

Vakrangee Limited "Vakrangee Corporate House", Plot No. 93, Road No. 16, M.I.D.C, Marol, Andheri (East), Mumbai 400093, Maharashtra W: www.vakrangee.in | L: +91 22 2850 3412 / +91 22 6776 5100 F: +91 22 2850 2017 | CIN: L65990MH1990PLC056669

November 13, 2019

To,

Department of Corporate Relationship

BSE Ltd.

Phiroze Jeejeebhoy Towers,

Dalal Street, Fort,

Mumbai - 400001

Corporate Relationship Department

National Stock Exchange of India Ltd.

Exchange Plaza, Bandra Kurla Complex,

Bandra (East), Mumbai - 400 051

Dear Sir/Madam,

Sub.: Press release titled "Vakrangee Q2FY2019-20 Financial Results"

Ref.: Scrip Code - 511431/VAKRANGEE

With reference to the captioned subject and pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Press Release titled "Vakrangee Q2FY2019-20 Financial Results"

This is for your information and record.

Thanking you

Yours faithfully,

Mehul Raval

Company Secretary (Mem. No.: A18300)

For Vakrangee Limited



# **VAKRANGEE LIMITED**

PRESS RELEASE

#### **VAKRANGEE Q2FY2019-20 FINANCIAL RESULTS**

Total Income stood at ₹ 172.75 Crore, QoQ growth of 17.28%

PAT stood at ₹ 10.87 Crore, QoQ growth of 39.10%

21,000+ Total No. of NextGen Outlets - 8,500 Operational & 12,500+ under On-Boarding process

**MUMBAI, November 13, 2019:** Vakrangee Limited (VL), announced its unaudited Financial Results for the quarter ended September 30, 2019.

#### **Key Highlights – Q2FY2019-20**

- Robust growth seen in Financials due to clear focus on Store profitability and service activation across the network.
- ➤ PAT has increased by 39.8% QoQ basis due to strong operating leverage as well as impact of lower Tax rates.
- ➤ Strong Operating metrics NextGen overall throughput increased by ~17% and Number of Transactions increased by 28% on QoQ basis.

#### **Key Financial Highlights for Q2FY2019-20 (Consolidated)**

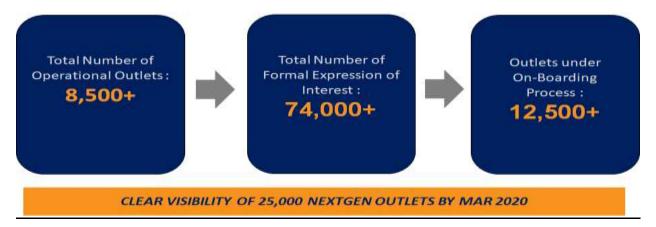
- ➤ Total Income stood at ₹172.75 crore in Q2FY2019-20 as against ₹147.30 crore for the preceding quarter current year, registering a growth of 17.28%.
- ➤ Revenue from Operations stood at ₹151.85 crore in Q2FY2019-20 as against ₹126.78 crore for the preceding quarter current year, registering a growth of 19.77%.
- ➤ EBIDTA stood at ₹ 20.46 crore in Q2FY2019-20 as against ₹ 19.26 crore for the preceding quarter current year, registering a growth of 6.20%.
- PAT stood at ₹10.87 crore in Q2FY2019-20 as against ₹7.81 crore for the preceding quarter current year, registering a growth of 39.10%.
- EPS (basic) for the face value of ₹1 stood at ₹0.11 in Q2FY2019-20 as against ₹0.07 in Q1FY2019-20, registering a growth of 57.14%.

## **Performance Update**

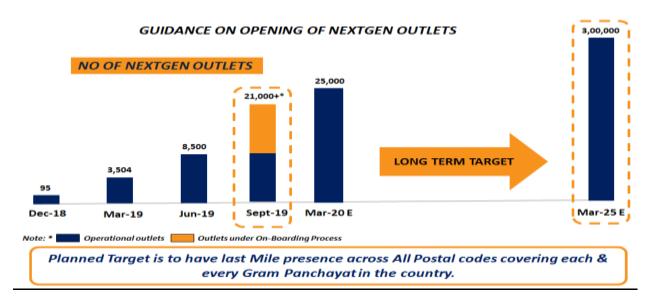
- ➤ 21,000+ Total No. of NextGen Outlets 8,500 are operational outlets & 12,500+ outlets under On-Boarding process.
- > ~₹ 37.5 Billion Quarterly Throughput on Nextgen Vakrangee Platform Transaction Value
- ➤ US\$ 2.1 Billion Annual Run Rate Throughput Transaction Value basis Current No. of Operational NextGen Outlets
- > ~15.1 Million Quarterly No. of Transactions on NextGen Vakrangee Platform

#### **Visibility on opening of Nextgen Outlets**

#### VISIBILITY ON OPENING OF NEXTGEN OUTLETS



# **Guidance on Opening Nextgen Outlets**



## **About Vakrangee Limited**

(BSE Code: 511431; NSE Code: VAKRANGEE)

Incorporated in 1990, Vakrangee is the unique technology driven company focused on building India's largest network of last-mile retail outlets to deliver real-time banking & Financial Services, ATM, insurance, e-governance, e-commerce and logistics services to the unserved rural, semi-urban and urban markets. The Assisted Digital Convenience stores are called as "Vakrangee Kendra" which acts as the "One-stop shop" for availing various services and products.

#### For further information, please contact at:

Email: investor@vakrangee.in