

CFL/SE/2023-24/AUG/10

August 10, 2023

The Manager (Listing) BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Scrip Code: 508814	The Manager (Listing) National Stock Exchange of India Ltd. Exchange Plaza, Plot no. C/1, G Block, Bandra – Kurla Complex Mumbai-400 051 Security ID: “COSMOFIRST”
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Sub: Investor Presentation

Dear Sir

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed Investor Presentation on Operational and Financial Performance of the Company for the Quarter ended on June 30, 2023. The Investor Presentation is also being hosted on the website of the Company viz., <https://www.cosmofirst.com/investors/investors-presentation>.

You are requested to take the same on your records.

Thanking You

Yours faithfully
For **Cosmo First Limited**
(Formerly Cosmo Films Limited)

Jyoti Dixit
Company Secretary & Compliance Officer

Encl: a/a

A Perspective

August 2023

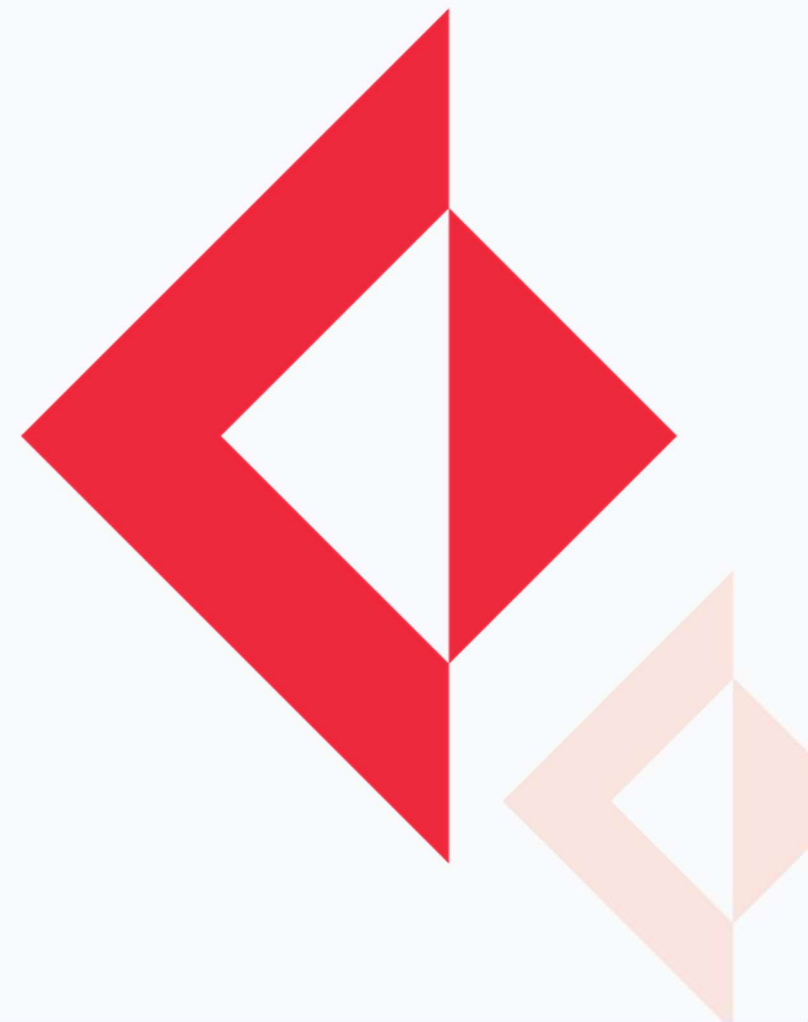
Speciality Films, Speciality Chemicals & Petcare

Flexible Packaging | Lamination | Labeling | Synthetic Paper | Speciality Chemicals | D2C Petcare (Zigly)

Disclaimer

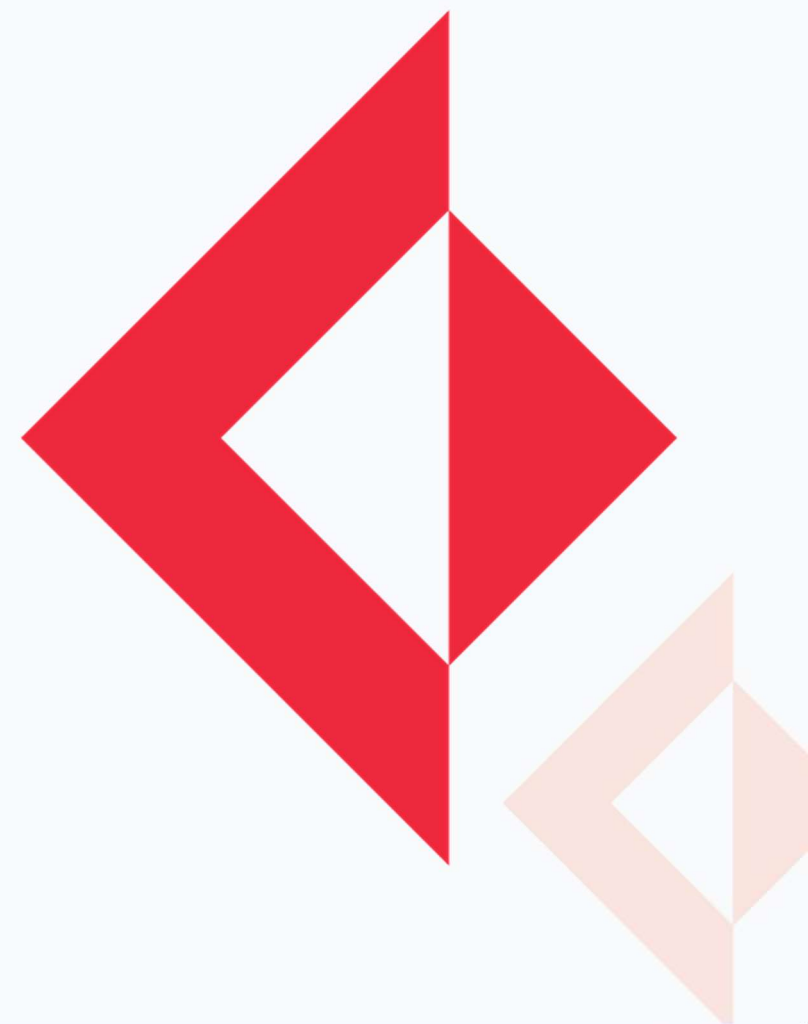
Certain statements in this presentation are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results other financial condition may differ materially from those included in these statements due to a variety of factors.

Any forward-looking statements made by or on behalf of Cosmo First speak only as to the date they are made, and Cosmo First does not undertake to update forward looking statements to reflect the impact of circumstances or events that arise after the date the forward looking statements were made.



Discussion Summary

- Cosmo First – An Overview
- June 2023 Quarter - Performance Snapshot
- Strategic Perspective
- Our Businesses:
 - ✓ Films Business
 - ✓ Specialty Chemical
 - ✓ D2C Petcare – Zigly
- Financials Overview
- ESG Focus



Company Overview

Strong History & Leading Position

- ❑ Established in 1981, Cosmo Films Ltd. is the pioneer of BOPP Films Industry in India.
- ❑ Promoted by Mr. Ashok Jaipuria, the company is also the largest BOPP film exporter from India.

Films Production Facilities – Annual

- ❑ BOPP Films: 196K MT
- ❑ Thermal Films: 40K MT
- ❑ BOPET Films: 30K MT
- ❑ Coated Speciality Films: 20K MT
- ❑ Metalized Films: 22K MT
- ❑ CPP Films: 10K MT

Strong Financials

- ❑ Continuous growth and profitability track record.
- ❑ Net Debt/EBITDA: 1.0 times (Mar'23)
- ❑ Net Debt/Equity: 0.3 times (Mar'23)

Global Leader in some Specialty Segments

- ❑ World's largest producer of thermal lamination films.
- ❑ Global second largest player in Specialty label films
- ❑ World's largest supplier of Industrial Application Films.

Ventured into Specialty Chemicals

- ❑ Masterbatch: 10k MT
- ❑ Coating Chemicals: 5K MT
- ❑ Adhesives: 2.5K MT

Strong R&D Focus

- ❑ Collective R&D experience of over 100 years.
- ❑ Eight current patents and another eight are in pipeline.

Unique Proposition

- ❑ Uniquely positioned with good mix of specialty/semi specialty (62% volume FY'23) and commodity films.
- ❑ Globally among top four players in BOPP Speciality films

D2C Petcare Venture - "ZIGLY"

- ❑ D2C Omni channel business model to address pets need at every stage of life.
- ❑ To build India's largest Pet care ecosystem with presence across the channels i.e. experience centers, online, mobile vans etc

ESG & Sustainability "CareEdge Good" Rating

- ❑ Environment: Focus on reducing Green House Gas missions, green energy at plants, waste reduction, water treatment etc
- ❑ Social: Education to 20k+ students, 2.5Lakh lives touched in the fight against COVID-19
- ❑ Governance: Strong Independent board with 66% of Independent Directors

Company Overview - Our Businesses



Speciality films focused business with target to sell 80% BOPP based volume of speciality films by FY25 (FY23 62%)

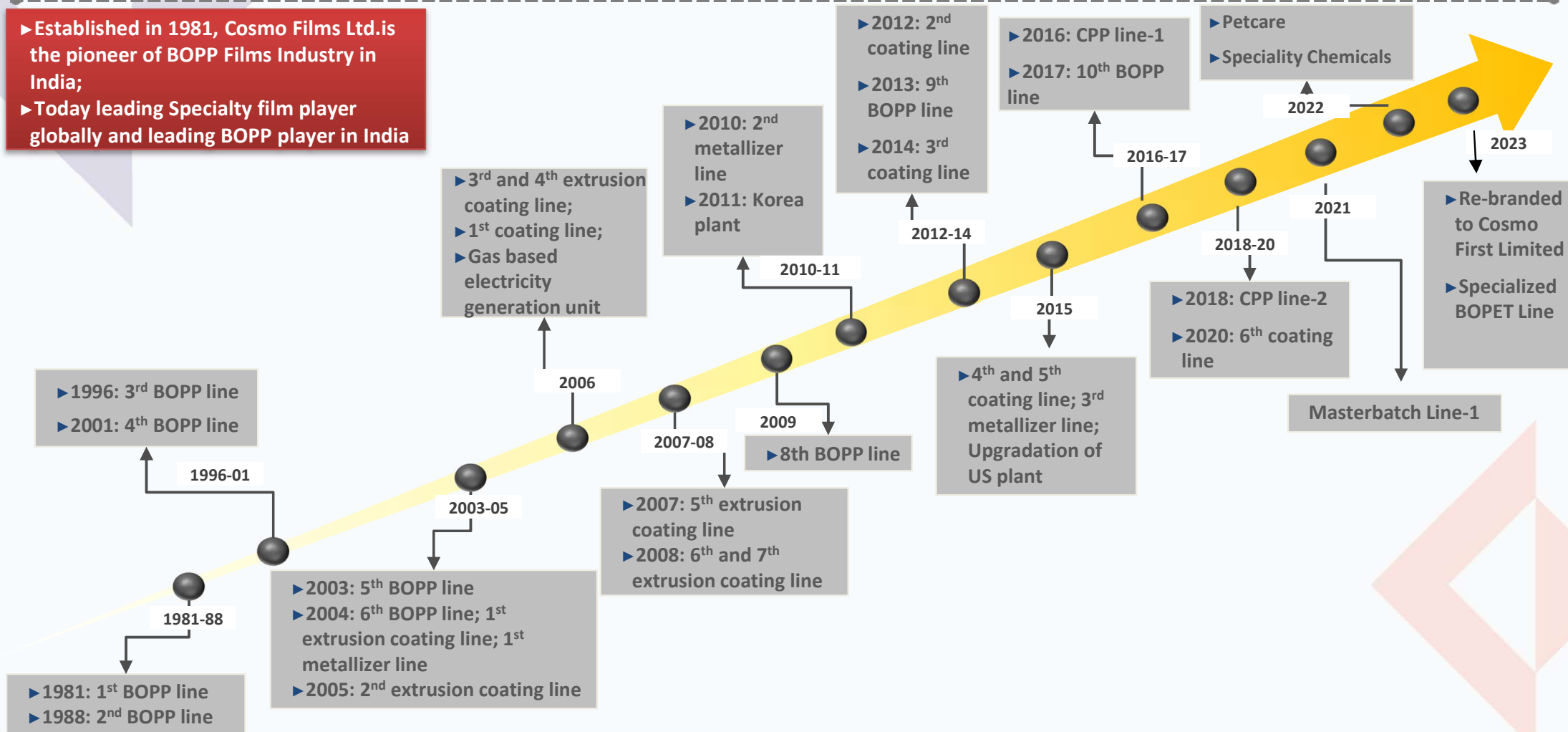
Verticals:

- Masterbatch (From FY22)
- Coating Chemicals (From FY22)
- Adhesive (From FY24)

Zigly is D2C, Digital First Omni Channel platform for Pets (Petcare is high growth Industry growing at 25% CAGR)

Company Overview - Key Milestones

▶ Established in 1981, Cosmo Films Ltd. is the pioneer of BOPP Films Industry in India;
▶ Today leading Specialty film player globally and leading BOPP player in India



Company Overview – Why Named “Cosmo First”

Cosmo First
Ahead Always

Pioneer of BOPP films
Industry in India

First to have D2C
True Omni-Channel
Presence in India

Sustainability First
Approach in the
Industry



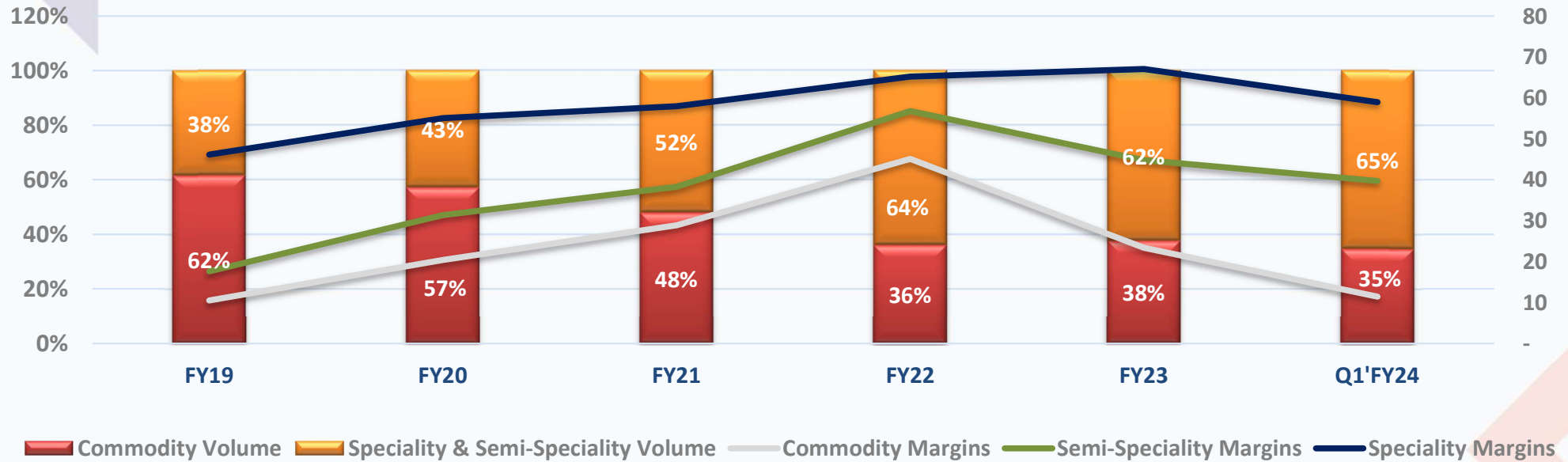
Known for launching
Innovative Speciality Films
first in India

Business Partners &
People First
Approach

Speciality Chemical
launched some India
first products

Speciality & Semi Speciality Growth and Margins

- Expanding Speciality & Semi-Speciality films portfolio (high margin category) (FY23 62% volume; 13% CAGR over last 4 years).
- Target 80%+ volume from Speciality & Semi Speciality segment by 2025.



Notes:

- Speciality margins per/kg have witnessed a marginal decline in Q1'FY24 owing to change in sales mix.
- Margins denote per/kg contribution for respective films categories.

JUNE 2023 QUARTER RESULTS UPDATE

June 2023 Quarter - Performance Snapshot

INR Cr

Particulars	Unaudited Q1 FY 23-24		Audited Q4 FY 22-23		Unaudited Q1 FY 22-23	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Net Sales	602	658	601	715	791	843
EBITDA	46	55	61	74	143	150
EBITDA %	8%	8%	10%	10%	18%	18%
PBT	9	16	25	35	118	123
PAT	9	14	21	32	88	93
EPS*	50	61	80	91	124	150

* EPS is calculated on the TTM basis after adjusting for bonus issue in June'22 and buyback.

Management Commentary

- The results for the quarter would have been better by Rs. 20 Cr but for the non-repetitive inventory loss arising from the sharp drop in prices of raw material towards the quarter end.
- During the quarter, the BOPP demand has started picking up and demand supply balance should get restored in the coming quarter(s). In case of BOPET where the supply is far in excess of demand, it will take many more quarters for supply demand gap to bridge. BOPET margins are therefore likely to remain under pressure.

June 2023 Quarter - Performance Snapshot

Management Commentary Continues

- ❑ The exports markets showed signs of improvement with better specialty sales. Cosmo with over two third of its revenue coming from BOPP speciality films could withstand the margin pressure better than the industry. We continue to build our specialty films portfolio by adding speciality polyester films including shrink label and sun shield films which would further strengthen our overall margins and also the ability to withstand margin pressures, if any in future.
- ❑ The Company's Petcare vertical (Zigly) continue to grow rapidly and clocked monthly revenue (GMV) with a run rate revenue of Rs. 3 crores on the back of expanding retail footprints, innovative sales promotion and increasing online presence. The acquisition of Petsy, an online venture in Petcare space, is complete and would further accelerate the growth of the Petcare vertical.
- ❑ The Speciality Chemical subsidiary is set to launch newer adhesives in H2, FY24.

FY22-23 - Performance Snapshot

INR Crores

Particulars	Audited FY 20-21		Audited FY 21-22		Audited FY 22-23	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Net Sales	2,083	2,285	2,824	3,038	2,742	3,063
EBIDTA	398	430	526	620	396	434
EBIDTA %	19%	19%	19%	20%	14%	14%
PBT	305	329	430	517	275	304
PAT	216	237	313	397	207	244

EPS *	78	85	117	148	80	91
Book Value *	306	313	399	437	437	495

* After adjusting for Bonus issue in June'22 and buyback.

Key Highlights – FY23 Results

- During FY23, BOPP and BOPET industry faced excess supply caused due to bunching of new production lines. The contribution margin has been dropping on BOPP and BOPET films each quarter continuously during FY23 and have reached below the sustainable levels in Q4, which impacted the whole BOPP and BOPET industry. Cosmo could still outperform and post double-digit EBITDA primarily due to 62% speciality films sales during FY23.
- While the near-term BOPP & BOPET outlook remain challenging, the Company's focus on speciality for BOPP and BOPET should keep the Company on leading front.

STRATEGIC PERSPECTIVE

Why Cosmo First ?

- ❑ A Company with diversified businesses with target 20% CAGR topline growth in next 3 years coupled with commensurate return growth
- ❑ Potential high Growth Engines include Speciality Films, Speciality Chemicals and a digital first, D2C Petcare business
- ❑ Speciality Films:
 - ✓ Expanding Speciality portfolio (65% Volume in Q1'FY24; 13% annual growth in last 4 years). Target 80%+ Volume from Speciality by 2025 end
 - ✓ Targeting High Growth (70% capacity increase) – Specialized BOPET Line (Q3, FY23), CPP Line by FY'25, BOPP Line by H1'FY26
 - ✓ R&D & Sustainability focus (30+ highly qualified polymer/chemical scientists; Further expanding)
 - ✓ Eight current patents and another eight are in pipeline
 - ✓ 20% growth targeted from BOPET line
 - ✓ 16% ROCE and 20% ROE – March 2023
 - ✓ Strong financials (net debt/EBITDA at one times, net debt/equity at 0.3 times)
 - ✓ AA- Credit Rating with stable outlook by CRISIL
- ❑ Speciality Chemicals:
 - ✓ Masterbatch plant (1st line with 75% captive consumption & 25% outside sale). Expansion expected in next one year
 - ✓ Coating Chemicals – scale up in coming years
 - ✓ Complimentary Adhesive business for Packaging, Lamination and Labels – FY24
 - ✓ Target 25%+ ROCE business
- ❑ Petcare:
 - ✓ Untapped Industry growing @ 25%+
 - ✓ D2C Digital first Omni-channel presence in Products & Services
 - ✓ Monthly GMV Rs 2 crore with 15 experience centers & online presence – Target 100+ experience centers in next a couple of years.
 - ✓ Plan to demerge Petcare vertical into separate company in medium term.

Key Capex to Fuel Growth

Films Business:

S.No.	Capex Project	Estimated Capex (INR Crs)	Annual Capacity (MT)	Estimated Commercial Production by
1	BOPP Line (World's Largest Line)	350	67,000	H1'FY 2026
2	CPP Films Line (World's Largest Line)	140	25,000	H1'FY 2025
3	Value add assets for Specialized BOPET line	100		FY 2024
Total		590*		

*Out of above capex about Rs 100 crores already accounted in March 2023 balance sheet

Other Businesses:

- ❑ Specialized Chemicals (scaling up in coming years) – Estimated INR 50 Cr Capex in next 3 years.
- ❑ D2C Pet Care businesses (16 nos. of experience centers at June 2023 – plan to significantly increase to 100+ in a couple of years beside online business)

BUSINESS OVERVIEW

“FILMS BUSINESS”



Films Business-India Industry Dynamics & Capex Strategy

Ahead Always



- ❑ Global BOPP demand is estimated to be approx 9 million(+) MT per annum
- ❑ The global demand and supply are broadly balanced



- ❑ Currently India BOPP production capability is estimated at approx. 850k MT per annum.
- ❑ India domestic BOPP consumption is approx. 650k MT per annum and remaining is broadly exported.
- ❑ Indian BOPP Industry has been growing at almost double of the India's GDP growth rate over long term



- ❑ Strong domestic and global demand is helping efficient capacity utilisation.

India BOPP Demand & Supply Dynamics:

- ❑ Considering low packaged food penetration in India and rising personal disposable income, the Industry is estimated to grow fast.
- ❑ Investment in organized retail industry and change in pack format from rigid to flexible is going to further add to increasing demand.
- ❑ Based on capacity addition announced in India, new capacity expected in the Industry may not be able to address growing India demand.



- ❑ Company's future capex strategy is aligned with target to increase speciality to 80% by 2025 and launch of specialized BOPET Line during FY23.
- ❑ Further expanding BOPP and CPP capacity by putting World's largest lines.

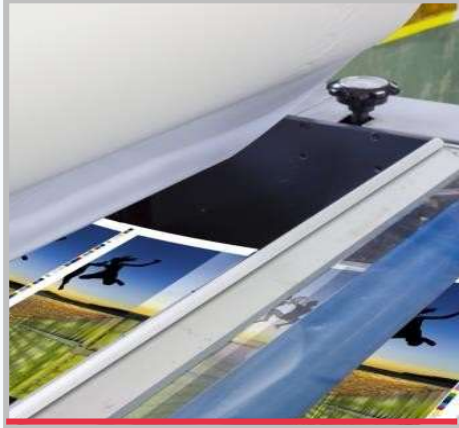
Data Source: AMI/PCI/Other Independent Research and Industry Sources

Films Business - Speciality Films Product Portfolio **Cosmo First** *Ahead Always*



PACKAGING FILMS

- **Print & Pouching Films**
- **Tape & Textile Films**
- **Barrier Films**
- **Overwrap Films**
- **Heat resistant Film**



LAMINATION FILMS

- **Thermal Lamination & Wet Lamination**
- **Special Application Lamination Films**
- **Premium Lamination Films**



LABEL FILMS

- **Pressure Sensitive Label stock films**
- **Direct Thermal Printable films**
- **In-mould films**
- **Wrap Around label films**



INDUSTRIAL FILMS

- **Synthetic paper**
- **Cable Overwrap**
- **Other Specialized Film**

Films highlighted above in **red color** are Specialty Films, while with **blue color** include both specialty & non-specialty
Disclosure: All these are trademarks of respective Owners

Speciality Films Focus

❑ Grow Speciality portfolio by volume from 62% in FY23 to 80%+ by 2025

❑ Each 1% shift in Speciality adds EBITDA between Rs 4 to 5 crores

❑ Complimentary growth in Specialized BOPET Line (Shrink labels, Heat reduction films and other high end Speciality) – target 20%+ ROCE in medium to long term

❑ Investing resources on R&D & Sustainability:

- ✓ Increased R&D headcount to 30+ highly qualified members. Further enhancing R&D capability
- ✓ Developed centralized R&D center at Aurangabad
- ✓ Driving & investing in several sustainability projects

❑ **Key Speciality Products:**

- ✓ Globally among top four players in BOPP Speciality films
- ✓ Speciality Label Films – Second largest player in the World
- ✓ Thermal Lamination Films – World’s largest supplier
- ✓ Industrial Application Films – World’s largest supplier

❑ **Newer growth areas for Speciality:**

- ✓ Synthetic Paper – Durable alternate to paper. Global market 100k MT (India 6k MT) - immense potential to grow.
- ✓ Sustainable solutions

❑ **Future Pipeline:**

- ✓ Direct Thermal Printable Film (first BOPP film producer to launch)
- ✓ Sustainable PVC free solutions for graphic applications
- ✓ Heat reduction films and Shrink Label film

❑ **Heat Control Film:**

- ✓ Global Market size US\$ 10 billion and expected to grow at 5% CAGR
- ✓ Increasing demand for films in the building and construction industry is expected to grow of the market.

Speciality Films: Specialized BOPET Line (H2, FY23) *Ahead Always*

- Worlds' largest line for Shrink Labels and Heat Control Films
- Shrink Labels – global market @ 130k MT
- Opportunity in India to convert non-recyclable PVC film market (30k MT)
- Project estimated cost INR 450 crores (with value added assets) with about 4-5 years estimated payback

Focus on R&D and innovation to fuel next phase of growth



Infrastructure

- ❑ R&D labs with most sophisticated equipment and instruments, one in India & another one in USA.
- ❑ R&D resources increased to 30+ nos during last 2 years.
- ❑ The R&D team has PHD's & Post Docs from renowned universities in the USA and Europe
- ❑ Investment of about 8M\$ in R&D in last few years
- ❑ Screen, UV Flexo, Direct Thermal and Thermal Transfer printers

Innovative Product Launches

- ❑ **Direct Thermal Printable Film:** Film specially designed for niche applications like information labelling (airport baggage tags), inventory tracking, frozen food labeling & parking ticket applications.
- ❑ **High Scratch Resistant Metalized Film:** Specially designed for pressure sensitive label stock applications, the film delivers spectacular print performance across a wide variety of printing processes like flexography, silkscreen, foiling etc.
- ❑ **100% Opaque Synthetic Paper:** Non tearable, co-extruded, white opaque and both sides matte coated film for dangler application.
- ❑ **High Tear Resistant Synthetic Paper (CSP):** Originally designed for high tear resistant tag applications. Also offers moisture, oil and chemical resistance just like standard synthetic paper.
- ❑ **Enhanced Barrier Metalized BOPP Film:** Suited for packaging of biscuits, snacks, bakery products, chocolates and personal care products like shampoo sachets etc.
- ❑ **White Cast Polypropylene (CPP) Film:** To address the issue of slippage of layers over each other as having high Coefficient of Friction (COF).

Films Business - Manufacturing Footprints & Offices



**Waluj,
Aurangabad,
India**

**Shendra,
Aurangabad,
India**

**Karjan
Vadodara, India**

**Asan,
Korea**

BOPP
5 lines

BOPP
1 line

BOPP
3 lines

Thermal
1 line

Thermal
2 lines

Thermal
5 lines

Coating
1 line

Coating
3 lines

Coating
2 lines

Metalising
2 lines

Metalising
1 line

Metalising
1 line

CPP
1 line

CPP
1 line

CSP
1 line

BOPET
1 line

Total Installed Capacity

BOPP
1,96,000 TPA
(9 lines)

Thermal
40,000 TPA
(8 lines)

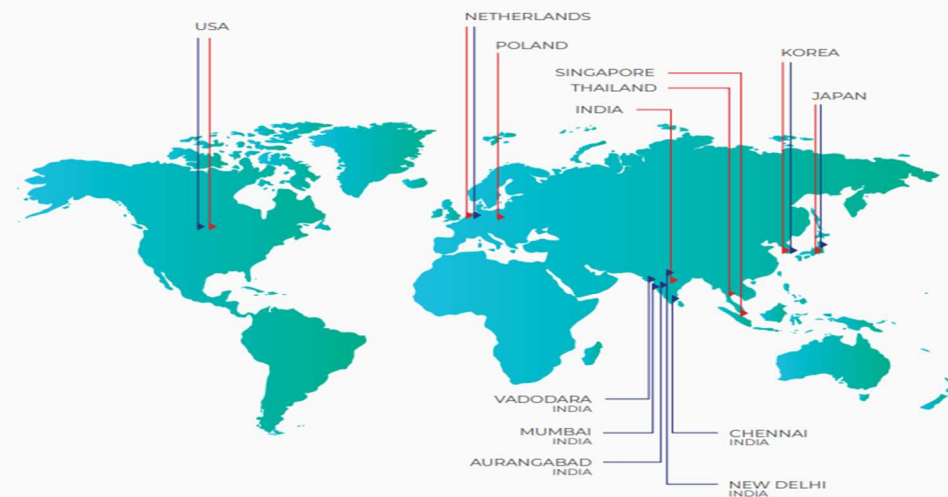
BOPET
30,000 TPA
(1 line)

Coating
20,000 TPA
(6 lines)

Metalising
22,000 TPA
(4 lines)

CPP
10,000 TPA
(2 lines)

CSP
7000 TPA
(1 line)



► SUBSIDIARIES

► SALES OFFICE

Films Business – Customers/Brands we Serve



www.cosmofirst.com Disclosure: All these are trademarks of respective Owners

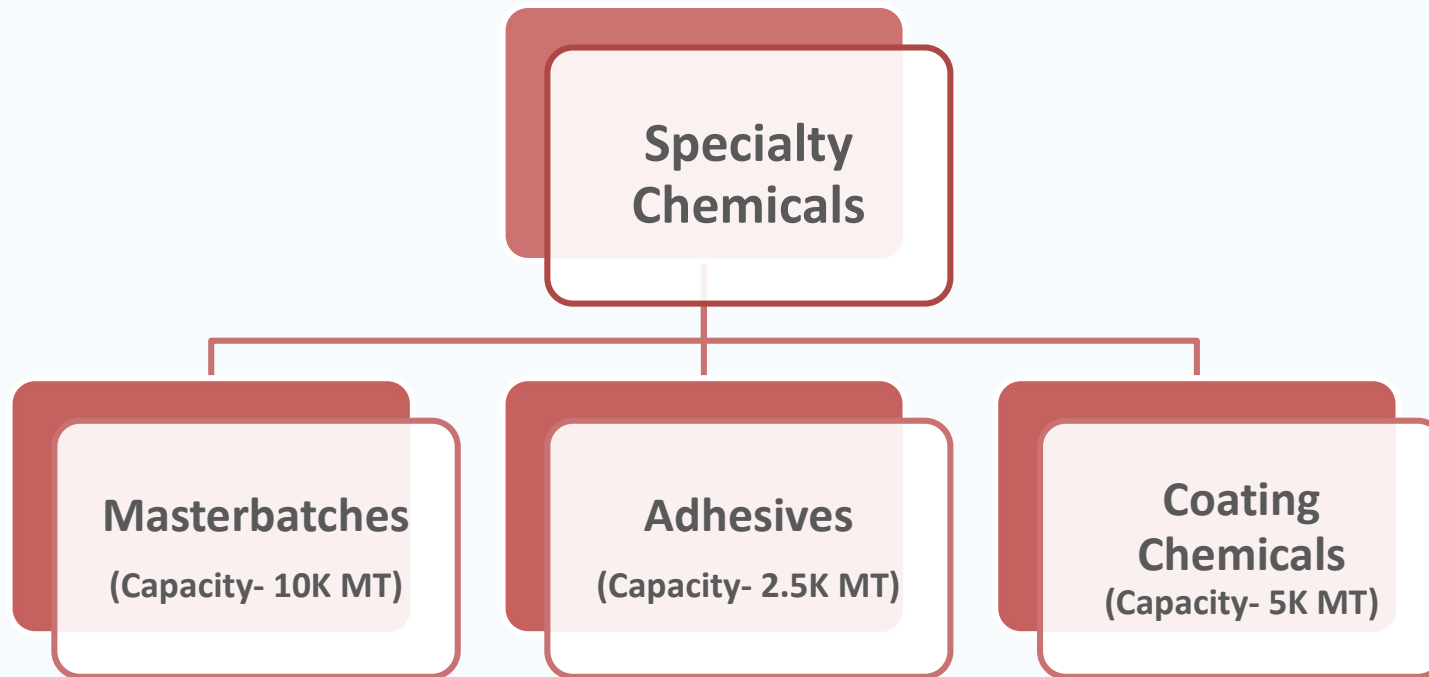
Our Businesses : COSMO FILMS
Engineered to Enhance

COSMO
SPECIALTY
CHEMICALS
We Value Innovation

zigly
Fly. Happy Fly!

BUSINESS OVERVIEW

“SPECIALITY CHEMICALS BUSINESS”



Specialty Chemicals

Masterbatches



- ✓ India Industry size is 500k mt.
- ✓ Industry growing by 11% pa.
- ✓ Masterbatch is a concentrated mixture of pigments and additives used for imparting specific desired properties and coloring in plastic.
- ✓ Plans to produce all masterbatches (captive use) and niche Speciality focused for outside sale
- ✓ Some recently developed masterbatches include white masterbatch, anti-stat (with 30% concentration), master batch for blown films etc.
- ✓ Target to reach 7%-8% of Company's consolidated revenue in 3-5 years from masterbatches with 25% ROCE

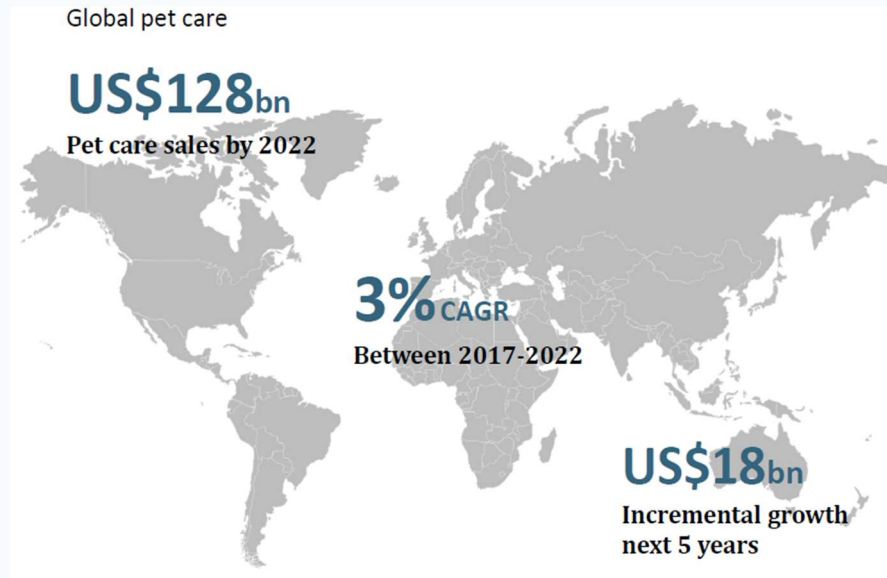
Adhesives

- ✓ Adhesive is planned to kick start from H2'FY23
- ✓ Global Industry USD 52 billion (5% growth rate)
- ✓ India Industry USD 3.5 billion (8%-10% growth rate)
- ✓ Cosmo plans to launch products in niche areas
- ✓ Target 7%-8% of Company's consolidated revenue in 3-5 years with 25% ROCE

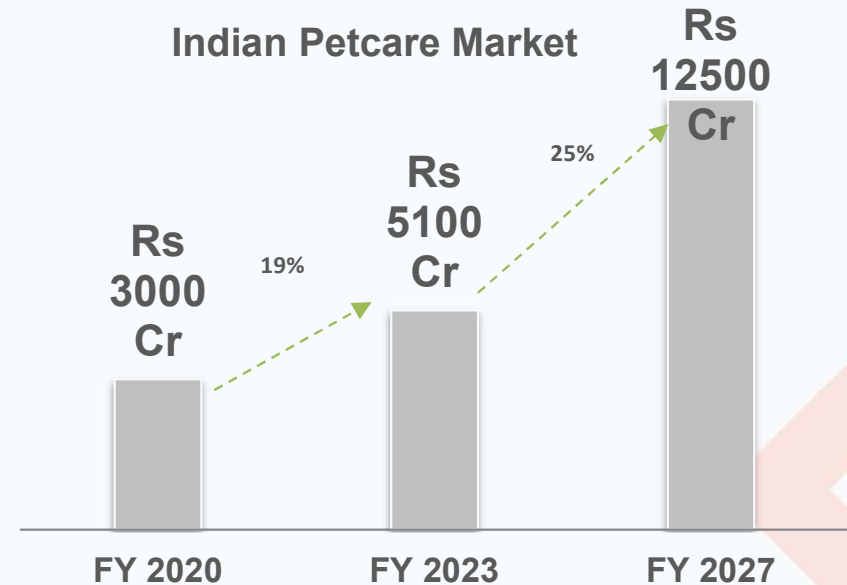


BUSINESS OVERVIEW

D2C PETCARE UNDER BRAND “ZIGLY”



Pet penetration in developed markets like US & UK is more than 68% and growing.



The Pet care market in India is booming with

- ~25% Projected Annual Growth
- ~32MM pets
- ~1MM annual adoptions

Petcare Vertical (Zigly) Plan

- India Petcare industry INR 5k crores (25% expected growth rate)
- Smaller families, rising income levels and limited social lives (especially post Covid-19)
- No large scale organized players in India offering end to end comprehensive solution
- Average spending on pets increasing significantly
- To tap the opportunity, planned D2C Omni channel business model to address pets need at every stage of life
- Launched Zigly in Sept 2021 with simultaneous launch of website, mobile van and its flagship store in Delhi
- Current monthly GMV of Rs 3 crores with 16 experience centers & online presence. Target 100+ experience centers in next couple of years
- Key differentiator is services focus having high gross margin
- Accelerate growth through acquisitions
- Target to be profitable within next 3 years
- Plan to demerge Petcare vertical from Cosmo First into separate company in medium term

Zigly – Key Traction



13 Cr

GMV (FY'23)



3 cr

Current Monthly
GMV



24K +

Customers served with 6k+
Zigly Pro members



4400+

SKUs available



App

First Petcare app



41%

Repeat customers



170K +

Customers database



1 lac +

Social Media
followers

Zigly - Business Model

Retail outlets



One Stop solution retail outlets offering

Products
Veterinary
Grooming
Medicines

Under one roof

Own E-commerce website and App



4400+ SKUs available on website

Including Private label

Service Marketplace



Acting as an aggregator for panel of groomers and trainers on commission basis through own website

Other Marketplace



Private label available on Amazon

Grooming Van

Grooming Van in Delhi NCR

Pets familia community

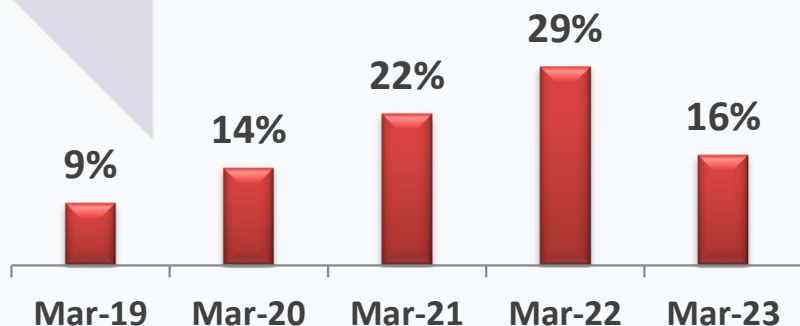


Social community with 1 lac + followers

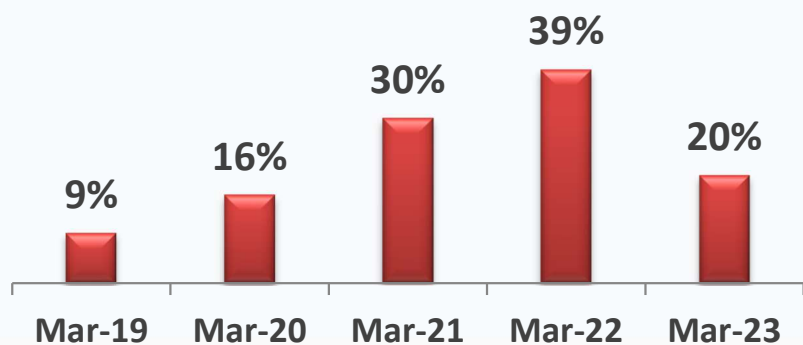
Financial Overview

Key Financial Snapshot

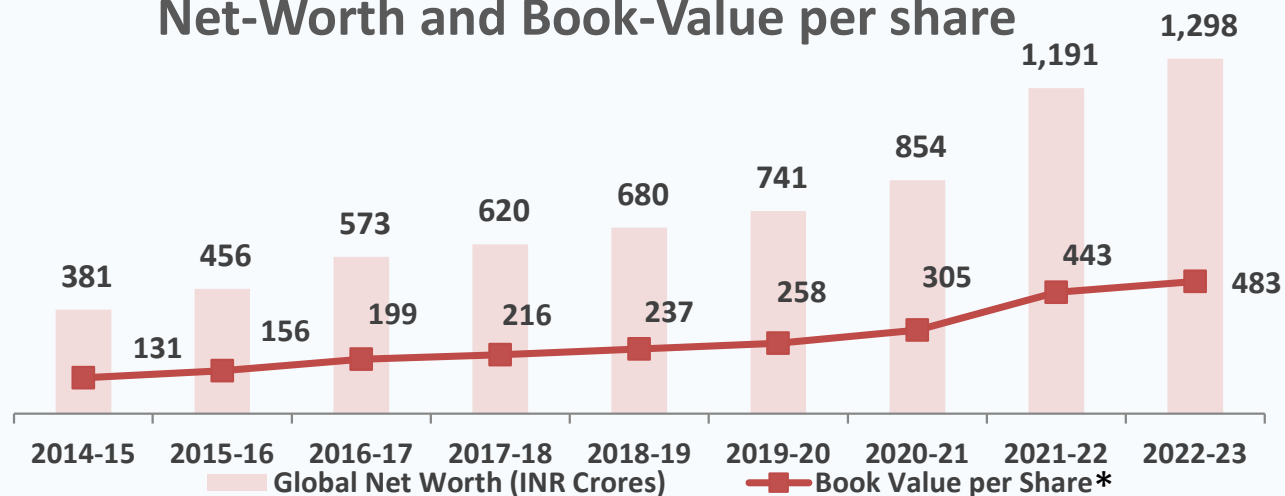
ROCE %



ROE %

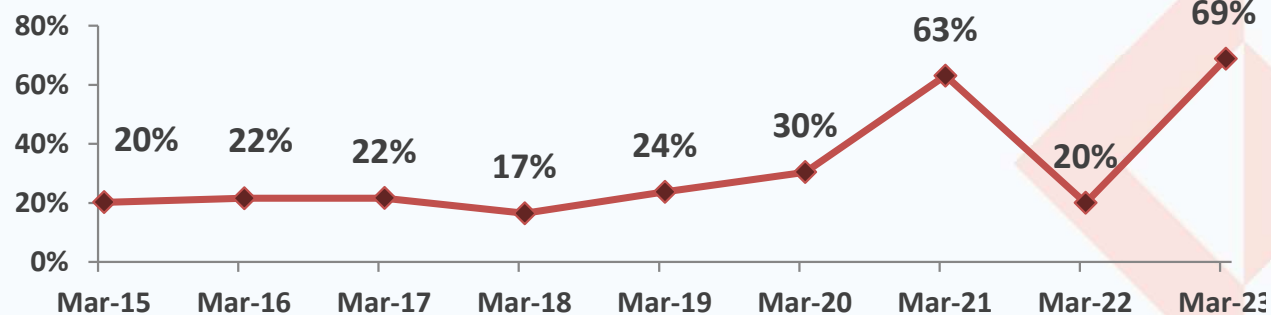


Net-Worth and Book-Value per share



* After considering the impact of for Bonus issue in June'22 and buyback.

Rewards (Dividend/Buyback) (% to PAT)



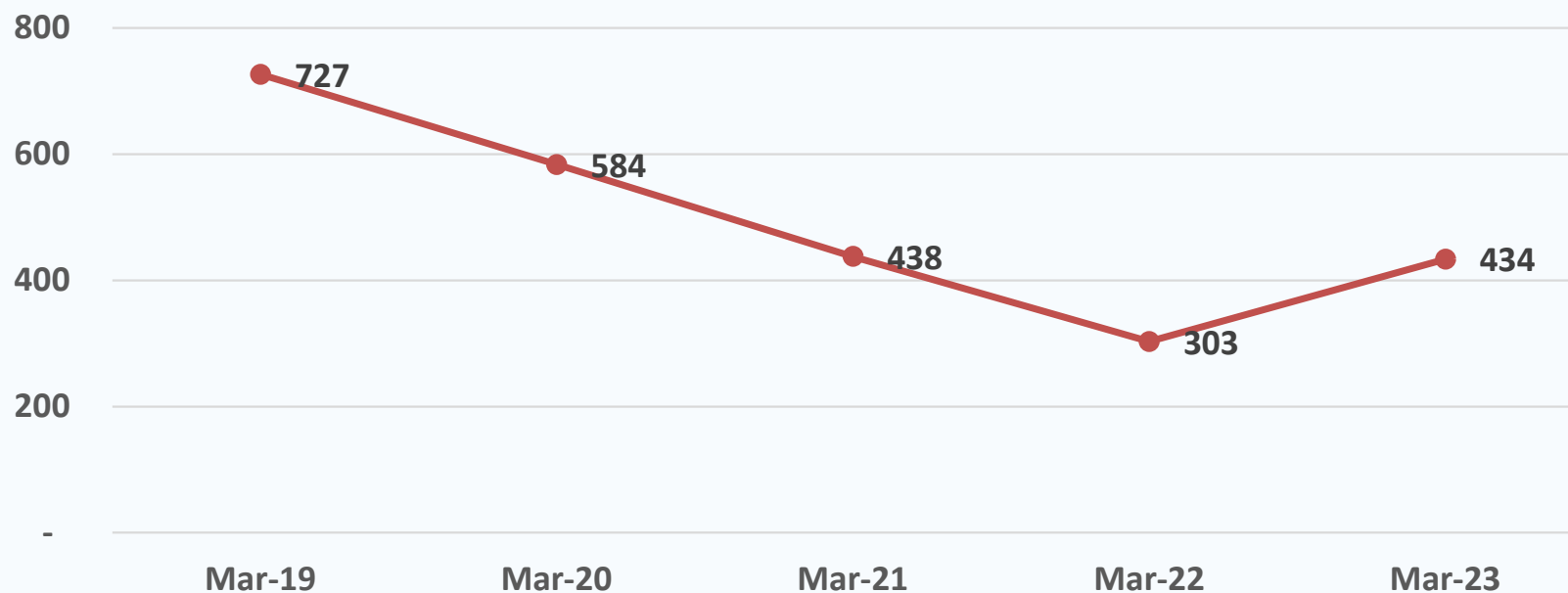
* Includes final dividend for FY'23 of Rs. 5/share subject to shareholders approval at ensuing AGM.

Leverage Profile

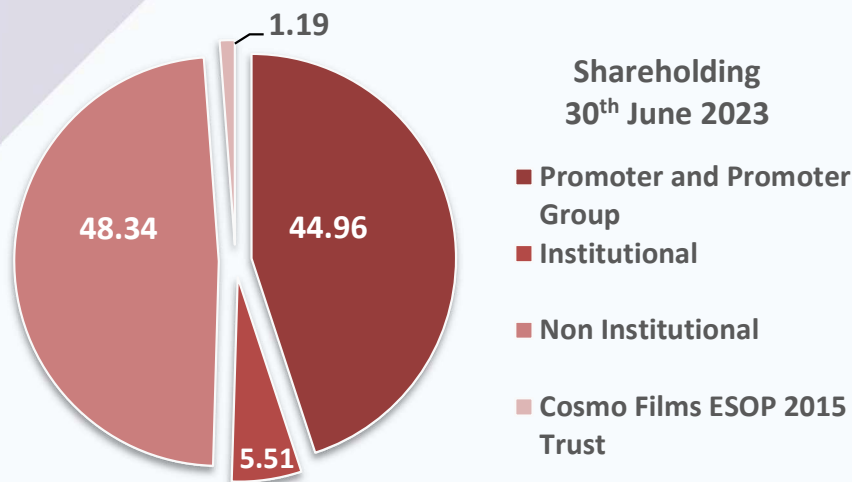
Strong financials with continuing Capex.

Net debt/EBITDA 1.0 times and net debt to equity at 0.3 times (March 2023)

Net Debt (INR Cr)



Shareholding Pattern – June 2023



Historical Shareholding Pattern

(in %)	Jun-23	Mar-23	Dec-22	Sept-22
Promoter	44.96	44.40	44.28	44.24
Institutional	05.51	05.70	05.57	06.78
Non Institutional	48.34	48.69	48.84	47.68
Shares held by Employee Trust	01.19	01.21	01.31	01.30

Top Non-Promoter Shareholding – 30th June 2023

1	Acadian Emerging Markets Small Capp Equity Fund LLC	0.81%
2	Aequitas Equity Scheme I	0.74%
3	Pankaj Poddar	0.68%
4	Shivani Tejas Trivedi	0.58%
5	Vikas Mehra	0.55%
6	Aequitas Investment Consultancy Private Limited	0.53%
7	Emerging Markets Core Equity Portfolio (The Portfolio) of DFA Investment Dimensions Group INC. (DFAIDG)	0.46%
8	Anishya Obhrai Madan	0.34%
9	Tapasya Obhrai Nair	0.33%
10	Shree Ballabh Bhaiya	0.31%

ESG and Sustainability Initiatives

CareEdge “GOOD” ESG Rating

Sustainable Manufacturing and Product Practices

Product Practices

- Offering mono-material poly-olefin films for ease of recycling.
- Designed heat resistant BOPP films replacing BOPET; giving push to creation of mono-material structures.
- Partnered with some of the best global brands to offer structure rationalization.
- BOPP and CPP films offer better yield, hence enabling reduced consumption of plastics.
- UV stabilized Synthetic Paper used to replace PVC in outdoor promotional applications for duration requirements up to one year.
- Offer a suitable substitute for aluminum foil in form of its Ultra-High Barrier Films.
- Offer Oxo-Biodegradable Films.

Manufacturing Practices

- Recycling of manufacturing waste for further film Production (about 95%)
- 5% reduction in carbon emission scope 1
- 2% reduction in carbon emission scope 2
- INR 10 cr initial investment to reduce environment impact
- Usage of solar power as a source of energy in plants
- 35% of water treated at Cosmo : Rain water harvesting
- Constant monitoring of parameters like noise, illumination, ventilation, air quality etc.

Board of Directors



Mr. Ashok Jaipuria

Chairman & Managing Director

A first generation entrepreneur with over forty years of experience in the corporate world



Mr. A K Jain

Director of Corporate Affairs

Over 4 decades of experience in Finance, Accounts and General Management functions.



Mr. H K Agrawal

Independent Director

Over 4 decades of experience in the fields of Strategic Management, Organization Structure, Finance and Training.



Mrs. Alpana Parida

Independent Director

More than two decades of experience in retail and marketing communications in the US and in India.



Mr. Pratip Chaudhuri

Non-Executive & Non Independent Director

Extensive experience in the fields of Corporate Finance, Treasury, Asset Management and International Banking.



Mr. H N Sinor

Independent Director

Over 4 decades experience in public as well as private sector banks like UBI, Central Bank of India and ICICI Bank.



Mr. Anil Wadhwa

Independent Director

Ex- Member of the IFS, he has served as Indian Ambassador to Several country.



Mr. Rakesh Nangia

Independent Director

4 decades of experience in advising Fortune 500 multinationals and Indian Business houses on a wide range of matters.



Mr. Arjun Singh

Independent Director

25 years of experience in running and growing businesses.

Leadership Team



Mr. Pankaj Poddar
Group Chief Executive Officer

Over 27 years of experience in finance, advisory and various leadership roles.



Mr. Neeraj Jain
Group Chief Financial Officer

Over 23 years of experience in finance, strategy and risk management with large manufacturing and service industries in leadership roles.



Mr. Kulbhushan Malik
Business Head- Cosmo Films

Over 24 years of experience in the areas of Business & Strategy Management, Sales and Financial management.



Mr. Sanjay Chincholikar
Business Head- Technical Films & Rigid Packaging

Over 30 years of experience in the fields of manufacturing, engineering, projects and quality control.



Mr. Ambarish Sikarwar
Business Head- Cosmo Films B2C Pets Business

19 years of experience in consumer categories.



Dr. Anil Vilas Gaikwad
Business Head- Cosmo Speciality Chemicals

15 years of experience in wide range of polymer synthesis techniques, inorganic and high temperature ceramic coatings.

ESG Snapshot



Environmental



Social



Provision to infrastructure and qualified professionals to support Educational Institution

55,000

No of saplings planted under CSR with 92% survival



Governance



CSR Milestones (2008-2023)

Education

43
Schools Enrolled

40 girls
Scholarship

24
Computer Labs

46
Computer Awards

62,000
Students Impacted



Sanitation

200
Toilet

4
Water Tanks

11
Handwash Stands

11 Schools
Rain Water Harvesting



Environment & Plantation

55000
Tree Plantation

148 Acres of land
Total green cover

115
Farmers Impacted

92%
Survival rate



Health and Covid

38400
Cooked Meals

170000
Grocery

31104
Vaccination

10000+
Hygiene Kits

2
100% Covid Free Villages

for 43 Institutions
Safety Kits

15000 community members
Health Awareness & Camps

Community Engagement

6.5 Lakhs
Lives Impacted

Parents engagement

Covid awareness

Counselling

Children's fair & summer camps

Health camps

E-Services

Events and competitions

Publication of Educational Resources

Cosmo English Tutor: Youtube Channel & Web Portal

Curriculum for Computer, Digital Foundational and Basic English Literacy

Correct use of toilet- A booklet

Basic English Conversation book

Manual on Net Banking & Digital Payments

Posters on Covid Awareness & Health

Awards and Accolades

FY 2022-23

- Featured as one of the Top 10 Companies from India in Forbes Asia Best under A Billion 2022 list
- Ranked as one of India's Fastest Growing Companies by BW Business World Magazine
- Cosmo First grabbed "Most enterprising Business Award" by prestigious Entrepreneur Magazine
- Zigly bagged the "Top 100 D2C Brands" of the year by the Retailer Magazine.
- Cosmo Speciality Chemicals won the Award for "20 Most Promising Chemical Companies in India 2022" by Innovative Zone Magazine

FY 2021-22

- Bagged CII National Level Scale award for Supply Chain and Logistics Excellence
- IFCA Star Award under the innovations category for the Heat Resistant BOPP Film & CPP Specialized Film
- SIES SOP Star Awards for its one side printable and other side barrier coated facestock Film, Liner less Label Films and Both side Top Coated Films

FY 2020-21

- Bagged CII National 5S Excellence Awards 2020
- Best exporter awards in Aurangabad region under Nagpur Custom Commissionerate
- WordStar Packaging Award 2021 in the Beverages category for Serializable Conduction Sealing Film
- WorldStar Global Packaging Award 2021 in Packaging Materials & Components category for CPP High Barrier Films`

FY 2019-20

- Ranked as 10th in the list of Fortune's Next 500 midsize companies
- Brand Excellence Awards for Effective Use of Marketing Communication & for Engineering, Research and Development Sector

Thank You

For more information, please contact:

Cosmo First Ltd.

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Group Chief Financial Officer

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