



January 13, 2021

<b>The Manager, Listing Department, BSE Limited, Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai 400 001 Tel No.: 22721233 BSE Scrip Code: 540776</b>	<b>The Manager, Listing Department, The National Stock Exchange of India Ltd., Exchange Plaza, 5 Floor, Plot C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai 400 051 Tel No.: 2659 8235 NSE Symbol: 5PAISA</b>
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Dear Sir/Madam,

**Sub: Press Release on the unaudited Financial Results**

We enclose herewith the press release on the unaudited Financial Results of the Company for the quarter and nine months ended December 31, 2020.

Thanking You,

Yours faithfully,

For 5paise Capital Limited

**Namita Godbole  
Company Secretary**

Email ID: csteam@5paise.com

Encl: as above

5paise Capital Limited

Corporate Identity Number: L67190MH2007PLC289249

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## 5paise Capital – Consolidated Income for Q3FY21 at Rs. 49.6 Cr (up 85% y-o-y) and for 9MFY21 at Rs. 144.7 Cr (up 98% y-o-y)

### Financial Highlights:

#### For the quarter and nine months ended December 31, 2020 (as per INDAS)

- Total consolidated income stood at Rs. 49.6 Cr for the quarter, up 85% y-o-y, and Rs. 144.7 Cr for the nine months period, up 98% y-o-y
- TCI stood at Rs 3.1 Cr for the quarter, up 240% y-o-y, and Rs. 8.5 Cr. for the nine months period, up 234% y-o-y

#### Summary: Quarter ended December 31, 2020, Consolidated results as per IND AS

Rs Lakhs	Quarter ended December 31, 2020	Quarter ended December 31, 2019	Y-o-Y
Income	4,961	2,688	85%
Profit/(Loss) before Tax	450	(290)	255%
Total Comprehensive Income/(Loss)	306	(218)	240%

#### Summary: Nine months ended December 31, 2020, Consolidated results as per IND AS

Rs Lakhs	Nine months ended December 31, 2020	Nine months ended December 31, 2019	Y-o-Y
Income	14,468	7,306	98%
Profit/(Loss) before Tax	1,208	(738)	264%
Total Comprehensive Income/(Loss)	845	(629)	234%

**Prakarsh Gagdani, Whole-Time Director and CEO, 5paise Capital Ltd.**, commented on the financial results: *“In the recent past, we have seen a number of new and existing players foraying the discount broking space. We have reoriented our strategy, focusing on solution for customer rather than product vending. The customer looks for solutions backed by research and support to generate superior return for his or her risk appetite. The regulatory changes of upfront margin reporting impacted trading in the month of October and normalcy returned in the later months of the quarter. Our market share in the Cash Segment was 5.61%, during the quarter, up from 5.01%”.*



## Business Highlights

We on-boarded more than 190,000 new clients during the quarter, taking the total number of registered customers to 11.45 lacs. The 5paisa Mobile App had about 64,40,000 downloads at the end of the quarter with a 4.0+ Star rating on Playstore. Our income from standalone capital market business for the quarter stood at Rs. 49.4 Cr, up 84% y-o-y. Total Comprehensive income from the standalone business stood at Rs. 3.6 Cr, up 266 % y-o-y. P2P Lending Business income for the quarter from P2P lending business, was Rs. 0.2 Cr. At consolidated level, total income has grown by 85% y-o-y and operating expenses increased by 56% y-o-y, resulting in total comprehensive income of Rs 3.1 Cr for the quarter.

## Awards and accolades

- Listed as top broker to watch in 2020 by Insight Success magazine.
- Recognized as one of the 'Fastest Growing Brands, 2019-20' by AsiaOne magazine
- 'Tech platform of the year' and 'Best Mobile App' at the Internet Entrepreneur Awards
- 'The Emerging Company of the Year in BFSI sector' at Business Leader of the Year awards by ETNow
- 'Digital Start-up of the Year', 'Best Trading App' and 'Best Mobile Marketing Campaign' at the Mobby's Awards, which recognizes achievements of brands across all aspects of the mobile landscape
- 'Brand Excellence in Broking Industry' at World Marketing Congress, which recognizes the work done by the marketing fraternity to take their brands to a whole new level
- 'Best Broking Fintech Product' for 5paisa Mobile app at ABP News - BFSI awards, which focus on the best practices of the BFSI industry



## About 5paisa Capital

5paisa Capital Limited (NSE: 5PAISA, BSE: 540776) is engaged in providing financial products through its online technology platform and mobile applications. It is registered with SEBI as a stock broker, depository participant and research analyst, and with AMFI as a mutual fund distributor. Its services are targeted at retail investors and high volume traders who actively invest and trade in securities markets and seek DIY (Do-it-Yourself) services at a low cost.

The Company provides an online technology platform to clients through internet terminals and mobile applications for trading in securities in NSE and BSE; advisory services through the research undertaken by a team of fundamental and technical research analysts; and depository related services as part of its integrated services offering.

5paisa Capital is a technology driven company having mainly an online presence. The Company remains focused on innovation, based on understanding customer behavior, and constantly strives to achieve tech superiority as is visible through the developments of its robust trading platform, advanced mobile app, an Artificial-Intelligence powered Robo-Advisory platform, and the paperless account opening process.

*This document may contain certain forward looking statements based on management expectations. Actual results may vary significantly from these forward looking statements. This document does not constitute an offer to buy or sell products, services or securities. Results and other details are available on our website <https://www.5paisa.com/>.*

Anup Varghese

Investor Relations

**5paisa Capital Limited**

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