NAVA BHARAT VENTURES LIMITED
NAVA BHARAT CHAMBERS, RAJ BHAVAN ROAD, HYDERABAD-500082, TELANGANA, INDIA
NAVA BHARAT

NBV/SECTL/ 86C /2022-23
May 16, 2022

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No.C/1, G Block
Bandra Kurla Complex, Bandra (E)
MUMBAI – 400 051
NSE Symbol : 'NBVENTURES'

Dept.of Corp.Services
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
MUMBAI – 400 001
Scrip Code : '513023' / 'NBVENTURES'

Dear Sir,

Sub: Press Release – Audited Financial Results – March 31, 2022.
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Please find enclosed the press release in connection with announcement of Audited Financial Results (Standalone and Consolidated) for the fourth quarter and year ended March 31, 2022.

Kindly take the same on record and acknowledge the receipt.

Thanking you,

Yours faithfully,
for Nava Bharat Ventures Limited

NAVA BHARAT VENTURES LIMITED HYDERABAD

VSN Raju
Company Secretary
& Vice President

Encl: as above

Telephone :(040) 23403501, 23403540; e-Fax: 080 6688 6121
E-Mail : investorservices@nbv.in Website: www.nbventures.com
Corporate Identity No.: L27101TG1972PLC001549
ISO 9001 ISO 14001

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Nava Bharat Ventures- reports all-round record performance for Q4 & FY22

Registers robust growth of 143% YoY in Standalone profit before tax, the highest since inception

Declares dividend of 300% being Rs. 6.00 per equity share, reserving Rs. 87.06 crore for distribution, the highest since inception

Hyderabad, India, 16th May 2022: Nava Bharat Ventures Limited (NBVL), with diversified businesses in metals, energy, mining, healthcare and commercial agriculture, announced its financial results for the fourth quarter and year ending 31st March 2022.

The Company reported robust growth in its standalone operations during FY22, backed by solid traction in manganese alloy business in both export and domestic markets. Ferrochrome conversion continued its stable performance and provided stability in the overall earnings. The power division has witnessed a remarkable improvement, backed by the resumption of its two IPPs, Odisha (60MW) and NBEIL (150MW).

The Company has won the legal case concerning its urban land bank in eastern Hyderabad, further paving the way for the monetisation of this asset.

<u>Financial Performance – Standalone Operations FY22</u>

- Optimum production and higher realisations for manganese alloys, coupled with robust power operations, especially after restarting of Odisha 60MW IPP enacted the strong standalone performance for FY22. The profit before tax grew by 143% YoY for FY22.
    - **Ferro Alloys Revenue grew by 50%YoY**
        - **i)** This growth was led by both volume and realisation improvements. The Company's strategic split between export sales and domestic sales fetched better average realisations for its manganese alloys division in FY22. Yearly contract for manganese ore and advance procurement helped the Company obtain better margins.
        - **ii)** Ferro Chrome conversion operations demonstrated a strong recovery on the volumes front. Conversion volumes were 16% higher YoY.
    - **The power division reported 62% YoY in Revenue**
        - **i)** 60MW IPP of its 150MW in Odisha has been operational since June 2021, contributing significantly to the standalone power business. Competitive marginal cost in Odisha helped the Company improve upon merchant power sales on an opportunistic basis. On the QoQ front as well, higher generation helped in elevating overall standalone power revenue
        - **ii)** Captive Consumption of power units (114MW) was higher by 6%YoY; Merchant sale quantities were higher by 42% YoY reflecting the sector trend in FY 22. Along with higher volumes, better price realisation aided the revenue growth

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- The Company reported a 123% increase in EBITDA YoY due to better efficiency in operations. EBITDA margins for Q4YF22 stood at 38.2% versus 29.0% in Q4FY21. For FY22, margins stood at 36.4% versus 26.9% in FY21. The Ferro Alloys division predominantly led such an increase

Q4 FY22 Financial Performance – Standalone

Particulars (in INR Mn)	Q4 FY22	Q4 FY21	YoY%	FY22	FY21	YoY%
Revenue #	5,024	3,885	29.3%	17,564	10,672	64.6%
EBITDA#$	1,921	1,126	70.6%	6,402	2,869	123.2%
EBITDA Margin %	38.2%	29.0%		36.4%	26.9%	
PBT	1,878	943	99.2%	5754	2364	143.4%
PAT	1,292	622	107.6%	3819	1546	147.0%

[#] Revenue and EBITDA exclude discontinued operations.
[$]EBITDA is before exceptional items.

Financial Performance – Consolidated Operations – Q4 FY22

Q4 FY22 Financial Performance – Consolidated

Particulars (in INR Mn)	Q4 FY22	Q4 FY21	YoY%	FY22	FY21	YoY%
Revenue#	11,393	7,962	43.1%	36,454	27,975	30.3%
EBITDA#$	5,256	3,677	42.9%	16,166	13,183	22.6%
EBITDA Margin %	*46.1%*	*46.2%*		*44.3%*	*47.2%*	
Adjusted EBITDA *	5,080	3,043	66.9%	17,376	14,382	20.8%
Adj EBITDA %	*44.6%*	*50.5%*		*47.7%*	*51.4%*	
PAT	3,597	1,594	125.6%	5,733	5,507	4.1%

Exchange rate USD= INR 75.23 as on March 2022;
[#] Revenue and EBITDA exclude discontinued operations
[$]EBITDA is before exceptional items.
*Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss, and interest income of outstanding receivables –

- Consolidated Revenue reported an increase of 30% YoY for FY22, backed by solid standalone operations performance, NBEIL's 150 MW power plant operation and robust coal operations in Zambia.

  Power Operations (NBEIL): FY22 witnessed good demand for power across the country, with occasional peaks in IEX market especially Q4 witnessing record power demand. The Company operated its 150MW IPP at an average PLF of 38% in FY22 versus being largely un operational in FY21.

- International Operations were stable, with merchant coal sales exhibiting continuing strength.
  - **Merchant Coal Sales in Zambia**: For FY22, merchant coal sales have increased by 34% YoY. Revenue from merchant coal has been aided by both volume and realisation growth.

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- **Power Operations (Zambia)**: The Zambian power plant operations attained normalcy, post major overhaul of both the Units. The Company's PLF for Q4FY22 stood at 91.2% versus 73.1% in Q3FY22 and 53.9% in Q4FY21.

MCL – Operational and Financial Performance

Particulars	**Q4 FY22**	**Q4 FY21**	**YoY%**	**FY22**	**FY21**	**YoY%**
Power generation (Mn kwh)	590	350	68.8%	1,735	1,896	(8.5%)
Average PLF (%)	91.2%	53.9%		66.0%	72.1%	
External Coal Sales	1,16,964	1,08,633	7.7%	5,01,976	3,75,412	33.7%
Total Revenue (USD Mn)	84	55	53%	245	240	2%
EBITDA (USD Mn)	51	31	66%	114	134	(15%)
EBITDA Margin	61.2%	56.1%		46.3%	55.9%	
Adjusted EBITDA*	48	26	85%	131	150	(13%)
PAT (USD Mn)	33	10	231%	22	49	(55%)

*Adjusted for Forex and MTM (loss)/gain on account of Interest rate swaps (IRS), Provision for expected credit loss and interest income of outstanding receivables.

- **Provision for expected credit loss of USD 17.7 Mn continued to impact the reported EBIDTA, while the impact on account of forex adjustment and MTM gain was USD 14.2 Mn for the quarter.**

Update on MCL

i) **Arbitration Oder:** The Arbitration Tribunal had directed ZESCO to pay the partial award of US$ 250 Mn. MCL considers this as a positive development and is pursuing this matter with ZESCO.

ii) **Debt Restructuring for MCL**: MCL has total outstanding Debt of USD 412.8 Mn as of 31st March 2022. This debt is at MCL level only and has no recourse to the Shareholders/ NBVL. MCL continues to honour the interest commitments from its ongoing operations. In addition, MCL continues to engage the lenders to restructure Debt.

- Status of Receivables from ZESCO

Period	**Billed**	**Realised**	**Realised %**
July 2016 to March 2022 (USD Mn)	1,265	701	55%

- **Cash and debt position as on 31st March, 2022 (INR Mn)**: <u>**Most of the Debt on the consolidated front pertains to Zambian Operations, which does not have any recourse to the Company or its subsidiaries.**</u>

Particulars (INR Mn)	***Overall Debt***		***Cash & bank balances***	
	31.03.2022	***31.03.2021***	***31.03.2022***	***31.03.2021***
Standalone	*1,928*	*1,747*	*4,797*	*1,741*
Consolidated	*33,597*	*35,599*	*8,253*	*6,436*

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Quantitative Table of Operational data (Sales Qty)

	Q4 FY 22	Q4 FY21	YoY	FY22	FY21	YoY
Ferro Alloys (MT)						
Silico Manganese	24,634	33,392	(26.2%)	1,04,667	95,711	9.4%
Ferro Chrome	15,921	14,861	7.1%	65,981	57,109	15.5%
Power (Mn units)						
Merchant sales	185	114	62.5%	603	176	243.2%
Captive	167	175	(4.6%)	713	648	10.0%
NBEIL	111	11	N.A	434	11	N.A

Mr. Ashwin Devineni, the CEO of the Company, commented on the results, saying, "It is particularly gratifying to be celebrating the Golden Jubilee when the future for our business looks so promising. Our FY22 performance is a testimony of our 50 years of continued efforts. The Company's Standalone operations have been the pillars of growth and sustainability. The Company's Standalone operations have been performing well with an all-around improvement. Company Ferro Alloys and Power divisions reported a strong performance despite a challenging macro environment in terms of geopolitical concerns, raw material inflation etc. On the International operations front, Zambian power operations remained stable with continued improvement in merchant coal sales. Management foresees a robust demand for energy in Southern Africa and plans on taking strategic decisions to capitalise on the opportunity. We are also happy to share that our monetisation plans of idle assets are progressing well especially concerning the urban land parcel in eastern Hyderabad. The legal hurdle regarding the land is behind us, the Company is exploring the best possible options to maximise the returns on it. The Company has declared a dividend of INR 6.00 per share, i.e. 300% for FY22, and further continues to explore more opportunities to enhance shareholder value further."

About Nava Bharat Ventures Limited:

Nava Bharat Ventures Limited is a diversified organisation with business interests in metals, energy, mining, healthcare and commercial agriculture. Nava Bharat is one of the leading Ferroalloy producers in India, with about 200,000 MT capacities. The Group has a total installed power generation capacity of 434MW in Telangana, Andhra Pradesh and Odisha in India. Nava Bharat owns and operates an integrated mine to mouth 300 MW thermal power plant in Zambia, held through its step-down subsidiary Maamba Collieries Limited. For more information about the Company and its businesses, please visit us at www.nbventures.com.

For more information, contact

VSN Raju
Company Secretary & Vice President
Nava Bharat Ventures
Tel: +91 40 23403501 / +91 40 67283333
mailto:investorservices@nbv.in

Chintan Mehta/ Rahul Jaju
Dickenson World
Tel: +91 99892183389/ 9773264172
navabharat@dickensonworld.com

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