

Rustomjee®

Date: July 7, 2023

The General Manager, Listing Department, Bombay Stock Exchange Limited , Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001	The Manager, Listing & Compliance Department, National Stock Exchange of India Limited Exchange Plaza, Plot no. C/1, G Block, Bandra Kurla Complex, Bandra East, Mumbai - 400 051
Scrip Code: 543669	Scrip Symbol: RUSTOMJEE

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)

Dear Sir / Madam,

Please find below our key operational updates for Q1FY24:

Operational Performance Matrix	Q1 FY24	Q4 FY23	QoQ Growth (%)	Q1 FY23	YoY Growth (%)
Area (In Mn Sqft)	0.29	0.29	0%	0.20	46%
Pre-Sales (In Rs. bn)	5.0	4.7	6%	2.4	106%
Collection (In Rs. bn)	4.9	6.9	-29%	4.0	22%

- Pre-Sales:** We are happy to inform that the company has achieved the Best Ever Quarter-1 Pre-Sales of **INR 5.0 bn** in Q1FY24 as compared to **INR 2.4 bn** in Q1FY23, showing a growth of **106% YoY basis**.
- Collections:** Collections is robust at **INR 4.9 bn** in Q1FY24 as compared to **INR 4.0 bn** in Q1FY23, showing a growth of **22% YoY basis**
- New Launches:** Launched **2 projects** in Q1FY24 having saleable area of 0.6 mn sq ft and estimated GDV of **INR 8.9 bn** in line with our guidance.
- Business Development:** We added **3 Projects** in Q1FY24 having saleable Area of 1.1 mn sq ft and estimated GDV of **INR 25 bn**. All these are redevelopment projects. These strategic additions align with our goal to maintain and strengthen our leadership in the redevelopment space.

Commenting on the Company’s operational performance for Q1FY24, Mr. Boman Irani, CMD of Keystone Realtors Limited, said “we are delighted to announce operational update for Q1FY24. During this quarter we have achieved the highest ever Quarter- 1 Pre Sales. This reinforces our confidence to reaching our annual Pre-Sales growth target of 25% as per our guidance. Additionally, we have made significant progress in expanding our portfolio through the successful launch of two projects and the addition of three new projects. “

Please note that aforesaid nos. are provisional and subject to audit.

KEYSTONE REALTORS LIMITED

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This is for the information of all concerned. Request you to kindly disseminate the above information on your respective websites.

Thanking you,

**Yours faithfully,
For Keystone Realtors Limited**

**Bimal K Nanda
Company Secretary and Compliance Office
ACS - 11578**

KEYSTONE REALTORS LIMITED

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