



January 10, 2022

To,

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra-Kurla Complex,
Bandra (East), Mumbai-400 051
Symbol – POLICYBZR

BSE Limited
Department of Corporate Services / Listing
Phiroze Jeejeebhoy Towers,
Dalal Street, Fort,
Mumbai-400 001
Scrip Code – 543390

Sub: Intimation under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir(s),

In accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Code of Practices and Procedures for Fair Disclosure of Unpublished Price Sensitive Information in terms of Regulation 8 of SEBI (Prohibition of Insider Trading) Regulations, 2015, we would like to intimate the following:

- 1) The insurance premium originated by PB Fintech group increased from an aggregate of INR 1,067 Cr to INR 1,786 Cr, marking a growth of 67% for the quarter ended December 31, 2021 over the quarter ended December 31, 2020.
- 2) The growth as of December 31, 2021 for the first three quarters of the fiscal year 2021-2022 over the first three quarters of the fiscal year 2020-2021 was at 38% for an aggregate premium including both new and renewal business of INR 4,803 Cr for the period April 01, 2021 to December 31, 2021.
- 3) As per the internal classification of the Company, insurance premium for first year transactions through Policybazaar Insurance Brokers Private Limited (“**PolicyBazaar**”) for India business (not including the POSP business) grew from INR 627 Cr in the quarter ended December 31, 2020 to INR 1,052 Cr in the quarter ended December 31, 2021, marking a growth of 68%. Within this, life insurance business, health insurance business & other insurance business grew at 73%, 50% and 69% respectively as compared to the same quarter last fiscal year. The same first year premium for PolicyBazaar India business (without PoSP business) grew from INR 1,963 Cr for the first three quarters ended December 31, 2020 to INR 2,670 Cr for the first three quarters ended December 31, 2021, a growth of 36%. This was 42%, 40% and 25% for life insurance, health insurance and other insurance respectively for the first three quarters ended December 31, 2021 as compared to same period last fiscal year.
- 4) Disbursement of loans through Paisabazaar Marketing and Consulting Private Limited (“**Paisabazaar**”) grew from an aggregate of INR 994 Cr in the quarter ended December 31, 2020 to INR 1,880 Cr in the quarter ended December 31, 2021, registering a growth of 89%. The aggregate disbursement for the first three quarters of the fiscal year 2021-2022 grew to INR 4,370 Cr at 166% growth rate over the aggregate disbursement of INR 1,642 Cr for the first three quarters of the fiscal year 2020-2021.

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PB FINTECH LIMITED

(Formerly Known As PB Fintech Private Limited/Etechaces Marketing And Consulting Private Limited)

Registered Office Address : Plot No. 119, Sector-44, Gurugram-122001 (Haryana)

Telephone No. : 0124-4562907, Fax : 0124-4562902 E-mail : enquiry@policybazaar.com

Website : www.pbfintech.in CIN : L51909HR2008PLC037998



The above information is provisional and constitutes key performance indicators as seen by the management. We request you to bring the above to the notice of all concerned.

Thanking you,

Yours faithfully,

For PB Fintech Limited

(Formerly known as PB Fintech Private Limited/Etechaces Marketing and Consulting Private Limited)

(Bhasker Joshi)

Company Secretary and Compliance Officer

Membership No. F8032

Add: Plot No. 119, Sector-44,

Gurgaon-122001, Haryana



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