



November 10, 2021

Ref: Sec/Sto/2021/11/04

Corporate Relationship Department
BSE Limited
Phiroze Jeejeebhoy Towers Dalal Street,
Mumbai – 400001

Subject: Copy of Managing Director's Presentation – 56th Annual General Meeting (AGM) of Kennametal India Limited held on November 10, 2021

Ref: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

[Scrip Code: 505890] – Kennametal India Limited

Dear Sir/Madam,

Please find enclosed herewith the presentation made by the Managing Director of the Company at the 56th Annual General Meeting held on Wednesday, the 10th day of November 2021 through video conferencing ("VC") / other Audio – Visual Means ("OAVM").

We request you to kindly take the same on record.

Thanking You.

Yours Truly,

For **Kennametal India Limited**

A handwritten signature in blue ink, appearing to read 'Naveen Chandra P'.

Naveen Chandra P
General Manager – Legal & Company Secretary

Kennametal India Limited 56th Annual General Meeting

Vijaykrishnan Venkatesan
November 2021



Welcome

Namasté

Disclaimer

This presentation may include statements which may constitute forward-looking statements. All statements that address expectations or projections about the future, including, but not limited to, statements about the strategy for growth, business development, market position, expenditures, and financial results, are forward looking statements. Forward looking statements are based on certain assumptions and expectations of future events and involves known and unknown risks, uncertainties and other factors. Kennametal India Limited (the “Company”) cannot guarantee that these assumptions and expectations are accurate or exhaustive or will be realized. The actual results, performance or achievements, could thus differ materially from those projected in any such forward-looking statements. No obligation is assumed by the Company to update the forward-looking statements contained herein.

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Solving customer challenges around the world

Kennametal is a world leader in tooling and wear-resistant solutions



World Headquarters:
Pittsburgh, PA, USA

India Headquarters:
Bangalore, India

EMEA Headquarters:
Neuhausen, Switzerland

Asia Headquarters:
Singapore, Singapore

AT A GLANCE

8,600+ Employees

Serving **80,000+ Customers**

In more than **60 Countries**

Founded in **1938**

Fiscal 2021 Revenue **\$1.8 billion**

Our guiding principles define who we are and who we aspire to be

Our Mission: Through the skill and innovation of our people, we deliver industry-leading tools and technologies that solve customer challenges and enable exceptional performance

Our mission is all about performance for our customers. Our tools and wear-resistant solutions enable customers to run longer, cut faster and machine with greater precision. We aren't setting the performance standard for our industry.....we're resetting it even higher.



VISION

Our Vision: Transform how everyday life is built.

Our customers build things that touch everyday lives. They make products that enable people to drive, fly, power and build...and their products are made possible by Kennametal innovation.

By continuously transforming ourselves, our products and our solutions, we are helping our customers transform everyday life.

Our Values: Safety. Respect. Integrity. Accountability.

These are the values and guiding principles that we live by every day.

- It's safety first, always and everywhere.
- We exemplify respect for every person – no exceptions.
- We have integrity in all that we say and do.
- We're accountable to each other, our customers, shareholders, environment and community.

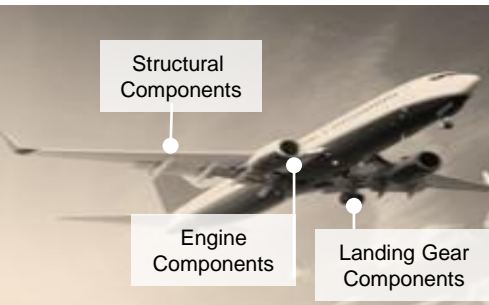


VALUES

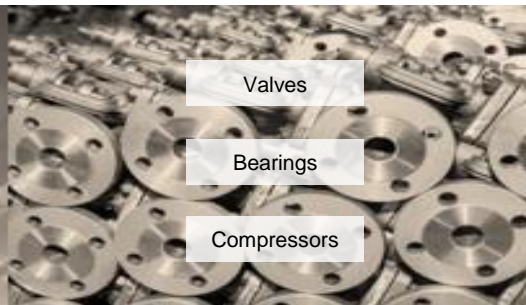
TRANSFORM
HOW EVERYDAY
LIFE IS BUILT



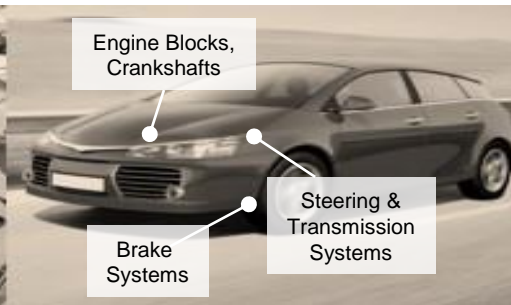
Our innovation helps solve our customers' biggest challenges so they can deliver the products and services we rely on every day



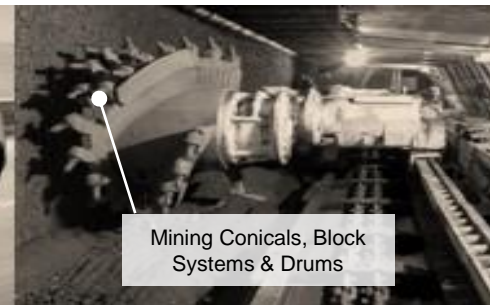
 **AEROSPACE**



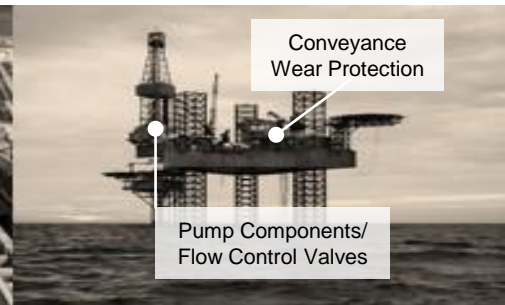
 **GENERAL ENGINEERING**



 **TRANSPORTATION**



 **EARTHWORKS**



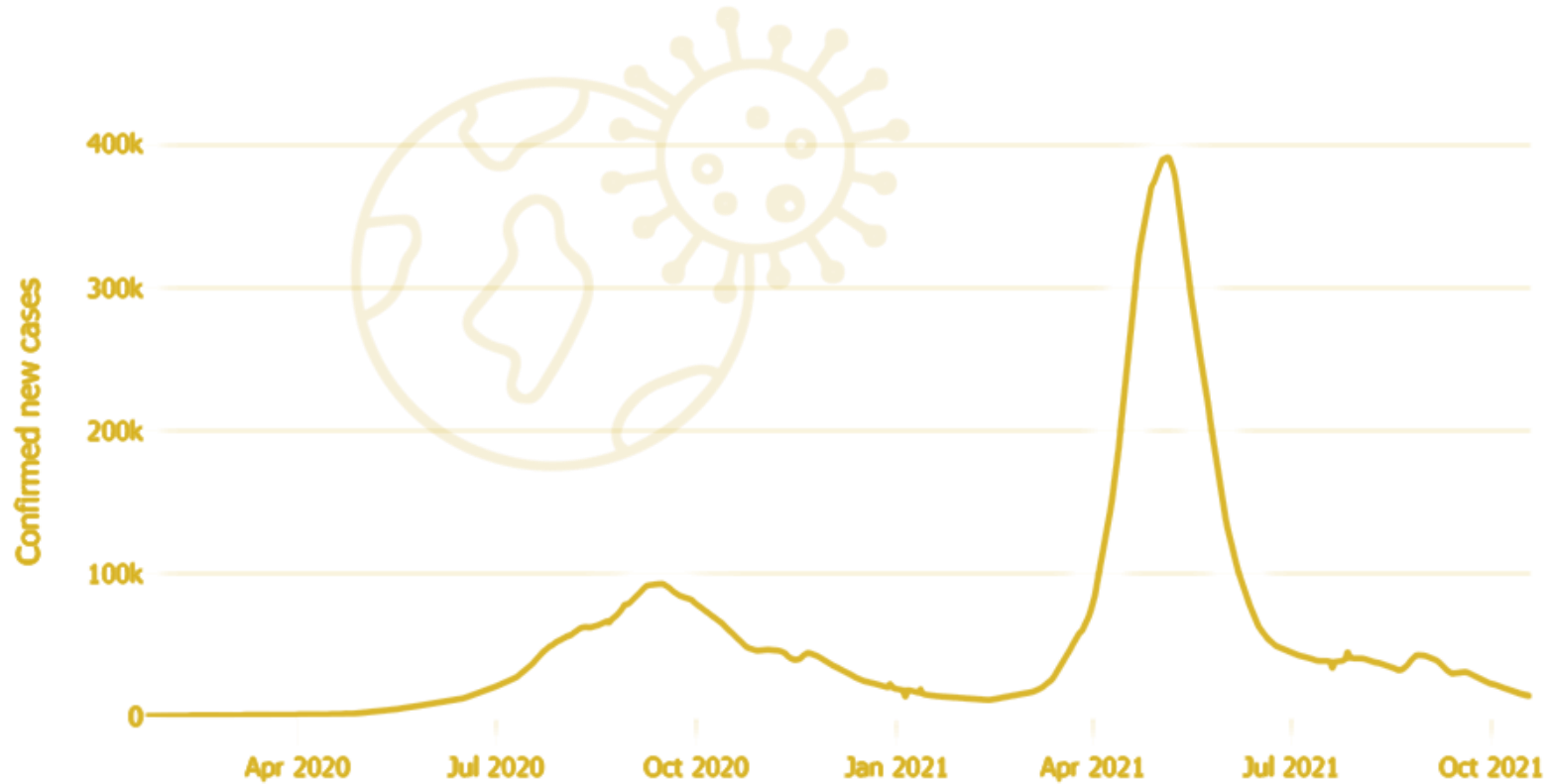
 **ENERGY**

98 Patents granted in FY 2021

1,725 Total active patents worldwide

11 New product families launched in FY 2021

Navigating another year of COVID-19 and the uncertainty continues...



Source: Johns Hopkins University CSSE COVID-19 Data

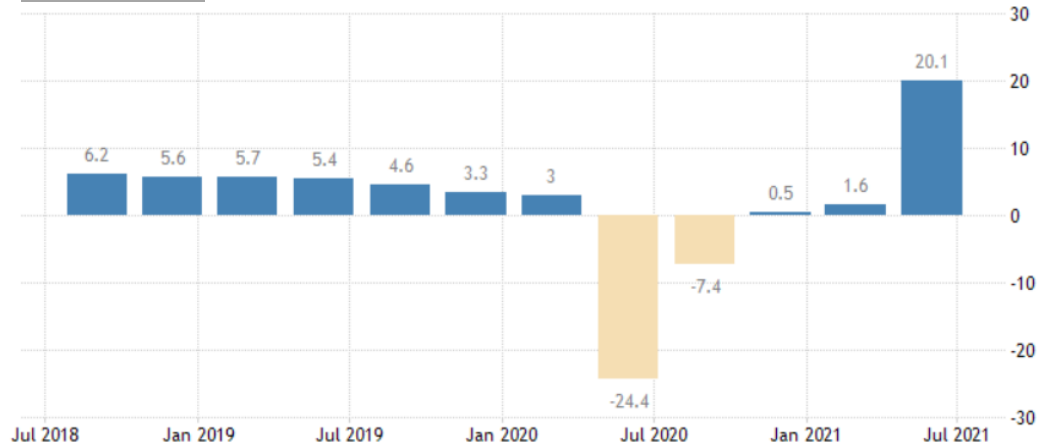
India's Mega COVID-19 Vaccination Drive Hits **100 Crore Doses**

COVID-19 vaccine for **children** under trials

Experts hint towards endemic with **waning COVID-19 infections**, though chances of **another spike** post festive season not ruled out

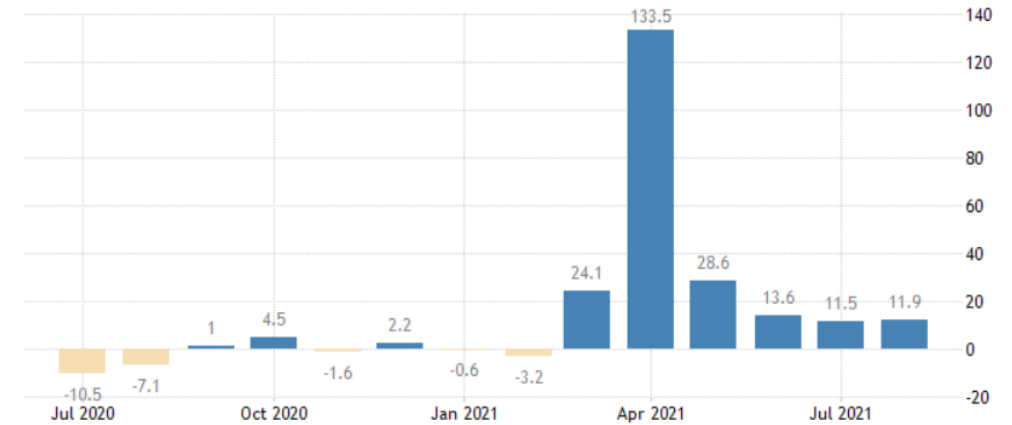
Signs of economic recovery evident though challenges prevail

GDP



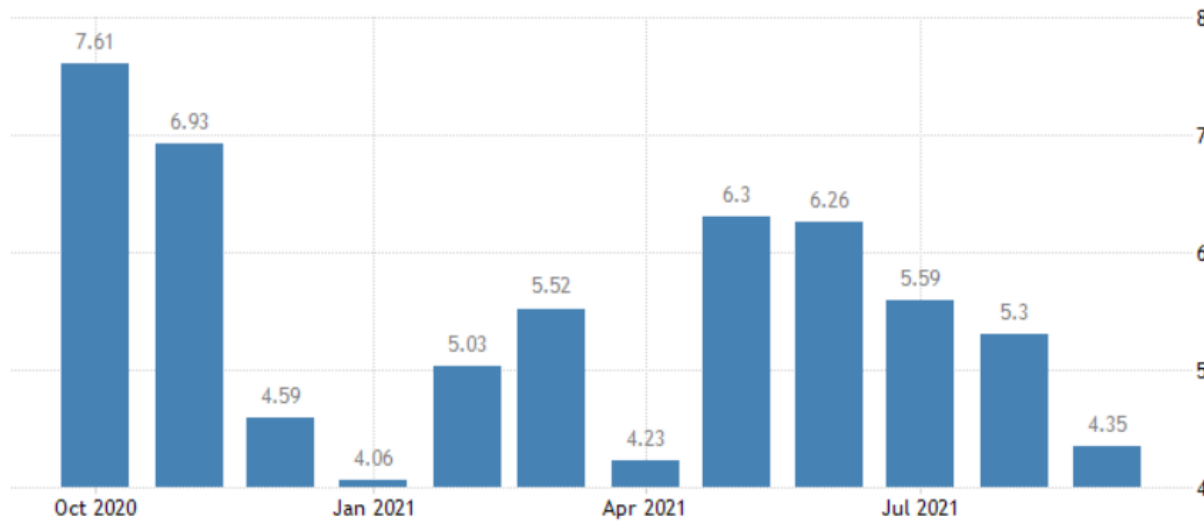
SOURCE: TRADINGECONOMICS.COM | MINISTRY OF STATISTICS AND PROGRAMME IMPLEMENTATION (MOSPI)

Industrial Output



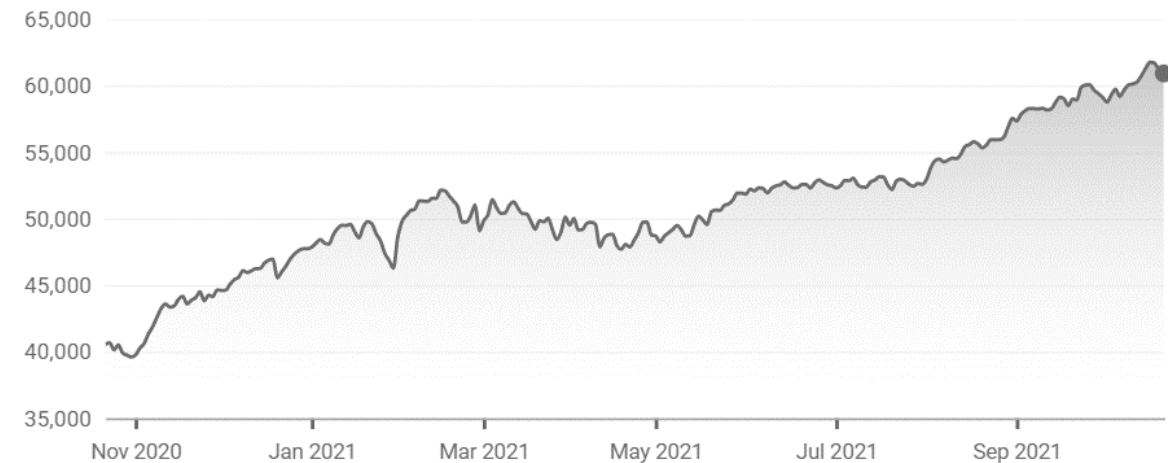
SOURCE: TRADINGECONOMICS.COM | MINISTRY OF STATISTICS AND PROGRAMME IMPLEMENTATION (MOSPI)

Inflation



SOURCE: TRADINGECONOMICS.COM | MINISTRY OF STATISTICS AND PROGRAMME IMPLEMENTATION (MOSPI)

Sensex



Source BSE Sensex

Kennametal India Limited (KIL) delivering a solid FY21 on all parameters

STRONG REVENUE

Rs. 8537 Mn ↑ 21%



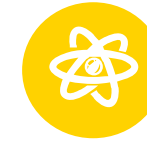
PASSIONATE EMPLOYEES

747 employees



GROWING CUSTOMER BASE

1500 + Customers and
200 + Channel Partners



INCREASED EPS

Rs. 33.35 ↑ 116.3%



LIQUID AND DEBT FREE BALANCE SHEET

Rs. 1288 Mn Cash &
Cash Equivalents

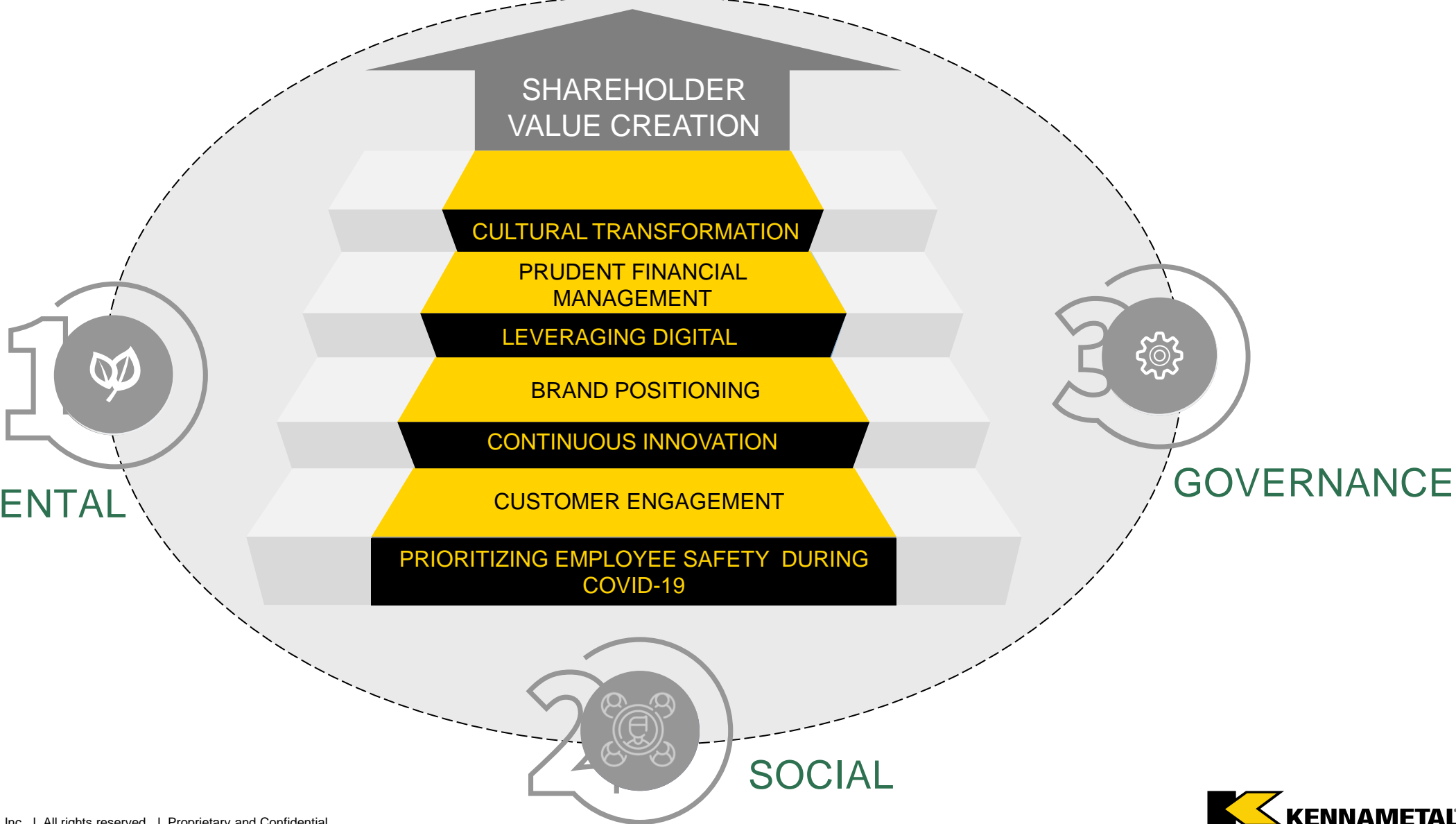


STRONG PROFIT

Rs. 733 Mn PAT ↑ 116%



Staying the course to deliver growth and value creation



Living up to our core value of Safety by supporting employees during COVID-19



Give
75%
a
SHOT!

100%
75%
50%



- COVID-19 insurance cover for all our employees and their immediate families
- COVID-19 leave policy introduced
- Conducted several awareness sessions by leading healthcare professionals
- Occupational Health doctors and COVID-19 task force team helped employees in need

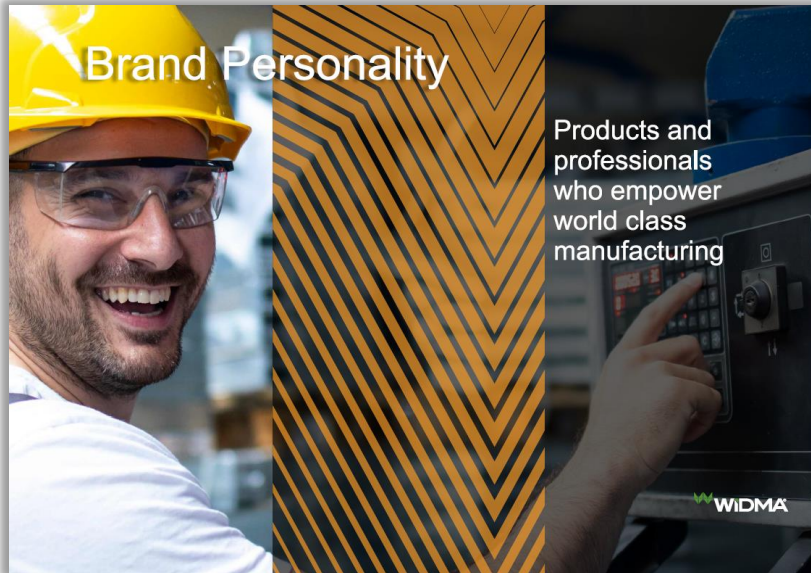
6

VACCINATION CAMPS IN KIL CAMPUS

81%

KIL EMPLOYEES FULLY VACCINATED

Recreating the WIDMA brand identity to redefine the future of machining



machineering
tomorrow

WIDMA

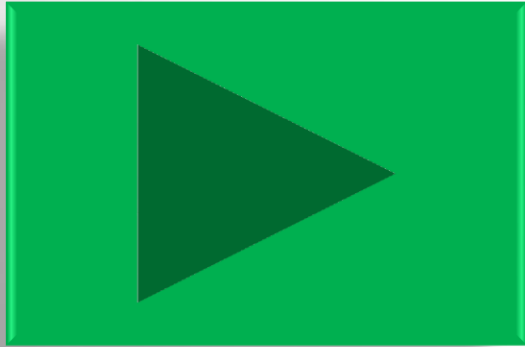
We team
From getting grease on our hands, to delivering customer delight, we work as a team.

We build
We go beyond solutions to stay in the race. We empower customers to change the game, for we are about game changing machines.

We pioneer
We do not rest on our legacy of expertise and years of technical prowess. We break new ground, so we can build what's next.

We deliver more than a product.
We are a relationship.

We are WIDMA.
Machineering tomorrow. Since 1984.



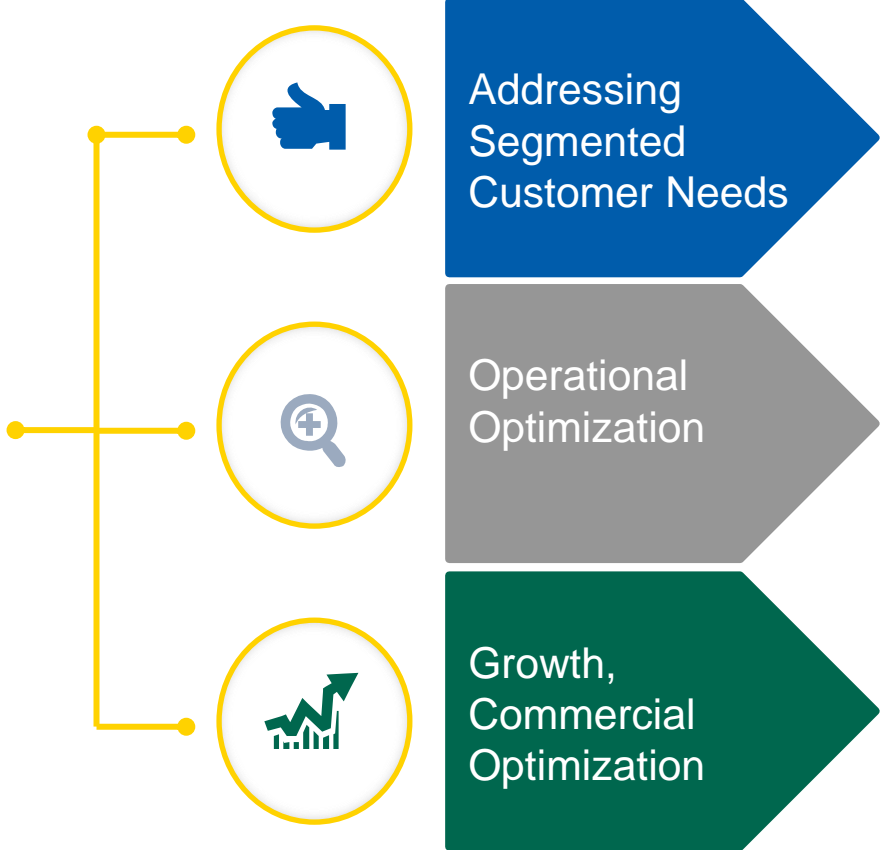
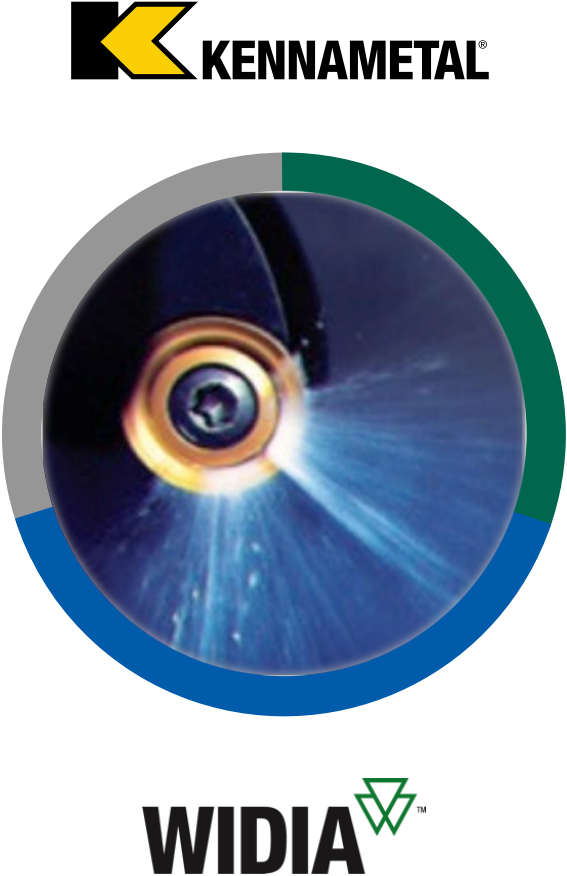
PLAY THE VIDEO

machineering

tomorrow

Multi Brand positioning for Metal Cutting solutions to drive synergies for growth

Drivers



- Improve service capabilities
- Higher flexibility and market coverage
- Customer desired solutions

- Optimize commercial strategy
- Productivity improvement
- Strategic Sourcing

- Brand repositioning
- Optimize sales chain
- New Product Development

Innovation continues to be a key driver ...

KENNAMETAL

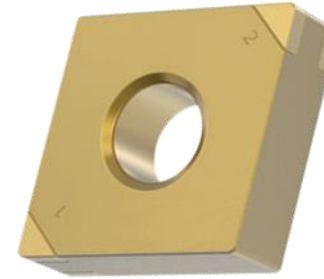
FIX-8 Program for High Productive Turning Applications



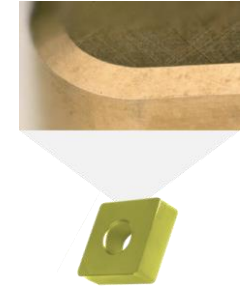
Digital Boring Systems for the Best-in-class Accuracy



Multi-Tip PCBN Wiper Program



New Ceramic Grade for Cast Iron, Hard Materials and Super Alloys



WIDIA

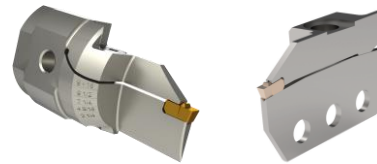
Varimill Xtreme



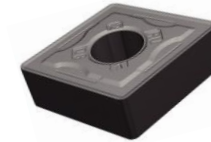
AluFlash 2 & 3 Flute



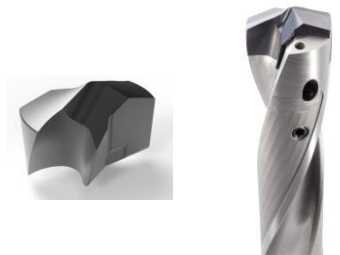
WGC Steel








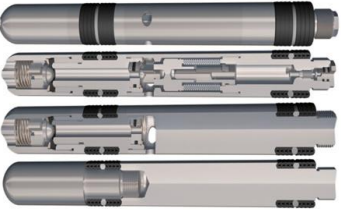



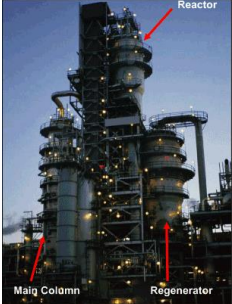
**RU - Roughing Universal
AL - Aluminum Machining**



TDMX for SS



Introducing a host of wear solutions to sustain leadership

PRODUCT				
<p>Carbide Gas Lift Seat</p> 	<p>Cladded Spargers</p> 	<p>Slender Punch</p>  <p>Job Holder</p>	<p>New Grade of SMR</p> 	<p>Stellite 6, Thermowell</p> 
APPLICATION				
<p>Combination of carbide balls and gas lift valve seat enhances the service life of the mandrels used in the lifting of oil by pressure lift.</p>	<p>VCM oxychlorination sparger components</p>	<p>Slender Punches: Piercing a rivet hole in ball retainer Job Holder: Steel to carbide conversion for bearing manufacturing</p>	<p>New grade developed for high-speed rolling mill (rolling speed > 80 m/sec).</p>	<p>A thermowell is a protection for the temperature sensors used in refinery cracking unit</p>
				

Expanding our offerings to a host of standard and semi-standard machines

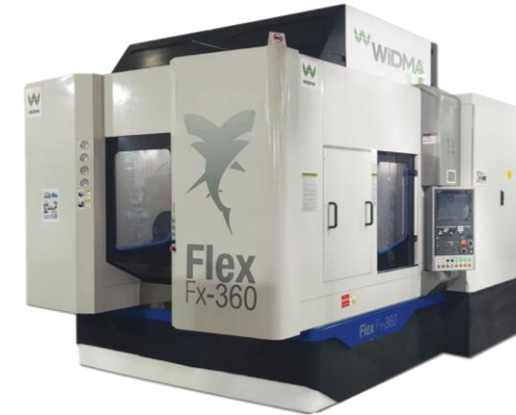
Vertical BTA C' Boring Machines



Ezeegrind Neo



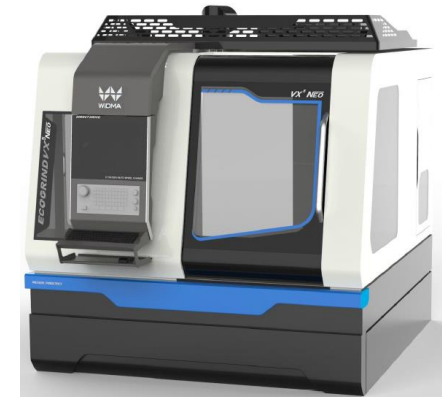
Flex Fx 360



VU Series multi-tasking turning Machine



ECOGRIND RX⁵ NEO



ECOGRIND VX⁵ NEO

Continuous customer engagement through training

115

TRAINING DAYS

5200+

PARTICIPANTS COVERED

110

TOTAL PROGRAMS



Connect all the dots of your machining knowledge

Kennametal Knowledge Center India presents

e-MCAE

Online Metal Cutting Application Engineering courses

Standard Training

Product and Application Engineering

Sales and Distributor Training

Advanced Trainings

AEROSPACE

AUTOMOTIVE

ACADEMIC

INDUSTRY BODIES

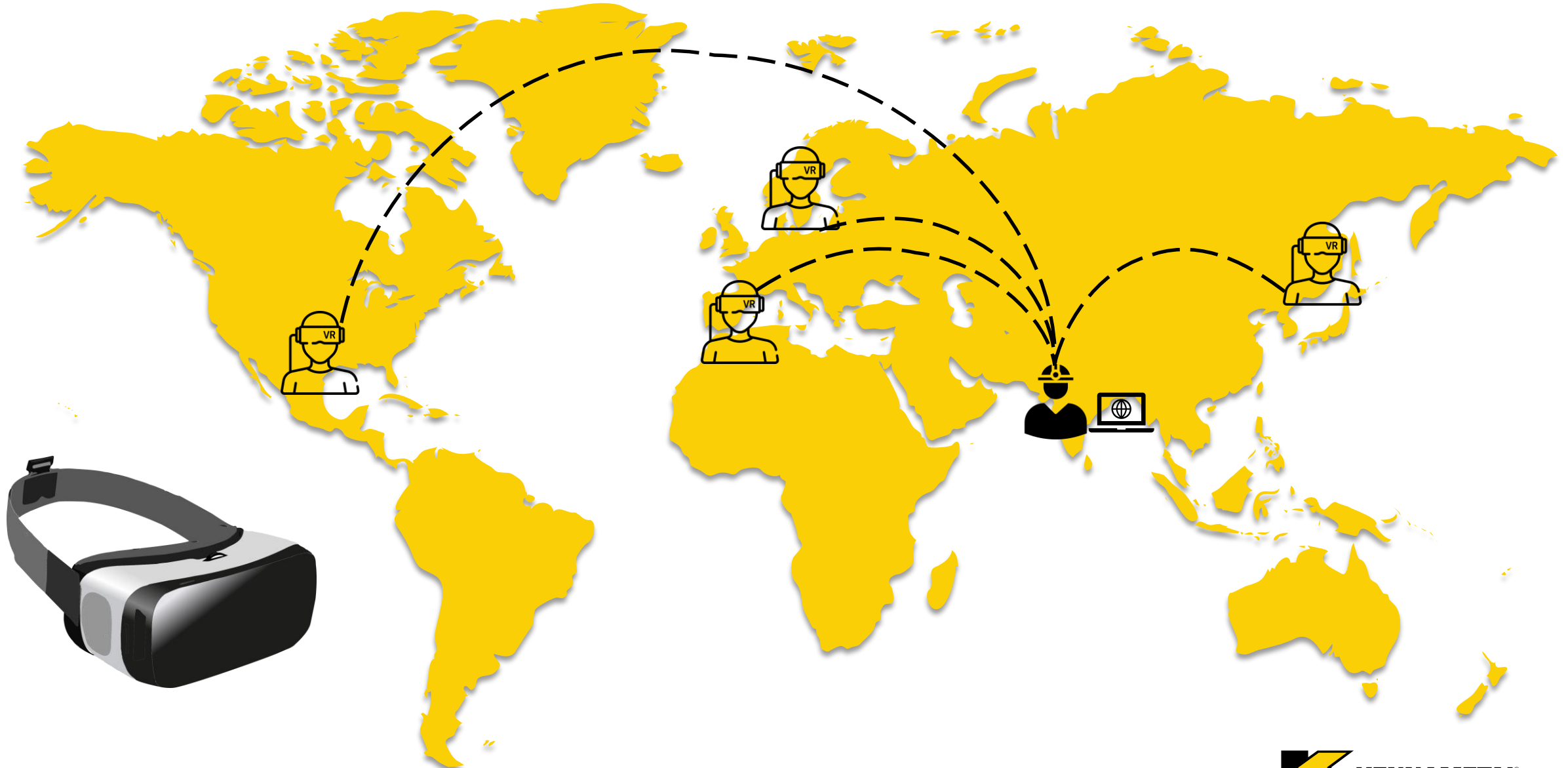
Comprehensive Program

Online Quiz

Culture Transformation

Advanced Technologies

Leveraging digitization to install large machines at global locations



Embarking on culture transformation through Diversity and Inclusion

Community Engagement


Organization Awareness

Talent Acquisition

Talent Development

KENNAMETAL #WinningTogether


Success STEMs from Community Outreach



Follow us! [in](#) [ig](#) [tw](#) [f](#)

KENNAMETAL #WinningTogether


Gearing up to Spread Awareness



Follow us! [in](#) [ig](#) [tw](#) [f](#)

KENNAMETAL #WinningTogether


Driving Acquisition from a diverse talent pool



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KENNAMETAL #WinningTogether

Equipping you with the tools of the trade for All-Round Development!



Follow us! [in](#) [ig](#) [tw](#) [f](#)

Continued our efforts to make an impact in the society we live in



Protect our Planet initiatives :

- Environment friendly projects identified to prevent soil erosion, improve the ground water level and promote Afforestation at Nijagal Forest range will be implemented
- Percolation pits to improve ground water table will be implemented at the identified Bio-diversity Park in Mathikere, Bangalore.

Promotion of Tech Education :

- Supported 'Katalyst' program which aims at liberating socio-economically disadvantaged young women through their pursuit for professional education.
- Enabled children in Government schools to attain grade appropriate skills and create pathways to productive careers.
- Extended scholarships to meritorious and economically disadvantaged students at PSG College of Technology.

In the Community:

- Donated essential medical equipment and PPEs to support the Government and private hospitals treating the COVID-19 patients. Also, donated home quarantine kits to low-income groups.
- Supported education expenses of 25 girls at SOS Children's Villages of India.

Recognition from the industry, a testimony to our brand credibility

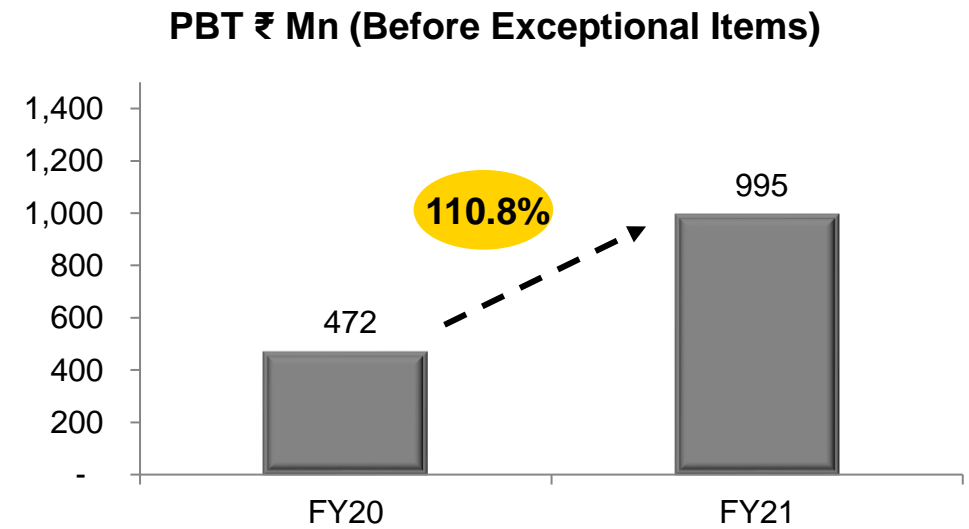
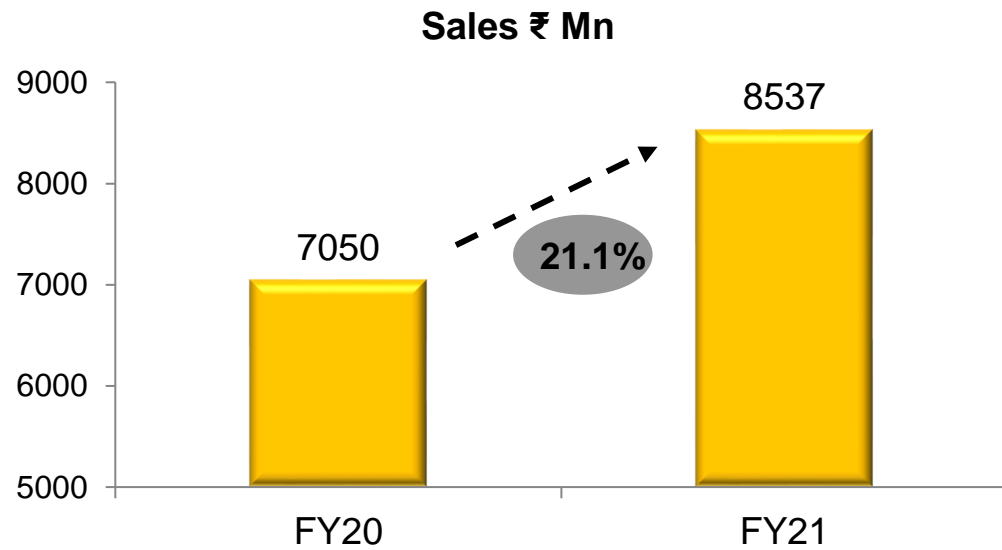


'Safety Award' by the **National Safety Council – Karnataka Chapter**, in recognition of its overall safety performance and enforcement of best employees' health practices



Kennametal, WIDIA and WIDMA were recognized as the **Best Brands** in the Metal Cutting industry by **The Economic Times**

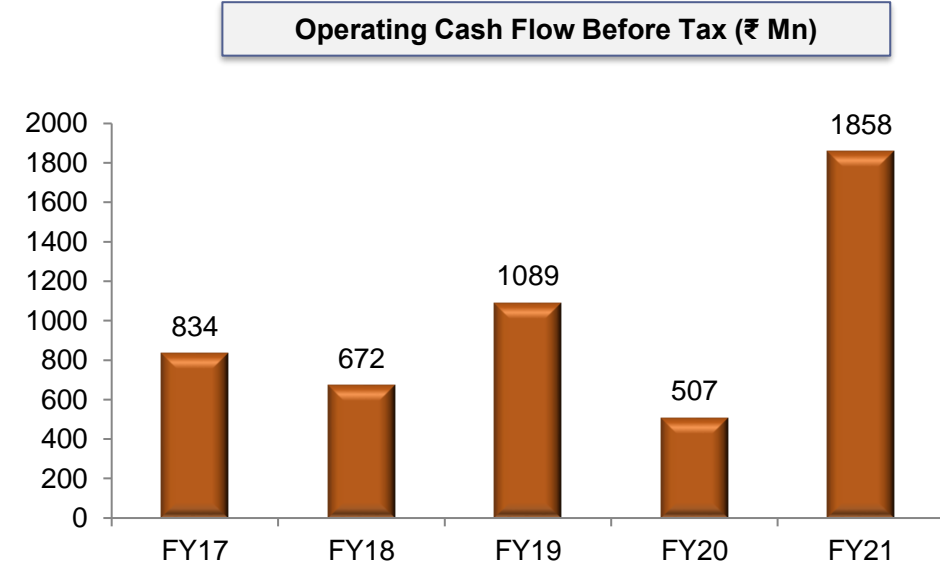
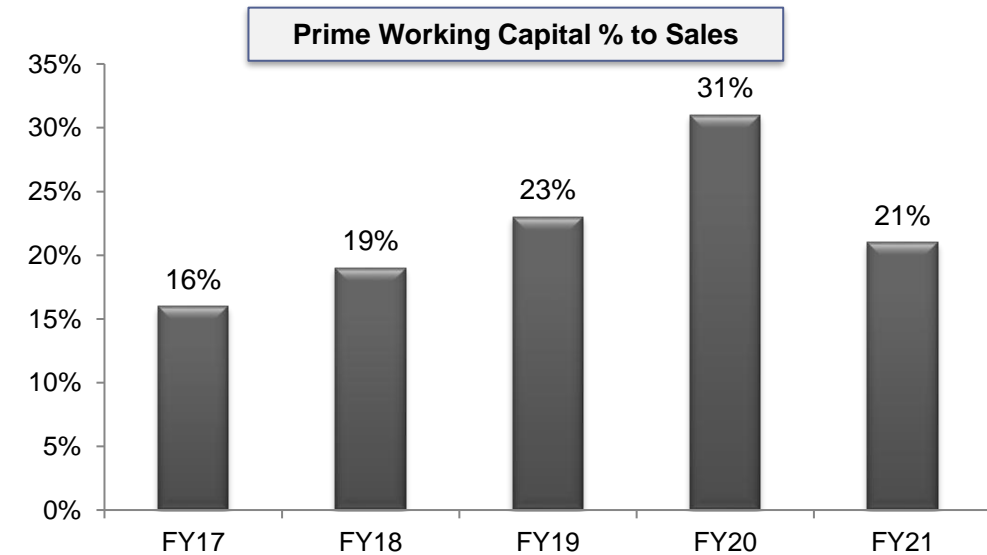
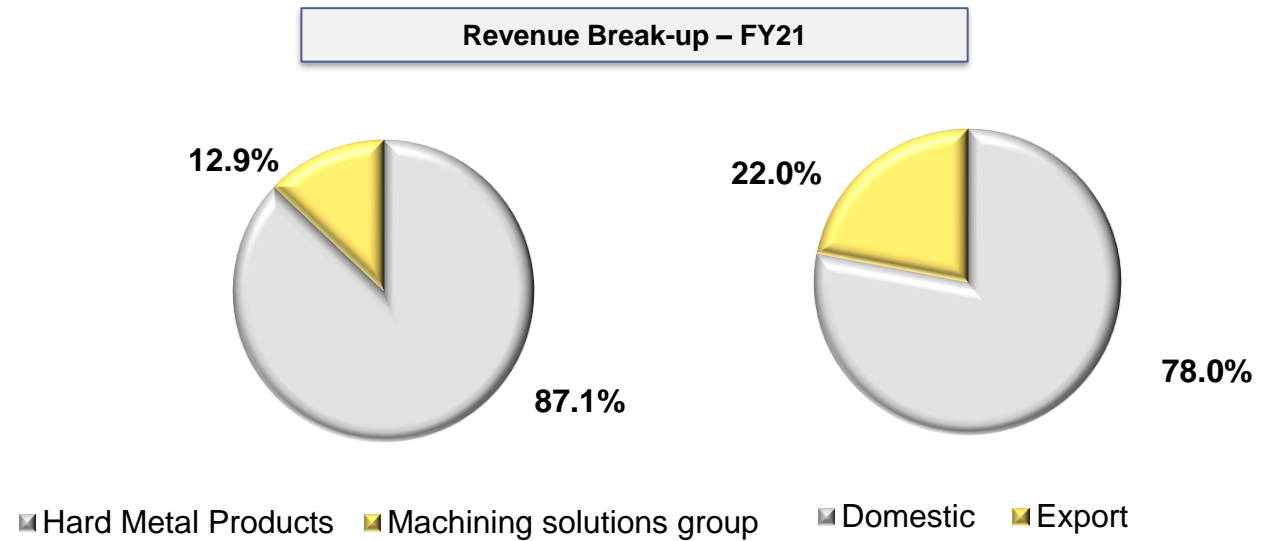
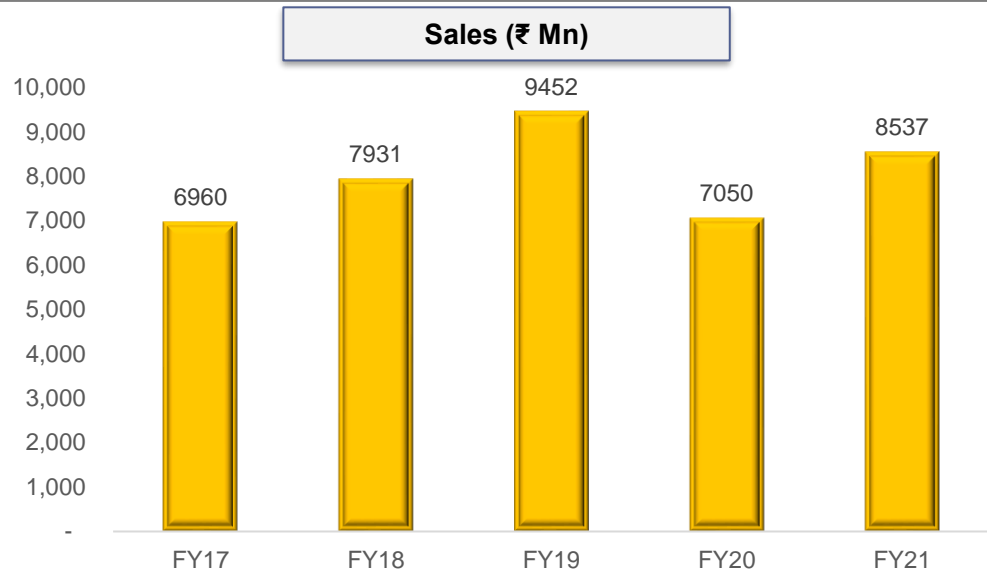
Strong financial performance over the last fiscal, PBT growth over 100%



	FY20	FY21	Growth %
Sales ₹ Mn	7050	8537	21.1%
EBT (Before exceptional items) ₹ Mn	472	995	110.8%

EPS increased by 116.3% from Rs. 15.42 per share (FY20) to Rs 33.35 (FY21).

Commercial excellence and financial prudence yield positive results



Experienced and diverse India leadership team



Vijaykrishnan Venkatesan
Managing Director



Prashant Shetty
Director Sales – Metal Cutting



Swamy M.T.
Director Sales - Infrastructure



J. Prabhakar
General Manager - Machining Solutions Group



Swastika Mukherjee
General Manager – Strategic Marketing



M.N. Bhaskara Rao
Vice President - Manufacturing



K.V. Suresh Reddy
Chief Financial Officer



Naveen Chandra
General Manager – Legal & Company Secretary



Manu Kidave
General Manager – Human Resources

We take this opportunity to thank our
shareholders, customers, suppliers,
bankers, auditors, expert advisors and
employees for their continued support

Thank you