

April 12, 2022

The Listing Dept.,
BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400001
Scrip Code: 512179

The Listing Dept.
National Stock Exchange of India Limited
Exchange Plaza,
C-1, Block G, Bandra Kurla Complex
Bandra (E),
Mumbai – 400 051
Trading Symbol: SUNTECK

Dear Sir / Madam,

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (“the Regulations”)

We would like you to take note of our key operational updates for **Q4 FY22** and full-year **FY22**:

- a) **Pre-Sales:** We had pre-sales of **~Rs 503 crores in Q4 FY22, up 43% on QoQ basis and up 36% on YoY basis.**

On a full-year basis, we had pre-sales of **~ Rs 1,303 crores in FY22, up 27% YoY, one of our best annual sales.**

- b) **Collections:** Collections were **~ Rs 404 crores in Q4 FY22, up 50% on QoQ basis and up 26% on YoY basis.**

On a full-year basis, we had collections of **~ Rs 1,053 crores in FY22, up 35% YoY. Both on quarterly as well as annual basis, this is our best collections.**

Additionally, **collections efficiency for FY22 stood at 81%, up from 76% in FY21.**

Performance Summary:

| ~Rs cr | Q4 FY22 | Q3 FY22 | QoQ % | Q4 FY21 | YoY % | FY22 | FY21 | YoY % |
|--------------------|------------|---------|------------|---------|------------|--------------|--------------|------------|
| Pre-sales | 503 | 352 | 43% | 371 | 36% | 1,303 | 1,022 | 27% |
| Collections | 404 | 270 | 50% | 321 | 26% | 1,053 | 780 | 35% |

Aforesaid nos. are provisional

The new project launches lined-up in the forthcoming quarters, shall lead to continued growth momentum in the pre-sales and cash flows of the company and thereby grow our market share.

This is for the information of your members and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you,

Yours truly,

For Sunteck Realty Limited

Rachana Hingaraja

Company Secretary & Compliance Officer

Membership No.A23202