



Date: June 29, 2020

To,  
The Listing Compliance Department,  
BSE Limited,  
P. J. Tower, Dalal Street,  
Mumbai – 400 001

To,  
The Listing Compliance Department,  
National Stock Exchange of India Limited,  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai - 400051

**Ref.: PC Jeweller Limited (Scrip Code: 534809, Symbol: PCJEWELLER)**

**Sub.: Audited Standalone & Consolidated Financial Results for the quarter and year  
ended March 31, 2020**

Dear Sir / Madam,

Pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith the following:

- i) Audited standalone and consolidated financial results of the Company for the quarter and year ended March 31, 2020;
- ii) Auditors Reports thereon;
- iii) Statements on impact of audit qualifications on the standalone and consolidated financial results; and
- iv) Highlights of financial results FY2019-20

The Board meeting commenced at 17:30 PM and concluded at 20:18 PM

Kindly take the same on record.

Thanking you.

Yours sincerely,  
For **PC Jeweller Limited**

  
New Delhi  
(VIJAY PANWAR)  
Company Secretary

Encl.: As above

**PC Jeweller Limited**

REGD. & CORPORATE OFF: C - 54, PREET VIHAR, VIKAS MARG, DELHI - 110 092 PH: 011 - 49714971 FAX: 011 - 49714972

info@pcjeweller.com • www.pcjeweller.com • CIN: L36911DL2005PLC134929

**PART I**

**Statement of standalone audited financial results for the quarter and financial year ended 31 March 2020**

(₹ in crore)

S. no.	Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
		(Audited) (Refer note 3)	(Unaudited)	(Audited) (Refer note 3)	(Audited)	(Audited)
I	Revenue from operations	876.88	1,588.37	2,191.46	4,938.59	8,368.85
II	Other income	18.35	33.40	12.51	77.45	92.32
III	<b>Total income (I+II)</b>	<b>895.23</b>	<b>1,621.77</b>	<b>2,203.97</b>	<b>5,016.04</b>	<b>8,461.17</b>
IV	<b>Expenses</b>					
	a) Cost of materials consumed	796.23	1,464.97	2,057.57	4,611.37	7,925.02
	b) Purchases of stock-in-trade	0.47	17.18	0.56	20.51	12.41
	c) Changes in inventories of finished goods, stock-in-trade and work-in-progress	14.73	(78.38)	457.18	(337.85)	(148.92)
	d) Employee benefits expenses	15.69	15.91	25.08	71.57	112.40
	e) Finance costs	93.22	96.83	71.25	368.88	340.39
	f) Depreciation and amortization expenses	6.44	9.69	3.63	34.66	16.75
	g) Other expenses	22.53	35.32	103.25	123.36	200.36
	<b>Total expenses (IV)</b>	<b>949.31</b>	<b>1,561.52</b>	<b>2,718.52</b>	<b>4,892.50</b>	<b>8,458.41</b>
V	<b>(Loss)/profit before tax (III-IV)</b>	<b>(54.08)</b>	<b>60.25</b>	<b>(514.55)</b>	<b>123.54</b>	<b>2.76</b>
VI	<b>Tax expense</b>					
	a) Current tax	(12.02)	17.63	(127.64)	47.68	23.91
	b) Deferred tax	(0.52)	10.53	(10.11)	(2.64)	(18.34)
VII	<b>(Loss)/profit for the period (V - VI)</b>	<b>(41.54)</b>	<b>32.09</b>	<b>(376.80)</b>	<b>78.50</b>	<b>(2.81)</b>
VIII	<b>Other comprehensive income</b>					
	(i) Items that will not be reclassified to profit or loss	1.14	-	0.51	1.14	0.51
	(ii) Income-tax relating to items that will not be reclassified to profit or loss	(0.29)	-	(0.18)	(0.29)	(0.18)
IX	<b>Total comprehensive income for the period (comprising (loss)/profit and other comprehensive income for the period) (VII+VIII)</b>	<b>(40.69)</b>	<b>32.09</b>	<b>(376.47)</b>	<b>79.35</b>	<b>(2.48)</b>
X	<b>Paid-up equity share capital (face value Rs 10/- per share)</b>	<b>395.00</b>	<b>395.00</b>	<b>394.65</b>	<b>395.00</b>	<b>394.65</b>
XI	<b>Other equity</b>				<b>3607.03</b>	<b>3,541.84</b>
XII	<b>Earnings per share : (of Rs. 10/- each)</b>	(not annualized)	(not annualized)	(not annualized)	(annualized)	(annualized)
	(a) Basic (Rs.)	(1.05)	0.81	(9.55)	1.99	(0.07)
	(b) Diluted (Rs.)	(1.05)	0.81	(9.55)	1.98	(0.07)

\*Rounded off to nil

See accompanying notes to the financial results.

**PART II**

**Segment wise revenue, results, assets and liabilities**

(₹ in crore)

S. no.	Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
		(Audited) (Refer note 3)	(Unaudited)	(Audited) (Refer note 3)	(Audited)	(Audited)
1	<b>Segment revenue</b>					
	Net sales/income from the segment					
	(a) Exports	207.10	231.30	246.74	657.97	1,439.48
	(b) Domestic	669.78	1,357.07	1,944.72	4,280.62	6,929.37
	<b>Total income from operations</b>	<b>876.88</b>	<b>1,588.37</b>	<b>2,191.46</b>	<b>4,938.59</b>	<b>8,368.85</b>
2	<b>Segment results</b>					
	Profit/(loss) before tax and interest from each segment					
	(a) Exports	19.95	20.05	(559.03)	39.08	(404.10)
	(b) Domestic	24.83	137.11	131.15	459.86	757.48
	<b>Total profit / (loss) before finance cost and unallocable expenditure</b>	<b>44.78</b>	<b>157.16</b>	<b>(427.88)</b>	<b>498.94</b>	<b>353.38</b>
	<b>Less:</b>					
	i) Finance costs	88.73	93.30	78.93	354.02	333.02
	(ii) Unallocable expenses, net	10.13	3.61	7.74	21.38	17.60
	<b>Net (loss) / profit before tax</b>	<b>(54.08)</b>	<b>60.25</b>	<b>(514.55)</b>	<b>123.54</b>	<b>2.76</b>
3	<b>Segment assets</b>					
	(a) Exports	1,895.91	1,767.95	1,876.23	1,895.91	1,876.23
	(b) Domestic	7,194.15	7,186.63	7,690.25	7,194.15	7,690.25
	(c) Unallocable	342.22	345.28	347.94	342.22	347.94
	<b>Total segment assets (refer reconciliation below)</b>	<b>9,432.28</b>	<b>9,299.86</b>	<b>9,914.42</b>	<b>9,432.28</b>	<b>9,914.42</b>
	<b>Segment liabilities</b>					
	(a) Exports	1,815.50	1,712.80	2,505.90	1,815.50	2,505.90
	(b) Domestic	3,441.72	3,356.54	3,337.84	3,441.72	3,337.84
	(c) Unallocable	173.03	185.75	134.19	173.03	134.19
	<b>Total segment liabilities (refer reconciliation below)</b>	<b>5,430.25</b>	<b>5,255.09</b>	<b>5,977.93</b>	<b>5,430.25</b>	<b>5,977.93</b>

**Reconciliation of segment assets and segment liabilities**

(₹ in crore)

Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
Total assets for reportable segments	9,432.28	9,299.86	9,914.42	9,432.28	9,914.42
Elimination of inter segment assets	(1,550.71)	(1,497.05)	(2,250.38)	(1,550.71)	(2,250.38)
Total assets as per books of account	7,881.57	7,802.81	7,664.04	7,881.57	7,664.04
Total liabilities for reportable segments	5,430.25	5,255.09	5,977.93	5,430.25	5,977.93
Elimination of inter segment liabilities	(1,550.71)	(1,497.05)	(2,250.38)	(1,550.71)	(2,250.38)
Total liabilities as per books of account	3,879.54	3,758.04	3,727.55	3,879.54	3,727.55



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**PC JEWELLER LIMITED**

Director

**PART III**  
**Statement of standalone assets and liabilities**

Particulars	(₹ in crore)	
	As at 31 March 2020 (Audited)	As at 31 March 2019 (Audited)
<b>ASSETS</b>		
<b>Non-current assets</b>		
a) Property, plant and equipment	45.15	59.18
b) Right of use assets	105.91	-
c) Intangible assets under development	0.75	0.45
d) Financial assets		
i) Investments	136.25	135.23
ii) Loans	149.84	157.27
iii) Other financial assets	1.02	3.68
e) Deferred tax assets (net)	46.71	36.99
f) Other non-current assets	14.95	22.86
<b>Total non-current assets</b>	<b>500.58</b>	<b>415.66</b>
<b>Current assets</b>		
a) Inventories	5,258.84	4,988.11
b) Financial assets		
i) Investments	7.53	8.39
ii) Trade receivables	1,780.55	1,773.00
iii) Cash and cash equivalents	14.71	82.73
iv) Bank balance other than (iii) above	212.20	236.15
v) Loans	36.25	36.48
vi) Other financial assets	0.02	47.24
c) Other current assets	70.89	76.28
<b>Total current assets</b>	<b>7,380.99</b>	<b>7,248.38</b>
<b>Total assets</b>	<b>7,881.57</b>	<b>7,664.04</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
a) Equity share capital	395.00	394.65
b) Other equity	3,607.03	3,541.84
<b>Total equity</b>	<b>4,002.03</b>	<b>3,936.49</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>		
a) Financial liabilities		
i) Borrowings	0.66	11.58
ii) Lease liabilities	101.78	-
b) Provisions	44.09	45.00
<b>Total non-current liabilities</b>	<b>146.53</b>	<b>56.58</b>
<b>Current liabilities</b>		
a) Financial liabilities		
i) Borrowings	2,282.40	2,090.65
ii) Trade payables		
- Total outstanding dues of micro enterprises and small enterprises; and	1.49	0.58
- Total outstanding dues of creditors other than micro enterprises and small enterprises	1,079.56	1,264.28
iii) Lease liabilities	29.85	-
iv) Other financial liabilities [other than those specified in item (c)]	110.16	52.39
b) Other current liabilities	100.61	173.88
c) Provisions	2.81	2.27
d) Current tax liabilities (net)	126.13	86.92
<b>Total current liabilities</b>	<b>3,733.01</b>	<b>3,670.97</b>
<b>Total liabilities</b>	<b>3,879.54</b>	<b>3,727.55</b>
<b>Total equity and liabilities</b>	<b>7,881.57</b>	<b>7,664.04</b>

See accompanying notes to the financial results



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**PC JEWELLER LIMITED**

*[Handwritten Signature]*

**Director**

**PART IV**  
**Standalone cash flow statement**

		(₹ in crore)	
S. no.	Particulars	For the year ended 31 March 2020	For the year ended 31 March 2019
		(Audited)	(Audited)
<b>A</b>	<b>Cash flow from operating activities:</b>		
	Profit before tax	123.54	2.76
	<b>Adjustments for:</b>		
	Depreciation and amortisation expenses	34.66	16.75
	Share based payments to employees	7.84	38.44
	Interest income on fixed deposit	(13.53)	(40.21)
	Interest income on loans given to subsidiaries and body corporate	(7.57)	(15.34)
	Net (profit)/loss on disposal of property, plant and equipment	(0.46)	7.32
	Income on FVTPL from investments	(0.03)	(0.84)
	Finance costs	354.00	333.01
	Unwinding of discount on security deposits	(1.04)	0.23
	Profit on modification of lease	(3.05)	0.00
	Unrealised gain on foreign exchange	(41.46)	(116.58)
	Actuarial loss forming part of other comprehensive income	1.14	0.51
	Adjustment due to fair valuation of gold loan at unfixed prices	(16.12)	10.36
	Fair valuation adjustment of forwards contracts	0.02	(1.16)
	Straight lining of lease expense	-	(1.48)
	Provision for impairment of loan to subsidiary	6.81	14.29
	Advances written off	3.16	1.25
	Provision for expected credit loss for trade receivables	40.45	22.11
	Bad debts written off	0.35	-
	Provision on advance to suppliers	-	1.68
	<b>Operating profit before working capital changes</b>	<b>488.71</b>	<b>273.08</b>
	<b>Adjustments for:</b>		
	(Increase)/decrease in inventories	(270.73)	173.17
	Decrease in financial assets	51.40	14.28
	Decrease in non-financial assets	10.14	20.02
	Decrease in trade receivables	85.20	23.32
	Decrease in trade payables	(207.28)	(2297.98)
	Decrease in financial liabilities	(17.70)	(14.18)
	Decrease in non-financial liabilities	(70.82)	(10.12)
	(Decrease)/increase in provisions	(0.38)	0.14
	<b>Cash generated from/(used in) operating activities</b>	<b>68.54</b>	<b>(1818.27)</b>
	Direct taxes paid	(8.47)	(18.87)
	<b>Net cash generated from/(used in) operating activities</b>	<b>60.07</b>	<b>(1837.14)</b>
<b>B</b>	<b>Cash flow from investing activities:</b>		
	Purchase of property, plant and equipment including capital advances	(1.46)	(7.71)
	Proceeds from disposal of property, plant and equipment	0.18	1.31
	Redemption of current investments, net	0.89	11.08
	Investment in shares of subsidiary	(0.05)	0.00
	Loans repaid/(given to) by body corporate including subsidiary companies	2.39	(33.57)
	Interest received	14.67	48.30
	Redemption of fixed deposits, net	23.95	866.80
	<b>Net cash generated from investing activities</b>	<b>40.57</b>	<b>886.21</b>
<b>C</b>	<b>Cash flow from financing activities:</b>		
	Repayment of long term loans	(17.86)	(33.45)
	Proceeds from allotment of employee stock options	0.21	0.15
	Proceeds of short term borrowings, net	191.76	1065.68
	Dividends paid including corporate dividend tax	0.00	(40.90)
	Payment of lease liabilities	(32.54)	0.00
	Interest paid	(310.23)	(340.56)
	<b>Net cash (used in)/generated from financing activities</b>	<b>(168.66)</b>	<b>650.92</b>
<b>D</b>	Net decrease in cash and cash equivalents (A+B+C)	(68.02)	(300.01)
<b>E</b>	Cash and cash equivalents as at the beginning of the year	82.73	382.74
<b>F</b>	<b>Cash and cash equivalents as at the end of the year</b>	<b>14.71</b>	<b>82.73</b>

**Components of cash and cash equivalents:**

Balances with scheduled banks in current accounts	2.09	16.00
Cheques and drafts on hand	0.45	1.55
Cash on hand	10.20	12.04
Balance with banks in deposit accounts with original maturity upto three months	1.97	53.14
	<b>14.71</b>	<b>82.73</b>

The above standalone cash flow statement has been prepared under the 'indirect method' as set out in Ind AS 7, 'Statement of cash flows'.

See accompanying notes to the financial results

**Notes:**

- (1) The standalone financials results of PC Jeweller Limited ('PCJ' or the 'Company') for the quarter and financial year ended 31 March 2020 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 29 June 2020. The statutory auditors of the Company have expressed a modified audit opinion on these results.
- (2) The above results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- (3) Figures for the quarters ended 31 March 2020 and 31 March 2019 represents the balancing figures between audited figures for the full financial year and published year to date figures upto the third quarter of the years ended 31 March 2020 and 31 March 2019 respectively.



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**PC JEWELLER LIMITED**

Director

PC JEWELLER LIMITED  
Regd. Office: C-54, Preet Vihar, Vikas Marg, New Delhi - 110092  
CIN: L36911DL2005PLC134929, Phone: 011-49714971, Fax: 011-49714972  
Website: www.pcjeweller.com, email: investors@pcjeweller.com

- (4) The Company is engaged in the business of manufacture and sale of gold jewellery/items, diamond studded jewellery and silver articles of various designs/specifications. The Company's manufacturing facilities are located in India. Segment level information as per Ind AS 108 'Operating Segments' is provided for the different geographical areas i.e. within and outside India represented by domestic and exports respectively, in line with the review of operating results by the chief operating decision maker.
- (5) During the previous year ended 31 March 2019, the Company had provided discounts to its export customers aggregating to ₹ 513.65 crore and had submitted the requisite applications for approval from the Authorised Dealer Banks as stipulated by the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999. Subsequently, the Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. However, for the remaining discounts of Rs 423.96 crore approvals are still awaited from the said authorities. Further, the management does not expect any material penalty to be levied on account of this matter and, therefore, no provision for the same has been provided in the books of accounts.
- (6) Trade receivables as at 31 March 2020, *inter alia*, include outstanding from export customers aggregating to ₹ 794.07 crore (net of discount) which have been outstanding for more than 15 months. The Company had filed necessary applications with the requisite authority per the regulations of the Foreign Exchange Management Act, 1999 for condonation of delays in repatriation of funds by its customers. The management is of the view that the possible penalties that may be levied, are currently unascertainable but would not be material and accordingly, no consequential adjustments have been made in the books of accounts with respect to such delay/default.
- (7) The Company has adopted Ind AS 116 Leases, effective annual reporting period beginning 1 April 2019. Basis the exemptions provided, the Company has elected not to apply the requirements of the standard to short term leases. The Company has applied the standard to its remaining leases, retrospectively, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (i.e. 1 April 2019). Accordingly, the Company has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on 1 April 2019. This has resulted in recognising a right-of-use asset amounting to ₹ 115.54 crore and a corresponding lease liability amounting to ₹ 148.21 crore along with the reversal of lease equalisation reserve of ₹ 2.46 crore by adjusting retained earnings, net of taxes, by ₹ 19.65 crore (including the impact of deferred tax created amounting to ₹ 10.55 crore) as at 1 April 2019. In these standalone financial results for the quarter and financial year ended 31 March 2020, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-of-use asset and finance cost for interest accrued on lease liability.
- (8) The Company has considered the possible effects that may result from the pandemic relating to Covid-19 on the carrying amounts of property, plant and equipment, investments, inventory, receivable and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic condition because of the pandemic, the Company, as at the date of the approval of these financial results has used internal and external sources on the expected future performance of the Company. The management of the Company has exercised due care in concluding significant accounting judgements and estimates in preparation of financial results. Based on current indicators of future economic conditions, the Company expects the carrying amount of these assets will be recovered and sufficient liquidity is available to fund the business operations. Given the uncertainty because of COVID-19, the final impact on the Company's assets in future may differ from that estimated as at the date of approval of the financial statements.
- (9) The Company has elected to exercise the option permitted under section 115 BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019. Accordingly, the Company has recognized provision for income-tax basis the revised rates resulting in a reduction in current tax expense. The Company has also re-measured its deferred tax liability on the basis of reduced rate.
- (10) During the year, the Company had allotted 354,895 equity shares of Rs 10/- each to its eligible employees under the PC Jeweller Limited Employee Stock Option Plan, 2011.
- (11) Trade payables, *inter alia*, includes loan on gold amounting to Rs 1,045.90 crore (previous year Rs 1,120.20 crore) in the standalone statement of assets and liabilities.

Place: New Delhi  
Date: 29 June 2020



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**PC JEWELLER LIMITED**  
For and on behalf of the Board of Directors  
PC Jeweller Limited

  
Balram Garg  
Managing Director  
DIN-00032083

**PART I**

**Statement of consolidated audited financial results for the quarter and financial year ended 31 March 2020**

(₹ in crore)

S. no.	Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
		(Audited) (Refer note 3)	(Unaudited)	(Refer note 4)	(Audited)	(Audited)
I	Revenue from operations	914.67	1,668.46	2,247.59	5,206.77	8,679.96
II	Other income	24.05	35.40	7.12	80.42	84.32
III	<b>Total income (I+II)</b>	<b>938.72</b>	<b>1,703.86</b>	<b>2,254.71</b>	<b>5,287.19</b>	<b>8,764.28</b>
IV	<b>Expenses</b>					
a)	Cost of materials consumed	880.08	1,562.45	2,104.12	4,932.07	8,109.49
b)	Purchases of stock-in-trade	2.70	22.98	0.32	34.17	25.62
c)	Changes in inventories of finished goods, stock-in-trade and work-in-progress	(34.37)	(104.84)	466.33	(414.18)	(61.73)
d)	Employee benefits expenses	17.13	17.34	26.45	78.24	120.29
e)	Finance costs	93.33	96.90	71.66	369.22	345.50
f)	Depreciation and amortization expenses	7.17	10.39	4.14	37.36	18.90
g)	Other expenses	22.87	35.82	112.61	124.99	204.21
	<b>Total expenses (IV)</b>	<b>988.91</b>	<b>1,641.04</b>	<b>2,785.63</b>	<b>5,161.87</b>	<b>8,762.28</b>
V	<b>(Loss)/profit before tax (III-IV)</b>	<b>(50.19)</b>	<b>62.82</b>	<b>(530.92)</b>	<b>125.32</b>	<b>2.00</b>
VI	<b>Tax expense</b>					
a)	Current tax	(12.02)	17.63	(127.64)	47.68	23.92
b)	Deferred tax	(0.02)	9.58	(11.06)	(5.40)	(22.53)
VII	<b>(Loss)/profit for the period (V - VI)</b>	<b>(38.15)</b>	<b>35.61</b>	<b>(392.22)</b>	<b>83.04</b>	<b>0.61</b>
VIII	<b>Other comprehensive income</b>					
(A)(i)	Items that will not be reclassified to profit or loss	1.16	-	0.51	1.16	0.55
(ii)	Income tax relating to items that will not be reclassified to profit or loss	(0.30)	-	(0.18)	(0.30)	(0.19)
(B)(i)	Items that will be reclassified to profit or loss	8.51	1.50	0.33	12.59	(0.82)
(ii)	Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-
IX	<b>Total comprehensive income for the period (comprising (loss)/profit and other comprehensive income for the period)</b>	<b>(28.78)</b>	<b>37.11</b>	<b>(391.56)</b>	<b>96.49</b>	<b>0.15</b>
	<b>Net (loss)/profit attributable to:</b>					
	Owners of the Holding Company	(38.15)	35.61	(392.22)	83.04	0.61
	Non-controlling interests	-	-	-	-	-
	<b>Other comprehensive income attributable to:</b>					
	Owners of the Holding Company	9.37	1.50	0.66	13.45	(0.46)
	Non-controlling interests	-	-	-	-	-
X	<b>Paid-up equity share capital (face value Rs 10/- per share)</b>	<b>395.00</b>	<b>395.00</b>	<b>394.65</b>	<b>395.00</b>	<b>394.65</b>
XI	<b>Other equity</b>				<b>3608.02</b>	<b>3526.01</b>
XII	<b>Earnings per share : (of Rs. 10/- each)</b>	(not annualized)	(not annualized)	(not annualized)	(annualized)	(annualized)
(a)	Basic (Rs.)	(0.97)	0.90	(9.94)	2.10	0.02
(b)	Diluted (Rs.)	(0.97)	0.90	(9.94)	2.10	0.02

\*Rounded off to nil

See accompanying notes to the financial results.

**PART II**

**Segment wise revenue, results, assets and liabilities**

(₹ in crore)

S. no.	Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
		(Audited) (Refer note 3)	(Unaudited)	(Refer note 4)	(Audited)	(Audited)
1	<b>Segment revenue</b>					
	Net sales/income from the segment					
(a)	Exports	260.47	318.93	303.08	968.77	1,771.85
(b)	Domestic	654.20	1,349.53	1,944.51	4,238.00	6,908.11
	<b>Total income from operations</b>	<b>914.67</b>	<b>1,668.46</b>	<b>2,247.59</b>	<b>5,206.77</b>	<b>8,679.96</b>
2	<b>Segment results</b>					
	Profit/(loss) before tax and interest from each segment					
(a)	Exports	18.77	26.06	(565.72)	47.49	(387.33)
(b)	Domestic	24.93	137.43	129.79	452.18	745.05
	<b>Total profit/(loss) before finance cost and unallocable expenditure</b>	<b>43.70</b>	<b>163.49</b>	<b>(435.93)</b>	<b>499.67</b>	<b>357.72</b>
	<b>Less:</b>					
(i)	Finance costs	88.82	93.37	87.25	354.34	338.12
(ii)	Unallocable expenses, net	5.07	7.30	7.74	20.01	17.60
	<b>Net (loss)/profit before tax</b>	<b>(50.19)</b>	<b>62.82</b>	<b>(530.92)</b>	<b>125.32</b>	<b>2.00</b>
3	<b>Segment assets</b>					
(a)	Exports	2,178.03	2,034.30	2,132.77	2,178.03	2,132.77
(b)	Domestic	7,215.11	7,207.69	7,712.55	7,215.11	7,712.55
(c)	Unallocable	54.84	53.32	54.51	54.84	54.51
	<b>Total segment assets (refer reconciliation below)</b>	<b>9,447.98</b>	<b>9,295.31</b>	<b>9,899.83</b>	<b>9,447.98</b>	<b>9,899.83</b>
	<b>Segment liabilities</b>					
(a)	Exports	1,825.39	1,714.43	2,628.55	1,825.39	2,628.55
(b)	Domestic	3,446.54	3,361.24	3,216.43	3,446.54	3,216.43
(c)	Unallocable	173.03	185.75	134.19	173.03	134.19
	<b>Total segment liabilities (refer reconciliation below)</b>	<b>5,444.96</b>	<b>5,261.42</b>	<b>5,979.17</b>	<b>5,444.96</b>	<b>5,979.17</b>

**Reconciliation of segment assets and segment liabilities**

(₹ in crore)

Particulars	3 months ended 31 March 2020	Preceding 3 months ended 31 December 2019	Corresponding 3 months ended 31 March 2019	Year ended 31 March 2020	Previous year ended 31 March 2019
Total assets for reportable segments	9,447.98	9,295.31	9,899.83	9,447.98	9,899.83
Elimination of inter segment assets	(1,550.71)	(1,497.05)	(2,250.38)	(1,550.71)	(2,250.38)
Total assets as per books of account	7,897.27	7,798.26	7,649.45	7,897.27	7,649.45
Total liabilities for reportable segments	5,444.96	5,261.42	5,979.17	5,444.96	5,979.17
Elimination of inter segment liabilities	(1,550.71)	(1,497.05)	(2,250.38)	(1,550.71)	(2,250.38)
Total liabilities as per books of account	3,894.25	3,764.37	3,728.79	3,894.25	3,728.79



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**PC JEWELLER LIMITED**

Director

**PART III**  
**Statement of consolidated assets and liabilities**

Particulars	(₹ in crore)	
	As at 31 March 2020 (Audited)	As at 31 March 2019 (Audited)
<b>ASSETS</b>		
<b>Non-current assets</b>		
a) Property, plant and equipment	58.99	73.11
b) Capital work-in-progress	-	0.46
c) Right of use assets	108.58	-
d) Other intangible assets	1.03	1.20
e) Intangible assets under development	0.75	0.45
f) Financial assets		
i) Loans	27.34	32.36
ii) Other financial assets	1.02	3.68
g) Deferred tax assets (net)	59.43	46.86
h) Other non-current assets	14.96	22.98
<b>Total non-current assets</b>	<b>272.10</b>	<b>181.10</b>
<b>Current assets</b>		
a) Inventories	5,413.74	5,012.38
b) Financial assets		
i) Investments	7.53	8.39
ii) Trade receivables	1,880.62	1,987.35
iii) Cash and cash equivalents	28.05	85.35
iv) Bank balance other than (iii) above	212.20	236.21
v) Loans	6.65	6.41
vi) Other financial assets	0.02	47.24
c) Other current assets	76.36	85.02
<b>Total current assets</b>	<b>7,625.17</b>	<b>7,468.35</b>
<b>Total assets</b>	<b>7,897.27</b>	<b>7,649.45</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
a) Equity share capital	395.00	394.65
b) Other equity	3,608.02	3,526.01
<b>Total equity</b>	<b>4,003.02</b>	<b>3,920.66</b>
<b>LIABILITIES</b>		
<b>Non-current liabilities</b>		
a) Financial liabilities		
i) Borrowings	0.66	11.58
ii) Lease liabilities	103.60	-
b) Provisions	44.29	45.18
<b>Total non-current liabilities</b>	<b>148.55</b>	<b>56.76</b>
<b>Current liabilities</b>		
a) Financial liabilities		
i) Borrowings	2,282.43	2,090.68
ii) Trade payables		
- Total outstanding dues of micro enterprises and small enterprises; and	1.49	0.65
- Total outstanding dues of creditors other than micro enterprises and small enterprises	1,088.57	1,261.12
iii) Lease liabilities	31.07	-
iv) Other financial liabilities [other than those specified in item (c)]	111.42	54.68
b) Other current liabilities	101.75	175.71
c) Provisions	2.84	2.27
d) Current tax liabilities (net)	126.13	86.92
<b>Total current liabilities</b>	<b>3,745.70</b>	<b>3,672.03</b>
<b>Total liabilities</b>	<b>3,894.25</b>	<b>3,728.79</b>
<b>Total equity and liabilities</b>	<b>7,897.27</b>	<b>7,649.45</b>

See accompanying notes to the financial results



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**PC JEWELLER LIMITED**

*[Signature]*  
**Director**

**PART IV**

**Consolidated cash flow statement**

		(₹ in crore)	
S. no.	Particulars	For the year ended 31 March 2020 (Audited)	For the year ended 31 March 2019 (Audited)
<b>A</b>	<b>Cash flow from operating activities:</b>		
	Profit before tax	125.32	2.00
	<b>Adjustments for:</b>		
	Depreciation and amortisation expenses	37.36	18.90
	Share based payments to employees	8.81	39.80
	Interest income on fixed deposit	(13.53)	(44.76)
	Interest income on loans given to body corporate	(0.51)	(0.83)
	Net (profit)/loss on disposal of property, plant and equipment	(0.46)	7.64
	Income on FVTPL from investments	(0.03)	(0.84)
	Finance costs	354.34	338.12
	Unwinding of discount on security deposits	(1.00)	0.23
	Profit on modification of lease	(3.05)	-
	Foreign currency translation	12.04	1.50
	Unrealised gain on foreign exchange	(49.22)	(122.44)
	Actuarial loss forming part of other comprehensive income	1.16	0.55
	Adjustment due to fair valuation of gold loan at unfixed prices	(16.12)	10.36
	Fair valuation adjustment of forwards contracts	0.02	(1.16)
	Straight lining of lease expense	-	(1.48)
	Advances written off	3.16	1.23
	Provision on advance to suppliers	-	1.68
	Provision for expected credit loss for trade receivables	41.29	22.11
	Bad debts written off	0.35	-
	<b>Operating profit before working capital changes</b>	<b>499.93</b>	<b>272.61</b>
	<b>Adjustments for:</b>		
	(Increase)/decrease in inventories	(401.36)	269.05
	Decrease in financial assets	203.67	140.15
	Decrease in non-financial assets	13.97	23.29
	Decrease/(increase) in trade receivables	179.53	(87.35)
	Decrease in trade payables	(168.30)	(2,379.05)
	Decrease in financial liabilities	(15.13)	(132.19)
	Decrease in non-financial liabilities	(227.99)	(19.62)
	(Decrease)/increase in provisions	(0.33)	0.19
	<b>Cash generated from/(used in) operating activities</b>	<b>83.99</b>	<b>(1,912.92)</b>
	Direct taxes paid	(8.47)	(18.34)
	<b>Net cash generated from/(used in) operating activities</b>	<b>75.52</b>	<b>(1,931.26)</b>
<b>B</b>	<b>Cash flow from investing activities:</b>		
	Purchase of property, plant and equipment including capital advances	(2.11)	(9.70)
	Proceeds from disposal of property, plant and equipment	0.18	1.30
	Redemption of current investments, net	0.89	11.08
	Loans repaid/(given to) by body corporate	-	2.32
	Interest received	14.67	45.54
	Redemption of fixed deposits, net	24.01	927.46
	<b>Net cash generated from investing activities</b>	<b>37.64</b>	<b>978.00</b>
<b>C</b>	<b>Cash flow from financing activities:</b>		
	Repayment of long term loans	(17.86)	(33.45)
	Proceeds from allotment of employee stock options	0.21	0.15
	Proceeds of short term borrowings, net	191.76	1,065.68
	Dividends paid including corporate dividend tax	-	(40.90)
	Payment of lease liabilities	(33.62)	-
	Interest paid	(310.95)	(339.81)
	<b>Net cash (used in)/generated from financing activities</b>	<b>(170.46)</b>	<b>651.67</b>
<b>D</b>	<b>Net decrease in cash and cash equivalents (A+B+C)</b>	<b>(57.30)</b>	<b>(301.59)</b>
<b>E</b>	<b>Cash and cash equivalents as at the beginning of the year</b>	<b>85.35</b>	<b>386.94</b>
<b>F</b>	<b>Cash and cash equivalents as at the end of the year</b>	<b>28.05</b>	<b>85.35</b>

**Components of cash and cash equivalents:**

Balances with scheduled banks in current accounts	15.32	18.44
Cheques and drafts on hand	0.53	1.55
Cash on hand	10.23	12.22
Balance with banks in deposit accounts with original maturity upto three months	1.97	53.14
	<b>28.05</b>	<b>85.35</b>

The above consolidated cash flow statement has been prepared under the 'indirect method' as set out in Ind AS 7, 'Statement of cash flows'.

See accompanying notes to the financial results

**PC JEWELLER LIMITED**

Director



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PC JEWELLER LIMITED

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CIN: L36911DL2005PLC134929, Phone: 011-49714971, Fax: 011-49714972  
Website: www.pcjeweller.com, email: investors@pcjeweller.com

Notes:

- (1) The consolidated financial results of the Group, (comprising of PC Jeweller Limited, the Holding Company and its subsidiaries) for the quarter and financial year ended 31 March 2020 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 29 June 2020. The statutory auditors of the Holding Company have expressed a modified audit opinion on these results.
- (2) The above results have been prepared in accordance with the recognition and measurement principles of applicable Indian Accounting Standards ('Ind AS') as notified under the Companies (Indian Accounting Standards) Rules, 2015 (as amended), specified under section 133 of the Companies Act, 2013.
- (3) Figures for the quarter ended 31 March 2020 are the balancing figures between audited figures for the full financial year and published year to date figures upto the third quarter of the year ended 31 March 2020.
- (4) Figures for the quarter ended 31 March 2019 represents the balancing figure between the audited figures for the full financial year and the year to date figures upto the third quarter of the year ended 31 March 2019, which have been approved by the Holding Company's Board of Directors, but have not been subjected to audit or review.
- (5) The Group is engaged in the business of manufacture and sale of gold jewellery/items, diamond studded jewellery and silver articles of various designs/specifications. Segment level information as per Ind AS 108 'Operating Segments' is provided for the different geographical areas i.e. within and outside India represented by domestic and exports respectively, in line with the review of operating results by the chief operating decision maker.
- (6) (a) During the previous year ended 31 March 2019, the Holding Company had provided discounts to its export customers aggregating to ₹ 513.65 crore and had submitted the requisite applications for approval from the Authorised Dealer Banks as stipulated by the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999. Subsequently, the Holding Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. However, for the remaining discounts of ₹ 423.96 crore approvals are still awaited from the said authorities. Further, the management does not expect any material penalty to be levied on account of this matter and, therefore, no provision for the same has been provided in the books of accounts.  
  
(b) During the current year, one of the subsidiary company, PC Universal Private Limited has provided discounts to export customers aggregating to ₹ 4.75 crore. This discount is subject to approval from the Authorised Dealer Banks as stipulated by the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999. The subsidiary company has filed the necessary applications with the appropriate authority to obtain the approval for these discounts. Further, the management does not expect material penalty, if any, to be levied and therefore, no provision for the same has been recognised in these financial results.
- (7) Trade receivables as at 31 March 2020, *inter alia*, include outstanding from export customers of:  
  
(a) The Holding Company, aggregating to ₹ 794.07 crore (net of discount) which have been outstanding for more than 15 months. The Holding Company had filed necessary applications with the requisite authority per the regulations of the Foreign Exchange Management Act, 1999 for condonation of delays in repatriation of funds by its customers. The management is of the view that the possible penalties that may be levied, are currently unascertainable but would not be material and accordingly, no consequential adjustments have been made in the books of accounts with respect to such delay/default.  
  
(b) a subsidiary company, aggregating to ₹ 45.52 crore which has been outstanding for more than 15 months. The subsidiary company has filed necessary applications with the requisite authority per the regulations of the Foreign Exchange Management Act, 1999 for condonation of delays in repatriation of funds by its customers. The management is of the view that the possible penalties that may be levied, are currently unascertainable but would not be material and accordingly, no consequential adjustments have been made in the books of accounts with respect to such delay/default.
- (8) The Group has adopted Ind AS 116 Leases, effective annual reporting period beginning 1 April 2019. Basis the exemptions provided, the Group has elected not to apply the requirements of the standard to short term leases. The Group has applied the standard to its remaining leases, retrospectively, with the cumulative effect of initially applying the Standard, recognised on the date of initial application (i.e. 1 April 2019). Accordingly, the Group has not restated comparative information, instead, the cumulative effect of initially applying this standard has been recognised as an adjustment to the opening balance of retained earnings as on 1 April 2019. This has resulted in recognising a right-of-use asset amounting to ₹ 118.02 crore and a corresponding lease liability amounting to ₹ 151.09 crore along with the reversal of lease equalisation reserve of ₹ 2.46 crore by adjusting retained earnings, net of taxes, by ₹ 19.93 crore (including the impact of deferred tax created amounting to ₹ 10.65 crore) as at 1 April 2019. In these consolidated financial results for the quarter and financial year ended 31 March 2020, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the right-of-use asset and finance cost for interest accrued on lease liability.
- (9) The Group has considered the possible effects that may result from the pandemic relating to Covid-19 on the carrying amounts of property, plant and equipment, investments, inventory, receivable and other current assets. In developing the assumptions relating to the possible future uncertainties in the global economic condition because of the pandemic, the Group, as at the date of the approval of these financial results has used internal and external sources on the expected future performance of the Group. The management of the Group has exercised due care in concluding significant accounting judgements and estimates in preparation of financial results. Based on current indicators of future economic conditions, the Group expects the carrying amount of these assets will be recovered and sufficient liquidity is available to fund the business operations. Given the uncertainty because of COVID-19, the final impact on the Company's assets in future may differ from that estimated as at the date of approval of the financial statements.
- (10) The Holding Company has elected to exercise the option permitted under section 115 BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance 2019. Accordingly, the Holding Company has recognized provision for income-tax basis the revised rates resulting in a reduction in current tax expense. The Holding Company has also re-measured its deferred tax liability on the basis of reduced rate.
- (11) During the year, the Holding Company had allotted 354,895 equity shares of Rs 10/- each to its eligible employees under the PC Jeweller Limited Employee Stock Option Plan, 2011.
- (12) Trade payables, *inter alia*, includes loan on gold amounting to Rs 1,045.90 crore (previous year Rs 1,120.20 crore) in the consolidated statement of assets and liabilities.

For and on behalf of the Board of Directors  
PC Jeweller Limited

Balram Garg  
Managing Director  
DIN-00032083

Place: New Delhi  
Date: 29 June 2020



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# Walker Chandiook & Co LLP

**Walker Chandiook & Co LLP**

(Formerly Walker, Chandiook & Co)

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**Independent Auditor's Report on Standalone Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)**

**To the Board of Directors of PC Jeweller Limited**

**Qualified Opinion**

1. We have audited the accompanying standalone annual financial results ('the Statement') of PC Jeweller Limited ('the Company') for the year ended 31 March 2020, attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations') including relevant circulars issued by the SEBI from time to time.
2. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - (i) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations, except for the possible effects of the matter described in paragraph 3 below; and
  - (ii) gives a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 ('the Act'), read with relevant rules issued thereunder, and other accounting principles generally accepted in India, of the standalone net profit after tax and other comprehensive income and other financial information of the Company for the year ended 31 March 2020 except for the possible effects of the matter described in paragraph 3 below.

**Basis for Qualified Opinion**

3. As explained in note 5 to the accompanying Statement, the Company during the previous year ended 31 March 2019 had provided discounts of ₹ 513.65 crore to its export customers which had been adjusted against the revenues for the said year. The Company had initiated the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and had filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999.

Chartered Accountants

Offices in Bengaluru, Chandigarh Chennai, Gurgaon, Hyderabad, Kolkata, Mumbai, New Delhi, Noida and Pune



Walker Chandiook & Co LLP is registered with limited liability with identification number AAC-2085 and its registered office at L-41 Connaught Circus, New Delhi, 110001, India

# Walker ChandioK & Co LLP

## Independent Auditor's Report on Standalone Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

Subsequently, the Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. For the remaining discounts of ₹ 423.96 crore, in the absence of requisite approvals and material evidence related to such transactions, we are unable to comment on the impact, if any, of the same on the accompanying Statement. Our opinion for the year ended 31 March 2019 and conclusion for the quarter ended 31 December 2019 were also qualified in respect of this matter.

4. We conducted our audit in accordance with the Standards on Auditing ('SAs') specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us, is sufficient and appropriate to provide a basis for our qualified opinion.

### Emphasis of Matters - Impact of COVID 19 on financial statements and compliances with laws and regulations

5. We draw attention to note 8 to the accompanying Statement, which describes the impact of COVID-19 pandemic on the Company's operations. In view of the uncertainties in the economic environment due to the outbreak of COVID-19 pandemic, the impact on the financial position and performance of the Company is significantly dependent on the future developments as they evolve.
6. We draw attention to note 6 to the accompanying Statement regarding the delays in receipt of proceeds denominated in foreign currency against export of goods made by the Company to its overseas customers aggregating to ₹ 794.07 crore outstanding as on 31 March 2020, beyond the timelines stipulated under the Foreign Exchange Management Act, 1999. The management of the Company has filed the necessary applications with the appropriate authority for condonation of such delays to regularize the default. Pending condonation of such delay by the appropriate authority, management is of the view that the possible penalties that may be levied, are currently unascertainable but would not be material and accordingly, no consequential adjustments have been made to the accompanying financial results with respect to such delay/default.

Our opinion is not modified in respect of the above matters.

### Responsibilities of Management and Those Charged with Governance for the Statement

7. This Statement has been prepared on the basis of the standalone annual audited financial statements and has been approved by the Company's Board of Directors. The Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the net profit/loss and other comprehensive income and other financial information of the Company in accordance with the accounting principles generally accepted in India, including Ind AS prescribed under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, and in compliance with Regulation 33 of the Listing, Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Statement that gives a true and fair view and is free from material misstatement, whether due to fraud or error.



# Walker ChandioK & Co LLP

## Independent Auditor's Report on Standalone Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

8. In preparing the Statement, the Board of Directors is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern, and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.
9. The Board of Directors is also responsible for overseeing the Company's financial reporting process.

### Auditor's Responsibilities for the Audit of the Statement

10. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing, specified under section 143(10) of the Act, will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.
11. As part of an audit in accordance with the Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act, we are also responsible for expressing our opinion on whether the Company has in place adequate internal financial controls with reference to financial statements and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
  - Conclude on the appropriateness of the management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
12. We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



# Walker ChandioK & Co LLP

Independent Auditor's Report on Standalone Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

## Other Matter

14. The Statement includes the financial results for the quarter ended 31 March 2020, being the balancing figures between the audited figures in respect of the full financial year and the published unaudited year-to-date figures up to the third quarter of the current financial year, which were subject to limited review by us.

## For Walker ChandioK & Co LLP

Chartered Accountants

Firm Registration No.: 001076N/N500013

*Rajni Mundra*

**Rajni Mundra**

Partner

Membership No. 058644

UDIN: 20058644AAAABK3895



**Place:** New Delhi

**Date:** 29 June 2020

# Walker Chandiook & Co LLP

**Walker Chandiook & Co LLP**  
(Formerly Walker, Chandiook & Co)  
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## **Independent Auditor's Report on Consolidated Annual Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended)**

**To the Board of Directors of PC Jeweller Limited**

### **Qualified Opinion**

1. We have audited the accompanying consolidated annual financial results ('the Statement') of PC Jeweller Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') for the year ended 31 March 2020, attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) ('Listing Regulations') including relevant circulars issued by the SEBI from time to time.
2. In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of other auditors on separate audited financial statements of the subsidiaries, as referred to in paragraph 15 below, the Statement:
  - (i) includes the annual financial results of the following entities;
    - a. PC Universal Private Limited;
    - b. Transforming Retail Private Limited;
    - c. Luxury Products Trendsetter Private Limited;
    - d. PC Jeweller Global DMCC;
    - e. Comercializadora Internacional PC Jeweller International S.A.S; and
    - f. PCJ Gems & Jewellery Limited
  - (ii) presents financial results in accordance with the requirements of Regulation 33 of the Listing Regulations, except for the possible effects of the matters described in paragraph 3 below; and
  - (iii) gives a true and fair view in conformity with the applicable Indian Accounting Standards ('Ind AS') prescribed under Section 133 of the Companies Act, 2013 ('the Act'). read with relevant rules issued thereunder, and other accounting principles generally accepted in India, of the consolidated net profit after tax and other comprehensive income and other financial information of the Group for the year ended 31 March 2020 except for the possible effects of the matters described in paragraph 3 below.

**Chartered Accountants**

Offices in Bengaluru, Chandigarh Chennai, Gurgaon, Hyderabad, Kolkata, Mumbai, New Delhi, Noida and Pune



Walker Chandiook & Co LLP is registered with limited liability with identification number AAC-2085 and its registered office at L-41 Connaught Circus, New Delhi, 110001, India

# Walker ChandioK & Co LLP

**Independent Auditor's Report on Consolidated Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)**

## **Basis for Qualified Opinion**

3. As explained in note 6(a) to the accompanying Statement, the Holding Company during the previous year ended 31 March 2019 had provided discounts of ₹ 513.65 crore to its export customers which had been adjusted against the revenues for the said year. The Holding Company had initiated the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and had filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999. Subsequently, the Holding Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. For the remaining discounts of ₹ 423.96 crore, in the absence of requisite approvals and material evidence related to such transactions, we are unable to comment on the impact, if any, of the same on the accompanying Statement. Our opinion for the year ended 31 March 2019 and conclusion for the quarter ended 31 December 2019 were also qualified in respect of this matter.

The following qualified opinion has been included in the auditor's report on the financial statements of PC Universal Limited, a subsidiary of the Holding Company, audited by an independent firm of Chartered Accountants, vide its auditor's report dated 28 June 2020, for a similar matter, which is reproduced by us as under:

As explained in note note 6(b) to the accompanying Statement, the Company has provided discounts of ₹ 4.75 crore to export customers adjusted against revenues for the year ended 31 March 2020. The Company is in the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and has filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999. In the absence of such approval and material evidence related to the transaction, we are unable to comment on the impact, if any, of the same on the financial statements.

4. We conducted our audit in accordance with the Standards on Auditing ('SAs') specified under section 143(10) of the Act. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of the Group, in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India ('the ICAI') together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Act, and the rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and that obtained by the other auditors in terms of their reports referred to in paragraph 15 of the Other Matters section below, is sufficient and appropriate to provide a basis for our qualified opinion.

## **Emphasis of Matter - Impact of COVID 19 on financial statements and compliances with laws and regulations**

5. We draw attention to note 9 to the accompanying Statement, which describes the impact of COVID-19 pandemic on the Group's operations. In view of the uncertainties in the economic environment due to the outbreak of COVID-19 pandemic, the impact on the financial position and performance of the Group is significantly dependent on the future developments as they evolve.

The above matter has also been reported as emphasis of matter in the auditor's reports issued by independent firms of Chartered Accountants on the financial statements of 4 subsidiaries for the year ended 31 March 2020.

6. We draw attention to note 7(a) to the accompanying Statement regarding the delays in receipt of proceeds denominated in foreign currency against export of goods made by the Holding Company to its overseas customers aggregating to ₹ 794.07 crore outstanding as on 31 March 2020, beyond the timelines stipulated under the Foreign Exchange Management Act, 1999. The management of the Holding Company has filed the necessary applications with the appropriate authority for condonation of such delays to regularize the default. Pending condonation of such delay by the appropriate authority, management is of the view that the possible penalties that may be levied, are currently unascertainable but would not be material and accordingly, no consequential adjustments have been made to the accompanying financial results with respect to such delay/default.



# Walker ChandioK & Co LLP

## Independent Auditor's Report on Consolidated Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

The following emphasis of matter has been included in the auditor's report on the financial statements of PC Universal Limited for a similar matter, which is reproduced by us as under:

We draw attention to note 7(b) to the accompanying Statement regarding the delays in receipt of proceeds denominated in foreign currency against export of goods made by the Company to its overseas customers aggregating to ₹ 45.52 crore beyond the timelines stipulated under the Foreign Exchange Management Act, 1999. The management of the Company has represented that the Company is in the process of regularizing the defaults and has filed the necessary applications with the appropriate authority for condonation of such delays. However, approvals for the same are awaited. Management is of the view that the possible penalties etc. which may be levied for these contraventions are likely to be condoned by the regulatory authorities.

Our opinion is not modified in respect of the above matters.

### Responsibilities of Management and Those Charged with Governance for the Statement

7. The Statement, which is the responsibility of the Holding Company's management and has been approved by the Holding Company's Board of Directors, has been prepared on the basis of the consolidated annual audited financial statements. The Holding Company's Board of Directors is responsible for the preparation and presentation of the Statement that gives a true and fair view of the consolidated net profit or loss after tax and other comprehensive income, and other financial information of the Group in accordance with the accounting principles generally accepted in India, including the Ind AS prescribed under section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Holding Company's Board of Directors is also responsible for ensuring accuracy of records including financial information considered necessary for the preparation of the Statement. Further, in terms of the provisions of the Act, the respective Board of Directors of the companies included in the Group, covered under the Act, are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act, for safeguarding of the assets of the Group, and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively, for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial results, that give a true and fair view and are free from material misstatement, whether due to fraud or error. These financial results have been used for the purpose of preparation of the Statement by the Directors of the Holding Company, as aforesaid.
8. In preparing the Statement, the respective Board of Directors of the companies included in the Group, are responsible for assessing the ability of the Group, to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
9. The respective Board of Directors of the companies included in the Group, are responsible for overseeing the financial reporting process of the companies included in the Group.

### Auditor's Responsibilities for the Audit of the Statement

10. Our objectives are to obtain reasonable assurance about whether the Statement as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Standards on Auditing, specified under section 143(10) of the Act, will always detect a material misstatement, when it exists. Misstatements can arise from fraud or error, and are considered material if, individually, or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Statement.
11. As part of an audit in accordance with the Standards on Auditing, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:





# Walker ChandioK & Co LLP

## Independent Auditor's Report on Consolidated Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

- Identify and assess the risks of material misstatement of the Statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Holding Company has adequate internal financial controls with reference to financial statements in place and the operating effectiveness of such controls.
  - Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
  - Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group, to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Statement or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
  - Evaluate the overall presentation, structure and content of the Statement, including the disclosures, and whether the Statement represents the underlying transactions and events in a manner that achieves fair presentation.
  - Obtain sufficient appropriate audit evidence regarding the financial statements of the entities within the Group, to express an opinion on the Statement. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the Statement, of which we are the independent auditors. For the other entities included in the Statement, which have been audited by the other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them. We remain solely responsible for our audit opinion.
12. We communicate with those charged with governance of the Holding Company regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
13. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
14. We also performed procedures in accordance with SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019, issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

### Other Matters

15. We did not audit the annual financial statements of six subsidiaries included in the Statement, whose financial information reflects total assets of ₹ 342.96 crore as at 31 March 2020, total revenues of ₹ 373.22 crore, total net loss of ₹ 2.62 crore total comprehensive income of ₹ 9.99 crore, and cash flows (net) of ₹ 10.72 crore for the year ended on that date, as considered in the Statement. These annual financial statements have been audited by other auditors whose audit reports have been furnished to us by the management, and our opinion in so far as it relates to the amounts and disclosures included in respect of these subsidiaries is based solely on the audit reports of such other auditors, and the procedures performed by us as stated in paragraph 14 above.

Our opinion is not modified in respect of this matter with respect to our reliance on the work done by and the reports of the other auditors.

16. The Statement includes the consolidated financial results for the quarter ended 31 March 2020 being the balancing figures between the audited consolidated figures in respect of the full financial year and the published unaudited year-to-date consolidated figures up to the third quarter of the current financial year, which were subject to limited review by us.



# Walker ChandioK & Co LLP

Independent Auditor's Report on Consolidated Annual Financial Results of PC Jeweller Limited Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended) (cont'd)

17. The Statement includes consolidated figures for the corresponding quarter ended 31 March 2019 which are the balancing figures between the audited figures in respect of the full financial year ended 31 March 2019 and the year-to-date figures up to the third quarter of the previous financial year, which have been approved by the Holding Company's Board of Directors, but have not been subjected to audit or review.

**For Walker ChandioK & Co LLP**

Chartered Accountants

Firm Registration No.: 001076N/N500013

*Rajni Mundra*

**Rajni Mundra**

Partner

Membership No. 058644

UDIN: 20058644AAAABL2761



**Place:** New Delhi

**Date:** 29 June 2020

Statement on Impact of Audit Qualifications (for audit report with modified opinion) submitted along with Annual Audited Financial Results (Standalone)

Statement on Impact of Audit Qualifications for the Financial Year ended March 31, 2020  
[See Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2016]

(Rs.in crores except earnings per share)				
I.	Sl No.	Particulars	Audited Figures (as reported before adjusting for qualifications)	Audited Figures (audited figures after adjusting for qualifications)
	1.	Turnover / Total income	4,938.59 / 5016.04	4,938.59 / 5016.04
	2.	Total Expenditure	4,892.50	4,892.50
	3.	Net Profit/(Loss)	78.50	78.50
	4.	Earnings Per Share	1.99	1.99
	5.	Total Assets	7,881.57	7,881.57
	6.	Total Liabilities	3,879.54	3,879.54
	7.	Net Worth	4,002.03	4,002.03
	8.	Any other financial item(s) (as felt appropriate by the management)	No	No
<b>II Audit Qualification (each audit qualification separately):</b>				
a. <b>Details of Audit Qualification:</b> As explained in note 5 to the accompanying Statement, the Company during the previous year ended 31 March 2019 had provided discounts of ₹ 513.65 crore to its export customers which had been adjusted against the revenues for the said year. The Company had initiated the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and had filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999. Subsequently, the Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. For the remaining discounts of ₹ 423.96 crore, in the absence of requisite approvals and material evidence related to such transactions, we are unable to comment on the impact, if any, of the same on the accompanying Statement. Our opinion for the year ended 31 March 2019 and conclusion for the quarter ended 31 December 2019 were also qualified in respect of this matter.				
b. <b>Type of Audit Qualification :</b> Qualified Opinion				
c. <b>Frequency of qualification:</b> Has been appearing since year ended 31 March 2019				
d. <b>For Audit Qualification(s) where the impact is quantified by the auditor, Management's Views:</b> Not Applicable				
e. <b>For Audit Qualification(s) where the impact is not quantified by the auditor:</b>				
(i) <b>Management's estimation on the impact of audit qualification:</b> Not Applicable				
(ii) <b>If management is unable to estimate the impact, reasons for the same:</b> The management had extended the discounts as on 31 March 2019 in view of the genuine business problems and operational issues being faced by its overseas buyers. The discount extended amounted to one-time discount of 25% of the export value of outstanding receivables as on 31 March 2019. The discount extended is in accordance with the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999 and the management does not expect any material penalty to be levied and therefore, no provision for the same has been recognized in these financial results.				
(iii) <b>Auditors' Comments on (i) or (ii) above:</b> Refer our qualification above, in the absence of such approval and material evidence related to the transaction, we are unable to comment on the impact, if				

	any, of the same on the accompanying stand-alone financial results.
III	Signatories:
	• CEO/Managing Director
	• CFO
	• Audit Committee Chairman
	• Statutory Auditor





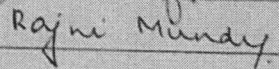
Rajni Mundy

Place: New Delhi  
Date: 29 June 2020

Statement on Impact of Audit Qualifications (for audit report with modified opinion) submitted along with Annual Audited Financial Results (Consolidated)

Statement on Impact of Audit Qualifications for the Financial Year ended March 31, 2020 [See Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2016]				
I.	Sl No.	Particulars	(Rs.in crores except earnings per share)	
			Consolidated Audited Figures (as reported before adjusting for qualifications)	Consolidated Audited Figures (audited figures after adjusting for qualifications)
	1.	Turnover / Total income	5,206.77 / 5287.19	5,206.77 / 5287.19
	2.	Total Expenditure	5,161.87	5,161.87
	3.	Net Profit/(Loss)	83.04	83.04
	4.	Earnings Per Share	2.10	2.10
	5.	Total Assets	7,897.27	7,897.27
	6.	Total Liabilities	3,894.25	3,894.25
	7.	Net Worth	4,003.02	4,003.02
	8.	Any other financial item(s) (as felt appropriate by the management)	No	No
<b>II Audit Qualification (each audit qualification separately):</b>				
<p><b>a. Details of Audit Qualification:</b></p> <p>As explained in note 6(a) to the accompanying Statement, the Holding Company during the previous year ended 31 March 2019 had provided discounts of ₹ 513.65 crore to its export customers which had been adjusted against the revenues for the said year. The Holding Company had initiated the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and had filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999. Subsequently, the Holding Company has obtained the approvals from the authorized dealer banks for reduction in receivables corresponding to discounts amounting to ₹ 89.69 crore. For the remaining discounts of ₹ 423.96 crore, in the absence of requisite approvals and material evidence related to such transactions, we are unable to comment on the impact, if any, of the same on the accompanying Statement. Our opinion for the year ended 31 March 2019 and conclusion for the quarter ended 31 December 2019 were also qualified in respect of this matter.</p> <p>The following qualified opinion has been included in the auditor's report on the financial statements of PC Universal Limited, a subsidiary of the Holding Company, audited by an independent firm of Chartered Accountants, vide its auditor's report dated 28 June 2020, for a similar matter, which is reproduced by us as under:</p> <p>As explained in note 6(b) to the accompanying Statement, the Company has provided discounts of ₹ 4.75 crore to export customers adjusted against revenues for the year ended 31 March 2020. The Company is in the process of complying with the requirements of the Master Circular on Exports of Goods and Services issued by the Reserve Bank of India and has filed the necessary applications with the appropriate authority for approval of such discounts, which is a prerequisite, under the Foreign Exchange Management Act, 1999. In the absence of such approval and material evidence related to the transaction, we are unable to comment on the impact, if any, of the same on the financial statements.</p>				

b. Type of Audit Qualification : Qualified Opinion
c. Frequency of qualification: In case of Holding Company, this has been appearing since year ended 31 March 2019. However in case of PC Universal Limited, a subsidiary of the Holding Company, it is given for the first time for financial year ended 31 March 2020.
d. For Audit Qualification(s) where the impact is quantified by the auditor, Management's Views: Not Applicable
e. For Audit Qualification(s) where the impact is not quantified by the auditor:
(i) Management's estimation on the impact of audit qualification: Not Applicable
(ii) If management is unable to estimate the impact, reasons for the same:
6(a) In case of Holding Company, the management had extended the discounts as on 31 March 2019 in view of the genuine business problems and operational issues being faced by its overseas buyers. The discount extended amounted to one-time discount of 25% of the export value of outstanding receivables as on 31 March 2019. The discount extended is in accordance with the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999 and the management does not expect any material penalty to be levied and therefore, no provision for the same has been recognized in these financial results.
6(b) The management had extended the discounts as on 31 March 2020 in view of the genuine business problems and operational issues being faced by its overseas buyers. The discount extended amounted to 10% of the export value of outstanding receivables as on 31 March 2020. The discount extended is in accordance with the Master Circular on Exports of Goods and Services - Master Circular No.14/2014-15 under the Foreign Exchange Management Act, 1999 and the management does not expect any material penalty to be levied and therefore, no provision for the same has been recognized in these financial results.
(iii) Auditors' Comments on (i) or (ii) above; Refer our qualification above, in the absence of such approval and material evidence related to the transaction, we are unable to comment on the impact, if any, of the same on the accompanying consolidated financial results.

III	Signatories:	
	• CEO/Managing Director	
	• CFO	
	• Audit Committee Chairman	
	• Statutory Auditor	 Rajni Mundy

Place: New Delhi  
Date: 29 June 2020

## Highlights of Financial Results FY 19-20



The FY 2019-20 was one when Indian economy registered its lowest GDP growth of last one decade and the gold prices also registered a very sharp increase within the shortest period of two months (July & August 2019). These two factors resulted in muted consumer demand and the sales even during the festive season remained subdued and lower vis a vis the previous year.

The last month of the FY, i.e March is a very crucial one for the company from the sales view point. This is a peak marriage month and the festival of Navratras also fall during this period. The company also brings out various Schemes and promotion measures during this month to push sales. However, the fourth quarter of FY 20 was an exceptional one when almost the complete last month was lost on account of the Covid scare followed by lockdown. The spreading scare of Coronavirus started impacting consumer footfalls and sales adversely right from the first week of March and there was a complete shut down of operations from 22<sup>nd</sup> of March onwards. The export markets also continue to remain depressed and continued to face adverse consumer sentiments.

The company has countered the tough economic scenario by slashing costs at all levels. In order to improve the liquidity of the company the promoter and MD of the Company Mr Balram Garg also infused Rs 215 cr of his personal funds in the company in the form of unsecured non interest bearing funds which, subject to the necessary approvals will be converted in equity or equity like instruments in due course.

During the FY 19-20, the company has realized 11.25 cr of USD ( approx Rs 758 cr ) from its old export debtors and this figure would have been more if the businesses in the overseas markets had not started shutting down almost from the first week of March.

Despite a difficult year, the company has improved its profitability with its PBT increasing from Rs 2.76 cr as on 31.03.19 to Rs 123.54 cr as on 31.03.20. It has also improved its blended gross margins from 6.9% as on 31.03.19 to 13.10% as on 31.03.20.

The export receivables of Rs 1702 cr as on 31.03.20 are includes an amount of Rs 133.55 cr on account of restatement of forex due to appreciation in the dollar value.

The new FY has started with the spread of Covid pandemic all over the country and a substantial loss of business on account of lock down. At the same time the past experience shows that in India jewellery demand especially wedding jewellery demand can get deferred but not cancelled. Company is therefore very confident that it can make up for the loss of Q1 sales in the subsequent quarters. Company currently has five sub brands- Azva, LoveGold, Mirosa, Inayat and Swarna Darohar and a collection-LalQuila. It will continue to develop and strengthen these brands by expanding their offerings and increasing the variety and designs available under the each. The company is currently running 73 owned and 11 franchisee stores and will continue to strengthen their working during the year.

Recovery of outstanding export receivables also continues to remain as one of the top priorities.

For PC Jeweller Limited

BALRAM GARG  
Managing Director



**PC Jeweller Limited**

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