

TO ALL STOCK EXCHANGES

**BSE LIMITED  
NATIONAL STOCK EXCHANGE OF INDIA LIMITED  
NEW YORK STOCK EXCHANGE**

June 18, 2024

Dear Sir/ Madam,

**Sub: Press release**

Please find enclosed the press release titled “**Launched today: Infosys Aster™ – The AI-amplified marketing suite that delivers engaging brand experiences, enhanced marketing efficiency, and accelerated business growth**”

This information will also be hosted on the Company’s website, at [www.infosys.com](http://www.infosys.com).

This is for your information and records.

Yours Sincerely,  
For **Infosys Limited**

**A.G.S. Manikantha**  
*Company Secretary*

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**Launched today: Infosys Aster™ – The AI-amplified marketing suite that delivers engaging brand experiences, enhanced marketing efficiency, and accelerated business growth**

- *400+ assets and an ecosystem of 50+ partners delivering brand and business outcomes for leading B2C and B2B brands worldwide*
- *Transformative generative AI-amplified marketing capabilities enabled by Infosys Topaz™*

**Bengaluru, India – June 18, 2024:** [Infosys](#) (NSE, BSE, NYSE: INFY), a global leader in next-generation digital services and consulting, today announced the launch of Infosys Aster™ – a set of AI-amplified marketing services, solutions and platforms that deliver engaging brand experiences, enhanced marketing efficiency, and accelerated effectiveness for business growth. It drives AI-led transformation of marketing with integrated, real-time view across customers, brands and channels, enabling companies to increase ROI from marketing. With creative services, experience design, digital commerce, MarTech orchestration, performance marketing and marketing operations, Infosys Aster™ brings agility to the marketing value chain for B2B and B2C brands. With Infosys Aster™, global brands have realized up to 50% increase in repeat buyers, 30% improvement in the cost of marketing operations, and 40% increase in sales.

**Deliver Engaging Brand Experiences:** Infosys Aster™ delivers lasting connections with its human experience design approach amplified by the power of technology. Utilizing advanced technologies like real-time Unreal Engine 3D, AR/VR/XR, and digital twin CGI modeling, it delivers immersive experiences that foster customer intimacy. By taking advantage of AI-powered customer and marketing data platforms, it enables brands to unlock insights from data while also drawing on the power of ecosystems to deepen omnichannel engagement. For example, as the creative partner for an international racing giant, Infosys Aster™ created a holistic digital ecosystem – with compelling visual experiences that were highly customized for user groups – to boost engagement. Taking advantage of a dynamic content engine along with a simple ticketing system, Infosys Aster™ helped the business turn millions of fans into lifelong customers.

**Enhance Marketing Efficiency:** Infosys Aster™ combines gen AI-amplified content and creative services, intelligent recommendations from the MarTech stack, and marketing insights to deliver cost-effective campaigns faster. It also boosts efficiencies through marketing shared services by centralizing and automating content and design operations, reducing time and cost to activate campaigns. The suite's AI capabilities, powered by [Infosys Topaz™](#), help brands improve channel efficiencies by analyzing performance data and adapting strategies in real time. For example, a global health-tech company took



advantage of Infosys Aster™ to accelerate their campaign management cycles – from setup to execution for 80+ markets driving savings in cost of operations.

**Accelerate Effectiveness for Business Growth:** Infosys Aster™ helps businesses create shared digital foundations, by integrating MarTech and enterprise systems, to create new avenues to value for sales and marketing. AI-driven analytics and customer insights help marketers increase customer lifetime value by personalizing outreach, nurturing meaningful conversations, and garnering high-quality leads. This supports brands in driving effective lead-generation campaigns, marked by better cross-sell and up-sell opportunities. Marketers can also capture demand and nurture repeat purchases with the suite's real-time recommendations based on customer behavior. Predictive insights also help in influencing pricing strategies. For example, a retail chain used AI-amplified insights from Infosys Aster™ to develop their app-based promotional loyalty program that resulted in sales boost for them. The digital commerce platform, integral to Infosys Aster™, has a proven record in shaping e-commerce as an enterprise growth-lever.

**Satish H C, EVP and Co-head of Delivery, Infosys,** said, “Our clients want to tap into new avenues of growth, while deepening customer intimacy, efficiently, in near-real time. They understand the role that modern agile marketing, enabled by data and AI, can play to accelerate their strategy and disintermediate execution. Infosys Aster™ helps our clients' marketing organizations master the duality of marketing effectiveness and marketing efficiency to truly transform into customer-champions and growth-partners.”

“Businesses need marketing to be their core engine for reimagining customer experience and driving growth. In the era of AI-first enterprise transformation, CMOs have a unique opportunity to be the true C-Suite partner and orchestrator of value across the organization,” said **Sumit Virmani, EVP and Global Chief Marketing Officer, Infosys.** “At Infosys, we count on AI to amplify our capabilities – deepen brand experiences while driving effectiveness and efficiencies. We know that Infosys Aster™ – the same AI-amplified services, solutions and platforms that delivers value for us – can transform marketing into the powerful growth engine CMOs need for it to be.”

**Peter Bendor-Samuel, Founder & CEO, Everest Group,** said, “AI presents immense value to marketers, from driving hyper personalization to promising enhanced efficiencies and effectiveness across insights generation, creative workflows, and customer support. This is enabling marketers to not only glean productivity improvements, but also drive growth mandates. This journey is best enabled by partnering with a service provider that brings together strong tech capabilities with a deep understanding of the marketing domain. Infosys Aster's AI-led marketing capabilities, coupled with Infosys' experience of driving marketing and experience transformations, is well positioned to serve the needs of progressive marketers.”

Infosys Aster™ has nurtured best-in-class digital agencies, proven AI capabilities, deep industry experience, decades of delivery excellence and a diverse partner ecosystem. [WongDoody](#), Infosys'



creative digital innovation agency, brings together unique capabilities in creative consulting, experience design, immersive experiences, and future-proof marketing. Infosys Aster™ uses the AI and gen AI capabilities of Infosys Topaz™ in a 'responsible by design' approach to amplify marketing capabilities and enhance effectiveness of the function. Infosys' deep industry experience and expertise in connecting the complex enterprise ecosystem to the customer facing marketing function, while managing organizational change, helps CMOs achieve strong business impact. With over 350 global awards, 20+ design studios, 50+ partners, and 400+ marketing assets including use cases, solutions, and platforms, Infosys Aster™ is accelerating experience, efficiency, and effectiveness for B2B and B2C marketers globally.

**Björn Schick, Chief Experience Officer and Member of the Executive Board, smart Europe GmbH,** said, "At smart Europe, we share a similar value set with our strong partner Infosys Aster™, which prioritizes the individual customer experience thanks to sustainable concepts and the appropriate use of technology. In today's dynamic digital landscape, smart must secure a strong presence to connect with customers at every touchpoint. Infosys' human-centered design studio, WongDoody, has developed a performative 3D digital twin-based platform for us. This platform creates personalized customer journeys with our vehicles, enhancing the experience and unlocking new creative possibilities with gen AI. It simplifies and economizes the production of on-demand personalized visual content, increasing our flexibility to present and promote our brand and its growing product portfolio effectively to customers worldwide."

"Infosys Aster™ is bringing expertise to help us reimagine, engineer, and activate best-in-class omnichannel experiences for our customers, partners, and prospects enabling them to quickly access the relevant and up to date information they need. We see the potential of AI to amplify these capabilities and significantly raise the bar in the delivery of personalized content, ensuring predictability of engagement. We are elevating the way we connect with our customers and how our customers connect with us," said **Tom Portman, Group VP, Online Transformation and Group Head of Digital Channels, ABB.**

To know more, please visit: [Infosys Aster™](#)

### **About Infosys**

Infosys is a global leader in next-generation digital services and consulting. Over 300,000 of our people work to amplify human potential and create the next opportunity for people, businesses and communities. We enable clients in more than 56 countries to navigate their digital transformation. With over four decades of experience in managing the systems and workings of global enterprises, we expertly steer clients, as they navigate their digital transformation powered by cloud and AI. We enable them with an AI-first core, empower the business with agile digital at scale and drive continuous improvement with always-on learning through the transfer of digital skills, expertise, and ideas from our innovation ecosystem. We are deeply committed to being a well-governed, environmentally sustainable organization where diverse talent thrives in an inclusive workplace.

Visit [www.infosys.com](http://www.infosys.com) to see how Infosys (NSE, BSE, NYSE: INFY) can help your enterprise navigate your next.

### **Safe Harbor**



Certain statements in this release concerning our future growth prospects, or our future financial or operating performance, are forward-looking statements intended to qualify for the 'safe harbor' under the Private Securities Litigation Reform Act of 1995, which involve a number of risks and uncertainties that could cause actual results or outcomes to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding the execution of our business strategy, our ability to attract and retain personnel, our transition to hybrid work model, economic uncertainties, technological innovations such as Generative AI, the complex and evolving regulatory landscape including immigration regulation changes, our ESG vision, our capital allocation policy and expectations concerning our market position, future operations, margins, profitability, liquidity, capital resources, our corporate actions including acquisitions, and cybersecurity matters. Important factors that may cause actual results or outcomes to differ from those implied by the forward-looking statements are discussed in more detail in our US Securities and Exchange Commission filings including our Annual Report on Form 20-F for the fiscal year ended March 31, 2023. These filings are available at [www.sec.gov](http://www.sec.gov). Infosys may, from time to time, make additional written and oral forward-looking statements, including statements contained in the Company's filings with the Securities and Exchange Commission and our reports to shareholders. The Company does not undertake to update any forward-looking statements that may be made from time to time by or on behalf of the Company unless it is required by law.

For more information, please contact: [PR\\_Global@infosys.com](mailto:PR_Global@infosys.com)