

BAJAJ FINANCE LIMITED

29 January 2020

THE MANAGER, BSE LIMITED DCS - CRD PHIROZE JEEJEEBHOY TOWERS DALAL STREET, MUMBAI - 400 001	THE MANAGER, LISTING DEPARTMENT NATIONAL STOCK EXCHANGE OF INDIA LTD. EXCHANGE PLAZA, C-1. BLOCK G, BANDRA - KURLA COMPLEX, BANDRA (EAST) MUMBAI - 400 051
SCRIP CODE: 500034	SCRIP CODE: BAJFINANCE - EQ

Dear Sir/Madam,

Sub: Outcome of Meeting of Board of Directors - unaudited standalone and consolidated financial results for the quarter and nine months ended 31 December 2019

In terms of provision of Regulation 30 (read with Part A of Schedule III) and Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this is to inform you that the Board of Directors, at its Meeting held today,

- a) approved unaudited standalone and consolidated financial results of the Company prepared as per Indian Accounting Standard (Ind AS) for the quarter and nine months ended 31 December 2019.

A copy of the said standalone and consolidated financial results (Annexure-1), limited review reports for standalone and consolidated financial results (Annexure-2) and press release (Annexure-3) in this respect are enclosed.

- b) approved raising of funds subject to approval of the shareholders by postal ballot, *inter alia*, by issue of non-convertible debentures (NCDs) as a part of the proposed increase in overall borrowing limit, pursuant to Section 180(1)(c) of the Companies Act, 2013, from ₹ 130,000 crore to ₹ 160,000 crore.

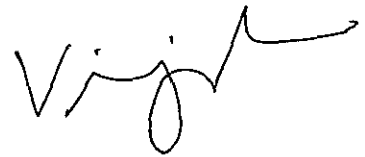
If so approved by the shareholders, the NCDs will be issued on the terms including, rate of interest, tenor, security, etc. as per the letter of offer(s)/ information memorandum(s) as may be issued from time to time.

The Board of Directors has also approved investment in the equity share capital of Bajaj Housing Finance Limited, wholly owned subsidiary of the Company amounting to ₹ 1,500 crore.

The meeting commenced at 11.30 a.m. and concluded at 1.25 p.m.

Thanking you,
Yours faithfully,
For **BAJAJ FINANCE LIMITED**


R. VIJAY
COMPANY SECRETARY
Email ID: investor.service@bajajfinserv.in



Encl.: As above

ANNEXURE-1
BAJAJ FINANCE LIMITED

Bajaj Finance Limited

Statement of Unaudited Standalone Financial Results for the Quarter and Nine months ended 31 December 2019

(₹ In Crore)

	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2019 (Reviewed)	30.09.2019 (Reviewed)	31.12.2018 (Reviewed)	31.12.2019 (Reviewed)	31.12.2018 (Reviewed)	31.03.2019 (Audited)
1	Income						
	(a) Revenue from operations						
	Interest income	5,487.01	4,922.39	4,089.42	15,051.85	11,072.52	15,345.64
	Fees and commission income	654.77	611.24	454.18	1,818.09	1,157.52	1,630.90
	Net gain on fair value changes	121.12	122.26	89.03	314.81	164.29	256.73
	Sale of services	4.24	3.79	4.34	11.63	46.73	62.90
	Recoveries of financial assets written off	36.42	36.95	20.93	101.59	56.37	87.80
	Total revenue from operations	6,303.56	5,696.63	4,657.90	17,297.97	12,497.43	17,383.97
	(b) Other income	14.94	1.07	6.64	23.04	20.08	16.88
	Total income	6,318.50	5,697.70	4,664.54	17,321.01	12,517.51	17,400.85
2	Expenses						
	(a) Finance costs	2,051.64	1,952.38	1,578.64	5,801.21	4,294.63	5,938.85
	(b) Fees and commission expense	291.15	266.72	183.02	786.79	524.48	761.12
	(c) Impairment on financial instruments	816.96	581.25	444.60	1,939.98	1,075.58	1,476.29
	(d) Employee benefits expense	650.56	560.67	453.03	1,734.07	1,240.20	1,721.17
	(e) Depreciation and amortisation expenses	69.72	63.79	37.89	189.98	98.44	137.37
	(f) Other expenses	439.22	412.86	382.66	1,265.66	974.46	1,330.75
	Total expenses	4,319.25	3,837.67	3,079.84	11,717.69	8,207.79	11,365.55
3	Profit before tax (1-2)	1,999.25	1,860.03	1,584.70	5,603.32	4,309.72	6,035.30
4	Tax expense						
	(a) Current tax	535.00	287.00	557.12	1,600.00	1,447.85	2,043.73
	(b) Deferred tax (credit)/charge	-23.90	196.36	4.85	13.77	85.12	101.23
	Total tax expense	511.10	483.36	561.97	1,613.77	1,532.97	2,144.96
5	Profit after tax (3-4)	1,488.15	1,376.67	1,022.73	3,989.55	2,776.75	3,890.34
6	Other comprehensive income						
	A (i) Items that will not be reclassified to profit or loss	-	-	-	-	-	(13.64)
	(ii) Income tax related to items that will not be reclassified to profit or loss	-	-3.41	-	(3.41)	-	4.77
	B (i) Items that will be reclassified to profit or loss	5.37	14.48	25.05	25.41	8.12	16.27
	(ii) Income tax related to items that will be reclassified to profit or loss	(1.36)	(2.99)	(8.75)	(6.28)	(2.84)	(5.69)
	Total other comprehensive income, net of tax	4.01	8.08	16.30	15.72	5.28	1.71
7	Total comprehensive income for the period (5+6)	1,492.16	1,384.75	1,039.03	4,005.27	2,782.03	3,892.05
8	Paid-up equity share capital (Face value of ₹ 2)	119.97	115.55	115.31	119.97	115.31	115.37
9	Other equity						19,448.26
10	Earnings per share (not annualised)						
	Basic (₹)	25.19	23.83	17.74	68.56	48.21	67.52
	Diluted (₹)	25.01	23.66	17.60	68.03	47.79	66.95



BAJAJ FINANCE LIMITED

Bajaj Finance Limited

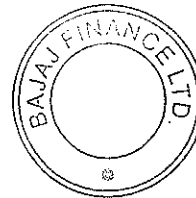
Statement of Unaudited Standalone Financial Results for the Quarter and Nine months ended 31 December 2019

Notes:

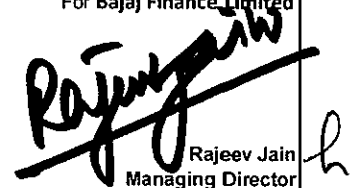
- 1 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at its meetings held on 29 January 2020 and subjected to limited review by statutory auditors pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. These financial results are available on the website of the Company viz. www.bajajfinserv.in/corporate-bajaj-finance and on the website of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).
- 2 On 16 May 2019, the Board of Directors has approved the issue of 19,25,810 equity shares of face value of ₹ 2 at applicable grant prices to the Trustees of BFL Employee Welfare Trust under ESOS 2009. The said shares were allotted by Allotment Committee of the Board of Directors on 21 May 2019.
- 3 On 3 September 2019, the Company has invested an amount of ₹ 100 crore in Bajaj Financial Securities Limited, a wholly owned subsidiary of the Company, by subscribing to 10 crore equity shares of face value of ₹ 10 for cash at par, offered on rights basis.
- 4 The secured non-convertible debentures issued by the Company are fully secured by first pari passu charge by mortgage of the Company's immovable property at Chennai and by hypothecation of book debts/loan receivables to the extent as stated in the information memorandum.
- 5 Effective 1 April 2019, the Company has adopted Ind AS 116- Leases and applied it to all lease contracts existing on 1 April 2019 using the Modified Retrospective Approach. Based on the same and as permitted under the specific transitional provisions in the standard, the Company has not restated the comparative figures.
On transition, the adoption of the new standard resulted in recognition of right-of-use asset and a corresponding lease liability of ₹ 213.83 crore. The effect of this adoption is not material to the profit for the period and earnings per share.
- 6 From the current financial year, the Company has opted for reduced rate of 25.17% for computation of income tax as per recently inserted Section 115BAA of the Income Tax Act, 1961.
- 7 On 7 November 2019, the Company through Qualified Institutions Placement (QIP) allotted 21,794,871 equity shares to the eligible Qualified Institutional Buyers (QIB) at a price of ₹ 3,900 per equity share of face value of ₹ 2 (inclusive of premium of ₹ 3,898 per share) aggregating to approximately ₹ 8,500 crore. The issue was made in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018. Funds received pursuant to QIP have been utilised for the objects stated in the placement document.
- 8 The Company is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Ind AS 108 dealing with Operating Segment.
- 9 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.
- 10 The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.



Pune
29 January 2020



By order of the Board of Directors
For Bajaj Finance Limited


Rajeev Jain
Managing Director

CIN : L65910MH1987PLC042961

Registered Office : Akurdi, Pune - 411 035 | Corporate Office : 4th Floor, Bajaj Finserv Corporate Office,
Off. Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | Tel. : 020-30405060 Fax : 020-30405030

Email : investor.service@bajajfinserv.in | Website : www.bajajfinserv.in/corporate-bajaj-finance

Corporate Office Ext.: 3rd Floor, Panchshil Tech Park, Viman Nagar, Pune - 411014,
Maharashtra, India
Registered Office: Mumbai-Pune Road, Akurdi, Pune - 411035, Maharashtra, India

Tel: +91 20 30186403
Fax: +91 20 30186364
Corporate ID No.:
L65910MH1987PLC042961

www.bajajfinserv.in/finance



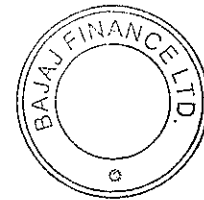
BAJAJ FINANCE LIMITED

Bajaj Finance Limited

Statement of Unaudited Consolidated Financial Results for the Quarter and Nine months ended 31 December 2019

(₹ In Crore)

	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2019 (Reviewed)	30.09.2019 (Reviewed)	31.12.2018 (Reviewed)	31.12.2019 (Reviewed)	31.12.2018 (Reviewed)	31.03.2019 (Audited)
1	Income						
	(a) Revenue from operations						
	Interest income	6,104.84	5,462.01	4,387.34	16,668.12	11,692.35	16,348.75
	Fees and commission income	687.36	634.65	466.38	1,894.04	1,194.18	1,681.87
	Net gain on fair value changes	142.69	135.79	104.61	361.51	191.83	297.90
	Sale of services	39.74	52.05	6.13	108.49	48.26	68.77
	Recoveries of financial assets written off	36.42	36.95	20.93	101.59	56.37	87.80
	Total revenue from operations	7,011.05	6,321.45	4,985.39	19,133.75	13,182.99	18,485.09
	(b) Other income	14.88	1.10	6.68	23.02	20.15	16.67
	Total income	7,025.93	6,322.55	4,992.07	19,156.77	13,203.14	18,501.76
2	Expenses						
	(a) Finance costs	2,489.03	2,323.42	1,785.72	6,925.81	4,710.24	6,623.56
	(b) Fees and commission expense	278.37	254.67	183.17	751.09	502.70	712.88
	(c) Impairment on financial instruments	830.75	594.23	450.77	1,975.72	1,092.09	1,501.35
	(d) Employee benefits expense	722.09	628.29	509.90	1,933.25	1,409.10	1,940.90
	(e) Depreciation and amortisation expenses	75.62	70.73	41.09	209.32	103.33	144.15
	(f) Other expenses	460.00	428.78	385.75	1,317.66	1,018.15	1,399.76
	Total expenses	4,855.86	4,300.12	3,356.40	13,112.85	8,835.61	12,322.60
3	Profit before tax (1-2)	2,170.07	2,022.43	1,635.67	6,043.92	4,367.53	6,179.16
4	Tax expense						
	(a) Current tax	571.35	308.12	574.69	1,694.52	1,470.36	2,085.89
	(b) Deferred tax (credit)/charge	-15.39	208.02	1.42	33.75	78.24	98.28
	Total tax expense	555.96	516.14	576.11	1,728.27	1,548.60	2,184.17
5	Profit after tax (3-4)	1,614.11	1,506.29	1,059.56	4,315.65	2,818.93	3,994.99
6	Other comprehensive income						
	A (i) Items that will not be reclassified to profit or loss	-	-	-	-	-	(16.32)
	(ii) Income tax related to items that will not be reclassified to profit or loss	-	-3.41	-	(3.41)	-	5.56
	B (i) Items that will be reclassified to profit or loss	5.37	14.48	25.05	25.41	8.12	16.27
	(ii) Income tax related to items that will be reclassified to profit or loss	-1.36	(2.99)	(8.75)	(6.28)	(2.84)	(5.69)
	Total other comprehensive income, net of tax	4.01	8.08	16.30	15.72	5.28	-0.18
7	Total comprehensive income for the period (5+6)	1,618.12	1,514.37	1,075.86	4,331.37	2,824.21	3,994.81
8	Paid-up equity share capital (Face value of ₹ 2)	119.97	115.55	115.31	119.97	115.31	115.37
9	Other equity						19,581.65
10	Earnings per share (not annualised)						
	Basic (₹)	27.32	26.08	18.38	74.17	48.94	69.33
	Diluted (₹)	27.12	25.89	18.24	73.59	48.52	68.75



BAJAJ FINANCE LIMITED

Bajaj Finance Limited

Statement of Unaudited Consolidated Financial Results for the Quarter and Nine months ended 31 December 2019

Notes:

1 The consolidated financial results include results of the following companies:

Name of the Company	% Shareholding and voting power of Bajaj Finance Limited	Consolidated as
Bajaj Housing Finance Limited (BHFL)	100%	Subsidiary
Bajaj Financial Securities Limited	100%	Subsidiary

2 The above results have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on 29 January 2020 and subjected to limited review by statutory auditors pursuant to Regulation 33 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. These financial results are available on the website of the Company viz. www.bajajfinserv.in/corporate-bajaj-finance and on the website of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).

3 On 16 May 2019, the Board of Directors has approved the issue of 19,25,810 equity shares of face value of ₹ 2 at applicable grant prices to the Trustees of BFL Employee Welfare Trust under ESOS 2009. The said shares were allotted by Allotment Committee of the Board of Directors on 21 May 2019.

4 The secured non-convertible debentures issued by the Company and its subsidiary viz. BHFL are fully secured by first pari passu charge by mortgage of the Company and its subsidiary's immovable property at Chennai and by hypothecation of book debts/loan receivables to the extent as stated in the respective information memorandum.

5 Effective 1 April 2019, the Group has adopted Ind AS 116- Leases and applied it to all lease contracts existing on 1 April 2019 using the Modified Retrospective Approach. Based on the same and as permitted under the specific transitional provisions in the standard, the Group has not restated the comparative figures.

On transition, the adoption of the new standard resulted in recognition of right-of-use asset and a corresponding lease liability of ₹ 244.50 crore. The effect of this adoption is not material to the profit for the period and earnings per share.

6 From the current financial year, the Company and one of its subsidiary viz. BHFL has opted for reduced rate of 25.17% for computation of income tax as per recently inserted Section 115BAA of the Income Tax Act, 1961.

7 On 7 November 2019, the Company through Qualified Institutions Placement (QIP) allotted 21,794,871 equity shares to the eligible Qualified Institutional Buyers (QIB) at a price of ₹ 3,900 per equity share of face value of ₹ 2 (inclusive of premium of ₹ 3,898 per share) aggregating to approximately ₹ 8,500 crore. The issue was made in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018. Funds received pursuant to QIP have been utilised for the objects stated in the placement document.

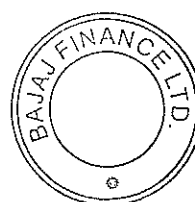
8 The Group is engaged primarily in the business of financing and accordingly there are no separate reportable segments as per Ind AS 108 dealing with Operating Segment.

9 Figures for the previous periods have been regrouped, wherever necessary, to make them comparable with the current period.

10 The Company has designated an exclusive email ID viz. investor.service@bajajfinserv.in for investor grievance redressal.



Pune
29 January 2020



By order of the Board of Directors
For Bajaj Finance Limited

Rajiv Jain
Rajiv Jain
Managing Director

CIN : L65910MH1987PLC042961

Registered Office : Akurdi, Pune - 411 035 | Corporate Office : 4th Floor, Bajaj Finserv Corporate Office,

Off. Pune - Ahmednagar Road, Viman Nagar, Pune - 411 014 | Tel. : 020-30405060 Fax : 020-30405030

Email : investor.service@bajajfinserv.in | Website : www.bajajfinserv.in/corporate-bajaj-finance

S R B C & CO LLP


Chartered Accountants

Ground Floor
Panchshil Tech Park, Yerwada
(Near Don Bosco School)
Pune - 411 006, India
Tel : +91 20 6603 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors
Bajaj Finance Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of Bajaj Finance Limited (the "Company") for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C & CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003


per Arvind Sethi
Partner
Membership No.: 089802

UDIN: 20089802AAAAAE8564

Pune
January 29, 2020

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**Review Report to
The Board of Directors
Bajaj Finance Limited**

1. We have reviewed the accompanying Statement of unaudited consolidated financial Results of Bajaj Finance Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, 'Interim Financial Reporting' ("Ind AS 34") prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the following entities:
 - (i) Bajaj Housing Finance Limited
 - (ii) Bajaj Financial Securities Limited
5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Ind AS 34 prescribed under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
6. The accompanying Statement of unaudited consolidated financial results include unaudited interim financial results and other unaudited financial information in respect of one subsidiary, which have not been audited/ reviewed by its auditors, whose interim financial results reflect Group's share of total revenues of Rs.1.73 crore and Rs.4.53 crore, Group's share of total net loss after tax of Rs.0.98 crores and Rs.0.98 crore, Group's share of total comprehensive income of Rs.0.98 crore (loss) and Rs.0.98 crore (loss), for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively, as considered in the Statement. These unaudited interim

S R B C & CO LLP

Chartered Accountants

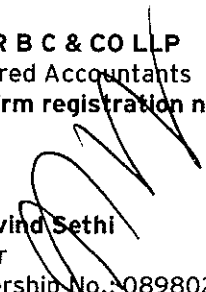
Bajaj Finance Limited

Page 2 of 2

financial results and other unaudited financial information have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of this subsidiary is based solely on such unaudited interim financial results and other unaudited financial information. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement in respect of matter stated in para 6 above is not modified with respect to our reliance on the financial results certified by the Management.

For S R B C & CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003


per Arvind Sethi
Partner
Membership No.: 089802

UDIN: 20089802AAAAAF2812

Pune
January 29, 2020

PRESS RELEASE

Financial results for Q3 FY20

- ✓ **Highest ever quarterly consolidated profit of ₹ 1,614 crore – a growth of 52% over Q3 FY19**
- ✓ **9M FY20 consolidated PAT of ₹ 4,316 crore has crossed PAT of ₹ 3,995 crore for the whole of FY19**

A meeting of the Board of Directors of Bajaj Finance Limited (BFL) was held today to consider and approve the unaudited standalone and consolidated results for the quarter ended 31 December 2019.

The consolidated results of BFL include the results of its wholly owned subsidiaries viz. Bajaj Housing Finance Limited (BHFL) and Bajaj Financial Securities Limited (BFinsec).

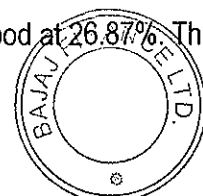
CONSOLIDATED PERFORMANCE HIGHLIGHTS

Consolidated assets under management - ₹ 145,092 crore v/s ₹ 107,507 crore **↑ 35%**
 Consolidated profit after tax - ₹ 1,614 crore v/s ₹ 1,060 crore **↑ 52%**

- **New loans booked** during Q3 FY20 **increased by 13%** to 7.67 million from 6.77 million in Q3 FY19.
- **Customer franchise increased by 24%** to 40.38 million as of 31 December 2019 from 32.57 million as of 31 December 2018.
- **Assets under management (AUM) grew by 35%** to ₹ 145,092 crore as of 31 December 2019 from ₹ 107,507 crore as of 31 December 2018.
- **Net Interest Income** for Q3 FY20 was **up by 42%** to ₹ 4,537 crore from ₹ 3,206 crore in Q3 FY19.
- **Total operating expenses to net interest income** for Q3 FY20 was 33.9% against 34.9% in Q3 FY19.
- **Loan losses and provisions (expected credit loss)** for Q3 FY20 was ₹ 831 crore as against ₹ 451 crore in Q3 FY19. During the quarter, the Company has made an accelerated provision of ₹ 85 crore in its loan against securities portfolio. Adjusted for this, loan losses and provisions (expected credit loss) for Q3 FY20 was ₹ 746 crore.
- **Profit after tax** for Q3 FY20 **grew by 52%** to ₹ 1,614 crore from ₹ 1,060 crore in Q3 FY19.

From the current financial year, the Company and one of its subsidiary viz. BHFL has opted for reduced rate of 25.17% for computation of income tax as per recently inserted Section 115BAA of the Income Tax Act, 1961.

- **Gross NPA and Net NPA**, recognized as per extant RBI prudential norms and provisioned as per expected credit loss (ECL) method prescribed in Ind AS, as of 31 December 2019 stood at 1.61% and 0.70% respectively. The provisioning coverage ratio was 57%. Standard assets provisioning (ECL stage 1 and 2) was 101 bps under Ind AS versus about 40 bps as per RBI and NHB prudential norms.
- **Capital adequacy ratio** (including Tier-II capital) as of 31 December 2019 stood at **26.87%**. The Tier-I capital stood at 23.16%.



BAJAJ FINANCE LIMITED

A – Breakup of consolidated AUM and deposits book

(₹ In Crore)

AUM	As of 31 December 2019			Consolidated as of 31 December 2018	Growth
	BFL Standalone	BHFL	BFL Consolidated		
Consumer B2B	27,137	-	27,137	21,776	25%
Consumer B2C	28,639	741	29,381	20,515	43%
Rural lending	12,664	-	12,664	8,524	49%
SME lending	18,569	134	18,703	14,126	32%
Commercial lending	13,014	-	13,016	11,850	10%
Mortgage lending	16,437	29,160	44,191	30,716	44%
Total AUM	116,460	30,035	145,092	107,507	35%

Deposits	As of 31 December 2019			Consolidated as of 31 December 2018	Growth
	BFL Standalone	BHFL	BFL Consolidated		
Deposits book @	20,235	-	20,235	11,489	76%

@ Deposits contribute to approximately 17% of the consolidated borrowings and 21% of the standalone borrowings.

B – Summary of consolidated financial results

(₹ In Crore)

Particulars	Q3 FY20	Q3 FY19	QoQ	9m FY20	9m FY19	9Mo9M	FY19
New loans booked (number in million)	7.67	6.77	13%	21.41	17.67	21%	23.50
Assets under management	145,092	107,507	35%	145,092	107,507	35%	115,888
Receivables under financing activity	139,561	104,127	34%	139,561	104,127	34%	112,513
Interest income	6,105	4,387	39%	16,668	11,692	43%	16,349
Fees and other income	921	605	52%	2,489	1,511	65%	2,153
Total income	7,026	4,992	41%	19,157	13,203	45%	18,502
Interest expenses	2,489	1,786	39%	6,926	4,710	47%	6,624
Net interest income (NII)	4,537	3,206	42%	12,231	8,493	44%	11,878
Total operating expenses	1,536	1,119	37%	4,211	3,033	39%	4,198
Loan losses and provisions (ECL stage 1 and 2)	203	76	166%	462	227	104%	260
Loan losses and provisions (ECL stage 3 and write off)	628	375	67%	1,514	865	75%	1,241
Profit before tax	2,170	1,636	33%	6,044	4,368	38%	6,179
Profit after tax	1,614	1,060	52%	4,316	2,819	53%	3,995

- The Company through Qualified Institutions Placement (QIP), on 7 November 2019, has allotted 21,794,871 equity shares to the eligible Qualified Institutional Buyers (QIB) at a price of ₹ 3,900 per equity share of ₹ 2 face value (inclusive of premium of ₹ 3,898 per share) aggregating to ₹ 8,500 crore.



BAJAJ FINANCE LIMITED

- During the quarter, the Company has fully drawn ECB loans of USD 575 million (equivalent to ₹ 4,083 crore) under the facility agreement with various banks.
- During the quarter, the Company has launched Systematic Deposit Plan (SDP) – an industry first monthly saving option for retail deposit customers. This provides customers flexibility of placing deposits with BFL at fixed intervals and enjoy benefit of changes in interest rates.
- The Board of Directors has also approved investment in the equity of BHFL amounting to ₹ 1,500 crore.

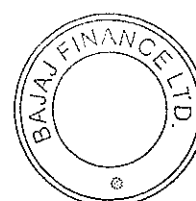
STANDALONE PERFORMANCE HIGHLIGHTS

- **Assets under management (AUM) grew by 24%** to ₹ 116,460 crore as of 31 December 2019 from ₹ 93,903 crore as of 31 December 2018.
- **Net Interest Income for Q3 FY20 was up by 38%** to ₹ 4,267 crore from ₹ 3,086 crore in Q3 FY19.
- **Loan losses and provisions (expected credit loss) for Q3 FY20 was ₹ 817 crore as against ₹ 445 crore in Q3 FY19.** During the quarter, the Company has made an accelerated provision of ₹ 85 crore in its loan against securities portfolio. Adjusted for this, loan losses and provisions (expected credit loss) for Q3 FY20 was ₹ 732 crore.
- **Profit after tax for Q3 FY20 grew by 45%** to ₹ 1,488 crore from ₹ 1,023 crore in Q3 FY19.

C - Summary of standalone financial results of Bajaj Finance Ltd.

(₹ In Crore)

Particulars	Q3 FY20	Q3 FY19	QoQ	9M FY20	9M FY19	9Mo9M	FY19
New loans booked (number in million)	7.64	6.76	13%	21.34	17.65	21%	23.43
Assets under management	116,460	93,903	24%	116,460	93,903	24%	98,671
Receivables under financing activity	113,601	90,164	26%	113,601	90,164	26%	95,181
Interest income	5,487	4,089	34%	15,052	11,073	36%	15,346
Fee and other income	832	576	44%	2,269	1,445	57%	2,055
Total income	6,319	4,665	35%	17,321	12,518	38%	17,401
Interest expenses	2,052	1,579	30%	5,801	4,295	35%	5,939
Net interest income (NII)	4,267	3,086	38%	11,520	8,223	40%	11,462
Total operating expenses	1,451	1,056	37%	3,977	2,837	40%	3,951
Loan losses and provisions (ECL stage 1 and 2)	198	71	178%	445	212	110%	239
Loan losses and provisions (ECL stage 3 and write off)	619	374	66%	1,495	864	73%	1,237
Profit before tax	1,999	1,585	26%	5,603	4,310	30%	6,035
Profit after tax	1,488	1,023	45%	3,990	2,777	44%	3,890



BAJAJ FINANCE LIMITED

PERFORMANCE HIGHLIGHT OF SUBSIDIARIES

Bajaj Housing Finance Limited

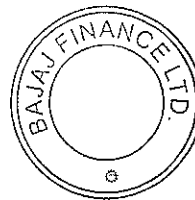
- **Assets under management (AUM)** stood at ₹ 30,035 crore as on 31 December 2019.
- **Net Interest Income** for Q3 FY20 was ₹ 285 crore.
- **Profit after tax** for Q3 FY20 was ₹ 131 crore
- **Capital adequacy ratio** (including Tier-II capital) as of 31 December 2019 stood at 18.91%

D - Summary of standalone financial results of Bajaj Housing Finance Limited

(₹ In Crore)

Particulars	Q3 FY20	Q3 FY19	9M FY20	9M FY19	FY19
Assets under management	30,035	13,963	30,035	13,963	17,562
Receivables under financing activity	25,961	13,963	25,961	13,963	17,332
Interest income	620	297	1,616	616	998
Fees and other income	103	41	256	109	158
Total Income	723	338	1,872	725	1,156
Interest Expenses	438	207	1,125	416	685
Net Interest Income (NII)	285	131	747	309	471
Operating Expenses	96	75	267	230	297
Loan losses and provisions (ECL stage 1 and 2)	6	5	17	15	21
Loan losses and provisions (ECL stage 3 and write off)	8	1	18	1	4
Profit before tax	175	50	445	63	149
Profit after tax	131	37	331	48	110

Pune
29 January 2020



For Bajaj Finance Limited

Rajeev Jain
Rajeev Jain
Managing Director