

May 26, 2021

To,

Corporate Communication Department  
**BSE Limited**  
Phiroze Jeejeeboy Towers,  
Dalal Street, Mumbai - 400 001.  
BSE Scrip Code: 532528

Listing Department  
**National Stock Exchange of India Limited**  
Exchange Plaza, Bandra Kurla Complex,  
Bandra (East), Mumbai - 400 051.  
NSE Code: DATAMATICS

**Sub: Press Release**

Dear Sir/Madam,

Please find attached herewith press release titled “**Datamatics Q4 EBITDA up by 48.3% YoY, at ₹ 418.5 million; FY21 EBITDA improved by 15% YoY, at ₹ 1,422.4 million**” for your information and record.

Kindly take the above on your record.

For **Datamatics Global Services Limited**

**Divya Kumat**  
**EVP, Chief Legal Officer and Company Secretary**  
**(FCS: 4611)**

# DATAMATICS

**Datamatics Q4 EBITDA up by 48.3% YoY, at ₹ 418.5 million;  
FY21 EBITDA improved by 15% YoY, at ₹ 1,422.4 million**

**May 26<sup>th</sup>, 2021, Mumbai:** Datamatics Global Services Ltd. (DGSL), a global Technology, Business Process Management and Digital Solutions company, today announced the financial results for the **fourth quarter and full year** ended March 31, 2021.

## **Key Financial Highlights – Q4FY21**

- Revenue at ₹ 2,832.9 million; down 6.5% QoQ and down 8.7% YoY. The revenue reduction during the quarter is because of non-inclusion of Cignex revenue due to its divestment
- Revenue growth without Cignex, 8.1% QoQ and 8.5% YoY
- EBITDA at ₹ 418.5 million; up 7.6% QoQ and up 48.3% YoY
- EBITDA margin was at 14.8%; up 194 bps QoQ and up 568 bps YoY. Sustained double digit EBITDA margin led by cost optimization efforts
- PAT (after non-controlling interest) at ₹ 286.6 million; up 29.3% QoQ and up 148.1% YoY
- EPS (Diluted) at ₹ 4.86 for Q4FY21; up 29.3% QoQ and up 148.1% YoY

## **Key Financial Highlights – FY21**

- Revenue at ₹ 11,490.1 million; down 4.5% YoY because of non-inclusion of Cignex revenue in Q4 FY21 and impact of pandemic in the initial quarters. Revenue without Cignex in FY21 was ₹ 10,223 million as compared to ₹ 10,076 million in FY20, an increase of 1.5%
- EBITDA was at ₹ 1,422.4 million; up by 15.1% YoY
- EBITDA margin at 12.4%; up 211 bps YoY
- PAT (after non-controlling interest) was at ₹ 797.5 million; up 25.1% YoY
- EPS (Diluted) at ₹ 13.53 as against ₹ 10.81 in FY20
- The company became debt free in FY21. Total free cash & cash equiv. plus liquid investments (net of debts) is ₹ 2,545.2 million as compared to ₹ 1,238.5 million in FY20

***Commenting on the results and financial performance, Rahul Kanodia, Vice Chairman and CEO said, "The year gone by is a testament of our resilient business model, strong relationship with our customers and commitment exhibited by Datamatics team. Despite the headwinds created by pandemic, the company performed well. Our EBITDA witnessed a growth of 15.1% and we sustained double digit EBITDA margin of 12.4%. The company witnessed healthy revenue growth in Q3 & Q4 and is back on the growth path. I would like to thank all Datamaticians for their support and commitment during this difficult time."***

DATAMATICS GLOBAL SERVICES LTD.

Registered Office: Knowledge Centre, Plot 58, Street No. 17, MIDC, Andheri (East), Mumbai - 400 093. INDIA

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### **Operational Highlights**

- For FY21, USA continues to be major contributor at 58% whereas contributions from UK, Europe, India and Rest of World stood at 11%, 5%, 21% and 5% respectively
- In terms of sectorial contribution to the revenue, BFSI, Publishing and Technology & Consulting were the top three sectors contributing 27%, 25% and 19% respectively
- Top 5 clients contributed 25%; top 10 clients contributed 36%, whereas contribution from top 20 clients to the revenue for stood at 49%

### **Business Updates for Q4 FY21**

- Datamatics successfully concluded divestment of its subsidiary Cignex
- Datamatics added 4 new customers in Q4
- Datamatics successfully concluded its virtual Intelligent Automation Summit which was attended by over 1700 senior professionals from different industries across Americas, Europe, Middle East and India
- Datamatics TruCap+ IDP recognized as a 'Star Performer' & 'Major Contender' in the Intelligent Document Processing (IDP) Products PEAK Matrix® Assessment 2021 by Everest Group
- Datamatics TruBot recognized as a Strong Performer in Forrester Wave for RPA, Q1 2021
- Datamatics recognized as a Major Player in IDC MarketScape: Worldwide Digital Finance and Accounting Business Process Services 2020-2021
- Datamatics TruBot won Bronze Stevie Award at the American Business Awards 2021
- Datamatics named as 'Leader' in the IAOP 2021 Global Outsourcing 100 List of the world's best outsourcing providers

### **About Datamatics Global Services Limited**

Datamatics (BSE: 532528 | NSE: DATAMATICS) a Digital Solutions company that provides intelligent solutions for data-driven businesses to increase productivity and enhance the customer experience. With a complete digital approach, Datamatics portfolio spans across Technology Solutions, Business Process Management and Engineering Services powered by Artificial Intelligence. It has established products in Robotic Process Automation, Intelligent Document Processing, Business Intelligence and Automated Fare Collection. Datamatics does business with global customers across Banking, Financial Services, Insurance, Healthcare, Manufacturing, International Organizations, and Media & Publishing. The Company has presence across 4 continents with major delivery centers in the USA, India, and Philippines. To know more about Datamatics, visit [www.datamatics.com](http://www.datamatics.com)



### Safe Harbour

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

### For media queries, please contact:

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