

#### **GOCL Corporation Limited**

**Corporate Office** 

IDL Road, Kukatpally, Hyderabad 500072, Telangana, India.

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August 22, 2022

**BSE Limited** 

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Fax:022-22723121/2027/2041/2061/3719

Through: BSE Listing Centre

National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra-Kurla Complex Bandra (E), Mumbai - 400051 Fax:022-2659 8237/38, 2659 8347/48

Through: NSE Digital Exchange.

Dear Sir / Madam,

Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Q1 - FY 2022-23 Earnings Presentation.

Ref: BSE Scrip code: 506480, NSE Scrip symbol: GOCLCORP

Please find enclosed herewith Q1 - FY 2022-23 Earnings Presentation being made available on the website of the Company i.e., www.goclcorp.com.

Thanking you,

Yours faithfully

For GOCL Corporation Limited

A. Satyanarayana **Company Secretary** 

Encl: As above





















## **GOCL** Corp Profile

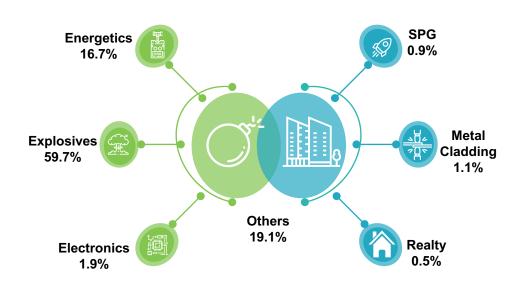


- GOCL Corporation Limited is a Hinduja Group Company incorporated in 1961, as a pioneer in the manufacturing of detonators in India, first in the world to develop Slurry based Permitted Explosives.
- The company is in the business of manufacturing and marketing packaged and bulk explosives, as well as blast initiating devices with a manufacturing capacity of 270,000 MT p.a. in explosives and 192 million in initiating devices.
- The company is one of the largest exporters of explosives and initiating devices (CE Certified) to 21 countries, which includes Philippines and countries in South East Asia, North Africa, the Gulf, Middle East and Southern Europe such as Greece and Turkey.

#### **Established Business Verticals**

- **Explosives** GOCL offers a full range of explosive products including packaged and bulk explosives for various types of applications and end usages.
- **Energetics** GOCL manufactures various initiating devices and accessories for the mining and infrastructure projects.
- Realty GOCL has a large land bank of more than 400 acres totally, out of which
  it is developing 70 acres to unlock the value of the unused land bank in Bengaluru
  and Hyderabad.

## FY22 Segmental Revenue Mix (%)



## **GOCL** Corp Segment Growth Strategy





## **Explosives**

- Increased 16% Industrial Capacity from 3,31,000 Tons to 3,83,500 Tons in FY2020.
- Installed capacity of Singrauli increased from 36,000 to 75,000 tons
- Installed SMX plant at Rourkela with a of capacity 5000 MT
- Initiatives taken to double the shelf life of large Diameter Slurry Explosives.



## **Energetics**

- Filling & pressing technology is upgraded, increasing productivity by 20%
- Automation of production systems helped to increase capacity by 100%.
- Focus on enhancing quality, productivity and safety.

#### **Electronics**

- The company has invested to increase the capacity to produce non electric and electronic detonators.
- The company has entered into EMS business to cater to EV space.
- Capacity of the SMT line increased from 30,000 to 1,00,000 components per hour.

#### MCD

- Significant player in the Metal Cladding market.
- Production facility at Hyderabad and Rourkela to cater to customers.

# Special Products Group

70

- Recognized for R&D
   Unit by Government of
   India, Council of
   Scientific & Industrial
   Research (CSIR),
   New Delhi.
- Focus on developing niche products for export and space applications
- Efforts on to add more qualified products with requisite licences, TOT's and resources to grow the Defence business.
- Strong growth prospects arising out of SPG

## Realty

- Company in possession of large land bank.
- Looking for opportunities to diversify with available land parcels and monetize.

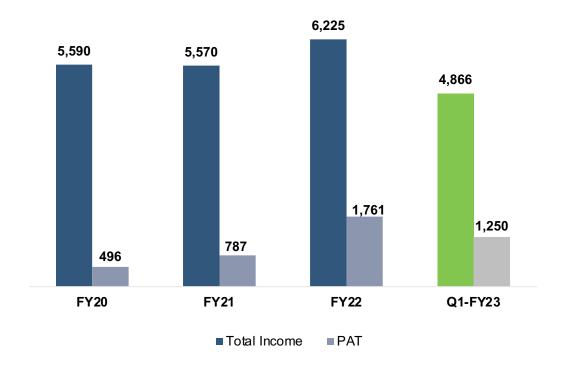
# **GOCL** Corp Financial Performance



## **Q1-FY23 Financial Highlights:**

NR 4,866 Mn	INR 2,294 Mn	47.14%
Total Income	EBITDA	EBITDA Margins
NR 1,250 Mn PAT	<b>25.69%</b> PAT Margin	25.22 INR Diluted EPS

## **Total Income and PAT (INR Mn)**



# **GOCL** Corp Q1-FY23 – Operational Highlights

GOCL

- IDL Explosives Limited (IDLEL) has reported a growth of 76% in the Q1-FY23 of INR
   202 Cr as compared to INR 115 Cr in Q1-FY22.
- The Company sees a big opportunity in the growing and lucrative **realty sector** and is planning to monetize its large land bank at **Bangalore**, **Kukatpally** and **Bhiwandi**.
- In Kukatpally, sale of 32 acres of land for a consideration of INR 327 Cr has been concluded.
- For Ecopolis project at Bangalore, the Company is witnessing high demand, especially for office space from MNCs.
- The Company through its overseas subsidiary HGHL had made an investment of
   USD 24 Mn in 57 Whitehall Investment SARL, Luxembourg. This investment is
   utilized to develop 3 the historical Old War Office (OWO) property located in the
   central London, into luxurious hotel and residential apartments.
- The OWO project will be a part of the iconic Raffles brand which is one of the top 10 hotel brands in 2022 and is expected to be completed by March 2023.
- Currently, the Company has an order book of INR 1,180 Cr. for the next 2 years.

Commenting on the Q1-FY23, performance, Mr. Pankaj Kumar, CEO of GOCL Corp. Ltd,



Over the next few years, our focus will be on diversifying the products portfolio and increase the market share in established business.

Business challenges like softening demand, rising inputs costs and volatility in input prices are slowly getting normalised as can be seen from recovery in EBITDA margins. We believe that by improving the current product offering and stepping into new verticals will provide additional impetus to the balance sheet.

"

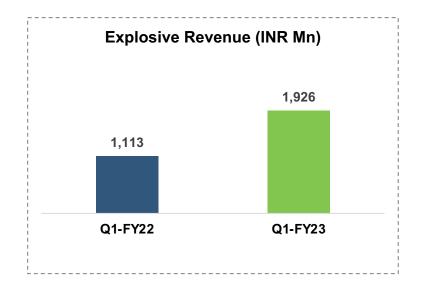
# **Quarterly Consolidated Financial Performance**

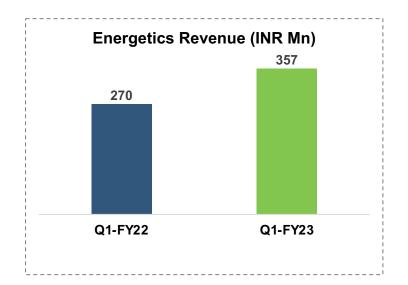


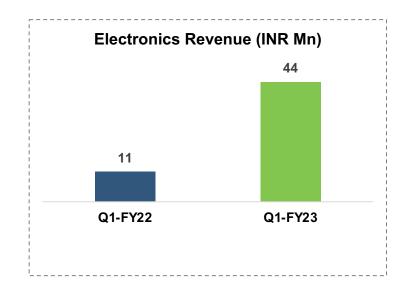
INCOME STATEMENT (INR Mn)	Q1-FY23	Q1-FY22	Y-o-Y	Q4-FY22	Q-o-Q
Total Income	4,866	1,756	NA	1,634	NA
Expenses	2,572	1,333	92.9%	1,239	NA
EBITDA	2,294	423	NA	395	NA
EBITDA Margins (%)	47.14%	24.09%	NA	24.17%	NA
Depreciation	24	20	20.0%	23	4.3%
Finance Cost	205	122	68.0%	169	21.3%
Exceptional Items	-	-	-	1,276	NA
PBT	2,065	281	NA	1,479	39.6%
Tax	815	45	NA	46	NA
Profit After Tax	1,250	236	NA	1,433	(12.8)%
PAT Margins (%)	25.69%	13.44%	NA	87.70%	NA
Other Comprehensive Income	297	(295)	NA	(1,365)	NA
Total Comprehensive Income	1,547	(59)	NA	68	NA
Diluted EPS(INR)	25.22	4.76	NA	28.9	(12.7)%

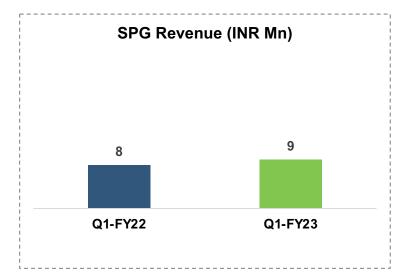
## **Quarterly Consolidated Segmental Performance**

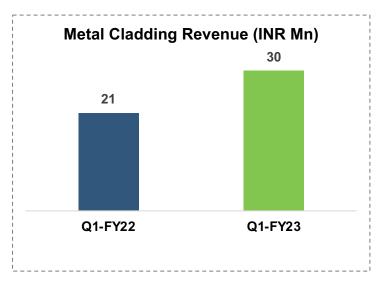


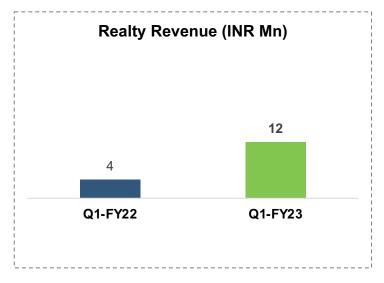












## **Historical Consolidated Income Statement**



Income Statement (INR Mn)	FY20	FY21	FY22	Q1-FY23
Total Income	5,589	5,570	6,225	4,866
Total Expenses	4,834	4,062	4,939	2,572
EBITDA	755	1,508	1,286	2,294
EBITDA Margins (%)	13.51%	27.07%	20.66%	47.14%
Depreciation	72	78	87	24
Interest	155	526	570	205
PBT before exceptional items	528	904	629	2,065
Extraordinary Items	-	-	1,276	-
PBT	528	904	1,905	2,065
Tax	32	117	144	815
Profit After Tax	496	787	1,761	1,250
PAT Margins (%)	8.87%	14.13%	28.29%	25.69%
Other Comprehensive Income	(710)	2,067	(1,698)	297
Total Comprehensive Income	(214)	2,854	63	1,547
Diluted EPS (INR)	10.00	15.88	35.52	25.22

## **Historical Consolidated Balance Sheet**

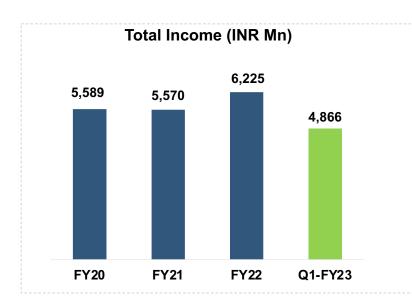


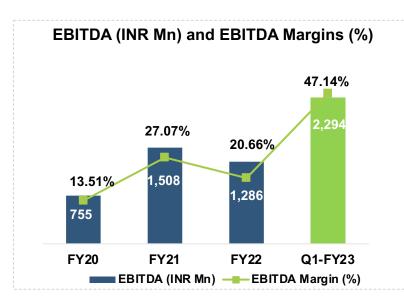
PARTICULARS (INR MN)	FY20	FY21	FY22
Assets			
1. Non-Current Assets:			
(a)Property, Plant and Equipments	753	801	843
(b) Capital Work in Progress	189	145	35
(c) Investment Property	2,934	2,934	2,180
(d) Intangible Assets	2	1	4
(e) Biological Assets other than bearer plants	4	4	4
Financial Assets			
(a)Investments	4,688	5,780	450
(b) Loans	11,350	10,967	15,159
(c)Derivative Asset	-	-	1,276
(d ) Other Financial Assets	23	372	34
Deferred Tax Assets	28	61	52
Other Non-Current Assets	300	206	219
Income Tax assets	133	124	170
Total Non-Current Assets	20,404	21,395	20,426
2. Current Assets			
Inventories	638	596	1,713
Financial Assets			
(a) Trade Receivables	772	505	659
(b) Cash and Cash Equivalents	260	302	344
(c ) Bank Balance other then Cash and Cash Equivalents	124	119	857
(d) Loans	94	1,296	6,251
(e) Other Financial Assets	106	66	214
Other Current Assets	442	267	388
Total Current Assets	2,436	3,151	10,426
Assets held for sale	-	-	1,580
Total Assets	22,840	24,546	32,432

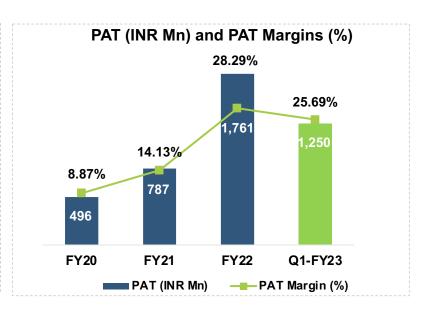
PARTICULARS (INR MN)	FY20	FY21	FY22
Equity and Liabilities			
1. Equity			
Equity Share Capital	99	99	99
Other Equity			
(a) Reserves and Surplus	8,997	11,553	11,418
(b) Other Reserves	-		
Total Equity	9,096	11,652	11,517
2. Liabilities			
Non-Current Liabilities			
(a) Borrowings	11,399	10,783	14,912
(b) Other Financial Liablities	-	-	11
(c) Deferred Tax Liabilities (Net)	28	40	147
(d) Provisions	900	965	973
(e) Other Non-Current Liabilities	3	0	0
Total Non-Current Liabilities	12,330	11,788	16,043
3. Current Liabilities			
Financial Liabilities			
(a) Short-Term Borrowings	484	354	1,038
(b) Trade Payables	577	449	1,200
(c) Other Financial Liabilities	271	219	279
(d) Lease Liabilities		3	-
Provisions	20	24	21
Income Tax Liabilities	1	4	3
Other Current Liabilities	61	53	71
Total Current Liabilities	1,414	1,106	2,612
Liabilities associated with assets held for sale	-	-	2,260
Total Equity and Liabilities	22,840	24,546	32,432
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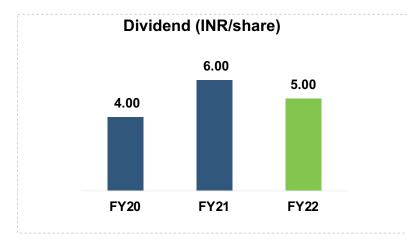
## **Consolidated Financial Performance**

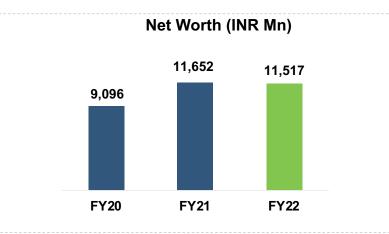


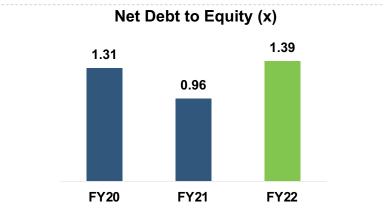






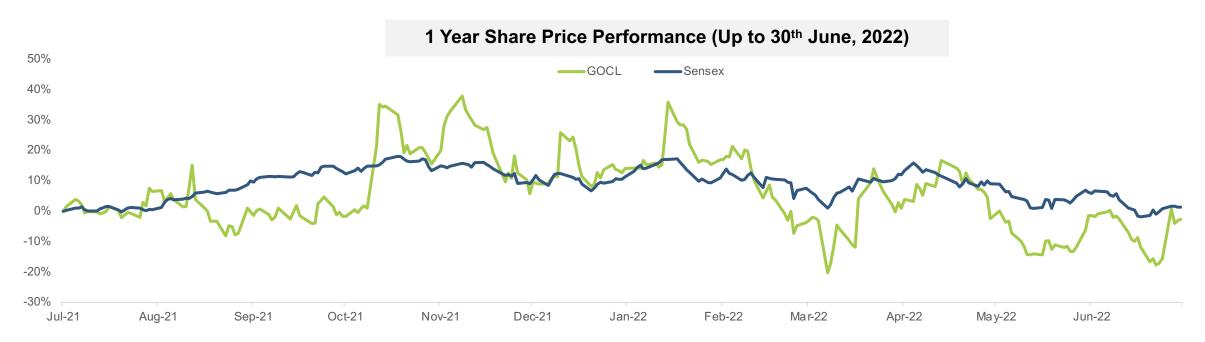




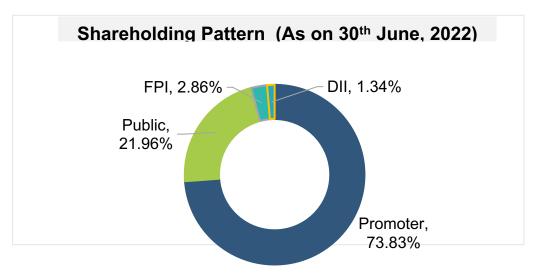


## **Capital Market Data**





Price Data (As on 30 <sup>th</sup> June, 2022)	
Face Value (INR)	2.0
Market Price (INR)	263.6
52 Week H/L (INR)	386.0/213.0
Market Cap (INR Mn)	13,067.3
Equity Shares Outstanding (Mn)	49.6
1 Year Avg. Trading Volume ('000)	60.8



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