

July 13, 2023

The National Stock Exchange of India Ltd Corporate Communications Department "Exchange Plaza", 5<sup>th</sup> Floor, Bandra-Kurla Complex, Bandra (East), Mumbai - 400051 BSE Limited Department of Corporate Services Phiroze Jeejeebhoy Towers Dalal Street, Mumbai – 400 001

## Scrip Symbol: RELIGARE

Scrip Code: 532915

# Sub.: Disclosure under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Religare Enterprises Limited ("REL/the Company")

Dear Sir(s),

We would like to inform you that Care Ratings Limited **("CARE")** has assigned the following rating to long term bank facilities of Religare Housing Development Finance Corporation Limited **("RHDFCL")**, step down subsidiary Company of REL:

Instrument	Rated Amount (Rs. Crore)	Rating Assigned
Long Term Bank Facilities	500	CARE BB+; Stable (Double B Plus; Outlook: Stable)

The rating action rationale published by CARE is attached for reference.

The existing rating assigned by ICRA Limited on the long term bank facilities is [ICRA]BB- (Stable).

This is for your information and records.

Thanking You,

Yours faithfully, For Religare Enterprises Limited

Reena Jayara Company Secretary

Encl: a/a



## Religare Housing Development Finance Corporation Limited July 12, 2023

Facilities/Instruments	Amount (₹ crore)	Rating <sup>1</sup>	Rating Action
Long-term bank facilities	500.00	CARE BB+; Stable	Assigned

Details of instruments/facilities in Annexure-1.

## Rationale and key rating drivers

The rating assigned to Religare Housing Development Finance Corporation Limited (RHDFCL) factors in the company's comfortable capitalisation with a gearing of 0.25x and its adequate liquidity position.

The rating also reflects the successful completion of a one-time-settlement (OTS) with 16 lenders of its parent, Religare Finvest Limited (RFL). Post OTS, RFL's standard assets are now sufficient to cover its outstanding unsecured debt (secured debt is nil), and thereby, limit any external funding requirements. However, RFL is still placed under the Reserve Bank of India's (RBI's) Corrective Action Plan framework, due to which it cannot make any incremental disbursements or investments (except investments in government securities), which is one of the key constraining factors. CARE Ratings Limited (CARE Ratings) notes that Religare Enterprises Limited (REL), the holding entity of the Religare Group, plans to purchase 87.5% of equity stake of RHDFCL from RFL, pending regulatory approval.

The rating is further constrained by the moderate scale of operations and weak resource profile given no additional debt has been raised since August 2017 owing to issues at the parent level.

## **Rating sensitivities**

#### Positive factors: Factors that could individually or collectively lead to positive rating action/upgrade

- Steady growth in the assets under management (AUM) funded through a diversified borrowing base while maintaining
  asset quality.
- Improvement in financial flexibility at the Religare group.

#### Negative factors: Factors that could individually or collectively lead to negative rating action/downgrade

- Stretch in liquidity owing to asset liability management (ALM) mismatches.
- Delay in raising resources, leading to a further decline in the portfolio size.

### Analytical approach: Standalone

### Outlook: Stable

The outlook reflects the expectation that company will be able to raise additional debt through fund / non-fund-based support from its ultimate parent - REL. Thereby, it will achieve growth in the portfolio over the medium term while maintaining asset quality.

### Detailed description of the key rating drivers

#### **Key strengths**

#### Long track record of operations

The company has been operating for more than a decade post its acquisition by the Religare group in 2009. The average vintage of the senior management team is around five years and the Managing Director, Rahul Mehrotra, has 24 years of experience in the industry. Furthermore, in the past couple of years, despite issues at the parent level, the company has been able to maintain asset quality and collection efficiency. The credit cost to average total assets has remained below 0.5% over the last three years, while the net non-performing assets (NNPA) has reduced to 2.7% as of March 31, 2023, from 6.0% as on March 31, 2021. The investment in the security receipts of and asset reconstruction company (net of provisions) has also reduced to ₹10.6 crore as on March 31, 2023, from ₹17.9 crore as on March 31, 2021. Since 2017, RHDFCL repaid close to ₹1,000 crore to lenders through collections only, without any refinancing.

#### Comfortable capitalisation level

With a reduction in debt through proceeds from the portfolio collection, the gearing level has reduced to 0.25x as on March 31, 2023, from 1.3x as on March 31, 2021. Correspondingly, the capital adequacy level (CAR ratio) has improved to 124.5% from

<sup>&</sup>lt;sup>1</sup>Complete definition of the ratings assigned are available at <u>www.careedge.in</u> and other CARE Ratings Ltd.'s publications



67.7% during the period. The comfortable capitalisation level provides comfort to absorb any unexpected losses. The gearing is expected to increase with debt-funded growth in the portfolio over the medium term but is expected to remain comfortable.

## Key weaknesses

#### Moderate scale of operation and weak resource profile

The AUM has declined to ₹317 crore as on March 31, 2023, from ₹517 crore as on March 31, 2021, owing to the inability to raise resources to fund the disbursement. The company has not raised any additional debt since August 2017. However, CARE Ratings notes that the OTS for the secured debt of RFL has completed in March 2023. Also, REL is expected to provide fund or non-fund-based support to RHDFCL for raising external debt. This is expected to help RHDFCL to achieve positive growth in the AUM over the medium term. The company has received a sanctioned unsecured loan of ₹50 crore from REL in March 2023. The company availed ₹11 crore up to March 31, 2023, and the balance will be drawn on a requirement basis.

#### **Ongoing promoter level issues**

RFL, which holds an 87.5% equity stake in RHDFCL, was put under the Corrective Action Plan framework by the RBI in January 2018 due to corporate governance issues. In March 2023, RFL completed the OTS of its secured and unsecured debt with its 16 lenders by payment of ₹2,178 crore. Post OTS, the outstanding unsettled unsecured debt is ₹ 330 crore (secured debt is nil) as of March 31, 2023. However, RFL's assets (gross loan of ₹2,109 crore, of which ₹464 crore is standard as of March 31, 2023) are sufficient to cover its remaining unsettled debt. Therefore, no external support from Religare group is expected to be directed towards RFL for settlement of its dues. However, RFL is still placed under RBI's Corrective Action Plan, which continues to constrain the rating.

REL has plans to buy the entire 87.5% equity stake of RHDFCL, currently held by RFL. In this regard, a share Purchase Agreement has been executed between REL, RFL, and RHDFCL on April 5, 2023. The conclusion of transfer is subject to the regulatory approval.

### Liquidity: Adequate

The liquidity is expected to remain adequate, supported by fund or non-fund-based support from the ultimate parent – REL. As on March 31, 2023, there were negative mismatches in the 6M-1Y time bucket, as all the outstanding external debt matures in the period. However, the liquidity is supported by a sanctioned credit line of 350 crore from REL in March 2023. CARE Ratings notes that RHDFCL will continue to get support from its ultimate parent, REL, in the form of guarantee, if required, for external debt or direct credit line to support the liquidity and to fund the growth in the portfolio.

## **Applicable criteria**

Policy on default recognition Financial Ratios - Financial Sector Rating Outlook and Credit Watch Housing Finance Companies Non Banking Financial Companies

### About the company and industry

### Industry classification

Macro-Economic Indicator	Sector	Industry	Basic Industry
Financial Services	Financial Services	Finance	Housing Finance Company

RHDFCL is a housing finance company-non-deposit-taking (HFC-ND) with SARFAESI license. It was incorporated on June 30, 1993, with the name of 'Maharishi Housing Development Finance Corporation Limited'. The Religare group acquired it in May 2009 and changed its name to RHDFCL.

RHDFCL offers residential collateral-backed mortgage loans for home purchase or construction or extension and renovation along with loans against residential properties to its customers belonging to the low and medium income groups.

The company provides loans for purchasing, improving, extending, and constructing houses under housing loans. As on March 31, 2023, the company has AUM of ₹317 crore with an average rate of interest of (ROI) of 15%, loan-to-value (LTV) of 50%, and a ticket size of ₹10.7 lakh.

Brief Financials (₹ crore)	March 31, 2021 (A)	March 31, 2022 (A)	March 31, 2023 (A)
Total income	82.5	61.0	52.0
PAT	9.1	4.1	2.1
Interest coverage (times)	1.3	1.3	1.3
Total Assets	496.6	371.2	287.6



Brief Financials (₹ crore)	March 31, 2021 (A)	March 31, 2022 (A)	March 31, 2023 (A)
Net NPA (%)	6.0	3.6	2.7
ROTA (%)	1.6	1.0	0.6

A: Audited UA: Unaudited. Note: The above results are latest financial results available.

#### Status of non-cooperation with previous CRA: Not applicable

Any other information: Not applicable

Rating history for the last three years: Please refer Annexure-2

**Covenants of the rated instruments/facilities:** Detailed explanation of the covenants of the rated instruments/facilities is given in Annexure-3

Complexity level of the various instruments rated: Annexure-4

Lender details: Annexure-5

## Annexure-1: Details of instruments/facilities

Name of the Instrument	ISIN	Date of Issuance (DD-MM- YYYY)	Coupon Rate (%)	Maturity Date (DD- MM-YYYY)	Size of the Issue (₹ crore)	Rating Assigned along with Rating Outlook
Fund-based - LT-Term Loan (Proposed)		-	-	-	500.00	CARE BB+; Stable

## Annexure-2: Rating history for the last three years

		Current Ratings			Rating History			
Sr. No.	Name of the Instrument/Bank Facilities	Туре	Amount Outstanding (₹ crore)	Rating	Date(s) and Rating(s) assigned in 2023- 2024	Date(s) and Rating(s) assigned in 2022- 2023	Date(s) and Rating(s) assigned in 2021- 2022	Date(s) and Rating(s) assigned in 2020- 2021
1	Fund-based - LT- Term Loan	LT	500.00	CARE BB+; Stable				

\*Long term.

### Annexure-3: Detailed explanation of the covenants of the rated instruments/facilities: Not applicable

## Annexure-4: Complexity level of the various instruments rated

Sr. No.	Name of the Instrument	Complexity Level
1	Fund-based - LT-Term Loan	Simple

#### **Annexure-5: Lender details**

To view the lender wise details of bank facilities please click here

**Note on the complexity levels of the rated instruments:** CARE Ratings has classified instruments rated by it on the basis of complexity. Investors/market intermediaries/regulators or others are welcome to write to care@careedge.in for any clarifications.



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#### About us:

Established in 1993, CARE Ratings is one of the leading credit rating agencies in India. Registered under the Securities and Exchange Board of India, it has been acknowledged as an External Credit Assessment Institution by the RBI. With an equitable position in the Indian capital market, CARE Ratings provides a wide array of credit rating services that help corporates rais e capital and enable investors to make informed decisions. With an established track record of rating companies over almost three decades, CARE Ratings follows a robust and transparent rating process that leverages its domain and analytical expertis e, backed by the methodologies congruent with the international best practices. CARE Ratings has played a pivotal role in developing bank debt and capital market instruments, including commercial papers, corporate bonds and debentures, and structured credit.

#### **Disclaimer:**

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