

Himatsingka Seide Limited

10/24, Kumara Krupa Road, High Grounds, Bangalore - 560 001, India.

March 25, 2019

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 514043

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai – 400 051
Symbol: HIMATSEIDE

Dear Sir,

Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosures Requirements), Regulations, 2015

Pursuant to the captioned Regulation, we wish to inform you that the Company will be meeting Analyst and Investors in Mumbai at Motilal Oswal Annual India Ideation Conference on Tuesday, March 26, 2019.

Date	Event Name	Organized by	Type of Meeting	Location
March 26, 2019	Motilal Oswal Annual India Ideation Conference	Motilal Oswal Financial Services Ltd	One - on - one & Group	Mumbai

A copy of the presentation is attached herewith and is placed on the Company's Website.

Please take the same on record.

Thanking you,

Yours faithfully,
For Himatsingka Seide Limited



Ashok Sharma
Company Secretary

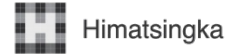
Encl: as above



CORPORATE PRESENTATION

March, 2019

SAFE HARBOUR DISCLAIMER



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One of the world's largest integrated Sheeting producer; Current Capacity at 61 MMPA

World's largest Spinning plant under one roof; equipped with 211,584 Spindles.

One of the World's largest Integrated Terry towel plant under construction ; Capacity of 25,000 Tonnes Per Annum.

Amongst the top producers globally of luxury Drapery and Upholstery fabrics for residential and contract applications

With over 12 licensed and or own brands; operate amongst the largest brand portfolios in home textile space.

Global leader in the cotton track and trace space, using patented DNA tagging technology under own Cotton brands.

Presence across North American, European and Asian regions.

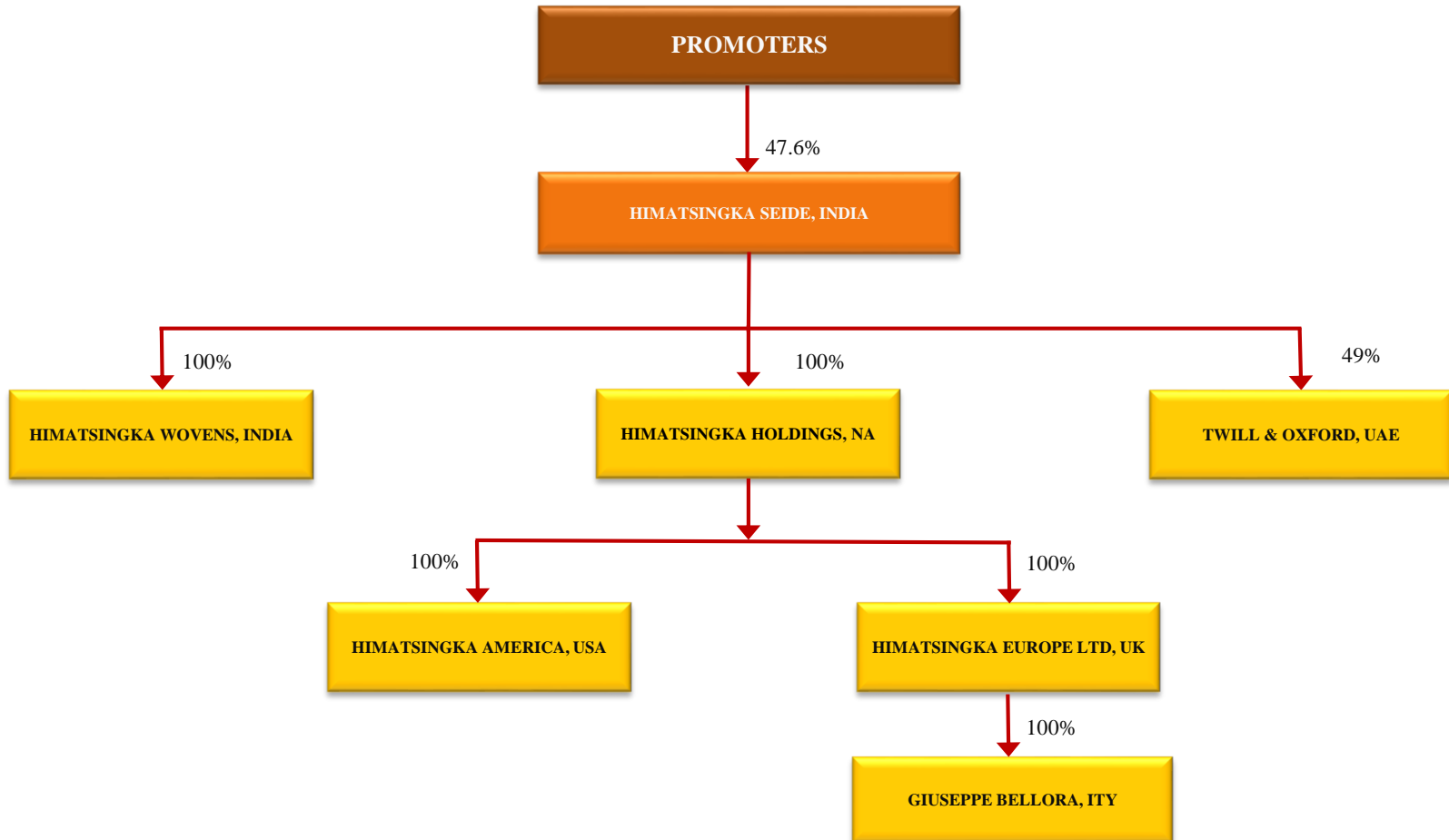
2 manufacturing campuses spread over 400 acres; 6,000 employees

As of December 31, 2018, Total Consolidated Assets – INR 4,978 Crores; YTD Total Consolidated Revenues - INR 1,962 Crores.

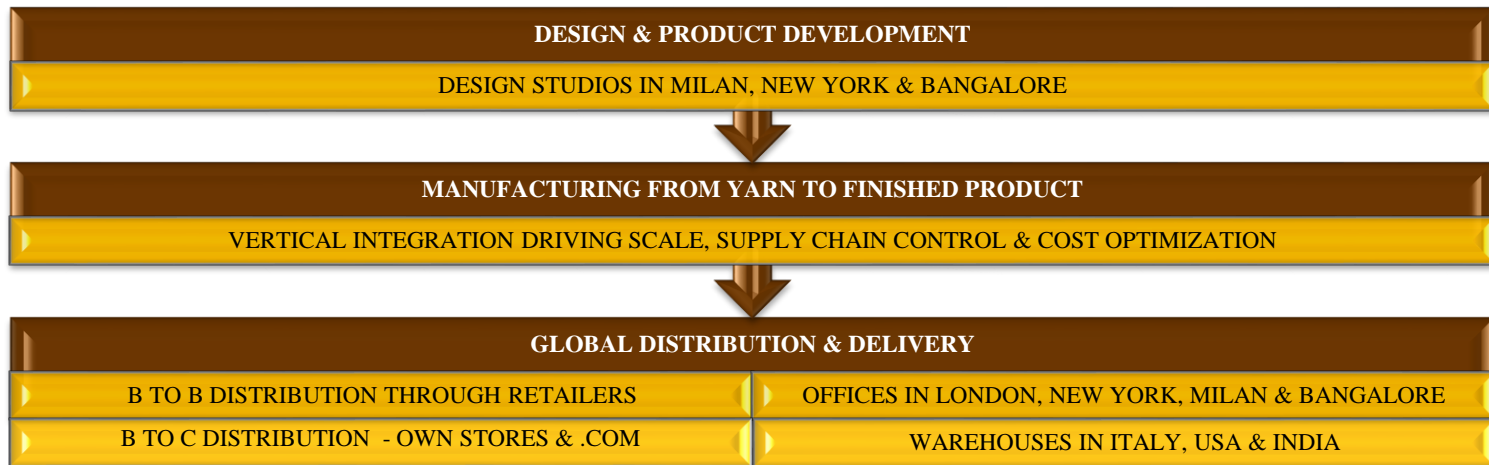


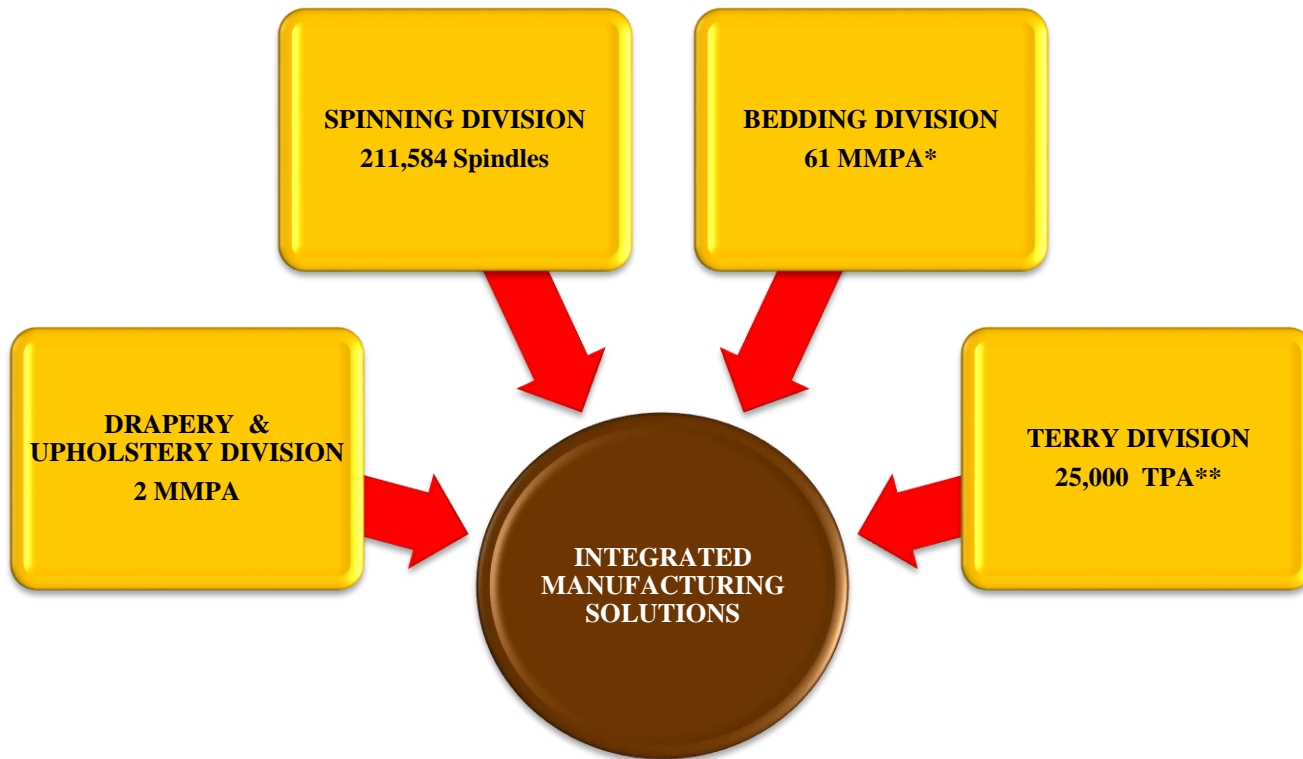
TRULY INTEGRATED GLOBAL TEXTILE ENTERPRISE

GROUP STRUCTURE



 MANUFACTURING BUSINESSES / PARENT
 RETAIL & DISTRIBUTION BUSINESSES





CREATING SUSTAINABLE INFRASTRUCTURE

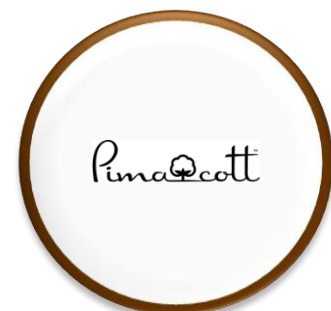
* MMPA – MILLION METRES PER ANNUM
**TPA – TONNES PER ANNUM, PLANT UNDER CONSTRUCTION

OUR VALUE CHAIN



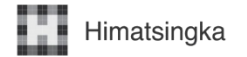
DRIVING INTERGRATION

STRONG BRAND PORTFOLIO



CONNECTING WITH THE CONSUMER

STRONG CLIENT PROFILE



bloomingdale's

BED BATH &
BEYOND



Oberoi Hotels & Resorts

Marshalls.

★ macy's

T.J. MAXX®



Burlington
coat factory

COSTCO
WHOLESALE

laRinascente

ROSS
DRESS FOR LESS

HomeGoods®

belk



amazon.com.

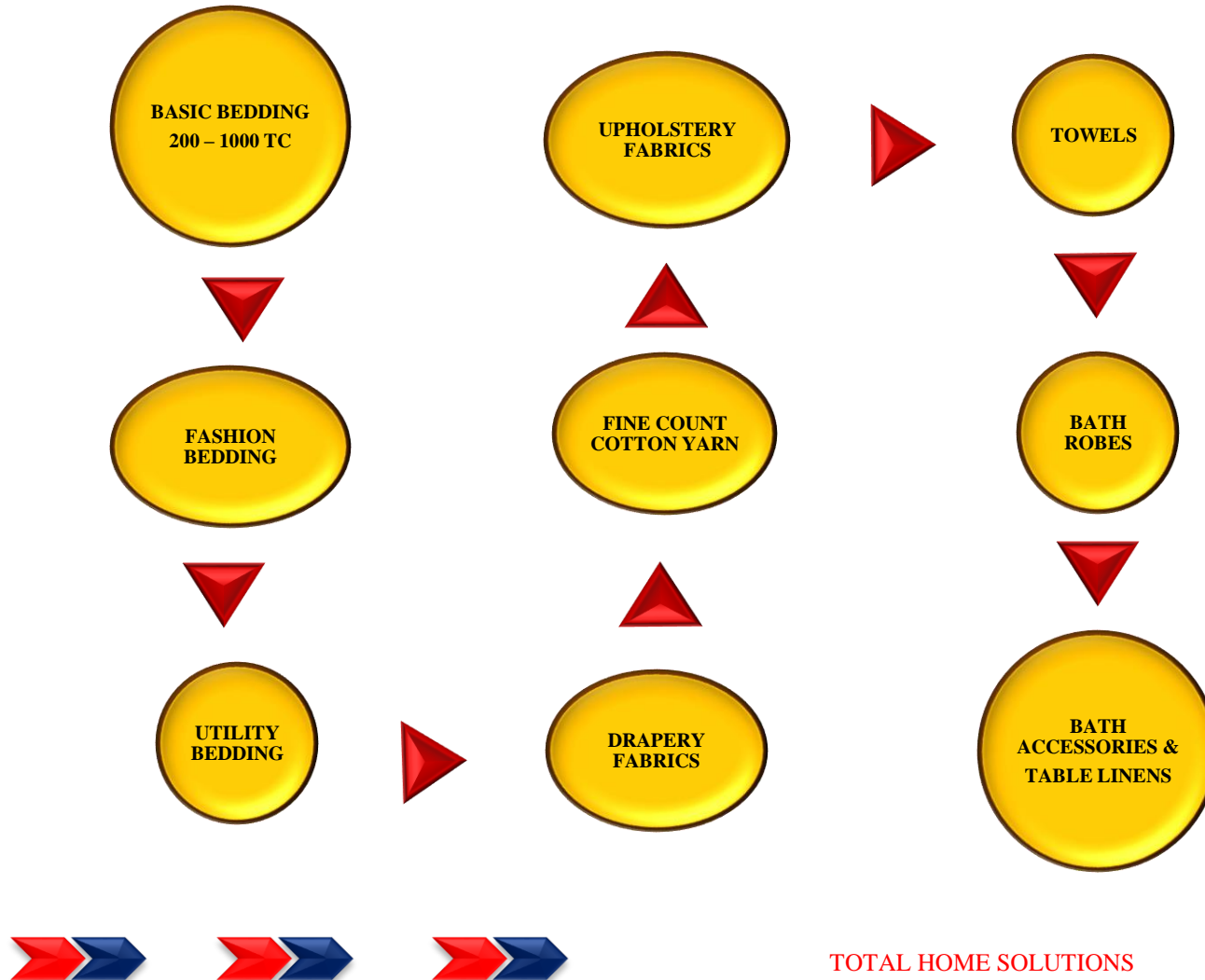
Dillard's

NORDSTROM



GLOBAL REACH - 12,000 POINTS OF SALE

COMPREHENSIVE PRODUCT PORTFOLIO



DNA Tagged Fiber to Finished Goods



DNA marker sprayed onto raw cotton fiber



DNA-marked Bale

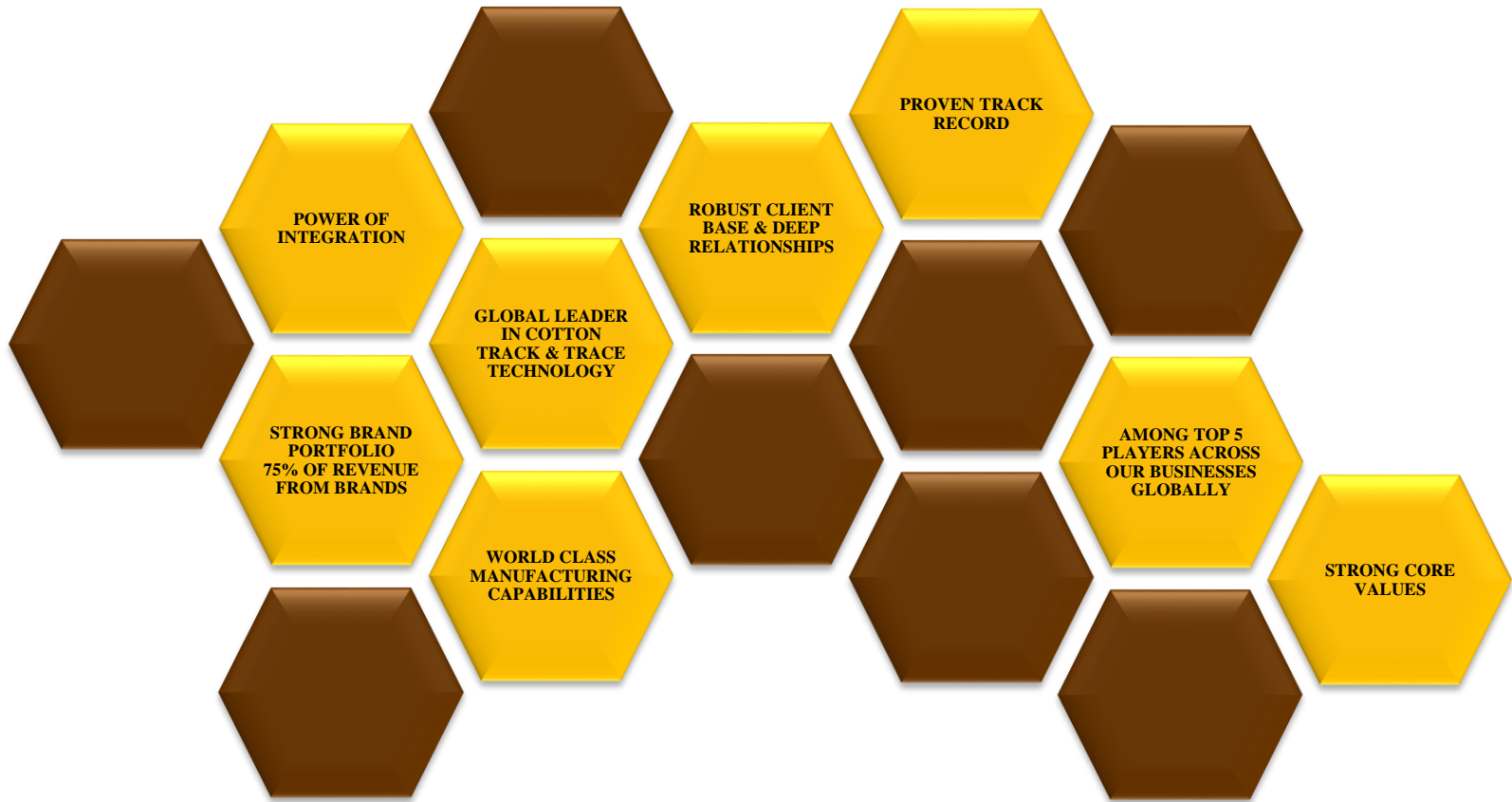


DNA-marked Greige Yarn

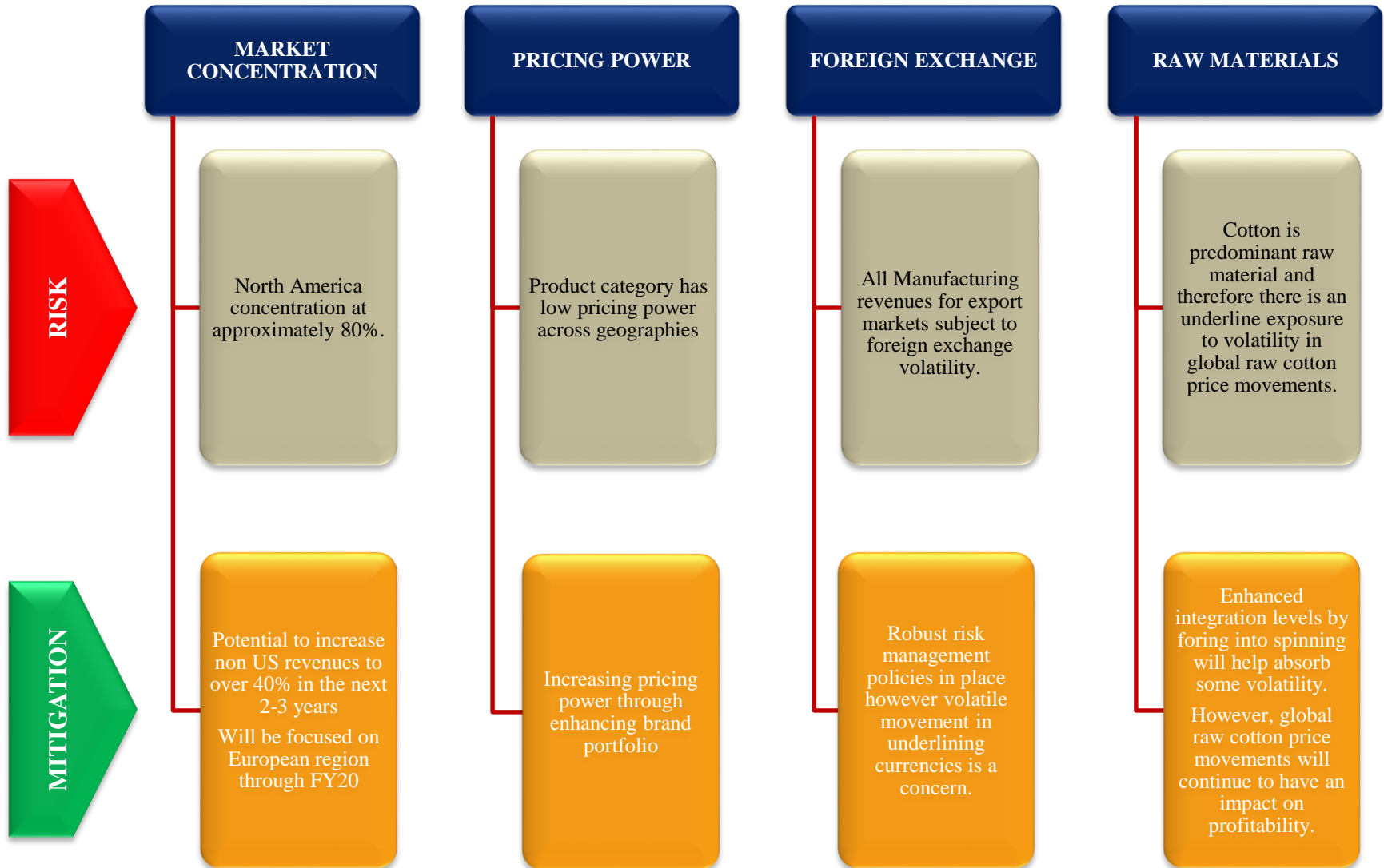


DNA-marked Sheet

Verify Authenticity at Any Following Steps



DRIVING SUSTAINABLE VALUE FOR STAKEHOLDERS

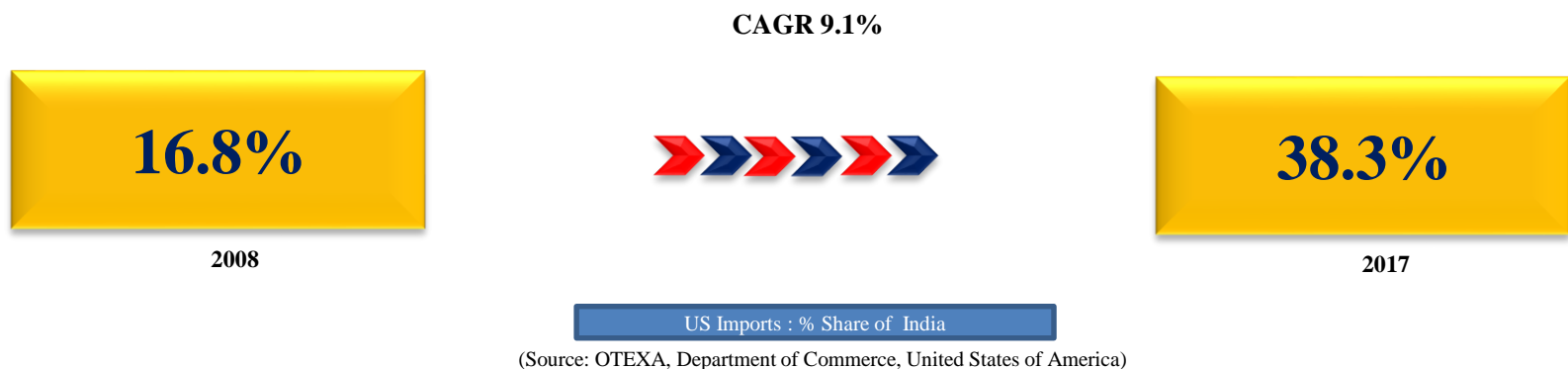


INDUSTRY OVERVIEW

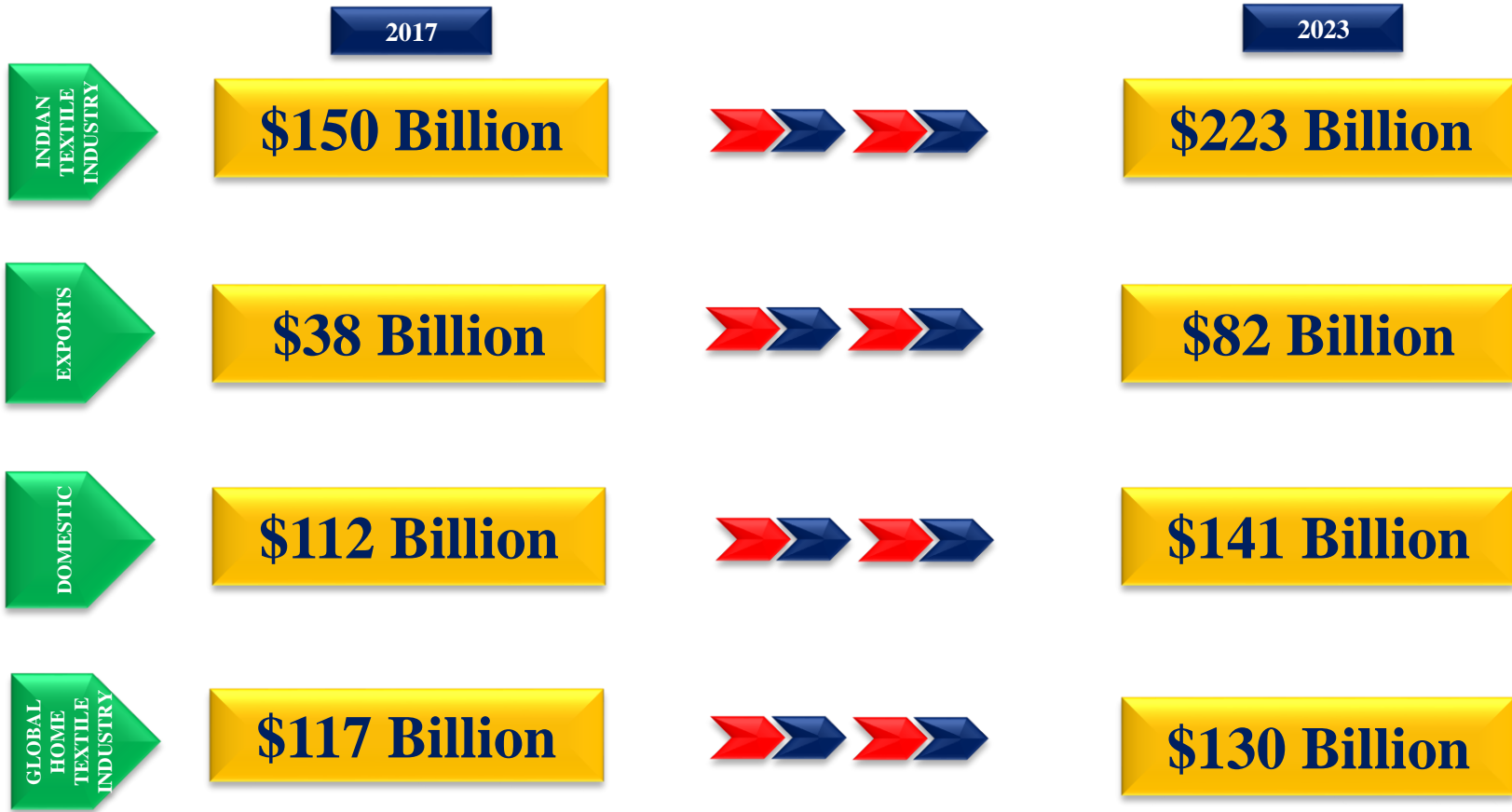
GLOBAL TEXTILE & APPAREL TRADE IS ESTIMATED TO GROW AT 4.5% – 5.5%, LIKELY TO TOUCH USD 1 TRILLION BY 2023.



INDIA'S SHARE OF US IMPORTS FOR COTTON MADE-UPS HAS GROWN FROM 16.8% IN 2008 TO 38.3% IN 2017. THERE IS SCOPE TO GROW FURTHER.



INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

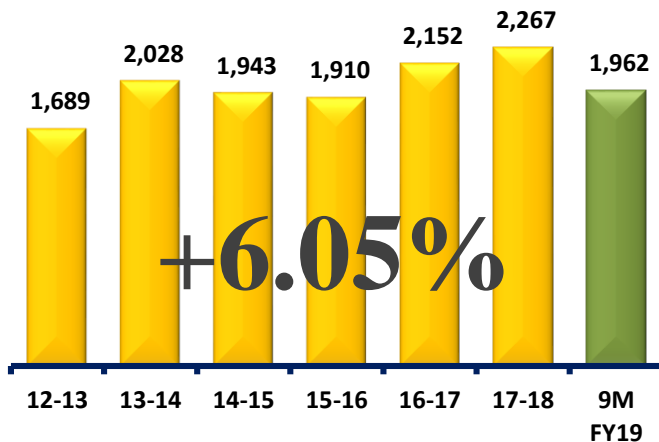


GROWTH OPPORTUNITIES

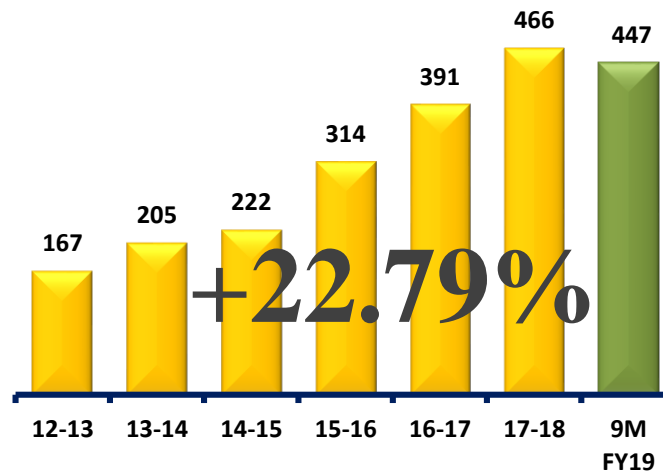
KEY FINANCIALS

KEY STATISTICS – IMPROVING OPERATING PERFORMANCE

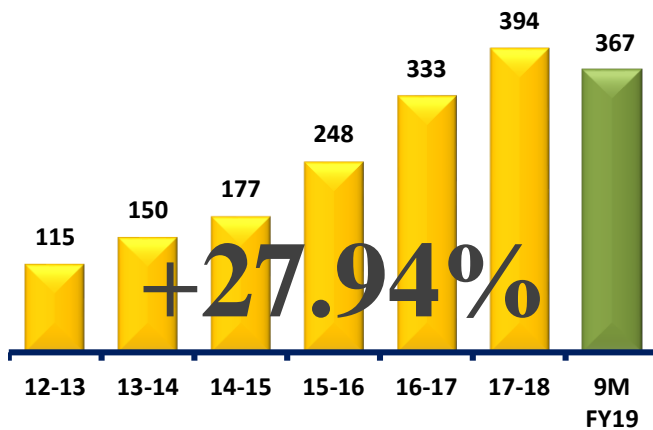
TOTAL REVENUE (Rs. Crs / CAGR 5 Yrs (%))



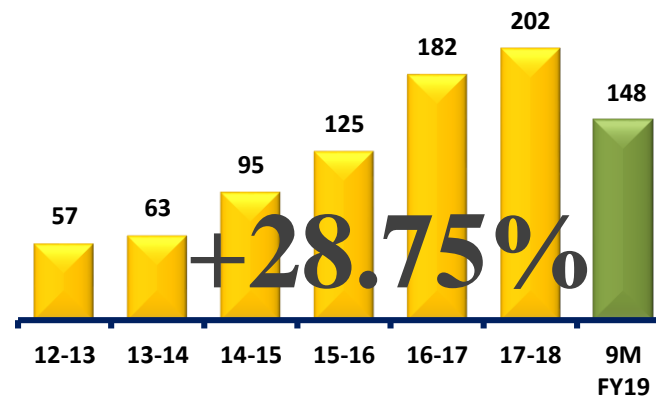
EBITDA (Rs. Crs / CAGR 5 Yrs (%))



EBIT (Rs. Crs / CAGR 5 Yrs (%))

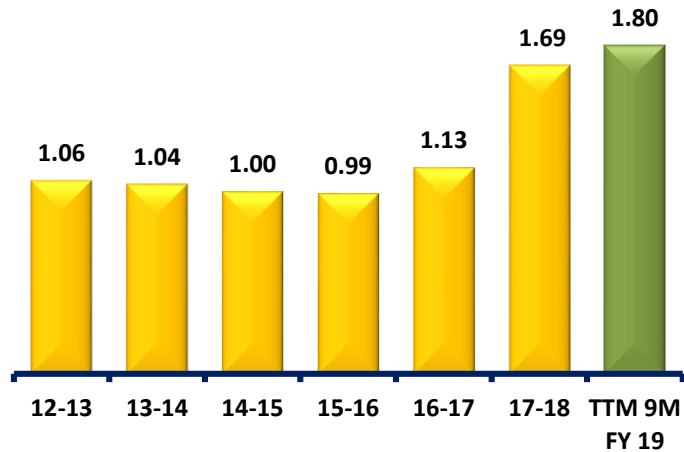


PAT (Rs. Crs / CAGR 5 Yrs (%))

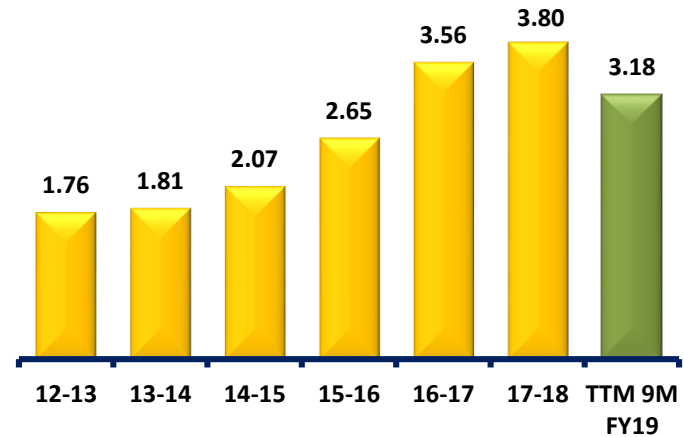


KEY STATISTICS – LEVERAGE RATIOS

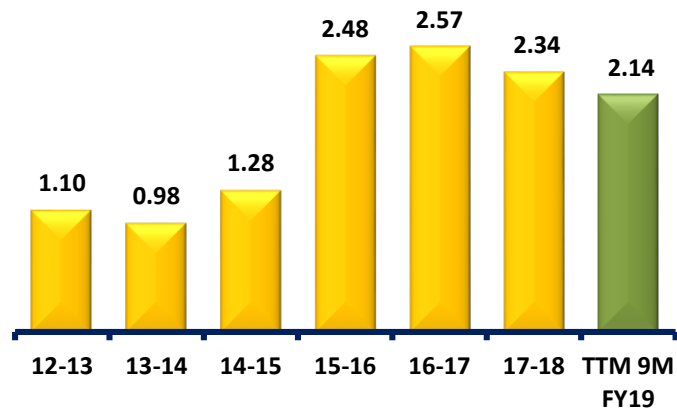
NET DEBT / EQUITY



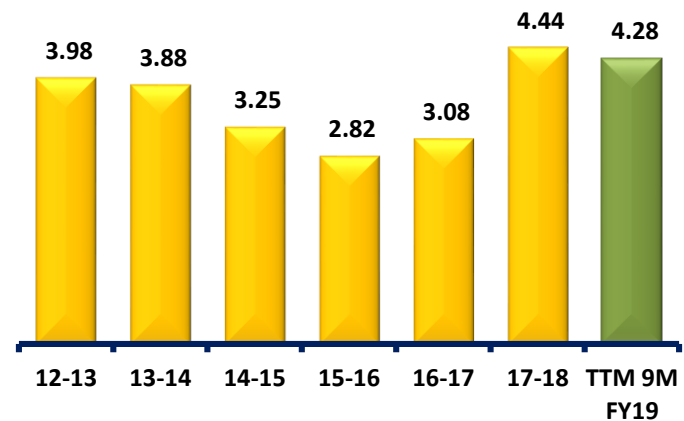
INTEREST COVERAGE RATIO



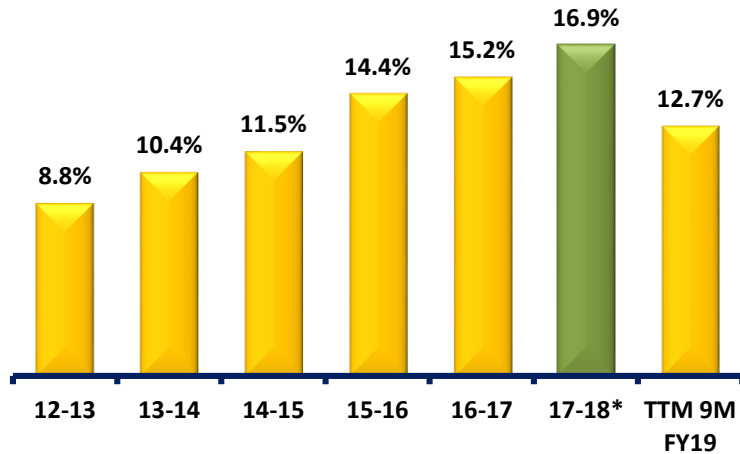
DEBT SERVICE COVERAGE RATIO



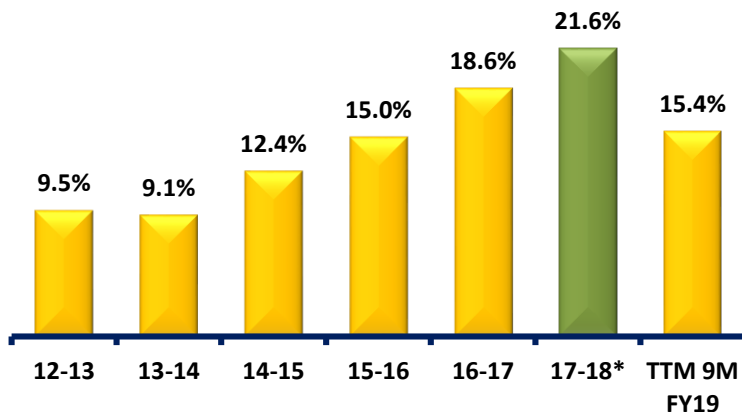
NET DEBT / EBITDA



RETURN ON CAPITAL EMPLOYED (RoCE)



RETURN ON EQUITY (ROE)



“Focused on sweating assets and increasing brand revenue”

* 17-18 figures normalized for Spinning Plant operations

• **ASSUMED GLOBAL RIGHTS FOR THE CALVIN KLEIN HOME BRAND**

• **ASSUMED NORTH AMERICA RIGHTS FOR THE ROYAL VELVET BRAND**

• **THE REVENUE CONTRIBUTION FROM BRANDS STOOD AT ₹1,648 CRS**

• **THE INTEGRATION OF RECENTLY ACQUIRED BRAND LICENSES IS PROGRESSING WELL**

• **THE SHEETING CAPACITY ENHANCED TO 61 MMPA**

• **THE OPERATING PROGRESS OF THE NEW SPINNING UNIT HAS BEEN SATISFACTORY**

• **COMMENCED TRIAL PRODUCTION AT THE GREENFIELD TERRY TOWEL FACILITY**

SPINNING



SPINNING



SPINNING



WEAVING



PROCESSING





WAREHOUSING



Himatsingka

BRANDS

HOMEGROWN
COTTON™
PROUDLY GROWN IN THE USA

Pima  *cott*®
the new standard in pima purity

organic  tt
HONEST-TO-GOODNESS
ORGANICALLY GROWN COTTON



CALVIN KLEIN




kate spade
NEW YORK



Bellora[®]
since 1883
MILANO



atmosphere®



TOMMY  HILFIGER



THANK YOU