

ONMOBILE GLOBAL LIMITED  
Tower #1, 94/1 C & 94/2,  
Veerasandra Village, Attibele Hobli,  
Anekal Taluk, Electronic City Phase-1,  
Bangalore - 560100, Karnataka,  
India  
P: +91 80 4009 6000 | F: +91 80 4009 6009  
CIN - L64202KA2000PLC027860  
Email - investors@onmobile.com  
[www.onmobile.com](http://www.onmobile.com)

November 02, 2020

To  
Department of Corporate Services,  
**BSE Limited**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Mumbai - 400 001  
Scrip Code: **532944**

The Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza,  
Bandra Kurla Complex, Bandra (East)  
Mumbai - 400 051  
Scrip Code: **ONMOBILE**

Dear Sir/ Madam,

**Sub: Intimation of Press Release**

This is to inform you that OnMobile Global Limited is issuing a press release titled "OnMobile Reports Second Quarter Fiscal 2021 Results", a copy of which is enclosed herewith.

Requesting you to please take the same on record.

Thanking you,

Yours sincerely,  
For OnMobile Global Limited

*P. V. Venuprasad*

P V Varaprasad  
Company Secretary



Encl: a/a

## **OnMobile Reports Second Quarter Fiscal 2021 Results**

### **Revenue at Rs 146 crore, EBITDA up by 43.4% YoY, PAT up by 7 times YoY**

**Bengaluru, 2<sup>nd</sup> November, 2020:** OnMobile Global Limited ("OnMobile") today announced the financial results for second quarter of FY21 ended September 30, 2020. Cost optimization resulted in Profit After Tax (PAT) growing from INR 1.0 crores in Q2FY20 to INR 7.8 crores in Q2FY21, witnessing more than 7 times growth YoY.

### **Q2 FY21 Highlights:**

- Revenues remains stable QoQ; YoY revenue reduction of 1.5% is from Africa & Middle East region.
- Gross margin remains stable at 52.2% as compared to 52.4% in Q1FY21.
- EBITDA excluding one time items in previous quarter grew by 12.5% QoQ.
- EBITDA, Operating Profits grew by 43.4% and 101.3% respectively on YoY basis. This is mainly due to cost optimization efforts.
- PAT at INR 78 Mn grew more than 7 times YoY basis.
- Cash stood at INR 2,323 Mn. This is after customer contract cost payment of INR 361 Mn and Buyback of INR 2.5 Mn during the quarter.
- For 6 months ended period Revenue grew by 2%. EBITDA, Operating Profit and PAT grew by 98%, 348% and 522% respectively over last year.

## Consolidated Financial Press Release: -

Amount in Rs lakhs except data per share

Sl. No	Particulars	Quarter ended			Half Year ended		Year Ended
		September 30, 2020 (Unaudited)	June 30, 2020 (Unaudited)	September 30, 2019 (Unaudited)	2020 (Unaudited)	September 30, 2019 (Unaudited)	March 31, 2020 (Audited)
1	Revenue from Operations						
	Telecom value added services	13,997	14,084	14,376	28,081	28,323	57,242
	Other income (net)	146	318	239	464	632	1,717
	<b>Total income</b>	<b>14,143</b>	<b>14,402</b>	<b>14,615</b>	<b>28,545</b>	<b>28,955</b>	<b>58,959</b>
2	Expenses						
	(a) Content fee and royalty	6,543	6,596	6,325	13,139	12,142	25,473
	(b) Contest expenses	133	110	143	243	341	630
	(c) Cost of software licenses and others	350	303	432	653	923	1,733
	(d) Employee benefits expense	3,681	3,394	4,212	7,075	8,560	16,165
	(e) Finance costs	25	30	31	55	71	147
	(f) Depreciation and amortisation expenses	330	337	472	667	1,146	1,852
	(g) Other expenses	1,915	1,705	2,290	3,620	4,754	9,432
	<b>Total expenses</b>	<b>12,977</b>	<b>12,475</b>	<b>13,905</b>	<b>25,452</b>	<b>27,937</b>	<b>55,432</b>
3	<b>Profit before share of loss of associates, exceptional items and tax(1 - 2)</b>	<b>1,166</b>	<b>1,927</b>	<b>710</b>	<b>3,093</b>	<b>1,018</b>	<b>3,527</b>
4	Share of loss of associates	(17)	-	-	(17)	-	-
5	<b>Profit before tax and exceptional items (3+4)</b>	<b>1,149</b>	<b>1,927</b>	<b>710</b>	<b>3,076</b>	<b>1,018</b>	<b>3,527</b>
6	Exceptional items - net (refer note 7)	-	-	-	-	-	820
7	<b>Profit before tax (5+6)</b>	<b>1,149</b>	<b>1,927</b>	<b>710</b>	<b>3,076</b>	<b>1,018</b>	<b>4,347</b>
8	Tax expense						
	(a) Current tax	300	629	397	929	642	2,451
	(b) Deferred tax	88	89	210	177	57	(862)
	<b>Total tax</b>	<b>388</b>	<b>718</b>	<b>607</b>	<b>1,106</b>	<b>699</b>	<b>1,589</b>
9	<b>Profit for the period / year (7-8)</b>	<b>761</b>	<b>1,209</b>	<b>103</b>	<b>1,970</b>	<b>319</b>	<b>2,758</b>
10	Other comprehensive income						
	A. (i) Items that will not be reclassified to profit or loss	17	(49)	(84)	(32)	(96)	(124)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	(5)	14	-	9	4	4
	B. (i) Items that will be reclassified to profit or loss	733	(23)	267	710	285	1,583
	(ii) Income tax relating to items that will be reclassified to profit or loss	-	-	-	-	-	-
	<b>Other comprehensive income</b>	<b>745</b>	<b>(58)</b>	<b>183</b>	<b>687</b>	<b>193</b>	<b>1,463</b>
11	<b>Total comprehensive income for the period/ year (9+10)</b>	<b>1,506</b>	<b>1,151</b>	<b>286</b>	<b>2,657</b>	<b>512</b>	<b>4,221</b>
12	Paid up equity share capital (Face value of Rs 10/- each)	10,345	10,354	10,570	10,345	10,570	10,570
13	Other equity						48,435
14	Earnings per share (of Rs. 10 each) (not annualised except for year ended March 31, 2020)						
	(a) Basic	0.74	1.16	0.10	1.90	0.30	2.61
	(b) Diluted	0.74	1.16	0.10	1.90	0.30	2.61



**About OnMobile:**

OnMobile [NSE India: ONMOBILE] [BSE Ltd: 532944], is a global leader in mobile entertainment. Headquartered in Bangalore, India and with presence in many countries across the world, OnMobile offers a wide array of products such as Videos, Tunes, Games & Contests. Based on current deployments, OnMobile has over 100 million active subscribers and an addressable base of more than 1.68 billion mobile users across several geographies.

For further information, please visit [www.onmobile.com](http://www.onmobile.com)

**Media Contact:**

[pr@onmobile.com](mailto:pr@onmobile.com)