



Federal-Mogul Goetze (India) Limited
A Tenneco Group Company
Corporate Office : Paras Twin Towers,
10th Floor, Tower B, Sector 54,
Golf Course Road, Gurugram - 122 002
Tel. : (91-124) 4784530 • Fax : (91-124) 4292840

Date: November 18, 2020

To,
The Managing Director
BSE Limited Phiroze
Jeejeebhoy Towers Dalai
Street Mumbai 400 001

To,
The Managing Director
National Stock Exchange of India Limited
Exchange Plaza, Plot No. C/1, G Block
Bandra Kurla Complex, Bandra (E) 400051

BSE Code: 505744

NSE Code: FMGOETZE

Dear Sir/ Madam,

Sub: Intimation of Investors' conference call and Investors' presentation

This is further to our letter dated October 10, 2020. Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform that Investors/Analyst conference call to discuss the financial performance of Federal-Mogul Goetze (India) Limited for the quarter ended September 30, 2020 will be held on Friday, 20th November, 2020 at 04:00 pm (IST).

Please also find attached herewith Investors' presentation covering information update on the business of the Company and the financial performance for the quarter ended September 30, 2020.

Regards,

Yours truly,

For **Federal-Mogul Goetze (India) Limited**

Dr. Khalid Iqbal Khan

Whole-time Director- Legal & Company Secretary

Encl. A/a



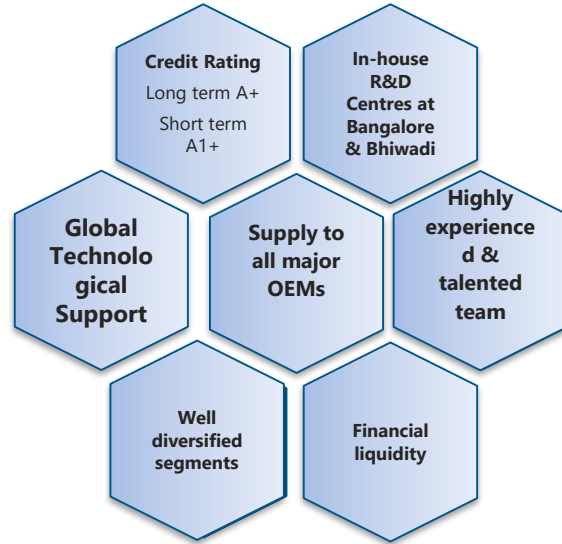
Federal-Mogul Goetze (India) Limited Investor Presentation and Q2 Financial Results

20 November, 2020

Forward-Looking Statements

Statements in this document describing the Company's objectives, projections, estimates and expectations may be "forward looking statements" within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied due to many factors. Important factors that could make a difference to the Company's operations include, among others, economic conditions affecting demand/supply and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and incidental factors. The Company does not undertake any obligations to update such forward-looking statements. All market and industry data are based on Company estimates.

COMPANY OVERVIEW



- ❖ Federal-Mogul Goetze (India) Limited ("FMGIL") is based in Gurugram, Haryana, India.
- ❖ It is listed on BSE and NSE.
- ❖ FMGIL was established in 1954 as a joint venture with Goetze-Werke of Germany.
- ❖ Goetze-Werke of Germany was owned by Federal Mogul, one of the leading manufacturers of automotive components in the world.
- ❖ Production in Patiala, Bangalore & Bhiwadi plant commenced in 1957, 1978 & 2001, respectively.
- ❖ FMGIL now operates as subsidiary of Tenneco Inc. post Tenneco's acquisition of Federal Mogul.
- ❖ FMGIL engages in the manufacture, supply, distribution, and export of automotive components for two/three/four wheeler automobiles in India and internationally.
- ❖ It mainly offers pistons, piston rings, piston pins, valve seats, valve guides and structural components.
- ❖ FMGIL manufactures world class products at its state of the art manufacturing facilities located at Punjab, Karnataka and Rajasthan.

OEM market position in India:

Pistons



#2 Overall
#1 Diesel
Pistons

Piston Rings



#1 Overall

Valve Seats & Guides



#1 Overall

FMGIL – OPERATIONS

- Employees: 4,770 as on 30th Sept., 2020
- Facilities: 04 manufacturing sites:
 - ISO/TS16949
 - ISO14000
 - OSHAS 18000
- 04 Assembly warehouse and 16+ Service Center
- Industries: Automotive, heavy-duty, motorcycles, energy, industrial, power generation, defense
- Products: Pistons, Pins, Piston Rings, Valve Seats & Guides

• Top OEM Customers:

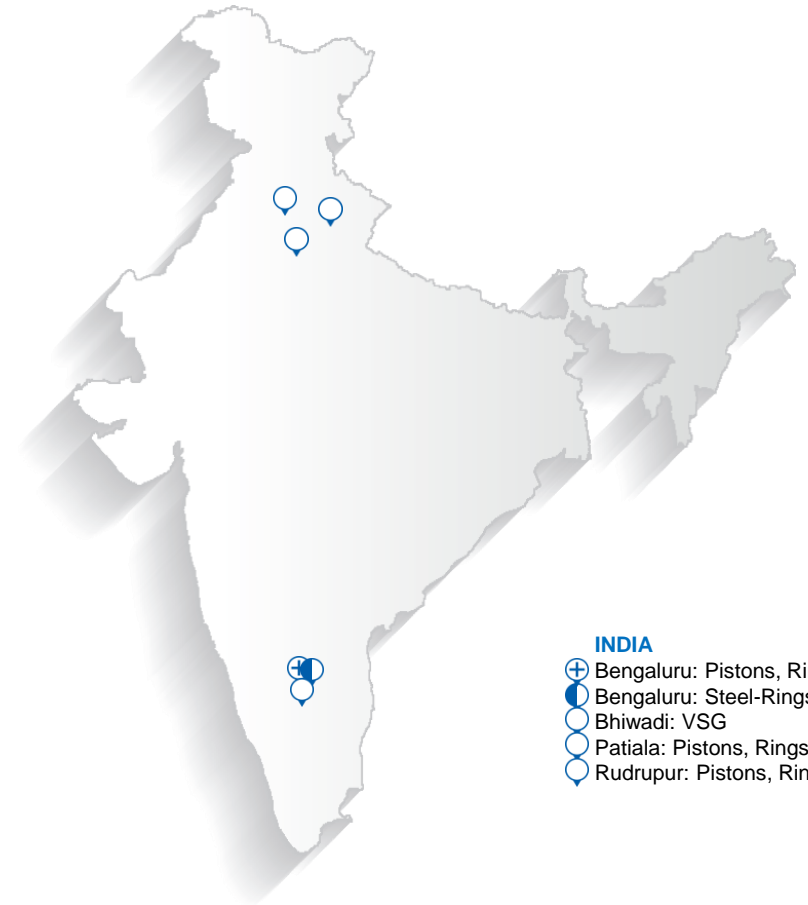


TECHNOLOGY CENTER

MANUFACTURING SITE

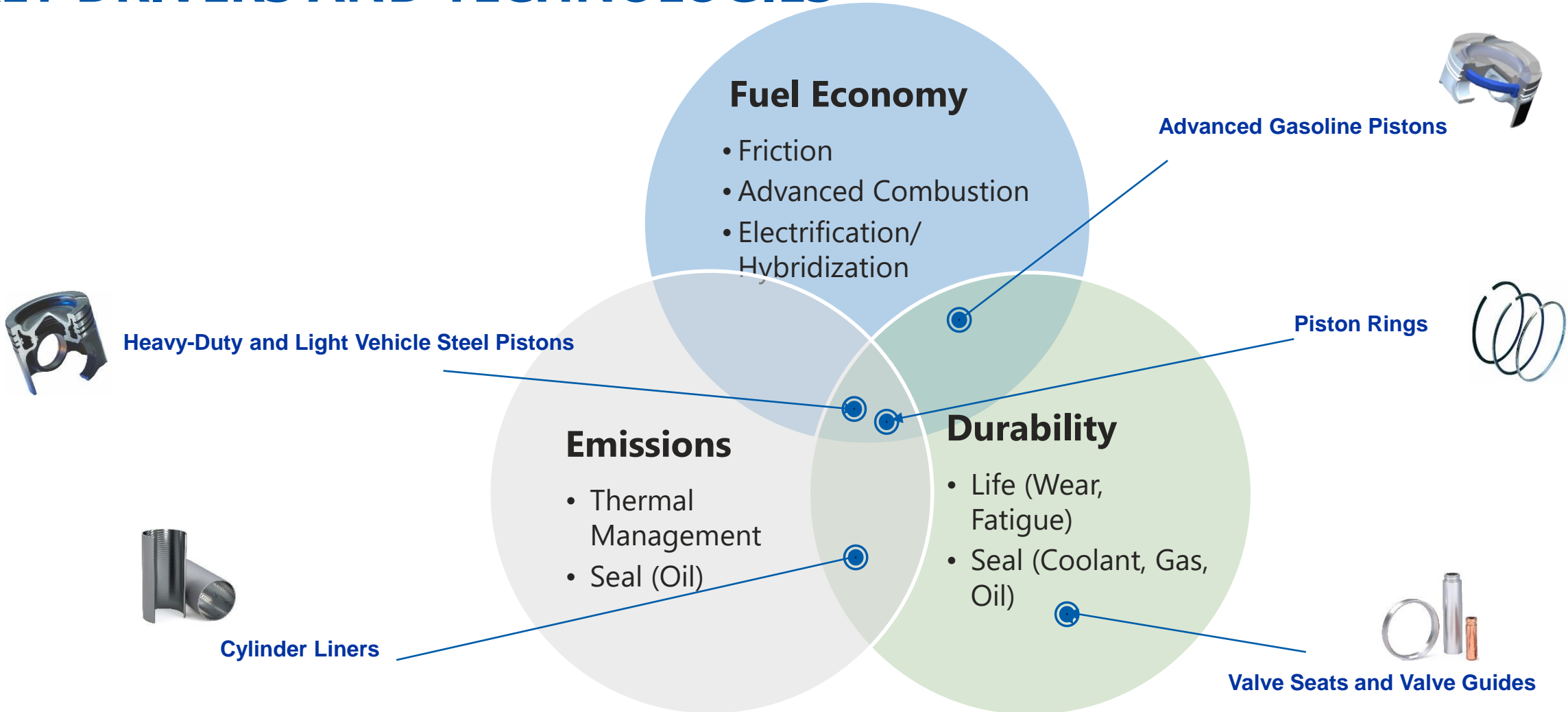
TECHNOLOGY CENTER & MANUFACTURING SITE

CONSOLIDATED JOINT VENTURE



- INDIA**
- ⊕ Bengaluru: Pistons, Rings
 - Bengaluru: Steel-Rings
 - Bhiwadi: VSG
 - Patiala: Pistons, Rings
 - Rudrupur: Pistons, Rings

POWERTRAIN SEGMENT KEY DRIVERS AND TECHNOLOGIES



Technologies enable energy efficiency, reduce CO2 emissions and enhance durability

Building a Stronger FMGIL

Performance Focus - Margin Expansion & Cash Generation



Reduce Operational Cost

- Fixed Cost reduction
- Operational efficiency



Lower Capital Intensity

- Improve capex/revenue ratio
- Expand working capital turns
 - Inventory driven



Growth Opportunities

- Stringent Emission norms
- Increased Popularity of TGDI to cope with emission regulations
- Increase in production of mild-hybrid vehicles.



Optimizing shareholder value creation through cash generation focus and targeted growth opportunities

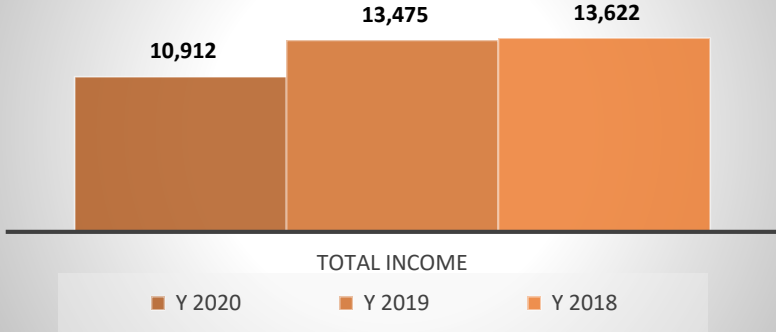
CUSTOMER AWARDS & RECOGNITION – FMGIL

Customer Name	Logo	Appreciation/ awards
Ashok Leyland		Certification in Appreciation <u>“maintaining higher level of capability and performance”</u> in FY19
FIAT India		Certificate of Appreciation for achieving <u>“Zero PPM and zero warranty”</u> in 2018
Honda Siel Power		Supplier performance award in FY19 for the “Excellence in Quality”
Toyota		“Zero PPM on Quality & Delivery”
Mahindra		Supplier excellence Award for the “Best Product development performance”
GM		Supplier Quality excellence award for the 7 th consecutive year
FORD		Sustenance of Quality level in Panther supplies
John Deere		“Partner level Supplier” Award for achieving excellence in performance
Harley Davidson		Appreciation for Zero PPM & zero concern in FY19
Bajaj Auto		Appreciation for Zero PPM & zero concern in FY19

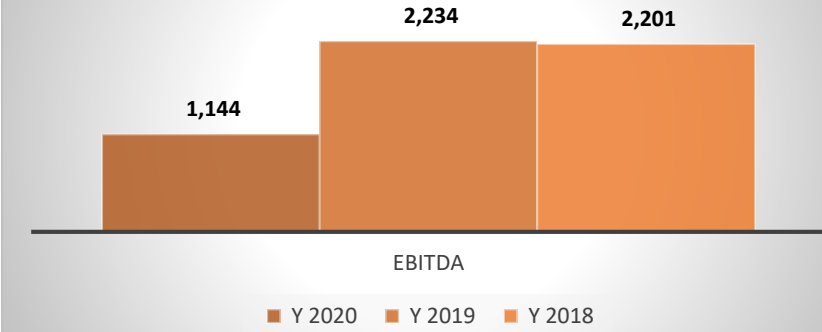
FEDERAL MOGUL GOETZE INDIA LIMITED HISTORICAL FINANCIAL PERFORMANCE



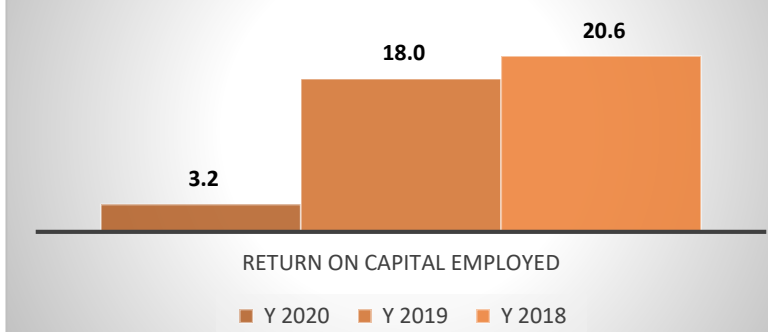
Revenue (INR MN.)



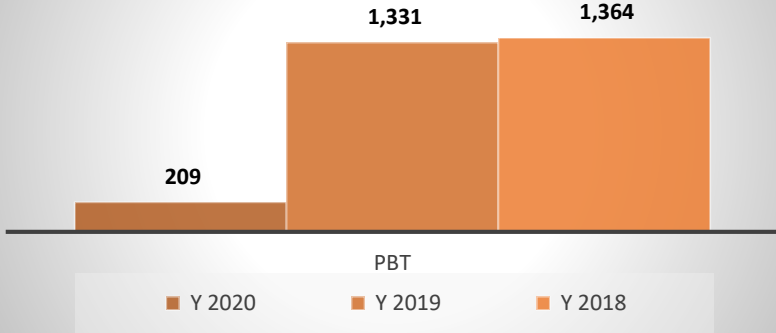
EBITDA (INR MN.)



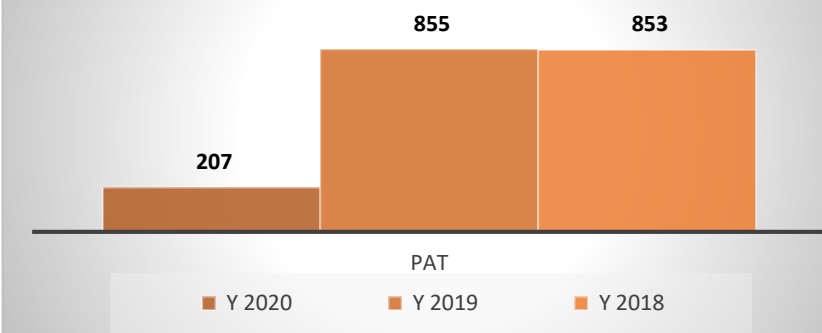
ROCE (%)



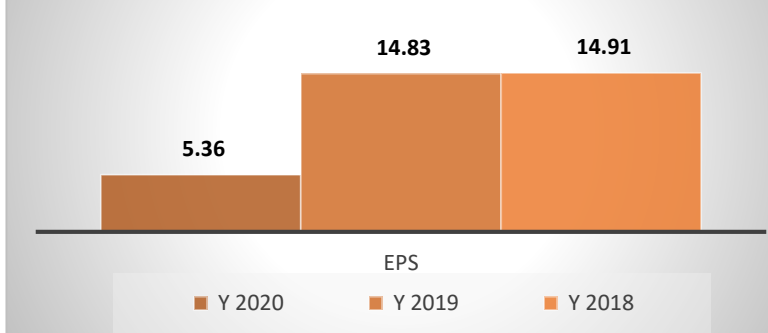
PBT (INR MN.)



PAT (INR MN.)



EPS (INR)



Q2 performance drives Revenue growth , profit enhancement & cash generation

- ❖ Revenue of INR 2799 million, up by 6.5% versus prior year.
- ❖ The Company reported a net profit after tax for the second quarter 2020 of INR 133 million,
- ❖ Second quarter EBIT (earnings before interest, taxes) improved to INR 171 million versus INR 48 million in the prior year, and EBIT as a percent of revenue increased to 6.1% versus 1.8% in the prior year.
- ❖ EBITDA was INR 394 million (14.1% to Revenue), up by 127 INR million versus prior year. As a percent of Revenue, it was 14.1% Vs 10.1% in prior year.
- ❖ Cash generated from operations of INR 443 million was primarily driven by strong earnings resiliency and effective working capital management

Liquidity Update

- ❖ Total cash balance of INR 780 million improved by INR 293 million in last 2 quarters.

FEDERAL MOGUL GOETZE INDIA LIMITED

FINANCIAL QUARTER ENDED SEPTEMBER 2020



INR in Million

Particulars	Actual QTD Sept 2020	Actual QTD June 2020	Actual QTD Sept 2019
Revenue from operation	2,701	954	2,542
Other Income	98	31	86
Total Revenue	2,799 100%	985 100%	2,628 100%
EBITDA	394 14.1%	(377) -38.3%	267 10.1%
Depreciation/Amortisation	(224) -8.0%	(139) -14.1%	(218) -8.3%
EBIT	171 6.1%	(516) -52.4%	48 1.8%
Interest Expenses	(3) -0.1%	(1) -0.1%	(11) -0.4%
Profit Before taxation	167 6.0%	(517) -52.5%	37 1.4%
Tax expense	34 1.2%	(130) -13.2%	(70) -2.7%
Profit After taxation	133 4.8%	(387) -39.3%	107 4.1%

SHAREHOLDING PATTERN

Shareholding pattern of the Company as on 30th Oct., 2020

Categories	% Holdings
Promoter & promoter group:	
FEDERAL MOGUL VERMOGENSVERWALTUNGS-GMBH (Promoter)	14.93
FEDERAL MOGUL HOLDINGS LTD. (Promoter/Holding Company)	60.05
IEH FMGI HOLDINGS LLC	20.75
Public:	
FII/FPI	0.01
Others	4.26

CSR INITIATIVE/ACTIVITIES



The company launched Corona Virus Awareness Campaign at various locations through our NGO partners.



Bhiwadi School



The Company used the lockdown period to upgrade school building and premises at Harchandpur School at Bhiwadi and Theri School at Patiala

Theri, Patiala



Women trained in tailoring centres at Gurugram and Bhiwadi, were engaged in making masks for corporates. They were provided material to work from home.



Life at SOS Children's Village during Covid-19 at Bengaluru and Rajpura.



TENNECO