

LATL:CS:PR:2021-22 Date: 13.06.2020

BSE Limited Listing Compliance Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001

National Stock Exchange of India Limited **Listing Compliance Department** Exchange Plaza, C-1 Block G, Bandra Kurla Complex, Bandra (E), Mumbai - 400051

Scrip Code: 532796 **Symbol: LUMAXTECH**

AUTO

Investor Release of Financial Results for the 4th Quarter and Financial Year ended 31st March, 2021

Dear Sir/Ma'am,

We are enclosing herewith the Investor Release being issued by the Company, Lumax Auto Technologies Limited, for the 4th Quarter and Financial Year ended on 31st March, 2021.

The same shall also be made available on the website of the Company at www.lumaxworld.in/lumaxautotech.

This is for your information and records.

Thanking you,

Yours faithfully, For Lumax Auto Technologies Limited

Company Secretary M.No. A-16825

Encl.: as above











LUMAX AUTO TECHNOLOGIES LIMITED

Q4 & FY21 Consolidated Results

- Highest ever quarterly revenue at Rs. 388 cr; growth of 42% YoY
- EBITDA margin at 12.0% for Q4FY21, up by 430 bps from Q4FY20; margins improved on-account of increased revenues coupled with cost saving measures
- Final Dividend declared @150% (Rs. 3 per equity share)

New Delhi – 12th June 2021: Lumax Auto Technologies Ltd., a leading full-service provider in Automotive Components Industry, announced its consolidated audited financial results for the quarter and full year ended 31st March 2021.

Key Consolidated Financial Highlights are as follows:

Particulars (Rs. Crs)	Q4 FY20	Q4 FY21	YoY%	FY20	FY21*	YoY%
Revenue	273	388	42%	1,141	1,108	-3%
EBITDA*	21	47	122%	109	114	5%
Margin (%)	7.7%	12.0%	+ 430 bps	9.5%	10.3%	+80 bps
PBT*	10	35	245%	65	70	8%
Margin (%)	3.8%	9.1%	+ 530 bps	5.7%	6.3%	+60 bps
Reported PAT (after MI)	6	21	246%	50	47	-5%
Margin (%)	2.2%	5.4%	+320 bps	4.4%	4.3%	-10 bps
Reported EPS	0.89	3.08		7.30	6.91	

^{*} Excluding gain on sale of property amounting Rs. 2.22 cr

Operational Highlights — FY21:

- Integrated Plastic Modules contributed 28% to overall Revenues followed by Aftermarket at 20%, Chassis at 16%, Lighting products at 12%, Gear Shifter at 11%, Emission at 7% and Others at 6%
- 2/3-Wheelers contributed 45% to overall Revenues, After Market contributed 20%, Passenger Car at 18% & CV's at 10%





Investor Release

Business & Customer Update:

The JV Company Lumax Ituran Telematics Pvt Ltd. has secured Letter of Intent (LOI) from a global OEM, SOP of which is expected in FY23.

<u>Awards</u>

• The Company won the prestigious Platinum Award for best annual report from League of American Communications Professionals (LACP) for excellence within its industry for the financial year FY20.

Commenting on the results Mr. Anmol Jain, MD, Lumax Auto Technologies said "The year had started amidst lockdown and ended with similar situation. However, the interim period saw us deliver strong growth backed by our wide range of product offerings. Our efforts going forward will be to improve the utilization levels of all our plants (including JVs) thereby having operating leverage benefits.

The year FY22 has started with new curbs and most of the OEMs had shut their operations in the month of May either voluntarily or due to lockdown imposed by state government. However, demand is expected to rebound as restrictions are lifted. We are hopeful of recovery with expectation of good monsoon and other positive macroeconomic factors."

About Lumax Auto Technologies Limited:

Lumax Auto Technologies Ltd. through its wholly owned subsidiaries and joint ventures, has been a manufacturer of wide range of products (Lighting Module, Frame Chassis, Integrated Plastic Modules, Gear Shift Lever, Emission, Seat Frames, Oxygen Sensors, etc). We are market leaders in Design, Testing and Manufacturing Gear Shift levers in India. The Company has a robust pan-India distribution network with 17 manufacturing plants across India in all major Auto clusters.

Our key customers include Bajaj Auto, Daimler, Honda Cars, Honda Motorcycles and Scooters, Mahindra & Mahindra, Maruti Suzuki, Tata Motors and Toyota. For more information about the Group and its businesses, please visit our website http://www.lumaxworld.in/lumaxautotech.com/





Investor Release

Safe Harbor Statement:

Statements in this document relating to future status, events, or circumstances, including but not limited to statements about plans and objectives, the progress and results of research and development, potential project characteristics, project potential and target dates for project related issues are forward-looking statements based on estimates and the anticipated effects of future events on current and developing circumstances. Such statements are subject to numerous risks and uncertainties and are not necessarily predictive of future results. Actual results may differ materially from those anticipated in the forward-looking statements. The company assumes no obligation to update forward-looking statements to reflect actual results changed assumptions or other factors.

For further details please contact:

Company	Investor Relations Advisors		
LUMAX	SGA Strategic Growth Advisors		
Lumax Auto Technologies Limited	Strategic Growth Advisors Pvt Ltd.		
CIN No: L31909DL1981PLC349793	CIN No: U74140MH2010PTC204285		
Priyanka Sharma	Shogun Jain / Akashi Modi		
Email id: priyanka.sharma@lumaxmail.com	Email id: shogun.iain@sgapl.net / akashi.modi@sgapl.net		
Tel No: +91 98102 66637	Tel No: +91 77383 77756 / +91 96198 96128		