>5,386.46</b>	<b>75.67</b>	<b>5,623.11</b>

(₹ in million)

	Market infrastructure	Distribution network	Franchise rights/trademarks	Computer software	Total
<b>Gross carrying amount</b>					
Balance as at 01 January 2018	345.50	-	4,946.45	222.88	5,514.83
Additions for the year	23.05	157.64	287.50	23.14	491.33
Disposals for the year	(317.90)	-	-	(17.97)	(335.87)
Acquired on business acquisition during the year (Refer note 52 D)	-	-	424.73	-	424.73
Foreign exchange fluctuation for the year	22.88	-	(0.07)	(2.94)	19.87
<b>Balance as at 31 December 2018</b>	<b>73.53</b>	<b>157.64</b>	<b>5,658.61</b>	<b>225.11</b>	<b>6,114.89</b>
<b>Amortisation and impairment</b>					
Balance as at 01 January 2018	328.17	-	657.22	155.29	1,140.68
Amortisation charge for the year	10.00	1.08	-	32.06	43.14
Reversal on disposal of assets for the year	(317.90)	-	-	(17.93)	(335.83)
Foreign exchange fluctuation for the year	21.13	-	(0.03)	(2.77)	18.33
<b>Balance as at 31 December 2018</b>	<b>41.40</b>	<b>1.08</b>	<b>657.19</b>	<b>166.65</b>	<b>866.32</b>
<b>Carrying amount as at 31 December 2018</b>	<b>32.13</b>	<b>156.56</b>	<b>5,001.42</b>	<b>58.46</b>	<b>5,248.57</b>

#### Footnotes to Note 5A and 5B:

- (i) The Group has considered the related provisions of Ind AS 38 on 'Intangibles Assets' which permit certain intangible assets to have an indefinite life and accordingly the carrying value of these franchisee rights have been considered to have an indefinite life. These franchisee rights meet the prescribed criteria of renewal at nominal cost, renewal with no specific conditions attached and is supported by evidences of being renewed. Management is of the opinion that, based on an analysis of all of the relevant factors, there is no foreseeable limit to the period over which the franchisee rights are expected to generate net cash inflows for the Group.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

Goodwill and franchise rights with indefinite useful lives are tested for impairment annually, or more frequently if the events and circumstances indicate that the carrying value may be impaired. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable.

The assumptions used in this impairment assessment are most sensitive to following:

- Weighted average cost of capital "WACC" of 12.14% for the explicit period and 12.42% for the terminal year.
- For arriving at the terminal value, approximate growth rate of 5% is considered.
- Number of years for which cash flows were considered are 5 years.

No impairment loss was identified on the above assessment.

(ii) The amount of contractual commitments for the acquisitions of intangible assets are disclosed in Note 45.

(iii) Refer Note 58 for information on other intangible assets pledged as security by the Group.

### 6. Investments in associate

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Investment in equity shares in associate (at cost, unquoted)</b>		
Nil (31 December 2018: 35,474) fully paid equity shares of ₹ 10 each in Angelica Technologies Private Limited	-	12.56
Add: Share in profit of associate (Refer footnotes below)	-	99.87
	-	<b>112.43</b>
Aggregate amount of unquoted investments	-	112.43
<b>The above investment is for business purposes</b>		

- The Holding Company, on 09 September 2019 has acquired 20% shareholding in Lunarmech Technologies Private Limited (subsidiary of Angelica Technologies Private Limited) for a purchase consideration of ₹ 150.38.
- The Holding Company, on 04 November 2019 has acquired board control in its associate, Angelica Technologies Private Limited. Consequently, both Angelica Technologies Private Limited and Lunarmech Technologies Private Limited have become subsidiaries of the Group w.e.f. 04 November 2019.
- The Holding Company has 47.30% interest in Angelica Technologies Private Limited which in turn holds 74% ownership stake in Lunarmech Technologies Private Limited, and holds 20% direct interest in Lunarmech Technologies Private Limited. Such interest has been accounted for using the equity method till 03 November 2019 and the following is its summarised financial information:

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Profit for the year (Refer note 61)	43.61	30.20
Add/(less): Other comprehensive income	-	-
<b>Total comprehensive income</b>	<b>43.61</b>	<b>30.20</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 7. Investments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Fair value through Profit or Loss</b>		
<b>Investment in equity shares (unquoted)</b>		
200 (31 December 2018: 200) shares of ₹ 50 each in The Margao Urban Co-operative Bank Limited	0.01	0.01
250 (31 December 2018: 250) shares of ₹ 10 each in The Goa Urban Co-operative Bank Limited**	0.00	0.00
	<b>0.01</b>	<b>0.01</b>
**Rounded off to Nil. Aggregate amount of unquoted investments	<b>0.01</b>	<b>0.01</b>

### 8. Loans

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Loans carried at amortized cost</b>		
Security deposits	445.48	200.92
	<b>445.48</b>	<b>200.92</b>

### 9. Other non-current financial assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Financial assets at amortized cost</b>		
Balance in deposit accounts with more than 12 months maturity <sup>#</sup>	8.90	8.34
	<b>8.90</b>	<b>8.34</b>

<sup>#</sup> Pledged as security with electricity department/banks.

### 10. Deferred tax assets and liabilities

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

(₹ in million)

Deferred tax liabilities/(assets)	As at 01 January 2019	Acquired on business combination (Refer note 52A and 52C)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2019
Accelerated depreciation for tax purposes	3,695.70	15.93	-	1,152.21	4,863.84
Benefit accrued on government grants	272.62	-	-	1.41	274.03
Minimum alternate tax (MAT) credit*	(1,047.74)	-	-	(121.20)	(1,168.94)
Carry forward of unused tax losses	(176.52)	-	-	(1.38)	(177.90)
Allowance for doubtful debts	(151.90)	-	-	(6.95)	(158.85)
Provision for bonus	(18.65)	(11.47)	-	(3.29)	(33.41)
Foreign currency monetary item translation difference account	(19.38)	-	-	16.54	(2.84)
Provision for retirement benefits	(408.95)	(119.34)	(33.19)	(114.84)	(676.32)
Fair valuation of financial instruments	(194.33)	-	-	(36.20)	(230.53)



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Deferred tax liabilities/(assets)	As at 01 January 2019	Acquired on business combination (Refer note 52A and 52C)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2019
Borrowings	(0.16)	-	-	(0.81)	(0.97)
Exchange differences arising on translation of foreign operations	(104.62)	-	96.97	0.01	(7.64)
Gain on acquisition of control over existing associate	-	-	-	55.25	55.25
Foreign currency loss on restatement of balances in subsidiary	(168.47)	-	-	168.47	-
Others	(89.94)	-	-	50.81	(39.13)
	<b>1,587.66</b>	<b>(114.88)</b>	<b>63.78</b>	<b>1,160.03</b>	<b>2,696.59</b>
Exchange difference on re-statement of deferred tax balances	-	-	-	2.46	-
	<b>1,587.66</b>	<b>(114.88)</b>	<b>63.78</b>	<b>1,162.49</b>	<b>2,696.59</b>
<b>Classified as:</b>					
Deferred tax assets (Net)	334.00				128.48
Deferred tax liabilities (Net)	1,921.66				2,825.07

(₹ in million)

Deferred tax liabilities/ (assets)	As at 01 January 2018	Acquired on business combination (Refer note 52D)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2018
Accelerated depreciation for tax purposes	3,309.92	-	-	385.78	3,695.70
Benefit accrued on government grants	244.08	-	-	28.54	272.62
Minimum alternate tax (MAT) credit*	(1,407.94)	-	-	360.20	(1,047.74)
Carry forward of unused tax losses	(49.37)	-	-	(127.15)	(176.52)
Allowance for doubtful debts	(99.00)	-	-	(52.90)	(151.90)
Provision for bonus	(16.38)	-	-	(2.27)	(18.65)
Foreign currency monetary item translation difference account	21.19	-	-	(40.57)	(19.38)
Provision for retirement benefits	(290.35)	(11.20)	(7.78)	(99.62)	(408.95)
Fair valuation of financial instruments	(230.72)	-	-	36.39	(194.33)
Borrowings	(0.40)	-	-	0.24	(0.16)
Exchange differences arising on translation of foreign operations	(50.00)	-	(54.62)	-	(104.62)
Foreign currency loss on restatement of balances in subsidiary	-	-	-	(168.47)	(168.47)
Others	(9.56)	-	-	(80.38)	(89.94)
	<b>1,421.47</b>	<b>(11.20)</b>	<b>(62.40)</b>	<b>239.79</b>	<b>1,587.66</b>
Exchange difference on re-statement of deferred tax balances	-	-	-	(8.88)	-
	<b>1,421.47</b>	<b>(11.20)</b>	<b>(62.40)</b>	<b>230.91</b>	<b>1,587.66</b>
<b>Classified as:</b>					
Deferred tax assets (Net)	80.04				334.00
Deferred tax liabilities (Net)	1,501.51				1,921.66

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### \*MAT credit (recognised in Holding Company):

(₹ in million)

	Recognized	Utilised
31 December 2019	170.76	(49.56)
31 December 2018	-	(360.20)

MAT credit recognised in a year adjustable against income taxes payable under normal tax provisions over a period of 15 years.

MAT credit recognised on balance sheet date is accumulation of credit recognised (net of utilisation) as per below table:

(₹ in million)

Financial year	Credit available for carry forward (net of utilisation)	Expiry date
2015-16	394.80	31 March 2031
2016-17	385.62	31 March 2032
2017-18	217.76	31 March 2033
2019-20	170.76	31 March 2035
<b>Total</b>	<b>1,168.94</b>	

#### Notes:

- The amounts recognised in other comprehensive income relates to the re-measurement of net defined retirement benefit liability and exchange differences arising on translation of foreign operations. Refer note 38 for the amount of the income tax relating to these components of other comprehensive income.
- On 20 September 2019, vide the Taxation Laws (Amendment) Ordinance 2019, the Government of India inserted Section 115BAB in the Income Tax Act, 1961 which provides Indian domestic companies a non-reversible option to pay corporate tax at reduced rates effective 01 April 2019 subject to certain conditions. The Holding Company carries unutilized minimum alternative tax credit and has other tax benefits/holidays available. The management plans to conclude its evaluation of this option in conjunction with its tax year end of 31 March 2020.

## 11. Other non-current assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Capital advances	1,155.40	918.61
Less: Allowance for expected credit loss on advances	(402.34)	(301.76)
	<b>753.06</b>	<b>616.85</b>
Advances other than capital advances		
- Security deposits	2.73	4.58
- Income tax paid (includes amount paid under protest)	193.98	171.08
- Balance with statutory authorities (paid under protest)	166.03	34.41
- Prepaid expenses	38.16	30.68
	<b>1,153.96</b>	<b>857.60</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 12. Inventories

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Valued at lower of cost or net realisable value)		
Raw materials (including raw material in transit of ₹ 176.91 (31 December 2018: ₹ 332.19))	3,925.27	2,595.55
Work in progress	64.72	76.59
Intermediate goods	1,855.05	1,269.79
Finished goods (including goods in transit of ₹ 61.89 (31 December 2018: ₹ 70.06))*	1,480.89	807.49
Stores and spares	1,489.20	1,034.55
	<b>8,815.13</b>	<b>5,783.97</b>

\*Net of exchange fluctuation impact in one of the subsidiaries of Group in 31 December 2018.

The Group manufactures as well as purchases the same product from market for sale. In the absence of demarcation between manufactured and purchased goods, which are not significant, stock in trade values are not separately ascertainable.

The cost of inventories recognised as an expense during the year are disclosed in Note 31, Note 32 and Note 33.

### 13. Trade receivables

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Trade receivables considered good - Unsecured	1,562.06	1,213.79
Trade receivables considered good - Secured	163.49	66.46
Trade receivables - Credit impaired	393.04	352.19
	<b>2,118.59</b>	<b>1,632.44</b>
Less : Allowance for expected credit losses	(393.04)	(352.19)
	<b>1,725.55</b>	<b>1,280.25</b>
Includes amounts due, in the ordinary course of business, from companies in which directors of the Holding Company are also directors:		
i. Devyani Airport Services (Mumbai) Private Limited	0.57	-
ii. Alisha Retail Private Limited	-	3.29
iii. Alisha Torrent Closures (India) Private Limited	3.20	0.89

Trade receivables are non-interest bearing and credit period generally falls in the range of 0 to 120 days terms.

### 14. Cash and cash equivalents

(also for the purpose of Consolidated Cash Flow Statement)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Balance with banks in current accounts	726.34	383.75
Balance in deposits with original maturity of less than three months	544.09	-
Cheques/drafts on hand	67.82	4.77
Cash on hand	41.43	40.84
	<b>1,379.68</b>	<b>429.36</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 15. Bank balances other than cash and cash equivalents

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Deposits with original maturity more than 3 months but less than 12 months *	62.93	140.55
Deposits with bank held as margin money	267.51	364.24
Unpaid dividend account**	0.65	0.65
	<b>331.09</b>	<b>505.44</b>

\*Pledged as security with statutory authorities/banks

\*\*These balances are not available for use by the Group and corresponding balance is disclosed as unclaimed dividend in Note 26.

### 16. Loans

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Loans carried at amortized cost</b>		
Security deposits	69.37	15.53
	<b>69.37</b>	<b>15.53</b>

### 17. Other current financial assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Interest accrued on:		
- Term deposits	10.06	4.37
- Others	18.93	11.28
Government grant receivable	1,840.78	1,143.92
Claims receivable	286.10	203.57
Other receivables	33.96	41.64
	<b>2,189.83</b>	<b>1,404.78</b>

### 18. Current tax assets (Net)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Advance tax (Net of provision)	10.23	4.10
	<b>10.23</b>	<b>4.10</b>

### 19. Other current assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Security deposits	9.52	8.32
Other advances :		
- Employees	87.86	64.67
- Contractors and suppliers	1,029.11	873.20
- Prepaid expenses	149.04	87.89
- Balance with statutory/government authorities	824.98	822.79
- Other advances	97.45	127.17
	<b>2,197.96</b>	<b>1,984.04</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 20. Equity share capital

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Authorised share capital:</b>		
500,000,000 (31 December 2018: 500,000,000) equity shares of ₹ 10 each	5,000.00	5,000.00
	<b>5,000.00</b>	<b>5,000.00</b>
<b>Issued, subscribed and fully paid up:</b>		
288,688,720 (31 December 2018: 182,641,940) equity shares of ₹ 10 each	2,886.89	1,826.42
	<b>2,886.89</b>	<b>1,826.42</b>

#### (a) Reconciliation of share capital

(₹ in million)

Particulars	No. of shares	Amount
Balance as at 01 January 2019	182,641,940	1,826.42
Add: Shares issued on exercise of employee stock options during the year	13,285	0.13
Add: Bonus shares issued during the year (Refer note (d) below)	91,327,613	913.28
Add: Shares issued pursuant to Qualified institutions placement ("QIP") (Refer note (h) below)	14,705,882	147.06
<b>Balance as at 31 December 2019</b>	<b>288,688,720</b>	<b>2,886.89</b>

(₹ in million)

Particulars	No. of shares	Amount
Balance as at 01 January 2018	182,586,940	1,825.87
Add: Shares issued on exercise of employee stock options during the year	55,000	0.55
<b>Balance as at 31 December 2018</b>	<b>182,641,940</b>	<b>1,826.42</b>

#### (b) Terms/rights attached to shares

The Holding Company has only one class of equity shares having a par value of ₹ 10 each. Each holder of equity share is entitled to one vote per share. In the event of liquidation of the Holding Company, holders of equity shares will be entitled to receive any of the remaining assets of the Holding Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

#### (c) List of shareholders holding more than 5% of the equity share capital of the Holding Company at the beginning and at the end of the year :

Shareholders as at 31 December 2019	No. of shares	%
R J Corp Limited	81,033,517	28.07%
Ravi Kant Jaipuria & Sons (HUF)	57,481,805	19.91%
Mr. Varun Jaipuria	50,663,250	17.55%

Shareholders as at 31 December 2018	No. of shares	%
R J Corp Limited	55,822,345	30.56%
Ravi Kant Jaipuria & Sons (HUF)	39,187,870	21.46%
Mr. Varun Jaipuria	39,175,500	21.45%

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

As per records of the Holding Company, including its register of shareholders/members and other declaration received from the shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownerships of shares.

**(d) Aggregate number of equity shares issued as bonus, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:**

During the year ended 31 December 2019, the Holding Company has issued 91,327,613 equity shares of ₹ 10 each as fully paid-up bonus shares in the ratio of 1 (One) equity share for every 2 (Two) equity share outstanding on the record date.

**(e) Shares reserved for issue under options (Refer note 54)**

Under Employee Stock Option Scheme, 2013:

	As at 31 December 2019	As at 31 December 2018
No. of equity shares of ₹ 10 each at an exercise price of ₹ 149.51 per share		
Options outstanding at the beginning of the year	23,285	78,285
Less: Options lapsed during the year	10,000	-
Less: Shares issued on exercise of employee stock options	13,285	55,000
	-	<b>23,285</b>

**(f) Shares held by holding and ultimate holding company**

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
RJ Corp Limited, Parent* company	810.34	558.22
81,033,517 (31 December 2018: 55,822,345) fully paid equity shares of ₹ 10 each		
Ravi Kant Jaipuria & Sons (HUF), Parent* of RJ Corp Limited	574.82	391.88
57,481,805 (31 December 2018: 39,187,870) fully paid equity shares of ₹ 10 each		
	<b>1,385.16</b>	<b>950.10</b>

\* As defined under Ind AS 24 Related Party Disclosures ("Ind AS 24")

**(g) Preference share capital**

The Holding Company also has authorised preference share capital of 50,000,000 (31 December 2018: 50,000,000) preference shares of ₹ 100 each. The Holding Company does not have any outstanding issued preference shares.

**(h) Pursuant to QIP, 14,705,882 equity shares of the Holding Company of ₹ 10 each were allotted at ₹ 612 per equity share: (Refer note 62)**

(₹ in million)

Date of allotment	Share capital	Securities premium
07 September 2019	147.06	8,852.93



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 21. Other equity

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Capital reserve on consolidation</b>		
Balance at the beginning of the year	(2,279.78)	(2,279.78)
Changes during the year	-	-
Balance at the end of the year	<b>(2,279.78)</b>	<b>(2,279.78)</b>
<b>Capital reserve</b>		
Balance at the beginning of the year	189.50	189.50
Items of other comprehensive income ("OCI") recognised directly in capital reserve:		
Gain from a bargain purchase (Refer Note 52A)*	344.43	-
Balance at the end of the year	<b>533.93</b>	<b>189.50</b>
*The disaggregation of changes in OCI by each type of reserves in equity is disclosed in Note 38.		
<b>General reserve</b>		
Balance at the beginning of the year	444.26	191.25
Add: Transfer from debenture redemption reserve	-	253.01
Balance at the end of the year	<b>444.26</b>	<b>444.26</b>
<b>Debenture redemption reserve</b>		
Balance at the beginning of the year	-	159.17
Add: Additions made during the year	-	93.84
Less: Transfer to general reserve	-	253.01
Balance at the end of the year	<b>-</b>	<b>-</b>
<b>Securities premium</b>		
Balance at the beginning of the year	18,400.81	18,392.22
Add: Additions made pursuant to exercise of employee stock options	2.07	8.59
Add: Additions made on issue of equity shares pursuant to QIP (Refer note 20 (h))	8,852.93	-
Add: Amount utilised for bonus issue	(913.28)	-
Less: Amount utilised for share issue expenses (Refer note 62)	(164.36)	-
Balance at the end of the year	<b>26,178.17</b>	<b>18,400.81</b>
<b>Retained earnings</b>		
Balance at the beginning of the year	1,720.41	(594.12)
Less: Dividend paid (Refer note 43)	690.12	456.58
Less: Dividend distribution tax (Refer note 43)	91.73	54.71
Less: Transfer to debenture redemption reserve	-	93.84
Add: Profit for the year	4,689.75	2,928.41
	<b>5,628.31</b>	<b>1,729.16</b>
Add: Items of OCI recognised directly in retained earnings:		
Remeasurement losses on defined benefit plans (Net of deferred tax)*	(68.20)	(8.75)
Balance at the end of the year	<b>5,560.11</b>	<b>1,720.41</b>
*The disaggregation of changes in OCI by each type of reserves in equity is disclosed in Note 38.		
<b>Share option outstanding account</b>		
Balance at the beginning of the year	0.39	1.30
Add: Change during the year	(0.39)	(0.91)
Balance at the end of the year	<b>-</b>	<b>0.39</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Exchange differences on translating the financial statements of foreign operations</b>		
Balance at the beginning of the year	(346.52)	(166.70)
Add: Exchange differences arising on translation of foreign operations (Net of deferred tax of ₹ (96.97) (31 December 2018: ₹ 54.62))	319.29	(179.82)
Balance at the end of the year	<b>(27.23)</b>	<b>(346.52)</b>
<b>Share application money pending allotment</b>		
Balance at the beginning of the year	-	1.08
Add: Change during the year	-	(1.08)
Balance at the end of the year	-	-
<b>Foreign currency monetary item translation difference account</b>		
Balance at the beginning of the year	29.55	(25.51)
Add: Additions made during the year	(47.92)	79.44
Less: Amortised during the year	(6.24)	24.38
Balance at the end of the year	<b>(12.13)</b>	<b>29.55</b>
	<b>30,397.33</b>	<b>18,158.62</b>

### Description of nature and purpose of each reserve:

**Capital reserve on consolidation** - Created on additional consideration paid in form of cash on business combinations involving entities including businesses/entities under common control.

**Capital reserve** - Created on merger of Varun Beverages (International) Limited with the Holding Company pursuant to and in accordance with the Court approved scheme of amalgamation. Includes gain from bargain purchases.

**General reserve** - Created by way of transfer from debenture redemption reserve on redemption of debentures and is not an item of other comprehensive income.

**Debenture redemption reserve** - Created as per provisions of the Act (as applicable to Holding Company) out of the distributable profits and can only be utilised for redemption of debentures.

**Securities premium** - Created to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Act.

**Retained earnings** - Created from the profit of the Group, as adjusted for distributions to owners, transfers to other reserves, etc.

**Exchange differences on translating the financial statements of foreign operations** - Exchange differences arising on translation of the foreign operations of the Group, recognised in other comprehensive income as described in accounting policy and accumulated in a separate reserve within other equity. The cumulative amount is reclassified to Consolidated Statement of Profit and Loss when the net investment is disposed.

**Share option outstanding account** - Created for recording the grant date fair value of options issued to employees under employee stock option schemes and is adjusted on exercise/ forfeiture of options.

**Foreign currency monetary item translation difference account** - Created for recording exchange differences arising on restatement of long term foreign currency monetary items, other than for acquisition of fixed assets, and is being amortised over the maturity period of such monetary items.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 22. Borrowings

#### A. Non-current borrowings:

(₹ in million, except otherwise stated)

	As at 31 December 2019	As at 31 December 2018
Term loans (secured) (Refer note 22C)		
- Loans from banks	22,753.47	19,104.95
- Loans from financial institutions	800.29	626.76
- Loans from others	-	4.88
Deferred value added tax/excise (unsecured) (Refer note 22C)	-	64.10
	<b>23,553.76</b>	<b>19,800.69</b>

Loans and borrowing above are recognised at amortised cost/ fair value taking into account any discount or premium on acquisition and fee or costs that are part of effective interest rate, accordingly the outstanding balances above may not necessarily reconcile with repayment amounts.

#### B. Current borrowings:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Working capital facilities		
- from banks (secured) (Refer footnote (a))	2,603.90	3,068.52
- from a bank (secured) (Refer footnote (b))	-	500.00
- from a bank (unsecured) (Refer footnote (c))	2,000.00	-
- from bodies corporate (unsecured) (Refer footnote (e))	-	117.15
Letter of credit (LC) payable to a bank (unsecured) (Refer footnote (d))	-	48.61
Loans repayable on demand from:		
- bodies corporate (unsecured) (Refer footnote (e))	60.56	41.57
- others (unsecured) (Refer footnote (e))	7.08	0.70
	<b>4,671.54</b>	<b>3,776.55</b>

(a) In case of the Holding Company, the working capital facilities from banks amounting to ₹ 2,110.44 (31 December 2018: ₹ 2,640.14) are secured by first charge on entire current assets of the Holding Company ranking pari-passu amongst the banks and second charge on the movable and immovable assets of the Holding Company pertaining to specific manufacturing units. In previous year, one facility was secured by subservient charge over entire current assets and movable fixed assets (both present and future) of the Holding Company and were repaid during the year. These facilities carry interest rates ranging between 8.35 to 9.65% (31 December 2018: 8.50 to 9.70%).

Working capital facilities in case of subsidiaries amounting to ₹ 493.46 (31 December 2018: ₹ 428.38), are secured mainly by charge on trade receivables, inventories and other current assets of the respective subsidiary company, ranking pari passu and charge on certain movable and immovable assets of the respective subsidiary. Some of the facilities of subsidiaries are guaranteed by respective subsidiary company, as per the terms of respective agreements. The working capital facilities carries interest rates ranging between 5.50 to 16.09% (31 December 2018: 5.50 to 15.40%).

(b) Working capital facility from a bank are secured by first charge on entire current assets of the Holding Company ranking pari-passu amongst the banks. The facility carries interest rates ranging between 8.55 to 8.60%. The outstanding amount of ₹ 500 were repaid during the year.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

- (c) Working capital facility from a bank carries rate of interest of 7.15% per annum for period of 6 months.
- (d) LC payable to a bank carried rate of interest of 8.65 % per annum for 120 days. The outstanding amount of ₹ 48.61 was repaid during the year.
- (e) These loans are interest free.

There are no defaults in repayment of principal borrowing or interest thereon. (Refer note 57)

### C. Terms and conditions/details of securities for loans:

(₹ in million)

Particulars	Loan outstanding			
	31 December 2019		31 December 2018	
	Non-current	Current	Non-current	Current
<b>Term loans</b>				
<b>Loans from banks (secured)</b>				
<b>(i) Foreign currency loan from banks in Holding Company</b>				
Loan carrying rate of interest of LIBOR+1.60% (31 December 2018: LIBOR+1.60%) and is repayable in two equal installments of SGD 16.56 million each in May 2021 and May 2022. The Company has executed a cross currency swap to hedge total loan of SGD 33.13 million to USD 25 million and interest rate swap to hedge its exposure.	1,752.25	-	1,686.78	-
Loan is secured on first pari-passu charge on the entire movable and immovable property, plant and equipment of the Company including the territory/ franchisee rights acquired under the acquisition under slump sale basis except vehicles.				
<b>(ii) Indian rupee loan from banks</b>				
Loans carrying weighted average rate of interest 8.92% (31 December 2018: 8.77%) depending upon tenure of the loans. For repayment terms refer note 22E.	20,283.65	4,942.71	16,028.61	3,332.66
These loan are secured on first pari-passu charge on the entire movable and immovable property, plant and equipment of the Company including the territory /franchisee rights acquired under the business acquisition except vehicles.				
<b>(iii) Vehicle rupee term loan in Holding Company</b>				
Loans carrying rate of interest in range of 7.90-10.15% (31 December 2018: 7.90-10.33%). They are repayable generally over a period of three to five years in equal monthly installments as per the terms of the respective agreements. Vehicle loans are secured against respective vehicles financed.	80.89	38.15	16.96	44.27
<b>(iv) Term Loan at Varun Beverages (Zimbabwe) (Private) Limited</b>				
Loan of Varun Beverages (Zimbabwe) (Private) Limited, carry rate of interest of LIBOR + 2.50% (31 December 2018: 5.50% to 7%). For repayment terms refer note 22E.	354.10	285.10	626.18	281.96





## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Particulars	Loan outstanding			
	31 December 2019		31 December 2018	
	Non-current	Current	Non-current	Current
Interest free loan from The Director of Industries and Commerce, Haryana are repayable in one installment after expiry of five years from the date of disbursement. Loan is secured against bank guarantee equivalent to 100% of loan amount valid upto the repayment date of loan plus six months grace period. The loans are recognised at amortised cost basis using weighted average rate of borrowing on date of receipt, i.e., 8.33%. The repayments are due as following: <b>Date of repayment</b> <b>Amount</b> 16 January 2023 94.01 30 March 2023 90.73 07 June 2023 175.00 25 October 2023 73.66 20 February 2024 91.36 27 May 2024 36.85 29 August 2024 39.10	443.87	-	300.51	-
<b>Total loans from financial institutions (secured)</b>	<b>800.29</b>	<b>-</b>	<b>626.76</b>	<b>-</b>
<b>Loans from others (secured)</b>				
These are repayable over a period of one year as per the terms of the respective agreements. These loans are secured against respective asset financed.	-	4.95	4.88	13.07
<b>Total loans from others (secured)</b>	<b>-</b>	<b>4.95</b>	<b>4.88</b>	<b>13.07</b>
<b>Term Loan at Angelica Technologies Private Limited</b>				
Foreign currency loan carrying rate of interest of 12 months euribor+175 bps (31 December 2018: Nil) which is repayable as bullet payment in Jan 2020. This term loan is secured by mortgage of moveable and immovable assets of the subsidiary company.	-	23.74	-	-
<b>Total</b>	<b>-</b>	<b>23.74</b>	<b>-</b>	<b>-</b>
<b>Deferred value added tax/excise (unsecured)</b>				
Deferred value added tax and deferred excise relating to Varun Beverages (Zambia) Limited is repayable within one year. These are interest free loan.	-	68.44	64.10	59.23
<b>Total deferred value added tax/excise (unsecured)</b>	<b>-</b>	<b>68.44</b>	<b>64.10</b>	<b>59.23</b>
<b>Total</b>	<b>23,553.76</b>	<b>5,946.43</b>	<b>19,800.69</b>	<b>4,071.85</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### D. Deferred payment liabilities

(₹ in million)

Description	Loan outstanding			
	31 December 2019		31 December 2018	
	Non-current	Current	Non-current	Current
<b>i) Plant and equipment acquired under deferred payment terms (secured)</b>				
The payments were secured against a letter of credit issued by the Company's banker. The outstanding amount of ₹ 429.58 was repaid during the year.	-	-	-	429.58
<b>Total</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>429.58</b>

### E. Repayment terms:

(₹ in million, unless stated otherwise)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
<b>(i) Indian rupee loan from banks</b>						
1.	Term loan - 1	57.67	114.60	372.00	85.95	Two installments of ₹ 57.30 each due in May 2020 and June 2020 and one installment of ₹ 57.84 due in May 2021.
2.	Term loan - 2	700.00	350.00	1,050.00	350.00	Two installments of ₹ 175 each due in May 2020 and June 2020, two installments of ₹ 175 each due in May 2021 and June 2021, two installments of ₹ 175 each due in May 2022 and June 2022.
3.	Term loan - 3	996.56	-	995.11	-	Two installments of ₹ 150 due in May 2021 and ₹ 250 due in June 2021 and two installments of ₹ 300 each due in May 2022 and June 2022.
4.	Term loan - 4	499.23	50.00	548.87	-	One installments of ₹ 50 due in June 2020, two installments of ₹ 125 each due in May 2021 and June 2021 and two installments of ₹ 125 each due in May 2022 and June 2022.
5.	Term loan - 5	300.00	300.00	600.00	260.00	Two installments of ₹ 150 each due in May 2020 and June 2020 and two installments of ₹ 150 each due in May 2021 and June 2021.
6.	Term loan - 6	1,178.45	392.83	1,259.42	157.43	Two installments of ₹ 196.41 each due in May 2020 and June 2020, two installments of ₹ 294.63 each due in May 2021 and June 2021 and two installments of ₹ 294.63 each due in May 2022 and June 2022.
7.	Term loan - 7	581.36	-	581.36	-	Two installments of ₹ 76.96 millions due in May 2021 and of ₹ 183.31 millions due in June 2021 installment of ₹ 183.31 due in May 2022 and ₹ 137.78 due in June 2022.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million, unless stated otherwise)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
8.	Term loan - 8	217.50	115.90	333.40	101.40	Two installments of ₹ 57.95 each due in May 2020 and June 2020, two installments of ₹ 57.95 each due in May 2021 and June 2021 and installment of ₹ 57.95 due in May 2022 and ₹ 43.65 due in June 2022.
9.	Term loan - 9	150.00	100.00	300.00	100.00	Two installments of ₹ 50 each due in May 2020 and June 2020, two installments of ₹ 50 each due in May 2021 and June 2021 and One installments of ₹ 50 due in May 2022.
10.	Term loan - 10	240.00	80.00	320.00	80.00	Two installments of ₹ 40 each due in May 2020 and June 2020, two installments of ₹ 40 each due in May 2021 and June 2021, two installments of ₹ 40 each due in May 2022 and June 2022 and two installments of ₹ 40 each due in May 2023 and June 2023.
11.	Term loan - 11	150.00	150.00	300.00	100.00	Two installments of ₹ 75 each due in April 2020 and May 2020 and two installments of ₹ 75 each due in April 2021 and May 2021.
12.	Term loan - 12	536.18	297.88	834.06	297.88	Two installments of ₹ 148.94 each due in May 2020 and June 2020, two installments of ₹ 148.94 each due in May 2021 and June 2021 and two installments of ₹ 119.15 each due in May 2022 and June 2022.
13.	Term loan - 13	600.00	200.00	800.00	100.00	Two installments of ₹ 100 each due in May 2020 and June 2020, two installments of ₹ 150 each due in May 2021 and June 2021 and two installments of ₹ 150 each due in May 2022 and June 2022.
14.	Term loan - 14	350.00	100.00	450.00	50.00	Two installments of ₹ 50 each due in May 2020 and June 2020, two installments of ₹ 50 each due in May 2021 and June 2021, two installments of ₹ 50 each due in May 2022 and June 2022 and two installments of ₹ 75 each due in May 2023 and June 2023.
15.	Term loan - 15	-	-	1,300.00	325.00	The loan was originally repayable in two installments of ₹ 162.50 each due in June 2019 and July 2019, two installments of ₹ 162.50 each due in June 2020 and July 2020, two installments of ₹ 162.5 each due in June 2021 and July 2021, two installments of ₹ 162.50 each due in June 2022 and July 2022 and two installments of ₹ 162.50 each due in June 2023 and July 2023. The outstanding amount of ₹ 1,625 was repaid during the year.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million, unless stated otherwise)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
16.	Term loan - 16	1,499.74	500.00	1,999.51	500.00	Two installments of ₹ 250.00 each due in May 2020 and June 2020, two installments of ₹ 250.00 each due in May 2021 and June 2021, two installments of ₹ 250.00 each due in May 2022 and June 2022 and two installments of ₹ 250.00 each due in May 2023 and June 2023.
17.	Term loan - 17	750.00	240.00	990.00	210.00	Three installments of ₹ 80.00 each due in May 2020, June 2020 and July 2020, three installments of ₹ 80.00 each due in May 2021, June 2021 and July 2021, three installments of ₹ 90.00 each due in May 2022, June 2022 and July 2022 and an installment of ₹ 90.00 due in May 2023 and of ₹ 150.00 due in June 2023.
18.	Term loan - 18	395.00	150.00	545.00	140.00	Two installments of ₹ 75.00 each due in June 2020 and July 2020, two installments of ₹ 75.00 each due in May 2021 and June 2021, two installments of ₹ 80.00 each due in June 2020 and July 2022 and one installment of ₹ 85.00 due in May 2023.
19.	Term loan - 19	628.21	193.30	816.48	150.00	One installment of ₹ 193.30 due in May 2020, one installments of ₹ 193.30 due in May 2021, one installment of ₹ 193.30 due in May 2022 and one installment of ₹ 241.62 due in May 2023.
20.	Term loan - 20	666.80	166.60	833.40	125.00	Two installments of ₹ 83.30 each due in May 2020 and June 2020, two installments of ₹ 111.10 each due in May 2021 and June 2021, two installments of ₹ 111.10 each due in May 2022 and June 2022 and two installments of ₹ 111.10 due in May 2023 and ₹ 111.30 in June 2023
21.	Term loan - 21	-	-	800.00	200.00	The loan was originally repayable in two installments of ₹ 100.00 each due in June 2019 and July 2019, two installments of ₹ 100.00 each due in June 2020 and July 2020, two installments of ₹ 100.00 each due in June 2021 and July 2021, two installments of ₹ 100.00 each due in June 2022 and July 2022 and two installments of ₹ 100.00 due in June 2023 and July 2023. The outstanding amount of ₹ 1,000 was repaid during the year.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million, unless stated otherwise)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
22.	Term loan - 22	1,457.55	291.60	-	-	Two installments of ₹ 145.80 each due in June 2020 and July 2020, two installments of ₹145.80 each due in June 2021 and July 2021, two installments of ₹ 145.80 each due in June 2022 and July 2022, two installments of ₹ 145.80 each due in June 2023 and July 2023, two installments of ₹ 145.90 each due in June 2024 and July 2024 and two installments of ₹ 145.90 each due in June 2025 and July 2025.
23.	Term loan - 23	1,495.36	-	-	-	Two installments of ₹ 375.00 each due in May 2022 and June 2022 and two installments of ₹ 375.00 each due in May 2023 and June 2023.
24.	Term loan - 24	2,494.90	500.00	-	-	Two installments of ₹ 250.00 each due in May 2020 and June 2020, two installments of ₹ 250.00 each due in May 2021 and June 2021, two installments of ₹ 250.00 each due in May 2022 and June 2022, two installments of ₹ 250.00 each due in May 2023 and June 2023, two installments of ₹ 250.00 each due in May 2024 and June 2024 and two installments of ₹ 250.00 each due in May 2025 and June 2025.
25.	Term loan - 25	1,594.35	400.00	-	-	Two installments of ₹ 200.00 each due in May 2020 and June 2020, two installments of ₹ 200.00 each due in May 2021 and June 2021, two installments of ₹ 300.00 each due in May 2022 and June 2022 and two installments of ₹ 300.00 each due in May 2023 and June 2023.
26.	Term loan - 26	850.00	150.00	-	-	Two installments of ₹ 75.00 each due in May 2020 and June 2020, two installments of ₹ 75.00 each due in May 2021 and June 2021, two installments of ₹ 75.00 each due in May 2022 and June 2022, two installments of ₹ 75.00 each due in May 2023 and June 2023, two installments of ₹ 100.00 each due in May 2024 and June 2024 and two installments of ₹ 100.00 each due in May 2025 and June 2025.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million, unless stated otherwise)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
27.	Term loan - 27	894.79	100.00	-	-	Two installments of ₹ 50.00 each due in May 2020 and June 2020, two installments of ₹ 50.00 each due in May 2021 and June 2021, two installments of ₹ 100.00 each due in May 2022 and June 2022, two installments of ₹ 100.00 each due in May 2023 and June 2023, two installments of ₹ 100.00 each due in May 2024 and June 2024 and two installments of ₹ 100.00 each due in May 2025 and June 2025.
28.	Term loan - 28	1,000.00	-	-	-	One installment of ₹ 200.00 due in July 2022, two installments of ₹ 200.00 each due in June 2023 and July 2023 and two installments of ₹ 200.00 each due in June 2024 and July 2024.
	<b>Total (A)</b>	<b>20,283.65</b>	<b>4,942.71</b>	<b>16,028.61</b>	<b>3,332.66</b>	
<b>(ii) Term Loan at Varun Beverages (Zimbabwe) (Private) Limited</b>						
29.	Term loan - 29	354.10	285.10	618.08	279.17	Balance amount as at 31 December 2019 is repayable in 9 quarterly installments of Zimbabwe Dollar ("ZWL") 16.71 million each (equivalent installment of USD 1 million each).
30.	Term loan - 30	-	-	8.10	2.79	The outstanding amount of ₹ 10.90 were repaid during the year.
31.	Term loan - 31	282.58	370.84	613.15	222.97	Balance amount as at 31 December 2019 is repayable in 7 quarterly installments of ZWL 21.43 million each (equivalent installment of USD 1.3 million each).
	<b>Total (B)</b>	<b>636.68</b>	<b>655.94</b>	<b>1,239.33</b>	<b>504.93</b>	
<b>(iii) Term Loan at Varun Beverages Lanka (Private) Limited</b>						
32.	Term loan - 32	-	-	0.70	0.42	The outstanding amount of ₹ 1.12 were repaid during the year.
33.	Term loan - 33	-	-	0.31	0.19	The outstanding amount of ₹ 0.50 were repaid during the year.
	<b>Total (C)</b>	<b>-</b>	<b>-</b>	<b>1.01</b>	<b>0.61</b>	
<b>(iv) Term Loan at Varun Beverages Nepal (Private) Limited</b>						
34.	Term loan - 34	-	-	132.26	117.08	The loan was originally repayable in six installments of NPR 62.50 million each during April-June 2019 and April-June 2020 and one installment of NPR 25.00 million in April 2021. The outstanding amount of ₹ 249.34 were repaid during the year.
	<b>Total (D)</b>	<b>-</b>	<b>-</b>	<b>132.26</b>	<b>117.08</b>	
	<b>Total (A+B+C+D)</b>	<b>20,920.33</b>	<b>5,598.65</b>	<b>17,401.21</b>	<b>3,955.27</b>	

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 23. Provisions

(Refer note 41)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Non-current</b>		
Defined benefit liability (net)	1,276.09	761.80
Other long term employee obligations	427.26	290.75
	<b>1,703.35</b>	<b>1,052.55</b>
<b>Current</b>		
Defined benefit liability (net)	116.83	34.47
Other short term employee obligations	182.96	125.72
	<b>299.79</b>	<b>160.19</b>

### 24. Other non-current liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Statutory liability payable (Net of amount paid under protest)	-	23.42
Deferred revenue on government grant	8.23	44.33
	<b>8.23</b>	<b>67.75</b>

### 25. Trade payables

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Total outstanding dues of-		
Micro enterprises and small enterprises (Refer note 50)	26.14	2.47
Creditors other than micro enterprises and small enterprises	4,750.47	3,165.50
	<b>4,776.61</b>	<b>3,167.97</b>

### 26. Other current financial liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Current maturities of long-term debts (Refer note 22C)	5,946.43	4,071.85
Interest accrued but not due on borrowings	154.07	119.76
Current portion of deferred payment liabilities (Refer note 22D)	-	429.58
Payable for capital expenditures	865.01	1,075.29
Employee related payables	440.60	282.58
Unclaimed dividends <sup>#</sup>	4.19	0.65
Security deposits	2,779.38	2,454.75
Liability for foreign currency derivative contract	68.45	77.97
	<b>10,258.13</b>	<b>8,512.43</b>

<sup>#</sup>Includes unclaimed dividend of ₹ 3.54 (31 December 2018: Nil) related to non controlling shareholders of a subsidiary. Further, unclaimed dividend of ₹ 0.65 (31 December 2018: ₹ 0.65) related to Holding Company is not due for deposit to the Investor Education and Protection Fund.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 27. Other current liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Advances from customers	1,125.89	678.98
Statutory dues payable	915.23	780.00
Advance discount received	2.69	6.15
Deferred revenue on government grant	1.04	1.42
	<b>2,044.85</b>	<b>1,466.55</b>

### 28. Current tax liabilities (net)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Provision for tax, net of advance taxes paid	152.00	325.02
	<b>152.00</b>	<b>325.02</b>

The key components of income tax expense for the year ended 31 December 2019 and 31 December 2018 are:

#### A. Consolidated Statement of Profit and Loss:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
i) Profit and loss section		
(a) Current tax	1,048.28	1,094.09
(b) Adjustment of tax relating to earlier periods	29.90	14.35
(c) Deferred tax	1,162.49	230.91
<b>Income tax expense reported in the Consolidated Statement of Profit and Loss</b>	<b>2,240.67</b>	<b>1,339.35</b>
(ii) OCI section		
Deferred tax related to items recognised in OCI during the year:		
(a) Net loss on remeasurements of defined benefit plans	(33.19)	(7.78)
(b) Net loss/(gain) on exchange differences arising on translation of foreign operations	96.97	(54.62)
<b>Income tax charged to OCI</b>	<b>63.78</b>	<b>(62.40)</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### B. Reconciliation of tax expense between accounting profit at applicable tax rate and effective tax rate:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Accounting profit before tax</b>	6,962.72	4,337.98
Tax expense at statutory income tax rate of 34.944% (31 December 2018: 34.944%)	2,433.05	1,515.86
Adjustments in respect of current income tax of previous years	29.90	14.35
Non deductible expenses	3.71	21.45
Deduction claimed u/s Chapter-VI A of Income-tax Act, 1961 by Holding Company	(273.36)	(271.80)
Deferred tax related to business acquisitions	-	(20.37)
Deferred tax on capital gain on assets classified as assets held for sale in Holding Company	-	(59.14)
Tax impact of dividend distributed by a subsidiary, taxable in hands of Holding Company	43.51	33.58
Income not chargeable to tax in Holding Company	(13.48)	-
Deferred tax not created on losses in subsidiaries	51.52	239.71
Tax rate differential for taxes provided in subsidiaries	(10.83)	(189.25)
Changes in tax rate	-	22.53
Others	(23.35)	32.43
<b>Income tax expense at effective tax rate reported in the Consolidated Statement of Profit and Loss</b>	<b>2,240.67</b>	<b>1,339.35</b>

During the years ended 31 December 2019 and 2018, the Holding Company has paid dividend to its shareholders. This has resulted in payment of Dividend Distribution Tax to the taxation authorities. The Holding company believes that Dividend Distribution Tax represents additional payment to taxation authority on behalf of the shareholders. Hence, Dividend Distribution Tax paid is charged to equity.

## 29. Revenue from operations

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Sale of products (inclusive of excise duty) *	71,232.22	51,113.09
Other operating revenue	1,252.36	1,168.18
	<b>72,484.58</b>	<b>52,281.27</b>

\*Sale of products includes excise duty collected from customers of ₹ 1,188.80 million (31 December 2018: ₹ 1,228.72 million).

### Disclosure on revenue pursuant to Ind AS 115- Revenue from contract with customers:

#### A. Reconciliation of revenue recognised with the contracted price:

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
Gross revenue/Contracted price	85,056.73	60,585.18
Less: Discounts and rebates*	(13,824.51)	(9,472.09)
<b>Revenue from contracts with customers</b>	<b>71,232.22</b>	<b>51,113.09</b>

\*Includes discounts and rebates given on invoice to customers.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### B. Contract balances:

The following table provides information about receivables and contract liabilities from contract with customers:

#### Receivables

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
Trade receivables	2,118.59	1,632.44
Less: Allowances for expected credit loss	(393.04)	(352.19)
<b>Net receivables</b>	<b>1,725.55</b>	<b>1,280.25</b>

#### Contract liabilities

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
Advance from customers	1,125.89	678.98
	<b>1,125.89</b>	<b>678.98</b>

- C. Contract asset is the right to consideration in exchange for goods or services transferred to the customer. Contract liabilities are on account of the advance payment received from customer for which performance obligation has not yet been completed.

The performance obligation is satisfied when control of the goods or services are transferred to the customers based on the contractual terms. The Group does not have any remaining performance obligation as contracts entered for sale of goods are for a shorter duration. Further, there are no contracts for sale of services wherein, performance obligation is unsatisfied to which transaction price has been allocated.

Payment terms with customers vary depending upon the contractual terms of each contract and generally falls in the range of 0 to 120 days from the completion of performance obligation.

There is no significant financing component in any transaction with the customers.

### D. Changes in the contract liabilities balances during the year are as follows:

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
Balance at the beginning of the year	678.98	709.67
Addition during the year	1,125.89	678.98
Revenue recognised during the year	(678.98)	(709.67)
<b>Balance at the closing of the year</b>	<b>1,125.89</b>	<b>678.98</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 30. Other income

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Interest income on items at amortised cost:		
- term deposits	25.06	25.32
- others	34.50	32.35
Gain on sale of current investments	1.38	-
Excess provisions written back	151.83	58.21
Gain on acquisition of control over existing associate (Refer note 52C)	158.11	-
Dividend income from current investments	0.20	-
Gain on sale of property, plant and equipment (Net)	16.05	-
Miscellaneous	38.15	102.36
	<b>425.28</b>	<b>218.24</b>

### 31. Cost of materials consumed

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Raw material and packing material consumed</b>		
Inventories at beginning of the year	2,595.55	1,788.55
Acquired on acquisition of control over existing associate	50.58	-
Purchases during the year (Net)	32,713.89	22,860.84
	<b>35,360.02</b>	<b>24,649.39</b>
Sold during the year	2,039.19	931.06
Inventories at end of the year	3,925.27	2,595.55
	<b>29,395.56</b>	<b>21,122.78</b>

### 32. Purchases of stock-in-trade

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Beverages	4,036.59	1,807.07
Others	200.74	135.11
	<b>4,237.33</b>	<b>1,942.18</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 33. Changes in inventories of finished goods, work-in-progress and traded goods

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>As at the beginning of the year</b>		
- Finished goods	818.64	648.25
- Intermediate goods	1,269.79	1,098.34
- Work in progress	76.59	72.73
	<b>2,165.02</b>	<b>1,819.32</b>
<b>Acquired on acquisition of control over existing associate</b>		
- Finished goods	16.46	-
- Work in progress	7.35	-
	<b>23.81</b>	<b>-</b>
<b>As at the closing of the year</b>		
- Finished goods	1,480.89	818.64
- Intermediate goods	1,855.05	1,269.79
- Work in progress	64.72	76.59
	<b>3,400.66</b>	<b>2,165.02</b>
<b>Finished goods used as fixed assets*</b>	(226.78)	(278.27)
	<b>(1,438.61)</b>	<b>(623.97)</b>

\*The Holding Company and a subsidiary manufactures plastic shells at some of their manufacturing facilities. The shells manufactured are used for beverages operations of the Group as property, plant and equipment (under the head 'Containers'). These containers are also sold to third parties. The cost of manufacturing of plastic shells is being shown here separately with a corresponding debit to property, plant and equipment.

### 34. Employee benefit expense

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Salaries, wages and bonus	7,429.61	5,294.74
Contribution to provident fund and other funds	386.82	301.30
Staff welfare expenses	291.72	233.47
	<b>8,108.15</b>	<b>5,829.51</b>

### 35. Finance costs

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Interest on items at amortised cost:		
- Term loans	2,610.08	1,445.61
- Working capital facilities	307.71	295.46
- Non-convertible debentures	-	113.92
- Financial liabilities	77.18	140.76
- Others	12.56	47.82
Exchange differences regarded as an adjustments to borrowings	64.93	52.68
Other ancillary borrowing costs	23.96	29.38
	<b>3,096.42</b>	<b>2,125.63</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 36. Depreciation and amortisation expense

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Depreciation on property, plant and equipment	4,826.45	3,807.56
Amortisation of intangible assets	59.83	43.14
	<b>4,886.28</b>	<b>3,850.70</b>

### 37. Other expenses

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Power and fuel	2,790.62	1,947.96
Repairs to plant and equipment	1,195.08	950.44
Repairs to buildings	113.03	85.36
Other repairs	440.94	392.93
Consumption of stores and spares	704.97	487.05
Rent	559.14	315.04
Rates and taxes	92.22	69.99
Insurance	72.26	38.54
Printing and stationery	55.97	42.45
Communication	81.17	75.73
Travelling and conveyance	840.45	603.02
Directors' sitting fee	7.60	3.20
Payment to auditors*	26.53	21.20
Vehicle running and maintenance	190.80	155.97
Lease and hire	178.50	113.15
Security and service charges	341.12	244.69
Legal, professional and consultancy	332.75	161.93
Bank charges	146.67	102.40
Advertisement and sales promotion	1,220.77	1,126.51
Meeting and conferences	12.06	18.48
Royalty	105.85	354.95
Freight, octroi and insurance paid (Net)	4,554.66	3,150.87
Delivery vehicle running and maintenance	756.81	553.25
Distribution expenses	116.14	135.18
Loading and unloading charges	338.15	274.75
Donations	0.92	1.73
Loss on disposal of property, plant and equipment (Net)	-	189.65
Bad debts and advances written off	4.23	66.86
Allowance for expected credit loss and advances	188.09	257.40
Corporate social responsibility expenditure (Refer note 51)	57.50	41.42
Net loss on foreign currency transactions and translations	823.98	600.91
General office and other miscellaneous	167.84	133.17
	<b>16,516.82</b>	<b>12,716.18</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### \*Payment to statutory auditors of the Holding Company

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Services rendered for:</b>		
- Audit and reviews	11.40	11.20
- taxation matters	1.24	-
- other matters**	0.45	0.46
- reimbursement of expenses	0.71	0.75
	<b>13.80</b>	<b>12.41</b>

\*\*Excludes expense of ₹ 4.25 (31 December 2018: Nil) towards fee related to QIP of equity shares, which has been adjusted with the securities premium as share issue expense.

### 38. Other comprehensive income (OCI)

The disaggregation of changes to OCI by each type of reserves in equity is shown below:

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Retained earnings</b>		
Re-measurement losses on defined benefit plans	(101.41)	(16.53)
Tax impact on re-measurement losses on defined benefit plans	33.19	7.78
Exchange differences arising on translation of foreign operations	416.26	(234.44)
Tax impact on exchange differences arising on translation of foreign operations	(96.97)	54.62
	<b>251.07</b>	<b>(188.57)</b>
<b>Capital reserve</b>		
Gain from a bargain purchase (Refer note 52A)	344.43	-
	<b>344.43</b>	<b>-</b>

### 39. Composition of the Group

These consolidated financial statements include the respective financial statements of Varun Beverages Limited (the "Parent Company" or the "Holding Company"), its subsidiaries and the results of operations of its erstwhile associate as listed below. The principal activity of the Parent Company, subsidiaries and erstwhile associate, predominantly comprise manufacturing and sale of beverages including its packing material.

Name of the company/entity	Country of incorporation and principal place of business	Proportion of ownership interests held by the Group at year end	
		As at 31 December 2019	As at 31 December 2018
Varun Beverages (Nepal) Private Limited ("VBL Nepal")	Nepal	100%	100%
Varun Beverages Lanka (Private) Limited ("VBL Lanka")	Sri Lanka	100%	100%
Varun Beverages Morocco SA ("VBL Morocco")	Morocco	100%	100%
Ole Spring Bottlers Private Limited ("Ole")*	Sri Lanka	100%	100%
Varun Beverages (Zambia) Limited ("VBL Zambia")	Zambia	90%	90%
Varun Beverages (Botswana) (Proprietary) Limited ^	Botswana	90%	-
Varun Beverages (Zimbabwe) (Private) Limited ("VBL Zimbabwe")	Zimbabwe	85%	85%
Angelica Technologies Private Limited	India	47.30%	47.30%
Lunarmech Technologies Private Limited**	India	55.00%	35.00%

\* subsidiary of VBL Lanka

^ subsidiary of VBL Zambia

\*\* subsidiary of Angelica Technologies Private Limited

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

### 40. The Group conducts business operations in the Republic of Zimbabwe through its subsidiary VBL Zimbabwe.

During the current year, the Reserve Bank of Zimbabwe (“RBZ”) recommended use of Zimbabwe Dollar (“ZWL” or “RTGS”) as a local currency for domestic transactions in Zimbabwe w.e.f. February 22, 2019 which was till then interchangeable with USD at the rate of 1:1 and subsequently vide its notification dated June 25, 2019, banned the usage of any other currency for domestic transactions other than ZWL. This resulted in a change in the primary economic environment in which VBL Zimbabwe was operating and accordingly, the functional and presentational currency was changed from USD to ZWL.

During the quarter ended 31 December 2019, the Zimbabwean economy was classified as hyperinflationary in accordance with the factors and characteristics of a hyperinflationary economy as described in Ind AS 29 ‘Financial Reporting in Hyper-Inflationary Economies’ (“Ind AS 29”). In accordance with Ind AS 29, the historical cost financial statements of VBL Zimbabwe have been restated for the changes in the general purchasing power of the functional currency and consequently are stated in terms of the measuring unit current at the year end. For the purposes of restatement, the management has applied the Consumer Price Index (“CPI”) published by the Reserve Bank of Zimbabwe. The CPI (in units) was 62.7, 88.8 and 551.6 on January 01, 2018, December 31, 2018 and December 31, 2019 respectively.

The gain on net monetary position calculated in accordance with Ind AS 29 amounted to ₹ 924.10 which has been included in ‘Net loss on foreign currency transactions and translations’ under note 37. Further, due to foreign exchange loss on restatement of monetary assets and liabilities denominated in foreign currency, VBL Zimbabwe has recorded a net loss on foreign currency transactions and translations of ₹ 834.90 which has also been included in the said note.

### 41. Gratuity and other post-employment benefit plans

Parent Company and other components of the Group provide its employees gratuity and compensated absences benefits in accordance with the respective local statutory requirements and entity’s policies. The following tables summaries the changes in their present values over the reporting periods, components of expense recognised in the Consolidated Statement of Profit and Loss, their funded status and amounts recognised in the consolidated balance sheet:

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Changes in present values are as follows:</b>				
Balance at the beginning of the year	845.43	647.08	416.46	291.72
Acquired on business combination (Refer note 52A and 52C)	291.32	63.36	53.13	20.36
Current service cost	157.00	110.93	136.77	120.08
Interest cost	75.00	55.22	34.58	26.81
Benefits settled	(47.20)	(44.41)	(28.49)	(25.54)
Actuarial (gain)/loss	101.23	16.27	(1.74)	(16.99)
Foreign exchange translation reserve	0.07	(3.02)	(0.49)	0.02
<b>Balance at the end of the year</b>	<b>1,422.85</b>	<b>845.43</b>	<b>610.22</b>	<b>416.46</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Changes in fair value of plan assets are as follows:</b>				
Plan assets at the beginning of the year, at fair value	49.16	38.64	-	-
Expected income on plan assets	2.89	3.94	-	-
Actuarial gain/(loss)	(0.18)	(0.26)	-	-
Contributions by employer	2.06	31.84	-	-
Benefits settled	(24.00)	(25.00)	-	-
<b>Plan assets at the end of the year, at fair value</b>	<b>29.93</b>	<b>49.16</b>	-	-

The Holding Company has taken an insurance policy against its liability towards gratuity, the same has been disclosed as plan assets above.

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Reconciliation of present value of the obligation and the fair value of the plan assets:</b>				
Present value of obligation at the end of the respective year	1,422.85	845.43	610.22	416.46
Plan assets at the end of the respective year	(29.93)	(49.16)	-	-
<b>Net liability recognised in the consolidated balance sheet</b>	<b>1,392.92</b>	<b>796.27</b>	<b>610.22</b>	<b>416.46</b>

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Amount recognised in consolidated statement of profit and loss:</b>				
Current service cost	157.00	110.93	136.77	120.08
Interest cost	75.00	55.22	34.58	26.81
Expected income on plan assets	(2.89)	(3.94)	-	-
Actuarial loss/(gain)	-	-	(1.74)	(16.99)
<b>Net cost recognized</b>	<b>229.11</b>	<b>162.21</b>	<b>169.61</b>	<b>129.90</b>

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Amount recognised in Other Comprehensive Income:</b>				
Actuarial changes arising from changes in financial assumptions	48.92	(0.47)	-	-
Actuarial changes arising from changes in demographic assumptions	(85.59)	-	-	-
Experience adjustments	137.90	16.74	-	-
Return on plan assets	0.18	0.26	-	-
<b>Amount recognised (gain)/loss</b>	<b>101.41</b>	<b>16.53</b>	-	-



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(All amounts ₹ in million, unless otherwise stated)

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Assumptions used:</b>				
Mortality	IALM 2012-2014 and A 1967/70 mortality table (issued by Institute of Actuaries, London)	IALM (2006-08) ultimate and A 1967/70 mortality table (issued by Institute of Actuaries, London)	IALM 2012-2014	IALM (2006-08) ultimate
Discount rate	6.95%-10.63%	7.30-12.00%	6.95%-8.00%	6.50-8.25%
Rate of return on plan assets	7.36-7.65%	7.29-7.55%	0.00%	0.00%
Withdrawal rate	3%-11%	3%-11%	11.00%	11.00%
Salary increase	6-12%	9-12%	6-12%	11-12%
Rate of availing leave in the long run	0.00%	0.00%	3.50%-20%	3.50%-20%
Retirement age (Years)	55-70 years	55-65 years	58-70 years	58-65 years

These assumptions were developed by management of the respective company/entity with the assistance of independent actuaries. Discount factors are determined close to each year-end by reference to market yields of high quality corporate bonds that are denominated in the respective currency in which the benefits will be paid and that have terms to maturity approximating to the terms of the related pension obligations. Other assumptions are based on current actuarial benchmarks and respective management's historical experience.

The defined benefit obligation and plan assets are composed by geographical locations as follows:

31 December 2019	India	Outside India	Total
Defined benefit obligation	1,335.92	86.93	1,422.85
Fair value of plan assets	29.93	-	29.93

31 December 2018	India	Outside India	Total
Defined benefit obligation	773.03	72.40	845.43
Fair value of plan assets	49.16	-	49.16

A quantitative sensitivity analysis for significant assumption is as shown below:

	Sensitivity level		Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Discount rate	+1%	+1%	(95.28)	(52.06)	(19.52)	(13.05)
	-1%	-1%	108.35	58.85	20.85	13.92
Salary increase	+1%	+1%	102.54	55.92	19.72	13.21
	-1%	-1%	(92.32)	(50.60)	(18.85)	(12.64)
Withdrawal rate	+1%	+1%	(25.41)	(12.47)	(7.11)	(4.63)
	-1%	-1%	28.39	13.83	7.46	4.89

The sensitivity analysis above has been determined based on reasonably possible changes of the assumptions occurring at the end of the reporting period, while holding all other assumptions constant.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

Risk associated:	
Investment risk	The present value of the defined benefit plan liability is calculated using a discount rate determined by reference to Government Bonds Yield. If plan liability is funded and return on plan assets is below this rate, it will create a plan deficit.
Interest risk (discount rate risk)	A decrease in the bond interest rate (discount rate) will increase the plan liability.
Mortality risk	The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants. For the purpose of these consolidated financial statements Indian Assured Lives Mortality (2012-2014) (31 December 2018: (2006-08) ultimate table) and A 67/70 mortality table issued by Institute of Actuaries, London, have been used. A change in mortality rate will have a bearing on the plan's liability.
Salary risk	The present value of the defined benefit plan liability is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.

The following are maturity profile of Defined Benefit Obligations in future years (Before adjusting fair value of Plan assets):

(All amounts in ₹ in million, unless otherwise stated)

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
(i) Weighted average duration of the defined benefit obligation	5.26 years-9.68 years	5.18 years-8.65 years	3 years- 6 years	3 years- 6 years
(ii) Expected cash flows over the years (valued on undiscounted basis):				
Duration (years)				
1	146.78	79.99	178.31	122.51
2 to 5	585.75	395.28	394.74	278.41
Above 5	1,815.65	987.69	214.73	136.71
	<b>2,548.18</b>	<b>1,462.96</b>	<b>787.78</b>	<b>537.63</b>

Defined contribution plan:

Contribution to defined contribution plans, recognised as expense for the year is as under:

Employer's contribution to provident and other funds ₹ 386.82 million (31 December 2018 ₹ 301.30 million)

## 42. Earnings per share (EPS)

(All amounts in ₹ in million, unless otherwise stated)

	31 December 2019	31 December 2018
Profit attributable to the equity shareholders	4,689.75	2,928.41
Weighted average number of equity shares outstanding during the year for calculating basic earnings per share (nos.)*	278,613,350	273,947,446
Employee stock options (nos.)	-	18,887
Weighted average number of equity shares for calculating diluted earnings per share (nos.)*	278,613,350	273,966,333
Nominal value per equity shares (₹)	10.00	10.00
Basic earnings per share (₹)	16.83	10.69
Diluted earnings per share (₹)	16.83	10.69

\*The Holding Company has issued 91,327,613 equity shares of ₹ 10 each as fully paid-up bonus shares in the ratio of 1 (One) equity share for every 2 (Two) existing equity shares. Accordingly, earnings per share for the previous year has been calculated based on number of shares outstanding in previous year, as increased for issuance of bonus shares.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 43. Dividend

(₹ in million)

	31 December 2019	31 December 2018
Interim dividend ₹ 2.50 per share (31 December 2018: ₹ 2.50 per share) by Holding company	684.96	456.58
Dividend distribution tax on interim dividend paid by Holding company	91.73	54.71
Final dividend ZMW 2.50 per share (31 December 2018: Nil) by Varun Beverages (Zambia) Limited to its minority shareholders	5.16	-

### 44. Contingent liabilities and commitments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(a) Guarantee issued to third party by subsidiaries for business purposes	73.45	72.30
(b) Claims against the Group not acknowledged as debts (being contested):		
(i) Goods and Service Tax	2.16	1.28
(ii) For excise and service tax	211.49	312.51
(iii) For Customs	45.37	45.37
(iv) For sales tax (VAT)/entry tax	1,600.67	1,012.90
(v) For income tax	695.96	361.84
(vi) Others*	410.22	256.88

\*excludes pending matters where amount of liability is not ascertainable.

### 45. Capital commitments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances ₹ 1,155.40 (31 December 2018 ₹ 918.61))	3,812.87	1,334.85

**46.** Pursuant to transfer pricing legislations under the Income-tax Act, 1961, the Holding Company is required to use specified methods for computing arm's length price in relation to specified international and domestic transactions with its associated enterprises. Further, the Holding Company is required to maintain prescribed information and documents in relation to such transactions. The appropriate method to be adopted will depend on the nature of transactions/ class of transactions, class of associated persons, functions performed and other factors, which have been prescribed. The Holding Company is in the process of updating its transfer pricing documentation for the current financial year. Based on the preliminary assessment, the management is of the view that the update would not have a material impact on the tax expense recorded in these consolidated financial statements. Accordingly, these consolidated financial statements do not include any adjustments for the transfer pricing implications, if any.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 47. Related party disclosures (as per Ind AS-24)

Following are the related parties and transactions entered with related parties for the relevant Financial Year:

#### (i) List of related parties and relationships:-

##### I. Key managerial personnel (KMPs)

Mr. Ravi Kant Jaipuria	Director and Karta of Ravi Kant Jaipuria & Sons (HUF)
Mr. Varun Jaipuria	Whole Time Director
Mr. Raj Pal Gandhi	Whole Time Director
Mr. Rajinder Jeet Singh Bagga (w.e.f. 02 May 2019)	Whole Time Director
Mr. Kapil Agarwal	Chief Executive Officer and Whole Time Director
Mr. Kamlesh Kumar Jain (till 01 August 2019)	Chief Financial Officer and Whole Time Director
Mr. Vikas Bhatia (w.e.f. 01 August 2019)	Chief Financial Officer
Dr. Girish Ahuja (till 19 March 2018)	Non-executive independent director
Mr. Pradeep Sardana	Non-executive independent director
Mr. Naresh Kumar Trehan	Non-executive independent director
Mr. Ravindra Dhariwal (till 19 March 2018)	Non-executive independent director
Mrs. Geeta Kapoor (till 19 March 2018)	Non-executive independent director
Mrs. Sita Khosla (w.e.f. 16 February 2018)	Non-executive independent director
Dr. Ravi Gupta (w.e.f. 19 March 2018)	Non-executive independent director
Mrs. Rashmi Dhariwal (w.e.f. 19 March 2018)	Non-executive independent director
Mr. Rajesh Chopra (till 30 April 2018)	KMP of parent, namely RJ Corp Limited
Mr. S.V. Singh (till 30 April 2018)	KMP of parent, namely RJ Corp Limited
Mr. Ravi Batra	Company secretary
Mr. Mahavir Prasad Garg (w.e.f. 16 March 2018)	Company secretary of the parent, namely RJ Corp Limited
Mrs. Monika Bhardwaj (till 15 March 2018)	Company secretary of parent, namely RJ Corp Limited

##### II. Parent and ultimate parent

RJ Corp Limited	Parent
Ravi Kant Jaipuria & Sons (HUF)	Ultimate parent

##### III. Fellow subsidiaries and entities controlled by parent\*

Devyani International Limited
Devyani Food Industries Limited
Alisha Retail Private Limited
Varun Food and Beverages Zambia Limited
Varun Developers Private Limited
Wellness Holdings Limited
SVS India Private Limited
Diagno Labs Private Limited
Lineage Healthcare Limited (w.e.f. 27 September 2019)
Ole Marketing (Private) Limited
Accor Developer (Private) Limited
Accor Industries (Private) Limited
Devyani International Nepal Private Limited

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### IV. Associate (or an associate of any member of the Group)\*

Lunarmech Technologies Private Limited (till 03 November 2019)  
Angelica Technologies Private Limited (till 03 November 2019)  
Empire Stock Private Limited  
Lineage Healthcare Limited (till 26 September 2019)

### V. Relatives of KMPs\*

Mrs. Dhara Jaipuria  
Mrs. Devyani Jaipuria  
Mrs. Shashi Jain (till 01 August 2019)  
Mr. Kanishk Jain (till 01 August 2019)  
Mrs. Srishti Jain (till 01 August 2019)  
Mrs. Aastha Agarwal  
Mr. Ravindra Dhariwal (w.e.f. 19 March 2018)  
Mr. Kaustubh Agarwal

### VI. Entities in which a director or his/her relative is a member/director/Trustee\*

Champa Devi Jaipuria Charitable Trust  
Mala Jaipuria Foundation (Trust)  
SMV Beverages Private Limited  
SMV Agencies Private Limited  
Alisha Torrent Closures (India) Private Limited  
Nectar Beverages Private Limited  
Steel City Beverages Private Limited  
Jai Beverages Private Limited  
Sagacito Technology Private Limited  
Devyani Airport Services (Mumbai) Private Limited

### VII. Entities which are post employment benefits plans

VBL Employees Gratuity Trust

\* With whom the Group had transactions during the current year and previous year.

#### (ii) Terms and conditions of transactions with related parties

The transactions with related parties are made in the ordinary course of business and on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

#### (iii) Transactions with KMPs (Refer note 47A)

#### (iv) Transactions with other related parties (Refer note 47B)



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 47A. Transactions with KMPs

(₹ in million)

		For year ended 2019	For year ended 2018
<b>I.</b>	<b>Remuneration paid</b>		
	Mr. Varun Jaipuria	31.45	31.22
	Mr. Raj Pal Gandhi	48.51	48.68
	Mr. Kapil Agarwal	57.12	47.48
	Mr. Kamlesh Kumar Jain	9.89	12.27
	Mr. Rajesh Chopra	-	1.61
	Mr. Ravi Batra	8.23	7.46
	Mr. Rajinder Jeet Singh Bagga	18.44	-
	Mr. Mahavir Prasad Garg	3.60	2.85
	Mr. Vikas Bhatia	7.72	-
	Mrs. Monika Bhardwaj	-	0.35
<b>II.</b>	<b>Director sitting fees paid</b>		
	Dr. Girish Ahuja	-	0.50
	Mr. Pradeep Sardana	0.80	0.30
	Mr. Ravindra Dhariwal	-	0.40
	Mrs. Geeta Kapoor	-	0.20
	Mrs. Sita Khosla	1.90	0.30
	Dr. Ravi Gupta	1.90	0.70
	Mrs. Rashmi Dhariwal	3.00	0.80
<b>III.</b>	<b>Professional charges paid</b>		
	Mr. Rajesh Chopra	-	0.76
<b>IV.</b>	<b>Dividend paid</b>		
	Mr. Varun Jaipuria	126.66	97.94
	Mr. Raj Pal Gandhi	1.53	1.02
	Mr. Kapil Agarwal	1.02	1.02
	Mr. Kamlesh Kumar Jain	0.06	0.04
	Mr. Rajinder Jeet Singh Bagga	0.32	-
	Mr. Vikas Bhatia	0.02	-
	Mr. Pradeep Sardana	0.00*	0.00*
<b>V.</b>	<b>Defined benefit obligation for KMP</b>		
	<b>(i) Gratuity</b>		
	Mr. Varun Jaipuria	25.88	22.55
	Mr. Raj Pal Gandhi	40.01	31.07
	Mr. Kapil Agarwal	48.79	39.83
	Mr. Kamlesh Kumar Jain	-	8.57
	Mr. Ravi Batra	0.73	0.40
	Mr. Mahavir Prasad Garg	0.16	0.07
	Mr. Rajinder Jeet Singh Bagga	19.56	-
	Mr. Vikas Bhatia	0.01	-
	<b>(ii) Compensated absences</b>		
	Mr. Varun Jaipuria	8.22	6.06
	Mr. Raj Pal Gandhi	13.02	10.61

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

		For year ended 2019	For year ended 2018
	Mr. Kapil Agarwal	15.84	13.78
	Mr. Kamlesh Kumar Jain	-	2.92
	Mr. Ravi Batra	1.16	0.63
	Mr. Vikas Bhatia	0.54	-
	Mr. Mahavir Prasad Garg	0.35	0.15
	Mr. Rajinder Jeet Singh Bagga	7.09	-
<b>VI.</b>	<b>Bonus Share issued (Face value of ₹ 10 each)</b>		
	Mr. Varun Jaipuria	16.89	-
	Mr. Raj Pal Gandhi	2.04	-
	Mr. Kapil Agarwal	2.03	-
	Mr. Kamlesh Kumar Jain	0.09	-
	Mr. Pradeep Sardana	0.00*	-
	Mr. Rajinder Jeet Singh Bagga	0.43	-
<b>VII.</b>	<b>Balances (payable)/ receivable outstanding at the end of the year, net</b>		
	Mr. Varun Jaipuria	(1.56)	(1.69)
	Mr. Raj Pal Gandhi	(1.60)	(1.58)
	Mr. Kapil Agarwal	(2.12)	(2.13)
	Mr. Kamlesh Kumar Jain	-	(1.09)
	Mr. Rajinder Jeet Singh Bagga	0.24	-
	Mr. Ravi Batra	(0.45)	(0.94)
	Mr. Mahavir Prasad Garg	(0.14)	(0.21)
	Mrs. Sita Khosla	(0.09)	-
	Mr. Vikas Bhatia	(0.75)	-

\*Rounded off to Nil.

# Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Description	Parent and ultimate parent		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of a Group)		Relatives of KMP		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Sale of goods</b>														
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	75.48	-	-	-	75.48	-
- Lunarmech Technologies Private Limited	-	-	-	-	12.17	14.79	-	-	-	-	-	-	12.17	14.79
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	-	5.15	4.14	-	-	5.15	4.14
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	27.05	6.82	-	-	27.05	6.82
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	49.53	52.64	-	-	49.53	52.64
- Devyani International Limited	-	-	56.52	83.62	-	-	-	-	-	-	-	-	56.52	83.62
- Devyani Food Industries Limited	-	-	16.62	25.73	-	-	-	-	-	-	-	-	16.62	25.73
- Alisha Retail Private Limited	-	-	(0.29)	15.93	-	-	-	-	-	-	-	-	(0.29)	15.93
- Lineage Healthcare Limited	-	-	0.05	-	-	0.06	-	-	-	-	-	-	0.05	0.06
- Devyani Airport Services (Mumbai) Private Limited	-	-	-	-	-	-	-	-	2.63	-	-	-	2.63	-
- Devyani International Nepal Private Limited	-	-	6.14	5.81	-	-	-	-	-	-	-	-	6.14	5.81
<b>Sale of raw materials and stores</b>														
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	1.50	3.03	-	-	1.50	3.03
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	110.36	0.12	-	-	110.36	0.12
- Devyani Food Industries Limited	-	-	33.54	0.19	-	-	-	-	-	-	-	-	33.54	0.19
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	144.32	-	-	-	144.32	-
<b>Purchase of goods</b>														
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	484.15	1.25	-	-	484.15	1.25
- Varun Food and Beverages Zambia Limited	-	-	0.08	0.16	-	-	-	-	-	-	-	-	0.08	0.16
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	278.63	-	-	-	278.63	-
- Devyani Food Industries Limited	-	-	142.00	-	-	-	-	-	-	-	-	-	142.00	-
<b>Purchase of raw materials and stores</b>														
- Lunarmech Technologies Private Limited	-	-	-	-	624.48	757.93	-	-	-	-	-	-	624.48	757.93
- Devyani Food Industries Limited	-	-	-	3.99	-	-	-	-	-	-	-	-	-	3.99
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	-	0.26	-	-	-	0.26
- Alisha Retail Private Limited	-	-	0.05	0.77	-	-	-	-	-	-	-	-	0.05	0.77
<b>House keeping and cleaning charges paid</b>														
- Varun Developers Private Limited	-	-	12.70	12.70	-	-	-	-	-	-	-	-	12.70	12.70
<b>Promotional charges paid</b>														
- Alisha Retail Private Limited	-	-	1.95	7.41	-	-	-	-	-	-	-	-	1.95	7.41



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Description	Parent and ultimate parent		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of a Group)		Relatives of KMP		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Interest received/(paid)</b>														
- Varun Developers Private Limited	-	-	-	1.64	-	-	-	-	-	-	-	-	-	1.64
- SMV Beverages Private Limited	-	-	-	-	-	-	-	(4.00)	(3.00)	-	-	-	(4.00)	(3.00)
- Empire Stock Private limited	-	-	-	-	0.00*	-	-	-	-	-	-	-	0.00*	-
<b>Loan received</b>														
- Empire Stock Private Limited	-	-	-	-	2.86	-	-	-	-	-	-	-	2.86	-
<b>Loan repaid</b>														
- Accor Developer (Private) Limited	-	-	121.26	-	-	-	-	-	-	-	-	-	121.26	-
<b>Contribution to corporate social responsibility activities</b>														
- Mala Jaipuria Foundation	-	-	-	-	-	-	-	-	5.00	-	-	-	5.00	-
- Champa Devi Jaipuria Charitable Trust	-	-	-	-	-	-	-	50.00	36.50	-	-	-	50.00	36.50
<b>Professional charges paid</b>														
- Mr. Ravindra Dhariwal	-	-	-	-	-	-	5.20	3.20	-	-	-	-	5.20	3.20
- Sagacito Technology Private Limited	-	-	-	-	-	-	-	4.00	6.00	-	-	-	4.00	6.00
<b>Travelling expenses paid</b>														
- Wellness Holdings Limited	-	-	217.30	116.43	-	-	-	-	-	-	-	-	217.30	116.43
<b>Contribution to gratuity trust</b>														
- VBL Employees Gratuity Trust	-	-	-	-	-	-	-	-	-	-	2.06	31.84	2.06	31.84
<b>Dividend paid</b>														
- RJ Corp Limited	209.33	139.56	-	-	-	-	-	-	-	-	-	-	209.33	139.56
- Ravi Kant Jaipuria & Sons (HUF)	146.95	97.97	-	-	-	-	-	-	-	-	-	-	146.95	97.97
- Mrs. Aastha Agarwal	-	-	-	-	-	0.25	0.25	-	-	-	-	-	0.25	-
- Mr. Kaustubh Agarwal	-	-	-	-	-	0.25	0.25	-	-	-	-	-	0.25	-
- Mr. Kanishk Jain	-	-	-	-	-	0.00*	0.00*	-	-	-	-	-	0.00*	-
- Mrs. Shashi Jain	-	-	-	-	-	0.00*	0.00*	-	-	-	-	-	0.00*	-
- Ms. Srishti Jain	-	-	-	-	-	0.00*	0.00*	-	-	-	-	-	0.00*	-
- Mrs. Dhara Jaipuria	-	-	-	-	-	0.01	0.01	0.01	-	-	-	-	0.01	0.01
- Mrs. Devyani Jaipuria	-	-	-	-	-	20.26	0.00*	0.00*	-	-	-	-	20.26	0.00*

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Description	Parent and ultimate parent		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of a Group)		Relatives of KMP		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>(Expenses incurred by the Company on behalf of others)/expenses incurred by others on behalf of the Company</b>														
- Devyani International Limited	-	-	6.11	4.76	-	-	-	-	-	-	-	-	6.11	4.76
- Diagno Labs Private Limited	-	-	0.10	-	-	-	-	-	-	-	-	-	0.10	-
- RJ Corp Limited	-	(0.11)	-	-	-	-	-	-	-	-	-	-	-	(0.11)
- Lunarmech Technologies Private Limited	-	-	-	-	0.00*	(0.01)	-	-	-	-	-	-	0.00*	(0.01)
- Devyani Food Industries Limited	-	-	(1.25)	(1.48)	-	-	-	-	-	-	-	-	(1.25)	(1.48)
- Varun Developers Private Limited	-	-	-	0.03	-	-	-	-	-	-	-	-	-	0.03
- Alisha Retail Private Limited	-	-	0.01	0.28	-	-	-	-	-	-	-	-	0.01	0.28
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	(1.17)	(0.01)	-	-	(1.17)	(0.01)
- Accor Developer (Private) Limited	-	-	(0.04)	-	-	-	-	-	-	-	-	-	(0.04)	-
- Accor Industries (Private) Limited	-	-	(0.75)	0.01	-	-	-	-	-	-	-	-	(0.75)	0.01
<b>Amount paid by Company on behalf of others/ (amount paid by others on behalf of the Company)</b>														
- Devyani Food Industries Limited	-	-	1.56	-	-	-	-	-	-	-	-	-	1.56	-
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	11.10	-	-	-	11.10	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	(20.00)	-	-	-	(20.00)	-
<b>Rent/ lease charges paid/(received)</b>														
- RJ Corp Limited	109.80	99.82	-	-	-	-	-	-	-	-	-	-	109.80	99.82
- Ravi Kant Jaipuria & Sons (HUF)	7.21	6.86	-	-	-	-	-	-	-	-	-	-	7.21	6.86
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	33.69	-	-	-	33.69	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	17.10	-	-	-	17.10	-
- SVS India Private Limited	-	-	1.05	0.48	-	-	-	-	-	-	-	-	1.05	0.48
- Mrs. Dhara Jaipuria	-	-	-	-	-	-	2.58	2.34	-	-	-	-	2.58	2.34
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	-	(0.32)	(0.48)	-	-	(0.32)	(0.48)
<b>Purchase of fixed assets</b>														
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	1,075.94	-	-	-	1,075.94	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	340.26	587.50	-	-	340.26	587.50
- Accor Industries (Private) Limited	-	-	1.41	-	-	-	-	-	-	-	-	-	1.41	-
- Steel City Beverages Private Limited	-	-	-	-	-	-	-	-	-	101.49	-	-	-	101.49

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Description	Parent and ultimate parent		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of a Group)		Relatives of KMP		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
- Varun Developers Private Limited	-	-	-	0.22	-	-	-	-	-	-	-	-	-	0.22
<b>Marketing Support Fee</b>														
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	98.90	-	-	-	-	98.90	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	43.38	-	-	-	-	43.38	-
<b>Purchase under business combination</b>														
- SMV Agencies Private Limited	-	-	-	-	-	-	-	-	552.13	-	-	-	-	552.13
<b>IT infrastructure support fee</b>														
- Devyani Food Industries Limited	-	-	7.41	5.94	-	-	-	-	-	-	-	-	7.41	5.94
- Varun Food and Beverages Zambia Limited	-	-	0.63	-	-	-	-	-	-	-	-	-	0.63	-
- Devyani International Limited	-	-	2.83	-	-	-	-	-	-	-	-	-	2.83	-
<b>Advance paid for acquisition of new territories</b>														
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	4.00	-	-	-	4.00	-
<b>Capital commitments</b>														
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	282.00	-	-	-	282.00	-
<b>Bonus Share issued (Face value of ₹ 10 each)</b>														
- RJ Corp Limited	279.11	-	-	-	-	-	-	-	-	-	-	-	279.11	-
- Ravi Kant Jaipuria & Sons (HUF)	195.94	-	-	-	-	-	-	-	-	-	-	-	195.94	-
- Mr. Kanishk Jain	-	-	-	-	-	0.01	-	-	-	-	-	-	0.01	-
- Mrs. Shashi Jain	-	-	-	-	-	0.00*	-	-	-	-	-	-	0.00*	-
- Ms. Srishti Jain	-	-	-	-	-	0.00*	-	-	-	-	-	-	0.00*	-
- Mrs. Dhara Jaipuria	-	-	-	-	-	0.01	-	-	-	-	-	-	0.01	-
- Mrs. Devyani Jaipuria	-	-	-	-	-	27.01	-	-	-	-	-	-	27.01	-
<b>Balances outstanding at the end of the year, net Receivable/(payable), net</b>														
- Devyani International Limited	-	-	1.42	(1.92)	-	-	-	-	-	-	-	-	1.42	(1.92)
- RJ Corp Limited	34.82	32.27	-	-	-	-	-	-	-	-	-	-	34.82	32.27
- Mrs. Dhara Jaipuria	-	-	-	-	-	1.21	1.12	-	-	-	-	-	1.21	1.12
- Wellness Holdings Limited	-	-	(31.00)	(3.94)	-	-	-	-	-	-	-	-	(31.00)	(3.94)
- Devyani International Nepal Private Limited	-	-	0.80	0.57	-	-	-	-	-	-	-	-	0.80	0.57
- Varun Developers Private Limited	-	-	402.39	402.34	-	-	-	-	-	-	-	-	402.39	402.34

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Description	Parent and ultimate parent		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of a Group)		Relatives of KMP		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
- Alisha Retail Private Limited	-	-	-	3.28	-	-	-	-	-	-	-	-	-	3.28
- Lunarmech Technologies Private Limited	-	-	-	-	-	(99.78)	-	-	-	-	-	-	-	(99.78)
- Ole Marketing (Private) Limited	-	-	13.91	64.45	-	-	-	-	-	-	-	-	13.91	64.45
- Accor Developer (Private) Limited	-	-	0.06	(117.15)	-	-	-	-	-	-	-	-	0.06	(117.15)
- Accor Industries (Private) Limited	-	-	-	0.01	-	-	-	-	-	-	-	-	-	0.01
- SMV Beverages Private Limited	-	-	-	-	-	-	-	(12.27)	(51.25)	-	-	-	(12.27)	(51.25)
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	3.20	0.89	-	-	-	3.20	0.89
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	0.30	0.36	-	-	-	0.30	0.36
- Jai Beverages Private Limited	-	-	-	-	-	-	-	3.75	0.63	-	-	-	3.75	0.63
- Devyani Airport Services (Mumbai) Private Limited	-	-	-	-	-	-	-	0.57	-	-	-	-	0.57	-
- Devyani Food Industries Limited	-	-	0.00*	(0.03)	-	-	-	-	-	-	-	-	0.00*	(0.03)
- Empire Stock Private Limited	-	-	-	-	(2.86)	-	-	-	-	-	-	-	(2.86)	-
- Varun Food and Beverages Zambia Limited	-	-	(56.10)	(0.15)	-	-	-	-	-	-	-	-	(56.10)	(0.15)

\*Rounded off to Nil.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 48. Leases

#### A. Operating lease:

The Group has taken various premises and other fixed assets on operating leases. The lease agreements generally have lock-in-period of 1-9 years and are cancellable at the option of the lessee or lessor thereafter. Majority of the leases have escalation terms after certain years and are extendable by mutual consent on expiry of the lease. There are no sub-leases or contingent rents. During the year, lease payments under operating leases amounting to ₹ 737.64 million (31 December 2018 ₹ 428.19 million) have been recognised as an expense in the Consolidated Statement of Profit and Loss.

Non-cancellable operating lease rentals payable (minimum lease payments) for these leases are as follows:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Payable within one year	76.76	37.82
Payable between one and five years	111.87	53.71
Payable after five years	-	-
<b>Total</b>	<b>188.63</b>	<b>91.53</b>

#### B. Financial lease:

The minimum lease payments and the present value of minimum lease payments in respect of arrangements classified as finance leases are as below:

(₹ in million)

	As at 31 December 2019		As at 31 December 2018	
	Minimum lease payment	Future finance charges	Minimum lease payment	Future finance charges
Payable within one year	5.06	0.11	13.78	0.71
Payable between one and five years	-	-	4.98	0.11
Payable after five years	-	-	-	-
<b>Total</b>	<b>5.06</b>	<b>0.11</b>	<b>18.76</b>	<b>0.82</b>
<b>Present value of minimum lease payment</b>		<b>4.95</b>		<b>17.94</b>

### 49. Segment reporting

The business activity of the Group predominantly fall within a single reportable business segment viz manufacturing and sale of beverages. There are no separate reportable business segments. As part of reporting for geographical segments, the Group operates in two principal geographical areas of the world, i.e., within India and other countries (outside India). The aforesaid is in line with review of operating results by the chief operating decision maker.

The following table presents segment non-current assets, revenue from external customers regarding geographical segments:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Non-current assets*</b>		
- Within India	55,805.92	37,047.93
- Outside India	10,776.71	11,202.98

\* excluding financial instruments, deferred tax assets and post-employment benefit assets.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Revenue from external customers</b>		
- Within India	55,458.22	37,483.45
- Outside India	17,026.36	14,797.82

### 50. Dues to Micro and Small Enterprises

The dues to micro and small enterprises as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent information available with the Holding Company is given below:

(₹ in million)

Particulars	31 December 2019	31 December 2018
The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year		
Principal amount due to micro and small enterprises	26.14	2.47
Interest due on above	0.04	0.01
The amount of interest paid by the buyer in terms of section 16 of the MSMED Act, 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year*	128.57	9.23
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act, 2006.	-	-
The amount of interest accrued and remaining unpaid at the end of each accounting year	1.60	0.91
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act, 2006	1.60	0.91

\*includes principal amounting to ₹ 128.57 (31 December 2018: ₹ 9.23).

### 51. Details of Corporate Social Responsibility (CSR) expenditure

In accordance with the provisions of section 135 of the Companies Act, 2013, the Board of Directors of the Holding Company had constituted CSR Committee. The details for CSR activities is as follows:

(₹ in million)

	For the year ended 31 December 2019	For the year ended 31 December 2018
(a) Gross amount required to be spent by the Holding Company during the year	57.22	41.42
(b) Amount spent during the year on the following		
1. Construction / Acquisition of any asset	-	-
2. On purpose other than 1 above	<b>57.50</b>	<b>41.42</b>

- Refer note 47B for amounts paid to Champa Devi Jaipuria Charitable Trust towards contribution for "Shiksha Kendra" for the education of underprivileged and to Mala Jaipuria Foundation for the vocational training to underprivileged and destitute to enhance their skills and talents to secure livelihood.
- The Group does not carry any provisions for CSR expenses for current year and previous year.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 52. Acquisitions and disposals

#### Acquisitions during the year ended 31 December 2019:

##### A. Acquisitions under business combination

The Holding Company acquired franchise rights in South and West regions from PepsiCo India Holdings Private Limited ("PepsiCo") for a national bottling, sales and distribution footprint in 7 states and 5 Union Territories of India along with manufacturing units in Bharuch (Gujarat), Mahul (Maharashtra), Paithan (Maharashtra), Roha (Maharashtra), Mamandur (Tamil Nadu), Nelamangala (Karnataka), Palakkad (Kerala), Sangareddy (Telangana) and Sricity (Andhra Pradesh) for a total transaction value of ₹ 18,025 on slump sale basis. The aforesaid transaction value excludes the consideration paid for working capital taken over amounting to ₹ 321.64 and investment fund amounting to ₹ 2,095.09 received on acquisition from PepsiCo.

#### The details of the business combination are as follows:

Name of seller	PepsiCo India Holdings Private Limited
Acquisition date	01 May 2019
Recognised amounts of identifiable net assets	

(₹ in million)	
Particulars	Amount
Property, plant and equipment	15,908.42
Other intangible assets (Franchise rights)	235.10
Deferred tax assets	130.81
<b>Total non-current assets (a)</b>	<b>16,274.33</b>
<b>Non-current liabilities recognised</b>	
Employee benefits payable (included under the head provisions)	(341.53)
<b>Total non-current liabilities (b)</b>	<b>(341.53)</b>
<b>Net current assets acquired</b>	
Other current financial liabilities	
- Security deposits from distributors	(252.05)
- Employee related payables	(32.82)
Other current liabilities	(399.59)
Other current assets	
- Inventories	1,076.68
- Security deposits	213.93
- Others	57.03
<b>Net current assets (c)</b>	<b>663.18</b>
<b>Identifiable net assets (d = a+b+c)</b>	<b>16,595.98</b>
Amount paid (e)	16,251.55
<b>Goodwill/(Gain from a bargain purchase) (e-d)</b>	<b>(344.43)</b>

#### Gain from a bargain purchase

The above business combination has resulted in a bargain purchase due to the Company's manufacturing capabilities/distribution network and PepsiCo's focus on its core activities of research, brand building and market penetration.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### B. Asset acquisitions

- (i) On 14 February 2019, the Holding Company has acquired PepsiCo's previously franchised rights for a total purchase consideration of ₹ 150.00 from SMV Beverages Private Limited and Nectar Beverages Private Limited (together referred as 'SMV Group' to sell and distribute PepsiCo's beverage brands in 13 districts in State of Karnataka, 14 districts in State of Maharashtra and 3 districts in State of Madhya Pradesh.
- (ii) On 03 October 2019, the Holding Company has acquired a manufacturing unit at Dharwad, Karnataka along with certain assets for a total purchase consideration of ₹ 747.27 from Nectar Beverages Private Limited.
- (iii) On 30 October 2019, the Holding Company has acquired a manufacturing unit at Tirunelveli, Tamil Nadu along with certain assets for a total purchase consideration of ₹ 200.00 from Prathishta Business Solutions Private Limited.

### C. Acquisition on control over existing associate

The Holding Company, on 04 November 2019 has acquired board control in its associate, Angelica Technologies Private Limited. Consequently, both Angelica Technologies Private Limited and Lunarmech Technologies Private Limited (subsidiary of Angelica Technologies Private Limited) have become subsidiaries of the Group w.e.f. 04 November 2019.

(₹ in million)

Particulars	Amount
Carrying amount of investment in associates as on 31 December 2018	112.43
Add: Share of profit in associates till 03 November 2019 (Refer note 61)	43.61
Carrying amount of investment in associates as on 03 November 2019 (A)	156.04
Fair value of investment in associates as on 03 November 2019 (B)	314.15
<b>Gain on acquisition of control over existing associate, recognised in Consolidated Statement of Profit and Loss (C= (B-A))</b>	<b>158.11</b>
Recognised amounts of identifiable net assets as on 03 November 2019:	
Property, plant and equipment*	188.45
Other non-current financial assets	8.35
Other non-current assets	19.56
<b>Total non-current assets (a)</b>	<b>216.36</b>
<b>Non-current liabilities recognised</b>	
Deferred tax liabilities	(15.93)
Employee benefits payable (included under head provisions)	(3.15)
<b>Total non-current liabilities (b)</b>	<b>(19.08)</b>
<b>Net current assets acquired</b>	
Other current financial liabilities	(79.83)
Other current liabilities	(43.84)
Other current assets	
- Inventories	108.95
- Trade Receivable	174.78
- Others	81.12
<b>Net current assets (c)</b>	<b>241.18</b>
<b>Identifiable net assets (d = a+b+c)</b>	<b>438.46</b>



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Particulars	Amount
<b>Calculation of Goodwill:-</b>	
Share of identifiable net assets attributable to non-controlling interest	196.83
Fair value of previously held interest in existing associate on 03 November 2019	314.15
Consideration transferred in acquisition of 20% shareholding in Lunarmech Technologies Private Limited	150.38
	<b>661.36</b>
Less: Net identifiable assets acquired and liabilities assumed	(438.46)
<b>Goodwill on acquisition of control over existing associate</b>	<b>222.90</b>

\*Gross carrying amount of Property, plant and equipment acquired and its accumulated depreciation and impairment amounted to ₹ 519.04 and ₹ 330.59 respectively

### Acquisitions and disposals during the year ended 31 December 2018:

#### D. Acquisitions under business combination

The Holding Company acquired PepsiCo's previously franchised territory in the of State of Jharkhand in India along with manufacturing unit at Jamshedpur for a total purchase consideration of ₹ 552.13 on a slump sale basis, excluding net payable of ₹ 60.33 on account of net working capital adjustment taken over as part of business.

The details of the business combination are as follows:

(₹ in million)

Particulars	Jharkhand
Name of acquiree	SMV Agencies Private Limited
Acquisition date	23 March 2018
<b>Non-current assets recognised</b>	
Property, plant and equipment	211.79
Other intangible assets (Franchise rights)	424.73
Deferred tax assets	11.20
<b>Total non-current assets (a)</b>	<b>647.72</b>
<b>Non-current liabilities recognised</b>	
Employee benefits payable	(32.87)
Security deposits from distributors	(62.72)
<b>Total non-current liabilities (b)</b>	<b>(95.59)</b>
<b>Net current liabilities acquired</b>	
Other current liabilities	(78.88)
Other current assets	18.55
<b>Net current liabilities (c)</b>	<b>(60.33)</b>
<b>Identifiable net assets (d = a+b+c)</b>	<b>491.80</b>

#### E. Assets acquisitions

- (i) On 11 January 2018, the Holding Company has acquired PepsiCo's previously franchised territory in the State of Chhattisgarh along with certain property, plant and equipment and other intangible assets for a total purchase consideration of ₹ 150.00 from SMV Beverages Private Limited.
- (ii) On 17 January 2018, PepsiCo has transferred franchise territory in the State of Bihar to the Holding Company. Subsequently on 12 December 2018, the Holding Company has paid an amount of ₹ 450.00 to Lumbini Beverages Private Limited for acquiring certain property, plant and equipment and other intangible assets for the State of Bihar.
- (iii) On 18 January 2018, the Holding Company has acquired a manufacturing unit at Cuttack, Odisha along with certain assets for a total purchase consideration of ₹ 437.50 from SMV Beverages Private Limited.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(iv) On 05 April 2018, the Holding Company has acquired a manufacturing unit at Jamshedpur, Jharkhand along with certain assets for a total purchase consideration of ₹ 101.49 from Steel City Beverages Private Limited.

### F. Disposal of 41% stake in Varun Beverages Mozambique Limitada

During the year ended 31 December 2018, the Company sold its 10% stake in Varun Beverages Mozambique Limitada to other shareholder for a consideration of ₹ 0.03.

**53.** The Holding Company follows calendar year as its financial year as approved by the Company Law Board, New Delhi.

## 54. Share-based payments

### Description of share based payments arrangements

During the year ended 31 December 2013, the Holding Company granted stock options to certain employees of the Holding Company and its subsidiaries. The Holding Company has the following share-based payment arrangements for employees.

### A. Employee Stock Option Plan 2013 (ESOP 2013)

The ESOP 2013 ('the Plan') was approved by the Board of Directors and the shareholders on 13 May 2013 and further amended by Board of Directors on 01 December 2015. The plan entitles key managerial personnel and employees of the Holding Company and its subsidiaries to purchase shares in the Holding Company at the stipulated exercise price, subject to compliance with vesting conditions. Stock options can be settled by issue of equity shares. As per the Plan, holders of vested options are entitled to purchase one equity share for every option at an exercise price of ₹ 149.51, which is 1.14 % above the stock price at the date of grant, i.e., 13 May 2013.

The expense recognised for employee services received during the respective years is ₹ Nil.

### Movements during the year

The following table illustrates the number and weighted average exercise prices (WAEP) of, and changes in, share options during the year:

Particulars	31 December 2019		31 December 2018	
	Number	WAEP	Number	WAEP
Outstanding at the beginning of the year	23,285	149.51	78,285	149.51
Options exercised during the year	(13,285)	149.51	(55,000)	149.51
Options lapsed during the year	(10,000)	149.51	-	-
<b>Outstanding at the end of the year</b>	<b>-</b>		<b>23,285</b>	
Exercisable at the end of the year	-	-	23,285	-

The fair values of options granted under new plan were determined using a variation of the binomial option pricing model that takes into account factors specific to the share incentive plans, such as the vesting period. The following principal assumptions were used in the valuation:

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

	Options vested and exercised	Options vested and unexercised
Number of options	2,006,550	668,850
Fair value on grant date (₹)	65.92	66.44
Share price at grant date (₹)	147.83	147.83
Exercise price (₹)	149.51	149.51
Expected volatility*	16.63%	16.63%
Expected life	7.56 years	7.64 years
Expected dividends	0%	0%
Risk-free interest rate (based on government bonds)	7.53%	7.53%

\*The measure of volatility has been calculated based on the average volatility of closing market price of the BSE 500 during the period 01 January 2013 to 31 December 2013.

### Particulars of Scheme

<b>Name of scheme</b>	<b>Employee Stock Option Plan 2013</b>
Vesting conditions	668,850 options on the date of grant ('First vesting') 668,850 options on first day of January of the calendar year following the first vesting ('Second vesting') 668,850 options on first day of January of the calendar year following the second vesting ('Third vesting') 668,850 options on first day of January of the calendar year following the third vesting ('Fourth vesting') Notwithstanding any other clause of this Plan, no vesting shall occur until 01 December 2015 or fourth vesting, whichever is earlier
Exercise period	Stock options can be exercised within a period of 5 years from the date of vesting.
Number of share options	2,675,400
Exercise price	149.51
Method of settlement	Equity
Fair value on the grant date	Options vested: ₹ 65.92 Options to be vested : ₹ 66.44
Remaining life as on 31 December 2019	-
Remaining life as on 31 December 2018	1.94 years

The following share options were exercised during the current year:

	Options series	Number exercised	Share price at exercise date	Exercise date
Granted on 13 May 2013	ESOP 2013	9,585	₹ 515.47	18 February 2019
Granted on 13 May 2013	ESOP 2013	3,700	₹ 630.40	03 June 2019

The following share options were exercised during the previous year:

	Options series	Number exercised	Share price at exercise date	Exercise date
Granted on 13 May 2013	ESOP 2013	12,700	₹ 717.10	24 January 2018
Granted on 13 May 2013	ESOP 2013	15,000	₹ 608.15	20 March 2018
Granted on 13 May 2013	ESOP 2013	19,500	₹ 688.25	26 July 2018
Granted on 13 May 2013	ESOP 2013	7,800	₹ 765.80	22 November 2018



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### B. Employee Stock Option Plan 2016 (“ESOP 2016”)

The ESOS 2016 (“the Scheme”) was approved by the Board of Directors and the shareholders on 27 April 2016. The Scheme entitles key managerial personnel and employees of the Holding Company and its subsidiaries to purchase shares in the Holding Company at the stipulated exercise price, subject to compliance with vesting conditions. Stock options can be settled by issue of equity shares. No options under this Scheme have been granted in the current or previous years.

## 55. Financial instruments risk

### Financials risk management objectives and policies

The Group is exposed to various risks in relation to financial instruments. The main types of financial risks are market risk, credit risk and liquidity risk.

The respective management of the Holding Company and other companies/entities comprising the Group monitors and manages the financial risks relating to the operations of the respective entity/company on a continuous basis. The Group’s risk management is coordinated at head office, in close cooperation with the management of respective entity/company, and focuses on actively securing the short to medium-term cash flows and simultaneously minimising the exposure to volatile financial markets. Long-term financial investments are managed to generate lasting returns.

The Group does not engage in the trading of financial assets for speculative purposes. The most significant financial risks to which the Group is exposed are described below.

### 55.1 Market risk analysis

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. The Group is exposed to market risk through its use of financial instruments and specifically to currency risk and interest rate risk, which result from its operating, investing and financing activities. Contracts to hedge exposures in foreign currencies, interest rates etc. are entered into wherever considered necessary by the management.

#### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The functional currency of the Holding Company is Indian Rupees (‘INR’ or ‘₹’). Most of the transactions of the Holding Company and other entities/companies are carried out in the respective local currency. Exposures to currency exchange rates mainly arise from the overseas operations and external commercial borrowings etc., which are primarily denominated in US Dollar (“USD”), Euro, Singapore Dollar (“SGD”), Pound Sterling (“GBP”), Sri Lanka Rupee (“LKR”), Moroccan Dirham (“MAD”), Nepalese Rupee (“NPR”), Zambian Kwacha (“ZMW”) and Zimbabwe Dollar (“ZWL”).

To mitigate its exposure to foreign currency risk, the Group continuously monitors non-INR cash flows and hedging contracts are entered into wherever considered necessary.

The carrying amounts of the Group’s foreign currency denominated monetary items are restated at the end of each reporting period. Foreign currency denominated financial assets and liabilities which expose the Group to currency risk are as follows:

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(in million)

	USD	GBP	Euro	SGD	LKR	MAD	NPR	ZMW	ZML*
<b>31 December 2019</b>									
Financial assets									
(i) Trade receivables	0.28	-	-	-	549.85	69.61	96.81	10.55	21.66
(ii) Loans	-	-	-	-	-	1.92	-	0.26	-
(iii) Others	2.05	-	2.24	-	2.14	0.01	27.09	0.86	0.09
(iv) Cash and cash equivalents	0.74	-	-	-	123.76	2.99	779.10	10.54	75.03
(v) Other bank balances	-	-	-	-	6.41	-	96.79	-	62.94
<b>Total financial assets</b>	<b>3.07</b>	<b>-</b>	<b>2.24</b>	<b>-</b>	<b>682.16</b>	<b>74.53</b>	<b>999.79</b>	<b>22.21</b>	<b>159.72</b>
Financial liabilities									
(i) Borrowings	-	-	-	33.13	569.49	22.75	167.88	12.13	149.81
(ii) Trade payables	6.73	-	0.12	-	208.37	101.77	338.64	48.66	84.75
(iii) Other financial liabilities	-	-	0.30	0.11	203.06	13.44	748.51	36.50	216.28
<b>Total financial liabilities</b>	<b>6.73</b>	<b>-</b>	<b>0.42</b>	<b>33.24</b>	<b>980.92</b>	<b>137.96</b>	<b>1,255.03</b>	<b>97.29</b>	<b>450.84</b>
<b>31 December 2018</b>									
Financial assets									
(i) Trade receivables	2.63	-	-	-	889.75	43.07	70.04	13.44	-
(ii) Loans	-	-	-	-	-	1.91	-	0.27	-
(iii) Others	1.06	-	0.36	-	-	0.01	20.82	5.25	-
(iv) Cash and cash equivalents	18.50	-	-	-	109.30	3.34	26.77	7.36	-
(v) Other bank balances	-	-	-	-	4.01	-	222.67	-	-
<b>Total financial assets</b>	<b>22.19</b>	<b>-</b>	<b>0.36</b>	<b>-</b>	<b>1,003.06</b>	<b>48.33</b>	<b>340.30</b>	<b>26.32</b>	<b>-</b>
Financial liabilities									
(i) Borrowings	18.07	-	5.35	33.13	647.61	39.24	248.39	18.42	-
(ii) Trade payables	13.73	0.01	1.13	-	273.32	70.79	334.05	58.64	-
(iii) Other financial liabilities	7.98	-	-	0.15	188.27	28.91	890.78	31.91	-
<b>Total financial liabilities</b>	<b>39.78</b>	<b>0.01</b>	<b>6.48</b>	<b>33.28</b>	<b>1,109.20</b>	<b>138.94</b>	<b>1,473.22</b>	<b>108.97</b>	<b>-</b>

\* Refer note 40 for change in functional currency in Varun Beverages (Zimbabwe) (Private) Limited.

The foreign currency sensitivity of profit and equity in regards to the Group's financial assets and financial liabilities considering 'all other things being equal' and ignoring the impact of taxation. It assumes a +/- 1% change of the respective countries exchange rates (i.e. local currency to foreign currency) for the year ended at 31 December 2019 (31 December 2018: +/-1%). These are the sensitivity rates used when reporting foreign currency exposures internally to the key management personnel and represents respective management's assessment of the reasonably possible changes in the foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items at end of each period reported upon. A positive number indicates an increase in profit or equity and vice-versa.

If the INR had strengthened/weakened against respective foreign currency by 1% (31 December 2018: 1%), then impact of such change on profit for the year and equity as at 31 December 2019 and 31 December 2018 will be as below:

	Profit for the year		Equity	
	+1%	-1%	+1%	-1%
<b>31 December 2019</b>	42.32	(42.32)	42.32	(42.32)
<b>31 December 2018</b>	52.87	(52.87)	52.87	(52.87)



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

Exposures to foreign exchange rates vary during the year depending on the volume of the overseas transactions. Nonetheless, the analysis above is considered to be representative of the Group's exposure to currency risk.

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's policy is to minimise interest rate cash flow risk exposures on long-term financing. The Group is exposed to changes in market interest rates as some of the bank and other borrowings are at variable interest rates.

The following table illustrates the sensitivity of profit and equity to a reasonably possible change in interest rates of +/- 1% (31 December 2018: +/- 1%). These changes are considered to be reasonably possible based on management's assessment. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at each reporting date that are sensitive to changes in interest rates. All other variables are held constant.

	Profit for the year		Equity	
	+1%	-1%	+1%	-1%
<b>31 December 2019</b>	(231.87)	231.87	(231.87)	231.87
<b>31 December 2018</b>	(213.84)	213.84	(213.84)	213.84

### Commodity price risk

The Group is affected by the price volatility of certain commodities. Its operating activities require the ongoing purchase of sugar and pet chips and therefore require a continuous supply. In view of volatility of price of sugar and pet chips, the Group also executes various advance purchase contracts.

### Commodity price sensitivity

The following tables shows the effect of price change in sugar and pet chips

(₹ in million)

Particulars	Change in yearly average price		Effect on profit before tax		Effect on equity	
	+1%	-1%				
<b>31 December 2019</b>						
Sugar	+1%	-1%	(82.56)	82.56	(82.56)	82.56
Pet chips	+1%	-1%	(46.67)	46.67	(46.67)	46.67

(₹ in million)

Particulars	Change in yearly average price		Effect on profit before tax		Effect on equity	
	+1%	-1%				
<b>31 December 2018</b>						
Sugar	+1%	-1%	(62.74)	62.74	(62.74)	62.74
Pet chips	+1%	-1%	(32.87)	32.87	(32.87)	32.87

### Other price sensitivity

The Group is not exposed to any listed equity or listed debt price risk as it does not hold any investments in listed entities.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 55.2 Credit risk analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Group. The Group is operating through a network of distributors and other distribution partners based at different locations. The Group is exposed to this risk for various financial instruments, for example loans granted, receivables from customers, deposits placed etc. The Group's maximum exposure to credit risk is limited to the carrying amount of financial assets recognised at end of each reporting period, as summarised below:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Classes of financial assets-carrying amounts:		
Investments (non-current)	0.01	0.01
Loans (non-current and current)	514.85	216.45
Others non-current financial assets	8.90	8.34
Trade receivables	1,725.55	1,280.25
Cash and cash equivalents	1,379.68	429.36
Bank balances (other than those classified as cash and cash equivalents above)	331.09	505.44
Others current financial assets	2,189.83	1,404.78
	<b>6,149.91</b>	<b>3,844.63</b>

The Group continuously monitors receivables and defaults of customers and other counterparties, and incorporates this information into its credit risk controls. Appropriate security deposits are kept against the supplies to customers and balances are reconciled at regular intervals. The Group's policy is to deal only with creditworthy counterparties.

In respect of trade and other receivables, the Group is not exposed to any significant credit risk exposure to any single counterparty. Trade receivables consist of a large number of customers of various scales and in different geographical areas. Based on historical information about customer default rates, management considers the credit quality of trade receivables. In case the receivables are not recovered even after regular follow up, measures are taken to stop further supplies to the concerned customer. The expected credit loss is based on the five years historically observed default rates over the expected life of the trade receivables and is adjusted for forward looking estimates.

#### Movement in expected credit loss allowance on trade receivables and capital advances:-

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Balance as at beginning of the year	653.95	400.14
Loss allowance measured at lifetime expected credit loss	148.42	257.40
Foreign currency translation reserve	(6.99)	(3.59)
<b>Balance at the end of the year</b>	<b>795.38</b>	<b>653.95</b>

The credit risk for cash and cash equivalents, bank deposits including interest accrued thereon and Government grant receivables is considered negligible, since the counterparties are reputable banks with high quality external credit ratings and State Government bodies.

In respect of financial guarantees provided by the Group, the maximum exposure to which the Group is exposed to is the maximum amount which it would have to pay if the guarantee is called upon. Based on the expectation at the end of each reporting period, the Group considers that it is more likely than not that such an amount will not be payable under the guarantees provided.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 55.3 Liquidity risk analysis

Liquidity risk is that the Group might be unable to meet its obligations. The Group manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities and considering the maturity profiles of financial assets and other financial liabilities as well as forecast of operational cash inflows and outflows. Liquidity needs are monitored in various time bands, on a day-to-day basis, a week-to-week basis and a month-to-month basis. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls.

Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the Group's ability to avail further credit facilities subject to creation of requisite charge on its assets. The Group assessed the concentration of risk with respect to refinancing its debt and concluded it to be low.

As at 31 December 2019, the Group's non-derivative financial liabilities have contractual maturities as summarised below:

(₹ in million)

31 December 2019	1 to 12 months	1 to 5 years	Later than 5 years
Borrowings (current and non-current)	10,578.40	20,783.67	1,403.78
Trade payables	4,776.61	-	-
Other financial liabilities (current)	4,311.70	-	-
<b>Total</b>	<b>19,666.71</b>	<b>20,783.67</b>	<b>1,403.78</b>

This compares to the maturity of the Group's non-derivative financial liabilities in the previous reporting periods as follows:

(₹ in million)

31 December 2018	1 to 12 months	1 to 5 years	Later than 5 years
Borrowings (current and non-current)	8,207.83	17,905.90	629.81
Trade payables	3,167.97	-	-
Other financial liabilities (current)	4,080.49	-	-
<b>Total</b>	<b>15,456.29</b>	<b>17,905.90</b>	<b>629.81</b>

As at 31 December 2019, the contractual cash flows (excluding interest thereon) of the Group's derivative financial instruments are as follows:

(₹ in million)

31 December 2019	1 to 12 months	1 to 5 years
Cross currency interest rate swap	-	1,752.25

This compares to the contractual cash flows (excluding interest thereon) of the Group's derivative financial instruments in the previous year as follows:

(₹ in million)

31 December 2018	1 to 12 months	1 to 5 years
Cross currency interest rate swap	-	1,686.78



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 56. Fair value measurements

#### Financial instruments by categories

The carrying values and fair values of financial instruments by categories are as follows:

(₹ in million)

Particulars	Carrying value		Fair value	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Financial assets</b>				
<b>Fair value through profit and loss ('FVTPL')</b>				
(i) Non-current financial assets				
(i) Investment (non-current)	0.01	0.01	0.01	0.01
<b>Amortised cost</b>				
(i) Non-current financial assets				
(a) Loans	445.48	200.92	445.48	200.92
(b) Others	8.90	8.34	8.90	8.34
(ii) Current financial assets				
(a) Trade receivables	1,725.55	1,280.25	1,725.55	1,280.25
(b) Cash and cash equivalents	1,379.68	429.36	1,379.68	429.36
(c) Bank balances other than above	331.09	505.44	331.09	505.44
(d) Loans	69.37	15.53	69.37	15.53
(e) Others	2,189.83	1,404.78	2,189.83	1,404.78
<b>Total</b>	<b>6,149.91</b>	<b>3,844.63</b>	<b>6,149.91</b>	<b>3,844.63</b>
<b>Financial liabilities</b>				
<b>FVTPL</b>				
(i) Current financial liability				
(a) Liability for derivative contract	68.45	77.97	68.45	77.97
<b>Amortised cost</b>				
(i) Non-current borrowings (excluding those disclosed under FVTPL category above)	23,553.76	19,800.69	23,553.76	19,800.69
(ii) Current financial liabilities				
(a) Borrowings	4,671.54	3,776.55	4,671.54	3,776.55
(b) Trade payables	4,776.61	3,167.97	4,776.61	3,167.97
(c) Others	10,189.68	8,434.46	10,189.68	8,434.46
<b>Total</b>	<b>43,260.04</b>	<b>35,257.64</b>	<b>43,260.04</b>	<b>35,257.64</b>

#### Valuation technique to determine fair value

Cash and cash equivalents, other bank balances, trade receivables, other current financial assets, trade payables, current borrowings and other current financial liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. The fair value of the financial assets and liabilities is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- The fair values of the long term borrowings, loans and other deferred payments are determined by using discounted cash flow method using the appropriate discount rate. The discount rate is determined using other similar instruments incorporating the risk associated.
- The Group executed derivative financial instruments such as cross currency interest rate swap being valued using valuation techniques, which employs use of market observable inputs. The Group uses mark to market valuation provided by bank for its valuation.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### Fair value hierarchy

The financial assets measured at fair value are grouped into the fair value hierarchy as on 31 December 2019 and 31 December 2018 as follows: (also refer note 3(a))

(₹ in million)

31 December 2019	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets measured at fair value:</b>					
Investment (non-current)	31 December 2019	0.01	-	-	0.01
<b>Liabilities measured at fair value:</b>					
(a) Liability for derivative contract	31 December 2019	68.45	-	68.45	-

There have been no transfers of financial assets and financial liabilities between the levels during the year 2019.

(₹ in million)

31 December 2018	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets measured at fair value:</b>					
Investment (non-current)	31 December 2018	0.01	-	-	0.01
<b>Liabilities measured at fair value:</b>					
(a) Liability for derivative contract	31 December 2018	77.97	-	77.97	-

## 57. Capital management

For the purpose of the Group's capital management, capital includes issued equity share capital, securities premium and all other equity reserves attributable to the equity shareholders of the Group.

The Group's capital management objectives are:

- to ensure the Group's ability to continue as a going concern
- to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk.

The Group manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Group monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Group includes within net debt, non-current and current borrowings, deferred payment liabilities, less cash and cash equivalents, excluding discontinued operations, if any.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

The amounts managed as capital by the Group for the reporting periods are summarised as follows:

(₹ in million)

Particulars	As at 31 December 2019	As at 31 December 2018
Non-current borrowings (Refer note 22A)	23,553.76	19,800.69
Current borrowings (Refer note 22B)	4,671.54	3,776.55
Current portion of deferred payment liabilities (Refer note 22D)	-	429.58
Current maturities of long-term debts (Refer note 22C)	5,946.43	4,071.85
	<b>34,171.73</b>	<b>28,078.67</b>
Less: Cash and cash equivalents (Refer note 14)	(1,379.68)	(429.36)
<b>Net debt (A)</b>	<b>32,792.05</b>	<b>27,649.31</b>
Equity share capital (Refer note 20)	2,886.89	1,826.42
Other equity (Refer note 21)	30,397.33	18,158.62
<b>Total capital (B)</b>	<b>33,284.22</b>	<b>19,985.04</b>
<b>Capital and net debt (C=A+B)</b>	<b>66,076.27</b>	<b>47,634.35</b>
<b>Gearing ratio (A/C)</b>	<b>49.63%</b>	<b>58.04%</b>

In order to achieve this overall objective, the Group's capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2019 and 31 December 2018.

Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches in the financial covenants of any borrowing in the reporting periods.

### 58. Assets pledged as security

The carrying amount of assets pledged as security are:

(₹ in million)

Particulars	As at 31 December 2019	As at 31 December 2018
Inventories and trade receivable	9,382.31	6,952.38
Other bank deposits	328.60	1,430.60
Current loans	351.71	104.68
Other current financial assets	2,820.09	1,783.80
Other current assets	1,554.83	1,581.41
Other intangible assets	5,617.87	5,235.20
Property, plant and equipment (including capital work-in-progress)	54,852.67	37,725.97

### 59. Recent accounting pronouncements (Ind AS issued but not yet effective)

The Ministry of Corporate Affairs ("MCA") issued the Companies (Indian Accounting Standards) Amendments Rules, 2019 and Companies (Indian Accounting Standards) Second Amendments Rules, 2019, notifying new standards and amendments to certain issued standards. These pronouncements are applicable to the Group from accounting periods beginning on or after 01 January 2020.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### (a) Ind AS 116, Leases:

Ind AS 116 supersedes Ind AS 17, Leases including appendencies thereto. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to record all leases on the balance sheet with exemptions available for low value and short term leases. At the commencement of a lease, a lessee will recognise lease liability and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will subsequently reduce the lease liability when paid and recognise depreciation on the right of-use asset. Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. The standard has no impact on the actual cash flows of the Group. However, operating lease payments currently expensed as operating cash outflows will instead be capitalised and presented as financing cash outflows in the statement of cash flows.

The Group is evaluating the requirements of the standard and the effect on the financial statements.

### (b) Appendix C, Uncertainty over Income Tax Treatment to Ind AS 12, Income Taxes:

The Appendix clarifies how to apply the recognition and measurement principles while recognizing current tax, deferred tax, taxable profits (losses), tax bases, unused tax losses, unused tax credits and tax rates when there is uncertainty over tax treatments under Ind AS 12. As per the Appendix, the Group needs to assess whether it is probable that a tax authority will accept an uncertain tax treatment used or a treatment which is being proposed to be used in its income tax filings.

The Group is evaluating the requirements of the amendments and their impact on the consolidated financial statements.

### (c) Amendment to Ind AS 12, Income Taxes:

The amendment clarifies that an entity shall recognize income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognised those past transactions or events.

The Group will apply this amendment for annual reporting periods beginning on or after 01 January, 2020. The impact on the consolidated financial statements is being evaluated.

### (d) Amendment to Ind AS 23, Borrowing Costs:

The amendment clarifies that an entity shall consider specific borrowings as general borrowing while calculating capitalization rate, once substantial activities necessary to prepare a qualifying asset for which specific borrowing was obtained is completed for its intended use or sale.

In view of the management, the impact of this amendment on the consolidated financial statements, as assessed by the Group, is expected to be insignificant.

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 60. Additional information, as required to Consolidated Financial Statements pursuant to Schedule III to the Companies Act, 2013

(₹ in million)

Name of the company/entity	Net assets i.e., total assets minus total liabilities		Share of profit or loss		Share in other comprehensive income		Share in total comprehensive income	
	As % of consolidated net assets	Amount	As % of consolidated profit or loss	Amount	As % of consolidated other comprehensive income	Amount	As % of consolidated total comprehensive income	Amount
<b>For the year ended 31 December 2019</b>								
<b>Holding Company</b>								
Varun Beverages Limited	115.12%	38,671.17	94.99%	4,485.47	47.50%	282.89	89.67%	4,768.36
<b>Subsidiaries</b>								
Varun Beverages (Nepal) Private Limited	6.40%	2,148.84	11.82%	557.96	0.00%	-	10.49%	557.96
Varun Beverages Lanka (Private) Limited (Consolidated)	-0.63%	(210.17)	-0.90%	(42.27)	-1.06%	(6.30)	-0.91%	(48.57)
Varun Beverages Morocco SA	3.32%	1,115.08	-3.99%	(188.38)	0.00%	-	-3.54%	(188.38)
Varun Beverages (Zambia) Limited (Consolidated)	0.19%	65.47	-3.28%	(154.89)	0.00%	-	-2.91%	(154.89)
Varun Beverages (Zimbabwe) (Private) Limited	2.51%	843.95	5.83%	275.50	0.00%	-	5.18%	275.50
Angelica Technologies Private Limited (Consolidated)^	1.35%	452.77	0.31%	14.70	-0.07%	(0.39)	0.27%	14.31
Minority interest in all subsidiaries	-0.91%	(306.79)	-0.68%	(32.30)	0.00%	0.02	-0.61%	(32.28)
<b>Associate (as per equity method)</b>								
Angelica Technologies Private Limited (Consolidated)^	0.00%	-	0.92%	43.61	0.00%	-	0.82%	43.61
Inter group eliminations	-27.35%	(9,189.31)	-5.02%	(237.35)	53.63%	319.28	1.54%	81.93
<b>Total</b>	<b>100.00%</b>	<b>33,591.01</b>	<b>100.00%</b>	<b>4,722.05</b>	<b>100.00%</b>	<b>595.50</b>	<b>100.00%</b>	<b>5,317.55</b>
<b>For the year ended 31 December 2018</b>								
<b>Holding Company</b>								
Varun Beverages Limited	129.04%	25,889.39	110.84%	3,323.59	7.83%	(14.76)	117.75%	3,308.83
<b>Subsidiaries</b>								
Varun Beverages (Nepal) Private Limited	8.94%	1,793.19	12.93%	387.62	0.00%	-	13.79%	387.62
Varun Beverages Lanka (Private) Limited (Consolidated)	-0.77%	(154.67)	-9.91%	(297.22)	-3.19%	6.01	-10.36%	(291.21)
Varun Beverages Morocco SA	0.48%	96.13	-22.63%	(678.64)	0.00%	-	-24.15%	(678.64)
Varun Beverages (Zambia) Limited	1.21%	243.56	6.94%	208.20	0.00%	-	7.41%	208.20
Varun Beverages (Zimbabwe) (Private) Limited	1.52%	304.73	10.98%	329.33	0.00%	-	11.72%	329.33
Minority interest in all subsidiaries	-0.39%	(77.68)	-2.34%	(70.22)	0.00%	-	-2.50%	(70.22)
<b>Associate (as per equity method)</b>								
Angelica Technologies Private Limited (Consolidated)	0.56%	112.44	1.01%	30.20	0.00%	-	1.07%	30.20
Inter group eliminations	-40.59%	(8,144.37)	-7.82%	(234.23)	95.36%	(179.82)	-14.73%	(414.05)
<b>Total</b>	<b>100.00%</b>	<b>20,062.72</b>	<b>100.00%</b>	<b>2,998.63</b>	<b>100.00%</b>	<b>(188.57)</b>	<b>100.00%</b>	<b>2,810.06</b>

^ Angelica Technologies Private Limited has become subsidiary from associate on account of acquisition of board control with effect from 04 November 2019.



## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

### 61. Summarised financial information for Associate:

The Holding Company has 47.30% interest in Angelica Technologies Private Limited (“Angelica”) which in turn holds 74% ownership stake in Lunarmech Technologies Private Limited (“Lunarmech”), and holds 20% direct interest in Lunarmech. Such interest has been accounted for using the equity method till 03 November 2019, post which the Holding Company has acquired the board control of its associate, Angelica. Consequently, both the entities have become subsidiaries of the Group. Summarised consolidated financial information of Angelica, is set out below:

#### A. Principal place of business: India

#### B. Summarised balance sheet

(₹ in million)

Particulars	31 December 2018
Cash and cash equivalents	3.68
Other assets	299.47
<b>Current assets (A)</b>	<b>303.15</b>
<b>Non-current assets (B)</b>	<b>240.66</b>
Trade payables and provisions	73.94
Current liabilities (excluding trade payables and provisions)	104.09
<b>Current liabilities (C)</b>	<b>178.03</b>
Provisions	2.82
Non-current liabilities (excluding provisions)	43.06
<b>Non-current liabilities (D)</b>	<b>45.88</b>
<b>Net assets (A+B-C-D)</b>	<b>319.90</b>
<b>Net assets attributable to non-controlling interest</b>	<b>(82.20)</b>
<b>Net assets attributable to Holding Company</b>	<b>237.70</b>

#### C. Reconciliation to carrying amounts

(₹ in million)

Particulars	31 December 2018
<b>Opening net assets</b>	<b>173.85</b>
Net profit for the year	63.85
<b>Total net assets</b>	<b>237.70</b>
Group's share in %	47.30%
Group's share in ₹	112.43
<b>Carrying amount of investment</b>	<b>112.43</b>

#### D. Summarised statement of profit and loss

(₹ in million)

Particulars	01 January 2019 to 03 November 2019	31 December 2018
Revenue	636.84	781.12
Other income	52.04	11.53
<b>Total revenue (A)</b>	<b>688.88</b>	<b>792.65</b>
Cost of materials consumed	367.80	461.40
Changes in inventories of finished goods, Stock-in-Trade and work-in-progress	(14.02)	(4.32)
Employee benefits expense	36.53	42.19
Depreciation and amortisation	38.57	46.82
Finance costs	2.63	7.02
Other expenses	93.46	113.42
<b>Total expenses (B)</b>	<b>524.97</b>	<b>666.53</b>

## Summary of significant accounting policies and other explanatory information on the Consolidated Financial Statements for the year ended 31 December 2019

(₹ in million)

Particulars	01 January 2019 to 03 November 2019	31 December 2018
<b>Profit before tax (C=A-B)</b>	<b>163.91</b>	<b>126.12</b>
Tax expense (D)	45.35	40.28
<b>Profit after tax (E=C-D)</b>	<b>118.56</b>	<b>85.84</b>
Other comprehensive income (F)	-	0.44
<b>Total comprehensive income (G=E+F)</b>	<b>118.56</b>	<b>86.28</b>
<b>Net profit attributable to:</b>		
(a) Owners	87.77	63.52
(b) Non-controlling interest	30.79	22.32
<b>Other comprehensive income attributable to:</b>		
(a) Owners	-	0.33
(b) Non-controlling interest	-	0.11
<b>Total comprehensive income attributable to:</b>		
(a) Owners	87.77	63.85
(b) Non-controlling interest	30.79	22.43
Group's share in %	47.30%	47.30%
<b>Group's share of profit after tax (H)</b>	<b>41.52</b>	<b>30.20</b>
<b>Add: Share of profit after tax on acquisition of additional 20% direct interest in Lunarmech (I)</b>	<b>2.09</b>	<b>-</b>
<b>Profit recognised in the Consolidated Statement of Profit and Loss (J=H+I)</b>	<b>43.61</b>	<b>30.20</b>

- 62.** During the year ended 31 December 2019, pursuant to Qualified institutions placement (QIP), the Holding Company has raised ₹ 8,999.99 through fresh issue of 14,705,882 equity shares of ₹10 each at a premium of ₹ 602 per share. The Audit committee and the Board of Directors noted the utilisation of funds raised through such fresh issue of equity shares to be in line with the object of the issue, the details of which are as follows:

(₹ in million)

Particulars	Amount
Gross proceeds received from QIP	8,999.99
Less: Share issue expenses	164.36
Net proceeds received from QIP	8,835.63
<b>Amount utilised for:</b>	
Repayment of debts	(8,835.63)
<b>Unutilised amount</b>	<b>-</b>

- 63.** No adjusting or significant non-adjusting events have occurred between 31 December 2019 and the date of authorisation of these consolidated financial statements.

The accompanying notes are an integral part of the consolidated financial statements.  
As per our report of even date attached.

For **Walker Chandiook & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

**Anupam Kumar**  
Partner  
Membership No.: 501531

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Vikas Bhatia**  
Chief Financial Officer

**For and on behalf of the Board of Directors of  
Varun Beverages Limited**

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020

## Form AOC-1

(Pursuant to first proviso to sub-section (3) of Section 129 read with Rule 5 of Companies (Accounts) Rules, 2014)  
Statement containing salient features of the financial statements of Subsidiaries/associate companies:

### Part "A": Subsidiaries

(₹ in million, except as stated otherwise)

Sl. No.	S. No	1	2	3	4	5	6
	Particulars	Varun Beverages (Nepal) Private Limited	Varun Beverages Lanka (Private) Limited*	Varun Beverages Morocco SA	Varun Beverages (Zambia) Limited*	Varun Beverages (Zimbabwe) (Private) Limited	Angelica Technologies Private Limited*
	Date of acquisition	01 January 2012	01 January 2012	01 January 2012	01 January 2016	01 January 2016	04 November 2019
	Financial year ending on	31 December 2019	31 December 2019	31 December 2019	31 December 2019	31 December 2019	31 December 2019
	Currency	NPR	LKR	MAD	ZMW	RTGS	INR
	Exchange rate on the last day of financial year	0.62441	0.38903	7.34544	5.05203	4.25009	1.00000
	Average exchange rate during the financial year	0.62441	0.39134	7.25741	5.44210	4.25009	1.00000
1.	Share capital	674.36	220.87	5,246.20	176.82	0.03	0.75
2.	Reserve and surplus	1,474.48	(431.05)	(4,108.94)	(121.87)	827.16	452.02
3.	Total assets	3,715.45	2,493.09	4,203.08	1,730.73	4,301.26	577.29
4.	Total liabilities	1,566.60	2,703.26	3,065.81	1,675.78	3,474.08	124.51
5.	Turnover	4,754.65	1,680.71	3,507.21	1,723.47	5,669.01	104.57
6.	Profit before taxation	650.49	(22.55)	(172.33)	(130.73)	(178.65)	20.05
7.	Provision for taxation	92.53	22.49	22.18	-	-	5.35
8.	Profit after taxation	557.96	(45.04)	(194.52)	(130.73)	(178.65)	14.70
9.	Proposed dividend	202.31	-	-	-	-	-
10.	% of shareholding	100.00%	100.00%	100.00%	90.00%	85.00%	47.30%

\* Consolidated figures.

### Part "B": Associates - Nil

For and on behalf of the Board of Directors of  
Varun Beverages Limited

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer and Whole  
DIN 02079161

Place: Gurugram  
Dated: 07 February 2020

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F- 5746



**STANDALONE**



# Independent Auditor's Report

## To the Members of Varun Beverages Limited Report on the Audit of the Standalone Financial Statements

### Opinion

1. We have audited the accompanying standalone financial statements of Varun Beverages Limited ('the Company'), which comprise the Balance Sheet as at 31 December 2019, the Statement of Profit and Loss (including Other Comprehensive Income), the Cash Flow Statement and the Statement of Changes in Equity for the year then ended, and a summary of the significant accounting policies and other explanatory information.
2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ('Act') in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including Indian Accounting Standards ('Ind AS') specified under section 133 of the Act, of the state of affairs (financial position) of the Company as at 31 December 2019, and its profit (financial performance including other comprehensive income), its cash flows and the changes in equity for the year ended on that date.

### Basis for Opinion

3. We conducted our audit in accordance with the Standards on Auditing specified under section

143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('ICAI') together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Key Audit Matters

4. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.
5. We have determined the matters described below to be the key audit matters to be communicated in our report.

Key audit matter	How our audit addressed the key audit matter
<p><b>Impairment assessment of non-current investments in and loans recoverable from certain wholly owned subsidiaries</b></p> <p>As described in Note 6, 8 and 15 to the standalone financial statements, the Company has investments of INR 5,445.53 million and has outstanding loans recoverable amounting to INR 4,225.01 million from certain subsidiaries as at 31 December 2019, which have been incurring losses in the current and previous years and have had negative cash flows from operations during the previous years, that are impairment indicators and triggered a need for impairment assessment.</p>	<p>Our audit procedures included, but were not limited, to the following:</p> <ul style="list-style-type: none"> <li>• Obtained understanding of the management process for identification of possible impairment indicators for the relevant subsidiaries and conducted detailed discussions with the management through the year to understand the impairment assessment process, assumptions used and estimates made by management to assess the reasonableness of the recoverable amounts and tested the operating effectiveness of controls implemented by management;</li> </ul>

Key audit matter	How our audit addressed the key audit matter
<p>In view of the above, management, during the year ended 31 December 2019, has carried out impairment assessment of such investments and loans granted, whereby the carrying amount of the investments was compared with the value in use of the business of respective subsidiary. Determination of value in use for impairment assessment using the discounted cash flow model involved significant judgments and estimates including the expected growth rate, discount rates and other market related factors.</p> <p>Considering the materiality of the amounts involved and significant degree of judgement and subjectivity involved in the estimates and key assumptions used in determining the cash flows used in the impairment evaluation, impairment of such investments/ loans was determined to be a key audit matter.</p>	<ul style="list-style-type: none"> <li>• Obtained from the management of the Company, the detailed financial projections of the relevant subsidiaries as approved by their respective board of directors and held detailed discussions with the management to understand the assumptions used and estimates made by them for determining the cash flow projections;</li> <li>• Evaluated the historical accuracy of the plans and forecasts, by comparing the forecasts used in the prior year models to the actual performance of the business in the current year and discussed the results with the management;</li> <li>• Read the auditors' reports of the relevant subsidiaries, noting no adverse remarks pertaining to impairment of any assets;</li> <li>• Involved auditor's experts to assess the reasonableness of assumptions used and valuation methodology applied;</li> <li>• Tested mathematical accuracy of the projections and performed sensitivity analysis for reasonably possible changes in the long-term growth rates and discount rates used to ensure that there is no significant impact on the valuation; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures made by the Company in the standalone financial statements, as required by the applicable provisions of the Act and the Indian Accounting Standards ("Ind AS").</li> </ul>
<p><b>Impairment assessment of intangible assets including Goodwill</b></p> <p>(Refer note 3.5 for accounting policies on intangibles assets and note 5 to the standalone financial statements)</p> <p>The Company carries goodwill and franchise rights as intangible assets having indefinite life amounting to INR 19.4 million and INR 5,385.99 million respectively, that are required to be tested for impairment by the management on an annual basis in accordance with Ind AS 36, Impairment of Assets.</p> <p>The aforesaid assessment of the impairment testing involves significant judgement around the determination of the recoverable amount, being the higher of value in use and fair value less costs of disposal. Recoverable amounts are based on management's view of the future cash flows and prospects of the business, the appropriate discount rates and other industry specific risk factors.</p> <p>The key judgements in determining the recoverable amount of these intangibles relates to the forecast of future cash flows based on strategy using macroeconomic assumptions like industry growth, inflation and expected growth in market share, capital expenditure and working capital requirements, among others.</p>	<p>Our audit procedures included, but were not limited, to the following:</p> <ul style="list-style-type: none"> <li>• Obtained an understanding of the management's process for identification of cash generating unit and impairment indicators for intangible assets, if any and processes performed by the management for their impairment testing;</li> <li>• Assessed the process by which management prepared its cash flow forecasts and held discussions with management to understand the assumptions used and estimates made by them for determining such projections;</li> <li>• Tested the design and operating effectiveness of internal controls over such identification and impairment measurement through fair valuation of identified assets.</li> <li>• Assessed the appropriateness of the Company's accounting policies, including those relating to recognition, measurement and impairment of intangibles by comparing with the applicable Ind AS;</li> <li>• Reviewed the valuation report obtained by management from an independent valuer and assessed the professional competence, skills and objectivity for performing the required valuations;</li> </ul>



Key audit matter	How our audit addressed the key audit matter
<p>Changes in the management forecasts or assumptions can impact the assessment of the discounted cash flows and consequently the valuation of such intangible assets.</p> <p>Considering the materiality of the amount involved and significant degree of judgement and subjectivity involved in the estimates and key assumptions used in determining the forecasted cash flows used in the impairment evaluation, which are dependent on current and future economic factors and trading conditions varying for different economic and geographical territories, impairment assessment of such intangibles assets was determined as a key audit matter.</p>	<ul style="list-style-type: none"> <li>• Assessed the appropriateness of the significant assumptions as well as the Company's valuation model with the support of auditor's valuation experts, who assess the reasonableness of assumptions used and valuation methodology applied relating to discount rate, risk premium, industry growth rate etc. This included a discussion of the expected development of the business and results as well as of the underlying assumptions used with those responsible for the planning process.</li> <li>• Assessed the robustness of financial projections prepared by management by comparing projections for previous financial years with actual results realized and discussed significant deviations, if any, with the management;</li> <li>• Tested mathematical accuracy of the projections and performed a sensitivity analysis for reasonably possible changes in the sales growth, discount rate applied and the long-term growth rate; and</li> <li>• Evaluated the adequacy and appropriateness of disclosures made by the Company in the standalone financial statements, as required by the applicable provisions of the Act and Ind AS.</li> </ul>
<p><b>Litigation and claims - provisions and contingent liabilities</b></p> <p>(Refer notes 41 to the standalone financial statements for the amounts of contingent liabilities)</p> <p>The Company is involved in various direct, indirect tax and other litigations ('litigations') that are pending with different statutory authorities. The management exercises significant judgement for determining the need for and the amount of provisions for any liabilities arising from these litigations.</p> <p>This judgement is dependent on a number of significant assumptions and evaluations which involves interpreting the various applicable rules, regulations, practices and considering precedents in the various jurisdictions including the opinions received from various legal counsels.</p> <p>This matter is considered as a key audit matter, in view of the uncertainty regarding the outcome of these litigations, the significance of the amounts involved and the subjectivity involved in management's judgement as to whether the amount should be recognized as a provision or only disclosed as contingent liability in the standalone financial statements.</p>	<p>Our audit procedures included, but were not limited to, the following:</p> <ul style="list-style-type: none"> <li>• Assessed the appropriateness of the Company's accounting policies relating to provisions and contingent liabilities by comparing with the applicable accounting standards;</li> <li>• Assessed the Company's process and the underlying controls for identification of the pending litigations and completeness for financial reporting and also for monitoring of significant developments in relation to such pending litigations;</li> <li>• Assessed the management's assumptions and estimates in respect of litigations, including the liabilities or provisions recognized or contingent liabilities disclosed in the standalone financial statements. This involved assessing the probability of an unfavorable outcome of a given proceeding and the reliability of estimates of related amounts based on the various legal counsel's opinions received by the Company;</li> <li>• Recomputed the arithmetical accuracy of the underlying calculations supporting the provisions recorded from the supporting evidences including the correspondence with various authorities;</li> <li>• Assessed the management's conclusions through understanding relevant judicial precedents in similar cases and the applicable rules and regulations;</li> <li>• Obtained legal opinions and confirmation on completeness from the Company's external legal counsel, where appropriate;</li> </ul>

Key audit matter	How our audit addressed the key audit matter
	<ul style="list-style-type: none"> <li>Engaged auditor's experts to gain an understanding of the current status of litigations and monitored changes in the disputes, if any, through discussions with the management and by reading external advice received by the Company, where relevant, to validate management's conclusions; and</li> <li>Assessed the appropriateness of the Company's description of the accounting policy, disclosures related to litigations and whether these are adequately presented in the standalone financial statements.</li> </ul>
<p><b>Accounting for business combination</b></p> <p>As detailed in note 49A to the standalone financial statements, during the year, the Company has executed a business transfer agreement with a third party to acquire franchisee rights and bottling operations of South and West India regions for a purchase consideration of INR 18,025 million.</p> <p>Management has accounted for this acquisition as per the requirements of Ind AS 103 "Business combinations" which involves exercise of significant management assumptions/ estimates such as discount rate, growth rate, earning margins, etc for valuation of business acquired, allocation of purchase price paid and identification and valuation of acquired intangible assets.</p> <p>Considering the materiality of the amounts involved and significant degree of judgement and subjectivity involved in the estimates and key assumptions used, this business combination was determined to be a key audit matter.</p>	<p>Our audit procedures included, but were not limited, to the following:</p> <ul style="list-style-type: none"> <li>Assessed the appropriateness of the Company's accounting policies and the related processes for implementing Ind AS 103 for accounting for such business combination;</li> <li>Obtained and reviewed the key supporting documentation including business transfer agreement;</li> <li>Reviewed the valuation reports obtained by management from independent valuers and assessed the independence, professional competence, skills and objectivity for performing the required valuations;</li> <li>Assessed the appropriateness of the significant assumptions as well as the Company's valuation model with the support of auditor's valuation expert, who reviewed the reasonableness of assumptions used and valuation methodology applied. This included a discussion of the expected development of the business and results as well as of the underlying assumptions used with those responsible for the planning process;</li> <li>Tested the mathematical accuracy of the cash flows applied within the valuations models and performed sensitivity analysis for reasonably possible changes in the sales growth, discount rate applied and the long-term growth rate; and</li> <li>Evaluated the adequacy and appropriateness of disclosures made by the Company in the standalone financial statements, as required by the applicable provisions of the Act and Ind AS.</li> </ul>

### Information other than the Financial Statements and Auditor's Report thereon

6. The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Report on Corporate Governance and Director's Report, but does not include the standalone financial statements and our auditor's report thereon.

Our opinion on the standalone financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



## Responsibilities of Management and Those Charged with Governance for the Standalone Financial Statements

7. The Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the state of affairs (financial position), profit or loss (financial performance including other comprehensive income), changes in equity and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Ind AS specified under section 133 of the Act. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.
8. In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
9. Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Financial Statements

10. Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Standards on Auditing will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

11. As part of an audit in accordance with Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls;
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management;
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern; and
  - Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
12. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
14. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

### Report on Other Legal and Regulatory Requirements

15. As required by section 197(16) of the Act, we report that the Company has paid remuneration to its directors during the year in accordance with the provisions of and limits laid down under section 197 read with Schedule V to the Act.
16. As required by the Companies (Auditor's Report) Order, 2016 ('the Order') issued by the Central Government of India in terms of section 143(11) of the Act, we give in the Annexure I a statement on the matters specified in paragraphs 3 and 4 of the Order.
17. Further to our comments in Annexure I, as required by section 143(3) of the Act, we report that:
- we have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - the standalone financial statements dealt with by this report are in agreement with the books of account;
  - in our opinion, the aforesaid standalone financial statements comply with Ind AS specified under section 133 of the Act;
  - on the basis of the written representations received from the directors and taken on record by the Board of Directors, none of the directors is disqualified as on 31 December 2019 from being appointed as a director in terms of section 164(2) of the Act;
- we have also audited the internal financial controls over financial reporting (IFCoFR) of the Company as on 31 December 2019 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date and our report dated 07 February 2020 as per Annexure II expressed unmodified opinion; and
  - with respect to the other matters to be included in the Auditor's Report in accordance with rule 11 of the Companies (Audit and Auditors) Rules, 2014 (as amended), in our opinion and to the best of our information and according to the explanations given to us:
    - the Company, as detailed in note 41 to the standalone financial statements, has disclosed the impact of pending litigations on its financial position as at 31 December 2019;
    - the Company, as detailed in note 25 to the standalone financial statements, has made provision as at 31 December 2019, as required under the applicable law or Ind AS, for material foreseeable losses, if any, on long-term contracts including derivative contracts;
    - there were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Company during the year ended 31 December 2019; and
    - the disclosure requirements relating to holdings as well as dealings in specified bank notes were applicable for the period from 8 November 2016 to 30 December 2016, which are not relevant to these standalone financial statements. Hence, reporting under this clause is not applicable.

#### For **Walker Chandiook & Co LLP**

Chartered Accountants  
Firm's Registration No.:  
001076N/N500013

#### **Anupam Kumar**

Partner  
Membership No.: 501531  
UDIN:  
20501531AAAABI4629  
Place: Gurugram  
Date: 07 February 2020  
L-41  
Connaught Place,  
New Delhi 110 001

#### For **APAS & Co.**

Chartered Accountants  
Firm's Registration No.:  
000340C

#### **Sumit Kathuria**

Partner  
Membership No: 520078  
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Date: 07 February 2020  
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Pitampura, New Delhi 110 034



## Annexure I to the Independent Auditor's Report of even date to the members of Varun Beverages Limited ("the Company"), on the standalone financial statements for the year ended 31 December 2019

Based on the audit procedures performed for the purpose of reporting a true and fair view on the financial statements of the Company and taking into consideration the information and explanations given to us and the books of account and other records examined by us in the normal course of audit, and to the best of our knowledge and belief, we report that:

- (i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
- (b) The fixed assets, other than refrigerators (visi coolers) and containers lying with third parties, have been physically verified by the management during the year and no material discrepancies were noticed on such verification. The Company has a regular program of physical

verification of refrigerators (visi coolers) under which such fixed assets are verified in a phased manner over a period of three years and no material discrepancies were noticed on such verification. According to the information and explanations given to us, the existence of containers lying with active third parties is considered on the basis of the confirmations obtained from such third parties. In our opinion, the frequency of verification of the fixed assets is reasonable having regard to the size of the Company and the nature of its assets.

- (c) The title deeds of all the immovable properties (which are included under the head 'Property, plant and equipment') are held in the name of the Company except for the following properties:

Nature of property	Total Number of Cases	Whether leasehold / freehold	Gross block as on 31 December 2019	Net block on 31 December 2019	Remarks (as per the information and explanation given to us by the management)
Land (at Nelamagala, Karnataka)	1	Freehold	₹ 1,316.60 million	₹ 1,316.60 million	Acquired in a business combination; registration will be done on completion of transfer formalities by the transferor.
Land (at Pathankot, Punjab)	1	Leasehold	₹ 197.10 million	₹ 189.69 million	Will be registered on expiry of 3 years from the date of commencement of commercial production
Land (at Sonarpur, Kolkata)	1	Leasehold	₹ 1.50 million	₹ 1.48 million	On implementation of project
Land (at Sangli, Maharashtra)	1	Leasehold	₹ 1.55 million	₹ 1.55 million	On completion of total payment

- (ii) In our opinion, the management has conducted physical verification of inventory at reasonable intervals during the year, except for goods-in-transit and stocks lying with third parties. For stocks lying with third parties at the year-end, written confirmations have been obtained by the management. No material discrepancies were noticed on the aforesaid verification.
- (iii) The Company has not granted any loan, secured or unsecured to companies, firms, Limited Liability

Partnerships (LLPs) or other parties covered in the register maintained under Section 189 of the Act. Accordingly, the provisions of clauses 3(iii)(a), 3(iii)(b) and 3(iii)(c) of the Order are not applicable.

- (iv) In our opinion, the Company has complied with the provisions of Section 186 in respect of investments, loans and guarantees. Further, in our opinion, the Company has not entered into any transaction covered under Section 185 and Section 186 of the Act in respect of security.



- (v) In our opinion, the Company has not accepted any deposits within the meaning of Sections 73 to 76 of the Act and the Companies (Acceptance of Deposits) Rules, 2014 (as amended). Accordingly, the provisions of clause 3(v) of the Order are not applicable.
- (vi) We have broadly reviewed the books of account maintained by the Company pursuant to the Rules made by the Central Government for the maintenance of cost records under sub-section (1) of Section 148 of the Act in respect of Company's products and are of the opinion that, prima facie, the prescribed accounts and records have been made and maintained. However, we have not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- (vii) (a) Undisputed statutory dues including provident fund, employees' state insurance, income-tax, goods and service tax, sales-tax, service tax, duty of customs, duty of excise, value added tax, cess and other material statutory dues, as applicable, have generally been regularly deposited to the appropriate authorities, though there has been a slight delay in a few cases. Further, no undisputed amounts payable in respect thereof were outstanding at the year-end for a period of more than six months from the date they became payable.
- (b) The dues outstanding in respect of income-tax, goods and service tax, sales-tax, service-tax, duty of customs, duty of excise and value added tax on account of any dispute, are as follows:

Statement of disputed dues:

Name of the statute	Nature of dues	Amount (₹ million)	Amount paid Under Protest (₹ million)	Period to which the amount relates	Forum where dispute is pending
Central Excise Act, 1994	Central excise	11.89	0.89	April 2012 to December 2015	CESTAT, New Delhi
Central Excise Act, 1994	Central excise	1.77	0.06	April 2012 to June 2017	Additional Commissioner, Bhiwadi
Central Excise Act, 1994	Central excise	4.51	0.51	March 2012 to December 2016	Commissioner Appeal Bhiwadi
Central Excise Act, 1994	Central excise	11.39	-	March 2011 to March 2013	High Court, Jaipur
Central Excise Act, 1994	Central excise	1.27	0.13	2014-15	CESTAT Allahabad
Central Excise Act, 1994	Central Excise	0.20	0.03	September 14 - June 2015	Commissioner (Appeal), Meerut
Central Excise Act, 1994	Central excise	0.78	-	April 2013 to February 2016	Commissioner (Appeal), Kolkata
Central Excise Act, 1994	Central excise	3.51	-	July 2014 to August 2014	Commissioner (Appeal), Kolkata
Central Excise Act, 1994	Central excise	0.16	-	March 2015 to October 2016	Deputy Commissioner, Panipat
Central Excise Act, 1994	Central excise	0.58	-	March 2015 to January 2016	Office of the Commissioner of Central Excise, Sonapat
Central Excise Act, 1994	Central excise	13.69	0.68	April 2014 to February 2015	Office of the Commissioner of Central Tax, Panchkula
Central Excise Act, 1994	Central excise	0.12	-	February 2016 to March 2017	Office of the Commissioner of Central Excise, Sonapat
Central Excise Act, 1944	Central excise	0.26	-	April 17 to June 2018	Office of the Commissioner of Central Excise, Sonapat
The Custom Act, 1962	Custom Duty	45.37	-	January 2017 to December 2018	Principal Commissioner/ Commissioner of Custom Maharashtra
The Uttar Pradesh Goods and Services Act, 2017	GST	1.26	1.26	June 2018- December 2019	Additional Commissioner Ghaziabad



Name of the statute	Nature of dues	Amount (₹ million)	Amount paid Under Protest (₹ million)	Period to which the amount relates	Forum where dispute is pending
The Uttar Pradesh Goods and Services Act, 2017	GST	0.04	0.04	March 2019	Assistant Commissioner, Agra
The Haryana Goods and Services Act, 2017	GST	0.05	0.05	March 2019	Assistant Commissioner, Panchkula
The Haryana Goods and Services Act, 2017	GST	0.20	0.20	July 2019	Assistant Commissioner, Faridabad
The Haryana Goods and Services Act, 2017	GST	0.35	0.35	September 2019	Assistant Commissioner, Panipat
The Kerala Goods and Services Act, 2017	GST	0.23	0.23	November 2019	Assistant Commissioner, Palakkad
The Telangana Goods and Services Act, 2017	GST	0.04	0.04	December 2019	Assistant Commissioner, Sangareddy
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	1.52	0.11	2001-2002	Additional Commissioner (Appeals), Ghaziabad
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	0.31	0.31	2016-17 and 2017-18	Additional Commissioner, Ghaziabad
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	10.36	2.72	January 2008 to March 2010 and 2011-12	Joint Commissioner Ghaziabad and Appellate Tribunal
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	16.38	7.09	2010-2012	Joint Commissioner, Ghaziabad and Add. Commissioner Ghaziabad
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	0.10	0.10	2010-2011	Joint Commissioner, Kanpur
The Uttar Pradesh Value Added Tax Act, 2008	Value added tax	0.38	0.38	2009-10, May 2015 and June 2016	Deputy Commissioner, (Appeal) Jaipur
Haryana Value Added Tax Act, 2003	Value added tax	95.68	0.40	April 2015 to March 2016	Excise and Taxation officer / Assessing Authority, Mewat
Haryana Value Added Tax Act, 2003	Value added tax	35.53	0.49	April 2016 to March 2017	Excise and Taxation Officer / Assessing Authority, Mewat
Punjab Value Added Tax Act, 2005	Value added tax	0.18	-	April 2015 to March 2016	Assessing officer, Mohali
Punjab Value Added Tax Act, 2005	Value added tax	0.33	0.08	April 2015 to March 2016	Value added tax tribunal, Punjab and Chandigarh
Punjab Value Added Tax Act, 2005	Value added tax	0.19	0.14	April 2016 to March 2017	The Deputy Excise and Taxation Commissioner (Appeals) / Joint Director (Investigation), Bathinda

Name of the statute	Nature of dues	Amount (₹ million)	Amount paid Under Protest (₹ million)	Period to which the amount relates	Forum where dispute is pending
Punjab Value Added Tax Act, 2005	Value added tax	0.13	0.03	April 2016 to March 2017	The Deputy Excise and Taxation Commissioner (Appeals) / Joint Director (Enforcement), Jalandhar
Rajasthan Value Added Tax Act, 2003	Value added tax	582.46	16.75	2010-2015	Rajasthan High Court
West Bengal Value Added Tax Act, 2003	Value added tax	1.21	0.51	July 2012 and Sept 2013, Jan 15 and September 15	West Bengal, Tribunal
West Bengal Value Added Tax Act, 2003	Value added tax	0.96	0.47	April 2016-September 2016	West Bengal, Tribunal
The Goa Value Added Tax Act, 2005	Value added tax	2.43	-	2013 - 2014	Assistant Commissioner, Margoa
The Uttarakhand Added Tax Act, 2005	Value added tax	0.14	0.14	April 2012	Uttarakhand Sales Tax Department
Punjab Tax on Entry of Goods into Local Areas Act, 2000	Entry tax	28.77	-	2016-2017	Honorable High Court, Chandigarh
Rajasthan Tax of Entry of Goods into Local Areas Act, 1999	Entry tax	3.37	-	2014-2016	Honorable High Court, Jaipur
Uttar Pradesh Tax on Entry of Goods into Local Areas Act, 2007	Entry tax	14.64	2.90	2009-10 and 2010-11	Joint Comm. Office (Circle-1), Ghaziabad
Goa Non-Biodegradable Garbage (Control) Act, 1996 (Act 5 of 1997)	Cess	53.17	-	April 2014 to December 2018	Honorable High Court of Bombay, Panaji
Income-tax Act, 1961	Income tax	39.00	-	2012-2013	Income Tax Appellate Tribunal, New Delhi
Income-tax Act, 1961	Income tax	43.32	-	AY 2008-09	Hon'ble Supreme Court
Income-tax Act, 1961	Income tax	0.69	-	AY 2009-10	Commissioner Income Tax (Appeals), New Delhi
Income-tax Act, 1961	Income tax	2.79	-	AY 2014-15, 2015-16	Commissioner Income Tax (Appeals), New Delhi

(viii) The Company has not defaulted in repayment of loans or borrowings to any bank or financial institution or government during the year. The Company did not have any outstanding debentures during the year.

(ix) The Company did not raise moneys by way of initial public offer or further public offer (including debt

instruments). In our opinion, the term loans were applied for the purposes for which the loans were obtained.

(x) No fraud by the Company or on the Company by its officers or employees has been noticed or reported during the period covered by our audit.



- (xi) Managerial remuneration has been paid and provided by the Company in accordance with the requisite approvals mandated by the provisions of Section 197 of the Act read with Schedule V to the Act.
- (xii) In our opinion, the Company is not a Nidhi company. Accordingly, provisions of clause 3(xii) of the Order are not applicable.
- (xiii) In our opinion all transactions with the related parties are in compliance with Sections 177 and 188 of Act, where applicable, and the requisite details have been disclosed in the financial statements etc., as required by the applicable Ind AS.
- (xiv) During the year, the Company has made private placement of shares. In respect of the same, in our opinion, the Company has complied with the requirement of Section 42 of the Act and the Rules framed thereunder. Further, in our opinion, the amounts so raised have been used for the purposes for which the funds were raised. During the year, the Company did not make preferential allotment of shares and preferential allotment/ private placement of fully/partly convertible debentures.
- (xv) In our opinion, the Company has not entered into any non-cash transactions with the directors or persons connected with them covered under Section 192 of the Act.
- (xvi) The Company is not required to be registered under Section 45-IA of the Reserve Bank of India Act, 1934.

For **Walker Chandiok & Co LLP**

Chartered Accountants

Firm's Registration No.: 001076N/N500013

For **APAS & Co.**

Chartered Accountants

Firm's Registration No.: 000340C

**Anupam Kumar**

Partner

Membership No.: 501531

UDIN: 20501531AAAABI4629

Place: Gurugram

Date: 07 February 2020

L-41 Connaught Place,

New Delhi 110 001

**Sumit Kathuria**

Partner

Membership No.: 520078

UDIN: 20520078AAAABI9327

Place: Gurugram

Date: 07 February 2020

606, 6th Floor, PP City Centre,

Road No. 44,

Pitampura, New Delhi 110 034

## Annexure II to the Independent Auditor's Report of even date to the members of Varun Beverages Limited on the standalone financial statements for the year ended 31 December 2019

### Independent Auditor's Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

1. In conjunction with our audit of the standalone financial statements of Varun Beverages Limited ('the Company') as at and for the year ended 31 December 2019, we have audited the internal financial controls over financial reporting ('IFCoFR') of the Company as at that date.

### Responsibilities of Management and Those Charged with Governance for Internal Financial Controls

2. The Company's Board of Directors is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of the Company's business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

### Auditor's Responsibility for the Audit of the Internal Financial Controls

3. Our responsibility is to express an opinion on the Company's IFCoFR based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the ICAI prescribed under Section 143(10) of the Act, to the extent applicable to an audit of IFCoFR, and the Guidance Note issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate IFCoFR were established and maintained and if such controls operated effectively in all material respects.

4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the IFCoFR and their operating effectiveness. Our audit of IFCoFR includes obtaining an understanding of IFCoFR, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's IFCoFR.

### Meaning of Internal Financial Controls over Financial Reporting

6. A company's IFCoFR is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's IFCoFR include those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls over Financial Reporting

7. Because of the inherent limitations of IFCoFR, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the IFCoFR to future periods are subject to the



risk that the IFCoFR may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

8. In our opinion, the Company has, in all material respects, adequate internal financial controls over financial reporting and such controls were operating effectively as at 31 December 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

For **Walker Chandiok & Co LLP**

Chartered Accountants

Firm's Registration No.: 001076N/N500013

#### **Anupam Kumar**

Partner

Membership No.: 501531

UDIN: 20501531AAAABI4629

Place: Gurugram

Date: 07 February 2020

L-41 Connaught Place,

New Delhi 110 001

For **APAS & Co.**

Chartered Accountants

Firm's Registration No.: 000340C

#### **Sumit Kathuria**

Partner

Membership No.: 520078

UDIN: 20520078AAAABI9327

Place: Gurugram

Date: 07 February 2020

606, 6th Floor, PP City Centre,

Road No. 44,

Pitampura, New Delhi 110 034

# Standalone Balance Sheet

As at 31 December 2019

(₹ in million)

	Notes	As at 31 December 2019	As at 31 December 2018
<b>Assets</b>			
<b>Non-current assets</b>			
(a) Property, plant and equipment	4	48,399.67	27,983.04
(b) Capital work-in-progress	4	585.75	3,392.26
(c) Goodwill	5A	19.40	19.40
(d) Other intangible assets	5B	5,598.47	5,215.80
(e) Investment in subsidiaries and associates	6	9,077.83	7,744.99
(f) Financial assets			
(i) Investments	7	0.01	0.01
(ii) Loans	8	6,042.77	6,959.06
(iii) Others	9	8.90	8.34
(g) Other non-current assets	10	916.91	523.47
<b>Total non-current assets</b>		<b>70,649.71</b>	<b>51,846.37</b>
<b>Current assets</b>			
(a) Inventories	11	6,729.83	4,183.25
(b) Financial assets			
(i) Trade receivables	12	1,305.31	1,344.74
(ii) Cash and cash equivalents	13	323.51	17.75
(iii) Bank balances other than (ii) above	14	0.65	0.65
(iv) Loans	15	351.71	104.68
(v) Others	16	2,820.09	1,783.80
(c) Other current assets	17	1,554.83	1,581.41
<b>Total current assets</b>		<b>13,085.93</b>	<b>9,016.28</b>
<b>Total assets</b>		<b>83,735.64</b>	<b>60,862.65</b>
<b>Equity and liabilities</b>			
<b>Equity</b>			
(a) Equity share capital	18	2,886.89	1,826.42
(b) Other equity	19	35,784.28	24,062.97
<b>Total equity</b>		<b>38,671.17</b>	<b>25,889.39</b>
<b>Liabilities</b>			
<b>Non-current liabilities</b>			
(a) Financial liabilities			
(i) Borrowings	20A	22,917.07	18,359.13
(b) Provisions	21	1,606.73	976.50
(c) Deferred tax liabilities (Net)	22	2,761.29	2,026.27
(d) Other non-current liabilities	23	8.23	44.33
<b>Total non-current liabilities</b>		<b>27,293.32</b>	<b>21,406.23</b>
<b>Current liabilities</b>			
(a) Financial liabilities			
(i) Borrowings	20B	4,110.44	3,188.75
(ii) Trade payables			
(a) Total outstanding dues of micro enterprises and small enterprises	24	17.79	2.47
(b) Total outstanding dues of creditors other than micro enterprises and small enterprises	24	3,160.99	1,780.71
(iii) Other financial liabilities	25	8,485.19	6,943.00
(b) Other current liabilities	26	1,593.72	1,224.09
(c) Provisions	21	288.79	152.28
(d) Current tax liabilities (Net)	27	114.23	275.73
<b>Total current liabilities</b>		<b>17,771.15</b>	<b>13,567.03</b>
<b>Total liabilities</b>		<b>45,064.47</b>	<b>34,973.26</b>
<b>Total equity and liabilities</b>		<b>83,735.64</b>	<b>60,862.65</b>

Significant accounting policies

3

The accompanying notes are an integral part of the standalone financial statements. As per our report of even date attached.

For **Walker Chandiook & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Vikas Bhatia**  
Chief Financial Officer

For and on behalf of the Board of Directors of  
**Varun Beverages Limited**

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020



# Standalone Statement of Profit and Loss

For the year ended 31 December 2019

(₹ in million)

	Notes	Year ended 31 December 2019	Year ended 31 December 2018
<b>Income</b>			
Revenue from operations	28	56,156.64	38,622.76
Other income	29	980.07	916.39
<b>Total income</b>		<b>57,136.71</b>	<b>39,539.15</b>
<b>Expenses</b>			
Cost of materials consumed	30	23,480.22	16,603.01
Purchases of stock-in-trade	31	3,963.29	1,829.00
Changes in inventories of finished goods, stock-in-trade and work-in-progress	32	(1,324.13)	(687.86)
Employee benefits expense	33	6,308.13	4,114.72
Finance costs	34	2,802.48	1,943.98
Depreciation and amortization expense	35	3,872.02	2,955.50
Other expenses	36	11,691.79	8,151.22
<b>Total expenses</b>		<b>50,793.80</b>	<b>34,909.57</b>
<b>Profit before tax</b>		<b>6,342.91</b>	<b>4,629.58</b>
<b>Tax expense</b>			
(a) Current tax	27	948.70	797.90
(b) Adjustment of tax relating to earlier periods	27	9.86	14.35
(c) Deferred tax	22	898.88	493.74
<b>Total tax expense</b>		<b>1,857.44</b>	<b>1,305.99</b>
<b>Net profit for the year</b>		<b>4,485.47</b>	<b>3,323.59</b>
<b>Other comprehensive income</b>	37		
(a) Items that will not to be reclassified to Statement of Profit and Loss:			
(i) Re-measurement losses on defined benefit plans		(94.59)	(22.54)
(ii) Income tax relating to items that will not be reclassified to Statement of Profit and Loss		33.05	7.78
(iii) Gain from a bargain purchase	49A	344.43	-
<b>Total other comprehensive income</b>		<b>282.89</b>	<b>(14.76)</b>
<b>Total comprehensive income for the year</b>		<b>4,768.36</b>	<b>3,308.83</b>
<b>Earnings per equity share of face value of ₹ 10 each</b>			
Basic (₹)	40	16.10	12.13
Diluted (₹)	40	16.10	12.13

Significant accounting policies

3

The accompanying notes are an integral part of the standalone financial statements.  
As per our report of even date attached.

For **Walker Chandiook & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**For and on behalf of the Board of Directors of  
Varun Beverages Limited**

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020



# Standalone Cash Flow Statement

For the year ended 31 December 2019

(Indirect Method)

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
<b>A. Operating activities</b>		
Profit before tax	6,342.91	4,629.58
<b>Adjustments to reconcile profit before tax to net cash flows:</b>		
Depreciation on property, plant and equipment	3,820.72	2,922.50
Amortization of intangible assets	51.30	33.00
Interest expense at amortized cost	2,715.81	1,864.04
Interest income at amortized cost	(276.93)	(297.66)
Dividend income from non-current investment in subsidiary	(248.80)	(192.19)
Dividend income from current investments	(0.20)	-
(Gain)/loss on disposal of property, plant and equipment (Net)	(45.06)	34.91
Bad debts and advances written off	1.97	64.73
Excess provisions written back	(150.18)	(6.54)
Profit on sale of current investments	(1.38)	-
Guarantee commission income	(41.80)	(29.55)
Unrealized foreign exchange fluctuation	(48.60)	(107.94)
Allowance for expected credit loss	-	33.52
Operating profit before working capital changes	<b>12,119.76</b>	<b>8,948.40</b>
<b>Working capital adjustments:</b>		
Increase in inventories	(1,469.90)	(1,026.55)
Decrease/(increase) in trade receivables	77.61	(496.09)
Increase in current and non-current financial assets and other current and non-current assets	(930.45)	(1,367.20)
Increase in current financial liabilities and other current and non-current liabilities and provisions	1,951.31	1,951.16
<b>Total cash from operations</b>	<b>11,748.33</b>	<b>8,009.72</b>
Income tax paid	(1,101.39)	(589.26)
<b>Net cash flows from operating activities (A)</b>	<b>10,646.94</b>	<b>7,420.46</b>
<b>B. Investing activities</b>		
Purchase of property, plant and equipment and intangible assets (including adjustment on account of capital work-in-progress, capital advances and capital creditors)	(6,516.70)	(5,663.59)
Proceeds from disposal of property, plant and equipment and intangible assets	216.43	672.00
Loan given to subsidiaries	(211.23)	(1,557.91)
Redemption of preference shares (classified as loan given to subsidiary)	89.15	94.05
Acquisition under business combination (Refer note 49)	(16,251.55)	(491.80)
Purchase of investments in subsidiaries	(150.38)	(627.35)
Government grant related to assets received	251.05	-
Proceeds from sale of current investments	731.38	0.03
Purchase of current investments	(730.00)	-
Guarantee commission received	19.83	12.19
Interest received	35.14	336.92
Dividend income from current investments	0.20	-
Dividend income from non-current investment in subsidiary	223.27	180.92
<b>Net cash used in investing activities (B)</b>	<b>(22,293.41)</b>	<b>(7,044.54)</b>

**(Indirect Method)**

(₹ in million)

Particulars	Year ended 31 December 2019	Year ended 31 December 2018
<b>C. Financing activities</b>		
Proceeds from borrowings	18,373.71	12,131.83
Repayment of borrowings	(12,264.34)	(5,870.24)
Repayment of deferred payment liabilities	(433.87)	(3,020.71)
Proceeds from short-term borrowings (Net)	921.69	1,262.87
Proceeds from issue of share capital (including share premium thereon)	9,001.80	7.15
Redemption of non-convertible debentures	-	(3,000.00)
Interest paid	(2,705.71)	(1,671.02)
Share issue expenses paid	(164.36)	-
Dividends paid	(684.96)	(455.98)
Dividend distribution tax paid	(91.73)	(54.71)
<b>Net cash flows from / (used in) financing activities (C)</b>	<b>11,952.23</b>	<b>(670.81)</b>
<b>Net change in cash and cash equivalents (D=A+B+C)</b>	<b>305.76</b>	<b>(294.89)</b>
Cash and cash equivalents at the beginning of year (E)	17.75	312.64
<b>Cash and cash equivalents at the end of year (D+E) (Refer note 13)</b>	<b>323.51</b>	<b>17.75</b>

**Notes:**

- (a) Reconciliation between the opening and closing balances in the balance sheet for liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes pursuant to Ind AS 7:

(₹ in million)

	Non-current borrowings*	Current borrowings
Balance as at 01 January 2019	22,165.64	3,188.75
Cash flows (Net)	5,675.50	921.69
Non-cash changes:		
Impact of fair value changes	(10.70)	-
Impact of exchange fluctuation	67.49	-
<b>Balance as at 31 December 2019</b>	<b>27,897.93</b>	<b>4,110.44</b>
Balance as at 01 January 2018	21,921.78	1,925.88
Cash flows (Net)	240.88	1,262.87
Non-cash changes:		
Impact of fair value changes	(103.55)	-
Impact of exchange fluctuation	106.53	-
<b>Balance as at 31 December 2018</b>	<b>22,165.64</b>	<b>3,188.75</b>

\*includes current maturity of long-term debts and current portion of deferred payment liabilities amounts to ₹ 4,980.86 (31 December 2018: ₹ 3,806.51).

- (b) Excludes non-cash transaction of conversion of loans into equity investments. (Refer note 6)

The accompanying notes are an integral part of the standalone financial statements.  
As per our report of even date attached.

**For and on behalf of the Board of Directors of  
Varun Beverages Limited**

For **Walker Chandio & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020

# Standalone Statement of Changes in Equity

For the year ended 31 December 2019

## A. Equity share capital

Particulars	Notes	Number of shares	Amount
<b>Balance as at 01 January 2018</b>		182,586,940	1,825.87
Changes in equity share capital during the year 2018	18	55,000	0.55
<b>Balance as at 31 December 2018</b>		<b>182,641,940</b>	<b>1,826.42</b>
Changes in equity share capital during the year 2019	18	106,046,780	1,060.47
<b>Balance as at 31 December 2019</b>		<b>288,688,720</b>	<b>2,886.89</b>

(₹ in million)

## B. Other Equity

Particulars	Notes	Reserve and surplus					Share application money pending allotment	Total		
		Capital reserve	Debt redemption reserve	Securities premium	Share option outstanding account	General reserve			Retained earnings	Foreign currency monetary item translation difference account (FCMITDA)
<b>Balance as at 01 January 2018</b>	<b>19</b>	<b>189.50</b>	<b>159.17</b>	<b>18,392.22</b>	<b>1.30</b>	<b>191.25</b>	<b>2,268.84</b>	<b>(61.22)</b>	<b>1.08</b>	<b>21,142.14</b>
Profit for the year		-	-	-	-	-	3,323.59	-	-	3,323.59
Other comprehensive income for the year		-	-	-	-	-	(14.76)	-	-	(14.76)
Re-measurement losses on defined benefit plans (Net of deferred taxes)		-	-	-	-	-	(456.58)	-	-	(456.58)
Dividend paid*		-	-	-	-	-	(54.71)	-	-	(54.71)
Dividend distribution tax		-	-	-	-	-	(93.84)	-	-	(93.84)
Transfer to debenture redemption reserve		-	93.84	-	-	-	-	-	-	-
Addition made in FCMITDA for the year		-	-	-	-	-	-	190.91	-	190.91
FCMITDA charged to the Statement of Profit and Loss		-	-	-	-	-	-	(74.22)	-	(74.22)
Transfer to general reserve on redemption of non-convertible debentures		-	(253.01)	-	-	253.01	-	-	-	-
Share issued on exercise of employee stock options		-	-	-	-	-	-	-	(1.08)	(1.08)
Additions made pursuant to exercise of employee stock options		-	-	7.68	-	-	-	-	-	7.68
Transfer to securities premium on exercise of employee stock options		-	-	0.91	(0.91)	-	-	-	-	-

(₹ in million)

(₹ in million)

Particulars	Notes	Reserve and surplus						Share application money pending allotment	Total
		Capital reserve	Debt redemption reserve	Securities premium	Share option outstanding account	General reserve	Retained earnings		
<b>Balance as at 31 December 2018</b>	<b>19</b>	<b>189.50</b>	-	<b>18,400.81</b>	<b>0.39</b>	<b>444.26</b>	<b>4,972.54</b>	<b>55.47</b>	<b>- 24,062.97</b>
Profit for the year		-	-	-	-	4,485.47	-	-	4,485.47
Other comprehensive income for the year		-	-	-	-	-	(61.54)	-	(61.54)
Re-measurement losses on defined benefit plans (Net of deferred taxes)		-	-	-	-	-	-	-	-
Gain from a bargain purchase (refer note 49A)		344.43	-	-	-	-	-	-	344.43
Dividend paid*		-	-	-	-	-	(684.96)	-	(684.96)
Dividend distribution tax		-	-	-	-	-	(91.73)	-	(91.73)
Addition made in FCMITDA for the year		-	-	-	-	-	-	(2.22)	(2.22)
FCMITDA charged to the Statement of Profit and Loss		-	-	-	-	-	-	(45.11)	(45.11)
Additions made pursuant to exercise of employee stock options		-	-	1.85	-	-	-	-	1.85
Transfer to securities premium on exercise of employee stock options		-	-	0.22	(0.22)	-	-	-	-
Adjustment on account of employee stock options lapsed		-	-	-	(0.17)	-	-	-	(0.17)
Amount utilized for bonus issue		-	-	(913.28)	-	-	-	-	(913.28)
Additions made on issue of equity shares pursuant to Qualified institutions placement (Refer note 18(h))		-	-	8,852.93	-	-	-	-	8,852.93
Amount utilized for share issue expenses (Refer note 58)		-	-	(164.36)	-	-	-	-	(164.36)
<b>Balance as at 31 December 2019</b>	<b>19</b>	<b>533.93</b>	-	<b>26,178.17</b>	-	<b>444.26</b>	<b>8,619.78</b>	<b>8.14</b>	<b>- 35,784.28</b>

\* Transaction with owners in their capacity as owner

The accompanying notes are an integral part of the standalone financial statements. As per our report of even date attached.

For **Walker Chandiook & Co LLP**

Chartered Accountants  
Firm's Registration No.: 001076N/N500013

**Anupam Kumar**

Partner  
Membership No.: 501531

For **APAS & Co.**

Chartered Accountants  
Firm's Registration No.: 000340C

**Sumit Kathuria**

Partner  
Membership No.: 520078

**Varun Jaipuria**

Whole Time Director  
DIN 02465412

**Vikas Bhatia**

Chief Financial Officer

**Raj Pal Gandhi**

Whole Time Director  
DIN 00003649

**Kapil Agarwal**

Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**

Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

**For and on behalf of the Board of Directors of  
Varun Beverages Limited**

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 1. Corporate information

Varun Beverages Limited (the “Company”) is a public limited Company domiciled in India. Its registered office is at F-2/7, Okhla Industrial Area, Phase-I, New Delhi- 110 020. The Company’s equity shares are listed on Bombay Stock Exchange Limited (“BSE”) and National Stock Exchange of India (“NSE”). The Company was incorporated on 16 June 1995 under the provision of the Companies Act, 1956. The Company is primarily engaged in manufacturing, selling, bottling and distribution of beverages of PepsiCo’s brand in geographically pre-defined territories as per franchisee agreement with PepsiCo India Holdings Private Limited.

### 2. Basis for preparation

These standalone financial statements (“financial statements”) of the Company have been prepared in accordance with Indian Accounting Standard (“Ind AS”) and comply with requirements of Ind AS notified under section 133 of the Companies Act, 2013 (“the Act”), read together with the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time, stipulation contained in Schedule III (Revised) and other pronouncements/provisions of applicable laws. These financial statements are authorized for issue on 07 February 2020 in accordance with a resolution of the Board of Directors. The Board of Directors can permit the revision to the financial statements after obtaining necessary approvals or at the instance of regulatory authorities as per provisions of the Act.

These financial statements have been prepared using the significant accounting policies and measurement basis summarized below. These accounting policies have been used consistently throughout all periods presented in these standalone financial statements except as mentioned in note 3.2 below.

The financial statements have been prepared on a historical cost basis, except for the following assets and liabilities which have been measured at fair value:

- (i) Derivative financial instruments;
- (ii) Certain financial assets and liabilities measured at fair value (refer accounting policy regarding financial instruments);

- (iii) Defined benefit plans- plan assets measured at fair value; and
- (iv) Share based payments.

The Company presents assets and liabilities in the balance sheet based on current/non-current classification. An asset is treated as current if it satisfies any of the following conditions:

- (i) Expected to be realized or intended to sold or consumed in normal operating cycle;
- (ii) Held primarily for the purpose of trading;
- (iii) Expected to be realized within twelve months after the reporting period;
- (iv) Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current if it satisfies any of the following conditions:

- (i) It is expected to be settled in normal operating cycle;
- (ii) It is held primarily for the purpose of trading;
- (iii) It is due to be settled within twelve months after the reporting period; or
- (iv) There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

All other liabilities are classified as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and its realization in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

The Company follows calendar year as its financial year as approved by the Company Law Board, New Delhi.

The financial statements of the Company are presented in Indian Rupees (₹), which is also its functional currency and all amounts disclosed in the



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

financial statements and notes have been rounded off to the nearest million as per the requirement of Schedule III to the Act, unless otherwise stated.

### 3. Significant accounting policies

#### 3.1 Fair value measurements

The Company measures financial instruments at fair value which is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between independent market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability.

All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

Level 1 - Quoted (unadjusted) market prices in active markets for identical assets or liabilities;

Level 2 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and

Level 3 - Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. For assets and liabilities that are recognized in the balance sheet at fair value on a recurring basis, the Company determines whether transfers have occurred between levels in the hierarchy by re-assessing

categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Company has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### 3.2 Revenue recognition

##### Application of New Accounting Pronouncement:

With effect from 01 January 2019, the Company has adopted Ind AS 115, 'Revenue from Contracts with Customers' using cumulative effect approach which does not require comparative information to be restated in the standalone financial statements. The standard is applied retrospectively only to contracts that were not completed as at the date of initial application (i.e., 01 January 2019). There was no material impact of above in the opening balance sheet as at 01 January 2019 and on the Statement of Profit and Loss for the year ended 31 December 2019.

Under Ind AS 115, revenue is recognized upon transfer of control of promised goods or services to customers at an amount that reflects the consideration to which the Company is expected to be entitled to in exchange for those goods or services. Revenue towards satisfaction of a performance obligation is measured at the amount of transaction price allocated to that performance obligation as per contractually agreed terms with the customers. The transaction price of goods sold and services rendered is net of various discounts and schemes offered by the Company as part of the contract. Revenue is recorded provided the recovery of consideration is probable and determinable. Revenue from sale of goods and services transferred to distributors/intermediaries are recognized at a point in time.

##### a) Sale of goods:

Revenue from the sale of manufactured and traded goods products is recognized upon transfer of control of products to

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

the customers which coincides with their delivery to customer and is measured at fair value of consideration received/receivable, net of discounts, amount collected on behalf of third parties and applicable taxes.

### b) Interest:

Interest income is recognized on time proportion basis taking into account the amount outstanding and rate applicable. For all debt instruments measured at amortized cost, interest income is recorded using the effective interest rate ("EIR"). EIR is the rate that exactly discounts the estimated future cash payments or receipts over the expected life of the financial instrument or a shorter period, where appropriate, to the gross carrying amount of the financial assets. Interest income is included in other income in the Statement of Profit and Loss.

### c) Dividends:

Dividend is recognized when the Company's right to receive the payment is established, which is generally when shareholders approve the dividend.

### d) Commission:

Commission income is recognized rateably over the contract period as per the agreed contractual terms.

### e) Services rendered:

Revenue from service related activities including management and technical know-how service is recognized as and when services are rendered and on the basis of contractual terms with the parties.

location and condition and is determined on a moving weighted average cost basis.

(b) However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost.

(c) **Work-in-progress:** At lower of cost and net realisable value. Cost for this purpose includes material, labour and appropriate allocation of overheads including depreciation. Cost is determined on a weighted average basis.

### (d) Intermediate goods/ Finished goods:

(i) **Self manufactured** - At lower of cost and net realisable value. Cost for this purpose includes material, labour and appropriate allocation of overheads. Cost is determined on a weighted average basis.

(ii) **Traded** - At lower of cost and net realisable value. Cost of inventory comprises all costs of purchases, duties, taxes (other than those subsequently recoverable from tax authorities) and all other costs incurred in bringing the inventory to their present location and condition and is determined on a weighted average cost basis.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale. Provision for obsolescence is determined based on management's assessment and is charged to the Statement of Profit and Loss.

## 3.3 Inventories

### Inventories are valued as follows:

(a) **Raw materials, components, stores and spares:** At lower of cost and net realisable value. Cost of inventory comprises all costs of purchases, duties, taxes (other than those subsequently recoverable from tax authorities) and all other costs incurred in bringing the inventory to their present

## 3.4 Property, plant and equipment

### Measurement at recognition:

Property, plant and equipment and capital work-in progress are stated at cost, net of accumulated depreciation and accumulated impairment losses, if any.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

Cost comprises the purchase price, borrowing costs if capitalization criteria are met and any directly attributable cost of bringing the asset to its working condition for the intended use. Any trade discounts and rebates are deducted in arriving at the purchase price. The cost of an item of property, plant and equipment shall be recognized as an asset if, and only if:

- (a) it is probable that future economic benefits associated with the item will flow to the entity; and
- (b) the cost of the item can be measured reliably.

Subsequent expenditure related to an item of property, plant and equipment is added to its book value only if it increased the future benefits from the existing asset beyond its previously assessed standard of performance. All other expenses on existing assets, including day-to-day repair and maintenance expenditure and cost of replacing parts, are charged to the Statement of Profit and Loss for the period during which such expenses are incurred. Expenditure directly relating to construction activity is capitalized. Indirect expenditure incurred during construction period is capitalized as a part of indirect construction cost to the extent the expenditure is related to construction or is incidental thereto. Other indirect costs incurred during the construction periods which are not related to construction activity nor are incidental thereto are charged to the Statement of Profit and Loss.

Value for individual assets acquired for a consolidated price, the cost is apportioned to the various assets on their relative fair values basis as determined by competent valuers.

### **Depreciation:**

The management has estimated, supported by technical assessment, the useful lives of property, plant and equipment. The management believes that these estimated useful lives are realistic and reflect fair approximation of the period over which the assets are likely to be used. Depreciation is calculated on a straight-line basis over the estimated useful lives of the assets as follows:

Description	Useful lives (upto)
Leasehold land	Over lease period
Buildings-factory	30 years
Buildings-others	60 years
Plant and equipment	20 years
Furniture and fixtures	10 years
Delivery vehicles	10 years
Vehicles (other than delivery vehicles)	7 years
Office equipment	4 years
Computer equipment	4 years
Containers	6 years
Post-mix vending machines and refrigerators (Visi - Cooler)	8 years
Power generating assets	22 years

Freehold land is not depreciated.

Depreciation on property, plant and equipment is provided over the useful lives of assets as specified in Schedule II to the Act except where the management, based on independent technical assessment, depreciates certain assets are over estimated useful lives which are different from the useful lives prescribed in the Schedule II to the Act. The Company has used the remaining useful lives to compute depreciation on its property, plant and equipment, acquired under the business transfer agreement based on external technical evaluation.

Depreciation on property, plant and equipment which are added/disposed off during the year is provided on pro-rata basis with reference to the month of addition/deletion.

The Company has technically evaluated all the property, plant and equipment for determining the separate identifiable assets having different useful lives under the component approach. On technical evaluation of all separate identifiable components, the management is of the opinion that they do not have any different useful life from that of the principal asset.

In case of revaluation of leasehold land, the resulting amortization of the total revalued amount is expensed off to the Statement of Profit and Loss.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### ***Derecognition:***

An item of property, plant and equipment and any significant part initially recognized is de-recognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on de-recognition of the asset (calculated as the difference between the net disposal proceeds or amount of security deposit adjusted and the carrying amount of the asset) is included in the Statement of Profit and Loss when the asset is de-recognized.

Breakages of containers are adjusted on 'first bought first broken' basis, since it is not feasible to specifically identify the broken containers in the fixed assets records.

### **3.5 Intangible assets**

Intangible assets are initially recognized at:

- (a) In case the assets are acquired separately then at cost,
- (b) In case the assets are acquired in a business combination or under any asset purchase agreement at fair value.

Following initial recognition, intangible assets are carried at cost less any accumulated amortization and accumulated impairment loss. Intangible assets with finite useful life are assessed for impairment whenever there is an indication that the intangible assets may be impaired. Amortization of intangible assets such as softwares and distribution network is computed on a straight-line basis, at the rates representing estimated useful life of 4 years and 8 years respectively.

The franchise rights and trademarks acquired as part of business combinations normally have a remaining legal life of not exceeding twenty years but is renewable every twenty years and is well established. The Company intends to renew these rights continuously and evidence supports its ability to do so. An analysis of product life cycle studies, market and competitive trends provides evidence that the product will generate net cash inflows for the Company for an indefinite period. Therefore,

these rights have been carried at cost without amortization, but is tested for impairment annually, at the cash-generating unit level. The assessment of indefinite life is reviewed annually to determine whether the indefinite life continues to be supportable. If not, the change in useful life from indefinite to finite is made on a prospective basis.

### **3.6 Borrowing costs**

Borrowing costs include interest, amortization of ancillary costs incurred in connection with the arrangement of borrowings and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost. Borrowing costs, if any, directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized, if any. All other borrowing costs are expensed to the Statement of Profit and Loss in the period in which they occur.

### **3.7 Leases**

The determination of whether an arrangement is (or contains) a lease is based on the substance of the arrangement at the inception of the lease. The arrangement is, or contains, a lease if fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset or assets, even if that right is not explicitly specified in an arrangement.

#### ***Company as a lessee***

A lease is classified at the inception date as a finance lease or an operating lease. A lease that transfers substantially all the risks and rewards incidental to ownership to the Company is classified as a finance lease.

Finance leases are capitalized at the commencement of the lease at the inception date fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

Finance charges are recognized in finance costs in the Statement of Profit and Loss, unless they are directly attributable to qualifying assets, in which case they are capitalized in accordance with the Company's general policy on the borrowing costs.

A leased asset is depreciated over the useful life of the asset. However, if there is no reasonable certainty that the Company will obtain ownership by the end of the lease term, the asset is depreciated over the shorter of the estimated useful life of the asset and the lease term.

Operating lease payments are recognized as an expense in the Statement of Profit and Loss on a straight-line basis over the lease term.

### **Company as a lessor**

Leases are classified as finance leases when substantially all of the risks and rewards of ownership transfer from the Company to the lessee. Amounts due from lessees under finance leases are recorded as receivables at the Company's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the net investment outstanding in respect of the lease.

Leases in which the Company does not transfer substantially all the risks and rewards of ownership of an asset are classified as operating leases. Rental income from operating lease is recognized on straight line basis over the term of the relevant lease.

### **3.8 Employee benefits**

#### **Contribution to provident and other funds**

Retirement benefit in the form of provident fund is a defined contribution scheme. The Company has no obligation, other than the contribution payable to the provident fund. The Company recognises contribution payable to the provident fund scheme as an expense, when an employee renders the related service. If the contribution payable to the scheme for service received before the balance sheet date exceeds the contribution already paid, the

deficit payable to the scheme is recognized as a liability after deducting the contribution already paid. If the contribution already paid exceeds the contribution due for services received before the balance sheet date, then excess is recognized as an asset to the extent that the pre-payment will lead to, for example, a reduction in future payment or a cash refund.

#### **Gratuity**

Gratuity is a defined benefit scheme. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit method. The Company recognises termination benefit as a liability and an expense when the Company has a present obligation as a result of past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. If the termination benefits fall due more than twelve months after the balance sheet date, they are measured at present value of future cash flows using the discount rate determined by reference to market yields at the balance sheet date on government bonds.

Re-measurements, comprising actuarial gains and losses, the effect of the asset ceiling, excluding amounts included in net interest on the net defined benefit liability and the return on plan assets (excluding amounts included in net interest on the net defined benefit liability), are recognized immediately in the balance sheet with a corresponding debit or credit to retained earnings through Other Comprehensive Income ("OCI") in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognized in Statement of Profit and Loss on the earlier of:

- The date of the plan amendment or curtailment, and
- The date that the Company recognises related restructuring cost

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The Company recognises the following changes in the net defined benefit obligation as an expense in the Statement of Profit and Loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements; and
- Net interest expense or income

### **Compensated absences**

The Company treats accumulated leave expected to be carried forward beyond twelve months, as long-term employee benefit which are computed based on the actuarial valuation using the projected unit credit method at the period end. Actuarial gains/losses are immediately taken to the Statement of Profit and Loss and are not deferred. The Company presents the leave as a current liability in the balance sheet to the extent it does not have an unconditional right to defer its settlement for twelve months after the reporting date. Where Company has the unconditional legal and contractual right to defer the settlement for a period beyond twelve months, the balance is presented as a non-current liability.

Accumulated leave, which is expected to be utilized within the next twelve months, is treated as short term employee benefit. The Company measures the expected cost of such absences as the additional amount that it expects to pay as a result of the unused entitlement that has accumulated at the reporting date.

All other employee benefits payable/available within twelve months of rendering the service are classified as short-term employee benefits. Benefits such as salaries, wages, bonus, etc. are recognized in the Statement of Profit and Loss in the period in which the employee renders the related service.

### **3.9 Share-based payments**

Employees (including senior executives) of the Company receive remuneration in the form of share-based payments, whereby employees render services as consideration for equity instruments which are classified as equity-settled transactions.

The cost of equity-settled transactions is determined by the fair value at the date of grant using an appropriate valuation model. That cost is recognized as an employee benefit expense with a corresponding increase in 'Share option outstanding account' in other equity, over the period in which the performance and/or service conditions are fulfilled. The cumulative expense recognized for equity-settled transactions at each reporting date until the vesting date reflects the extent to which the vesting period has expired and the Company's best estimate of the number of equity instruments that will ultimately vest.

Service and non-market performance conditions are not taken into account when determining the grant date fair value of awards, but the likelihood of the conditions being met is assessed as part of the Company's best estimate of the number of equity instruments that will ultimately vest. Market performance conditions are reflected within the grant date fair value. Any other conditions attached to an award, but without an associated service requirement, are considered to be non-vesting conditions.

Non-vesting conditions are reflected in the fair value of an award and lead to an immediate expensing of an award unless there are also service and/or performance conditions.

No expense is recognized for awards that do not ultimately vest because non-market performance and/or service conditions have not been met. Where awards include a market or non-vesting condition, the transactions are treated as vested irrespective of whether the market or non-vesting condition is satisfied, provided that all other performance and/or service conditions are satisfied.

When the terms of an equity-settled award are modified, the minimum expense recognized is the expense had the terms had not been modified, if the original terms of the award are met. An additional expense is recognized for any modification that increases the total fair value of the share-based payment transaction, or is otherwise beneficial to the employee as measured at the date of modification. Where



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

an award is cancelled by the entity or by the counterparty, any remaining element of the fair value of the award is expensed immediately through the Statement of Profit and Loss.

### 3.10 Foreign currency transactions and translations

Transactions in foreign currencies are initially recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

Foreign currency monetary items are reported using the closing rate. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction.

Exchange differences arising on the settlement of monetary items or on restatement of the Company's monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expenses in the year in which they arise.

Exchange differences pertaining to long-term foreign currency monetary items obtained or given on or before 31 December 2016: Exchange differences arising on conversion of long term foreign currency monetary items used for acquisition of depreciable fixed assets are added to the cost of fixed assets and is depreciated over the remaining life of the respective fixed asset and in other cases, is recorded under the head 'Foreign Currency Monetary Item Translation Difference Account' and is amortized over the period of maturity of underlying long term foreign currency monetary items, in accordance with the option available under Ind AS 101.

Exchange differences pertaining to long-term foreign currency monetary items obtained or given on or after 01 January 2017: Exchange differences arising on restatement of long term foreign currency monetary items obtained or given is recorded in the Statement of Profit and Loss.

### 3.11 Business combination and goodwill

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree.

At the acquisition date, the identifiable assets acquired and the liabilities assumed are recognized at their acquisition date fair values. For this purpose, the liabilities assumed include contingent liabilities representing present obligation and they are measured at their acquisition fair values irrespective of the fact that outflow of resources embodying economic benefits is not probable. However, deferred tax assets or liabilities, and the assets or liabilities related to employee benefit arrangements are recognized and measured in accordance with Ind AS 12 'Income Taxes' and Ind AS 19 'Employee Benefits' respectively.

When the Company acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

Any contingent consideration to be transferred by the Company is recognized at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of Ind AS 109 'Financial Instruments' ('Ind AS 109'), is measured at fair value with changes in fair value recognized in Statement of Profit and Loss. If the contingent consideration is not within the scope of Ind AS 109, it is measured in accordance with the appropriate Ind AS.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the Company re-assesses whether it has correctly identified all of the assets acquired and all of the

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

liabilities assumed and reviews the procedures used to measure the amounts to be recognized at the acquisition date. If the reassessment still results in an excess of the fair value of net assets acquired over the aggregate consideration transferred, then the gain is recognized in OCI and accumulated in equity as capital reserve. However, if there is no clear evidence of bargain purchase, the entity recognises the gain directly in equity as capital reserve, without routing the same through OCI.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Company's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

A cash generating unit to which goodwill has been allocated is tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro rata based on the carrying amount of each asset in the unit.

Any impairment loss for goodwill is recognized in Statement of Profit and Loss. An impairment loss recognized for goodwill is not reversed in subsequent periods.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

If the initial accounting for a business combination is incomplete by the end of the reporting period

in which the combination occurs, the Company reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted through goodwill during the measurement period, or additional assets or liabilities are recognized, to reflect new information obtained about facts and circumstances that existed at the acquisition date that, if known, would have affected the amounts recognized at that date. These adjustments are called as measurement period adjustments. The measurement period does not exceed one year from the acquisition date.

### 3.12 Government grants

Grants from the Government are recognized when there is reasonable assurance that all underlying conditions will be complied with and that the grant will be received.

When loans or similar assistance are provided by Government or related institutions, with an interest rate below the current applicable market rate, the effect of this favorable interest is regarded as a government grant. The loan or assistance is initially recognized and measured at fair value and the government grant is measured as the difference between the initial carrying value of the loan and the proceeds received. That grant is recognized in the Statement of Profit and Loss under 'other operating revenue'. The loan is subsequently measured as per the accounting policy applicable to financial liabilities.

Government grants related to assets are presented in the balance sheet by deducting the grant from the carrying value of the asset and non-monetary grant is recognized at a nominal value.

Grants related to income are recognized as income on a systematic basis in the Statement of Profit and Loss over the periods necessary to match them with the related costs, which they are intended to compensate and are presented as 'other operating revenues'.

Total government grant recognized in the Statement of Profit and Loss under the head



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

'Other operating revenue' amounts to ₹ 1,186.62 (31 December 2018: ₹ 966.62) under different industrial promotion tax exemption schemes.

### 3.13 Income taxes

Tax expense is the aggregate amount included in the determination of profit or loss for the period in respect of current tax and deferred tax.

#### Current income tax

Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income-tax Act, 1961 and rules thereunder. Current income tax assets and liabilities are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date. Current income tax relating to items recognized outside profit or loss is recognized outside profit or loss (either in OCI or in equity).

Current tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences between the tax bases of assets and liabilities and their book bases. Deferred tax liabilities are recognized for all temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognized to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilized. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognized outside profit or loss is recognized outside profit or loss. Deferred tax items are recognized in correlation to the underlying transaction either in OCI or directly in equity.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Minimum Alternate Tax ("MAT") credit is recognized as an asset only when and to the extent there is convincing evidence that the relevant members of the Company will pay normal income tax during the specified period. Such asset is reviewed at each reporting period end and the adjusted based on circumstances then prevailing.

#### Deferred tax on business combination

When a liability assumed is recognized at the acquisition date but the related costs are not deducted in determining taxable profits until a later period, a deductible temporary difference arises which results in a deferred tax asset. A deferred tax asset also arises when the fair value of an identifiable asset acquired is less than its tax base. In both cases, the resulting deferred tax asset affects goodwill.

### 3.14 Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker, who is responsible for allocating resources and assessing performance of the operating

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

segments. The business activities of the Company predominantly fall within a single operating segment, i.e., manufacturing and sale of beverages within India.

### 3.15 Impairment of non-financial assets

The Company assesses, at each reporting date, whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's ("CGU") fair value less costs of disposal and its value in use.

Recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

When the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount.

In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. In determining fair value less costs of disposal, recent market transactions are taken into account. If no such transactions can be identified, an appropriate valuation model is used. These calculations are corroborated by valuation multiples, quoted share prices for publicly traded Company's or other available fair value indicators.

The Company bases its impairment calculation on detailed budgets and forecast calculations, which are prepared separately for each of the Company's CGUs to which the individual assets are allocated. These budgets and forecast calculations generally cover a period of five years. For longer periods, a long-term growth rate is calculated and applied to project future cash flows after the fifth year. To estimate cash flow projections beyond periods covered by the most recent budgets/forecasts, the Company extrapolates cash flow projections in the

budget using a steady or declining growth rate for subsequent years, unless an increasing rate can be justified. In any case, this growth rate does not exceed the long-term average growth rate for the products, industries, or country or countries in which the entity operates, or for the market in which the asset is used.

Impairment losses of continuing operations, including impairment on inventories, are recognized in the Statement of Profit and Loss.

An assessment is made at each reporting date to determine whether there is an indication that previously recognized impairment losses no longer exist or have decreased. If such indication exists, the Company estimates the asset's or CGU's recoverable amount. A previously recognized impairment loss is reversed only if there has been a change in the assumptions used to determine the asset's recoverable amount since the last impairment loss was recognized. The reversal is limited so that the carrying amount of the asset does not exceed its recoverable amount, nor exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the Statement of Profit and Loss unless the asset is carried at a revalued amount, in which case, the reversal is treated as a revaluation increase.

### 3.16 Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

##### *Initial recognition and measurement*

All financial assets are recognized initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss ("FVTPL"), transaction costs that are attributable to the acquisition of the financial asset.

For purposes of subsequent measurement, financial assets are classified as follows:



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### a) *Debt instruments at amortized cost*

A 'debt instrument' is measured at the amortized cost where the asset is held within a business model whose objective is to hold assets for collecting contractual cash flows; and contractual terms of the asset give rise to cash flows on specified dates that are solely payments of principal and interest.

After initial measurement, such financial assets are subsequently measured at amortized cost using the EIR method. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The interest income from these financial assets is included in finance income in the Statement of Profit and Loss. The losses arising from impairment are recognized in the Statement of Profit and Loss. This category generally applies to trade and other receivables.

### b) *Debt instruments at fair value through other comprehensive income*

Assets that are held for collection of contractual cashflows and for selling the financial assets, where the cash flow represent solely payments of principal and interest, are measured at fair value through other comprehensive income ("FVOCI"). The Company has not designated any debt instrument in this category.

### c) *Debt instruments at fair value through profit or loss*

Fair Value Through Profit or Loss ("FVTPL") is a residual category for debt instruments. Any debt instrument, which does not meet the criteria for categorization as at amortized cost or as FVTOCI, is classified as at FVTPL.

In addition, the Company may elect to designate a debt instrument which otherwise meets amortized cost or FVTOCI criteria, as at FVTPL. However, such election is allowed only if doing so

reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch').

Debt instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss. The Company has not designated any debt instrument in this category.

### d) *Equity instruments*

All equity investments in scope of Ind AS 109 are measured at fair value. Equity instruments which are held for trading and contingent consideration recognized by an acquirer in a business combination to which Ind AS 103 'Business Combinations' applies are Ind AS classified as at FVTPL. Equity instruments included within the FVTPL category are measured at fair value with all changes recognized in the Statement of Profit and Loss.

For all other equity instruments, the Company may make an irrevocable election to present in other comprehensive income subsequent changes in the fair values. The Company makes such election on an instrument-by-instrument basis. The classification is made on initial recognition and is irrevocable.

If the Company decides to classify an equity instrument as at FVTOCI, then all fair value changes on the instrument, excluding dividends, are recognized in the OCI. There is no recycling of the amounts from OCI to profit or loss, even on sale of investment. However, the Company may transfer the cumulative gain or loss within equity.

### *De-recognition*

A financial asset is derecognized when the contractual rights to receive cash flows from the asset have expired or the Company has transferred its rights to receive the contractual cash flows from the asset in a transaction in which substantially all the risks and rewards of ownership of the asset are transferred.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### **Impairment of financial assets**

The Company measures the Expected Credit Loss (“ECL”) associated with its assets based on historical trends, industry practices and the general business environment in which it operates. The impairment methodology applied depends on whether there has been a significant increase in credit risk. ECL impairment loss allowance (or reversal) recognized during the period is recognized as income/ expense in the Statement of Profit and Loss under the head ‘other expenses’.

### **Financial liabilities**

#### **Initial recognition and measurement**

Financial liabilities are classified, at initial recognition, as financial liabilities at fair value through profit or loss, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Company’s financial liabilities include trade and other payables, loans and borrowings including bank overdrafts and derivative financial instruments.

#### **Subsequent measurement**

The measurement of financial liabilities depends on their classification, as described below:

##### **a) Financial liabilities at FVTPL**

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at fair value through profit or loss. Financial liabilities are classified as held for trading if they are incurred for the purpose of repurchasing in the near term.

This category includes derivative financial instruments entered into by the Company that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109.

Financial liabilities designated upon initial recognition at fair value through profit or loss are designated as such at the initial date of recognition, and only if the criteria in Ind AS 109 are satisfied. For liabilities designated as FVTPL, fair value gains/ losses are recognized in the Statement of Profit and Loss, except for those attributable to changes in own credit risk, which are recognized in OCI. These gains/ loss are not subsequently transferred to the Statement of Profit and Loss.

##### **b) Financial liabilities at amortized cost**

After initial recognition, financial liabilities designated at amortized costs are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in Statement of Profit and Loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The amortization is included as finance costs in the Statement of Profit and Loss.

#### **De-recognition**

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in the Statement of Profit and Loss.

#### **Offsetting of financial instruments**

Financial assets and financial liabilities are offset and the net amount is reported in the balance sheet if there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realise the assets and settle the liabilities simultaneously.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Derivative financial instruments

Derivatives are initially recognized at fair value on the date of executing a derivative contract and are subsequently remeasured to their fair value at the end of each reporting period. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative. Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recognized in the Statement of Profit and Loss immediately, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

### 3.17 Investment in subsidiaries and associates

An investor, regardless of the nature of its involvement with an entity (the investee), shall determine whether it is a parent by assessing whether it controls the investee. An investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee.

Thus, an investor controls an investee if and only if the investor has all the following:

- (a) power over the investee;
- (b) exposure, or rights, to variable returns from its involvement with the investee; and
- (c) the ability to use its power over the investee to affect the amount of the investor's returns.

An associate is an entity over which the Company has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but not control or joint control over those policies. The considerations made in determining significant influence are similar to those necessary to determine control over subsidiaries.

The Company has elected to recognise its investments in subsidiary and associate companies at cost in accordance with the option available in Ind AS 27, 'Separate Financial Statements'.

Investment carried at cost is tested for impairment as per Ind-AS 36.

### 3.18 Non-current assets classified as held for sale

Non-current assets classified as held for sale are presented separately in the Balance Sheet and measured at the lower of their carrying amounts immediately prior to their classification as held for sale and their fair value less costs to sell. Once classified as held for sale, the assets are not subject to depreciation or amortization. Any gain or loss arises on remeasurement or sale is included in Statement of Profit and Loss.

If an entity has classified an asset (or disposal group) as held for sale, but the held-for-sale criteria as specified in standard are no longer met, the entity shall cease to classify the asset (or disposal group) as held for sale.

The Company measures a non-current asset that ceases to be classified as held for sale (or ceases to be included in a disposal group classified as held for sale) at the lower of:

- (a) its carrying amount before the asset (or disposal group) was classified as held for sale, adjusted for any depreciation, amortization or revaluations that would have been recognized had the asset (or disposal group) not been classified as held for sale; and
- (b) its recoverable amount at the date of the subsequent decision not to sell.

### 3.19 Cash and cash equivalents

Cash and cash equivalent in the balance sheet comprise cash at banks and on hand, cheques on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above.

### 3.20 Dividend distribution to equity holders

The Company recognises a liability to make cash or non-cash distributions to equity holders when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the corporate laws in India, a distribution is authorised when it is approved

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

by the shareholders. A corresponding amount is recognized directly in equity.

### 3.21 Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. When the Company expects some or all of a provision to be reimbursed, for example, under an insurance contract, the reimbursement is recognized as a separate asset, but only when the reimbursement is virtually certain. The expense relating to a provision is presented in the Statement of Profit and Loss, net of any reimbursement.

If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognized as a finance cost.

### 3.22 Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements. Contingent assets are only disclosed when it is probable that the economic benefits will flow to the entity.

### 3.23 Earnings per share

Basic earnings/ (loss) per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares

outstanding during the year. The weighted average number of equity shares outstanding during the year is adjusted for events, other than conversion of potential equity shares, that have changed the number of equity shares outstanding without a corresponding change in resources.

In case of a bonus issue, the number of ordinary shares outstanding is increased by number of shares issued as bonus shares in current year and comparative period presented as if the event had occurred at the beginning of the earliest year presented.

For the purpose of calculating diluted earnings/ (loss) per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### 3.24 Significant management judgement in applying accounting policies and estimation uncertainty

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the accompanying disclosures, and the disclosure of contingent liabilities at the date of the financial statements. Estimates and assumptions are continuously evaluated and are based on management's experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities affected in future periods.

In particular, the Company has identified the following areas where significant judgements, estimates and assumptions are required. Further information on each of these areas and how they impact the various accounting policies are described below and also in the relevant



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

notes to the financial statements. Changes in estimates are accounted for prospectively.

### (i) Judgements

In the process of applying the Company's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognized in the financial statements:

#### a) Contingencies

Contingent liabilities may arise from the ordinary course of business in relation to claims against the Company, including legal, contractor, land access and other claims. By their nature, contingencies will be resolved only when one or more uncertain future events occur or fail to occur. The assessment of the existence, and potential quantum, of contingencies inherently involves the exercise of significant judgments and the use of estimates regarding the outcome of future events.

#### b) Recognition of deferred tax assets

The extent to which deferred tax assets can be recognized is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forward can be utilised. In addition, significant judgement is required in assessing the impact of any legal or economic limits or uncertainties in various tax jurisdictions.

### ii) Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are described below. The Company based its assumptions and estimates on parameters available when

the financial statements were prepared. Existing circumstances and assumptions about future developments, however, may change due to market change or circumstances arising beyond the control of the Company. Such changes are reflected in the assumptions when they occur.

#### a) Useful lives of tangible/intangible assets

The Company reviews its estimate of the useful lives of tangible/intangible assets at each reporting date, based on the expected utility of the assets.

#### b) Defined benefit obligation

The cost of the defined benefit plan and other post-employment benefits and the present value of such obligation are determined using actuarial valuations. An actuarial valuation involves making various assumptions that may differ from actual developments in the future. These include the determination of the discount rate, future salary increases, mortality rates and future pension increases. In view of the complexities involved in the valuation and its long-term nature, a defined benefit obligation is highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date.

#### c) Inventories

The Company estimates the net realisable values of inventories, taking into account the most reliable evidence available at each reporting date. The future realization of these inventories may be affected by future technology or other market-driven changes that may reduce future selling prices.

#### d) Business combinations

The Company uses valuation techniques when determining the fair

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

values of certain assets and liabilities acquired in a business combination.

**e) Impairment of non-financial assets and goodwill**

In assessing impairment, Company estimates the recoverable amount of each asset or cash-generating units based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate.

**f) Fair value measurement of financial instruments**

When the fair values of financial assets and financial liabilities recorded in the

Balance Sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques including the DCF model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. Judgements include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair value of financial instruments.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 4. Property, plant and equipment

	Land freehold#	Land leasehold#	Buildings	Plant and equipment	Furniture and fixtures	Vehicles	Office equipment	Computer equipment	Containers	Post-mix vending machines and refrigerators (Visi Cooler)	Total
<b>Gross carrying amount</b>											
Balance as at 01 January 2019	3,393.10	3,284.27	5,800.89	16,061.13	148.69	955.18	165.50	138.19	3,323.43	8,101.72	41,372.10
Additions for the year	527.84	112.01	1,387.71	4,980.31	15.59	37.96	37.32	41.75	787.63	859.08	8,787.20
Acquisition through business combination during the year (Refer note 49A)	1,839.24	1,965.04	3,295.39	7,730.79	14.84	15.65	6.44	6.84	312.53	721.66	15,908.42
Government grant related to asset received (Refer footnote iv below)	-	-	-	(251.05)	-	-	-	-	-	-	(251.05)
Disposals/adjustments for the year	-	(35.24)	(0.14)	(24.36)	(0.14)	(37.43)	(10.28)	(0.93)	(385.28)	(60.07)	(553.87)
<b>Balance as at 31 December 2019</b>	<b>5,760.18</b>	<b>5,326.08</b>	<b>10,483.85</b>	<b>28,496.82</b>	<b>178.98</b>	<b>971.36</b>	<b>198.98</b>	<b>185.85</b>	<b>4,038.31</b>	<b>9,622.39</b>	<b>65,262.80</b>
<b>Depreciation and impairment</b>											
Balance as at 01 January 2019	-	170.84	1,279.16	5,213.93	87.29	649.59	101.73	86.64	1,385.75	4,414.13	13,389.06
Depreciation charge for the year	-	60.15	314.89	1,543.43	12.33	72.57	26.42	28.95	634.92	1,127.06	3,820.72
Reversal on disposals/adjustments of assets for the year	-	-	-	(7.76)	(0.22)	(19.86)	(4.17)	(3.90)	(273.16)	(37.58)	(346.65)
<b>Balance as at 31 December 2019</b>	<b>-</b>	<b>230.99</b>	<b>1,594.05</b>	<b>6,749.60</b>	<b>99.40</b>	<b>702.30</b>	<b>123.98</b>	<b>111.69</b>	<b>1,747.51</b>	<b>5,503.61</b>	<b>16,863.13</b>
<b>Carrying amount as at 31 December 2019</b>	<b>5,760.18</b>	<b>5,095.09</b>	<b>8,889.80</b>	<b>21,747.22</b>	<b>79.58</b>	<b>269.06</b>	<b>75.00</b>	<b>74.16</b>	<b>2,290.80</b>	<b>4,118.78</b>	<b>48,399.67</b>

	Land freehold	Land leasehold#	Buildings	Plant and equipment	Furniture and fixtures	Vehicles	Office equipment	Computer equipment	Containers	Post-mix vending machines and refrigerators (Visi Cooler)	Total
<b>Gross carrying amount</b>											
Balance as at 01 January 2018	3,046.69	3,045.60	5,336.69	16,561.59	140.10	968.03	152.64	151.37	3,583.28	7,382.59	40,368.58
Additions for the year	1.00	235.99	400.49	498.86	8.99	26.58	33.40	24.89	597.12	809.17	2,636.49
Acquisition through business combination during the year (Refer note 49C)	-	2.66	38.25	58.60	0.64	7.89	0.48	0.58	29.48	73.21	211.79
Transfer from assets classified as held for sale (Refer footnote v below)	345.41	0.02	25.46	-	-	-	-	-	-	-	370.89
Disposals for the year	-	-	-	(1,057.92)	(1.04)	(47.32)	(21.02)	(38.65)	(886.45)	(163.25)	(2,215.65)
<b>Balance as at 31 December 2018</b>	<b>3,393.10</b>	<b>3,284.27</b>	<b>5,800.89</b>	<b>16,061.13</b>	<b>148.69</b>	<b>955.18</b>	<b>165.50</b>	<b>138.19</b>	<b>3,323.43</b>	<b>8,101.72</b>	<b>41,372.10</b>
<b>Depreciation and impairment</b>											
Balance as at 01 January 2018	-	130.59	1,071.43	4,740.18	78.29	615.23	100.62	96.05	1,482.49	3,648.90	11,963.78
Depreciation charge for the year	-	40.23	196.18	1,040.90	9.41	74.38	20.11	26.60	595.96	918.73	2,922.50
Reversal on disposals of assets for the year	-	-	-	(567.15)	(0.41)	(40.02)	(19.00)	(36.01)	(692.70)	(153.50)	(1,508.79)
Transfer from assets classified as held for sale (Refer footnote v below)	-	0.02	11.55	-	-	-	-	-	-	-	11.57
<b>Balance as at 31 December 2018</b>	<b>-</b>	<b>170.84</b>	<b>1,279.16</b>	<b>5,213.93</b>	<b>87.29</b>	<b>649.59</b>	<b>101.73</b>	<b>86.64</b>	<b>1,385.75</b>	<b>4,414.13</b>	<b>13,389.06</b>
<b>Carrying amount as at 31 December 2018</b>	<b>3,393.10</b>	<b>3,113.43</b>	<b>4,521.73</b>	<b>10,847.20</b>	<b>61.40</b>	<b>305.59</b>	<b>63.77</b>	<b>51.55</b>	<b>1,937.68</b>	<b>3,687.59</b>	<b>27,983.04</b>

#The Company had acquired leasehold lands at Pathankot (Punjab), Sonarpur (Kolkata) and Sangli (Maharashtra) amounting to ₹ 200.15 (31 December 2018: ₹ 200.15) and freehold land at Nelamangala (Karnataka) amounting to ₹ 1,316.60 (31 December 2018: Nil) which is yet to be registered in the name of the Company.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Property, plant and equipment (contd.)

Footnotes to Note 4:

#### i. Asset under construction/ Capital work-in-progress

(₹ in million)

Net Book Value	31 December 2019	31 December 2018
Capital work-in-progress*	585.75	3,392.26
<b>Total</b>	<b>585.75</b>	<b>3,392.26</b>

\*Capital work in progress as at 31 December 2018 comprised capital expenditure mainly for the set up of new plant at Pathankot (Punjab) which was capitalised during the year on 26 March 2019.

#### ii. Refer Note 52 for information on property, plant and equipment pledged as security by the Company.

#### iii. Pre-operative expenses incurred and capitalised during the year are as under:

(₹ in million)

Net Book Value	31 December 2019	31 December 2018
Balance at the beginning of the year	149.29	3.20
<b>Add: Incurred during the year</b>		
Finance costs	131.93	80.73
Other expenses	71.37	71.23
<b>Less: Capitalised during the year</b>	<b>(350.13)</b>	<b>(5.87)</b>
<b>Amount carried over</b>	<b>2.46</b>	<b>149.29</b>

iv. During the year, the Company has received government grant related to assets under the Central Capital Investment Subsidy NEIIPP, 2007 amounting to ₹ 251.05 (31 December 2018: Nil). The grant received has been deducted against the carrying value of the asset.

v. In June 2017, in view of set-up of new production unit at Goa, the Company decided to sell certain land and building situated at Goa which was originally acquired with acquisition of Goa territory and land situated at Gonda (Uttar Pradesh). During the year ended on 31 December 2018, these assets have been re-classified back to Property, plant and equipment on account of conditions mentioned in Ind AS 105 "Non-current Assets Held for Sale and Discontinued Operations". Given the nature of assets, such reclassification or change in plan has no effect on result of operations for this year or prior period.

vi. The amount of contractual commitments for the acquisitions of property, plant and equipment are disclosed in Note 42.

### 5A. Goodwill

(₹ in million)

	Amount
<b>Gross carrying amount</b>	
Balance as at 01 January 2019	19.40
Acquired during the year	-
<b>Balance as at 31 December 2019</b>	<b>19.40</b>
<b>Amortization and impairment</b>	
Balance as at 01 January 2019	-
Amortization charge for the year	-
<b>Balance as at 31 December 2019</b>	<b>-</b>
<b>Carrying amount as at 31 December 2019</b>	<b>19.40</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

	Amount
<b>Gross carrying amount</b>	
Balance as at 01 January 2018	19.40
Acquired during the year	-
<b>Balance as at 31 December 2018</b>	<b>19.40</b>
<b>Amortization and impairment</b>	
Balance as at 01 January 2018	-
Amortization charge for the year	-
<b>Balance as at 31 December 2018</b>	<b>-</b>
<b>Carrying amount as at 31 December 2018</b>	<b>19.40</b>

### 5B. Other intangible assets

(₹ in million)

	Franchise rights/ trademarks	Distribution network	Computer software	Total
<b>Gross carrying amount</b>				
Balance as at 01 January 2019	5,657.86	157.64	225.30	6,040.80
Additions for the year	150.00	-	48.87	198.87
Acquisition through business combination during the year (Refer note 49A)	235.10	-	-	235.10
Disposals/adjustments for the year	-	-	0.20	0.20
Balance as at 31 December 2019	6,042.96	157.64	274.37	6,474.97
<b>Amortization and impairment</b>				
Balance as at 01 January 2019	656.97	1.07	166.96	825.00
Amortization charge for the year	-	19.70	31.60	51.30
Reversal on disposals/adjustments on assets for the year	-	-	0.20	0.20
Balance as at 31 December 2019	656.97	20.77	198.76	876.50
<b>Carrying amount as at 31 December 2019</b>	<b>5,385.99</b>	<b>136.87</b>	<b>75.61</b>	<b>5,598.47</b>

(₹ in million)

	Franchise rights/ trademarks	Distribution network	Computer software	Total
<b>Gross carrying amount</b>				
Balance as at 01 January 2018	4,945.63	-	209.47	5,155.10
Additions for the year	287.50	157.64	23.14	468.28
Acquisition through business combination during the year (Refer note 49C)	424.73	-	-	424.73
Disposals for the year	-	-	(7.31)	(7.31)
Balance as at 31 December 2018	5,657.86	157.64	225.30	6,040.80
<b>Amortization and impairment</b>				
Balance as at 01 January 2018	656.97	-	142.29	799.26
Amortization charge for the year	-	1.07	31.93	33.00
Reversal on disposal of assets for the year	-	-	(7.26)	(7.26)
Balance as at 31 December 2018	656.97	1.07	166.96	825.00
<b>Carrying amount as at 31 December 2018</b>	<b>5,000.89</b>	<b>156.57</b>	<b>58.34</b>	<b>5,215.80</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Footnotes to Note 5A and 5B:

- (i) The Company has considered the related provisions of Ind AS 38 on 'Intangibles Assets' which permit certain intangible assets to have an indefinite life and accordingly the carrying value of these franchisee rights have been considered to have an indefinite life. These franchisee rights meet the prescribed criteria of renewal at nominal cost, renewal with no specific conditions attached and is supported by evidences of being renewed. Management is of the opinion that, based on an analysis of all of the relevant factors, there is no foreseeable limit to the period over which the franchise rights are expected to generate net cash inflows for the Company.

Goodwill and franchise rights with indefinite useful lives are tested for impairment annually, or more frequently if the events and circumstances indicate that the carrying value may be impaired. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable.

The assumptions used in this impairment assessment are most sensitive to following:

- Weighted average cost of capital "WACC" of 12.14% for the explicit period and 12.42% for the terminal year.
  - For arriving at the terminal value, approximate growth rate of 5% is considered.
  - Number of years for which cash flows were considered are 5 years.
- No impairment loss was identified on the above assessment.

- (ii) The amount of contractual commitments for the acquisitions of intangible assets are disclosed in Note 42.

- (iii) Refer Note 52 for information on other intangible assets pledged as security by the Company.

## 6. Investments in subsidiaries and associates

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Investment in subsidiaries (at cost) (unquoted)</b>		
<b>In equity shares</b>		
14,284,240 (31 December 2018: 10,980,000) fully paid equity shares of MAD 50 each in Varun Beverages Morocco SA <sup>#</sup>	4,922.56	3,740.10
56,775,000 (31 December 2018: 56,775,000) fully paid equity shares of LKR 10 each in Varun Beverages Lanka (Private) Limited <sup>#</sup>	235.17	235.17
10,80,000 (31 December 2018: 10,80,000) fully paid equity shares of NPR 1,000 each in Varun Beverages (Nepal) Private Limited	798.91	798.91
3,150,000 (31 December 2018: 3,150,000) fully paid equity shares of ZMW 10 each in Varun Beverages (Zambia) Limited <sup>**</sup>	2,670.39	2,670.39
935 (31 December 2018: 935) fully paid equity shares of USD 1 each in Varun Beverages (Zimbabwe) (Private) Limited	0.06	0.06
35,474 (31 December 2018: Nil) fully paid equity shares of ₹ 10 each in Angelica Technologies Private Limited-	12.56	-
200,000 (31 December 2018: Nil) fully paid equity shares of ₹ 10 each in Lunarmech Technologies Private Limited <sup>^</sup>	150.38	-
<b>In preference shares</b>		
Equity portion of 58,707,866 (31 December 2018: 60,572,261) redeemable preference shares in Varun Beverages (Lanka) Private Limited <sup>#</sup>	287.80	287.80
<b>Investment in equity shares in associate (at cost, unquoted)</b>		
Nil (31 December 2018: 35,474) fully paid equity shares of ₹ 10 each in Angelica Technologies Private Limited-	-	12.56
	<b>9,077.83</b>	<b>7,744.99</b>
<b>Aggregate amount of unquoted investments</b>	<b>9,077.83</b>	<b>7,744.99</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

\*During the year ended on 31 December 2019, loans given to Varun Beverages Morocco SA ("VBL Morocco") amounting to ₹ 1,182.46 (31 December 2018: ₹ 649.73) were converted into equity investment.

\*\*During the year ended on 31 December 2018, loans given to Varun Beverages (Zambia) Limited ("VBL Zambia") amounting to ₹ 196.02 were converted into equity investment.

^The Company, on 09 September 2019, has acquired 20% shareholding in Lunarmech Technologies Private Limited (Subsidiary of Angelica Technologies Private Limited) for a purchase consideration of ₹ 150.38.

-The Company, on 04 November 2019, has acquired board control in its associate, Angelica Technologies Private Limited. Consequently, both Angelica Technologies Private Limited and Lunarmech Technologies Private Limited have become subsidiaries of the Company w.e.f. 04 November 2019.

#These investments were tested for impairment in accordance with Ind AS 36 "Impairment of Assets".

Refer note 54 for information required under Section 186 (4) of the Companies Act, 2013.

**Information about investments along with proportion of ownership interest held and country of incorporation are as follows:**

Name of the company/entity	Country of incorporation and principal place of business	Proportion of ownership interests held by the Company at year end	
		As at 31 December 2019	As at 31 December 2018
Varun Beverages (Nepal) Private Limited ('VBL Nepal')	Nepal	100%	100%
Varun Beverages Lanka (Private) Limited ('VBL Lanka')	Sri Lanka	100%	100%
Varun Beverages Morocco SA ('VBL Morocco')	Morocco	100%	100%
Ole Spring Bottlers (Private) Limited ('Ole')*	Sri Lanka	100%	100%
Varun Beverages (Zambia) Limited ('VBL Zambia')	Zambia	90%	90%
Varun Beverages (Zimbabwe) (Private) Limited ('VBL Zimbabwe')	Zimbabwe	85%	85%
Varun Beverages (Botswana) (Proprietary) Limited^	Botswana	90%	-
Angelica Technologies Private Limited	India	47.30%	47.30%
Lunarmech Technologies Private Limited∞	India	55.00%	35.00%

\* subsidiary of VBL Lanka

^subsidiary of VBL Zambia

∞ subsidiary of Angelica Technologies Private Limited

## 7. Investments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Fair value through Profit or Loss</b>		
<b>Investment in equity shares (unquoted)</b>		
200 (31 December 2018: 200) shares of ₹ 50 each in The Margao Urban Co-operative Bank Limited	0.01	0.01
250 (31 December 2018: 250) shares of ₹ 10 each in The Goa Urban Co-operative Bank Limited**	0.00	0.00
	<b>0.01</b>	<b>0.01</b>
Aggregate amount of unquoted investments	0.01	0.01

\*\*Rounded off to Nil.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 8. Loans

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Loans carried at amortized cost</b>		
Security deposits	421.22	184.25
Loans to related parties, considered good - Unsecured	5,621.55	6,774.81
	<b>6,042.77</b>	<b>6,959.06</b>
Loans to subsidiaries, in the ordinary course of business		
Varun Beverages (Zimbabwe) (Private) Limited	648.60	635.11
Varun Beverages (Zambia) Limited	1,030.28	1,008.86
Varun Beverages Morocco SA <sup>#</sup>	1,676.77	2,621.10
Varun Beverages Lanka (Private) Limited <sup>#</sup>	2,265.90	2,509.74

<sup>#</sup>The loans granted were tested for impairment in accordance with Ind AS 36 "Impairment of Assets".

Refer note 54 for information required under Section 186 (4) of the Companies Act, 2013.

### 9. Other non-current financial asset

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Financial asset at amortized cost</b>		
Balance in deposit accounts with more than 12 months maturity <sup>#</sup>	8.90	8.34
	<b>8.90</b>	<b>8.34</b>

<sup>#</sup>Pledged as security with electricity department/banks.

### 10. Other non-current assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Capital advances	544.65	287.31
Advances other than capital advances		
- Income tax paid (includes amount paid under protest)	168.63	171.08
- Balance with statutory authorities (paid under protest)	166.03	34.41
- Prepaid expenses	37.60	30.67
	<b>916.91</b>	<b>523.47</b>

### 11. Inventories

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Valued at lower of cost or net realisable value)		
Raw and packing materials (including goods in transit of ₹ 176.91 (31 December 2018: ₹ 332.19))	2,651.70	1,577.80
Work in progress	61.18	76.59
Intermediate goods (including goods in transit of ₹ 35.86 (31 December 2018: ₹ 62.31))	1,836.56	1,259.93
Finished goods (including goods in transit of ₹ 26.03 (31 December 2018: ₹ 1.27))	1,095.62	549.75
Stores and spares	1,084.77	719.18
	<b>6,729.83</b>	<b>4,183.25</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The Company manufactures as well as purchases the same product from market for sale. In the absence of demarcation between manufactured and purchased goods, stock in trade values, which are not significant, are not separately ascertainable.

The cost of inventories recognized as an expense during the year is disclosed in Note 30, Note 31 and Note 32.

### 12. Trade receivables

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Trade receivable, considered good - Unsecured	1,198.33	1,321.64
Trade receivable, considered good - Secured	106.98	23.10
Trade receivable - Credit impaired	216.26	255.93
	1,521.57	1,600.67
Less : Allowance for expected credit loss	(216.26)	(255.93)
	<b>1,305.31</b>	<b>1,344.74</b>
Includes amounts due, in the ordinary course of business, from subsidiaries		
Varun Beverages (Zambia) Limited	10.61	118.22
Varun Beverages (Zimbabwe) (Private) Limited	22.79	400.71
Varun Beverages Morocco SA	1.59	3.12
Ole Spring Bottlers (Private) Limited	-	7.98
Varun Beverages (Nepal) Private Limited	476.05	398.52
Varun Beverages Lanka (Private) Limited	-	0.06
Lunarmech Technologies Private Limited	2.92	-
Includes amounts due, in the ordinary course of business, from companies in which directors of the Company are also directors:		
Alisha Retail Private Limited	-	3.28
Alisha Torrent Closures (India) Private Limited	3.20	0.89
Devyani Airport Services (Mumbai) Private Limited	0.57	-

Trade receivables are non-interest bearing and credit period generally falls in the range of 0 to 120 days terms.

### 13. Cash and cash equivalents

(also for the purpose of Standalone Cash Flow Statement)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Balance with banks in current accounts	261.63	10.42
Balance in deposits with original maturity of less than three months	2.11	-
Cheques/drafts on hand	54.37	2.57
Cash on hand	5.40	4.76
	<b>323.51</b>	<b>17.75</b>

### 14. Bank balances other than cash and cash equivalents

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Unpaid dividend account*	0.65	0.65
	<b>0.65</b>	<b>0.65</b>

\*These balances are not available for use by the Company and corresponding balance is disclosed as unclaimed dividend in note 25.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 15. Loans

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Loans carried at amortized cost</b>		
Loans to related party, considered good - Unsecured	282.34	89.15
Security deposits	69.37	15.53
	<b>351.71</b>	<b>104.68</b>
Loans to a subsidiary, in the ordinary course of business		
Varun Beverages Lanka (Private) Limited <sup>#</sup>	282.34	89.15

<sup>#</sup>The loans granted was tested for impairment in accordance with Ind AS 36 "Impairment of Assets".

### 16. Other financial assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Interest accrued on:		
- Loan to subsidiaries*	378.04	179.51
- Term deposits	0.21	1.46
- Others	11.88	5.88
Dividend receivable**	192.19	182.58
Guarantee commission receivable <sup>#</sup>	54.16	37.50
Government grant receivable	1,840.78	1,143.92
Claim receivables	277.12	168.50
Other receivables <sup>^</sup>	65.71	64.45
	<b>2,820.09</b>	<b>1,783.80</b>
*Amounts due from subsidiaries		
Varun Beverages (Zambia) Limited	84.57	37.68
Varun Beverages (Zimbabwe) (Private) Limited	45.15	9.52
Varun Beverages Morocco SA	248.32	132.31
	<b>378.04</b>	<b>179.51</b>
**Amount due from a subsidiary, namely, Varun Beverages (Nepal) Private Limited	192.19	182.58
<sup>#</sup> Amounts due from subsidiaries:		
Varun Beverages (Nepal) Private Limited	6.44	3.39
Varun Beverages Morocco SA	1.38	1.36
Varun Beverages (Zimbabwe) (Private) Limited	46.34	32.75
	<b>54.16</b>	<b>37.50</b>
<sup>^</sup> Includes amounts due from subsidiaries:		
Varun Beverages Morocco SA	7.87	3.66
Varun Beverages (Zambia) Limited	12.43	8.61
Varun Beverages Lanka (Private) Limited	0.80	2.31
Varun Beverages (Zimbabwe) (Private) Limited	9.04	6.64
Varun Beverages (Nepal) Private Limited	1.61	1.60
	<b>31.75</b>	<b>22.82</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 17. Other current assets

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(Unsecured, considered good)		
Security deposits	1.28	1.60
Other advances :		
- Employees	69.08	48.51
- Contractors and suppliers	565.40	649.17
- Prepaid expenses	101.01	67.87
- Balance with statutory/government authorities	772.15	733.70
- Other advances	45.91	80.56
	<b>1,554.83</b>	<b>1,581.41</b>

### 18. Equity share capital

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Authorised share capital:</b>		
500,000,000 (31 December 2018: 500,000,000) equity shares of ₹10 each	5,000.00	5,000.00
	<b>5,000.00</b>	<b>5,000.00</b>
<b>Issued, subscribed and fully paid up:</b>		
288,688,720 (31 December 2018: 182,641,940) equity shares of ₹ 10 each	2,886.89	1,826.42
	<b>2,886.89</b>	<b>1,826.42</b>

#### a) Reconciliation of share capital

(₹ in million)

Particulars	No. of shares	Amount
Balance as at 01 January 2019	182,641,940	1,826.42
Add: Shares issued on exercise of employee stock options during the year	13,285	0.13
Add: Bonus shares issued during the year (Refer note (d) below)	91,327,613	913.28
Add: Shares issued pursuant to Qualified institutions placement ("QIP") (Refer note (h) below)	14,705,882	147.06
<b>Balance as at 31 December 2019</b>	<b>288,688,720</b>	<b>2,886.89</b>

(₹ in million)

Particulars	No. of shares	Amount
Balance as at 01 January 2018	182,586,940	1,825.87
Add: Shares issued on exercise of employee stock options during the year	55,000	0.55
<b>Balance as at 31 December 2018</b>	<b>182,641,940</b>	<b>1,826.42</b>

#### b) Terms/rights attached to shares

The Company has only one class of equity shares having a par value of ₹ 10 each. Each holder of equity share is entitled to one vote per share. In the event of liquidation of the Company, holders of equity shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The distribution will be in proportion to the number of equity shares held by the shareholders. The dividend, if any, proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting.

**c) List of shareholders holding more than 5% of the equity share capital of the Company at the beginning and at the end of the year:**

Shareholders as at 31 December 2019	No. of shares	%
R J Corp Limited	81,033,517	28.07%
Ravi Kant Jaipuria & Sons (HUF)	57,481,805	19.91%
Mr. Varun Jaipuria	50,663,250	17.55%

Shareholders as at 31 December 2018	No. of shares	%
R J Corp Limited	55,822,345	30.57%
Ravi Kant Jaipuria & Sons (HUF)	39,187,870	21.46%
Mr. Varun Jaipuria	39,175,500	21.46%

As per records of the Company, including its register of shareholders/members and other declaration received from the shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownerships of shares.

**d) Aggregate number of equity shares issued as bonus, shares issued for consideration other than cash and shares bought back during the period of five years immediately preceding the reporting date:**

During the year ended 31 December 2019, the Company has issued 91,327,613 equity shares of ₹10 each as fully paid-up bonus shares in the ratio of 1 (One) equity share for every 2 (Two) equity share outstanding on record date.

**e) Shares reserved for issue under options (Refer note 50)**

Under Employee Stock Option Scheme, 2013:

	As at 31 December 2019	As at 31 December 2018
No. of equity shares of ₹ 10 each at an exercise price of ₹ 149.51 per share		
Options outstanding at the beginning of the year	23,285	78,285
Less: Options lapsed during the year	10,000	-
Less: Shares issued on exercise of employee stock options	13,285	55,000
	-	23,285

**f) Shares held by holding and ultimate holding company**

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
RJ Corp Limited, Parent* company	810.34	558.22
81,033,517 (31 December 2018: 55,822,345) fully paid equity shares of ₹ 10 each		
Ravi Kant Jaipuria & Sons (HUF), Parent* of RJ Corp Limited	574.82	391.88
57,481,805 (31 December 2018: 39,187,870) fully paid equity shares of ₹ 10 each		
	<b>1,385.16</b>	<b>950.10</b>

\*as defined under Ind AS 24 - Related Party Disclosures ("Ind AS 24").



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### g) Preference share capital

The Company also has authorised preference share capital of 50,000,000 (31 December 2018: 50,000,000) preference shares of ₹100 each. The Company does not have any outstanding issued preference shares.

### h) Pursuant to QIP, 14,705,882 equity shares of the Company of ₹10 each were allotted at ₹ 612 per equity share: (Refer note 58)

(₹ in million)

Date of allotment	Share capital	Securities premium
07 September 2019	147.06	8,852.93

## 19. Other equity

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Capital reserve</b>		
Balance at the beginning of the year	189.50	189.50
Add: Items of other comprehensive income ("OCI") recognized directly in capital reserve:		
Gain from a bargain purchase (Refer Note 49A)*	344.43	-
Balance at the end of the year	<b>533.93</b>	<b>189.50</b>
*The disaggregation of changes in OCI by each type of reserves in equity is disclosed in Note 37.		
<b>General reserve</b>		
Balance at the beginning of the year	444.26	191.25
Add: Transfer from debenture redemption reserve	-	253.01
Balance at the end of the year	<b>444.26</b>	<b>444.26</b>
<b>Debenture redemption reserve</b>		
Balance at the beginning of the year	-	159.17
Add: Additions made during the year	-	93.84
Less: Transfer to general reserve	-	253.01
Balance at the end of the year	<b>-</b>	<b>-</b>
<b>Securities premium</b>		
Balance at the beginning of the year	18,400.81	18,392.22
Add: Additions made on issue of equity shares pursuant to QIP (Refer note 18 (h))	8,852.93	-
Less: Amount utilised for bonus issue	(913.28)	-
Add: Additions made pursuant to exercise of employee stock options	2.07	8.59
Less: Amount utilised for share issue expenses (Refer note 58)	(164.36)	-
Balance at the end of the year	<b>26,178.17</b>	<b>18,400.81</b>
<b>Retained earnings</b>		
Balance at the beginning of the year	4,972.54	2,268.84
Less: Dividend paid (Refer note 40)	684.96	456.58
Less: Dividend distribution tax (Refer note 40)	91.73	54.71
Less: Transfer to debenture redemption reserve	-	93.84
Add: Profit for the year	4,485.47	3,323.59
	<b>8,681.32</b>	<b>4,987.30</b>
Add: Items of OCI recognized directly in retained earnings:		
Remeasurement losses on defined benefit plans (Net of deferred tax)*	(61.54)	(14.76)
Balance at the end of the year	<b>8,619.78</b>	<b>4,972.54</b>
*The disaggregation of changes in OCI by each type of reserves in equity is disclosed in Note 37.		



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Share option outstanding account</b>		
Balance at the beginning of the year	0.39	1.30
Add: Change during the year	(0.39)	(0.91)
Balance at the end of the year	-	<b>0.39</b>
<b>Share application money pending allotment</b>		
Balance at the beginning of the year	-	1.08
Add: Change during the year	-	(1.08)
Balance at the end of the year	-	-
<b>Foreign currency monetary item translation difference account</b>		
Balance at the beginning of the year	55.47	(61.22)
Add: Additions made during the year	(2.22)	190.91
Less: Amortized during the year	45.11	74.22
Balance at the end of the year	<b>8.14</b>	<b>55.47</b>
	<b>35,784.28</b>	<b>24,062.97</b>

### Description of nature and purpose of each reserve:

**Capital reserve** - Created on merger of Varun Beverages (International) Limited with the Company pursuant to and in accordance with the Court approved scheme of amalgamation. Includes gain from bargain purchases.

**General reserve** - Created by way of transfer from debenture redemption reserve on redemption of debentures and is not an item of other comprehensive income.

**Debenture redemption reserve** - Created as per provisions of the Act out of the distributable profits and can only be utilised for redemption of debentures.

**Securities premium** - Created to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Act.

**Retained earnings** - Created from the profit of the Company, as adjusted for distributions to owners, transfers to other reserves, etc.

**Share option outstanding account** - Created for recording the grant date fair value of options issued to employees under employee stock option schemes and is adjusted on exercise/ forfeiture of options.

**Foreign currency monetary item translation difference account** - Created for recording exchange differences arising on restatement of long term foreign currency monetary items, other than for acquisition of fixed assets, and is being amortized over the maturity period of such monetary items.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 20. Borrowings

#### A. Non-current borrowings:

(₹ in million, except otherwise stated)

	As at 31 December 2019	As at 31 December 2018
Term loans (secured) (Refer note 20C)		
- Foreign currency loans from banks	1,752.25	1,686.78
- Indian rupee loans from banks	20,364.53	16,045.58
- Indian rupee loan from a financial institutions	800.29	626.77
	<b>22,917.07</b>	<b>18,359.13</b>

Loans and borrowing above are recognized at amortized cost/ fair value taking into account any discount or premium on acquisition and fee or costs that are part of effective interest rate, accordingly the outstanding balances above may not necessarily reconcile with repayment amounts.

#### B. Current borrowings:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Loans repayable on demand		
Working capital facilities from banks (secured) (Refer footnote (a))	2,110.44	2,640.14
Working capital facility from bank (secured) (Refer footnote (b))	-	500.00
Working capital facility from bank (unsecured) (Refer footnote (c))	2,000.00	-
Letter of credit (LC) payable to a bank (unsecured) (Refer footnote (d))	-	48.61
	<b>4,110.44</b>	<b>3,188.75</b>

- (a) Working capital facilities from banks are secured by first charge on entire current assets of the Company ranking pari-passu amongst the banks and second charge on the movable and immovable assets of the Company pertaining to specific manufacturing units. In previous year, one facility was secured by subservient charge over entire current assets and movable fixed assets (both present and future) of the Company and were repaid during the year. These facilities carry interest rates ranging between 8.35 to 9.65% (31 December 2018: 8.50 to 9.70%).
- (b) Working capital facility from a bank are secured by first charge on entire current assets of the Company ranking pari-passu amongst the banks. The facility carries interest rates ranging between 8.55 to 8.60%. The outstanding amount of ₹ 500 were repaid during the year.
- (c) Working capital facility from a bank carries rate of interest of 7.15% per annum and is repayable after 6 month.
- (d) LC payable to a bank carried rate of interest of 8.65% per annum for 120 days. The outstanding amount of ₹ 48.61 was repaid during the year.

There are no defaults in repayment of principal borrowings or interest there on. (Refer note 51)





## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
3.	Term loan - 3	996.56	-	995.11	-	Two instalments of ₹ 150 due in May 2021 and ₹ 250 due in June 2021 and two instalments of ₹ 300 each due in May 2022 and June 2022.
4.	Term loan - 4	499.23	50.00	548.87	-	One instalment of ₹ 50 due in June 2020, two instalments of ₹ 125 each due in May 2021 and June 2021 and two instalments of ₹ 125 each due in May 2022 and June 2022.
5.	Term loan - 5	300.00	300.00	600.00	260.00	Two instalments of ₹ 150 each due in May 2020 and June 2020 and two instalments of ₹ 150 each due in May 2021 and June 2021.
6.	Term loan - 6	1,178.45	392.83	1,259.42	157.43	Two instalments of ₹ 196.41 each due in May 2020 and June 2020, two instalments of ₹ 294.63 each due in May 2021 and June 2021 and two instalments of ₹ 294.63 each due in May 2022 and June 2022.
7.	Term loan - 7	581.36	-	581.36	-	Two instalments of ₹ 76.96 millions due in May 2021 and of ₹ 183.31 millions due in June 2021 instalment of ₹ 183.31 due in May 2022 and ₹ 137.78 due in June 2022.
8.	Term loan - 8	217.50	115.90	333.40	101.40	Two instalments of ₹ 57.95 each due in May 2020 and June 2020, two instalments of ₹ 57.95 each due in May 2021 and June 2021 and instalment of ₹ 57.95 due in May 2022 and ₹ 43.65 due in June 2022.
9.	Term loan - 9	150.00	100.00	300.00	100.00	Two instalments of ₹ 50 each due in May 2020 and June 2020, two instalments of ₹ 50 each due in May 2021 and June 2021 and one instalment of ₹ 50 due in May 2022.
10.	Term loan - 10	240.00	80.00	320.00	80.00	Two instalments of ₹ 40 each due in May 2020 and June 2020, two instalments of ₹ 40 each due in May 2021 and June 2021, two instalments of ₹ 40 each due in May 2022 and June 2022 and two instalments of ₹ 40 each due in May 2023 and June 2023.
11.	Term loan - 11	150.00	150.00	300.00	100.00	Two instalments of ₹ 75 each due in April 2020 and May 2020 and two instalments of ₹ 75 each due in April 2021 and May 2021.
12.	Term loan - 12	536.18	297.88	834.06	297.88	Two instalments of ₹ 148.94 each due in May 2020 and June 2020, two instalments of ₹ 148.94 each due in May 2021 and June 2021 and two instalments of ₹ 119.15 each due in May 2022 and June 2022.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
13.	Term loan - 13	600.00	200.00	800.00	100.00	Two instalments of ₹ 100 each due in May 2020 and June 2020, two instalments of ₹ 150 each due in May 2021 and June 2021 and two instalments of ₹ 150 each due in May 2022 and June 2022.
14.	Term loan - 14	350.00	100.00	450.00	50.00	Two instalments of ₹ 50 each due in May 2020 and June 2020, two instalments of ₹ 50 each due in May 2021 and June 2021, two instalments of ₹ 50 each due in May 2022 and June 2022 and two instalments of ₹ 75 each due in May 2023 and June 2023.
15.	Term loan - 15	-	-	1,300.00	325.00	The loan was originally repayable in two instalments of ₹ 162.50 each due in June 2019 and July 2019, two instalments of ₹ 162.50 each due in June 2020 and July 2020, two instalments of ₹ 162.50 each due in June 2021 and July 2021, two instalments of ₹ 162.50 each due in June 2022 and July 2022 and two instalments of ₹ 162.50 each due in June 2023 and July 2023. The outstanding amount of ₹ 1,625 was repaid during the year.
16.	Term loan - 16	1,499.74	500.00	1,999.51	500.00	Two instalments of ₹ 250.00 each due in May 2020 and June 2020, two instalments of ₹ 250.00 each due in May 2021 and June 2021, two instalments of ₹ 250.00 each due in May 2022 and June 2022 and two instalments of ₹ 250.00 each due in May 2023 and June 2023.
17.	Term loan - 17	750.00	240.00	990.00	210.00	Three instalments of ₹ 80.00 each due in May 2020, June 2020 and July 2020, three instalments of ₹ 80.00 each due in May 2021, June 2021 and July 2021, three instalments of ₹ 90.00 each due in May 2022, June 2022 and July 2022 and an installment of ₹ 90.00 due in May 2023 and of ₹ 150.00 due in June 2023.
18.	Term loan - 18	395.00	150.00	545.00	140.00	Two instalments of ₹ 75.00 each due in June 2020 and July 2020, two instalments of ₹ 75.00 each due in May 2021 and June 2021, two instalments of ₹ 80.00 each due in June 2020 and July 2022 and one instalment of ₹ 85.00 due in May 2023.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
19.	Term loan - 19	628.21	193.30	816.48	150.00	One instalment of ₹193.30 due in May 2020, one instalment of ₹ 193.30 due in May 2021, one instalment of ₹ 193.30 due in May 2022 and one instalment of ₹ 241.62 due in May 2023.
20.	Term loan - 20	666.80	166.60	833.40	125.00	Two instalments of ₹ 83.30 each due in May 2020 and June 2020, two instalments of ₹ 111.10 each due in May 2021 and June 2021, two instalments of ₹ 111.10 each due in May 2022 and June 2022 and two instalments of ₹ 111.10 due in May 2023 of ₹ 111.30 and June 2023
21.	Term loan - 21	-	-	800.00	200.00	The loan was originally repayable in two instalments of ₹ 100.00 each due in June 2019 and July 2019, two instalments of ₹ 100.00 each due in June 2020 and July 2020, two instalments of ₹ 100.00 each due in June 2021 and July 2021, two instalments of ₹ 100.00 each due in June 2020 and July 2022 and two instalments of ₹ 100.00 due in June 2023 and July 2023. The outstanding amount of ₹ 1,000 was repaid during the year.
22.	Term loan - 22	1,457.55	291.60	-	-	Two instalments of ₹ 145.80 each due in June 2020 and July 2020, two instalments of ₹145.80 each due in June 2021 and July 2021, two instalments of ₹ 145.80 each due in June 2022 and July 2022, two instalments of ₹ 145.80 each due in June 2023 and July 2023, two instalments of ₹ 145.90 each due in June 2024 and July 2024 and two instalments of ₹ 145.90 each due in June 2025 and July 2025.
23.	Term loan - 23	1,495.36	-	-	-	Two instalments of ₹ 375.00 each due in May 2022 and June 2022 and two instalments of ₹ 375.00 each due in May 2023 and June 2023.
24.	Term loan - 24	2,494.90	500.00	-	-	Two instalments of ₹ 250.00 each due in May 2020 and June 2020, two instalments of ₹ 250.00 each due in May 2021 and June 2021, two instalments of ₹ 250.00 each due in May 2022 and June 2022, two instalments of ₹ 250.00 each due in May 2023 and June 2023, two instalments of ₹ 250.00 each due in May 2024 and June 2024 and two instalments of ₹ 250.00 each due in May 2025 and June 2025.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Sl. No.	Description	31 December 2019		31 December 2018		Repayment terms
		Non-current	Current	Non-current	Current	
25.	Term loan - 25	1,594.35	400.00	-	-	Two instalments of ₹ 200.00 each due in May 2020 and June 2020, two instalments of ₹ 200.00 each due in May 2021 and June 2021, two instalments of ₹ 300.00 each due in May 2022 and June 2022 and two instalments of ₹ 300.00 each due in May 2023 and June 2023.
26.	Term loan - 26	850.00	150.00	-	-	Two instalments of ₹ 75.00 each due in May 2020 and June 2020, two instalments of ₹ 75.00 each due in May 2021 and June 2021, two instalments of ₹ 75.00 each due in May 2022 and June 2022, two instalments of ₹ 75.00 each due in May 2023 and June 2023, two instalments of ₹ 100.00 each due in May 2024 and June 2024 and two instalments of ₹ 100.00 each due in May 2025 and June 2025.
27.	Term loan - 27	894.78	100.00	-	-	Two instalments of ₹ 50.00 each due in May 2020 and June 2020, two instalments of ₹ 50.00 each due in May 2021 and June 2021, two instalments of ₹ 100.00 each due in May 2022 and June 2022, two instalments of ₹ 100.00 each due in May 2023 and June 2023, two instalments of ₹ 100.00 each due in May 2024 and June 2024 and two instalments of ₹ 100.00 each due in May 2025 and June 2025.
28.	Term loan - 28	1,000.00	-	-	-	One instalment of ₹ 200.00 due in July 2022, two instalments of ₹ 200.00 each due in June 2023 and July 2023 and two instalments of ₹ 200.00 each due in June 2024 and July 2024.
		<b>20,283.64</b>	<b>4,942.71</b>	<b>16,028.61</b>	<b>3,332.66</b>	

### 21. Provisions

(Refer note 38)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Non-current</b>		
Defined benefit liability (net)	1,190.35	693.06
Other long term employee obligations	416.38	283.44
	<b>1,606.73</b>	<b>976.50</b>
<b>Current</b>		
Defined benefit liability (net)	112.30	30.81
Other short term employee obligations	176.49	121.47
	<b>288.79</b>	<b>152.28</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 22. Deferred tax assets and liabilities

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

(₹ in million)

Deferred tax liabilities/ (assets)	As at 01 January 2019	Acquired on business combination (Refer note 49A)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2019
Accelerated depreciation for tax purposes	3,590.56	-	-	1,110.48	4,701.04
Minimum alternate tax (MAT) credit*	(1,047.74)	-	-	(121.20)	(1,168.94)
Allowance for doubtful debts	(89.22)	-	-	13.65	(75.57)
Provision for bonus	(18.65)	(11.47)	-	(3.29)	(33.41)
Foreign currency monetary item translation difference account	(19.38)	-	-	16.54	(2.84)
Fair valuation of financial instruments	(194.33)	-	-	(36.20)	(230.53)
Provision for retirement benefits	(394.45)	(119.34)	(33.05)	(115.54)	(662.38)
Borrowings	(0.16)	-	-	(0.81)	(0.97)
Benefit accrued on government grants	272.62	-	-	1.41	274.03
Other expenses allowable on payment basis	(72.98)	-	-	33.84	(39.14)
	<b>2,026.27</b>	<b>(130.81)</b>	<b>(33.05)</b>	<b>898.88</b>	<b>2,761.29</b>

(₹ in million)

Deferred tax liabilities/ (assets)	As at 01 January 2018	Acquired on business combination (Refer note 49C)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2018
Accelerated depreciation for tax purposes	3,309.92	-	-	280.64	3,590.56
Minimum alternate tax (MAT) credit*	(1,407.94)	-	-	360.20	(1,047.74)
Allowance for doubtful debts	(76.97)	-	-	(12.25)	(89.22)
Provision for bonus	(16.38)	-	-	(2.27)	(18.65)
Foreign currency monetary item translation difference account	21.19	-	-	(40.57)	(19.38)
Fair valuation of financial instruments	(230.72)	-	-	36.39	(194.33)
Provision for retirement benefits	(281.71)	(11.20)	(7.78)	(93.76)	(394.45)
Borrowings	(0.40)	-	-	0.24	(0.16)
Benefit accrued on government grants	244.08	-	-	28.54	272.62



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Deferred tax liabilities/ (assets)	As at 01 January 2018	Acquired on business combination (Refer note 49C)	Recognised in other comprehensive income	Recognised in Statement of Profit and Loss	As at 31 December 2018
Other expenses allowable on payment basis	(9.56)	-	-	(63.42)	(72.98)
	<b>1,551.51</b>	<b>(11.20)</b>	<b>(7.78)</b>	<b>493.74</b>	<b>2,026.27</b>

\*MAT credit:

(₹ in million)

	Recognized	Utilised
31 December 2019	170.76	(49.56)
31 December 2018	-	(360.20)

MAT credit recognized in a year is adjustable against income taxes payable under normal tax provisions over a period of 15 years.

MAT credit recognized on balance sheet date is accumulation of credit recognized (net of utilization) as per below table:

(₹ in million)

Financial year	Credit available for carry forward (net of utilization)	Expiry date
2015-16	394.80	31 March 2031
2016-17	385.62	31 March 2032
2017-18	217.76	31 March 2033
2019-20	170.76	31 March 2035
<b>Total</b>	<b>1,168.94</b>	

The amounts recognized in other comprehensive income relate to the re-measurement of net defined retirement benefit liability. Refer note 37 for the amount of the income tax relating to these components of other comprehensive income.

All significant deferred tax assets (including tax losses and other tax credits) have been recognized in the balance sheet.

On 20 September 2019, vide the Taxation Laws (Amendment) Ordinance 2019, the Government of India inserted Section 115BAB in the Income Tax Act, 1961 which provides domestic companies a non-reversible option to pay corporate tax at reduced rates effective 01 April 2019 subject to certain conditions. The Company carries unutilized minimum alternative tax credit and has other tax benefits/holidays available. The management plans to conclude its evaluation of this option in conjunction with its tax year end of 31 March 2020.

### 23. Other non-current liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Deferred revenue on government grant	8.23	44.33
	<b>8.23</b>	<b>44.33</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 24. Trade payables

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Total outstanding dues of-		
Micro enterprises and small enterprises (Refer note 47)	17.79	2.47
Creditors other than micro enterprises and small enterprises	3,160.99	1,780.71
	<b>3,178.78</b>	<b>1,783.18</b>

### 25. Other current financial liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Current maturities of long-term debts (Refer note 20C)	4,980.86	3,376.93
Interest accrued but not due on borrowings	127.61	100.58
Current portion of deferred payment liabilities (Refer note 20D)	-	429.58
Payable for capital expenditure	746.97	827.39
Employee related payables	407.98	257.43
Unclaimed dividends <sup>#</sup>	0.65	0.65
Security deposits	2,152.67	1,872.47
Liability for foreign currency derivative contract	68.45	77.97
	<b>8,485.19</b>	<b>6,943.00</b>

<sup>#</sup>Not due for deposit to the Investor Education and Protection Fund.

### 26. Other current liabilities

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Advances from customers	1,033.08	638.07
Statutory dues payable	556.91	578.45
Advance discount received	2.69	6.15
Deferred revenue on government grant	1.04	1.42
	<b>1,593.72</b>	<b>1,224.09</b>

### 27. Current tax liabilities (net)

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Provision for tax, net of prepaid taxes ₹701.54 (31 December 2018: ₹439.84)	114.23	275.73
	<b>114.23</b>	<b>275.73</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The key components of income tax expense for the year ended 31 December 2019 and 31 December 2018 are:

### A. Statement of Profit and Loss:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(i) Profit and Loss section		
(a) Current tax	948.70	797.90
(b) Adjustment of tax relating to earlier periods	9.86	14.35
(c) Deferred tax	898.88	493.74
<b>Income tax expense reported in the Statement of Profit and Loss</b>	<b>1,857.44</b>	<b>1,305.99</b>
(ii) OCI section		
Deferred tax related to items recognized in OCI during the year:		
(a) Net loss on remeasurements of defined benefit plans	(33.05)	(7.78)
<b>Income tax charged to OCI</b>	<b>(33.05)</b>	<b>(7.78)</b>

### B. Reconciliation of tax expense between accounting profit at applicable tax rate and effective tax rate:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
<b>Accounting profit before tax</b>	<b>6,342.91</b>	<b>4,629.58</b>
Tax expense at statutory income tax rate of 34.944% (31 December 2018: 34.944%)	2,216.47	1,617.76
Adjustments in respect of current income tax of previous years	9.86	14.35
Non deductible expenses	3.71	21.45
Deduction claimed u/s Chapter-VI A of Income-tax Act, 1961	(273.36)	(271.80)
Deferred tax related to business acquisitions	-	(20.37)
Deferred tax on capital gain on assets classified as held for sale	-	(59.14)
Income chargeable at lower tax rate	(43.51)	(33.58)
Income not chargeable to tax	(13.48)	-
Changes in tax rate	-	22.53
Others	(42.25)	14.79
<b>Income tax expense at effective tax rate reported in the Statement of Profit and Loss</b>	<b>1,857.44</b>	<b>1,305.99</b>

During the years ended 31 December 2019 and 2018, the Company has paid dividend to its shareholders. This has resulted in payment of Dividend Distribution Tax to the taxation authorities. The Company believes that Dividend Distribution Tax represents additional payment to taxation authority on behalf of the shareholders. Hence, Dividend Distribution Tax paid is charged to equity.

## 28. Revenue from operations

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Sale of products	54,555.93	37,136.85
Rendering of services to a subsidiary	375.23	340.21
Other operating revenue	1,225.48	1,145.70
	<b>56,156.64</b>	<b>38,622.76</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Disclosure on revenue pursuant to Ind AS 115- Revenue from contract with customers:

#### A. Reconciliation of revenue recognized with the contracted price:

(₹ in million)

Particulars	Year ended	Year ended
	31 December 2019	31 December 2018
Gross revenue/Contracted price	67,515.57	45,929.85
Less: Discounts and rebates*	(12,584.41)	(8,452.79)
<b>Revenue from contracts with customers</b>	<b>54,931.16</b>	<b>37,477.06</b>

\*Includes discounts and rebates given on invoice to customers.

#### B. Contract balances:

The following table provides information about receivables and contract liabilities from contract with customers:

##### Receivables

(₹ in million)

Particulars	Year ended	Year ended
	31 December 2019	31 December 2018
Trade receivables	1,521.57	1,600.67
Less: Allowances for expected credit loss	(216.26)	(255.93)
<b>Net receivables</b>	<b>1,305.31</b>	<b>1,344.74</b>

##### Contract liabilities

(₹ in million)

Particulars	Year ended	Year ended
	31 December 2019	31 December 2018
Advance from customers	1,033.08	638.07
	<b>1,033.08</b>	<b>638.07</b>

- C. Contract asset is the right to consideration in exchange for goods or services transferred to the customer. Contract liabilities are on account of the advance payment received from customer for which performance obligation has not yet been completed.

The performance obligation is satisfied when control of the goods or services are transferred to the customers based on the contractual terms. The Company does not have any remaining performance obligation as contracts entered for sale of goods are for a shorter duration. Further, there are no contracts for sale of services wherein, performance obligation is unsatisfied to which transaction price has been allocated.

Payment terms with customers vary depending upon the contractual terms of each contract and generally falls in the range of 0 to 120 days from the completion of performance obligation.

There is no significant financing component in any transaction with the customers.

#### D. Changes in the contract liabilities balances during the year are as follows:

(₹ in million)

Particulars	Year ended	Year ended
	31 December 2019	31 December 2018
Balance at the beginning of the year	638.07	676.98
Addition during the year	1,033.08	638.07
Revenue recognized during the year	(638.07)	(676.98)
<b>Balance at the closing of the year</b>	<b>1,033.08</b>	<b>638.07</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 29. Other income

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Interest income on items at amortized cost:		
- term deposits	0.65	0.89
- loan to subsidiaries	254.39	272.73
- others	21.89	24.04
Net gain on foreign currency transactions and translations	161.98	292.41
Gain on sale of current investments	1.38	-
Excess provisions written back	150.18	6.54
Guarantee commission/commission income from:		
- subsidiary	41.80	29.55
Dividend income from non-current investment in subsidiary	248.80	192.19
Dividend income from current investments	0.20	-
Gain on sale of property, plant and equipment (net)	45.06	-
Miscellaneous	53.74	98.04
	<b>980.07</b>	<b>916.39</b>

### 30. Cost of materials consumed

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Raw material and packing material consumed</b>		
Inventories at beginning of the year	1,577.80	1,159.71
Purchases during the year (net)	26,651.92	18,067.89
	28,229.72	19,227.60
Sold during the year	2,097.80	1,046.79
Inventories at end of the year	2,651.70	1,577.80
	<b>23,480.22</b>	<b>16,603.01</b>

### 31. Purchases of stock-in-trade

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Beverages	3,776.90	1,712.15
Others	186.39	116.85
	<b>3,963.29</b>	<b>1,829.00</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 32. Changes in inventories of finished goods, work-in-progress and traded goods

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>As at the beginning of the year</b>		
- Finished goods	549.75	305.66
- Intermediate goods	1,259.93	1,081.44
- Work in progress	76.59	69.78
	1,886.27	1,456.88
<b>As at the closing of the year</b>		
- Finished goods	1,095.62	549.75
- Intermediate goods	1,836.56	1,259.93
- Work in progress	61.18	76.59
	2,993.36	1,886.27
<b>Finished goods used as fixed assets*</b>	(217.04)	(258.47)
	<b>(1,324.13)</b>	<b>(687.86)</b>

\*The Company manufactures plastic shells at one of its manufacturing facilities at Alwar. The shells manufactured are used for beverages operations of the Company as property, plant and equipment (under the head "Containers"). These containers are also sold to third parties. The cost of manufacturing of plastic shells is being shown here separately with a corresponding debit to property, plant and equipment.

### 33. Employee benefits expense

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Salaries, wages and bonus	5,815.74	3,770.29
Contribution to provident fund and other funds	285.61	201.90
Staff welfare expenses	206.78	142.53
	<b>6,308.13</b>	<b>4,114.72</b>

### 34. Finance costs

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Interest on items at amortized cost:		
- Term loans	2,372.71	1,394.32
- Working capital facilities	266.30	195.91
- Non-convertible debentures	-	113.92
- Financial liabilities	65.33	120.18
- Others	11.47	39.71
Exchange differences regarded as an adjustments to borrowings	64.55	52.68
Other ancillary borrowing costs	22.12	27.26
	<b>2,802.48</b>	<b>1,943.98</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 35. Depreciation and amortisation expense

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Depreciation on property, plant and equipment	3,820.72	2,922.50
Amortisation of intangible assets	51.30	33.00
	<b>3,872.02</b>	<b>2,955.50</b>

### 36. Other expenses

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
Power and fuel	2,201.86	1,587.96
Repairs to plant and equipment	885.94	616.68
Repairs to buildings	73.61	51.87
Other repairs	404.00	337.67
Consumption of stores and spares	562.79	347.48
Rent	454.97	220.96
Rates and taxes	51.66	31.97
Insurance	46.61	16.80
Printing and stationery	40.51	24.69
Communication	53.99	43.24
Travelling and conveyance	731.37	501.99
Directors' sitting fee	7.60	3.20
Payment to auditors*	13.80	12.41
Vehicle running and maintenance	82.98	61.46
Lease and hire	147.31	87.25
Security and service charges	283.08	188.14
Legal, professional and consultancy	217.95	120.00
Bank charges	13.65	13.06
Advertisement and sales promotion	710.08	358.23
Meetings and conferences	11.54	16.90
Royalty	105.85	354.95
Freight, octroi and insurance paid (net)	3,558.61	2,279.00
Delivery vehicle running and maintenance	515.42	345.07
Distribution expenses	5.54	10.59
Loading and unloading charges	315.07	244.33
Donations	0.39	1.32
Loss on disposal of property, plant and equipment (net)	-	34.91
Bad debts and advances written off	1.97	64.73
Allowance for expected credit loss	-	33.52
Corporate Social Responsibility expenditure (Refer note 48)	57.50	41.42
General office and other miscellaneous	136.14	99.42
	<b>11,691.79</b>	<b>8,151.22</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

\*Payment to auditors

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Services rendered for:</b>		
- Audit and reviews	11.40	11.20
- taxation matters	1.24	-
- other matters**	0.45	0.46
- reimbursement of expenses	0.71	0.75
	<b>13.80</b>	<b>12.41</b>

\*\*Excludes expense of ₹ 4.25 (31 December 2018: Nil) towards fee related to QIP of equity shares, which has been adjusted with the securities premium as share issue expense.

### 37. Other comprehensive income (OCI)

The disaggregation of changes to OCI by each type of reserves in equity is shown below:

(₹ in million)

	Year ended 31 December 2019	Year ended 31 December 2018
<b>Retained earnings</b>		
Re-measurement losses on defined benefit plans	(94.59)	(22.54)
Tax impact on re-measurement losses on defined benefit plans	33.05	7.78
	<b>(61.54)</b>	<b>(14.76)</b>
<b>Capital reserve</b>		
Gain from a bargain purchase (Refer note 49A)	344.43	-
	<b>344.43</b>	-

### 38. Gratuity and other post-employment benefit plans

#### Gratuity:

The Company has a defined benefit gratuity plan governed by the Payments of Gratuity Act, 1972. Every employee who has completed five years or more of services is eligible for gratuity on separation at 15 days salary (last drawn salary) for each completed year of service. The Company has formed a Gratuity Trust to which contribution is made and an insurance policy is taken by the trust, which is a year-on-year cash accumulation plan in which the interest rate is declared on yearly basis and is guaranteed for a period of one year. The insurance company, as part of the policy rules, makes payment of all gratuity outflow during the year (subject to sufficiency of funds under the policy). The policy, thus, mitigates the liquidity risk. However, being a cash accumulation plan, the duration of assets is shorter compared to the duration of liabilities. Thus, the Company is exposed to movement in interest rate (particularly, the significant fall in interest rates, which should result in a increase in liability without corresponding increase in the asset. The Company makes a provision of unfunded liability based on actuarial valuation in the Balance Sheet as part of employee cost.

#### Compensated absences:

The Company recognises the compensated absences expenses in the Statement of Profit and Loss based on actuarial valuation.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The following tables summaries the components of net benefit expense recognized in the Statement of Profit and Loss and the funded status and amounts recognized in the balance sheet:

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Changes in present value are as follows:</b>				
Balance at the beginning of the year	773.03	573.50	404.91	279.13
Acquired on business combination (Refer note 49A and 49C)	289.19	63.36	52.34	20.36
Current service cost	140.32	94.92	129.12	109.44
Interest cost	71.22	50.69	33.98	26.16
Benefits settled	(35.58)	(31.72)	(23.84)	(19.55)
Actuarial loss/(gain)	94.40	22.28	(3.64)	(10.63)
<b>Balance at the end of the year</b>	<b>1,332.58</b>	<b>773.03</b>	<b>592.87</b>	<b>404.91</b>

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Change in fair value of plan assets are as follows:</b>				
Plan assets at the beginning of the year, at fair value	49.16	38.64	-	-
Expected income on plan assets	2.89	3.94	-	-
Actuarial (loss)/gain	(0.18)	(0.26)	-	-
Contributions by employer	2.06	31.84	-	-
Benefits settled	(24.00)	(25.00)	-	-
<b>Plan assets at the end of the year, at fair value</b>	<b>29.93</b>	<b>49.16</b>	<b>-</b>	<b>-</b>

The Company has taken an insurance policy against its liability towards gratuity, the same has been disclosed as plan assets above.

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Reconciliation of present value of the obligation and the fair value of the plan assets:</b>				
Present value of obligation	1,332.58	773.03	592.87	404.91
Fair value of plan assets	(29.93)	(49.16)	-	-
<b>Net liability recognized in the Balance Sheet</b>	<b>1,302.65</b>	<b>723.87</b>	<b>592.87</b>	<b>404.91</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Amount recognized in Statement of Profit and Loss:</b>				
Current service cost	140.32	94.92	129.12	109.44
Interest expense	71.22	50.69	33.98	26.16
Expected return on plan assets	(2.89)	(3.94)	-	-
Actuarial loss/(gain)	-	-	(3.64)	(10.63)
<b>Net cost recognized</b>	<b>208.65</b>	<b>141.67</b>	<b>159.46</b>	<b>124.97</b>

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Amount recognized in Other Comprehensive Income:</b>				
Actuarial changes arising from changes in financial assumptions	42.09	5.54	-	-
Actuarial changes arising from changes in demographic assumptions	(85.59)	-	-	-
Experience adjustments	137.91	16.74	-	-
Return on plan assets	0.18	0.26	-	-
<b>Amount recognized</b>	<b>94.59</b>	<b>22.54</b>	<b>-</b>	<b>-</b>

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Assumptions used:</b>				
Mortality	IALM 2012-2014	IALM (2006-08) ultimate	IALM 2012-2014	IALM (2006-08) ultimate
Discount rate	6.95%	7.30-8.25%	6.95%	7.30-8.25%
Withdrawal rate	11.00%	11.00%	11.00%	11.00%
Salary increase	12.00%	12.00%	12.00%	12.00%
Rate of availing leave in the long run	-	-	20.00%	20.00%
Retirement age (Years)	58-70	58-65	58-70	58-65
Rate of return on plan assets	7.36-7.65%	7.29-7.55%	-	-

A quantitative sensitivity analysis for significant assumption as at 31 December 2019 is as shown below:

	Sensitivity level		Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018	31 December 2019	31 December 2018
Discount rate	+1%	+1%	(92.43)	(50.28)	(18.83)	(12.56)
	-1%	-1%	105.13	56.85	20.09	13.37
Salary increase	+1%	+1%	99.14	53.86	18.98	12.69
	-1%	-1%	(89.26)	(48.74)	(18.17)	(12.16)
Withdrawal rate	+1%	+1%	(25.48)	(12.74)	(6.90)	(4.53)
	-1%	-1%	28.46	14.14	7.23	4.77

The sensitivity analysis above has been determined based on reasonably possible changes of the assumptions occurring at the end of the reporting period, while holding all other assumptions constant.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Risk associated:	
Investment risk	The present value of the defined benefit plan liability is calculated using a discount rate determined by reference to Government Bonds Yield. If plan liability is funded and return on plan assets is below this rate, it will create a plan deficit.
Interest risk (discount rate risk)	A decrease in the bond interest rate (discount rate) will increase the plan liability.
Mortality risk	The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants. For this report we have used Indian Assured Lives Mortality (2012-2014) (31 December 2018: (2006-08) ultimate table). A change in mortality rate will have a bearing on the plan's liability.
Salary risk	The present value of the defined benefit plan liability is calculated with the assumption of salary increase rate of plan participants in future. Deviation in the rate of increase of salary in future for plan participants from the rate of increase in salary used to determine the present value of obligation will have a bearing on the plan's liability.

### Effect of the defined benefit plan on the Company's future cash flows:

#### Funding arrangements and funding policy:

The Company has purchased an insurance policy to provide for payment of gratuity to the employees. Every year, the insurance company carries out a funding valuation based on the latest employee data provided by the Company. Any deficit in the assets arising as a result of such valuation is funded by the Company.

#### Expected contribution during the next annual reporting period:

The Company's best estimate of contribution during the next financial year approximates to ₹ 1,459.25 (31 December 2018: ₹ 816.29).

#### The following are maturity profile of Defined Benefit Obligations in future years (before adjusting fair value of plan assets):

	Gratuity		Compensated Absences	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
(i) Weighted average duration of the defined benefit obligation	7 years	7 years	3 years	3 years
(ii) Expected cash flows over the years (valued on undiscounted basis):				
Duration (years)				
1	142.25	79.99	176.49	121.47
2 to 5	572.20	395.28	387.98	275.06
Above 5	1,791.76	987.69	201.75	132.74
	<b>2,506.21</b>	<b>1,462.96</b>	<b>766.22</b>	<b>529.27</b>

#### Defined contribution plan:

Contribution to defined contribution plans, recognized as expense for the year is as under:

Employer's contribution to provident and other funds ₹ 285.61 (31 December 2018 ₹ 201.90)

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 39. Earnings per share (EPS)

(All amounts in ₹ in million, unless otherwise stated)

	31 December 2019	31 December 2018
Profit attributable to the equity shareholders	4,485.47	3,323.59
Weighted average number of equity shares outstanding during the year for calculating basic earning per share (nos.)*	278,613,350	273,947,446
Employee stock options (nos.)	-	18,887
Weighted average number of equity shares outstanding during the year for calculating diluted earnings per share (nos.)*	278,613,350	273,966,333
Nominal value per equity shares (₹)	10.00	10.00
Basic earnings per share (₹)	16.10	12.13
Diluted earnings per share (₹)	16.10	12.13

\*The Company has issued 91,327,613 equity shares of ₹ 10 each as fully paid-up bonus shares in the ratio of 1 (One) equity share for every 2 (Two) existing equity shares. Accordingly, earnings per share for the previous year has been calculated based on number of shares outstanding in previous year, as increased for issuance of bonus shares.

### 40. Dividend:

(₹ in million)

	31 December 2019	31 December 2018
Interim dividend ₹ 2.50 per share (31 December 2018: ₹ 2.50 per share)	684.96	456.58
Dividend distribution tax on interim dividend	91.73	54.71

### 41. Contingent liabilities and commitments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
(a) Guarantees issued on behalf of subsidiaries for business purposes	2,583.14	2,513.22
(b) Claims against the Company not acknowledged as debts (being contested):-		
(i) Goods and Service Tax	2.16	1.28
(ii) For excise and service tax	50.12	166.82
(iii) For Customs	45.37	45.37
(iv) For sales tax / entry tax	760.02	728.95
(v) For income tax	85.80	3.13
(vi) Others*	315.28	255.95

\*excludes pending matters where amount of liability is not ascertainable.

### 42. Capital commitments

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances of ₹ 544.65 (31 December 2018: ₹ 287.31)).	3,783.86	1,286.08

43. Pursuant to transfer pricing legislations under the Income-tax Act, 1961, the Company is required to use specified methods for computing arm's length price in relation to specified international and domestic transactions with its associated enterprises. Further, the Company is required to maintain prescribed information and documents in relation to such transactions. The appropriate method to be adopted will depend on the nature of transactions/



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

class of transactions, class of associated persons, functions performed and other factors, which have been prescribed. The Company is in the process of updating its transfer pricing documentation for the current financial year. Based on the preliminary assessment, the management is of the view that the update would not have a material impact on the tax expense recorded in these financial statements. Accordingly, these financial statements do not include any adjustments for the transfer pricing implications, if any.

### 44. Related party disclosures (as per Ind AS-24)

Following are the related parties and transactions entered with related parties for the relevant financial year:

#### (i) List of related parties and relationships:-

##### I. Key managerial personnel (KMPs)

Mr. Ravi Kant Jaipuria	Director and Karta of Ravi Kant Jaipuria & Sons (HUF)
Mr. Varun Jaipuria	Whole Time Director
Mr. Raj Pal Gandhi	Whole Time Director
Mr. Rajinder Jeet Singh Bagga (w.e.f. 02 May 2019)	Whole Time Director
Mr. Kapil Agarwal	Chief Executive Officer and Whole Time Director
Mr. Kamlesh Kumar Jain (till 01 August 2019)	Chief Financial Officer and Whole Time Director
Mr. Vikas Bhatia (w.e.f 01 August 2019)	Chief Financial Officer
Dr. Girish Ahuja (till 19 March 2018)	Non-executive independent director
Mr. Pradeep Sardana	Non-executive independent director
Mr. Naresh Kumar Trehan	Non-executive independent director
Mr. Ravindra Dhariwal (till 19 March 2018)	Non-executive independent director
Mrs. Geeta Kapoor (till 19 March 2018)	Non-executive independent director
Mrs. Sita Khosla (w.e.f. 16 February 2018)	Non-executive independent director
Dr. Ravi Gupta (w.e.f. 19 March 2018)	Non-executive independent director
Mrs. Rashmi Dhariwal (w.e.f. 19 March 2018)	Non-executive independent director
Mr. Rajesh Chopra (till 30 April 2018)	KMP of parent, namely RJ Corp Limited
Mr. S.V. Singh (till 30 April 2018)	KMP of parent, namely RJ Corp Limited
Mr. Ravi Batra	Company secretary
Mr. Mahavir Prasad Garg (w.e.f. 16 March 2018)	Company secretary of the parent, namely RJ Corp Limited
Mrs. Monika Bhardwaj (till 15 March 2018)	Company secretary of parent, namely RJ Corp Limited

##### II. Parent and ultimate parent

RJ Corp Limited	Parent
Ravi Kant Jaipuria & Sons (HUF)	Ultimate parent

##### III. Subsidiaries/step down subsidiaries

Varun Beverages Morocco SA	Subsidiary
Varun Beverages (Nepal) Private Limited	Subsidiary
Varun Beverages Lanka (Private) Limited	Subsidiary
Varun Beverages (Zambia) Limited	Subsidiary
Varun Beverages (Zimbabwe) (Private) Limited	Subsidiary
Angelica Technologies Private Limited (w.e.f. 04 November 2019)	Subsidiary
Varun Beverages (Botswana) (Proprietary) Limited (w.e.f. 21 February 2019)	Step down subsidiary
Lunarmech Technologies Private Limited (w.e.f. 04 November 2019)	Step down subsidiary
Ole Spring Bottlers (Private) Limited	Step down subsidiary

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### IV. Fellow subsidiaries and entities controlled by parent\*

Devyani International Limited  
 Devyani Food Industries Limited  
 Alisha Retail Private Limited  
 Varun Food and Beverages Zambia Limited  
 Wellness Holdings Limited  
 SVS India Private Limited  
 Lineage Healthcare Limited (w.e.f. 27 September 2019)  
 Diagno Labs Private Limited

### V. Associate (or an associate of any member of the Company)

Lunarmech Technologies Private Limited (till 03 November 2019)  
 Angelica Technologies Private Limited (till 03 November 2019)  
 Lineage Healthcare Limited (till 26 September 2019)

### VI. Relatives of KMPs\*

Mrs. Dhara Jaipuria  
 Mrs. Devyani Jaipuria  
 Mrs. Shashi Jain (till 01 August 2019)  
 Mr. Kanishk Jain (till 01 August 2019)  
 Mrs. Srishti Jain (till 01 August 2019)  
 Mrs. Aastha Agarwal  
 Mr. Ravindra Dhariwal (w.e.f. 19 March 2018)  
 Mr. Kaustubh Agarwal

### VII. Entities in which a director or his/her relative is a member/director/Trustee\*

Champa Devi Jaipuria Charitable Trust  
 Mala Jaipuria Foundation (Trust)  
 SMV Beverages Private Limited  
 SMV Agencies Private Limited  
 Alisha Torrent Closures (India) Private Limited  
 Nectar Beverages Private Limited  
 Steel City Beverages Private Limited  
 Jai Beverages Private Limited  
 Sagacito Technology Private Limited  
 Devyani Airport Services (Mumbai) Private Limited

### VIII. Entities which are post employment benefits plans

VBL Employees Gratuity Trust

\*With whom the Company had transactions during the current year and previous year.

### (ii) Terms and conditions of transactions with related parties

The transactions with related parties are made in the ordinary business and on terms equivalent to those that prevail in arm's length transactions. Outstanding balances at the year-end are unsecured and settlement occurs in cash. This assessment is undertaken each financial year through examining the financial position of the related party and the market in which the related party operates.

### (iii) Transactions with KMPs (Refer note 44A)

### (iv) Transactions with related parties (Refer note 44B)



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 44A. Transactions with KMPs

(All amounts in ₹ in million, unless otherwise stated)

		For year ended 2019	For year ended 2018
<b>I.</b>	<b>Remuneration paid</b>		
	Mr. Varun Jaipuria	31.45	31.22
	Mr. Raj Pal Gandhi	48.51	48.68
	Mr. Kapil Agarwal	57.12	47.48
	Mr. Kamlesh Kumar Jain	9.89	12.27
	Mr. Rajesh Chopra	-	1.61
	Mr. Ravi Batra	8.23	7.46
	Mr. Rajinder Jeet Singh Bagga	18.44	-
	Mr. Mahavir Prasad Garg	3.60	2.85
	Mr. Vikas Bhatia	7.72	-
	Mrs. Monika Bhardwaj	-	0.35
<b>II.</b>	<b>Director sitting fees paid</b>		
	Dr. Girish Ahuja	-	0.50
	Mr. Pradeep Sardana	0.80	0.30
	Mr. Ravindra Dhariwal	-	0.40
	Mrs. Geeta Kapoor	-	0.20
	Mrs. Sita Khosla	1.90	0.30
	Dr. Ravi Gupta	1.90	0.70
	Mrs. Rashmi Dhariwal	3.00	0.80
<b>III.</b>	<b>Professional charges paid</b>		
	Mr. Rajesh Chopra	-	0.76
<b>IV.</b>	<b>Dividend paid</b>		
	Mr. Varun Jaipuria	126.66	97.94
	Mr. Raj Pal Gandhi	1.53	1.02
	Mr. Kapil Agarwal	1.02	1.02
	Mr. Kamlesh Kumar Jain	0.06	0.04
	Mr. Rajinder Jeet Singh Bagga	0.32	-
	Mr. Vikas Bhatia	0.02	-
	Mr. Pradeep Sardana	0.00*	0.00*
<b>V.</b>	<b>Defined benefit obligation for KMP</b>		
	<b>(i) Gratuity</b>		
	Mr. Varun Jaipuria	25.88	22.55
	Mr. Raj Pal Gandhi	40.01	31.07
	Mr. Kapil Agarwal	48.79	39.83
	Mr. Kamlesh Kumar Jain	-	8.57
	Mr. Ravi Batra	0.73	0.40
	Mr. Mahavir Prasad Garg	0.16	0.07
	Mr. Rajinder Jeet Singh Bagga	19.56	-
	Mr. Vikas Bhatia	0.01	-
	<b>(ii) Compensated absences</b>		
	Mr. Varun Jaipuria	8.22	6.06
	Mr. Raj Pal Gandhi	13.02	10.61
	Mr. Kapil Agarwal	15.84	13.78
	Mr. Kamlesh Kumar Jain	-	2.92
	Mr. Ravi Batra	1.16	0.63
	Mr. Vikas Bhatia	0.54	-



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

		For year ended 2019	For year ended 2018
	Mr. Mahavir Prasad Garg	0.35	0.15
	Mr. Rajinder Jeet Singh Bagga	7.09	-
<b>VI.</b>	<b>Bonus Share issued (Face value of ₹ 10 each)</b>		
	Mr. Varun Jaipuria	16.89	-
	Mr. Raj Pal Gandhi	2.04	-
	Mr. Kapil Agarwal	2.03	-
	Mr. Kamlesh Kumar Jain	0.09	-
	Mr. Pradeep Sardana	0.00*	-
	Mr. Rajinder Jeet Singh Bagga	0.43	-
<b>VII.</b>	<b>Balances (payable)/receivable outstanding at the end of the year, net</b>		
	Mr. Varun Jaipuria	(1.56)	(1.69)
	Mr. Raj Pal Gandhi	(1.60)	(1.58)
	Mr. Kapil Agarwal	(2.12)	(2.13)
	Mr. Kamlesh Kumar Jain	-	(1.09)
	Mr. Rajinder Jeet Singh Bagga	0.24	-
	Mr. Ravi Batra	(0.45)	(0.94)
	Mr. Mahavir Prasad Garg	(0.14)	(0.21)
	Mrs. Sita Khosla	(0.09)	-
	Mr. Vikas Bhatia	(0.75)	-

\*Rounded off to Nil.

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Sale of goods</b>																
- Varun Beverages (Nepal) Private Limited	-	-	61.29	84.05	-	-	-	-	-	-	-	-	-	-	61.29	84.05
- Ole Spring Bottlers (Private) Limited	-	-	18.86	16.32	-	-	-	-	-	-	-	-	-	-	18.86	16.32
- Varun Beverages Morocco SA	-	-	6.49	5.82	-	-	-	-	-	-	-	-	-	-	6.49	5.82
- Varun Beverages Lanka (Private) Limited	-	-	0.05	0.36	-	-	-	-	-	-	-	-	-	-	0.05	0.36
- Varun Beverages (Zambia) Limited	-	-	54.66	150.36	-	-	-	-	-	-	-	-	-	-	54.66	150.36
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	206.91	695.15	-	-	-	-	-	-	-	-	-	-	206.91	695.15
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	75.48	-	-	-	75.48	-
- Lunarmech Technologies Private Limited	-	-	2.46	-	-	-	14.79	-	-	-	-	-	-	-	14.63	14.79
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	-	-	-	5.15	4.14	-	-	5.15	4.14
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	27.05	6.82	-	-	27.05	6.82
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	49.53	52.64	-	-	49.53	52.64
- Devyani International Limited	-	-	-	-	56.52	83.62	-	-	-	-	-	-	-	-	56.52	83.62
- Devyani Food Industries Limited	-	-	-	-	16.62	25.73	-	-	-	-	-	-	-	-	16.62	25.73
- Alisha Retail Private Limited	-	-	-	-	(0.29)	15.93	-	-	-	-	-	-	-	-	(0.29)	15.93
- Devyani Airport Services (Mumbai) Private Limited	-	-	-	-	-	-	-	-	-	-	2.63	-	-	-	2.63	-
- Lineage Healthcare Limited	-	-	-	-	0.05	-	0.06	-	-	-	-	-	-	-	0.05	0.06
<b>Sale of raw materials and stores</b>																
- Varun Beverages (Nepal) Private Limited	-	-	2.95	29.38	-	-	-	-	-	-	-	-	-	-	2.95	29.38
- Varun Beverages Lanka (Private) Limited	-	-	33.98	0.15	-	-	-	-	-	-	-	-	-	-	33.98	0.15
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	244.53	9.69	-	-	-	-	-	-	-	-	-	-	244.53	9.69
- Varun Beverages (Zambia) Limited	-	-	2.95	4.03	-	-	-	-	-	-	-	-	-	-	2.95	4.03
- Lunarmech Technologies Private Limited	-	-	0.16	-	-	-	-	-	-	-	-	-	-	-	0.16	-

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	1.50	3.03	-	-	1.50	3.03
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	110.36	0.12	-	-	110.36	0.12
- Devyani Food Industries Limited	-	-	-	-	33.54	0.19	-	-	-	-	-	-	-	-	33.54	0.19
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	144.32	-	-	-	144.32	-
<b>Purchase of goods</b>																
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	484.15	1.25	-	-	484.15	1.25
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	278.63	-	-	-	278.63	-
- Devyani Food Industries Limited	-	-	-	-	142.00	-	-	-	-	-	-	-	-	-	142.00	-
<b>Purchase of raw materials and stores</b>																
- Lunarmech Technologies Private Limited	-	-	99.38	-	-	-	491.34	514.86	-	-	-	-	-	-	590.72	514.86
- Devyani Food Industries Limited	-	-	-	-	-	3.99	-	-	-	-	-	-	-	-	-	3.99
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	-	0.26	-	-	-	0.26
- Alisha Retail Private Limited	-	-	-	-	0.05	0.77	-	-	-	-	-	-	-	-	0.05	0.77
<b>Promotional charges paid</b>																
- Alisha Retail Private Limited	-	-	-	-	1.95	7.41	-	-	-	-	-	-	-	-	1.95	7.41
<b>Loan given</b>																
- Varun Beverages Morocco SA	-	-	211.23	736.26	-	-	-	-	-	-	-	-	-	-	211.23	736.26
- Varun Beverages (Zambia) Limited	-	-	-	241.78	-	-	-	-	-	-	-	-	-	-	-	241.78
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	-	375.48	-	-	-	-	-	-	-	-	-	-	-	375.48
<b>Interest received/(paid)</b>																
- Varun Beverages Morocco SA	-	-	124.13	144.30	-	-	-	-	-	-	-	-	-	-	124.13	144.30
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	41.18	32.48	-	-	-	-	-	-	-	-	-	-	41.18	32.48
- Varun Beverages (Zambia) Limited	-	-	50.57	55.91	-	-	-	-	-	-	-	-	-	-	50.57	55.91
- Varun Beverages Lanka (Private) Limited	-	-	38.51	40.04	-	-	-	-	-	-	-	-	-	-	38.51	40.04
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	(4.00)	(3.00)	-	-	(4.00)	(3.00)



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Contribution to corporate social responsibility activities</b>																
- Mala Jaipuria Foundation	-	-	-	-	-	-	-	-	-	-	5.00	-	-	5.00	-	-
- Champa Devi Jaipuria Charitable Trust	-	-	-	-	-	-	-	-	-	-	50.00	36.50	-	50.00	36.50	-
<b>Guarantee commission income</b>																
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	38.26	25.56	-	-	-	-	-	-	-	-	-	38.26	25.56	-
- Varun Beverages (Nepal) Private Limited	-	-	3.59	3.99	-	-	-	-	-	-	-	-	-	3.59	3.99	-
<b>Dividend income</b>																
- Varun Beverages (Nepal) Private Limited	-	-	202.31	192.19	-	-	-	-	-	-	-	-	-	202.31	192.19	-
- Varun Beverages (Zambia) Limited	-	-	46.49	-	-	-	-	-	-	-	-	-	-	46.49	-	-
<b>Investment in preference shares</b>																
- Varun Beverages Lanka (Private) Limited	-	-	-	204.38	-	-	-	-	-	-	-	-	-	-	-	204.38
<b>Redemption of preference shares (classified as loan given to subsidiary)</b>																
- Varun Beverages Lanka (Private) Limited	-	-	89.15	94.05	-	-	-	-	-	-	-	-	-	89.15	94.05	-
<b>Conversion of loan into investment</b>																
- Varun Beverages Morocco SA	-	-	1,182.46	649.73	-	-	-	-	-	-	-	-	-	1,182.46	649.73	-
- Varun Beverages (Zambia) Limited	-	-	-	196.02	-	-	-	-	-	-	-	-	-	-	196.02	-
<b>Professional charges paid</b>																
- Mr. Ravindra Dhariwal	-	-	-	-	-	-	-	-	5.20	3.20	-	-	-	5.20	3.20	-
- Sagacito Technology Private Limited	-	-	-	-	-	-	-	-	-	-	4.00	6.00	-	4.00	6.00	-
<b>Service rendered: management fees</b>																
- Varun Beverages (Nepal) Private Limited	-	-	165.86	126.56	-	-	-	-	-	-	-	-	-	165.86	126.56	-

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Travelling expenses paid</b>																
- Wellness Holdings Limited	-	-	-	-	217.30	116.43	-	-	-	-	-	-	-	-	217.30	116.43
<b>Investment in equity shares</b>																
- Varun Beverages (Nepal) Private Limited	-	-	-	627.34	-	-	-	-	-	-	-	-	-	-	-	627.34
<b>Dividend paid</b>																
- RJ Corp Limited	209.33	139.56	-	-	-	-	-	-	-	-	-	-	-	-	209.33	139.56
- Ravi Kant Jaipuria & Sons (HUF)	146.95	97.97	-	-	-	-	-	-	-	-	-	-	-	-	146.95	97.97
- Mrs. Aastha Agarwal	-	-	-	-	-	-	-	-	0.25	-	-	-	-	-	0.25	-
- Mr. Kautubh Agarwal	-	-	-	-	-	-	-	-	0.25	-	-	-	-	-	0.25	-
- Mr. Kanishk Jain	-	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	0.00*	-
- Mrs. Shashi Jain	-	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	0.00*	-
- Ms. Srishti Jain	-	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	0.00*	-
- Mrs. Dhara Jaipuria	-	-	-	-	-	-	-	-	0.01	0.01	-	-	-	-	0.01	0.01
- Mrs. Devyani Jaipuria	-	-	-	-	-	-	-	-	20.26	0.00*	-	-	-	-	20.26	0.00*
<b>Service rendered: Technical know-how fees</b>																
- Varun Beverages (Nepal) Private Limited	-	-	207.32	213.64	-	-	-	-	-	-	-	-	-	-	207.32	213.64
<b>(Expenses incurred by the Company on behalf of others)/ expenses incurred by others on behalf of the Company</b>																
- Devyani International Limited	-	-	-	-	6.11	4.76	-	-	-	-	-	-	-	-	6.11	4.76
- Diagno Labs Private Limited	-	-	-	-	0.10	-	-	-	-	-	-	-	-	-	0.10	-
- Lunarmech Technologies Private Limited	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	0.00*	(0.01)	(0.01)
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	(2.06)	(4.39)	-	-	-	-	-	-	-	-	-	-	(2.06)	(4.39)
- Alisha Retail Private Limited	-	-	-	-	0.01	0.28	-	-	-	-	-	-	-	-	0.01	0.28
- RJ Corp Limited	-	(0.11)	-	-	-	-	-	-	-	-	-	-	-	-	-	(0.11)
- Devyani Food Industries Limited	-	-	-	-	(1.25)	(1.48)	-	-	-	-	-	-	-	-	(1.25)	(1.48)
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	(1.17)	(0.01)	-	-	-	(1.17)	(0.01)

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018	For year ended 2019	For year ended 2018
<b>Amount paid by Company on behalf of others/(amount paid by others on behalf of the Company)</b>																
- Devyani Food Industries Limited	-	-	-	-	1.56	-	-	-	-	-	-	-	-	-	1.56	-
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	11.10	-	-	-	-	11.10	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	(20.00)	-	-	-	-	(20.00)	-
<b>Rent/ lease charges paid/(received)</b>																
- RJ Corp Limited	109.80	99.82	-	-	-	-	-	-	-	-	-	-	-	-	109.80	99.82
- Ravi Kant Jaipuria & Sons (HUF)	7.21	6.86	-	-	-	-	-	-	-	-	-	-	-	-	7.21	6.86
- SVS India Private Limited	-	-	-	-	1.05	0.48	-	-	-	-	-	-	-	-	1.05	0.48
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	33.69	-	-	-	-	33.69	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	17.10	-	-	-	-	17.10	-
- Mrs. Dhara Jaipuria	-	-	-	-	-	-	-	-	2.58	2.34	-	-	-	-	2.58	2.34
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	-	-	(0.32)	(0.48)	-	-	-	(0.32)	(0.48)
<b>Financial guarantees given</b>																
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	213.82	998.03	-	-	-	-	-	-	-	-	-	-	213.82	998.03
- Varun Beverages (Nepal) Private Limited	-	-	280.99	468.31	-	-	-	-	-	-	-	-	-	-	280.99	468.31
<b>Financial guarantees closed</b>																
- Varun Beverages (Nepal) Private Limited	-	-	468.31	-	-	-	-	-	-	-	-	-	-	-	468.31	-
<b>Purchase of fixed assets</b>																
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	1,075.94	-	-	-	1,075.94	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	340.26	587.50	-	-	-	340.26	587.50
- Steel City Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	101.49	-	-	-	-	101.49
<b>Sale of fixed assets</b>																
- Varun Beverages (Nepal) Private Limited	-	-	15.66	134.24	-	-	-	-	-	-	-	-	-	-	15.66	134.24
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	9.45	442.72	-	-	-	-	-	-	-	-	-	-	9.45	442.72

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
<b>Marketing support fee</b>																
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	98.90	-	-	-	98.90	-
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	43.38	-	-	-	43.38	-
<b>Contribution to gratuity trust</b>																
- VBL Employees Gratuity Trust	-	-	-	-	-	-	-	-	-	-	-	2.06	31.84	-	2.06	31.84
<b>Purchase under business combination</b>																
- SMV Agencies Private Limited	-	-	-	-	-	-	-	-	-	-	-	552.13	-	-	-	552.13
<b>IT infrastructure support fee received</b>																
- Varun Beverages (Nepal) Private Limited	-	-	2.99	1.88	-	-	-	-	-	-	-	-	-	-	2.99	1.88
- Varun Beverages Lanka (Private) Limited	-	-	2.82	2.57	-	-	-	-	-	-	-	-	-	-	2.82	2.57
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	2.63	7.81	-	-	-	-	-	-	-	-	-	-	2.63	7.81
- Devyani International Limited	-	-	-	-	2.83	-	-	-	-	-	-	-	-	-	2.83	-
- Varun Food and Beverages Zambia Limited	-	-	-	-	0.63	-	-	-	-	-	-	-	-	-	0.63	-
- Varun Beverages (Zambia) Limited	-	-	3.98	9.56	-	-	-	-	-	-	-	-	-	-	3.98	9.56
- Varun Beverages Morocco SA	-	-	4.50	4.07	-	-	-	-	-	-	-	-	-	-	4.50	4.07
- Devyani Food Industries Limited	-	-	-	-	7.41	5.94	-	-	-	-	-	-	-	-	7.41	5.94
<b>Advance paid for acquisition of assets</b>																
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	4.00	-	-	-	4.00	-
<b>Capital commitments</b>																
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	282.00	-	-	-	282.00	-

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/director/trustee		Entities which are post employment benefits plans		Total	
	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018	For year ended 2019	2018
<b>Bonus share issued (Face value of ₹ 10 each)</b>																
- RJ Corp Limited	279.11	-	-	-	-	-	-	-	-	-	-	-	-	-	279.11	-
- Ravi Kant Jaipuria & Sons (HUF)	195.94	-	-	-	-	-	-	-	-	-	-	-	-	-	195.94	-
- Mr. Kanishk Jain	-	-	-	-	-	-	-	0.01	-	-	-	-	-	-	0.01	-
- Mrs. Shashi Jain	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	-	0.00*	-
- Ms. Srishti Jain	-	-	-	-	-	-	-	0.00*	-	-	-	-	-	-	0.00*	-
- Mrs. Dhara Jaipuria	-	-	-	-	-	-	-	0.01	-	-	-	-	-	-	0.01	-
- Mrs. Devyani Jaipuria	-	-	-	-	-	-	-	27.01	-	-	-	-	-	-	27.01	-
<b>Balances outstanding at the end of the year, net including loan outstanding</b>																
<b>A. Receivable/(payable),net</b>																
- Varun Beverages Morocco SA	-	-	1,935.94	2,761.55	-	-	-	-	-	-	-	-	-	-	1,935.94	2,761.55
- Varun Beverages (Nepal) Private Limited	-	-	676.29	586.09	-	-	-	-	-	-	-	-	-	-	676.29	586.09
- Ole Spring Bottlers (Private) Limited	-	-	0.00*	7.98	-	-	-	-	-	-	-	-	-	-	0.00*	7.98
- Varun Beverages Lanka (Private) Limited	-	-	2,627.37	2,601.26	-	-	-	-	-	-	-	-	-	-	2,627.37	2,601.26
- Varun Beverages (Zambia) Limited	-	-	1,137.89	1,173.37	-	-	-	-	-	-	-	-	-	-	1,137.89	1,173.37
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	771.93	1,084.73	-	-	-	-	-	-	-	-	-	-	771.93	1,084.73
- Devyani International Limited	-	-	-	-	1.42	(1.92)	-	-	-	-	-	-	-	-	1.42	(1.92)
- RJ Corp Limited	34.82	32.27	-	-	-	-	-	-	-	-	-	-	-	-	34.82	32.27
- Mrs. Dhara Jaipuria	-	-	-	-	-	-	-	1.21	1.12	-	-	-	-	-	1.21	1.12



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(All amounts in ₹ in million, unless otherwise stated)

Description	Parent and ultimate parent		Subsidiaries/ step down subsidiary		Fellow subsidiaries and entities controlled by parent		Associate (or an associate of any member of the Company)		Relatives of KMPs		Entities in which a director or his/her relative is a member/ director/trustee		Entities which are post employment benefits plans		Total	
	For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended		For year ended	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
- Wellness Holdings Limited	-	-	-	-	(31.00)	(3.94)	-	-	-	-	-	-	-	-	(31.00)	(3.94)
- Alisha Retail Private Limited	-	-	-	-	-	3.28	-	-	-	-	-	-	-	-	-	3.28
- Lunarmech Technologies Private Limited	-	-	(89.98)	-	-	-	(30.84)	-	-	-	-	-	-	-	(89.98)	(30.84)
- SMV Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	(12.27)	(51.25)	-	-	(12.27)	(51.25)
- Varun Food and Beverages Zambia Limited	-	-	-	-	0.56	-	-	-	-	-	-	-	-	-	0.56	-
- Alisha Torrent Closures (India) Private Limited	-	-	-	-	-	-	-	-	-	-	3.20	0.89	-	-	3.20	0.89
- Nectar Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	0.30	0.36	-	-	0.30	0.36
- Jai Beverages Private Limited	-	-	-	-	-	-	-	-	-	-	3.75	0.63	-	-	3.75	0.63
- Devyani Airport Services (Mumbai) Private Limited	-	-	-	-	-	-	-	-	-	-	0.57	-	-	-	0.57	-
- Devyani Food Industries Limited	-	-	-	-	0.00*	(0.03)	-	-	-	-	-	-	-	-	0.00*	(0.03)
<b>B. Financial guarantees</b>																
- Varun Beverages (Zimbabwe) (Private) Limited	-	-	2,302.15	2,044.91	-	-	-	-	-	-	-	-	-	-	2,302.15	2,044.91
- Varun Beverages (Nepal) Private Limited	-	-	280.99	468.31	-	-	-	-	-	-	-	-	-	-	280.99	468.31

\*Rounded off to Nil.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

45. The Company has taken various premises and other fixed assets on operating leases. The lease agreements generally have a lock-in-period of 1-9 years and are cancellable at the option of the lessee thereafter. Majority of the leases have escalation terms after certain years and are extendable by mutual consent on expiry of the lease. There are no sub-leases or contingent rents. During the year, lease payments under operating leases amounting to ₹ 602.28 (31 December 2018 ₹ 308.21) have been recognized as an expense in the Statement of Profit and Loss.

Non-cancellable operating lease rentals payable (minimum lease payments) for these leases are as follows:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Payable within one year	46.35	10.81
Payable between one and five years	61.68	27.49
Payable after five years	-	-
<b>Total</b>	<b>108.03</b>	<b>38.30</b>

46. The business activities of the Company predominantly fall within a single reportable business segment, i.e., manufacturing and sale of beverages within India. There are no separately reportable business or geographical segments that meet the criteria prescribed in Ind AS 108 on Operating Segments. The aforesaid is in line with review of operating results by the chief operating decision maker. The sale of products of the Company is seasonal.

### 47. Dues to Micro and Small Enterprises

The dues to Micro and Small Enterprises as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent information available with the Company is given below:

(₹ in million)

Particulars	31 December 2019	31 December 2018
The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of each accounting year		
Principal amount due to micro and small enterprises	17.79	2.47
Interest due on above	0.04	0.01
The amount of interest paid by the buyer in terms of section 16 of the MSMED Act 2006 along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year*	128.57	9.23
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act 2006.	-	-
The amount of interest accrued and remaining unpaid at the end of each accounting year	1.60	0.91
The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the MSMED Act 2006	1.60	0.91

\*includes principal amounting to ₹ 128.57 (31 December 2018: ₹ 9.23).

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 48. Details of Corporate Social Responsibility (CSR) expenditure

In accordance with the provisions of section 135 of the Companies Act, 2013, the Board of Directors of the Company had constituted CSR Committee. The details for CSR activities is as follows.

(₹ in million)

	For the year ended 31 December 2019	For the year ended 31 December 2018
(a) Gross amount required to be spent by the Company during the year	57.22	41.42
(b) Amount spent during the year on the following		
(i) Construction / Acquisition of any asset	-	-
(ii) On purpose other than 1 above	57.50	41.42

- Refer note 44B for amounts paid to Champa Devi Jaipuria Charitable Trust towards contribution for "Shiksha Kendra" for the education of underprivileged and to Mala Jaipuria Foundation for the vocational training to underprivileged and destitute to enhance their skills and talents to secure livelihood.
- The Company does not carry any provisions for Corporate social responsibility expenses for current year and previous year.

### 49. Acquisitions and disposals

#### Acquisitions during the year ended 31 December 2019:

##### A. Acquisitions under business combination

The Company acquired franchise rights in South and West regions from PepsiCo India Holdings Private Limited ("PepsiCo") for a national bottling, sales and distribution footprint in 7 states and 5 Union Territories of India along with manufacturing units in Bharuch (Gujarat), Mahul (Maharashtra), Paithan (Maharashtra), Roha (Maharashtra), Mamandur (Tamil Nadu), Nelamangala (Karnataka), Palakkad (Kerala), Sangareddy (Telangana) and Sricity (Andhra Pradesh) for a total transaction value of ₹ 18,025 on slump sale basis. The aforesaid transaction value excludes the consideration paid for working capital taken over amounting to ₹ 321.64 and investment fund amounting to ₹ 2,095.09 received on acquisition from PepsiCo.

#### The details of the business combination are as follows:

Name of seller	PepsiCo India Holdings Private Limited
Acquisition date	01 May 2019
Recognised amounts of identifiable net assets	

(₹ in million)

Particulars	Amount
Property, plant and equipment	15,908.42
Other intangible assets (Franchise rights)	235.10
Deferred tax assets	130.81
<b>Total non-current assets (a)</b>	<b>16,274.33</b>
<b>Non-current liabilities recognised</b>	
Employee benefits payable (included under the head provisions)	(341.53)
<b>Total non-current liabilities (b)</b>	<b>(341.53)</b>
<b>Net current assets acquired</b>	
Other current financial liabilities	
- Security deposits from distributors	(252.05)
- Employee related payables	(32.82)
Other current liabilities	(399.59)
Other current assets:	
- Inventories	1,076.68
- Security deposits	213.93
- Others	57.03
<b>Net current assets (c)</b>	<b>663.18</b>
<b>Identifiable net assets (d = a+b+c)</b>	<b>16,595.98</b>
Amount paid (e)	16,251.55
<b>Goodwill/(Gain from a bargain purchase) (e-d)</b>	<b>(344.43)</b>



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Gain from a bargain purchase

The above business combination has resulted in a bargain purchase due to the Company's manufacturing capabilities/distribution network and PepsiCo's focus on its core activities of research, brand building and market penetration.

### B. Asset acquisitions

- (i) On 14 February 2019, the Company has acquired PepsiCo's previously franchised rights for a total purchase consideration of ₹ 150.00 from SMV Beverages Private Limited and Nectar Beverages Private Limited (together referred as 'SMV Group' to sell and distribute PepsiCo's beverage brands in 13 districts in State of Karnataka, 14 districts in State of Maharashtra and 3 districts in State of Madhya Pradesh.
- (ii) On 03 October 2019, the Company has acquired a manufacturing unit at Dharwad, Karnataka along with certain assets for a total purchase consideration of ₹ 747.27 from Nectar Beverages Private Limited.
- (iii) On 30 October 2019, the Company has acquired a manufacturing unit at Tirunelveli, Tamil Nadu along with certain assets for a total purchase consideration of ₹ 200.00 from Prathishta Business Solutions Private Limited.

### Acquisitions and disposals during the year ended 31 December 2018:

#### C. Acquisitions under business combination

The Company acquired PepsiCo's previously franchised territory in the of State of Jharkhand in India along with manufacturing unit at Jamshedpur for a total purchase consideration of ₹ 552.13 on a slump sale basis, excluding net payable of ₹ 60.33 on account of net working capital adjustment taken over as part of business.

The details of the business combination are as follows:

(₹ in million)

Particulars	Jharkhand
Name of acquiree	SMV Agencies Private Limited
Acquisition date	23 March 2018
<b>Non-current assets recognized</b>	
Property, plant and equipment	211.79
Other intangible assets (Franchise rights)	424.73
Deferred tax assets	11.20
<b>Total non-current assets (a)</b>	<b>647.72</b>
<b>Non-current liabilities recognized</b>	
Employee benefits payable	(32.87)
Security deposits from distributors	(62.72)
<b>Total non-current liabilities (b)</b>	<b>(95.59)</b>
<b>Net current liabilities acquired</b>	
Other current liabilities	(78.88)
Other current assets	18.55
<b>Net current liabilities (c)</b>	<b>(60.33)</b>
<b>Identifiable net assets (d = a+b+c)</b>	<b>491.80</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### D. Asset acquisitions

- (i) On 11 January 2018, the Company has acquired PepsiCo's previously franchised territory in the State of Chhattisgarh along with certain property, plant and equipment and other intangible assets for a total purchase consideration of ₹ 150.00 from SMV Beverages Private Limited.
- (ii) On 17 January 2018, PepsiCo has transferred franchise territory in the State of Bihar to the Company. Subsequently on 12 December 2018, the Company has paid an amount of ₹ 450.00 to Lumbini Beverages Private Limited for acquiring certain property, plant and equipment and other intangible assets for the State of Bihar.
- (iii) On 18 January 2018, the Company has acquired a manufacturing unit at Cuttack, Odisha along with certain assets for a total purchase consideration of ₹ 437.50 from SMV Beverages Private Limited.
- (iv) On 05 April 2018, the Company has acquired a manufacturing unit at Jamshedpur, Jharkhand along with certain assets for a total purchase consideration of ₹ 101.49 from Steel City Beverages Private Limited.

### E. Disposal of 41% stake in Varun Beverages Mozambique Limitada

During the year ended 31 December 2018, the Company sold its 10% stake in Varun Beverages Mozambique Limitada to other shareholder for a consideration of ₹ 0.03.

## 50. Share-based payments

### Description of share based payments arrangements

During the year ended 31 December 2013, the Company granted stock options to certain employees of the Company and its subsidiaries. The Company has the following share-based payment arrangements for employees.

#### A. Employee Stock Option Plan 2013 (ESOP 2013)

The ESOP 2013 ("the Plan") was approved by the Board of Directors and the shareholders on 13 May 2013 and further amended by Board of Directors on 01 December 2015. The plan entitles key managerial personnel and employees of the Company and its subsidiaries to purchase shares in the Company at the stipulated exercise price, subject to compliance with vesting conditions. Stock options can be settled by issue of equity shares. As per the Plan, holders of vested options are entitled to purchase one equity share for every option at an exercise price of ₹ 149.51, which is 1.14 % above the stock price at the date of grant, i.e., 13 May 2013.

The expense recognized for employee services received during the respective years is ₹ Nil.

#### Movements during the year

The following table illustrates the number and weighted average exercise prices (WAEP) of, and changes in, share options during the year:

Particulars	31 December 2019		31 December 2018	
	Number	WAEP	Number	WAEP
Outstanding at the beginning of the year	23,285	149.51	78,285	149.51
Options exercised during the year	(13,285)	149.51	(55,000)	149.51
Options lapsed during the year	(10,000)	149.51	-	-
<b>Outstanding at the end of the year</b>	<b>-</b>		<b>23,285</b>	
Exercisable at the end of the year	-		23,285	

The fair values of options granted under new plan were determined using a variation of the binomial option pricing model that takes into account factors specific to the share incentive plans, such as the vesting period. The following principal assumptions were used in the valuation:



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

	Options vested and exercised	Options vested and unexercised
Number of options	2,006,550	668,850
Fair value on grant date (₹)	65.92	66.44
Share price at grant date (₹)	147.83	147.83
Exercise price (₹)	149.51	149.51
Expected volatility	16.63%	16.63%
Expected life	7.56 years	7.64 years
Expected dividends	0%	0%
Risk-free interest rate (based on government bonds)	7.53%	7.53%

The measure of volatility has been calculated based on the average volatility of closing market price of the BSE 500 during the period 01 January 2013 to 31 December 2013.

### Particulars of Scheme

#### Name of scheme **Employee Stock Option Plan 2013**

Vesting conditions	668,850 options on the date of grant ('First vesting') 668,850 options on first day of January of the calendar year following the first vesting ('Second vesting') 668,850 options on first day of January of the calendar year following the second vesting ('Third vesting') 668,850 options on first day of January of the calendar year following the third vesting ('Fourth vesting') Notwithstanding any other clause of this Plan, no vesting shall occur until 01 December 2015 or fourth vesting, whichever is earlier
Exercise period	Stock options can be exercised within a period of 5 years from the date of vesting.
Number of share options	2,675,400
Exercise price	149.51
Method of settlement	Equity
Fair value on the grant date	Options vested: ₹ 65.92 Options to be vested : ₹ 66.44
Remaining life as on 31 December 2019	-
Remaining life as on 31 December 2018	1.94 years

The following share options were exercised during the current year:

	Options series	Number exercised	Share price at exercise date	Exercise date
Granted on 13 May 2013	ESOP 2013	9,585	₹ 515.47	18 February 2019
Granted on 13 May 2013	ESOP 2013	3,700	₹ 630.40	03 June 2019

The following share options were exercised during the previous year:

	Options series	Number exercised	Share price at exercise date	Exercise date
Granted on 13 May 2013	ESOP 2013	12,700	₹ 717.10	24 January 2018
Granted on 13 May 2013	ESOP 2013	15,000	₹ 608.15	20 March 2018
Granted on 13 May 2013	ESOP 2013	19,500	₹ 688.25	26 July 2018
Granted on 13 May 2013	ESOP 2013	7,800	₹ 765.80	22 November 2018

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### B. Employee Stock Option Plan 2016 (“ESOS 2016”)

The ESOS 2016 (“the Scheme”) was approved by the Board of Directors and the shareholders on 27 April 2016. The Scheme entitles key managerial personnel and employees of the Company and its subsidiaries to purchase shares in the Company at the stipulated exercise price, subject to compliance with vesting conditions. Stock options can be settled by issue of equity shares. No options under this Scheme have been granted in the current or previous years.

### 51. Capital management

For the purpose of the Company’s capital management, capital includes issued equity share capital, securities premium and all other equity reserves attributable to the equity shareholders of the Company.

The Company’s capital management objectives are:

- to ensure the Company’s ability to continue as a going concern
- to provide an adequate return to shareholders  
by pricing products and services commensurately with the level of risk.

The Company manages its capital structure and makes adjustments in light of changes in economic conditions and the requirements of the financial covenants. To maintain or adjust the capital structure, the Company may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. The Company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. The Company includes within net debt, non-current and current borrowings, deferred payment liabilities, less cash and cash equivalents, excluding discontinued operations, if any.

The amounts managed as capital by the Company for the reporting periods are summarised as follows:

(₹ in million)

Particulars	As at 31 December 2019	As at 31 December 2018
Non-current borrowings (Refer note 20A)	22,917.07	18,359.13
Current borrowings (Refer note 20B)	4,110.44	3,188.75
Current portion of deferred payment liabilities (Refer note 20D)	-	429.58
Current maturities of long-term debts (Refer note 20C)	4,980.86	3,376.93
	<b>32,008.37</b>	<b>25,354.39</b>
Less: Cash and cash equivalents (Refer note 13)	(323.51)	(17.75)
<b>Net debt (A)</b>	<b>31,684.86</b>	<b>25,336.64</b>
Equity share capital (Refer note 18)	2,886.89	1,826.42
Other equity (Refer note 19)	35,784.28	24,062.97
<b>Total capital (B)</b>	<b>38,671.17</b>	<b>25,889.39</b>
<b>Capital and net debt (C=A+B)</b>	<b>70,356.03</b>	<b>51,226.03</b>
<b>Gearing ratio (A/C)</b>	<b>45.04%</b>	<b>49.46%</b>

In order to achieve this overall objective, the Company’s capital management, amongst other things, aims to ensure that it meets financial covenants attached to the interest-bearing loans and borrowings that define capital structure requirements.

No changes were made in the objectives, policies or processes for managing capital during the years ended 31 December 2019 and 31 December 2018.

Breaches in meeting the financial covenants would permit the bank to immediately call loans and borrowings. There have been no breaches in the financial covenants of any borrowing in the reporting periods.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### 52. Assets pledged as security

The carrying amount of assets pledged as security are:

(₹ in million)

Particulars	As at	As at
	31 December 2019	31 December 2018
Inventories and trade receivable (Refer note 11 and 12)	8,035.14	5,527.99
Other bank deposits (Refer note 14)	0.65	0.65
Current loans (Refer note 15)	351.71	104.68
Other current financial assets (Refer note 16)	2,820.09	1,783.80
Other current assets (Refer note 17)	1,554.83	1,581.41
Other intangible assets (Refer note 5A and 5B)	5,617.87	5,235.20
Property, plant and equipment (Refer note 4)	48,399.67	27,983.04
Capital work-in-progress (Refer note 4)	585.75	3,392.26

### 53. Recent accounting pronouncements (Ind AS issued but not yet effective)

The Ministry of Corporate Affairs (“MCA”) issued the Companies (Indian Accounting Standards) Amendments Rules, 2019 and Companies (Indian Accounting Standards) Second Amendments Rules, 2019, notifying new standards and amendments to certain issued standards. These pronouncements are applicable to the Company from accounting periods beginning on or after 01 January 2020.

#### a) Ind AS 116, Leases:

Ind AS 116 supersedes Ind AS 17, Leases including appendices thereto. Ind AS 116 sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to record all leases on the balance sheet with exemptions available for low value and short term leases. At the commencement of a lease, a lessee will recognise lease liability and an asset representing the right to use the underlying asset during the lease term (i.e., the right-of-use asset). Lessees will subsequently reduce the lease liability when paid and recognise depreciation on the right of-use asset. Lessees will be required to separately recognise the interest expense on the lease liability and the depreciation expense on the right-of-use asset. The standard has no impact on the actual cash flows of a Company. However, operating lease payments currently expensed as operating cash outflows will instead be capitalised and presented as financing cash outflows in the statement of cash flows.

The Company is evaluating the requirements of the standard and the effect on the standalone financial statements.

#### b) Appendix C, Uncertainty over Income Tax Treatment to Ind AS 12, Income Taxes:

The Appendix clarifies how to apply the recognition and measurement principles while recognizing current tax, deferred tax, taxable profits (losses), tax bases, unused tax losses, unused tax credits and tax rates when there is uncertainty over tax treatments under Ind AS 12. As per the Appendix, the Company needs to assess whether it is probable that a tax authority will accept an uncertain tax treatment used or a treatment which is being proposed to be used in its income tax filings.

The Company is evaluating the requirements of the amendments and their impact on the standalone financial statements.

#### c) Amendment to Ind AS 12, Income Taxes:

The amendment clarifies that an entity shall recognize income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

The Company will apply this amendment for annual reporting periods beginning on or after 01 January, 2020. The impact on the standalone financial statements is being evaluated.

### d) Amendment to Ind AS 23, Borrowing Costs:

The amendment clarifies that an entity shall consider specific borrowings as general borrowing while calculating capitalization rate, once substantial activities necessary to prepare a qualifying asset for which specific borrowing was obtained is completed for its intended use or sale.

In view of the management, the impact of this amendment on the standalone financial statements, as assessed by the Company, is expected to be insignificant.

## 54. Information under Section 186 (4) of the Companies Act, 2013 and Regulation 34 of the SEBI (Listing Obligations and Disclosure Requirements), 2015

(₹ in million)

(i) Name of the Loanee	Rate of Interest	Secured/Unsecured	Maximum balance outstanding during the year 2019	As at 31 December 2019	Maximum balance outstanding during the year 2018	As at 31 December 2018
Varun Beverages Morocco SA	3.50% + Libor	Unsecured	2,805.70	1,676.77	2,950.67	2,621.10
Varun Beverages Lanka (Private) Limited*	Zero to 2% + Libor	Unsecured	2,608.65	2,548.24	2,663.13	2,598.89
Varun Beverages (Zambia) Limited	4% + Libor	Unsecured	221.32	221.32	420.05	216.72
Varun Beverages (Zambia) Limited	2% + Libor	Unsecured	808.96	808.96	824.14	792.14
Varun Beverages (Zimbabwe) (Private) Limited	4% + Libor	Unsecured	648.60	648.60	663.92	635.11

The above loans are given for business purposes.

\*Represents debt component of investments in redeemable preference shares.

(₹ in million)

(ii) Name of the Investee	As at 31 December 2019	As at 31 December 2018
Varun Beverages Morocco SA	4,922.56	3,740.10
Varun Beverages (Nepal) Private Limited	798.91	798.91
Varun Beverages Lanka (Private) Limited	522.97	522.97
Varun Beverages (Zambia) Limited	2,670.39	2,670.39
Angelica Technologies Private Limited	12.56	12.56
Varun Beverages (Zimbabwe) (Private) Limited	0.06	0.06
Lunarmech Technologies Private Limited	150.38	-

The above loans are given for business purposes.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

(iii) Guarantees outstanding, given on behalf of	As at	As at
	31 December 2019	31 December 2018
Varun Beverages (Nepal) Private Limited	280.99	468.31
Varun Beverages (Zimbabwe) (Private) Limited	2,302.15	2,044.91

The above financial guarantees are given on behalf of subsidiaries for business purposes.

The above transactions are in the ordinary course of business.

### 55. Financial instruments risk

#### Financials risk management objectives and policies

The Company is exposed to various risks in relation to financial instruments. The main types of financial risks are market risk, credit risk and liquidity risk.

The management of the Company monitors and manages the financial risks relating to the operations of the Company on a continuous basis. The Company's risk management is coordinated at its head office, in close cooperation with the management, and focuses on actively securing the Company's short to medium-term cash flows and simultaneously minimising the exposure to volatile financial markets. Long-term financial investments are managed to generate lasting returns.

The Company does not engage in the trading of financial assets for speculative purposes. The most significant financial risks to which the Company is exposed are described below.

#### 55.1 Market risk analysis

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. The Company is exposed to market risk through its use of financial instruments and specifically to currency risk and interest rate risk, which result from its operating, investing and financing activities. Contracts to hedge exposures in foreign currencies, interest rates etc. are entered into wherever considered necessary by the management.

#### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The functional currency of the Company is Indian Rupees ('INR' or '₹'). Most of the Company's transactions are carried out in Indian Rupees. Exposures to currency exchange rates mainly arise from the Company's overseas sales and purchases, lending to overseas subsidiary companies, external commercial borrowings etc. which are primarily denominated in US Dollars ('USD'), Lankan Rupee (LKR), Pound Sterling ('GBP'), Singapore Dollars ('SGD') and Euro.

The Company has limited exposure to foreign currency risk and thereby it mainly relies on natural hedge. To further mitigate the Company's exposure to foreign currency risk, non-INR cash flows are continuously monitored and derivative contracts are entered into wherever considered necessary.

The carrying amounts of the Company's foreign currency denominated monetary items are restated at the end of each reporting period. Foreign currency denominated financial assets and liabilities which expose the Company to currency risk are as follows:

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(in million)

	USD	LKR	GBP	SGD	Euro
<b>31 December 2019</b>					
Financial assets					
(i) Loans (non-current and current)					
(a) Loans to related parties	47.08	5,701.67	-	-	-
(ii) Trade receivables (current)	0.58	-	-	-	-
(iii) Other financial assets (current)					
(a) Interest accrued on loan to related parties	5.30	-	-	-	-
(b) Guarantee commission receivable	0.67	-	-	-	-
(c) Other receivables	0.42	-	-	-	-
(iv) Other assets (non-current and current)	1.81	-	-	-	2.24
<b>Total financial assets</b>	<b>55.86</b>	<b>5,701.67</b>	<b>-</b>	<b>-</b>	<b>2.24</b>
Financial liabilities					
(i) Borrowings (non-current)					
(a) Foreign currency loans from banks	-	-	-	33.13	-
(ii) Trade payables	5.91	-	-	-	-
(iii) Other current financial liabilities					
(a) Interest accrued but not due on borrowings	-	-	-	0.11	-
(b) Payable for capital expenditure	0.57	-	-	-	0.12
<b>Total financial liabilities</b>	<b>6.48</b>	<b>-</b>	<b>-</b>	<b>33.24</b>	<b>0.12</b>
<b>31 December 2018</b>					
Financial assets					
(i) Loans (non-current and current)					
(a) Loans to related parties	61.11	5,805.35	-	-	-
(ii) Trade receivables (current)	7.63	-	-	-	-
(iii) Other financial assets (current)					
(a) Interest accrued on loan to related parties	2.57	-	-	-	-
(b) Guarantee commission receivable	0.49	-	-	-	-
(c) Other receivables	0.32	-	-	-	-
(iv) Other assets (non-current and current)	0.98	-	-	-	0.36
<b>Total financial assets</b>	<b>73.10</b>	<b>5,805.35</b>	<b>-</b>	<b>-</b>	<b>0.36</b>
Financial liabilities					
(i) Borrowings (non-current)					
(a) Foreign currency loans from banks	-	-	-	33.13	-
(ii) Trade payables	8.98	-	0.01	-	0.06
(iii) Other current financial liabilities					
(a) Interest accrued but not due on borrowings	-	-	-	0.15	-
(b) Payable for capital expenditure	0.17	-	-	-	1.07
(c) Deferred payment liabilities	-	-	-	-	5.35
<b>Total financial liabilities</b>	<b>9.15</b>	<b>-</b>	<b>0.01</b>	<b>33.28</b>	<b>6.48</b>

The following table illustrates the foreign currency sensitivity of profit and equity with regards to the Company's financial assets and financial liabilities considering 'all other things being equal' and ignoring the impact of taxation. It assumes a +/- 1% change of the INR/USD, INR/LKR, INR/GBP, INR/SGD and INR/Euro exchange rate for the year ended at 31 December 2019 (31 December 2018: 1%). These are the sensitivity rates used when reporting foreign currency exposures internally to the key management personnel and represents management's assessment of the reasonably possible changes in the foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items at end of each period reported upon. A positive number indicates an increase in profit or equity and vice-versa.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

If the INR had strengthened against the USD by 1% (31 December 2018: 1%), LKR by 1% (31 December 2018: 1%), GBP by 1% (31 December 2018: 1%), SGD by 1% (31 December 2018: Nil) and Euro by 1% (31 December 2018: 1%), the following would have been the impact:

(₹ in million)

	Profit for the year		Equity	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
USD	(35.19)	(44.63)	(35.19)	(44.63)
LKR	(22.18)	(21.95)	(22.18)	(21.95)
GBP	-	0.01	-	0.01
SGD	17.58	16.91	17.58	16.91
Euro	(1.69)	4.88	(1.69)	4.88

If the INR had weakened against the USD by 1% (31 December 2018: 1%), LKR by 1% (31 December 2018: 1%), GBP by 1% (31 December 2018: 1%), SGD by 1% (31 December 2018: Nil) and Euro by 1% (31 December 2018: 1%), the following would have been the impact:

(₹ in million)

	Profit for the year		Equity	
	31 December 2019	31 December 2018	31 December 2019	31 December 2018
USD	35.19	44.63	35.19	44.63
LKR	22.18	21.95	22.18	21.95
GBP	-	(0.01)	-	(0.01)
SGD	(17.58)	(16.91)	(17.58)	(16.91)
Euro	1.69	(4.88)	1.69	(4.88)

Exposures to foreign exchange rates vary during the year depending on the volume of the overseas transactions. Nonetheless, the analysis above is considered to be representative of the Company's exposure to currency risk.

### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's policy is to minimise interest rate cash flow risk exposures on long-term financing. The Company is exposed to changes in market interest rates as some of the bank and other borrowings are at variable interest rates and also loans have been advanced to subsidiary companies at variable interest rates. All the Company's term deposits are at fixed interest rates.

The following table illustrates the sensitivity of profit and equity to a reasonably possible change in interest rates of +/- 1% (31 December 2018: +/- 1%). These changes are considered to be reasonably possible based on management's assessment. The calculations are based on a change in the average market interest rate for each period, and the financial instruments held at each reporting date that are sensitive to changes in interest rates. All other variables are held constant.

(₹ in million)

	Profit for the year		Equity	
	+1%	-1%	+1%	-1%
<b>31 December 2019</b>	(218.97)	218.97	(218.97)	218.97
<b>31 December 2018</b>	(151.03)	151.03	(151.03)	151.03

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

### Commodity price risk

The Company is affected by the price volatility of certain commodities. Its operating activities require the ongoing purchase of pet chips and sugar and therefore require a continuous supply. In view of volatility of pet chips and sugar prices, the Company also executes into various advance purchase contracts.

### Commodity price sensitivity

The following tables shows the effect of price change in sugar and pet chips

(₹ in million)

Particulars	Change in yearly average price		Effect on profit before tax		Effect on equity	
<b>31 December 2019</b>						
Sugar	+1%	-1%	(63.14)	63.14	(63.14)	63.14
Pet chips	+1%	-1%	(39.43)	39.43	(39.43)	39.43

(₹ in million)

Particulars	Change in yearly average price		Effect on profit before tax		Effect on equity	
<b>31 December 2018</b>						
Sugar	+1%	-1%	(46.07)	46.07	(46.07)	46.07
Pet chips	+1%	-1%	(31.49)	31.49	(31.49)	31.49

### Other price sensitivity

The Company is not exposed to any listed equity or listed debt price risk as it does not hold any investments in listed entities.

## 55.2 Credit risk analysis

Credit risk is the risk that a counterparty fails to discharge an obligation to the Company. The Company is operating through a network of distributors and other distribution partners based at different locations. The Company is exposed to this risk for various financial instruments, for example loans granted, receivables from customers, deposits placed etc. The Company's maximum exposure to credit risk is limited to the carrying amount of financial assets recognized at end of each reporting period, as summarised below:

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Classes of financial assets-carrying amounts:		
Investments (current)	0.01	0.01
Loans (current and non-current)	6,394.48	7,063.74
Trade receivables	1,305.31	1,344.74
Cash and cash equivalents	323.51	17.75
Bank balances other than mention above	0.65	0.65
Other financial assets (current and non-current)	2,828.99	1,792.14
	<b>10,852.95</b>	<b>10,219.03</b>

The Company continuously monitors receivables and defaults of customers and other counterparties, and incorporates this information into its credit risk controls. Appropriate security deposits are kept against the supplies to customers and balances are reconciled at regular intervals. The Company's policy is to deal only with creditworthy counterparties.



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

In respect of trade and other receivables, the Company is not exposed to any significant credit risk exposure to any single counterparty. Trade receivables consist of a large number of customers of various scales and in different geographical areas. Based on historical information about customer default rates, management considers the credit quality of trade receivables. In case the receivables are not recovered even after regular follow up, measures are taken to stop further supplies to the concerned customer. The expected credit loss is based on the five years historically observed default rates over the expected life of the trade receivables and is adjusted for forward looking estimates.

### Movement in expected credit loss allowance on trade receivables

(₹ in million)

	As at 31 December 2019	As at 31 December 2018
Balance at the beginning of the year	255.93	222.41
Loss allowance measured at lifetime expected credit loss	(39.67)	33.52
<b>Balance at the end of the year</b>	<b>216.26</b>	<b>255.93</b>

The credit risk for cash and cash equivalents, bank deposits including interest accrued thereon and Government grant receivables is considered negligible, since the counterparties are reputable banks with high quality external credit ratings and State Government bodies. The credit risk for loans advanced to subsidiary companies including interest accrued thereon is also considered negligible since operations of these entities are regularly monitored by the Company and these companies have shown considerable growth.

In respect of financial guarantees provided by the Company, the maximum exposure which the Company is exposed to is the maximum amount which the Company would have to pay if the guarantee is called upon. Based on the expectation at the end of each reporting period, the Company considers that it is more likely than not that such an amount will not be payable under the guarantees provided.

### 55.3 Liquidity risk analysis

Liquidity risk is that the Company might be unable to meet its obligations. The Company manages its liquidity needs by monitoring scheduled debt servicing payments for long-term financial liabilities and considering the maturity profiles of financial assets and other financial liabilities as well as forecast of operational cash inflows and outflows. Liquidity needs are monitored in various time bands, on a day-to-day basis, a week-to-week basis and a month-to-month basis. Long-term liquidity needs for a 180-day and a 360-day lookout period are identified monthly. Net cash requirements are compared to available borrowing facilities in order to determine headroom or any shortfalls.

Funding for long-term liquidity needs is additionally secured by an adequate amount of committed credit facilities and the Company's ability to avail further credit facilities subject to creation of requisite charge on its assets. The Company assessed the concentration of risk with respect to refinancing its debt and concluded it to be low.

As at 31 December 2019, the Company's non-derivative financial liabilities have contractual maturities as summarised below:

(₹ in million)

31 December 2019	1 to 12 months	1 to 5 years	Later than 5 years
Borrowings (current and non-current)	9,091.30	20,133.22	1,403.78
Trade payables	3,178.78	-	-
Other financial liabilities (current)	3,504.33	-	-
<b>Total</b>	<b>15,774.41</b>	<b>20,133.22</b>	<b>1,403.78</b>

## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

This compares to the maturity of the Company's non-derivative financial liabilities in the previous reporting periods as follows:

(₹ in million)

31 December 2018	1 to 12 months	1 to 5 years	Later than 5 years
Borrowings (current and non-current)	6,995.26	16,401.73	629.81
Trade payables	1,783.18	-	-
Other financial liabilities (current)	3,136.49	-	-
<b>Total</b>	<b>11,914.93</b>	<b>16,401.73</b>	<b>629.81</b>

As at 31 December 2019, the contractual cash flows (excluding interest thereon) of the Company's derivative financial instruments are as follows:

(₹ in million)

31 December 2019	1 to 12 months	1 to 5 years
Cross currency interest rate swap	-	1,752.25

This compares to the contractual cash flows (excluding interest thereon) of the Company's derivative financial instruments in the previous year as follows:

(₹ in million)

31 December 2018	1 to 12 months	1 to 5 years
Cross currency interest rate swap	-	1,686.78

## 56. Fair value measurements

### Financial instruments by categories

The carrying values and fair values of financial instruments by categories are as follows:

(₹ in million)

Particulars	Notes	Carrying value		Fair value/amortized cost	
		31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Financial assets</b>					
<b>Fair value through profit and loss ('FVTPL')</b>					
(i) Non-current financial assets					
(a) Investment (non-current)	7	0.01	0.01	0.01	0.01
<b>Amortized cost</b>					
(i) Non-current financial assets					
(a) Loans	8	6,042.77	6,959.06	6,042.77	6,959.06
(b) Other	9	8.90	8.34	8.90	8.34
(ii) Current financial assets					
(a) Trade receivables	12	1,305.31	1,344.74	1,305.31	1,344.74
(b) Cash and cash equivalents	13	323.51	17.75	323.51	17.75
(c) Bank balances other than (b) above	14	0.65	0.65	0.65	0.65
(d) Loans	15	351.71	104.68	351.71	104.68
(e) Other	16	2,820.09	1,783.80	2,820.09	1,783.80
<b>Total</b>		<b>10,852.95</b>	<b>10,219.03</b>	<b>10,852.95</b>	<b>10,219.03</b>
<b>Financial liabilities</b>					
<b>FVTPL</b>					
(i) Current financial liability					
(a) Liability for foreign currency derivative contract	25	68.45	77.97	68.45	77.97



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(₹ in million)

Particulars	Notes	Carrying value		Fair value/amortized cost	
		31 December 2019	31 December 2018	31 December 2019	31 December 2018
<b>Amortized cost</b>					
(i) Non-current borrowings (excluding those disclosed under FVTPL category above)	20A	22,917.07	18,359.13	22,917.07	18,359.13
(ii) Current financial liabilities					
(a) Borrowings	20B	4,110.44	3,188.75	4,110.44	3,188.75
(b) Trade payables	24	3,178.78	1,783.18	3,178.78	1,783.18
(c) Other	25	8,416.74	6,865.03	8,416.74	6,865.03
<b>Total</b>		<b>38,691.48</b>	<b>30,274.06</b>	<b>38,691.48</b>	<b>30,274.06</b>

### Valuation technique to determine fair value

Cash and cash equivalents, other bank balances, trade receivables, loans, other current financial assets, trade payables, current borrowings and other current financial liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments. The fair value of the financial assets and liabilities is the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale.

The following methods and assumptions were used to estimate the fair values:

- The fair values of the long term borrowings, loans and other deferred payments are determined by using discounted cash flow method using the appropriate discount rate. The discount rate is determined using other similar instruments incorporating the risk associated.
- The Company executed derivative financial instruments such as cross currency interest rate swap being valued using valuation techniques, which employs use of market observable inputs. The Company uses mark to market valuation provided by bank for its valuation.

### Fair value hierarchy

The financial assets measured at fair value are grouped into the fair value hierarchy as on 31 December 2019 and 31 December 2018 as follows: (also refer note 3.1)

(₹ in million)

31 December 2019	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets measured at fair value:</b>					
Investment (non-current)	31 December 2019	0.01	-	-	0.01
<b>Liabilities measured at fair value:</b>					
(a) Liability for foreign currency derivative contract	31 December 2019	68.45	-	68.45	-



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

There have been no transfers of financial assets and financial liabilities between the levels during the year 2019

(₹ in million)

31 December 2018	Date of valuation	Total	Fair value measurement using		
			Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>Assets measured at fair value:</b>					
Investment (non-current)	31 December 2018	0.01	-	-	0.01
<b>Liabilities measured at fair value:</b>					
(a) Liability for foreign currency derivative contract	31 December 2018	77.97	-	77.97	-

### 57. Details of hedged and unhedged exposure in foreign currency denominated monetary items

#### A. Exposure in foreign currency - hedged

The Company executes cross currency and interest rate swap contracts to hedge against its foreign currency exposures relating to the underlying transactions and firm commitments. The Company does not enter into any derivative instruments for trading or speculative purposes.

Outstanding foreign currency exposure hedged (excluding interest thereon):

(in million)

Particulars	Period	Foreign currency		Hedged currency	
ECB Loan	31 December 2019	SGD	33.13	USD	25.00
	31 December 2018	SGD	33.13	USD	25.00

#### B. Exposure in foreign currency - unhedged

Outstanding foreign currency exposure not being hedged against adverse currency fluctuation:

(in million)

Particulars	Period	Foreign currency		Local currency	
Trade receivable	31 December 2019	USD	0.58	INR	41.02
	31 December 2018	USD	7.63	INR	532.55
Advance to vendors	31 December 2019	USD	1.81	INR	126.69
	31 December 2018	USD	1.00	INR	72.44
	31 December 2019	EURO	2.24	INR	175.87
Loan given	31 December 2018	EURO	0.36	INR	29.28
	31 December 2019	USD	47.08	INR	3,355.64
	31 December 2018	USD	61.11	INR	4,265.07
Loan taken (ECB loan)	31 December 2019	LKR	5,701.67	INR	2,548.24
	31 December 2018	LKR	5,805.35	INR	2,598.89
	31 December 2019	USD	25.00	INR	1,752.25
Other receivables	31 December 2018	USD	25.00	INR	1,686.78
	31 December 2019	USD	6.40	INR	455.91
Other payables	31 December 2018	USD	3.36	INR	234.84
	31 December 2019	USD	0.09	INR	6.05
Trade payables	31 December 2018	USD	0.11	INR	7.45
	31 December 2019	USD	5.91	INR	421.73
	31 December 2018	USD	8.99	INR	627.41



## Summary of significant accounting policies and other explanatory information on the Standalone Financial Statements for the year ended 31 December 2019

(in million)

Particulars	Period	Foreign currency		Local currency	
	31 December 2019	GBP	-	INR	-
	31 December 2018	GBP	0.01	INR	0.61
	31 December 2019	EURO	-	INR	-
	31 December 2018	EURO	0.06	INR	4.80
Payable for capital expenditure	31 December 2019	USD	0.57	INR	40.64
	31 December 2018	USD	0.16	INR	13.48
	31 December 2019	EURO	0.12	INR	9.56
	31 December 2018	EURO	6.42	INR	519.23

58. During the year ended 31 December 2019, pursuant to Qualified institutions placement “QIP”, the Company has raised ₹ 8,999.99 through fresh issue of 14,705,882 equity shares of ₹ 10 each at a premium of ₹ 602 per share. The Audit committee and the Board of Directors noted the utilization of funds raised through such fresh issue of equity shares to be in line with the object of the issue, the details of which are as follows:

(₹ in million)

Particulars	Amount
Gross proceeds received from QIP	8,999.99
Less: Share issue expenses	164.36
Net proceeds received from QIP	8,835.63
<b>Amount utilised for:</b>	
Repayment of debts	(8,835.63)
<b>Unutilised amount</b>	-

59. No adjusting or significant non-adjusting events have occurred between 31 December 2019 and the date of authorization of these standalone financial statements.

The accompanying notes are an integral part of the standalone financial statements. As per our report of even date attached.

For **Walker Chandio & Co LLP**  
Chartered Accountants  
Firm's Registration No.: 001076N/N500013

For **APAS & Co.**  
Chartered Accountants  
Firm's Registration No.: 000340C

**Anupam Kumar**  
Partner  
Membership No.: 501531

**Sumit Kathuria**  
Partner  
Membership No.: 520078

**For and on behalf of the Board of Directors of Varun Beverages Limited**

**Varun Jaipuria**  
Whole Time Director  
DIN 02465412

**Raj Pal Gandhi**  
Whole Time Director  
DIN 00003649

**Vikas Bhatia**  
Chief Financial Officer

**Kapil Agarwal**  
Chief Executive Officer  
and Whole Time Director  
DIN 02079161

**Ravi Batra**  
Chief Risk Officer and  
Group Company Secretary  
Membership No. F-5746

Place : Gurugram  
Dated : 07 February 2020







[www.varunpepsi.com](http://www.varunpepsi.com)