RICO AUTO INDUSTRIES LIMITED

REGD. & CORP. OFFICE : 38 KM STONE, DELHI-JAIPUR HIGHWAY, GURUGRAM - 122001, HARYANA (INDIA) EMAIL : rico@ricoauto.in WEBSITE : www.ricoauto.in TEL. : +91 124 2824000 FAX : +91 124 2824200 CIN : L34300HR1983PLC023187

RAIL:SEC:2021

June 22, 2021

BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400001	National Stock Exchange of India Limited Exchange Plaza, 5 th Floor, Plot No.C/1, G Block Bandra-Kurla Complex Bandra (E) Mumbai - 400 051
Scrip Code - 520008	Scrip Code - RICOAUTO

Sub : Earnings Release

Dear Sir/Madam,

In continuation to our letter dated 18th June, 2021, enclosed herewith a copy of Earnings Release issued by the Company on Audited Financial Results for the quarter and year ended 31st March, 2021.

Thanking you,

Yours faithfully, for **Rico Auto Industries Limited**

her

B.M. Jhamb Company Secretary FCS : 2446

Encl : As above



EARNINGS RELEASE

Gurugram, Haryana: 22rd June, 2021 – Rico Auto Industries Ltd (NSE: RICOAUTO; BSE: 520008), a worldclass engineering Company supplying a wide range of high precision fully machined Aluminium and Ferrous components and assemblies to automotive OEMs across the globe. It has strong in-house R&D Capabilities. Rico's integrated services include design, development, tooling, casting, machining and assembly across commodities. All results are unaudited.

Financial Highlights (Consolidated)

Particulars	<u>Q4FY21</u>	<u>Q4FY20</u>	Change
Total Revenue	491 Cr.	339 Cr.	45%
EBITDA	48 Cr.	31 Cr.	58%
EBITDA Margin	9.83%	9.03%	80 BPS
Net Profit/(Loss)	10.60 Cr.	(3.84) Cr.	376%
Net Profit/(Loss) Margin	2.16%	(1.13)%	3.29 BPS
EPS	0.78	(0.3)	

Quarterly (YoY)	Total Revenue	Domestic Sales	Exports
Q4FY21	491	381 (78%)	110 (22%)
Q4FY20	339	259 (76%)	80 (24%)

Particulars	<u>Q4FY21</u>	<u>Q3FY21</u>	<u>Change</u>
Total Revenue	491 Cr.	449 Cr.	9.23%
EBITDA	48 Cr.	42 Cr.	13.64%
EBITDA Margin	9.83%	9.45%	0.38 BPS
Net Profit/(Loss)	10.60 Cr.	4.49 Cr.	136%
Net Profit/(Loss) Margin	2.16%	1.00%	1.16 BPS
EPS	0.78	0.32	

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Quarterly (QoQ)	<u>Total Revenue</u>	Domestic Sales	<u>Exports</u>
Q4FY21	491	381 (78%)	110 (22%)
Q3FY21	449	338 (75%)	111 (25%)

Particulars	<u>FY21</u>	<u>FY20</u>
Total Revenue	1488 Cr.	1424 Cr.
EBITDA	107 Cr.	136 Cr.
EBITDA Margin	7.20 %	9.58 %
Net Profit/(Loss)	(14.07) Cr.	16.68 Cr.
Net Profit/(Loss) Margin	(0.95) %	1.17 %
EPS	(1.05)	1.23

<u>Yearly</u>	Total Revenue	Domestic Sales	Exports
FY21	1,488	1,125 (76%)	363 (24%)
FY20	1,424	1,108 (78%)	316 (22%)
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Financial Highlights (Standalone)

Particulars	<u>Q4FY21</u>	<u>Q4FY20</u>	<u>Change</u>
Total Revenue	428 Cr.	292 Cr.	47%
EBITDA	41 Cr.	20 Cr.	101%
EBITDA Margin	9.48%	6.92%	2.56 BPS
Net Profit/(Loss)	9.31 Cr.	(4.82) Cr.	293%
Net Profit/(Loss) Margin	2.18%	(1.65)%	3.83 BPS
EPS	0.69	(0.36)	

Particulars	<u>Q4FY21</u>	<u>Q3FY21</u>	<u>Change</u>
Total Revenue	428 Cr.	393 Cr.	8.90%
EBITDA	41 Cr.	35 Cr.	17.31%
EBITDA Margin	9.48%	8.80%	68 BPS
Net Profit/(Loss)	9.31 Cr.	3.82 Cr.	144%
Net Profit/(Loss) Margin	2.18%	0.97%	1.21 BPS
EPS	0.69	0.28	

Particulars	<u>FY21</u>	<u>FY20</u>
Total Revenue	1305 Cr.	1226 Cr.
EBITDA	93 Cr.	106 Cr.
EBITDA Margin	7.15 %	8.64 %
Net Profit/(Loss)	(5.76) Cr.	16.58 Cr.
Net Profit/(Loss) Margin	(0.44) %	1.35 %
EPS	(0.43)	1.23

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Major Developments FY21.

- ✓ Given our strong brand coupled with commitment to customer and suppliers, for FY21 we have been nominated new business of Program Value 1690 Cr. out of which 420 Cr. have been nominated from Rico Fluidtronics Ltd & Rico Jinfei Wheels Ltd.
- ✓ More potential business with customers under discussion.

About Rico Auto Industries Ltd

RICO is an established and reputed engineering group sharply focused on the automobile industry. We manufacture and supply world class high precision and fully machined components & assemblies both aluminum and ferrous - to leading OEMs across the Globe. Our multiple fully integrated production facilities are equipped to offer complete spectrum of services from designing of components to development of tools, casting and precision machining and assembly of auto components. The result of this exemplary service is the strong customer relationships we share with the most prestigious names in the national and international automotive industry. We have continued to remain a preferred supplier to these valued brands. Strategic linkages with leading fellow automotive suppliers have given RICO a further technological edge. RICO continually works towards achieving the highest levels of efficiency, productivity and profitability - so as to sustain growth and deliver consistent value to both customers and stakeholders.

Investor Relations Contact

Saurabh Bhave | S-Ancial Technologies Pvt. Ltd. | saurabh@s-ancial.com | 9821956992

Forward-looking statements

All statements included or incorporated by reference in this presentation, other than statements or characterizations of historical fact, are forward-looking statements. These forward-looking statements are based on our current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by us. Although Rico Auto Industries Limited believes that the expectations reflected in such forward looking statements are reasonable, there can be no assurance that such expectations will prove to be correct. Any forward-looking statements speaks only as of the date on which such statement was made, and Rico Auto Industries Limited undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. No assurance can be given that actual results, performance or achievement expressed in, or implied by, forward looking statements within this disclosure will occur, or if they do, that any benefits may be derived from them.