

April 28, 2022

To,

Corporate Communication Department

BSE Limited

Phiroze Jeejeeboy Towers,

Dalal Street, Mumbai - 400 001.

BSE Scrip Code: 532528

Listing Department

National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051.

NSE Code: DATAMATICS

Sub: Press Release

Dear Sir/Madam,

Please find attached herewith press release titled **“Datamatics shows strong growth in FY22. Revenue up 17.4% YoY to ₹ 1,201 crores; PAT up 120% YoY to ₹ 157 crores”** for your information and record.

Kindly take the above on your record.

For **Datamatics Global Services Limited**

Divya Kumat

EVP, Chief Legal Officer and Company Secretary

(FCS: 4611)

Enclosed: as above

DATAMATICS

Datamatics shows strong growth in FY22.

Revenue up 17.4% YoY to ₹ 1,201 crores; PAT up 120% YoY to ₹ 157 crores

28th April, 2022, Mumbai: Datamatics Global Services Ltd. (DGSL), a global Digital Operations, Technology and Experiences company, today announced its standalone and consolidated financial results for the **fourth quarter and full year** ended March 31, 2022.

Commenting on FY22 results, Rahul Kanodia, Vice Chairman and CEO said, "Datamatics has achieved healthy revenue growth on strong demand across all markets we operate in. Focused automation and cost optimization efforts have resulted in strong EBITDA and PAT. We are happy with the overall performance."

He further added, "I am glad to share that Phase 1 of Mumbai Metro (Line 2A and 7) has become operational for which Datamatics has implemented Automatic Fare Collection (AFC) system. The industry, in general, is facing supply-side challenges. At Datamatics, we are confident that we will be able to sail through these challenges and will be able to maintain the growth in the coming year. I am proud of the agility, resilience, and dedication of Datamaticians throughout the year. Also, I would like to thank our customers and stakeholders for continued trust in us."

The Board of Directors has recommended a final dividend of ₹ 1.25/- per share during the quarter ended March 2022. This dividend, together with the interim dividend of ₹ 2.50/- per share, results in a total dividend payout for the year of 75% (₹ 3.75/- per share).

Key Financial Highlights – Q4FY22

Particulars (₹ in Crores)	Q4 FY22	Q4 FY21	YoY %	Q3 FY22	QoQ %
Revenue from Operations	313.3	283.3	10.6%	300.8	4.2%
EBITDA	51.5	41.8	23.0%	50.5	1.9%
EBITDA Margin %	16.4%	14.8%	166bps	16.8%	(36bps)
PBT (Before Exceptional Item)	53.0	35.9	47.6%	47.6	11.3%
PBT (After Exceptional Item)	51.5	34.6	49.0%	47.6	8.2%
PAT (After NCI)	45.6	28.7	59.2%	37.0	23.4%
PAT Margin %	14.0%	10.0%	406bps	12.1%	195bps
EPS (Diluted) (₹)	7.73	4.86	59.0%	6.27	23.2%



Key Financial Highlights – FY22

Particulars (₹ in Crores)	Financials excl. Cignex*			Financials incl. Cignex		
	FY22	FY21	YoY %	FY22	FY21	YoY %
Revenue from Operations	1,201.1	1,023.0	17.4%	1,201.1	1,149.1	4.5%
EBITDA	193.3	122.7	57.5%	193.3	142.2	35.9%
EBITDA Margin %	16.1%	12.0%	410bps	16.1%	12.4%	371bps
PBT (Before Exceptional Item)	183.4	91.7	100.1%	183.4	110.7	65.6%
PBT (After Exceptional Item)	192.1	90.3	112.6%	192.0	109.4	75.6%
PAT (After NCI)	157.5	71.6	120.0%	157.5	79.7	97.5%
PAT Margin %	12.8%	6.9%	591bps	12.8%	6.9%	595bps
EPS (Diluted) (₹)	26.71	12.14	120.0%	26.71	13.53	97.5%

*Datamatics divested Cignex effective from January 01, 2021

Balance Sheet Highlights (₹ in Crores)	Q4 FY22	Q4 FY21	Q3 FY22
Total Cash & Cash Equivalent plus Liquid Investments (net of debt)	377.8	254.5	372.1
Free Cash Flow	158.4	95.4	127.3
DSO (Days)	74	65	64

Operational Highlights

- Phase 1 of Mumbai Metro (Line 2A and 7) became operational for which Datamatics has implemented Automatics Fare Collection (AFC) system
- A US based global BPO company selects Datamatics for cloud migration services and implementation of TruBI data visualization product on cloud
- A US based market research company selects Datamatics for next-generation digital services
- A leading International Non-Profit Organization selects Datamatics for managing and modernizing their legacy applications
- A global leader in premium airfares selects Datamatics for digital technology support
- A process transformation company selects Datamatics for customer management solutions through next-generation digital technology
- Expanded relationship with a large bank for automating critical business processes



Analyst Coverage

- Gartner recognizes Datamatics TruCap+ IDP in the Market Guide for Intelligent Document Processing Solutions – 2021
- Quadrant Knowledge Solutions recognizes Datamatics as the Leader in the 2022 SPARK Matrix for CX Management Services
- Gartner recognizes Datamatics in the Gartner Tool: Vendor Identification for Business Process Service Providers
- 451 Research recognizes Datamatics as a key player in IDP market in the report 'Datamatics' RPA-powered intelligent document processing approach'
- Avasant recognizes Datamatics in the F&A Business Process Transformation 2021-2022 RadarView
- Everest Group recognizes Datamatics as Aspirant in the Digital Interactive Experience (IX) Services PEAK Matrix® Assessment 2022
- Everest Group recognizes Datamatics as Aspirant in the Intelligent Process Automation (IPA) – Solution Provider Landscape with Solutions PEAK Matrix® Assessment 2022

About Datamatics Global Services Limited

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Operations, Technology and Experiences company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Digital Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. Lumina Datamatics, is a key player in the Publishing and e-Commerce BPM space, has delivery centers in the USA and India. To know more about Datamatics, visit www.datamatics.com

Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.



For media queries, please contact:

Amit Nagarseker Marketing & Corporate Communications amit.nagarseker@datamatics.com	Asha Gupta Investor Relation Practice, E&Y LLP Asha.Gupta@in.ey.com
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