

# Fredun Pharmaceuticals Limited



**Corporate Presentation**

# From



1987

- Established Fredun Pharmaceuticals Pvt. Ltd. (FPPL)
- Land for the manufacturing unit was bought in 1989.

1994

- Started manufacturing allopathic formulations from 1994.

1994/95

- First clients were Cipla. FPPL ended up being a launch platform for CIPLA to go inroads in the local sales and launched 81 products in India through our platform.
- FPPL also had other good clients ELDER/ABBOT/KNOLL/SHALINA etc.

1996

- FPPL then went in for a public issue in 1996 and the Company then turned to FPL (Fredun Pharmaceuticals Ltd.) and the Company was listed in the OTCI Exchange.
- Company progressed further and got its WHO cGMP accreditation in 1996 and holds it for the last 22 years.

1997-99

- Own Registrations in Africa/Asia.



1999/02

- With setbacks created to do the ill-advised policies of the government, our partner companies shifted to Baddi, Himachal and we were left stranded.
- However, with the burden of taking care of our employees and the families who relied on them, we kept on going on and struggled for five years.

2009/10

- We finally stabilized and started growing with a substantial year on year growth.

2016

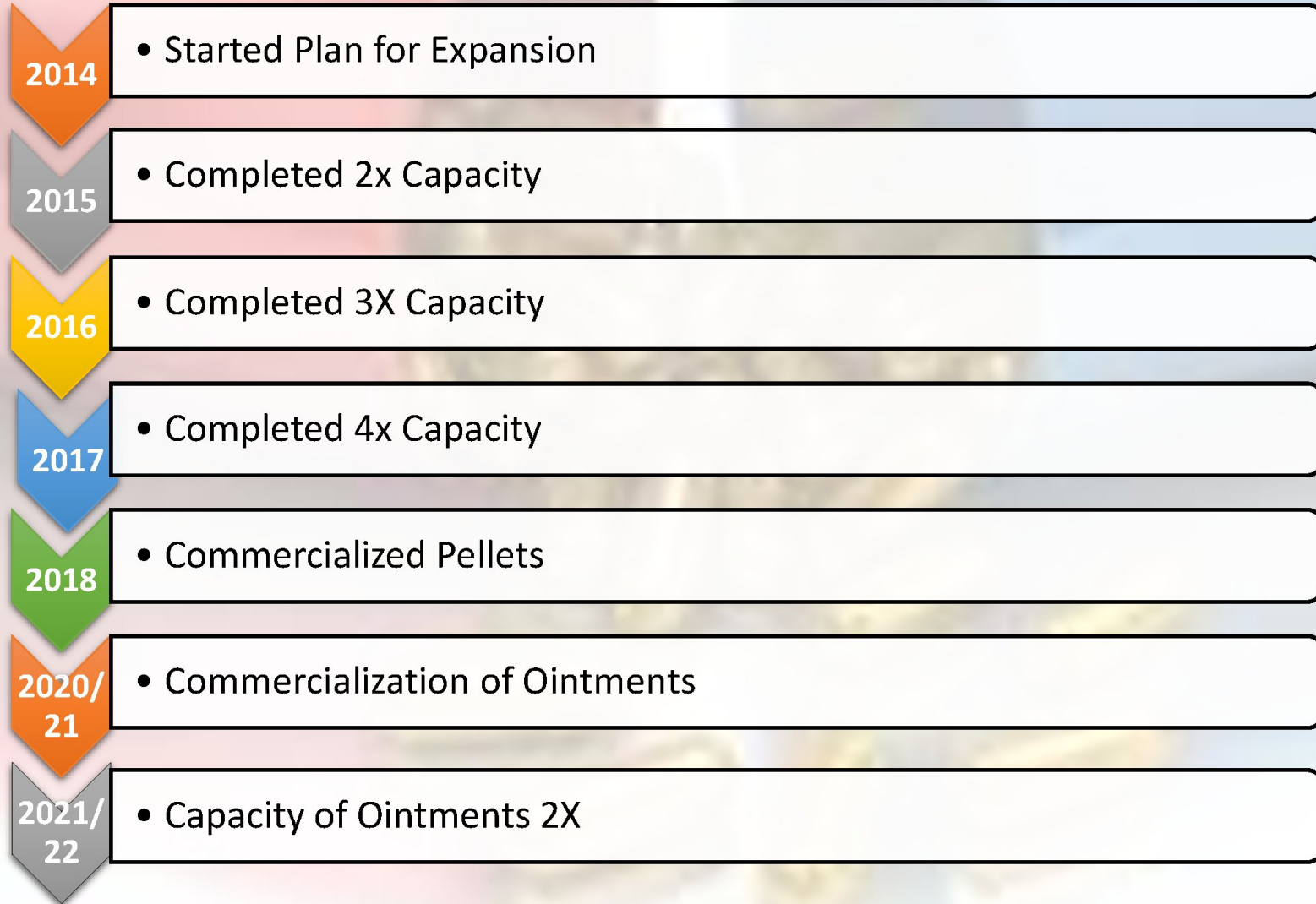
- The Company has shifted its exchange to BSE by listing on the 21st of March 2016.

2020-21

- The Promoters believed that having own brands makes long term business sense and therefore currently 75 percent of sales comes from our Company registrations on our name.
- 15x Growth
- The Company has increased its production capacity by 530% and 50% utilization of the capacity will come into play by mid 2021 and almost 80% capacity will come into play by end of 2021.
- The Company has expanded exponentially in the last few years and now we employ over 228 permanent high skilled workforces and over 450 contractual labors.



# To Where







# Our Accreditations

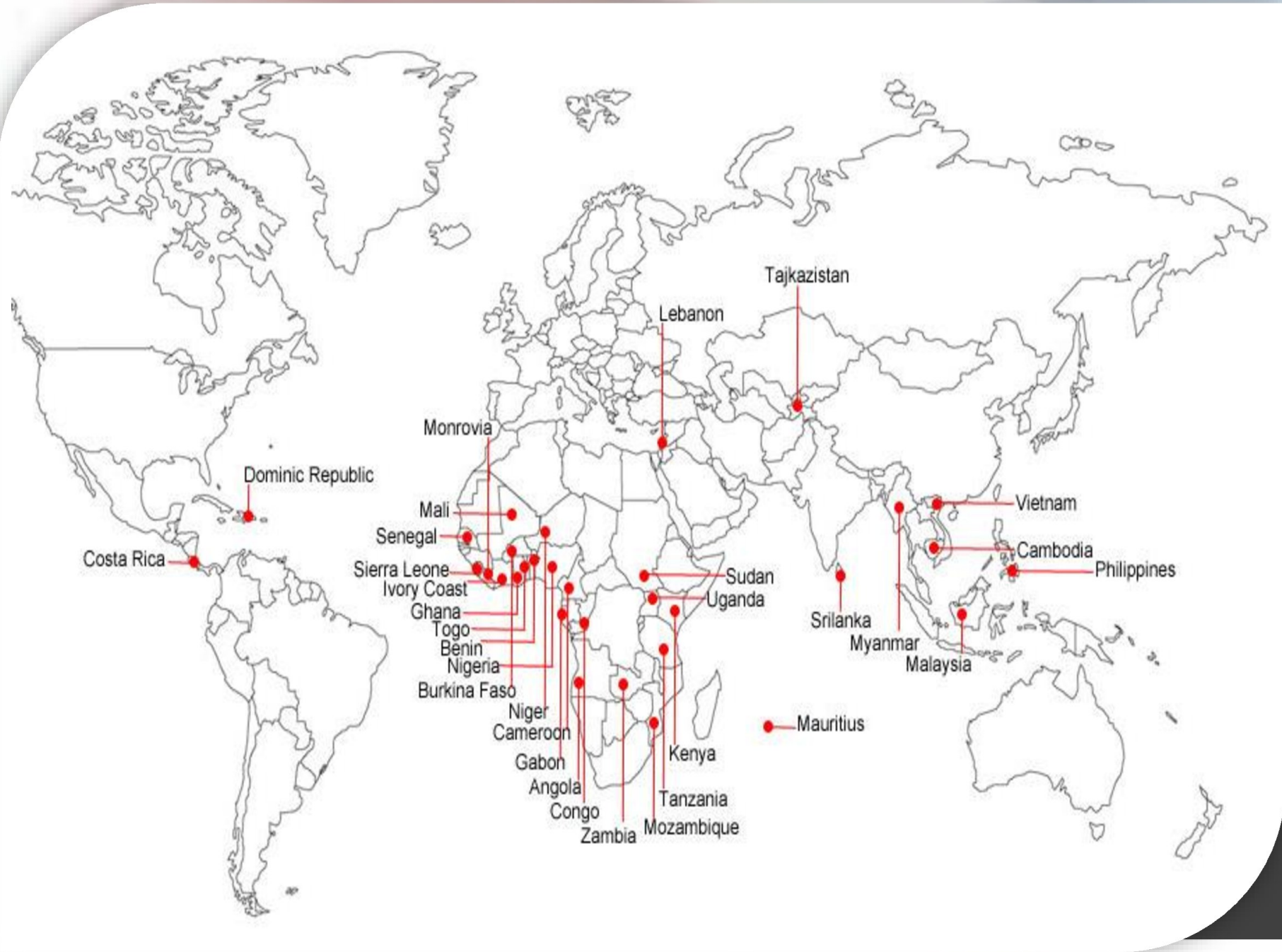


- *WHO –cGMP*
- National Drug Authority (NDA) –Uganda
- National Agency for Food and Drug Administration and Control (NAFDAC) –Nigeria
- Pharmacy and Poisons Board (PPB) –Kenya
- Food and Drug Administration (FDA) –Philippines
- Food and Drugs Authority (FDA) –Ghana
- Ministry of Health (MOH) –Democratic Republic Of The Congo
- DPML – Ivory Coast
- Ministry of Health (MOH) – Republic of Iraq



SR. NO.	COUNTRY NAME
01.	AZERBAIJAN
02.	BENIN
03.	BHUTAN
04.	CAMBODIA
05.	COSTARICA
06.	GHANA
07.	IVORY COAST
08.	KENYA
09.	KYRGYZSTAN
10.	ARMENIA
11.	MAURITIUS
12.	MOZAMBIQUE
13.	MYANMAR
14.	NICARAGUA
15.	NIGERIA
16.	PHILLIPINES
17.	SRILANKA
18.	TAJIKISTAN
19.	TANZANIA
20.	UGANDA
21.	UZBEKISTAN
22.	VIETNAM
23.	ZAMBIA
24.	GEORGIA
25.	OMAN
26.	RWANDA
27.	IRAQ





# Global Presence



# Production Capacity

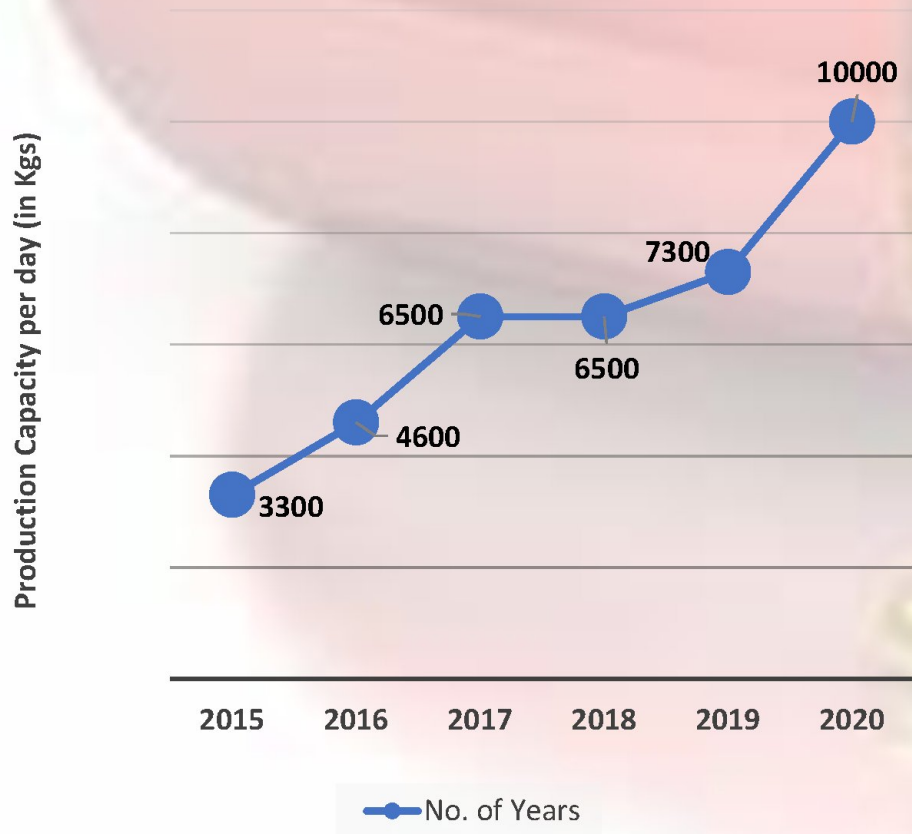


Sr. No.	Dosage Forms	Per Day Capacity					
		2015	2016	2017	2018	2019	2020
1.	TABLETS						
	Granulation	3300 kgs	4600 kgs	6500 kgs	6500 kgs	7300 kgs	10000 Kgs
	Compression	2 million	5 million	8 million	11 million	13 million	20 million
	Coating	6 million	10 million	10.25 million	12 million	15 million	18 million
2.	Capsules	1.5 million	2.5 million	3.5 million	5 million	5.5 million	7 million
3.	Oral Suspension	20,000 bottles	40,000 bottles	1 lakh bottles	1 lakh bottles	1.5 lakh bottles	2 lakh bottles
4.	DC Granules	-	-	8500 kg Interchangeable	9000 kg	10000 kg	12000 kg
5.	Pellets	-	-	-	300 kgs	600 kgs	600 kgs
6.	Creams/Ointments/Gels	-	-	-	25,000 tubes	40,000 tubes	60,000 tubes
7.	Blistering	4 million	8 million	10 million	12 million	13 million	20 million

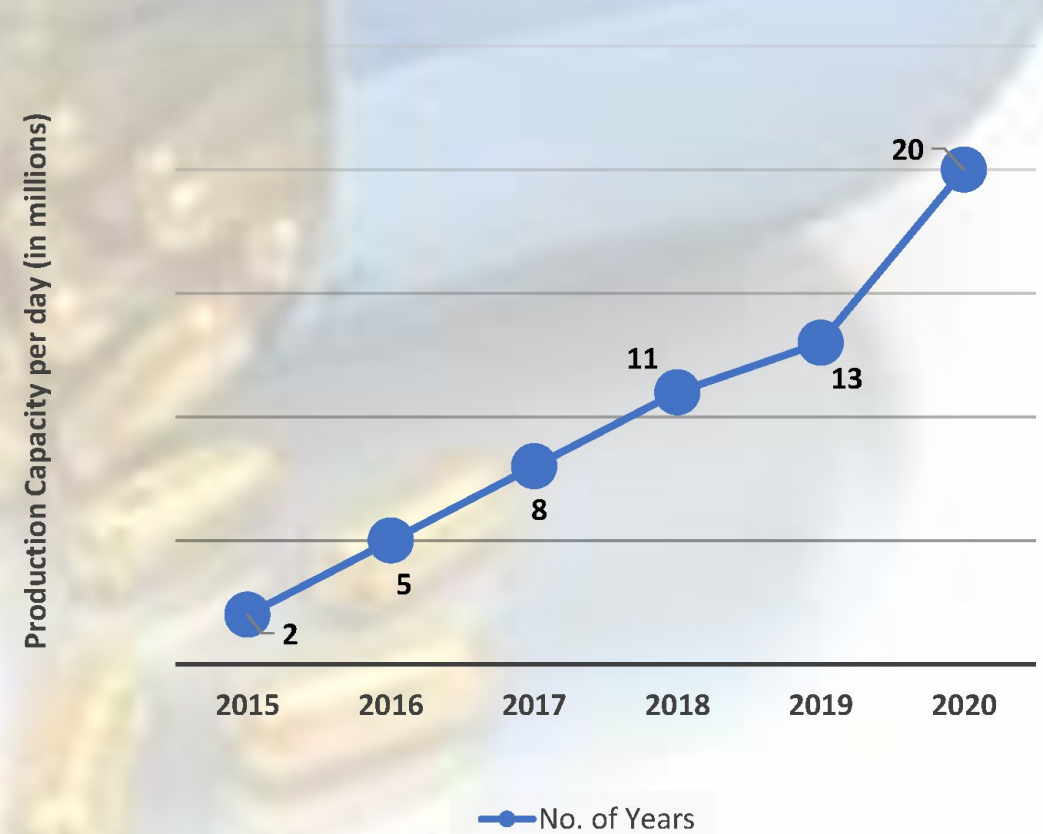
# Production Capacity



## Tablets (Granulation)



## Tablets (Compression)

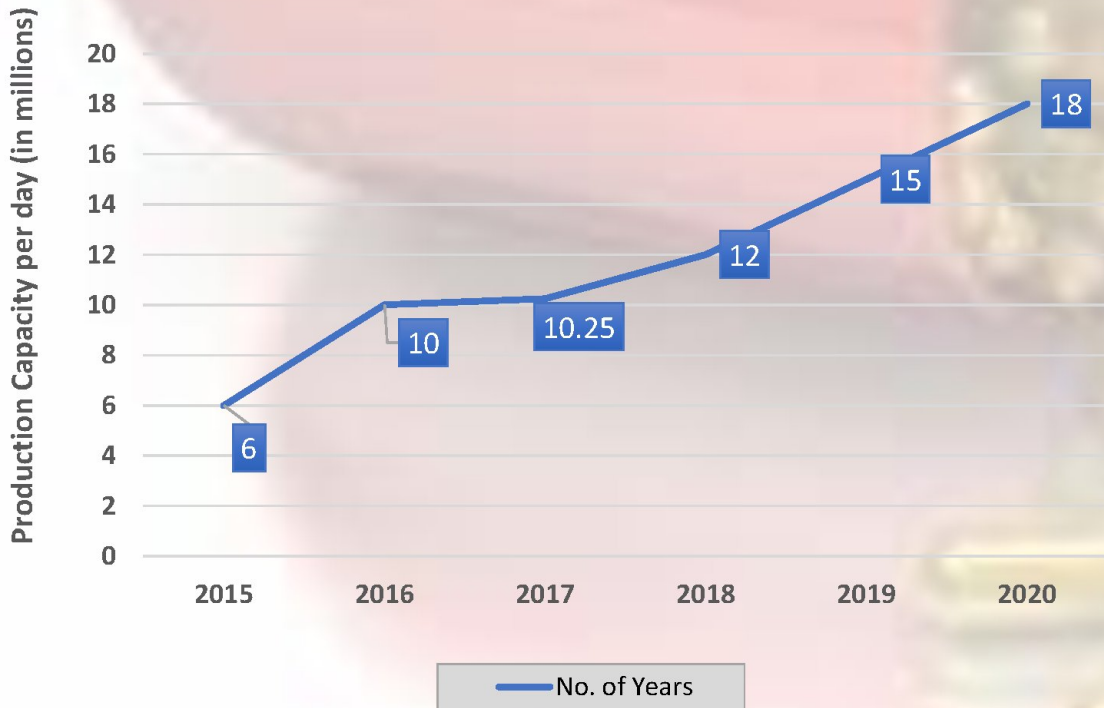


# Production Capacity



## Tablets (Coating)

## Capsules



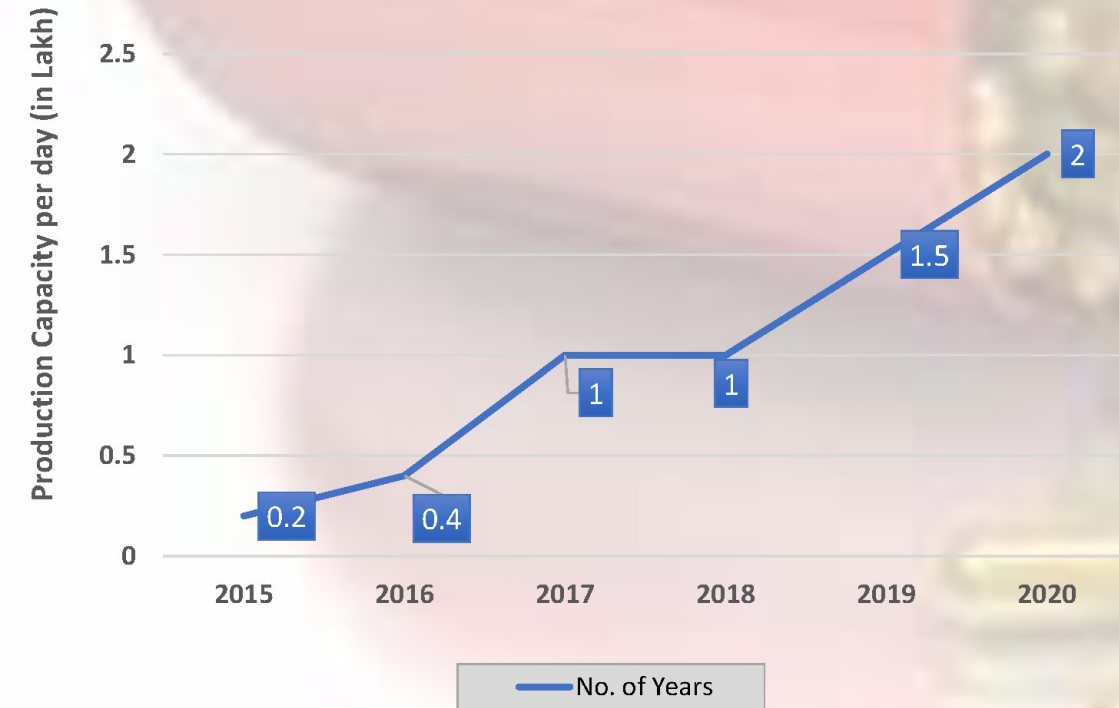


# Production Capacity



## Oral Suspension

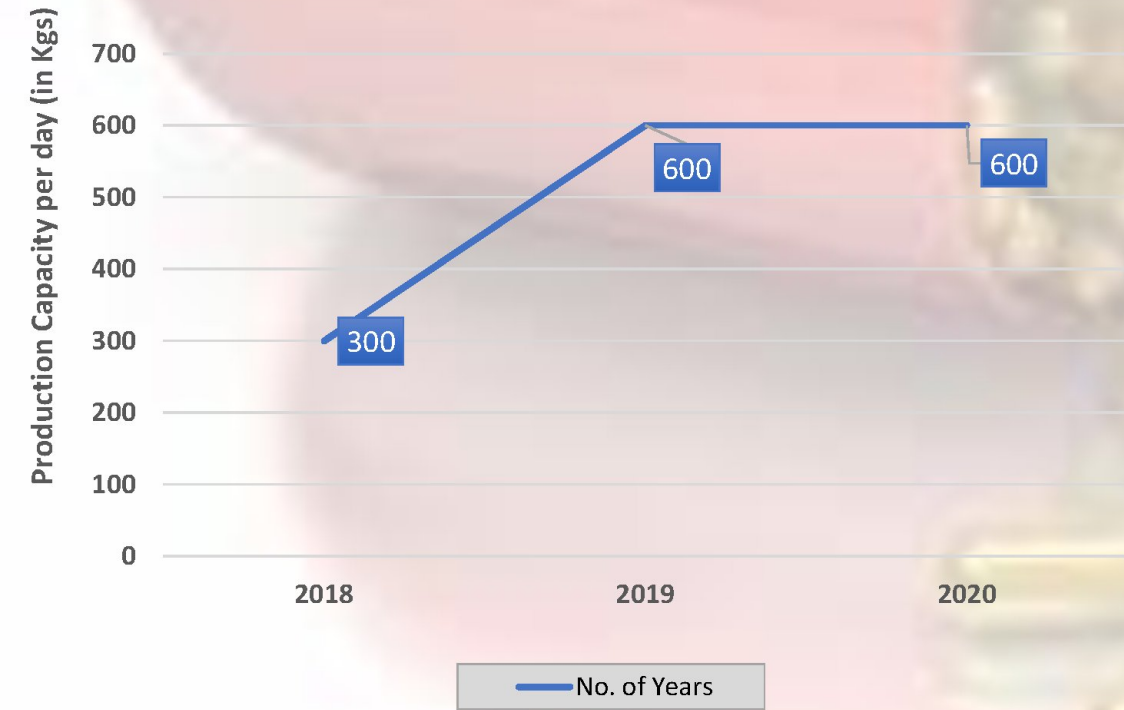
## DC Granules



# Production Capacity



## Pellets



## Topical



# PRODUCT CATEGORY

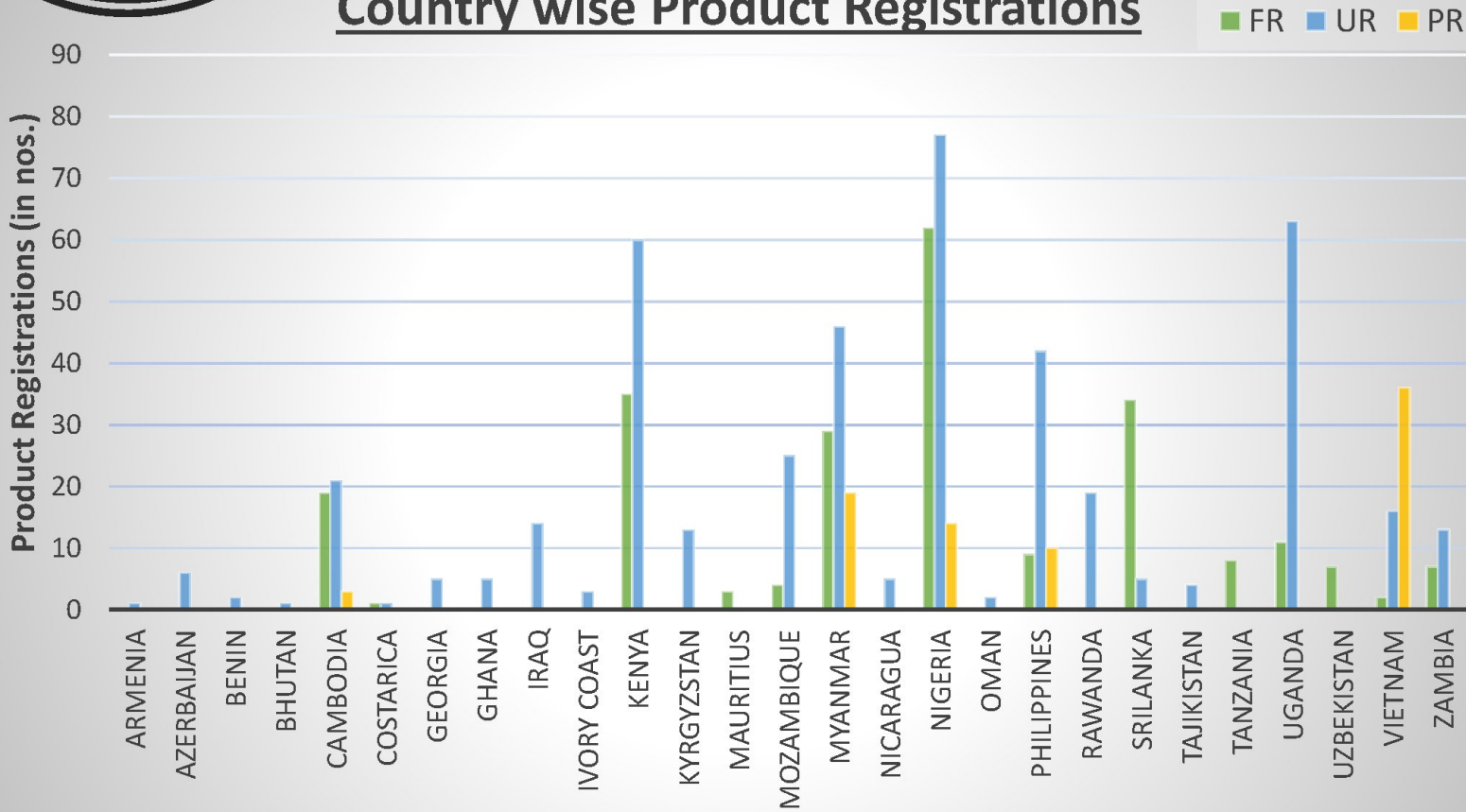


Therapeutic segment 1	ANTI-BACTERIAL
Therapeutic segment 2	ANTI-MALARIAL
Therapeutic segment 3	ANTI-DIABETIC
Therapeutic segment 4	ANTHELMINTIC
Therapeutic segment 5	ANTIHISTAMINES / ANTIALLERGIC
Therapeutic segment 6	ANTACID / ANTIULCER / ANTIEMETIC
Therapeutic segment 7	ANALGESICS / NSAID
Therapeutic segment 8	ANTIFUNGAL
Therapeutic segment 9	ANTICOAGULANTS
Therapeutic segment 10	ANTI INFLAMATORY
Therapeutic segment 11	ANTIHYPERTENSIVE
Therapeutic segment 12	ANTIVIRAL
Therapeutic segment 13	ANTI-RETROVIRAL / ANTI HIV
Therapeutic segment 14	ANTICONVULSANTS/ANTI-EPILEPTIC
Therapeutic segment 15	ANTIDIARRHOEAL
Therapeutic segment 16	DIURETIC
Therapeutic segment 17	CARDIOVASCULAR

Therapeutic segment 18	LAXATIVE
Therapeutic segment 19	IMPOTENCE DRUGS
Therapeutic segment 20	ANTI OBESITY
Therapeutic segment 21	APPETITE STIMULANT WITH MULTIVITAMINS/ MULTIVITAMINS AND MULTIMINERALS
Therapeutic segment 22	BONE MODULATING DRUGS
Therapeutic segment 23	ALPHA-BLOCKER
Therapeutic segment 24	PSYCHOTROPICS / ANTI - PSYCHOTICS
Therapeutic segment 25	NEPHROLOGY
Therapeutic segment 26	ANGIOTENSIN-CONVERTING ENZYME (ACE)
Therapeutic segment 27	BRONCHODILATORS & ANTI -ASTHMA DRUGS
Therapeutic segment 28	ANTIDEPRESSANT
Therapeutic segment 29	ANTISPASMODIC
Therapeutic segment 30	ANTIFIBRINOLYTIC DRUGS
Therapeutic segment 31	ANTI VERTIGO
Therapeutic segment 32	CALCIUM TABLETS
Therapeutic segment 33	DIETARY SUPPLYMENT
Therapeutic segment 34	HAND SANITIZER



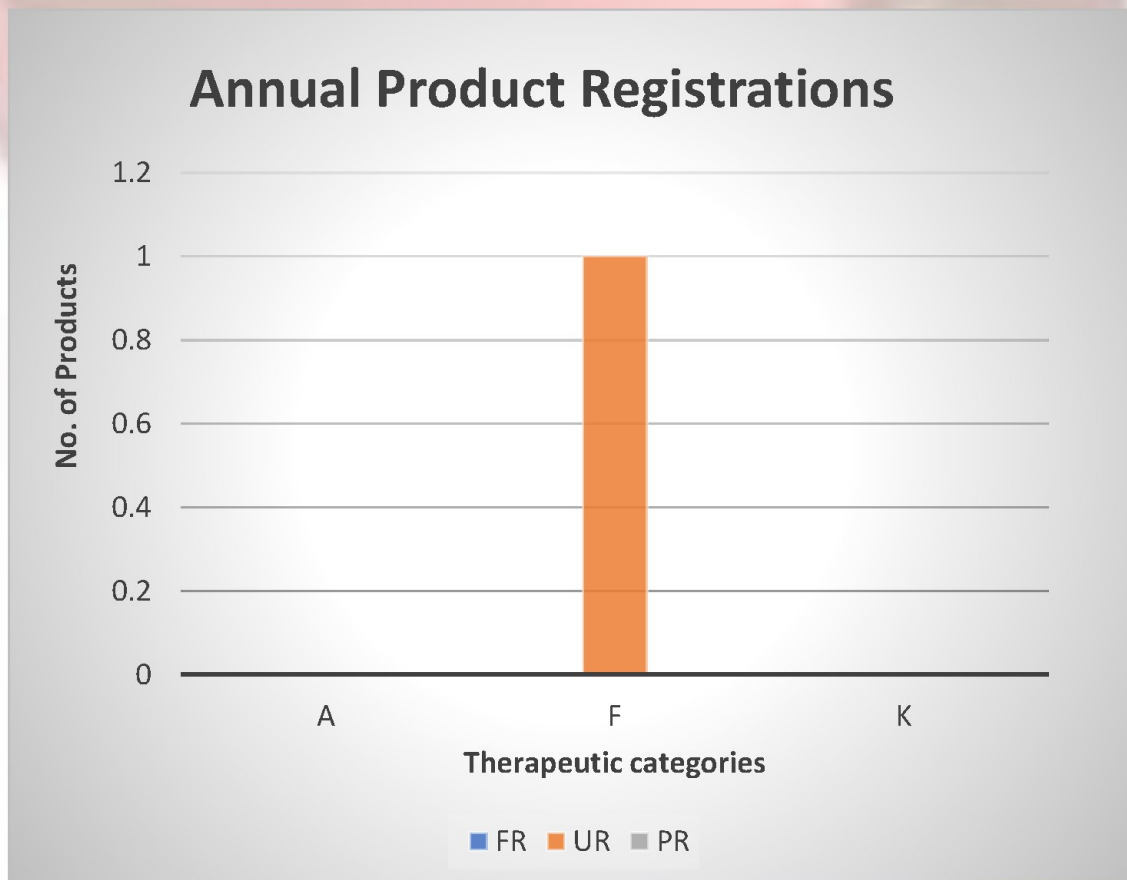
## Country wise Product Registrations



Category	FR	UR	PR
ARMENIA	--	1	--
AZERBAIJAN	--	6	--
BENIN	--	2	--
BHUTAN	--	1	--
CAMBODIA	19	21	3
COSTARICA	1	2	--
GEORGIA	--	5	--
GHANA	--	5	--
IRAQ	--	14	--
IVORY COAST	--	3	--
KENYA	35	60	--
KYRGYZSTAN	--	13	--
MAURITIUS	3	--	--
MOZAMBIQUE	4	25	--
MYANMAR	29	46	19
NICARAGUA	--	5	--
NIGERIA	62	77	14
OMAN	--	2	--
PHILIPPINES	9	42	10
RAWANDA	--	19	--
SRILANKA	34	5	--
TAJKISTAN	--	4	--
TANZANIA	8	--	--
UGANDA	11	63	--
UZBEKISTAN	7	--	--
VIETNAM	2	16	36
ZAMBIA	7	13	--
<b>TOTAL</b>	<b>231</b>	<b>450</b>	<b>82</b>

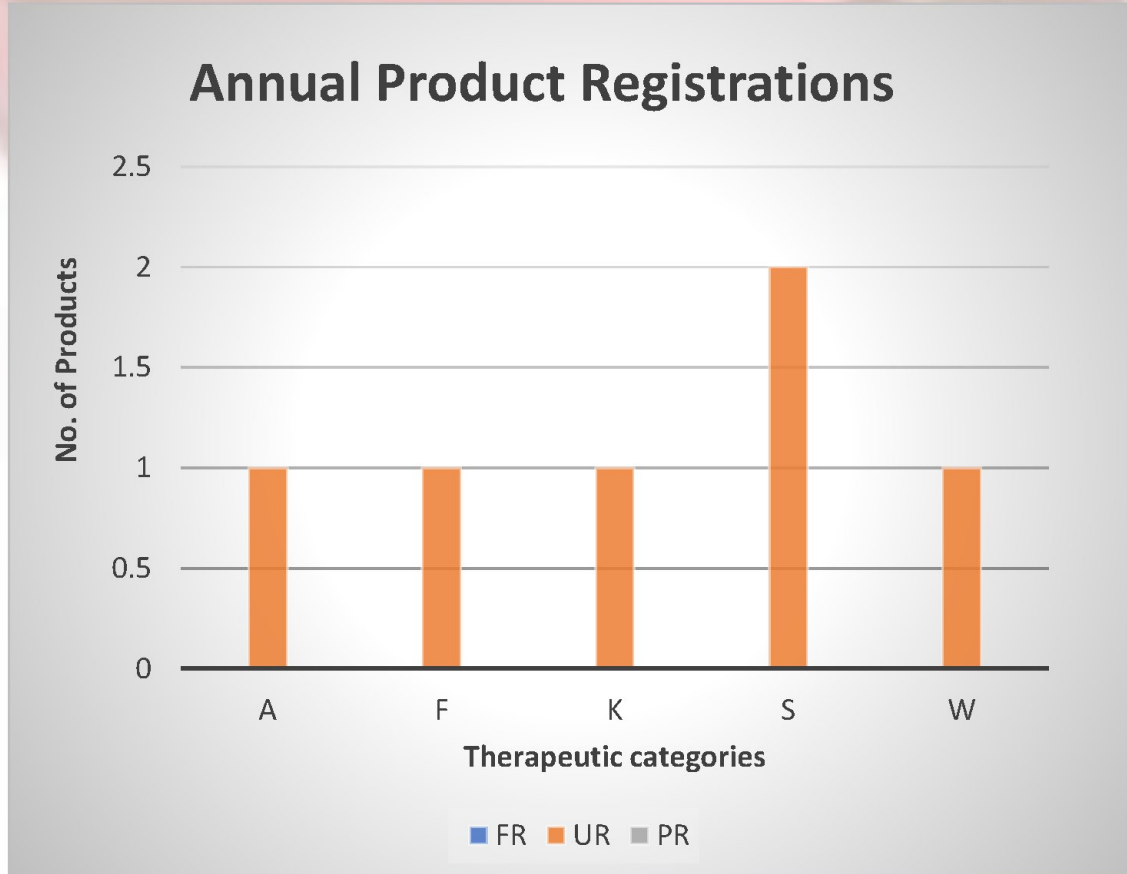
1. FINAL REGISTRATION (FR) : 231 Products
2. UNDER REGISTRATION (UR) : 450 Products
3. PROJECTED REGISTRATION (PR) : 82 Products

# Product Registration Status - Armenia



Armenia				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	--	1	--
K	ANTIHYPERTENSIVES	--	--	--
TOTAL		--	1	--

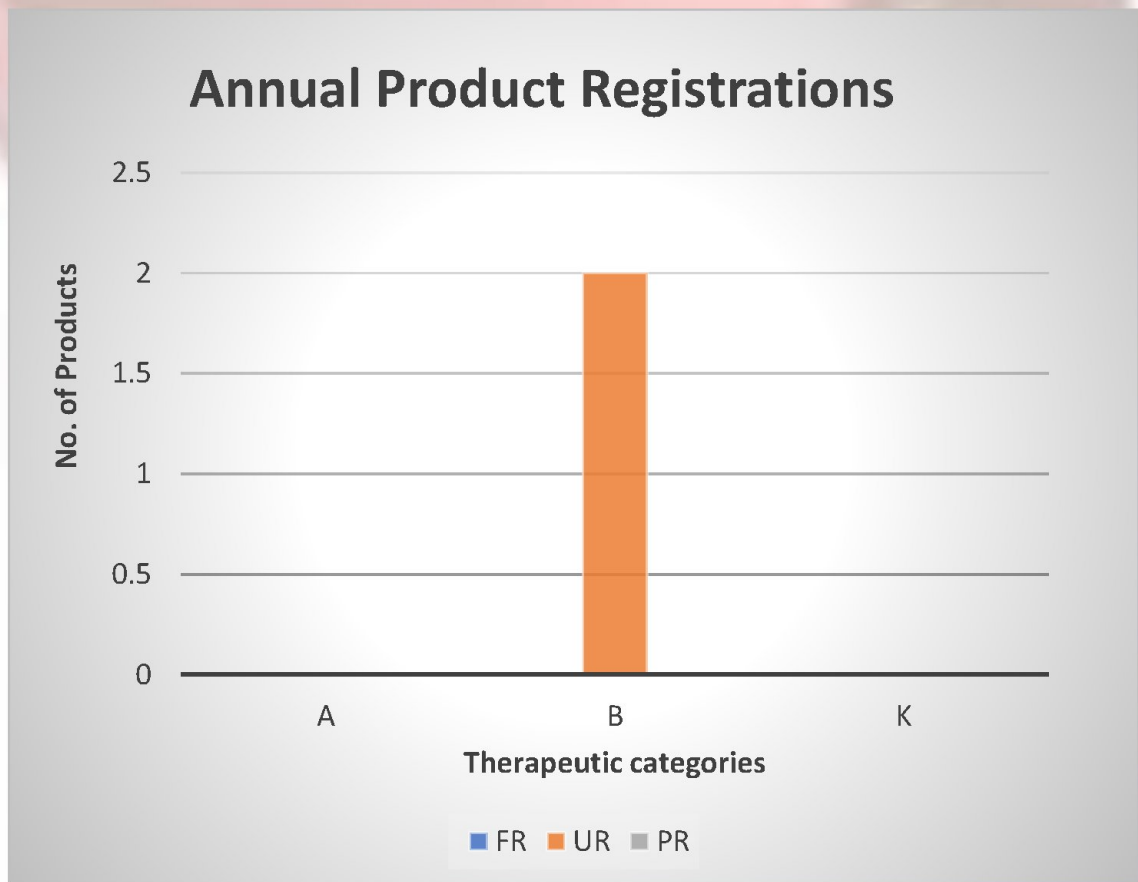
# Product Registration Status - Azerbaijan



Azerbaijan				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	1	--
F	ANTACID/ANTIULCER/ANTIEMETIC	--	1	--
K	ANTIHYPERTENSIVES	--	1	--
S	IMPOTENCE DRUGS		2	
W	ALPHA-BLOCKER		1	
TOTAL		--	6	--

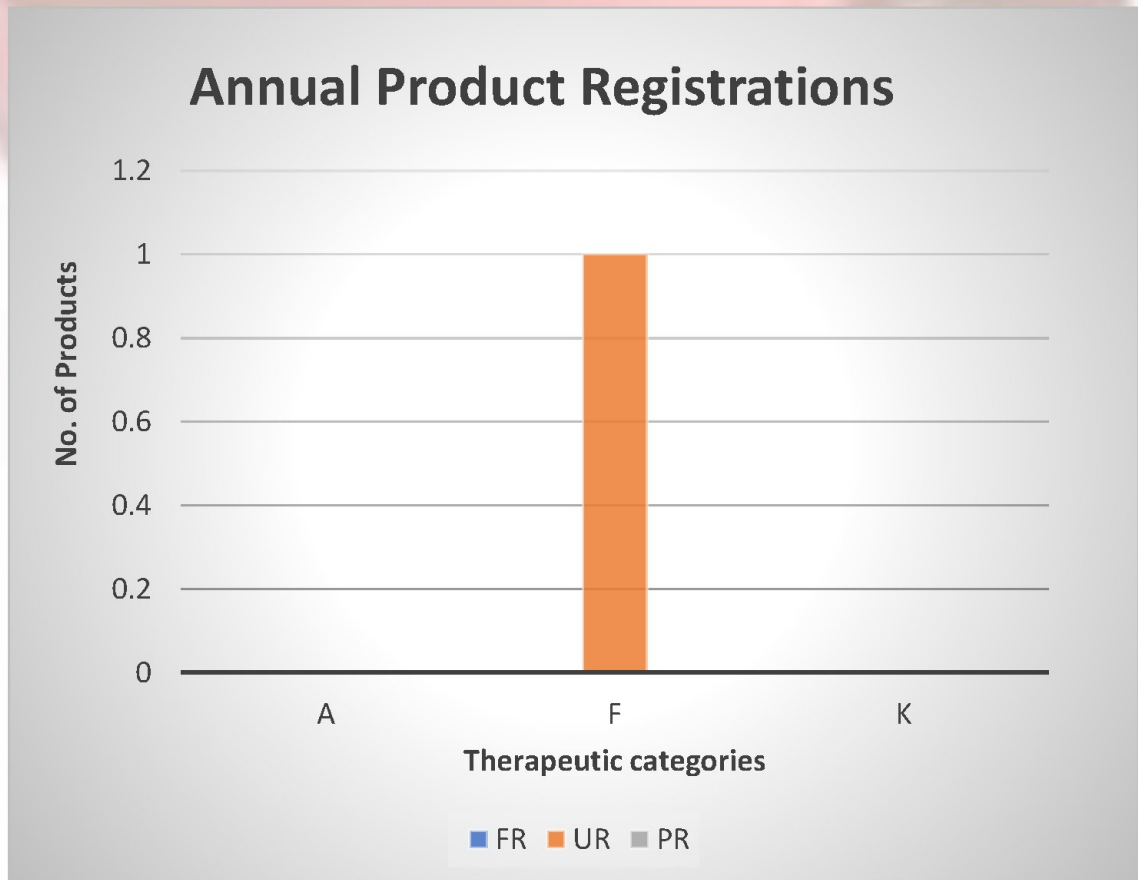


# Product Registration Status - Benin



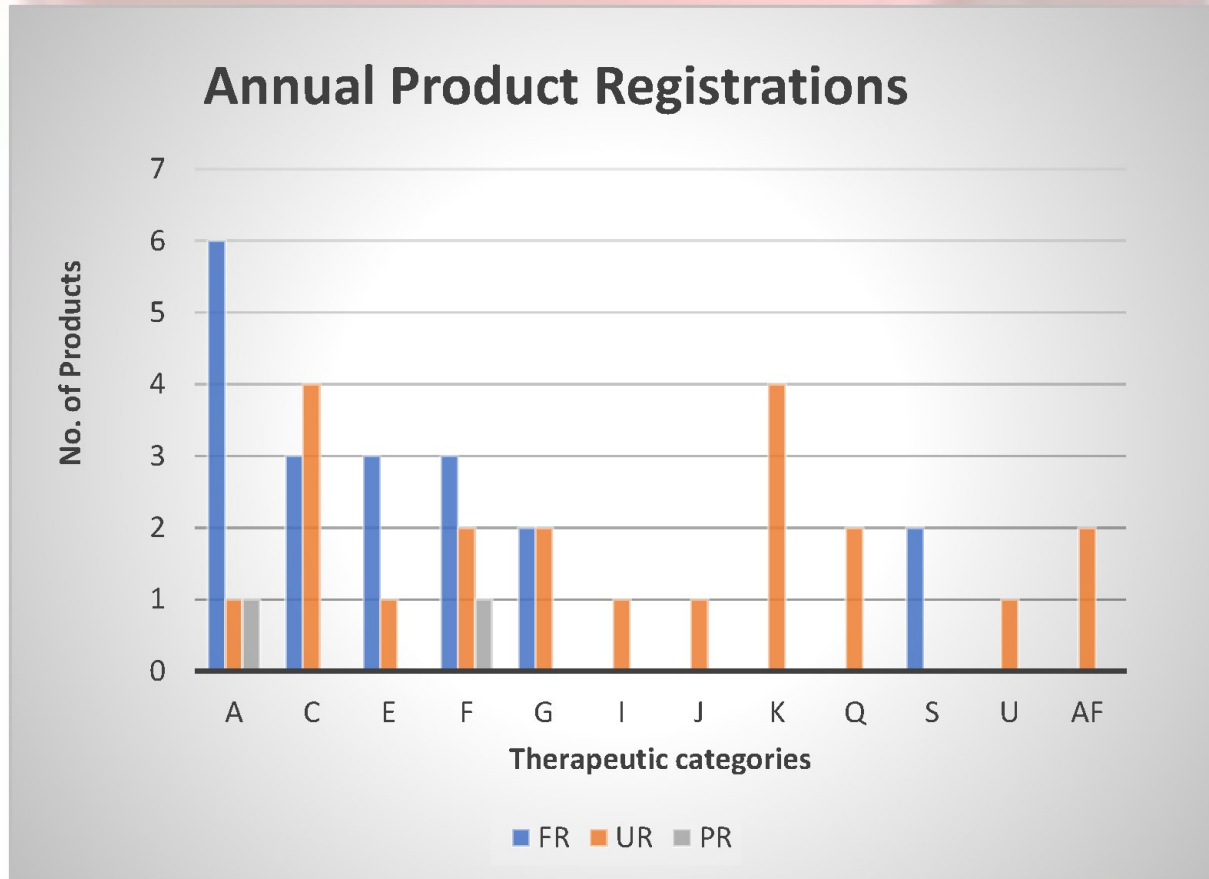
Benin				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	--	--
B	ANTI-MALARIAL	--	2	--
K	ANTIHYPERTENSIVES	--	--	--
TOTAL		--	2	--

# Product Registration Status - Bhutan



Bhutan				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	--	1	--
K	ANTIHYPERTENSIVES	--	--	--
TOTAL		--	1	--

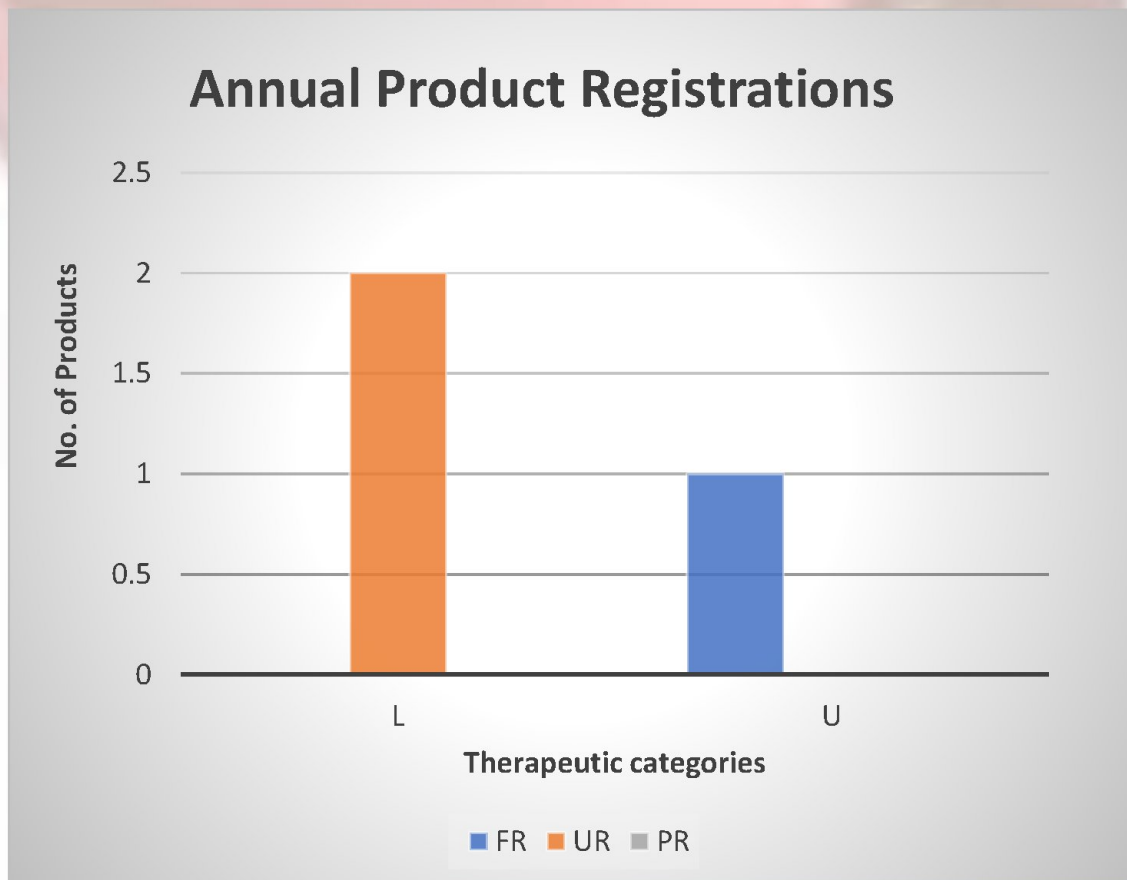
# Product Registration Status - Cambodia



Cambodia				
Category		FR	UR	PR
A	ANTI-BACTERIAL	6	1	1
C	ANTI-DIABETIC	3	4	--
E	ANTIHISTAMINES/ANTIALLERGIC	3	1	--
F	ANTACID/ANTIULCER/ANTIEMETIC	3	2	1
G	ANALGESICS/NSAID	2	2	1
I	ANTICOAGULANTS	--	1	--
J	ANTI INFLAMATORY	--	1	--
K	ANTIHYPERTENSIVE	--	4	--
Q	CARDIOVASCULAR	--	2	--
S	IMPOTENCE DRUGS	2	--	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
AF	CALCIUM TABLETS	--	2	--
<b>TOTAL</b>		<b>19</b>	<b>21</b>	<b>3</b>

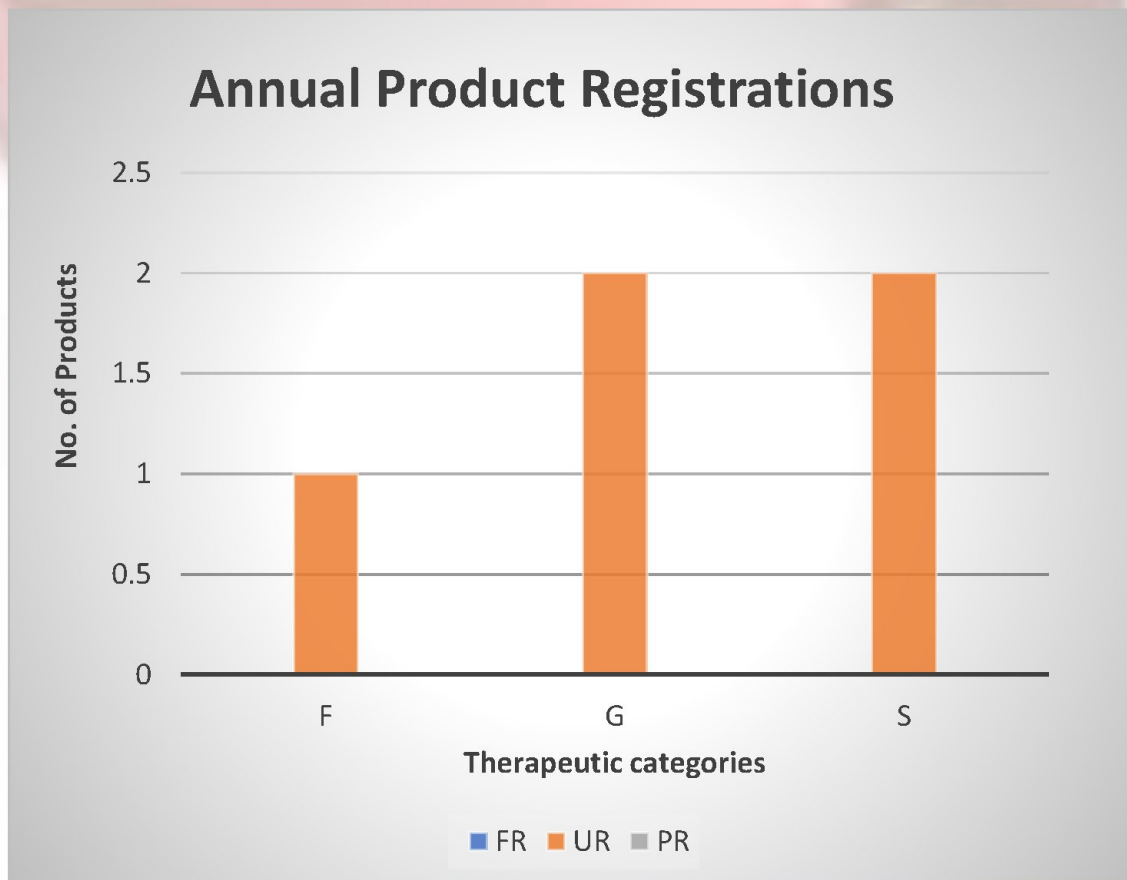


# Product Registration Status - Costa Rica



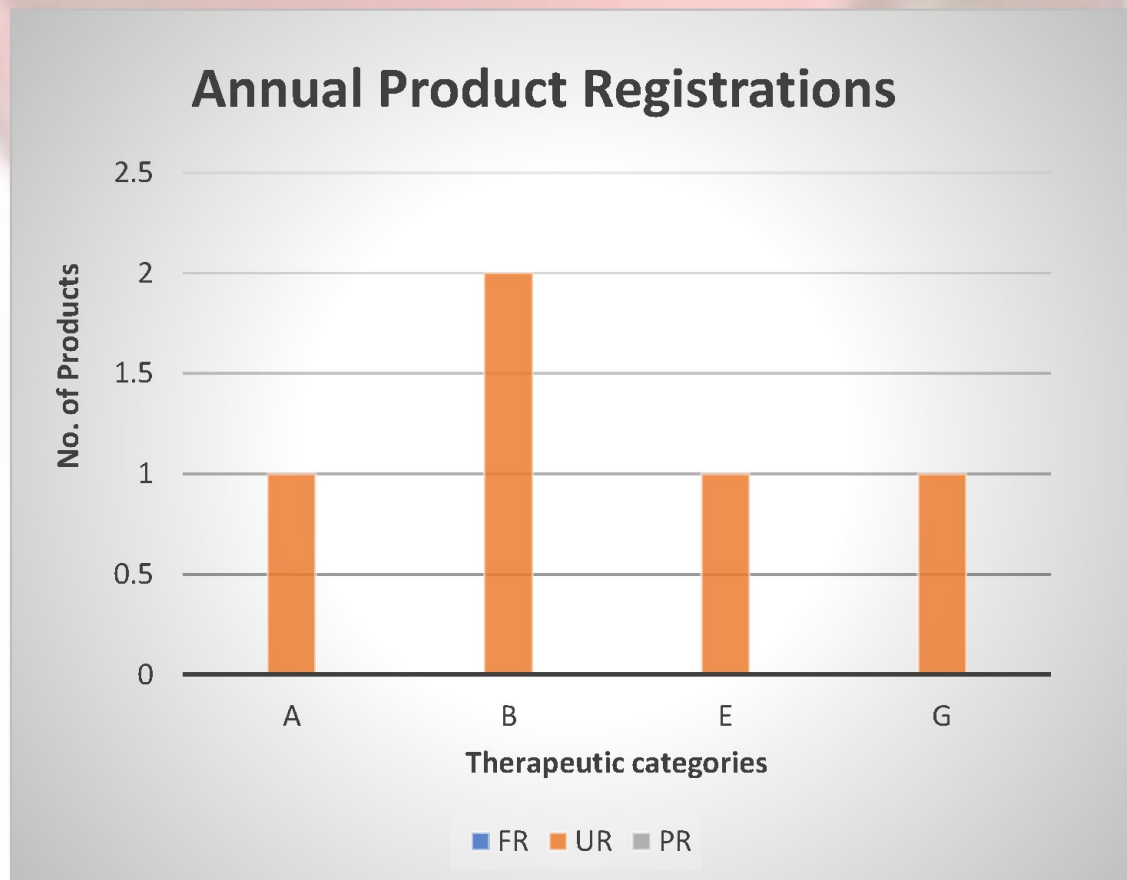
Costa Rica				
Category		FR	UR	PR
L	ANTIVIRAL	--	2	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	1	--	--
TOTAL		1	2	--

# Product Registration Status - Georgia



Georgia				
Category		FR	UR	PR
F	ANTACID/ANTIULCER/ANTIEMETIC	--	1	--
G	ANALGESICS/NSAID	--	2	--
S	IMPOTENCE DRUGS	--	2	--
TOTAL		--	5	--

# Product Registration Status - Ghana

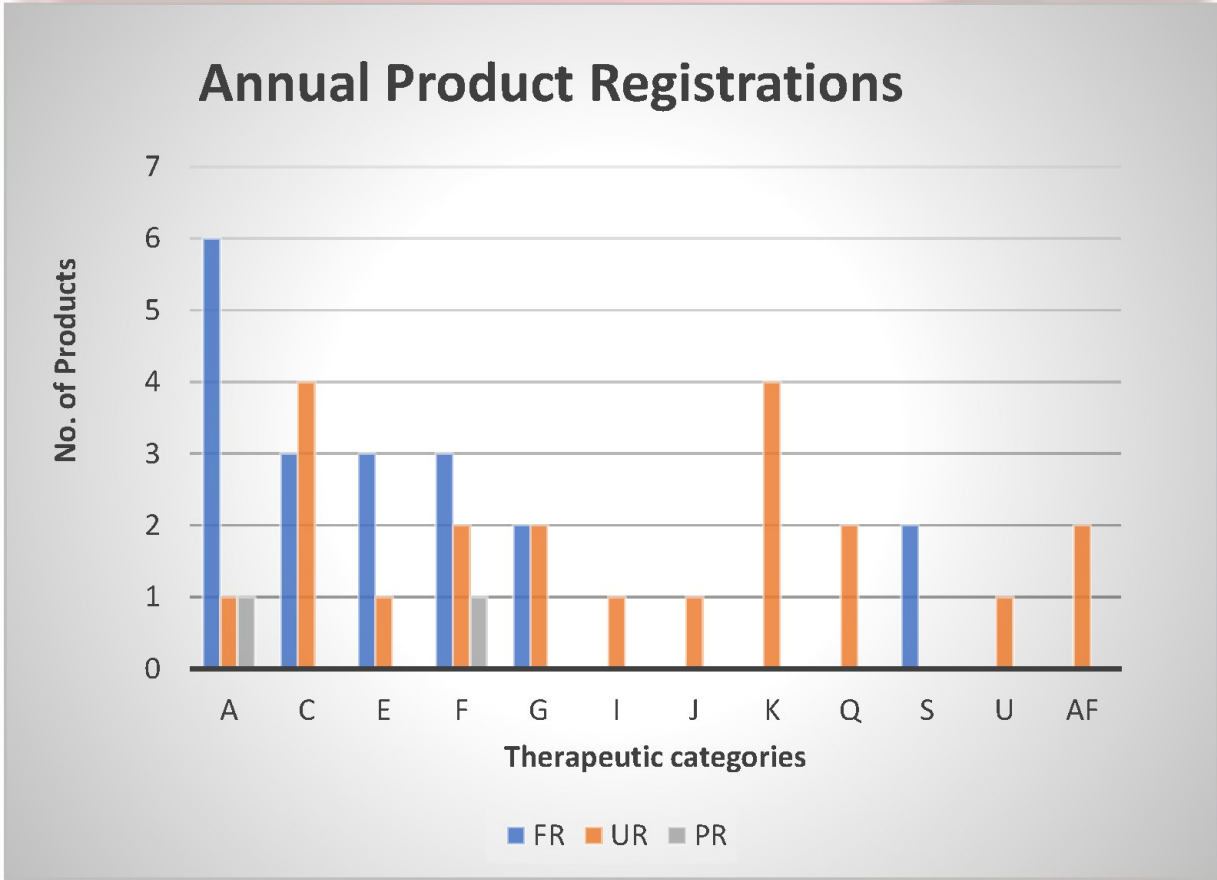


Ghana				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	1	--
B	ANTI-MALARIAL	--	2	--
E	ANTIHISTAMINES/ANTIALLERGIC	--	1	--
G	ANALGESICS/NSAID	--	1	--
TOTAL		--	5	--



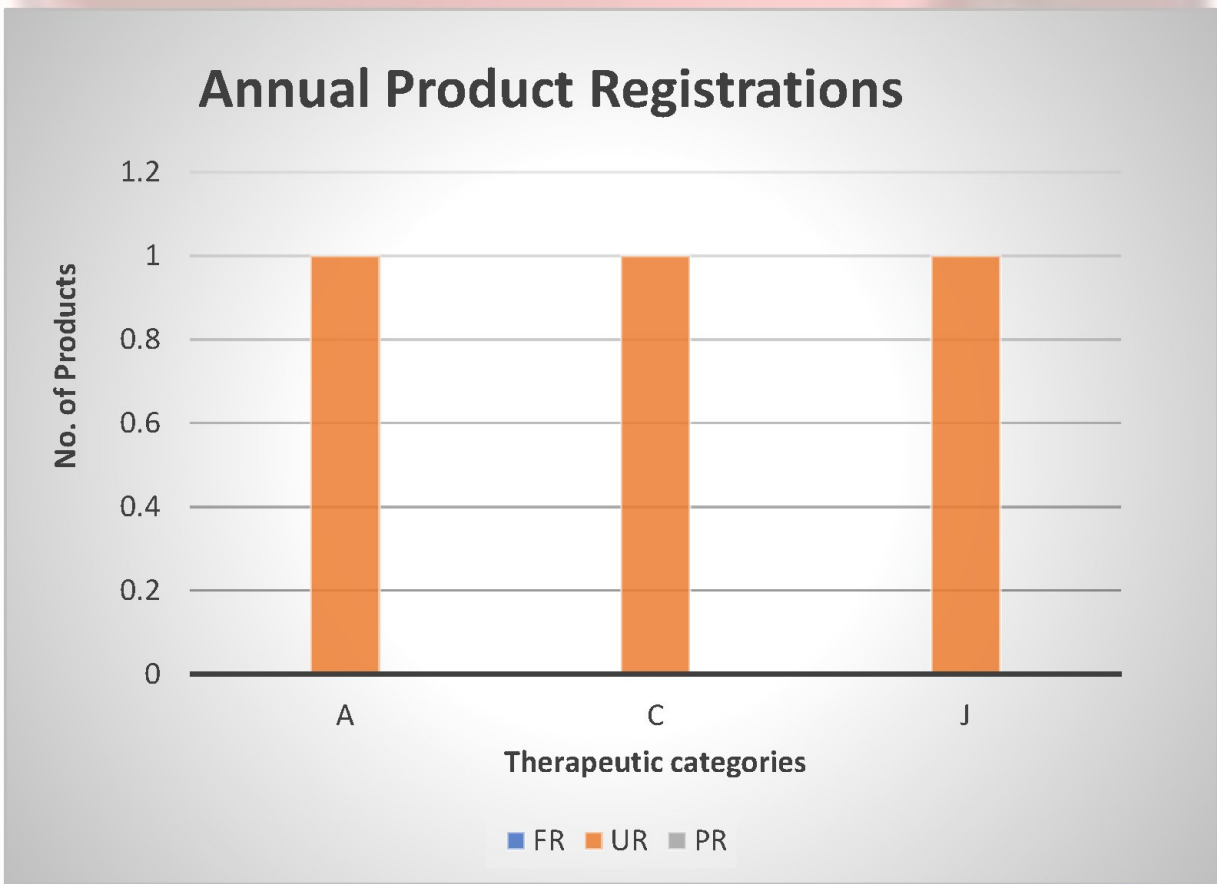


# Product Registration Status - Iraq



Iraq		FR	UR	PR
Category				
A	ANTI-BACTERIAL	--	4	--
C	ANTI-DIABETIC	--	4	--
G	ANALGESICS/NSAID	--	2	--
K	ANTIHYPERTENSIVE	--	2	--
T	ANTI OBESITY	--	1	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
TOTAL		--	14	--

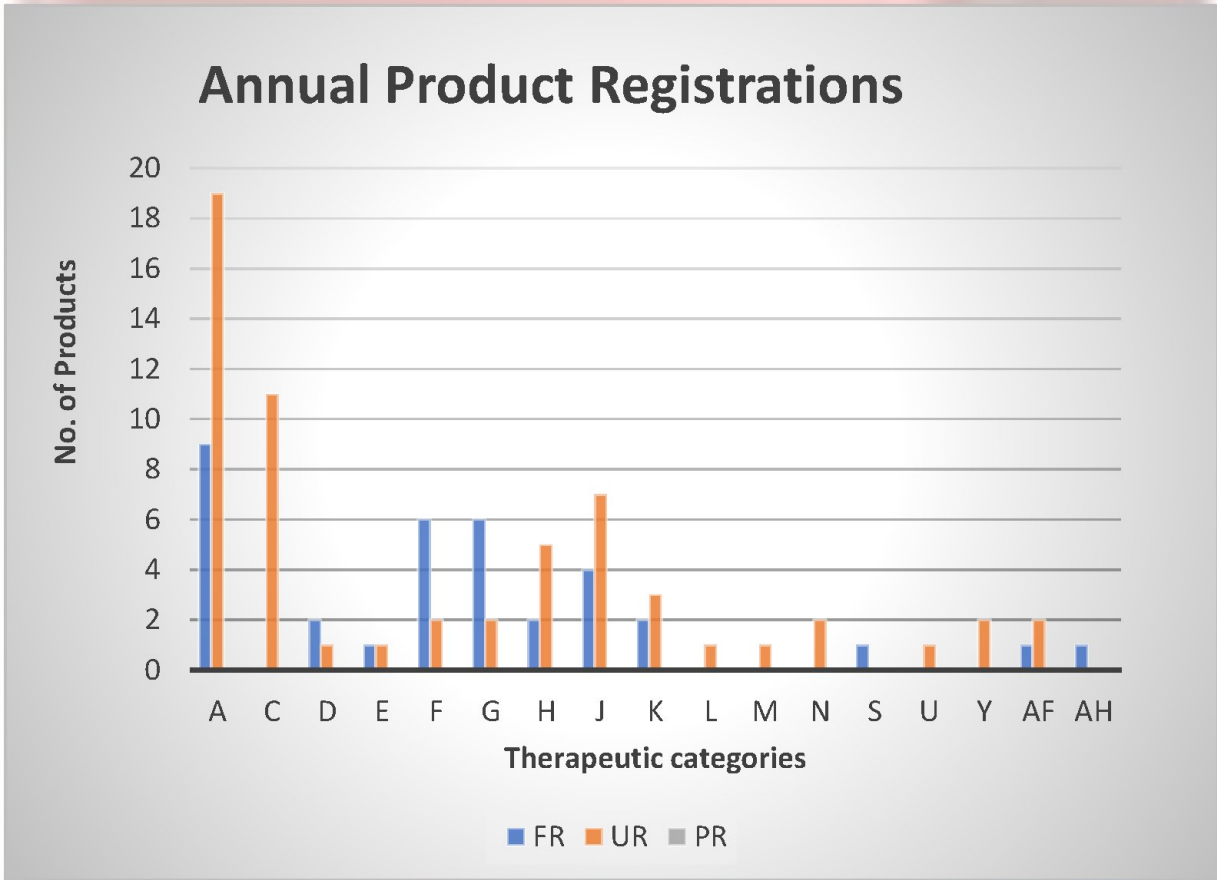
# Product Registration Status – Ivory Coast



Ivory Coast				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	1	--
C	ANTI-DIABETIC	--	1	--
J	ANTI INFLAMMATORY	--	1	--
TOTAL		--	3	--



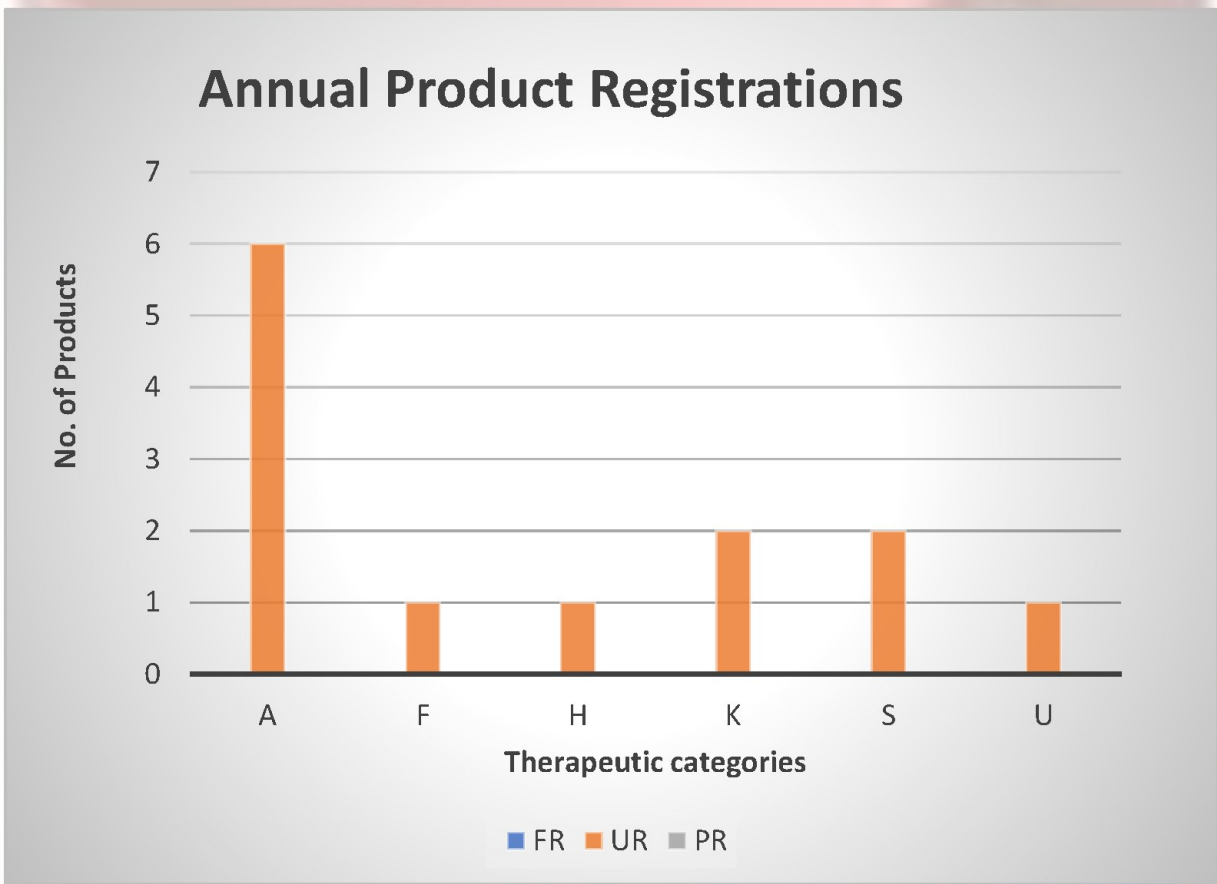
# Product Registration Status - Kenya



Kenya		FR	UR	PR
A	ANTI-BACTERIAL	9	19	--
C	ANTI-DIABETIC	--	11	--
D	ANTHELMINTIC	2	1	--
E	ANTIHISTAMINES/ANTIALLERGIC	1	1	--
F	ANTACID/ANTIULCER/ANTIEMETIC	6	2	--
G	ANALGESICS/NSAID	6	2	--
H	ANTIFUNGAL	2	5	--
J	ANTI INFLAMATORY	4	7	--
K	ANTIHYPERTENSIVE	2	3	--
L	ANTIVIRAL	--	1	--
M	ANTI-RETROVIRAL/ANTI HIV	--	1	--
N	ANTICONSULTANTS/ANTI-EPILEPTIC	--	2	--
S	IMPOTENCE DRUGS	1	--	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
Y	NEPHROLOGY	--	2	--
AF	CALCIUM TABLETS	1	2	--
AH	DIETARY SUPPLEMENT	1	--	--
TOTAL		35	60	--

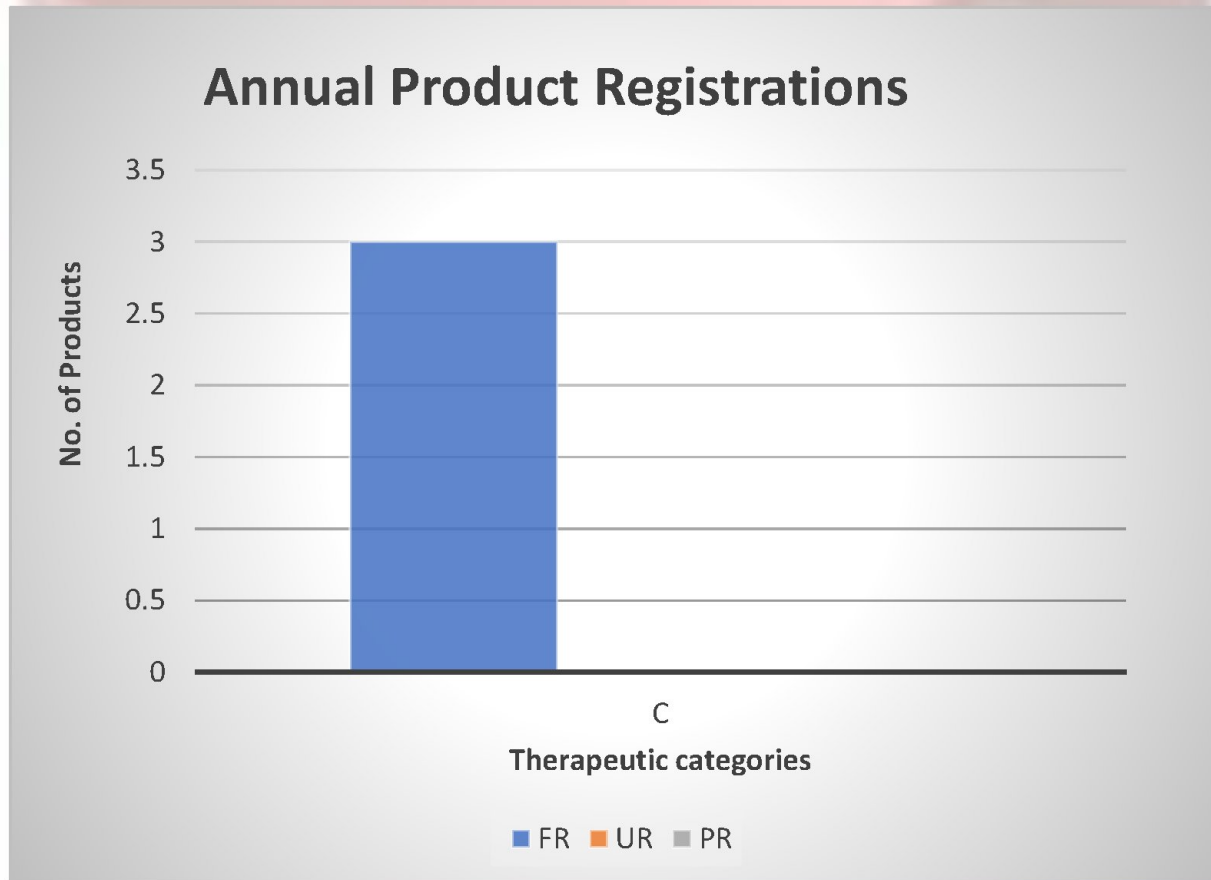


# Product Registration Status - Kyrgyzstan



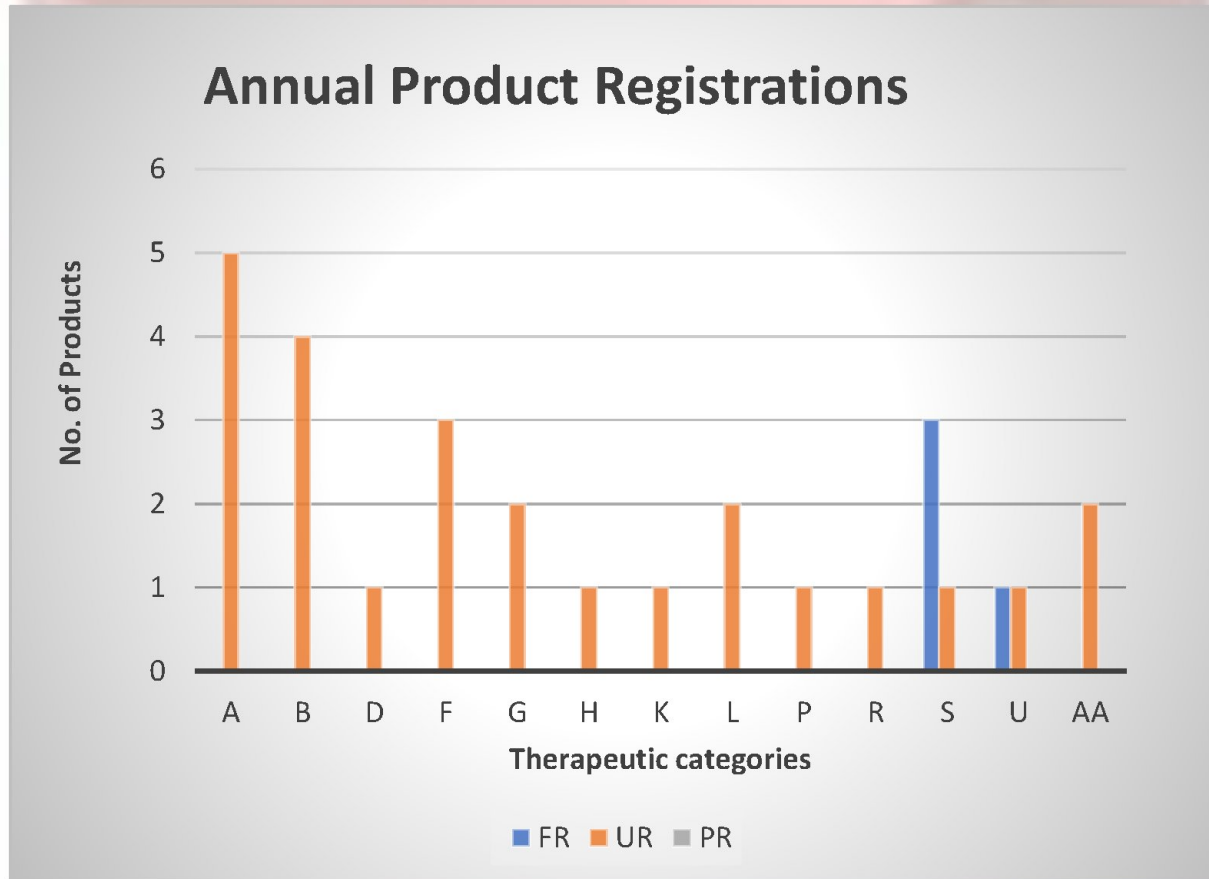
Kyrgyzstan				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	6	--
F	ANTACID/ANTIULCER/ANTIEMETIC	--	1	--
H	ANTIFUNGAL	--	1	--
K	ANTIHYPERTENSIVE	--	2	--
S	IMPOTENCE DRUGS	--	2	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
TOTAL		--	13	--

# Product Registration Status - Mauritius



Mauritius				
Category		FR	UR	PR
C	ANTI-DIABETIC	3	--	--
TOTAL		3	--	--

# Product Registration Status - Mozambique

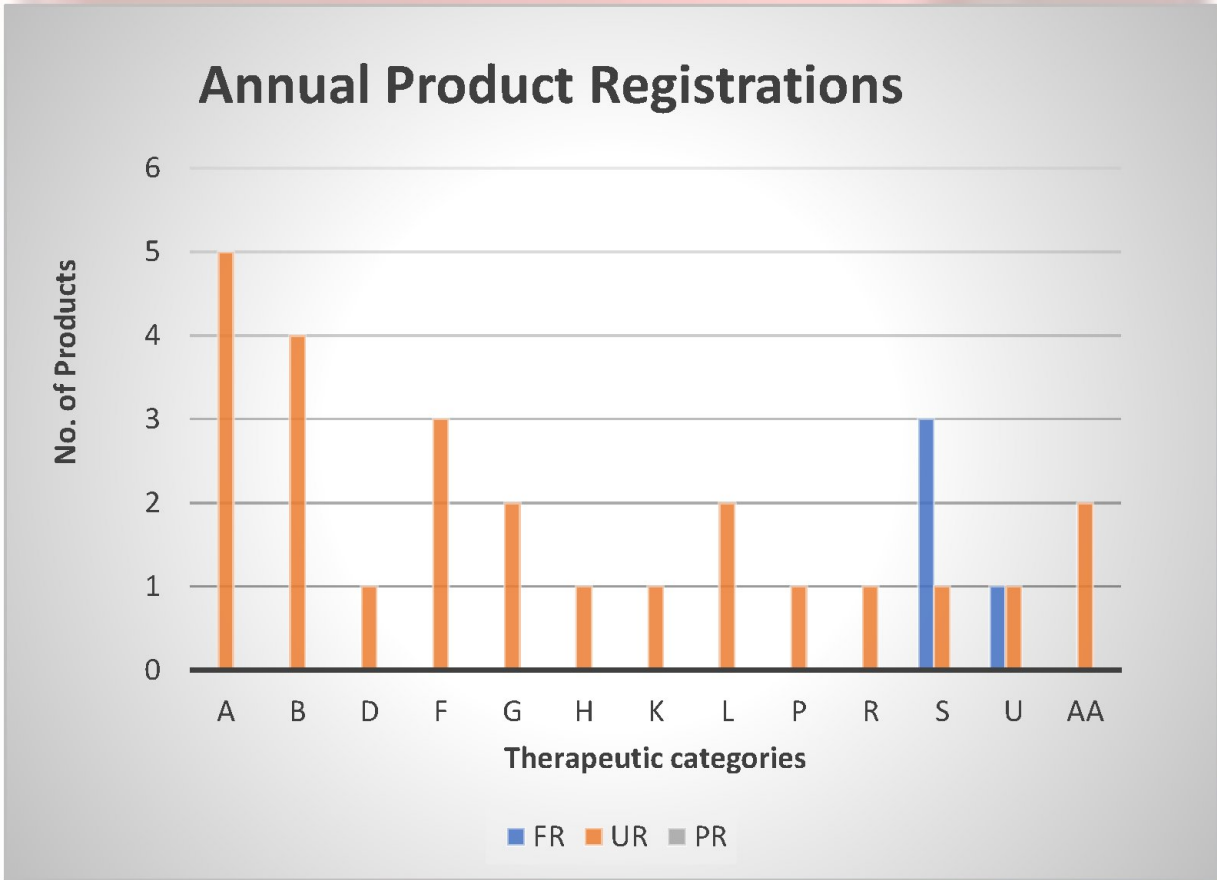


Mozambique				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	5	--
B	ANTI-MALARIAL	--	4	--
D	ANTHELMINTIC	--	1	--
F	ANTACID/ANTIULCER/ANTIEMETIC	--	3	--
G	ANALGESICS/NSAID	--	2	--
H	ANTIFUNGAL	--	1	--
K	ANTIHYPERTENSIVE	--	1	--
L	ANTIVIRAL	--	2	--
P	DIURETIC	--	1	--
R	LAXATIVE	--	1	--
S	IMPOTENCE DRUGS	3	1	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	1	1	--
AA	BRONCHODILATORS & ANTI-ASTHMA DRUGS	--	2	--
TOTAL		4	25	--



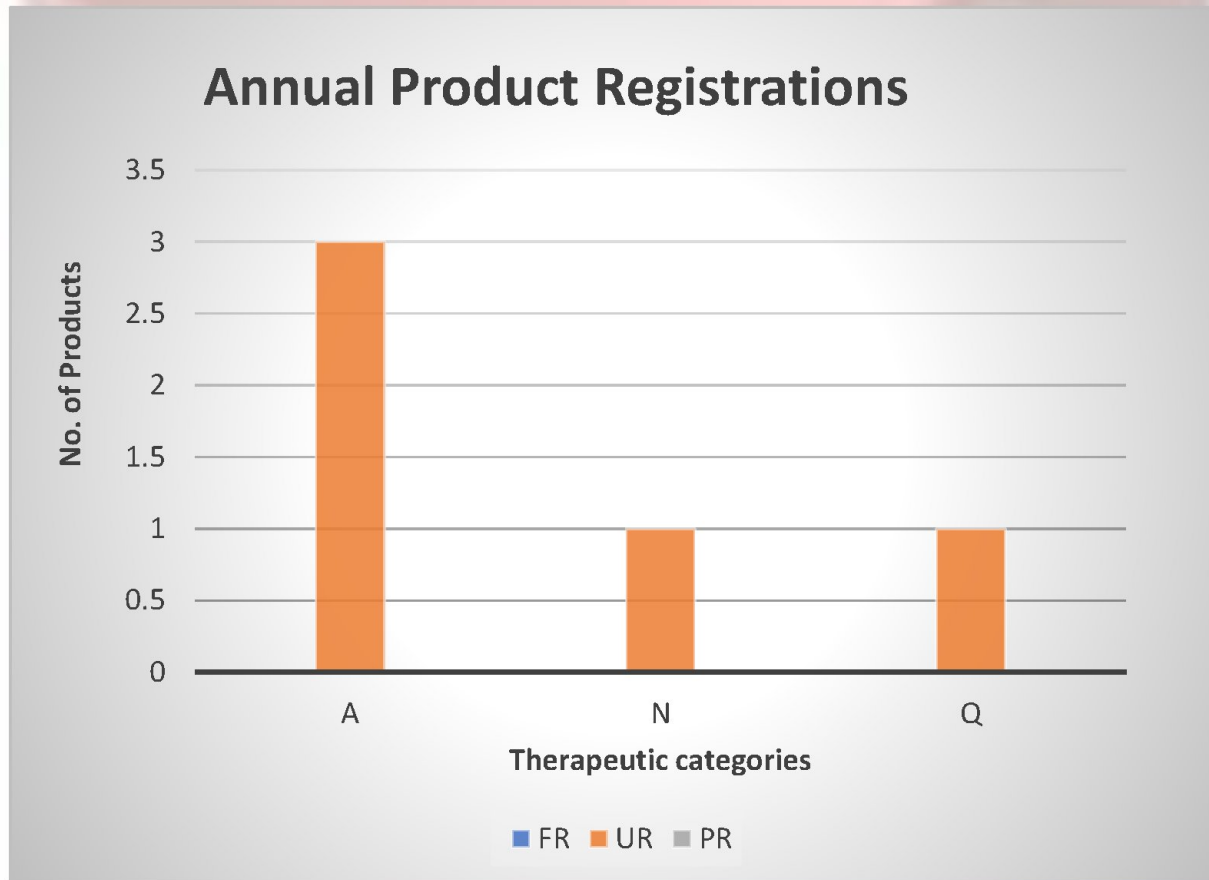


# Product Registration Status - Myanmar



Myanmar		FR	UR	PR
A	ANTI-BACTERIAL	3	5	--
B	ANTI-MALARIAL	--	1	--
C	ANTI-DIABETIC	5	12	--
D	ANTHELMINTIC	--	1	--
E	ANTIHISTAMINE/ANTIALLERGIC	4	--	2
F	ANTACID/ANTIULCER/ANTIEMETIC	3	1	4
G	ANALGESICS/NSAID	1	1	--
H	ANTIFUNGAL	--	--	1
I	ANTICOAGULANTS	1	1	--
J	ANTI INFLAMMATORY	--	2	--
K	ANTIHYPERTENSIVE	--	11	4
M	ANTI-RETROVIRAL/ANTI HIV	9	3	--
Q	CARDIOVASCULAR	3	1	1
T	ANTI OBESITY	--	--	1
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
Y	NEPHROLOGY	--	5	1
Z	ANGIOTENSIN CONVERTING ENZYME (ACE) INHIBITORS	--	--	2
AF	CALCIUM TABLETS	--	1	1
AG	FARNESOID X-RECEPTOR AGONIST	--	--	2
<b>TOTAL</b>		<b>29</b>	<b>46</b>	<b>19</b>

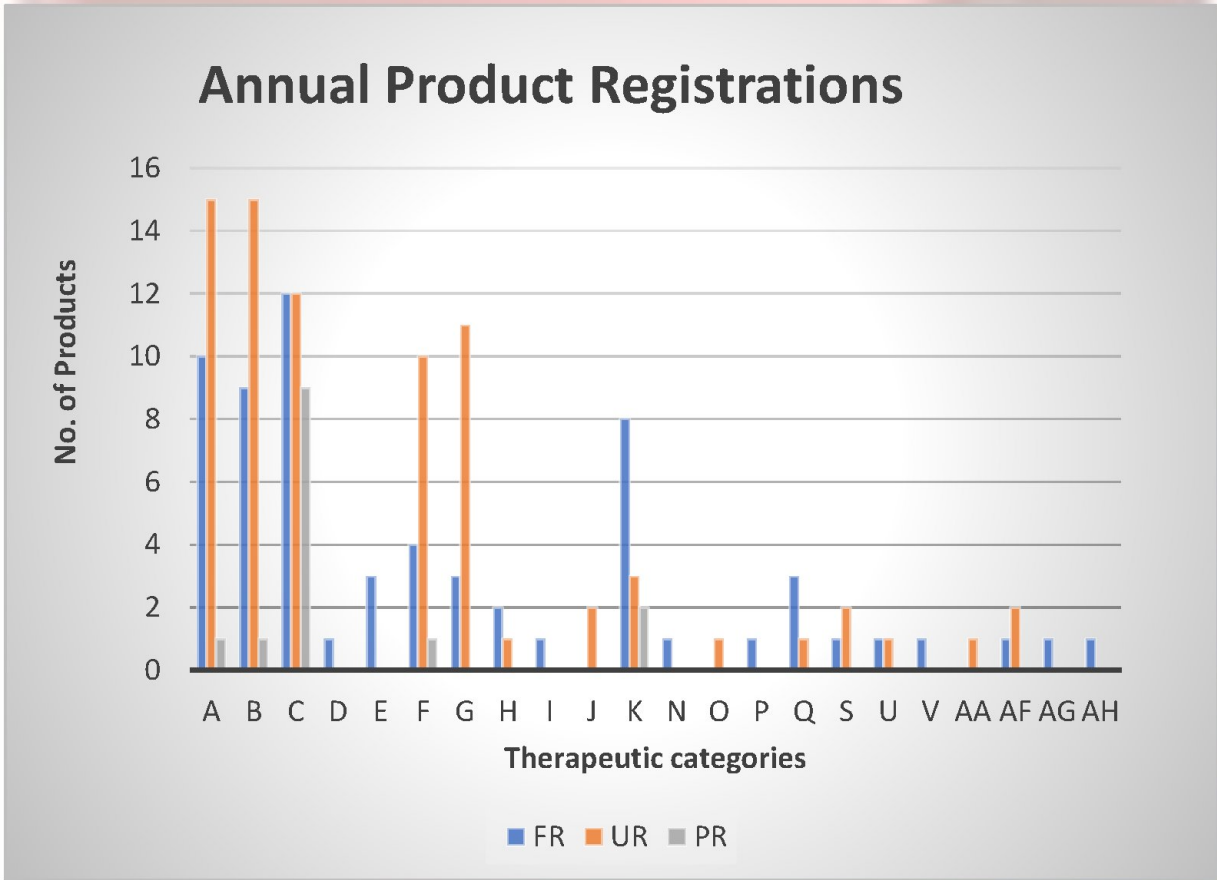
# Product Registration Status - Nicaragua



Nicaragua				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	3	--
N	ANTICONVULSANTS/ANTI-EPILEPTIC	--	1	--
Q	CARDIOVASCULAR	--	1	--
TOTAL		--	5	--



# Product Registration Status - Nigeria

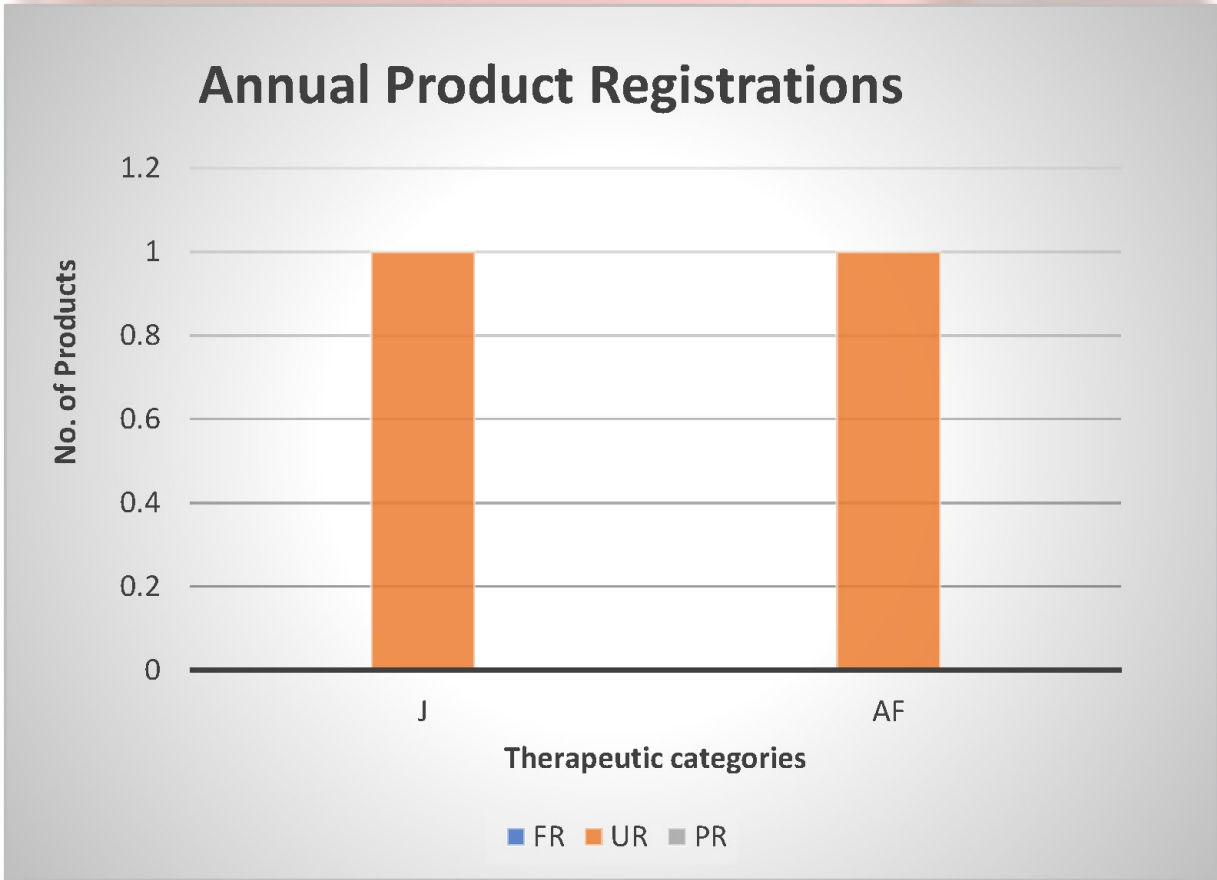


Nigeria		FR	UR	PR
A	ANTI-BACTERIAL	10	15	1
B	ANTI-MALARIAL	9	15	1
C	ANTI-DIABETIC	12	12	9
D	ANTIHELMINTIC	1	--	--
E	ANTIHISTAMINE/ANTIALLERGIC	3	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	4	10	1
G	ANALGESICS/NSAID	3	11	--
H	ANTIFUNGAL	2	1	--
I	ANTICOAGULANTS	1	--	--
J	ANTI INFLAMATORY	--	2	--
K	ANTIHYPERTENSIVE	8	3	2
N	ANTICONVULSANTS/ANTI-EPILEPTIC	1	--	--
O	ANTIDIARRHOEAL	--	1	--
P	DIURETIC	1	--	--
Q	CARDIOVASCULAR	3	1	--
S	IMPOTENCE DRUGS	1	2	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	1	1	--
V	BONE MODULATING DRUGS	1	--	--
AA	BRONCHODILATORS & ANTI-ASTHMA DRUGS	--	1	--
AF	CALCIUM TABLETS	1	2	--
AG	FARNESOID X-RECEPTOR AGONIST	1	--	--
AH	DIETARY SUPPLEMENT	1	--	--
<b>TOTAL</b>		<b>62</b>	<b>77</b>	<b>14</b>





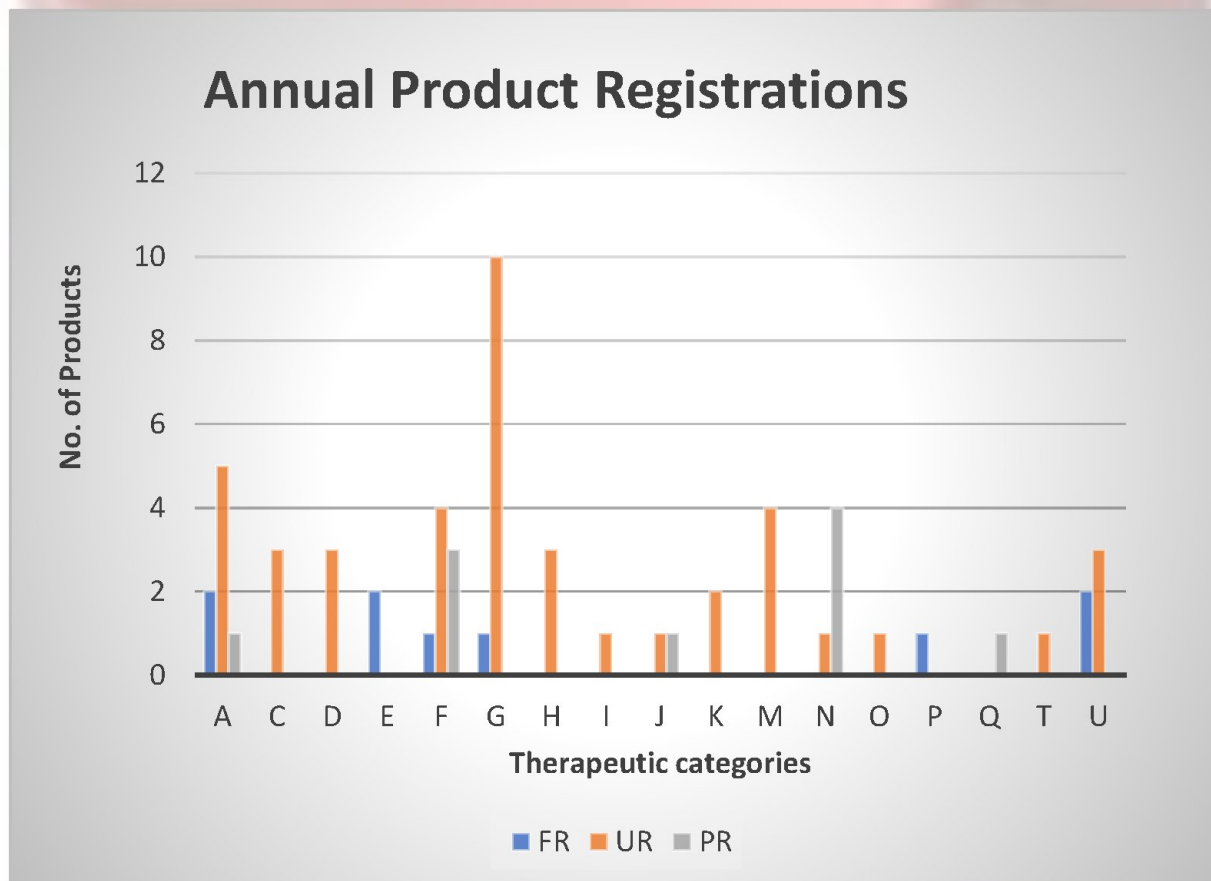
# Product Registration Status - Oman



Oman		FR	UR	PR
Category				
J	ANTI INFLAMMATORY	--	1	--
AF	CALCIUM TABLETS	--	1	--
TOTAL		--	2	--



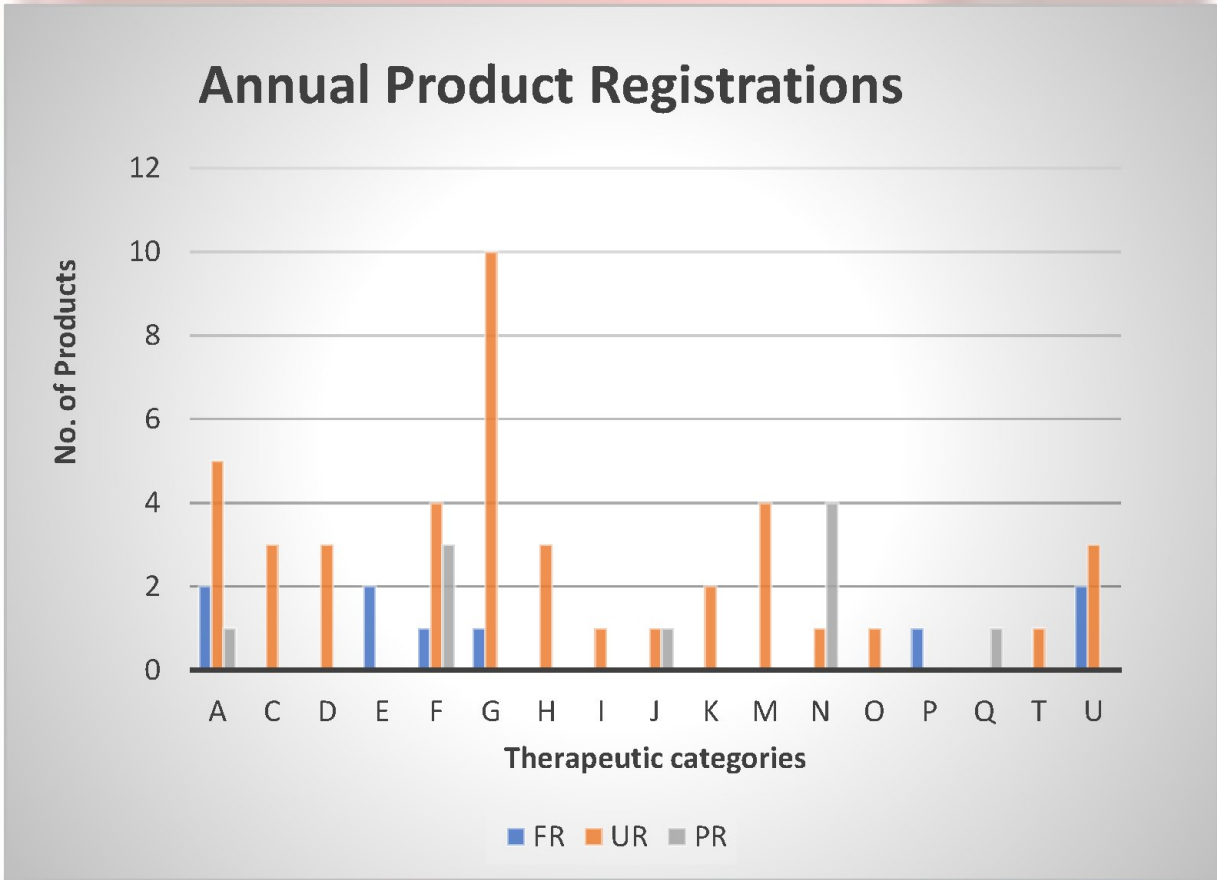
# Product Registration Status - Philippines



Philippines				
Category		FR	UR	PR
A	ANTI-BACTERIAL	2	5	1
C	ANTI-DIABETIC	--	3	--
D	ANTHELMINTIC	--	3	--
E	ANTIHISTAMINE/ANTIALLERGIC	2	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	1	4	3
G	ANALGESICS/NSAID	1	10	--
H	ANTIFUNGAL	--	3	--
I	ANTICOAGULANTS	--	1	--
J	ANTI INFLAMATORY	--	1	1
K	ANTIHYPERTENSIVE	--	2	--
M	ANTI-RETROVIRAL/ANTI HIV	--	4	--
N	ANTICONVULSANTS/ANTI-EPILEPTIC	--	1	4
O	ANTIDIARRHOEAL	--	1	--
P	DIURETIC	1	--	--
Q	CARDIOVASCULAR	--	--	1
T	ANTI OBESITY	--	1	--
U	ANGIOTENSIN CONVERTING ENZYME (ACE) INHIBITORS	2	3	--
TOTAL		9	42	10



# Product Registration Status - Rwanda

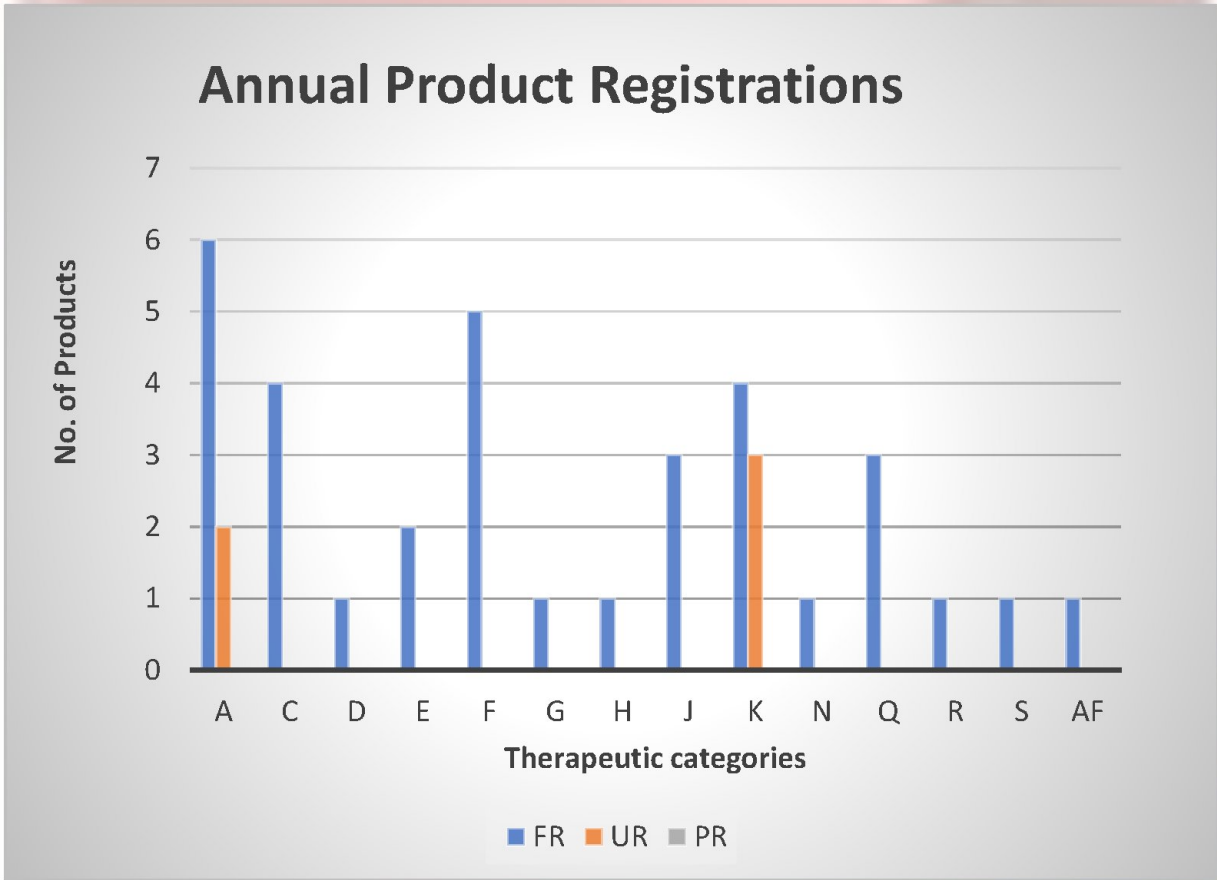


Rwanda				
Category		FR	UR	PR
A	ANTI-BACTERIAL	--	2	--
B	ANTI-MALARIAL	--	1	--
C	ANTI-DIABETIC	--	3	--
G	ANALGESICS/NSAID	--	2	--
K	ANTIHYPERTENSIVE	--	11	--
TOTAL		--	19	--



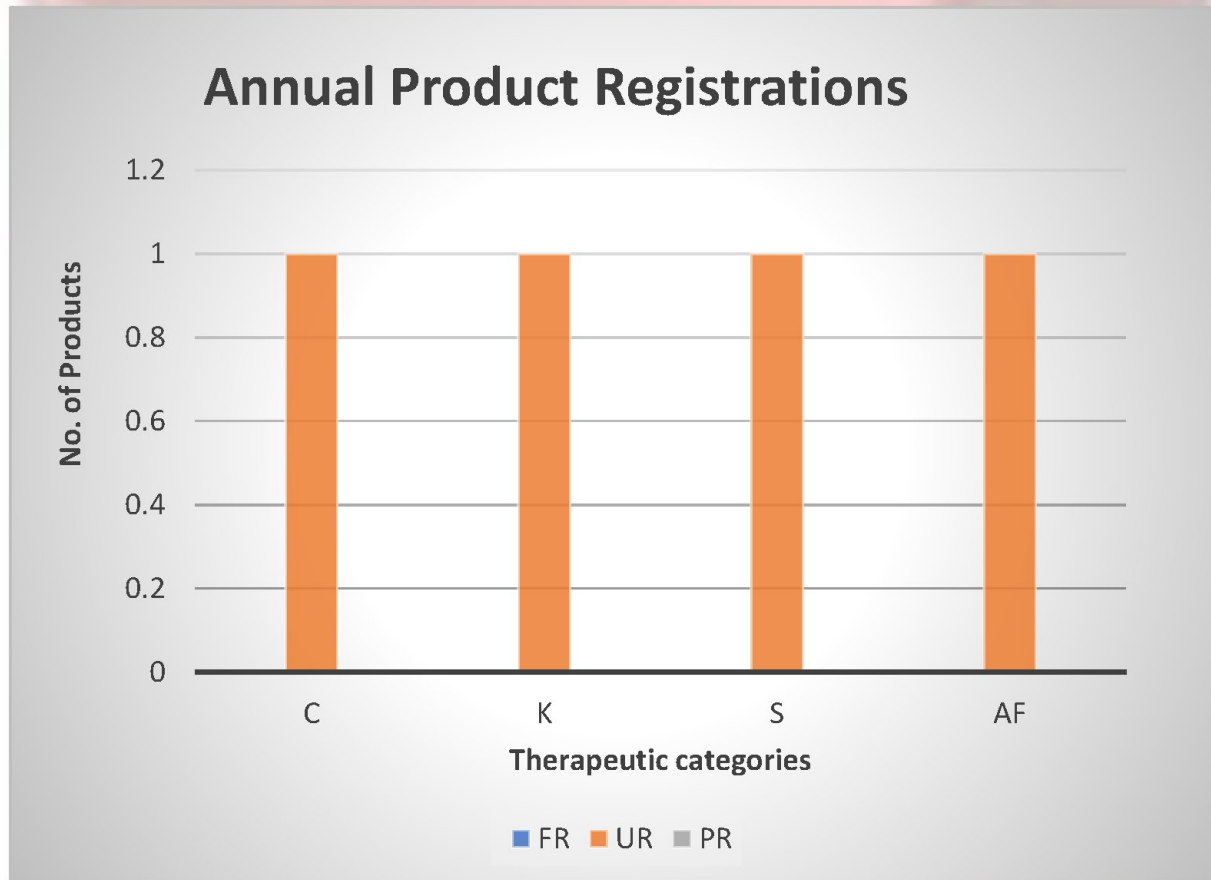


# Product Registration Status - Srilanka



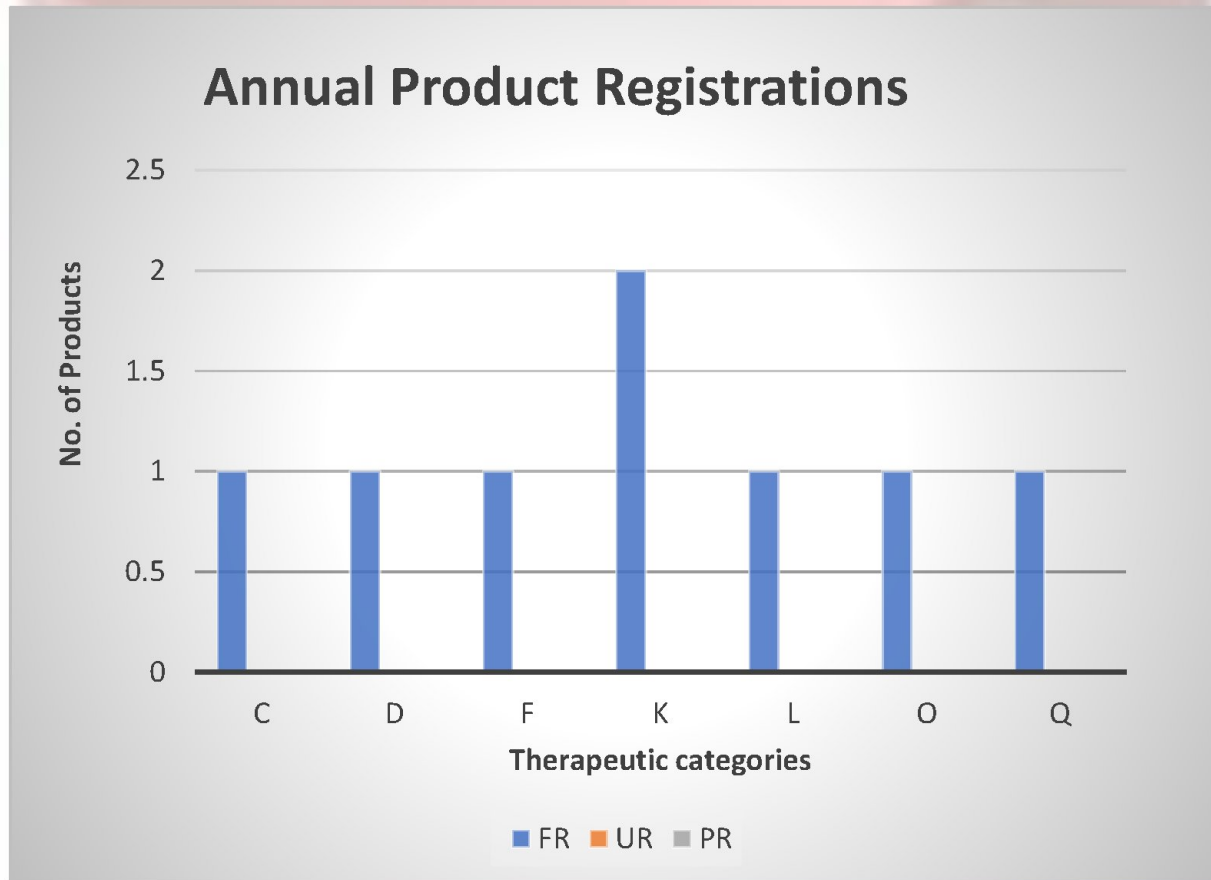
Srilanka		FR	UR	PR
Category				
A	ANTI-BACTERIAL	6	2	--
C	ANTI-DIABETIC	4	--	--
D	ANTHELMINTIC	1	--	--
E	ANTIHISTAMINE/ANTIALLERGIC	2	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	5	--	--
G	ANALGESICS/NSAID	1	--	--
H	ANTIFUNGAL	1	--	--
J	ANTI INFLAMATORY	3	--	--
K	ANTIHYPERTENSIVE	4	3	--
N	ANTICONVULSANTS/ANTI-EPILEPTIC	1	--	--
Q	CARDIOVASCULAR	3	--	--
R	LAXATIVE	1	--	--
S	IMPOTENCE DRUGS	1	--	--
AF	CALCIUM TABLETS	1	--	--
<b>TOTAL</b>		<b>34</b>	<b>5</b>	<b>--</b>

# Product Registration Status - Tajikistan



Tajikistan				
Category		FR	UR	PR
C	ANTI-DIABETIC	--	1	--
K	ANTIHYPERTENSIVE	--	1	--
S	IMPOTENCE DRUGS	--	1	--
AF	CALCIUM TABLETS	--	1	--
TOTAL		--	4	--

# Product Registration Status - Tanzania

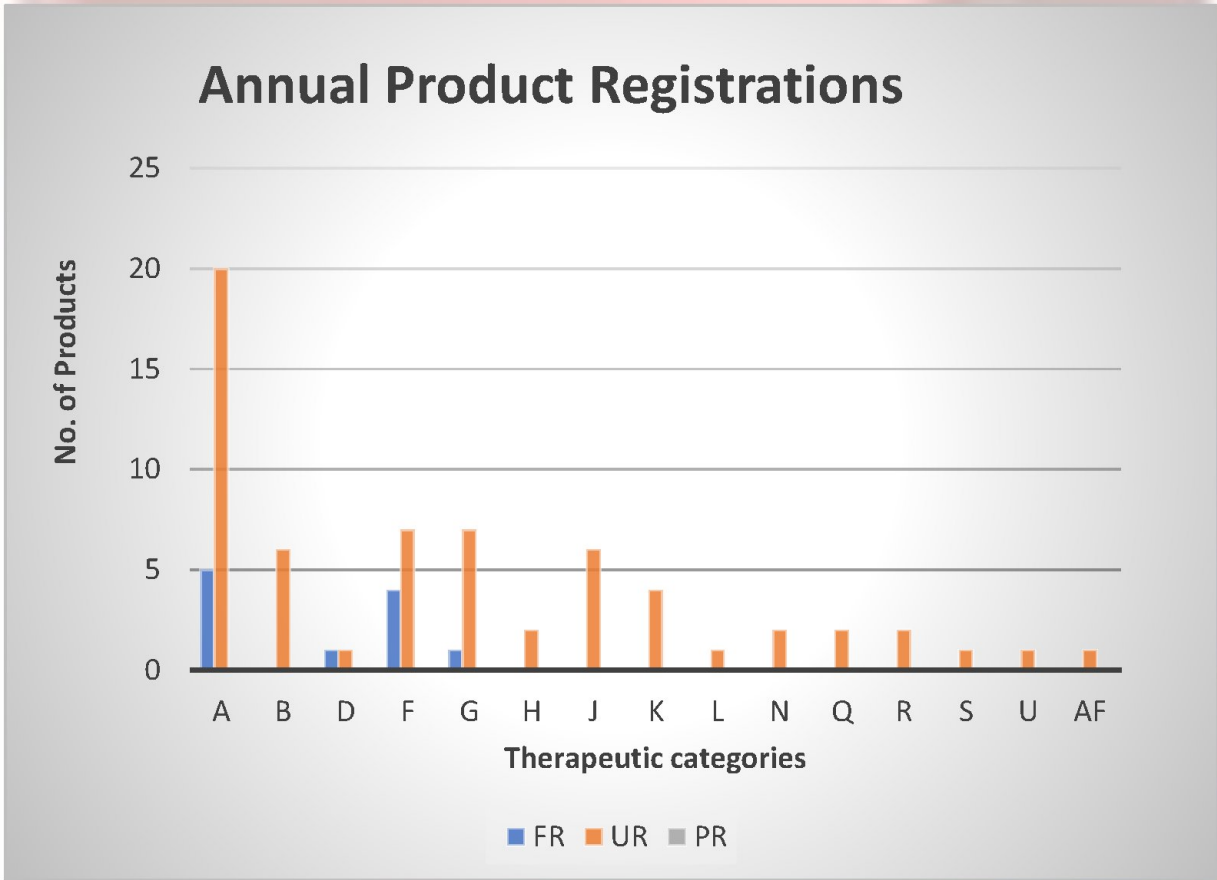


Tanzania				
Category		FR	UR	PR
C	ANTI-DIABETIC	1	--	--
D	ANTHELMINTIC	1	--	--
F	ANTACID/ANTIULCER/ANTIEMETIC	1	--	--
K	ANTIHYPERTENSIVE	2	--	--
L	ANTIVIRAL	1	--	--
O	ANTIDIARRHOEAL	1	--	--
Q	CARDIOVASCULAR	1	--	--
<b>TOTAL</b>		<b>8</b>	<b>--</b>	<b>--</b>



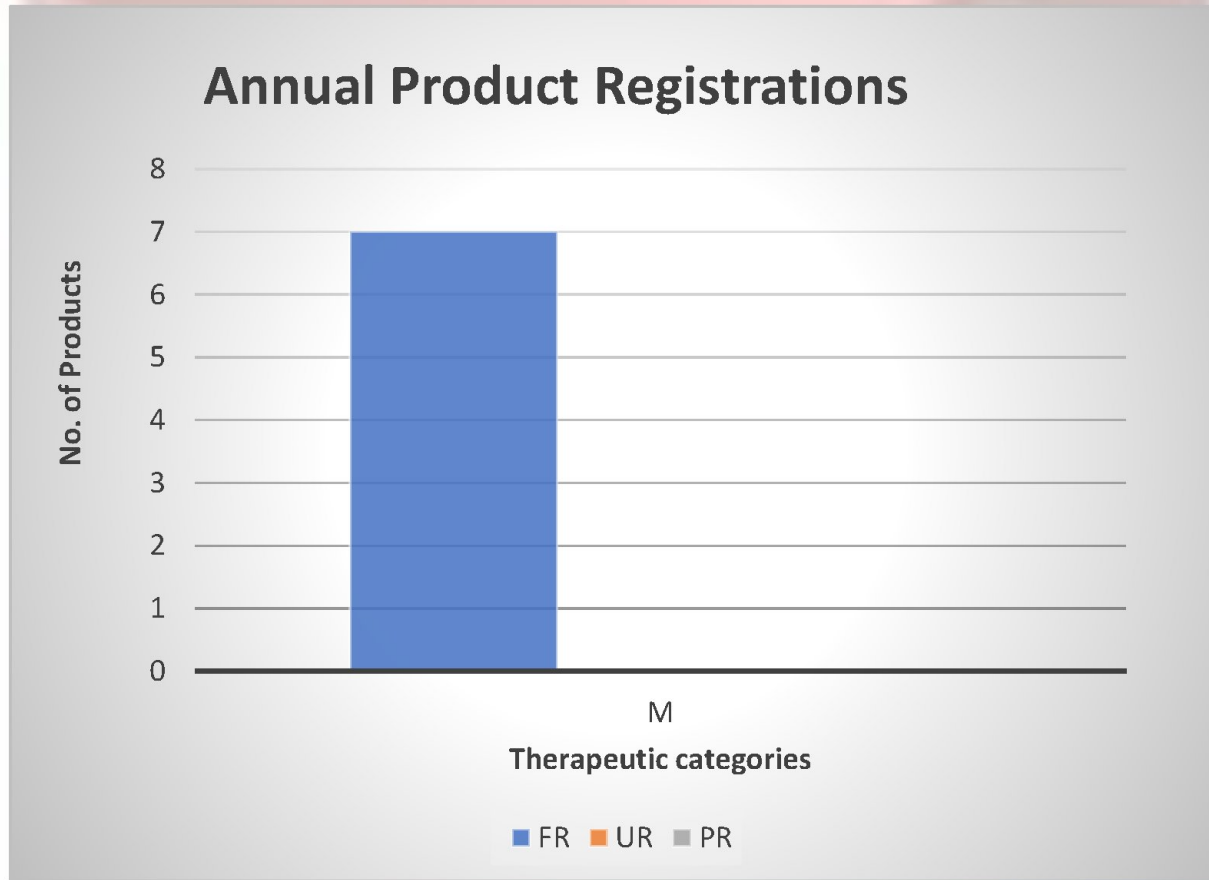


# Product Registration Status - Uganda



Uganda				
Category		FR	UR	PR
A	ANTI-BACTERIAL	5	20	--
B	ANTI-MALARIAL	--	6	--
D	ANTHELMINTIC	--	1	--
F	ANTACID/ANTIULCER/ANTIEMETIC	1	7	--
G	ANALGESICS/NSAID	4	7	--
H	ANTIFUNGAL	1	2	--
J	ANTI INFLAMATORY	--	6	--
K	ANTIHYPERTENSIVE	--	4	--
L	ANTIVIRAL	--	1	--
N	ANTICONVULSANTS/ANTI-EPILEPTIC	--	2	--
Q	CARDIOVASCULAR	--	2	--
R	LAXATIVE	--	2	--
S	IMPOTENCE DRUGS	--	1	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	1	--
AF	CALCIUM TABLETS	--	1	--
TOTAL		11	63	--

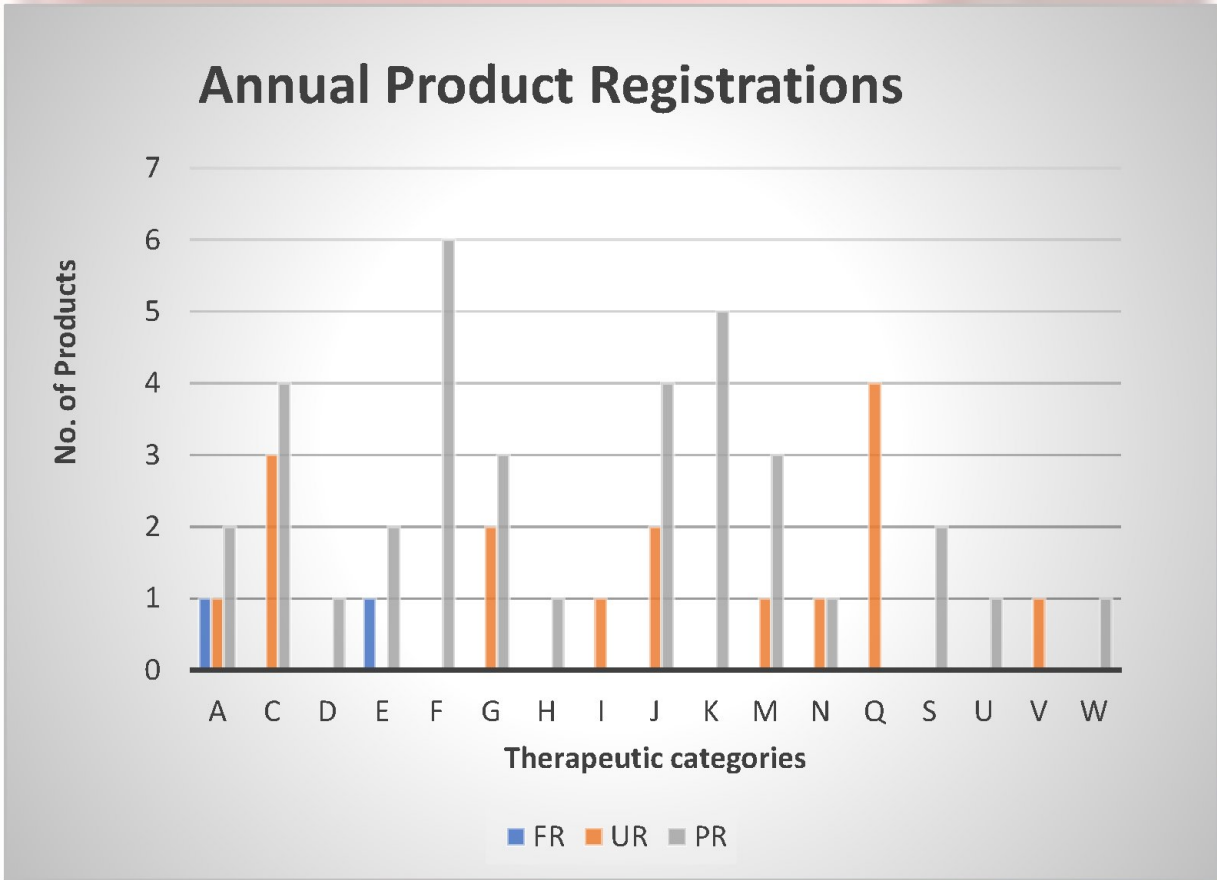
# Product Registration Status - Uzbekistan



Uzbekistan				
Category		FR	UR	PR
M	ANTI-RETROVIRAL/ANTI HIV	7	--	--
TOTAL		7	--	--



# Product Registration Status - Vietnam

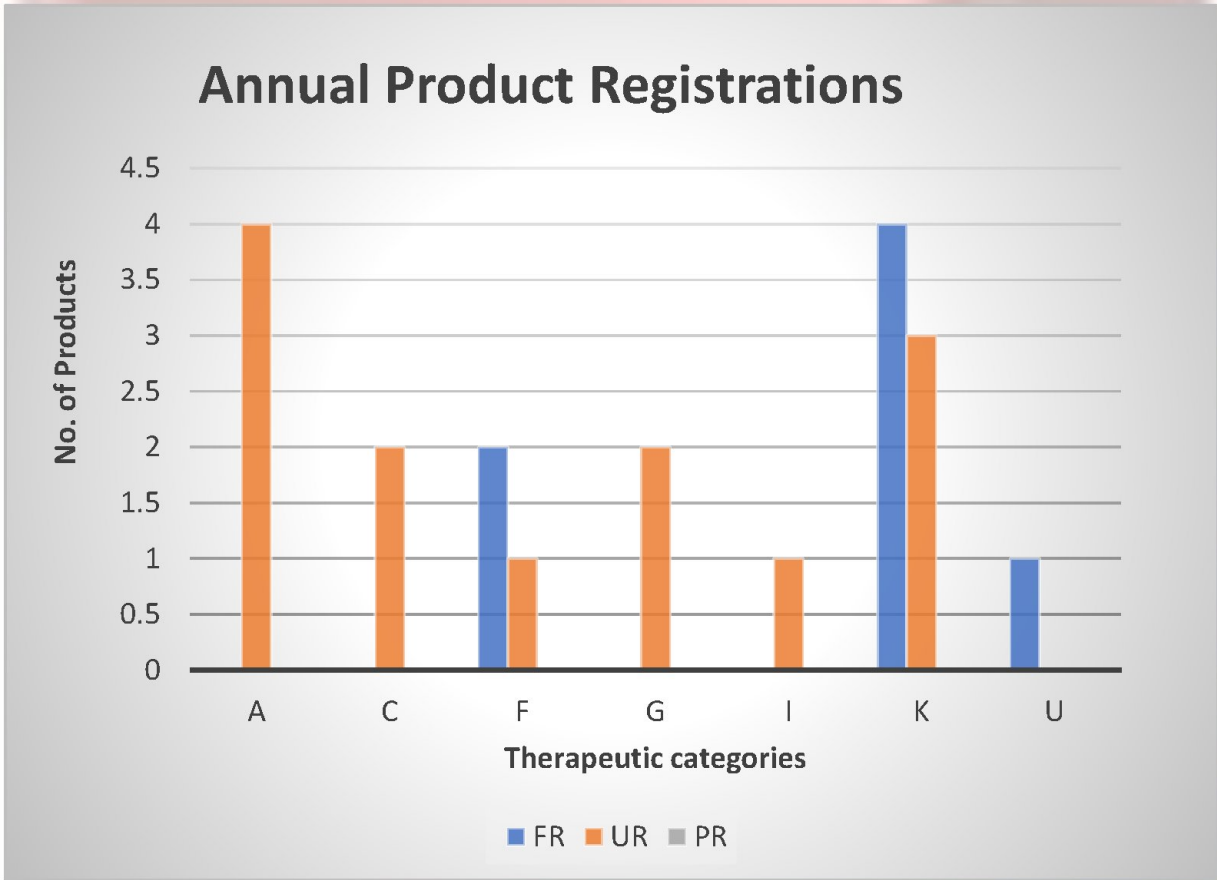


Vietnam		FR	UR	PR
A	ANTI-BACTERIAL	1	1	2
C	ANTI-DIABETIC	--	3	4
D	ANTHELMINTIC	--	--	1
E	ANTIHISTAMINES/ANTIALLERGIC	1	--	2
F	ANTACID/ANTIULCER/ANTIEMETIC	--	--	6
G	ANALGESICS/NSAID	--	2	3
H	ANTIFUNGAL	--	--	1
I	ANTICOAGULANTS	--	1	--
J	ANTI INFLAMATORY	--	2	4
K	ANTIHYPERTENSIVE	--	--	5
M	ANTI-RETROVIRAL/ANTI HIV	--	1	3
N	ANTICONSULSANTS/ANTI-EPILEPTIC	--	1	1
Q	CARDIOVASCULAR	--	4	--
S	IMPOTENCE DRUGS	--	--	2
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	--	--	1
V	BONE MODULATING DRUGS	--	1	--
W	ALPHA-BLOCKER	--	--	1
TOTAL		2	16	36





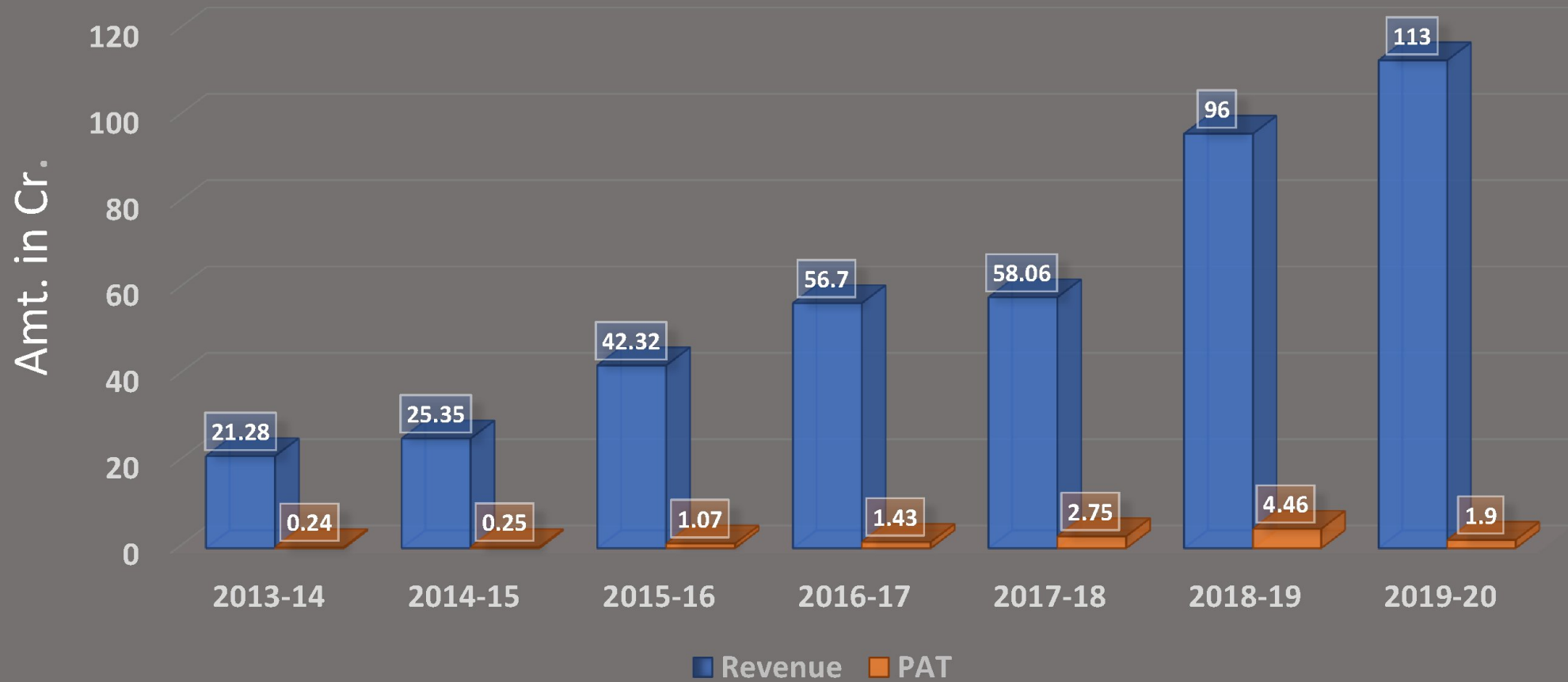
# Product Registration Status - Zambia



Zambia		FR	UR	PR
Category				
A	ANTI-BACTERIAL	--	4	--
C	ANTI-DIABETIC	--	2	--
F	ANTACID/ANTIULCER/ANTIEMETIC	2	1	--
G	ANALGESICS/NSAID	--	2	--
I	ANTICOAGULANTS	--	1	--
K	ANTIHYPERTENSIVE	4	3	--
U	APPETITE STIMULANT WITH MULTIVITAMINS/MULTIMINERALS	1	--	--
TOTAL		7	13	--



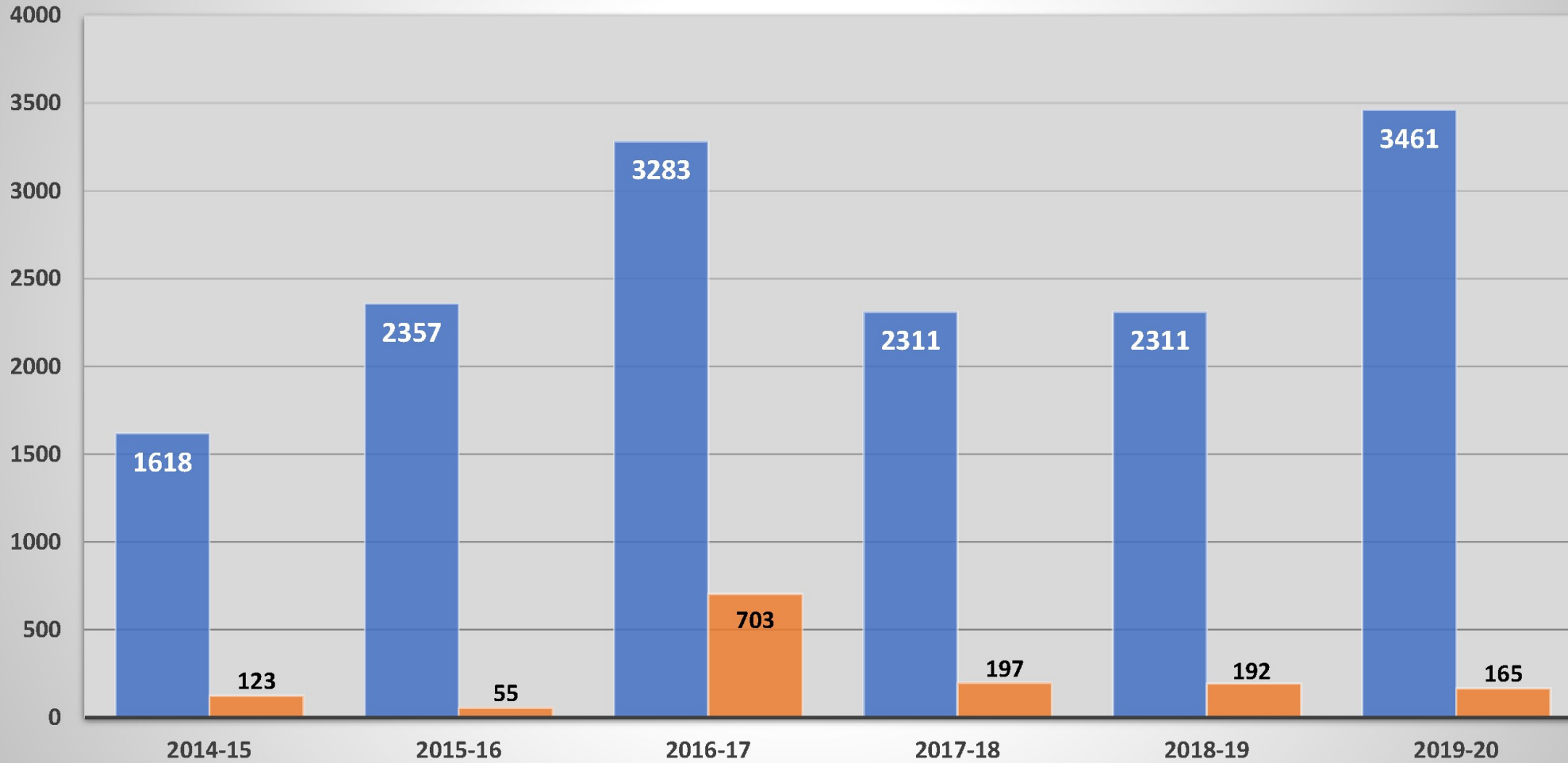
## HISTORIC CHART OF REVENUE & PAT





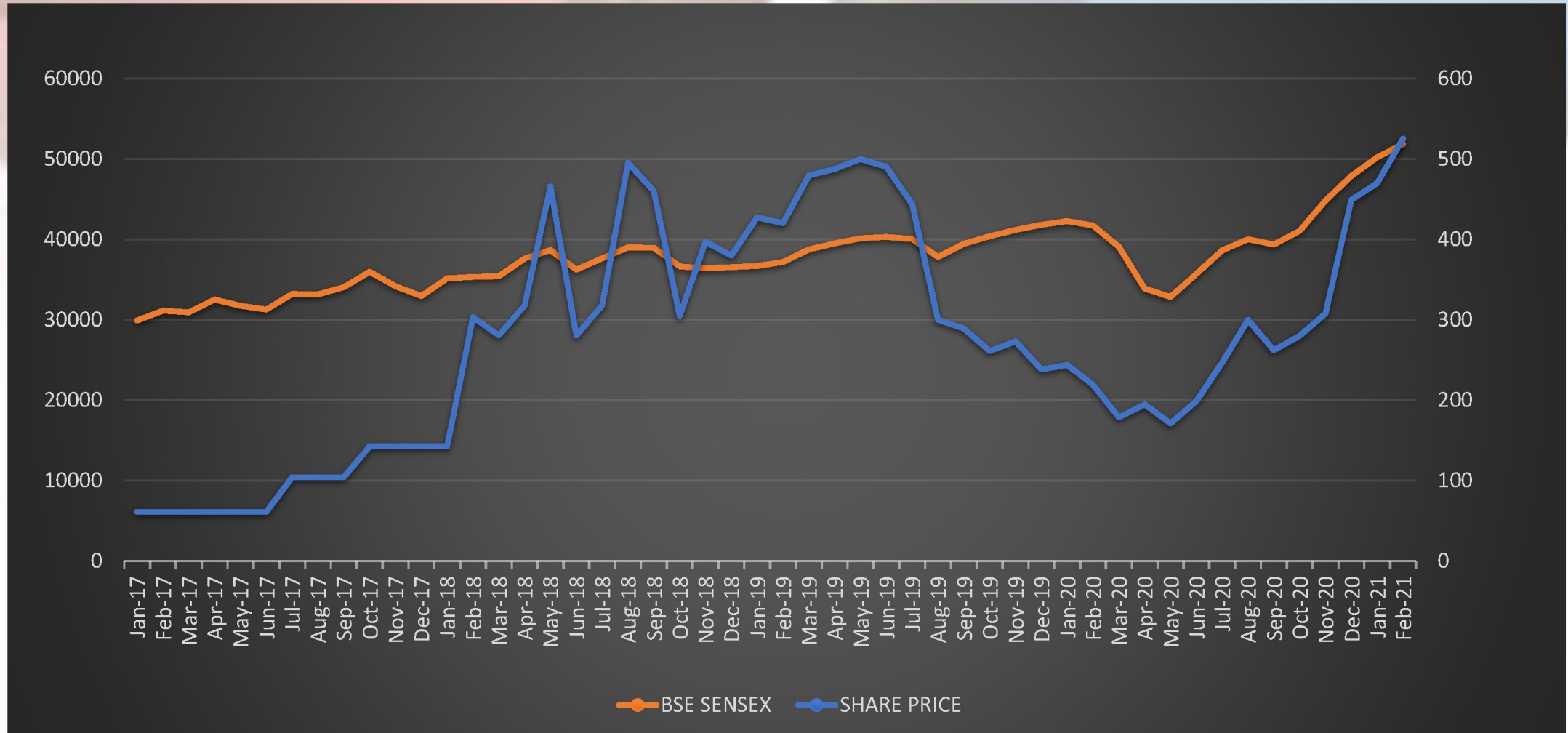
## Foreign Exchange Inflow – Outflow (in lakhs)

■ Exports ■ Imports





# Performance comparison - Share Price of the Company and BSE Sensex



# New Molecules Registered



Sr. No.	Trade Name	Generic Name
1.	LORITEC	LOPINAVIR 200 MG & RITONAVIR 50 MG TABLETS
2.	ZIFAM TENOVIR	TENOFOVIR DISOPROXIL FUMARATE TABLETS 300 MG
3.	TUTEK	EMTRICTABINE 200 MG, TENOFOVIR DISOPROXIL FUMARATE 300 MG TABLET
4.	RELTEC	RELTIGRAVIR TABLETS 400 MG
5.	ETRATEC	ETRAVIRINE TABLETS 200 MG
6.	ELETEC	EFAVIRENZ 600 MG, TENOFOVIR 300 MG & LAMIVUDINE 300 MG TABLETS
7.	ZIFAM ENTEC-0.5	ENTECAVIR TABLETS 0.5 MG
8.	ZIFAM ENTEC-1	ENTECAVIR TABLETS 1 MG
9.	ZIFAM SOVIR	SOFOSBUVIR TABLETS 400 MG
10.	ZIFAM SOVIR PLUS	LEDIPASVIR 90 MG & SOFOSBUVIR 400 MG TABLET

# New Molecules Registered



Sr. No.	Trade Name	Generic Name
1.	DACATEC	DACLATASVIR TABLETS 60 MG
2.	DTV 50 (DOLTEC)	DOLUTEGRAVIR TABLETS 50 MG
3.	ZIFAM SOVIR VR	SOFOSBUVIR 400 MG & VELPATASVIR 100 MG TABLETS
4.	DARUNATEC	DARUNAVIR TABLETS 800 MG
5.	TAFTEC	TENOFOVIR ALAFENAMIDE TABLETS 25 MG
6.	EMD TAF	EMTRICITABINE 200 MG, DOLUTEGRAVIR 50 MG, TENOFOVIR ALFAENAMIDE 25 MG TABLET



# New Molecules Under Registration



Sr. No.	Trade Name	Generic Name
1.	TCL 0.5	TACROLIMUS CAPSULES USP 0.5 MG
2.	TCL 1.0	TACROLIMUS CAPSULES USP 1.0 MG
3.	TCL 5.0	TACROLIMUS CAPSULES USP 5.0 MG
4.	ERL 2.5	EVEROLIMUS TABLETS 2.5 MG
5.	ERL 5.0	EVEROLIMUS TABLETS 5.0 MG
6.	ERL 10.0	EVEROLIMUS TABLETS 10.0 MG
7.	TRELA 50	TRELAGLIPTIN TABLETS 50 MG
8.	TRELA 100	TRELAGLIPTIN TABLETS 100 MG
9.	VALGATEC	VALGANCICLOVIR TABLETS USP 450 MG
10.	DUCOCARD 50	SACUBITRIL / VALSARTAN TABLETS 50 MG
11.	DUCOCARD 100	SACUBITRIL / VALSARTAN TABLETS 100 MG
12.	DUCOCARD 200	SACUBITRIL / VALSARTAN TABLETS 200 MG

# Challenges

- Working Capital
- Governmental Approvals / Licensing
- Human Resources
- New Product Development Costs
- Continuous Capex Requirements
- Time for ROI due to registrations
- Evolving Markets succumb to Globalization
- API Cost and Fluctuations



# Way Forward

- Revenues of 135 crores by 2021
- Revenues of 170 crores by 2022
- Revenues upwards of 210 crores by 2023
- Profitability should hover around 5-6% PAT by 2022
- Augmentation of Capacities
- Selection of Markets considering Approvals
- 27 New Molecules added in 2019
- 29 New Molecules added in 2020
- 33 molecules to be added by end of 2021
- Formation of MNC Team by end of 2021

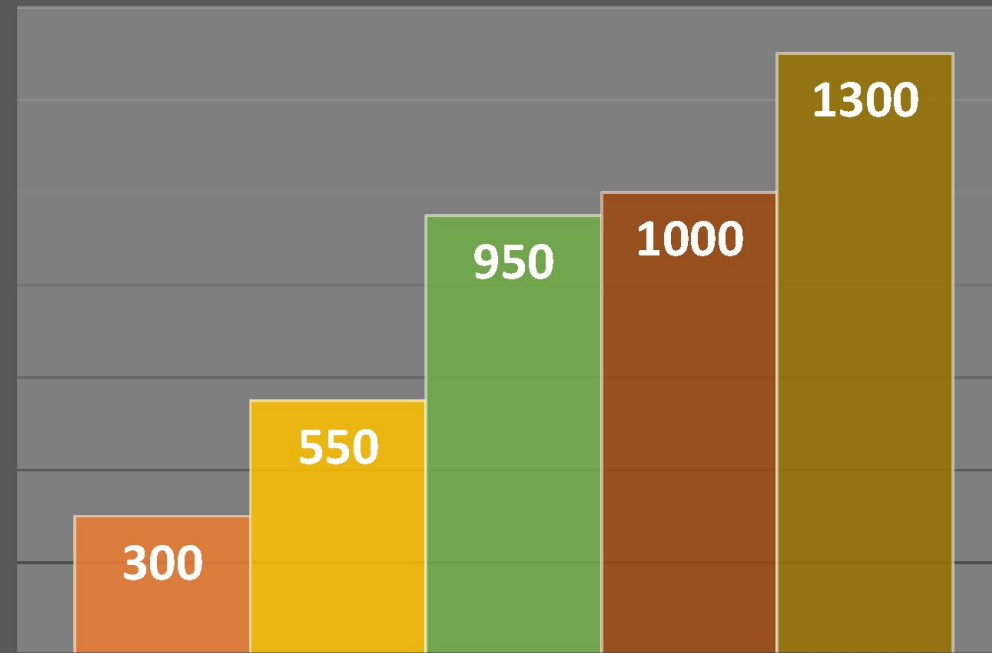






## Pelletization Capacity Projections

Units  
in Kgs.



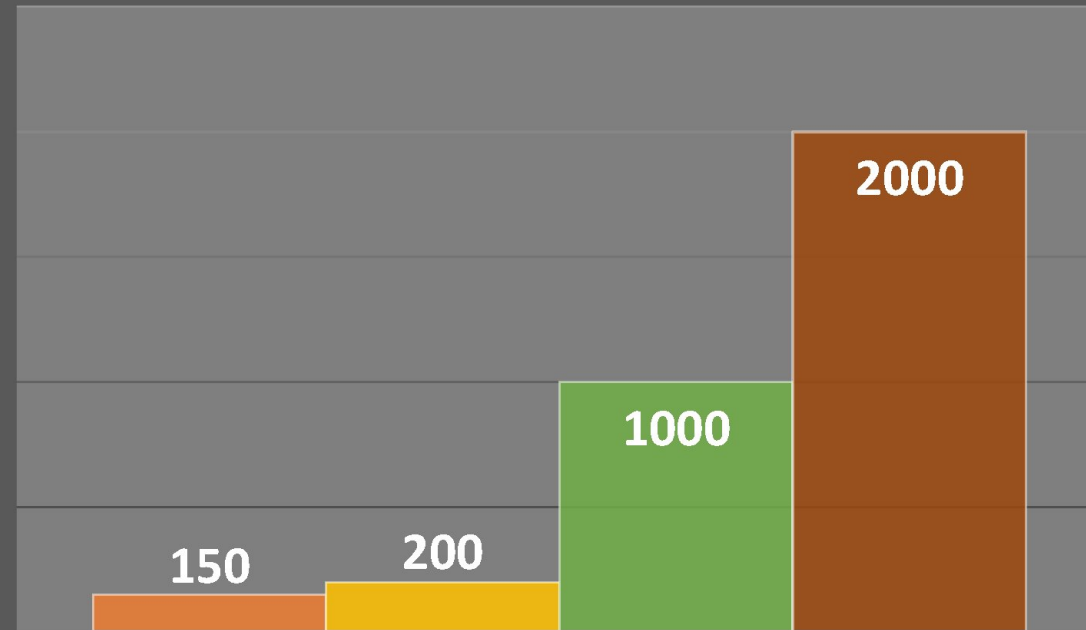
PELLETIZATION

2017-18 2018-19 2019-20 2020-21 2021-22



## Ointments Capacity Projections

Units  
In Kgs.



OINTMENTS

2018-19 2019-20 2020-21 2021-22

# THANK YOU

- Thank You for the Belief and Support

**CONTACT US:**

**Manoj Industrial Premises, G. D. Ambekar Marg, Wadala,  
Mumbai -400 031, India**

**Tel : (91-22) 4031 8111 Fax : (91-22) 4031 8133**

**Mail id.: [business@fredungroup.com](mailto:business@fredungroup.com)**

**Website : [www.fredungroup.com](http://www.fredungroup.com)**