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25<sup>th</sup> May, 2022

The General Manager  
The Corporate Relationship Department  
BSE Limited  
1<sup>st</sup> floor, New Trading Ring,  
Rotunda Building  
P J Towers  
Dalal Street, Fort  
Mumbai 400 001  
**BSE Scrip Code: 500249**

The Manager  
Listing Department  
National Stock Exchange of India  
Limited  
“Exchange Plaza”, C-1, Block G  
Bandra-Kurla Complex  
Bandra (E)  
Mumbai 400 051  
**NSE Symbol: KSB**

Dear Sir/Madam,

**Sub: Press Release for the quarter ended 31<sup>st</sup> March, 2022**

**Ref:** Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Please find enclosed herewith Press Release being issued by the Company for the first quarter ended 31<sup>st</sup> March, 2022. Kindly take the same on your records.

**Yours faithfully,**  
For **KSB Limited**

**Mahesh Bhave**  
**GM-Finance and Company Secretary**

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(India) Tel. : +91 20 2710 1000 Fax : +91 20 2742 6000 Visit us at : [www.ksbindia.co.in](http://www.ksbindia.co.in)

Registered Office : Office No. 601, Runwal R-Square, L.B.S. Marg, Mulund (West), Mumbai- 400 080, Tel. : +91 (022) 2168 1300

Zonal Offices : Chennai • Kolkata • Mumbai • NOIDA CIN:L29120MH1960PLC011635

## KSB Limited finishes the quarter first quarter of 2022 with style!

- The Sales value for Q1 2022 is registered at **INR 4,177 million** which is about a 9% increase over the corresponding quarter of 2021
- Achieved ROS of 13% for the quarter
- Operating profit margin continues to be at 13%

### Business Highlights

(All amounts in INR million)

Particulars	Q1 (Jan'22-Mar'22)	Q1 (Jan'21-Mar'21)	Q4 (Oct'21-Dec'21)	Jan'21 -Dec'21
Sales	4,177	3,816	4,446	14,973
Expenses	3,630	3,196	3,882	12,879
Operating Profit	547	620	564	2,094
OPM %	13%	16%	13%	14%
Other Income	95	72	82	364
Interest	9	7	19	50
Depreciation	105	108	110	435
PBT	528	575	517	1,973
Net Profit	390	425	379	1,466

Summarising the Q1'22 performance, Mr. Farrokh Bhatena, Director Sales and Marketing, KSB Limited said "This quarter we have recorded the highest ever quarterly order intake which is 54% higher than the corresponding quarter of 2021. Our sales achieved for the quarter are 9% higher than that of the corresponding Q1 2021 quarter.

The market is gradually rolling back to the pre-covid times favouring faster market movement and business activities. A good number of project orders were received for petrochemical/chemical segment and water wastewater segment, we also recorded good growth in agriculture segment compared to Q1'21".

### Major Highlights

- The Business activities are steadily coming back to normalcy
- Export Orders in Q1 2022 up 54% compared to the corresponding period of last year
- New shed inaugurated at KSB Limited Sinnar plant.
- Mechanical Seal repair facility inaugurated at Chinchwad
- Solar Pumps Certification for MNRE completed

Mr. Milind Khadilkar, Chief Financial Officer is pleased to share the Strategy 2024 formed by the Company. Accordingly, the Company has a target to achieve of Order intake of INR 2,500 Crores, Sales INR 2,200 Crores and ROS of 13% by the end of year 2024. He continued to state that, the strategies focus on new products, new markets, operational excellence, solar business, export business, Digitalisation etc.

Digitalisation being one of the important pillars to achieve the Strategy 2024, Mr. Khadilkar informed top Digitalisation initiatives of the Company as following:

1. Sales Initiatives : Project Cost Information System, Dealer Management Portal
2. Operations Initiatives : MIS Automation, Machine Monitoring & Model Work Stations
3. IT Initiatives : Cloud Adoption, Data Classification and Data loss prevention

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## **About KSB Limited**

KSB Limited Founded in 1960 in India is a part of KSB SE & Co KGaA., - one of the world's leading suppliers of pumps, valves and systems. Combining innovative technology and excellent service to provide intelligent solutions, the company has been offering innovative and sturdy solutions to cater to the myriad needs of the Indian Customer may it be in power, oil, building services, process engineering, water treatment, water transport, etc. The activities of KSB's in-house research centre focus on the areas of hydraulics, sealing technology, materials, production technology and automation.

Today the KSB group has a presence on all the continents with its own sales and marketing companies, manufacturing facilities and service operations. More than 15,000 employees generate annual consolidated sales revenue of over Two billion Euros.

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