

May 24, 2019

## To

BSE Limited	National Stock Exchange of India				
Department of Corporate Services	Limited				
Listing Department	Listing Department				
P J Towers,	Exchange Plaza				
Dalal Street,	Plot no. C/1, G Block,				
Mumbai - 400001	Bandra-Kurla Complex,				
Scrip Code: 542367	Bandra (E), Mumbai - 400051				
	Scrip Symbol: XELPMOC				

Dear Sir/Madam,

## Sub: Press Release.

In accordance with Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Press Release of the Company in respect of Financial Results of the Company for the 4<sup>th</sup> quarter and financial year ended March 31, 2019.

We request you to take the same on record.

Thanking You,

Yours faithfully,

For Xelpmoc Design And Tech Limited

Vaishali Kondbhar Company Secretary

#### **XELPMOC DESIGN AND TECH LIMITED**





**Q4FY19** 

May24<sup>th</sup>, 2019: Xelpmoc Design and Tech Limited (NSE: XELPMOC; BSE: 542367), a technology developer and technical consulting services company, today announced its fourth quarter (Q4FY19) and Full Year (FY19) results for the period ended March 31<sup>st</sup>, 2019

## **Financial Performance (Consolidated)**

(Rs mn)	Q4FY19	Q3FY19	QoQ%	FY19	FY18	YoY %
Total Operating Revenue	14.6	8.9	63.9%	60.9	53.6	13.6%
EBITDA	(14.0)	(13.8)	(1.8%)	(49.8)	(35.1)	(41.9%)
PAT	(13.0)	(13.7)	(5.0%)	(49.8)	(35.7)	(39.6%)

## Consolidated FY19 review (YoY %)

- Total Operating revenue was Rs.60.9mn as compared to Rs.53.6mn during FY18, reflecting an increase of 13.6%.
- EBITDA stood at Rs.(49.8)mn as compared to Rs.(35.1)mn during FY18.
- Net loss stood at Rs.49.8mn for FY19 as compared to Rs.35.7mn in FY18.

## Consolidated Q4FY19 review (QoQ%)

- Total Operating revenue was Rs.14.6mn as compared to Rs. 8.9 mn during Q3FY19, reflecting an increase of 63.9%.
- EBITDA stood at Rs. (14.0)mn as compared to Rs.(13.8) mn during Q3FY19.
- Net loss stood at Rs.13.0 mn for Q4FY19 as compared to net loss of Rs.13.7 mn in Q3FY19.

## **Management Comment**

Commenting on the Company's performance for Q4FY19, Mr. Sandipan Chattopadhyay, MD & CEO, Xelpmoc Design and Tech Ltd.said, "I am pleased to share full year FY19 results of Xelpmoc Design as a listed entity. The top line grew by 13.6% in fiscal 2019 reflecting good growth momentum. We continue to execute our growth-oriented business plan and enhance our partner ecosystem. We will remain focussed on building the next generation of technology in Artificial Intelligence & Machine Learning Space, with a keen interest in Natural Language Processing & Data Analytics going forward."

## About Xelpmoc Design and Tech Ltd.

Xelpmoc Design and Tech Limited is a provider of professional and technical consulting services, offering technology services and end-to-end technology solutions and support. The Company's clients range from entrepreneurs and start-up enterprises to established companies, engaged in e-commerce, transportation and logistics, recruitment, financial services, social networking, and various other industries. The Company provides a wide range of services, including, mobile and web application development, prototype development, thematic product development and data science and analytics assistance.

The Company grows its portfolio of services and products as the needs of its clients evolve. The Company commenced operations in Bengaluru, India, in 2015 and has since serviced enterprises across four states



# **Press**Release

**Q4FY19** 

in India. The Company's business operations may broadly be categorized as technology services, and technology solutions/ products. The Company also occasionally provides business support to some of its clients to enable them to set-up their operations.

The Company believes that it is among the few technology service providers with accessibility to domain experts. It benefits from the expertise and experience of its Promoters and senior management in a range of sectors including financial services, retail, media and entertainment, and business services. It also carries out its operations through its joint venture and associate.

The Company is promoted by Sandipan Chattopadhyay, who has around two decades of experience in the information technology industry, Srinivas Koora, who has over 16 years of experience in the field of accounts and finance and is primarily responsible for devising the strategy for the Company, and Jaison Jose who has been instrumental for the implementation of operational plans, operation strategies, budgets and forecasts at the corporate, regional and business unit level.

For Details please visit: www.xelpmoc.in

## For details please contact:

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#### Disclaimer:

Certain statements in this document that are not historical facts are forward looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, technological risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. The Company will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.