



PPAP Automotive Limited

TAKING CHALLENGES, TOGETHER

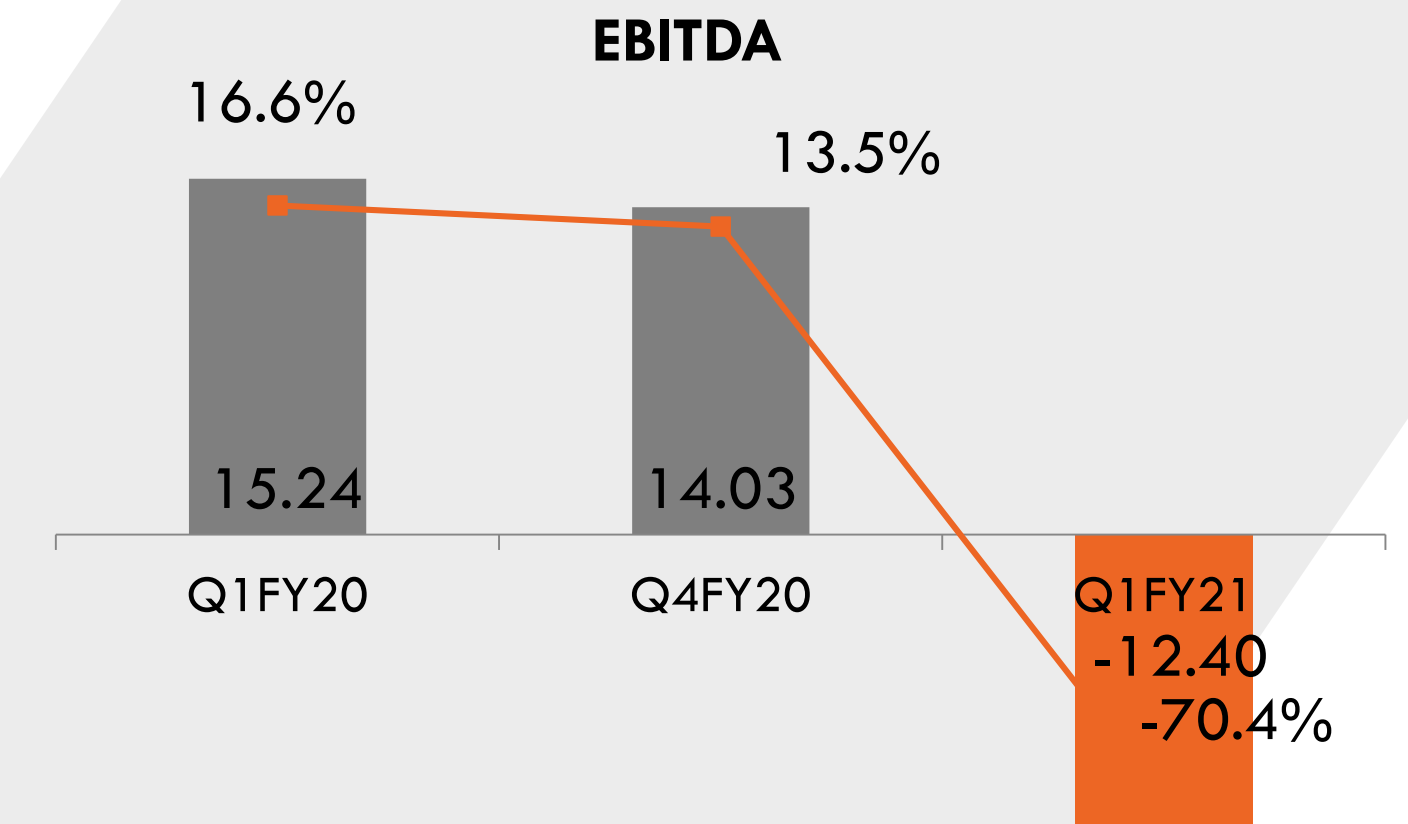
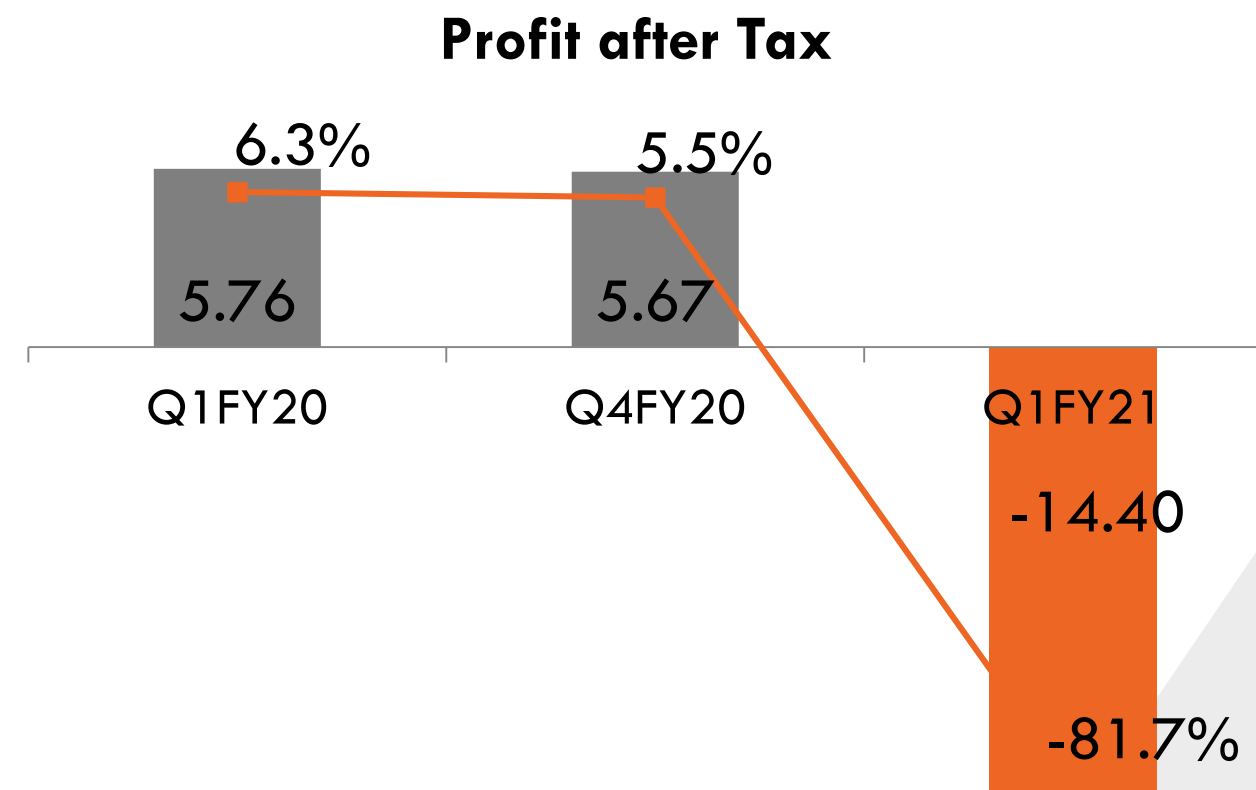
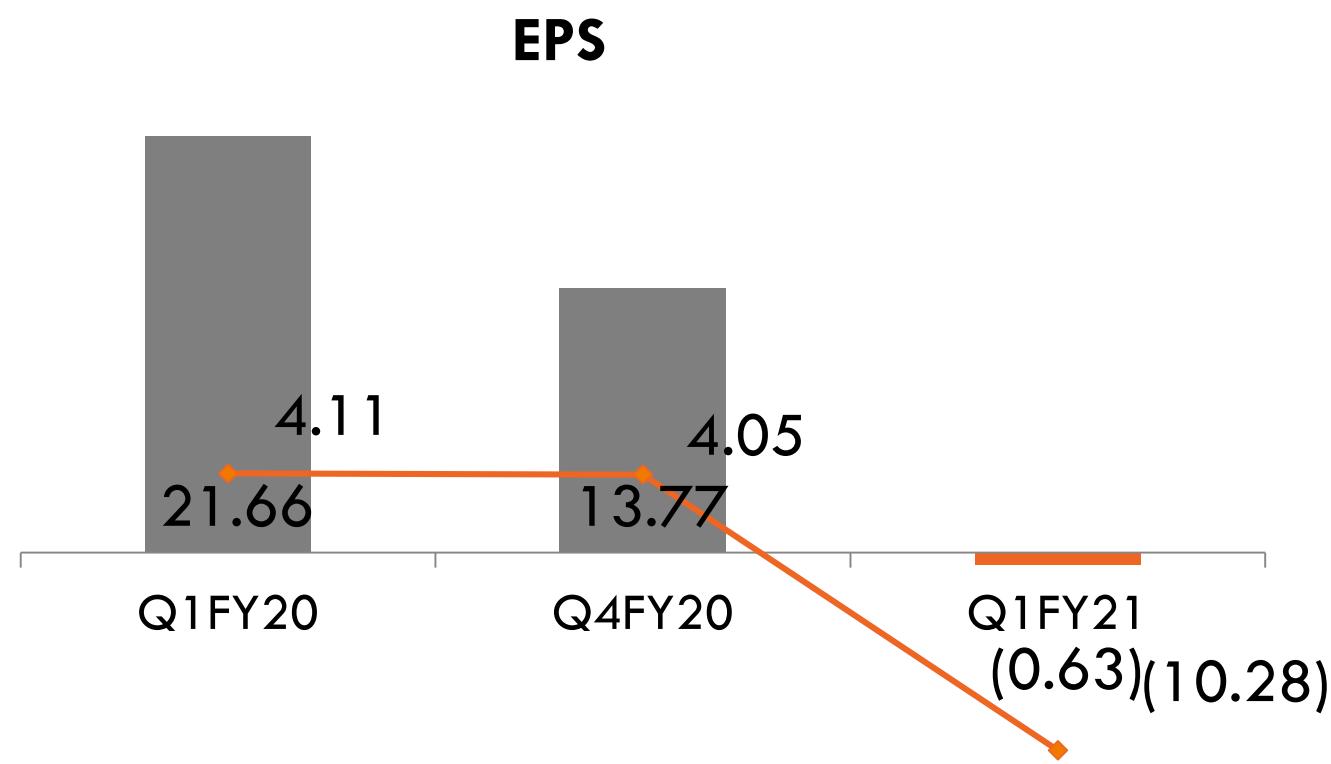
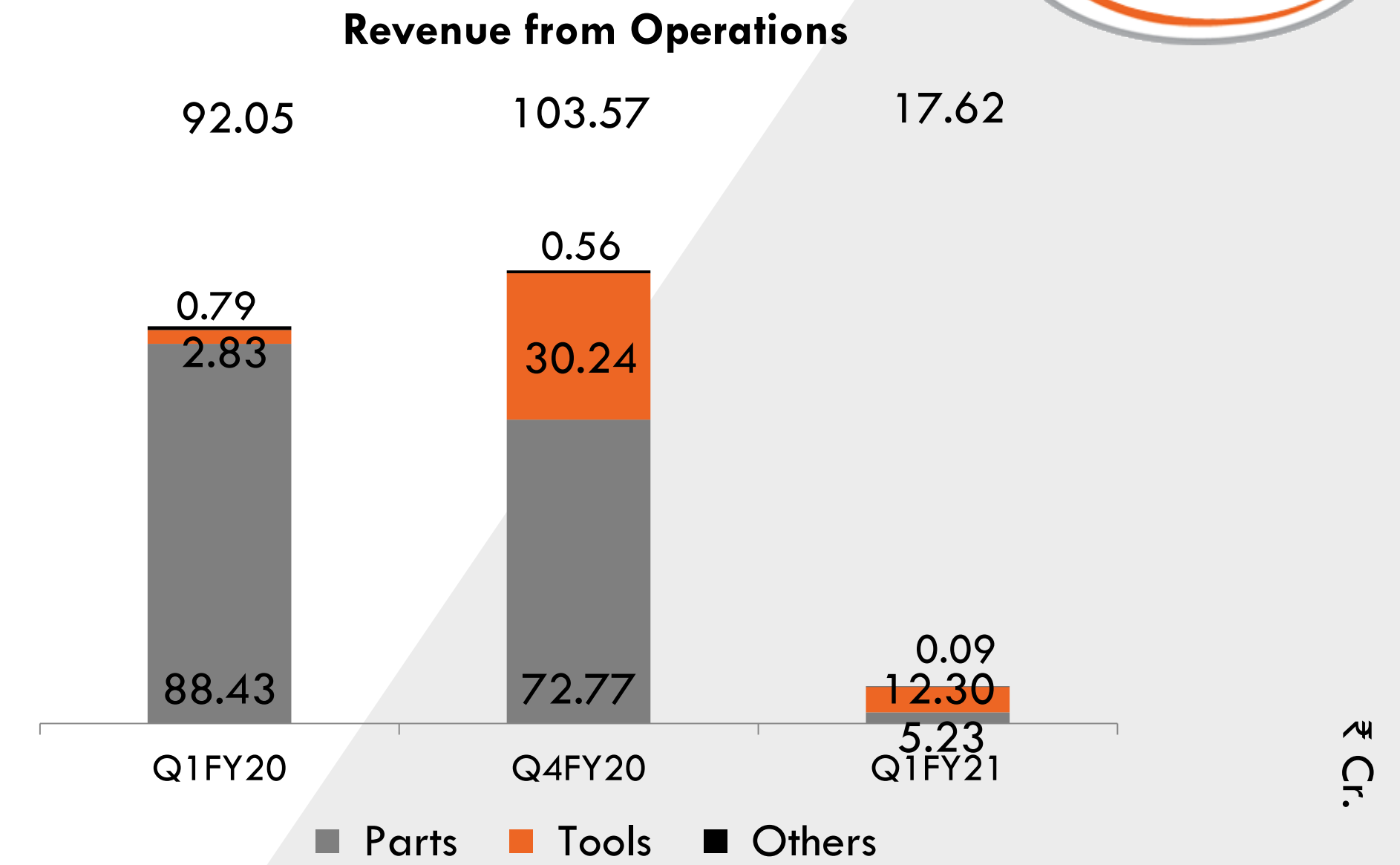
Investor Presentation
Q1FY21
AUGUST 2020

STANDALONE QUARTERLY FINANCIAL HIGHLIGHTS (Q1FY21)



- Revenue from Operations at ₹ 17.62 Cr. and Part Sales at ₹ 12.30 Cr.
- PAT at ₹ (14.40) Cr.
- EBITDA at ₹ (12.40) Cr.
- EPS stood at ₹ (10.28)
- Awards from Toyota for

Quality
Fire Safety Management
Zero PPM



■ EPS TTM ₹ — EPS ₹

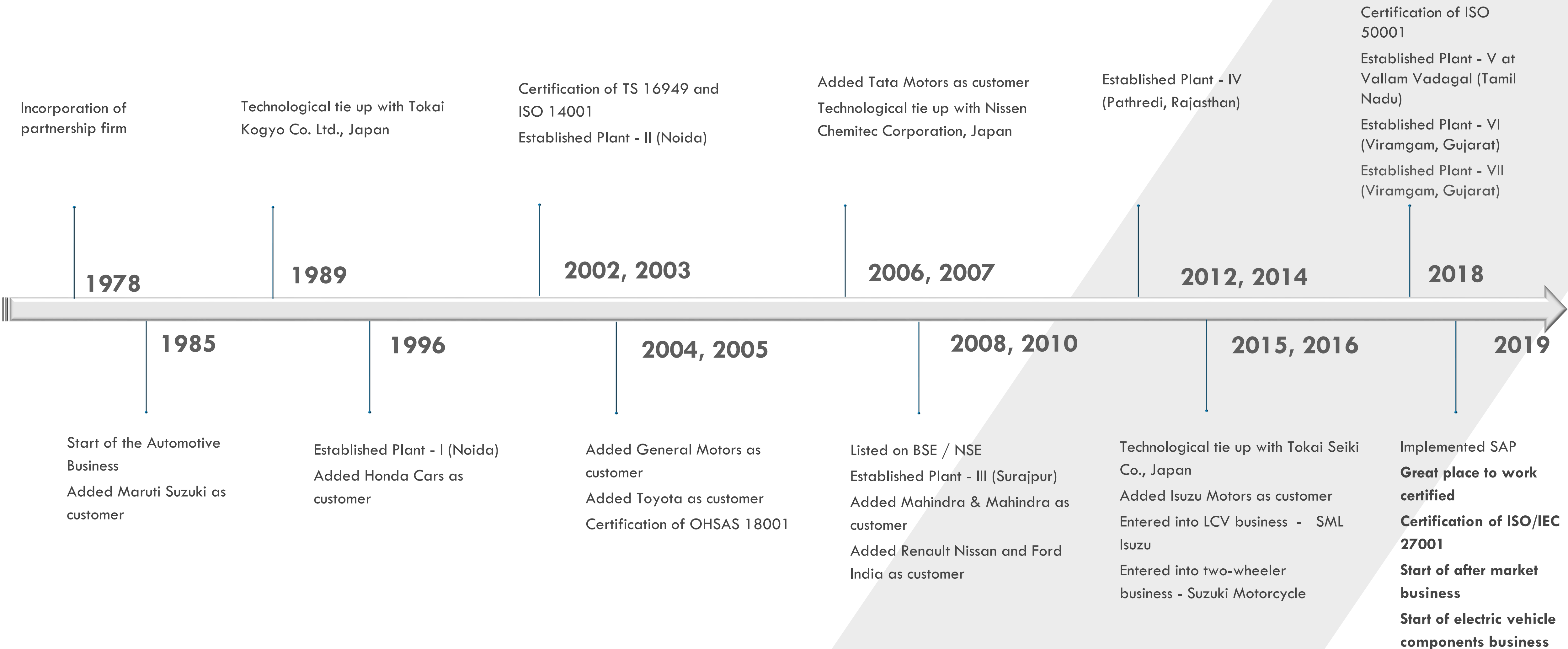
■ PAT — %

■ EBITDA — %

OUR EVOLUTION



Our Mission "TO BE A GLOBAL COMPANY WITH AN INSPIRING WORK CULTURE FOR SERVING CUSTOMERS AND THE SOCIETY BY EXCEEDING THE EXPECTATIONS OF ALL ITS STAKEHOLDERS"





Rich Legacy

- Over 30 years of experience in Automotive Industry
- Identified as India's leading manufacturer of Automotive Sealing Systems, Interior and Exterior Injection parts

Market Leadership

- Integrated operations from Print to Build
- One stop shop for full range of Automotive Sealing Systems
- Best in class Injection Molding Machines from 60 to 2500 tons

Excellent Infrastructure

- State-of-the-art manufacturing facilities located at Noida (U.P.), Surajpur (U.P.), Pathredi (Rajasthan), Vallam Vadagal (Tamil Nadu) and Viramgam (Gujarat)
- Plants are ITATF 16949, ISO 14001, OHSAS 18001, ISO 50001 and ISO/IEC 27001 certified

Global Technology Partners

- Strong technology alliances with Japanese companies since 1989
- Tokai Group for Automotive Sealing System (Plastic) and Toolings, Joint venture with Tokai Group for Automotive Sealing System (EPDM Rubber and TPV)
- Nissen Chemitec Corp. for Injection Molded products

Strong Customer Base

- Associated with Global OEM Manufacturers including Maruti Suzuki & Suzuki Motors, Honda Cars, Toyota Kirloskar, Renault, Nissan, Volkswagen, MG Motors, Tata, Hyundai, SML Isuzu, Isuzu Motors, Mahindra and Mahindra, Suzuki Motorcycles

KEY MANAGEMENT



Mr. Ajay Kumar Jain, Chairman & Managing Director

Bachelor of Commerce from Shri Ram College of Commerce, Delhi University

Associated with the Company since inception with experience of over 40 years in polymer processing industry and over 30 years in the automotive industry

President of Toyota Kirloskar Supplier Association



Mr. Abhishek Jain, CEO & Managing Director

Bachelor of Science in Industrial Engineering from Purdue University, USA

Work experience of over 15 years

Chairman North region of Honda Suppliers Club

Member of Pillar IV of Automotive Component Manufacturers Association of India



Mr. Ramesh Chander Khanna, President and Chief Operating Officer

Fellow Member of The Institute of Engineers, India

Work experience of over 40 years

Has previously worked with Kirloskar Group, DCM Toyota Limited, Daewoo Motors India Limited, Escorts Ltd. and BST Limited



Mr. Anurag Saxena, Chief Financial Officer

Member of ICAI and ICMAI

Work experience of over 20 years

Has previously worked with Subros Limited, Minda Industries Limited, Jamna Auto Industries Limited



TOKAI KOGYO CO. LTD., JAPAN

Established: 1947

**Global Presence: USA, Thailand, Indonesia, China,
Mexico, Vietnam**

AUTOMOTIVE EXTERIOR & SEALING PRODUCTS

TECHNOLOGY PARTNERSHIP - PPAP SINCE 1989
JOINT VENTURE COMPANY - PPAP TOKAI INDIA RUBBER PVT. LTD.



**NISSEN CHEMITEC
CORPORATION, JAPAN**

Established: 1951

**Global Presence: USA, Thailand, Indonesia,
Singapore**

AUTOMOTIVE INTERIOR PRODUCTS

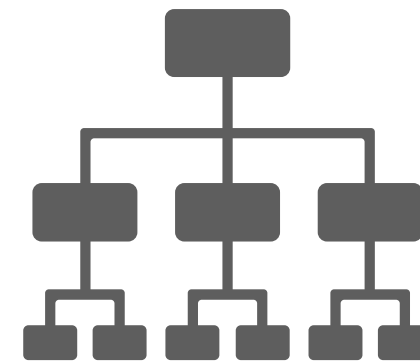
TECHNOLOGY PARTNERSHIP - PPAP SINCE 2007

CORE STRENGTHS



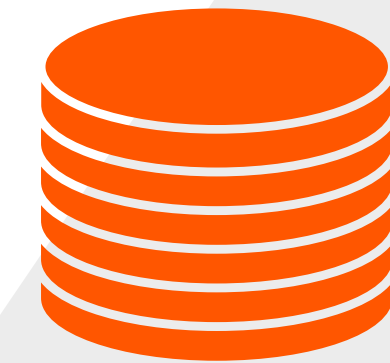
Leadership Position

India's leading manufacturer of Automotive Sealing Systems



Strong Customer Base

Leading OEM manufacturers in Indian Market are customers



Strong R&D Facilities

Capability from Design to Print



State-of-the-art manufacturing facilities

Focus on Kaizen towards Technology and Operations



Access to Global Technology

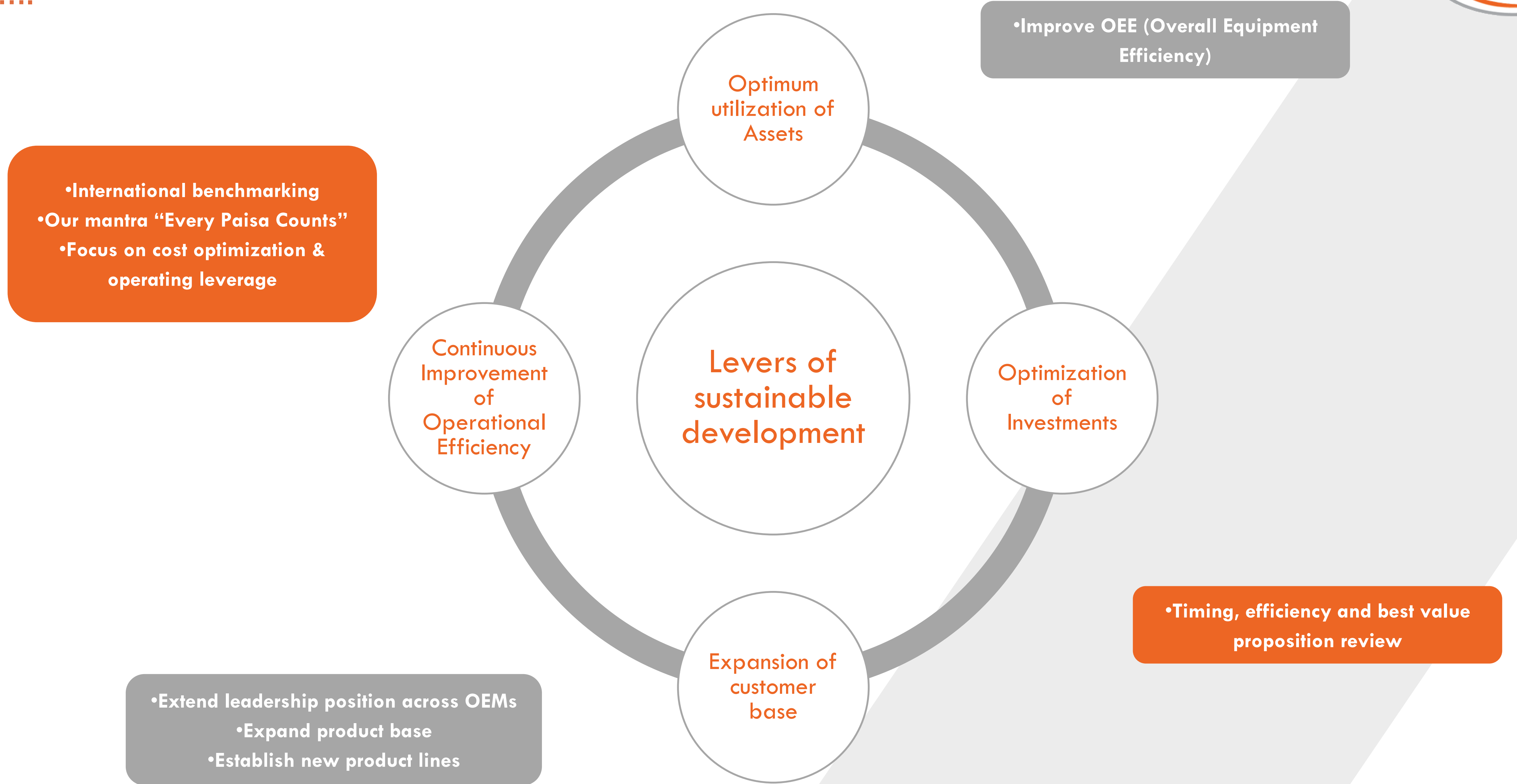
Relationship with Japanese Technology Partners



Healthy Financials

Cost sensitive Culture

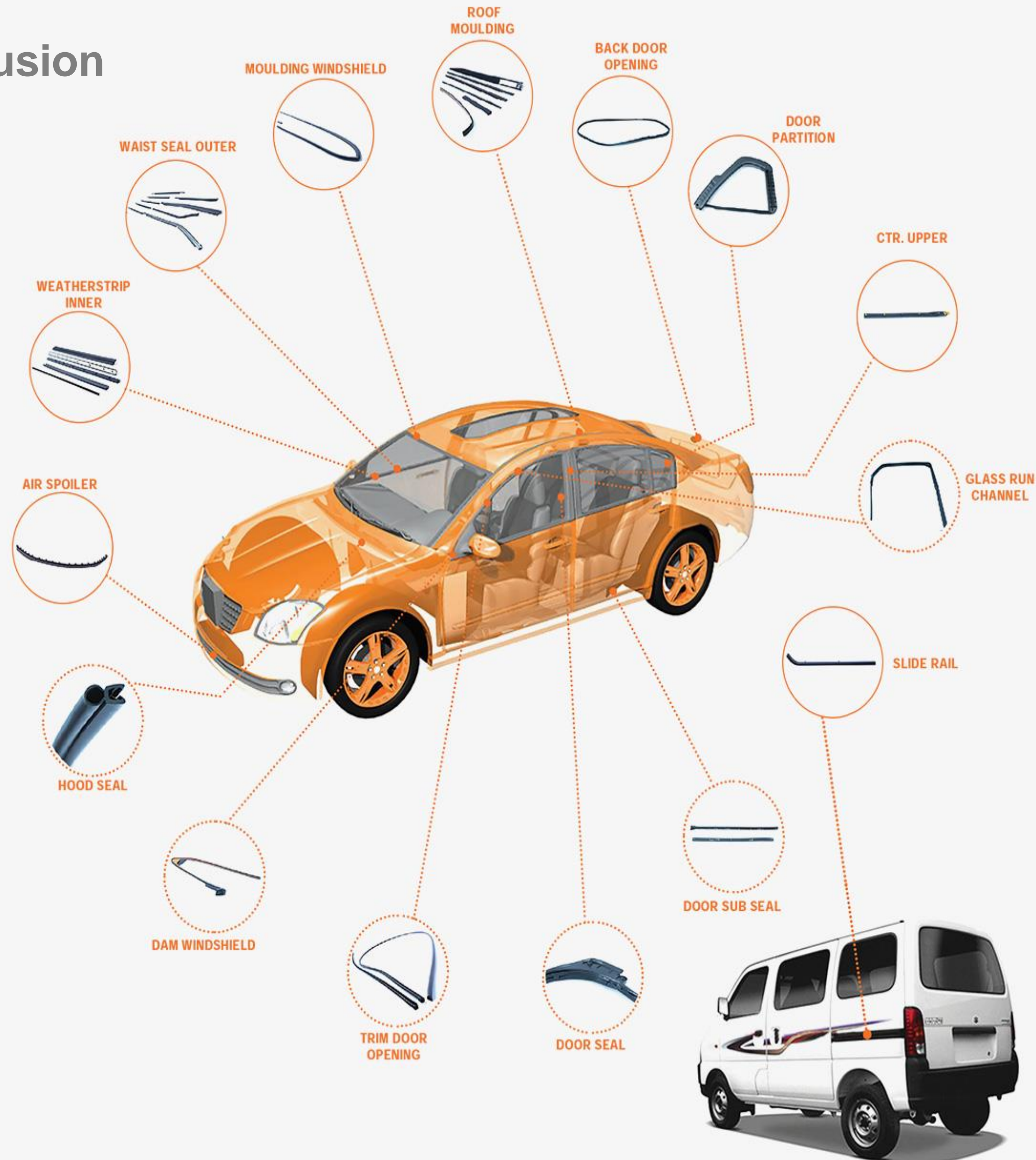
STRATEGIC GROWTH LEVERS



PRODUCT ROADMAP – EXTRUSION & INJECTION



Extrusion



Injection



PRODUCT ROADMAP – OUR COMPREHENSIVE PRODUCT OFFERING



UNDER HOOD PRODUCTS



IN CABIN PRODUCTS



CAR ACCESSORIES



PROTECTOR



PHONE & CUP HOLDER



REAR TRAY



SOCKET AND USB WITH MONITOR

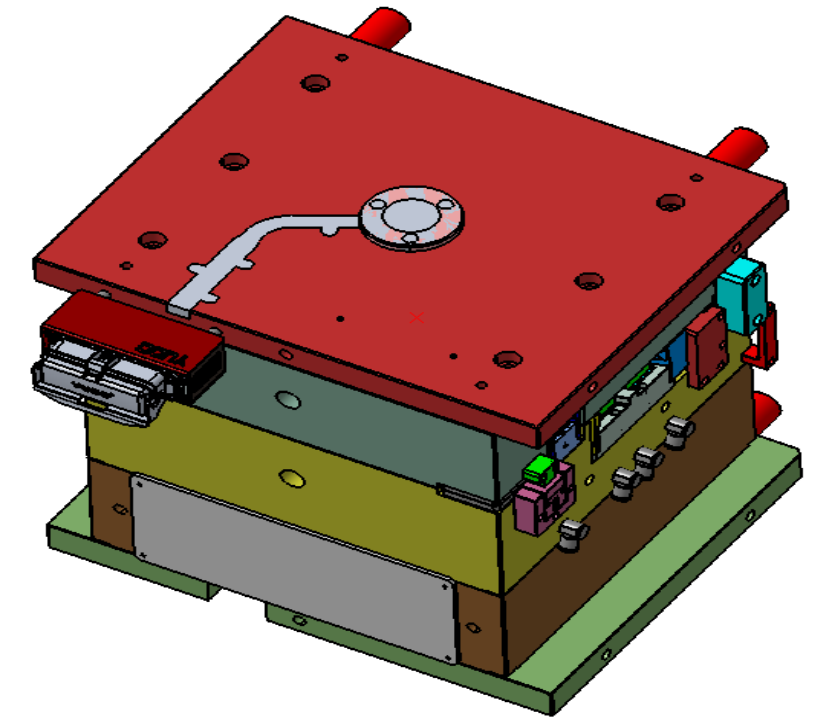
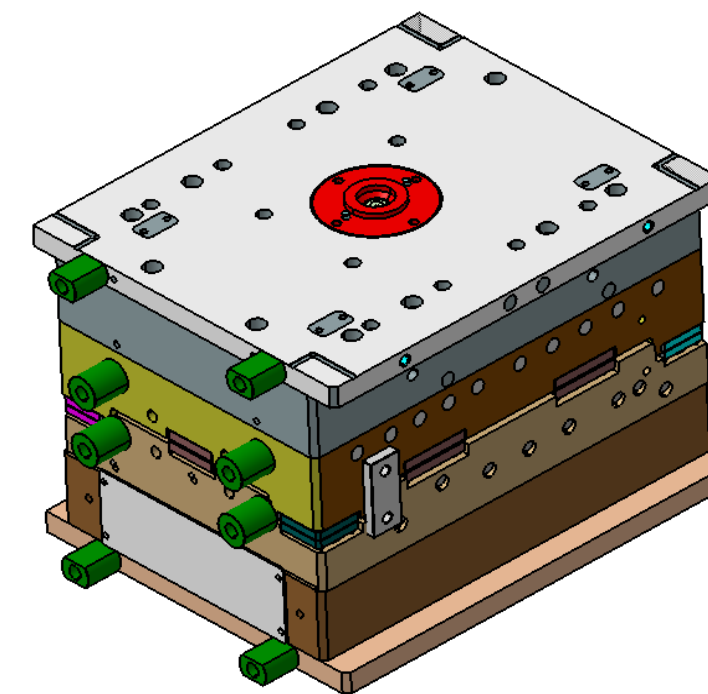
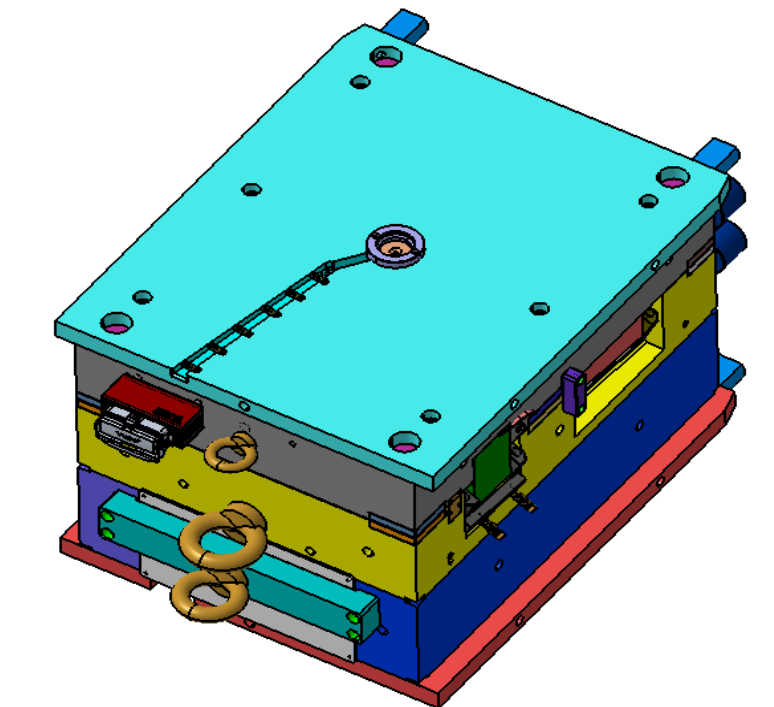
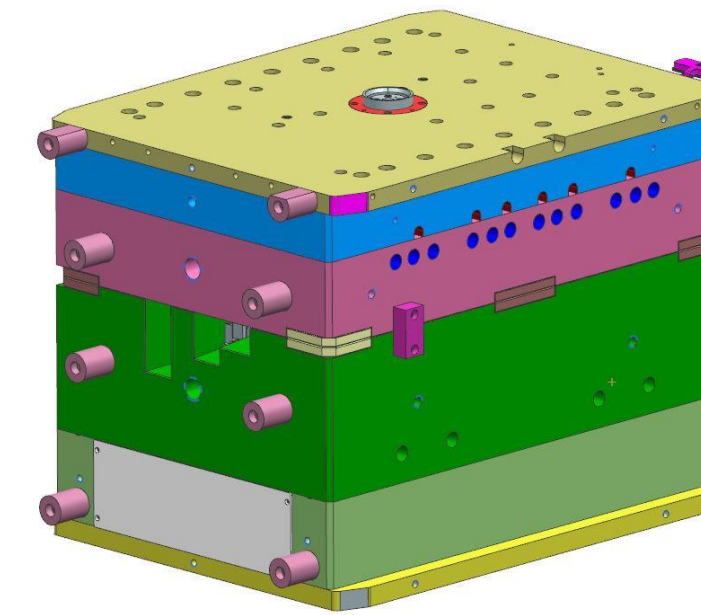


SUNVISORS



SEAT HANDREST HOOKS

TOOLINGS



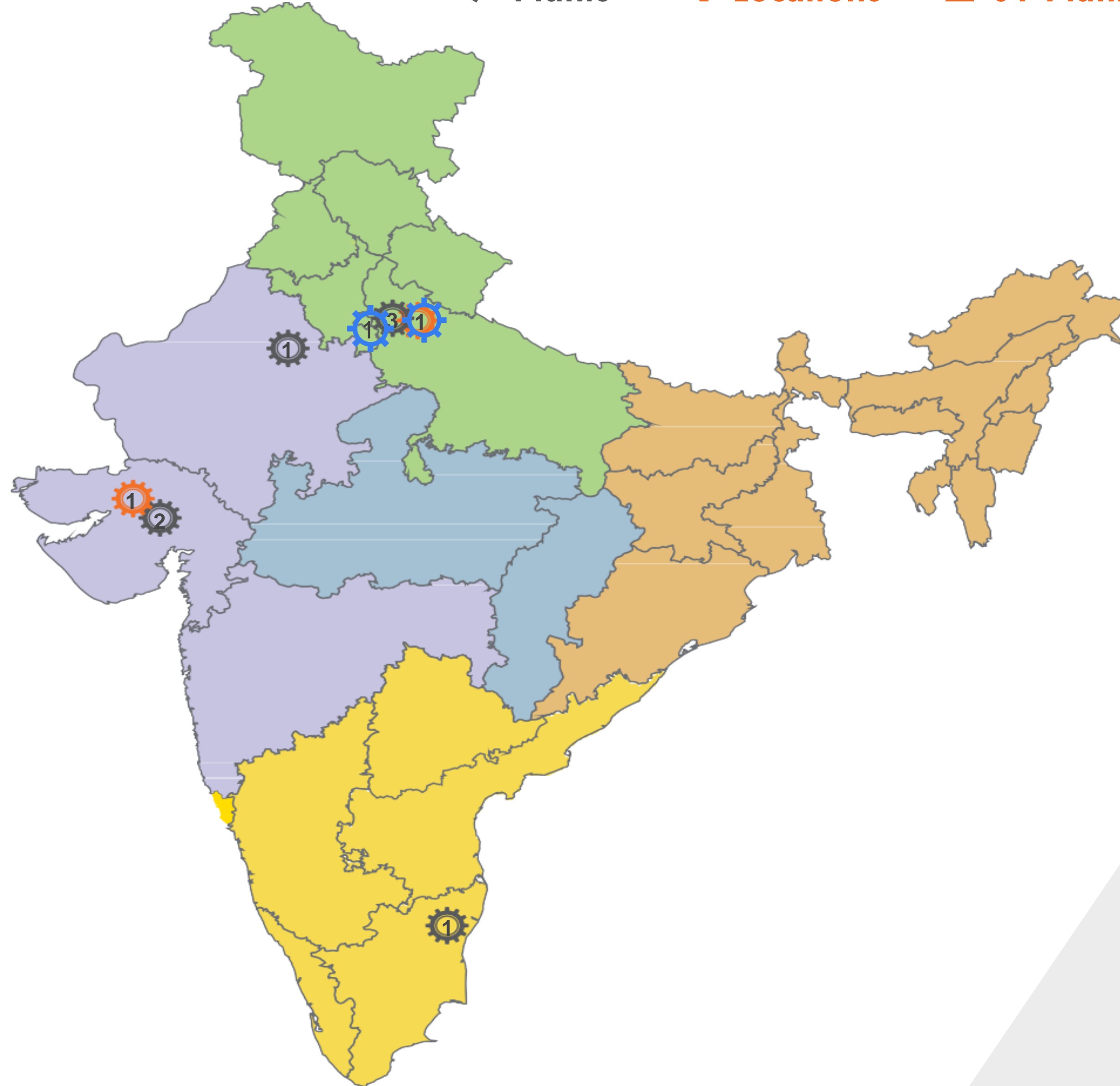
PAN INDIA PRESENCE



7 Plants

4 Locations

2 JV Plants



EXTRUSION FACILITIES

Noida, Uttar Pradesh

(Plant I & II)

Vallam Vadagal, Tamil Nadu

(Plant V)

Viramgam, Gujarat

(Plant VII)

INJECTION FACILITIES

Surajpur, Uttar Pradesh

(Plant III)

Pathredi, Rajasthan

(Plant IV)

Viramgam, Gujarat

(Plant VI)

RUBBER EXTRUSION FACILITIES

(Joint Venture Company)

Surajpur, Uttar Pradesh

(Plant I)

Viramgam, Gujarat

(Plant II)

AFTER MARKET WAREHOUSE

Delhi

ELECTRIC VEHICLE COMPONENTS

Noida, Uttar Pradesh

CUSTOMER BASE & EXPORT COUNTRIES



CKD EXPORTS



JAPAN



USA



Brazil



Mexico



Venezuela



Thailand



United Kingdom



South Africa

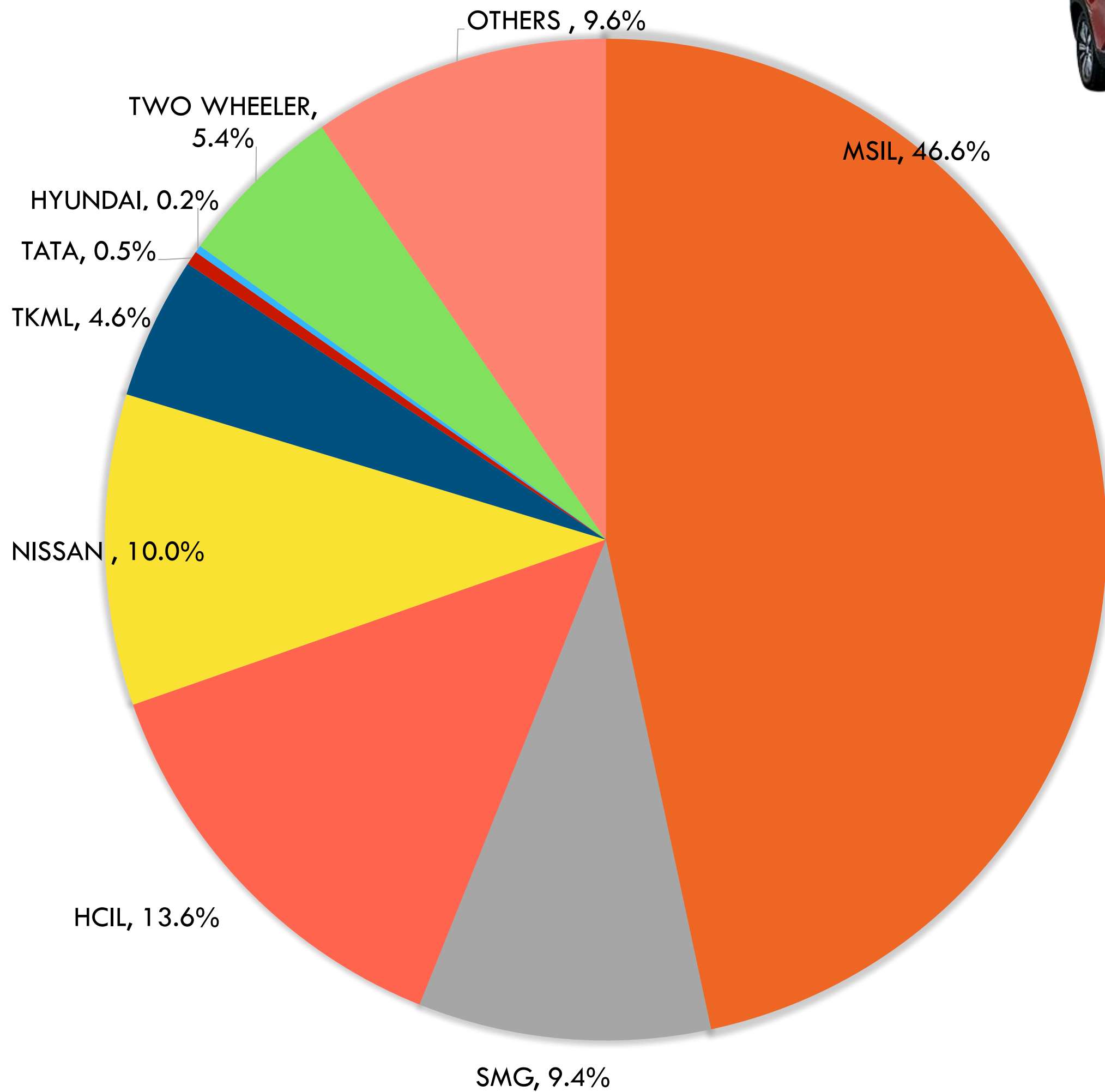


Argentina

CUSTOMER BASE



CUSTOMER CONTRIBUTION



OUR PRESENCE IN NEW MODELS



MG Hector



Tata Harrier



Renault Triber



Nissan Kicks



Hyundai Verna



New Hyundai Creta



Vitara Brezza



S.Presso



Glanza



All New Ertiga



Suzuki Motorcycle Gixxer 250



Suzuki_Burgman



Honda CB shine SP

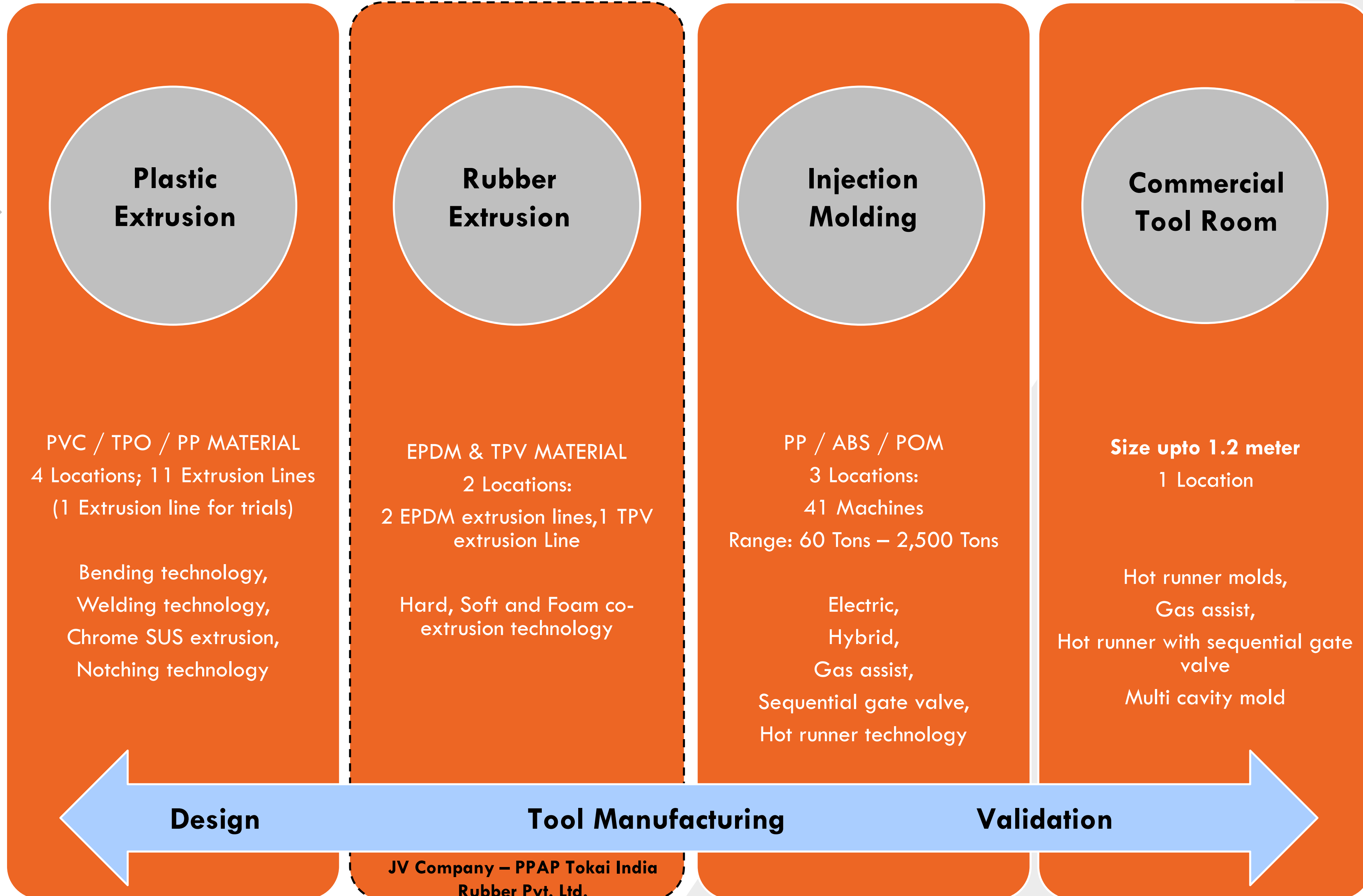
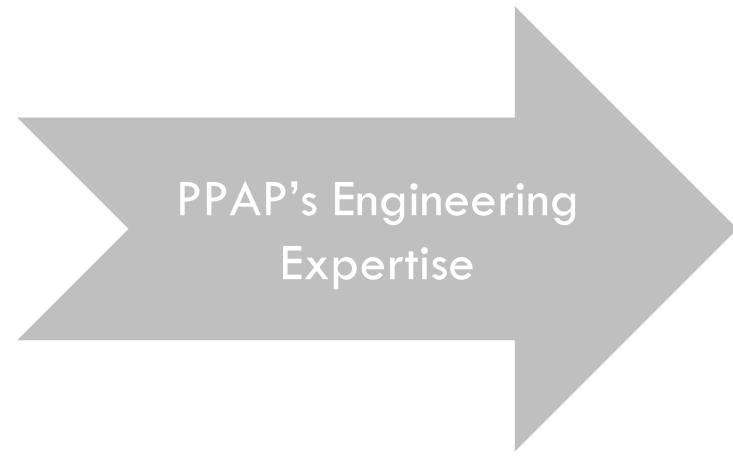


Suzuki Access



Honda Activa

COMPETITIVE EDGE – STATE OF THE ART MANUFACTURING FACILITY



JV Company – PPAP Tokai India Rubber Pvt. Ltd.

JOINT VENTURE & SUBSIDIARIES



PTI

PPAP Tokai India Rubber Pvt Ltd

Automotive Body Sealing - Rubber

- Established in 2012
- 50:50 Joint venture with Tokai Kogyo Co. Ltd.
- Manufacturing facilities in Uttar Pradesh & Gujarat
- Product line – EPDM Automotive Body Sealing and TPV Glass Run Channels



Elpis Components Distributors Private Limited

After Market Distribution

- Established in 2019
- 100% wholly owned subsidiary
- Product line - Trading and distribution of components and automotive accessories in after sales market or secondary market through dealership network
- Warehouse in Delhi



PPAP Technology Limited

Lithium Ion Battery

- Established in 2019
- 100% wholly owned subsidiary
- Product line - Development of electric vehicle components
- Manufacturing facility in Uttar pradesh

CUSTOMER APPRECIATION - ACCOLADES



ACCOLADES

PRODUCTIVITY (SME)- THE MACHINIST SUPER SHOPFLOOR AWARDS 2019

ZERO DEFECT SUPPLIES - TOYOTA KIRLOSKAR

ACHIEVING TARGETS IN QUALITY - TOYOTA KIRLOSKAR

APPRECIATION AWARD - HYUNDAI MOTOR INDIA LIMITED

FIRST RUNNER UP AWARD IN NATIONAL LEVEL QUALITY CIRCLE COMPETITION - HONDA CARS

INTERIOR FOR PANEL R/L ORNAMENT - ECONOMIC TIMES POLYMERS AWARDS 2019

SUPPLIER OF THE YEAR GOLD AWARD - TOYOTA KIRLOSKAR

QUALITY TARGET- TOYOTA KIRLOSKAR

DELIVERY PERFORMANCE 2018 - ASAHI INDIA GLASS

APPRECIATION FOR CONTINUED SUPPORT 2018 - ASAHI INDIA GLASS

ZERO PPM AWARD - TOYOTA KIRLOSKAR

QUALITY AWARD - TOYOTA KIRLOSKAR

FIRE SAFETY MANAGEMENT- TOYOTA KIRLOSKAR

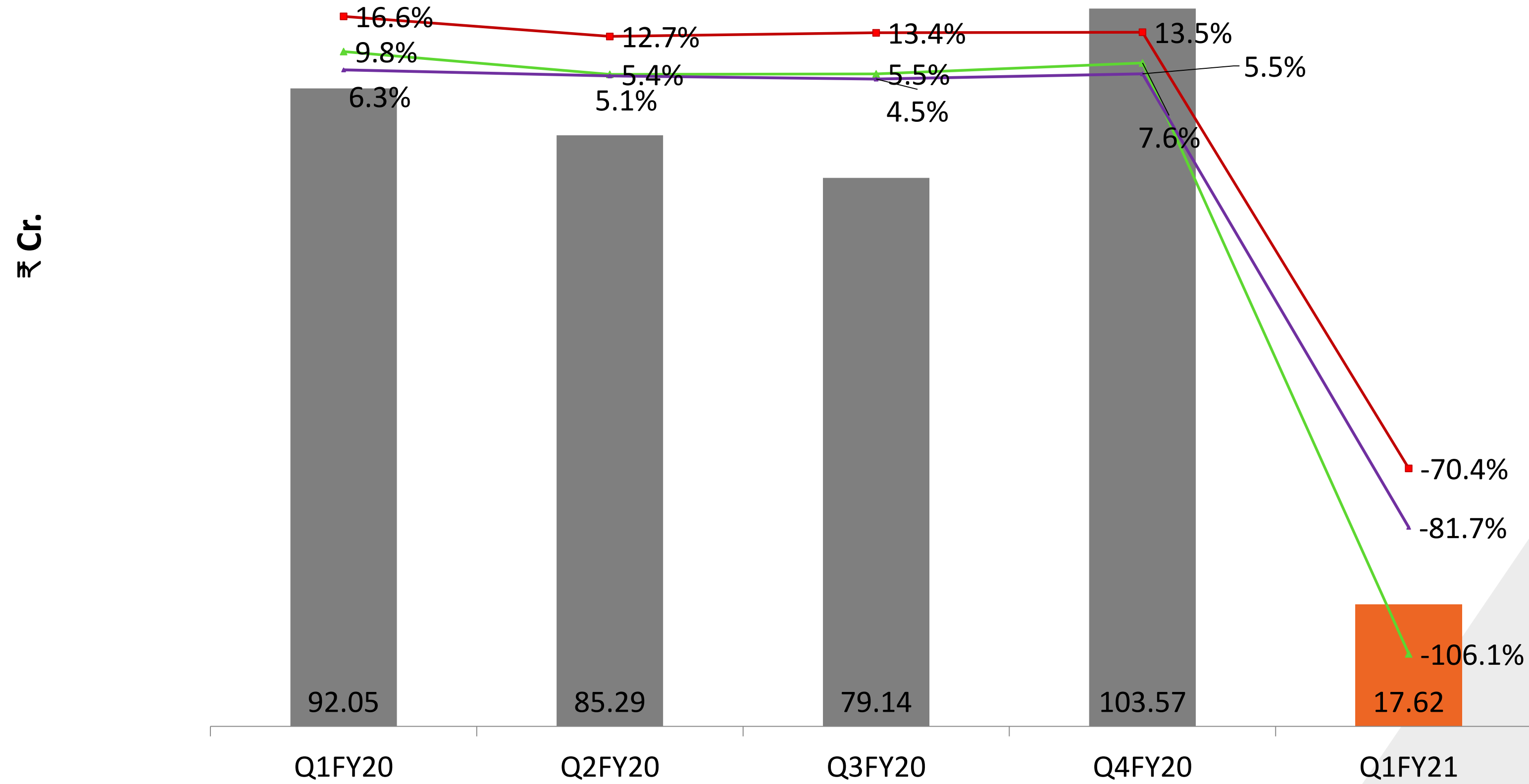
ON TIME DEVELOPMENT AWARD - ISUZU MOTORS INDIA PRIVATE LIMITED





FINANCIAL PERFORMANCE SNAPSHOT

QUARTERLY PERFORMANCE

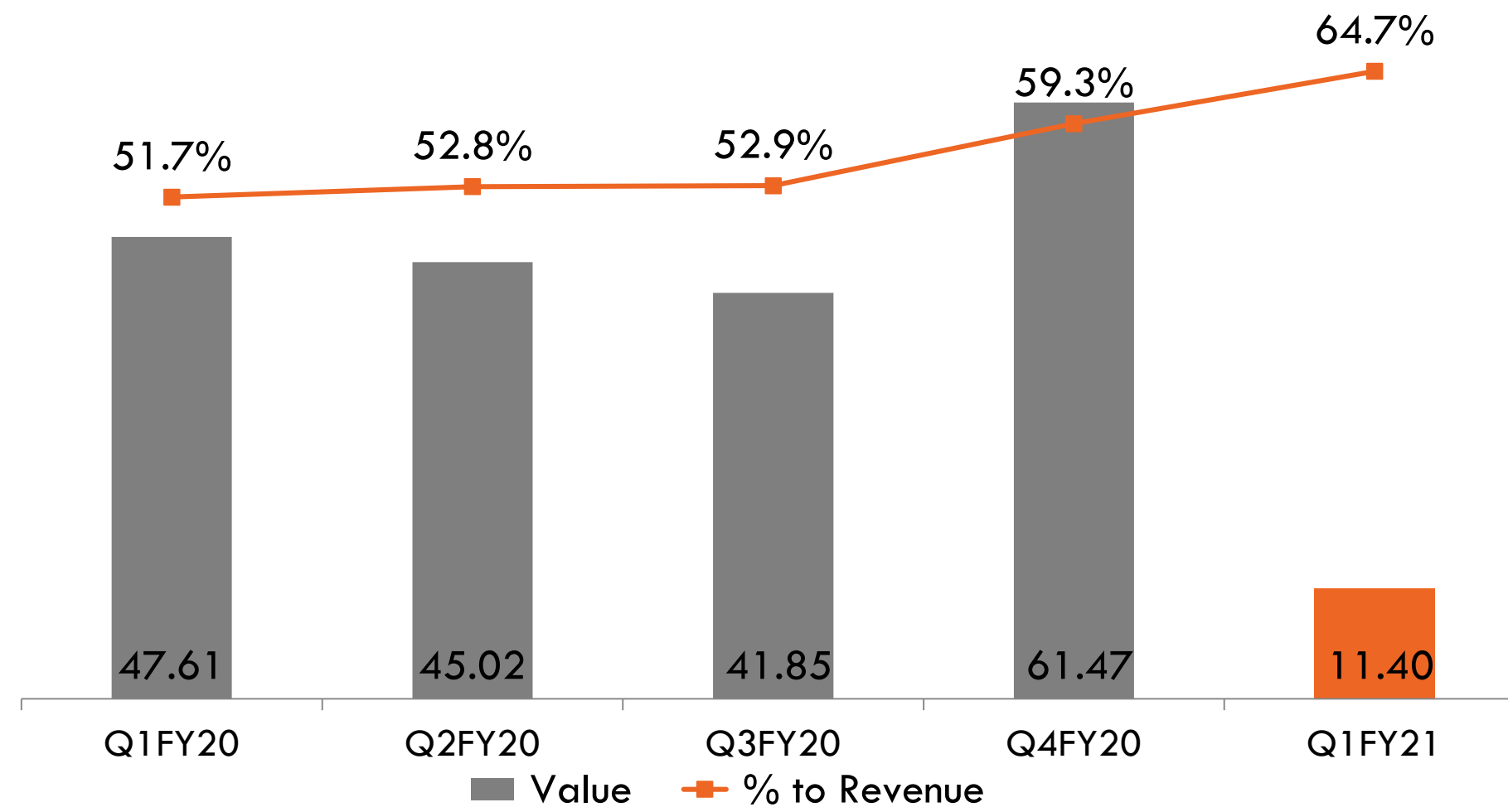


- Revenue from Operations stood at ₹ 17.62 Cr. in Q1FY21 v/s ₹ 92.05 Cr. in Q1FY20

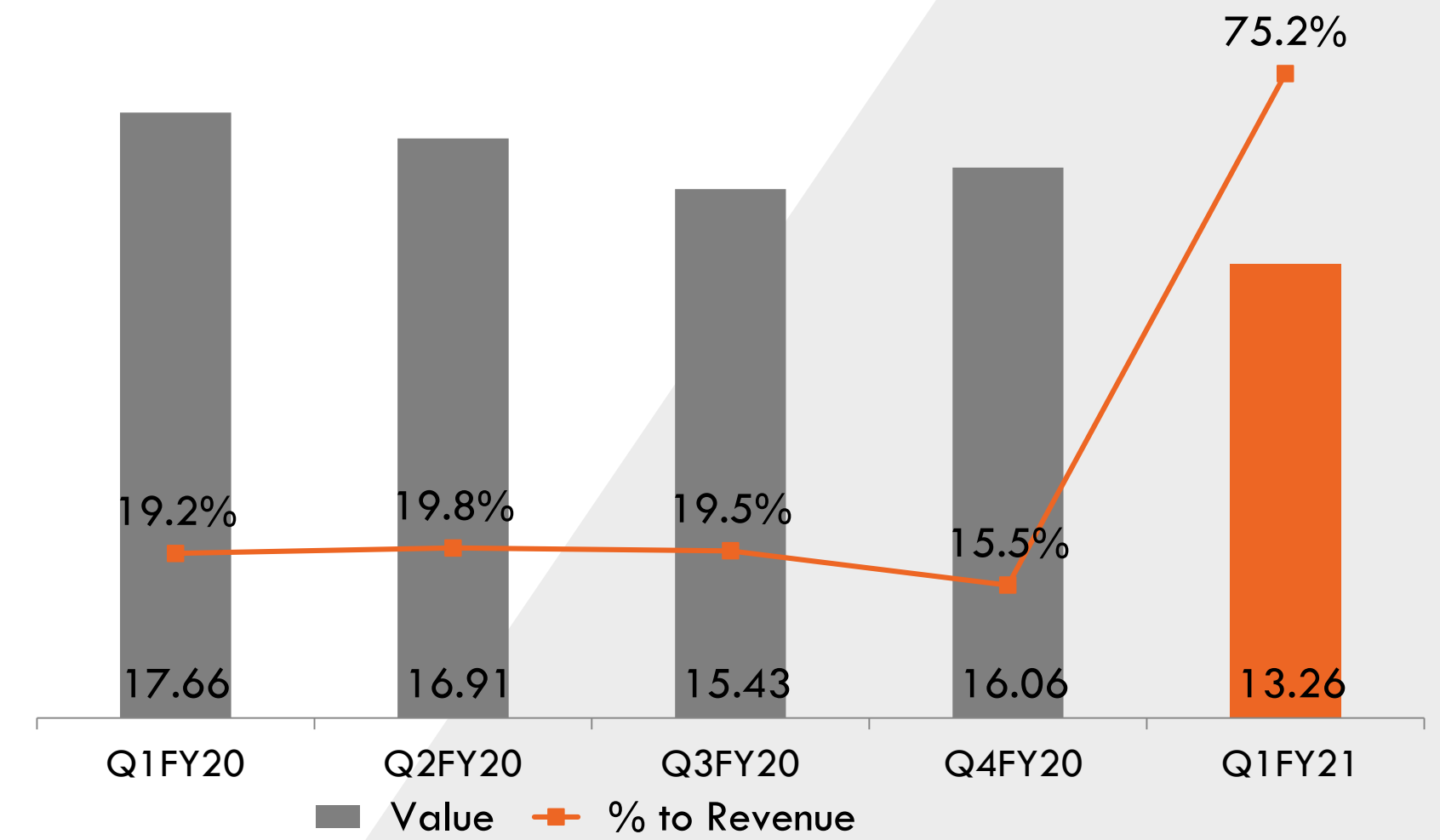
■ *REVENUE FROM OPERATIONS ■ EBITDA MARGIN ■ EBIT MARGIN ■ PAT MARGIN

MAJOR EXPENSES (₹ Cr.)

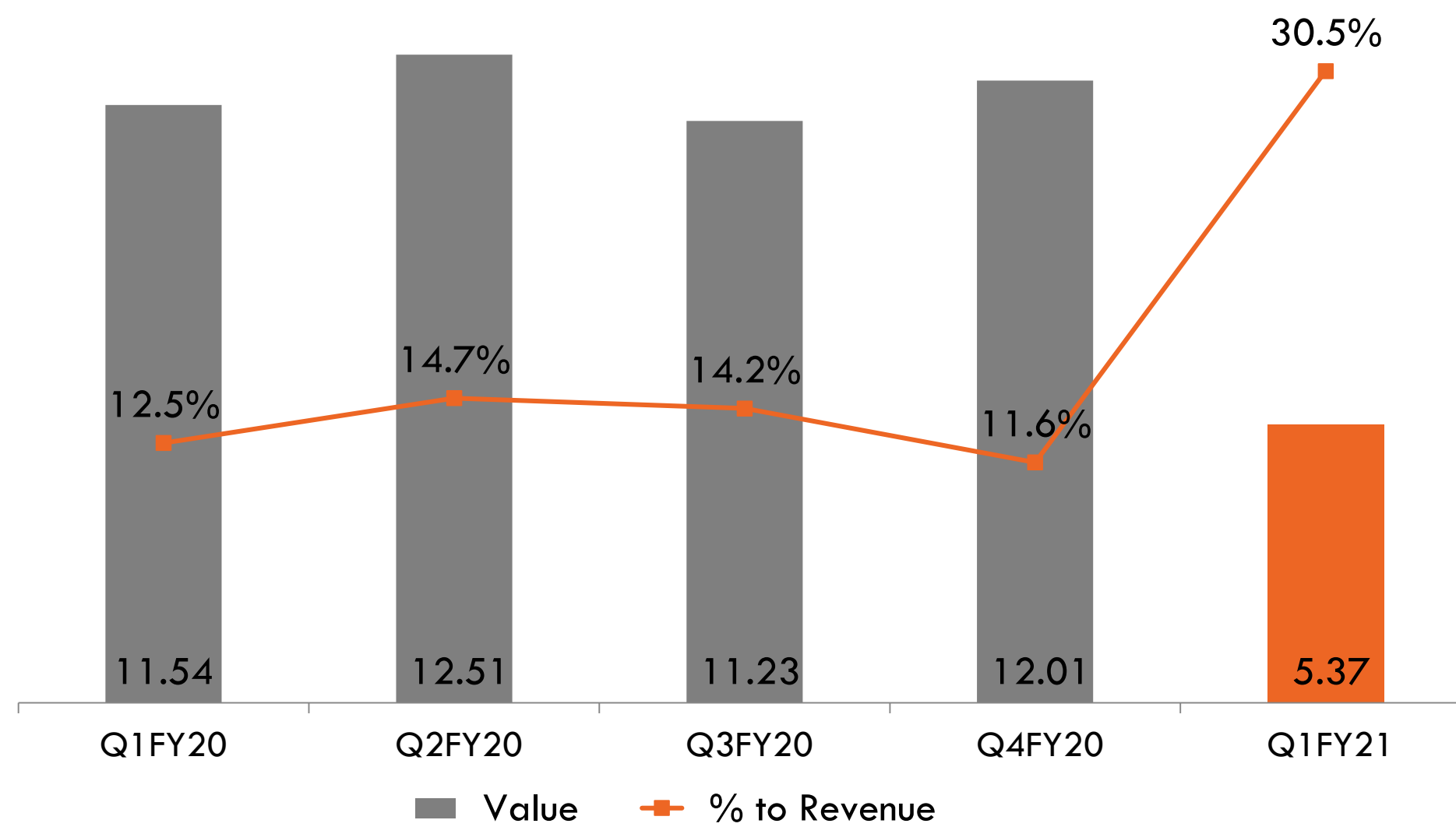
Materials



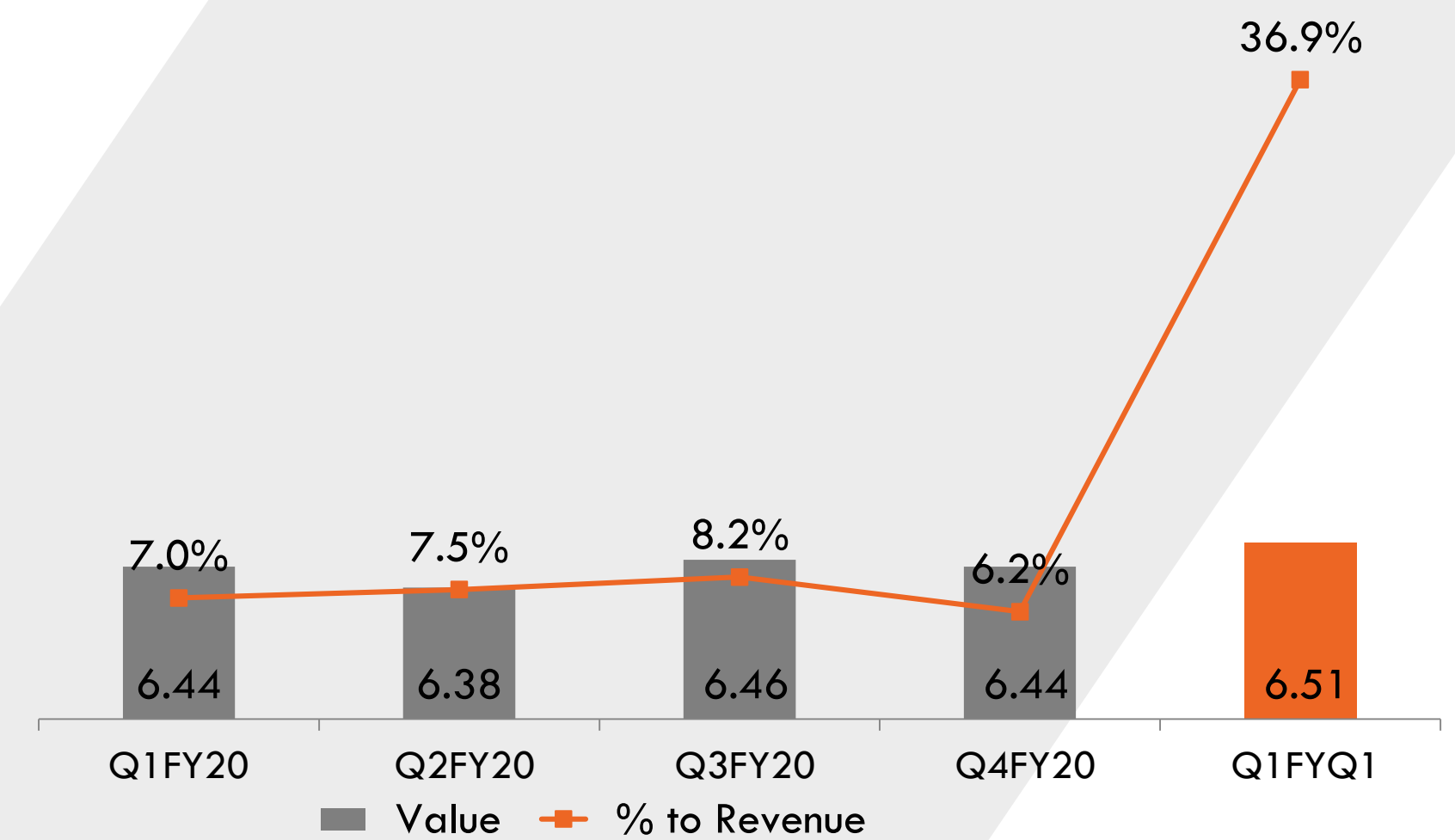
Employee Benefits



Other Expenses



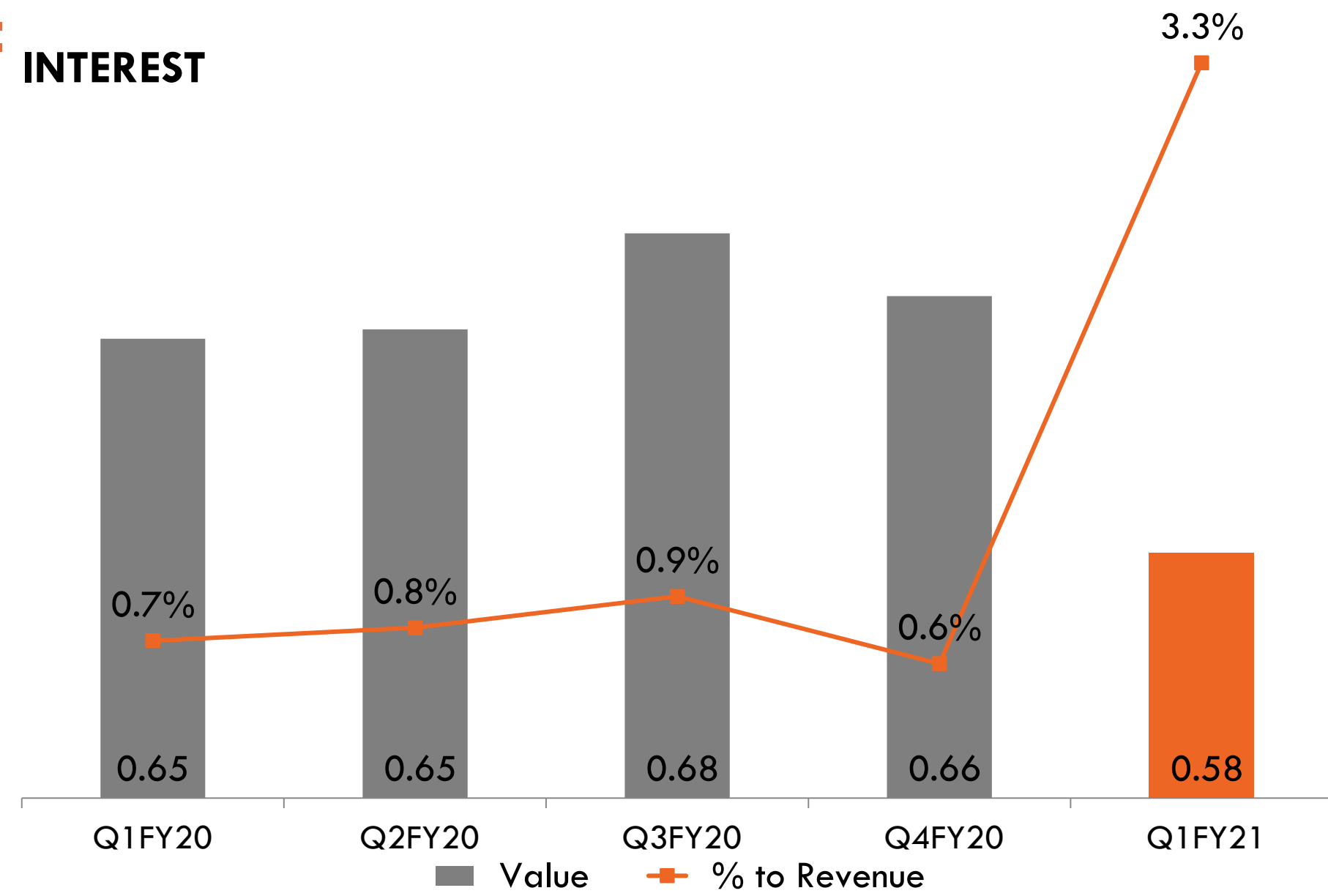
Depreciation



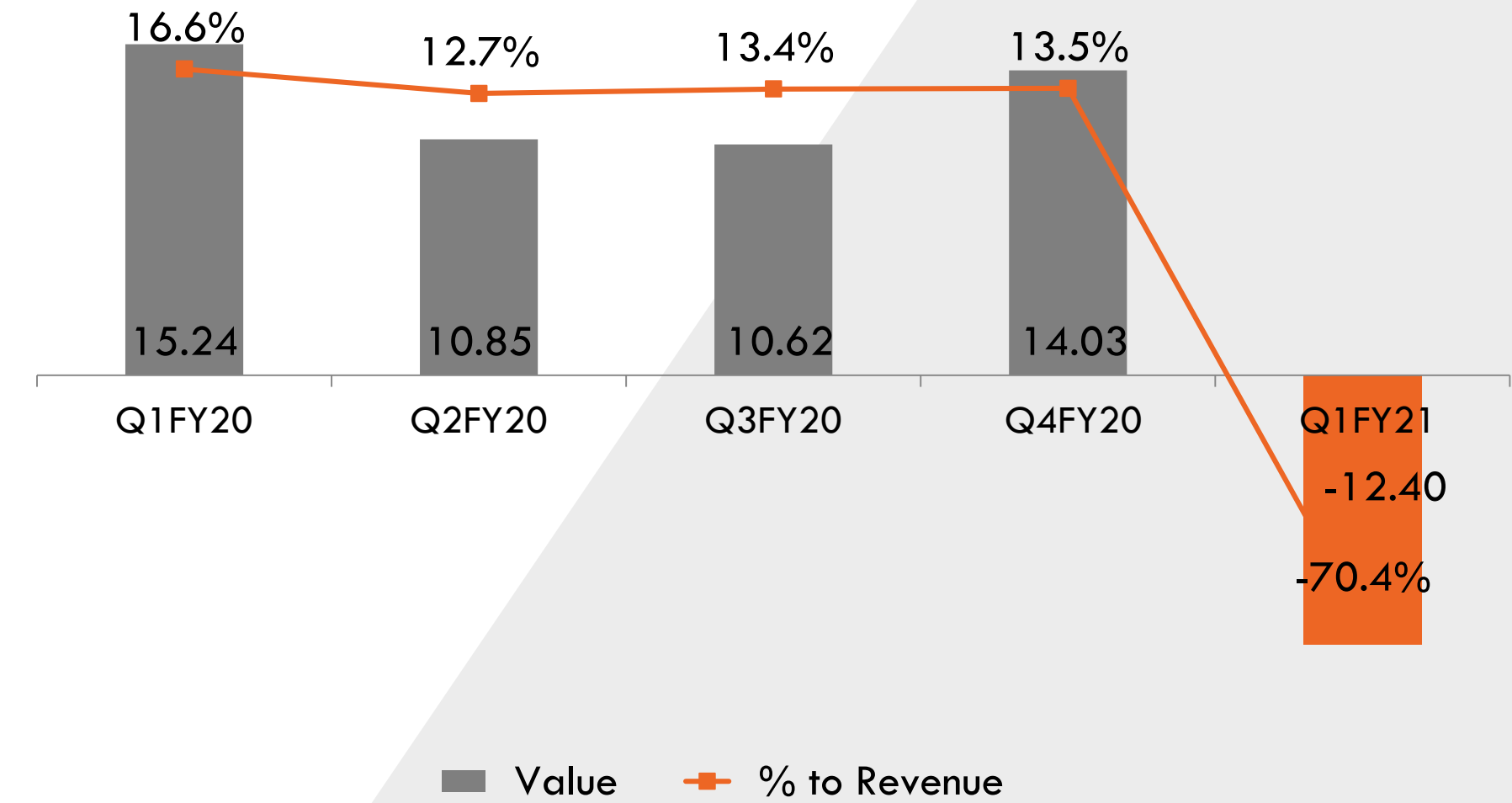


INTEREST & EARNINGS (₹ Cr.)

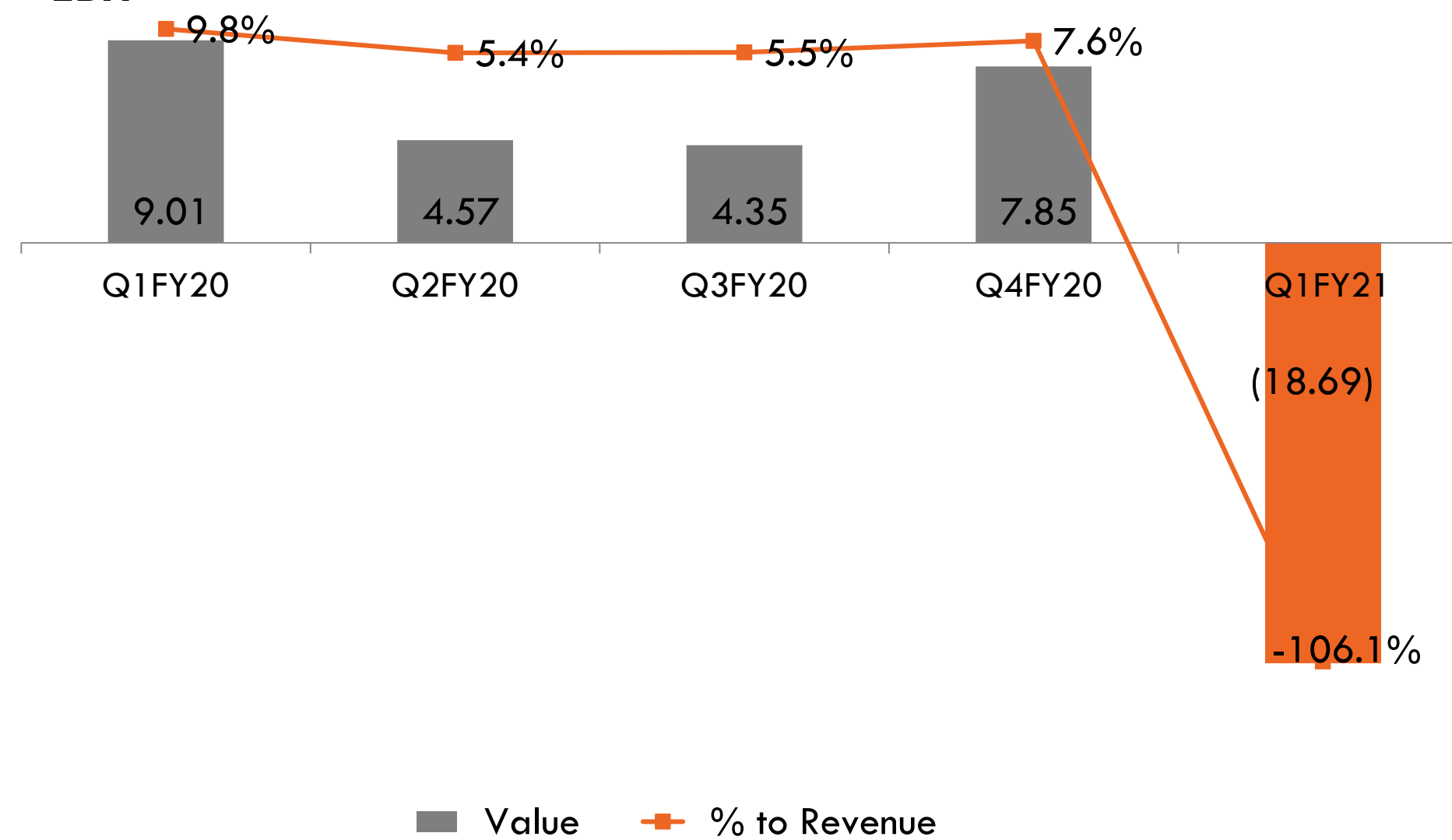
INTEREST



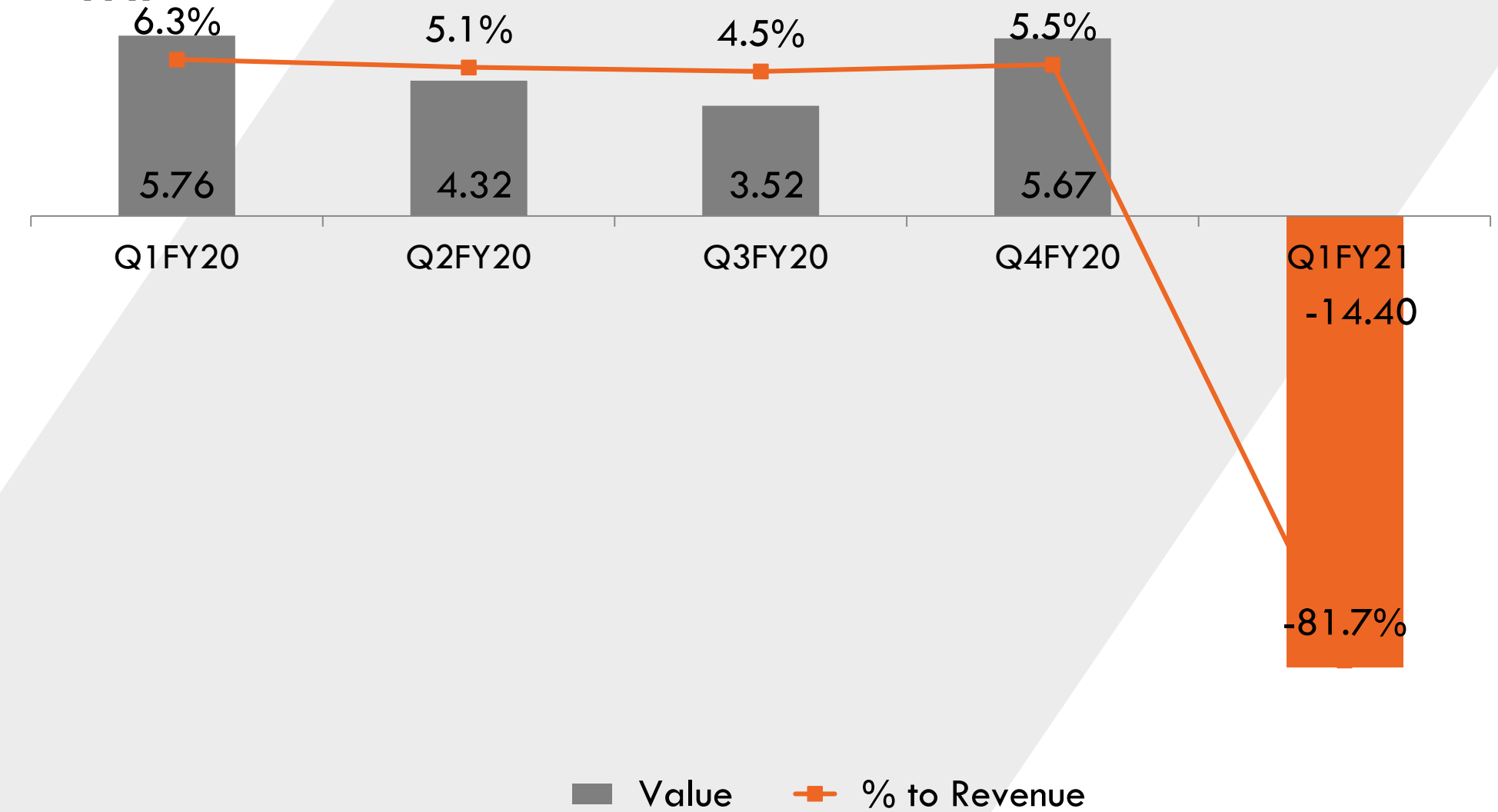
EBITDA



EBIT

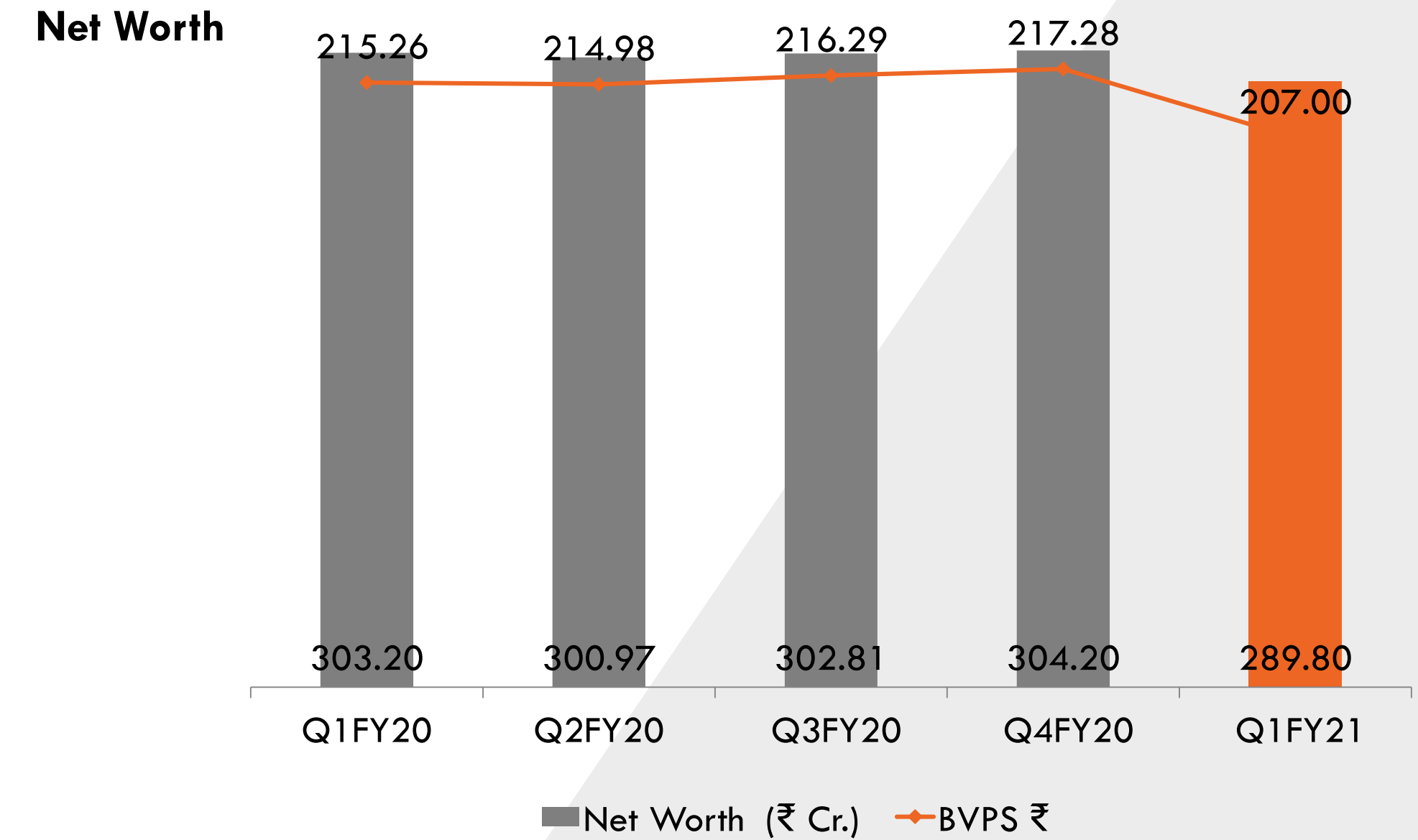
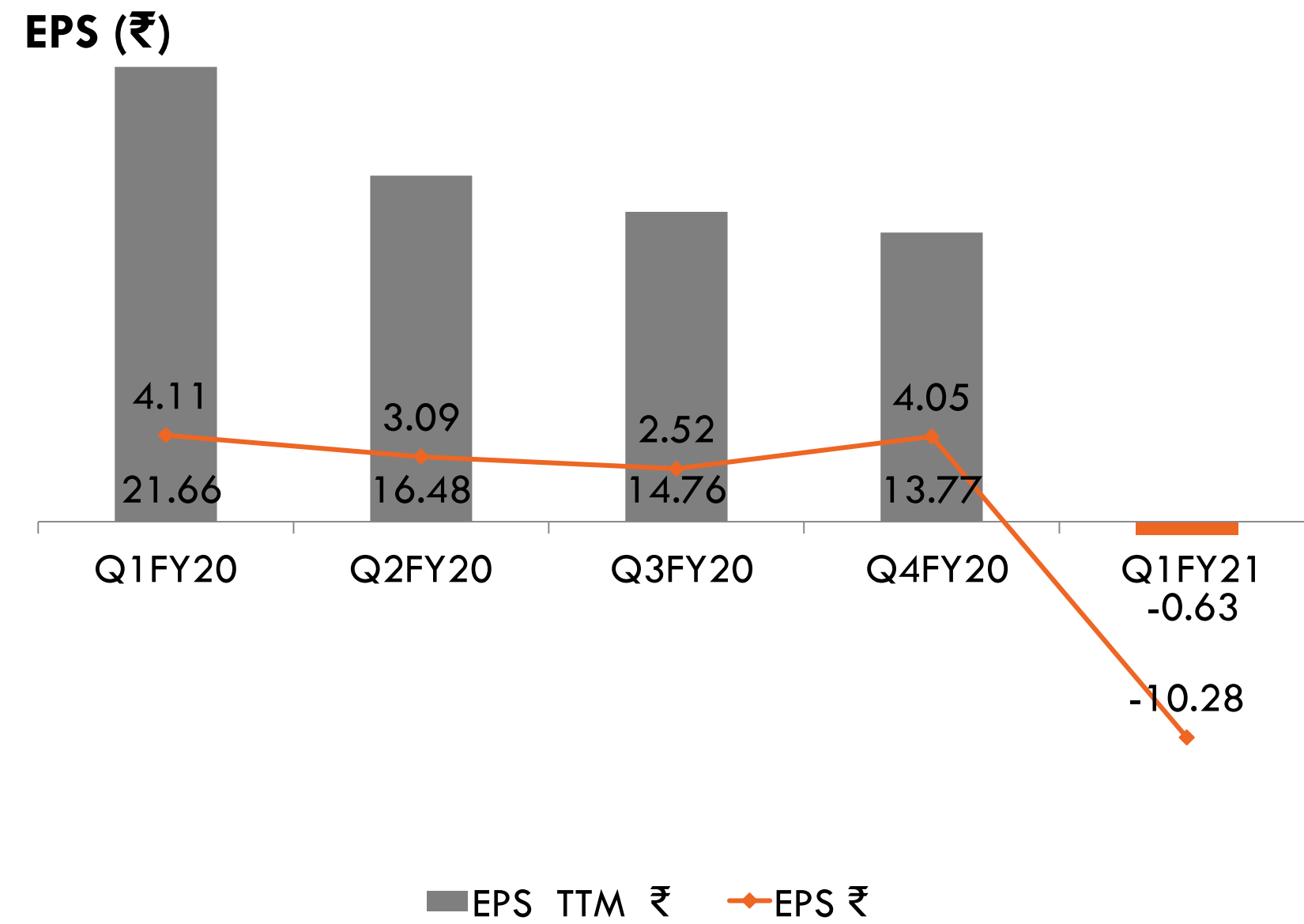


PAT

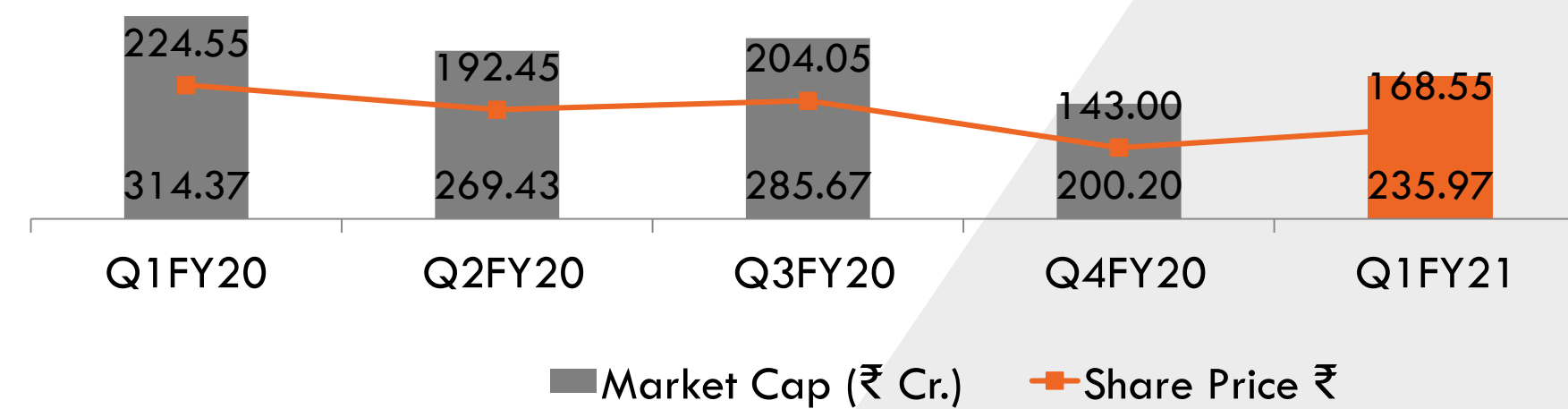




EPS, BOOK VALUE, MARKET CAPITALIZATION (BSE)



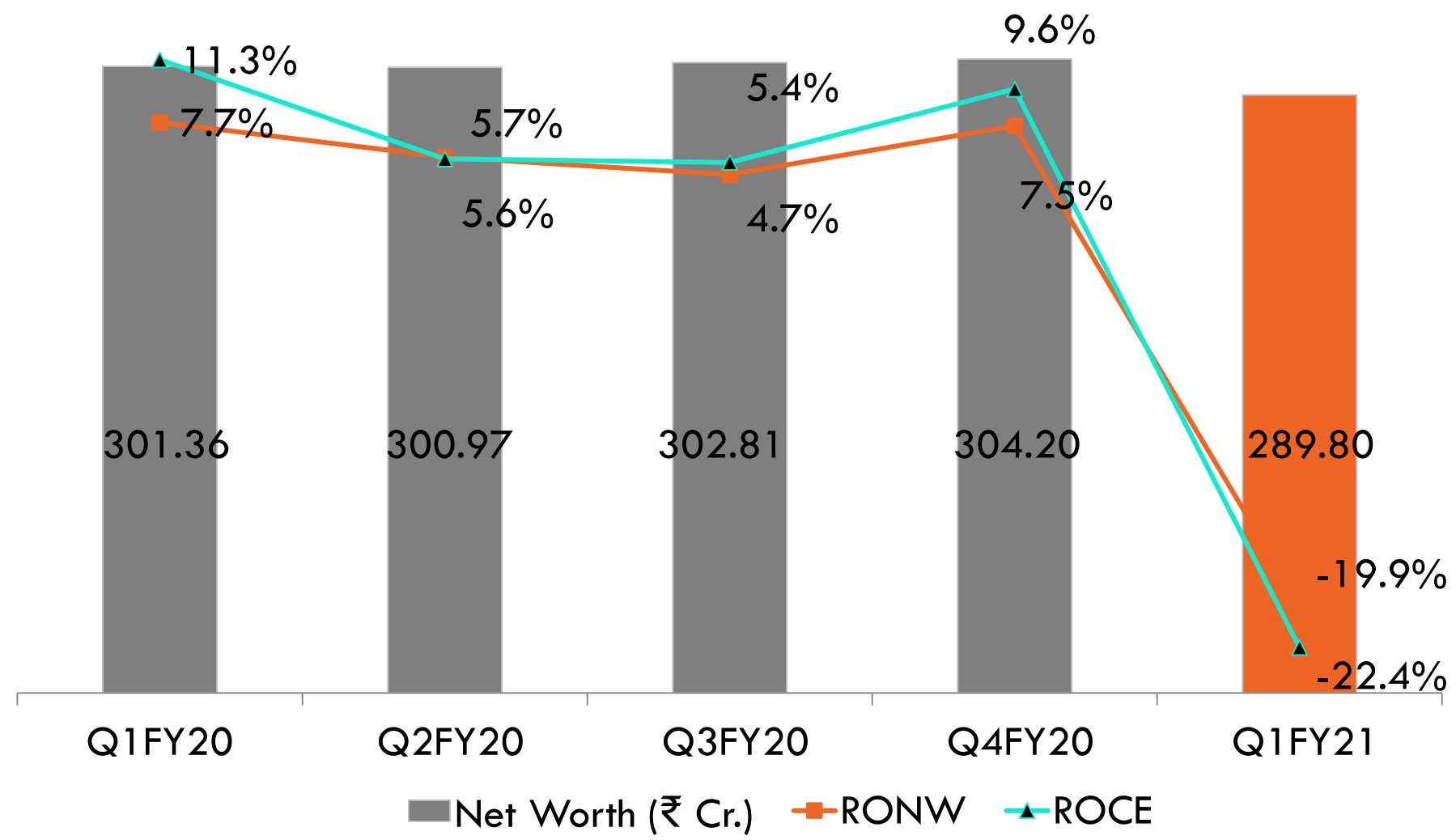
Market Capitalisation (BSE)



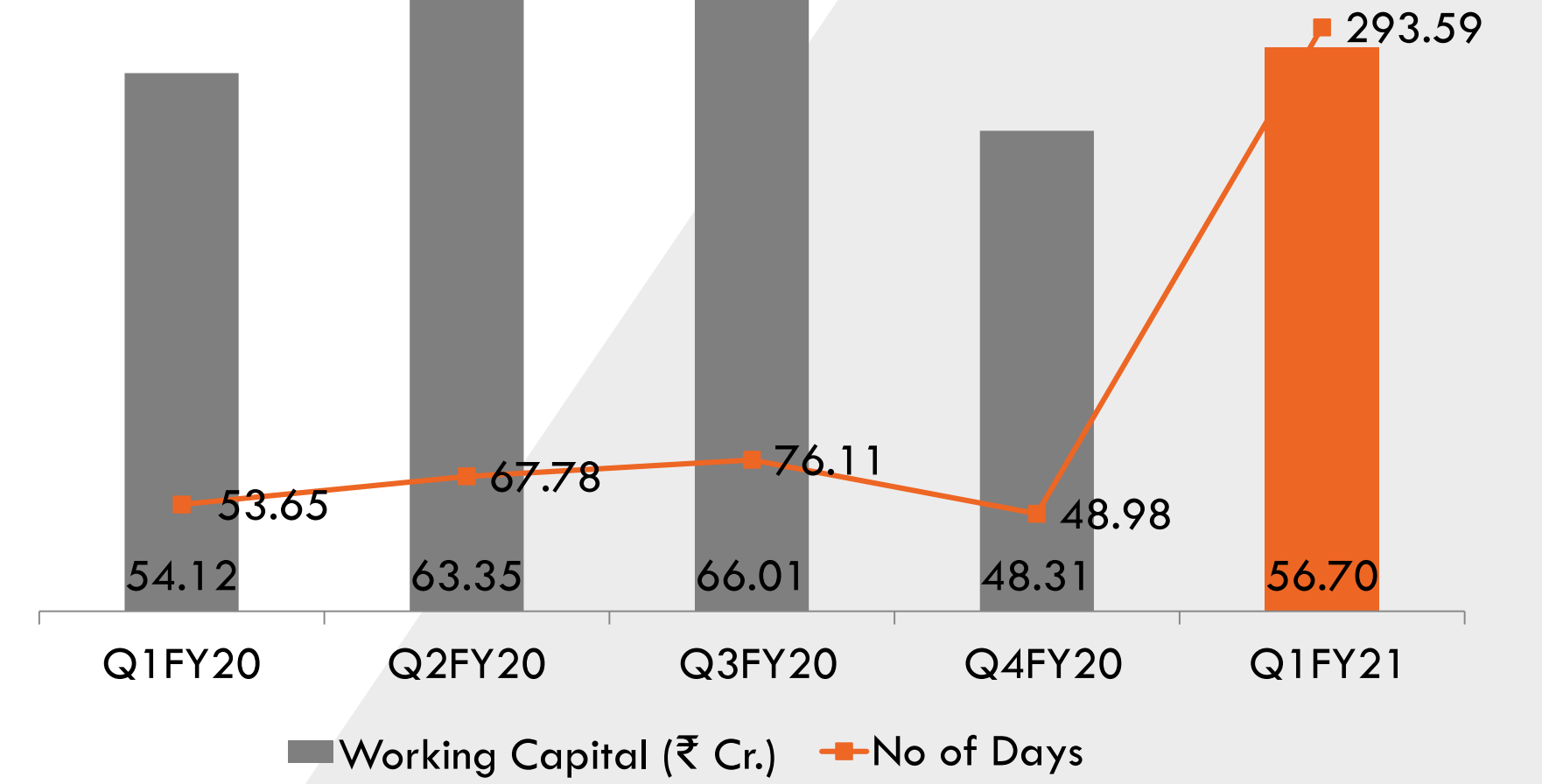
KEY RATIOS



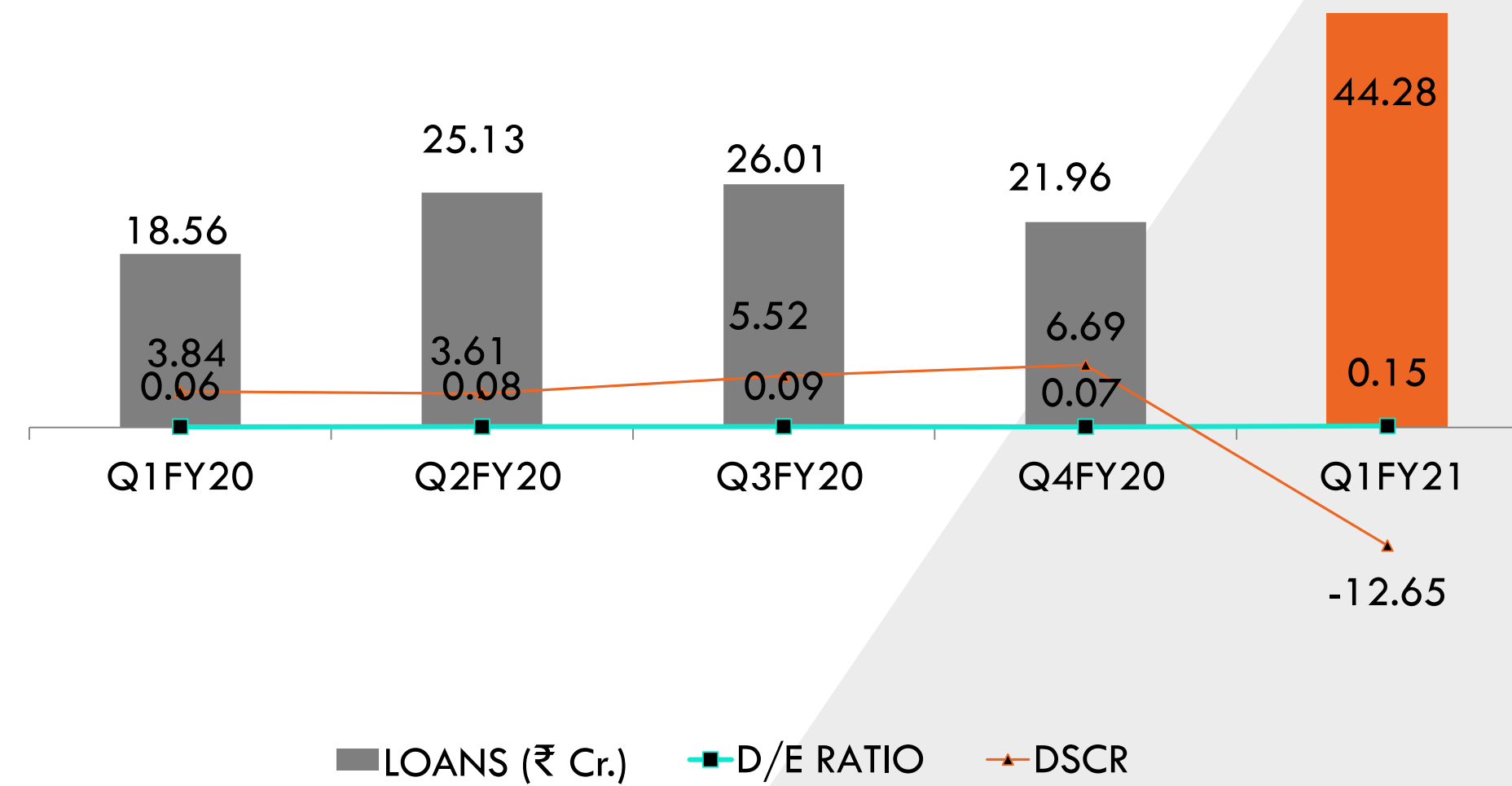
Net Worth



Working Capital



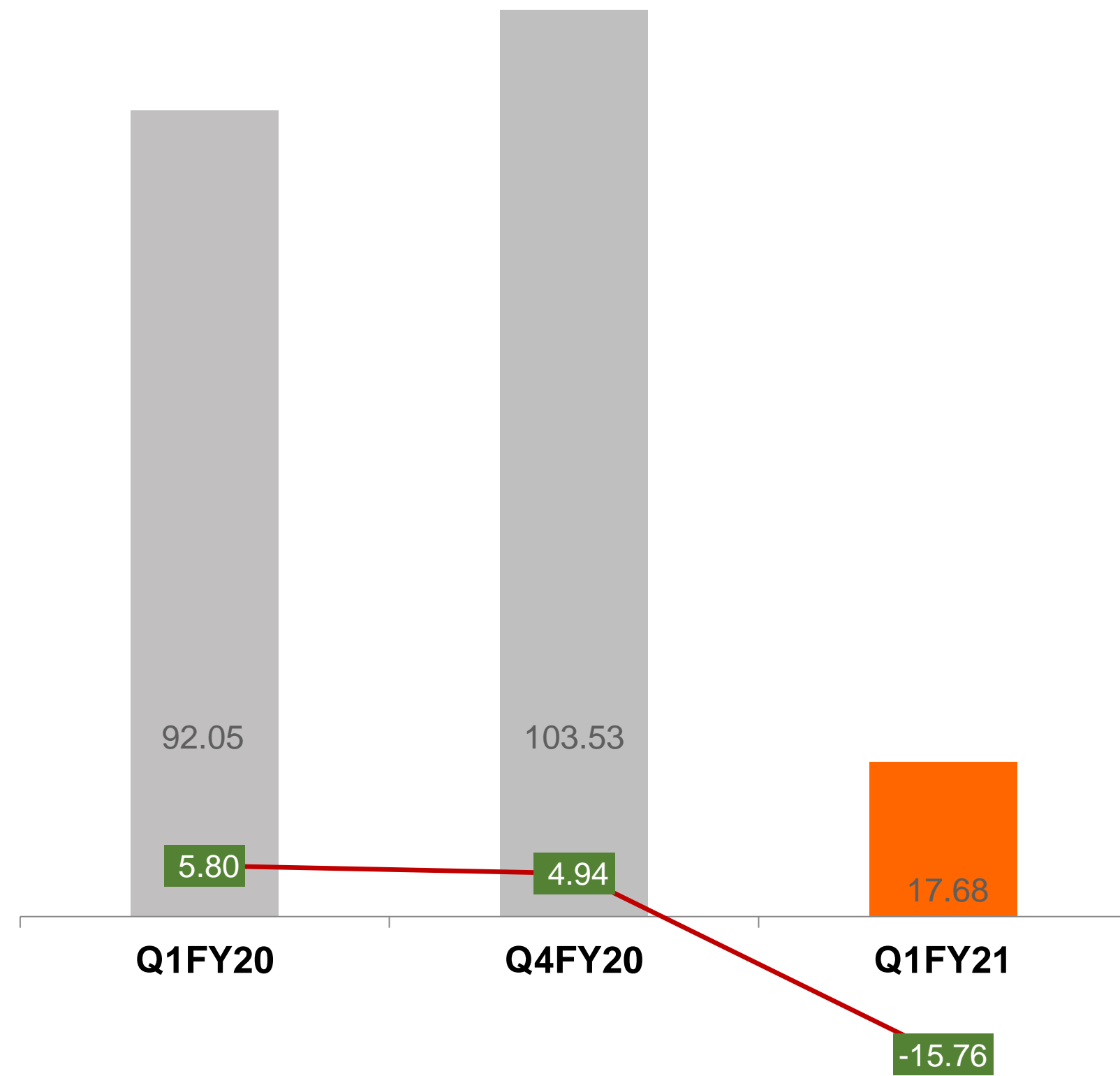
Loans



CONSOLIDATED SUMMARY

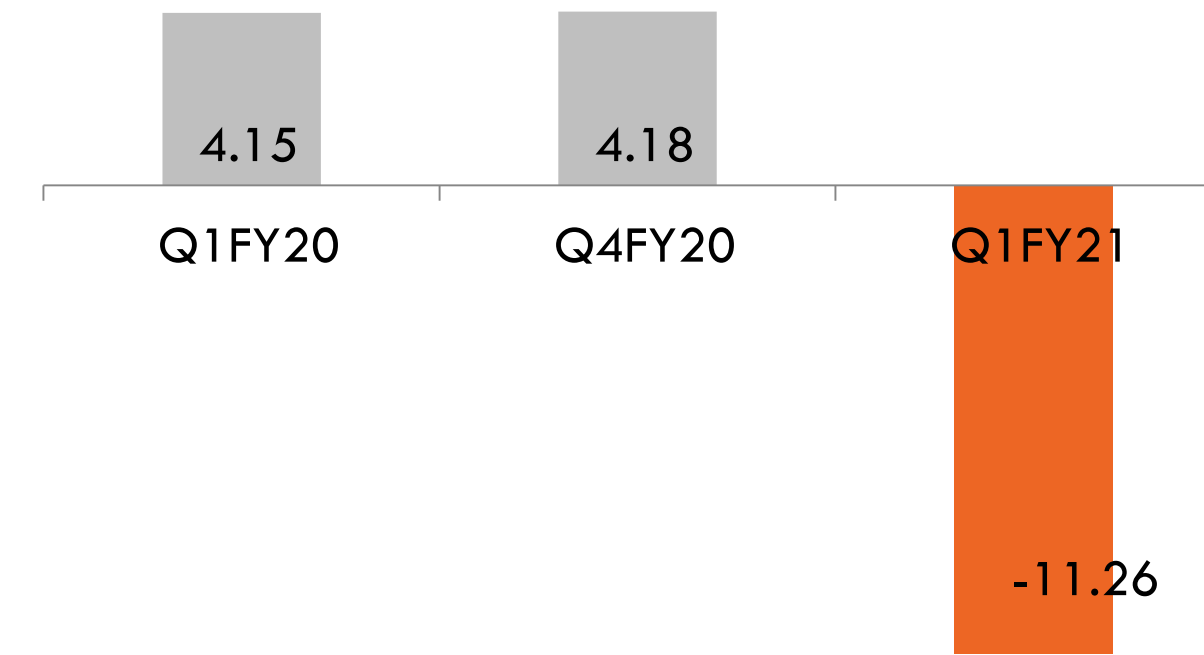


REVENUE AND PAT (₹ Cr.)

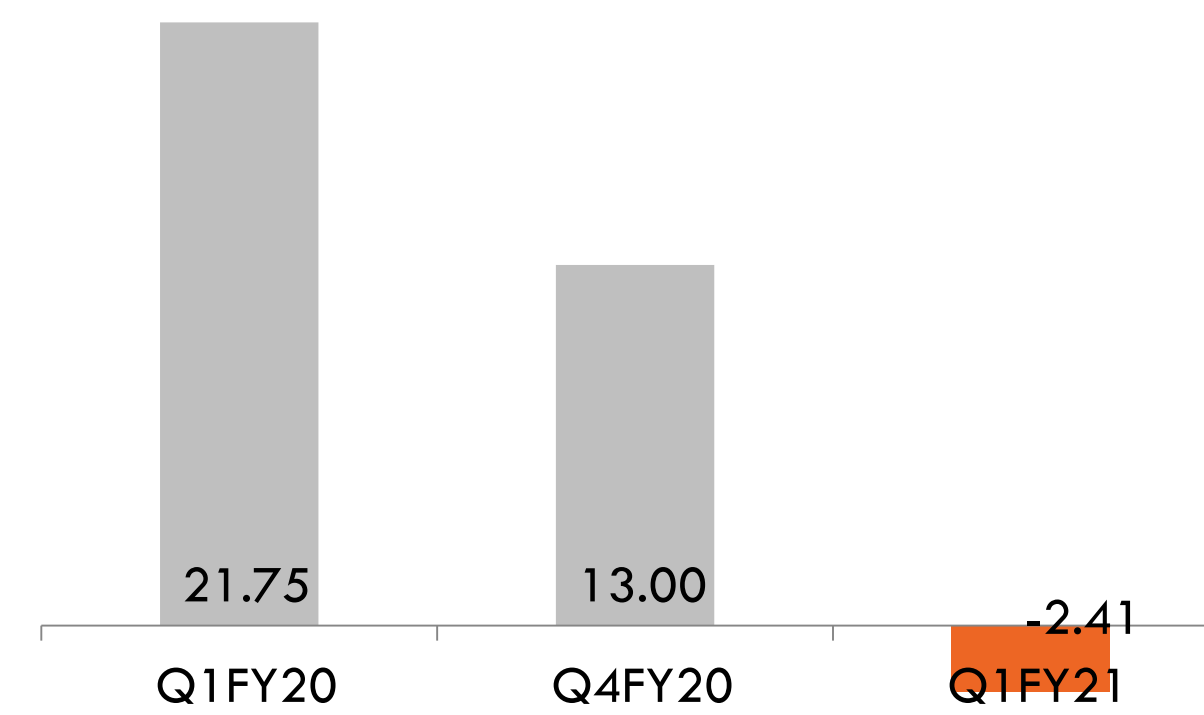


■ REVENUE FROM OPERATIONS (₹ Cr.) ■ PAT (₹ Cr.)

EPS (₹)



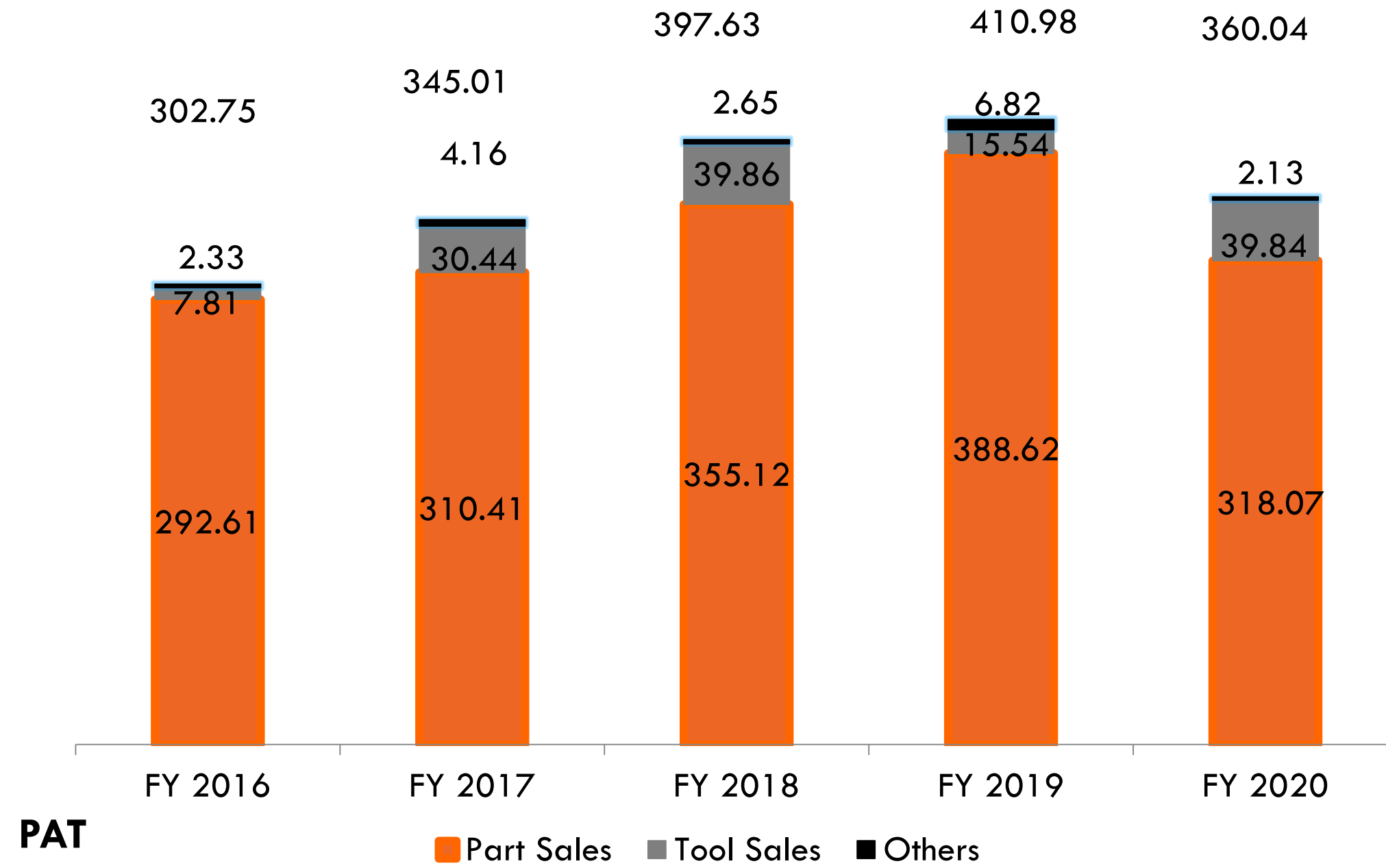
TTM EPS (₹)



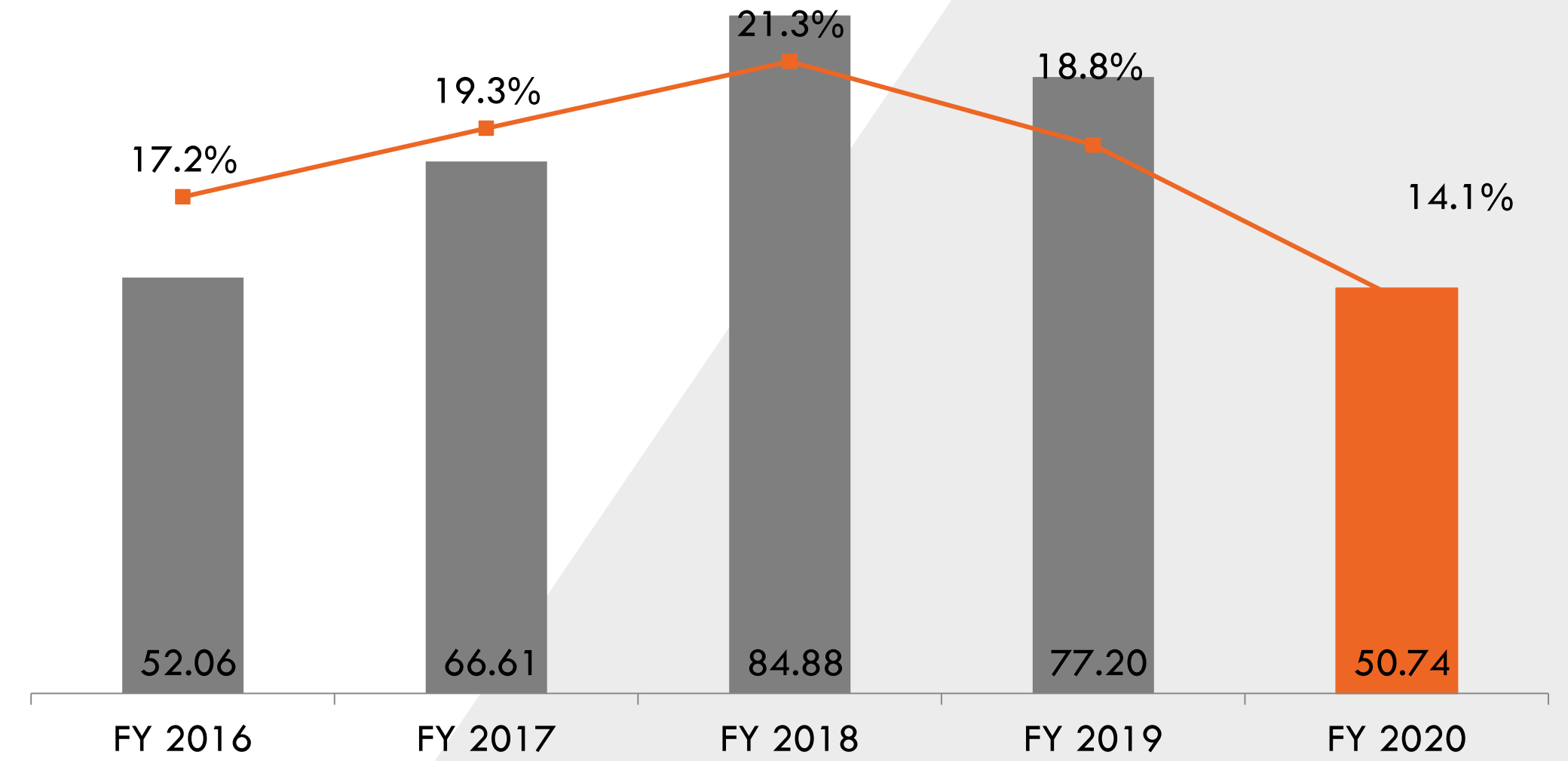
FINANCIAL PERFORMANCE SNAPSHOT (FY2016-2020) (₹ Cr.)



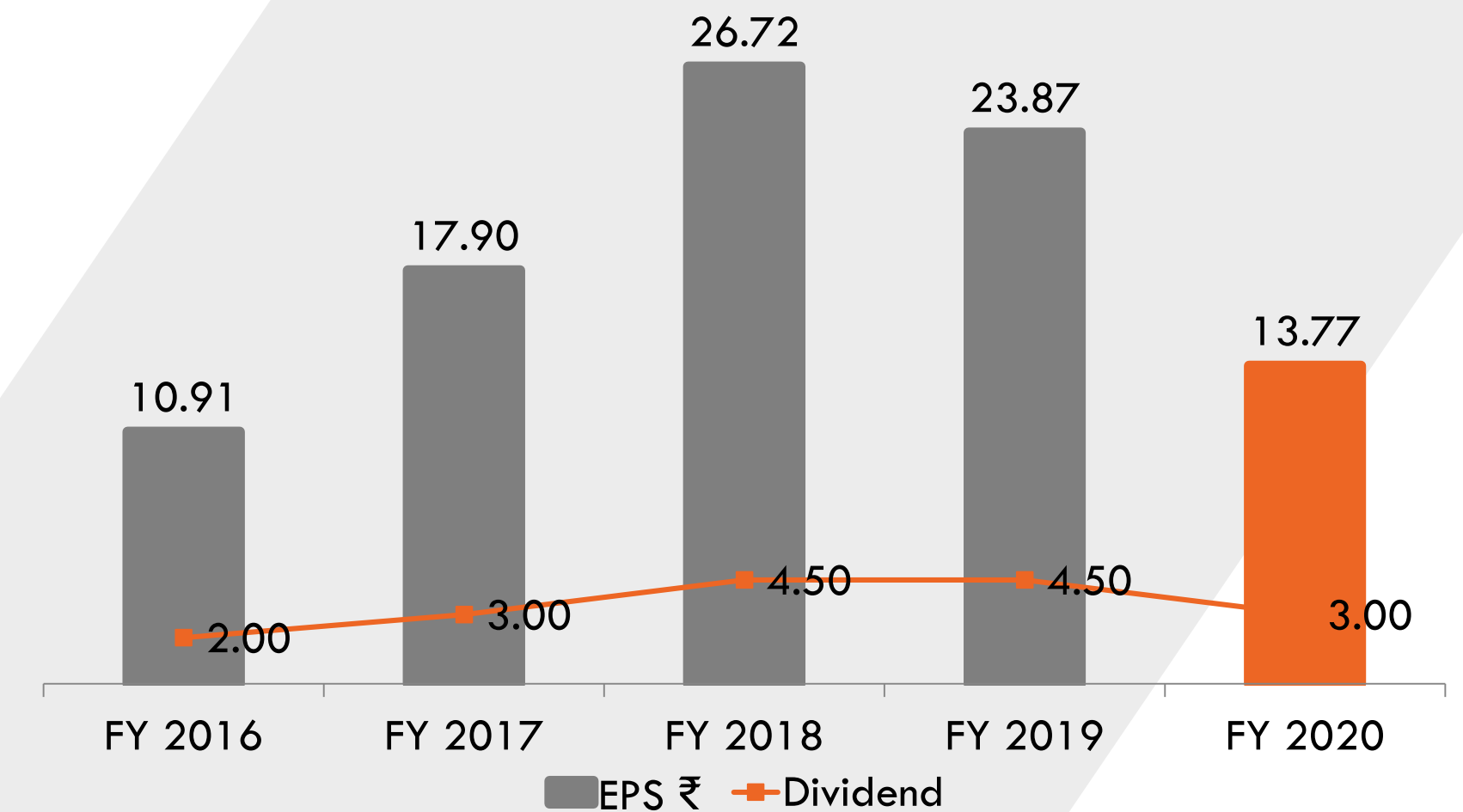
Revenue from Operations



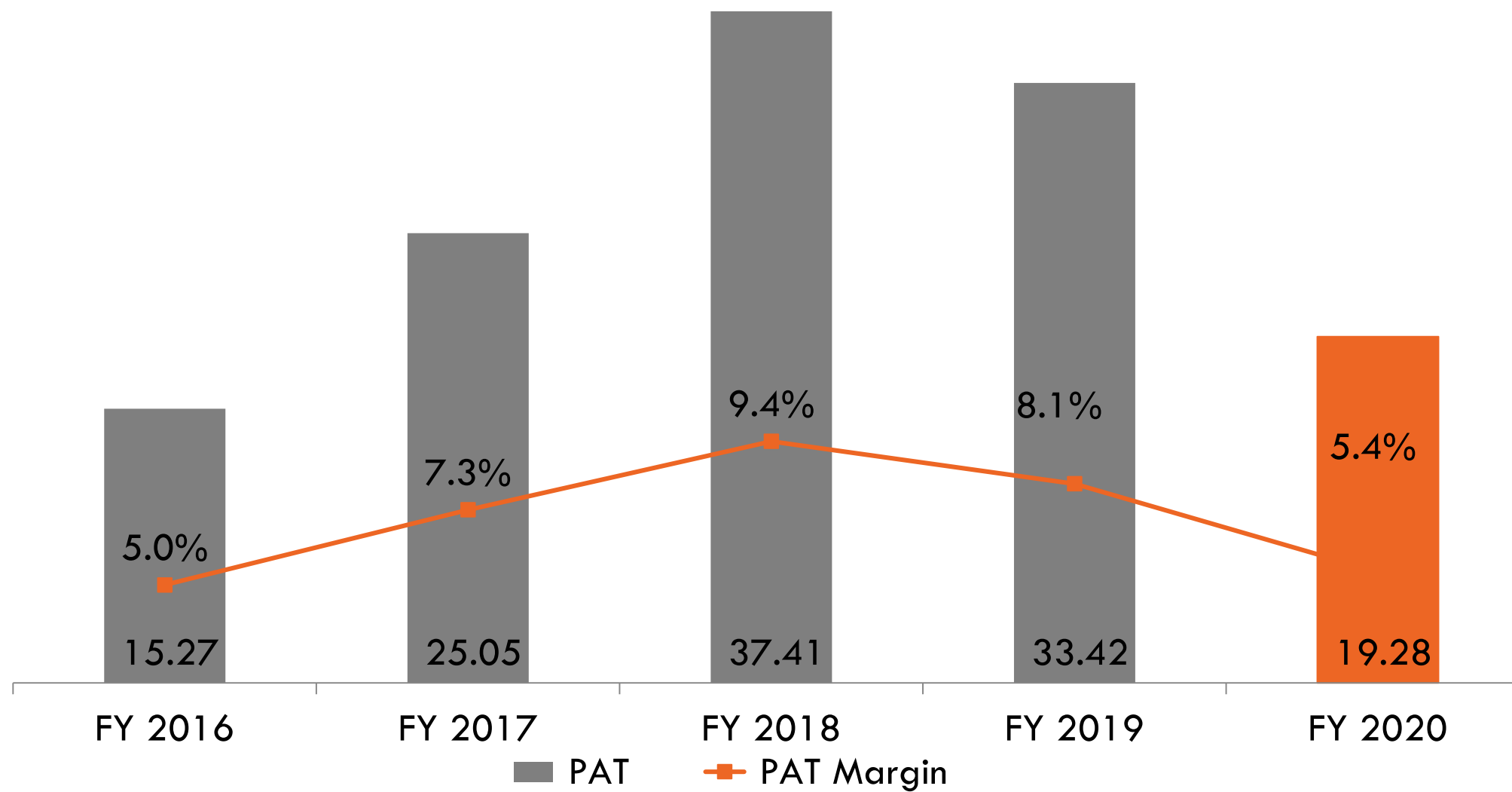
EBITDA



EPS (₹)



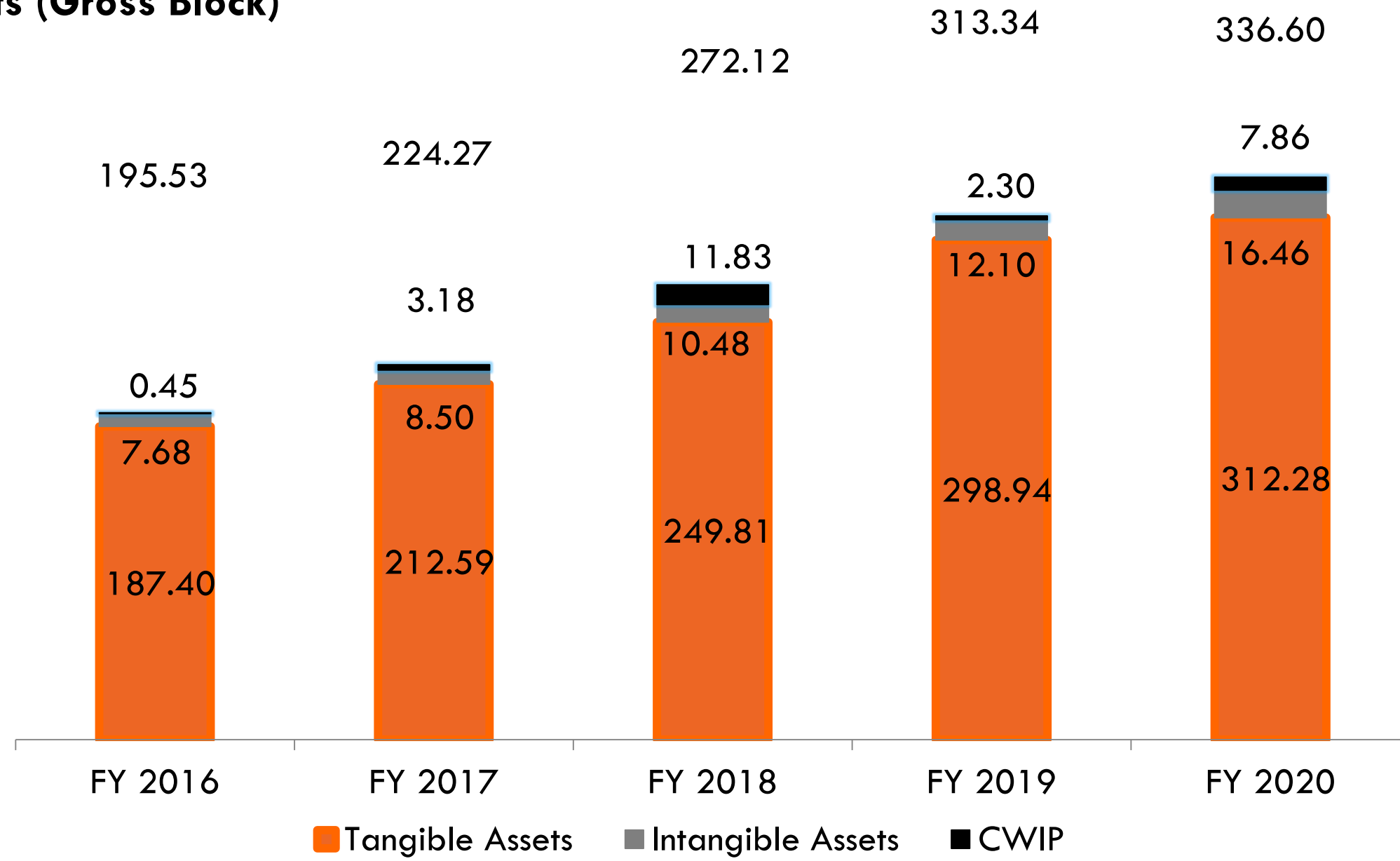
PAT



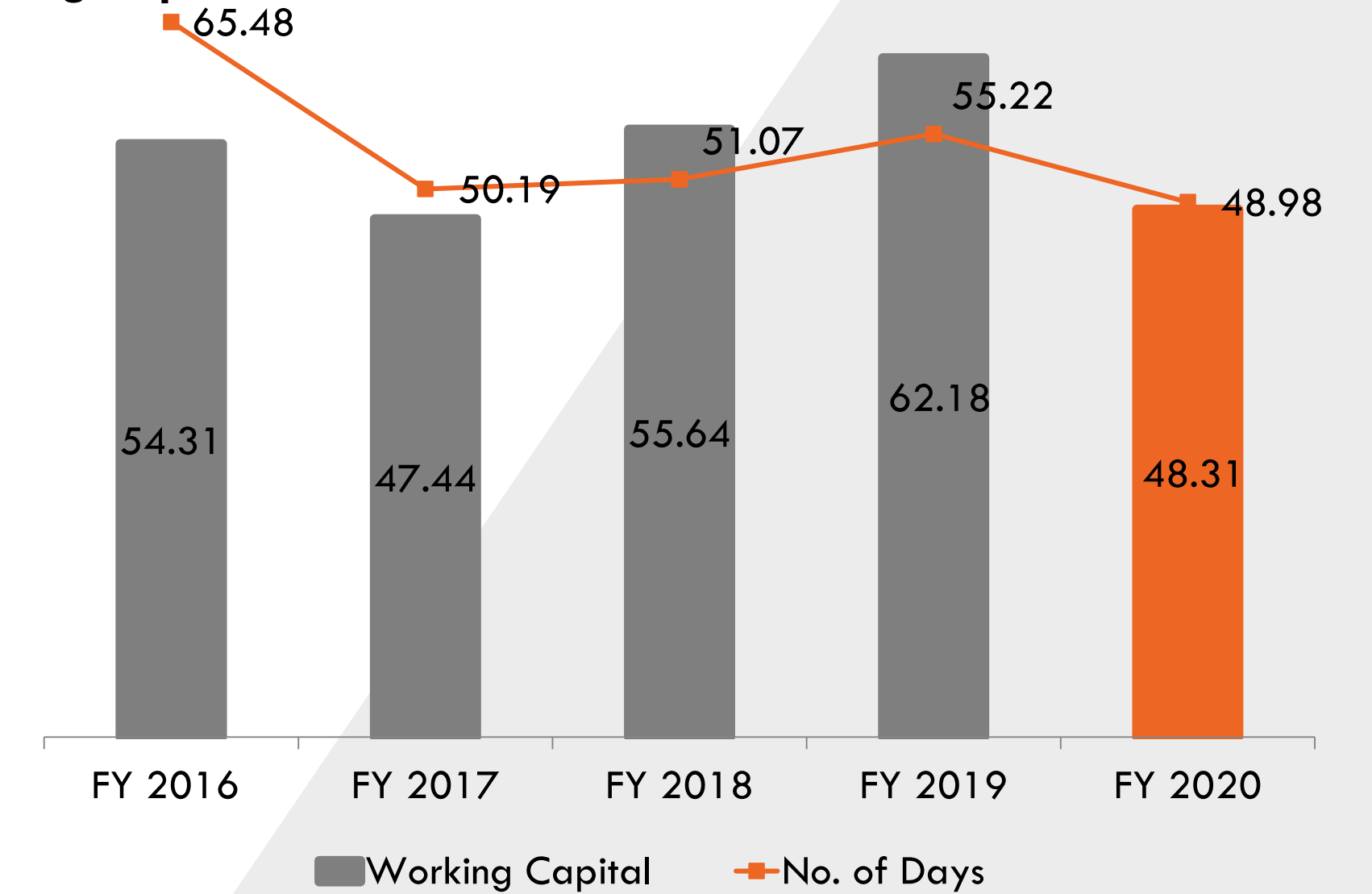
FINANCIAL PERFORMANCE SNAPSHOT (FY2016-2020) (₹ Cr.)



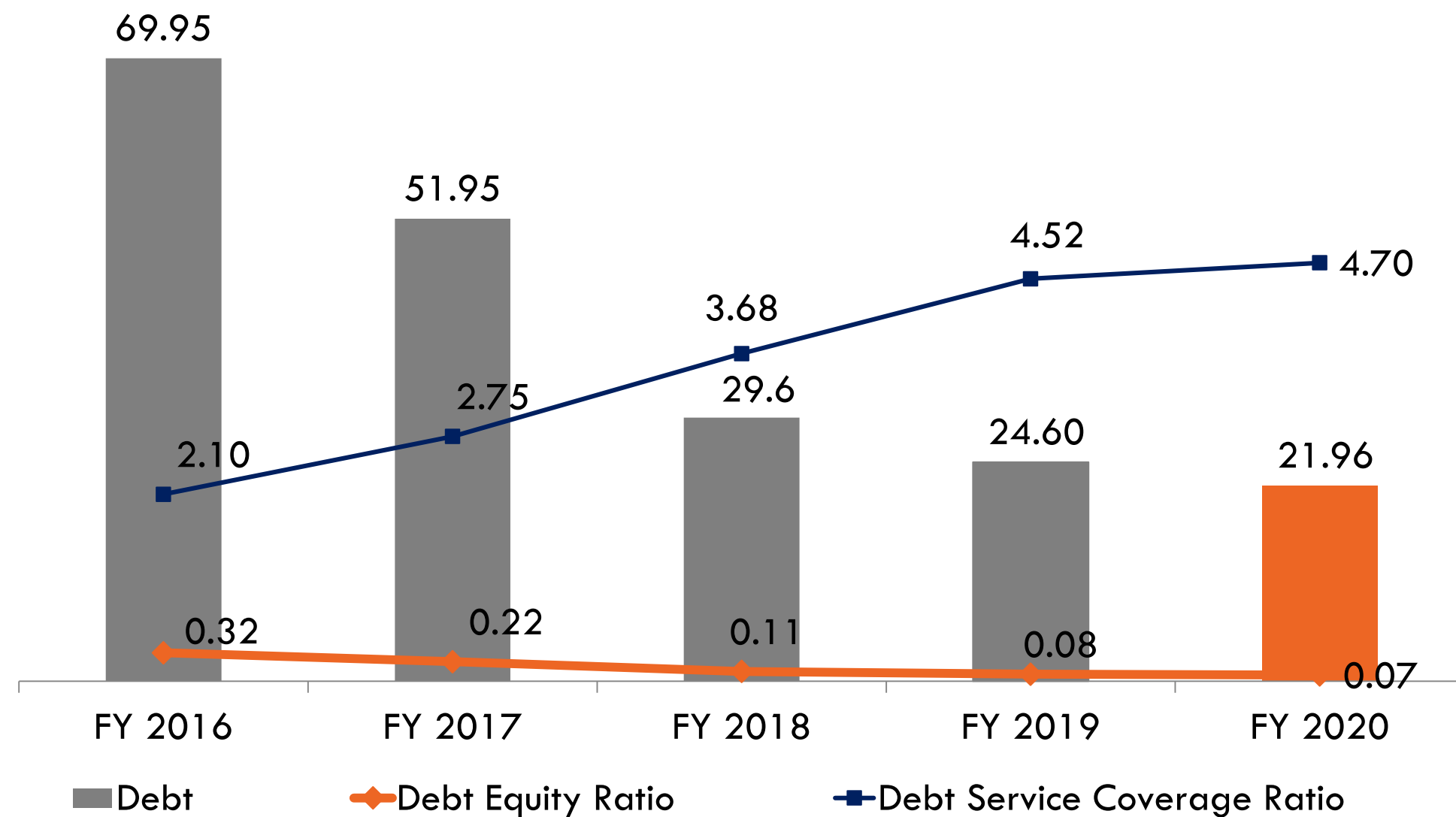
Fixed Assets (Gross Block)



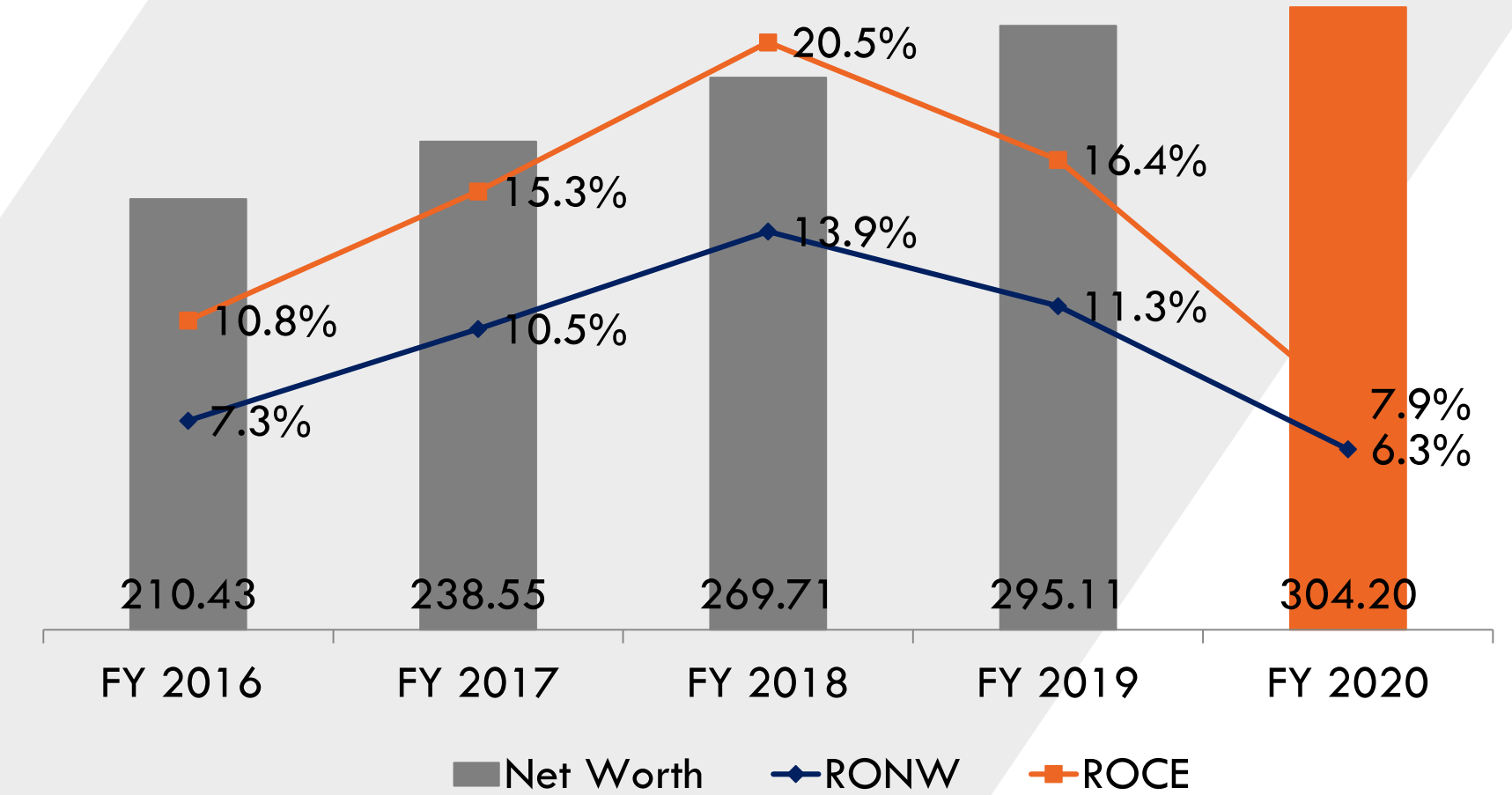
Working Capital



Debt



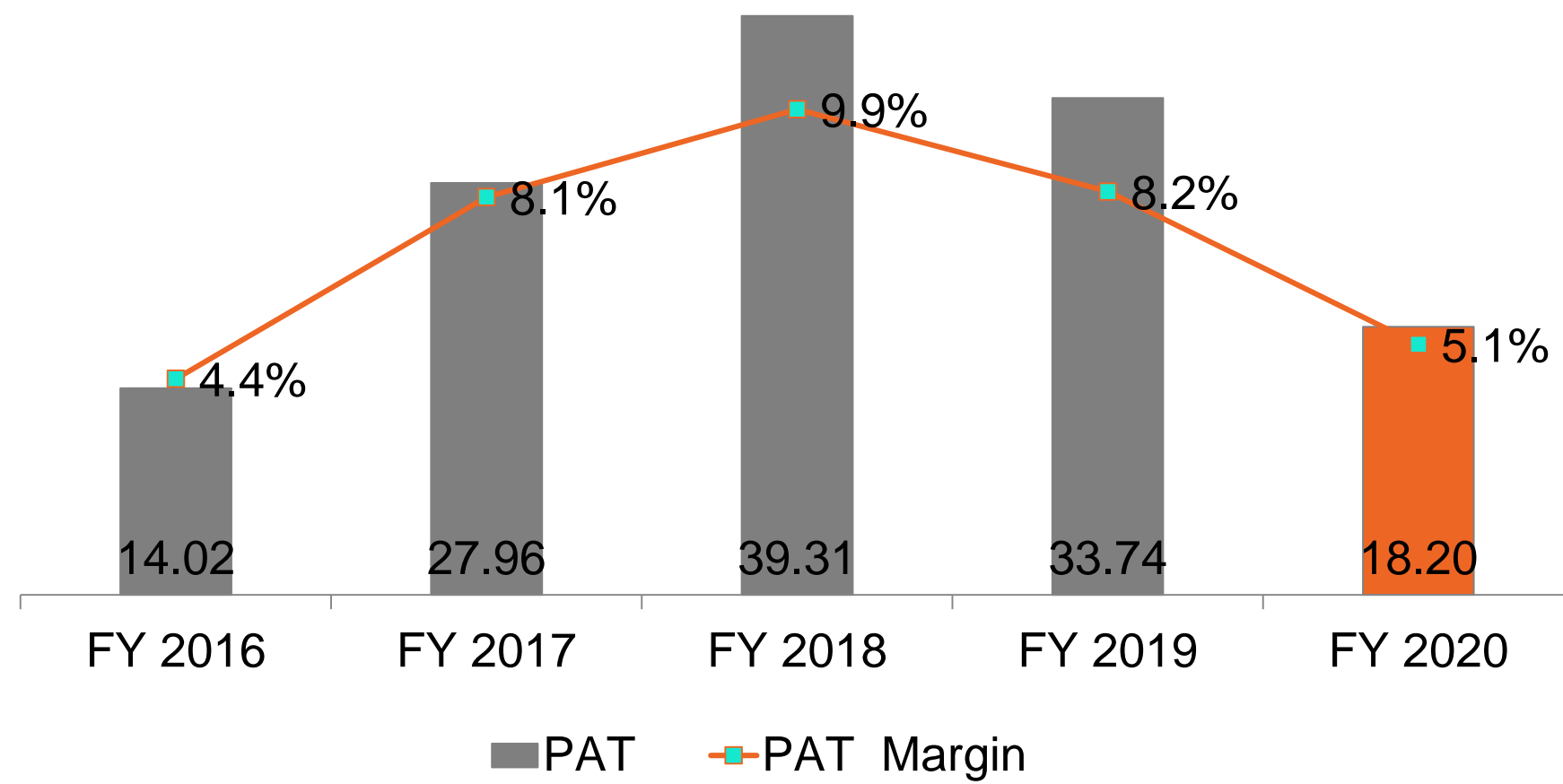
Networth



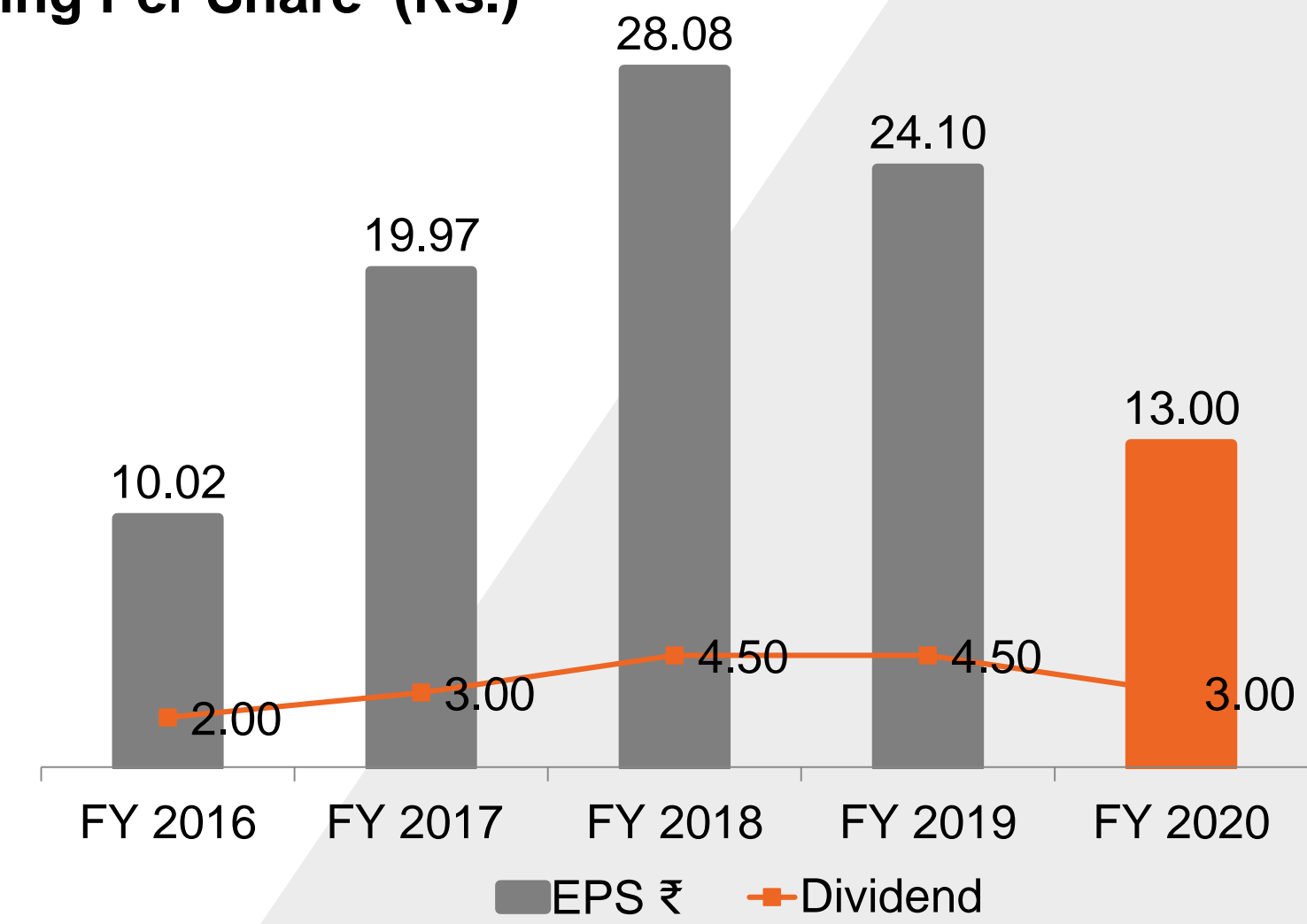
CONSOLIDATED FINANCIAL SNAPSHOT (FY2016-2020) (₹ Cr.)



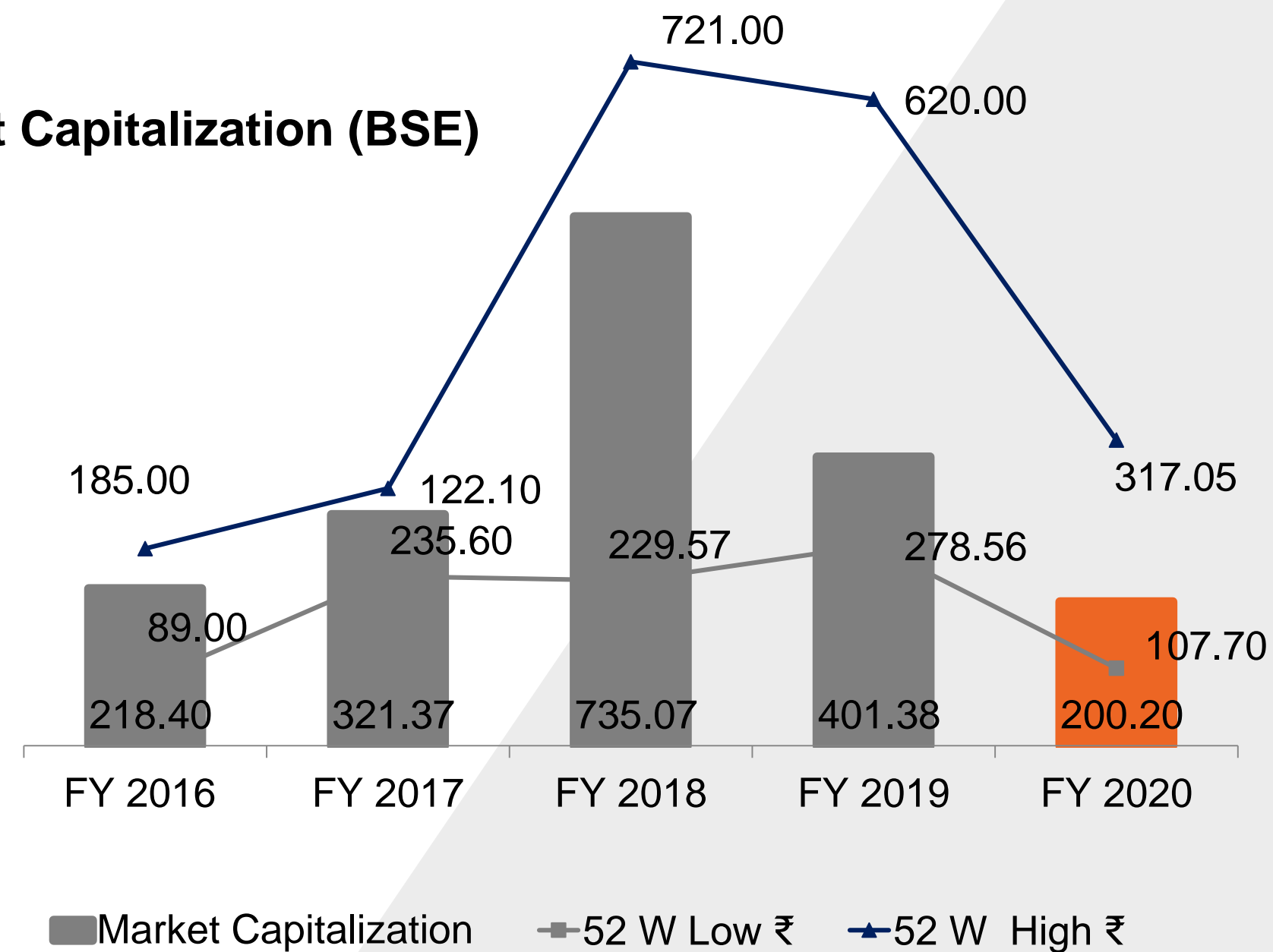
PAT



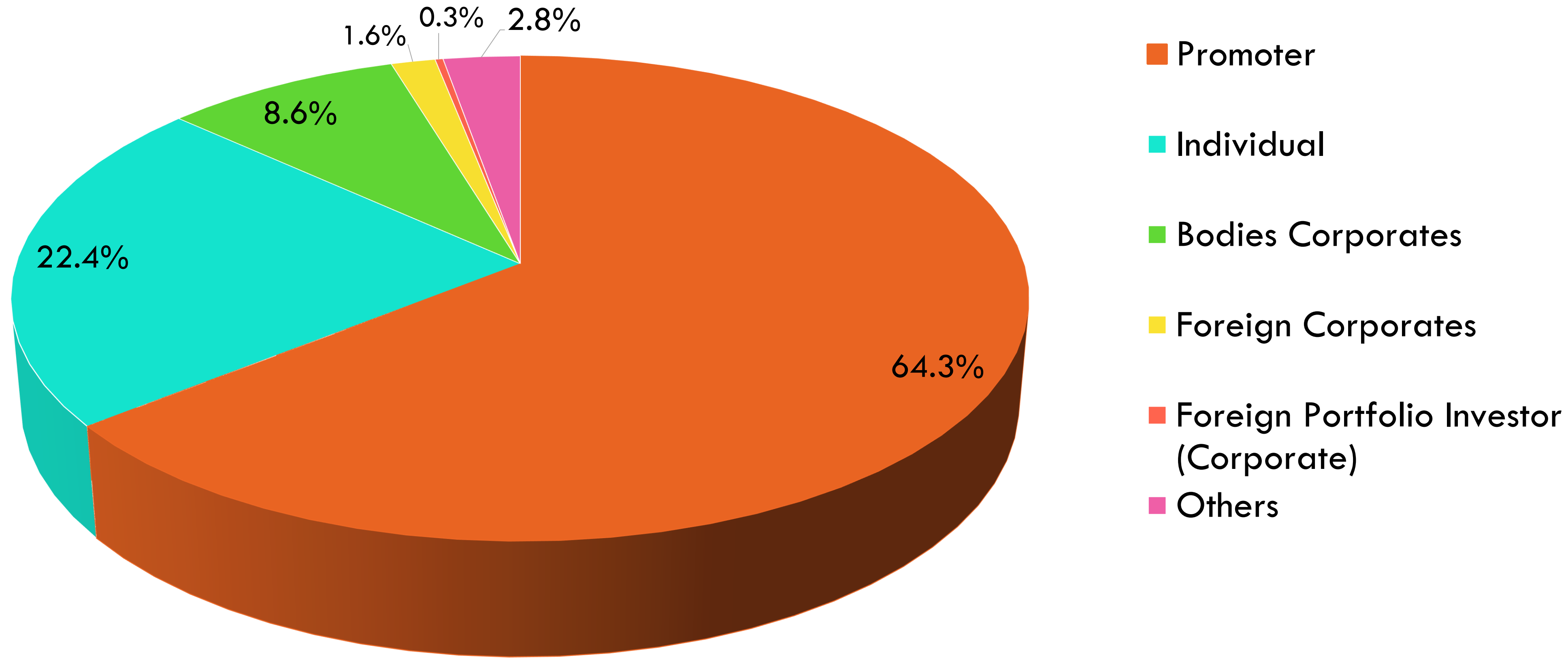
Earning Per Share (Rs.)



Market Capitalization (BSE)



SHAREHOLDING PATTERN AS ON 30TH JUNE' 2020



MARKET CAPITALIZATION (BSE) ₹ 235.97 Cr.



Certain statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward looking statements. Important developments that could affect the Company’s operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.

PPAP Automotive Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



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THANK YOU