

June 2, 2020

Listing Department

BSE LIMITED

P J Towers, Dalal Street, Fort,

Mumbai-400 001

Listing Department

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, Bandra Kurla Complex,

Bandra (E),

Mumbai-400 051

Sub: Audited Financial Results for the quarter / year ended on March 31, 2020

Dear Sir,

 Please find attached herewith the audited financial results [standalone and consolidated] for the quarter / year ended on March 31, 2020, reviewed by the Audit Committee and taken on record by the Board of Directors, today i.e. June 2, 2020 pursuant to Regulation No. 33[2][a] of the SEBI [Listing Obligations and Disclosure Requirements] Regulations, 2015.

Code: 531 335

Code: ZYDUSWELL

- 2. Audit Report [standalone and consolidated] as required under Regulation No. 33 of the SEBI [Listing Obligations and Disclosure Requirements] Regulations, 2015 issued by M/s. Dhirubhai Shah & Co., LLP, Chartered Accountants, Ahmedabad Statutory Auditors of the Company.
- A copy of press release proposed to be published in the newspapers in the matter of audited financial results for the quarter / year ended on March 31, 2020.

The Board Meeting commenced at 10:40 am and concluded at 1.10 pm.

Please receive the same in order.

Thanking you,

Yours faithfully,

For, ZYDUS WELLNESS LIMITED

DHANRAJ P. DAGAR COMPANY SECRETARY

Encl.: As above



Zydus Wellness Limited

Registered office: Zydus Corporate Park, Scheme No. 63, Survey No. 536 Khoraj (Gandhinagar), Nr. Vaishnodevi Circle, S. G. Highway, Ahmedabad 382 481.

Tel. No. (+91-79) 48040000 Fax No.: (+91-79) 67775811 Website: www.zyduswellness.in, CIN No: L15201GJ1994PLC023490

-wellnes	22		,	Statement of	f Audite	d Results for the Period Three Months and Year Ended Man	ch 31, 2020				
₹ in Lakhs							₹ in Lakhs				
CONSOLIDATED							COMPANY				
Three months ended Year Ended			Ended	C N .		Three months ended		Year Ended			
March	December	March	March	March	Sr. No.	Particulars	March	December	March	March	March
31, 2020	31, 2019	31, 2019	31, 2020	31, 2019			31, 2020	31, 2019	31, 2019	31, 2020	31, 2019
[Audited]	[Unaudited]	[Audited]	[Audited]	[Audited]			[Audited]	[Unaudited]	[Audited]	[Audited]	[Audited]
					1	Revenue					
48,787	33,267	41,615	176,682	84,282	a	Revenue from operations	3,432	4,256	3,411	15,343	25,461
130	243	849	1,071	3,888	b	Other income	3,056	2,626	3,058	10,948	6,055
48,917	33,510	42,464	177,753	88,170	С	Total Revenue	6,488	6,882	6,469	26,291	31,516
					2	Expenses					
30,123	21,714	16,255	75,382	29,263	а	Cost of materials consumed	2,928	2,350	2,434	9,888	9,450
3,861	480	2,925	8,249	3,002	b	Purchases of stock-in-trade	1	73	17	112	80
(44.40=)	((000)	(0.405)		(0.400)	С	Changes in inventories of finished goods, work-in-progress	(===0)		0.5	((05)	
(11,487)	(6,232)	(2,435)	-5,754	(2,428)		and stock-in-trade	(750)	414	35	(605)	98
4,678 3,470	4,202 3,525	3,459 2,875	17,469 13,991	8,560 3,009	d	Employee benefits expense	646 3,445	926 3,465	678 2,866	3,397 14,029	3,091 2,993
3,470 688	3,525 534	2,875 628	2,639	3,009 1,251	e f	Finance costs Depreciation and amortisation expense	3,445 100	3,465	2,866	14,029	2,993 261
4,635	3,441	6,640	23,802	15,176		Advertisement and promotion expenses	74	68	219	594	1,631
6,519	5,930	6,124	25,428	12,229	g h	Other expenses	768	1,117	824	4.043	3,883
42,487	33,594	36,471	161,206	70,062	"	Total expenses	7,212	8,479	7.137	31.753	21,487
6,430	(84)	5,993	16,547	18,108	3	Profit/(Loss) before exceptional items and tax(1-2)	(724)	(1,597)	(668)	(5,462)	10,029
(283)	(462)	(1,045)	(4,420)	(1,045)	4	Exceptional items	(13)	(8)	(313)	(32)	(313)
6,147	(546)	4,948	12,127	17,063	5	Profit/ (Loss) before tax (3+4)	(737)	(1,605)	(981)	(5,494)	9,716
0,	(0.0)	1,710	12,127	17,000	6	Tax expense	(,,,	(.,000)	(,0.)	(0,171)	7,7.10
(265)	_	520	(265)	3,109	а	Current tax	_	_	14	_	94
(498)	(970)	(1,803)	(1,780)	(3,170)	b	Deferred tax	(174)	(1,219)	14	(1,421)	(8)
(763)	(970)	(1,283)	(2,045)	(61)	С	Total tax expenses	(174)	(1,219)	28	(1,421)	86
6,910	424	6,231	14,172	17,124	7	Net Profit before Non -Controlling Interests (5-6)	(563)	(386)	(1,009)	(4,073)	9,630
-	-	-	-	210	8	Non-controlling interests	-	-	-	-	-
					9						
6,910	424	6,231	14,172	16,914		Net Profit after tax and Non -Controlling Interests (7-8)	(563)	(386)	(1,009)	(4,073)	9,630
					10	Other Comprehensive Income (OCI)					
					а	Items that will not be reclassified to profit or loss (net of					
193	(6)	48	201	2		tax)	14	(11)	46	(29)	43
17	_	-	17	_	b	Items that will be reclassified to profit or loss (net of tax)	-	_	_	_	_
				_	_	, , , , , , , , , , , , , , , , , , , ,		()		,·	
210	(6)	48	218	2		Other Comprehensive Income (OCI)	14	(11)	46	(29)	43
7,120	418	6,279	14,390	17,126	11	Total Comprehensive Income (7+10)	(549)	(397)	(963)	(4,102)	9,673
7,120	418	6,279	14,390	16,916	12	Total Comprehensive Income attributable to: Owners of the company	(549)	(397)	(963)	(4,102)	9,673
7,120	418	0,279	14,390	210	a b	Non-Controlling Interests	(549)	(397)	(903)	(4,102)	9,073
5,766	5,766	5.766	- 5,766	5,766	13	Paid-up equity share capital (Face Value ₹ 10 each)	5,766	5,766	5,766	5,766	5,766
3,786	3,700	3,700	3,700	3,700		Reserve excluding Revaluation Reserve as per balance sheet of	3,700	3,700	5,700	3,700	3,700
			340.300	332.862	14	previous accounting year (i.e. Other Equity)				315,704	326,758
1			37,500	37,500	15	Debenture Redemption Reserve				37,500	37,500
			11,200	1,200		Earnings per share [EPS]					21,230
					16	[EPS for three months ended period is not annualized]					
11.98	0.73	14.77	24.58	40.10	а	Basic (₹)	(0.98)	(0.67)	(2.39)	(7.06)	22.83
11.98	0.73	14.77	24.58	40.10	b	Diluted (₹)	(0.98)	(0.67)	(2.39)	(7.06)	22.83
1			0.44	0.46	17	Debt Equity Ratio				0.47	0.47
			1.87	6.67	18	Debt Service Coverage Ratio				0.61	4.25
			1.87	6.67	19	Interest Service Coverage Ratio				0.61	4.25

Notes:

- 1 The above results for the period three months and year ended March 31, 2020 were reviewed by the Audit Committee and then approved by the Board of Directors at their meeting held on June 2, 2020.
- 2 The above results have been prepared in accordance with the Companies [Indian Accounting Standards] Rules, 2015 [Ind AS] prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
- 3 The Company operates in one segment, namely "Consumer Products".
- 4 The figures for the three months ended Mar 31, 2020 and Mar 31, 2019 are the balancing figure between audited figures in respect of the full financial year and for the period upto the end of the third quarter of relevant financial year.
- 5 Pursuant to the definitive agreements entered into by the Company on October 24, 2018 to acquire Heinz India Private Limited [HIPL], the Company along with its wholly-owned entity, M/s. Zydus Wellness Sikkim [a partnership firm] had completed the acquisition of HIPL on January 30, 2019. The consolidated financial results for the period three and year ended March 31, 2020, include the operations of Heinz India Private Limited which got merged into Zydus Wellness Products Limited [Formerly known as "Zydus Nutritions Limited"]. Hence, the financial results for the three months and the year ended March 31,2020 are not comparable with those of the previous periods.
- 6 M/s. Zydus Wellness Sikkim, was converted into a Company, namely Zydus Wellness Products Limited, formerly known as Zydus Nutritions Limited [ZNL], w.e.f. February 28, 2019, pursuant to which, it became a subsidiary of the Company.
- 7 The Group has adopted Ind AS 116 "Leases" effective April 01, 2019, using modified retrospective method. Accordingly, the comparatives have not been retrospectively adjusted. The adoption of this standard did not have any material impact on the financial results of the Company.
- 8 The Company had issued Secured Redeemable Non-Convertible Debentures (NCĎs) of ₹ 150,000 lakhs, which are repayable in three equal yearly instalments starting from January 16, 2022. These NCDs have been secured by way of charge on specific brands. The asset cover of the said NCDs as on March 31, 2020 exceeds hundred percent of the principal amount of the NCDs. The Company obtained long term credit rating for issuance of NCDs and was assigned credit ratings of "CRISIL AA+/ Stable" from CRISIL Limited and "CARE AA+/ Stable" from CARE Rating Limited. There is no change in the ratings of the NCDs by any of the rating agencies during the three months and the year ended March 31, 2020.
- 9 During the three months ended March 31, 2020, the Board of Directors have declared an interim dividend of ₹ 5 [50%] per equity share on 5,76,64,144 equity shares of ₹ 10 each for the financial year ended on March 31, 2020.
- 10 In the process of integration and concluding the merger of the acquired entity, Company incurred various expenses towards transition service agreement (TSA), consultancy fees, stamp duties, legal and professional charges and other incidental charges. The Company would not have incurred these expenses in the normal course of business and hence these expenses are classified as Exceptional items.
- 11 Due to seasonality of some of the Group's products, Group's Revenues and Profits are skewed in favour of the first and last quarters of the financial year. Hence the performance of these quarters is not representative and cannot be generalised for other quarters.
- The ministry of Home Affairs vide order No.40-3/2020 dated March 24, 2020, notified first ever nationwide lockdown in India to contain the outbreak of Covid Pandemic. As a result, our operations were completely shut down during initial days of the Lockdown. However, subsequently we could quickly get the required approvals for re-starting our manufacturing plants and operating our warehouses. Majority of the distributors could also get permissions from local authorities to re-open their business places. With ensuring necessary safety precautions to be taken, our majority of last mile field force and front line staff have also come forward and supported the business. Though initially the entire economy faced shortage of labour and transportation facilities, progressively the government's support for the movement of essential commodities helped resolve the transportation and labour issues to some extent. We are faced with the same uncertainties as faced by our country in general and FMCG industry in particular due to current COVID 19 pandemic. However as stated before, operations are gradually moving towards near normalcy now and are in relatively better shape compared to what they were during the last week of March 20 and major part of April 20.

As per our current assessment of the situation based on internal and external information available up to the date of approval of these financial results by the Board of Directors, there is no indication of any material impact on the carrying amounts of inventories, goodwill, intangible assets, trade receivables, investments and other financial assets. The eventual outcome of the impact of the global health pandemic may be different from those estimated as on the date of approval of these financial results and the Company will closely monitor any material changes to the economic environment and their impact on the business.

13 Figures of previous reporting periods have been regrouped/ reclassified wherever necessary to correspond with the figures of the current reporting period.

		Balance Sheet		
₹in L	akhs	Datance Sheet	₹in L	akhs
CONSOL			COM	
As at Ma		Particulars	As at Ma	
2020 2019		. a. tioulais	2020	2019
[Audited]	[Audited]		[Audited]	[Audited]
		ASSETS:	<u></u>	
		Non-current assets:		
18,877	20.742	Property, plant and equipment	1.913	1.439
1,590	/	Right-of-use assets	77	
353	1,031	Capital work-in-progress	147	113
392.002	381,974	Goodwill	2,282	2.282
54,883	54,026	Other intangible assets		3
34,000	34,020	Financial assets:		3
_		Investment	352,758	368.952
		Loans	112,136	112,000
977	667	Other financial assets	51	49
465	4,054	Other non-current assets	264	213
12,079	10,299	Deferred tax Assets [net]	1,399	213
12,079	3,289	Asset for Current Tax	485	- 518
481,389		Total Non Current Assets	471,512	485,569
401,309	470,062		4/1,512	400,009
29,234	23,307	Current assets: Inventories	4 224	568
29,234	23,307		1,234	568
44.044	4 (10	Financial assets:		
11,041	4,610	Investments	-	-
11,820	9,604	Trade receivables	55	629
5,448	13,815	Cash and cash equivalents	193	1,691
2,794	2,614	Bank balance other than cash and cash equivalents	2,787	2,607
-	-	Loans	-	550
-	-	Other financial assets	2,542	2,489
17,242	15,820	Other current assets	1,953	1,313
77,579	69,770	Total Current Assets	8,764	9,847
558,968	545,852		480,276	495,416
		EQUITY AND LIABILITIES:		
		Equity:		
5,766	5,766	Equity share capital	5,766	5,766
340,300	332,862	Other equity	315,704	326,758
346,066	338,628	Total Equity	321,470	332,524
		Liabilities:		
		Non-current liabilities:		
		Financial liabilities:		
150,000	150,000	Borrowings	150,000	150,000
64	-	Lease liabilities	64	-
51	63	Other financial liabilities	45	57
2,437	2,283	Provisions	194	27
168	252	Other non-current liabilities	-	-
-	-	Deferred tax liabilities [net]	-	22
152,720	152,598		150,303	150,106
I T		Current liabilities:		
		Financial liabilities:		
1,905	6,925	Borrowings	1,630	6,650
		Trade payables		
654	989	Due to micro enterprises and small enterprises	10	12
48,458	38,240	Due to other than micro enterprises and small enterprises	3,287	2,456
14	-	Lease liabilities	14	-
4,277	3,948	Other financial liabilities	3,198	3,211
3,390	3,174	Other current liabilities	281	429
1,484	1,074	Provisions	83	28
1,434	276	Current tax liabilities [net]		-
	210		-	
60 102	51 624	ITotal Current Liabilities	0 502	10 704
60,182 558,968		Total Current Liabilities Total Equity & Liabilities	8,503 480,276	12,786 495,416

Statement of Cash Flows								
₹in L	.akhs		₹ in Lakhs					
CONSOL	.IDATED		COM	PANY				
March 31,	March 31,	Particulars	March 31,	March 31,				
2020	2019	. d. 11041415	2020	2019				
[Audited] 12,127	[Audited] 17,063	Profit/ [Loss] before tax	[Audited] (5,494)	[Audited] 9,716				
12,127	17,003	Adjustments to reconcile the profit for the year to net cash generated	(3,474)	7,710				
		from operating activities:						
2,639	1,251	Depreciation and amortisation expense	295	261				
2	-	Loss on sale of assets [Net]	1	-				
(522)	(1,842)	Profit on sale of investments [Net]	(4)	(1,535)				
(535)	(2,039)	Interest income	(10,944)	(4,484)				
		Fair value gain on financial instrument at fair value						
(14)	(7)	through statement of profit and Loss	-	105				
13,991	3,009	Interest expense	14,029	2,993				
-	- (4.400)	Dividend Income	-	(141)				
-	(1,139)	Profit elimination of acquired business	-	-				
		Changes in operating assets and liabilities; net of effects from acquisitions:						
(1,898)	(703)	[Increase]/ Decrease in trade receivables	607	(502)				
(3,493)	(3,877)	[Increase] in other assets	(456)	(1,514)				
(5,927)	24	[Increase] / Decrease in inventories	(666)	58				
9,287	8,501	Increase in trade payables and other liabilities	610	3,960				
428	2,312	Re-measurement of Employees benefits [net]	193	(29)				
-	(1,316)	Change in Non Controlling Interest	-	-				
26,085		Cash generated from operations	(1,829)	8,888				
(160)	(6,299)	Direct taxes paid [net of refunds]	33	(270)				
25,925	14,938	Net cash from operating activities Cash flows from investing activities:	(1,796)	8,618				
		Purchase of property, plant and equipment and other intangible						
(2,463)	(1,707)	assets	(851)	(410)				
(2,400)	(464,292)	(Purchase)/Redemption of Non Current Investments in subsidiary	16,194	(368,707)				
	(101/272)	[net]	.0,.,.	(000,707)				
-	-	Loan to Subsidiaries	(136)	(112,000)				
13	1	Proceeds from sale of property, plant and equipment	6	-				
-	-	Decrease in investment in partnership firm	-	14,362				
522	1,842	Profit from sale of current investments	4	1,535				
	10,153	Proceeds from sale of current investments	-					
(6,417)	- 2F 700	Investment in mutual funds [net]	(254)	14,650				
(513)	35,799	Investment in Fixed Deposit [net] Proceeds from Fixed Deposit [net]	(351)	35,290				
(313)		Dividend received		141				
535	2,039	Interest received	10,891	1,995				
(8,323)		Net cash used in investing activities	25,757	(413,144)				
		Cash flows from financing activities:						
(5,020)	4,425	Current Borrowings [Net]	(4,470)	4,150				
-	150,000	Long term Borrowing	-	150,000				
(14,006)	(3,009)	Interest Paid	(14,046)	(2,993)				
(5,758)	(3,121)	Dividends paid	(5,758)	(3,121)				
(1,185)	(642)	Tax on dividend paid	(1,185)	(642)				
-	1,859 255,641	Proceed from issued of Equity share capital Proceed from share premium	-	1,859 255,641				
(25,969)		Net cash used in financing activities	(25,459)	404,894				
(8,367)		Net increase in cash and cash equivalents	(1,498)	368				
13,815		Cash and cash equivalents at the beginning of the year	1,691	1,323				
		Cash and cash equivalents at the acquired subsidiaries		-				
5,448		Cash and cash equivalents at the end of the year	193	1,691				

Place: Ahmedabad

Date: June 2, 2020

By Order of the Board, For Zydus Wellness Limited,



4th Floor, Aditya Building, Near Sardar Patel Seva Samai,

Mithakhali Six Roads, Ellisbridge,

Ahmedabad 380006.

Independent Auditors' Report on the Quarterly and Year to Date Audited Standalone Financial Results of the Company Pursuant to the Regulations 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Zydus Wellness Limited

Opinion

We have audited the accompanying statement of quarterly and year to date standalone financial results of Zydus Wellness Limited (the "Company") attached herewith, being submitted by the Company pursuant to the requirement of Regulations 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").

In our opinion and to the best of our information and according to the explanations given to us, these standalone financial results:

i. are presented in accordance with the requirements of the Listing Regulations in this regard; and

ii. gives a true and fair view in conformity with the recognition and measurement principles laid down in the applicable accounting standards and other accounting principles generally accepted in India, of the net loss, other comprehensive income and other financial information of the Company for the quarter and year ended March 31, 2020.

Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the Auditors' Responsibilities for the Audit of the Standalone Financial Results" section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial results under the provisions of the Act and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

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Management's Responsibilities for the Standalone Financial Results

These quarterly financial results as well as the year to date standalone financial results have been prepared on the basis of the standalone annual financial statements. The Company's Board of Directors are responsible for the preparation and presentation of these financial results that give a true and fair view of the net loss and other comprehensive income and other financial information in accordance with the recognition and measurement principles prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulations 33 of the Listing Regulations. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial results, the Board of Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Board of Directors either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Results

Our objectives are to obtain reasonable assurance about whether the standalone financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial results,
 whether due to fraud or error, design and perform audit procedures responsive to those
 risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our
 opinion. The risk of not detecting a material misstatement resulting from fraud is higher
 than for one resulting from error, as fraud may involve collusion, forgery, intentional
 omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial results, including the disclosures, and whether the financial results represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matter

The Standalone Financial Results includes the results for the quarter ended March 31, 2020 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2020 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which are subjected to a limited review by us, as required under the Listing Regulations.

ERED AC

For, Dhirubhai Shah & Co LLP Chartered Accountants

ICAI Firm Regi. Number: 102511W/W100298

Harish B Patel

Partner

Membership No: 014427 UDIN: 20014427AAAAZN4598

Harin S. Min

Place: Ahmedabad Date: 02.06.2020



CHARTERED ACCOUNTANTS

4th Floor, Aditya Building, Near Sardar Patel Seva Samaj, Mithakhali Six Roads, Ellisbridge, Ahmedabad 380006.

Independent Auditors' Report on the Quarterly and Year to Date Consolidated Financial Results of the Company Pursuant to the Regulations 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

To
The Board of Directors of
Zydus Wellness Limited

Report on the Audit of Consolidated Financial Results

Opinion

We have audited the accompanying consolidated annual financial results of Zydus Wellness Limited (hereinafter referred to as the "Holding Company") and its subsidiaries (Holding Company and its subsidiaries together referred to as "the Group") for the quarter and year ended March 31, 2020, attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ('Listing Regulations').

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditor on separate audited financial statements /financial results/ financial information of the subsidiary, the aforesaid consolidated financial results:

(i) include the annual financial results of the following entities:

List of Subsidiaries

- Zydus Wellness Products Limited
- Liva Nutritions Limited
- Liva Investment Limited
- Zydus Wellness International DMCC
- (ii) are presented in accordance with the requirements of the Listing Regulations in this regard; and
- (iii) gives a true and fair view in conformity with the applicable accounting standards, and other accounting principles generally accepted in India, of the consolidated net profit, other comprehensive income and other financial information of the Group for the quarter and year ended March 31, 2020.

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Basis for Opinion

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under section 143(10) of the Companies Act, 2013, as amended ("the Act"). Our responsibilities under those Standards are further described in the "Auditors' Responsibilities for the Audit of the Consolidated Financial Results" section of our report. We are independent of the Group, in accordance with the 'Code of Ethics' issued by the Institute of Chartered Accountants of India together with the ethical requirements that are relevant to our audit of the financial statements under the provisions of the Companies Act, 2013 and the Rules thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence obtained by us and other auditors in terms of their reports referred to in "Other Matters" paragraph below, is sufficient and appropriate to provide a basis for our opinion.

Board of Directors' Responsibilities for the Consolidated Financial Results

These Consolidated financial results have been prepared on the basis of the consolidated annual financial statements. The Holding Company's Board of Directors are responsible for the preparation and presentation of these consolidated financial results that give a true and fair view of the net profit, other comprehensive income and other financial information of the Group in accordance with the Indian Accounting Standards prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with the Listing Regulations. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the consolidated financial results that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial results by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial results, the respective Board of Directors of the companies included in the Group are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the respective Board of Directors either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group are responsible for overseeing the financial reporting process of the Group.

Auditor's Responsibilities for the Audit of the Consolidated Financial Results

Our objectives are to obtain reasonable assurance about whether the consolidated financial results as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a materi misstatement when it exists. Misstatements can arise from fraud or error and are considere

material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial results.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial results, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances. Under Section 143(3) (i) of the Act,
 we are also responsible for expressing our opinion on whether the company has adequate
 internal financial controls with reference to financial statements in place and the operating
 effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Board of Directors.
- Conclude on the appropriateness of the Board of Directors use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial results or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial results, including the disclosures, and whether the consolidated financial results represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial results/financial information of the entities within the Group to express an opinion on the consolidated Financial Results. We are responsible for the direction, supervision and performance of the audit of financial information of such entities included in the consolidated financial results of which we are the independent auditors. For the other entity included in the consolidated Financial Results, which have been audited by other auditor, such other auditor remain responsible for the direction, supervision and performance of the audit carried out by them. We remain solely responsible for our audit opinion.

We communicate with those charged with governance of the Holding Company and such other entity included in the consolidated financial results of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

Other Matters

The consolidated Financial Results include the audited Financial Results of one subsidiary, whose Financial Statements/Financial Results/ financial information reflect Group's share of total assets of Rs. 610 lakhs as at March 31, 2020, Group's share of total revenue of Rs. 290 Lakhs and Rs. 991 Lakhs and Group's share of total net profit/(loss) after tax of Rs.(54) Lakhs and Rs. 191 lakhs for the quarter and year ended March 31, 2020, as considered in the consolidated Financial Results, which have been audited by their respective independent auditors. The independent auditors' reports on financial statements/ Financial Results/financial information of this entity has been furnished to us and our opinion on the consolidated Financial Results, in so far as it relates to the amounts and disclosures included in respect of this entity, is based solely on the report of such auditor and the procedures performed by us are as stated in paragraph above. In our opinion and according to the information and explanations given to us by the Board of Directors, these Financial Statements/Financial Results / financial information of the cited subsidiary are not material to the Group.

The Consolidated Financial Results includes the results for the quarter ended March 31, 2020 being the balancing figure between the audited figures in respect of the full financial year ended March 31, 2020 and the published unaudited year-to-date figures up to the third quarter of the current financial year, which are subjected to a limited review by us, as required under the Listing Regulations.

For, Dhirubhai Shah & Co LLP Chartered Accountants

Harin S. Min

ICAI Firm Regi. Number: 102511W/W100298

Harish B Patel Partner

Membership No: 014427 UDIN: 20014427AAAAZO3905

Place: Ahmedabad Date: 02.06.2020



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Zydus Wellness posts growth of 112.5% in Total Income in FY 20

Ahmedabad, June 2, 2020

Zydus Wellness Ltd., announced results for the fourth quarter ended 31st March 2020. Following the acquisition of Heinz India Private Limited in January 2019, the company reported 112.5% growth in Total annual Income to Rs. 1766.8 crores during the year. The adjusted EBIDTA was up by 85.5% to Rs. 321.1 crores, y-o-y. The Net Profit stood at Rs. 141.7 crores. The COVID 19 pandemic and the subsequent lockdown disrupted the supply chain and virtually no sales were reported in the later part of March 2020. There was a total shutdown of operations in the initial phase of the lockdown, which impacted sales in the last quarter and had a subsequent effect on the annual and quarterly results as well.

For the fourth quarter, the total income from operations went up by 17.2% to Rs. 487.8 crores, and the net profit, was up by 10.9% to Rs. 69.1 crores. The adjusted EBIDTA was up by 20.9% to Rs. 104.6 crores, y-o-y.

As per the MAT March'20 report of Nielsen, Glucon-D, Nycil, Everyuth Scrub and Everyuth Peel Off Mask continued to hold the number one position. Glucon-D holds a market share of 59% and Nycil has a market share of 34.4%. Everyuth Scrub and Everyuth Peel Off Mask continue to lead in their segments with a market share of 32.5%, and 77.9% respectively.

During the year, Sugar Free Green was re-launched with an improved formulation and new packaging. The re-launch was supported with a new TVC campaign in Q4. Nycil launched its first ever brand extension in the space of hand sanitizers in March. The brand also witnessed good growth and market share gain during the year. The Everyuth portfolio under a marketing initiative partnered with "Times Fresh Face" - India's largest college activation programme to further drive consideration among the young consumers. During the year, the company relaunched Sugarlite with a superior product formulation. It also launched its new campaign 'Sugar Badlo, Health Badlo'. Nutralite, Complan and Glucon-D continue to invest in consumer centric campaigns and offers.
