

September 07,2021

The General Manager
Bombay Stock Exchange Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Fort,
Mumbai – 400 001

BSE Scrip Code: 533260

The Manager,
National Stock Exchange of India Limited
Exchange Plaza, C/1, Block G
Bandra-Kurla Complex,
Bandra (East)
Mumbai – 400 051
Scrip Symbol: careerp

Sub: Annual Report 2020-21, Notice of 21st Annual General Meeting of the Company and Revised cut-off date for e-voting

Dear Sir/ Madam.

Pursuant to provisions of Regulation 34 of SEBI (Listing Obligation and Disclosure Requirements), 2015, We hereby are submitting herewith the Annual Report of the company for the financial Year 2020-21 along with the Notice of the 21st AGM of the Company scheduled to be held on Wednesday, 29th September, 2021 at 04.00 p.m. at through Video Conferencing (VC)/Other Audio Visual Means (OAVM).

The aforesaid Annual Report is being uploaded on the Company's website at http://www.cpil.in

Further, the Company has fixed September 22, 2021 (Revised) as the cut-off date to ascertain the eligibility of the Members entitled to vote electronically ("remote e-voting") or avail the voting facility at the AGM. The Company is providing e-voting facility to its members through the remote e-voting services provided by Central Depository Securities Limited (CDSL).

Kindly take annual report on records.

Thanking you,

Yours truly,

For Career Point Limited

Tarun Kumar Jain

Company Secretary and Compliance Officer

Enclosed: As above



# New Paradigm of Learning



# CAREER POINT

www.cpil.in | www.careerpoint.ac.in | www.ecareerpoint.com

# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

Mr. Pramod Maheshwari Chairman, Managing Director and CEO

Mr. Om Prakash Maheshwari Executive Director and CFO

Mr. Nawal Kishore Maheshwari Executive Director

Mr. Mahesh Gupta Director

Mr. Pawan Kumar Lalpuria

Mr. Ram Swaroop Chaudhary Director

Mr. Vishal Jain Director

Mrs. Neelima Maheshwari

Mr. Jagdish Prasad Sarda

Mrs. Divya Sodani Director

Company Secretary
Mr. Tarun Kumar Jain

Statutory Auditors
M/s Lodha & Co.
Chartered Accountants

Internal Auditors
M/s BDG & Associates
Chartered Associates

Secretarial Auditor

Mr. Sourabh Sharma Practicing Company Secretary

# **Bankers**

Indusind Bank HDFC Bank Limited ICICI Bank Limited State Bank of India Kotak Mahindra Bank



# Registered & Corporate Office

CP Tower-1, Road No. 1, IPIA, Kota – 324 005, Rajasthan, India

# Corporate Identification Number (CIN)

L72200RJ2000PLC016272

# Registrar and Share Transfer Agent

Link Intime India Private Limited C-101, 247 Park, LBS Marg, Vikhroli (West) Mumbai – 400 083 India Tel: +91 22 4918 6000 Fax: +91 22 4918 6060

Website: www.linkintime.co.in

# Websites

www.cpil.in www.cpuniverse.in www.careerpoint.ac.in www.ecareerpoint.com

# Disclaimer

In this annual Report, we have disclosed forward looking information to enable investors to comprehend our prospects and take investment decisions. This report and other statements that we periodically make contain forward looking statements that set out anticipated results based on the management's plans and assumptions. We have tried wherever possible to identify such connection with any discussion of future performance.

We cannot guarantee that these forward looking statements will be realised, although we believe we have been prudent in assumptions. The achievements of results are subject to risks, uncertainties, and even inaccurate assumptions. Should known or unknown risks or uncertainties materialise, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated estimated, or projected. Readers should keep this in mind. We undertake no obligation to publicly update and forward looking statements, whether as a result of new information, future events or otherwise.

# Inside the Report



# Career Point at a Glance



# Vision

Betterment of Society by empowering youth through the power of education



Career Point Ltd is a pioneer in the field of education with integrated solutions across the education value chain. With a strong foundation of academic excellence, Career Point caters to the needs of a student throughout the life cycle of a student (K.G. to PhD.). While redefining the conventional education, Career Point offers hybrid model of education delivery. The company leverages technology solutions to network of physical centers / institutions to create the exemplary learning experience for every student and.

Career Point, while operating in both the Formal and Informal education streams, has emerged as a complete world of education. The company that has established a strong niche in test-prep segment since year 1993, is also empowering students by offering various services at K-12 Schools, Colleges and Universities While transforming lives through the power of education, CP Universe has become a benchmark in education space through unique teaching aids, ultimate personal care and continued focus on the responsibility that students, parents and investors entrusted on brand 'Career Point'.











Our Brands







# **Our Businesses**

Integrated Solution Provider across Education value chain throughout the Life Cycle of a Student.



# New Initiatives



eCareer Point product catalogue has a mix of different categories to serve the need of large number of students. Long term courses, Short term and Micro Courses offer choice to students as per their need and afford a bility.



Live Online





Interactive Classes by **Experts Faculties** and Multiple Program Offerings

- Long Term Programs
- Medium Term Programs
- Short Term Programs
- Micro Programs



Courses Accessible Anytime offers Learning with Own Pace

- Full Syllabus Courses
- Subject Specific Courses
- Topic Specific Courses



One to One live tutoring with 2-way Interactions & Personalized Learning at Convenience

- Full Syllabus Courses
- Crash Courses
- Doubt Solving Courses



Online Test Series and Assessment to Provide Real-Time Exam Experience along with Performance Review

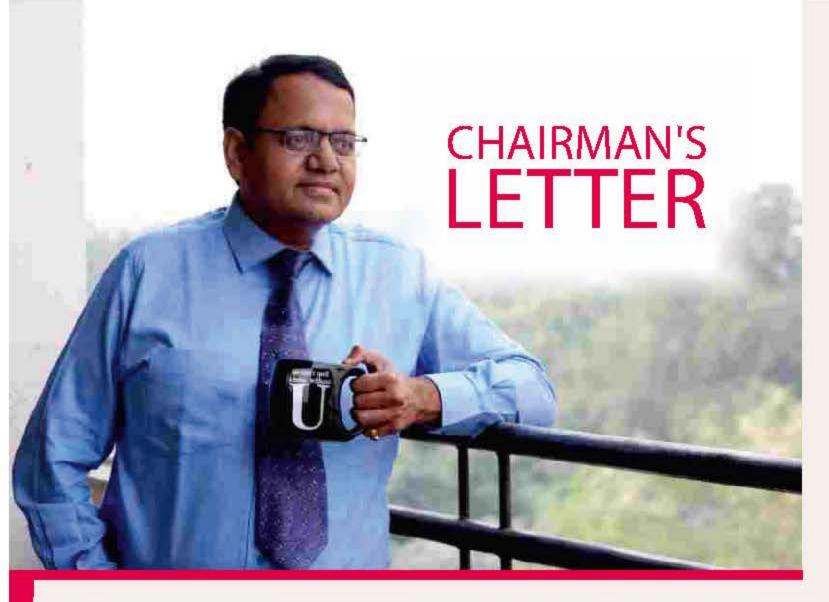
- Practice Test Series
- Complete Test Series
- Revision Test Series



Distance Learning Program through eBooks and Topic wise DPP (Daily Practice Problems)

- Full Syllabus Study Package
- Revision Study Material
- Question Bank & Books

CAR EER POINT Ltd. Annual Report 2020-21 CAREER POINT Ltd. Annual Report 2020-21



Dear and Esteemed Stakeholders,

Despite always being positive and optimistic by nature, let me start by writing that it has been a difficult year for almost everybody. Many of us have lost our near and dear ones. I would like to convey my heartfelt condolences for the same. Even as I write this, many parts of the world are facing second or even third waves of the Covid19. However, I admire the spirit of mankind. We are resilient and progressive species. I am 100% confident that eventually we shall get all under control.

The education sector has been dramatically transformed as a result of the pandemic. While it has caused significant disturbance in conventional business operation but at the same time I am in

opinion that the situation has opened the doors to take advantage of the multiple opportunities still untapped in the education sector. As the silver line, pandemic not only pushed the sale of e-Learning products but also helped to increase the demand for education from organized players.

Bearing the brunt of Covid-19 restrictions, the physical campuses were not operational for teaching for almost entire year. However, the students were being serviced through online mode of teaching. We demonstrated both resilience and agility in adjusting to changed market dynamics. The robustness and scalability of our businesses, particularly the e-Learning businesses, attracted students and our business partners that further strengthened our business models across different divisions of formal and informal education. We, at Career Point, are now

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in very advantageous position with our hybrid model of education delivery while leveraging technology platforms to network of different centers / institutions. I name it 'New paradigm of Learning'.

Career Point's e-learning division - eCareerPoint gained significant popularity during the years with more than 1.2 Lacs App downloads and thousands of paid subscribers. In addition to Engineering (JEE) and Medical (NEET) test-prep, eCareerPoint also added offerings for Board preparation (school curricula) and Govt. Jobs Exams. I am also pleased to share addition of two very promising offerings - Vedam Learning (1-to-1 Online Tutoring) and CP-Tab (Recorded Video Lectures) in Career Point's e-Learning division. In addition to high growth, more efficient and scalable eLearning services, acceptance of elearning in company's annuity driven and sustainable formal education business (education services to schools and universities) continued to contribute significantly at the profit level.

In financial year 2020-21, your company recorded revenue of rupees 57.3 crores on consol basis with EBITDA of rupees 38.3 crores excluding write-off and provision amount. The adjusted EBITDA margin of 67% with remarkable improvement of 2250 basis points against previous year was primarily due to resilient operating performance backed by increased e-learning income and reduced costs. Despite an impact of extraordinary write-off and provision, net worth of the company reported rupees 448 crores as on 31 March 2021. By end of year, we have also started restructuring of the company businesses and financials. It shall align business as per changed market dynamics and improve efficiency in operations.

In these testing times, Career Point has been persistently guided by the set of defined strong beliefs. Belief in our core values, belief in student centric operating models, and belief in constantly trying out new innovative ideas. We remain focused on academic excellence to our students while delivering value for our stakeholders.

You will also be delighted to know that we implemented various wellbeing and safety initiatives during this tumultuous period. From providing oxygen concentrators and medicines to ambulance services and vaccine supplies; our initiatives have been holistic and wide-ranging. Our efforts were not limited to Career Point employees and their families but also to the communities around us.

I would like to end by thanking all my colleagues for their extraordinary efforts this year in very challenging circumstances. On behalf of the Board of Directors and management team of Career Point, I express gratitude to all the stakeholders for your overwhelming trust, patronage and confidence. Let me conclude by wishing all of you good health and happiness.

Bestregards,

amed Heledenini

Pramod Maheshwari

# Union Budget 2021-22 - Highlights on Education Sector

Budget Expense (Rs Crs)	2017-18	2018-19	2019-20	2020-21	2021-22
On Education	80,215	83,626	94,854	99,312	93,224
% of Total Expense	3.7%	3.4%	3.4%	3.3%	2.67%
National Education Mission	29,455	32,334	38,547	38,860.5	31,300
% of Total Education	37%	39%	41%	39%	34%

Education Sector Outlay (Rs Crs)	RE 2019-20	BE 2020-21	BE 2021-22
On Total Education sector (a + b)	94,853.64	99,311.52	93,224.31
a) School Education and Literacy (incl. i,ii)	56,536.63	59,845	54,873.66
i) National Education Mission	36,292.3	38,860.5	31,300
ii) Mid day Meals in Schools	9,912.21	11,000	11,500
Department of Higher Education (i+ii+iii)	38,317.01	39,466.52	38,350.65
i) Indian Institutes of Technology	6,559.95	7,332	7,686
ii) Indian Institute of Management	500.53	476	476
iii) Improvement in Salary Scale of Teachers	1,800	1,900	Ĵ

RE: Revised Estimates, BE: Budgeted Estimates

- ₹ 93,224 crores allocated for Education sector with y o y reduction of 6.1%, however, higher than the revised estimate of rupees 85,089 crore for the 2020 21 budget
- ₹14,473 crores allocation for livelihood
- ₹ 3,000 crores allocation to skill development compared to ₹ 3002 crore in FY20
- Of the total, ₹ 54,874 crores pegged for the school sector and rest₹38,350 crores allocated to the higher education
- ₹50,000 crores over 5 years to National Research Foundation (NRF)
- ₹ 35,219 crore enhanced central assistance for 6 years till 2025 2026 under Post Matric Scholarship Scheme for 4 crore SC students.
- ₹ 3,000 crore for realignment of existing National Apprenticeship Training Scheme (NATS) towards post education apprenticeship and training
- 15,000 schools to be qualitatively strengthened by implementing all NEP components
- 100 new Sainik Schools to be established in partnership with NGOs/private/states
- 750 Eklavya residential schools in tribal areas with Rupees 38 crore each school (48 Crores in hilly areas)
- Allocation of ₹ 6,800 crores to Kendriya Vidyalayas (₹ 6437.68 crores in 2020-21) and ₹ 3,800 crores to Navodaya Vidyalayas (rupees 3480 crores in previous year)

- Central University to be set up in Leh for accessibility of higher education in Ladakh
- Legislation to setup Higher Education Commission of India (HECI) forstandard setting, accreditation, regulation & funding
- Income tax exemption limit for educational or medical institution increased from rupees 1 crore to₹ 5 crores of annual turn over.
- Development of National Professional Standards for Teachers (NPST) to enhance the capabilities of 92 lakh teachers of public and private schools
- Set up of a National Digital Educational Architecture (NDEAR) within the context of Digital First Mindset to support digitally teaching and learning activities
- Advocated umbrella structures in 9 cities to encourage partnership and synergy among higher education research institutions, while retaining their internal autonomy
- Partnership with the UAE to benchmark skill qualifications, assessment, certification and deploying certified workforce
- Technical Intern Training Program (TITP) between India and Japan to facilitate transfer of Japanese industrial and vocational skills
- National Initiative for School Heads and Teachers for Holistic Advancement (NISTHA) to train teachers digitally
- Launch of a new scheme PM e Vidya to provide multi modal access to education for teachers and students

# Govt. of Rajasthan Budget 2021-22 - Highlights on Education Sector

- ₹13,309 crores allocated for Education sector
- ₹ 1061 crores budgeted for Mid day meals in public schools.
- ₹367 crores allocation for Higher Education
- ₹ 400 crores for establishments of Fintech Digital University at Jodhpur
- ₹82 croresfor digitization of schools by smart TVs, set top box etc.
- ₹470 crores for free uniforms (class 1 8) and books (class 6 8) to students in public schools
- Opening of 1200 new English mediumschools in the next two yrs.
- Opening of 8 new Eklavya model residential schools
- Opening of 7 new Ambedkar hostels for students
- Opening of 2 new College in Jaipur & Jodh purfor Deaf Dumbstudents
- 19,000 recruitments in education dept in 2 years out of 50,000

total public recruitments

% Change from Annualised change from

- Stipend of₹500—Rs 600 per month to handicap students.
- Target offree educations to 7.5 Lacs students under RTE act
- Unemployment allowance hiked by Rs 1000 per month, the total now₹4 500
- ₹50 crores interest subsidy under Mukhyamantri Lghu Udyog Protsahan Yoin a
- ₹ 25 Lacs of seed funding to home grown startups through i Start programme
- Number of libraries in the state to be increased from 8000 to 14000
- No tickets in public bus transport for applicants appearing for comp. exams & interviews
- Agriculture discipline in 600 public schools with Science discipline

# Fund Allocations to the Ministry of Education for 2021-22 (in Rs crore)

Major Heads	2019-20 Actuals	2020-21 Budget	2020-21 Revised	% Change from 2020-21 Budget to 2020-21 Revised	2021-22 Budgeted	2019-20 Actuals to 2021-22 Budget
Department of School Education and Literacy	52,520	59,845	52,189	13%	54,874	2%
Autonomous bodies	10,077	9,205	10,395	13%	11,192	5%
National Education Mission	32,377	38,861	28,078	28%	31,300	2%
Samagra Shiksha	32,377	38,751	27,957	28%	31,050	2%
Teachers Training and Adult Education	37	110	120	9%	250	
National Programme of Mid Day Meal in Schools	9,699	11,000	12,900	17%	11,500	9%
National Means cum Merit	331	373	350	6%	350	3%
Others	36	407	467	15%	532	282%
Dept of Higher Education	36,916	39,467	32,900	17%	38,351	2%
Student Financial Aid	2,070	2,316	1,208	48%	2,482	10%
Digital India e learning	458	444	305	31%	646	19%
Research and Innovation	257	307	284	8%	237	4%
Statutory & regulatory bodies (UGC and AICTE)	4,872	5,109	4,860	5%	5,109	2%
Grants to Central Universities	7,989	7,643	8,634	13%	7,643	2%
ndian Institutes of Technology	6,596	7,332	6,841	7%	7,686	8%
ndian Institutes of Mgmt.	481	476	465	2%	476	1%
National Institutes of Fechnology and IIEST	3,487	3,885	3,265	16%	3,935	6%
Indian Institute of Science, Education & Research (IISERs)	791	896	993	11%	946	9%
ndian Institute of Science (IISc)	596	592	605	2%	622	2%
Indian Institutes of Information Fechnology (IIITs)	328	393	339	14%	393	9%
World Class Institutions	224	500	1,101	120%	1,710	176%
Rashtriya Uchhatar Shiksha Abhiyan (RUSA)	1,278	300	166	45%	3,000	53%
mprovement in Salary Scale of University & College Teachers	1800	1,900	348.51	82%	10	93%
Higher Education Financing Agency (HEFA)	2,100	2,200	200	91%	i	98%
Others	3,590	5,172	3,284	36%	3,454	2%
Total	89,437	99,312	85,089	14%	93,224	2%

Sources: Expenditure Budget 2021 22; PRS.

# Academic Bank of Credit (ABC)

This is a facility for students to digitally store academic credits earned into an 'Academic Bank' and utilize to join any other programme within seven years. It facilitates multiple entry/exit into courses.

To enable this, the University Grants Commission (Establishment and Operation of Academic Bank Of Credits in Higher Education)
Regulations, 2021, have been notified. This will be applicable from the academic year 2021 22.

# Specific Features:

- One 'credit' means the standard methodology for calculating one hour of theory or one hour of tutorial or two hours of laboratory work per week for a semester (13 15 weeks). In addition, credits for internship will be one per week of internship, subject to a maximum of six credits.
- These credits are stored digitally using DigiLocker for a maximum of seven years and will be redeemed to award degrees, diplomas or certificates on completion of an academic course.
- Eligible institutes are universities and autonomous colleges

accredited by either the National Assessment and Accreditation Council (NAAC) with minimum 'A' grade, or by the National Board of Accreditation (NBA) for at least three programme(s) with a minimum score of 675 individually. Alternatively, they should be among the top 100 National Institutional Ranking Framework (NIRF). Similarly, Indian Higher Educational Institutions (HEIs), appearing in top 1,000 world ranking of Quacquarelli Symons (QS)/ Times Higher Education (THE), or are declared Institutions of Eminence (IoE), are also eligible.

	Qualification Type and Credit Requirements	
Levels	Qualification Title	Credit Requirements
Level 5	Undergraduate Certificate (in the field of learning / discipline) for those who exit after the first year (two semesters) of the undergraduate programme, (Programme duration: first year or two semesters of the undergraduate programme)	36 40
Level 6	Undergraduate Diploma (in the field of learning / discipline) for those who exit after two years (four semesters) of the undergraduate programme duration: first two years or four semesters of the undergraduate programme)	72 80
Level 7	Bachelor's Degree (Programme duration: Three years of six semesters).	108 120
Level 8	Bachelor's Degree (Honours/Research) (Programme duration: Four years or eight semesters).	144 160
Level 8	Post Graduate Diploma for those who exit after the successful completion of the first year or two semesters of the two year Master's degree programme), (Programme duration: One year or two semesters)	36 40
Level 9	Master's Degree (Programme duration: One year or two semesters after obtaining a four year Bachelor's degree)	72 80
Level 9	Master's Degree (Programme duration: One year or two semesters after obtaining a four year Bachelor's Degree (Honours/Research)	36 40
Level 10	Doctoral Degree	Minimum prescribed credits for course work and a thesis with published work



# **Management Team**

Name	Designation	Experience (Years)	Educational Qualification	Experience
Pramod Maheshwari	CMD & CEO	29	B. Tech (IIT Delhi)	First generation entrepreneur and visionary with a holistic experience in overall management, quality teaching & strategic guidance
Om Prakash Maheshwari	Executive Director & CFO	31	B. E.	Expertise in project implementations, infrastructural and legal matters
Nawal Kishore Maheshwari	Executive Director	25	B.Com	Varied experience in field of administration and liaising with important stakeholders
Shailendra Maheshwari	Senior VP- Academics	27	В. Е.	Implementation of effective academic system, teaching and content development activities
Dr. Prem Lal Gautam	Pro-C CPU Hamirpur	43	Ph.D	Vice-Chancellor of G.B. Pant University and Deputy Director General at ICAR, New Delhi
Mahesh Bhangriya	VP - Corporate Strategy	19	MBA – Finance	Expertise in Corporate Finance, M&A and Investor Relations with past experience in Equity Research at HSBC and Business Consulting
Dr. Gurudatt Kakkar	GM Higher Education	23	PhD, MSW	Proficient in Academic administration, Regulatory compliances & HR with past experience at Maharshi Arvind Institute of Technology
Uday Shankar Kejriwal	GM – Infra	41	B.Com	Specialist in infrastructure and related matters including liaising, purchase etc.
Tarun Kumar Jain	GM – Legal & Corporate Affairs & Company Secretary	21	CS, LLB	Seasoned professional with expertise in legal and company secretarial affairs; Past exp. at TNT Speedage Express Cargo Services
Ankesh Jain	GM – Marketing	19	MBA	Marketing specialist with experience in Media planning, advertising and brand promotion
Manish Sharma	GM-Business Development	19	Diploma in Software Engg.	Expert in business development with past experience at Brillianttutorials, Aakash Edu.
Ashish Jha	National Sales Head	19	M.Sc	Specialist in sales and business operations with past experience at Aakash Edu., VMC, Educomp
Manish Gupta	Head Administration	27	B.Sc.	Expertise in administration, people management
Sanjay Gupta	Regional Head	22	B.E. (MNIT)	Branch management at Master Mind Classes

# **Management Discussion & Analysis**

IMF in its recent report in WEO April 2021 stresses on the adverse impact of education losses during the pandemic. It states that the interruption in education during the pandemic has taken a severe toll on the building of human capital, essential for sustained growth of the world. Being a responsible and one of the leading education player, our role and contribution has become all the more important in light of the pandemic. Career Point developed frameworks for continuity in students' education and capacity building for excellence in delivery.

The pandemic which upended how economies operate by swiftly changing physical into digital; also accelerated the shift of delivery mode in education from brick and mortar to e learning channels. The shift is likely to lead the hybrid learning as well accepted mode of education in the post covid world where students learn through a mix of in person and online activities. This is the way of combining best of traditional classroom experiences with convenience and excellence of digital course delivery.

This new paradigm of learning also offers the education service providers a facility of standardization with personalization or massification with customization. The players like Career Point Ltd. expected to be on advantage due to significant presence in both forms of education deliveries. The company would be able to leverage its newly developed technology platforms to already established network of different centers and institutions.

While transforming lives through the power of education since year 1993, Career Point caters to the needs of a student throughout the life cycle of astudent (K.G. to PhD.) with different divisions:

# 1. Test-Prep / Tutorial Services::

Website: www.careerpoint.ac.in

Career Point has established a strong nich efor test preparation of various engineering & medical entrance examinations and other competitive exams:

- JEE (Main & Advanced) Joint Entrance Examination
- NEET National Eligibility cum Entrance Test
- All MS: All In dia Institutes of Medical Sciences
- NTSE National Talent Search Examination
- Olympiad IMO, IPhO, IChO, iOS etc

Career Point's Test Prep division has become a benchmark in education space due to scientific & result oriented teaching methodology and individual focus with ultimate personal care. The test prep (tutorial) services are offered to students through the following modes:

- Company operated branches;
   Franchisee centers;
- School integrated programs: Distance learning solutions.

In response to the COVID-19 pandemic situations in the session 2020 21, the test prep division adapted on line methods to facilitate remote learning. Technological solutions were used for effective dissemination and communication, video calllessons, offline lectures, sharing test assignments etc. Career Point also up skilled their teachers, who used to teach offline, to teach online. Preparation of Teaching Learning Materials, Mentoring and monitoring of lesson planning further helped in improving teacher's engagement with students in the digital classrooms.

Due to various abnormal events such as postponement of exams, absence of physical classroom activities, larger screen time of students in session 2020 21; we created a student engagement platform and organized a number of events especially to distress the students and address their social, emotional and learning issues.

# 2. e-Learning / Digital Education

Website: www.ecare.erpoint.com / eCareerPoint android app on

Career Point has initiated innovative products to drive the next generation of education delivering process. With a goal to provide individual flexible personalized learning solutions which help them to learn efficiently and provide them extra edge in highly competitive scenario. It expands company's reach to students across geographies.

Career Point's e Learning courses provide quality education to students at their own convenience with affordable cost through different technology formats of Live Tutoring, Recorded Video Courses and Online Assessments etc on Web as well as Mobile

- . CPLive / Online Classes: Live interactive regular classes by expert faculties on App and Web with premium services of Recorded Lectures, Study Material Package, Doubt Sessions etc.
- CP eTutor / Recorded Courses: Video lectures accessible anytime on any device through App or USB drives/ Memory Cards with offline & online support for doubt sessions.
- CP eTest / Online Assessments: 24\*7access to online test series with realtime examexperience, detailed solution of the test and section wise analysis. It also offers all India ranking, comparison with toppers and time management report etc.

Why eCareerPoint is best Live Online Coaching from Kota?

Features	CarearPoles Rose Caroling & Harus	Others
Remarkable Result in very first year (1)	****	****
Kota's Best Academic System	****	****
Live Classes by Expert Online Faculty	****	****
Affordable Fee	****	****
One to One Online Doubt Removal	****	****
Coaching Experience (2)	****	****
Dailty Practice Problem Sheets	****	***
Result Oriented Printed Study Material	****	****
Regular Online Tests & Feedback	****	***
Academic Seminar & Motivation Session	****	***
Technology	****	****
LI NEST 2020 Result AIR 34, AIR 41, AIR 38 (Gen S	WS) AR 90 (90) (2) 27	years of legacy.

# 3. School Education:

The Company has a strong presence in school education by offering services to K 12 Schools in multiple geographies. While laying a very strong foundation for future at early age, Career Point empowers students on their holistic development. The residential campuses under the brand 'Career Point Gurukul' are positioned as premier integrated schools with best of the academics, sport and extracurricular.

- Academic Pedagogy: http://bit.do/cpgintro
- CP Guru kul Con cept: http://bit.do/cpgconcept

Career Point Gurukuls where the company currently provides its services include:

- Career Point Gurukul, Kota Residential school (www.cpgurukul.com)
- Career Point Gurukul, Rajsamand (Rajasthan) Residential school (www.cprajsamand.in)
- Career Point Gurukul, Mohali (Punjab) Residential school (www.cpmohali.in)







The day-boarding school campuses serviced by the company

- Career Point World School, Jodhpur (Rajasthan) Day School (www.cpwsjodhpur.com)
- Career Point World School, Bilaspur (Chattisgarh) Both, Day School and Hostel (www.cpwsbilaspur.com)

Global Public School, Kota (Rajasthan) (www.globalpublicschool.com).







Jodhpur (Rail)

Career Point World School

The National Education Policy (NEP) 2020 is premised on an inclusive, comprehensive and participative approach to education that takes into account real life experiences, best practice lessons and empirical research. Career Point School followed the policy guidelines during the academic session despite new challenges specific to Covid19. To unleash the best potential of every child, Career Point schools further broaden their curriculum where life skills and academic content and 21st century skills and values are seamlessly woven together.

# 4. University Education:

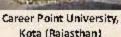
Career Point provides services to Universities under its higher education division. The course offerings by these Universities varies from professional development to under grad, post grad degree awarding courses in various streams including Engineering & Technology, Management & Commerce Studies, Computer Applications, Law, Pharmacy, Applied Sciences, Hotel Management, Vocational Studies etc.

AcademicPedagogy: http://bit.do/cpuintro

Academic Pedagogy: http://bit.do/cpuintro

- Career Point University, Kota (Rajasthan) www.cpur.in
- Career Point University, Hamirpur (HP) www.cpuh.in







Career Point University. Hamirpur (Hamirpur)

B.Voc, Polytechnic Diploma

M.Phil, PhD.

# Courses offered by Career Point Universities

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Engineering & Technology	B. Tech, M. Tech and PhD
Computer Applications	BCA, MCA, PGDCA
Management & Commerce	BBA, MBA, B. Com, M. Co
Basic & Applied Sciences	B.Sc. and M.Sc.
Health & Allied Sciences	BPT, MPT
Pharmacy	D. Pharma, B.Pharma
Law and Governance	LLB, BA LLB, BBA LLB
Hotel Management	BHMCT, DIFP/DIFBS
Education Courses	BEd., Med.



# **Knowledge Capsule**

Stackable Learning: Stackable Learning means students learn from different modules at their own pace and stack these modules up to get a degree.

# **Knowledge Capsule**

Nishtha: Nishtha is a capacity building programme by Ministry of Education for improving the quality of school education through integrated teacher training. It aims to build competencies among all the teachers and school principals at the elementary stage.

Vocational Studies

Post PG

CAREER POINT Ltd. Annual Report 2020-21 CAREER POINT Ltd. Annual Report 2020-21 In the year 2020 21, Career Point higher education institutions added new age specialized programs in Data Science, Artificial Intelligence, Automation, Robotics and also in Renewable energies. These cutting edge programs are meticulously designed to make students professionally sound and capable of bringing in path breaking innovations. Setting up the incubator and innovation labs at Career Point Universities shall be further rewarding life journey from student to professional.

# 5. Skill Development - Career Point Skill Division:

Website: www.cpisd.in

Career Point Institute of Skill Development (CPISD) has been set up to fulfill the growing need in India for skilled manpower across sectors and narrow the existing gap between demand and supply of employment oriented education and training.

CPISD is approved training partner of National Skill Development Corporation (NSDC), Rajasthan Skill & Livelihood Development Corporation (RSLDC) and affiliated to various sector skill councils. CPISD has setup learning centers in rural and urban locations to provide employability skills aligned to industry needs which enhance youth employability and proves business productivity.

The division offers skill development courses in multiple sectors. However, considering the sustained shift in the composite of Indian economy from agriculture to manufacturing and now towards services; CPISD aligns its course offerings accordingly. The division ensures that the students pick up essential career skills to enhance their employability and entrepreneurship skills.

# 6. Early Childhood Education - Global Kids

Website: www.globalkidsworld.in

Academic Pedagogy: http://bit.do/gkindia

With a mission to help each child to realize the breath of her talent; the unlimited power of mind & imagination and strength of spiritto ensure all round development and enabling each child to cope with ever growing challenges of life, Career Pointprovides early childhood education through chain of Play schools under brand Global Kids.

With child centered approach, Global Kids focuses not only on developing academic skills, but also intellectual, emotional, linguistic, physical, social and moral skills that will ensure life long success for the new generation.



In the period under review, the Global Kids centers were not operational on in person learning due to Covid restrictions. However, various distance learning modes including digital and physical study materials continued the learning for pre-school students.

#### Financia

In financial year 2020 21, income from operations was recorded rupees 49.2 crores on consol basis and rupees 18.1 crores at standalone level. Total revenue, including other income, was reported of rupees 57.3 crores on consol basis and rupees 39.1 crores at standalone level.

Reported EBITDA (including other income) of rupees 38.3 crores on consolidate numbers excluding Write off and Provision amounts; and rupees 23.3 crores on standalone resulted EBITDA Margin of 66.9% and 59.8%, respectively. A remarkable improvement of 2250+ basis points was reported in adjusted EBITDA margin (excluding Write off / Provisions) against previous year is primarily due to resilient operating performance backed by increased e learning income and reduced costs.

Net income was reported at rupees 12.58 crores and EPS (Earning per share) of rupees 6.92 on standalone basis. At consol level, the company reported net income of rupees 14.4 Lacs and EPS of rupees 0.08 impacted on the accounts of extraordinary write off and provision. Excluding the Write off and Provision amounts; Career Point recorded net profit of Rs 22.01 Cr and EPS of Rs 12.10 at consol level in FY 2020 21. Our disciplined approach towards managing company's financial capital enabled us to maintain sustained value creation for our stakeholders. As on 31 March 2021, Net worth of the company was rupees 448 crores and Book value per share was rupees 246.

Revenue from operations declined mainly on the account of lower enrollments in the classroom operations of the test prep division and reduction in financing income resulted from provision on substandard assets. EBIT (Earnings Before Interest and Taxes) adjusted with extraordinary write off and provisions declined due to lower revenues. However, adjusted EBIT margin grew impressively by 1916 basis points y o y on the account of improved operating efficiency. Similarly adjusted net profit margin was also increased by 1382 basis points. Debtors turnover ratio and Inventory turnover ratio were declined as a result of decrease in revenue. Current ratio at 20x is healthy and improved further due to lower current liabilities. Debt Equity ratio at 0.16 is continued to be very superior. Return on Net Worth has been declined on lower revenues and extraordinary write off and provisions against previous financial year.



CAREER POINT Ltd. Annual Report 2020-21

Key Ratios (Consolidated Financials)						
	FY2019-20	FY2020-21				
Revenue Growth (%)	4.1%	53.0%				
Adj. EBIT Margin*	40.4%	59.6%				
EBIT Margin	40.4%	18.8%				
Adj. Net Profit Margin*	24.7%	38.5%				
Net Profit Margin	24.7%	0.3%				
Debtors Turnover (times)	2.1	1.1				
Inventory Turnover (times)	28.1	11.5				
Current Ratio (times)	13.0	20.4				
Debt Equity Ratio (times)	0.15	0.16				

\*excluding extraordinary write off and provisions

# Human Resources

Adj. Return on Net Worth (%)\*

Return on Net Worth (%)

Career Point has demonstrated its excellence to thousands of satisfied students and their parents. All this would not be possible without the committed and passionate people of Career Point both academic and non academic staff, who strive to build this a great organization each and every day. They remain committed to company's ideals of building on a strong foundation, creating a bright future and delivering great value.

6.1%

6.1%

Considering the pandemic year, we advocated additional priorities to our employees and their family's health, well being & happiness in the period under review. The company continues to strengthen the management team and add additional talent and expertise. By 31 March 2021, the Company had total number of employees of 206. The reduction in total number of employees is a result of 3 factors; first redundancy of few positions amid pandemic, secondly open positions filled by internal hires, and third an increase in contractual staff. We

remain committed to provide an agile and collaborative environment that encourages harmony, development, pride and confidence amongst CPians.

# Corporate Social Responsibility

Career Point businesses are created and continue to evolve to meet the needs of the local community in which we operate as well as those outside our community. The company realizes the need to create an act for posterity, a plan that delivers. To help people discover the joy and meaning of learning in an empowered, dignified world driven by competence, knowledge and wisdom. Institutions of Career Point nurture potential entrepreneurs, technocrats and managers for new level of lead ership in their career.

Specifically in the year 2020-21, the focus increased on implementing various wellbeing and safety initiatives to control Covid19. Career Point Career Point also understands the importance of giving back.

- Giving back to deserving underserved candidates through financial support programs
- Giving back to environment by several green in itiatives
- Giving back to communities through a series of projects in the area of health care, employment and of course, education.

#### Risks and Concerns

4.8%

0.0%

With having the business operations in different industry segments, Career Point is exposed to variety of external and internal risks. Though the company has a robust mechanism for risk management in place, however, complete risk avoidance on all the financial, operational and strategic objectives cannot be promised. Boards of directors and management of the company regularly review and aim to mitigate various risks related to regulatory, competition, geography, human resource, technology, legal, political etc. The company recognizes following key risks to its business operations which may adversely affect the financial performance of the Company:

 Regulatory risk: Any changes in regulatory norms on the Formal as well as Informal Education front may significantly impact the investment made in education by the Company.
 The Company is continuously making an effort to upgrade its services, diversify delivery channels, leveraging technological

Enrollments	FY2013	FY2014	FY2015	FY 2016	FY2017	FY 2018	FY2019	FY2020	FY2020
Total	29,398	24,120	27,366	30,857	29,086	29,509	29,642	25,623	25,011
Tutorial Division	27,257	20,655	22,412	23,010	21,057	18,235	15,162	13,024	12,251
Formal Education	2,141	3,465	4,954	7,847	8,029	11,274	13,772	11,814	12,760
Pre School	(25)	\$10 O	:	25	25	708	785		2.
Tutorial Enrollments Sp	lit	37 Y			.vv.			6:	80
Branches LT CR	17,262	11,122	12,946	13,688	10,689	5,836	5,100	3,023	8,567*
Branches ST CR	2,978	1,169	1,333	1,011	625	516	121	15	
Franchisees LT CR	1,754	1,764	1,576	1,395	1,605	2,049	3,512	3,917	1,541*
Franchisees ST CR	381	23	87	52		138		33	
School Associations				458	1,801	3,726	2,523	3,007	2,143*
Distance Learning	4,882	6,577	6,470	6,406	6,337	5,970	3,906	3,029	1
Formal Break-up	10	500 II. 730 II.			12 12 13 12				21
Higher Education	741	1,642	2,327	3,455	3,738	4,822	5,706	6,505	6,203
School Education	1,400	1,823	2,627	3,372	3,451	4,142	3,752	3,688	3.429
Vocational Education				1,020	840	2,310	4,314	1,621	3,128

<sup>\*</sup> served through a Learning mode of delivery. LTCR - Long Term Classroom, STCR - Short Term Classroom

advancements, expanding the product portfolio to minimize the regulatory risk, if any.

- Decrease in student enrolment: With the increased competition from offline as well as online education service providers, decentralization of the students or any other reasons; the Company might face a risk of decline in student enrolments. However, the Company's focused academic pedagogy and marketing strategy (which includes direct and indirect marketing) continues to attract students across its courses.
- Cyber Security Risks: Digital content of the company is very valuable assets. This intangible repository is accessible through different modes which are exposed to the cyber security risks. To mitigate the risks, Career Point constantly upgrades the appropriate security measures and creates an environment of increased risk awareness at all levels.
- Pressure on margins: There could be a margin pressure due to staff costs, cost of study material, high advertising and business promotions, etc, going forward. We believe the Company has sufficient tools to counter these factors, if the same arises.
- Attrition: Attrition of the key resources or team members may impact the business. The Company's strategy for retaining talent involves offering competitive compensation packages, faculty training system in place for new entrants and existing faculty, along with a healthy working environment.
- Non-performing Assets: Surge in infections, new mutants, partial lockdowns, high commodity prices and global financial market volatility imparted downside risks to the growth of NBFC business of the company. To cover itself for future credit risks, the company has provided higher provisions and write off wherever appropriate.
- Geographical concentration: The Company derives the larger share of its revenue from Kota in Rajasthan and Northern part of India. Hence, any disruption in operations, or competition at these locations could impact overall operations significantly. The Company is making a concerted effort to expand its operations pan India and overseas through franchisees, business associations etc and is also boosting its Technology Offerings, Distance Learning segment etc.

# Internal Controls & Systems

The Company has proper and adequate internal control systems, which ensure that all assets are safeguarded against loss from unauthorized use and all transactions are authorized, recorded and reported correctly. The Management continuously reviews the internal control systems and procedures to ensure orderly and efficient conduct of business. Internal audits are regularly conducted,

using external and internal resources to monitor the effectiveness of internal controls. The Company deploys a robust system of internal control that facilitates the accurate and timely compilation of financial statements and Management reports; ensures regulatory and statutory compliance; and safeguards investors' interests by ensuring the highest level of governance and periodical communication with investors.

M/s. BDG & Associates., Chartered Accountants is the internal auditor of the Company, who conducts audit and submit quarterly reports to the Audit Committee. The Internal Audit process is designed to review the adequacy of internal control checks in the system and covers all significant areas of the Company's operations. The Audit Committee reviews the effectiveness of the Company's internal control system. The CEO and CFO certification provided in the CEO and CFO Certification section of the annual report further discusses the adequacy of our internal control systems and procedures.

#### Outlook

With Career Point's legacy of about 3 decades of educational expertise, the management is quite optimistic with next growth trajectory fuelled by hybrid mode of educational delivery. In this new paradigm of learning, Career Point is in advantageous position with advanced technology platforms under brand eCareerPoint coupled with established network of different centers / institutions across multiple geographies.

As the outbreak has redefined the conventional education, the company management also explores plans to strengthen existing capabilities while advancing on different modes i.e. integrations, diversification, and inorganic growth. The proposed restructuring shall further boost company businesses and financials by alignment as per changed market dynamics and improve efficiency in operations.

# Cautionary Statement

This report contains forward looking statements, which may be identified by their use of words like 'plans', 'expects', 'will', 'anticipates', 'believes', 'intends', 'projects', 'estimates' or other words of similar meaning. All statements that address expectations or projections about the future, including but not limited to statements about the Company's strategy for growth, product development, market position, expenditures and financial results, are forward looking statements.

Forward looking statements are based on certain assumptions and expectations of future events. The Company cannot guarantee that these assumptions and expectations are accurate or will be realized. The Company's actual results, performance or achievements could thus differ materially from those projected in any such forward looking statements. The Company assumes no responsibility to publicly amend, modify or revise any forward looking statements, on the basis of any subsequent developments, information or events.

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# **Growth Strategies**

# Test-Prep Classrooms

- Expanding in new market through school associations & franchising
- Expansion though Physical + Digital centers, offering more courses

# eLearning Division

- Reaching to masses in remotest location though online digital learning
- Expansion though more courses offering state education boards, UG/PG Competitive exams, Government Job Exams preparation targeting large universe

# University Education

- Adding new degree courses on regular and distance learning delivery mode.
- Starting Online Certificate & professional courses for continuing education.

# School Education

- Improving capacity utilization along with premium pricing through international accreditations
- Adding more schools at strategic locations through leased asset-light mode & franchisee

# Vocational Education

- · Expansion of skill development courses in association with Central & State governments
- Capacity building through adding skills assessments and empanelment with more SSCs

# Pre-Schools

- Adding new franchisees with incremental premium service offerings
- Start education merchandise in Kids segment with brand "Global Kids"







MR. PRAMOD MAHESHWARI Chairman, Managing Director and CEO

Founder Director of the Company, Mr. Pramod Maheshwari (49) is a visionary with over two decades of rich and holistic experience in developing and implementing training methodologies. A first generation entrepreneur, he plays a pivotal role in providing thought leadership and strategic guidance to the Company. A B.Tech. degree holder from IIT Delhi, he leads the Company's growth from the front by supervising the functional heads.

MR. OM PRAKASH MAHESHWARI
Executive Director and CFO

A founder member of the Company, Mr. Om Prakash Maheshwari (51) brings to the table more than twenty five years of experience in finance and legal matters. He drives the Company's growth by being responsible for overall project implementation and overseeing all financial and corporate matters. He holds a Bachelor's Degree in Mechanical Engineering from University of Rajasthan.





MR. NAWALKISHORE MAHESHWARI

**Executive Director** 

Mr. Nawal Kishore Maheshwari (45) is in charge of the day to day affairs of the Company, being responsible for several key functions, including administration and liaising with important stakeholders, including government bodies. Associated with the Company since inception, his expertise lies in the field of administration and varied operational experience. He holds a Bachelor's Degree in Commerce from Maharshi Dayanand Saraswati University, Ajmer.

MR. PAWAN KUMAR LALPURIA Independent and Non Executive Director

Mr. Pawan Kumar Lalpuria (53) is a practicing chartered accountant and also qualified as a Company Secretary. He is an expert in Income Tax, Corporate Finance and Company Law matters, with more than 20 years of experience in these fields.

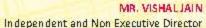




MR. RAM SWAROOP CHAUDHARY

Independent and Non Executive Director

With more than 30 years of experience of working with the Department of Atomic Energy, Government of India, where he started his career as a Scientific Engineer, Mr. Chaudhary (77) is a guiding force for the Company. During his tenure with the Department of Atomic Energy, he held senior positions, including Superintendent Engineer (Mechanical), Maintenance Superintendent and Additional Chief Engineer. A Bachelor's degree holder in Mechanical Engineering from Vikram University, Ujjain, he is certified by the Nuclear Power Corporation as a professionally qualified engineer for the erection and maintenance of nuclear power plants.



Armed with more than 18 years of experience in important corporate portfolios, Mr. Jain (46) started his career in 1996 with a brief stint at Indorama Synthetics, Nagpur. He moved on to Apple Computers in Singapore in 2000, before joining Merrill Lynch, New York, in advisory capacity. The next step in his journey came in 2008, when he moved on to Nadathur Estates to head their Wealth Management Business. He holds a Bachelor's Degree in Electronics and Communication Engineering from Engineering College, Kota and Master Degree in Management from National University of Singapore.



MR. MAHESH GUPTA

Independent and Non Executive Director

Mr. Gupta (42) is a practicing chartered accountant and partner in Bhutoria Ganesan & Co. He has over 15 years of experience in the field of taxation, project finance and consultancy.



# Mrs. NEELIMA MAHESHWARI

Non Independent and Non Executive Director

Mrs. Neelima Maheshwari (47) is Non Independent and Non Executive Director since September 2014.

Mrs. Maheshwari is actively involved in various social welfare activities, especially in the area of education and healthcare, forthelast two decades. She holds a masters degree in pharmacy.



MR. JAGDISH PRASAD SARDA Independent and Non Executive Director

Mr. Jagdish Prasad Sarda (60) has been appointment as an independent and non executive Director of Career Point Limited w.e.f. 12 November, 2016. He is a qualified Cost and Management Accountant (CMA) from Institute of Cost Accountants of India. He has over 30 years of experience in the field of Cost and Management Accountancy. He holds a Bachelor's Degree in Commerce from Rajasthan University.



Mrs. Divya Sodani

Independent and Non Executive Director

Mrs. Divya Sodani (30) has been appointment as an independent and non executive Director of Career Point Limited w.e.f. 24 June, 2020. She is a qualified Chartered Accountant (CA) from Institute of Chartered Accountants of India. She has over 5 years of experience in the field of Finance & Taxation. She holds a Bachelor of Commerce from Devi Ahilya Vishwavid yalya, Indore.



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# **DIRECTORS'S REPORT**

Dear Career Point Shareowners,

The Board of Directors ("Board") of Career Point Limited ("Company") with immense pleasure present their twenty first report on the business and operations of your Company for the financial year 2020-21 This Report is being presented along with the audited financial statements for the year.

# 1. Financial Highlights

The highlights of your Company`s financial results for the financial year 2020-21 on standalone basis are as follows:

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Particulars	31-Mar-21	31-Mar-20
Income from Operations	1812.48	5214.18
Other Income	2093.11	2063.94
Expenditure	1946.91	4630.80
Profit before Interest and Exceptional Items	1958.68	2647.32
Interest Expense	395.03	589.12
Profit after Interest Expense but before Extraordinary items	1563.65	2058.20
Extraordinary Items-	-	-
Profit from Ordinary Activities before tax	1563.65	2058.20
Total Provision for taxes	305.25	415.28
Profit from Ordinary Activities after tax	1258.40	1642.92

Pursuant to the provisions of the Companies Act, 2013 (the 'Act'), the Financial Statements of the Company have been prepared in accordance with the Indian Accounting Standards ('Ind AS') notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.

# 2. Financial Performance and Key Business Developments

Performance of the Company and particulars of some of the key business developments which took place during the financial year 2020-2021 have been detailed out in the Management Discussion and Analysis Report which forms part of Directors' Report.

# Material Changes and Commitments, if any, affecting the Financial Position between the end of the Financial Year and the date of Report:

There are no material changes and commitments affecting the financial position of the company between the end of financial year and the date of report.

# 4. Public Deposits

During the year, your Company has neither invited nor accepted any deposits from the public within the meaning of section 2(32) and 74 of the Companies Act, 2013 and as such, no amount of principal or interest on deposit was outstanding as of the balance sheet date.

# 5. Subsidiary Companies

As on March 31, 2021, your Company has Nine Subsidiaries (including two step down Subsidiary Companies) and one Associate Company as under:

- (1) Seven Subsidiary Companies i.e. Career Point Infra Limited, Career Point Edutech Limited, Gyan Eduventure Private Limited, Career Point Accessories Private Limited, Srajan Capital Limited, Career Point Institute of Skill Development Private Limited, Edutiger Private Limited
- (2) Two Step down Subsidiary Company i.e. Coupler Enterprises 8. Private Limited and Srajan Agritech Private Limited (Subsidiary of Career Point Infra Limited).
- (3) One Associate Companies Imperial Infin Private Limited A separate statement in Form AOC -1 containing the salient features of Financial Statements of all subsidiaries &

associates of your Company forms part of Consolidated Financial Statements in compliance with Section 129 and other applicable provisions, if any, of the Companies Act, 2013.

The Financial Statements of the subsidiary companies and related information are available for inspection by the members at the Registered Office of your Company during business hours on all days except Saturdays, Sundays and public holidays upto the date of the Annual General Meeting ('AGM') as required under Section 136 of the Companies Act, 2013.

Any member desirous of obtaining a copy of the said Financial Statements may write to the Company Secretary at the Registered Office of your Company. The Financial Statements including the Consolidated Financial Statements, Financial Statements of subsidiaries and all other documents required to be attached to this report have been uploaded on the website of your Company www.cpil.in.

# 6. Financial Position and Performance of Subsidiaries & Associates In terms of Section 134 of the Companies Act, 2013 and Rule 8(1) of the Companies (Accounts) Rules, 2014, the financial position and performance of subsidiaries are given as an Annexure - 3.

# 7. Disclosure of Accounting Treatment:

Pursuant to the provisions of the Act, the Financial Statements of the Company have been prepared in accordance with the Indian Accounting Standards notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time

# 8. Corporate Governance

The spirit of good Corporate Governance remains integral to the Company's corporate philosophy. Your Company has complied with all the requirements relating to Corporate Governance as stipulated in SEBI (Listing obligation and disclosure requirements), 2015. In compliance with the SEBI (Listing obligation and

on Corporate Governance is given as a separate section titled 'Report on Corporate Governance', which forms part of the Annual Report. A report on Corporate Governance is enclosed forms part of this Annual Report. The Auditors' Certificate confirming the compliance to the conditions of the Corporate Governance is annexed to the Report on Corporate Governance.

disclosure requirements), 2015, a separate report of the Directors

# 9. Management Discussion and Analysis Report

Management Discussion and Analysis Report on the business outlook and performance review for the year ended March 31, 2021, as stipulated in Regulation 34 read with Schedule V of the Listing Regulations, is available as a separate section which forms part of the Annual Report.

# 10. Directors' Responsibility Statement

Pursuant to the requirements of Section 134 of the Companies Act, 2013 and to the best of their knowledge & belief and according to the information and explanations obtained, your Directors state that:

- a) in the preparation of the annual accounts, the applicable accounting standards have been followed and proper explanations provided relating to material departures, if any;
- such accounting policies have been selected and applied consistently and judgments and estimates made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period;
- c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) the annual accounts have been prepared on a going concern hasis:
- e) requisite internal financial controls were laid down and that financial control are adequate and are operating effectively;
- f) proper systems have been devised to ensure compliance with the provisions of all applicable laws and such systems are adequate and operating effectively.

# 11. Internal Control System and their adequacy

The Company has proper and adequate internal control systems, which ensure that all assets are safeguarded against loss from unauthorized use and all transactions are authorized, recorded and reported correctly. The Management continuously reviews the internal control systems and procedures to ensure orderly and efficient conduct of business. Internal audits are regularly conducted, using external and internal resources to monitor the effectiveness of internal controls. M/s. BDG & ASSOCIATES., Chartered Accountants, Kota, is the internal auditor of the Company, who conducts audit and submit quarterly reports to the Audit Committee.

# 12. Risk Management

The Company has voluntary constituted a Risk Management Committee, the details of which are given in the Corporate Governance Report. The Company has developed a risk management policy and identified risks and taken appropriate steps for their mitigation, for more details, please refer to the Management Discussion and Analysis set out in this Annual Report and on the website of the Company www.cpil.in.

# 13. Details of Board Meetings

The Board of Directors met 4 times in the year 2020-21. The details of the board meetings and the attendance of the Directors are provided in the Corporate Governance Report.

#### 14. Directors

In accordance with the provision of Section 152, Mr. Om Prakash Maheshwari [DIN-00185677] and Mr. Nawal Kishor Maheshwari [DIN-00185762], Directors, retire at the forthcoming Annual General Meeting and are eligible for re-appointment. The Board recommends their re-appointment. The Board appointed Mrs. Divya Sodani [DIN-08045653] as Independent Director on June 24th, 2020.

# 15. Declaration by Independent Directors

Your Company has received declarations from all the Independent Directors confirming that they meet the criteria of independence as prescribed under the provisions of the Companies Act, 2013 read with the Schedules and Rules issued there under as well as Regulation 16(1)(b) of Listing Regulations (including any statutory modification(s) or re-enactment(s) for the time being in force). The details of programmes for familiarisation of Independent Directors with the Company, their roles, rights, responsibility in the Company, nature of the industry in which the Company operates and other related matters are put on the website of the Company at www.cpil.in.

# 16. Key Managerial Personnel

During the year under review, there was no change in the Key Managerial Personnel ('KMP') of the Company. As at March 31, 2021, the following are the KMP of the Company: Mr. Pramod Maheshwari, Chairman and Managing Director & CEO; Mr. Om Prakash Maheshwari, Executive Director & CFO; Mr. Tarun Kumar Jain GM (Corporate & Legal Affairs) & Company Secretary

# 17. Auditors:

# (a) Statutory Auditors:

M/s. Lodha & Co, were appointed as Statutory Auditors of your Company at the Annual General Meeting held on 26th September, 2017 for a term of five consecutive years. The Report given by the Auditors on the Financial Statements of the Company is part of the Annual Report. There has been no qualification, reservation, adverse remark or disclaimer given by the Auditors in their Report.

# (b) Secretarial Auditors:

Mr. Sourabh Sharma, Practicing Company Secretary carried out the Secretarial Audit during the year. The Board of Directors have appointed Mr. Sourabh Sharma, Secretarial Auditor for 2020-21. The Secretarial Audit report is annexed herewith as Annexure 2 to the Report.

# (c) Internal Auditors:

Pursuant to section 138 of the Companies Act, 2013 read with Companies (Accounts) Rules, 2014, and based on the recommendation of the Audit Committee, the Board has appointed M/s BDG & Associates as the Internal Auditors of the Company for the Financial Year 2020-2021. The Internal Auditors present their audit report before the Audit Committee on a quarterly basis.

# (d) Cost Auditors

The Company is not required to conduct Cost Audit during the Financial Year 2020-21. Therefore Company has not appointed any Cost Auditor.

# 18. Separate Meetings of Independent Director

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In terms of requirements of Schedule IV of the Companies Act, 2013, meeting of the Independent Directors of the Company 23. Composition of Audit Committee conducted separately, without the attendance of Non-Independent Directors, or any other official of the Company or members of its management, to review the performance of Non-Independent Directors (including the Chairman), the entire Board and the quality, quantity and timeliness of the flow of information between the Management and the Board. The Company received the Annual disclosure(s) from all the Directors disclosing their Directorship and Interest in other Companies in specified formats prescribed in Companies Act, 2013 and the Board took note of the same in its Board Meeting.

# 19. Particulars of Loans, Guarantees or Investment

Details of loans, guarantees and investments under the provisions of Section 186 of the Companies Act, 2013 read with the Companies (Meetings of Board and its Powers) Rules, 2014, as on 31st March, 2021, are set out in NOTE 8, 9, 15 and 16 to the Standalone Financial Statements forming part of this report.

# 20. Particulars of Contract or arrangement with Related Parties

All related party transactions (RPTs), which were entered into during the financial year were on an arm's length basis and did not attract provisions of section 188 of the Companies Act, 2013. There were material transactions entered with related parties, during the year under review, which have been disclosed in Form AOC-2 as an annexure-4 in that regard. During the year 2020-21, as required under section 177 of the Companies Act, 2013 and regulation 23 of the SEBI Listing Regulations, 2015, all RPTs were reviewed and approved by the Audit Committee. Prior omnibus approvals are granted by the Audit Committee for related party transactions which are of repetitive nature, entered in the ordinary course of business and are on arm's length basis in accordance with the provisions of Companies Act, 2013 read with the Rules issued there under & the Listing Regulations. A statement showing the disclosure of transactions with related parties as required under IND As is set out separately in this Annual Report. The Policy on RPTs as approved by the Board is uploaded on them Company's website www.cpil.in

# 21. Particulars of Employees

The information required under Section 197 of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, as amended; the name and other particulars of employees are to be set out in the Directors' Report as an addendum or annexure thereto. The Information required pursuant to Section 197 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rule 2014 in respect of employees of the Company is annexed herewith as Annexure - 5.

None of the employee listed in the said Annexure is a relative of any director of the Company. None of the employee holds (by himself or along with his spouse and dependent Children) more than two percent of the Equity shares of the Company. None of Director receives remuneration from the Subsidiary Companies.

# 22. Energy Conservation, Technology Absorption and Foreign **Exchange Earnings and Outgo**

Consider the business activities of the Company the requirement relating to providing the particulars relating to conservation of energy and technology absorption stipulated in Rule 8 of the Companies (Accounts) Rules 2014 required to be furnished u/s.134 (3)(m) of the Companies Act, 2013 is not applicable. Particulars of foreign currency earnings and outgo during the year:

Audit Committee currently comprises of Mr. Pawan Kumar Lalpuria as Chairman of the Audit Committee with other members being Mr. Mahesh Gupta, Mr. Om Praksash Maheshwari, Mr. Ram Swaroop Chaudhary and Mr. Jagdish Prasad Sarda. Further details relating to the Audit Committee are provided in the Corporate Governance Report, which forms part of this report.

# 24. Vigil Mechanism

The Company has formulated a Whistle Blower Policy to establish a vigil mechanism for Directors and employees of the Company to report concerns about unethical behaviour, actual or suspected fraud or violation of the Company's code of conduct or ethics policy. The mechanism under the policy has been appropriately communicated within the organisation. The Whistle Blower Policy is available on the website of the Company.

# 25. Performance Evaluation

Pursuant to the provisions of the Companies Act, 2013 and SEBI Listing Regulations, 2015, the Board has carried out an evaluation of its own performance and that of the individual Directors. The evaluation criteria, inter alia, covered various aspects of the Board's functioning including its composition, execution and performance of specific duties, obligations and governance. The performance of individual directors was evaluated on parameters such as Attendance and participation in the Meetings, Contribution towards growth of the Company, Leadership initiative, Team work attributes and supervision of staff members, Compliance with policies, safeguarding the interest of the Company etc. The Directors expressed their satisfaction with the evaluation process.

# 26. Key Parameters for appointment of Directors and Key Managerial Personnel

The Nomination and Remuneration Committee has formulated a detailed policy for appointment of directors, key managerial personnel which is designed to attract, motivate and retain best talent. This policy applies to directors, senior management including its Key Managerial Personnel (KMP) and senior management of the Company. The remuneration of the Executive Directors and KMPs of the Company is recommended by the Nomination and Remuneration Committee based on the Company's remuneration structure taking into account factors such as level of experience, qualification and suitability. The Company generally pays remuneration by way of salary, perquisites and allowances.

# 27. Policies of the Company

Your Company has posted the following documents on its website www.cpil.in

- 1. Code of Conduct and Ethics
- Whistle Blower Policy
- 3. Related Party Transaction Policy
- 4. Corporate Social Responsibility
- 5. Familiarisation Programme.
- Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading by insiders
- Remuneration Policy.

Your Company has been able to create and continuously improve a favorable work environment that encourages innovation and meritocracy at all levels. Employees' relations remained cordial at all the Company's locations. The Directors take this opportunity to

record their appreciation for the outstanding contribution. Your Company has implemented a CPL Employees Stock Option Plan 2013 (ESOP 2013) in accordance with Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 (SEBI Guidelines) for grant of stock options to its eligible employees of the Company. The Nomination and Remuneration Committee of the Board administers and monitors the Scheme.

# 29. Significant & Material Orders Passed by the Regulators or Courts or Tribunals

There are no significant and material orders passed by the Regulators/Courts/Tribunals that would impact the going concern status of the Company and its future operations.

# 30. Extract of Annual Return

In accordance with the provisions of Section 134(3) read with Section 92(3) of the Companies Act, 2013, the Annual Return for the financial year ended on 31st March 2021 in the prescribed form MGT-9 is disclosed on the website of the at www.cpil.in

# 31. Corporate Social Responsibility

Pursuant to Section 135 (4) and Rule 8 of the Companies (Corporate Social Responsibility Policy), Rules, 2014, a report on CSR containing particulars in the specified format is attached at Annexure-1.

# 32. Disclosure under the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redresal) Act, 2013:

The Company has in place a Sexual Harassment Policy in line with the requirement of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redresses) Act, 2013. Internal Complaints Committee (ICC) has been set up to redress complaints received regarding sexual harassment. All employees (permanent, contractual, temporary, trainees) are covered under the policy. The following is a summary of sexual harassment complaints received and disposed off during the year 2020-2021:

No. of complaints received: Nil

No. of complaints disposed off: N. A.

# 33. Business Responsibility Reporting

The Business Responsibility Reporting as required by Regulation 34(2)(f) of SEBI (Listing obligation and disclosure requirements), Regulations 2015 not applicable to your Company for the Financial Year ending March 31, 2021.

# 34. Green Initiative

Your Company has taken the initiative of going green and minimizing the impact on the environment. The Company has been circulating the copy of the Annual Report in electronic format to all those Members whose email addresses are available with the Company. Your Company appeals other Members also to register themselves for receiving Annual Report in electronic form.

# 35. Additional Information to Shareholders

All important and pertinent investor information such as financial results, investor presentations, press releases, new launches and

updates are made available on the Company's website (www.cpil.in) on a regular basis.

# 36. Secretarial Standards:

The Directors state that applicable Secretarial Standards, i.e. SS-1 'Meetings of the Board of Directors', SS-2 'General Meetings' and SS-3 Secretarial Standard on Dividend relating to respectively, have been duly followed by the Company.

# 37. Changes in the Nature of Business, If Any

The Company continued to provide educational services (Formal and Informal) and hence, there was no change in the nature of business or operations of the Company which impacted the financial position of the Company during the year under review.

# 38. Particulars of Remuneration

Details as required under the provisions of Section 197(12) of the Companies Act, 2013, read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, are placed on the Company's website www.cpil.in as an annexure to the Board's Report. A physical copy of the same will be made available to any shareholder on request, as per provisions of Section 136(1) of the said Act. Details as required under the provisions of Section 197(12) of the Companies Act, 2013, read with Rule 5(2) and 5(3) of the said Rules, which form part of the Board's Report, will be made available to any shareholder on request, as per provisions of Section 136(1) of the said Act.

## 39. Transfer to Reserves

The Company proposes to keep the entire amount of Rs. 39,966.88 lakhs in the Retained Earnings.

# 40. Industrial Relations

Industrial Relations continued to remain peaceful and cordial throughout the year. We value the long association of our stakeholders to sustain industrial harmony and create a positive work environment. By introducing various new work practices we have succeeded in enhancing manpower productivity & attendance to the optimum. We encourage continuous interaction, dialogues and participation of local community, stakeholders in collaborating various social intervention through our various CSR programs.

# 41. Acknowledgments and Appreciation

Your Directors are thankful to all the shareholders, Business Associates, Vendors, Advisors, Bankers, Governmental Authorities, media and all concerned for their continued support. The Directors acknowledge the commitment and contribution of all employees to the growth of the Company. Our consistent growth was made possible by their hard work, solidarity, cooperation and support.

For and on behalf of the Board of Directors

Pramod Maheshwari DIN: 00185711 Chairman, Managing Director and CEO

Place: Kota (Rajasthan) 28. Human Resource and Employee's Stock Option Scheme Date: 14<sup>th</sup> August 2021

# Annexure-1

# To Directors' Report Annual Report on Corporate Social Responsibility (CSR) activities for the financial year 2020-21

- 1. Brief outline on CSR Policy of the Company: The brief outline of CSR policy has been enumerated in the Board Report under the para Corporate Social Responsibilities.
- 2. Composition of CSR Committee:

S.No.	Name of Director	Designation / Nature of Directorship	Number of meeting of CSR Committee held during the year	Number of meetings of CSR Committee attended during the year
1	Mr. Mahesh Gupta	Chairman of the Committee	2	2
2	Mr. Ram Swaroop Chaudhary	Member	2	2
3.	Mr. Nawal Kishore Maheshwari	Member	2	2

- 3. Web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the Board are disclosed on the website of the company. http://www.cpil.in/investor-relations/csrpolicy/pdf/CSR\_Policy.pdf
- 4. The details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social Responsibility Policy) Rules, 2014, if applicable (attach the report).- **Not Applicable**
- 5. Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social Responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any Sl. No. Financial Year Amount available for set-off from preceding financial years (in Rs) Amount required to be set-off for the financial year, if any: **Not Applicable**

S.No.	Financial Year	Amount available for set-off from preceding financial years (in Rs.)	Amount required to be setoff for the financial year, if any (in Rs.)
1			
Total			

- 6. Average net profit of the company as per section 135(5). Rs. 1495.71 Lakhs
- 7. (a) Two percent of average net profit of the company as per section 135(5): Rs. 29.92 Lakhs
  - (b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years. Nil
  - (c) Amount required to be set off for the financial year, if any Nil
  - (d) Total CSR obligation for the financial year (7a+7b-7c). Rs. 29.92 Lakhs
- 8. (a) CSR amount spent or unspent for the financial year:

Total Amount Spent	Amount Unspent (in Rs.)							
for the Financial Year. (in Rs. Lakhs)		sferred to Unspent per section 135(6)	Amount transferred to any fund specified under Schedule VII as per second proviso to section 135(5)					
	Amount	Date of Transfer	Name of the Fund Amount	Amount	Date of Transfer			
Rs32.25	Not Ap	plicable		Not Applicable				

# $(b) \, Details \, of \, CSR \, amount \, spent \, against \, ongoing \, projects \, for \, the \, financial \, year: \, \textbf{Not Applicable}$

1	2	3	4		5	6	7	8	9	10	11	
S.No.	Name of the Project.	Item from the list of activities in Schedule VII to the Act.	Local area (Yes/No).	of the p	ntion project. It spent project	Project duration	Amount allocated for the project (in Rs.)	Amount spent in the current financial year (in Rs.)	Amount transferred to Unspent CSR Account for the project as per Section 135(6) (in Rs.)	Mode of implementa tion Direct (yes/No	Mode implement on - Direct No). Moc implement - Throu implement agency. S District. N CSR registr number. 1	tation (Yes / de of tation gh nting tate. lame. ration . 2. 3.
				State	Districrt							

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(c) Details of CSR amount spent against other than ongoing projects for the financial year:

1	2	3	4	5		6	7		8		
S.No.	Name of the Project.	Item from the list of activities in schedule VII to the Act.	Local area (Yes/No).	Location of the project.				Amount spent for the project (in Rs. Lakhs)	Mode of implementation-Direct (Yes/No).	impler T impl	lode of mentation – hrough lementing igency.
				State	Districrt			Name	CSR registration number.		
		Education, Art and Culture, Heal th and Medical Facilities , Environment sustainability	Yes	Rajasthan	Kota, Jodhpur and Rajsamand (Rajasthan)	32.25	Yes (Director)	Not <i>i</i>	Applicable		
	TOTAL					32.25					

- (d) Amount spent in administrative overheads.
- (e) Amount spent on impact assessment, if applicable
- (f) Total amount spent for the financial Year (8b+8c+8d+8e); Rs. 32.25 Lakhs
- (g) Excess amount for set off, if any-Nil

S.No.	Particular	Amount (Rs. in Lakhs)
(i)	Two percent of average net profit of the company as per section 135(5)	29.92
(ii)	Total amount spent for the Financial Year	32.25
(iii)	Excess amount spent for the financial year [(ii)-(i)]	2.33
(iv)	Surplus arising out of the CSR projects or programmes or activities of the previous financial years, if any	Nil
(v)	Amount available for set off in succeeding financial years [(iii)-(iv)]	Nil

# 9. (a) Details of Unspent CSR amount for the preceding three financial years:

S.No.	Preceding Financial Year	Amount transferred to Unspent CSR Account under section 135 (6) (in Rs.)	Amount spent in the reporting Financial Year (in Rs.).	fund spec	Amount transferred to any fund specified under Schedule VII as per section 135(6), if any.		Amount remaining to be spent in succeeding financial years. (in Rs.)
				Name of the Fund	Amount (in Rs)	Date of transfer	
	2019-20	NO		NO	NO	NO	NO
	TOTAL						

# (b) Details of CSR amount spent in the financial year for ongoing projects of the preceding financial year(s): **Not Applicable**

1	2	3	4	5	6	7	8	9
S.No.	Project ID.	Name of the Project.	Financial Year in which the project was commenced.	Project Duration	Total amount allocated for the project (in Rs.).	Amount spent on the project in the reporting Financial Year (in Rs).	Cumulative amount spent at the end of reporting Financial Year. (in Rs.)	Status of the project- Completed /Ongoing.
1								
Total								

10. In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial year: **Not Applicable** 

(Asset-wise details).

- (a) Date of creation or acquisition of the capital asset (s).
- (b) Amount of CSR Spent for creation or acquisition of capital asset.
- (c) Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc.
- (d) Provide details of the capital asset (s) created or acquired (including completed address and location of the capital asset).
- 11. Specify the reason(s), if the company has failed to spend two percent of the average net profit as per section 135(5). Not Applicable

Mahesh Gupta
(Director and Chairman CSR Committee)
DIN: 00132721

Pramod Maheshwari (Chairman and Managing Director & CEO) DIN: 00185711

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#### Annexure-2

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# FORM NO. MR-3 SECRETARIAL AUDIT REPORT

# For The Financial Year Ended on 31st March, 2021

{Pursuant to section 204 (1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014}

To

The Members,
Career Point Limited
CP Tower-1, IPIA, Road No.1
Kota, Rajasthan-324005
CIN: L72200RJ2000PLC016272

# Dear Members,

I have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **Career Point Limited** [CIN: L72200RJ2000PLC016272](hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing my opinion thereon.

Based on my verification of Company books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering the financial year ended on 31<sup>st</sup> March, 2021 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter;

I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended on 31st March, 2021 according to the provisions of:

- 1. The Companies Act, 1956, the Companies Act, 2013 (to the extent Sections and Schedules notified) and the Rules made thereunder;
- 2. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- 3. The Depositories Act, 1996 and the Regulations and Byelaws framed thereunder;
- $4.\ \ For eign \, Exchange \, Management \, Act, 1999 \, and \, the \, rules \, and \, regulations \, made \, the reunder;$
- 5. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
- a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
- b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
- c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; (Not Applicable as the Company has not issued any further capital under the regulations during the period under review)
- d) The Securities and Exchange Board of India (Share based employee benefit) Regulations, 2014;
- e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not Applicable as the Company has not issued and listed any debt securities during the financial year under review)
- f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client (Not Applicable as the Company is not registered as Registrar to Issue and Share Transfer Agent during the financial year under review)
- g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable as the Company has not delisted / proposed to delist its equity shares from any Stock Exchange during the financial year under review)
- h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable as the Company has not bought back / proposed to buy-back any of its securities during the financial year under review)
- i) Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

I have also examined compliance with the applicable clauses of the following

- (i) Secretarial Standards with regard to Meeting of Board of Directors (SS-1) and General Meetings (SS-2) issued by The Institute of Company Secretaries of India
- (ii) The Listing Agreements entered into by the Company with BSE Limited and National Stock Exchange of India Limited and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
- (iii) Labour Laws to the extent of Employees` State Insurance Act, 1948, Employees` Provident Fund and Miscellaneous Provisions Act, 1952, the Payment of Gratuity Act, 1972, Rajasthan Shops and Commercial Establishments Acts, 1958, Air (Prevention and Control of Pollution) Act, 1981 and Rules issued by the State Pollution Control Boards; and Water (Prevention and Control of Pollution) Act, 1974 and Rules issued by the State Pollution Control Boards.

To best of my understanding I am of the view that during the period under review the Company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, Rules, and the company has complied with the provisions of the Acts, and the company has complied with the provisions of the Acts, and the company has complied with the provisions of the Acts, and the company has complied with the provisions of the Acts, and the company has complied with the provisions of the Acts, and the company has complied with the provision of the Acts, and the company has complied with the provision of the Acts and the Ac

Regulations, Guidelines, Standards, etc. as mentioned above.

The Company is engaged in the business of providing tutorial services for various competitive entrance examinations belongs engineering and medical. To the best of our knowledge and believe and as confirmed by the Management of the Company there is no specific law applicable only to the tutorial Industry in India.

# I further report that:

- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda are sent at least seven days in advance, a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
- All decision at Board Meetings & Committee Meetings are carried out unanimously as recorded in the minutes of the meetings of the Board of Directors or Committees of the Board as the case may be

I further report that based on review of compliance mechanism established by the Company and on the basis of the Compliance Certificate(s) issued by the Company Secretary and taken on record by the Board of Directors at their meeting(s), we are of the opinion that there are adequate systems and processes in place in the Company which is commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines

• As informed, the Company has responded appropriately to notices received from various statutory /regulatory authorities including initiating actions for corrective measures, wherever found necessary.

I further report that during the audit period there were no instances of:

- (i) Public/Right/Preferential issue of shares / debentures/ sweat equity.
- (ii) Redemption / buy-back of securities
- (iii) Major decisions taken by the members in pursuance to section 180 of the Companies Act, 2013
- (iv) Merger/amalgamation/reconstruction, etc.
- (v) Foreign technical collaborations

**Dated:** June 28<sup>th</sup>, 2021

Place: Kota (Rajasthan)

# Sourabh Sharma

Practicing Company Secretary

M.N. No. A48025

C. P. No: 22620

UDIN No.: A0480250000527691

This report is to be read with our letter which is annexed as Annexure A and forms an integral Part of the report.

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# (THIS REPORT IS TO BE READ WITH OUR LETTER OF EVEN DATE WHICH IS ANNEXED AS ANNEXURE-A WHICH FORMS AN INTEGRAL PART OF THIS REPORT.)

Annexure-A

To

The Members,
Career Point Limited
CP Tower-1, IPIA, Road No.1
Kota, Rajasthan-324005
CIN: L72200RJ2000PLC016272

#### Dear Members,

**Dated:** June 28<sup>th</sup>, 2021

Our Secretarial Audit Report for the financial year 31<sup>st</sup> March, 2021 is to be read along with this letter.

- 1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.
- 2. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
- 3. We believe that audit evidence and information obtained from the Company's management is adequate and appropriate for us to provide a basis for our opinion.
- 4. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events etc.
- 5. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.
- $6. \ \ We have not verified the correctness and appropriateness of financial records and books of account of the Company.$

Sourabh Sharma

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Practicing Company Secretary M.N. No. A48025

Place: Kota (Rajasthan) C. P. No: 22620

(Pursuant to first provision to Sub-Section (3) of Section 129 read with rule 5 of the Companies (Accounts) Rules, 2014 STATEMENT CONTAINING SALIENT FEATURES OF FINANCIAL STATEMENTS OF SUBSIDIARY/ASSOCIATES

100% 100% -37,18,404 30,34,016 722 3,75,00,000 39,68,898 88,75,987 4,24,90,922 -29,86,182 42,43,490 2,50,000 2,94,00,644 25,84,919 11,790 1,10,97,651 6,54,95,374 28,03,57,723 2,71,42,988 92,17,128 5,31,808 15,53,671 26,49,329 2,17,98,15,031 6,73,41,289 3,31,24,106 2,67,03,35,173 10,01,261 1,46,89,34,778 3,59,01,013 4,73,84,040 7,37,74,943 10,32,43,684 4,38,81,913 29,60,526 4,16,30,369 1,41,99,27,650 19,57,526 55,33,653 2,95,79,735 10,04,94,355 42,82,50,142 -33,42,193 42,00,000 1,00,000 066'66'6 57,89,470 9,00,000 6,22,70,000 1,41,00,000 Indian Rupee Indian Rupee Career Point Institute Of skill development Private Limited Coupler Enterprises Private Limited Career Point Accessories Private Limited Gyan Eduventure Private Limited Name of Subsidiar Company Srajan Agritech Private Limited Srajan Capital Limited 9 CAREER POINT Ltd. Annual Report 2020-21

act 2013 related to associate Cor **Part B: Associates & Joint Ventures** Statement Pursuant to section 129 (3) of compa

92,78,254 Voting Power 42.74% res of Associate held by the Company on the year end 34,00,000 31.03.2021 Latest Audi Balance Sheet Date Imperial Infin Private Limited Annexure - 4

# AOC FORM - 2

(Pursuant to Section 134(3)(h) of the Companies Act, 2013 read with Rule 8(2) of the Companies (Accounts) Rules, 2014)

Form for disclosure of particulars of contracts/arrangements entered into by the Company with related parties referred to in Section 188(1) of the Companies Act, 2013 including certain arms' length transactions under third proviso thereto.

# 1. Details of contracts or arrangements or transactions not at arm's length basis:

(a)	Name(s) of the related party and nature of relationship			
(b)	Nature of contracts/arrangements/transactions			
(C)	Duration of the contracts / arrangements/transactions			
(d)	Salient terms of the contracts or arrangements or transactions including the value, if any			
(e)	Justification for entering into such contracts or arrangements or transactions			
(f)	Date(s) of approval by the Board			
(g)	Amount paid as advances, if any			
(h)	Date on which the requisite resolution was passed			
(i)	Amount paid as advances, if any			
(j)	Date on which (a) the requisite resolution was passed in general meeting as required under first proviso to Section 188 of the Companies Act, 2013			

# 2. Details of material contracts or arrangement or transactions at arm's length basis:

### ₹ in lacs

S. No.	Name of related party	Nature of relationship	Nature of Contract	Duration of the transaction	Transaction value	Date of approval by the board if any	Amount paid as advance
1.	Srajan Capital Limited	Wholly owned subsidiary company	Loans and Advances	One year	16,346.93	28 August 2020	NA

# PARTICULARS OF REMUNERATION OF EMPLOYEES

# Annexure 5

Pursuant to Section 197 of the Companies Act, 2013, read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel)

The information required under Section 197 of the Companies Act, 2013, read with Rule 5 of Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 are given below:

A. Remuneration of each director and Key Managerial Personnel (KMP) along with particulars of increase in remuneration during the Financial Year, ratio of remuneration of Directors to Median remuneration of employees and comparison of remuneration of each KMP against Companies Performance.

# values in ₹

Name of Directors/Key Managerial Personnel	Remuneration	% increase in Remuneration	Ratio of Director's Remuneration to Median Remuneration
Non Executive Directors*			
Mr. Pawan Kumar Lalpuria	32,000	60	0.10:1
Mr. RS Chaudhary	32,000	60	0.10:1
Mr. Vishal Jain	16,000	6.6	0.07:1
Mr. Mahesh Gupta	32,000	120	0.07:1
Mrs. Neelima Maheshwari	24,000	60	0.07:1
Mr. Jagdish Prasad Sarda	16,000	6.6	0.07:1
Mrs. Divya Sodani	24,000	Nil	0.07:1
Executive Directors and Key Managerial Personnel			
Mr. Pramod Maheshwari	33,00,000	Nil	15.71:1
Mr. Om Prakash Maheshwari	33,00,000	Nil	15.71:1
Mr. Nawal Kishore Maheshwari	33,00,000	Nil	15.71:1
Mr. Tarun Kumar Jain, Company Secretary	7,23,815	Nil	4.29:1

<sup>\*</sup>Remuneration includes sitting fees only

- (ii) In FY 2020-21, the median remuneration is ₹15,800.
- (iii) There were 206 permanent employees on the rolls of Company as on March 31, 2021.
- (iv) It is hereby affirmed that the remuneration paid is as per the Remuneration Policy for Directors, Key Managerial Personnel and other Employees.
- B. Particulars of Employees whose remuneration exceeds ₹ 60 Lacs per annum or ₹ 5 Lacs per month during FY 2020-21
  - (a) There are no employees who are employed throughout the year and in receipt of remuneration aggregating ₹ 60 lacs per annum
  - (b) There are no employees who are employed for part of the year and in receipt of remuneration aggregating ₹ 5 Lacs or more per month

For and on behalf of the Board of Directors

Pramod Maheshwari

Place: Kota (Rajasthan)

Chairman, Managing Director and CEO

Date: August 14, 2021

CAREER POINT Ltd. Annual Report 2020-21

# Annexure - 6

AS PER THE DISCLOSURE REQUIREMENT SPECIFIED UNDER SEBI (SHARE BASED EMPLOYEE BENEFITS) REGULATIONS, 2014 AND SECTION 62(1)(B) OF THE COMPANIES ACT, 2013 READ WITH RULE 12(9) OF THE COMPANIES (SHARE CAPITAL & DEBENTURES) RULES, 2014, THE FOLLOWING INFORMATION IS DISCLOSED WITH RESPECT TO EMPLOYEE STOCK BENEFIT PLANS:

Details of ESOP	CPL Stock Option Plan 2013 (ESOP 2013)
Description of each ESOP that existed at any time during the year	0. 2000 N. Option 1 iain 2020 (2001 2020)
i. Date of shareholder's approval	21st September 2013
ii. Total number of options approved under ESOP	906647
iii. Vesting requirements	As specified by Nomination and Remuneration Committee subject to minimum one year from the date of grant
iv. Exercise price or pricing formula	Exercise Price in respect of the Stock options granted shall be such price being not less then the face value of an equity shares in the Company as on Date of Grant of option
v. Maximum term of options granted (years)	Options granted under ESOP 2013 would vest not earlier than one year and not later than 7 years from the date of grant
vi. Source of shares(Primary, Secondary or combination)	Primary
vii Variation in terms of options	There have been no variations in the terms of the options
II Method used to account for ESOP	
The Company has calculated the employee compensation cost using the Fair v	value method of accounting for the Options granted.
III Option Movement during the year:	
i. Number of Options Outstanding	821647
ii. Number of Options Granted during the year	0
iii. Number of Options Forfeited / lapsed during the year	0
iv. Number of Options Vested but not exercised during the year	55,000
v. Number of Options Exercised during the year	30,000
vi. Total number of shares arising as a result of exercise of options	0
vii. Money realised by exercise of options	0
viii. Number of options Outstanding at the end of the year	25,000
ix. Number of Options exercisable at the end of the year	25,000
$IV\ \ Weighted\ average\ exercise\ price\ of\ Options\ granted\ during\ the\ year\ whose:$	
i. Exercise price equals market price	Nil
ii. Exercise price is greater than market price	Nil
iii. Exercise price is less than market price	Nil
Weighted average fair value of options granted during the year whose	
i. Exercise price equals market price	Nil
ii. Exercise price is greater than market price	Nil
iii. Exercise price is less than market price	Nil
V Employee-wise detail of options granted during the Financial Year 2017-18:	
i. Senior Managerial personnel.	
<ol> <li>Employees who were granted, during any one year, options amounting to 5% or more of the options granted during the year</li> </ol>	No grants during the year
iii. Identified employees who were granted options, during any one year, equal to or exceeding 1 per cent of the issued capital (excluding outstanding warrants and conversions) of the Company at the time of grant	→ No grants during the year
The fair value has been calculated using the Black Scholes Option Pricing model	

The Assumptions used in the model are as follows:						
Particulars	ESOP					
i. Risk Free Interest Rate						
ii. Expected Life						
iii. Expected Volatility	No grants during the year					
iv. Dividend Yield						
v. Price of the underlying share in market at the time of the option grant						
Details of ESOP	ESOP					
Weighted Average share price of Options exercised during the year: ₹ 120						
Exercise price and weighted average remaining contractual life of Outstanding O	ptions					
Scheme Name						
CPL Stock Option Plan 2013 (ESOP 2013)	55,000					
Diluted Earnings Per Share(EPS) pursuant to issue of shares on exercise of option calculated in accordance with Indian Accounting	6.92					

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# **AUDITORS CERTIFICATE ON CORPORATE GOVERNANCE**

Annexure - 7

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To

The Members of Career Point Limited

1. We have examined the compliance of the conditions of corporate governance by career Point Limited. ("the Company") for the year ended 31<sup>st</sup> March, 2021 as stipulated in Regulations 17 to 27, clauses (b) to (i) of regulation 46(2) and paragraphs C and D of Schedule V of the Securities and Exchange Board of India (SEBI Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations as amended')

# Management's Responsibility for the Statement

2. The compliance of conditions of corporate governance is the responsibility of the management of the Company. This responsibility includes the designing, implementing and operating effectiveness of internal control to ensure compliance with the conditions of Corporate Governance as stipulated in the Listing Regulations.

# **Auditor's Responsibility**

- 3. Our responsibility is limited to examining the procedures and implementation thereof, adopted by the Company for ensuring compliance with the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
- 4. We have examined the books of account and other relevant records and documents maintained by the Company for the purposes of providing reasonable assurance on the compliance with Corporate Governance requirements by the Company.
- 5. We have carried out an examination of the relevant records of the Company in accordance with the Guidance Note on Certification of Corporate Governance issued by the Institute of the Chartered Accountants of India (the ICAI), the Standards on Auditing specified under section 143(10) of the Companies Act 2013, in so far as applicable for the purpose of this certificate and as per the Guidance Note on Report or Certificates for Special Purposes issued by the ICAI which requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
- 6. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

# Opinion

- 7. Based on our examination of the relevant records and according to the information and explanations provided to us and the representations provided by the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in regulations 17 to 27 and clauses (b) to (i) of regulation 46(2) and para C and D of Schedule V of the Listing Regulations during the year ended 31<sup>st</sup> March, 2021.
- 8. We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the company

# $Restriction\,on\,Use$

9. This certificate is issued solely for the purpose of complying with the aforesaid regulations. Our Certificate should not to be used for any other purpose or by any person other than the addressees of this Certificate. Accordingly, we do not accept or assume any liability or duty of care for any other purpose or to any other person to whom this Certificate is shown or into whose hands it may come without our prior consent in writing.

# Lodha & Co.

Chartered Accountants
ICAI Registration No: 301051E

# **Gaurav Lodha**

Partner

Membership No. 507462

UDIN No.: 21507462AAAAUR1205

Place: New Delhi Date: August 14<sup>th</sup>, 2021

# REPORT ON CORPORATE GOVERNANCE

# 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE

Corporate governance refers to the framework of rules and practices by which the board of directors ensures accountability, fairness, and transparency in a company's relationship with all its stakeholders.

The Company is committed to run its business in a legal, ethical and transparent manner with dedication throughout the organization. Besides adhering to the prescribed corporate practices as per SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 [hereinafter referred to as 'Listing Regulations'], it voluntarily governs itself as per highest ethical and responsible standard of business.

The Company believes in good corporate governance. The Company's philosophy envisages the attainment of the highest standards of corporate governance through sound business decisions, prudent financial management, high standards of ethics throughout the organization, transparent accounting policies, responsibility and fairness.

The Company emphasizes the need for full transparency and accountability in all its transactions, in order to protect the interests of its stakeholders. Its Endeavour is to maximize the long-term value of the shareholders of the Company.

A report on compliance with the principles of Corporate Governance as prescribed by SEBI in Listing Regulations is given below:

# 2. POLICIES

In compliance with requirements of Listing Regulations and Companies Act, 2013, Board of Directors of the Company has approved various policies, as detail herein:

# Whistle Blower & Vigil Mechanism Policy

As per Section 177 of the Companies Act, 2013 and Regulation 4(2)(d)(iv) and 22 of SEBI (Listing obligation and disclosure requirements), Regulations 2015, a comprehensive Whistle Blower and Vigil Mechanism Policy has been approved and implemented within the organization. The policy enables the employees and directors to report instances of any unethical act or suspected incidents of fraud or violation of companies Code of Conduct. This mechanism/Policy provides adequate safeguards to whistle blowers against reprisals or victimization. The copy of the Policy has been uploaded on the Company's website www.cpil.in.

# Code of Conduct for Board Members and Senior Management Personnel

In accordance with the requirement under Regulation 17 of the Listing Regulations, the Board of Directors of the Company has adopted a Code of Conduct for all Board members and senior management group of the Company. The code of conduct is available on the website of the Company www.cpil.in.

All board members and senior management group have affirmed compliance with the code of conduct. A declaration signed by the Managing Director & CEO to this effect is enclosed as a part of this report.

# Related Party Transaction Policy

In compliance with the requirements of Regulation 23 of SEBI (Listing obligation and disclosure requirements), Regulations 2015, the Board of Directors of the Company has approved a Related Party Transaction Policy, to facilitate management to report and seek approval for any Related Party Transaction proposed to be entered into by the Company. The said Related Party Transaction Policy can be viewed on www.cpil.in

# Material Subsidiary Policy

In compliance with the requirements of Regulation 16 of the Listing Regulations, the Board of Directors of the Company has approved a material subsidiary Policy. The said Policy can be viewed on www.cpil.in

# Policies and code as per SEBI Insider Trading Regulations

In accordance with SEBI (Prohibition of Insider Trading) Regulation, 2015, the company has formulated and approved (i) an insider Trading Code to regulate dealing in the securities of the Company by designated persons in compliance with the regulations, and (ii) a Policy for Fair Disclosure of Unpublished Price Sensitive Information. The said Code and Policy can be viewed on www.cpil.in

Mr. Tarun Kumar Jain, Company Secretary of the Company is Compliance Officer for the purposes of Insider Trading Code and appointed as Chief Investor Relations Officer for the purpose of Fair Disclosure Policy.

# Familiarization Program for Independent Directors

With a view to familiarize Independent Directors with the Company's operations, the Company has conducted Familiarization program for them with a view to enable them to understand Company's business in depth and contribute significantly to the company. Such Program will provide an opportunity to the Independent Directors to interact with the senior management team of the Company and help them to understand the Company's strategy, business model, operations, service and products offerings, markets, organization structure, finance, human resources, quality, facilities and risk management and such other areas as may arise from time to time. The details of Familiarization program can be viewed on www.cpil.in

CAREER POINT Ltd. Annual Report 2020-21

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#### **BOARD OF DIRECTORS**

# i) Composition of Board

The Company's Board is constituted in line with the provisions of Listing Regulations and the Companies Act, 2013. The present strength of the Board is ten Directors comprising an optimum combination of Executive and Non-Executive Directors. The Board represents an optimum mix of professionalism, knowledge and experience.

ii) The table below gives the composition of the Board during the financial year 2020-2021.

Name of Director and DIN	Category	Designation
Mr. Pramod Maheshwari (00185711)	Promoter & Executive Director	Chairman, Managing Director & CEO
Mr. Om Prakash Maheshwari (00185677)	Promoter & Executive Director	Executive Director and CFO
Mr. Nawal Kishore Maheshwari (00185762)	Promoter & Executive Director	Executive Director
Mrs. Neelima Maheshwari (00194928)	Non-Executive Non-Independent Director	Director
Mr. Pawan Kumar Lalpuria (02016032)	Non-Executive Independent Director	Director
Mr. Ram Swaroop Chaudhary (00711599)	Non-Executive Independent Director	Director
Mr. Vishal Jain (00709250)	Non-Executive Independent Director	Director
Mr. Mahesh Gupta (00132721)	Non-Executive Independent Director	Director
Mr. Jagdish Prasad Sarda (07654623)	Non-Executive Independent Director	Director
Mrs. Divya Sodani (08045653)	Non-Executive Independent Director	Director (Effective from 24.06.2020)

# Director's attendance record and Directorship in other companies

Name of Director	Meeti th	No. of Board No. of Directorship No. of Membership/ Meetings during in other Companies Chairmanships of the Financial including private Year 2020-21 Ltd. Companies and excluding sec.8 companies		Whether attended last AGM	Directorship in other listed Entity (Category of Directorship)		
	Held	Attended	(as on March 31, 2021)	Membership	Chairmanship		
Mr. Pramod Maheshwari	4	4	15	Nil	Nil	Yes	-
Mr. Om Prakash Maheshwari	4	4	18	1	Nil	Yes	Shricon Industries Ltd.
Mr. Nawal Kishore Maheshwari	4	3	16	Nil	Nil	Yes	-
Mr. Pawan Kumar Lalpuria	4	4	1	Nil	Nil	Yes	
Mr. Ram Swaroop Chaudhary	4	4	2	Nil	Nil	Yes	-
Mr. Vishal Jain	4	2	3	Nil	Nil	Yes	JOSTS Engineering Company Ltd.
Mr. Mahesh Gupta	4	4	1	Nil	Nil	Yes	-
Mrs. Neelima Maheshwari	4	3	3	1	Nil	Yes	Shricon Industries Ltd.
Mr. Jagdish Prasad Sarda	4	2	-	Nil	Nil	Yes	-
Mrs. Divya Sodani	4	3	-	Nil	Nil	Yes	-

Mr. Pramod Maheshwari, Chairman, Managing Director & CEO, Mr. Om Prakash Maheshwari, Executive Director & CFO and Mr. Nawal Kishore Maheshwari, Executive Director are relative in terms of the definition of 'relative' given under the Companies Act, 2013. Mrs. Neelima Maheshwari, Non-Executive Non-Independent Director is relative of Mr. Om Prakash Maheshwari, Executive Director & CFO in terms of the definition of 'relative' given under the Companies Act, 2013.

The number of Directorships, Committee Membership(s)/ Chairmanship(s) of all Directors is within respective limits prescribed under the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as Listing Regulations).

# **Board Meetings:**

The annual calendar of meetings is broadly determined at the beginning of each year. In compliance with the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board Meetings are held at least once every quarter and the time gap between two Meetings is not more than four months. The notice of Board meeting is given well in advance to all the Directors. Usually, meetings of the Board are held in Kota. The Agenda of the Board / Committee meetings is set by the Company Secretary in consultation with the Chairman and the Managing Director and Chief Executive Officer of the Company. The Agenda for the Board and Committee meetings cover items set out as per the guidelines in Listing Regulations to the extent it is relevant and applicable. The Agenda for the Board and Committee meetings includes detailed notes on the

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items to be discussed at the meeting to enable the Directors to take an informed decision. However, in case of a special and urgent business need, the Board's approval is taken by passing resolutions by circulation, as permitted by law, which is noted and confirmed in the subsequent Board meeting. All Directors on the Board are free to suggest any item for inclusion in the agenda for the consideration of the Board. During the year Four Board Meetings were held on June 23, 2020, August 28,2020, November 11,2020 and February 12,2021.

# Independent Director's meeting:

During the year under review, meeting of Independent director was conducted on 27 March, 2021, without the attendance of Non-Independent Director and members of management, inter alia, to discuss on the following:

- i) to review the performance of non-independent directors and the Board as a whole
- ii) to review the performance of the Chairman of the company
- iii) to assess the quality, quantity and timeliness of flow of information between the company management and the Board.
- iv) Any other business with the permission of chair arising out of above business and incidental and ancillary to the business.

# Maximum tenure of Independent directors

The maximum tenure of independent directors is in accordance with the Companies Act, 2013 and regulation 25(2) of the SEBI Listing Regulations, 2015.

# Formal Letter of appointment to independent directors

The Company issues a formal letter of appointment to independent directors in the manner as provided in the Companies Act, 2013. As per regulation 46(2) of SEBI Listing Regulations, 2015, the terms and conditions of appointment of independent directors are placed on the Company's website www.cpil.in.

# **Board Evaluation**

In terms of the requirements of the Act and Listing Regulations, During the year, the Board carried out the annual performance evaluation of the Board as a whole, Board Committees and the Directors. The Evaluation process focused on various aspects of the functioning of the Board and Committees such as composition of the Board and Committees, experience and competencies, performance of specific duties and obligations etc.

The results of the Evaluation were shared with the Board, Chairman of respective Committees and individual Directors. Based on the outcome of the Evaluation, the Board and Committees have agreed on an action to further improve the effectiveness and functioning of the Board and Committees.

# **Board Diversity Policy**

In compliance with the provisions of the SEBI Listing Regulations, 2015, the Board through its Nomination and Remuneration Committee has devised a Policy on Board Diversity.

# **Review of legal Compliance Report**

During the year, the Board periodically reviewed compliance reports with respect to the various laws applicable to the Company, as prepared and placed before it by the Management.

# 3. Board Committees

In accordance with the provisions of the Companies Act 2013 and Listing Regulations, inter-alia, the following Committees are in operation:

- i. Audit Committee
- ii. Nomination and Remuneration Committee
- iii. Stakeholders Relationship Committee
- iv. Corporate Social Responsibility Committee
- v. Risk Management Committee

# i. Audit Committee

In line with the statutory provisions of Listing Regulations and as a measure of good Corporate Governance with a view to provide assistance to the Board in fulfilling its oversight responsibilities, an Audit Committee of the Directors was constituted. Majority of the Members of the Committee are Independent Directors and every Member has sound experience in the financial sector. The Company Secretary acts as Secretary to the Committee.

The composition of the Audit Committee of the Board which complies with the requirements of Section 177 of the Companies Act, 2013 read with Rule 6 of the Companies (Meeting of Board and its Powers) Rules, 2014 and Listing Regulations are as under:

Chairperson: Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director)

Members:

Mr. Mahesh Gupta (Non-Executive Independent Director)

Mr. Om Prakash Maheshwari (Executive Director & Chief Financial Officer)

 $Mr.\,Ram\,Swaroop\,Choudhary\,(Non-Executive\,Independent\,Director)$ 

 $Mr. \, Jag dish \, Prasad \, Sarda \, (Non-Executive \, Independent \, Director)$ 

# Functions and Terms of Reference

The term of reference of Audit Committee are as per Listing Regulations and includes such other functions as may be assigned to it by the Board

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from time to time. Further, the term of reference of the Audit Committee has been aligned with the requirements of the Companies Act, 2013.

The main functions of the Audit Committee, inter-alia, include:

- Recommendation for appointment, remuneration and terms of appointment of auditors of the Company;
- Review and monitor the auditor's independence and performance, and effectiveness of audit process
- Approval/Ratification of other services as may be required to be availed from auditors of the Company;
- Examination of the financial statement and auditors` report thereon;
- Approval or any subsequent modification of transaction of the company with related parties;
- Scrutiny of inter-corporate loans and investments, if any;
- Valuation of undertakings or assets of the Company, wherever it is necessary;
- Evaluation of internal financial controls and risk management systems;
- Monitoring the end use of fund raised through public offers and related matters
- Such other functions / areas / term as desired / referred by the Board from time to time or required under applicable law / Listing Regulations for time being in force.

The Audit Committee also reviews adequacy of disclosures and compliance with all relevant laws. In addition to these, in compliance with requirements of Listing Regulations, the Audit Committee reviews the operations of subsidiary Companies viz., its financial statements to grant omnibus approval for related party transactions which are in the ordinary course of business and on an arm's length pricing basis and to review and approve such transactions subject to the approval of the Board, statement of investments and minutes of meeting of its Board.

The particulars of the meetings attended by the Members of the Audit Committee and the dated of the meetings held during the financial year 2020-21 are given below:

Sr. No	Name of Members	No. of Meetings duri	Dates of Meetings	
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	4	4	
2	Mr. Om Prakash Maheshwari	4	4	June 23,2020
3	Mr. Mahesh Gupta	4	4	August 28, 2020  November 11, 2020
4	Mr. Ram Swaroop Choudhary	4	4	February 12, 2021
5	Mr. Jagdish Prasad Sarda	4	2	

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

# ii. Nomination and Remuneration Committee

Composition of the Nomination and Remuneration Committee is in compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the Listing Regulations.

The Nomination and Remuneration Committee of the Company is constituted to identify persons who are qualified to become directors and who may be appointed in senior management and to formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees and to carry out evaluation of every director's performance. The Nomination and Remuneration Committee of the Company is also entrusted to frame policies and systems for Employees Stock Option Plans and to formulate and administer the Company's Employees Stock Option Plans from time to time.

 $The \, remuneration \, policy \, of \, the \, Company \, is \, aimed \, to \, reward \, performance, \, based \, on \, review \, of \, achievements \, on \, a \, regular \, basis.$ 

 $The Nomination and Remuneration Committee \ has been constituted \ by the Board \ and \ it comprises \ of the following Independent Directors.$ 

Chairman: Mr. Jagdish Prasad Sarda (Non-Executive Independent Director)

# Members:

Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director) and

 $Mr.\,Ram\,Swaroop\,Chaudhary\,(Non-Executive\,Independent\,Director)$ 

# Functions and Terms of Reference

The broad terms of reference of the Nomination and Remuneration Committee of the Company are as follows:

- To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal;
- To carry out evaluation of every director's performance;
- To formulate the criteria for determining qualifications, positive attribute and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees. The Committee while formulating the policy shall ensure that:
- Ensure the level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors of the quality required to run the Company successfully
- Ensure that relationship of remuneration to performance is clear and meets appropriate performance benchmark

- Formulate policy with regard to Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.
- To recommend the Board, the remuneration (including any modification therein) payable to the Managing Director or Whole-time Director or Manager of the Company
- Such other functions/area/term as desired/referred by the Board from time to time or required under applicable law /listing agreement, for time being in force

The particulars of the meetings attended by the Members of the Nomination and Remuneration Committee and the dates of the meetings held during the financial year 2020-21is given below:

Sr. No	Name of Members	No. of Meetings duri	Dates of Meetings	
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	2	2	luma 22, 2020
2	Mr. Jagdish Prasad Sarda	2	2	June 23, 2020 August 28, 2020
3	Mr. Ram Swaroop Chaudhary	2	2	

Mr. Tarun Kumar Jain, Company Secretary act as the Secretary of the Committee.

# **Remuneration Policy**

The Nomination and Remuneration Committee has the powers to determine and recommend to the Board the amount of remuneration payable to Directors, Senior Management and other employees. The recommendations of the Committee are based on the evaluation of the performance and other criteria, as laid down and as per the Company's Rules/Policies. In terms of the guidelines, the Company ensures that the remuneration payable to Managing Director and Whole-time Directors by way of salary including other allowances and monetary value of perquisites should be within the overall limit as specified under the Companies Act,2013 and approved by the Shareholders.

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The stock option plan, inter-alia, authorizes the Company to grant stock options in pursuit of these goals. An extract of Remuneration Policy approved by the Nomination and Remuneration Committee of the Board has been included as part of this Annual Report. The copy of the Policy has been uploaded on the Company's website www.cpil.in.

Detail of Remuneration to all the Directors during the year ended March 31, 2021.

Name of Director	Salary (₹)	Benefits /Allowances /perquisites (₹)	Bonuses (₹)	Sitting fees (₹)	Details of fixed Component and performances incentives (₹)	Total (₹)	Stock Option details, if any	Service contract, notice period, serverance fee/pension
Mr. Pramod Maheshwari	1500000	1800000	-	-	-	3300000	-	*
Mr. Om Prakash Maheshwari	1500000	1800000	-	-	-	3300000	-	**
Mr. Nawal Kishore Maheshwari	1500000	1800000	-	-	-	3300000	-	**
Mr. Ram Swaroop Chaudhary	-	-	-	32000	-	32000	-	***
Mr. Pawan Kumar Lalpuria	-	-	-	32000	-	32000	-	***
Mr. Vishal Jain	-	-	-	16000	-	16000	-	***
Mr. Mahesh Gupta	-	-	-	32000	-	32000	-	***
Mrs. Neelima Maheshwari	-	-	-	24000	-	24000	-	****
Mr. Jagdish Prasad Sarda	-	-	-	16000	-	16000	-	****
Mrs. Divya Sodani	-	-	-	24000	-	24000	-	#

<sup>\*5</sup> years with effect from July 01, 2018/notice period 2 months or 2 months' salary in lieu of the notice

#5 years with effect from September 28, 2020.

Non-Executive Directors of the Company do not have any pecuniary relationship or transactions with the Company, its Promoters, its Directors, its Senior Management, its subsidiary companies and associate companies, except the sitting fees to Non-Executive Directors (for attending the meetings of the Board, Audit Committee and Nomination and Remuneration Committee) within the limits.

No Stock Options we are granted to Directors under CPL Employees Stock Option Plan 2013 (ESOP 2013) during the financial year ended March

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#### 31, 2021.

# Disclosures regarding re-appointment of Directors

The resume of the Directors who are being reappointed are provided in the Notice of the Annual General Meeting.

# **Employees Stock Option Plans**

The remuneration policy is directed towards rewarding performance of the employees of the Company. It is aimed at attracting and retaining high caliber talent. The stock option plan, inter—alia, authorizes the Company to grant stock options in pursuit of these goals

# iii. STAKEHOLDERS RELATIONSHIP COMMITTEE

The composition of the Stakeholder Relationship Committee is in compliance with the provisions of Section 178 of the Companies Act, 2013 and Regulation 20 of the Listing Regulations. As a measure of good Corporate Governance and focusing on strengthening the relation with the stakeholders, the Board has formed Stakeholders Relationship Committee. The Stakeholders Relationship Committee ensures that all commitment to security holders and investors are met and thus strengthen their relationship with the Company. The composition of the Stakeholders Relationship Committee is as below:

Chairman: Mr. Ram Swaroop Chaudhary (Non-Executive Independent Director)

# Members:

Mr. Pawan Kumar Lalpuria (Non-Executive Independent Director) and

Mr. Jagdish Prasad Sarda (Non-Executive Independent Director)

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

# **Functions and Terms of Reference**

The functioning and broad terms of reference of the Stakeholders Relationship Committee of the Company are as under:

- to consider and resolve the grievances of security holders of the Company
- to review important circulars issued by SEBI/Stock Exchanges.
- To take note of the Compliance of Corporate Governance during the quarter/year

The Committee has been constituted to specifically look into the Investors' complaints and to redress the same expediently. There were no complaints pending as on 31st March, 2021

The Company has appointed M/s. Link Intime India Private Limited as Share Transfer Agent, to look after the Shareholders correspondence, share transfers, transmissions, transpositions, to prepare share holding pattern, which are approved by the Committee. The Company has connectivity with NSDL & CDSL for Dematerialization of Shares.

 $The \ Compliance \ Of ficer in terms of the \ requirement of the \ stock \ exchange \ who \ liaises \ with \ and \ monitors \ the \ activities \ of the \ Share \ Transfer \ Agent.$ 

The particulars of the meetings attended by the Members of the Stakeholders Relationship Committee and the dates of the meetings held during the financial year 2020-21 are given below: Mr. Tarun Kumar Jain, Company Secretary of the Company is the Compliance Officer of the Company.

Sr. No	Name of Members	No. of Meetings durin	Dates of Meetings	
		Held	Attended	
1	Mr. Pawan Kumar Lalpuria	4	4	June 23, 2020
2	Mr. Jagdish Prasad Sarda	4	2	August 28, 2020 November 11, 2020
3	Mr. Ram Swaroop Chaudhary	4	4	February 12, 2021

Details of complaints received/resolved during the financial year 2020-21:

Nature of Complaints	Received	Resolved	Pending
Investor Grievances	3	3	NIL

# (iv) CORPORATE SOCIAL RESPONSIBILITY (CSR) COMMITTEE

In alignment with the provisions of the Companies Act, 2013, your directors have constituted the Corporate Social Responsibility Committee of the Board of Directors, with Mr. Mahesh Gupta as Chairman, and Mr. Ram Swaroop Chaudhary and Mr. Nawal Kishore Maheshwari as other members.

The said Committee has been entrusted with the responsibility of formulating and monitoring the Corporate Social Responsibility Policy of the Company, which will include inter-alia activities to be undertaken by the Company, monitoring the implementation of the framework of the Policy and recommending the amount to be spent on CSR activities.

Sr. No	Name of Members	No. of Meetings durin	Dates of Meetings	
		Held	Attended	
1	Mr. Nawal Kishore Maheshwari	2	2	June 22, 2020
2	Mr. Ram Swaroop Chaudhary	2	2	June 23, 2020 February 12, 2021
3	Mr. Mahesh Gupta	2	2	

Mr. Tarun Kumar Jain, Company Secretary acts as the Secretary of the Committee.

 $<sup>**5\</sup> years\ with\ effect\ from\ April\ 01,\ 2019/notice\ period\ 2\ months\ or\ 2\ months'\ salary\ in\ lieu\ of\ the\ notice$ 

<sup>\*\*\* 5</sup> years with effect from April 01, 2019//written notice as per letter of appointment.

<sup>\*\*\*\* 5</sup> years with effect from September 26, 2018//written notice as per letter of appointment.

<sup>\*\*\*\*\*5</sup> years with effect from November 11, 2016 / written notice as per letter of appointment.

# (v) RISK MANAGEMENT COMMITTEE

In alignment with the provisions of the Companies Act 2013, your directors have constituted the Risk Management Committee of the Board of Directors, with Mr. Om Prakash Maheshwari as Chairman and Mr. Pramod Maheshwari and Mr. Mahesh Gupta as other members.

Chairman: Mr. Om Prakash Maheshwari

Members: Mr. Pramod Maheshwari and Mr. Mahesh Gupta

During the period under review, no meeting of the committee was held.

Sr. No	Name of Members	No. of Meetings durin	Dates of Meetings	
		Held	Attended	
1	Mr. Om Prakash Maheshwari	1	1	
2	Mr. Pramod Maheshwari	1	1	February 12, 2021
3	Mr. Mahesh Gupta	1	1	]

# 4) GENERAL BODY MEETINGS

The details of General Meetings held in the last three years are given below:

Year	AGM/ EGM	Date	Time	Venue	No. of special resolution
2019-2020	20 <sup>th</sup> AGM	September 28, 2020	4.00 p.m	CP Tower-2 Road No. 1, IPIA, Kota-324005	1
2018-2019	19 <sup>th</sup> AGM	September 26, 2019	4.00 p.m	CP Tower-2 Road No. 1, IPIA, Kota-324005	1
2017-2018	18 <sup>th</sup> AGM	September 26, 2018	4.00 p.m	CP Tower-2 Road No. 1, IPIA, Kota-324005	8

AGM=Annual General Meeting, EGM=Extra-ordinary General Meeting.

Note: During the year Company has not passed any resolution by circulation or by Postal Ballot.

# 5. Chief Investor Relationship Officer/Compliance Officer

#### Mr. Tarun Kumar Jain

Compliance Officer and Company Secretary, Career Point Limited

Registered & Corporate Office: CP Tower-1, Road No-1, IPIA, Kota-324005

Tel: +91 744 3040000; Fax: +91 744 3040050; Email: tarun.jain@cpil.in

# 6. Disclosures

# i) Related Party Transaction

There is no Related Party Transaction that may have potential conflict with the interest of the Company at large. The Company's major Related Party Transactions are generally with its subsidiary, Key Management Personnel and Enterprises under the same management. The Related Party Transactions are entered into based on the considerations of various business exigencies and Company's long-term strategy. All the transactions entered during the financial year 2020-21 with Related Parties were on arm's length basis and the same are reported under notes of the financial statements.

All transactions covered under Related Party Transactions are regularly/periodically ratified and/or approved by the Board/Audit Committee.

# ii) Details of non-compliance with regard to the capital market

There have been no instances of non-compliances by the Company and no penalties and/or structures have been imposed on it by stock exchanges or SEBI or any statutory authority on any matter related to the capital markets during the last three years.

# iii) Whistle Blower Policy

The Audit Committee approved whistle blower policy. The employees and directors may report to the Compliance Officer and have direct access to the Chairperson of the Audit Committee about any unethical, actual or suspected fraud or violation of the Company's Code of Conduct.

# iv) Compliance of Code Corporate Governance

The Company has complied with all the mandatory requirements of the Code of Corporate Governance as stipulated under the Listing Regulations. The Company has also obtained a certificate affirming the compliances from M/s Lodha& Co, Chartered Accountants, the statutory auditors of the Company and the same is attached to this Report.

# v) Details of Compliance with Non-Mandatory requirement of this clause

The Company has not adopted the Non-Mandatory requirements except constitution of Nomination and Remuneration Committee and whistle Blower Policy.

# vi) Disclosure on Risk Management

The Board has laid down procedures to inform the Board Members about the risk assessment and mitigation procedures. The Board is periodically informed about the key risks and their minimization procedures. Business risk evaluation and management is an ongoing

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process within the Company.

# vii) Financial Statement/ Accounting treatments

In the preparation of Financial Statements, the Company has followed the Accounting Standards issued by Institute of Chartered Accountants of India to the extent applicable.

# viii) Management Discussion and Analysis Report

Management Discussion and Analysis Report is appended to this Annual Report.

# ix) Disclosures regarding appointment or re appointment of Directors

The brief profile of the Directors proposed to be appointed/re-appointed is given as a part of the Notice of the Annual General Meeting.

# 7. Means of Communication

- (i) a) In compliance with Regulation 46 of the Listing Regulations, a separate dedicated section under "Investor Relations" on the Company's website gives information on various announcements made by the Company, status of unclaimed dividend, Annual Report, Quarterly/Half yearly/ Nine-months and Annual financial results along with the applicable policies of the Company. Your Company's official news releases and presentations made to the institutional investors and analysts are also available on the Company's website.
  - b) The quarterly, half-yearly and annual results during the year were published in National English "Financial Express" and Hindi Newspapers "Nafa Nuksan"/Jansatta" and displayed on the Company's website www.cpilcpil.in along with official news releases, financial results and presentations etc. are also displayed at the Company's website.
  - c) The Company had quarterly Investors teleconferences for Investors of the Company immediately after the declaration of quarterly/annual results. Detailed presentations are made to institutional investors and financial analysts on the Company's unaudited quarterly as well as audited annual financial results. These presentations are also uploaded on the Company's website.
  - d) All the periodic compliance filing to National Stock Exchange of India Limited (NSE) and Bombay Stock Exchange Limited (BSE) like shareholding pattern, corporate governance report, Report on Reconciliation of Share Capital, financial results, other Corporate Announcements among others are filed electronically on NEAPS (NSE Electronic Application Processing Systems) and BSE Listing Centre (BSE Corporate Compliance & Listing Centre) respectively.

The investor complaints (if any) are processed in a centralized web-based complaint system SEBI Complaint Redress System (SCORES).

Date	29th September 2021		
Time	4:00 pm		
Financial Year	2020-21		

Book Closure Date - From September 22, 2021 to September 29, 2021 (both days inclusive)

# ii) Book Closure Date - From September 22, 2021 to September 29, 2021 (both days inclusive)

The tentative schedule of Financial Results of the Company is as follows:

June Quarter Ending Results	Within 45 days from end of quarter.
September Quarter Ending Results	Within 45 days from end of quarter.
December Quarter Ending Results	Within 45 days from end of quarter.
March Quarter/Year Ending Results	Within 45 days from end of quarter (Un-audited) / Within 60 days from end of financial year (Audited).

# iii) Listing in Stock Exchanges and Stock Codes

The names of the Stock Exchanges at which the equity shares are listed and the respective stock codes are as under:

Name of Stock Exchanges	Stock Code/Symbol
Bombay Stock Exchange Limited	533260
National Stock Exchange of India Limited	CAREERP

The listing fee for the financial year 2020-21 to BSE & NSE has been duly paid.

# iv) Unclaimed Dividend

Your Company intimated shareholders to lodge their claims and related particulars were provided in the annual reports each year as well as on the website of the Company. As per the provisions of the Companies Act, any amount that remains unclaimed for a period of seven years is transferred to the Investor Education and Protection Fund (IEPF). In accordance with the said provisions, the dividends already declared and paid by the Company, if remaining unclaimed and unpaid for a period of seven years, will be transferred to IEPF, as per the details mentioned in Table below.

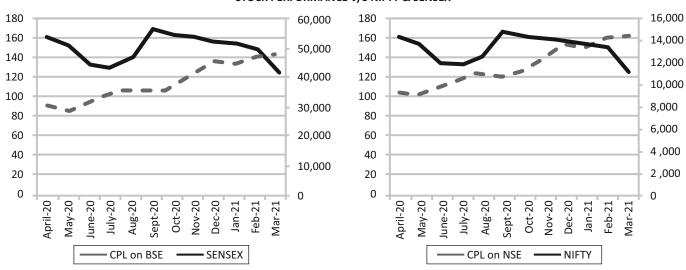
S.No.	Financial Year	Type of Dividend	Dividend per equity share (INR)	Date of declaration	Due date of Transfer
1	2014-15	Interim Dividend	1.00	12-Aug-14	After seven years from the date of transfer to Unclaimed Dividend Account
2	2019-20	Interim Dividend	1.00	08-Aug-19	After seven years from the date of transfer to Unclaimed Dividend Account
3	2019-20	Interim Dividend	1.00	12-Nov-19	After seven years from the date of transfer to Unclaimed Dividend Account
4	2019-20	Interim Dividend	1.00	12-Feb-20	After seven years from the date of transfer to Unclaimed Dividend Account
5.	2020-21	Interim Dividend	1.00	12-Feb-21	After seven years from the date of transfer to Unclaimed Dividend Account

# v) Market Price Data

a. Share Price Movement for the Financial Year 2020-21

Month		Bombay Stock	Exchange		National Stock Exchange			
	High	Low	Close	SENSEX	High	Low	Close	NIFTY
	(In Rs.)	(In Rs.)	(In Rs.)		(In Rs.)	(In Rs.)	(In Rs.)	
Apr-20	202	121.6	163.1	33717.62	202.95	120.1	163.7	9859.9
May-20	177.4	142.9	157.95	32424.1	177.4	140.2	157.55	9580.3
Jun-20	169	136.45	139.7	34915.8	167.4	136.6	138.9	10302.1
July-20	156.6	114	136.85	37606.89	156.8	121.05	138.2	11073.45
Aug-20	171.65	130	146.1	38628.29	171.8	132	145.95	11387.5
Sep-20	183	136.1	171.2	38067.93	183.4	140.1	171.15	11247.55
Oct-20	185.4	160	166.3	39614.07	185.25	160.1	166.55	11642.4
Nov-20	181.35	151.75	164.1	44149.72	181.4	151	164.5	12968.95
Dec-20	183.55	155.45	159.8	47751.33	183.95	156.8	159.55	13981.75
Jan-20	190.65	153.75	158.7	46285.77	191	156.45	158.45	13634.6
Feb-20	165.9	150	153.35	49099.99	167	150	153.7	14529.15
Mar-20	153.9	129.85	131.05	49509.15	154.9	129.6	130.45	14690.7

# STOCK PERFORMANCE V/S NIFTY & SENSEX



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# b. Shareholding Distribution as on March 31, 2021

Shareholding of Shares	Number of Shareholders	% of Total Shareholders	Total no of Shares	Percentage of Total Shares
1 to 500	11864	93.0072	826403	4.5424
501 to 1000	394	3.0887	316291	1.7385
1001 to 2000	203	1.5914	306123	1.6826
2001 to 3000	88	0.6899	226372	1.2443
3001 to 4000	30	0.2352	107573	0.5913
4001 to 5000	26	0.2038	124325	0.6834
5001 to 10000	64	0.5017	464726	2.5544
10001 to *******	87	0.6820	15821126	86.9630
Total	12756	100.0000	18192939	100.0000

# c. Shareholding Pattern as on March 31, 2021

Category	No. of shares held	% Shareholding
Clearing Members	25841	0.142
Other Bodies Corporate	1141955	6.277
Hindu Undivided Family	716825	3.940
Non-Resident Indians	227782	1.252
Non-Resident (Non Repatriable)	30154	0.166
Public	4463778	24.536
Promoters	4888103	26.868
Relatives Of Director	6697500	36.814
Trusts	20	0.000
Foreign Portfolio Investors (Corporate)	661	0.004
NBFCs registered with RBI	320	0.002
TOTAL:	18192939	100%

<sup>\*</sup>General public includes a shareholder who holds one share in physical form.

# ri) Registrar for Dematerialization and physical Transfer of Shares

The Company has appointed a Registrar for dematerialization (Electronic Mode) and physical transfer of shares whose detail is given below:

M/S Link Intime India Private Limited

Unit: Career Point Limited

C-101, 247 Park

L.B.S Marg, Vikhroli (West)

Mumbai-400083

Contact Person: Mr. Mahesh Masurkar

Telephone No. 022-49186000

Fax: 022-49186060

Emailid: rnt.helpdesk@linktime.co.in

# vii) Share Transfer System

The company has appointed common registrar for the physical share transfer and dematerialization of shares. The shares lodged for physical transfer/ transmission/transposition are registered normally within a period of fortnight, if the documents are complete in all respects. For this purpose, the Share Transfer Committee meets as often as required. Adequate care is taken to ensure that no transfers are pending for more than a fortnight. Requests for demat/remat were confirmed mostly within a fortnight. The Company obtains from a Company Secretary in Practice half-yearly certificates of

compliance with the share transfer formalities as required under Regulation 40(a) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and files a copy of the certificate with the Stock Exchanges.

# viii) Dematerialization of Shares and Liquidity

The shares of the Company are compulsorily traded in dematerialized form. The Company has arrangements with both the National Securities Depositories Limited (NSDL) and Central Depository Services (India) Limited (CDSL) to establish electronic connectivity of its shares for scripless trading. As on March 31, 2021 100% percent of the shares (except one share) of the Company were held in a dematerialized form. The International Securities Identification Number (ISIN) allotted to the Company for Dematerialization of Shares is INE521J01018.

# ix) Reconciliation of Share Capital Audit

As stipulated by the Securities and Exchange Board of India (SEBI), a qualified Company Secretary carries out Reconciliation of Share Capital Audit. This audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges and is also placed before the Board of Directors

GDRs/ADRs: There are no outstanding GDRs/ADRs/ Warrants or any convertible instruments.

# ) Plant Location: Not Applicable

# ii) Address for Correspondence

Shareholder's correspondence should be addressed to the

Company's Registrar at the address mentioned below:

M/S Link Intime India Private Limited

Unit: Career Point Limited

C-101, 247 Park

L.B.S Marg, Vikhroli (West)

Mumbai-400083

Contact Person: Mr. Mahesh Masurkar

Telephone No. 022-49186000

Fax: 022-49186060

Email id: rnt.helpdesk@linkintime.co.in

Investors may also write to or contact

# **Company Secretary**

CAREER POINT LIMITED

Registered office: CP Tower-1, Road No. 1, IPIA, Kota-324005, Rajasthan, India

Tel: +91 744 3040000

Fax: +91 744 3040050

For any other queries: email: investors@cpil.in

# xiii) Designated exclusive email-id

The Company has designated an email-id <a href="mailto:investors@cpil.in">investors@cpil.in</a> exclusively for shareholders and Investors to correspond with the Company.

# xiv) Permanent Account Number for transfer of shares in physical form

SEBI vide its Circular dated May 20, 2009 has stated that for securities market transactions and off-market transactions involving transfer of shares in physical form of listed companies, it shall be mandatory for the transferee(s) to furnish copy of PAN card to the Company's RTA for registration of such transfer of shares. Accordingly, shareholders are requested to please furnish copy of PAN card to the Company's RTA for registration of transfer of shares in their name.

# xv) Consolidated multiple folios

Investors are encouraged to consolidate their shareholding held in multiple folios. This would facilitate one stop tracking of all corporate benefits on the shares and would reduce time and efforts required to monitor multiple folios

# xvi) Proceeds from the public issue/right issue/preferential issue

There was no fresh public issue/right issue/preferential issue etc. during the financial year 2020-21.

# xvii) Inter-se relationship between directors

Mr. Pramod Maheshwari, Chairman, Managing Director & CEO, Mr. Om Prakash Maheshwari, Executive Director & CFO and Mr. Nawal Kishore Maheshwari, Executive Director are relative in terms of the definition of 'relative' given under the Companies Act, 2013. Mrs. Neelima Maheshwari, Non-Executive Non-Independent Director is relative of Mr. Om Prakash Maheshwari, Executive Director & CFO in terms of the definition of 'relative' given under the Companies Act, 2013.

# xviii) Company Registration Details

The Company is registered in the State of Rajasthan. The Corporate Identity Number (CIN) allotted to the Company by the MCA is L72200RJ2000PLC016272

# xix) Nomination Facility

The Companies Act, 2013 has provided for a nomination facility

to the Shareholders of the Company. The Company is pleased to offer the facility of nomination to shareholders and shareholders may avail this facility by sending the duly completed form to the Registered Office of the Company/Registrar and Share Transfer Agent of the Company in case the shareholding is in physical form. The shareholders may obtain copy of the said form from the Registered Office of the Company. In case of demat holdings, the request may be submitted to the Depository Participant.

# 8. Subsidiary Companies

Regulation 16(1)C of SEBI (Listing obligation and disclosure requirements), Regulations 2015 of the Listing Regulations defines a "material subsidiary" as a "material subsidiary" shall mean a subsidiary, whose income or net worth exceeds ten percent of the consolidated income or net worth respectively, of the listed entity and its subsidiaries in the immediately preceding accounting year. As per this provision, your company has Career Point Infra Limited and Srajan Capital Limited as "material non-listed Indian subsidiary".

# 9. Code for prevention of Insider Trading Practices

In Compliance with the SEBI's regulations on prevention of insider trading, the Company has instituted a comprehensive Code of Conduct for its Promoters, Directors and Designated Employees. The Code lays down guidelines, which advises them on procedures to be followed and disclosures to be made, while dealing with shares of Career Point Limited and cautioning them of the consequences of violations

# 10. Furnishing updated bank account particulars with Company/ Depository Participant for facilitating electronic payments

SEBI vide its Circular No. CIR/MRD/DP/10/2013 dated March 21, 2013 had mandated the companies to use any of the RBI approved electronic mode of payment such as ECS (Local ECS/Regional ECS/National ECS) NEFT, RTGS etc. for distribution of dividend and other cash benefits to investors. The Circular also mandated the companies or their registrar and share transfer agent (RTA) to maintain bank details of investors. In case the securities are held in demat mode, the companies or their RTA shall seek relevant bank details from depositories and in case the securities are held in physical mode, the companies or their RTA shall take necessary steps to maintain updated bank details at their end. In view of above, the Company's RTA has sent letters to various depository participants seeking updated bank details of the investors of the Company. The investors are also requested to ensure that correct and updated particulars of their bank account are available with their respective depository participants and the Company/RTA. This would facilitate the Company for making payments through electronic

# 1. Compliance Certificate

The MD and CFO have certified to the Board with regard to the financial statements and other matters as required under regulation 17(8), read with Part B of Schedule II to the SEBI Listing Regulations, 2015.

# 12. Report on Corporate Governance

This chapter, read together with the information given in the Directors' Report and the chapters on Management Discussion and Analysis and General Shareholder Information, constitute the compliance report on Corporate Governance during2020-21. The Company has been regularly submitting the quarterly compliance report to the stock exchanges as required under

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regulation 27 of the SEBI Listing Regulation, 2015.

## 13. Certificate from Company Secretary in Practice:

A certificate from CS Sourabh Sharma a company secretary in practice that none of the Directors are disqualified or debarred from being appointed or continuing as a director of the Company by Securities Exchange Board of India / Ministry of Corporate Affairs or any other authority is provided in Annexure A which forms part of this report.

14. Disclosure of commodity price risks and commodity hedging:

Not Applicable

15. Lodha & Co., Chartered Accountant (Firm Registration No. 301051E) have been appointed as the Statutory Auditor of the Company. The particulars of payment of Statutory Auditor's fees, on consolidated basis is given below:
₹ in lakhs

Particulars	AMOUNT
Services as statutory auditors (including quarterly audits)	5.00
Total	5.00

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#### 16 Other Disclosures

Particulars	Regulations	Details	Website link for details/policy
Related party transactions	Regulation 23 of SEBI Listing Regulations and as defined under the Act	There are no material related party transactions during the year that have conflict with the interest of the Company. Transactions entered into with related parties during the financial year were in the ordinary course of business and at arms' length basis and were approved by the Audit Committee. The Board's approved policy for related party transactions is uploaded on the website of the Company.	http://www.cpil.in/investor- relations/policy.aspx
Details of non - compliance by the Company, penalty, strictures imposed on the Company by the stock exchange, or Securities and Exchange Board of India ('SEBI') or any statutory authority on any matter related to capital markets	Schedule V (C) 10(b) to the SEBI Listing Regulations	There were no cases of non-compliance during the last three financial years.	
Whistle Blower Policy and Vigil Mechanism	Regulation 22 of SEBI Listing Regulations	The Company has a Whistle Blower Policy and has established the necessary vigil mechanism for directors and employees to report concerns about unethical behavior. No person has been denied access to the Chairman of the Audit Committee. The said policy has been uploaded on the website of the Company.	http://www.cpil.in/investor- relations/policy.aspx
Discretionary requirements	Schedule II Part E of the SEBI Listing Regulations	<ul> <li>The auditors' report on financial statements of the Company are unqualified.</li> <li>Internal auditors of the Company, make quarterly presentations to the audit committee on their reports.</li> </ul>	

Particulars	Regulations	Details	Website link for details/policy
Subsidiary Companies	Regulation 24 of the SEBI Listing Regulations	The audit committee reviews the consolidated financial statements of the Company and the investments made by its unlisted subsidiary companies. The minutes of the Board meetings along with a report on significant developments of the unlisted subsidiary companies are periodically placed before the Board of Directors of the Company. The Company has two material unlisted Indian subsidiary company. The Company has a policy for determining 'material subsidiaries' which is disclosed on its website.	http://www.cpil.in/investor-relations/policy.aspx
Policy on Determination of Materiality for Disclosures	Regulation 30 of SEBI Listing Regulations	The Company has adopted a Policy on Determination of Materiality for Disclosures.	http://www.cpil.in/investor- relations/policy.aspx
Policy on Archival & Preservation of Documents	Regulation 9 of SEBI Listing Regulations	The Company has adopted a Policy on Archival and Preservation of Documents.	http://www.cpil.in/investor- relations/policy.aspx
Reconciliation of Share Capital Audit Report	Regulation 76 of the Securities & Exchange Board of India (Depositories and Participants) Regulations, 2018 and SEBI Circular No D&CC/FITTC/Cir-16/2002 dated December 31, 2002	A qualified practicing Company Secretary carried out a share capital audit to reconcile the total admitted equity share capital with the National Securities Depository Limited ("NSDL") and the Central Depository Services (India) Limited ("CDSL") and the total issued and listed equity share capital. The audit report confirms that the total issued / paid-up capital is in agreement with the total number of shares in physical form and the total number of dematerialized shares held with NSDL and CDSL.	http://www.cpil.in/investor-relations/reconciliation-share-capital.aspx
Code of Conduct	Regulation 17 of the SEBI Listing Regulations	The members of the Board and Senior Management Personnel have affirmed compliance with the Code of Conduct applicable to them during the year ended March 31, 2021. The Annual Report of the Company contains a certificate by the Chief Executive Officer and Managing Director, on the compliance declarations received from Independent Directors, Non-Executive Directors and Senior Management.	http://www.cpil.in/investor-relations/policy.aspx
Dividend Distribution Policy	Regulation 43A of the SEBI Listing Regulations	Company has adopted Dividend Distribution policy	http://www.cpil.in/investor- relations/policy.aspx
Terms of Appointment of Independent Directors	Regulation 46 of SEBI Listing Regulations and Section 149 read with Schedule IV of the Act	Terms and conditions of appointment/re- appointment of Independent Directors are available on the Company's website.	http://www.cpil.in/investor- relations/policy.aspx

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# 17. Policy for Selection and Appointment of Directors and their Remuneration

The Board Governance, Nomination and Compensation Committee has adopted a policy which, inter alia, deals with the manner of selection of Directors and payment of their remuneration as described herein below.

Criteria of Selection of Independent Directors and Key Skills, Expertise, and Core Competencies of the Board

The Board of the Company comprises of eminent personalities and leaders in their respective fields. These Directors are nominated based on well-defined selection criteria. The Board Governance, Nomination and Compensation Committee consider, inter alia, key qualifications, skills, expertise and competencies, whilst recommending to the Board the candidature for appointment as Independent Director.

Wide management and leadership experience	Strong management and leadership experience, including in areas of business development, strategic planning and academic administration.
Diversity	Diversity of thought, experience, knowledge, perspective, gender and culture brought to the Board by individual members.
Functional and Managerial Experience	Knowledge and skills in accounting and finance, business judgment, general management practices and processes, crisis response and management, industry knowledge, human resources, sales and marketing, and risk management.
Personal values	Personal characteristics matching the Company's values, such as integrity, accountability, and high-performance standards.
Corporate Governance	Experience in developing and implementing good corporate governance practices, maintaining board and management accountability, managing stakeholders' interests and Company's responsibilities towards customers, employees, suppliers, regulatory bodies and the communities in which it operates.

# Given below is a list of core skills, expertise and competencies of the individual Directors:

	Skills/Expertise/Competencies					
Name of Director	Wide Management and Leadership Experience	Diversity	Functional and Managerial Experience	Personal Values	Corporate Governance	
Mr. Pramod Maheshwari	✓	✓	✓	✓	✓	
Mr. Om Prakash Maheshwari	✓	✓	✓	✓	✓	
Mr. Nawal Kishore Maheshwari	✓	✓	✓	✓	✓	
Mr. Pawan Kumar Lalpuria	✓	✓	✓	✓	✓	
Mr. Ram Swaroop Choudhary	✓	✓	✓	✓	✓	
Mr. Vishal Jain	✓	✓	✓	✓	✓	
Mr. Mahesh Gupta	✓	✓	✓	✓	✓	
Mrs. Neelima Maheshwari	✓	✓	✓	✓	✓	
Mr. Jagdish Prasad Sarda	✓	✓	✓	✓	✓	
Mrs. Divya Sodani	✓	✓	✓	✓	✓	

 $These \, skills/competencies \, are \, broad-based, encompassing \, several \, areas \, of \, expertise/experience.$ 

Each Director may possess varied combinations of skills/experience within the described set of parameters, and it is not necessary that all Directors possess all skills/experience listed therein.

# **CEO AND CFO CERTIFICATION**

The Chairman and Managing Director and the Chief Financial Officer of the Company give annual certification on financial reporting and internal controls to the board in terms of Regulation 17(8) of the Listing Regulations. The Chairman and Managing Director and the Chief Financial Officer also give quarterly certification on financial results before the Board in terms of Regulation 33(2) of the Listings Regulations. The annual certificate given by the Chairman and Managing Director and the Chief Financial Officer is published in this Report.

# CEO / CFO CERTIFICATE

The Board of Directors.

Career Point Limited

Kota

We have reviewed the Stand-alone and Consolidated Financial Statements and the cash flow statement of Career Point Limited (the Company) for the Financial Year ended 31 March 2021, and certify that:

- (a) These results and statements, to the best of our knowledge and belief:
  - (I) do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws &regulations.
- (b) To the best of our knowledge and belief, there are no transactions entered into by the Company during the year 2020-21, which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (c) We accept responsibility for establishing and maintaining internal controls and have evaluated the effectiveness of the internal control systems of the Company and have disclosed to the Auditors and the Audit Committee, efficiencies in the design or operation of internal controls of which we are aware, and the steps taken and proposed to be taken to rectify these deficiencies.
- (d) We have also indicated to the Auditors and the Audit Committee:
  - (I) significant changes if any in the internal controls with respect to financial reporting during the year and the achievement of adequate internal controls within the Company;
  - (ii) significant changes if any in accounting policies during the year 2020-21, and these have been disclosed in the notes to the Financial Statements
- (e) To the best of our knowledge and belief, there are no instances of significant fraud involving either the Management or employees having a significant role in the Company's internal control systems with respect to financial reporting.

Place: Kota (Rajasthan) **Pramod Maheshwari** Om Prakash Maheshwari Date: August 14<sup>th</sup>, 2021 Chairman, Managing Director & CEO **Executive Director & CFO** DIN: 00185677

DIN: 00185711

# CERTIFICATE ON COMPLIANCE WITH CODE OF CONDUCT

I hereby confirm that the Company has obtained from all the members of the Board and Management Personnel, affirmation that they have complied with the 'Code of Conduct' and 'Our Code' for the financial year 2020-21

Place: Kota (Rajasthan) Date: August 14<sup>th</sup>, 2021

Dated: August 14<sup>th</sup>, 2021

Place: Kota (Rajasthan)

For Career Point Limited **Pramod Maheshwari** Chairman, Managing Director & CEO

DIN: 00185711

# Annexure A: Certificate from Company Secretary in Practice

# CERTIFICATE

(Pursuant to clause 10 of Part C of Schedule V of LODR)

In pursuance of sub clause (i) of clause 10 of Part C of Schedule V of The Securities and Exchange Board of India (SEBI) (Listing Obligations and Disclosure Requirements) Regulations, 2015; (LODR) in respect of Career Point Limited (CIN: L72200RJ2000PLC016272 I hereby certify that:

On the basis of the written representation/declaration received from the directors and taken on record by the Board of Directors, as on 31st March, 2021, none of the directors on the board of the company has been debarred or disqualified from being appointed or continuing as director of companies by the SEBI/Ministry of Corporate Affairs or any such statutory authority

Sourabh Sharma

**Practicing Company Secretary** M.N. No. A48025 C. P. No: 22620

UDIN: A0480250000845162

CAREER POINT Ltd. Annual Report 2020-21

# **Independent Auditor's Report**

To the Members of Career Point Limited (Report on Audit of the Standalone Financial Statements)

We have audited the standalone financial statements of Career Point Limited ("the Company"), which comprise the Balance Sheet as at 31st March 2021, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Cash Flows and Statement of Changes in Equity for the year then ended and notes to the financial statements, including a summary of the significant accounting policies and other explanatory information (herein after referred to as "standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the state of affairs of the Company as at 31st March, 2021, and its profit (including Other Comprehensive income), changes in equity and its cash flows for the year ended on that date.

# **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules thereunder. and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that

the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Emphasis of Matter**

We draw attention to:

- a) Note no. 57 of the standalone financial statements regarding the impact of COVID-19 on the operations of the company as assessed/ evaluated by the management.
- b) Note no 50 (b) of the standalone financial statements regarding non provision against company's total exposure in subsidiary company M/s Srajan Capital limited of Rs. 17,764.12 lakhs (Investment Rs. 2,663.00 lakhs and unsecured loan Rs. 15,101.12 lakhs). Since the subsidiary company has degraded 15 numbers of accounts amounting to Rs. 4,529.59 lakhs to NPA (substandard assets) (including one account of related party of the Subsidiary Company amounting to Rs. 4,397.32 lakhs). Considering the long-term nature, the intrinsic value and future cash flow of the assets of subsidiary company, in the opinion of management the Company, no provision for diminution in value of exposure in subsidiary company necessary at this stage.

Our opinion is not modified in respect of above matters.

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be key audit matters to be communicated in our report.

#### Key audit matter How our audit addressed the key audit matter

Revenue Recognition (Note no 30 to the accompanying standalone financial statements)

For the year ended March 31, 2021 the company has recognized | Our audit procedures included the following: revenue from operations amounting to ₹1,812.48 lakhs.

Revenue is recognized only when it can be reasonably measured and there exist reasonable certainty of its recovery.

Revenue represents a significant line item in the Statement of Profit & Loss Account and also a key indicator of business performance.

The risk is, therefore, that revenue may not be recognized in the correct period or that revenue is misstated.

- Assessed the Company's revenue recognition policy prepared as per Ind AS 115 'Revenue from contracts with customers'.
- Understood, evaluated and tested the key controls implemented by the Company in relation to revenue recognition and discounts.
- Performed analytical procedure to identify the unusual trends and also tested journal entries recognized in revenue focusing on unusual or irregular transactions.
- Performed sample tests of individual service transaction and verified services invoices and other related documents of such samples. Further, in respect of such samples checked that the revenue has been recognized as per the accounting policy.
- Performed cut off procedures on sample basis for revenue transactions made to ensure correctness of period of revenue recognition
- Tested the calculations related to discounts and other supporting documents on test check basis.

# Information Other than the Standalone Financial Statements and Auditor's Report Thereon

The Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including annexures to Board's Report, Business Responsibility Report, Report on Corporate Governance and Shareholder's Information, but does not include the standalone financials statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditors

report.

Our opinion on the standalone financial statement does not cover the other information and we do not express any form of assurance conclusion thereon

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. When we read other information , if we conclude that there is a material misstatement their in, we are required to communicate the matter to those charged with governance

 $Management's \, Responsibility \, for \, the \, Standalone \, Financial \, Statements$ 

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, changes in equity and cash flows of the Company in accordance with the Indian Accounting Standards (Ind AS) and other accounting principles generally accepted in India.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and

- appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the standalone financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the standalone financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on Other Legal and Regulatory Requirements

- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we give in the "Annexure A" a statement on the matters specified in paragraphs 3 and 4 of the Order, to the extent applicable.
- 2. As required by Section 143(3) of the Act, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books.
  - c) The Balance Sheet, the Statement of Profit and Loss including other comprehensive income, the Statement of Changes in Equity and the Statement of Cash Flows dealt with by this Report are in agreement with the relevant books of account.
  - d) In our opinion, the aforesaid standalone financial statements comply with the Indian Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e) On the basis of the written representations received from the directors as on 31st March, 2021 taken on record by the Board of Directors, none of the directors is disqualified as on 31st March, 2021 from being appointed as a director in terms of Section 164 (2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial Reporting of the Company and the operating effectiveness of such controls, refer to our

# For Lodha & Co.

Chartered Accountants
Firm Registration No. 301051E

# (Gaurav Lodha)

Partner

Membership No. 507462 UDIN No.: 21507462AAAAOL1048

Place: New Delhi Date: June 28, 2021

- separate Report in "Annexure B". Our report expresses an unmodified opinion on the adequacy and operating effectiveness of the Company's internal financial controls over financial Reporting.
- g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:
- In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
- h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
- The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements – Refer Note No. 38 to the standalone financial statements;
- ii. The Company has made provision, as required under the applicable law or Indian accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts.
- iii. There has been no delay in transferring amounts, required to be transferred, to the Investor Education and Protection Fund by the Company during the year ended 31st March, 2021.

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# ANNEXURE 'A' TO THE INDEPENDENT AUDITORS' REPORT

Report on the matters specified in paragraph 3 of the Companies (Auditor's Report) Order, 2016 ("the Order') issued by the Central Government of India in terms of section 143(11) of the Companies Act, 2013 ("the Act") as referred to in paragraph 1 of 'Report on Other Legal and Regulatory Requirements' section

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) As explained to us, these fixed assets have been physically verified by the management in accordance with a phased programme of verification, which in our opinion is reasonable, considering the size of the Company and nature of its assets. The frequency of physical verification is reasonable and no material discrepancies were noticed on such verification.
  - (c) As per the records and information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of the immovable properties are held in the name of the Company.
- (ii) As explained to us, inventories have been physically verified by the management during the year at reasonable intervals. In our opinion, the frequency of such verification is reasonable. The discrepancies noticed on such physical verification of inventory were not material and have been properly dealt with in the books of accounts.
- (iii) According to the information and explanations given to us, the Company has granted unsecured loans of Rs. 16,346.93 Lakhs (Previous Year Rs. 17,635.52 Lakhs) @ 10.05% to a subsidiary company covered in the register maintained under Section 189 of the Act. The total unsecured loans outstanding as on 31st March, 2021 amount to Rs. 15,101.12 Lakhs (Previous Year Rs. 13,976.06 Lakhs). Further,
  - (a) in respect of the aforesaid loans, the terms and conditions under which such loans were granted are not prejudicial to the Company's interest; (Refer No. 50 (b) of Standalone Financial Statement);
  - (b) in respect of the aforesaid loans, the schedule of repayment of principal and payment of interest loans been stipulated, and the parties are repaying the principal amounts, as stipulated, and are also regular in payment of interest as applicable.

- (c) in respect of aforesaid loans, there is no amount which is overdue for more than ninety days.
- (iv) According to the information and explanations given to us, the Company has complied with the provisions of Sections 185 and 186 of the Act in respect of loans, investments, guarantees and security.
- (v) In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from public within the provision of section 73 to 76 of the Act or any other relevant provisions of the Act and the rules framed there under (to the extent applicable). We have been informed that no order has been passed by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or other Tribunal in this regard.
- (vi) We have broadly reviewed the books of account maintained by the Company in respect of products where the maintenance of cost records has been specified by the Central Government under sub-section (1) of Section 148 of the Act and the rules framed there under and we are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.
- (vii) According to the records of the company and information and explanations given to us, in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed statutory dues, including Provident Fund, Employee's State Insurance, Income Tax, Goods and Service Tax, Custom Duty, Cess and other material statutory dues with the appropriate authorities, to the extent applicable. There were no undisputed statutory dues payable as at 31st March, 2021 which were outstanding for a period of more than six months from the date they become payable.
  - (b) According to the information and explanations given to us, there are no dues in respect of Income Tax, sales tax, service tax, Goods and Service Tax, and other material statutory dues which have not been deposited with the appropriate authorities, to the extent applicable, on account of any dispute, except as mentioned below:

Name of the Statute	Nature of the dues	Period to which the amount relates	Amount (₹ in Lakhs*)	Forum where disputes are pending
The Rajasthan Value Added Tax Act, 2003	Vat demand on Royalty, Application forms, Study Material etc.	2006-07 to 2012-13	379.38 *	Rajasthan High Court
Service Tax (Finance Act, 1994)	Payment of service tax on trading on securities	2012-13 to 2016-17	78.99#	CESTAT
Income tax Act, 1961	Income tax Demand	F.Y. 2016-17	11.27 @	Commissioner Income Tax (Appeals)

<sup>\*</sup> Net of ₹ 156.54 Lakhs paid under protest

- (viii) According to the information and explanations given to us, the Company has not defaulted in repayment of loans or borrowings to financial institutions, banks or Government. The Company has not issued any debentures.
- (ix) On the basis of information and explanation given to us, term loans have been applied for the purposes for which they were obtained. The Company did not raise any money by way of initial public offer or further public offer (including debt instruments).
- (x) Based on the audit procedure performed and according to the information and explanations given to us by the management, no fraud by the Company or on the Company by its officers or employees has been noticed or reported during the year.
- (xi) According to the information and explanations given to us, the managerial remuneration has been paid and provided in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act.
- (xii) The Company is not a Nidhi company and hence reporting under clause 3(xii) of the Order is not applicable to the Company.

# For Lodha & Co.

Chartered Accountants
Firm Registration No. 301051E

# (Gaurav Lodha)

Partner Membership No. 507462

Place: New Delhi Date: June 28, 2021

- (xiii) According to the information and explanations given to us, all the transactions with the related parties are in compliance with Sections 177 and 188 of the Act and the relevant details have been disclosed in the standalone Financial Statements as required by the applicable accounting standards.
- (xiv) The Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures and hence reporting under Clause 3(xiv) of the Order is not applicable to the Company.
- (xv) In our opinion and according to the information and explanations given to us, during the year, the Company has not entered into non-cash transactions with its Directors or persons connected to its directors and hence provisions of Section 192 of the Companies Act, 2013 are not applicable to the Company.
- (xvi) The Company is not required to be registered under section 45-IA of the Reserve Bank of India Act, 1934.

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<sup>#</sup> Net of ₹ 8.77 Lakhs paid under protest

<sup>@</sup> Net of ₹ 2.82 Lakhs paid under protest

# ANNEXURE 'B' TO THE INDEPENDENT AUDITOR'S REPORT

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act") as referred to in paragraph 2(f) of 'Report on Other Legal and Regulatory Requirements' section

We have audited the internal financial controls over financial reporting of CAREER POINT LIMITED ("the Company") as of March 31, 2021 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

# Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India". These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit.

We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the financial controls system over financial reporting and their operating effectiveness.

Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

# Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that

(1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company;

(2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and

(3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

# Opinion

In our opinion, to the best of our information and according to the explanations given to us, we report that the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2021, based on "the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

# For Lodha & Co.

Chartered Accountants
Firm Registration No. 301051E

# (Gaurav Lodha)

Partner

Membership. No. 507462

Place: New Delhi Date: June 28, 2021

CAREER POINT Ltd. Annual Report 2020-21

# Career Point Limited Standalone Balance Sheet as at 31.03.2021 CIN - L72200RJ2000PLC016272

₹ in Lakhs

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ASSETS Non-current Assets Property, plant and equipment Capital work-in-progress Investment Property Intangible assets Financial Assets	5 5 6 7	10,974.26 341.30	11,307.24
Non-current Assets Property, plant and equipment Capital work-in-progress Investment Property Intangible assets Financial Assets	5 6		11,307.24
Property, plant and equipment Capital work-in-progress Investment Property Intangible assets Financial Assets	5 6		11,307.24
Capital work-in-progress Investment Property Intangible assets Financial Assets	5 6		
Investment Property Intangible assets Financial Assets	6		57.92
Intangible assets Financial Assets		1,862.68	2,271.63
Financial Assets	,	12.66	9.02
	,	22.00	3.02
(i) Investments	8	16,857.94	17,452.51
(ii) Loans	9	812.30	622.04
(ii) Other Financial Assets	9A	126.53	196.80
			165.47
	10		32,082.63
		32,237116	52,652.65
	11	86.09	95.17
		50.03	33.17
	8	2 518 55	1,385.48
``			1,218.53
			108.82
			33.24
			13,354.02
			157.86
			53.80
			84.01
			104.25
	15		16,595.18
			48,677.81
		43,240.00	40,077.01
7	20	1 819 29	1,816.29
	-	· ·	38,832.82
	21		40,649.11
1 1		41,780.17	40,043.11
	22	1 687 30	2,168.31
-			64.33
			791.89
	2.7		3,024.53
		2,313.22	3,024.33
	25	3 513 45	3,494.50
		5,525.45	5,757.50
	20	<u>_</u>	
			13.20
	27		1,209.38
• •			279.85
			7.24
	23		5,004.17
			48,677.81
	Other non-current assets  Total Non Current Assets  Current Assets  Inventories  Financial Assets (i) Investments (ii) Trade receivables (iii) Cash and Cash Equivalents (iv) Bank Balances other than (iii) above (v) Loans (vi) Others  Other current assets  Current Tax Assets (Net)  Assets held-for-sale Total Current Assets  TOTAL ASSETS  EQUITY AND LIABILITIES  EQUITY: Equity Share Capital  Other Equity  Total Equity  LIABILITIES:  Non-current Liabilities  Financial Liabilities  Borrowings  Provisions  Deferred Tax Liabilities  Financial Liabilities  Financial Liabilities  (i) Borrowings  (ii) Trade payables  - Micro & Small Enterprises  - Other than Micro & Small Enterprises (iii) Other Financial liabilities  Provisions  Total Current Liabilities  Total Current Liabilities  Total Current Liabilities  Total Current Liabilities  Total Current Liabilities	Total Non Current Assets	Total Non Current Assets   31,167.73

Company Overview, Basis of preparation and Significant accounting policies (1-4) The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

For Lodha & Co.

For and on behalf of the Board of Directors

**Chartered Accountants** Firm Registration No: 301051E

Membership No: 507462

Partner

Pramod Maheshwari Managing Director & CEO

Executive Director & CFO

**Om Prakash Maheshwari** 

DIN: 00185677

DIN: 00185711

(Gaurav Lodha) Tarun Kumar Jain GM (Corporate and Legal Affairs)

and Company Secretary

Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan) Date: 28/06/2021 Date: 28/06/2021

CAREER POINT Ltd. Annual Report 2020-21

# CAREER POINT LIMITED STANDALONE STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED ON 31.03.2021 CIN - L72200RJ2000PLC016272

₹ in Lakhs

Particulars	Note No.	For the year ended 31.03.2021	For the Year ended 31.03.2020
INCOME			
Revenue from operations	30	1,812.48	5,214.18
Other income	31	2,093.11	2,063.94
TOTAL REVENUE		3,905.59	7,278.12
EXPENSES:			
Cost of materials consumed	32	122.19	176.11
Changes in inventories of finished goods, work in progress and Trading goo	ods 33	9.07	(3.16)
Employee benefits expenses	34	798.26	2,756.07
Finance costs	35	395.03	589.12
Depreciation and amortization expense	36	375.65	398.86
Other expenses	37	641.74	1,302.92
TOTAL EXPENSES		2,341.94	5,219.92
Profit/(Loss) before exceptional items and tax		1,563.65	2,058.20
Exceptional items - Gain/(Loss)		-	-
Profit/ (Loss) before tax		1,563.65	2,058.20
Tax expense:			
Current Tax		322.93	310.67
MAT Credit Entitlement / Reversal		(74.45)	-
Deferred Tax		61.50	117.34
Previous Year Taxation Adjustment		(4.73)	(12.73)
Profit/(Loss) for the Year		1,258.40	1,642.92
Other Comprehensive Income			
(a) (i) Items that will not be reclassified to profit or loss -Remeasurement benefit of defined benefit plans		34.64	22.58
(ii) Income tax expense on items that will not be -reclassified to profit or loss		(10.09)	(6.58)
(b) (i) Items that will be reclassified to profit or loss		-	-
" (ii) Income tax expense on items that will be reclassified to profit or loss"		-	-
Total Other Comprehensive Income for the year		24.55	16.00
Total Comprehensive Income for the year		1,282.95	1,658.92
Earnings per share (in Rs.)	46		
Basic		6.92	9.05
Diluted		6.92	9.05

Company Overview, Basis of preparation and Significant accounting policies (1-4)

The accompanying notes are an integral part of the standalone financial statements

As per our report of even date

For Lodha & Co.

Partner

**Chartered Accountants** 

Membership No: 507462

Firm Registration No: 301051E

For and on behalf of the Board of Directors

**Pramod Maheshwari** Managing Director & CEO DIN: 00185711

**Om Prakash Maheshwari** Executive Director & CFO DIN: 00185677

Tarun Kumar Jain (Gaurav Lodha)

GM (Corporate and Legal Affairs) and Company Secretary

Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan) Date: 28/06/2021 Date: 28/06/2021

# **CAREER POINT LIMITED** STANDALONE CASH FLOW STATEMENT FOR THE YEAR ENDED 31.03.2021 CIN - L72200RJ2000PLC016272

₹ in Lakhs

₹					
Particulars		For the year ended 31.03.2021		For the Year ended 31.03.2020	
A. Cash Flows from Operating Activities					
Profit/(Loss) Before Taxation		1,563.65		2,058.20	
Adjustments for:					
Depreciation and Ammortization Expenses	375.65		398.86		
Short/Long Term Capital Gain on shares/assets	(218.53)		(147.27)		
Interest Income	(1,363.95)		(1,377.65)		
Interest expense	395.03		589.12		
Profit on sale of Property, Plant & Equipments	(296.78)		-		
Bad debts written off	0.82		0.92		
Dividend Income	(181.93)		(544.92)		
Provision for Doubtful Debts	84.30		4.22		
Provision for Gratuity	11.55	(1,193.84)	21.08	(1,055.64)	
Operating Profit before Working Capital Changes		369.81		1,002.56	
(Increase)/Decrease in Trade Receivables	573.90		(26.10)		
(Increase)/Decrease in Inventories	9.08		3.78		
(Increase)/Decrease in others Assets	(1.11)		(5.26)		
Increase/(Decrease) in Liabilities	(36.45)	545.42	(667.57)	(695.15)	
Cash generated from operations		915.23		307.41	
Direct taxes paid		(295.15)		(396.19)	
Net Cash from Operating Activities		620.08		(88.78)	
B. Cash Flow from Investing Activities					
Sale of Property Plant & Equipment, Investment Property and Intangible assets	637.97		-		
Interest Received	1,366.27		1,377.65		
Purchase of Property Plant & Equipment, Investmen	nt (agrees)		(476.07)		
Property and Intangible assets (including CWIP)	(324.36)		(476.87)		
Loans Given to related party (Net)	(1,125.06)		86.49		
Dividend Received from subsidiary	181.93		544.92		
Sale/(Purchase) of INVESTMENTS	380.03		547.38		
Sale/(Purchase) of share of Associate/ Subsidiary/ Joint Venture (net)	(700.00)		15.50		
Movement in Fixed Deposits	(11.03)		(22.31)		
Net Cash (used in)/ from Investing Activities		405.75		2,072.76	
C. Cash Flows from Financing Activities					
Repayment of Borrowings	(2,108.30)		(1,704.75)		
Proceeds from Borrowings	1,603.99		922.76		
Interest paid	(403.15)		(578.20)		
Dividend Paid	(181.93)		(544.89)		
Proceeds from Equity Shares Issue	36.00		-		
Net Cash from Financing Activities		(1,053.39)		(1,905.08)	
Net increase/(decrease) in cash and cash equivalent (A + B + C)	ts	(27.56)		78.90	
Cash and Cash Equivalents at beginning of the perio	od	108.82		29.92	
Cash and Cash Equivalents at end of the period (Refer Note No. 13)		81.26		108.82	

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# Note:

# 1. Changes in Liabilities arising from financing activities

₹ in Lakhs

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Particulars	Balance as at 31 <sup>st</sup> March 2020	Cash Flow Changes		Balance as at 31 <sup>st</sup> March 2021
Long Term Borrowings	2,168.31	(481.01)	-	1,687.30
Current Borrowings (including current maturity)	4,013.85	(23.30)	-	3,990.55
Total	6,182.16	(504.31)	-	5,677.85

2. Cash flow statement has been prepared under the indirect method as set out in the Indian Accounting Standard (INDAS) 7: "Statements of Cash Flow" issued by the Institute of Chartered Accountants of India.

As per our report of even date

For Lodha & Co. For and on behalf of the Board of Directors

**Chartered Accountants** 

Firm Registration No: 301051E

Pramod Maheshwari Om Prakash Maheshwari Managing Director & CEO Executive Director & CFO

DIN: 00185711 DIN: 00185677

(Gaurav Lodha) Tarun Kumar Jain

GM (Corporate and Legal Affairs) Partner Membership No: 507462

and Company Secretary

Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan) Date: 28/06/2021 Date: 28/06/2021

# **CAREER POINT LIMITED** STANDALONE STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31.03.2021 CIN: L72200RJ2000PLC016272

**EQUITY SHARE CAPITAL** 

₹ in Lakhs

Particulars	As at 1 <sup>st</sup> April, 2019	Changes during year	As at 31 <sup>st</sup> March, 2020		As at 31 <sup>st</sup> March, 2021
Issued, Subscribed and Paid Up					
1,81,92,939 ( at 31st March,2020 =1,81,62,939 and as at 1st April, 2019=1,81,62,939) Equity shares of ₹10 each.	1,816.29	-	1,816.29	3.00	1,819.29
Total	1,816.29	-	1,816.29	3.00	1,819.29

# STATEMENT OF CHANGES IN OTHER EQUITY

₹ in Lakhs

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TARLENEN OF CHARGES IN OTHER EQUIT							
Particulars	Share Option outstanding account	Securities Premium	General Reserve	Retained Earnings	Other Comprehensive Income that will not be reclassified to Profit & Loss	Total	
Balance as at 01.04.2019	12.45	17,196.84	86.58	20,403.61	19.31	37,718.79	
Profit for the period	-	-	-	1,642.92	-	1,642.92	
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	16.00	16.00	
Dividend Paid	-	-	-	(544.89)	-	(544.89)	
Balance as at 31.03.2020	12.45	17,196.84	86.58	21,501.64	35.31	38,832.82	
Profit for the period	-	-	-	1,258.40	-	1,258.40	
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	24.55	24.55	
Security premium on issue of equity share (ESOP) during the year	(5.50)	38.54	-	-	-	33.04	
Amount recorded on grants/ modifications/ cancellation of ESOP during the year	-	-	-	-	-	-	
Dividend Paid	-	-	-	(181.93)	-	(181.93)	
Balance as at 31.03.2021	6.95	17,235.38	86.58	22,578.11	59.86	39,966.88	

The accompanying notes are integral part of these Standalone financial statements

# As per our report of even date

For Lodha & Co.

**Chartered Accountants** Firm Registration No: 301051E

**Pramod Maheshwari** 

Managing Director & CEO

DIN: 00185711

(Gauray Lodha)

Partner Membership No: 507462

Place: New Delhi Date: 28/06/2021 For and on behalf of the Board of Directors

**Om Prakash Maheshwari** Executive Director & CFO DIN: 00185677

Tarun Kumar Jain

GM (Corporate and Legal Affairs) and Company Secretary

Membership No: F6584

Place: Kota (Rajasthan) Date: 28/06/2021

CAREER POINT Ltd. Annual Report 2020-21

# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended March 31, 2021

# 1 The Company overview

Career Point Limited is engaged in providing Education Service which inter alia include Education Consultancy, Management Services, Tutorial Services and Residential Hostel Services.

Career Point Limited (The Company), is a public limited Company domiciled in India and is incorporated under the provisions of the Companies Act applicable in India. Career Point Limited has its listing with BSE Limited and National Stock Exchange of India. The registered office of the Company is situated at CP Tower 1, Road No 1, IPIA, Kota -324005, Rajasthan, India. The Financial Statements of the Company for the year ended 31st March, 2021 are approved for issue by the Company's Board of Directors on June 28, 2021

# 2 Basis of preparation of financial statements

# (i) Statement of compliance

The financial statements are prepared in accordance with Indian Accounting Standards (Ind AS), as prescribed under section 133 of the Companies Act, 2013 ('Act') (to the extent notified) read with the Rules, as amended from time to time and guidelines issued by the Securities and Exchange Board of India (SEBI).

Accounting policies have been consistently applied except where a newly issued accounting standard is initially adopted or a revision to an existing accounting standard requires a change in the accounting policy hitherto in use.

These financial statements which comprises the balance sheet as at 31.03.2021, the statement of profit & loss(including other comprehensive income), the statement of cash flows & the statement of changes in equity for the year ended 31.03.2021 and a summary of the significant accounting policies and other explanatory information (together herein after referred to as "financial statements").

# **Basis of Measurement**

"The Company maintains its accounts on accrual basis following the historical cost convention, except for certain items that have been measured at fair value as required by the relavant IND AS. The standalone financial statements are presented in Indian Rupees (₹), which is the Company's functional and presentation currency and all amounts are rounded to the nearest lakhs (₹ 00,000) and two decimals thereof, except as stated otherwise."

# (iii) Use of Estimates & Judgements

The Preparation of financial statements in conformity with Ind As requires that the management of the company makes estimates and assumptions that affect the reported amounts of income and expenses of the period, the reported balances of assets and liabilities and the disclosures relating to contingent liabilities as at the date of the financial statements. Actual results could differ from these estimates. (Refer note No. 4 on critical accounting estimates, assumptions & judgments.)

These estimates could change from period to period and also the actual results could vary from the estimates. Appropriate changes are made to the estimates as the management becomes aware of changes in circumstances surrounding

these estimates. The changes in estimates are reflected in the financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the financial statements.

# Significant Accounting policies

# (i) Foreign Currency Transactions

Foreign currency transactions are recorded on initial recognition in reporting currency, using the exchange rate at the date of transaction. At each Balance sheet date, foreign currency monetary items are reported using the closing rate.

The exchange differences arising on settlement of monetary items are recognised as income or expenses in the year in which they arise.

# (ii) Financial Instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity. A financial assets or a liability is recognised when the Company becomes a Party to the contractual provision of the instrument.

(a) "Financial Assets are measured at amortised cost or fair value through Other Comprehensive Income or fair value through Profit or Loss, depending on its business model for managing those financial assets and the assets contractual cash flow characteristics. Subsequent measurements of financial assets are dependent on initial categorisation. For impairment purposes significant financial assets are tested on an individual basis, other financial assets are assessed collectively in groups that share similar credit risk characteristics. The company derecognizes a financial assets when the contractual rights to the cash flows from the financial assets expire or it transfers the financial assets and the transfer qualifies for the derecognisition under Ind AS 109."

Investment in subsidiaries, associate and Joint venture

Investments in shares of Subsidiaries, Joint Venture & Associates are measured at cost subject to impairment losses, if any.

Investment in Mutual Funds

Investments in Mutual Funds (Other Than Investment in Subsidiaries & Joint Venture) are initially measured at fair value. Any subsequent fair value gain or loss is recognized through Profit or Loss.

Investment in Equity Instruments (other than Investment in Subsidiaries, Associates & Joint Venture)

Investments in Equity Instruments (Other Than Investment in Subsidiaries & Joint Venture) are initially measured at fair value. Any subsequent fair value gain or loss is recognized through Other Comprehensive Income.

The company assesses impairment based on expected credit loss (ECL) model to all its financial assets measured at amortised cost.

Cash and Cash Equivalents

# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31<sup>st</sup> March. 2021

"Cash and cash equivalent in the balance sheet comprise cash at banks and on hand and short-term deposits with an original maturity of three months or less, which are subject to an insignificant risk of changes in value. For the purpose of the statement of cash flows, cash and cash equivalents consist of cash and short-term deposits, as defined above"

(b) All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs. The Company's financial liabilities include trade and other payables, loans and borrowings including bank overdrafts.

# Loans & Borrowings

After initial recognition, interest-bearing loans and borrowings are subsequently measured at amortized cost using the EIR method. Gains and losses are recognized in the statement of profit and loss when the liabilities are derecognized as well as through the EIR amortization process.

Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the statement of profit and loss.

# Trade & Other payables

"A payable is classified as 'trade payable' if it is in respect of the amount due on account of goods purchased or services received in the normal course of business. These amounts represent liabilities for goods and services provided to the Company prior to the end of financial year which are unpaid. Trade and other payables are presented as current liabilities unless payment is not due within 12 months after the reporting period. They are recognised initially at their fair value and subsequently measured at amortised cost using the effective interest method."

# (iii) Property, Plant and Equipment

# A Recognition and measurement

- (a) The cost of property, plant and equipment comprises its purchase price net of any trade discounts and rebates, any import duties and other taxes (other than those subsequently recoverable from the tax authorities), any directly attributable expenditure on making the asset ready for its intended use, including relevant borrowing costs for qualifying assets and any expected costs of decommissioning. Expenditure incurred after the property, plant and equipment have been put into operation, such as repairs and maintenance, are charged to Statement of Profit and Loss in the period in which the costs are incurred.
- (b) An item of property, plant and equipment is derecognised upon disposal. Any gain or loss arising on the disposals determined as the difference between the sale proceeds and the carrying amount of the asset and

is recognised in Statement of Profit and Loss.

- (c) Assets in the course of construction are capitalised in the assets under capital work in progress account (CWIP). At the point when an asset is operating at management's intended use, the cost of construction is transferred to the appropriate category of property, plant and equipment and depreciation commences.
- (d) Property, plant and equipment except freehold land held for use in the supply or administrative purposes, are stated in the balance sheet at cost less accumulated depreciation and accumulated impairment losses, if any. Freehold land is stated at historical cost.

# **B** Depreciation/Amortisation

The Assets' residual values, useful lives and method of depreciation are reviewed at each financial year end and adjusted prospectively, if appropriate. Depreciation on Plant, Property and equipment (other than freehold land) has been provided using straight line method over the useful life of assets. Useful life is the period over which an asset is expected to be used by an enterprise. The estimated total useful life of the assets are as follows-

Class of Property, Plant & Equipment	Useful Life
Building	60 Years
Plant & Machinery	8-22 Years
Furniture & Fixtures	8 Years
Computer	3 Years
Vehicle	8-10 Years
Office Equipments	5 Years

# (iv) Investment properties

"Property that is held for long-term rental yields or for capital appreciation or both, and that is not occupied by the group, is classified as investment property. Investment property is measured initially at its cost, including related transaction costs and where applicable borrowing costs. Subsequent expenditure is capitalised to the asset's carrying amount only when it is probable that future economic benefits associated with the expenditure will flow to the group and the cost of the item can be measured reliably. All other repairs and maintenance costs are expensed when incurred. Freehold land is stated at historical cost and Leasehold land is stated at historical cost less amortisation. Leasehold land is amortised over the period of lease as per lease agreement. Though the Company measures investment property using cost based measurement, the fair value of investment property is disclosed in the notes. Fair values are determined based on annual evaluation performed by an external independent valuer/Internal assessment."

# (v) Intangible Assets

Identifiable intangible assets are recognised a) when the Company controls the asset, b) it is probable that future economic benefits attributed to the asset will flow to the Company and c) the cost of the asset can be reliably measured.

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# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

"Computer softwares are capitalised at the amounts paid to acquire the respective license for use and are amortised over the period of license, generally not exceeding six years on straight line basis. The assets useful lives are reviewed at each financial year end. Software is amortised over an estimated useful life of 3 years."

# (vi) Inventories

Inventories are valued at lower of cost or net estimated realizable value, mainly comprises of publication and printed material. The cost of publication and printed materials have been computed on the basis of cost of materials, labour, cost of conversion and other costs incurred for bringing the inventories to their present location and condition. Cost is determined using the FIFO method.

# (vii) Impairment of Assets

At each Balance Sheet date, the carrying amount of assets is tested for impairment so as to determine the provision for impairment loss required, if any, or the reversal required of impairment loss recognized in previous periods, if any.

An impairment loss is recognized whenever the carrying amount of an asset or its cash generating units exceed its recoverable amount.

### Recoverable amount is determined:

- In the case of an individual asset, at higher of the net selling price or value in use.
- In the case of cash generating unit, at higher of the cash generating unit's net selling price or value in use.

# (viii) Employee Benefits

The Company participates in various employee benefit plans. These benefit plans are classified as either defined contribution plans or defined benefit plans. Under a defined contribution plan, the company's only obligation is to pay a fixed amount with no obligation to pay further contributions if the fund does not hold sufficient assets to pay all employee benifits. The related acturial and investment risks fall on the employee.

Under a defined benefit plan, it is the Company's obligation to provide agreed benefits to the employees. The related acturial & investment risks fall on the Company.

In case of defined benefit plan, all acturial gains or losses are immediately recognized in other comprehensive income, net of taxes and permanently excluded from profit and loss. Further, the profit or loss will no longer include an expected return on plan assets. The actual return on plan assets above or below the discount rate is recognized as part of remeasurement of net defined liability or asset through other comprehensive income, net of taxes.

The company does not provide carry forward & encashment of leaves.

# (a) Defined Contribution plan

Company's contributions paid/ payable during the year to Provident Fund, Employee state insurance are recognized in the statement of Profit and Loss Account.

The company is depositing P.F. & ESI contribution only

for eligible employees within statutory limits. The employees whose income is above the statutory limits have opted not to subscribe and accordingly, the company is not required to make the contribution.

# (b) Defined Benefit Plan

Retirement benefits in the form of Gratuity are considered as defined benefit obligations and are provided for on the basis of an actuarial valuation, using the projected unit credit method, as at the date of the Balance Sheet. Actuarial Gains and losses arising from experience adjustments and changes in actuarial assumptions are recognized immediately in the balance sheet with a corresponding debit or credit to retained earnings through other comprehensive income (OCI) in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods. All other expenses related to defined benefit plans are recognized in Statement of Profit and Loss as employee benefit expenses.

# (ix) Share Based Payment Transactions

Equity settled share based payments to employees and others providing similar services are measured at fair value of equity instruments at the grant date.

The fair value determined at grant date of the equity settled share based payments is expensed on a straight line basis over the period, based on the company's estimate of equity instruments that will eventually vest with a corresponding increase in equity.

# (x) Provisions, Contingent Liabilities and Contingent Assets

# (i) Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provisions are reviewed at each reporting period and are adjusted to reflect the current best estimate."

# (ii) Contingencies

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Company or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle or a reliable estimate of the amount cannot be made. Information on contingent liability is disclosed in the Notes to the Financial Statements. Contingent assets are not recognized in financial statements but are disclosed, if any.

# (xi) Non-Current Assets Held for Sale

The Company classifies non-current assets and disposal groups as held for sale if their carrying amounts will be

# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31<sup>st</sup> March, 2021

recovered principally through a sale/distribution rather than through continuing use and the sale is considered highly probable. Management is committed to the sale within one year from the date of classification. The Company treats sale/distribution of the asset or disposal group to be highly probable when:

- The appropriate level of management is committed to a plan to sell the asset (or disposal group),
- An active programme to locate a buyer and complete the plan has been initiated (if applicable),
- The asset (or disposal group) is being actively marketed for sale at a price that is reasonable in relation to its current fair value.
- The sale is expected to qualify for recognition as a completed sale within one year from the date of classification, and"
- Actions required to complete the plan indicated that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn. Non-current asset held for sale/for distribution to owners and disposal groups are measured at the lower of their carrying amount and the fair value less costs to sell/distribute. Assets and liabilities classified as held for sale/distribution are presented separately in the balance sheet. Property, plant and equipment and intangible assets once classified as held for sale/distribution to owners are neither depreciated nor amortized.

# (xii) Lease

Ind AS 116 supersedes Ind AS 17 Leases including evaluating the substance of transactions involving the legal form of a lease. The standard sets out the principles for the recognition, measurement presentation and disclosure of leases and requires lessees to account for all leases under a single onbalance sheet model.

Lessor accounting under Ind AS 116 is substantially unchanged in comparison with earlier under Ind 17. Lessors will continue to classify leases as either operating or finance lease using similar principles as in Ind AS 17. Therefore, Ind AS 116 did not have an impact for leases where the group is the lessor.

# (a) Right of use assets

At the date of commencement of the lease, the Company recognizes a right-of-use (ROU) asset and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of 12 months or less (short-term leases) and low value leases. For these short-term and low-value leases, the Company recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease. Certain lease arrangements include the options to extend or terminate the lease before the end of the lease term. ROU assets and lease

liabilities includes these options when it is reasonably certain that they will be exercised.

The ROU assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses. ROU assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset.

ROU assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable. For the purpose of impairment testing, the recoverable amount (i.e. the higher of the fair value less cost to sell and the value-in-use) is determined on an individual asset basis unless the asset does not generate cash flows that are largely independent of those from other assets. In such cases, the recoverable amount is determined for the Cash Generating Unit (CGU) to which the asset belongs.

# (b) Lease Liabilities

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The Company recognise a lease liability at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate.

The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on a lease by lease basis.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the Company changes its assessment if whether it will exercise an extension or a termination option.

Lease liability and ROU asset have been separately presented in the Balance Sheet.

# (c) Company as a lessor

Leases for which the Company is a lessor is classified as a finance or operating lease. Whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee, the contract is classified as a finance lease. All other leases are classified as operating leases.

CAREER POINT Ltd. Annual Report 2020-21

CAREER POINT Ltd. Annual Report 2020-21

# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

For operating leases, rental income is recognized on a straight line basis over the term of the relevant lease.

# (xiii) Revenue Recognition

The company has applied Ind AS 115 which establishes a comprehensive framework for determining whether , how much and when revenue is to be recognized. The standard requires apportioning revenue earned from the contracts to individual promises, or performance obligations, on a relative stand-alone selling price basis, using a five-step model.

#### Revenue from Services

Revenue is recognised only when it can be reasonably measured and there exists reasonable certainty of its recovery. Fees/income collected in advance for the period subsequent to the accounting period is shown as current liability.

Revenue in respect of education services is recognised in Profit & Loss in proportion to the stage of completion of the services at the reporting date. Fee is recorded at invoice value, net of discounts & taxes, if any.

Company is recognising as revenue only the amount which the company is entitled to receive as royalty as per the agreement entered into with the franchisee.

Revenue in respect of franchise (startup fees) is recognised over a period of time as agreed terms of franchise agreement.

Hostel revenue is recognized on accrual basis i.e. income is booked on month to month basis.

# Revenue from sale of products

Revenue is recognised when the significant risk and rewards of ownerships are passed on to customers, which is generally on dispatch/delivery of goods to the customers.

# xiv) Finance Cost

Finance cost comprises interest cost on borrowings. Borrowing cost that are not directly attributable to a qualifying asset are recognized in the statement of profit & loss account using effective interest rate.

Processing fees charged on term loan is recognized in the statement of profit & loss over the tenure of the loan and balance of the processing fee is reduced from loan amount of current period.

# (xv) Other Income

# (a) Interest

Interest income from a financial asset is recognized when it is probable that the economic benefits will flow to the company and the amount of income can be measured reliably. Interest income is accrued on a time proportion basis taking into account the amount outstanding and the rate applicable.

# (b) Dividend

Dividend income is recognized when the right to receive dividend is established.

#### (xvi) Taxation

Income tax expense represents the sum of current and deferred tax. Tax is recognised in the Statement of Profit and Loss, except to the extent that it relates to items recognised directly in equity or other comprehensive income.

Current tax provision is computed for Income calculated after considering allowances and exemptions under the provisions of the applicable Income Tax Laws. Current tax assets and current tax liabilities are off set, and presented as

"Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the Balance sheet and the corresponding tax bases used in the computation of taxable profit and are accounted for using the liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences, and deferred tax assets are generally recognised for all deductible temporary differences, carry forward tax losses and allowances to the extent that it is probable that in future taxable profits will be available to set off such deductible temporary differences. Deferred tax assets and liabilities are measured at the applicable tax rates. Deferred tax assets and deferred tax liabilities are off set, and presented as net. The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available against which the temporary differences can be utilised. Minimum Alternative Tax (MAT) is applicable to the Company. Credit of MAT is recognised as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period, i.e., the period for which MAT credit is allowed to be carried forward. In the year in which the MAT credit becomes eligible to be recognised as an asset, the said asset is created by way of a credit to the profit and loss account and shown as MAT credit entitlement."

# (xvii) Earning per Share

Earnings considered in ascertaining the company's earning per share comprises the net profit after tax attributable to equity shareholders.

Basic earnings per share is computed using the weighted average number of equity shares outstanding during the period. Diluted earnings per share is computed using the weighted average number of equity and dilutive equivalent shares outstanding during the period.

# 4 Critical accounting estimates, assumptions and judgements:-

In the process of applying the Company's accounting policies, management has made the following estimates, assumptions and judgements, which have significant effect on the amounts recognised in the financial statement. Uncertainty about these assumptions and estimates could result in outcome that require a material adjustment to assets or liabilities affected in future periods.

# (i) Property, plant and equipment

Property, Plant and equipment represent a significant

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# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

proportion of the asset base of the company. The useful lives and residual value of the company's asset are determined by the management at the time the asset is acquired and reviewed at each reporting date.

# (ii) Income taxes

The Company's tax jurisdiction is India. Significant judgements are involved in estimating budgeted profits for the purpose of paying advance tax, determining the provision for income taxes, including amount expected to be paid/recovered for uncertain tax positions.

# (iii) Contingencies

Management judgement is required for estimating the possible outflow of resources, if any, in respect of contingencies/claim/litigations against the Company as it is not possible to predict the outcome of pending matters with accuracy.

# (iv) Allowance for uncollected accounts receivable and advances

Trade receivables do not carry any interest and are stated at their normal value as reduced by appropriate allowances for estimated irrecoverable amounts. Individual trade receivables and advances are written off when management deems them not to be collectible. Impairment is made on the expected credit losses, which are the present value of the cash shortfall over the expected life of the financial assets.

# (v) Impairment of non-financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any indication exists, or when annual impairment testing for an asset is required, the Company estimates the assets's recoverable amount. An assets's recoverable amount is the higher of an assets's or CGU's fair value less costs of disposal and its value in use. Where the carrying amount of an asset or CGU exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable

# (vi) Impairment of financial assets

The impairment provisions for financial assets are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on Company's past history, existing market conditions as well as forward looking estimates at the end of each reporting period.

# (vii) Fair value measurement of financial instruments

When the fair values of financials assets and financial liabilities recorded in the Balance Sheet cannot be measured based on quoted prices in active markets, their fair value is measured using valuation techniques, including the discounted cash flow model, which involve various judgements and assumptions.

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# **CAREER POINT LIMITED**

# NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

# Note 5: PROPERTY, PLANT AND EQUIPMENT

₹ in Lakhs

	Land (leasehold)	Building*	Plant & Machinery	Furniture & fixtures	Computer	Vehicle	Office Equipment	Total
Gross carrying value:								
As at 01.04.2019	1539.44	9944.77	5.10	974.23	28.30	71.73	64.27	12627.84
Additions	-	2.29	190.88	26.09	11.69	82.98	31.00	344.93
Disposal/ adjustments	-	-	-	-	-	-	-	-
As at 31.03.2020	1539.44	9947.06	195.98	1000.32	39.99	154.71	95.27	12972.77
Additions	-	1.11	0.23	2.40	5.53	0.04	22.34	31.65
Disposal/ adjustments	-	-	-	-	-	0.73	-	0.73
As at 31.03.2021	1539.44	9948.17	196.21	1002.72	45.52	154.02	117.61	13003.69
Accumulated depreciation/ impairment:								
As at 01.04.2019	62.61	547.60	5.10	563.81	16.45	39.56	42.54	1277.67
Depreciation	20.87	189.64	3.75	140.34	7.21	15.76	10.29	387.86
Disposal/ adjustments	-	-	-	-	-	-	-	-
As at 31.03.2020	83.48	737.24	8.85	704.15	23.66	55.32	52.83	1665.53
Depreciation	20.85	188.52	8.83	106.53	10.14	15.17	13.86	363.90
Disposal/ adjustments	-	-	-	-	-	-	-	-
As at 31.03.2021	104.33	925.76	17.68	810.68	33.80	70.49	66.69	2029.43
Net carrying value								
as at 31.03.2020	1455.96	9209.82	187.13	296.17	16.33	99.39	42.44	11307.24
As at 31.03.2021	1435.11	9022.41	178.53	192.04	11.72	83.53	50.92	10974.26
Capital work-in-progress								
As at 31.03.2019	-	-	-	-	-	-	-	-
Additions	-	-	-	-	-	-	-	57.92
Capitalization	-	-	-	-	-	-	-	-
as at 31.03.2020	-	-	-	-	-	-	-	57.92
Additions	-	-	-	-	-	-	-	283.38
Capitalization	-	-	-	-	-	-	-	-
As at 31.03.2021	-	-	-	-	-	-	-	341.30

The company has elected to measure the items of property, plant & equipment at their previous GAAP carrying value at the date of transition to IND AS. Building includes Building Built on leaasehold land.

The management of the company has reviewed the existing assets working conditions and utility at the balance sheet date and are of the opinion that there exists no indication that an asset has been impaired and hence no impairment has been carried out.

<sup>\*</sup>Include Building on land owned by related party. Gross Block of building is ₹7873.62 Lakhs & Net Block of Building is ₹7221.21 Lakhs.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31<sup>st</sup> March, 2021

Note 6: INVESTMENT PROPERTIES ₹ in Lakhs

ote of investment in for entires			\ III Lakiis
	Land (Freehold)	Land (Leasehold)	Total
Gross carrying value:			
As at 01.04.2019	1,442.75	905.33	2,348.08
Additions	36.14	-	36.14
Disposal/ adjustments	-	-	-
Assets classified as held for sale	(76.34)	-	(76.34)
as at 31.03.2020	1,402.55	905.33	2,307.88
Additions	-	1.07	1.07
Disposal/ adjustments	-	422.81	422.81
as at 31.03.2021	1,402.55	483.59	1,886.14
Accumulated depreciation:			
As at 01.04.2019	-	26.44	26.44
Depreciation	-	9.81	9.81
Disposal/ adjustments	-	-	-
Assets classified as held for sale	-	-	-
as at 31.03.2020	-	36.25	36.25
Depreciation	-	7.14	7.14
Disposal/ adjustments	-	19.93	19.93
as at 31.03.2021	-	23.46	23.46
Net carrying value			
As at 31.03.2020	1,402.55	869.08	2,271.63
As at 31.03.2021	1,402.55	460.13	1,862.68

The company has elected to measure the items of Investment Properties at their previous GAAP carrying value at the date of transition to IND AS.

₹ in Lakhs

Fair Value	Amount
at 31.03.2020	3,500.71
at 31.03.2021	2,771.92

## Note 7: OTHER INTANGIBLE ASSETS

₹ in Lakhs

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	Trademark	Software	Total
Gross carrying value:			
as at 01.04.2019	0.19	3.32	3.51
Additions	-	9.96	9.96
Disposal/ adjustments	-	-	-
as at 31.03.2020	0.19	13.28	13.47
Additions	-	8.25	8.25
Disposal/ adjustments	-	-	-
as at 31.03.2021	0.19	21.53	21.72
Accumulated amortization:			
as at 01.04.2019	-	3.26	3.26
Depreciation	-	1.19	1.19
Disposal/ adjustments	-	-	-
as at 31.03.2020	-	4.45	4.45
Depreciation	-	4.61	4.61
Disposal/ adjustments	-	-	-
as at 31.03.2021	-	9.06	9.06
Net carrying value			
as at 31.03.2020	0.19	8.83	9.02
As at 31.03.2021	0.19	12.47	12.66

The company has elected to measure the items of other intangibles at their previous GAAP carrying value at the date of transition to IND AS.

CAREER POINT Ltd. Annual Report 2020-21

## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note 8: INVESTMENTS ₹ in Lakhs

Particulars	No. of Shares /unit end of current reporting period	As at 31 <sup>st</sup> March 2021	No. of Shares /unit end of current reporting period	As at 31 <sup>st</sup> March 2020
NON CURRENT INVESTMENTS				
Investment in Subsidiary Companies				
Unquoted - Equity / Ordinary Shares (At cost less provision)				
(Fully Paid up unless otherwise stated)				
Career Point Edutech Limited (Face Value of ₹10 Each Fully Paid)	5,78,947	57.89	5,78,947	57.89
Career Point Infra Limited (Face Value of ₹10 Each Fully Paid)	39,78,994	13,495.00	39,78,994	13,495.00
Gyan Eduventure Private Limited (Face Value of ₹10 Each Fully Paid)	4,19,999	48.50	4,19,999	48.50
Career Point Accessories Private Limited (Face Value of ₹10 Each Fully Paid)	60,000	6.00	60,000	6.00
Srajan Capital Limited (Face Value of ₹10 Each Fully Paid)	62,27,000	1,808.00	55,27,000	1,108.00
Career Point Institute of Skill Development Pvt. Ltd. (Face Value of ₹10 Each Fully Paid) !@	14,09,999	141.00	14,09,999	141.00
Edutiger Private Limited (Face Value of ₹10 Each Fully Paid)	75,000	7.50	75,000	7.50
Unquoted - (10% Optionally convertible non-cumulative redeemable Preference Shares)"				
(Fully Paid up unless otherwise stated)				
Srajan Capital Limited (Face Value of ₹10 Each Fully Paid)	9,72,000	855.00	9,72,000	855.00
Gyan Eduventure Private Limited (Face Value of ₹10 Each Fully Paid)	40,00,000	400.00	40,00,000	400.00
Investment in Associates				
Unquoted-Equity Shares (At cost less provision)Imperial Infin Private Limited (Face Value of ₹100 Each Fully Paid)	34,000	34.00	34,000	34.00
TOTAL (a)		16,852.89		16,152.89
Investment in Mutual Fund- Classified as FVTPL (Quoted)				
UTI FTIF SERIES XXVIII-X (1153 DAYS)*		-	30,00,000	316.80
UTI FTIF SERIES XXVIII-XIII (1134 DAYS)*		-	40,00,000	450.55
RELIANCE FIXED HORIZON FUND XXXVI SERIES 2*		-	30,00,000	324.88
UTI FTIF SERIES XXX-I (1104 DAYS)*		-	20,00,000	207.39
TOTAL (b)		-		1,299.62
Investment in Unquoted Equity Shares - Classified as FVTOCI Betr Tech Pvt. Ltd. (C) of Face Value Rs. 10 each	73	5.05		-
TOTAL (a+b+c)		16,857.94		17,452.51

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

INVESTMENTS ₹ in Lakhs

INVESTIVIENTS				\ III Lakii3
Particulars	No. of Shares /unit end of current reporting period	As at 31 <sup>®</sup> March 2021	No. of Shares /unit end of current reporting period	As at 31 <sup>st</sup> March 2020
CURRENT INVESTMENTS - Classified as FVTPL(Quoted)				
ICICI PRUDENTIAL BANKING & PSU DEBT FUND*	43,40,695	1,084.37	43,40,695	1,005.40
UTI FTIF SERIES XXVIII-X (1153 DAYS )*	30,00,000	345.01	-	-
UTI FTIF SERIES XXVIII-XIII (1134 DAYS )*	40,00,000	495.62	-	-
RELIANCE FIXED HORIZON FUND XXXVI SERIES 2	30,00,000	355.69	-	-
UTI FTIF SERIES XXX-I (1104 DAYS )*	20,00,000	237.86	-	-
UTI FTIF SERIES XXVI-V (1160 DAYS)*	-	-	30,00,000	380.08
		2,518.55		1,385.48

<sup>\*</sup> Pledged against loan payable on demand from Barclays Bank Limited. (Refer Sub Note 25 (a))

! No provision for diminution in the value of certain long term investments has been considered necessary, since in the opinion of the management, such diminution in their value is temporary in nature considering the nature of investments, inherent value and expected future cash flows from such investment.

`@51% share of the company Career Point Institute of Skill Development Pvt. Ltd. pledged with NSDC for loan facility availed for specific project.

Subnote ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Aggregate Carrying Value of unquoted investments (Cost)	16,852.89	16,152.89
Aggregate Carrying Value of unquoted investments (FVTOCI)	5.05	0
Aggregate Carrying Value of Quoted Investments	2,518.55	2,685.10
Aggregate Market Value of Quoted Investments	2,518.55	2,685.10

Note: 9 LOANS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Unsecured, considered good unless otherwise stated'		
Loans to Related Parties*	812.30	6,22.04
Total	812.30	6,22.04

<sup>\*</sup>Refer note no.50

## Note: 9A OTHER NON CURRENT FINANCIAL ASSETS

₹ in Lakhs

		· · · · · · · · · · · · · · · · · · ·
Particulars	As at 31.03.2021	As at 31.03.2020
Unsecured, considered good unless otherwise stated		
Security Deposits	55.97	80.67
Bank deposits with remaining maturity of more than 12 months*	68.31	112.27
Interest Accrued	2.25	3.86
Total	126.53	196.80

## Note: 10 OTHER NON CURRENT ASSETS

₹ in Lakhs

72

Particulars	As at 31.03.2021	As at 31.03.2020
Deposits with Authorities	180.06	165.47
Total	180.06	165.47

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

## **Note: 11 INVENTORIES**

(Valued at lower of cost and Net realisable value unless otherwise stated)

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Raw Material (A)		
Paper	5.19	5.21
Finished Goods (B)		
(a) Student Kit & Material	35.93	29.64
(b) Study Material (Books)	44.97	60.32
Total (A+B)	86.09	95.17

#### Sub Note:

(a) Classification of Inventories as required by IND AS-2 "Inventories":Raw Material and Finished Goods contains Publication Material (Paper), and Other Items and Printed Material (Books) respectively.
Inventory consists of various types of books and other items, therefore item wise break-up of the same is not given.

#### **Note: 12 TRADE RECEIVABLES**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Unsecured		
Considered Good*	560.33	1,218.53
Credit impaired	98.65	14.35
	658.98	1,232.88
Less: Allowance for impairment Loss	98.65	14.35
Total	560.33	1,218.53

<sup>\*</sup>Note: \*Note: Amount Including Trade Receivables from Related Parties (FY 20-21= Rs. 113.10 Lakhs, FY 19-20= ₹553.52 Lakhs)

## Note: 13 CASH & CASH EQUIVALENT

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Cash & Bank balances		
Cash on hand	12.78	14.51
Balances with Banks	68.48	94.31
Total	81.26	108.82

## Note: 14 OTHER BANK BALANCES

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Fixed Deposits with Banks*	153.06	142.03
Less: Amount disclosed under Other Financial Assets (Refer Note No. 9A)	68.31	112.27
Total (a)	84.75	29.76
Earmarked Balances with Banks		
Unclaimed dividend Bank Accounts	17.54	3.48
Total (b)	17.54	3.48
Total (a+b)	102.29	33.24

<sup>\*₹50.00</sup> lacs guarantee given to 'NTPC Ltd. Noida (UP)', ₹19.73 lacs guarantee given to 'The Deputy Development Commissioner Cum Member Secretary DMFT,Ramgarh, Govt. of Jharkhand', ₹54.22 lakhs in favour of guarantee given to DDU-GKY & balance for others.

## Note: 15 CURRENT ASSETS-LOANS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
(Unsecured, considered good unless otherwise stated)		
Loans to Related Parties	14,288.82	13,354.02
Total	14,288.82	13,354.02

<sup>\*</sup>Refer note no. 50

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Note: 16 CURRENT FINANCIAL ASSETS - LOANS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Unsecured, considered good unless otherwise stated		
Interest Accrued	2.79	3.50
Other (DDUGKY) *	159.19	154.36
Security Deposits	25.00	-
Total	186.98	157.86

<sup>\*</sup> Refer Note no. 40

Note: 17 OTHER CURRENT ASSETS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Deposit with Tax Authorities	-	16.75
Advances to Employees	0.73	2.11
Capital Advances	-	21.03
Others Advances	19.58	13.91
Total	20.31	53.80

Note: 18 CURRENT TAX ASSETS (NET)

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Tax Assets (Net of Provision for Income Tax)	60.96	84.01
Total	60.96	84.01

#### Note: 19 ASSETS HELD FOR SALE

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Assets held for sale *	166.68	104.25
Total	166.68	104.25

<sup>\*</sup>Company is having a plot of land in Bundi, Rajasthan measuring 119196 sq.ft. Company has developed the residential area on the same land and for the same they registered the project with RERA Rajasthan. Company has sold some plots, remaining plots will sale will be completed by 31st March, 2022

## Note: 20 SHARE CAPITAL

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Authorised		
2,50,00,000 (Previous year 2,50,00,000) Equity Shares of ₹10 each	2,500.00	2,500.00
Issued, Subscribed and Fully Paid-up		
1,81,92,939 (Previous year 1,81,62,939) Equity Shares of ₹10 each	1,819.29	1,816.29
TOTAL	1,819.29	1,816.29

#### Sub Note

## (a) Reconciliation of Number of Shares outstanding at the beginning and end of the year:

₹ in Lakhs

74

Particulars	As at 31.03.2021	As at 31.03.2020
Opening number of equity shares	1,81,62,939	1,81,62,939
Additions during the year (Read with Note 42)	30,000	-
Closing number of equity shares	1,81,92,939	1,81,62,939

#### b) Rights, preferences and restrictions attached to shares:

The company has only one class of equity shares having par value of ₹10/- per share. Equity shareholder is having equal voting rights as well as right to dividend declared/distributed by the company.

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

#### c) SHAREHOLDERS HOLDING MORE THAN 5% SHARES

	As at 31.	03.2021	As at 31.03.2020		
Particulars	No. of shares at the end of current reporting period	% of shares held	No. of shares at the end of current reporting period	% of shares held	
Mr. Pramod Kumar Maheshwari	21,16,003	11.63	20,89,587	11.50	
Mr. Om Prakash Maheshwari	13,86,300	7.63	13,86,300	7.63	
Mr. Nawal Kishore Maheshwari	13,85,800	7.63	13,85,800	7.63	
Late Mr. Gulab Chand Maheshwari*	-	-	13,39,500	7.37	
Mrs. Kailash Bai	26,79,000	14.74	13,39,500	7.37	
Mrs. Shilpa Maheshwari	13,39,500	7.37	13,39,500	7.37	
Mrs. Rekha Maheshwari	13,39,500	7.37	13,39,500	7.37	
Mrs. Neelima Maheshwari	13,39,500	7.37	13,39,500	7.37	

<sup>\*</sup> Mr. Gulab Chand Maheshwari demised on 09/07/2020.

- (d) Aggregate number of shares issued for consideration other than cash during the period of five years immediately preceding the reporting period The company has issued equity share 30,000 Nos. of ₹ 10 each fully paid up during the financial years 2017-18 and equity share 30,000 Nos. of ₹ 10 each fully paid in current financial years 2020-21, on exercise of options granted under the employee stock option plans wherein part consideration was received in form of employee services."
- (e) No class of shares have been bought back by the Company during the period of five years immediately preceding the reporting date.

Note: 21 OTHER EQUITY ₹ in Lakhs

Particulars	Share option outstanding account	Securities premium	General Reserve	Retained Earnings	Other Comprehensive Income that will not be reclassified to Profit & Loss	Total
Balance as at 01.04.2019	12.45	17,196.84	86.58	20,403.61	19.31	37,718.79
Profit for the period	-	-	-	1,642.92	-	1,642.92
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	16.00	16.00
Dividend Paid*	-	-	-	(544.89)	-	(544.89)
Balance as at 31.03.2020	12.45	17,196.84	86.58	21,501.64	35.31	38,832.82
Profit for the period	-	-	-	1,258.40	-	1,258.40
Security premium on issue of equity share (ESOP) during the Year	(5.50)	38.54	-	-	-	33.04
Remeasurement of net defined benefit plans (net of taxes )	-	-	-	-	24.55	24.55
Dividend paid	-	-	-	(181.93)	-	(181.93)
Balance as at 31.03.2021	6.95	17,235.38	86.58	22,578.11	59.86	39,966.88

#### Nature of Reserves

- 1 General Reserve amount transferred /apportioned represents is in accordance with (The Companies Act,1956) wherein a portion of profit is apportioned to general reserve, before a company can declare dividend.
- 2 "Other Comprehensive Income Rerserve represent the balance in equity for item to be accounted in Other Comprehensive Income. OCI is classified into i) Items that will not be reclassified to profit & loss
  - ii) item that will be reclassified to profit & loss."
- 3 "The balance consists of surplus retained from earned profits after payment of dividend and taxes thereon."
- 4 Acturial Gain and losses for defined plans are recognized through OCI in the period in which they occur. Re-measurement are not reclassified to profit or loss in subsequent periods.
- 5 Balance of Security Premium Reserve consists of premium on issue of shares over its face value. The balance will be utilised for issue of fully paid bonus shares, buy-back of Company's own share as per the provisions of the Companies Act 2013.
- 6 The company has an equity-settled share based payment plan for certain categories of employees of the company, refer Note No. 42 of standalone financial statement.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

\* In the current year, the Board of Directors, at its meetings declared interim dividend the details of which are as follows ₹ in Lakhs

Date of board meeting	Type of Dividend	Dividend per equity share	Cash Outflow
12-02-2021	Interim Dividend	1.00	181.93
Grand Total			181.93

\* In the previous year, the Board of Directors, at its meetings declared interim dividend the details of which are as follows ₹ in Lakhs

Date of board meeting	Type of Dividend	Dividend per equity share	Cash Outflow
08-08-2019	Interim Dividend	1.00	181.63
12-11-2019	Interim Dividend	1.00	181.63
12-02-2020	Interim Dividend	1.00	181.63
Grand Total			544.89

#### Note: 22 BORROWINGS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Secured Loan		
From Banks	2,164.40	2,687.66
Sub Total (a)	2,164.40	2,687.66
Current Maturity of Long term borrowings (Refer Note No. 27)	477.10	519.35
Sub Total (b)	477.10	519.35
TOTAL (a - b)	1,687.30	2,168.31

#### Sub Note:

- (a) Working Capital Term Loan (Kotak Bank) of ₹ 38.22 Lakhs @ 7.65% p.a.(6 months MCLR+ .25%) payable by October, 2021. The loans is secured against the primary security having first charge on current assets(Present and future) and having Collateral Security on Plot No.23, Shubham Enclave, C-Scheme, Jaipur.Personal guarantee given by Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari and Mr. Pramod Maheshwari."
- (b) Term Loan (Indusind Bank) of ₹1600 Lakhs @ 8.4% p.a.(3 months MCLR+.25%) payable by March 2024. The loan is secured against the Security on Plot No. E-8 (I) Road No. 1, IPIA, Kota. Loan is repayable in 12 quarterly installments, 4 installments of ₹100 lakhs, 4 installments of ₹125 lakhs and 4 installments of ₹175 lakhs.
- (C) Term (Auto) Loan (Bank of Baroda) of ₹ 56.49Lakhs @ 7.50% p.a.(RBI Repo Rate +3.45%) payable by November 2024. The loan is secured against hypothecation of vehicle. Personal guarantee given by Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari, Mr. Pramod Maheshwari and Mrs. Neelima Maheshwari.
- (d) Term Loan (Indusind Bank) of ₹469.69 Lakhs @ 9.40% p.a.(1 Year MCLR+.15%) payable by June 2034. The loan is secured against the Security on Plot No. B-28 & 10-B Scheme, Gopalpura By pass Jaipur. Personal guarantee given by Mr. Pramod Maheshwari

#### Note: 23 PROVISIONS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Provision for Employee Benefits		
Gratuity	36.90	64.33
Total	36.90	64.33

#### Note: 24 DEFERRED TAX LIABILITIES (NET) ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Deferred Tax Asset		
Disallowance as per Income Tax Act	58.12	35.39
Gross Deferred Tax Assets	58.12	35.39
Deferred Tax Liability		
Disallowance on account of Depreciation and others	1,093.36	989.33
Fair Valuation of Financial Instruments	63.00	76.23
Others	10.09	6.58
Gross Deferred Tax Liability	1,166.45	1,072.14
MAT Credit Entitlement	(319.31)	(244.86)
Total	789.02	791.89

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#### **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

#### **Note: 25 SHORT TERM BORRWINGS**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Secured loans		
From Bank (Overdraft Facility)	1,553.45	1,621.52
From Bank (Repayable on Demand)	1,960.00	1,872.98
Total	3,513.45	3,494.50

#### Sub Note:

- (a) Secured On Demand Credit Facility of ₹1960 Lakhs @ 6% p.a. from Barclays Bank Ltd. against the security of Mutual Funds of ₹2037.22 lakhs (Market Value ₹2,518.55 Lakhs), repayable on demand and personal guarantee by Mr. Promod Maheshwari (Promotor). The Company can avail it up to ₹2200 Lakhs by pledging securities.
- (b) Overdraft facility from Bank (Indusind Bank) of ₹651.17 Lakhs @ 7.65%(3 month MCLR+.05%) against the security plot No. E8 (I) Road No. 1, IPIA, Kota The Company can avail it up to ₹1000 Lakhs.
- (c) Overdraft facility from Bank (ICICI Bank) of ₹902.282 Lakhs @8% (12 month MCLR+.35%) against the security of Plot no. E-8 (II) Road No. 1, IPIA, Kota. The Company can avail it up to ₹1391.5 Lakhs.

#### Note: 26 TRADE PAYABLES ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Total outstanding dues of micro enterprises and small enterprises	-	-
(Refer Note No. 53)		
Total outstanding dues of creditors other than micro enterprises	4.66	13.20
and small enterprises.		
Total	4.66	13.20

## **Note: 27 OTHER FINANCIAL LIABILITIES**

₹ in Lakhs

		· · · · · · · · · · · · · · · · · · ·
Particulars	As at 31.03.2021	As at 31.03.2020
Current maturities of Long Term Borrowings (Refer Note No. 22)	477.10	519.35
Accrued Salaries and benefits	87.61	166.08
Other liabilities		
- Security deposits	185.58	255.43
- Others Payable	341.30	253.55
- Interest accured but not due	3.37	11.49
- Unpaid Dividend@	4.81	3.48
Total	1,099.77	1,209.38

<sup>@</sup> On due will be transferred to Investor Education and Protection Fund.

## Note: 28 OTHER CURRENT LIABILITIES

₹ in Lakhs

		· ==
Particulars	As at 31.03.2021	As at 31.03.2020
Income received in advance	289.93	217.80
Government and Other dues	18.41	57.55
Advance for sale of plot	11.00	4.50
Total	319.34	279.85

#### **Note: 29 SHORT TERM PROVISIONS**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Provision for Employee Benefits Gratuity	3.39	7.24
Total	3.39	7.24

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Note: 30 REVENUE FROM OPERATIONS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
(a) Revenue from Services		
- Education and other related activities	1,612.47	4,965.64
(b) Sale of Study Material		
- Domestic	200.01	248.54
REVENUE FROM OPERATIONS (NET)	1,812.48	5,214.18

Note: 31 OTHER INCOME ₹ in Lakhs

,		
Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
a) Lease Rent	5.07	3.79
b) Interest Income :	1,363.95	1,377.65
c) Net gain on fair value/sale of :		
- Current/Non Current Investments	218.53	127.22
d) Other Income :		
<ul><li>(i) Profit on sale of Property, Plant &amp; Equipment / Asset held for Sale (net)</li></ul>	296.78	-
(ii) Miscellaneous Income	26.85	10.36
(ii) Dividend Income from Subsidiary Company	181.93	544.92
TOTAL - OTHER INCOME	2,093.11	2,063.94

## Note: 32 COST OF MATERIAL CONSUMED

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Opening stock	5.21	12.15
Add: Purchases during the period	122.17	169.17
Less: Closing stock	5.19	5.21
TOTAL COST OF MATERIAL CONSUMED	122.19	176.11

## Note: 33 CHANGES IN INVENTORIES OF FINISHED GOODS, WORK IN PROGRESS AND TRADING GOODS

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Opening stock	89.96	86.80
Closing stock	80.89	89.96
(INCREASE)/DECREASE IN INVENTORY	9.07	(3.16)

#### Note: 34 EMPLOYEE BENEFITS EXPENSES

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Salaries, Wages and Bonus to		
-Teaching staff	216.51	1,639.84
-Non Teaching Staff	548.69	1,024.24
Contribution to provident and other funds	24.08	53.86
Staff Welfare	8.98	38.13
TOTAL - EMPLOYEE BENEFITS EXPENSES	798.26	2,756.07

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Note: 35 FINANCE COSTS ₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
a) Interest Expense	393.64	584.82
b) Other borrowing cost	1.39	4.30
TOTAL - FINANCE COSTS	395.03	589.12

## **Note: 36 DEPRECIATION AND AMORTIZATION EXPENSES**

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Depreciation on Property, Plant & Equipments	363.90	387.86
Amortization of Intangible assets	4.61	1.19
Depreciation on Investment Property	7.14	9.81
TOTAL - DEPRECIATION AND AMORTIZATION EXPENSES	375.65	398.86

## **Note: 37 OTHER EXPENSES**

₹ in Lakhs

NOTE: 57 OTHER EXPENSES		( III Lakiii
Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Advertisement Expenses	48.51	137.64
Legal and professional charges	62.27	69.48
Repairs - Buildings	26.88	26.97
Repairs - Computers	52.61	14.71
Repairs - others	50.62	53.69
Rent	1.00	40.20
Travelling & Conveyance	13.20	80.05
Payments to Auditors (Refer Note 45)	5.33	6.36
Telephone, postage & internet exp.	22.98	24.58
Printing and stationery expenses	2.20	14.94
Security charges	24.01	63.70
Electricity & Water Expenses	73.40	168.49
Institute Expenses	65.56	236.87
CSR Expenses	32.25	39.05
Interest, Penalty & Fine Charges	2.19	2.98
Hostel & Mess Expenditure	55.15	253.83
Miscellaneous Expenses	103.58	69.38
TOTAL - OTHER EXPENSES	641.74	1,302.92

#### Sub Note

## Note: 38 CONTINGENT LIABILITIES NOT PROVIDED FOR (AS CERTIFIED BY THE MANAGEMENT)

(a) In respect of :-

₹ in Lakhs

• •		
Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Service tax liability / GST Liability	87.76	87.76
Claims against the Company not acknowledged as debts @	161.70	161.70
Income Tax Liability	14.09	14.09
Value added tax liability	535.92	535.92
Total	799.47	799.47

<sup>@</sup> A defamation case filed against the company has not been considered in above.

<sup>1.</sup> A defamation case filed against the company has not been considered in above.

<sup>(</sup>b) Corporate Guarantee of ₹3500 Lakhs (previous year ₹3500 Lakhs) and ₹1260 Lakhs (previous year ₹1260 Lakhs) on behalf of Loan Facility availed by Career Point University, Kota and Career Point Institute of Skill Development Private Limited. The management does not expect any outflow of resources in respect of corporate guarantees given.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

- 39 Estimated amount of contracts remaining to be executed on capital account net of advances is ₹62.89 Lakhs (Previous Year ₹509.73 Lakhs).
- 40 Rajasthan Skill and Livelihoods Development Corporation (RSLDC) has accorded approval to sanction a project of skilling for 1500 rural poor youth under Deen-Dayal Upadhyaya Grameen Kaushalya Yojana (DDU-GKY) of Ministry of Rural Development, Government of India to the Company under various categories for example Tourism & Hospital, Front office cum receptionist etc. Duration of the project is 36 months and the place of training will be at Kota, Baran, Bundi, Jhalawar and Jaipur. The sanctioned total Project cost including welfare cost is ₹ 893.10 Lakhs. On 3 February, 2017, Company received ₹ 212.56 Lakhs, after issuing bank guarantee of ₹ 54.22 lakhs. As per records of Company, they have spent ₹ 371.75 Lakhs (more than the amount received) and the remaining balance ₹ 159.19 lakhs is shown as receivable from DDU-GKY in Note-16. The Company is of the opinion that this project will not result in any profit or loss and therefore has not routed any Income and Expenditure through Profit and loss account.
- 41 In accordance with the provision of section 135 of the Act, Board of Directors of the Company had constituted a Corporate Social Responsibility (CSR) Committee, in terms, with the provisions of the said Act. The CSR Committee has been examining and evaluating suitable proposals for deployment of funds towards CSR initiatives. Upto to 31st March 2021, unspent balance was ₹76.21 Lakhs. However, the committee expects finalization of such proposals in due course. During the year, Company has contributed the following sums towards CSR initiatives.

₹ in l	Lakhs
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Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Gross amount required to be spent by the company during the year	29.92	34.79
Amount spent during the year		
Construction / Acquisition of any assets		
On Purpose other than (i) above	32.25	39.05

#### 42 CPL Employee Stock Option Plan 2013:

Pursuant to the resolution passed by the members in the AGM held on 21st Sept 2013, the company has introduced CPL Employee Stock Option Plan 2013, which provides for issue of not more than 9,06,647 equity shares of face value of ₹ 10 each fully paid up shares.

The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of  $\stackrel{?}{\underset{?}{|}}$  100 per option. The said Stock Option vested on  $2^{nd}$  July, 2015 and entitled to exercise the options up to a period of 4 years from the date of vesting. These 5000 options have been exercised during 2017-18.

Further, the Company has granted 70,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of ₹ 125 per option. Out of the above 40,000 stock option vested on 30<sup>th</sup> November, 2016 and 30,000 stock option shall be vested over a period of 2 years from the date of grant, 30<sup>th</sup> November, 2015 and same is entitled to be exercised up to a period of 4 years from the date of vesting. Out of these 70,000 options, 25000 options had been exercised during 2017-18 and 20,000 equity shares had been allotted at an exercise price of 125 per share including premium of Rs. 115 per share to the eligible employee the company under the scheme during the year

Further, the Company has granted 10,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of ₹110 per option. Out of the above 5,000 stock option granted shall be vested over a period of one year and 5,000 stock option over a period of 2 years from the date of grant, 30th March, 2017 and same is entitled to be exercised up to a period of 4 years from the date of vesting. Out of these 10,000 options, 10,000 equity shares had been allotted at an exercise price of 110 per share including premium of Rs. 100 per share to the eligible employee the company under the scheme during the year

No options were granted during the year.

The Number of Share Options under the share option plan are as follows:

Year ended March 31, 2021		Year ended March 31, 2020		
Particulars	Number of options	Weighted Average exercise price per share option	Number of options	Weighted Average exercise price per share option
Options outstanding at beginning of period:	55,000	122.27	55,000	122.27
Add: Options Granted	-	-	-	-
Less: Options Exercised	30,000	120.00	-	-
Options outstanding at the end of period:	25,000	125.00	55,000	122.27

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

- **43.** Fees received by the company's franchisee are deposited in the franchise wise bank account of the company. However, company is recording in its books of account only the amount which company is entitled to receive as royalty as per agreement entered into with the franchisee.
- 44. The disclosures required under IND AS 19 "Employee Benefits" are as given below:
  - A) Defined Contribution planThe Company has classified the various benefits provided to employees' as follows:
    - a) Defined Contribution Plans Provident Fund
    - b) Employee State Insurance Plan

Contribution to Defined Contribution Plan, recognized as expense for the year is as under:

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Company's contribution to provident fund	7.88	19.68
Company's contribution to ESI	4.65	13.10

#### B) Defined Benefit Plan:

The employees' gratuity fund defined benefit plan. The present value of obligation is determined based on actuarial valuation using by projected unit credit method in case of gratuity.

#### a) Reconciliation of opening and closing Balance of Defined Benefit Obligation

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Present value of obligation at the beginning of the year	71.57	75.22
Current service cost	6.54	15.81
Interest cost	5.01	5.27
Benefits paid	(8.19)	(2.15)
Actuarial loss/(gain)	(34.64)	(22.58)
Present value of obligation at the end of year	40.29	71.57

The components of the gratuity are as follows:

#### b) Expenses recognized statement of profit & loss account

₹ in Lakhs

Particulars	Gratuity (Funded) 31.03.2021	Gratuity (Funded) 31.03.2020
Current service cost	6.54	15.81
Interest Cost	5.01	5.27
Defined benefit cost recognized in statement of Profit or loss.	11.55	21.08

## c) Recognized in Other Comprehensive Income

₹ in Lakhs

o,		
Particulars	Gratuity (Funded) 31.03.2021	<b>Gratuity (Funded) 31.03.2020</b>
Actuarial loss/ (gain)- Obligation	(34.64)	(22.58)
Actuarial loss/ (gain)- Plan Assets	-	-
Component of defined benefit costs recognized in other comprehensive income	(34.64)	(22.58)

## d) The principal actuarial assumptions used for estimating the Company's defined benefit obligations for gratuity and leave encashment are set out below:

₹ in Lakhs

Actuarial Assumptions	As at March 31, 2021	As at March 31, 2020
Discount Rate	7.00%	7.75%
Expected Rate of increase in salary	5.00%	5.00%
Withdrawal rate	5.00%	5.00%
Mortality	IALM 2012-14 Ultimate	IALM 2012-14 Ultimate

The principal assumptions are the discount rate & salary growth rate. The discount rate is generally based upon the market yields available on Government bonds. The estimate of rate of escalation in salary considered in actuarial valuation, taken into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

e) Sensitivity Analysis: ₹ in Lakhs

Particulars	Change in Assumptions	Increase/(decrease) in Gratuity Obligations 31.03.2021	in Gratuity
Discount rate	1%	(3.64)	(5.76)
	-1%	4.27	7.54
Salary Growth rate	1%	4.31	7.61
	-1%	(3.74)	(6.56)
Withdrawal Rate	1%	0.51	0.69
	-1%	(0.60)	(0.88)

The above sensitivity analysis is based on change in an assumption while holding all other assumption constant in practice, this is unlikely to occur, and change in some of the assumption may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumption the same method [projected unit credit method] has been applied as when calculating the defined benefit obligation recognized within the balance sheet.

#### f) Estimate of expected benefit payments

₹ in Lakhs

Particulars	Gratuity
01 Apr 2020 to 31 Mar 2022	3.39
01 Apr 2021 to 31 Mar 2023	0.93
01 Apr 2022 to 31 Mar 2024	0.83
01 Apr 2023 to 31 Mar 2025	0.95
01 Apr 2024 to 31 Mar 2026	1.02
01 Apr 2026 Onwards	33.17

The company is depositing P.F contribution only for eligible employees within statutory limits. The employees whose income is above the statutory limits have opted not to subscribe and accordingly, the company is not required to make the contribution.

## Note: 45 AUDIT FEES (EXCLUSIVE OF APPLICABLE TAXES)

₹ in Lakhs

Note: 43 AUDIT FEES (EXCLUSIVE OF AFFLICABLE TAXES)		\ III Lakiis
Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Statutory Auditor	5.00	5.00
Out of Pocket Expenses	0.30	1.16
Other services	0.03	0.20
Total	5.33	6.36

#### Note: 46 EARNING PER SHARE (EPS)

₹ in Lakhs

Particulars	For the Year Ended 31.03.2021	For the Year Ended 31.03.2020
Net profit/ (loss) for the year attributable to equity shareholders (₹ in Lakhs)	1258.40	1,642.92
Weighted average number of equity shares outstanding	1,81,76,418	1,81,62,939
Basic and diluted earnings per share (face value of ₹ 10 each)	6.92	9.05

#### **47 SEGMENT REPORTING**

The Management has opined hostel and mess activities are very much incidental part of its main activity i.e. Education. The company is primary engaged in the business of 'Education and related activities' and operates in a single business segment. Accordingly these standalone financial statements have been prepared for the single segment.

- 48 The GST return (Form 9 and 9C) for the year ended 31st, March, 2021 is pending for the filing as the due date for filling the same is 31<sup>st</sup> December, 2021. The company is in process of reconciling the date of GSTR-2A with GSTR-3B. In the view of management on final reconciliation, the impact will not be material.
- 49 "The company has adopted Ind AS 116 ""Leases"" effective 1st April 2019 as notified by Ministry of Corporate Affairs (MCA) and applied the standard to its leases. The impact of adoption of Ind AS 116 on the profit for the year is not material."
- 50 a. During the year the Company has given a loan of ₹16,346.93 Lakhs (Previous Year ₹17,635.52 Lakhs) and balance outstanding at the year end is ₹15,101.12 Lakhs (Previous Year ₹13,976.06 Lakhs) Maximum Outstanding Balance during the year ₹15,101.12 Lakhs (Previous

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31<sup>st</sup> March, 2021

Year ₹ 14,874.84 Lakhs) at the rate of 10.05% to a wholly owned NBFC Subsidiary for Business activity. The interest has been charged at the rate not less than Bank rate declared by Reserve Bank of India (RBI). Furthermore Management is also of the opinion that the given loan is in compliance of section 185 and section 186 under Companies Act, 2013.

b. The Company's total exposure in subsidiary company M/s Srajan Capital Limited (SCL) of is ₹ 17,764.12 Lakhs (Investment ₹ 2,663.00 Lakhs and unsecured loan ₹ 15,101.12 Lakhs) as on 31st March, 2021. During the year, subsidiary company has degraded loans 15 number of accounts (to NPA/Sub-standard assets) advanced to various parties amounting to ₹ 4,529.59 Lakhs (including one account of related party of ₹ 4,397.32 Lakhs). Considering the long-term nature, the intrinsic value and future cash flow of the assets of subsidiary company, in the opinion of management the Company, no provision for diminution in value of exposure in SCL is necessary at this stage.

#### 51 Financial risk management objectives and policies

The Company's activities are exposed to a variety of financial risks from its operations. The key financial risks include market risk (including interest rate risk etc.), credit risk and liquidity risk. The company's overall risk management policy seeks to minimize potential adverse effects on company's financial performance.

- (A) Market Risk: Market risk is the risk that the fair value of future cash flow of financial instruments will fluctuate because of change in market prices. Market risk comprises mainly of interest rate risk.
  - (a) Interest rate risk: Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Any change in the interest rates environment may impact future rates of borrowing. The company mitigates this risk by regularly assessing the market scenario, finding appropriate financial instruments, interest rate negotiation with the lenders for ensuring the cost effective method of financing.
  - (b) Interest Rate Sensitivity: The following table demonstrates the sensitivity to a reasonable possible change in interest rate on financial assets affected. With all other variable held constant, the company's profit before tax is affected through the impact on finance cost with respect to our borrowing as follows:

## A change in 25 basis points in interest rates would have following impact on profit after tax

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Change in basis point	+25	+25
Effect on profit after tax	(13.17)	(16.13)
Change in basis point	-25.00	-25.00
Effect on profit after tax	13.17	16.13

- (c) Price Risk: The Company's exposure to securities price risk arises from investments held in mutual funds and classified in the balance sheet at fair value through profit or loss. To manage its price risk arising from such investments, the company diversifies its portfolio. Quotes (NAV) of these investments are available from the mutual fund houses.
- Profit for the year would increase/decrease as a result of gains/losses on these securities classified as at fair value through profit or loss.
- (d) Commodity Price risk: The Company is affected by the price volatility of certain commodities. Its operating activities require the purchase of raw material therefore, requires a continuous supply of certain raw materials. To mitigate the commodity price risk, the Company has an approved supplier base to get competitive prices for the commodities and to assess the market to manage the cost without any comprise on quality.

## (B) Credit Risk:

Credit risk arises from the possibility that counter party may not be able to settle their obligation as agreed. Credit risk primarily arises from financial assets such as trade receivables, other balance with banks, loans and other receivables.

Trade Receivables: - The maximum exposure to credit risk is primarily from trade receivables (Other than Group Company). The company periodically assesses the credit quality of counter parties, taking into the financial condition, current economic trends, past experiences and other factors.

The company has a well-defined sale policy to minimize its risk or credit defaults. Outstanding receivables are regularly monitored and assessed. Impairment analysis is performed based on historical data at each reporting date on an individual basis.

Financial assets are written off when there is no reasonable expectation of recovery, such as customer failing to engage in a repayment plan with the company.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

₹ in Lakhs

Particulars				
	Upto 6 Months	6 - 12 Months	Above 12 Months	Total
Trade Receivables				
As at 31.03.2021				
Unsecured	243.39	25.14	390.45	658.98
Gross Total	243.39	25.14	390.45	658.98
Less: Provision/Allowance for Doubtful Receivable	-		(98.65)	(98.65)
Net Total	243.39	25.14	291.80	560.33
As at 31.03.2020				
Unsecured	1017.77	16.66	198.45	1232.88
Gross Total	1017.77	16.66	198.45	1232.88
Less: Provision/Allowance for Doubtful Receivable	-	-	(14.35)	(14.35)
Net Total	1017.77	16.66	184.10	1,218.53

Deposits with Bank: The deposits with banks constitute mostly the liquid investment of the company and are generally not exposed to credit risk.

(C) Liquidity Risk: Liquidity risk is the risk, where the company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The company's approach to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due.

The table below summarizes the maturity profile of company's financial liabilities based on contractual undiscounted payments: - ₹ in Lakhs

Particulars	As at March 31, 2021			
	Carrying Amount	<1 Year/On Demand	>1 Year	Total
Interest bearing borrowings	5,677.85	3,990.55	1,687.30	5,677.85
Trade Payable	4.66	4.66	-	4.66
Other Financial Liabilities	622.67	622.67	-	622.67
Total	6,305.18	4,617.88	1,687.30	6,305.18
		As at 31.03.	2020	
Interest bearing borrowings	6,182.16	4,013.85	2,168.31	6,182.16
Trade Payable	13.20	13.20	-	13.20
Other Financial Liabilities	690.03	690.03	-	690.03
Total	6,885.39	4,717.08	2,168.31	6,885.39

## 52. Capital risk management

The Company's policy is to maintain an adequate capital base so as to maintain creditor and market confidence and to sustain future development. Capital includes issued capital, share premium and all other equity reserves attributable to equity holders. The primary objective of the Company's capital management is to maintain an optimal structure so as to maximize the shareholder's value. In order to strengthen the capital base, the company may use appropriate means to enhance or reduce capital, as the case may be.

The Company is not subject to any external imposed capital requirement. The company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net Debt is calculated as borrowings less cash and cash equivalents.

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Borrowings	5,677.85	6,182.16
Less: Cash and Cash equivalents	81.26	108.82
Net debt	5,596.59	6,073.34
Equity Share Capital	1,819.29	1,816.29
Other Equity	39,966.88	38,832.82
Total Capital	41,786.17	40,649.11
Capital and net debt	47,382.76	46,722.45
Gearing ratio	11.81%	13.00%

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## **CAREER POINT LIMITED**

## **NOTES TO THE STANDALONE FINANCIAL STATEMENTS**

for the year ended 31st March, 2021

#### 53 As required by section 22 of The Micro, Small and Medium Enterprises Development Act, 2006 the following information is disclosed:

Particulars	2020-21	2019-20
Principal and interest amount due and remaining unpaid at the end of the accounting year	-	-
Interest paid in terms of section 16 of the MSME Act during the year.	-	-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified.	-	-
The amount of interest accrued and remaining unpaid at the end of the accounting year.	-	-
The amount of further interest remaining due and payable in succeeding year, until such interest when the interest dues above are actually paid.	-	-

The above information's regarding Micro, Small and medium Enterprise has been determined to the extent such parties have been identified of information available with the Company and as certified by the management.

#### 54 Fair valuation techniques

The Company maintains policies and procedures to value financial assets or financial liabilities using the best and most relevant data available. The fair values of the financial assets and liabilities are included at the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurment date.

₹ in Lakhs

				₹ in Lakhs
	As at 31	.03.2021	As at 31.03.2020	
Particulars	Carrying Amount	Fair Value	Carrying Amount	Fair Value
(i) Financial Assets				
(a) At fair value through profit & loss				
-Non - Current Investment in Mutual Fund	-	-	1,299.62	1,299.62
-Current Investment in Mutual Fund	2,518.55	2,518.55	1,385.48	1,385.48
(b) At Amortized Cost				
-Investment in Subsidiaries & joint venture	16,852.89	16,852.89	16,152.89	16,152.89
-Trade Receivables	560.33	560.33	1,218.53	1,218.53
-Loans	15,101.12	15,101.12	13,976.06	13,976.06
-Cash and cash equivalents	81.26	81.26	108.82	108.82
-Othe bank balances	102.29	102.29	33.24	33.24
-Others	313.51	313.51	354.66	354.66
(c) At fair value through other comprehensive income				
-Non - Current Investment in unquoted Shares	5.05	5.05	-	-
Total	35,535.00	35,535.00	34,529.30	34,529.30
(ii) Financial Liabilities				
(a) At Amortized Cost				
- Borrowings	5,677.85	5,677.85	6,182.16	6,182.16
- Trade payables	4.66	4.66	13.20	13.20
- Others	622.67	622.67	690.03	690.03
Total	6,305.18	6,305.18	6,885.39	6,885.39

The following methods and assumptions were used to estimate the fair values:

- 1) Fair value of cash and deposits, othe bank balances, trade receivables, loans, trade payables, and other financial assets and liabilities approximate their carrying amounts largely due to the short-term maturities of these instruments.
- 2) Long-term fixed-rate and variable-rate receivables / borrowings are evaluated by the Company based on parameters such as interest rates, specific country risk factors, credit risk and other risk characteristics. Fair value of variable interest rate borrowings approximates their carrying values. For fixed interest rate borrowing fair value is determined by using the discounted cash flow (DCF) method using

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

discount rate that reflects the issuer's borrowings rate. Risk of non-performance for the company is considered to be insignificant in valuation.

#### Fair Value hierarchy

All financial assets and liabilities for which fair value is measured in the financial statements are categorised within the fair value hierarchy, described as follows: -

Level 1 - Quoted prices in active markets.

Level 2- Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.

Level 3 - Inputs that are not based on observable market data.

The following table presents the fair value measurement hierarchy of financial assets and liabilities, which have been measured subsequent to initial recognition at fair value as at 31st March, 2021 & 31st March 2020.

#### ₹ in Lakhs

		As at March 31,2021		
Assets / Liabilities measured at fair value (Accounted)	Level 1	Level 2	Level 3	
Financial Assets				
Investment in Mutual Funds (through P/L)	2,518.55	-	-	
Investment in Unquoted Equity Shares (through OCI)	-	-	5.05	
Financial liabilities	-	-	-	

#### ₹ in Lakhs

			· · · · · · · · · · · · · · · · · · ·	
	As at March 31,2020			
Assets / Liabilities measured at fair value (Accounted)	Level 1	Level 2	Level 3	
Financial assets				
- Investment in Mutual Funds (through P/L)	2,685.10	-	-	
Financial liabilities	-	-	-	

During the year ended March 31, 2021 and March 31, 2020, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfer into and out of Level 3 fair value measurements.

## Note: 55 INCOME TAX

(A) Amounts recognized in statement of profit and loss

## ₹ in Lakhs

Particulars	2020-21	2019-20
Current Income Tax		
current Year	322.93	310.67
Adjustement in respect of current income tax of earlier year	(4.73)	(12.73)
MAT(Credit) Entitlement	(74.45)	-
Deferred Tax-Relating to origination & reversal of temporary differences	61.50	117.34
Income tax expense reported in the statement of profit & loss	305.25	415.28

## (B) Income tax recognized in other comprehensive income

## ₹ in Lakhs

Particulars	2020-21	2019-20
Income tax on Re-measurement losses on defined benefit plans	(10.09)	(6.58)
Total	(10.09)	(6.58)

## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

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Particulars	2020-21	2019-20
Accounting profit/(loss) before tax	1,563.65	2,058.20
At Statutory Income Tax rate @29.12%	455.33	599.35
Dividend income	-	(158.68)
Fair valuation/ Sale of financial assets and others	(73.05)	(36.76)
Sale of assets held for sale / Investment Property (Land)	(86.42)	-
Non-deductible expenses	9.39	11.37
Accounting profit/(loss) after tax	1,258.40	1,642.92

# 56. Related party relationship and transactions Name of the related parties with whom transactions were carried out during the period and description of relationship:-

C	لمنما	iarv:

Career Point Edutech Limited Career Point Infra Limited Srajan Agritech Private Limited

Srajan Capital Limited

Coupler Enterprises Private Limited

Career Point Institute of Skill Development Private Limited

Gyan Eduventure Private Limited

Career Point Accessories Private Limited

Edutiger Private Limited (w.e.f. 26th December, 2019)

#### Associate:

Imperial Infin Private Limited

Eduplanet Knowledge Solutions Pvt. Ltd. (previously known as Career Point Publication Private Limited) [w.e.f. 10th July, 2019 (ceased w.ef. 13th March. 2020)]

## Joint Venture:

StudyBoard Education Private Limited (ceased w.ef. 5th December, 2019)

#### **Key Management Personnel:**

Mr. Pramod Maheshwari (Chairman, Managing Director & CEO)

 $Mr.\,Om\,Prakash\,Maheshwari\,(CFO\,\&\,Whole\,time\,Director)$ 

Mr. Nawal Kishore Maheshwari (Whole time Director)

Mr. Pawan Kumar Lalpuria (Independent Director)

Mr. RS Choudhary (Independent Director)

Mr. Vishal Jain (Independent Director)

Mr. Mahesh Gupta (Independent Director)

Mr. Jagdish Prasad Sarda (Independent Director)

Mrs. Neelima Maheshwari (Non Executive Director)

Mrs. Divya Sodani (Independent Director) (w.e.f 24th June 2020)

Mr. Tarun Kumar Jain (Company Secretary)

#### Relative of Key Management Personnel:

Smt. Shilpa Maheshwari (Wife of Director)

Smt. Neelima Maheshwari (Wife of Director)
Ms. Akshita Maheshwari (Daughter of Director)

Late Mr. Gulab Chand Maheshwari (Father of Director)\*

Smt. Kailash Bai (Mother of Director)

Smt. Radha Rani (Sister of Director)

## Enterprise under same Management:

Aditya Enterprises

Diamond Business Solutions Private Limited

Swastika Polyolefines Private Limited

Global Public School a unit of Gopi Bai Foundation

Career Point University, Kota

Career Point University, Hamirpur

Proseed Foundation (Career Point Gurukul Mohali)

Indo grains Pvt. Ltd.

Yash Foundation

Career Point Foundation

Aadarsh foundation Sarthak Foundation

Shakti foundation

Progressive Foundation
Sankalp Foundation

Wellwin Technosoft Limited

Srajan Venture Private Limited

**Gulab associates** 

Om Associates

Maheshwari Trading company

Longway Business Solution Limited

Gulab Chand Maheshwari (HUF)

Maheshwari Agrobase Pvt. Ltd.

Nawal Kishore Maheshwari (HUF)

Om Prakash Maheshwari (HUF)

Pramod Kumar Maheshwari (HUF)

Fiamou Kumai Maneshwam (Fi

Rubymerry Enterprises Pvt. Ltd.

Sankalp Capital Pvt. Ltd. Shricon Industries Ltd.

Supercompusoft Pvt. Ltd.

Surago Agro Pvt. Ltd.

Veer Associats

Upkar Associates

Study Board Education Pvt. Ltd. (w.e.f. 06th December 2019)

\* Mr. Gulab Chand Maheshwari demised on 09/07/2020.

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## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Table showing transactions with related parties:		₹ in Lakhs
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020
Sales of Study Material & Student Kit: Subsidiaries:		
Career Point Edutech Limited	4.99	41.16
Gyan Eduventure Private Limited	7.92	2.22
Enterprises under same Management:		
Global Public School a unit of Gopi Bai Foundation	0.03	4.83
Service Rendered		
Career Point University, Kota	461.02	860.58
Career Point University, Hamirpur	153.26	257.17
Subsidiary:		
Career Point Edutech Limited	9.57	12.20
Enterprises under same Management:		
Indo Grains Pvt. Ltd.	-	1.20
Interest Income on Loan from		
Subsidiaries/Joint Venture (JV):		
Srajan Capital Limited	1,354.61	1,364.24
Miscellaneous Income (Rent)		
Career Point Infra Limited	0.03	0.03
Gyan Eduventure Private Limited	0.03	0.03
Career Point Accessories Private Limited	0.03	0.03
Career Point Edutech Limited	0.03	0.03
Swastika Polyolefines Private Limited	0.03	0.03
Dividend Received		
Career Point Infra Ltd.	168.28	544.92
Rent Paid		
Enterprises under same Management:		
Diamond Business Solutions Private Limited	1.00	12.00
Remuneration		
Mr. Pramod Maheshwari (Chairman & Managing Director)	33.00	33.00
Mr. Om Prakash Maheshwari (CFO & Whole time Director)	33.00	33.00
Mr. Nawal Kishore Maheshwari (Whole time Director)	33.00	33.00
Mr. Tarun Kumar Jain	7.24	9.01
Commission Paid		
Smt. Neelima Maheshwari	-	0.39
Director Sitting Fees	1.76	0.95
Shares subscribed		
Subsidiary:		
Srajan Capital Ltd. (including security premium of Rs 630 lakhs)	700.00	-
Edutiger Pvt Ltd.	-	7.50
Eduplanet Knowledge Solutions Pvt. Ltd. (Investment) purchased :		
Mr. Pramod Maheshwari	-	1.17
Late Mr. Gulab Chand Maheshwari	-	0.10
Mr. Om Prakash Maheshwari	-	1.17
*(₹10)		

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## **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Eduplanet knowledge solutions pvt. Ltd. (Investment) Sold To		
Mr. Pramod Maheshwari	-	1.21
Mr. Om Prakash Maheshwari	-	1.21
Mr. Nawal Kishore Maheshwari	-	0.03
Study Board Education Private Limited (Investment) Sold To		
Mr. Pramod Maheshwari	-	2.95
Reimbursement/Payment on behalf of related parties		
Subsidiaries:		
Career Point Edutech Limited	6.10	41.09
Career Point Accessories Private Limited	0.04	0.04
Srajan Agritech Private Limited	0.03	0.04
Coupler Enterprises Private Limited	2.39	1.50
Srajan Capital Limited	250.29	217.91
Career Point Institute of Skill Development Private Limited	0.04	0.67
Career Point Infra Limited	88.81	200.46
Edutiger Private Limited	0.02	0.06
Gyan Eduventure Pvt. Ltd.	16.44	22.11
Enterprises under same Management:		
Yash Foundation	0.01	0.02
Study Board Education Private Limited	0.02	-
Global Public School	4.56	12.76
Career Point Foundation	0.01	0.02
Proseed Foundation	0.08	48.34
Aadarsh foundation	0.01	0.02
Sankalp Foundation	-	0.05
Career Point University, Kota	53.34	58.96
Career Point University, Hamirpur	22.41	31.99
Wellwin Technosoft Limited	24.67	26.84
Srajan Venture Private Limited	2.84	2.28
Diamond business solution Private Limited	1.76	1.27
Gulab associates	13.81	4.76
Om Associates	1.33	1.70
Maheshwari Trading company	33.47	3.64
Swastika Polyolifines Private Limited	2.53	3.73
Longway Business Solution Limited	10.10	3.64
Gulab Chand Maheshwari (HUF)	2.06	1.68
Indo Grains Pvt. Ltd.	0.01	0.09
Maheshwari Agrobase Pvt. Ltd.	0.02	0.03
Nawal Kishore Maheshwari (Huf)	0.23	0.12
Om Prakash Maheshwari (HUF)	3.62	1.41
Pramod Kumar Maheshwari (HUF)	0.09	0.06
Rubymerry Enterprises Pvt. Ltd.	0.01	0.02
Sankalp Capital Pvt. Ltd.	8.24	0.52
Shricon Industries Ltd.	3.27	1.91
Supercompusoft Pvt. Ltd.	0.02	0.02
Surago Agro Pvt. Ltd.	4.99	

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

Aditya Associates	2.08	-
Eduplanet Knowlwdge Solution Pvt. Ltd.	0.02	-
Associates:		
Imperial Infin Private Limited	0.79	3.62
Career Point Publication Private Limited (ceased w.e.f 13th March 2020)	-	0.15
Joint Venture:		
StudyBoard Education Private Limited (ceased w.e.f 05th December 2019)	-	0.03
Key Management Personnel:		
Mr. Om Prakash Maheshwari (CFO & Whole time Director)	8.36	0.77
Mr. Nawal Kishore Maheshwari (Whole time Director)	50.10	-
Relatives of Key Managerial Personnel:		
Akshita Maheshwari	-	0.34
Late Mr. Gulab Chand Maheshwari	4.95	1.28
Kailash Bai	3.40	11.41
Neelima Maheshwari	9.53	3.07
Radha Rani	0.65	0.01
Shilpa Maheshwari	7.22	4.58

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#### **CAREER POINT LIMITED**

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31st March, 2021

₹ in Lakhs

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Outstanding Balances:	During the year ended 31.03.2021	During the year ended 31.03.2020
Receivables:		
Career Point University, Hamirpur	111.07	119.09
Career Point University, Kota	0.20	434.43
Career Point Educate Limited	1.83	-

Promoters of the company have given personal guarantee in relation to various loans taken by the company.

#### **Details of Outstanding Guarantee**

Corporate Guarantee of ₹3500 Lakhs on behalf of the loan facility availed by Career Point University, Kota

Corporate Guarantee of ₹1260 Lakhs for the loan facility availed by Career Point Institute of Skill Development Pvt. Ltd. for specific project

#### Table showing transactions with related parties:

	Loans	Given	Loans Re	covered	Balance O	utstanding	Maximun	n Balance
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020	year ended	During the year ended 31.03.2020	31.03.2021	As at 31.03.2020	During the year ended 31.03.2021	During the year ended 31.03.2020
Subsidiaries:								
(i) Srajan Capital Limited	16,346.93	17,635.52	15,221.87	17,722.00	15,101.12	13,976.06	15,101.12	14,874.84
Total	16,346.93	17,635.52	15,221.87	17,722.00	15,101.12	13,976.06	15,101.12	14,874.84

#### Terms and Conditions of Loan given to related parties:

Loans given by the Company to related parties are unsecured. Loan of ₹ 14,288.82 Lakhs is repayable on demand and the borrower agrees to repay the loan as and when demanded by the company. Long Term Loan is of ₹ 812.30 Lakhs. Further the borrower shall pay interest @ 10.05% on the principal amount of loan outstanding. Interest will be charged on quarterly basis. The borrower undertakes that they will utilize the entire amount of loan for their business activity.

- 57. The nationwide lockdown due to spread of COVID-19 and other significant restrictions had an impact on the education sector as well. The campuses were non-operational during the lockdown period. However, the students were being serviced through online mode of teaching. As the company has presence in different education verticals including test-prep, school education, higher education and e-Learning, there has been a mixed impact on different divisions. The Covid outbreak has also benefitted Company's ed-tech initiatives whilst the services at physical centres were impacted negatively. The Company has evaluated and factored in to the extent possible the likely impact that may result from COVID-19 pandemic as well as all events and circumstances up to the date of approval of these financial statements, on the carrying value of its assets and liabilities as at 31st March, 2021. The impact of any events and developments occurring after the financial statements for the year ended 31st March, 2021 may differ from that estimated as at the date of approval of these financial statements and will be recognized prospectively. The Company will continue to monitor any material changes to the future economic conditions.
- 58. The Board of Directors of wholly owned subsidiaries of the Company namely M/s Career Point Infra Limited and M/s Srajan Capital Limited, in their meeting held on 15th October, 2020 have considered and approved the Scheme of Arrangement ("Scheme") with the appointed date 1st April, 2020 for the demerger of "Non- Infrastructure Undertaking" ("Demerged Undertaking") of Career Point Infra Limited ("CP Infra/Demerged Company") into Srajan Capital Limited ("SCL/ Resulting Company"). Subsequent to the approval of the shareholders (Career Point Limited the Holding Company) the Scheme was filed with NCLT, Punjab. Subsequent to the Balance Sheet date, the Board of Directors of SCL and CP Infra, in their meeting held on 9th April, 2021 have decided to withdraw the Scheme and has filed the withdrawal application with the jurisdictional NCLT. Order of NCLT, Punjab is awaited.
- 59. The Board of Directors of the Company in their meeting held on May 15, 2021 considered to formulate a Scheme of Arrangement ("Scheme") between Career Point Limited and its wholly-owned subsidiaries, namely, Career Point Edutech Limited, Gyan Eduventure Private Limited, Career Point Infra Limited and Srajan Capital Limited. The management is in process of amending the object clause of the Memorandum of Association, finalizing the Scheme and shall take necessary steps for the approval of shareholders, appointment of scrutinizer and finalisation of calendar of events etc and will notify adequately.
- 60. Previous year figures have been regrouped/rearranged/recasted wherever consider necessary to make them comparable with current period.

## NOTES TO THE STANDALONE FINANCIAL STATEMENTS

for the year ended 31<sup>st</sup> March. 2021

As per our report of even date

For Lodha & Co.

(Gaurav Lodha)

Membership No: 507462

**Chartered Accountants** Firm Registration No: 301051E

**Pramod Maheshwari** 

Managing Director & CEO

For and on behalf of the Board of Directors

**Om Prakash Maheshwari** 

**Executive Director & CFO** 

DIN: 00185677

DIN: 00185711

**Tarun Kumar Jain** 

GM (Corporate and Legal Affairs)

and Company Secretary Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan) Date: 28/06/2021 Date: 28/06/2021

CAREER POINT Ltd. Annual Report 2020-21

#### **Independent Auditor's Report**

To the Members of Career Point Limited Report on the Audit of the Consolidated Financial Statements

#### Opinion

We have audited the accompanying consolidated financial statements of Career Point Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding and its subsidiaries together referred to as "the Group"), and associate, comprising the Consolidated Balance Sheet as at March 31, 2021, the Consolidated Statement of Profit and Loss (including other comprehensive income), the Consolidated Cash Flow Statement, the Consolidated Statement of Changes in Equity, for the year then ended, and notes to the consolidated financial statements including a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

In our opinion and to the best of our information and according to the explanations given to us and based on the consideration of the reports of the other auditors on separate financial statements and on the other financial information of the subsidiaries, and associate, the aforesaid consolidated financial statements give the information required by the Companies Act 2013("the Act") in the manner so required and give a true and fair view in conformity with the Indian Accounting Standards prescribed under section 133 of the Act read with the Companies (Indian Accounting Standards) Rules, 2015, as amended, ("Ind AS") and other accounting principles generally accepted in India, of the consolidated state of affairs of the Group, and Associate as at March 31, 2021, and their consolidated profit (including Other Comprehensive income), their consolidated cash flows and consolidated statement of changes in equity for the year ended on that date.

#### **Basis for Opinion**

We conducted our audit of the consolidated financial statements in accordance with the Standards on Auditing specified under section 143 (10) of the Act (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibility for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the consolidated financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence obtained by us is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

#### **Emphasis of Matter**

We draw attention to

- a) Note no. 53 of the consolidated financial statements regarding the impact of COVID-19 on the operations of the Group as assessed/evaluated by the management.
- b) In respect of a subsidiary company (Srajan Capital Limited-SCL), as stated in Note no 55 to the consolidated financial statements, SCL has granted total loans of Rs. 25,446.16 Lakhs out of which, during the year, SCL degraded 15 number of accounts amounting to Rs 4,529.59 Lakhs to NPA (substandard assets) (including one account of a related party of the subsidiary company amounting to Rs. 4,397.32 Lakhs). Interest income on above of Rs. 638.27 Lakhs has been reversed during the year. The auditors of subsidiary Company have not qualified its opinion in this regard.

Our opinion is not modified in respect of above matters.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the Consolidated Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be key audit matters to be communicated in our report.

## **Key audit matter**

Revenue Recognition:- Holding Company (Note no 27 to the accompanying consolidated Ind AS financial statements)

For the year ended March 31, 2021 the holding company has Our audit procedures included the following: recognized revenue from operations.

Revenue is recognized only when it can be reasonably measured and there exists reasonable certainty of its recovery.

Revenue represents a significant line item in the Statement of Profit & loss account and also a key indicator of business performance.

The risk is, therefore, that revenue may not be recognized in the  $correct\,period\,or\,that\,revenue\,is\,mis stated.$ 

Assessed the Company's revenue recognition policy prepared as per Ind AS 115 'Revenue from contracts with customers'.

How our audit addressed the key audit matter

- Understood, evaluated and tested the key controls implemented by the Company in relation to revenue recognition and discounts.
- Performed analytical procedure to identify the unusual trends and also tested journal entries recognized in revenue focusing on unusual or irregular transactions.
- Performed sample tests of individual service transaction and verified services invoices and other related documents of such samples. Further, in respect of such samples checked that the revenue has been recognized as per the accounting policy.
- Performed cut off procedures on sample basis for revenue transactions made to ensure correctness of period of revenue recognition
- Tested the calculations related to discounts and other supporting documents on test check basis.

## IInformation Other than the Consolidated Financial Statements and Auditor's Report Thereon

The Holding Company's Board of Directors is responsible for the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Report on Corporate Governance and Shareholder's Information, but does not include the consolidated financial statements and our auditor's report thereon. The Other Information is expected to be made available to us after the date of this Auditor's Report.

Our opinion on the Consolidated financial statement does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated Financial Statements, our responsibility is to read the other information in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. When we read Other Information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

## Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the matters stated in section 134(5) of the Act with respect to the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance including other comprehensive income, consolidated cash flows and consolidated changes in equity of the Group, and Associate in accordance with the Ind AS and other accounting principles generally accepted in India. The respective Board of Directors of the companies of the Group included in the Group, and Associate are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group, and Associate for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

In preparing the consolidated financial statements, the respective Board of Directors of the companies included in the Group, and Associate are responsible for assessing the ability of the Group, and Associate to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the management either intends to liquidate the Group, and Associate or to cease operations, or has no realistic alternative but to do so.

The respective Board of Directors of the companies included in the Group, and Associate are also responsible for overseeing the financial reporting process of the Group, and Associate.

The respective Board of Directors of the companies included in the Group, and Associate are also responsible for overseeing the financial

reporting process of the Group, and Associate.

Auditor's Responsibility for the Audit of the Consolidated Financial

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the holding Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group, and Associate to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities within the Group, and Associate to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entities included in the consolidated

financial statements of which we are the independent auditors. For the other entities or business activities included in the consolidated financial statements, which have been audited by other auditors, such other auditors remain responsible for the direction, supervision and performance of the audits carried out by them, We remain solely responsible for our audit opinion.

Materiality is the magnitude of misstatements in the consolidated financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the consolidated financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the consolidated financial statements.

We communicate with those charged with governance of the Holding Company and other entities included in the consolidated financial statements of which we are the independent auditors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### Other matters

We did not audit the financial statements of nine (9) subsidiaries. whose financial statements reflect total assets as at 31st March 2021 of Rs 44,474.17 lakhs, total revenues of Rs 3,899.92 lakhs for the year ended 31st March, 2021, net cash outflow of Rs. 76.31 lakhs, total profit/(loss) after tax of Rs. (1,056.51) lakhs and total comprehensive income Rs. (1,056.51) lakhs for the year ended 31st March 2021 as considered in the consolidated financial statement. The consolidated financial statements include the Company's share of net profit of Rs. 0.04 lakhs and total comprehensive income of Rs. (2.08) lakhs for the year ended 31st March 2021 as considered in the consolidated financial statement, in respect of an associate and whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of the subsidiary companies, and an associate and our report in terms of sub-sections (3) of Section 143 of the Act, in so far as it relates to the aforesaid subsidiary companies, and associate is based solely on the report of other auditors.

Our opinion on the consolidated financial statements, and our report on Other Legal and Regulatory Requirements below is not modified in respect of the above matters with respect to our reliance on the work done and the reports of the other auditors.

#### Report on Other Legal and Regulatory Requirements

- As required by Section 143(3) of the Act, based on our audit and the consideration of the reports of other auditors on separate financial statements of subsidiary companies, and associate incorporated in India, referred in the Other Matters paragraph above, we report that:
  - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
  - b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books and the reports of the other auditors.
  - c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss including Other Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
  - d) In our opinion, the aforesaid consolidated financial statements comply with the Ind AS specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules. 2014.
  - e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2021 taken on record by the Board of Directors of the Holding Company and the report of the statutory auditors of its subsidiary companies, and an associate company incorporated in India, none of the directors of the Group companies, and associate companies incorporated in India is disqualified as on March 31, 2021 from being appointed as a director in terms of Section 164(2) of the Act.
  - f) With respect to the adequacy of the internal financial controls over financial reporting and the operating effectiveness of such controls, refer to our separate Report in "Annexure A" which is based on the auditor's report of Holding, subsidiary companies, and an associate company incorporated in India.
  - g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended,

In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Holding Company to its directors during the year is in accordance with the provisions of section 197 of the Act.

With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014,as amended in our opinion and to the best of our information and according to the explanations given to us:

 The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group, & associate. Refer

- Note-36 to the consolidated financial statements.
- ii. The Group and Associate did not have any material foreseeable losses on long-term contracts including derivative contracts.
- iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Group, and Associate incorporated in India.

#### For Lodha & Co.

Chartered Accountants
Firm Registration No. 301051E

#### (Gaurav Lodha)

Partner

Membership No.507462

UDIN No.: 21507462AAAAOM1049

Place: New Delhi Date: June 28, 2021 ANNEXURE `A'TO THE INDEPENDENT AUDITOR'S REPORT

(Referred to in paragraph 1(f) under 'Report on Other Legal and Regulatory Requirements' section of our report of even date to the members of Career Point Limited on the consolidated Financial statements for the year ended March 31, 2021)

# Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated Ind AS financial statements of the Company as of and for the year ended March 31, 2021, we have audited the internal financial controls over financial reporting Career Point Limited ("the Holding Company") and its subsidiaries (the Holding company and its subsidiaries together referred to as "the Group"), and associate, which are companies incorporated in India, as of that date.

## Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding company, its subsidiary companies, and its associate are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

#### **Auditor's Responsibility**

Our responsibility is to express an opinion on the Holding Company, its subsidiary companies, and its associate, which are companies incorporated in India, internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") issued by the Institute of Chartered Accountants of India and the Standards on Auditing, prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditors in term if their reports referred to in the other matters paragraph below is sufficient and appropriate to provide a basis for our audit opinion on the group's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

In our opinion to the best of our information and according to the explanations given to us and based on the consideration of other auditors referred to in the Other matters paragraph below, the Holding Company, its subsidiaries companies, and an associate company, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2021, based on the criteria for internal financial control over financial reporting established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

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#### Other matters

Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it relates to 9 subsidiary companies, and an associate company, is based on the corresponding reports of the auditors of such companies incorporated in India.

#### For Lodha & Co.

Chartered Accountants
Firm Registration No.: 301051E

## (Gaurav Lodha)

Partner

Membership. No.: 507462

Place: New Delhi Date: June 28, 2021

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# Career Point Limited Consolidated Balance Sheet as at 31.03.2021 CIN - L72200RJ2000PLC016272

₹ in Lakhs

Particu	llars	Note No.	As at 31.03.2021	As at 31.03.2020
	ASSETS			
(1)	Non-current Assets			
(a)	Property, plant and equipment	2	11,001.40	11,338.18
(b)	Capital work-in-progress	2	368.78	252.43
(c)	Investment Property	2A	7,728.28	7,859.29
(d)	Other intangible assets	2B	12.68	9.04
(e)	Financial Assets			
	(i) Investments	3	369.26	1,627.79
	(ii) Loans	4	9,008.75	7,770.30
	(iii) Other Financial Assets	5	180.24	250.52
(f)	Other non-current assets	6	331.79	296.22
	Total Non Current Assets		29,001.18	29,403.77
(2)	Current Assets			
(a)	Inventories	7	353.57	501.31
(b)	Financial Assets			
	(i) Investments	3	2,518.55	1,405.04
	(ii) Trade receivables	8	4,216.39	4,945.39
	(iii) Cash and Cash Equivalents	9	1,090.16	1,041.41
	(iv) Bank Balances Other than (iii) above	10	102.29	33.24
	(v) Loans	11	16,545.32	16,337.37
	(vi) Others	12	195.39	404.25
(c)	Other current assets	13	29.31	65.81
(d)	Current tax assets (Net)	14	114.56	122.22
(3)	Assets held-for-sale	15	166.68	104.25
	Total Current Assets		25,332.22	24,960.29
	TOTAL ASSETS		54,333.40	54,364.06
	EQUITY AND LIABILITIES			
(1)	EQUITY			
(a)	Equity Share Capital	16	1,819.29	1,816.29
(b)	Other Equity	17	42,962.99	43,075.03
	Total Equity		44,782.28	44,891.32
	NON CONTROLLING INTEREST		14.35	14.09
	LIABILITIES			
(2)	Non-current Liabilities			
(a)	Financial Liabilities			
	(i) Borrowings	18	2,144.57	2,605.54
	Provisions	19	542.15	119.63
(c)	Deferred Tax Liabilities(Net)	20	698.97	801.16
	Total Non Current Liabilities		3,385.69	3,526.33
(3)	Current Liabilities			
(a)	Financial Liabilities			
	(i) Borrowings	21	4,450.79	4,114.59
	(ii) Trade payables	22		
	-Micro & Small Enterprises		-	-
	-Other than Micro and Small enterprises		5.85	21.42
	(iii) Other Financial liabilities	23	1,226.29	1,396.36
	Other Current Liabilities	24	359.57	345.67
	Provisions	25	3.39	7.24
(d)	Current Tax Liabilites (Net)	26	105.19	47.04
	Total Current Liabilities		6,151.08	5,932.32
	TOTAL EQUITY AND LIABILITIES		54,333.40	54,364.06

Company Overview, Basis of preparation and significant accounting policies (Note No. 1) The accompanying notes are an integral part of the consolidated financial statements

As per our report of even date

For Lodha & Co. For and on behalf of the Board of Directors

**Chartered Accountants** 

Firm Registration No: 301051E

Pramod Maheshwari Managing Director & CEO

Executive Director & CFO DIN: 00185711

DIN: 00185677

**Om Prakash Maheshwari** 

(Gaurav Lodha) Tarun Kumar Jain

Partner GM (Corporate and Legal Affairs) Membership No: 507462

and Company Secretary Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan)

**Date:** 28/06/2021 Date: 28/06/2021

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## **Career Point Limited**

## Consolidated Statement of Profit and Loss for the Year Ended on 31.03.2021 CIN: L72200RJ2000PLC016272

₹ in Lakhs

Particulars	Note No.	For the year ended 31.03.2021	For the Year ended 31.03.2020
REVENUE			
Revenue from operations	27, 28	4,919.66	10,461.29
Other Income	29	806.20	531.89
TOTAL REVENUE		5,725.86	10,993.18
EXPENSES			
Cost of materials consumed	30	135.67	2,017.08
Change in Inventories	31	134.77	(187.54)
Employee benefits expense	32	853.70	2,842.05
Finance costs	33	499.72	664.70
Depreciation and amortization expense	34	422.54	440.97
Other expenses	35	3,103.48	1,435.03
TOTAL EXPENSES		5,149.88	7,212.29
Profit/(Loss) before share of profit/(loss) of an associate/joint venture		575.98	3,780.89
Share of profit/(loss) of an associate or joint venture		0.04	5.16
Profit before exceptional items and tax		576.02	3,786.05
Exceptional items		-	-
Profit before tax		576.02	3,786.05
Tax Expense:			
(1) Current tax		711.80	870.08
(2) MAT Credit		(69.92)	(30.30)
(3) Deferred tax liability / (asset)		(42.36)	194.10
(4) Earlier Years Tax		(38.16)	33.74
Total Tax		561.36	1,067.62
Profit/ (Loss) after tax for the year		14.66	2,718.43
Net Profit/(loss) attributable to			
(a) Owner of the Parent		14.42	2,718.60
(b) Non controlling interests		0.24	(0.17)
Profit carried to Balance Sheet		14.66	2,718.43
Other Comprehensive Income			
Items that will not be reclassified to P & L Account		32.32	21.69
Income tax related to items not classified to P & L account		(9.85)	(6.58)
Items that will be classified to P & L Account		-	-
Income tax related to items that will be classified to P & L account		-	-
Total Other Comprehensive Income		22.47	15.11
Total Comprehensive Income for the Year		37.13	2,733.54
Other Comprehensive Income attributable to			
(a) Owners of the Parent		22.47	15.11
(b) Non Controlling interest		-	-
Total Comprehensive Income attributable to			
(a) Owners of the Parent		36.89	2,733.71
(b) Non Controlling interest		0.24	(0.17)
Earnings per equity share :			. ,
(1) Basic		0.08	14.97
(2) Diluted	41	0.08	14.97

Company Overview, Basis of preparation and significant accounting policies (Note No. 1).

The accompanying notes are an integral part of the Consolidated financial statements.

## As per our report of even date $% \label{eq:continuous} % \label{eq:continuou$

For Lodha & Co.
Chartered Accountants

Firm Registration No: 301051E

## For and on behalf of the Board of Directors

Pramod Maheshwari

Managing Director & CEO

DIN: 00185711

Om Prakash Maheshwari Executive Director & CFO

DIN: 00185677

(Gaurav Lodha)

Partner

Membership No: 507462

Place: New Delhi Date: 28/06/2021 Tarun Kumar Jain

GM (Corporate and Legal Affairs) and Company Secretary

Membership No: F6584

Place: Kota (Rajasthan)
Date: 28/06/2021

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CAREER POINT Ltd. Annual Report 2020-21

# Career Point Limited Cash Flow Statement for the Year Ended March 31, 2021 CIN - L72200RJ2000PLC016272

₹ in Lakhs

Ра	rticulars		For the year ended March 31, 2021		For the Year ended March 31, 2020
A.	Cash Flows from Operating Activities		·		· · · · · · · · · · · · · · · · · · ·
	Profit/(Loss) Before Taxation		576.02		3,786.05
	Adjustments for:				·
	Depreciation and Amortisation Expenses	422.54		440.97	
	Dividend Income	(1.58)		(2.70)	
	Short/Long Term Capital Gain on shares/assets	(218.53)		(147.26)	
	Interest Income	(233.37)		(211.04)	
	Interest expense	499.72		664.70	
	Profit on sale of Property, Plant & Equipments	(310.66)		(152.57)	
	Provision for Doubtful Advances	84.30		4.22	
	Contingent Provision for Substandard Assets	449.95		3.31	
	Bad debts written off	1,884.66		0.92	
	Provision for Gratuity	11.55	2,588.58	21.08	621.63
	Operating Profit before Working Capital Changes		3,164.60		4,407.68
	(Increase)/Decrease in Trade Receivables	643.88		177.01	
	(Increase)/Decrease in Inventories	147.74		(257.29)	
	(Increase)/Decrease in others Assets	219.28		(49.61)	
	Increase/(Decrease) in Liabilities	267.69		(562.51)	
	Increase/(Decrease) in Loan given	(3,330.23)	(2,051.64)	(1,378.19)	(2,070.59
	Cash generated from operations		1,112.96		2,337.09
	Direct taxes paid		(607.83)		(925.80
	Net Cash from Operating Activities		505.13		1,411.2
В.	Cash Flow from Investing Activities				
	Sale/purchase of Property Plant & Equipment, Investment Property, Intangible assets and assets held for sale	173.49		(732.08)	
	Interest & Dividend Received	237.72		213.74	
	Movement of fixed deposit	(11.03)		(22.31)	
	Sale/(Purchase) of Investments (net)	363.55		1,049.57	
	Net Cash (used in)/ from Investing Activities		763.73		508.9
c.	Cash Flows from Financing Activities				
	Proceeds from equity shares issue	36.26		-	
	Proceeds/(Repayment) of Long Term Borrowings	(574.72)		(314.30)	
	Interest paid	(499.72)		(664.70)	
	Dividend Paid	(181.93)		(656.90)	
	Net Cash from Financing Activities		(1,220.11)		(1,635.90
	Net increase/(decrease) in cash and cash equivalents (A + B + C)		48.75		284.3
	Cash & Cash Equivalents at beginning of the period		1,041.41		757.10
	Cash and Cash Equivalents at end of the period (Refer Note No. 9)		1,090.16		1,041.41

#### Sub Note:

1. Changes in Liabilities arising from financing activities

Particulars	Balance as at 31 <sup>st</sup> March 2020	Cash Flow Changes	Non Cash Flow Changes	
Long Term Borrowings	2,605.54	(460.97)	-	2,144.57
Short Term Borrowings (including current maturity)	4,739.70	293.95	-	5,033.65
Total	7,345.24	(167.02)	-	7,178.22

2. Cash flow statement has been prepared under the indirect method as set out in the Indian Accounting Standard (INDAS) 7: "Statements of Cash Flow" issued by the Institute of Chartered Accountants of India.

 $The accompanying \, notes \, are \, an \, integral \, part \, of \, the \, Consolidated \, Financial \, statements$ 

As per our report of even date

For Lodha & Co.

**Chartered Accountants** 

Firm Registration No: 301051E

**Pramod Maheshwari** 

For and on behalf of the Board of Directors

**Om Prakash Maheshwari** Executive Director & CFO

Managing Director & CEO

DIN: 00185677

DIN: 00185711

(Gaurav Lodha)

Partner

Tarun Kumar Jain

Membership No: 507462

GM (Corporate and Legal Affairs)

and Company Secretary Membership No: F6584

Place: Kota (Rajasthan)

Date: 28/06/2021

Place: New Delhi

Date: 28/06/2021

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#### **Career Point Limited**

## Consolidated Statement of changes in Equity as at 31.03.2021

CIN: L72200RJ2000PLC016272

## **EQUITY SHARE CAPITAL**

₹ in Lakhs

Particulars	Balance As at 1 <sup>st</sup> April, 2019	Changes During year 2019-20		Changes During year 2020-21	
ISSUED, SUBSCRIBED AND PAID UP					
1,81,92,939 (at 31 <sup>st</sup> March, 2020 = 1,81,62,939 and as at 01st April 2019 = 1,81,62,939) Equity Shares of ₹10 each	1,816.29	-	1,816.29	3.00	1,819.29
Total	1,816.29	-	1,816.29	3.00	1,819.29

## STATEMENT OF CHANGES IN OTHER EQUITY

₹ in Lakhs

			RESERVE & S	SURPLUS				
Particulars	Share Option outstanding account	Capital Reserve	Securities Premium	General Reserve	Statutory Reserve	Retained earnings	Other Comprehensive Income that will not be reclassified to profit or loss	Total
Balance as at 01.04.2019	12.44	0.60	17,196.15	86.58	227.70	23,443.35	31.40	40,998.22
Profit during the Year	-	-	-	-	-	2,718.60	-	2,718.60
Transfer to Statutory Reserve	-	-	-	-	180.83	(180.83)	-	-
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	-	-	16.00	16.00
Share of Associate OCI	-	-	-	-	-	-	(0.89)	(0.89)
Dividend Paid	-	-	-	-	-	(544.89)	-	(544.89)
DDT paid	-	-	-	-	-	(112.01)	-	(112.01)
Balance as at 31.03.2020	12.44	0.60	17,196.15	86.58	408.53	25,324.22	46.51	43,075.03
Profit during the Year	-	-	-	-	-	14.42	-	14.42
Security Premium on Issue of equity share (ESOP) during the Year	(5.54)	-	38.54	-	-	-	-	33.00
Transfer to Statutory Reserve	-	-	-	-	31.95	(31.95)	-	-
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	-	-	22.47	22.47
Dividend Paid	-	-	-	-	-	(181.93)	-	(181.93)
Balance as at 31.03.2021	6.90	0.60	17,234.69	86.58	440.48	25,124.76	68.98	42,962.99

The accompanying notes are an integral part of Consolidated financial statements

As per our report of even date

For Lodha & Co.

**Chartered Accountants** Firm Registration No: 301051E For and on behalf of the Board of Directors

Pramod Maheshwari Managing Director & CEO DIN: 00185711

Om Prakash Maheshwari Executive Director & CFO DIN: 00185677

(Gaurav Lodha) Tarun Kumar Jain

GM (Corporate and Legal Affairs) Partner Membership No: 507462

and Company Secretary

Membership No: F6584

Place: New Delhi Place: Kota (Rajasthan) Date: 28/06/2021 Date: 28/06/2021

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

#### Note: 1 GROUP OVERVIEW, BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

#### 1.1 Group Overview

The Group, Career Point Limited (Parent) and its subsidiaries, associate and Joint venture, is engaged in providing Education service which inter alia include education consultancy, Management services, Tutorial services and Residential Hostel services and leasing and providing educational and non-educational loans.

These Consolidated financial statements were approved and adopted by board of directors of the Company in their meeting held on June 28, 2021.

#### 1.2 Statement of Compliance

The Consolidated financial statements have been prepared in accordance with Indian Accounting Standards (Ind AS) as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) (Amendment) Rules, 2016 and relevant provisions of the Companies Act, 2013.

## 1.3 Principal of consolidation

The consolidated financial statements relate to the Group, associate and joint venture. Subsidiary are those entities in which the Parent directly or indirectly, has interest more than 50% of the voting power or otherwise control the composition of the board or governing body so as to obtain economic benefits from activities. The consolidated financial statements have been prepared on the following basis:-

- a) The financial statements of the subsidiaries are combined on a line-by–line basis by adding together the like items of assets, liabilities, income and expenses after fully eliminating intra-group balances and intra-group transactions and unrealized profits or losses in accordance with IND AS 110 –'Consolidated Financial Statements' notified under Section 133 of the Act, read with Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- b) Interest in joint venture and associate are consolidated using equity method as per IND AS 28 'Investment in Joint Ventures and Associates'. Under the equity method, post-acquisition attributable profit/losses are adjusted in the carrying value of investment upto the Group investment in the joint venture and associate.
- c) The difference between the cost of investment and share of net assets at the time of acquisition of shares in the subsidiaries is identified in the financial statements as goodwill or capital reserve as the case may be.
- d) The Consolidated Financial Statements (CFS) comprises the financial statements of Career Point Limited (CPL) and its following Subsidiaries, and associates as on March 31, 2021

Name of the Company	Nature	Country of Incorporation	% of Shareholding & Voting Power
Career Point Infra Limited#	Subsidiary	India	100%
Career Point Edutech Limited#	Subsidiary	India	100%
Gyan Eduventure private Limited#	Subsidiary	India	100%
Career Point Accessories Private Limited	Subsidiary	India	60%
Srajan Capital Limited#	Subsidiary	India	100%
Career Point institute of Skill Development Private Limited#	Subsidiary	India	100%
Srajan Agritech Private Limited*	Subsidiary	India	100%
Coupler Enterprises Private Limited*	Subsidiary	India	100%
Edutiger Private Limited. (w.e.f. 26 December, 2019)	Subsidiary	India	75%
Imperial Infin Private Limited.	Associate	India	42.74%

<sup>\*</sup> A Subsidiary of Career Point Infra Limited

# Includes shares held by beneficial shareholders

e) Significant Accounting Policies of the financial statements of the company and its subsidiaries are set out in their respective Financial

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## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 2 PROPERTY, PLANT AND EQUIPMENT

₹ in Lakhs

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Particulars	Land (leasehold)	Building#	Plant & Machinery	Furniture & Fixtures	Computer	Office Equipment	Vehicle	Total
Gross carrying value:								
As at 01.04.2019	1,595.65	9,888.55	5.10	987.68	28.30	64.34	95.22	12,664.84
Additions	-	2.29	200.25	26.09	11.69	32.33	82.98	355.63
Disposal/ adjustments	0.18	-	-	-	-	-	-	0.18
As at 31.03.2020	1,595.47	9,890.84	205.35	1,013.77	39.99	96.67	178.20	13,020.29
Additions	-	1.11	1.75	2.40	5.54	22.34	0.04	33.18
Disposal/ adjustments	-	-	-	-	-	-	0.73	0.73
As at 31.03.2021	1,595.47	9,891.95	207.10	1,016.17	45.53	119.01	177.51	13,052.74
Accumulated depreciation/ impairment:								
As at 01.04.2019	62.61	547.59	5.10	568.42	16.45	42.56	46.43	1,289.16
Depreciation	20.87	189.64	3.76	142.22	7.21	10.50	18.75	392.95
Disposal/ adjustments	-	-	-	-	-	-	-	-
As at 31.03.2020	83.48	737.23	8.86	710.64	23.66	53.06	65.18	1,682.11
Depreciation	20.84	188.55	9.09	108.43	10.13	14.05	18.14	369.23
Disposal/ adjustments								
As at 31.03.2021	104.32	925.78	17.95	819.07	33.79	67.11	83.32	2,051.34
Net carrying value								
As at 31.03.2020	1,511.99	9,153.61	196.49	303.13	16.33	43.61	113.02	11,338.18
As at 31.03.2021	1,491.15	8,966.17	189.15	197.10	11.74	51.90	94.19	11,001.40
Capital work-in-progress								
As at 31.03.2019	-	-	-	-	-	-	-	224.29
Additions	-	-	-	-	-	-	-	252.43
Capitalization	-	-	-	-	-	-	-	(224.29)
As at 31.03.2020	-	-	-	-	-	-	-	252.43
Additions	-	-	-	-	-	-	-	316.20
Capitalization	-	-	-	-	-	-	-	(199.85)
As at 31.03.2021	-	-	-	-	-	-	-	368.78

The Company has elected to measure the items of Property, Plant & Equipment at their Previous GAAP carrying value at the date of transition to IND AS.

Building and CWIP include Building and CWIP on Leasehold Land

The management of the company has reviewed the existing assets working conditions and utility as at the balance sheet date and are of the opinion that there exists no indication that an asset has been impaired and hence no impairment has been carried out.

#Include Building on land owned by related party. Gross Block of building is ₹7873.62 Lakhs & Net Block of Building is ₹7221.21 Lakhs.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 2A INVESTMENT PROPERTIES ₹ in Lakhs

Note: 2A INVESTMENT PROPERTIES							
Particulars	Building	Land (Freehold)	Land (Leasehold)	Total			
Gross carrying value:							
As at 01.04.2019	899.37	3,797.03	2,925.68	7,622.08			
Additions	580.34	114.03	0.20	694.57			
Disposal/ adjustments	-	(11.05)	(224.25)	(235.30)			
Assets classified as held for sale	-	(76.34)	-	(76.34)			
As at 31.03.2020	1,479.71	3,823.67	2,701.63	8,005.01			
Additions	281.85	32.67	30.45	344.97			
Disposal/ adjustments	-	-	(442.86)	(442.86)			
As at 31.03.2021	1,761.56	3,856.34	2,289.22	7,907.12			
Accumulated depreciation:							
As at 01.04.2019	30.96	-	71.86	102.82			
Depreciation	21.51	-	25.32	46.83			
Disposal/ adjustments	-	-	(3.93)	(3.93)			
Assets classified as held for sale	-	-	-	-			
As at 31.03.2020	52.47	-	93.25	145.72			
Depreciation	26.00	-	22.70	48.70			
Disposal/ adjustments	-	-	(15.58)	(15.58)			
As at 31.03.2021	78.47	-	100.37	178.84			
Net carrying value							
As at 31.03.2020	1,427.24	3,823.67	2,608.38	7,859.29			
As at 31.03.2021	1,683.09	3,856.34	2,188.85	7,728.28			

The Company has elected to measure the items of Investment Properties at their Previous GAAP carrying value at the date of transition to IND AS.

₹ in Lakhs

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Fair Value	Amount
at 31 <sup>st</sup> March, 2020	11,847.34
at 31 <sup>st</sup> March, 2021	10,882.30

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## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 2B OTHER INTANGIBLE ASSETS

₹ in Lakhs

Note: 25 of the Note: Note: 10					
Particulars	Trademark	Software	Total		
Gross carrying value:					
As at 01.04.2019	0.21	14.47	14.68		
Additions	-	9.96	9.96		
Disposal/ adjustment	-	(0.01)	(0.01)		
As at 31.03.2020	0.21	24.42	24.63		
Additions	-	8.25	8.25		
Disposal/ adjustment	-		-		
As at 31.03.2021	0.21	32.67	32.88		
Accumulated amortization and impairment:					
As at 01.04.2019	-	14.40	14.40		
Amortization	-	1.19	1.19		
Disposal/ adjustment		-	-		
As at 31.03.2020	-	15.59	15.59		
Amortization	-	4.61	4.61		
Disposal/ adjustment	-	-	-		
As at 31.03.2021	-	20.20	20.20		
Net carrying value					
As at 31.03.2020	0.21	8.83	9.04		
As at 31.03.2021	0.21	12.47	12.68		

 $The company has elected to measure the items of other intangible assets at their previous {\tt GAAP} \ caryying \ value \ at the date of transition to {\tt IND} \ {\tt AS}.$ 

## Note: 3 NON CURRENT INVESTMENTS

₹ in Lakhs

Particulars	No. of Shares/units	As at 31.03.2021	No. of Shares/units	As at 31.03.2020
A. Trade Investments				
Investment in Equity Instruments     Associate -Unquoted     Equity Shares of Imperial Infin Private Ltd.(Unquoted)	34,000	92.78	34,000	94.82
34,000 shares of ₹100/- each	2 1,222		2 1,233	
TOTAL(a)		92.78		94.82
Investment in Mutual Fund- Classified as FVTPL(Quoted)				
UTI Fixed Term Income Fund (XXVIII-XIII) 1134days*	-	-	40,00,000	450.55
UTI Fixed Term Income Fund (XXVIII-X) 1153days*		-	30,00,000	316.80
UTI FTIF series XXX-V (1135 days)@	20,00,000	250.74	20,00,000	233.35
RELIANCE FIXED HORIZON FUND XXXVI SERIES 2*	-	-	30,00,000	324.88
UTI TREASURY ADVANTAGE FUND		20.69		
UTI FTIF SERIES XXX-I (1104 DAYS)*	-	-	20,00,000	207.39
TOTAL(b)		271.43		1,532.97
c) Investment in Unquoted Equity Shares-classified as FVTOCI				
Betr Tech Pvt. Ltd. face value of Rs. 10 Each	73	5.05		-
TOTAL(a+b+c)		369.26		1,627.79

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

## Note: 3 CURRENT INVESTMENTS ₹ in Lakhs

Particulars	No. of Shares/units end of current reporting period	As at 31.03.2021	No. of Shares/units end of current reporting period	As at 31.03.2020
CURRENT INVESTMENTS - Classified as FVTPL (Quoted)				
ICICI Prudential Banking & PSU Debt Fund*	43,40,695.00	1,084.37	43,40,695.00	1,005.40
UTI FTIF SERIES XXVI-V (1153DAYS)*	30,00,000.00	345.01	30,00,000.00	380.08
UTI FTIF SERIES XXVI-V (1134 DAYS)*	40,00,000.00	495.62	-	-
RELIANCE FIXED HORIZON FUND XXXVI SERIES 2*	30,00,000.00	355.69	-	-
UTI FTIF SERIES XXX-I (1104 DAYS)*	20,00,000.00	237.87	-	-
UTI Treasury advantage fund\$	-	-	795.50	19.56
Total		2,518.55		1,405.04

<sup>\*</sup> Pledged against loan payable on demand from Barclays Bank.( Refer Sub note No. 21(a)).

Subnote ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Aggregate Carrying Value of unquoted investments (Cost)	92.78	94.82
Aggregate Carrying Value of unquoted investments (FVTOCI)	5.05	-
Aggregate Carrying Value of Quoted Investments	2,789.98	2,938.01
Aggregate Market Value of Quoted Investments	2,789.98	2,938.01

## Note: 4 NON CURRENT LOANS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Loan receivables considered good - secured ( refer sub-note ) *#	8,106.99	6,510.45
Loan receivables considered good - unsecured * (refer sub-note)	901.76	1,259.85
Total	9,008.75	7,770.30

<sup>\*</sup> including Loans to Related Party (Refer Note No. 46)

# Sub-Note :-

1) Secured Loan given to customers are secured by: Equitable mortgage of property

2) Unsecured Loan given to customers are against:

a) Personal Guarantee and/or

b) Post dated cheques

## **Note: 5 OTHER NON CURRENT FINANCIAL ASSETS**

₹ in Lakhs

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Particulars	As at 31.03.2021	As at 31.03.2020
Interest Accured but not due	2.25	3.86
Bank Deposits with remaining maturity of more than 12 months	68.31	112.27
Security Deposits - Unsecured, considered good	109.68	134.39
Total	180.24	250.52

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## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

## Note: 6 OTHER NON CURRENT ASSETS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Capital Advances - Unsecured, considered good	43.49	44.74
Deposit/Balance with Authorities	288.30	251.48
Total	331.79	296.22

## Note: 7 INVENTORIES

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
i) Raw Material	5.19	5.18
ii) Finished Goods	265.96	400.73
iii) Securities (Quoted Shares)		
(a) CFCL - 22500 shares	-	24.32
(b) Coal India- 14000 shares	18.26	19.39
(c) HDFC Bank - 1000 shares	-	8.62
(d) Kokuyo Camlin - 537 shares	0.29	0.22
(e) Navneet - 22300 shares	17.86	23.97
(f) YES Bank - 229427 shares out of which 11851 shares are locked in	46.01	18.88
Total	353.57	501.31

#### Sub notes:

(a) Classification of Inventories as required by IND AS-2 "Inventories":-

Raw Material and Finished Goods contain Publication Material (Paper), and Other Items and Printed Material (Books) respectively. Inventory consists of various types of books and other items, therefore item wise break-up of the same is not given.

#### Note: 8. TRADE RECEIVABLES ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
- Unsecured		
Considered good*	4,216.39	4,945.39
Credit impaired	98.65	14.35
	4,315.04	4,959.74
Less: Allowance for impairement Loss allowance	98.65	14.35
Total	4,216.39	4,945.39

<sup>\*</sup> including Trade Receivables from Related Party (Refer Note No.46)

## Note: 9 CASH AND CASH EQUIVALENTS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Cash and Bank Balances		
Cash on Hand	21.50	17.53
Balances with Banks	1,068.66	1,023.88
Total	1,090.16	1,041.41

<sup>@</sup> Pledged against loan taken from Barclays Investment and Loans(India) Pvt. Limited.( Refer Sub note No. 21(d))

<sup>\$</sup> Pledged to Swastika Commodities Pvt. Ltd. as a margin money.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 10 OTHER BANK BALANCES ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Fixed Deposits (Lien with Banks)*	153.06	142.03
Less: Amount disclosed under Other Non Current Assets	(68.31)	(112.27)
Total (a)	84.75	29.76
Earmarked Balances with Banks		
Unclaimed Dividend	17.54	3.48
Total (b)	17.54	3.48
Total (a+b)	102.29	33.24

<sup>\*₹ 50.00</sup> lacs guarantee given to NTPC Limited, Noida UP, ₹ 19.73 lacs guarantee given to The Deputy Development Commissioner Cum Member Secretary DMFT, Ramgarh, Govt. of Jharkhand, ₹54.22 lakhs in favour of guarantee given to DDU-GKY & Balance for others.

Note: 11 CURRENT LOANS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Loan receivables considered good secured (refer sub-note )# *	9,312.32	6,562.73
Loan receivables considered good Unsecured * (refer sub-note)	7,233.00	9,774.64
Total	16,545.32	16,337.37

<sup>\*</sup> including Loans to Related Party (Refer Note No. 46)

#### # Sub-Note :-

- 1) Secured Loan given to customers are secured by :
  - a) Equitable mortage of property and /or
- 2) Unsecured Loan given to customers are against:
- a) Personal Guarantee and/or
- b) Post dated cheques

## Note: 12 OTHER FINANCIAL ASSETS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Unsecured, considered good unless otherwise stated		
Interest Accured but not due	2.79	3.95
Security Deposits	26.84	1.84
Other (DDUGKY) *	159.19	154.36
Advance recoverable in cash or kind	6.57	244.10
Total	195.39	404.25

<sup>\*</sup> Refer Note No.-38

## Note: 13 OTHER CURRENT ASSETS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Deposit with Authorities	8.66	28.38
Advances to Employees	0.73	2.11
Capital Advances	-	21.03
Other Advances	19.92	14.29
Prepaid Expenses	-	-
Total	29.31	65.81

<sup>\*</sup> Refer Note No.-38

## Note: 14 CURRENT TAX ASSETS (NET)

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Current Tax Assets	114.56	122.22
Total	114.56	122.22

CAREER POINT Ltd. Annual Report 2020-21

## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

#### Note: 15 ASSETS HELD FOR SALE

₹ in Lakhs

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Assets held-for-sale *	166.68	104.25
Total	166.68	104.25

<sup>\*</sup>Company is having a plot of land in Bundi, Rajasthan measuring 119196 sq.ft. Company has developed the residential area on the same land and for the same they registered the project with RERA Rajasthan. Company has sold some plots and sale of remaining plots will be completed by 31st March, 2022.

#### Note: 16 SHARE CAPITAL

Particulars	As at 31.03.2021	As at 31.03.2020
Authorised: 2,50,00,000 (at 31st March, 2020 = 2,50,00,000) Equity Shares of ₹10 each	2,500.00	2,500.00
Issued, Subscribed and Paid up: 1,81,92,939 (at 31st March, 2020 = 1,81,62,939) Equity Shares of ₹10 each	1819.29	1,816.29
Total	1819.29	1,816.29

#### Sub Note:

#### a) RECONCILIATION OF NUMBER OF SHARES

Particulars	No. of shares as at 31.03.2021	No. of shares as at 31.03.2020
Opening number of equity shares	1,81,62,939	1,81,62,939
Additions during the year (Read with Note No. 39)	30,000	-
Closing number of equity shares	1,81,92,939	1,81,62,939

#### (b) Rights, preferences and restrictions attached to shares:

The company has only one class of equity shares having par value of ₹10/- per share. Equity shareholder is having equal voting rights as well as right to dividend declared /distributed by the company.

## (c) Details of shares held by each shareholder holding more than 5% shares of the aggregate shares in the Company:

	As at 31.03.2	021	As at 31.03.2020		
Name of shareholder	No. of shares	% held	No. of shares	% held	
Mr. Pramod Kumar Maheshwari	21,16,003	11.63	20,89,587	11.50	
Mr. Om Prakash Maheshwari	13,86,300	7.63	13,86,300	7.63	
Mr. Nawal Kishore Maheshwari	13,85,800	7.63	13,85,800	7.63	
Late Mr. Gulab Chand Maheshwari*	-	-	13,39,500	7.37	
Mrs. Kailash Bai	26,79,000	14.74	13,39,500	7.37	
Mrs. Shilpa Maheshwari	13,39,500	7.37	13,39,500	7.37	
Mrs. Rekha Maheshwari	13,39,500	7.37	13,39,500	7.37	
Mrs. Neelima Maheshwari	13,39,500	7.37	13,39,500	7.37	

<sup>\*</sup> Mr. Gulab Chand Maheshwari Demised on 09/07/2020

<sup>(</sup>d) Aggregate number of shares issued for consideration other than cash during the period of five years immediately preceding the reporting

The company has issued equity share 30,000 nos. of ₹10 each fully paid up during the financial years 2017-18 and equity share 30,000 nos. of ₹10 each fully paid in current financial years 2020-21 (Refer Note no. 39), on exercise of options granted under the employee stock option plans wherein part consideration was received in form of employee services.

<sup>(</sup>e) No Class of shares have been bought by the company during the period of five years immediately preceding the reporting period.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 17 OTHER EQUITY ₹ in Lakhs

<u> </u>								
Particulars	Share Option outstanding account	Capital Reserve	Securities Premium	General Reserve	Statutory Reserve	Retained earnings	Other Comprehensive Income that will not be reclassified to profit or loss	Total
Balance as at 01.04.2019	12.44	0.60	17,196.15	86.58	227.70	23,443.35	31.40	40,998.22
Profit during the Year	-	-	-	-	-	2,718.60	-	2,718.60
Transfer to Statutory Reserve	-	-	-	-	180.83	(180.83)	-	-
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	-	-	16.00	16.00
Share of Associate OCI	-	-	-	-	-	-	(0.89)	(0.89)
Dividend Paid*	-	-	-	-	-	(544.89)	-	(544.89)
DDT paid	-	-	-	-	-	(112.01)	-	(112.01)
Balance as at 31.03.2020	12.44	0.60	17,196.15	86.58	408.53	25,324.22	46.51	43,075.03
Profit during the Year	-	-	-	-	-	14.42	-	14.42
Security Premium on Issue of equity share (ESOP) during the Year	(5.54)	-	38.54	-	-	-	-	33.00
Transfer to Statutory Reserve	-	-	-	-	31.95	(31.95)	-	-
Remeasurement of Net defined Benefit Plans (Net of Taxes)	-	-	-	-	-	-	22.47	22.47
Dividend Paid*	-	-	-	-	-	(181.93)	-	(181.93)
Balance as at 31.03.2021	6.90	0.60	17,234.69	86.58	440.48	25,124.76	68.98	42,962.99

## Nature of Reserves

General Reserve amount transferred /apportioned represents is in accordance with Indian Corporate law (The Companies Act,1956) wherein a portion of profit is apportioned to general reserve, before a company can declare dividend.

 $Other Comprehensive\ Income\ Reserve\ represent\ the\ balance\ in\ equity\ for\ item\ to\ be\ accounted\ in\ Other\ Comprehensive\ Income\ . OCI\ is\ classified\ into$ 

- i) Items that will not be reclassified to profit & loss
- ii) item that will be reclassified to profit & loss.

The balance consists of surplus retained from earned profits after payment of dividend and taxes thereon. Actuarial gains &losses for defined benefit plans are recognized through OCI in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

Balance of Securities Premium Reserve consists of premium on issue of shares over its face value. The balance will be utilised for issue of fully paid bonus shares, buy-back of Company's own share as per the provisions of the Companies Act 2013.

The company has an equity-settled share-based payment plans for certain category of employees of the company, Refer Note No. 39 of consolidated financial statements.

\* In the current year, The Board of Directors, at its meetings declared interim dividend the details of which are as follows : ₹ in Lakh

Date of board meeting	Type of Dividend	Dividend per equity share	Dividend Amount
12-02-2021	Interim Dividend	1.00	181.93
Grand Total			181.93

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#### **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

\* In the previous year, the Board of Directors, at its meetings declared interim dividend the details of which are as follows: ₹ in Lakhs

Date of board meeting	Type of Dividend	Dividend per equity share	Dividend Amount
08-08-2019	Interim Dividend	1.00	181.63
12-11-2019	Interim Dividend	1.00	181.63
12-02-2020	Interim Dividend	1.00	181.63
Grand Total			544.89

## **Note: 18 NON CURRENT -BORROWINGS**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Secured Loan		
From Banks	2,397.15	2,854.97
From NSDC	330.28	375.68
Total (a)	2,727.43	3,230.65
Current maturity of long term borrowings (Refer Note No. 23)	582.86	625.11
Total (b)	582.86	625.11
Total (a-b)	2,144.57	2,605.54
Total	2,144.57	2,605.54

#### Sub note:

- (a) Working Capital Term Loan (Kotak Bank) of ₹ 38.22 Lakhs @ 7.65% p.a.(6 months MCLR+ .25%)payable by October, 2021. The loans is secured against the primary security having first charge on current assets(Present and future) and having Collateral Security on Plot No.23, Shubham Enclave, C-Scheme, Jaipur.Personal guarantee given by Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari and Mr. Pramod Maheshwari.
- (b) Term Loan (Indusind Bank) of ₹ 1600 Lakhs @ 8.4% p.a.(3 months MCLR+.25%) payable by March 2024. The loan is secured against the Security on Plot No. E-8 (I) Road No. 1, IPIA, Kota. Loan is repayable in 12 quarterly installments, 4 installments of ₹ 100 lakhs, 4 installments of ₹ 125 lakhs and 4 installments of ₹ 175 lakhs.
- (c) Secured loan (NSDC) of ₹ 330.28 Lakh @ 6% p.a payable in 14 quarterly installment for specific project i.e. for capital expenditure on setting up of centres. Collateral Security:
  - First charge on assets on the project.
  - First charge on cash flows on the project.
  - Charges on IP of the project till the loan is repaid.
  - Pledge of 51% equity shares of the Project implementing Company.

The Holding Company has given Corporate Guarantee of ?1260 lakhs for the loan facility availed."

- (d) Term (Auto) Loan (Bank of Baroda) of ₹ 56.49 Lakhs @ 7.50% p.a.(RBI Repo Rate +3.45%) payable by November 2024. The loan is secured against hypothecation of vehicle. Personal guarantee given by Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari, Mr. Pramod Maheshwari and Mrs. Neelima Maheshwari.
- (e) Term Loan (Indusind Bank) of ₹ 469.69 Lakhs @ 9.40% p.a.(1 Year MCLR+.15%) payable by June 2034. The loan is secured against the Security on Plot No. B-28& 10-B Scheme, Gopalpura By pass Jaipur. Personal guarantee given by Mr. Pramod Maheshwari.
- (f) Term Loan (Central Bank of India) of ₹232.75 Lakhs @ 8% p.a. (1 Year MCLR +0.84%) payable by Dec. 2026. The loan is secured against the Security on Land & Building at Khasara No.269, Village Alaniya, Tehsil Ladpura, Kota (Rajasthan) and Hypothecation of Plant & Machinery and Furniture & Fixtures. Personal guarantee given by Mr. Pramod Maheshwari, Mr. Om Prakash Maheshwari & Mr. Nawal Kishore Maheshwari.

Note: 19 PROVISIONS ₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Employees Benefits		
- Gratuity	36.90	64.33
Contingent provision against standard assets	505.25	55.30
Total	542.15	119.63

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 20 DEFERRED TAX ASSET/LIABILITIES (NET)

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Deferred Tax Asset		
Disallowance as per Income Tax Act	195.60	57.83
Others	0.44	0.29
Gross Deferred Tax Assets	196.04	58.12
Deferred Tax Liability		
Disallowance on account of Depreciation and others	1,198.98	1,087.91
Fair Valuation of Financial Instruments	75.95	84.88
Others	10.09	6.58
Gross Deferred Tax Liability	1,285.02	1,179.37
MAT Credit Entitlement	(390.01)	(320.09)
NET DEFERRED TAX ASSETS/(LIABILITIES)	698.97	801.16

#### **Note: 21 SHORT TERM BORROWINGS**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Loans - Secured		
From Bank (Overdraft Facility)	1,553.45	1,621.52
From Others (Repayable on Demand)	2116.96	2,029.02
Loans - Unsecured *	780.38	464.05
Total	4,450.79	4,114.59

- (a) Secured On Demand Credit Facility of ₹ 1960 Lakhs @ 6% p.a. from Barclays Bank Ltd. against the security of Mutual Funds of ₹ 2037.22 lakhs (Market Value ₹ 2,518.55 Lakhs), repayable on demand and personal guarantee by Mr. Promod Maheshwari (Promotor). The Company can avail it up to ₹ 2200 Lakhs by pledging securities.
- (b) Overdraft facility from Bank (Indusind Bank) of ₹ 651.17 Lakhs @ 7.65% ( 3 month MCLR+.05%) against the security plot No. E 8 (I) Road No. 1, IPIA, Kota The Company can avail it up to ₹ 1000 Lakhs.
- (c) Overdraft facility from Bank (ICICI Bank) of ₹ 902.22 Lakhs @8% (12 month MCLR+.35%) against the security of Plot no. E-8 (II) Road No. 1, IPIA, Kota. The Company can avail it up to ₹ 1391.5 Lakhs.
- (d) Loan Facility from others of ₹ 156.96 Lakhs are secured against the security of Mutual Funds FMP of UTI FTIF series XXX-V (1135 days) of ₹ 200.00 Lakhs (Market Value ₹ 250.74 Lakhs on 31st March 2021).

Note: 22 TRADE PAYABLES

₹ in Lakhs

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Particulars	As at 31.03.2021	As at 31.03.2020
Total outstanding dues of micro enterprises and small enterprises		
(Refer Note No. 45)	-	-
Total outstanding dues of creditors other than micro enterprises	5.85	21.42
and small enterprises.		
Total	5.85	21.42

CAREER POINT Ltd. Annual Report 2020-21

## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

#### **Note: 23 OTHER FINANCIAL LIABILITIES**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Current maturities of long term borrowings	582.86	625.11
Accrued Salaries and benefits	92.98	172.34
Other liabilities		
- Security deposits (Including retention)-unsecured	188.98	264.59
- Interest accrued but not due	3.37	11.49
- Others payables-unsecured	353.29	319.35
- Unpaid Dividend@	4.81	3.48
Total	1,226.29	1,396.36

<sup>&#</sup>x27;@ on due will be transferred to Investor Education & Protection Fund.

## **Note: 24 OTHER CURRENT LIABILITIES**

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Income received in advance	289.93	217.80
Withholding and other taxes	55.73	104.65
Advance Received	13.91	23.22
Total	359.57	345.67

## Note: 25 SHORT TERM PROVISIONS

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Employee Benefits (Gratuity)	3.39	7.24
Total	3.39	7.24

## Note: 26 CURRENT TAX LIABLITIES (NET)

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Provision For Income Tax (Net)	105.19	47.04
Total	105.19	47.04

## Note: 27: REVENUE FROM OPERATION

₹ in Lakhs

Particulars	For the Year Ended	For the Year Ended
	As at 31.03.2021	As at 31.03.2020
Revenue from Services		
(i) Income from Education and Related Activities	1,617.15	5,039.97
(ii) Interest Income and Financial Charges	2,725.89	3,144.10
(iii) Lease rent Income	40.85	25.99
Sale		
(i) Study Material	490.82	578.83
(ii) Sale of securities (See Sub- Note 1)	(3.86)	(99.62)
(iii) Others	7.45	1,725.51
Income from Jobbing of shares	9.50	36.80
Income from investment	18.52	43.54
Income from F & O	11.76	(33.83)
Dividend From Share Investment	1.58	-
Total	4,919.66	10,461.29

<sup>\*</sup> including Loan from related party. Refer Note No. 46

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Note: 28 -Sub Note (1) of Note 27

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Sales of Securities	543.58	934.67
Less : Purchase of Securities	532.77	1,107.05
Less : Shares Expenses	1.70	3.97
Less : Change in Inventory	12.97	(76.73)
Net Revenue from Bonds and Securities	(3.86)	(99.62)

Note: 29 OTHER INCOME ₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
a) Lease Rent	4.97	3.79
b) Interest Income :	233.38	211.04
c) Net gain on sale/ Changes in Fair market value of:		
- Investments	218.53	147.27
d) Other Income :		
(i) Profit on sale of PPE / Asset held for Sale (net)	310.66	152.57
(ii) Agriculture Income	5.12	4.00
(iii) Miscellaneous Income	33.54	10.28
(iv) Dividend Income	-	2.70
(v) Profit on sale of Unlisted shares	-	0.24
Total	806.20	531.89

## Note: 30 COST OF MATERIAL CONSUMED

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Cost of materials consumed		
Opening stock	5.18	12.15
Add: Purchases during the period	135.68	2,010.11
Sub Total	140.86	2,022.26
Less: Closing stock	5.19	5.18
Total	135.67	2,017.08

## Note: 31 CHANGE IN INVENTORY OF FINISHED GOODS

₹ in Lakhs

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Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Opening stock (Finished goods)	400.73	213.19
Closing stock (Finished goods)	265.96	400.73
(Increase)/Decrease in Finished Goods	134.77	(187.54)

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## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

## Note: 32 EMPLOYEE BENEFITS EXPENSES

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Salaries, Wages and Bonus to		
-Teaching staff	216.51	1,639.84
-Non Teaching Staff	603.93	1,110.22
Contribution to provident and other funds	12.53	32.78
Gratuity	11.55	21.08
Staff Welfare	9.18	38.13
Total	853.70	2,842.05

## Note: 33 FINANCE COST

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Interest Expenses	498.30	659.74
Other borrowing cost	1.42	4.96
Total	499.72	664.70

## **Note: 34 Depreciation and Ammortization Expense**

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Depreciation on Property, Plant & Equipment	369.23	392.95
Amortization of Intangible assets	48.70	46.83
Depreciation on Investment Property	4.61	1.19
Total	422.54	440.97

## Note: 35 OTHER EXPENSES

₹ in Lakhs

Particulars	For the Year Ended As at 31.03.2021	For the Year Ended As at 31.03.2020
Advertisement Expenses	48.49	138.61
Legal and professional charges	76.65	88.91
Repairs - Buildings	26.88	26.97
Repairs - Computers	52.61	14.71
Rent	4.76	50.44
Repairs - others	52.98	53.94
Travelling & Conveyance	13.39	80.42
Payments to Auditors	5.33	6.36
Telephone, postage & internet exp.	23.06	24.84
Printing and stationery expenses	2.46	15.24
Security charges	24.01	63.70
Electricity & Water Expenses	73.57	169.82
Institute Expenses	68.57	237.06
Interest, Penalty & Fine Charges	2.21	3.50
Hostel & Mess Expenditure	55.15	253.83
Corporate Social Responsibility	61.80	40.68
Bad debts & advances written off (Refer Note No. 54)	1,883.84	-
Contigent Provision For Standard Assets (Refer Note No. 56)	449.95	3.31
Miscellaneous expenses	177.77	162.69
Total	3,103.48	1,435.03

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

# **36.** Contingent liabilities not provided for (as Certified By The Management):(a) In respect of

₹ in Lakhs

Particulars	As at March 31, 2021	As at March 31, 2020
Service tax liability / GST Liability	87.76	87.76
Claims against the Company not acknowledged as debts @	233.40	233.40
Income Tax Liability	16.19	16.53
Value added tax liability	535.92	535.92
Total	873.27	873.61

- @ A defamation case filed against the company has not been considered in above.
- (b) Corporate Guarantee of ₹ 3500 Lakhs (Previous Year 3500 Lakhs) and ₹ 1260 Lakhs (Previous Year 1260 Lakhs) on behalf of Loan Facility availed by Career Point University, Kota and Career Point Institute of Skill Development Private Limited. The management does not expect any outflow of resources in respect of corporate guarantees given.
- 37 Estimated amount of contracts remaining to be executed on capital account net of advances is ₹62.89 Lakhs (Previous Year ₹509.73 Lakhs).
- 38 Rajasthan Skill and Livelihoods Development Corporation (RSLDC) has accorded approval to sanction a project of skilling for 1500 rural poor youth under Deen-Dayal Upadhyaya Grameen Kaushalya Yojana (DDU-GKY) of Ministry of Rural Development, Government of India to the Company under various categories for example Tourism & Hospital, Front office cum receptionist etc. Duration of the project is 36 months and the place of training will be at Kota, Baran, Bundi, Jhalawar and Jaipur. The sanctioned total Project cost including welfare cost is ₹ 893.10 Lakhs. On 3 February, 2017, Company received ₹ 212.56 Lakhs, after issuing bank guarantee of ₹ 54.22 lakhs. As per records of Company, they have spent ₹ 371.75 Lakhs (more than the amount received) and the remaining balance ₹159.19 lakhs is shown as receivable from DDU-GKY in Note-12. The Company is of the opinion that this project will not result in any profit or loss and therefore has not routed any Income and Expenditure through Profit and loss account.

#### 39 CPL Employee Stock Option Plan 2013:

Pursuant to the resolution passed by the members in the AGM held on 21st Sept 2013, the company has introduced CPL Employee Stock Option Plan 2013, which provides for issue of not more than 9,06,647 equity shares of face value of ₹ 10 each fully paid up shares.

The Company has granted 5,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of  $\stackrel{?}{\stackrel{?}{\sim}}$  100 per option. The said Stock Option vested on 2<sup>nd</sup> July, 2015 and entitled to exercise the options up to a period of 4 years from the date of vesting. These 5000 options have been exercised during 2017-18.

Further, the Company has granted 70,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of ₹ 125 per option. Out of the above 40,000 stock option vested on 30<sup>th</sup> November, 2016 and 30,000 stock option shall be vested over a period of 2 years from the date of grant, 30<sup>th</sup> November, 2015 and same is entitled to be exercised up to a period of 4 years from the date of vesting. Out of these 70,000 options, 25000 options had been exercised during 2017-18 and 20,000 equity shares had been allotted at an exercise price of ₹ 125 per share including premium of Rs. 115 per share to the eligible employees of the company under the scheme during the year

Further, the Company has granted 10,000 employee stock options under the scheme. Each option so granted shall carry a right to subscribe one equity share of the company upon vesting and payment of exercise price of ₹110 per option. Out of the above 5,000 stock option granted shall be vested over a period of one year and 5,000 stock option over a period of 2 years from the date of grant, 30th March, 2017 and same is entitled to be exercised up to a period of 4 years from the date of vesting. Out of these 10,000 options, 10,000 equity shares had been allotted at an exercise price of ₹ 110 per share including premium of Rs. 100 per share to the eligible employee the company under the scheme during

No options were granted during the year.

The Number of Share Options under the share option plan are as follows:

₹ in Lakhs

	Year ended March 31, 2021		Year ended March 31, 2020	
Particulars	Number of options	Weighted Average exercise price per share option	Number of options	Weighted Average exercise price per share option
Options outstanding at beginning of period:	55,000	122.27	55,000	122.27
Add: Options Granted	-	-	-	-
Less: Options Exercised	30,000	120.00	-	-
Options outstanding at the end of period:	25,000	125.00	55,000	122.27

**40.** Fees received by the company's franchisee are deposited in the franchisee wise bank account of the company. However, company is recording in its books of account only the amount which company is entitled to receive as royalty as per agreement entered into with the franchisee.

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#### **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

#### 41. EARNING PER SHARE (EPS)

Particulars	Year ended March 31, 2021	Year ended March 31, 2020
Net profit/ (loss) for the year attributable to equity shareholders (₹ in Lakhs)	14.66	2,718.43
Weighted average number of equity shares outstanding	1,81,76,418	1,81,62,939
Basic and diluted earnings per share (face value of ₹ 10 each)	0.08	14.97

**42.** The company has adopted Ind AS 116 "Leases" effective 1st April 2019 as notified by Ministry of Corporate Affairs (MCA) and applied the standard to its leases. The impact of adoption of Ind AS 116 on the profit for the year is not material.

#### 43 Financial risk management objectives and policies

The Company's activities are exposed to a variety of financial risks from its operations. The key financial risks include market risk (including interest rate risk etc.), credit risk and liquidity risk. The company's overall risk management policy seeks to minimize potential adverse effects on company's financial performance.

- (A) Market Risk: Market risk is the risk that the fair value of future cash flow of financial instruments will fluctuate because of change in market prices. Market risk comprises mainly of interest rate risk.
  - (a) Interest rate risk: Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. Any change in the interest rates environment may impact future rates of borrowing. The company mitigates this risk by regularly assessing the market scenario, finding appropriate financial instruments, interest rate negotiation with the lenders for ensuring the cost effective method of financing.
  - (b) Interest Rate Sensitivity: The following table demonstrates the sensitivity to a reasonable possible change in interest rate on financial assets affected. With all other variable held constant, the company's profit before tax is affected through the impact on finance cost with respect to our borrowing, as follows:

#### A change in 25 basis points in interest rates would have following impact on profit after tax

Particulars	As at March 31, 2021	As at March 31, 2020
Change in basis point	+25	+25
Effect on profit after tax	(16.59)	(18.18)
Change in basis point	-25	-25
Effect on profit after tax	16.59	(18.18)

- (c) Price Risk: The Company's exposure to securities price risk arises from investments held in mutual funds and classified in the balance sheet at fair value through profit or loss. To manage its price risk arising from such investments, the company diversifies its portfolio. Quotes (NAV) of these investments are available from the mutual fund houses.

  Profit for the year would increase/decrease as a result of gains/losses on these securities classified as at fair value through profit or loss
- (d) Commodity Price risk: The Company is affected by the price volatility of certain commodities. Its operating activities require the purchase of raw material therefore, requires a continuous supply of certain raw materials. To mitigate the commodity price risk, the Company has an approved supplier base to get competitive prices for the commodities and to assess the market to manage the cost without any comprise on quality.

#### (B) Credit Risk:

Credit risk arises from the possibility that counter party may not be able to settle their obligation as agreed. Credit risk primarily arises from financial assets such as trade receivables, other balance with banks, loans and other receivables.

**Trade Receivables:** - The maximum exposure to credit risk is primarily from trade receivables (Other than Group Company). The company periodically assesses the credit quality of counter parties, taking into the financial condition, current economic trends, past experiences and other factors.

The company has a well-defined sale policy to minimize its risk or credit defaults. Outstanding receivables are regularly monitored and assessed. Impairment analysis is performed based on historical data at each reporting date on an individual basis.

Financial assets are written off when there is no reasonable expectation of recovery, such as customer failing to engage in a repayment plan with the company.

Where financial assets have been written off, the company continues to engage in enforcement activity to attempt to recover the receivable due. Where recoveries are made, these are recognized in Profit or loss.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

₹ in Lakhs

Particulars	Due Ageing			
	Upto 6 Months	6 - 12 Months	Above 12 Months	Total
Trade Receivables				
As at 31 <sup>st</sup> March, 2021				
Unsecured	247.93	45.54	4,021.57	4,315.04
Gross Total	247.93	45.54	4,021.57	4,315.04
Less: Provision/Allowance for Doubtful Receivable	-	-	(98.65)	(98.65)
Net Total	247.93	45.54	3,922.92	4,216.39
As at 31 <sup>st</sup> March, 2020				
Unsecured	1,067.25	25.48	3,867.01	4,959.74
Gross Total	1,067.25	25.48	3,867.01	4,959.74
Less: Provision/Allowance for Doubtful Receivable	-	-	(14.35)	(14.35)
Net Total	1,067.25	25.48	3,852.66	4,945.39

**Deposits with Bank:** The deposits with banks constitute mostly the liquid investment of the company and are generally not exposed to credit risk

(C) Liquidity Risk: Liquidity risk is the risk, where the company will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The company's approach to ensure, as far as possible, that it will have sufficient liquidity to meet its liabilities when due.

The table below summarizes the maturity profile of company's financial liabilities based on contractual undiscounted payments: -

₹ in Lakhs

Particulars		As at March 31, 2021			
	Carrying Amount	<1 Year/On Demand	>1 Year	Total	
Interest bearing borrowings	7,178.22	5,033.65	2,144.57	7,178.22	
Trade Payable	5.85	5.85	-	5.85	
Other Financial Liabilities	643.43	643.43	-	643.43	
Total	7,827.50	5,682.93	2,144.57	7,827.50	
		As at March 31, 2020			
Interest bearing borrowings	7,345.24	4,739.70	2,605.54	7,345.24	
Trade Payable	21.42	21.42	-	21.42	
Other Financial Liabilities	771.25	771.25	-	771.25	
Total	8,137.91	5,532.37	2,605.54	8,137.91	

## 44 Capital Risk Management:

The Company's policy is to maintain an adequate capital base so as to maintain creditor and market confidence and to sustain future development. Capital includes issued capital, share premium and all other equity reserves attributable to equity holders. The primary objective of the Company's capital management is to maintain an optimal structure so as to maximize the shareholder's value. In order to strengthen the capital base, the company may use appropriate means to enhance or reduce capital, as the case may be.

The Company is not subject to any external imposed capital requirement. The company monitors capital using a gearing ratio, which is net debt divided by total capital plus net debt. Net Debt is calculated as borrowings less cash and cash equivalents.

₹ in Lakhs

		\ III Lakii3
Particulars	As at March 31, 2021	As at March 31, 2020
Borrowings	7,178.22	7,345.24
Less: Cash and Cash equivalents	1,090.16	1,041.41
Net debt	6,088.06	6,303.83
Equity Share Capital	1,819.29	1,816.29
Other Equity	42,962.99	43,075.03
Total Capital	44,782.28	44,891.33
Capital and net debt	50,870.34	51,195.16
Gearing ratio	11.97%	12.31%

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#### **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

# 45. AS REQUIRED BY SECTION 22 OF THE MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006 THE FOLLOWING INFORMATION IS DISCLOSED:

₹ in Lakhs

7(6), 2000 1112 1 0 120 11110 1111 0 11111 111		\ III Lakiis
Particulars	2020-21	2019-20
Principal and interest amount due and remaining unpaid at the end of the accounting year	-	-
Interest paid in terms of section 16 of the MSME Act during the year.	-	-
The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified.	-	-
The amount of interest accrued and remaining unpaid at the end of the accounting year.	-	-
The amount of further interest remaining due and payable in succeeding year, until such interest when the interest dues above are actually paid.	-	-

The above information's regarding Micro, Small and medium Enterprise has been determined to the extent such parties have been identified of information available with the Company and as certified by the management.

## 46 Related party relationship and transactions

Name of the related parties with whom transactions were carried out during the period and description of relationship:-

	_	
Kev N	/lanagement	Personnel:

Mr. Pramod Maheshwari (Chairman, Managing Director & CEO)

Mr. Om Prakash Maheshwari (CFO & Whole time Director)

Mr. Nawal Kishore Maheshwari (Whole time Director)

Mr. Pawan Kumar Lalpuria (Independent Director)

Mr. RS Choudhary (Independent Director)

Mr. Vishal Jain (Independent Director)
Mr. Mahesh Gupta (Independent Director)

Mr. Jagdish Prasad Sarda (Independent Director)

Mrs. Neelima Maheshwari (Non Executive Director)

Mrs. Divya Sodani (Independent Director) {w.e.f 24<sup>th</sup> June 2020}

Mr. Tarun Kumar Jain (Company Secretary)
Relative of Key Management Personnel:

Smt. Shilpa Maheshwari (Wife of Director)

Smt. Neelima Maheshwari (Wife of Director)

Ms. Akshita Maheshwari (Daughter of Director)

Late Mr. Gulab Chand Maheshwari (Father of Director) \*

Smt. Kailash Bai (Mother of Director)

Smt. Radha Rani (Sister of Director)

Mr. Anmol Maheshwari (Son of Director)

## Associate:

Imperial Infin Private Limited

Eduplanet Knowledge Solutions Private Limited (Previously Known as Career Point Publications Pvt. Ltd.) (w.e.f. 10th July 2019) Ceased w.e.f. 13th

March 2020

#### Joint Venture

Study Board Education Pvt. Ltd. (Ceased w.e.f. 05th December 2019)

## **Enterprise under same Management:**

Diamond Business Solutions Private Limited

Study Board Education Pvt. Ltd. (w.e.f. 06th December 2019)

Swastika Polyolefines Private Limited

Global Public School a unit of Gopi Bai Foundation

Career Point University, Kota

Career Point University, Hamirpur

Proseed Foundation (Career Point Gurukul Mohali)

Indo Grains Pvt. Ltd.
Yash Foundation
Career Point Foundation

Aadarsh foundation
Sarthak Foundation

Shakti foundation
Progressive Foundation

Sankalp Foundation

Wellwin Technosoft Limited Srajan Venture Private Limited

Gulab associates
Om Associates

Maheshwari Trading company

Longway Business Solution Limited Gulab Chand Maheshwari (HUF)

Maheshwari Agrobase Pvt. Ltd. Nawal Kishore Maheshwari (HUF) Om Prakash Maheshwari (HUF)

Pramod Kumar Maheshwari (HUF)
Rubymerry Enterprises Pvt. Ltd.

Sankalp Capital Pvt. Ltd. Shricon Industries Ltd.

Supercompusoft Pvt. Ltd.
Veer Associate

Upkar Associate
Aditya Associate
Surago Agro Pvt. Ltd.

\* Mr. Gulab Chand Maheshwari demised on 09/07/2020.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

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Table showing transactions with related parties:		
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020
Services Rendered		
Enterprises under same Management:		
Career Point University, Hamirpur	153.26	257.17
Career Point University, Kota	461.02	926.94
Sale of Study material & Student Kit		
Enterprises under same Management:		
Proseed Foundation	4.52	-
Global Public School	8.32	4.83
Purchases		
Enterprises under same Management		
Om Associates	-	461.79
Indo Grains Pvt. Ltd.	-	1.20
Interest Income on Loan given to		
Enterprise under same management:		
Global Public School	3.34	0.28
Proseed Foundation \$	189.16	710.69
Maheshwari Trading company	185.74	72.35
Shakti foundation	35.20	32.30
Career Point University, Kota	50.23	-
Career Point University, Hamirpur	7.42	-
Study Board Education Private Limited (w.e.f. 06th December 2019)	0.06	-
Progressive Foundation	30.62	28.72
Wellwin Technosoft Limited	52.28	48.41
Srajan Venture Private Limited	50.69	45.68
Diamond business solution Private Limited	-	1.62
Gulab associates	82.78	53.98
Om Associates	9.17	15.93
Upkar Associates	10.05	1.63
Veer Associates	19.14	1.62
Career Point University, Kota	-	30.75
Career Point University, Hamirpur	_	175.91
Surago Agro Pvt. Ltd.	16.52	
Aditya Associates	34.10	
Joint Venture:	34.10	
Study Board Education Private Limited (ceased w.e.f. 05th December 2019)	_	0.06
Miscellaneous Income(Rent)		0.00
Enterprise under same management:		
Swastika Polyolefines Private Limited	_	0.03
Relative of Key Management Personnel:		0.03
Akshita Maheshwari		5.25
Anmol Maheshwari	-	5.73
Rent paid	-	5.75
Key Management Personnel:		
Mr. Pramod Maheshwari	0.20	
Enterprises under same Management:	0.20	-
Diamond Business Solutions Private Limited	1.00	12.00
Diamona basiness Solutions Private Lifflited	1.00	12.00

CAREER POINT Ltd. Annual Report 2020-21

## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

₹ in Lakhs

		₹ in Lakhs
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020
Remuneration		
Mr. Pramod Maheshwari (Chairman & Managing Director)	33.00	33.00
Mr. Om Prakash Maheshwari (CFO & Whole time Director)	33.00	33.00
Mr. Nawal Kishore Maheshwari (Whole time Director)	33.00	33.00
Mr. Tarun Kumar Jain (Company Secretary)	10.03	12.73
Commission Paid		
Smt. Neelima Maheshwari	-	0.39
Director Sitting Fees	1.76	0.95
\$ Interest Booked of Rs. 638.28 Lakh reversed.		
Career Point Publication Private Limited (Investment) purchased:		
Mr. Pramod Maheshwari	-	1.17
Mr. Gulab Chand Maheshwari	-	0.10
Mr. Om Prakash Maheshwari	-	1.17
*(₹10)		
Career Point Publication Private Limited (Investment) Sold To		
Mr. Pramod Maheshwari	-	1.21
Mr. Om Prakash Maheshwari	-	1.21
Mr. Nawal Kishore Maheshwari	-	0.03
Study Board Education Private Limited (Investment) Sold To		
Mr. Pramod Maheshwari	-	2.95
Interest Expense on Loan from		
Enterprise under same management:		
Swastika Polyolifines Private Limited	9.27	4.90
Diamond Business Solution Pvt. Ltd.	6.12	2.11
Longway Business Solution Limited	8.09	2.77
Global Public School	0.91	-
Om Associates	2.04	-
Associate:		
Imperial Infin Private Limited	0.69	1.03
Reimbursement/Payment on behalf of related parties		
Enterprise under same management:		
Yash Foundation	0.01	0.02
Upkar Associates	0.53	-
Veer Associates	2.39	-
Career Point Foundation	0.01	0.02
Global Public School	4.56	12.76
Proseed Foundation	0.08	48.34
Aadarsh foundation	0.01	0.02
Sankalp Foundation	-	0.05
Career Point University, Kota	53.34	58.96
Career Point University, Hamirpur	22.41	31.99
Wellwin Technosoft Limited	24.67	26.84
Srajan Venture Private Limited	2.84	2.28
Diamond business solution Private Limited	1.76	1.27
Gulab associates	13.81	4.76
Om Associates	1.33	1.70

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Maheshwari Trading company	33.47	3.64
Swastika Polyolifines Private Limited	2.53	3.73
Longway Business Solution Limited	10.10	3.64
Gulab Chand Maheshwari (HUF)	2.06	1.68
Indo Grains Pvt. Ltd.	0.01	0.09
Maheshwari Agrobase Pvt. Ltd.	0.02	0.03
Nawal Kishore Maheshwari (HUF)	0.23	0.12
Om Prakash Maheshwari (HUF)	3.62	1.41
Pramod Kumar Maheshwari (HUF)	0.09	0.06
Rubymerry Enterprises Pvt. Ltd.	0.01	0.02
Sankalp Capital Pvt. Ltd.	8.24	0.52
Shricon Industries Ltd.	3.27	1.91
Surago Agro Pvt. Ltd.	4.99	-
Aditya Associates	2.08	-
Eduplanet Knowlwdge Solution Pvt. Ltd.	0.02	-
Supercompusoft Pvt. Ltd.	0.02	0.02
Study Board Education Private Limited (ceased w.ef. 5th December, 2019)	0.02	-
Joint Venture:		
Study Board Education Private Limited (ceased w.ef. 5th December, 2019)	-	0.03
Associates:		
Imperial Infin Private Limited	0.79	3.62
Career Point Publication Private Limited (ceased w.e.f. 13th March 2020)	-	0.15
Key Management Personnel:		
Mr. Om Prakash Maheshwari (CFO & Whole time Director)	8.36	0.77
Mr. Nawal Kishore Maheshwari (Whole time Director)	50.10	-
Relative of Key Management Personnel:		
Akshita Maheshwari	-	0.34
Late Mr. Gulab Chand Maheshwari (demised on 09/07/2020)	4.95	1.28
Kailash Bai	3.40	11.41
Radha Rani	0.65	0.01
Shilpa Maheshwari	7.22	4.58
Neelima Maheshwari	9.53	3.07

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## CAREER POINT LIMITED

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Outstanding Balances:	During the year ended 31.03.2021	₹ in Lakhs During the year ended 31.03.2020
Receivables:		
Career Point University, Hamirpur	1899.08	1907.10
Career Point University, Kota	0.20	464.50

 $Promoters\ of\ the\ company\ have\ given\ personal\ guarantee\ in\ relation\ to\ various\ loans\ taken\ by\ the\ company.$ 

## Details of Outstanding Guarantee

 $Corporate\ Guarantee\ of\ \ref{eq:corporate} S500\ Lakhs\ on\ behalf\ of\ the\ loan\ facility\ availed\ by\ Career\ Point\ University,\ Kota$ 

Table showing transactions with related parties:

₹ in Lakhs

Table showing transactions with related parties:						₹ in Lakhs
	Loans	given	Loans re	covered	Balance o	utstanding
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020	During the year ended 31.03.2021	During the year ended 31.03.2020	As at 31.03.2021	As at 31.03.2020
Enterprises under same Management:						
(i) Career Point University, Kota	3,508.37	5,503.87	3,334.71	5,509.25	911.54	794.37
(ii) Career Point University, Hamirpur	764.42	815.31	608.49	2,773.65	155.93	-
(iii) Global Public School	287.74	368.05	287.74	423.11	-	-
(iv) Proseed Foundation	1,094.10	1,290.41	717.13	764.37	4,397.33	4,020.35
(v) Maheshwari Trading company	4,797.28	6,275.16	4,071.27	5,837.97	1,634.20	908.19
(vi) Shakti Foundation#	35.81	31.77	102.00	-	-	388.60
(vii) Progressive Foundation	28.32	28.15	-	-	368.55	340.22
(viii) Wellwin technosoft Limited	480.29	516.00	333.00	294.00	572.56	425.27
(ix) Srajan Ventures Private Limited	74.81	74.11	52.00	41.53	500.09	477.28
(x) Diamond business solution Private Limited	-	1.95	-	45.62	-	-
(xi) Gulab Associates	186.07	442.56	79.00	146.79	473.72	366.65
(xii) Om Associates	-	1,560.15	92.17	1,490.00	-	92.17
(xiii) Upkar Associates	816.12	75.47	498.40	-	393.19	75.47
(xiv) Veer Associates	760.54	74.66	623.00	-	212.20	74.66
(xv) Surago Agro Private Limited	402.72	-	144.45	-	258.27	-
(xvi) Aditya Associates	158.6	-	38.02	-	297.57	-
(xvii) Study Board Education Private Limited	0.05	-	0.06	-	0.55-	
Joint Venture						
(i) Study Board Education Private Limited (ceased w.ef. 5th December, 2019)	-	0.05	-	0.05	-	0.56
Total	13,395.24	17,057.67	10,981.44	17,326.35	10,175.70	7,963.79

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

₹ in Lakhs

						\ III Lakii3
	Loans received Loans repaid		Balance outstanding			
Particulars	During the year ended 31.03.2021	During the year ended 31.03.2020	During the year ended 31.03.2021	During the year ended 31.03.2020	As at 31.03.2021	As at 31.03.2020
Enterprises under same Management:						
(i) Swastika Polyolifines Private Limited	8.58	90.41	2.90	10.34	95.72	90.04
(ii) Longway Business Solution Limited	163.87	162.50	13.00	112.50	200.87	50.00
(iii) Diamond Business Solution Limited	7.66	62.90	7.01	0.25	63.30	62.65
(iV) Global Public School	46.28	-	-	-	46.28	-
(v) OM Associates	812.42	-	672.93	-	139.48	-
Relative of Key Management Personnel						
(i) Neelima Maheshwari	-	400.00	-	400.00	-	-
Associate						
(i) Imperial Infine Private Limited	0.64	25.93	0.25	19.05	7.27	6.88
Total	1,039.45	741.73	696.09	542.14	552.92	209.57

#Note: Loan of Shakti Foundation from Career Point Infra Ltd. Is written off with Rs. 322.41 Lakh.

47 The company has identified four reportable segments during the year i.e, Education & Related Activities, Financing (NBFC), Infra Division and other segment at consolidated level.

#### **Unallocated Items**

Income and expenses which relates to the company as a whole and not allocable to segment are included under unallocable expenditure/(income).

The Company provides its services in India only and hence there is no geographical segment.

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## CAREER POINT LIMITED

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

Segment Wise Revenue, Results, Segment Assets & Segment Liabilities

₹ in Lakhs

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Particulars	Year ended		
	March 31, 2021	March 31, 2020	
1 Segment Revenue (Net Sales Income from Segment)			
Education & Related Activities Division	1,950.90	5,618.80	
Financing (NBFC) Division	2,803.43	3,119.68	
Infra Division	40.85	25.98	
Other Segment	164.53	1,725.51	
Less:Inter Segment Revenue	(40.05)	(28.68)	
Net Sales/Income from Operation	4,919.66	10,461.29	
2 Segment Results Profit/(Loss) before interest and Tax			
Education & Related Activities Division	(53.15)	798.81	
Financing (NBFC) Division*	424.76	1,224.52	
Infra Division	(1,914.73)	(35.03)	
Other Segment	-	123.67	
Total	(1,543.12)	2,111.97	
Less: Finance Cost	449.72	664.70	
Add: Other Un-allocable income Net of Un-allocable Expenditure	2,618.86	2,338.78	
Profit before Tax (Including share of profit/(loss) of Associates & Joint Ventures)	576.02	3,786.05	
3 Segment Assets			
Education & Related Activities Division	15,365.88	16,469.77	
Financing (NBFC) Division	25,861.20	22,801.33	
Infra Division	10,156.01	10,072.47	
Other Segment	-	128.97	
Unallocated Assets	2,950.31	4,891.52	
Total	54,333.40	54,364.06	
4 Segment Liabilities			
Education & Related Activities Division	7,003.18	7,665.32	
Financing (NBFC) Division	1,490.28	730.06	
Infra Division	239.14	215.27	
Unallocated Liabilities	804.17	848.00	
Total	9,536.77	9,458.65	

<sup>\*</sup> Profit Before Tax

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

48 In compliance with Ind As 112 on disclousure of interests in other entities, following discloures are made in respect of

## (a) Jointly Controlled Entity Study Board Education Pvt. Ltd. in which the company was a joint venture:

₹ in Lakhs

Particulars	As at 31.03.2021	As at 31.03.2020
Country of Incorporation	INDIA	
Percentage of share in joint venture	0%	50%
Summarized Balance Sheet of Joint venture		
Current Assets	-	-
Non-Current Assets	-	-
Current Liabilities	-	-
Non-Current Liabilities	-	-
Revenue	-	-
Profit/(Loss) for the period	-	(1.98)
Other Comprehensive Income	-	-
Total Comprehensive Income	-	(1.98)

(Ceased to be a Joint Venture w.e.f. 5th December, 2019)

## (b) Associate

Imperial Infin Private Limited

₹ in Lakhs

imperial infin Private Limited		\ III Lakii
Particulars	As at 31.03.2021	As at 31.03.2020
Country of Incorporation	INDIA	
Summarized Balance Sheet of Associate		
Percentage of share in Associate	42.74%	42.74%
Current Assets	7.42	7.57
Non-Current Assets	210.09	215.89
Current Liabilities	0.42	1.61
Non-Current Liabilities	-	-
Revenue	0.69	18.12
Profit/(Loss) for the period	0.10	14.39
Other Comprehensive Income	(4.87)	(2.07)
Total Comprehensive Income	(4.77)	12.32
Share in Associate		
Equity Shares of Imperial Infin Private Ltd.(Unquoted) 34,000 shares of ₹ 100/- each	34.00	34.00
Add/(Less): Accumulated share in profit/(loss)/OCI of	60.82	55.56
associate Company at the beginning of the year		
Add/(Less): Share in profit/(loss)(net) of associate company -current year	0.04	6.15
Add/(Less): Share in other comprehensive income of associate company -current year	(2.08)	(0.89)
Total	92.78	94.82

CAREER POINT Ltd. Annual Report 2020-21

## **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

49. Additional information to consolidated financial statements as at 31 March 2021 (Pursuant to Schedule III to the Companies Act, 2013)

₹ in Lakhs

	Total ass	sets i.e. ets minus ablities		nare in it or loss	comp	e in other orehensive ocome	comp	re in total orehensive ocome
Name of the entity	Amount	As a % of consolidated net asset	Amount	As a % of consolidated profit and loss	Amount	As a % of consolidated comprehensive income	Amount	As a % of consolidated Total comprehensive income
Parent Company								
1. Career Point Limited	41,693.39	93.07%	1,258.36	8583.61%	24.55	109.27%	1,282.91	3455.56%
Subsidiaries :								
1. Career Point Edutech Limited	353.69	0.79%	76.87	524.35%	-	-	76.87	207.05%
2. Career Point Infra Limited	14,597.18	32.59%	(1,290.77)	-8804.71%	-	-	(1,290.77)	-3476.74%
3. Gyan Eduventure Private Limited	458.30	1.02%	58.42	398.50%	-	-	58.42	157.36%
4. Career Point Accessories Pvt. Ltd.	29.58	0.07%	0.56	3.82%	-	-	0.56	1.51%
5. Srajan Capital Limited	4,905.20	10.95%	173.99	1186.83%	-	-	173.99	468.65%
6. Career Point Institute of Skill Development Private Limited	107.58	0.24%	(25.37)	-173.04%	-	-	(25.37)	-68.33%
7. Edutiger Private Limited	10.00	0.02%	0.08	0.53%	-	-	0.08	0.21%
Sub-Subsidiaries :								
1. Srajan Agritech Private. Limited	1,005.94	2.25%	2.12	14.46%	-	-	2.12	5.71%
2. Coupler Enterprises Pvt. Limited	64.34	0.14%	(52.42)	-357.57%	-	-	(52.42)	-141.19%
Associates:								
1. Imperial Infin Private Limited	92.78	0.21%	0.04	0.32%	(2.08)	-9.27%	(2.04)	49%
Consolidation Adjustments/Elimination	(18,521.35)	-41.35%	(187.22)	-1277.11%	-	-	(187.22)	-504.30%
Total	44,796.63	100.00%	14.66	100.00%	22.47	100.00%	37.13	100.00%

#### 50. Income Tax:

## (A) Amounts recognized in statement of profit and loss

₹ in Lakhs

	1	
Particulars	2020-21	2019-20
Current Income Tax		
-current Year	711.80	870.08
-Adjustement in respect of current income tax of earlier year	(38.16)	33.74
MAT(Credit) Entitlement	(69.92)	(30.30)
Deferred Tax-Relating to originationand reversal of temporary differences	(42.36)	194.10
Income tax expense reported in the statement of profit & loss	561.36	1,067.62

## (B) Income tax recognized in other comprehensive income

₹ in Lakhs

Particulars	2020-21	2019-20
Income tax on Re-measurement losses on defined benefit plans	(9.85)	6.58
Total	(9.85)	6.58

## (C) Reconciliation of effective tax rate

₹ in Lakhs

(0) 110001101110110110110110110110110110110		( III Editiis
Particulars	2020-21	2019-20
Accounting profit/(loss) before tax	576.02	3,786.05
At Statutory Income Tax rate	167.74	1,102.50
Fair valuation/ Sale of financial assets and others (including change in tax rates)	480.04	(34.88)
Sale of assets held for sale / Investment Property	(86.42)	-
Accounting profit/(loss) after tax	14.66	2,718.43

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31. 2021

- 51. The Board of Directors of wholly owned subsidiaries of the Company namely M/s Career Point Infra Limited and M/s Srajan Capital Limited, in their meeting held on 15th October, 2020 have considered and approved the Scheme of Arrangement ("Scheme") with the appointed date 1st April, 2020 for the demerger of "Non-Infrastructure Undertaking" ("Demerged Undertaking") of Career Point Infra Limited ("CP Infra/ Demerged Company") into Srajan Capital Limited ("SCL/ Resulting Company"). Subsequent to the approval of the shareholders (Career Point Limited the Holding Company) the Scheme was filed with NCLT, Punjab. Subsequent to the Balance Sheet date, the Board of Directors of SCL and CP Infra, in their meeting held on 9th April, 2021 have decided to withdraw the Scheme and has filed the withdrawal application with the jurisdictional NCLT. Order of NCLT, Punjab is awaited.
- 52. The Board of Directors of the Holding Company in their meeting held on May 15, 2021 considered to formulate a Scheme of Arrangement ("Scheme") between Career Point Limited and its wholly-owned subsidiaries, namely, Career Point Edutech Limited, Gyan Eduventure Private Limited, Career Point Infra Limited and Srajan Capital Limited. The management is in process of amending the object clause of the Memorandum of Association, finalizing the Scheme and shall take necessary steps for the approval of shareholders, appointment of scrutinizer and finalisation of calendar of events etc and will notify adequately.
- 53. The nationwide lockdown due to spread of COVID-19 and other significant restrictions had an impact on the education sector as well. The campuses of the Holding Company were non-operational during the lockdown period. However, the students were being serviced through online mode of teaching. As the Holding company has presence in different education verticals including test-prep, school education, higher education and e-Learning. There has been a mixed impact on different divisions. The Covid outbreak has benefitted Company's ed-tech initiatives whilst the services at physical centres were impacted negatively. The Group has evaluated and factored internal and external sources of information, including credit reports, economic forecasts and industry reports that may result from COVID-19 pandemic as well as all events and circumstances up to the date of approval of these financial statements, on the carrying value of its assets and liabilities as at 31st March, 2021. The impact of any events and developments occurring after the financial statements for the year ended 31st March, 2021 may differ from that estimated as at the date of approval of these financial statements and will be recognized prospectively. The Group will continue to monitor any material changes to the future economic conditions.
- 54. In respect of a subsidiary company (Career Point Infra Limited):
  - (a) The Subsidiary Company has outstanding loan and/or receivables amounting to Rs. 3,192.82 Lakhs from an entity engaged into education business which does not have sound financial position to repay the overdue instalment amounts due to operating losses over time. The Subsidiary Company has ascertained the amount of Rs. 1,631.39 Lakhs loan that can be recovered considering the financial position and the value of assets of the entity. Accordingly, the differential amount of loan of Rs. 1,561.43 lakhs that is not reasonably expected to be recovered has been written off and provided in the books of accounts during the financial year ended 31st March, 2021.
  - (b) The Subsidiary Company has outstanding loan amounting to Rs. 322.41 lakhs recoverable from related party enagaged into education business which does not have sound financial position to repay the overdue instalments, due to operating losses over time. Accordingly, the entire amount of loan of Rs. 322.41 Lakhs that is not reasonably expected to be recovered has been written off and provided in the books of accounts during the financial year ended 31st March, 2021.
- 55. In respect of a subsidiary company (Srajan Capital Limited), the subsidiary Company has granted total loans of Rs. 25,446.16 Lakhs out of which, during the year, the company degraded loans (to NPA/Sub-standard assets) of Rs. 4,529.59 Lakhs (including one account relates to related party engaged into educational business of Rs. 4,397.32 Lakhs). Interest income on above of Rs. 638.27 Lakhs has been reversed by the subsidiary Company and the subsidiary company has made provision of Rs. 452.96 Lakhs on NPA (substandard Assets).

## ₹ in Lakhs

Loans	As at 31-03-2021	As at 31 -03 - 2020
Standard Assets		
a) Loan Receivables considered good secured	15,888.04	13,073.18
b) Loan Receivables considered good unsecured	5,028.53	9,047.06
Sub-standard Assets		
a) Loan Receivables secured	1,527.00	-
b) Loan Receivables unsecured	3,002.59	-

## CAREER POINT Ltd. Annual Report 2020-21 CAREER POINT Ltd. Annual Report 2020-21

#### **CAREER POINT LIMITED**

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the year ended March 31, 2021

56. Provision made for Loans and Advances (In respect of Subsidiary company -Srajan Capital Limited)

₹ in Lakhs

Particulars	As at 31.03.2021
Total Loans and Advances as on 31.03.2021	
Non Current	9,008.75
Current	16,437.41
	25,446.16
Standard Assets	
Non Current	7,102.11
Current	13,814.45
	20,916.56
Sub Standard Assets	
Non Current	1,906.64
Current	2,622.96
	4,529.60
Provision on Standard Assets	
Opening Balance (0.25%)	55.30
Add: Addition made in Provision during the year (0.25%)	(3.01)
Total	52.29
Sub Standard Asset	
Add: Addition made in Provision during the year (10.00%)	452.96
Total	452.96
Provision made during the year	449.95
Balance as on 31.03.2021	505.25

**<sup>57.</sup>** Previous year figures have been regrouped/rearranged/recasted wherever consider neccesary to make them comparable with current period.

As per our report of even date

For Lodha & Co.

Chartered Accountants

Firm Registration No: 301051E

For and on behalf of the Board of Directors

Pramod Maheshwari Managing Director & CEO

DIN: 00185711

Om Prakash Maheshwari Executive Director & CFO

DIN: 00185677

(Gaurav Lodha) Tarun Kumar Jain

Partner GM (Corporate and Legal Affairs)

Membership No: 507462 and Company Secretary

Membership No: F6584

Place: New DelhiPlace: Kota (Rajasthan)Date: 28/06/2021Date: 28/06/2021

## NOTICE OF THE ANNUAL GENERAL MEETING

Notice is hereby given that the Twenty First Annual General Meeting (AGM) of the Members of Career Point Limited (CIN-L72200RJ2000PLC016272) will be held on Wednesday, 29<sup>th</sup> day of September, 2021 at 4.00 p.m. at through Video Conferencing (VC)/Other Audio Visual Means (OAVM) to transact the following business:

#### **ORDINARY BUSINESS**

- To receive consider and adopt the Audited Financial Statements of the Company for the Financial Year ended 31st March 2021 together with the reports of the Board of Directors and the Auditors thereon.
- To receive consider and adopt the Audited Consolidated Financial Statements of the Company for the Financial Year ended 31st March 2021 together with the reports of the Board of Directors and the Auditors thereon.
- 3. To confirm the interim dividend of Rs. 1/- per equity share, already paid during the year, for the financial year ended March 31 2021
- 4. To appoint a Director Mr. Om Prakash Maheshwari (DIN: 00185677), who retires by rotation as a Director and in this regard, pass the following resolution as an Ordinary Resolution: RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013, Mr. Om Prakash Maheshwari (DIN: 00185677), who retires by rotation at this meeting be and is hereby appointed as a Director of the Company, liable to retire by
- To appoint a Director Mr. Nawal Kishore Maheshwari (DIN: 00185762), who retires by rotation as a Director and in this regard, pass the following resolution as an Ordinary Resolution:
   RESOLVED THAT pursuant to the provisions of Section 152 of the Companies Act, 2013, Mr. Nawal Kishore Maheshwari (DIN: 00185762), who retires by rotation at this meeting be and is hereby appointed as a Director of the Company, liable to retire by rotation.

## **SPECIAL BUSINESS**

rotation.

6. APPROVAL OF LOANS, INVESTMENTS, GUARANTEE OR SECURITY UNDER SECTION 185 OF COMPANIES ACT, 2013

To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution**: **RESOLVED THAT** pursuant to Section 185 and other applicable provisions of the Companies Act, 2013 read with Companies (Amendment) Act, 2017 and Rules made thereunder, the Board of Directors of the Company be and is hereby authorised:

-To advance any loan including any loan represented by a book debt or give any guarantee or provide any security in connection with any loan taken by any person in whom any of the Director of the Company is interested (i.e. including any private Company of which any such Director is a Director or member, anybody corporate at a general meeting of which not less than twenty-five percent of the total voting power may be exercised or controlled by any such Director, Managing Director or Manager, whereof is accustomed to act in accordance with the directions or instructions of the Board, or of any Director or Directors, of the lending Company), provided that such loans are utilised by the

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borrowing Company for its principal business activities and in particular to the such Companies (as mention in explanatory statement) in which one or more Director(s) may be deemed to be interested on the terms and conditions as set out in the Statement annexed to this Notice on such terms and conditions and in such manners may be mutually acceptable

**RESOLVED FURTHER THAT**, the Board be and is hereby authorised to finalise, sanction and disburse the said loans, guarantees and security and also to delegate all or any of the above powers to Committee of Directors or any Director(s) of the Company and generally to do all acts, deeds and things that may be deemed necessary, proper, expedient or incidental for the purpose of giving effect to the aforesaid Resolution.

# 7. APPROVAL FOR MATERIAL RELATED PARTY TRANSACTION, UNDER SECTION 188 OF THE COMPANIES ACT, 2013

To consider and, if thought fit, to pass, with or without modifications, the following resolution as an **Ordinary Resolution**:

**RESOLVED THAT** pursuant to the provisions of Section 188 of the Companies Act, 2013, Rule 15 (3) of the Companies (Meetings of Board and its Powers) Rules, 2014 and Regulation 23 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI LODR") and other applicable provisions, if any, including any reenactment, modification, amendment thereof, consent of the members be and is hereby accorded to enter into material related party transactions to be entered into and carried out in ordinary course of business and at arm's length price with related Party/related Parties as set out in the Statement annexed to this Notice on such terms and conditions and in such manners may be mutually acceptable for the period up to the next Annual General meeting of the Company or such further period of time as may be decided by the Board of Directors, for an aggregate amount, which may exceed the threshold limit of 10 percent of annual consolidated turnover of the Company as per the Company's last audited Financial Statements or any materiality threshold as may be applicable from time to time under the applicable law.

RESOLVED FURTHER THAT the Members of the Company do hereby accord their approval to the Board of Directors of the Company to sign and execute all such documents, deeds and writings including agreements, memorandum and other documents with such modifications as may be required from time to time and to do all such acts, deeds, matters and things as may be deemed necessary, expedient and incidental thereto and to delegate all or any of its powers herein conferred to any Committee of Directors and/ or director(s) and/ or officer(s) of the Company to give effect to this resolution and to the aforesaid transaction(s) in the best interest of the Company.

**RESOLVED FURTHER THAT** the Board of Directors be and are hereby authorized to do all such acts, deeds or things, as may be necessary and expedient, to give effect to the aforesaid resolutions.

## 8. APPROVAL FOR APPOINTMENT OF DIRECTOR

To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution**:

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**RESOLVED THAT** pursuant to the provisions of Sections 149, 150, **9.** 152 and any other applicable provisions of the Companies Act, 2013 ("Act") and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force) read with Schedule IV to the Act and Regulation 16(1)(b) and Regulation 17 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, and in accordance with the applicable provisions of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) (Amendment) Regulations, 2018, or any amendment thereto or modification thereof, Mr. Jagdish Prasad Sarda (DIN:07654623), Independent Non-Executive Director of the Company who has submitted a declaration that he meets the criteria for independence as provided in Section 149(6) of the Act be and is hereby re-appointed as an Independent Non-Executive Director of the Company to hold office for another term of five consecutive years with effect from 12th November 2021 to 11th November 2026

**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to do all acts and take all such steps as may be necessary, proper or expedient to give effect to this resolution.

9. APPROVAL FOR RE-APPOINTMENT OF CHAIRMAN, MANAGING DIRECTOR AND CHIEF EXECUTIVE OFFICER

To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Ordinary Resolution**:

"RESOLVED that pursuant to the provisions of Sections 196, 197, 203 and other applicable provisions, if any, of the Companies Act, 2013 (Act) and the Rules made thereunder (including any statutory modification(s) or re-enactment thereof for the time being in force), read with Schedule V of the Act and Articles of Association of the Company, approval of the members of the Company be and is hereby accorded to the re-appointment of Mr. Pramod Maheshwari, (DIN:00185711) as the Chairman, Managing Director and Chief Executive Officer of the Company for a period of five years from July 01, 2022, on the terms and conditions as set out in the Explanatory Statement annexed to the Notice of this Meeting.

**RESOLVED FURTHER THAT** the Board of Directors be and are hereby authorized to do all such acts, deeds or things, as may be necessary and expedient, to give effect to the aforesaid resolutions.

By Order of the Board For CAREER POINT LIMITED

Kota (Rajasthan), August 14, 2021 Registered Office: CP Tower 1, Road No. 1, IPIA, Kota, Rajasthan 324005 Tarun Kumar Jain GM (Corporate & Legal Affairs) & Company Secretary ICSI Membership No. F6584

#### Notes:

- As you are aware, in view of the situation arising due to COVID-19 global pandemic, the general meetings of the companies shall be conducted as per the guidelines issued by the Ministry of Corporate Affairs (MCA) vide Circular No. 14/2020 dated April 8, 2020, Circular No.17/2020 dated April 13, 2020 and Circular No. 20/2020 dated May 05, 2020. The forthcoming AGM/EGM will thus be held through through video conferencing (VC) or other audio visual means (OAVM). Hence, Members can attend and participate in the ensuing AGM/EGM through VC/OAVM.
- 2. Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI (Listing Obligations & Disclosure Requirements) Regulations 2015 (as amended), and MCA Circulars dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility of remote e-voting to its Members in respect of the business to be transacted at the AGM/EGM. For this purpose, the Company has entered into an agreement with Central Depository Services (India) Limited (CDSL) for facilitating voting through electronic means, as the authorized e-Voting's agency. The facility of casting votes by a member using remote e-voting as well as the e-voting system on the date of the EGM/AGM will be provided by CDSL.
- 3. The Members can join the EGM/AGM in the VC/OAVM mode 15 minutes before and after the scheduled time of the commencement of the Meeting by following the procedure mentioned in the Notice. The facility of participation at the EGM/AGM through VC/OAVM will be made available to atleast 1000 members on first come first served basis. This will not include large Shareholders (Shareholders holding 2% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairpersons of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors etc. who are allowed to attend the EGM/AGM without restriction on account of first come first served basis.
- 4. The attendance of the Members attending the AGM/EGM through VC/OAVM will be counted for the purpose of ascertaining the quorum under Section 103 of the Companies Act, 2013.
- 5. Pursuant to MCA Circular No. 14/2020 dated April 08, 2020, the facility to appoint proxy to attend and cast vote for the members is not available for this AGM/EGM. However, in pursuance of Section 112 and Section 113 of the Companies Act, 2013, representatives of the members such as the President of India or the Governor of a State or body corporate can attend the AGM/EGM through VC/OAVM and cast their votes through e-voting.
- 6. In line with the Ministry of Corporate Affairs (MCA) Circular No. 17/2020 dated April 13, 2020, the Notice calling the AGM/EGM has been uploaded on the website of the Company at www.cpil.in. The Notice can also be accessed from the websites of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively. The AGM/EGM Notice is also disseminated on the website of CDSL (agency for providing the Remote e-Voting facility and e-voting system during the AGM/EGM) i.e. www.evotingindia.com.
- The AGM/EGM has been convened through VC/OAVM in compliance with applicable provisions of the Companies Act, 2013 read with MCA Circular No. 14/2020 dated April 8, 2020 and MCA Circular No. 17/2020 dated April 13, 2020 and MCA Circular No. 20/2020 dated May 05, 2020.
- Corporate Members (i.e. other than individual / HUF, NRI etc.)
  ntending to send their authorized representatives to attend the
  Meeting pursuant to Section 113 of the Companies Act, 2013 are
  requested to send to the Company, a duly certified copy of the Board

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- Resolution authorizing their representative to attend the AGM through VC / OAVM and to vote through remote e voting.
- The Register of Members and Share Transfer Books of the Company shall remain closed during the Book Closure period, i.e., from September 22, 2021 to September 29, 2021, both days inclusive.
- 10. While Members holding shares in physical form may write to the Company for any change in their address and bank mandates, Members having shares in electronic form may inform any change in address and bank details to their depository participant(s) immediately.
- 11. The Members holding shares in the same name or same order of names under different folios are requested to send the share certificates for consolidation of such shares to the Company.
- 12. As per the provisions of Section 72 of the Act, the facility for making nomination is available for the Members in respect of the shares held by them. Members who have not yet registered their nomination are requested to register the same by submitting Form No. SH-13. Members holding shares in physical form may submit the same to the Company. Members holding shares in electronic form may submit the same to their respective depository participant.
- 13. In case of joint holders attending the AGM, the Member whose name appears as the first holder in the order of names as per the Register of Members of the Company will be entitled to vote.
- 14. The Members desirous of obtaining any information/ clarification concerning the accounts and operations of the Company are requested to address their questions in writing to the Company Secretary at least ten days before the Annual General Meeting, so that the information required may be made available at the Annual General Meeting.
- 15. Pursuant to the provisions of the Companies Act, 2013 read with the Rules framed thereunder, the Company may send notice of general meeting, directors' report, auditors' report, audited Financial Statements and other documents through electronic mode. Further, pursuant to the first proviso to the Rule 18 of the Companies (Management and Administration) Rule, 2014, the Company shall provide an advance opportunity atleast once in a financial year to the members to register their e-mail address and changes therein. In view of the same, Members are requested to kindly update their e-mail address with depository participants in case of holding shares in demat form. If holding shares in physical form, Members are requested to inform their e-mail ID to the Company.
- 16. To prevent fraudulent transactions, Members are advised to exercise due diligence and notify the Company of any change in address or demise of any Member as soon as possible. Members are also advised not to leave their demat account(s) dormant for long. Periodic statement of holdings should be obtained from the concerned DP and holdings should be verified.
- 17. The Annual Report of the Company for the Financial Year 2020-21, circulated to the members of the Company, is also uploaded on the Company's website www.cpil.in n the 'Investor Relations' Section.
- 18. As per Section 136 of the Companies Act, 2013 read with Rule 11 of Companies (Accounts) Rules, 2014, Financial Statements may be sent to the Members:
  - a) by electronic mode to such Members whose shares are held in dematerialised form and whose email Ids are registered with Depository for communication purposes;
  - b) where Shares are held in physical form, to such Members who have positively consented in writing for receiving by electronic mode; and
  - c) by dispatch of physical copies through any recognized mode of

delivery as specified under Section 20 of the Act, in all other cases.

In case, you desire to receive the aforesaid documents in electronic mode in lieu of physical mode, kindly update your e-mail ID with:

- i. Our RTA: for the Shares held in physical form and
- ii. Your respective Depository Participants: for the Shares held in dematerialised form.
- 19. The Company has decided to e-mail Annual Report through electronic mode to all the shareholders whose e-mail addresses has been registered/updated in the record of Company/ Registrar/ Depositories pursuant to the 'Green Initiative in Corporate Governance' initiated by The Ministry of Corporate Affairs, Government of India vide its Circular Nos. 17/2011 and 18/2011 dated 21.04.2011 and 29.04.2011 respectively. Further, in support to this green initiative, the company has already sent a communication to all the shareholders that various documents/notices meant for them will be sent electronically on their e-mail addresses as obtained from the Depositories/ other sources, unless specifically requested to be sent in physical form. The members who have not registered / updated their e-mail addresses so far, are requested to register/update their email addresses, in respect of electronic holdings with the Depository through their concerned Depository Participants. Members who hold their shares in physical form and who are desirous of receiving the communication/ documents in electronic form are requested to promptly register their e-mail addresses with the Registrar or the Company giving reference of their Folio Number.
- 20. SEBI vide its Circular No. CIR/MRD/DP/10/2013 dated March 21, 2013 had mandated the companies to use any of the RBI approved

- electronic mode of payment such as ECS (Local ECS/Regional ECS/National ECS), NEFT, RTGS etc. for distribution of dividends and other cash benefits to investors. The Circular also mandated the companies or their registrar & share transfer agents (RTA) to maintain bank details of investors. In case the securities are held in demat mode, the companies or their RTA shall seek relevant bank details from depositories and in case the securities are held in physical mode, the companies or their RTA shall take necessary steps to maintain updated bank details at their end. The members are requested to ensure that correct and updated particulars of their bank account are available with their respective depository participants and the Company/its RTA to facilitate necessary payments through electronic mode.
- 21. During the Financial Year 2014-15, Career Point Limited declared Interim Dividend. Members are informed that the list of unclaimed dividend for the year ended 31<sup>st</sup> March 2021 has been updated on Company's website www.cpil.in. If shareholders does not claim the said dividend within 7 years from the date of declaration the unclaimed dividend shall be transferred to the Investor Education and Protection Fund established by the Central Government in terms of Section 205C(2)(a) of the Companies Act, 1956 on the expiry of 7 years from the date of declaration.
- 22. Disclosure pursuant to Regulation 36(3) of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standards on General Meetings, with respect to Directors seeking appointment/re-appointment at the Annual General Meeting, is as follows:

Name of Director	Mr. Pramod Maheshwari	Mr. Om Prakash Maheshwari	Mr. Nawal Kishore Maheshwari	Mr. Jagdish Prasad Sarda
Designation	Chairman, Managing Director & CEO	Executive and Cheif Financial Officer	Executive Director	Independent and Non-Executive Director
Date of Birth	March 03, 1971	September 12, 1968	February 5, 1975	September 16, 1959
Date of Appointment	March 31, 2000	March 31, 2000	March 31, 2000	November 11, 2016
Experience in Specific functional areas	Over 26 years of experience in the field of education, developing and implementing training methodologies.	Over 23 years of experience in the field of Finance & Legal Matters.	Over 21 years of experience in the field of Administration	Over 30 yrs of experience in the field of Cost &Accounting
Educational Qualifications	B.Tech from IIT Delhi	B.E. (Mechanical Engineering) from University of Rajasthan	B.Com from MDS University, Ajmer	CMA from Institute of Cost Accountants of India & B.Com from Rajasthan University
Details of shares held	2116003 equity shares	1386300 equity shares	1385800 equity shares	Nil
List of companies (other than Career Point Ltd.) in which Directorships held as on 31.03.2021 (excluding Pvt. Ltd. Companies)	1. Career Point Infra Itd. 2. Career Point Edutech Ltd. 3. Srajan Capital Ltd. 4. Wellwin Technosoft Ltd.	1. Career Point Infra ltd. 2. Career Point Edutech Ltd. 3. Srajn Capital Ltd. 4. Wellwin Technosoft Ltd.	Nil	Nil
Chairman / Member of the Committees of companies (other than Career Point Ltd.) on which he/she is a Director as on 31.03.2021	NIL	3	NIL	Nil
Relationship with other directors	Relative of Mr. Om Prakash Maheshwari, CFO & Executive Director and Mr. Nawal Kishore Maheshwari, Executive Director	Relative of Mr. Pramod Maheshwari, Managing Director and Mr. Nawal Kishore Maheshwari, Executive Director Mrs. Neelima Maheshwari, Non-Executive Director	Relative Mr. Pramod Maheshwari Managing Director and Mr. Om Prakash Maheshwari, Executive Director & CFO	Not Applicable

- For other details such as number of meetings of the Board attended during the year, remuneration drawn in respect of the aforesaid directors, please refer to the Corporate Governance Report.
- Members attending the AGM through VC / OAVM shall be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
- 24. Since the AGM will be held through VC / OAVM, the Route Map is not annexed in this Notice.
- 25. E-voting: Pursuant to the provisions of Section 108 of the Companies Act, 2013 and Rule 20 of the Companies (Management and Administration) Rules 2014 and Regulation 44 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide members facility to exercise their votes at the AGM by electronic means and the business may be transacted through e-voting as per instructions below:
  - (a) The voting period begins on Friday, the 26<sup>th</sup> day of September, 2021 at 09.00 a.m. and will end on Sunday, the 28<sup>th</sup> day of September, 2021 at 5.00 p.m. During this period shareholders' of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of the 22<sup>nd</sup> day of

- September, 2021, may cast their vote electronically. The evoting module shall be disabled by CDSL for voting thereafter.
- (b) The shareholders should log on to the e-voting website www.evotingindia.com during the voting period
- (c) Click on "Shareholders" tab.
- (d) Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting venue.
- (e) Now Enter your User ID
- a). For CDSL: 16 digits beneficiary ID,
- b). For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
- c). Members holding shares in Physical Form should enter Folio Number registered with the Company.
- (f) Next enter the Image Verification as displayed and Click on Login.
- (g) If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- (h) If you are a first time user follow the steps given below:
- (i) For Members holding shares in Demat Form and Physical Form
- Enter your 10 digit alpha-numeric \*PAN issued by Income Tax Department (Applicable for both demat shareholders as well as physical shareholders)

   Members who have not updated their PAN with the Company/Depository Participant are requested to use the first two letters of their name and the 8 digits of the sequence number in the PAN field.

  -In case the sequence number is less than 8 digits enter the applicable number of 0's before the number after the first two characters of the name in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence number 1 then enter RA00000001 in the PAN field.

  DOB

  Enter the Date of Birth as recorded in your demat account or in the company records for the said demat account or folio in dd/mm/yyyy format.

  Enter the Bank Details as recorded in your demat account or in the company records for the said demat account or folio.

  Please enter the DOB or Dividend Bank Details in order to login. If the details are not recorded with the depository or company please enter the member id / folio number in the Dividend Bank details field as mentioned in instruction (v).
  - (j) After entering these details appropriately, click on "SUBMIT" tab.
  - (k) Shareholders holding shares in physical form will then directly reach the Company selection screen. However, shareholders holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
  - For shareholders holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
  - (m) Click on the EVSN for the relevant <Company Name> on which you choose to vote.

- (n) On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.
- (o) Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- (p) After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- (q) Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- (r) You can also take a print of the votes cast by clicking on "Click here to print" option on the Voting page.
- (s) If a demat account holder has forgotten the login password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.

- (t) Shareholders can also cast their vote using CDSL's mobile app "m-Voting". The m-Voting app can be downloaded from respective Store. Please follow the instructions as prompted by the mobile app while Remote Voting on your mobile.
- (u) In case you have any queries or issues regarding e-voting, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.co.in under help section or write an email to helpdesk.evoting@cdslindia.comorinvestors@cpil.in
- (v) The Board of Directors has appointed Advocate Amit Gupta, (Bar Council Registration No. 1550/2005) as a Scrutinizer to scrutinize the process of remote e-voting and voting at the venue of the meeting in a fair and transparent manner.
- (w) The Scrutinizer shall after the conclusion of voting at the general meeting, will unblock the votes cast through remote e-voting in the presence of at least two witnesses not in the employment of the Company and shall make, not later than three days of the conclusion of the AGM, a consolidated scrutinizer's report of the total votes cast in favour or against, if any, to the Chairman of the meeting or a person authorized by him in writing, who shall countersign the same and declare the result of the voting forthwith. The Results declared along with the report of the Scrutinizer shall be placed on the website of the Company and on the website of CDSL immediately after the declaration of results by the Chairman or a person authorized by him in writing. The results shall also be immediately forwarded to the BSE Limited and National Stock Exchange of India Limited.
- (x) The result declared along with the Scrutinizer's Report shall be placed on the Company's website www.cpil.in and on the website of CDSL immediately. The Company shall simultaneously forward the results to National Stock Exchange of India Limited and BSE Limited, where the shares of the Company are listed.

# PROCESS FOR THOSE SHAREHOLDERS WHOSE EMAIL ADDRESSES ARE NOT REGISTERED WITH THE DEPOSITORIES FOR OBTAINING LOGIN CREDENTIALS FOR E-VOTING FOR THE RESOLUTIONS PROPOSED IN THIS NOTICE:

- For Physical shareholders- please provide necessary details like Folio No., Name of shareholder, scanned copy of the share certificate (front and back), PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) by email to Company/RTA email id.
- For Demat shareholders -, please provide Demat account detials (CDSL-16 digit beneficiary ID or NSDL-16 digit DPID + CLID), Name, client master or copy of Consolidated Account statement, PAN (self attested scanned copy of PAN card), AADHAR (self attested scanned copy of Aadhar Card) to Company/RTA email id.

# INSTRUCTIONS FOR SHAREHOLDERS ATTENDING THE EGM/AGM THROUGH VC/OAVM ARE AS UNDER:

 Shareholder will be provided with a facility to attend the EGM/AGM through VC/OAVM through the CDSL e-Voting system. Shareholders may access the same at https://www.evotingindia.com under shareholders/members login by using the remote e-voting credentials. The link for VC/OAVM will be available in

- shareholder/members login where the EVSN of Company will be displayed.
- 2. Shareholders are encouraged to join the Meeting through Laptops/IPads for better experience.
- 3. Further shareholders will be required to allow Camera and use Internet with a good speed to avoid any disturbance during the meeting.
- 4. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
- 5. Shareholders who would like to express their views/ask questions during the meeting may register themselves as a speaker by sending their request in advance at least 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). The shareholders who do not wish to speak during the AGM but have queries may send their queries in advance 7 days prior to meeting mentioning their name, demat account number/folio number, email id, mobile number at (company email id). These queries will be replied to by the company suitably by email.
- Those shareholders who have registered themselves as a speaker will only be allowed to express their views/ask questions during the meeting.

## INSTRUCTIONS FOR SHAREHOLDERS FOR E-VOTING DURING THE AGM/FGM ARE AS LINDER:-

- The procedure for e-Voting on the day of the EGM/AGM is same as the instructions mentioned above for Remote evoting.
- 2. Only those shareholders, who are present in the EGM/AGM through VC/OAVM facility and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-Voting system available during the EGM/AGM.
- 3. If any Votes are cast by the shareholders through the e-voting available during the EGM/AGM and if the same shareholders have not participated in the meeting through VC/OAVM facility, then the votes cast by such shareholders shall be considered invalid as the facility of e-voting during the meeting is available only to the shareholders attending the meeting.
- Shareholders who have voted through Remote e-Voting will be eligible to attend the EGM/AGM. However, they will not be eligible to vote at the EGM/AGM.

#### Note for Non - Individual Shareholders and Custodians

- Non-Individual shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to www.evotingindia.com and register themselves in the "Corporates" module.
- 2. A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.

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- After receiving the login details a Compliance User should be created using the admin login and password. The Compliance User would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- 5. A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- 6. Alternatively Non Individual shareholders are required to send the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory who are authorized to vote, to the Scrutinizer and to the Company at the email address viz; investors@cpil.in (designated email address by company), if they have voted from individual tab & not uploaded same in

the CDSL e-voting system for the scrutinizer to verify the same.

If you have any queries or issues regarding attending AGM & e-Voting from the e-Voting System, you may refer the Frequently Asked Questions ("FAQs") and e-voting manual available at www.evotingindia.com, under help section or write an email to helpdesk.evoting@cdslindia.com or contact Mr. Nitin Kunder (022-23058738) or Mr. Mehboob Lakhani (022-23058543) or Mr. Rakesh Dalvi (022-23058542).

All grievances connected with the facility for voting by electronic means may be addressed to Mr. Rakesh Dalvi, Manager, (CDSL,) Central Depository Services (India) Limited, A Wing, 25th Floor, Marathon Futurex, Mafatlal Mill Compounds, N M Joshi Marg, Lower Parel (East), Mumbai-400013 or send an email to helpdesk.evoting@cdslindia.com or call on 022-23058542/43.

By Order of the Board For **CAREER POINT LIMITED** 

Kota (Rajasthan), August 14, 2021 Registered Office: CP Tower 1, Road No. 1, IPIA, Kota (Rajasthan) 324005 Tarun Kumar Jain GM (Corporate & Legal Affairs) & Company Secretary ICSI Membership No. F6584

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## **EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013**

#### Item No.6

The Company proposes to advance Inter-Corporate Deposits/Loans to (a) Career Point University, Kota: Amount not exceeding of Rs. 35 Crores (b) Career Point University, Hamirpur: Amount not exceeding of Rs. 35 Crores (c) Sankalp Capital Private Limited: Amount not exceeding of Rs.

10 Crores for the purpose of meeting their day to day working capital requirements as and when necessary and deemed if fit by the Board of the Company and they are the related parties with respect to the Company by virtue of below mentioned criteria:

Name of the Company/Body Corporate	Interested Director
Career Point University, Kota	Mr. Pramod Maheshwari, Mr. Om Prakash Maheswhari and Mr. Nawal Kishore Maheshwari-Member of Board of Management
Career Point University, Hamirpur	Mr. Pramod Maheshwari, Mr. Om Prakash Maheswhari and Mr. Nawal Kishore Maheshwari-Member of Board of Management
Sankalp Capital Private Limited	Mr. Pramod Maheshwari, Mr. Om Prakash Maheswhari and Mr. Nawal Kishore Maheshwari-Common Directorship and hold more than 2% of paid up share Capital of the Company

The provisions of Section 185 of the Companies Act, 2013, mandates that such Inter-Corporate deposits/Loans can be granted if a Special Resolution at the General Meeting of the of the Shareholders is passed. The required particulars as per proviso to a of Section 185(2) are given hereunder.

Name of the Company/Body Corporate	Amount proposed to be given by the Company not exceeding of ₹	Purpose for which the Inter-Corporate Deposits/Loans is proposed to be utilised
Career Point University, Kota	₹ 35 Crores	To meet day to day working capital requirements of the Company
Career Point University, Hamirpur	₹ 35 Crores	To meet day to day working capital requirements of the Company
Sankalp Capital Private Limited	₹ 10 Crores	To meet day to day working capital requirements of the Company

Except Mr. Pramod Maheshwari and his relatives, Mr. Om Prakash Maheshwari, Mr. Naval Kishor Maheshwari, and Mrs. Neelima Maheshwari none of the other Directors, Key Managerial Personnel of the Company and their relatives are concerned or interested, monetarily or otherwise in proposed Special Resolution.

The Resolution at Item No. 6 of the Notice is recommended by the Board to be passed as a Special Resolution

#### Item No.7

Pursuant to provisions of Regulation 23 of the Securities and Exchange Board of India (Listing Obligations & Disclosure Requirements) Regulations, 2015, all Material Related Party Transactions will require approval of the Members through an Ordinary Resolution. A transaction with a related party shall be considered material under the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, if A transaction with a related party shall be considered material if the transaction (s) to be entered into individually or taken together with previous transactions during a Financial Year, exceeds ten percent of the annual consolidated turnover of the listed entity as per the last audited Financial Statements of the listed entity. The Company's transactions

in the Financial Year 2021-22 with Related Parties are expected to exceed the prescribed threshold limits under the LODR Regulation so as to qualify as material related party transactions thereunder. The Company now proposes to obtain approval of the members for giving further approval to the Board of Directors (hereinafter referred to as the "Board", which include any Committee duly constituted / empowered by the Board) for carrying out and/or continuing with arrangements and transactions with Related Parties, whether by way of fresh transaction, continuation, renewal(s) or extension(s) or modification(s) of earlier arrangements/transactions. The Audit Committee and the Board of Directors have reviewed major terms & conditions of these transactions and recommend to the members for their approval by way of an Ordinary Resolution. The major details/terms and conditions of the material related party transactions are given herein below:

S.No.	Type of Transaction	Name of the Related Parties	Nature of Relationship	Maximum Limit (Rs. In Crores)
1	Availing/Rendering of any services	Gopi Bai Foundation Trust	Trust under same management	25
		Career Point University, Kota	Institution sponsored by Gopi Bai Foundation Trust & established by Act no. 13/2012 Govt. of Rajasthan	35
		Career Point University, Hamirpur	Institution sponsored by Gopi Bai Foundation Trust & established by Act no. 12/2012 Govt. of H.P	35

The value of transactions stated above would be for the period up to next Annual General Meeting of the Company. The value of the transactions proposed is estimated on the basis of the Company's current transactions and future business projections.

Mr. Pramod Maheshwari, Mr. Om Prakash Maheshwari, Mr. Nawal Kishore Maheshwari and Mrs. Neelima Maheshwari being Director and shareholder of Career Point Limited may be concerned or interested in the resolution. The above transactions are in the ordinary course of business of the Company and on an arm's length basis.

The Board accordingly recommends the resolution set forth in item no.7 for approval of the members.

#### Item No. 8

The Board of Directors on the recommendation of the Nomination and Remuneration Committee, Re-appointed Mr. Jagdish Prasad Sarda as an Director (Independent) with effect from 12<sup>th</sup> November 2021 to hold office for a period of five consecutive years, not liable to retire by rotation, subject to consent by the members of the company at the ensuing Annual General Meeting ('AGM').

As an Director, Mr. Jagdish Prasad Sarda holds office till the date of AGM and is eligible for being appointed as an Independent Director. The Company has received a notice pursuant to Section 160 of the Companies Act, 2013 ("the Act") together with the requisite amount of deposit from a Member signifying his intention to propose the appointment of Mr. Jagdish Prasad Sarda as a Director of the Company. Mr. Jagdish Prasad Sarda is not disqualified from being appointed as a Director in terms of Section 164 of the Act and he has also given his consent to act as a Director of the Company. The Company has also received a declaration from Mr. Jagdish Prasad Sarda confirming that he meets the criteria of independence as prescribed under the Act and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations"). In the opinion of the Board, Mr. Jagdish Prasad Sarda fulfills the conditions for his appointment as an Independent Director as specified in the Act and the Listing Regulations and he is independent of the management. Considering his vast experience, his presence on the Board will be of immense value to the Company. He is a qualified from Institute of Cost Accountants of India. He has over 30 years of experience in the field of Cost & Management Accountancy. He holds a Bachelor's Degree in Commerce. A copy of the draft letter of appointment for Independent Directors setting out the terms and conditions for appointment of Independent Directors is available for inspection is available for inspection by the Members at the Registered Office of the Company on all working days between 10:00 am to 1:00 pm and is also available on the website of the Company www.cpil.in

Mr. Jagdish Prasad Sarda is not related to any Director and Key Managerial Personnel of the Company.

None of the Directors, Key Managerial Personnel and their relatives except Mr. Jagdish Prasad Sarda, are concerned or interested in the above resolution.

The Board commends the special resolution as set out in Item No. 8 of this Notice for your approval.

#### Item No. 9

Members are informed that as the term of office of Mr. Pramod Maheshwari, Chairman, Managing Director & CEO will be expired on June 30, 2022 and due for renewal. Pursuant to the recommendation of the Nomination and Remuneration Committee, the Board of Directors, at their meeting held on August 14, 2021, approved the reappointment of Mr. Pramod Maheshwari as the Chairman, Managing Director & CEO of the Company for a further period of five (5) years w.e.f. July 1, 2022 on same terms and conditions subject to the approval of the shareholders at this Annual General Meeting.

Mr. Pramod Maheshwari, is the Chairman, Managing Director and Chief Executive Officer of the Company. He has been a Director of the Company since March 2000. He holds a B.Tech Degree from IIT Delhi. He is the key founder member of the Company. Under his leadership and guidance, the Company has taken great strides. His dynamic vision, strategic focus, and entrepreneurial skills continue to guide the growth of the Company's businesses. He has rich and varied experience in the Industry and has been involved in the operations of the Company over a long period of time; it would be in the interest of the Company to continue the employment of Mr. Pramod Maheshwari as Chairman, MD and CEO of the Company. The material terms of the re-appointment and remuneration of Mr. Pramod Maheshwari as Chairman & Managing Director are as follows:

- Designation: Chairman & Managing Director & Chief
   Executive officer
- 2. Period: Five (5) years with effect from 1 July, 2022
- 3. Remuneration:
  - a. Basic Salary: Rs. 125,000 per month
  - b. House rent allowance: Rs. 45,000 per month.
  - c. Medical reimbursement: Expenditure on self and family within a limit of Rs. 1500 per month.
  - d. Allowance on purchase of books/Journal/ Periodicals: such expenditure for furtherance of academic or professional knowledge and research for furtherance of Company's business subjected to maximum of Rs. 4,000 per month.
  - e. Transport allowance: to be paid for to & fro residence to office at Rs. 1600 per month.
  - f. Leave travel allowance upto one month's salary, which can be availed once in two years.
  - g. Gratuity: not exceeding on half month's salary for each completed years of service.
  - Bonus: as per rules of our Company not exceeding 20% of salary.
- i. Superannuation fund: superannuation or annuity funds

benefits in accordance with any such scheme adopted by our Company.

- Earned leave: on full pay and allowances not exceeding one month's leave for every completed 11 month's service and leave accumulated and not availed to be encashed as per our Company's rule.
- k. Reimbursement of expenses: reimbursement of travelling and other expenses incurred by him during the course of business of our Company.
- Free use of the Company's car, fuel and reimbursement of Salary of driver for use on the Company's business as well as for own use.
- m. Club Membership: Admission and subscription fees for 2 clubs.
- n. Reimbursement of Mobile phone bill for use on Company's business
- o. Washing and Uniform Allowance: Rs.5000 per month

 Insurance Premium of Insurance Policies as defined under the Income Tax Act 1961

The terms contained in the resolution shall constitute the written memorandum setting out the terms of re-appointment.

The draft of the documents proposed to be entered into by the Company with Mr. Pramod Maheshwari is available for inspection by the Shareholders at the Registered Office of the Company on any working day except public holidays, Saturdays and Sundays between 10.00 a.m. and 5.00 p.m. upto the date of the ensuing Annual General Meeting.

Mr. Pramod Maheshwari is interested in the resolution as it relates to his own appointment. Mr. Om Prakash Maheshwari, Executive Director & Chief Financial Officer and Mr. Nawal Kishore Maheshwari, Executive Director being relatives of Mr. Pramod Maheshwari are also concerned or interested in the Resolution.

The Board commends the Ordinary Resolution as set out in Item No. 9 of this Notice for your approval.

By Order of the Board For **CAREER POINT LIMITED** 

Kota (Rajasthan), August 14<sup>th</sup>, 2021 Registered Office: CP Tower 1, Road No. 1,

IPIA, Kota, Rajasthan 324005

Tarun Kumar Jain GM (Corporate & Legal Affairs) & Company Secretary ICSI Membership No. F6584

## **GREEN INITIATIVE IN CORPORATE GOVERNANCE**

Dear Shareholders,

The Ministry of Corporate Affairs (MCA) has taken a "Green Initiative in Corporate Governance" by allowing paperless compliances by the Companies through electronic mode. In accordance with the circulars issued by the MCA during April and May 2011, companies can now send notices and documents, including Annual Reports and postal ballots to its shareholders through electronic mode to the registered e-mail addresses of the Shareholders.

It is a welcome move for the society at large, as this will reduce paper consumption to a great extent and allow shareholder as well as the companies to contribute towards a Greener Environment.

Your Company also proposes to participate in this Green initiative by opting for e-mailing all the future shareholder communications henceforth including notices of Annual General Meetings and Annual Reports of the Company to those shareholders opting to receive the same in electronic mode.

To support this green initiative of the Government in full measure, members who have not registered their e-mail addresses, so far, are requested to register their e-mail addresses, in respect of electronic holding with the Depository through their concerned Depository Participants.

Members who holds shares in physical form are requested to furnish their e-mail id to the following e-mail id viz.careerpointgogreen@linkintime.co.in quoting your folio number, name, PAN, mobile number. We would be mailing all the future shareholder communication to the e-mail id furnished to us.

Please note that as a member of the Company, you will always be entitled to receive all such communication in physical form, upon request.

For Career Point Limited

Tarun Kumar lain

GM (Corporate & Legal Affairs) & Company Secretary

CAREER POINT Ltd. Annual Report 2020-21 142 CAREER POINT Ltd. Annual Report 2020-21 143

## E-COMMUNICATION REGISTRATION FORM

To,

## Career Point Limited

CP Tower-1, Road No.1, IPIA, Kota (Raj.) 324005

Dear Sir/Madam,

I agree to receive all Communication from the company in electronic mode. Please register my email id in your records for sending communication through email.

Folio No:		-96
ClientID:		
Name of Joint Holder:		
Registered Address:		-
E-mail ID:		
Date:	Signature of First Holder:	

## Important Notice:

- 1. On Registration, all communication will be sent to the email id registered the folio/DPID & Client ID
- 2. The form is also available on www.cpil.in
- 3. Shareholders are requested to keep the company informed as and when there is any change in the email address. Unless the e-mail id is changed by your by sending another communication in writing, the company will continue to send notices/documents to your on the above mentioned email id.

# Media Speak

दिवसीय अंतर्राष्ट्रीय कॉन्फ्रेंस शुरू कीरा क्षेत्रक पाँड प्रान्तिकीय की ओर से सिन्न पंड कीरा क्षेत्रक पाँड प्रान्तिकीय के आपान से निन्नीय सत्कारी इनोबीटन क्षेत्रकोस इन सहस, मैनेकीय प्रान्तिकीय के निन्नीय सत्कारी इनोबीटन क्षेत्रकोस इन सहस, मैनेकीय की वीनविस्टों के निन्नीय सत्कारी तीवीयू में दो दिवसीय अंतर्राष्ट्रीय कॉन्फ्रेंस शुरू कोटा की या पाट पूर्वियोग्टी को ओर से सिर्स्व एंड ह्मावाटच प्रान्द्रसम् इत सहत्ता, सत्त्रात्ता क्रिक्सिटी के किजी व सत्कारी साहम पर अंतर्गादीय कोन्फ्रेस शुरू की। युनिवर्मिटी के किजी व सत्कारी साहमः पर अस्ताग्राच कान्स्रत्य गुण्या प्राप्ति में भी श्रीताणिक संस्थान ले चासलर प्रमोद मारेण्यरी ने कहा कि कोविड के दौर में भी श्रीताणिक संस्थान ले वासाला प्रभाद नारुवया न कहा है। वहामध्येया को युन्विसिटी सकेंगे नि शुल्क विभिन्न क्षेत्रों में रिसर्च कर में विहामध्येया को युन्विसिटी सकेंगे नि शुल्क की तरफ में सहयोग मिलत छना चहिए। विद्यापियों को ऐसा मेव मिले प्रशिक्तण

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सीपीयू में बेसिक लाइफ सपोर्ट पर ऑनलाइन द्वान्य आण काटा @ पश्चिका, स्कूल ऑफ फिर्जिओक्सपी, क्षीरपा पॉव्ट क्लीबाल एक साथ 5 कम्पन्ती में पिए ,

त. स्कूल आफ. १९०७ जान्य में मालक में उत्सादन दिया अन्य निवाधीयों का 2 युनिवर्सिटी द्वारा बीम एंड जॉस्ट दिवस के आलात में | में साथ का अन्य निवाधीयों का 2 योनवसिंदी होरा बाल एड जाल्टा हिल्ला ने सहयोग से | में चयन हुआ। मुख्य अतिथि यूनियाँ इंडियन ऑर्थायीक एसीसिएयोन के सहयोग से | में चयन हुआ। मुख्य अतिथि यूनियाँ योनवासरा मार्थे इंडियन ऑर्थिएटीक एसीसिएटीन के सर्वनी एवं मुस्ता ककर ने कर की नीवन में। कोटा व हिमाचल की मुखार मुख्ह ।। बजे से एक विशेष जारूकती एवं मार्थे करेंटा मार्थ क्यरकर सोनातिका शर्मा, पर गुरुवार मुख्ह ।। बज स एक विस्ता जाएगा। इसमें कोटा मास फेसरवेल सोनाहिका शर्मा, पिर ट्रेनिंग सेशन का आफोजन किया जाएगा। इसमें कोटा प्राप्त होते। विषय क्षेत्रे गुनवार पुनव आयोजन किया जाएगा। इसम वर्गेट हुने। विपूत्त मोदी को डिपर्टमेंट को यूनिवर्सिटी में प्रवेश है जिस भेगान का आयोजन किया जाएगा। इसम वर्गेट हुने। विपूत्त मोदी को डिपर्टमेंट को यूनिवर्सिटी में प्रवेश के अभियोग विशेषक डॉ. मोहन मंत्री किस वर्गेट किया जाएगी है किया है के स्वाप्त किया महक दुर्पटना में घायल की भवव की जा सन 📤 जीया पोडेट प्रतिव

ार्डाक सीपीयू में आर्टिफिशियल इंटेलिजेंस पर वेबिना

कोटा केरियर पहेंट युनिवर्सिटी में रविवार को दो परियों में उ इंटेलिजेस, पर्शान लर्निंग और डाटा साइंस जैसी अति-प्रचलित उसमें निर्देश करें हैं के अपने किया के अपने के अपने के अपने के अपने के अपने किया के अपने किया के अपने के अपने क चौम्प्लर प्रमोद महोश्वरी ने बताया कि सुबत 11 बजे कथा 9 प्रतिहेट है या हिक्स करायाँदे हैं। इस स्थाप स्टीन सहस्र के तथा शाम 4 बजे 12वी पास विद्यार्थियों के लिए वेबिनार ही पहर करेंग्रन स्टेंडबप होनेंग्री के किट्स निकल में बोरण हिजेशन निकर



गिटी प्लस

है। युनिवर्सिटी

# के फिलिओवरपा विभागाच्या आमलन एक्टिविटी डे पर विभिन्न कार्यक्रम

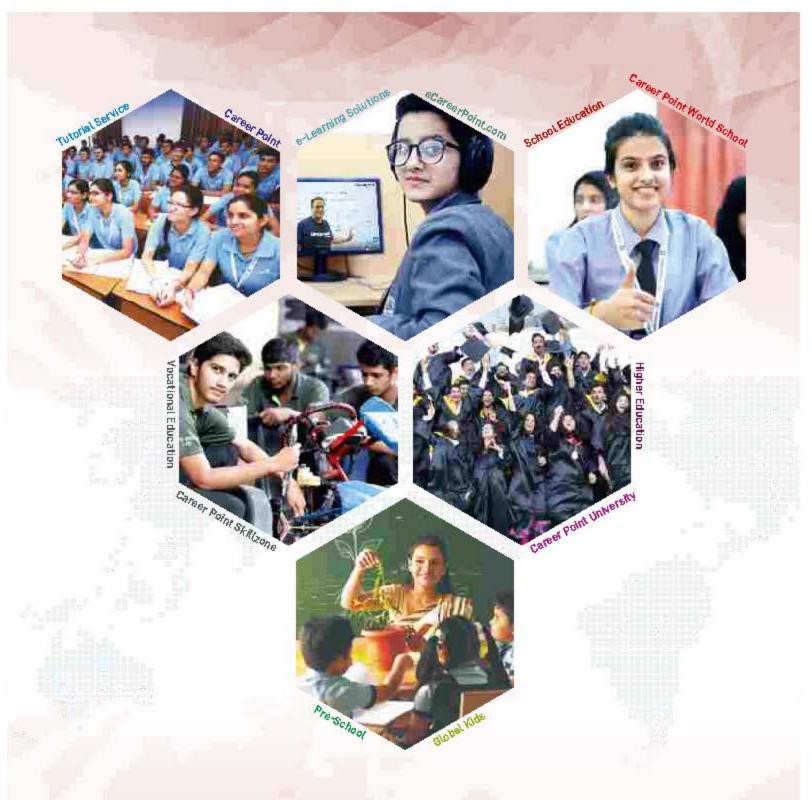


कार करोजन तान्ही विक्रित पानर असोवार विकासका विकासित ने विक्रियों ने कर भे अपने क्रेस मार्थकम् अवस्थित क्रिय शहा के वे शुनिवर्षित के अधिनेवाहत सम्बर्ध क्रियार्थित

योग्यता भी कार्नेसी है। एम फार्मा बाद अध्ययन विकल्पों में फार्मेसी विशेषतता के अन्य क्षेत्र में पीएका करना शामिल हैं। कॉर्स के उपरांत छात्र गुणवता निवंत्रण, जैमस्ट, ६ ।मसिस्ट, फार्माकार्थरेपिस्ट, इम ऑफ इंडिया की रेगुलेटर, इंग इस्पेक्टर, रिसर्च पहिंट यनिवासिटी एसोसिएट रूप में जॉब कर सकते हैं। प्रदेश की 2021-इस कोसं में एडमिशन मेरिट के मां कोर्न चलाने आधार परदिए वा रहे हैं। यूनिवर्सिटी में फार्मेशी में डिप्लीम एवं स्नातक कार्यक्रम पहले से ही उपलब्ध है। युनिवर्सिटी के चासक प्रमोद माहैएवरी ने कहा कि अब फार्मेसी में उच्च शिक्षा के लिए विद्यार्थियों को मोटा छोडका ऋडी ने 🚉

CAREER POINT Ltd. Annual Report 2020-21

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# CAREER POINT

www.cpil.in | www.cpuniverse.in | www.careerpoint.ac.in

UNREGISTERED PARCEL

If undelivered, please return to: Career Point Limited, CP Tower-1, Road No. 1, IPIA, Kota -324 OC6, Rajasthan, India



28 June, 2021

To,
The Manager
Bombay Stock Exchange Limited
Corporate Relationship Department
Phirozee Jeejeebhay Tower
Dalal Street, Fort, Mumbai-400 001
BSE Scrip Code:533260

Dear Sir/Madam,

To,
The Manager
National Stock Exchange of India Limited
Exchange Plaza, C/1, Block G
Bandra Kurla Complex
Bandra (East), Mumbai-400 051
NSE Symbol: careerp

# Sub: Declaration with respect to Auditor's Report with unmodified opinion to the Audited Financial Results for the Financial Year ended March 31, 2021

Pursuant to Regulation 33(3)(d) of Securities and Exchange Board of India (Listing Obligations and Disclosures Requirements) Regulations 2015, as amended, we do hereby confirm that the Statutory Auditors of the Company M/s Lodha & Company, Chartered Accountants have issued an unmodified opinion in the Annual Audited Financial Results of the Company, for the Financial Year ended 31st March 2021

Thanking you,
For Career Point Limited

Tarun Jain

Company Secretary & Compliance Officer