SAI SILKS (KALAMANDIR) LIMITED

CIN: U52190TG2008PLC059968

Registered Office: #6-3-790/8, Flat No.1, Bathina Apartments, Ameerpet, Hyderabad - 500016 Telangana, India. 040-66566555. Email: secretarial@sskl.co.in



Date: 10.02.2024

To To

Corporate Relations Department Listing Manager,

BSE Limited National Stock Exchange of India Limited

Phiroze Jeejeebhoy Towers Exchange Plaza, C-1 Block G

Dalal Street, Bandra Kurla Complex, Bandra (E)

Mumbai – 400 001, India Mumbai – 400 051, India

Scrip Code: **543989** Symbol: **KALAMANDIR**

Dear Sir / Madam

Sub: Report of the Monitoring agency with respect to utilisation of proceeds of the Initial Public offering of Sai Silks (Kalamandir) Limited

Pursuant to Regulation 32 (6) of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed herewith monitoring agency in respect of utilisation of IPO proceeds for quarter ended 31st December, 2023 issued by CARE Rating Ltd, Monitoring Agency.

This is for your information and records.

For Sai Silks (Kalamandir) Limited

M.K.Bhaskara Teja

Company Secretary & Compliance officer











No. CARE/HRO/GEN/2023-24/1016

Shri Chalavadi N K Durga Prasad Managing Director Sai Silks (kalamandir) Limited 6-3-790/8, Flat No.1, Bathina Apartment Ameerpet, Hyderabad Telangana 500016

February 10,2024

Dear Sir,

Monitoring Agency Report for the quarter ended December 31,2023 - in relation to the Initial Public Offerings of Equity Shares of Sai Silks (Kalamandir) Limited ("the Company")

We write in our capacity of Monitoring Agency for the Fresh Issue of 2,70,27,027 for the amount aggregating to Rs. 600.00 crore of the Company and refer to our duties cast under 82 of the Securities & Exchange Board of India (Issue of Capital & Disclosure Requirements) Regulations.

In this connection, we are enclosing the Monitoring Agency Report for the quarter ended December 31, 2023 as per aforesaid SEBI Regulations and Monitoring Agency Agreement dated September 12, 2023.

Request you to kindly take the same on records.

Thanking you,

Yours faithfully,

Y Tejeshwar Reddy

Assistant Director

tejeshwar.reddy@careedge.in

Tejeshwar Reddy



Report of the Monitoring Agency

Name of the issuer: Sai Silks (Kalamandir)

Limited

For quarter ended: December 31, 2023

Name of the Monitoring Agency: CARE Ratings Limited

(a) Deviation from the objects: Nil(b) Range of Deviation: Not applicable

Declaration:

We declare that this report provides an objective view of the utilization of the issue proceeds in relation to the objects of the issue based on the information provided by the Issuer and information obtained from sources believed by it to be accurate and reliable. The MA does not perform an audit and undertakes no independent verification of any information/ certifications/ statements it receives. This Report is not intended to create any legally binding obligations on the MA which accepts no responsibility, whatsoever, for loss or damage from the use of the said information. The views and opinions expressed herein do not constitute the opinion of MA to deal in any security of the Issuer in any manner whatsoever. Nothing mentioned in this report is intended to or should be construed as creating a fiduciary relationship between the MA and any issuer or between the agency and any user of this report. The MA and its affiliates also do not act as an expert as defined under Section 2(38) of the Companies Act, 2013.

The MA or its affiliates may have credit rating or other commercial transactions with the entity to which the report pertains and may receive separate compensation for its ratings and certain credit related analyses. We confirm that there is no conflict of interest in such relationship/interest while monitoring and reporting the utilization of the issue proceeds by the issuer, or while undertaking credit rating or other commercial transactions with the entity.

We have submitted the report herewith in line with the format prescribed by SEBI, capturing our comments, where applicable. There are certain sections of the report under the title "Comments of the Board of Directors", that shall be captured by the Issuer's Management / Audit Committee of the Board of Directors subsequent to the MA submitting their report to the issuer and before dissemination of the report through stock exchanges. These sections have not been reviewed by the MA, and the MA takes no responsibility for such comments of the issuer's Management/Board.

Signature:

Name and designation of the Authorized Signatory: Y. Tejeshwar Reddy Designation of Authorized person/Signing Authority: Assistant Director

Tejeshwar Reddy



1) Issuer Details:

Name of the issuer : Sai Silks (Kalamandir) Limited

Name of the promoter : Nagakanaka Durga Prasad Chalavadi and Jhansi

Rani Chalavadi

Industry/sector to which it belongs : Retailing

2) Issue Details

Issue Period : September 20,2023 to September 22,2023

Type of issue (public/rights) : Public Fresh Issue
Type of specified securities : Equity shares
IPO Grading, if any : Not applicable

Issue size (in Rs. crore) : Rs. 600.00 crore (Note 1)

Note 1

| Particulars Particulars | Remarks |
|---|-------------|
| Total shares issued and subscribed as a part of fresh issue Nos @ (Rs. 222 Per Share) | 2,70,27,027 |
| Total proceeds received from IPO (In Rs. Crore) | 600.00 |
| Details of expenses incurred related to IPO issue (In Rs. Crore)* | 33.76 |
| Net proceeds available for utilization (In Rs. Crore) | 566.24 |

^{*}The amount mentioned as expenses was earmarked for cost of issue as per the offer document and is not the actual cost. As of December 31, 2023, the company had incurred Rs.23.51 crore with respect to issue related expenses.

3) Details of the arrangement made to ensure the monitoring of issue proceeds:

| Particulars | Reply | Source of information / certification s considered by Monitoring Agency for preparation of report | Comments of the Monitoring Agency | Comments the Board of Director |
|--|-------|---|--|-----------------------------------|
| Whether all utilization is as per the disclosures in the Offer Document? | Yes | CA certificate*, Bank statements | The net proceeds of the issue are Rs.566.24 crore out of which Rs.153.60 crore was spent as on December 31, 2023. The balance in monitoring account (MA) as on December 31, 2023, stands at Rs.13.13 crore. Rs.33.26 crore is held in public offer (PO) account. Rs.400 crore is placed in FDs with HDFC Bank. Total unutilised funds available amounts to Rs.446.39 crore which includes interest earned on FDs amounting Rs.7.01 crore and unutilised amount of Rs.26.74 crore which includes Rs. 10.25 crore to be utilised toward IPO related issue expenses and balance Rs.16.49 to be utilised towards issue expenses with respect to offer for sale. As per the placement document, the net proceeds from the Initial Public Offering of Equity shares must be utilized as per objects given in the offer document. As of December 31,2023, the company has repaid term loans of Rs. 47.12 crore, Rs. 11.72 crore towards funding capital expenditure for setting up 30 new stores, Rs. 0.70 towards funding capital | |



| Particulars | Reply | Source of information / certification s considered by Monitoring Agency for preparation of report | Comments of the Monitoring Agency | Comments the Board of Director |
|---|-------------------|---|--|-----------------------------------|
| | | | expenditure for setting up two new warehouses, 23.51 crore for funding working capital requirements. Further company has also used Rs. 23.51 crore towards offer related expenses. | |
| Whether shareholder approval has been obtained in case of material deviations# from expenditures disclosed in the Offer Document? | Not applicable | Not applicable | Not applicable | |
| Whether the means of finance for the disclosed objects of the issue have changed? | No | Not applicable | No | |
| Is there any major deviation observed over the earlier monitoring agency reports? | Not applicable | Not applicable | Not applicable | |
| Whether all Government/statutory approvals related to the object(s) have been obtained? | Not applicable | Not applicable | Not applicable | |
| Whether all arrangements pertaining to technical assistance/collaboration are in operation? | Not applicable | Not applicable | Not applicable | |
| Are there any favorable/unfavorable events affecting the viability of these object(s)? | No | Not applicable | No | |
| Is there any other relevant information that may materially affect the decision making of the investors? | No | Not applicable | No | 27.2024 |

^{*} Chartered Accountant certificate from M/s Sagar & Associates Chartered Accountants dated February 07, 2024.

#Where material deviation may be defined to mean:

- a) Deviation in the objects or purposes for which the funds have been raised
 b) Deviation in the amount of funds actually utilized by more than 10% of the amount projected in the offer documents.

Details of objects to be monitored:

Cost of objects -

| | | Source of information / | Original | Revised | Commont | Comments of the Board of Directors | | |
|---|---|--|---|-------------------|--|--|---|---|
| | or. Item Head | certifications considered by Monitoring Agency for preparation of report | considered by Monitoring Agency for preparation of report (as per the Offer Document) in Rs. Crore | | Comment s of the Monitorin g Agency | Reaso n for cost revisi on | Propose d financin g option | Particula rs of firm arrange ments made |
| 1 | Funding capital expenditure for setting up of 30 new stores | | 125.08 | Not applicable | Nil | | | |
| 2 | Funding capital expenditure for setting of two new warehouses | | 25.40 | Not applicable | Nil | | | |
| 3 | Funding working capital requirements of our company | | 280.07 | Not applicable | Nil | | | |

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| | | Source of information / | Original | | | Comm | Comments of the Board of Directors | | |
|-----------|---|--|----------|--|--|---|---|---|--|
| Sr. No | Item Head | considered by (as per the Cost s o Monitoring Offer in Rs. Mon | | Comment s of the Monitorin g Agency | Reaso n for cost revisi on | Propose d financin g option | Particula rs of firm arrange ments made | | |
| 4 | Repayment of pre- payment of certain borrowings availed by our Company | Chartered Accountant certificate*, Final Prospectus | 50.00 | Not Applicable | Nil | | | | |
| 5 | General Corporate purposes | Chartered Accountant certificate*, Final Prospectus | 85.69 | Not Applicable | Nil | | | _ | |
| | Total | | 566.24 | | | | | | |

^{*} Chartered Accountant certificate from M/s Sagar & Associates Chartered Accountants dated February 07, 2024. ^pg. no: 92 and 93 of final prospectus filed by the company with SEBI on September 26,2023

ii. Progress in the objects –

| | | Source of information / | Amount as propose | Amount u | tilised in F | Rs. Crore | Unutili | Comments | Comments of the Board of Directors | |
|--------------|--|---|--|---|--|---|-----------------------------------|--|--|--|
| Item Head | | certifications considered by Monitoring Agency for preparation of report | d in the Offer Docume nt in Rs. Crore | As at beginnin g of the quarter in Rs. Crore | During the quarte r in Rs. Crore | At the end of the quarte r in Rs. Crore | sed amoun t in Rs. crore | Comments of the Monitoring Agency | Reason s for idle funds | Propo sed course of action |
| 1 | Funding capital expenditure for setting up of 30 new stores | CA certificate*, Bank statements | 125.08 | - | 11.72 | 11.72 | 113.36 | The net proceeds from the issue were transferred to MA, from where amount was utilized for setting up 7 new stores across south India. The same is in line with as per objects of the issue. | - | - |
| 2 | Funding capital expenditure for setting of two new warehouses | CA certificate*, Bank statements | 25.40 | - | 0.70 | 0.70 | 24.70 | The net proceeds from the issue were transferred to MA, from where amount was utilized for construction of warehouse in Tamil Nadu. The same is in line with as per objects of the issue. | - | - |

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| Titem Head Considered by Monitoring Agency for preparation of report CA certificate*, Bank statements of our company CA certificate*, Bank statements aborrowings availed by our Company CA certificate*, Bank statements aborrowings availed by our Company CA certificate*, Bank statements CA certificate*, CA cert | | | Source of information / | Amount as propose | Amount u | tilised in F | Rs. Crore | Unutili | | Comment Boar Direc | d of |
|--|---|---|--|--|---|---------------------------|-------------------------------------|--------------------------|--|----------------------------------|--|
| Funding working capital requirements of our company CA certificate*, Bank statements Repayment of pre-payment of pre-payment of certain borrowings availed by our Company CA certificate*, Bank statements CA certificate*, Bank statements The net proceeds from the issue. The net proceeds from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue. The net proceeds from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue. The net proceeds from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA, from where amount was utilized for repayment of the issue were transferred to MA. | | | Monitoring Agency for preparation of | in the Offer Docume nt in Rs. | beginnin g of the quarter in Rs. | the quarte r in Rs. | end of the quarte r in Rs. | sed amoun t in Rs. | Monitoring | Reason s for idle funds | Propo sed course of action |
| Repayment of pre-payment of certain borrowings availed by our Company CA certificate*, Bank statements So.00 17.68 29.45 47.12 2.87 proceeds from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue. The net proceeds from the issue were transferred to MA, from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of the issue. | 3 | working capital requirements of our | | 280.07 | - | 23.51 | 23.51 | 256.56 | proceeds from the issue were transferred to MA, from where amount was utilized for paying the trade vendors as per objects | - | 1 |
| General Corporate purposes 85.69 - 70.55 70.55 70.55 proceeds from the issue were transferred to MA, from where amount was utilized for | 4 | pre-payment of certain borrowings availed by our | | 50.00 | 17.68 | 29.45 | 47.12 | 2.87 | proceeds from the issue were transferred to MA, from where amount was utilized for repayment of term loan borrowings as per objects of | - | - |
| Total 566.24 17.68 135.92 153.60 412.64 | | Corporate purposes | | | - | | | | The net proceeds from the issue were transferred to MA, from where amount was utilized for payments to trade vendors as per objects | - | - |

^{*} Chartered Accountant certificate from M/s Sagar & Associates Chartered Accountants dated February 07, 2024.

Deployment of unutilized IPO proceeds: iii.

Rs. Crore

| Sr. No. | Type of instrument and name of the entity invested in | Amount invested | Maturity date | Earning | Return on Investment (%) | Market Value as at the end of quarter |
|------------|---|-----------------|---------------------|---------|--------------------------|---------------------------------------|
| 1 | Fixed Deposit – HDFC bank | 400.00 | October 02, 2024 | 7.43 | 7.26%- 7.31% | 400.00 |
| 2. | Balance in IPO monitoring account | 13.13^ | - | 1 | - | 13.13 |





| Sr. No. | Type of instrument and name of the entity invested in | Amount invested | Maturity date | Earning | Return on Investment (%) | Market Value as at the end of quarter |
|------------|---|-----------------|---------------|---------|--------------------------|---------------------------------------|
| 3. | Balance in Public Offer account | 33.26^ | - | ı | - | 33.26 |
| | | 446.39 | | | | 446.39 |

[^]The proceeds include interest on FD of Rs.7.01 crore and unutilised amount of Rs.26.74 crore which includes Rs. 10.25 crore to be utilised toward IPO related issue expenses and balance Rs.16.49 to be utilised towards issue expenses with respect to offer for sale. Excluding the same, unutilised amount from net proceeds of fresh issue stands at Rs.412.64 crore.

Details of FDs placed with HDFC Bank (FD Note):

| S.no | Bank | Maturity date | Amount invested | Return on Investment (%) | Market value at the end of the quarter |
|------|-----------|-----------------|-----------------|--------------------------------|--|
| 1 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 2 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 3 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 4 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 5 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 6 | HDFC Bank | October 02,2024 | 50.00 | 7.31% | 50.00 |
| 7 | HDFC Bank | October 02,2024 | 25.00 | 7.26% | 25.00 |
| 8 | HDFC Bank | October 02,2024 | 25.00 | 7.26% | 25.00 |
| 9 | HDFC Bank | October 02,2024 | 25.00 | 7.26% | 25.00 |
| 10 | HDFC Bank | October 02,2024 | 25.00 | 7.26% | 25.00 |
| | | Total | 400.00 | | 400.00 |

iv. Delay in implementation of the object(s)

| | Complet | ion Date | Delay (no. | Comments of the Board of Directors | | |
|---|---------------------------|-------------------|---------------------|---------------------------------------|---------------------------|--|
| Objects | As per the offer document | Actual* | of days/ months) | Reason of delay | Proposed course of action | |
| Funding capital expenditure for setting up of 30 new stores | March 2026 | March 2026 | Not Applicable | - | - | |
| Funding capital expenditure for setting of two new warehouses | March 2024 | March 2024 | Not Applicable | - | - | |
| Funding working capital requirements of our company | March 2026 | March 2026 | Not Applicable | - | - | |
| Repayment of pre-payment of certain borrowings availed by our Company | March 2024 | March 2024 | Not Applicable | - | - | |
| General Corporate purposes (GCP) | From time to time | From time to time | Not Applicable | - | - | |

^{*}In case of continuing object(s), please specify latest/revised estimate of the completion date.

The above details were verified from the Information shared by Sai Silks (Kalamandir) Limited, final prospectus and the Chartered Accountant certificate from M/s Sagar and Associates, Chartered Accountants dated February 07, 2024.

5) Details of utilization of proceeds stated as General Corporate Purpose (GCP) amount in the offer document:

|) Sr. No | Item Head^ | Amount in Rs. Crore | Source of information / certifications considered by Monitoring Agency for preparation of report | | Comments of the Board of Directors |
|-------------|----------------------------------|---------------------|---|---|---------------------------------------|
| 1 | General Corporate Purposes | 70.55 | ca certificate*, bank | The net proceeds from the issue were transferred to MA, from where amount | - |

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^{*}Chartered Accountant certificate from M/s. Sagar & Associates Chartered Accountants dated February 07, 2024, Fixed Deposit Receipts (FDR), Monitoring Account Statement



|) | Sr. No | irem meao^ | Amount in Rs. Crore | Source of information / certifications considered by Monitoring Agency for preparation of report | | Comments of the Board of Directors |
|---|-----------|------------|---------------------------|---|--|---------------------------------------|
| | | | | | was utilized for payments to vendors as permissible in the offer document. | |
| | | Total | 70.55 | | | |

^{*}Chartered Accountant certificate from /s Sagar and Associates, Chartered Accountants dated February 07,2024

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^Section from the offer document related to GCP:

"Our Company proposes to deploy the balance Net Proceeds aggregating to ₹ 566.24 million (net of the expenses in relation to the Offer) towards general corporate purposes, subject to such utilisation not exceeding 25% of the Gross Proceeds of the Offer, in compliance with Regulation 7(2) of the SEBI ICDR Regulations. The general corporate purposes for which our Company proposes to utilise the Net Proceeds include strategic initiatives, meeting our long term and short-term working capital requirements, marketing, advertising expenditures and business development expenses, expansion of facilities, payment of salaries and allowances, rent, administration, insurance, repairs and maintenance, payment of taxes, duties and meeting expenses incurred by our Company in the ordinary course of business. In addition to the above, our Company may utilise the Net Proceeds towards other expenditure (in the ordinary course of business) considered expedient and as approved periodically by the Board or a duly constituted committee thereof, subject to compliance with necessary provisions of the Companies Act or other applicable laws.

The quantum of utilisation of funds towards each of the above purposes will be determined by our Board, based on the amount actually available under this head and the business requirements of our Company, from time to time. Our Company's management, in accordance with the policies of the Board, shall have flexibility in utilising surplus amounts, if any. In the event that we are unable to utilise the entire amount that we have currently estimated for use out of Net Proceeds in a Fiscal, we will utilise such unutilised amount in the next Fiscal".

