

August 5, 2021

BSE Ltd.
Listing Dept. / Dept. of Corporate Services
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai - 400 001

National Stock Exchange of India Ltd.
Listing Dept., Exchange Plaza, 5th Floor
Plot No. C/1, G. Block
Bandra-Kurla Complex
Bandra (E)
Mumbai - 400 051

Security Code : 500 101
Security ID : ARVIND

Symbol : ARVIND

Dear Sir / Madam,

Sub: Outcome of the Meeting of the Board of Directors held on 30th June 2021

Ref.: Regulations 30, 33 and other applicable provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Pursuant to Regulations 30 and 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the following:

1. Unaudited Standalone and Consolidated Financial Results of the Company for the quarter ended 30th June 2021 approved by the Board of Directors of the Company at their meeting held today along with Limited Review Reports by the Deloitte Haskins & Sells LLP, Statutory Auditors of the Company, for the said quarter.
2. A copy of the press release being issued by the Company in respect of unaudited financial results for the quarter ended 30th June 2021.
3. Investor Presentation for Q1 issued in this regard.

The meeting of the Board of Directors of the Company commenced at 11:30 a.m. and concluded at 12:45 pm.

You are requested to bring this to the notice of all concerned.

Thanking You,

Yours faithfully,


R.V. Bhimani
Company Secretary



Encl: As above



Arvind Limited Investor Review Note

5th August 2021 | Ahmedabad

Safe harbour statement

Certain statements contained in this document may be statements of future expectations and other forward looking statements that are based on management's current view and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. None of Arvind Limited or any of its affiliates, advisors or representatives shall have any liability whatsoever (in negligence or otherwise) for any loss howsoever arising from any use of this document or its content or otherwise arising in connection with this document. This document does not constitute an offer or invitation to purchase or subscribe for any shares and neither it nor any part of it shall form the basis of or be relied upon in connection with any contract or commitment whatsoever.

Q1 FY22 Executive Summary: Relatively strong performance despite wave-2 impact in April/May

₹ Crs	Q1 FY22 (vs Q1 FY21)	Q1 FY22 vs H2 FY21 (quarterly average)
Revenues	1439 (+140%)	-9.1% (1584)
Textiles	1176 (+170%)	-7.6% (1273)
Advanced Materials	193 (81%)	-0.2% (194)
EBITDA margin	7.2% vs -4.8%	12.8%
Textiles	8.9% vs -7.9%	12.5%
Advanced Materials	13.0% vs 14.2%	14.1%
Net Debt (30th June 2021)	2141 vs 1950 (Mar'21)	

- + Exports continue to do well – Denim delivered highest exports in recent years
- + Domestic markets’ quick rebound after Wave 2
- + All segments getting higher price realisations mitigating the margin loss partially
- + efficiency gains, cost control & reduced interest cost enabled PBT breakeven
- + Good progress on Vaccination*
- Closure of garment factories esp. in Southern India leading to volume loss and higher inventory
- Absenteeism across the system, including factories in Ahmedabad area in April/May
- Deferment of buying by domestic buyers
- Inventory level increased as sales slowed down
- Continuing increase in all input costs impacting margins

* Out of 28580 employees (including Workers + Staff) at Arvind, 92% have received at least one shot, and 8% have been fully vaccinated

Q1 FY22 Consolidated P&L

₹ Crs	Q1 FY22	Q1 FY20	YoY
Revenue from Operations	1,439	599	140%
Contribution	385	176	
Contribution %	26.8%	29.4%	
Fixed Cost	281	205	
EBIDTA	104	-29	460%
EBIDTA %	7.2%	-4.8%	
Other Income	10	4	
Interest	47	59	
Cash Accruals	67	-84	179%
Depreciation	67	72	
PBT	0	-156	
PAT	-5	-95	95%
Less : Exceptional Items	4	0	
Net Profit	-8	-95	91%

- Exceptional items includes payments of stamp duty on prior period items
- As government has announced the continuation of RoSTCL for garments, EBIDTA includes ~ Rs 13.2 Cr related to Q4 FY21 provision. It also includes provision of one time pay-out to employees of Rs 15 Cr
- As government has not announced rates for refund of duties on exports (RoDTEP), the company has not accrued any income relating to RoDTEP for Q1 (at 2%, RoDTEP would amount to 8 cr)

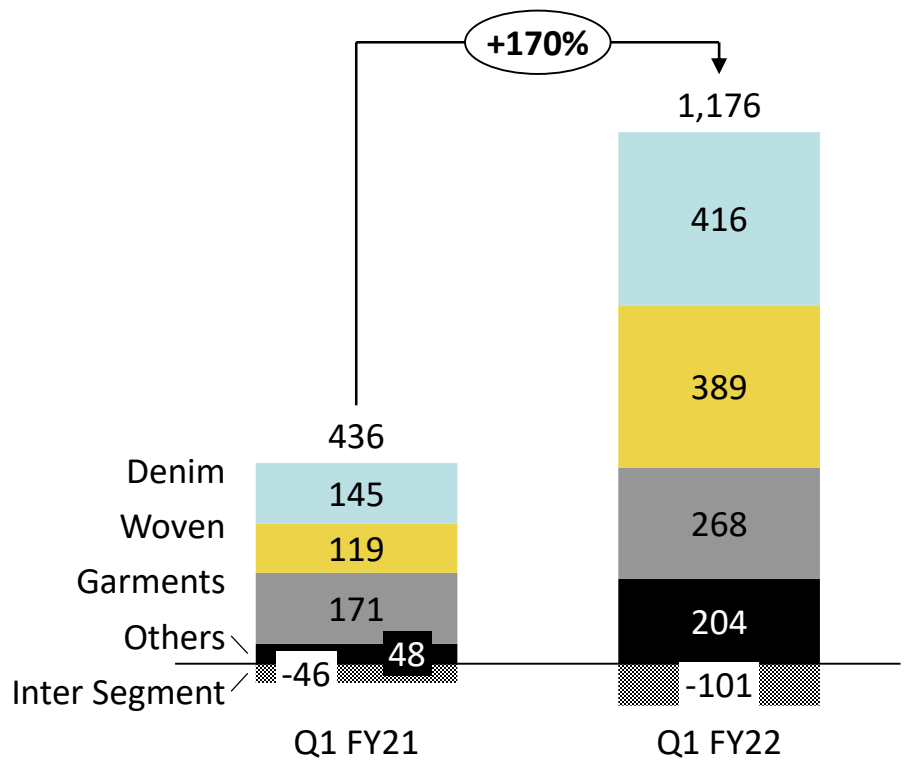
Segment wise performance

Business	Q1 FY22				Q1 FY21			
	Revenue	EBIDTA	EBIDTA %	ROCE%	Revenue	EBIDTA	EBIDTA %	ROCE%
Textiles	1,176	104	8.9%	6.5%	436	-35	-7.9%	-9.0%
Advanced Material	193	25	13.0%	18.1%	106	15	14.2%	7.5%
Others	70	-16			57	-5		
Total	1,439	114	7.9%	3.8%	599	-25	-4.2%	-7.1%

- Despite lock-down, Textiles revenues were up 170% on Y-o-Y, and stood at 89% of Q4
 - Fabric margins have also recovered well, despite steep increase in RM prices
 - Garment volumes were impacted, and Q1 revenues were only +57% on Y-o-Y
- Advanced Materials businesses only had a minor impact, and delivered a strong quarter as planned

Textile revenues higher by 170% of Q1 in FY22; price realization also improved across categories

Textile revenues (₹ Crs)



DENIM

- Overall volumes grew to ~2.8x YoY
- Robust Export demand offset domestic softness seen on sequential basis
- Average price realization improved to ₹202/meter (₹ 195/m in Q4 FY21)

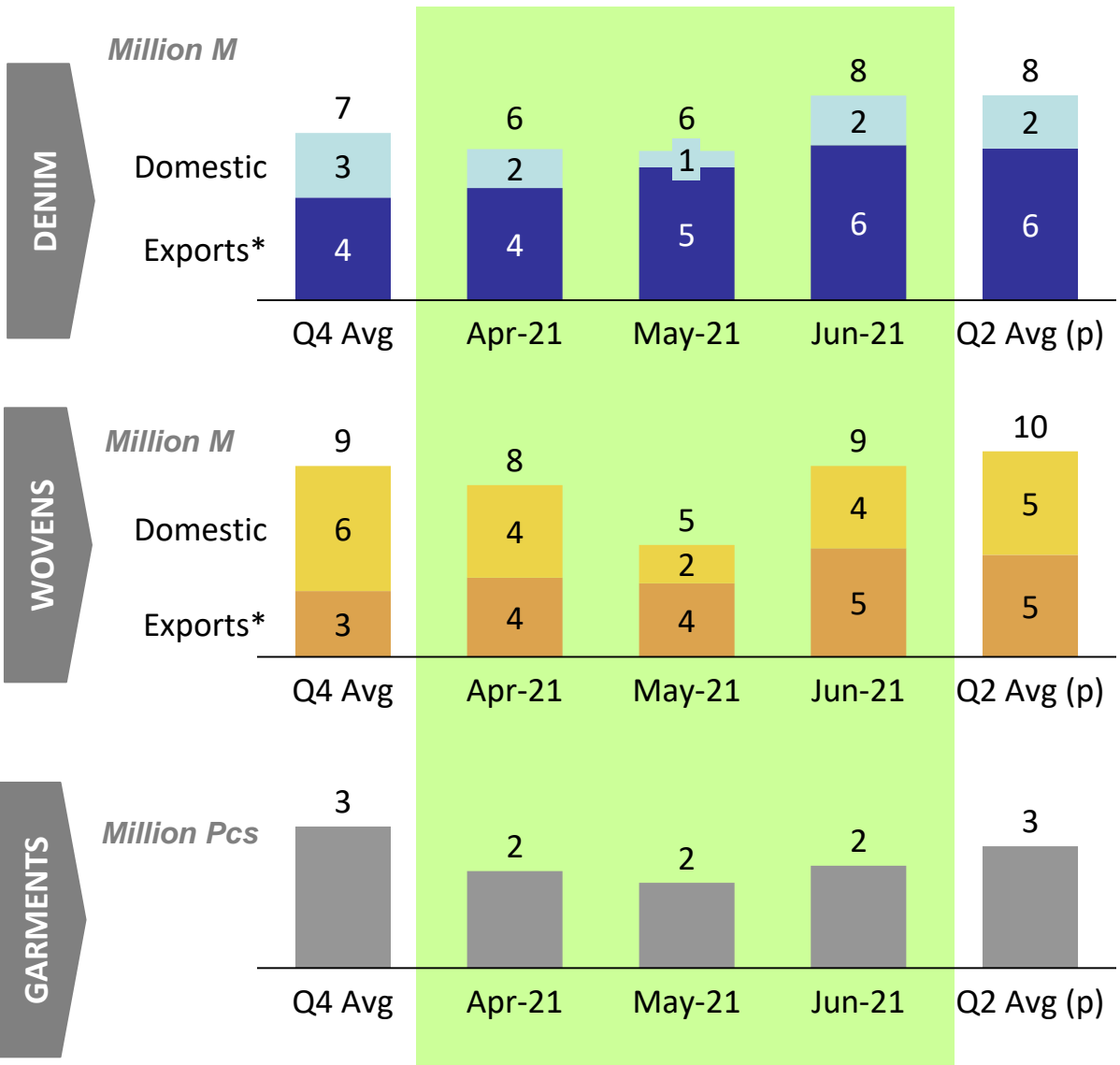
WOVENS

- Overall volumes grew to ~3.3x YoY
- Domestic (+ indirect exports) slipped vs Q4
- Average price realization improved to ₹159/meter (₹ 151/m in Q4 FY21)

GARMENTS

- Overall volumes improved to 1.8x YoY

Monthly volumes across all categories recovering June onwards

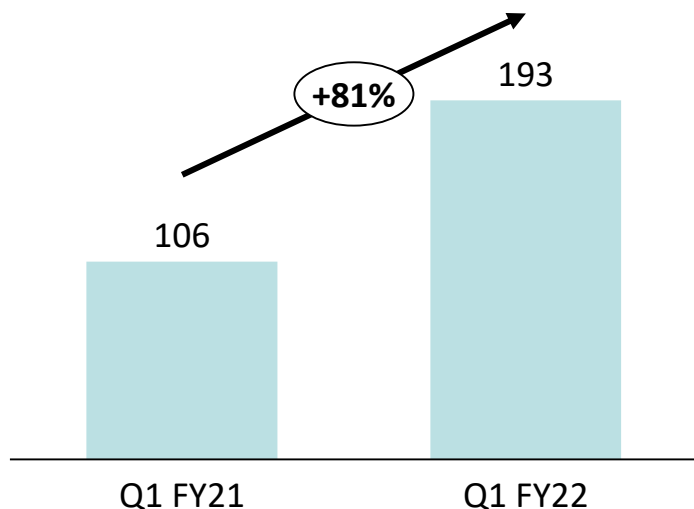


- Lockdowns during April and May resulted in closure of garmenting plants in Southern India – resulting in lower garment volumes as well as fabric consumptions
- Above also impacted fabric volumes going to other garment factories
- Q2 volumes should play out as planned, subject to future disruptions related to fresh Covid waves

* Exports volumes includes sales made to export customers and shipments made to their garment factories in India

AMD continued delivered robust performance in Q1 FY22

Revenues INR Crs



EBITDA margin

14%

13%

Industrials:

- Strong demand across all segments – yarns, belting, liquid and hot-gas filtration products
- Traction for higher margin products (e.g. mono x mono filters, non-woven belts)
- Coating business picking up momentum

Human Protection:

- Strong demand from India (utilities), North America (key accounts) and UK
- Regulator engagement in India
- Production started in Ethiopia

Composites:

- Momentum in high value products with anchor customer opportunities
- Sports business expanding rapidly (import substitution & China+1 opportunities)
- Mass Transport to deliver stock for UP metros

Export markets continued the momentum of strong/ improving performance; Domestic traction showing revival

- Export markets continued to be robust, many players have upped the forward guidance as well, but with a note of caution about potential new waves
 - Spring-early Summer results of most US brands and retailers (e.g. PVH, Gap Inc, Target) show strong double digit growth even compared to 2019 numbers; rising infection rates among the non-vaccinated population cited as emerging concern
 - European markets also delivered strong performance, aided by sharp increase in online volumes that partially offset the soft sales numbers from company stores
 - Most brands and retailers across key markets reported increase of their online sales in the range of 50%-100% over last year
 - Soaring demand for certified/ Sustainable (Organic/ BCI/ Re-cycled) cotton products
- Domestic demand revival has started as retail buying is resuming, and brands gear up for festival season
 - Large brands and retailers are coming out of Wave-2, led by northern/western India
 - Leisure and sports inspired clothing seeing strong recovery; formalwear demand still soft
 - Online apparel buying which typically accounts for 20% in normal times, surges to around 50% during Covid lock-downs

Forward looking commentary regarding Q2 FY22

- Exports demand remains strong, domestic revival gaining momentum
 - Domestic order book has started to see traction; momentum expected in August
 - Key export markets in EU/UK/US continue to remain strong, may get impacted if recent signs of Covid resurgence gathers steam
- With wave 2 impact tapering off, the manufacturing activities are returning to normalcy
- Continued increase in input costs likely to impact % margins
 - As market absorbs increased pricing, absolute margins will recover albeit with a lag effect
 - %age margins may continue to be lower
- RoDTEP rates have not been announced – our Q2 projections assume a similar level of government support to continue in line with earlier schemes
- Expect to reduce debt to near Q4FY20 levels, during the quarter



Thank You!