



# Dhruv Consultancy Services Limited

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DHRUV /OUTWARD/2023-24/604

May 16, 2023

<b>Corporate Relationship Department</b> <b>BSE Limited</b> Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001 Fax No. 022-22723121/3027/2039/2061 <b>Security Code: 541302, Security ID :</b> <b>DHRUV</b>	<b>Listing Department</b> <b>National Stock Exchange of India Limited</b> Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai -400 051 Fax No. 022-26598120/38 <b>Scrip Symbol: DHRUV</b>
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Dear Sir/Ma'am,

**Re: ISIN - INE506Z01015**

**Sub: Regulation 30 – Press Release w.r.t. the Earnings Call held on May 16, 2023.**

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the press release w.r.t. the Earnings Call is now made available on the website of the Company at [www.dhruvconsultancy.in](http://www.dhruvconsultancy.in)

Thanking you.

Yours faithfully,

for **DHRUV CONSULTANCY SERVICES LIMITED**

**TANVI TEJAS** Digitally signed by TANVI  
TEJAS AUTI

**AUTI** Date: 2023.05.17 13:54:19  
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**TANVI T AUTI**

**Managing Director**

**DIN :07618878**



# Dhruv Consultancy Services Ltd.

## Dhruv Consultancy's Q4FY23 EBITDA up 592.59%

- Revenues for Q4FY23 at ₹ 21.76 crore
- EBITDA for Q4FY23 at ₹ 1.87 crore

Mumbai, 15<sup>th</sup> May 2023 - Dhruv Consultancy Services Ltd. (BSE - 541302: NSE - DHRUV), one of the leading infrastructure consultancy companies in India, reported an audited Financial Results for the Q4 FY23 & FY23.

### Financials at a Glance:

#### Q4 FY23:

- Total Revenues at ₹ 21.76 Cr
- EBITDA at ₹ 1.87 Cr
- EBITDA Margin at 8.59 %
- PAT at ₹ 0.09 Cr
- PAT at 0.41 %
- EPS at ₹ 0.06

#### FY23:

- Total Revenues at ₹ 82.31 Cr
- EBITDA at ₹ 10.29 Cr
- EBITDA at 12.50 %
- PAT at ₹ 4.83 Cr
- PAT Margin at 5.87 %
- EPS at ₹ 3.09

The total unexecuted order book as of 30<sup>th</sup> April 2023 stands at ~₹ 229 crore.

Speaking on the occasion **Mrs. Tanvi Dandawate Auti, Managing Director of Dhruv Consultancy Services Limited** said - "Continuous order inflow and control over costs helped us achieve profit in FY23. We look forward future with positive outlook with strong order book in hand.

Further, government's thrust on infrastructure and road connectivity would provide impetus to future growth for us. Domestic market is very opportunist and we with our quality work and timely execution has positioned ourself to garner larger pie of overall growth potentials. Leveraging our overall experience, we would garner good contract in international market too"

### About Dhruv Consultancy Services Ltd.:

Dhruv Consultancy Services Ltd established in 2003, and based out of Navi Mumbai, provides infrastructure consultancy for design, engineering, procurement, construction, and project management services. The service offerings include preparation of DPR (Detailed Project Report), feasibility study for infrastructure projects, operations & maintenance works, Project planning, designing, technical & structural audits etc.

Over the years the company has worked on more than 250 projects with esteemed clients like the Ministry of Road Transport, NHAI, CIDCO, JNPT, MMRDA and MSRDC to name a few key clients. Being a consultancy firm, intellectual capital is the most valuable asset for the company. With an employee base of more than 350, out of which more than 75% are qualified engineers. Technical know-how and experience of the management has helped the company to establish a niche for itself and record a CAGR of more than 72% in profitability growth since inception. The company successfully completed its IPO on BSE SME platform raising Rs 23crore from the market in May 2018. In November 2021, the company migrated to the Main Board of NSE & BSE from BSE SME. For FY23, the Company reported total income of Rs 82.31 crore and net profit of Rs 4.83 crore.

**Disclaimer:**

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political, or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.

**For further information please contact corporate communication advisor:**



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