

Date: 19th February, 2025

National Stock Exchange

Exchange Plaza, Plot No. C/1, G Block, Bandra (E), Mumbai-400051

(NSE Scrip Code: SPMLINFRA)

BSE Limited

Phiroze Jeejeebhoy Towers Dalal Street, Mumbai-400001

(BSE Scrip Code: 500402)

Sub: Investor Presentation

Dear Sir(s),

Pursuant to Regulation 30(6) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Listing Regulations") read with Part A of Schedule III of the Listing Regulations, we are enclosing herewith the Investors' Presentation for the month of February, 2025.

Kindly take the same on records.

Thanking you, For SPML Infra Limited

Swati Digitally signed by Swati Agarwa Agarwal Date: 2025.02.19 12:03:21 +05'30'

Swati Agarwal Company Secretary

Encl.: As above



CIN: L40106WB1981PLC276372 Regd. Office: 22, Camac Street, Block-A, 3rd Floor, Kolkata 700 016

Ph: +91 33 4009 1200 / 1247

E-mail: info@spml.co.in | Website: www.spml.co.in





SPML INFRA LIMITED

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Disclaimer



This document contains statements about expected future events and financial and operating results of SPML Infra Limited, which are forward-looking. By their nature, forward-looking statements require the Company to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that the assumptions, predictions and other forward-looking statements will not prove to be accurate. Readers are cautioned not to place undue reliance on forward-looking statements as a number of factors could cause assumptions, actual future results and events to differ materially from those expressed in the forward-looking statements. Accordingly, this document is subject to the disclaimer and qualified in its entirety by the assumptions, qualifications and risk factors referred to in the management's discussion and analysis of the SPML Infra Limited.



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Key focus on Water Wastewater & Energy Infrastructure Development



4+ decades of experience coupled with a national presence



Successfully completed 700+ turnkey
projects in Water and Power
across India



& Wastewater Management, and Energy Solutions



An ISO - 9001:2015;14001:2015; 45001-2018 certified company



Delivering Drinking Water Facility to 50 Million+ people



Ranked No. 14 among World's Top 50

Private Water Companies – Global Water
Intelligence, London



Focused on margin accretive Water Segment

Marquee Clients



Delhi Jal Board





Jal Jeevan Mission



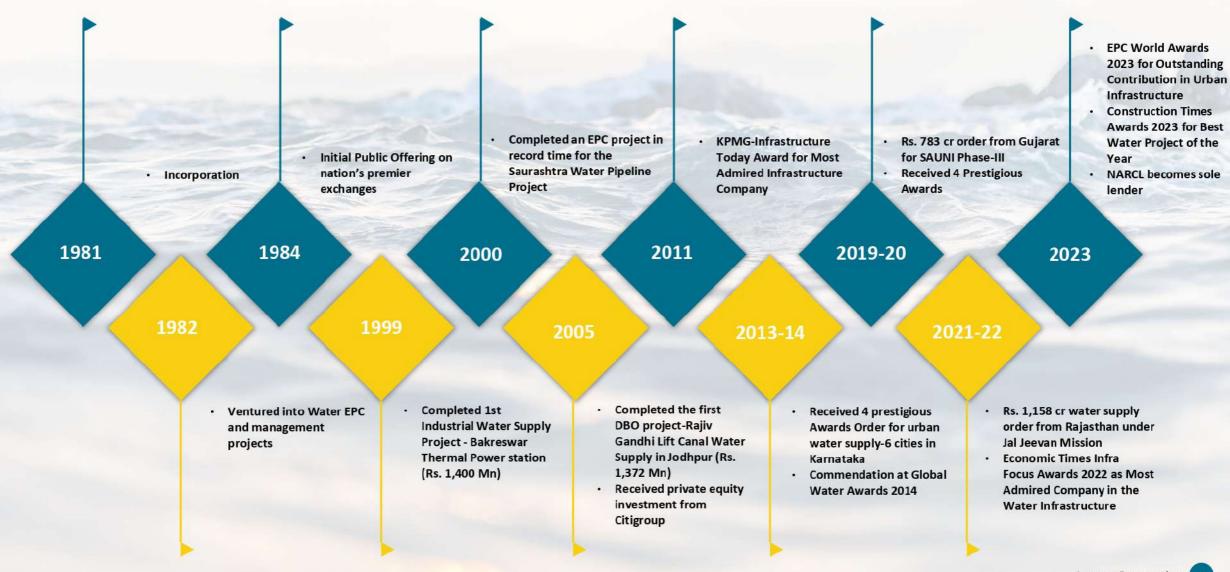
PHED-Rajasthan



Bangalore Water Supply and Sewerage Board

Journey





Exemplary Project Executions



EPC World Awards 2023 for Outstanding Contribution in Urban Infrastructure (Water Project)

Construction Times Awards 2023 for Best Water Project of the Year

Most Impactful Water Management Leader 2023 to SPML Infra Vice
Chairman

The Economic Times Infra Focus Awards 2022 as Most Admired
Company in Water Infrastructure

Indian Achievers Award 2022 for Business Leadership to SPML Infra Chairman

The Economic Times Most Promising Business Leaders of Asia 2018 Award to SPML Infra Chairman, Mr. Subhash Sethi

Award for Outstanding Contribution in Completion of SAUBHAGYA Scheme in Bihar - By Hon'ble Chief Minister of Bihar

Zee Business Dare to Dream Awards 2018 for Company of the year –
Infrastructure

Certificate of Appreciation for Outstanding Performance in SAUBHAGYA Scheme in Patna District, Bihar

ET Now-Water Leadership Awards 2018 for Excellence in Water & Wastewater Management – World CSR Day

50 Most Impactful Leaders in Water & Water Management Awards 2018 to SPML Infra Chairman – World CSR Day

India's Most Ethical Companies Award 2017 – World CSR Congress

Aqua Foundation Excellence Award 2017 for Valuable Contribution in Infrastructure Development in India







Skoch Awards 2020 – Order of Merit Certificate for Kanpur Sewerage System

ASSOCHAM Energy Excellence Awards 2019 for Rural Electrification

CIA World Construction & Infra Award 2019 as Best Company in Water Management - EPIC Media

Smart Water & Waste World Award 2019 for Decentralized Sewerage System in Mira Bhayander, Maharashtra

ASSOCHAM Water Management Excellence Awards 2019 as Best Water Management Practices



Construction Times Award 2017 for Best Executed Technology used for Water Management Project

CIA World Builders & Infra Awards 2017 for Best Water Management Company of the year – EPIC Media Group

Frost & Sullivan India Awards 2016 as India Water & Waste Water Management Competitive Strategy Innovation & Leadership

Construction Times Awards 2016 for Best Executed Wastewater Project of the Year

Fortune India Next 500 Awards 2016 as 'One of the Giants of Tomorrow' – Fortune Magazine

CBIP Award 2016 for Optimum and Efficient Utilization of Water Resources - CBIP

Directors





Subhash Sethi Chairman

In the past over four decades, he has worked passionately with his mission to create enduring value for the country. Under his leadership, SPML Infra went on to establish itself as a leading Engineering and Infrastructure Development organization with abut 700 completed projects. He is recognized as industry leader and serves as Chairman in expert Committees' of industries' associations like CII, Indian Chamber of Commerce etc. His valuable contributions in infrastructure development have been recognized widely and he has received several prestigious awards including Economic Times Asian Business Leadership Award.



Sushil Sethi Jain Vice Chairman

He has been instrumental in leading SPML Infra in water & wastewater, municipal sewerage network, pipeline rehabilitation, municipal solid waste management and other verticals. He holds honorary & prestigious offices in various social and economic and community development organizations. For his valuable contributions in infrastructure development in the country, he has been conferred with several prestigious awards including Infrastructure Person of the Year Award.



Manoj Digga Executive Director Commercial & CFO

He brings over 33 years of extensive experience in Finance, Accounts, Taxation, and Corporate Finance Transactions, including Equity and Acquisitions. He is a qualified Chartered Accountant, Company Secretary. and Cost Accountant, with a proven track record of expertise in navigating complex financial landscapes and executing high-value businesses.



T.V. Rangaswamy Nominee Director

He has over 30 years of experience in capital markets with leading companies. He has held key positions in BSE and NSE, ICICI, Reliance and Edelweiss among others. He has a good understanding of legal and regulatory framework and is a Commerce Graduate and Member of the Institute of Cost and Works Accountants of India.



Arundhuti Dhar Independent Director

She has experience in HR, Banking, Finance, Trade, EPC, Infrastructure and Property Management. She has held key positions in American Express Bank, HDFC Bank and IL&FS Property Management Ltd. She is a St. Xavier's College alumnus



T.S. Shivashankar Independent Director

He is a Financial Service professional with 30+ years experience. He is a Managing Director, Rohatyn Group and was earlier with Citibank leading Private Equity, Capital Markets, Corporate Finance and Treasury. He has completed B.Tech from IIT Madras and MBA from IIM Lucknow



Mahendra Pal Singh Independent Director

A retired official from the Government of Japan, has extensive infrastructure experience. As Chief of Development Operations at JICA, he managed Japanese aid for major Indian projects, including metro systems and the Western Dedicated Freight Corridor, and played a vital role in establishing IITs and AIIMS.



Nita Karmakar Independent Director

She is PGDBM in Finance from IIM Kolkata, has over 40 years of experience in corporate affairs and government relations. She has worked at L&T, BHEL, and CII excelling in finance, corporate management, corporate affairs, project management, and marketing, with strong analytical and crisis management skills.

Key Officials





Abhinandan Sethi Chief Operating Officer

He spearheads the initiatives in Water and Power projects providing leadership in the areas of business planning and development, financial planning & policies, project and operational management, setting up of the policies and procedures, and handling complete project management. He is an alumnus of La Martiniere for Boys, Calcutta, holds a Bachelor of Science in Business Administration from Boston University, USA, and is currently pursuing an MBA at London Business School.



Malay Kanti Chakraborti Executive VP

He has more than 32 years of years of experience in the field of management and procurement with Batliboi, Andrew Yule, VTS and has hands on experience in project management. He has a B. Tech (Mechanical) Degree



Sujit Kumar Jhunjhunwala VP – Fund

Management and Banking

He is a CA and has 29+ years of experience in corporate finance, fund management, and banking operations. He specializes in securing financing, optimizing capital structure, managing banking relationships, ensuring compliance, and overseeing credit ratings and audits. His expertise strengthens the organization's financial strategy and growth.



Vikas Sharma VP - Finance and Accounts

A CA & CS and PGCP from IIM Indore, has 23years of experience in finance, accounting, and banking operations. He specializes in cash flow management, liquidity planning, banking relations, and vendor management. His expertise ensures efficient financial operations, compliance, and strategic financial planning for the organization.



Sumit Bhattacharya CHRO

He has more than 25 years of experience in human resources, talent management, total rewards, learning and OD, HR process automation etc. He has an MBA in HR, Diploma in talent management from XLRI, and Diploma in Communication Strategy from Toronto University.



O. Vishveswaraiah VP – Projects

He has more than 35 years of diverse experience in structural engineering and execution – currently leading the KUIDFC and BWSSB Projects. He has M.E. (Civil Engineering) degree.



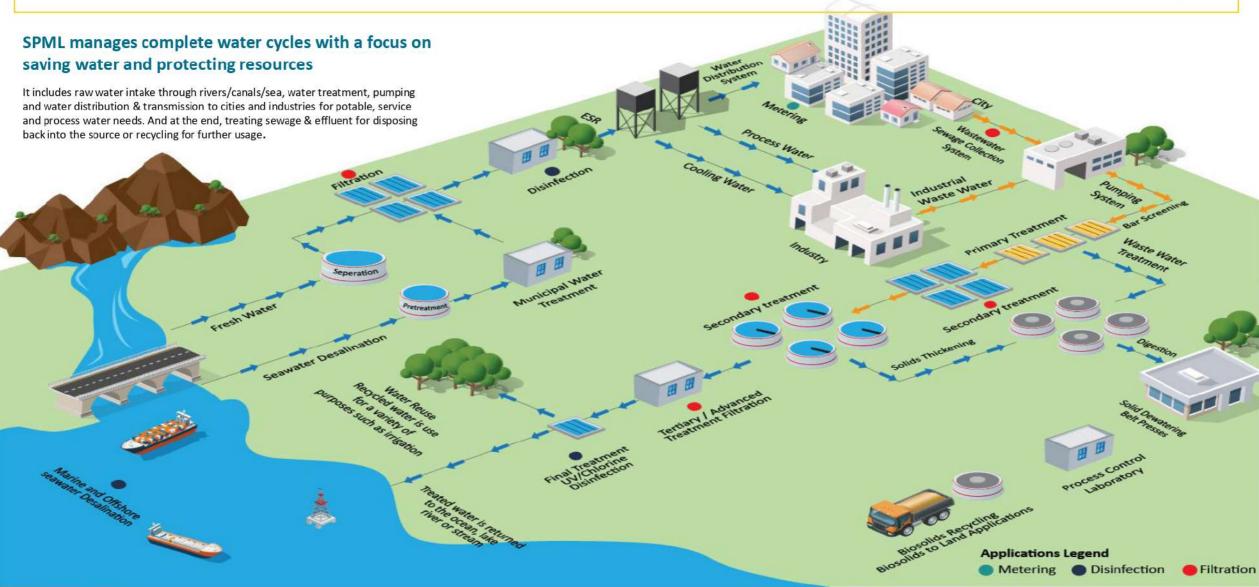
Partha Roy VP - Legal & Contracts

He has 20 years of multi-sector experience in management advisory and effective supervision of legal affairs encompassing legal operations, devising strategy, risk mitigation and litigation management. He has a degree of Legum Baccalaureus (Bachelor of Legislative Law).

Business Overview SPML Engineering Life

Business Model







Maintaining Energy Flow Through the Strength of BESS



SPML's qualifications enable it to excel in BESS opportunities, showcasing its expertise in supporting renewable energy sustainable and power infrastructure.





Securing India's Water Future through our business solutions

Superior Execution Track Record in Water EPC Sector (Till Date)



Water Supply and Distribution

~Rs. 1,150 cr, Isarda Dam, Rajasthan
Drinking Water Supply and Management projects

10 years in O&M Water supply projects

More than 300 km, 1500> mm diameter Pipeline project

City distribution management experience of up to 1 Mn population

All civil works related to water supply projects-treatment plant, overhead reservoir, underground reservoir, intake etc



Water & Wastewater Treatment & Management

Up-to 35 MLD Common Effluent Treatment Plant

Up-to 240 MLD Sewage Treatment Plant

Water treatment plant projects of up to 200 MLD capacity (expected to go up to 500 MLD in the future)

Trenchless sewer rehabilitation projects of 25 km and up to INR 200 crores contract value

Sewerage network projects of length 200 km



Edge



Strong and long term relationships with central & state water bodies





Company is properly placed to market size with edge in choosing selective business

Exceptional execution expertise with strong engineering team





Pre qualified player in high value projects

Resilient Promoter Background & commitment towards the business







Limited competition because of few players

Robust business model





Sufficient liquidity with a robust business plan with no pressure on the cash flow towards lender's obligation including interest



India

has a great opportunity to increase water supply infrastructure to meet growing demand

Robust Industrial Growth







Disruption in Water Cycle

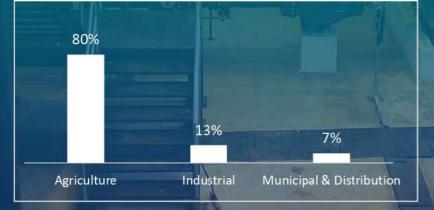
India faces a large gap between current supply and projected demand

Demand 1,498 Bn M³

2030

Supply 744 Bn M³

India water usage composition in 2030



GROWTH TRIGGERS



Unsustainable use of water resources



Rise in urban population and inadequate water supply situation



Increased requirement from irrigation and agriculture sector

Quality and Accessibility of water



Fueling Water Sector Growth

Flagship Programs

Jal Jeevan Mission (Urban) Exclusive Budget - Rs.2.87 lakh cr



2021-2026

2019-2024

Jal Jeevan Mission (Rural) Outlay - Rs.3.6 lakh cr





Amrut 2.0

Massive Allocation Rs. 2.99 lakh cr 5 Years



active in the market

Considering the entire execution of the aforesaid schemes in 10 years, there is a visibility of business of approx. Rs. 1 lakh cr every year, most of which the company is qualified

The company is targeting Rs. 2000-4000 cr high margin projects in the aforesaid business annually to sustain its profitability and growth

Currently tenders worth Rs. 10,000 cr are

To be implemented in 2-3 years



Rs.93,068.56 cr



PNIKSY

Dam Rehabilitation and **Improvement Project**

(DRIP) Phase 2 & 3 Rs.10,211 cr



Atal Bhujal Yojana Rs.6000 cr

National Watershed Project Rs.2,142 cr

National River Linking Project Rs.4,000 cr for 2024-25

Namami Gange

Flagship Wastewater Treatment Program Rs.20,000 cr





Energy

Market Overview

Pre-qualification to participate in BESS Tenders

Battery Energy Storage Systems (BESS):

- Projections: As per Central Electric Authority (CEA), and National Electricity Plan (NEP)
 - By 2026-27: India will need about 34.72 GWh of energy storage capacity specifically from BESS.
 - Estimated Market Size: ~USD 8.4 Billion
 - By 2031-32: This is expected to increase to 236.22 GWh from BESS.
 - Estimated Cumulative Market Size: ~USD57 Billion
 - By 2047: The requirement will rise to 1,840 GWh from BESS due to expanded renewable energy integration to meet the net-zero emission targets.
 - Estimated Cumulative market size: ~USD 443.4 Billion

Drivers:

- · Grid stability and renewable energy integration.
- · Energy Storage Obligations (ESO).

SPML has necessary **pre-qualifications** to actively participate in **Battery Energy Storage System (BESS) annuity tenders**. This reflects SPML's ability to meet the stringent technical, financial, and operational requirements essential for bidding on such projects. These qualifications highlight the company's expertise in the growing field of energy storage, ensuring it is well-positioned to support large-scale renewable energy initiatives and contribute to the evolving needs of sustainable power infrastructure.





Actions





Resolution with IDRCL

The consortium of erstwhile lenders have assigned their debt to NARCL, The NARCL through their attorney, IDRCL, have executed MRA on 17 May 2024 and subsequently withdrawn all the pending applications of erstwhile lenders at NCLT and DRT. The NARCL has demonstrated faith in the company by doing the first acquisition and resolution outside NCLT



Liquidity Creation to drive new Business Growth

To Improve the liquidity and to increase their stake, the promoters have infused Rs. 80 cr in the company by way of preferential allotment at the price of ~Rs. 118 and the allotment has been made on 23 May, 2024.



Impact of Restructuring

With the detailed review of the company's assets & liabilities, during the resolution process with IDRCL, the company has taken one time impact on the books of accounts along the implementation of restructuring as per IND AS



Progress in Arbitration Award Collections

Out of the impending realization of Rs. 294 crore from VSV, we have already received Rs. 243 crore in FY24. The remaining Rs. 51 cr will be received shortly.



Significant Financial Growth in FY24

In FY24, company achieved substantial financial improvements, a turnover of Rs. 1,318 cr. representing a ~50% YoY growth. The company's net worth increased to Rs. 509 cr from Rs. 349 cr in FY23. Current assets stood at Rs. 885 cr, including cash and bank balance of Rs. 227 cr. During FY24, the company's debt was reduced to Rs. 558 cr. considering IND AS adjustments, out of which Rs. 189 cr already repaid and a further reduction of Rs. 40 cr expected from the sale of identified properties.



Improved Solvency Ratios

With significant improvements in various solvency ratios, including Net Debt/Equity (now at 0.7x), Net Debt/EBITDA (now at 4.2x), and the Quick Ratio (now at 1.45x), our credentials and qualifications for participating in new tenders have substantially strengthened.

Resolution with NARCL/IDRCL



Significant Debt reduction & withdrawal of all actions of the lenders



Repayment from proceeds of arbitration awards



No default in the lenders' liability



No interest outgo and no repayment pressure on cash flow

Rs. 1,657 cr

Total Outstanding Debt under resolution plan

Sustainable Debt

SPML Infra Ltd.

Rs. 967 cr

If payment made in 10 Years under base case

Rs. 700 cr

If payment made in 8 Years under prepayment mode

Unsustainable Debt

Rs. 602 cr

(converted into Zero Coupon NCDs)

To be extinguished entirely on repayment of sustainable debt without any further payment

Unsustainable Debt Rs. 88 Cr

Allotment of equity value at applicable prevailing market price of Rs. 118 by way of conversion of unsustainable debt.

in the total outflow of repayments, hence no further payment of Interest

The company has already repaid
Rs. 219 cr from the proceeds of
VSV and making payment of Rs.
40 cr from the sale of identified
assets

The repayment from the cash flow is Rs. 16 cr in 10 years option or Rs. 12 cr in 8 years option, of which Rs. 4 cr has already been paid

The repayments are linked with realization from arbitration awards, claims and from specified assets

Poised to strengthen balance sheet and financials



Preferential Allotment

Infusion of funds by the Promoters



Successfully raised funds through preferential allotment

The Preferential allotment of **Rs. 346 crore** (including conversion of debt of the lenders and the promoters), involves a **Rs. 190 crore** contribution from the promoters. This reflects their strong focus and confidence in the business.

Funds raised would be majorly utilized to take advantage of **growing opportunities in the** water sector, bidding for large new projects for which the company has superior prequalification requisite that will strengthen the order book

Apart from the current infusion as stated above, promoters have already infused more than Rs. **160 crore** to improve liquidity in the last 3 years

With the proposed infusion of Rs. 293 crore and existing visibility of Rs. 170 crore, the company is expected to have a total cash liquidity of Rs. 463 crore for business operations.



Poised to increase Order Book and Revenue



SPML Infra Limited has been assigned a credit rating by ICRA

Instrument Rating Action

Long Term-Fund Based-Term Loan

(Rated amount – Rs. 477 crore)

Long Term / Short Term Non Fund Based-Proposed

(Rated amount – Rs. 200 crore)

[ICRA] BBB-(Stable); assigned

[ICRA]BBB-(Stable)
[ICRA]

A3; assigned

Awards & Claims SPML Engineering Life

Arbitration **Awards**



Particulars	Amount (Rs.cr)
PSU – Remaining Awards eligible under Vivad Se Vishwas II Scheme	26.0
PGCIL	48.6
State Government	561.7
Total Awards (with accrued Interest till Jan 2025)	636.3

- The actual receipt of Arbitration Awards will be the cumulative of Interest till the date of actual receipt against the amount reflected in the table.
- Out of the state Government awards, arbitration award of Rs. 181 cr from Arunachal Pradesh Govt. undertaking is at the final stages at the Hon'ble Supreme Court.





Total Claims already filed till date



Particulars	Amount (Rs. Cr)
Claims filed till date-PSU	332.0
Claims filed till date-Non PSU	4,274.7
Total Claims already filed till date	4,606.7

- The Aforesaid amount will further increase with additional filing of claims which are under process and the company's focus will be to realize the amount to reduce the NARCL dues.
- The Claim amount will be increased by Pendentlite Interest from the date of filing claims till the date of Award Order which will increase the claims amount substantially as stated in the above table.

Environmental, Social, & Governance





Business Responsibility and Sustainability Report (BRSR)

BRSR Report to form a part of the FY24 Annual Report



BRSR Report

 The publication of Business Responsibility and Sustainability Report (BRSR), taking a significant step towards sustainability



Self Initiated

Initiative taken despite not falling under regulatory compliances



ESG Highlights

- Focus on the non financial performance across ESG framework
- Establishing long term goals towards ESG guidelines





ESG focus areas identified by Management

Water management | Wastewater management | Resource efficiency and waste management | Health & safety | People and team | Training, education and skill development | Corporate Governance and Ethical Business Practices | Innovation and Digitization | Compliance and regulatory adherence

Financial implications of the risk or opportunity of the identified material issue:



Environment



Social

among clients

Governance

Water management

- · Attract socially responsible investors
- · Secure steady revenue from longterm contracts
- · Boost project sustainability credentials

Positive financial implication

- · Improved quality of work

People and team

- Increase productivity
- · Reduce absenteeism
- Become an employer of choice
- · Improve decision-making with empowerment

Positive financial implication

Training, education, and skill development

- Provide competitive edge
- · Attract and retain talent

Innovation and digitalization

Corporate Governance and Ethical Business

Improved brand perception

· Less regulatory notices/penalties

Positive financial implication

- Increased productivity
- Reduced operational costs
- Expedite project execution
- Optimized decision- making process

Positive financial implication

Resource efficiency and waste management

- · Save costs by reducing material usage
- Lower waste disposal fees
- Enhance reputation through compliance with current and upcoming legislation

Positive financial implication

Positive financial implication

Health and safety

- · Reduced costs from fewer accidents and related insurance claims
- Enhanced employee productivity and retention

Positive financial implication

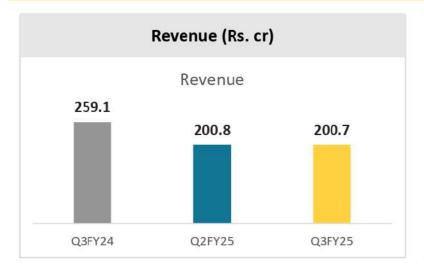


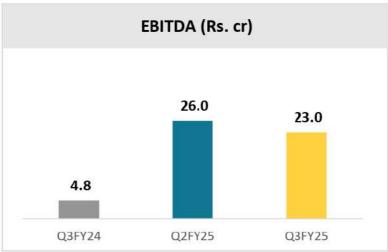
Financial & Operational Highlights

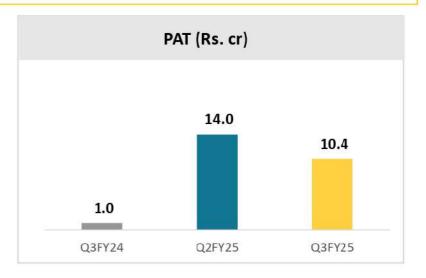


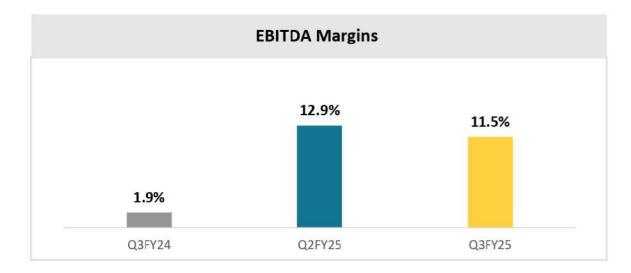
Financials (Standalone)

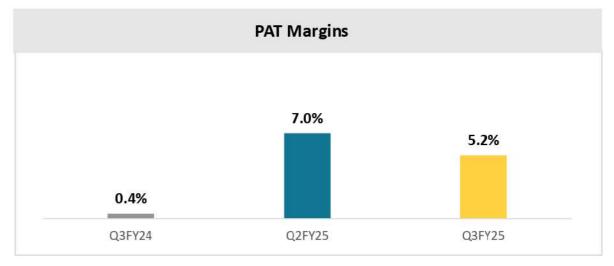






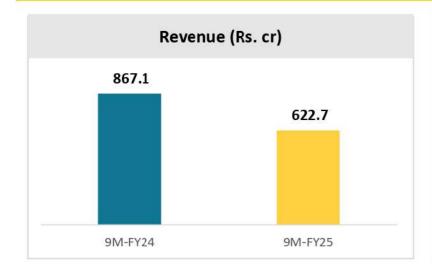


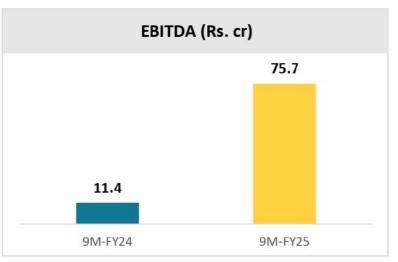


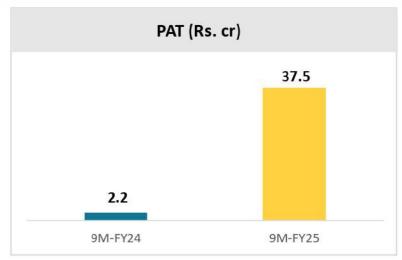


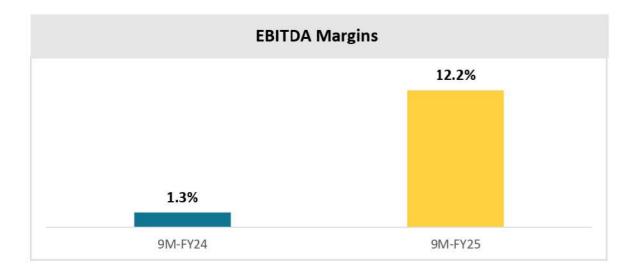
Financials (Standalone)

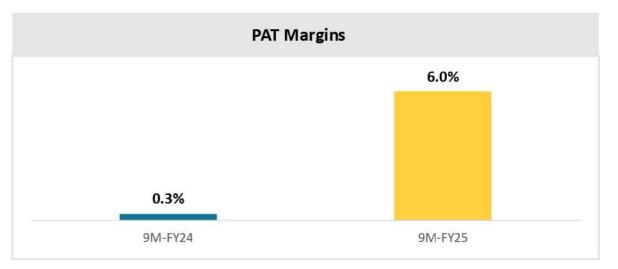






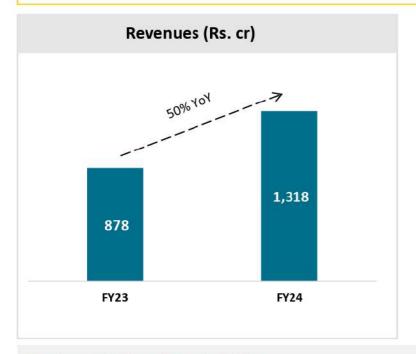


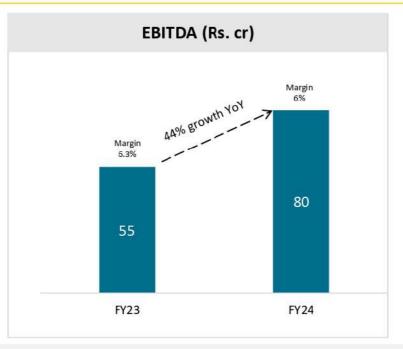


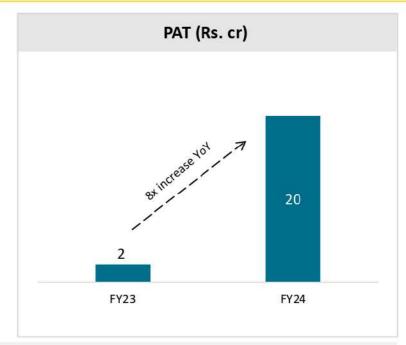


Result Highlights (Standalone)







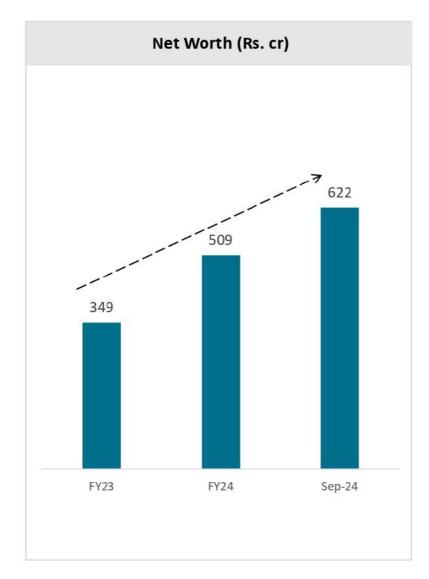


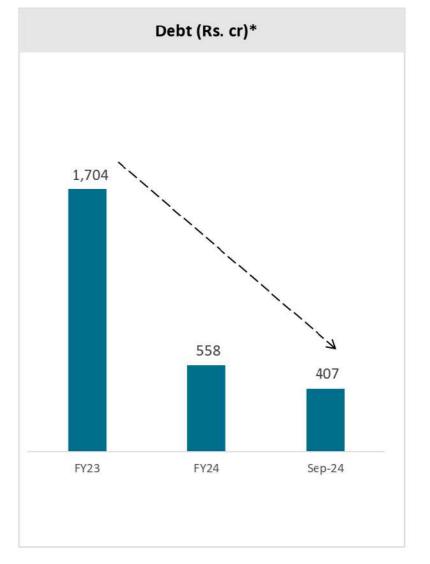
Factors driving Profitability

- Access to numerous business opportunities ensures a continuous flow of projects.
- In the future, revenue is expected to rise driven by an **expanding order book**.
- Long-term partnerships with central and state water bodies, which are fully funded, facilitate the acquisition of lucrative contracts, bolstering revenue.
- A high prequalification status allows the company to undertake superior quality projects, leading to increased revenue streams.
- In **future profitability will further improv**e as there is **no interest outgo** and **no cash flow of the company is used for debt repayment.** As per the requirement of IND AS, Rs. 189 cr, gain on the discounted value of the sustainable debt, will be accounted for proportionately in the next 8 years to restate the debt at Rs. 700 cr. However, the same will be compensated with the proportionate deferred income which will be accounted every year to take the advantage of Rs. 267 cr, the differential of both the options of repayment to NARCL.

Balance Sheet (Standalone)

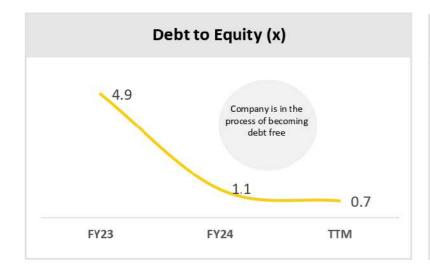


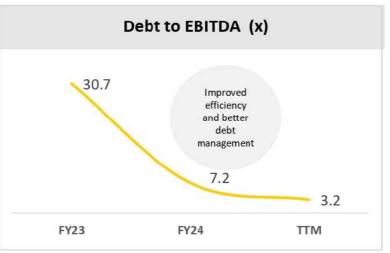


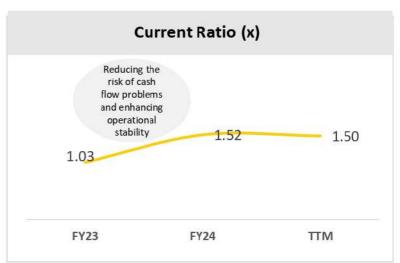


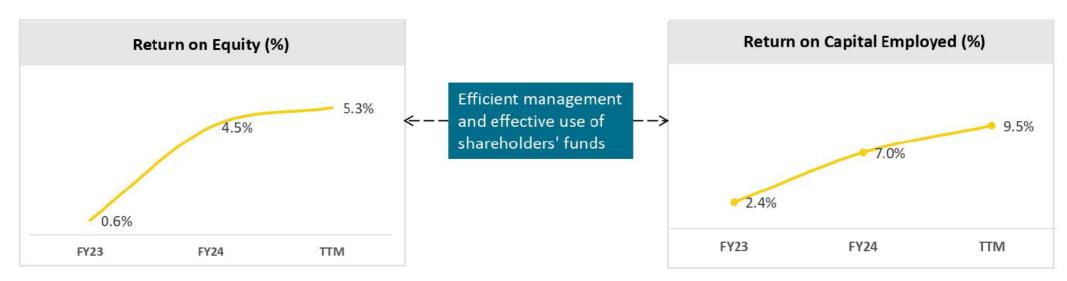
Ratio











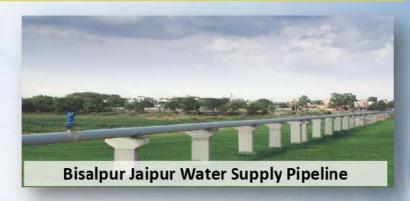
Projects executed

In India





















SPML Infra



SPML Infra Ltd. is a leading publicly listed infrastructure development company in India with a rich legacy encompassing over four decades. The company has executed and commissioned nearly 700 infrastructure projects across India, significantly contributing to the nation's development. SPML Infra Ltd. has enhanced the lives of millions by providing essential services such as drinking water facilities, wastewater treatment, integrated sewerage networks, improved municipal waste management, power transmission and distribution, and electrification of rural homes. Recognized among the World's Top 50 Private Water Companies and India's 50 Best Real Estate & Infrastructure Companies, SPML Infra Ltd. operates primarily in the engineering, procurement, and construction (EPC) segment.

The company is primarily focused on the water and wastewater sector, where substantial opportunities are emerging due to significant government funding. With approximately ₹10 trillion allocated for water and sanitation infrastructure development projects in the coming years, SPML Infra Ltd., as a leading player in the industry, is strategically positioned to secure numerous contracts from both central and state governments, thereby enhancing its business prospects.

Registered & Corporate office

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Contact: +91 33 4009 1200

Statutory Auditor:

Maheshwari & Associates 8B, Middleton Street, 6A Geetanjali Kolkata – 700071

Internal Auditor & ESG Consultant:

Ernst & Young (E&Y) LLP 22, Camac Street, 3rd Floor Block C, Kolkata-700016

ASM & Concurrent Auditor:

KPMG Lodha Excelus, Apollo Mill Compound, Mumbai

Credit Rating Agency:

ICRA Limited Gurgaon. Building No. 8, 2nd Floor, Tower A, DLF Cyber City, Phase II, Gurgaon - 122 002

Solicitor Firm:

Argus and Partners 27B, 3rd Floor, Binoy Bhavan, Camac St, Kolkata, West Bengal 700016



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